

# Businessbroker

The authority on buying and selling businesses

AUSTRALIAN EDITION, MAY 2018

**Seven Steps to  
Prepare Your  
Business for Sale**

**When is the Best  
Time to Sell Your  
Business with a  
Lease in Place?**

**Why is Now the  
Best Time to Sell  
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**Timing is Key**

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## Welcome From the CEO

Summer is sadly slipping away in Australia, but while the afternoons may have lost their heat, the business sales market certainly has not. We are just closing on the busiest year in business brokerage in our 22-year history. The sales of businesses at LINK are up over 20% on average, both in volume and deal size. It is an extraordinary time to sell a business in Australia, with buyer demand insatiable for profitable businesses that are appropriately priced.

If you are the owner of an SME business in Australia, it is a golden time to sell. Buyer demand is at an all-time high and a shortage of good businesses on the market mean multiple offers are no longer uncommon. We know the "baby boomer" demographic is a significant component of the AU business landscape and we are finally seeing the long-predicted wave of businesses getting ready for the market. So now is your time to get ahead of that curve and sell in the strongest market in memory.

So while summer might be slipping away, don't let your opportunity to benefit from a truly unique set of circumstances do the same.

Sincerely,

**Aaron Toresen**  
Chief Executive Officer

Aaron Toresen is the Chief Executive Officer of the LINK Group in New Zealand, South Africa, Australia, the United States and the Philippines through a successful franchise network. Competitive and solutions focused, he is also acutely aware of the value of long term relationships in business.

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# Introducing... New LINK Employees

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### Phil Smith – Business Broker

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Phil has a very diverse and broad range of commercial experience as a buyer, owner and seller of businesses. It is his intention to use the past 29 years of business ownership to the benefit of LINK customers.

Working with you, Phil can get your business ready for sale and achieve the best possible outcome. He believes LINK business brokers will give you, the seller, the right support to achieve the best sale price for your business.

## LINK Tasmania



### Kerry Anne Krause – Business Broker

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Kerry Anne is an experienced and successful general business broker, a member of the Australian Institute of Business Brokers, a Certified Practising Business Broker, accepted into the chapter as a Registered Business Valuer and has a master's degree in business administration. Kerry Anne has invested in her knowledge and skills to achieve results for her clients. In addition to formal training and qualifications, she has experience of owning a business, operating and growing a business and selling a business before herself entering the industry as a Business Sales and Valuation specialist.

## LINK Brisbane



### Hansung Kim – Business Broker

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Punctuality – Integrity – Courtesy – Respect, four factors that are very important to Hansung and he consistently works by them.

Han has previously worked as a Sales Consultant in the real estate industry in Australia, and before that, as a General Manager of an apparel company in China. He is a man of many languages, speaking English, Korean, Japanese and Chinese (Mandarin). Having owned his own business, Han has an excellent sense for business and understands the factors that can contribute to increasing profitability and eliminating potential risks.

Han makes an excellent Business Broker and is an asset to any owner looking to sell their business. He consistently works to achieve great results for all of his clients involved, and will do the same for you.



### Richard Swan – Business Broker

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Prior to joining LINK, Richard started in the world of finance with the NAB then AGC as a regional manager. Then in 1979 he purchased his first business.

Richard then built a Ford dealership and purchased a second Ford dealership. In that same period in his career Richard entered into property development with properties throughout Australia, and also had a large open cut opal mine in Coober Pedy. After selling out, Richard entered the Hospitality Business, as general manager for a large hotel motel group in the Northern Territory.

Richard now offers very varied business and finance acumen to his clients in both the sale and the purchase of their new venture.



### Dale Wrigley – Business Broker

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Dale's most recent employment includes working with QBE as a Case Manager; during this employment he worked with businesses to help implement strategies and processes to minimise cost effective ways to get employees back to work as safely and quickly as possible. During this period he was able to relate information to small Tasmanian businesses, up to large multimillion dollar corporations, learning all the integral parts of how a business operates.

Using all his experience, integrity, superior networking skills and LINK's powerful business valuation processes, Dale can benefit your business, by providing a professional and result driven sale.



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# Seven Steps to Prepare Your Business for Sale



If you want to achieve the best outcome, the sale of a business isn't something that can or should happen overnight. In fact, readying your business for sale is something that should take some time and careful preparation, starting a few years out from the sale. Here are some of the key steps that you'll need to consider when preparing your business for sale.

## Step 1: Eliminate "Key Person Risks"

To ensure that your business is a saleable and attractive business proposition, you need to get it running in such a way that it's not dependent upon you, or any key client or supplier. This step requires work well in advance of sale.

## Step 2: Systematise Your Business

Develop and document processes to ensure that your business doesn't rely solely on personal goodwill or the knowledge that's within your head. Again, this is a step that requires work in advance of the sale. If you don't already have operating procedures in place, start to develop them at least one to two years in advance of the sale.

## Step 3: Make Sure that All of Your Documentation is in Order

Amongst other things, tidy up all of your finances: for instance, reverse out any personal or abnormal expenses, determine the true operating profit for the business and have at least three years of solid financial records to present to prospective buyers, unless of course the nature of your business means that finances fluctuate, in which case take a wider sample of your business's financial history over a longer period of time.

Ideally, you should also have contracts and agreements in place with key staff and clients, as well as registered leases (if appropriate). Having up-to-date leases provides security of tenure, which is important to most buyers.

## Step 4: Engage the Right Advisors

It's imperative to have the right team supporting you through the sale of business. Trying to sell a business by yourself is fraught with danger, it usually takes twice as long and, invariably, people don't get the best result. I always recommend having people that are experienced in going through the process. In light of that, consider engaging a broker to sell your business for you. Your accountant is also crucial in terms of being able to provide advice about the best structure for the sale of business, making sure that you get the best tax outcome at the end of it.

A solicitor should be involved too, to review your agreements and contracts and ensure that there is good transferability at the time of sale, and to prepare the sale contract. Ideally, a solicitor should prepare this in advance of the sale to avoid delays: time kills all deals.

## Step 5: Get a Valuation on Your Business

By getting your business valued, you'll know where it sits in the market. By having your business benchmarked against similar businesses that have sold recently, you'll have an indication of how the market will value your business, what you're likely to receive for the sale and whether the sum will be sufficient for you to consider selling and provide you with the finances necessary to move on to the next chapter. If your business is valued at a sufficient sum, move towards listing the business for sale. However, if the sum is falling short, more time will need to be spent grooming the business for sale.

## Step 6: Packaging Your Business for Sale

All of the information that you need to convey to potential buyers needs to be properly packaged so that it's not only presentable, but is something a buyer will want to see. Your key documents in this regard should include an information memorandum and a due diligence report. Again, these documents should be prepared in advance of the sale, to avoid delays and scrambling for documents at time critical points.

## Step 7: Choose the Right Time to Go to Market

Sadly, I see a lot of prospective vendors being reactive in terms of when they elect to put their business up for sale, often due to circumstances outside of their control. Ideally, be proactive in choosing when you should go to market and plan your exit from the business. In fact, best practice would be to start your business with the end in mind and always be looking towards that exit.

## In Conclusion

A bit of preparation can go a long way. By stepping away from your business, and creating systems to run it, you are a long way along the track to making it attractive to buyers.

From there, get your finances in order, engage some good advisors, get a valuation, and begin the process of packaging your business for sale.

With the right preparation and good timing, your investment in growing the business will pay off.



**Sean Wolrige**  
Business Broker at LINK New South Wales

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Sean brings to LINK over 10 years of hands-on experience as a director of a professional services company.

Sean's advisory and coaching experience extends to the acquisition and divestment of a range of businesses, and he brings this knowledge, coupled with his strong academic background, providing professional quality valuations with a personal touch.

# Why is Now the Best Time to Sell Your Business?



This is a question that gets asked time and time again, and there are a number of reasons why now is the right time. As a potential business seller, there may be many personal reasons why selling now is the best time. You may have achieved your growth goals, you're financially comfortable, a change in family circumstances, you may simply want a change or reset to a new challenge, the list goes on.

Rather than focussing on the personal reasons why now is a good time to sell, this article concentrates on external factors that contribute to making now a good time to sell.

## Business Confidence

According to the National Australia Bank (NAB) Monthly Business Survey, January 2018, Australia is seeing an elevation in business conditions and confidence points to a robust business sector.

The business conditions index jumped 6pts to a strong +19 index points, which is well above the long-run average of +5 index points. According to Alan Oster, NAB Group Chief Economist "The large rise in the NAB Monthly Business Survey business conditions index provides further confirmation of robust business activity in Australia. While the index can bounce around

from month-to-month due to changes in seasonal patterns, conditions remain elevated on a trend basis."

The business confidence index also rose by 2pts to +12 index points, its highest level since April 2017.<sup>1</sup>

## Business Lending

Obtaining funding from banks to purchase a business is critical in progressing a deal to settlement. Although there has been some tightening of lending standards with adjustments around loan-to-valuation ratios (LVRs), the bank's appetite for business lending remains relatively strong.

Whether the loan is securitised or via cash flow lending on the smaller deals, banks are currently lending for business purchases, with ongoing low interests rates making lending attractive and a prospective buyer's ability to access funds achievable.

It is important to note that the bank's appetite for risk can change rapidly. It is also critical that a prospective buyer deal with an experienced representative within the bank to obtain finance. LINK can assist by introducing the buyer to an experienced lending representative.

*“Obtaining funding from banks to purchase a business is critical in progressing a deal to settlement. Although there has been some tightening of lending standards with adjustments around loan-to-valuation ratios (LVRs) the banks appetite for business lending remains relatively strong.”*

## Capital Gains Concessions

The ATO provides business owners the benefit of capital gains concessions when your business is sold. Dependant on your situation and when applied correctly, you may in fact maximise your selling price via significant reduction in your capital gains bill, at times to nil.

Example of potential concessions are:

1. The 15 year exemption;
2. The small business 50% active asset reduction;
3. The small business retirement exemption;
4. The small business rollover.

LINK recommends you seek professional advice regarding your situation. An early discussion with your advisor will assist us in structuring a deal that is suitable to your circumstances.<sup>2</sup>

## Superannuation

On the sale of your business, you may be eligible for a Lump Sum contribution into your superannuation. This potentially will have a major benefit to you as you can “top up” your super as long as ATO requirements are met.

Changes as of July 1, 2017 for non-concessional contribution into your superannuation, are now capped at \$100,000 for that year. However, should you wish to contribute a greater amount in that same period, there is a “Bringing forward arrangement” that enables you to make a non-concessional contribution equal to 3 years, therefore \$300,000.

There are rules that need to be applied such as:

- you must be under 65 years of age for one day during the triggering year (the first year)
- you must have a total superannuation balance of less than \$1.5 million at the end of 30 June 2017.<sup>3</sup>

Utilising superannuation is a legitimate and fair way to assist in your wealth creation and into retirement. LINK encourages you to check with your financial advisor as this information is general in nature.

## Interstate Migration

If your business trades in the beautiful state of Queensland, this is great news for you. A recent report released by Macquarie Wealth Management highlights the next wave of net migration into Queensland. Drivers of this are Sydney house prices, which are nearly double other capital cities and job creation in Queensland on the rise. In turn, this will bring a large transfer of wealth over the next few years which could inject around A\$8.1bn of equity into Brisbane and South-East Queensland market.<sup>4</sup>

From this, LINK expects strong trickle down effects into business transactions with the newly migrated “Queenslander” purchasing a business and tapping into their new found bricks and mortar equity.

## Controlled Immigration - Business Visa

There are many non-Australian citizens that wish to call Australia their home and become permanent residents (PR) and citizens. There are many questions floating around the general public, however I will be concentrating on “Business Visas”.

The Australian government has a structured process that enables non-Australians to become citizens and contribute to their new country utilising their skills and entrepreneurship.

Visas such as the Business Innovation and Investment Visa,<sup>5</sup> is one such visa that enables a new Australian to satisfy visa requirements, and from the seller's point of view, to secure an enthusiastic buyer of their business. There are of course rules and procedures to be followed in order to achieve eligibility. However, the Australian government recognises the need for controlled immigration to fulfil future needs.

There are also State sponsored visas, with each state having its own ‘needs’ requirements. In Queensland, State migration is managed by the Queensland Government unit called Business and Skilled Migration Queensland (BSMQ). State nominated visas allow you to invest or operate a business in Queensland.<sup>6</sup>

LINK brokers are not migration agents and information is general in nature. A specialised migration agent should be sourced for your requirements and advice.

### Sources

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Blair has considerable business experience in various sales and management roles and in finance and business development generally, both locally and in the UK.

With his strong grasp of business procedures and profit-making strategies, Blair has been able to focus on the needs of both business sellers & buyers, achieving great results.



# When is the Best Time to Sell Your Business with a Lease in Place?

Responding to the title, is it the best time to sell your business? Does one have a “business” that is saleable? Why does one want to sell it? And if so, how does one prepare one’s business “For Sale”.

This article will be skewed towards leases, leasing, rent, etc.

## A Typical Business

Other than a mobile business (taxi, UBER, UBER Eats, cottage industry, many consulting in niche professional practices from home), most businesses need a place to operate from.

Only businesses with sufficient capital own their premise; most others lease their premises.

The LEASE therefore IS THE BUSINESS!

## What is a Lease?

In simple terms, a lease is an agreement between a landlord and a tenant, giving one the right to occupy (use and enjoy, subject to quiet use and enjoyment) a premises for a period of time in exchange for consideration aka rent, produce, etc.

A lease ought to confer an overall net benefit to a tenant to operate a business, assuming it is a “normal” business operated to average standards.

After analysing basic performance metrics, if they are sound, but the lease / rental costs are not, well then what is one’s leasing cost relative to reasonable income generation? Any benefit conferred in the granting of the lease, but which is lost via disproportionate rent, is simply converting the lease into a NEGOTIABLE INSTRUMENT; aka a debt obligation from one

party to the other. It is collateralised debt obligation, a mortgage backed security or equivalent; no more or no less.

In simple terms such a lease (sic) is a liability ref. IFRS 16 from January 2018<sup>1</sup>, which poses a great opportunity for tenants and landlords to add genuine value into their assets. Most parties including their advisors in Australia only see and *understand* a one-way opportunity, whereas businesses with thoroughly negotiated leases are an asset to both, including financiers. Asset bubbles and or vacancies result.

## Why NOW is the BEST TIME to Sell Your Business.

Is it? Have you prepared your business “For Sale”? Do you have something to sell?

9 / 10 people in my opinion after a 34 year career in property, 25 years of that in consulting and 22/23 years specialising in:

1. Structuring leases eg. 2 + 3 + 3 + 3 years; 5 + 5 + 5 years; 10 + 10 + 10 years; 20 years;
2. Linking same to rent review mechanisms eg. 3%, 5% annual increments, mid-term and end of term market review *without ratchet clauses*;
3. Structuring companies linked to leases;
4. A myriad of other factors eg. Personal Guarantees (limiting same); building in “medical condition clauses” for sole proprietors; fitout, make-good clauses, ensuring that *all documents* pertaining to the negotiation of a lease form part of the make-up of the agreement; making reliance of representations conditional in special conditions, etc.

*"A lease ought to confer an overall net benefit to a tenant to operate a business, assuming it is a "normal" business operated to average standards."*

BUSINESS PEOPLE give ZERO TIME and PUT ZERO MONEY into getting their leases right in order to prepare their businesses FOR SALE at *any time!*

There are also many wannabe experts in the mix, so choose your Expert carefully.

All leases need to be able refer back to market conditions aka centre performance metrics, catchment performance metrics and economic conditions at regular intervals i.e. "current market rent" (Gilbert, D. 1995; 2003).

### Conclusion

Business people are mostly so keen to get into "the business" and do business, they omit or forget *this CORE element of The Business* which often makes or breaks the business.

Accountants services are engaged, but these very experts are experts in *numbers*, they do not understand business economics; solicitors are so "driven" to secure a "negotiable instrument" for their clients, they do not know what a lease is!

It is astonishing at the simplistic view that leasing agents, specialist retail valuers, and many business people take to evaluate what their "reasonable" rent ought to be. I see it time and time again; even extremely experienced business people *never link their lease costs back to the performance metrics of the business!*

Business failure is inevitable!

Last year I assisted a small food business; trading at \$1.4 million out of a postage stamp with an option market review. We averted the market review, but sought another 3.0 year option on top of the two three year options, giving the client a further 9.0 years.

This simply added "value" to the lease for both parties. They can plan ahead with some certainty, invest in plant and equipment, staff, etc.

A lease ought to confer a net benefit and the net benefit is in security of tenure, lease flexibility and genuine market rent.

I have developed scalable software, using my accumulated experience, to evaluate the reasonable rent for any lease anywhere in the World. Perhaps Jamie Oliver would like to give us a call.

I have granted Ezy Rent Retail Pty Ltd, sole licensing right to my invention and to turn it into an innovation.



**Donald E Gilbert**  
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Don Gilbert is a Specialist Retail Valuer ("SRV"), a 3D Economist and an arbitrator. He provides independent, impartial advice to landlords, prospective investors and tenants.

He is also the inventor of the GEM ONE™ Method of evaluating the reasonable rent that one ought to pay for one retail shop.



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The clock is ticking. It is time to have a closer look at your business and plan ahead to achieve your maximum business value

## Timing is Key – Why Sell Now

For many business owners selling up is the culmination of years of personal effort, hard work and commitment that will be eventually rewarded by freedom and the capital gains.

But when is the right time to sell? And how will I get the most for my investment?

Most business owners instinctively believe their expected retirement date will significantly impact their decision as to when they decide to sell their company.

While on the surface, using the business owner's expected retirement date to initiate the sale of a business seems logical, the reality is this single-minded approach does not consider industry preferences and/or the merger and acquisition climate with a high risk most likely translating into less cash for the business owner.

Business owners should always consider an exit strategy from the investment if the opportunity of liquidity arises. Running a business is about managing risk and the longer you hold on to that business, the bigger you grow, and for some owners, a corresponding increase in the risk of failure. For others, they feel their opportunities have been maximised and the time has come for a new challenge.

Everything is for sale, timing is the key factor. Plan the sale for when the company is performing at peak efficiency with proven track record of profits that are trending upwards; this is the time when buyers are most likely to pay a premium for a business.

There are however other external factors, for example, economic cycles, competition, new technology, legislation etc., which will affect an industry's performance and the merger and acquisition climate - most of these which will change over time and are not under the control of a business owner.

According to the RBA Economic Outlook published in February 2018, the average GDP growth is forecast to strengthen over the 2017 actual of 2.25% in 2017 to 3% in 2018 and 3.25% in 2019. Economic stability and low interest rates provide more affordable access to business finance with

investors turning to private businesses as an investment strategy to seek better returns. Increased demand for established well managed businesses, has increased substantially over the last 12 months, the perfect recipe for a seller's market resulting in excellent returns for sellers.

In parallel to this, we are also witnessing a rise in the number of corporations looking to acquire smaller businesses to complement, expand and seek greater market share.

How long is this going to last? It is hard to tell. Forecasts for the Australian economy for 2018 are cautiously optimistic, domestically driven by the steady growth in business activity to offset the reduction in the resources industries and internationally by improving global conditions. The imminent signing of the Trans-Pacific Partnership trade pact in March is hailed as a great opportunity for Australia to expand trade with 10 other leading Pacific countries.

In summary, the Australian economy is expected to advance marginally at above 3 percent over the next couple of years, supported by positive business conditions and improving outlook of non-mining investment, while inflation is likely to remain low for some time. There has never been a better time to sell a business and realise a lifetime's efforts to release capital for retirement, or for further investment in acquisitions and mergers.



**Wim Janssen**  
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Wim brings a wealth of business experience to LINK Sunshine Coast and his achievement in business brokering is the result of having bought and sold many businesses over the years. His range of expertise spans a number of sectors, ranging from manufacturing, retail/distribution and service businesses. He is therefore well qualified to analyse business information and understand the sensitivities of the business, which then allows him to maximise the potential of a business under new ownership.

# BUSINESS OPPORTUNITIES

Here is a selection of businesses LINK has for sale. For more business opportunities visit [linkbusiness.com.au](http://linkbusiness.com.au)

## THE LINK NETWORK

We have offices with dedicated business sales professionals across Australia, New Zealand, South Africa, United States and the Philippines.

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[sydneyadmin@linkbusiness.com.au](mailto:sydneyadmin@linkbusiness.com.au)  
2/59 Ridley St,  
Charlestown, NSW 2290

#### Tasmania

(03) 6135 4446  
[hobart@linkbusiness.com.au](mailto:hobart@linkbusiness.com.au)  
2/221 Liverpool St,  
Hobart, Tasmania

#### Perth

1300 763 668  
[adminlinkperth@linkbusiness.com.au](mailto:adminlinkperth@linkbusiness.com.au)

### LINK New Zealand

[linkbusiness.co.nz](http://linkbusiness.co.nz)

Auckland, Ellerslie

Auckland, North Shore

Bay of Plenty

Christchurch & South Island

Northland

Waikato

Wellington

### LINK South Africa

[linkbusiness.co.za](http://linkbusiness.co.za)

Cape Town CBD  
and West Coast

Cape Town  
Suburbs

Centurion

Durban West

East London

Garden Route

Johannesburg North

Johannesburg South  
East

North West

Midvaal

Port Elizabeth

West Rand

### LINK United States

[linkbusiness.com](http://linkbusiness.com)

Dallas

Los Angeles

New York City

Phoenix

Raleigh

St. Louis

San Diego

### LINK Philippines

[linkbusiness.ph](http://linkbusiness.ph)

Manila

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For further LINK Franchising Opportunities please contact Aaron Toresen, CEO of the LINK Group - [aaron.toresen@linkbusiness.co.nz](mailto:aaron.toresen@linkbusiness.co.nz)

# Businesses for sale - Million Plus

## First Class Glass and Glazing Business for Sale

ref: SC00085



This well-established business has been operating in the glass and glazing industry since 1989. The business prides itself as an all-encompassing, glass and glazing provider for all segments of the construction industry, with particular focus on commercial projects.

The business is a one stop shop in providing innovative solutions to complex projects, recently branching out from only focusing on glass and glazing to merging related services into the business.

The areas of specialised services include: glass and glazing, screens and security, powder coating and installations.

This business has certainly created an impressive reputation for itself in the industry and continues to please many large corporations and stakeholders throughout Australia. With a strong network of sub-contractors and suppliers, the business delivers terrific product in a safe and timely manner, in turn receiving repeat work and an excellent name in the industry.

- Strong client database
- Great reputation, many repeat clients are large companies throughout Australia
- Turnover of \$10,000,000 +
- Impressive volume of WIP



**Asking Price:** \$2,800,000 plus Stock  
**Location:** Brisbane North  
[linkbusiness.com.au/SC00085](http://linkbusiness.com.au/SC00085)

Contact: **Wim Janssen** M: 0451 074 099  
 E: [wim.janssen@linkbusiness.com.au](mailto:wim.janssen@linkbusiness.com.au)

## Idyllic Rainbow Beach Management Rights

ref: SC00087



Enjoy a profitable business at the idyllic Rainbow Beach.

- Opportunity to increase occupancy and grow the business
- Growth area for tourism
- Long term agreements (18 years due to extend a further 5 years)
- Net Profit in excess of \$280,000 with a conservative multiplier
- Great lifestyle at one of Queensland's prime coastal townships

Management Rights: \$1,150,000

Apartment: \$245,000



**Asking Price:** \$1,395,000  
**Location:** Sunshine Coast  
[linkbusiness.com.au/SC00087](http://linkbusiness.com.au/SC00087)

Contact: **Chris Reid** M: 0419 378 777  
 E: [chris.reid@linkbusiness.com.au](mailto:chris.reid@linkbusiness.com.au)

## Asphalt Specialist Cairns - 5 Days

ref: NQ00015



Unique niche market operation.

- Consistent sales and profits
- Successfully operated for 30 years
- Commercial and government contracts
- Experienced, skilled workforce
- Five day operation
- All plant and equipment included in sale (January 2018 valuation available)
- Freehold (1,500m<sup>2</sup>) also available for sale POA



**Asking Price:** \$1,400,000  
**Location:** Northern Queensland  
[linkbusiness.com.au/NQ00015](http://linkbusiness.com.au/NQ00015)

Contact: **Wendy Treacey** M: 0404 823 116  
 E: [wendy.treacey@linkbusiness.com.au](mailto:wendy.treacey@linkbusiness.com.au)

## Pub & Freehold/Gaming/Bottle Shop/Restaurant ref: GC00271



Revenue at \$35k per week - Fully managed.

- All on 1,500m<sup>2</sup> of prime land - CBD
- Two levels with lift
- Two separate titles
- 25 gaming machines - Licence valued at \$137,000 each
- Ground floor - 70 seat restaurant / main bar / bottle shop / commercial kitchen
- Upstairs - Two large function rooms both with bars and fully fitted kitchen



**Asking Price:** \$4,350,000 (Incl. Freehold)  
**Location:** Gold Coast  
[linkbusiness.com.au/GC00271](http://linkbusiness.com.au/GC00271)

Contact: **Phil Smith** M: 0408 278 906  
 E: [phil.smith@linkbusiness.com.au](mailto:phil.smith@linkbusiness.com.au)

## Healthy Nutritional Ingredients ref: GC00257



This company has organically grown to meet market demands over the years they have been in business.

- Strong brands yielding high margin
- Talented people across the team, supported by documented systems and processes
- An online division that is fully functional and is yielding results
- Repeat business from clientele that have been sourcing products from the beginning

Significant growth opportunities with minimal capex required to initiate. This makes this a business for the shortlist and very worthy of further consideration for acquisition.



**Asking Price:** \$1,100,000 plus Stock  
**Location:** Bayside, Brisbane  
[linkbusiness.com.au/GC00257](http://linkbusiness.com.au/GC00257)

Contact: **Chris Cooper** M: 0403 865 959  
 E: [chriscooper.gc@linkbusiness.com.au](mailto:chriscooper.gc@linkbusiness.com.au)

## Butcher – Gold Coast's Best ref: GC00276



**Net \$874,000 this financial year under management! EBITDA.**

- Sales \$100,000 per week
- Substantial turnover \$5,300,000
- Long lease and very fair rent is in place
- This butcher shop presents extremely well
- Fully managed with professional staff
- Established for many years



**Asking Price:** \$1,970,000 plus Stock  
**Location:** Gold Coast  
[linkbusiness.com.au/GC00276](http://linkbusiness.com.au/GC00276)

Contact: **Graham Tippett** M: 0418 782 082  
 E: [graham.tippett@linkbusiness.com.au](mailto:graham.tippett@linkbusiness.com.au)

## Pub Bar, Restaurant, Late Night Entertainment ref: GC00278



Opportunity for an astute buyer looking to grow an already great business which is turning over \$97,000 per week. Contemporary fit-out you will find anywhere with a significant investment of \$3,000,000 spent on establishing this venue.

Restaurant and bar providing the perfect setting for a few cold ones and a great meal. Large adjoining bar with stage and DJ setting for live events and functions.



**Asking Price:** \$2,850,000 plus Stock  
**Location:** Gold Coast  
[linkbusiness.com.au/GC00278](http://linkbusiness.com.au/GC00278)

Contact: **Phil Smith** M: 0408 278 906  
 E: [phil.smith@linkbusiness.com.au](mailto:phil.smith@linkbusiness.com.au)

# Businesses for sale - Million Plus

Allied Health Industry, Wholesale/Distribution | ref: GC00280



**Three Year Average Sales \$2,256,000 - three years average trading profit \$623,459**

This business designs, manufactures medical equipment, and services a diverse range of allied health industries including aged care, hospitals, etc and services to accounts nationally.

In place is a team of professional managers, sales staff, engineers, fabricators and installers.

All the necessary management systems, policies and procedures are in place.



**Asking Price:** \$1,800,000  
**Location:** Gold Coast  
[linkbusiness.com.au/GC00280](http://linkbusiness.com.au/GC00280)

Contact: **Guy Cooper** M: 0431 227 644  
E: [guy.cooper@linkbusiness.com.au](mailto:guy.cooper@linkbusiness.com.au)

Chinese Restaurant & Freehold

ref: BR00337



Authentic Chinese restaurant in beautiful holiday location of Whitsundays. Only 150m from the ocean, this business caters for the high population of tourists in the area and is surrounded by resorts and similar tourist accommodation. With ocean views and a traditional Chinese style fit out, this restaurant creates an unmatched dining experience for their customers.

- Incredible holiday location with ocean views
- Strong profits
- Heavy tourist traffic and local residents
- Opportunity to develop 10,270m<sup>2</sup> of commercial land
- Established for over 14 years



**Asking Price:** \$3,500,000 plus SAV  
**Location:** Whitsundays  
[linkbusiness.com.au/BR00337](http://linkbusiness.com.au/BR00337)

Contact: **Christina Li** M: 0405 613 788  
E: [christina.li@linkbusiness.com.au](mailto:christina.li@linkbusiness.com.au)

Childcare Business

ref: BR00397



Profitable centre, experienced director with a great team.  
Manage remotely with day-to-day management by the director.  
Proven business in prime location 79 place centre.  
Long day care, before and after school care and vacation care.  
Strong tenure up to 23 years.  
Requirements provider approval to be obtained.



**Asking Price:** \$1,300,000  
**Location:** South East Queensland  
[linkbusiness.com.au/BR00397](http://linkbusiness.com.au/BR00397)

Contact: **David Hall** M: 0426 253 042  
E: [david.hall@linkbusiness.com.au](mailto:david.hall@linkbusiness.com.au)

Commercial Property For Sale - Brisbane South

ref: BR00347



Located in front of a train station, with a large parking area, in popular suburb with young and established families, and is serviced by nearby primary and high schools and university. Situated in a Brisbane Southside suburb, which is among the fastest growing suburbs in South East Queensland.

This 835m<sup>2</sup> of land has two road frontage and can be subdivided into a group of shops or residential properties. This property has lots of potential to be built up with more shops, and is up to the imagination of the new owners to come up with a new way to utilise this unique piece of land.

Currently, this property is used as a fully-equipped Asian restaurant, with well-established fit-out, which is also included in the sale. It cost the seller nearly \$300,000 to set up.



**Asking Price:** \$1,500,000  
**Location:** Brisbane Southside  
[linkbusiness.com.au/BR00347](http://linkbusiness.com.au/BR00347)

Contact: **David Zhang** M: 0407 468 414  
E: [david.zhang@linkbusiness.com.au](mailto:david.zhang@linkbusiness.com.au)

## Pair of Elegant Bar/Restaurants. Fully Managed | ref: BR00391



This is a very rare opportunity to acquire 2 stunning venues in superb locations. Boasting the highest quality fit-outs in each location and sporting an exclusive range of top-shelf whiskeys, wide variety of craft beers, wines, crafty cocktails and a mouth-watering assortment of American street food; this is a rare combination which attracts regular repeat customers of all age groups.

- 2 immaculate locations with stunning fit-outs
- Under full management with great systems in place
- Solid & consistent turnover. Excellent reputation

The experienced Manager is willing to stay on if required and oversee the operations of both venues.



**Asking Price:** \$1,250,000 plus SAV  
**Location:** Brisbane  
[linkbusiness.com.au/BR00391](http://linkbusiness.com.au/BR00391)

Contact: **Dustin Slypen** M: 0425 121 788  
 E: [dustin.slypen@linkbusiness.com.au](mailto:dustin.slypen@linkbusiness.com.au)

## Regional Franchise Gym Under Management | ref: BR00300



Suitable for either investors or a motivated managing owner. Investors can keep the business running exactly how it is and enjoy a great return on investment, or the owner-operators could save on wages and enjoy a very lucrative income.

- 850 + active members
- Exceptional fit-out
- Excellent reputation
- Under solid management
- Price includes new franchise fee
- No previous experience needed



**Asking Price:** \$1,000,000  
**Location:** Brisbane  
[linkbusiness.com.au/BR00300](http://linkbusiness.com.au/BR00300)

Contact: **Dustin Slypen** M: 0425 121 788  
 E: [dustin.slypen@linkbusiness.com.au](mailto:dustin.slypen@linkbusiness.com.au)

## Childcare Freehold & Leasehold | ref: BR00407



Remotely managed, with long-term director and experienced staff in place.

The centre has 65 places and was architecturally designed as childcare. Country location servicing several communities with the relaxed lifestyle.

Net \$265,000 approximately.



**Asking Price:** \$2,000,000  
**Location:** Southern Darling Downs  
[linkbusiness.com.au/BR00407](http://linkbusiness.com.au/BR00407)

Contact: **David Hall** M: 0426 253 042  
 E: [david.hall@linkbusiness.com.au](mailto:david.hall@linkbusiness.com.au)

## Managed Export Distribution Business. \$1m+ Profits | ref: BR00349



Well established 20+ years, semi-managed export business with multiple product lines, mainly to the South Pacific, with strong relationships with companies in various business fields and activities.

Owner is wanting to retire but will stay on for a period to ensure a smooth transition for the new owner if needed.

- Excellent management team in place – semi-managed business
- Operating internationally
- Solid market position
- Skilled staff team in place
- Sophisticated operational systems and processes in place



**Asking Price:** \$2,500,000  
**Location:** Brisbane  
[linkbusiness.com.au/BR00349](http://linkbusiness.com.au/BR00349)

Contact: **Garth Nell** M: 0406 109 150  
 E: [garth.nell@linkbusiness.com.au](mailto:garth.nell@linkbusiness.com.au)

# Businesses for sale - Million Plus

## Quantity Surveying Business

ref: GC00235



Long established and well respected surveying business. Would suit a Licensed Cadastral Surveyor or an industry participant. Over the past 19 years, the current owner has built a great team, gathered a wealth of intellectual property and grown a substantial client base.

- IP includes over 10,000 Survey Plans
- All Plant & Equipment included in the sale is unencumbered
- Favourable lease terms in professional office space
- Fully qualified surveying associates, draftsman and admin staff

The 7 full-time staff have all been with the business for many years and include fully Qualified Surveying Associates, Draftsman and Admin Staff.



**Asking Price:** \$1,395,000  
**Location:** Gold Coast  
[linkbusiness.com.au/GC00235](http://linkbusiness.com.au/GC00235)

Contact: **Troy Potter** M: 0412 286 176  
 E: [troy.potter@linkbusiness.com.au](mailto:troy.potter@linkbusiness.com.au)

## Engineering & Manufacturing

ref: GC00034



Engineering and manufacturing business located in South East Queensland and is a pioneer in its field.

Market leaders using advanced technology to produce a wide range of bespoke machinery for customers both in Australia and overseas.

- Perfect opportunity for the astute buyer
- The business shows consistent growth
- Averaging approx. \$1,600,000 pa with add-backs
- The company has a full engineering and administration team in place



**Asking Price:** \$3,950,000  
**Location:** Gold Coast  
[linkbusiness.com.au/GC00034](http://linkbusiness.com.au/GC00034)

Contact: **Glen Dixon** M: 0410 517 000  
 E: [glen.dixon@linkbusiness.com.au](mailto:glen.dixon@linkbusiness.com.au)

**\$841,696 NET**

ref: GC00176



**Average Net of \$841,696 over last four years**

- This is a real business making a fortune!
- Specialists in concrete kerb and guttering - 27 years and still going strong
- Excellent contracts, long list of customers and more work than you can poke a stick at
- Good equipment, solid and reliable crew, and you can run this business from the office



**Asking Price:** \$2,190,000 plus Stock  
**Location:** Gold Coast  
[linkbusiness.com.au/GC00176](http://linkbusiness.com.au/GC00176)

Contact: **Tim Craft** M: 0411 874 452  
 E: [tim.craft@linkbusiness.com.au](mailto:tim.craft@linkbusiness.com.au)

## Engineering Business

ref: GC00181



Engineering business with general engineering projects, also specialises in other areas.

- Long established family business
- Three different income streams
- OEM of own brand trademarked equipment. Sold internationally
- Agents and customers worldwide
- Diversification into general engineering projects
- Excellent reputation with plenty of new and return business
- Can run under management
- Ideal for any engineer or as a bolt on for a larger company



**Asking Price:** \$2,100,000  
**Location:** Gold Coast  
[linkbusiness.com.au/GC00181](http://linkbusiness.com.au/GC00181)

Contact: **Glen Dixon** M: 0410 517 000  
 E: [glen.dixon@linkbusiness.com.au](mailto:glen.dixon@linkbusiness.com.au)

## Forklift Wet Hire Business for Sale SE QLD

ref: BR00261



Motivated vendors want to sell.

This long established SE QLD based Crane/Forklift hire business is being offered for sale for the first time. Established since 1996, it's been providing specialised wet hire services to a key number of blue chip clients.

Due to exceptional growth over the last two years, and through extensive investment in specialised crane/forklifts, the business has carved out an excellent niche in the market place.

The business is perfectly primed to be expanded nationally.

Equipment valued at more than \$1.1m included in the sale. Full financials and further information are available to qualified buyers.



**Asking Price:** \$1,550,000

**Location:** Brisbane

[linkbusiness.com.au/BR00261](http://linkbusiness.com.au/BR00261)

Contact: **Vince Konig** M: 0430 332 208  
E: [vince.konig@linkbusiness.com.au](mailto:vince.konig@linkbusiness.com.au)

## Great Motel on M1 Bruce Highway Gympie

ref: 13747



- Located on the south side of the town, opposite the beautiful park, duck ponds and the tourist information centre
- Motel includes a 30 seat conference / function facility, plus a 50 seat a la carte restaurant and bar
- Premises has a high net profit, with the ability to be further increased
- 32 units in the complex, with 17 years still remaining on the lease
- Opportunity to purchase the adjacent freehold real estate, which includes a house, office and shed which can be used as training facility
- The opportunity awaits for a business savvy person to gain a business with accommodation, and reduced day to day living costs due to the restaurant, etc.



**Asking Price:** \$1,050,000

**Location:** Sunshine Coast

[linkbusiness.com.au/13747](http://linkbusiness.com.au/13747)

Contact: **Chris Reid** M: 0419 378 777  
E: [chris.reid@linkbusiness.com.au](mailto:chris.reid@linkbusiness.com.au)

## Sporting Goods Retailer

ref: SC00088



Established for over 24 years and first time on the market. SPORTSPOWER is not a franchise, it is part of a buying group. This is a must see. Impressive business.

- Sales in excess of \$3.3m per annum
- Return to a working owner in excess of \$550,000 per annum
- Easily run under management
- Fully computerised
- Excellent returns on investment
- Lifestyle and great income business all located in Noosa Heads



**Asking Price:** \$850,000 plus Stock approx. \$1m

**Location:** Sunshine Coast

[linkbusiness.com.au/SC00088](http://linkbusiness.com.au/SC00088)

Contact: **Manuel Ribeiro** M: 0429 626 835  
E: [manuel.ribeiro@linkbusiness.com.au](mailto:manuel.ribeiro@linkbusiness.com.au)

## Custom Joinery Manufacturing Business

ref: 13965



Profitable niche manufacturer of custom designed joinery and cabinetry offered for sale for first time in 25 years.

- Netting over \$1m in 2016 after wages to one owner
- Selling price includes stock of approx. \$65,000
- Excellent CAD/CAM systems and CNC manufacturing equipment in place
- Experienced skilled workforce of 23
- High level of repeat business
- Easily run under management



**Asking Price:** \$2,250,000 WIWO

**Location:** Sunshine Coast

[linkbusiness.com.au/13965](http://linkbusiness.com.au/13965)

Contact: **David Morris** M: 0410 716 025  
E: [david.morris@linkbusiness.com.au](mailto:david.morris@linkbusiness.com.au)

# Businesses for sale - Million Plus

## Stone and Gravel Quarry - TMR Registered

ref: NQ00022



First time on the market, family owned for 28 years.

- Excellent location on Atherton Tablelands
- Tenure area 40.57 hectares plus two sediment dams
- Substantial remaining resource estimated at 20 million tonnes
- Operates under an exclusive sales permit
- Full range of high quality gravel / rock / sand based products
- Potential to increase volume and revenue
- All plant and equipment, exclusive sales permit and stockpiles included in sale



**Asking Price:** \$2,500,000

**Location:** Northern Queensland  
[linkbusiness.com.au/NQ00022](http://linkbusiness.com.au/NQ00022)

Contact: **Wendy Treacey** M: 0404 823 116  
E: [wendy.treacey@linkbusiness.com.au](mailto:wendy.treacey@linkbusiness.com.au)

## Commercial Kitchen - Multiple Revenue Streams

ref: BR00379



Successful commercial kitchen established in 2016 to sustain a fast-growing restaurant business. Since opening it has introduced pre-packaged meals which are sold through independent supermarkets and convenience stores.

- Multiple streams of revenue
- Massive opportunity for expansion
- Huge growth in turnover and profits
- Processes and procedures in place

This business is oozing with potential and is ready for the right buyer to take advantage of all the hard work done by the current owner.



**Asking Price:** \$2,888,000 plus Stock

**Location:** Brisbane South  
[linkbusiness.com.au/BR00379](http://linkbusiness.com.au/BR00379)

Contact: **Roland West** M: 0450 484 008  
E: [roland.west@linkbusiness.com.au](mailto:roland.west@linkbusiness.com.au)

## 5x Dental Centres - Sydney

ref: NSW08501



Husband and wife own five Sydney dental clinics and would consider selling them as the one business or splitting them up. All businesses are run through the same ABN so one buyer is preferable. The wife/director is the bookkeeper and they have a formal accountant that creates the financials and depreciation schedules, etc. There is a good PM in each site + stable support staff.



**Asking Price:** Offers over \$1,000,000

**Location:** Sydney  
[linkbusiness.com.au/NSW08501](http://linkbusiness.com.au/NSW08501)

Contact: **Sally Stuart** M: 0437 082 045  
E: [sally.stuart@linkbusiness.com.au](mailto:sally.stuart@linkbusiness.com.au)

## Transportable Homes Building & Installation

ref: NSW08332



- Established over 25 years
- Located in large, well-serviced western NSW town, with hospitals, schools, etc.
- 12 months' forward orders in hand, with current revenue above \$2m
- Wide range of home designs, with high-quality finishing
- Loyal, trade-qualified staff
- Extensive website and social media marketing
- All vehicles included
- Option to acquire freehold



**Asking Price:** \$1,300,000

**Location:** Western New South Wales  
[linkbusiness.com.au/NSW08332](http://linkbusiness.com.au/NSW08332)

Contact: **Victor Whiteley** M: 0418 146 463  
E: [victor.whiteley@linkbusiness.com.au](mailto:victor.whiteley@linkbusiness.com.au)

## Long Held Premier Cruise & Boat Experience

ref: GC00149



Owned by the same family for the last 27 years, this business is a tourism icon in the Tweed / Gold Coast regions and offers a great lifestyle for boat enthusiasts.

Included in the sale are high quality boat assets, which make the business difficult to replicate, and its industry specific licences give it a very unique competitive advantage over other operators.

There is scope to expand the "Experiences" on offer utilising the existing assets, plus scope to build the business by acquiring additional assets. An experienced tourism and marketing operator could immediately improve the business' online presence and leverage the strong relationship with its current marketing partners.



**Asking Price:** \$2,500,000

**Location:** Northern Rivers Region, NSW  
linkbusiness.com.au/GC00149

Contact: **Troy Potter** M: 0412 286 176  
E: troy.potter@linkbusiness.com.au

## 2 Piggeries + Grazing - 825 Acres Approx.

ref: 14362



**Property 1** - 750 acres approx., piggery with 250 breeder sows, 1,750 pigs, 500 sheep and 80 head cattle.

Two homes, silos, shearing shed, pig sheds, Scania truck 7 various farm equipment. Licence to draw creek water, etc.

**Property 2** - 75 acres approx., piggery with 200 breeder sows, 1,600 pigs.

Two homes, 10 silos, sow shed, farrowing sheds, and various farm equipment including tractor, bobcat and forklift.



**Asking Price:** \$3,800,000 plus Stock

**Location:** New England North West, NSW  
linkbusiness.com.au/14362

Contact: **Graham Tippett** M: 0418 782 082  
E: graham.tippett@linkbusiness.com.au

## Unique Multi-Modality Allied Health Centre

ref: GC00250



Established in 2012, this centre provides Multi-Modality Allied Health services for a wide range of Government funded or supported programs including NDIS, EPC, type 2 diabetes group, DVA, CTP, and workers compensation.

The centre offers a full range of Allied Health Services in the treatment of physiotherapy, exercise physiology, dietetics, psychology, podiatry, remedial massage and personal training.

Supported by a fully established qualified team of practitioners, the business is operated fully under management. This will allow the buyer to purchase the business as an investment, or as an owner/operator. You don't need accreditation or qualification to buy the business.



**Asking Price:** \$3,500,000

**Location:** Western Sydney, NSW  
linkbusiness.com.au/GC00250

Contact: **Alan Minshull** M: 0498 955 890  
E: alan.minshull@linkbusiness.com.au

## Gloria Jean's Franchise Sydney West

ref: 14285



Rated as one of the Top Gloria Jean's sites in the franchise brands portfolio.

- First time this store has ever been offered on the market and very rare opportunity for such a high-profile store to be available
- Recently negotiated a new 8-year lease, and the upgrade to the store completed and meets GJC National standards. No work to do
- Owner Nets PEBITDA \$372,771 pa
- Seating and tables inside and out



**Asking Price:** \$1,100,000

**Location:** Sydney West  
linkbusiness.com.au/14285

Contact: **Mark Scott** M: 0447 219799  
E: mark.scott@linkbusiness.com.au

# Businesses for sale - Million Plus

## Global Brand Agricultural Equipment Dealer ref: NSW08368



Once in a generation, highly profitable, significant business opportunity! Long established, reputable business comprising of new and used equipment sales, spare parts and service divisions. Can be run under management with existing experienced skilled workforce. Continuous new product range, supported by world class training, will assist you to continue the vendors superb legacy that has been created.



**Asking Price:** \$1,650,000 plus SAV  
**Location:** Riverina, NSW  
[linkbusiness.com.au/NSW08368](http://linkbusiness.com.au/NSW08368)

Contact: **Bernard Bornstein** M: 0414 227 219  
 E: [bernard.bornstein@linkbusiness.com.au](mailto:bernard.bornstein@linkbusiness.com.au)

## Financial Services Business – Brick & Mortar ref: NSW08376



This opportunity presents as an excellent proposition for acquiring a highly successful business model.

- Highly profitable financial services business, established over 10 years
- Set up by highly skilled and professional entrepreneurs to operate as a business, not a one-man-band
- Multiple income streams and diversified services
- Proprietary software and tools
- Highly effective client retention program



**Asking Price:** \$1,995,000  
**Location:** Sydney CBD  
[linkbusiness.com.au/NSW08376](http://linkbusiness.com.au/NSW08376)

Contact: **Himanshu Shah** M: 0403 017 344  
 E: [himanshu.shah@linkbusiness.com.au](mailto:himanshu.shah@linkbusiness.com.au)

## Eco Luxury Accommodation ref: TA00064



43 Degrees & Sanctuary Boutique Environmental Accommodation located on picturesque Bruny Island is the most luxurious way to put the ordinary everyday behind you and escape.

Every Apartment is a unique escape from the everyday into a world of luxury, personalised service and attention to detail. From world-class food offerings on Bruny Island to rejuvenating spas, romantic getaways to spectacular adventures, unforgettable events to breathtaking surroundings, 43 Degrees & Sanctuary allows you to experience the true meaning of relaxed luxury on Bruny Island.



**Asking Price:** \$2,950,000 +  
**Location:** Hobart, Tasmania  
[linkbusiness.com.au/TA00064](http://linkbusiness.com.au/TA00064)

Contact: **Farzin Hesari** M: 0401 009 469  
 E: [farzin.hesari@linkbusiness.com.au](mailto:farzin.hesari@linkbusiness.com.au)

## The Crown Jewel of Battery Point & The Epitome of Luxury Accommodation ref: TA00013



Currently owner occupied, this property is positioned on a generous 752m<sup>2</sup> allotment with two street frontages and provides the opportunity to live in and manage a successful business in Tasmania's most premium suburb, a rare and unique opportunity.

This superbly presented property continues with 8 bedrooms + a 2 bedroom suite, all with ensuites and all rooms with spectacular panoramic water views.

It has a strong trading history and was rated number one private accommodation in Tasmania and number ten private accommodation in Australia in 2016.



**Asking Price:** Refer to Broker  
**Location:** Hobart, Tasmania  
[linkbusiness.com.au/TA00013](http://linkbusiness.com.au/TA00013)

Contact: **Farzin Hesari** M: 0401 009 469  
 E: [farzin.hesari@linkbusiness.com.au](mailto:farzin.hesari@linkbusiness.com.au)

## BBQs, Smokers, Fireplace Specialists

ref: BR00404

This retail and online store supplies barbecues, smokers, fireplaces, outdoor furniture, pizza ovens and more.

- Convenient Brisbane location
- Established over 35 years
- Exclusive brands
- New 5+5 lease
- Well-presented website and store



**Asking Price:** \$350,000 plus SAV **Location:** Brisbane

**Reference:** linkbusinesss.com.au/BR00404

**Roland West** 0450 484 008 / roland.west@linkbusiness.com.au

## Established Kitchen Manufacturer & Installations

ref: BR00237

Fully established designer and installer of quality kitchens. The owner wishes to retire but will offer an extended transition period to a new owner.

Showing exceptional growth year on year, the business currently has more jobs on the books than ever.

Established 34 years. Organised production line.

Included in the sale are all intellectual property, plant and equipment, websites, and plans to a new owner. The business could be relocated.



**Asking Price:** \$370,000 **Location:** Brisbane

**Reference:** linkbusinesss.com.au/BR00237

**Vince Konig** 0430 332 208 / vince.konig@linkbusiness.com.au

## Iconic Lifestyle Tourism

ref: BR00339

It is rare for a well-established lifestyle business to come on the market. With family life-cycle changes, the business is now for sale after 12 years of solid returns.

- Full accountants financials
- Solid profit
- Licences, permits and leases in place
- Established brand and valuable assets
- Excellent cash flow business



**Asking Price:** \$590,000 plus SAV **Location:** Brisbane

**Reference:** linkbusinesss.com.au/BR00339

**Blair Luckman** 0433 227 997 / blair.luckman@linkbusiness.com.au

## Well Established Jewellery Business

ref: BR00292

This jewellery store has been established in its current location for approximately 20 years, hence receives lots of repeat customers.

The business employs qualified jewellers who manufacture and repair jewellery, in addition to the retail component. The owner is not a Jeweller and only works in the business three days per week. Her energies are focused on customer service and ensuring the right mix of product for the customer base.



**Asking Price:** \$460,000 plus SAV **Location:** Brisbane

**Reference:** linkbusinesss.com.au/BR00292

**Vince Konig** 0430 332 208 / vince.konig@linkbusiness.com.au

## Cash Generator With Lifestyle

ref: BR00409

Respected and established business, renowned for custom picture framing of photos, tapestries, memorabilia, oil paintings, certificates and varieties that have endless possibilities including custom fitting of glass.

- Ideal location with parking
- Secure lease until 2020 with option
- Full training provided. Regular repeat customer sales
- Good steady profit year on year



**Asking Price:** \$250,000 WIWO **Location:** Brisbane South

**Reference:** linkbusinesss.com.au/BR00409

**Paul McIlroy** 0426 263 918 / paul.mcilroy@linkbusiness.com.au

## Business Operates from Home

ref: BR00362

This service based business is very easy to run. Its sector is mandated under legislative requirement with its clients mandatorily serviced periodically to achieve compliance.

Simply schedule your clients, undertake the service, receive payment and supply compliance certificate.

Opportunity for working partnership or add on to existing services business.



**Asking Price:** \$179,000 WIWO **Location:** Brisbane

**Reference:** linkbusinesss.com.au/BR00362

**Blair Luckman** 0433 227 997 / blair.luckman@linkbusiness.com.au

## A Great 5 Day Cafe

ref: BR00213

This great café is a well established business, located in the centre of Brisbane's CBD with massive foot traffic.

- Five day business
- Beautiful fit-out and well set up kitchen in good working condition
- Seating around 30 pax
- Long lease in place, excellent rent
- Good turnover with good net profit



**Asking Price:** \$268,000 WIWO **Location:** Brisbane CBD

**Reference:** linkbusinesss.com.au/BR00213

**Phillip Song** 0406 808 845 / phillip.song@linkbusiness.com.au

## Bookkeeping and Consulting

ref: BR00403

Rare opportunity to purchase an existing bookkeeping business.

Ideally suited to many buyer types: acquisition buyers, accountants, existing bookkeeping businesses and business development types.

- Quality client base
- Team of qualified bookkeepers
- All major accounting packages accredited
- Full accountants financials available



**Asking Price:** \$185,000 WIWO **Location:** Brisbane

**Reference:** linkbusinesss.com.au/BR00403

**Blair Luckman** 0433 227 997 / blair.luckman@linkbusiness.com.au

# Businesses for sale - Brisbane

## Independent Bicycle Store (Sales & Repairs)

ref: 14812

Positioned perfectly in a strip shopping centre on the Southside of Brisbane with ample street parking.

- Established 20+ years, current owner 6+ years
- Fantastic fit-out
- Six days Mon-Fri 9am-5.30pm, Sat 9am-2pm
- Suit owner/operators
- New Tenancy Agreement available to qualified buyer. Cheap rent \$500 pw
- Showing working owner \$120k+ pa net profit 2016



**Asking Price:** \$230,000 plus Stock **Location:** Southside, Brisbane

**Reference:** linkbusinesss.com.au/14812

**Kevin Hurst** 0417 425 243 / kevin.hurst@linkbusiness.com.au

## International Franchise (Aust. Master)

ref: GC00080

### 2017 Profit \$282,416

Part of the largest franchise publication in the world and is a recognised Global Brand.

There are editions currently in Queensland, New South Wales, Victoria and Western Australia. This Australian master franchise has a high capacity for expansion and growth.



This home-based business can be relocated to anywhere in Australia and has been operating in Australia since 2002.

**Asking Price:** \$495,000 **Location:** Bayside, Brisbane

**Reference:** linkbusinesss.com.au/GC00080

**Alan Minshull** 0498 955 890 / alan.minshull@linkbusiness.com.au

## Waterproofing/Sealing Products, Trade/Retail

ref: GC00242

Supplying all waterproofing and sealing products to trade customers including builders, waterproofers, tilers and plumbers, also has a large DIY customer base.

- Established 26 years
- Current owner seven years, owner operated by one person, very simple business model
- Showing sales over \$700,000 per annum
- \$200,000 Net Profit to working owner



**Asking Price:** \$350,000 plus Stock **Location:** Southside, Brisbane

**Reference:** linkbusinesss.com.au/GC00242

**Alan Minshull** 0498 955 890 / alan.minshull@linkbusiness.com.au

## Small Goods Retailer Manufacturer + Bakery Lines

ref: GC00264

Small goods manufacturer with some very popular bakery lines.

- Turning over \$800k+ for the last financial year
- Business very well established 1983
- Trades 6 days Mon-Fri 7am-4pm, Sat 8am-3pm
- Training supplied (no special qualifications required)
- Rent and outgoings \$920 per week + GST, sensational rent % to turnover
- Currently operated by husband and wife with casual staff



**Asking Price:** \$340,000 plus Stock **Location:** Southside, Brisbane

**Reference:** linkbusinesss.com.au/GC00264

**Kevin Hurst** 0417 425 243 / kevin.hurst@linkbusiness.com.au

## Building and Pest Inspection Business

ref: GC00265

Building and pest inspection business, servicing SE Qld. Specialising in pre-purchase and pre-sale building and pest inspections.

- Business very well established since 1988
- Trades five days Mon-Fri 7.30am-5pm
- Fantastic search engine and website presence
- Training and support supplied (QBCC Licences required)
- Reporting programs and systems in place
- Strong Net Profit \$195k to hands-on operators



**Asking Price:** \$300,000 Neg. **Location:** Southside, Brisbane

**Reference:** linkbusinesss.com.au/GC00265

**Kevin Hurst** 0417 425 243 / kevin.hurst@linkbusiness.com.au

## Snap Fitness Franchise – Western Brisbane

ref: BR00226

Ideal business opportunity for a personal trainer or fitness enthusiast.

- 450 members
- Good location in growing suburb
- Personal training, group fitness classes
- Fully unencumbered - equipment owned outright. No previous experience necessary



This opportunity would be ideal for an owner-operator. It is currently under performing with excellent growth potential under the right management.

**Asking Price:** \$149,000 **Location:** Brisbane's West

**Reference:** linkbusinesss.com.au/BR00226

**Dustin Slypen** 0425 121 788 / dustin.slypen@linkbusiness.com.au

## Inner City Cafe

ref: BR00372

Located in a big complex which is the community's choice for everyday shopping, anchored by Coles Supermarket and 37 specialty stores.

- Steady sales from \$16,000 to \$17,000 per week
- Owner states annual net profit is looking at \$100,000
- Cheap rent which is less than 10% of the sales
- Under full management
- Large social media following



**Asking Price:** \$190,000 plus SAV **Location:** Inner Brisbane

**Reference:** linkbusinesss.com.au/BR00372

**David Zhang** 0407 468 414 / david.zhang@linkbusiness.com.au

## 7-Eleven Service Station on Brisbane's City Fringe

ref: BR00393

Rare opportunity is now available: 7-Eleven service station located in inner Brisbane.

- Annual sales of \$2,400,000
- Guaranteed annual gross profit of \$330,000 (Current GP is \$480,000)
- Easy operation system and full training from head office will be supplied
- Great cash flow and stable business
- On main road with high traffic heading to City and North Side of Brisbane



**Asking Price:** \$890,000 plus SAV **Location:** Brisbane Southside

**Reference:** linkbusinesss.com.au/BR00393

**David Zhang** 0407 468 414 / david.zhang@linkbusiness.com.au

## Award Winning Restaurant Now For Sale

ref: BR00289

Unique inner-city restaurant offering patrons an incredible menu and an unmatched dining experience which has been recognised by multiple awards.

- Sales in excess of \$1.5m
- Open 6 days / trading around 30 hours pw
- Easy hours with potential to expand into extra days of lunch trade
- Opportunity to replicate successful restaurant model



**Asking Price:** \$299,000 plus SAV **Location:** Brisbane

**Reference:** [linkbusiness.com.au/BR00289](http://linkbusiness.com.au/BR00289)

**Frank Willett** 0415 288 954 / [frank.willett@linkbusiness.com.au](mailto:frank.willett@linkbusiness.com.au)

## Pool Construction Business For Sale

ref: BR00290

Business is booming! South East Queensland's leading pool and spa construction business for sale, over 20 years in the business with an outstanding reputation for quality and service.

- Return to a working owner in excess of \$500k
- Highly trained field supervisors & office manager
- \$2m on the books for the next four months
- Display Centre open with on-site manager
- Complete pool and spa renovations specialist



**Asking Price:** \$998,000 **Location:** Brisbane

**Reference:** [linkbusiness.com.au/BR00290](http://linkbusiness.com.au/BR00290)

**Frank Willett** 0415 288 954 / [frank.willett@linkbusiness.com.au](mailto:frank.willett@linkbusiness.com.au)

## Flexible Lifestyle Opportunity SE QLD on Offer!

ref: BR00389

Get Slush'd offers three different income streams to the franchisee - if a better lifestyle and income is what you are after, then this is the franchise for you! Hire party equipment on a nightly basis to both residential and business customers.



- Huge growth potential
- Systems and documents in place
- Work from home

This business would suit someone with excellent customer service looking for a flexible lifestyle business.

**Asking Price:** \$65,000 plus GST **Location:** Brisbane

**Reference:** [linkbusiness.com.au/BR00389](http://linkbusiness.com.au/BR00389)

**Garth Nell** 0406 109 150 / [garth.nell@linkbusiness.com.au](mailto:garth.nell@linkbusiness.com.au)

## Very Well Known Asian Restaurant

ref: BR00216

A fantastic opportunity to purchase this modern restaurant and bar.

- The business is known as one of the best Asian restaurants in South Brisbane
- Excellent location
- 20 year long history
- Very busy with good turnover and pretty good net profit. Enormous growth potential
- Popular for medium to large parties/function



**Asking Price:** \$850,000 plus SAV **Location:** Brisbane Southside

**Reference:** [linkbusiness.com.au/BR00216](http://linkbusiness.com.au/BR00216)

**Kevin Li** 0451 505 168 / [kevin.li@linkbusiness.com.au](mailto:kevin.li@linkbusiness.com.au)

## Commercial Freehold with Two Retail Businesses

ref: BR00327

Opportunity to purchase a commercial freehold property as well as convenience store and takeaway shop, all in one. Great location on very busy road surrounded by high rise residential buildings and opposite a stadium.



- Open seven days
- High turnover and good net profit
- Modern fit-out, equipment in good condition
- Experienced staff will stay

**Asking Price:** \$698,000 plus SAV **Location:** Ipswich

**Reference:** [linkbusiness.com.au/BR00327](http://linkbusiness.com.au/BR00327)

**Kevin Li** 0451 505 168 / [kevin.li@linkbusiness.com.au](mailto:kevin.li@linkbusiness.com.au)

## Modern Café with Lots of Potential

ref: 14657

This great café is a well-established business, located in the centre of Brisbane's CBD with massive foot traffic.

- Well located premise in Brisbane CBD
- Taking approx \$14,000-\$15,000 per week
- Monday to Friday only
- Newly renovated with excellent fittings and fully equipped chef's kitchen
- New 5+5 years lease with reasonable rent



**Asking Price:** \$335,000 WIWO **Location:** Brisbane CBD

**Reference:** [linkbusiness.com.au/14657](http://linkbusiness.com.au/14657)

**Phillip Song** 0406 808 845 / [phillip.song@linkbusiness.com.au](mailto:phillip.song@linkbusiness.com.au)

## 5 Day Cafe

ref: BR00405

Ideally located at foyer entrance occupied by strong tenants.

Trial at \$16,000 per week.

Trades 5 days only. 6.00am to 3.30pm.

40kgs of coffee per week.

Ample indoor seating and alfresco.



The owner is divesting this business away to reinvest into another business. An opportunity exists for a hands-on owner, or continue to operate in a part-time capacity. A strong performing business.

**Asking Price:** \$198,000 plus SAV **Location:** Brisbane CBD

**Reference:** [linkbusiness.com.au/BR00405](http://linkbusiness.com.au/BR00405)

**Kevin Li** 0451 505 168 / [kevin.li@linkbusiness.com.au](mailto:kevin.li@linkbusiness.com.au)

## A Great Modern Cafe

ref: BR00101

This great modern café is a well-established business, located in the centre of Brisbane CBD with massive foot traffic:

- Monday to Friday business
- Beautiful fit-out and well set up kitchen in good working condition
- Seating around 60 pax
- 7 years lease in place, excellent rent
- Good turnover with good net profit



**Asking Price:** \$250,000 WIWO **Location:** Brisbane CBD

**Reference:** [linkbusiness.com.au/BR00101](http://linkbusiness.com.au/BR00101)

**Phillip Song** 0406 808 845 / [phillip.song@linkbusiness.com.au](mailto:phillip.song@linkbusiness.com.au)

# Businesses for sale - Brisbane

## Love Driving And Travel

ref: BR00408

Well-established Brisbane based transport business, provides safe and effective delivery services primarily to Queensland, NSW & Victoria.

- Well maintained vehicles, trailers & equipment
- Secure and reliable income from regular work
- Maintainable profit year on year
- Option to purchase premises



This business presents a great opportunity to acquire your own business or to expand your existing fleet.

**Asking Price:** \$350,000 WIWO **Location:** Brisbane North

**Reference:** linkbusinesss.com.au/BR00408

**Paul McIlroy** 0426 263 918 / paul.mcilroy@linkbusiness.com.au

## Super 5 Day Profitable Business

ref: BR00361

Golden opportunity for a self-motivated person or the right couple.

- Extensively equipped and large modern workshop with lettable mezzanine
- Plenty of customer parking
- Loyal repeat customer base gained by honest workmanship
- Part of a great buying group that supports with training & technical updates



The business has an excellent reputation and is well known.

**Asking Price:** \$205,000 **Location:** Brisbane North

**Reference:** linkbusinesss.com.au/BR00361

**Chris Cooper** 0403 865 959 / chriscooper.bris@linkbusiness.com.au

## Trendy Busy Cafe. Superb Location

ref: BR00410

A popular cafe offering boutique coffee, premium quality meals and superb customer service. Located in a busy precinct of the Brisbane CBD, makes this a favourite.

- Long lease until 2026
- Five day week trading
- 60kg weekly coffee sales
- Modern fully equipped kitchen
- Great outdoor setting



**Asking Price:** \$760,000 plus SAV **Location:** Brisbane CBD

**Reference:** linkbusinesss.com.au/BR00410

**Paul McIlroy** 0426 263 918 / paul.mcilroy@linkbusiness.com.au

## A Great 5 Day Cafe

ref: BR00213

This great café is a well established business, located in the centre of Brisbane's CBD with massive foot traffic.

- Monday to Friday business
- Beautiful fit-out and well set up kitchen in good working condition
- Seating around 30 pax. Long lease in place, excellent rent
- Good turnover with good net profit



**Asking Price:** \$268,000 plus SAV **Location:** Brisbane CBD

**Reference:** linkbusinesss.com.au/BR00213

**Christina Li** 0405 613 788 / christina.li@linkbusiness.com.au

## Modern Japanese Sushi Outlet

ref: BR00221

- Massive foot traffic
- Modern fit-out including commercial kitchen in good working condition
- Currently run under full management
- High turnover
- Fantastic net profit
- Long lease with reasonable rent
- This business would suit an investor or owner operator



**Asking Price:** \$450,000 plus SAV **Location:** Brisbane CBD

**Reference:** linkbusinesss.com.au/BR00221

**Christina Li** 0405 613 788 / christina.li@linkbusiness.com.au

## Is this Brisbane's Best Cafe?

ref: BR00358

It's very rare that a business presents itself and can be the best of all situations. A cafe that is suited to the first time buyer, the experienced operator and the investor all at the same time.

- Exceptional rent at 4% of annual turnover
- Fully staffed with manager in place, owner does not work in the business
- Net profit exceeding 100k+ per annum
- \$14k average weekly sales. 25kg weekly coffee sales



**Asking Price:** \$250,000 plus SAV **Location:** Brisbane

**Reference:** linkbusinesss.com.au/BR00358

**Daniel Burrows** 0450 907 396 / daniel.burrows@linkbusiness.com.au

## Powder Coating, Abrasive Blasting and More

ref: BR00395

Offering a range of services including abrasive blasting, chemical pre-treatment, zinc priming and powder coating.

- Five day business
- Well established
- Training provided on handover
- Procedures and processes in place
- Experienced staff



**Asking Price:** \$535,000 plus SAV **Location:** Brisbane South

**Reference:** linkbusinesss.com.au/BR00395

**Roland West** 0450 484 008 / roland.west@linkbusiness.com.au



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## Nightclub – Prime Tourist Location

ref: GC00256

- Original owner for over seven years, with two refurbishments, latest one was completed late last year with over \$250k spent to upgrade venue
- State-of-the-art sound and lighting - no money to spend
- Trading only two nights a week - Friday and Saturday night, catering to local clientele
- Net profit of over \$300,000 after all expenses
- Run under full management - no working partners



**Asking Price:** \$850,000 plus Stock **Location:** Gold Coast

**Reference:** linkbusiness.com.au/GC00256

**Baz Sanjakdar** 0412 488 008 / baz.sanjakdar@linkbusiness.com.au

## Building & Pest Inspection

ref: GC00262

**Sales in excess of \$600,000 pa. Normalised Earnings 2017 \$171,818.**

- This business specialises in pre-purchase and pre-sale building and pest inspections
- Established for over 20+ years. Home-based
- Owner retiring - first time for sale
- All systems reporting for building inspections and pest inspections in place
- Using the latest technology including thermal imaging cameras, etc.



**Asking Price:** \$225,00 **Location:** Gold Coast

**Reference:** linkbusiness.com.au/GC00262

**Guy Cooper** 0431 227 644 / guy.cooper@linkbusiness.com.au

## Investment Opportunity - Mobile Tracking Device

ref: GC00266

- Looking for an investor to take this business to the next level
- Current owners have spent over \$1,000,000 in R&D and getting the product ready for the market. All patents and trade mark, with blue prints and state-of-the-art systems in place ready to go
- Major wholesalers and retail chains are ready to come on board with this product
- Over \$430,000 worth of assets held in the company



**Asking Price:** \$380,000 plus Stock **Location:** Gold Coast

**Reference:** linkbusiness.com.au/GC00266

**Baz Sanjakdar** 0412 488 008 / baz.sanjakdar@linkbusiness.com.au

## Niche Supplier to the Auto Industry

ref: GC00288

No qualification or certification required. This niche supplier began operating 30+ years ago with an enviable reputation and still has very little competition that matches the quality of work.

It boasts a manager plus a team of competent staff that know what they need to do to run the business on a daily basis, without owner intervention!

The business turnover is \$1.2 million, showing an average net of \$230,000, plus there is \$450,000 worth near new equipment included.



**Asking Price:** \$750,000 plus Stock **Location:** Gold Coast

**Reference:** linkbusiness.com.au/GC00288

**Chris Cooper** 0403 865 959 / chriscoper.gc@linkbusiness.com.au

## Mr Globologist Gold Coast For Sale

ref: BR00260

For sale is an exciting new Australian lighting company that offers a unique, cost effective service ideally suitable to commercial outlets, retailers and domestic customers. Australian master franchise also available.

- Added bonus of test and tags facility included
- Huge demand for LED light bulb installation
- Unlimited potential for growth
- Simple easy franchise system. No experience required



**Asking Price:** \$79,000 plus SAV **Location:** Gold Coast

**Reference:** linkbusiness.com.au/BR00260

**Frank Willett** 0415 288 954 / frank.willett@linkbusiness.com.au

## Premium Licensed Cafe/Bar

ref: NSW08272



- Upscale kiosk-style operation located at the prime location of Pacific Fair shopping centre
- Open 7 days - Serving up morning espressos and breakfast, and continues throughout the day with lunch, dinner, dessert, cocktails and an extensive tapas menu
- Store is fully run by an employee manager. Great franchising system and very supportive team
- 10 years lease term to 2026 with very attractive rent - less than 10% of the sales

**Asking Price:** \$685,000 **Location:** Gold Coast Pacific Fair Shopping Centre

**Reference:** linkbusiness.com.au/NSW08272

**Sabrina Xia** 0434 462 388 / sabrina.xia@linkbusiness.com.au

## Consistently Top Achiever in the Group!

ref: BR00233

Well-established, very busy Wild Cards & Gifts retail store in Gold Coast's leading shopping mall, Pacific Fair, with exceptional year on year sales growth. Sales for the past 12 months exceeded \$1m! No direct competition within the mall and sales are still increasing.

Join one of the most successful Australian franchise systems and align yourself with a reputable branded store that just recorded a phenomenal year on year growth.



**Asking Price:** \$195,000 plus SAV **Location:** Gold Coast

**Reference:** linkbusiness.com.au/BR00233

**Garth Nell** 0406 109 150 / garth.nell@linkbusiness.com.au

# Businesses for sale - Gold Coast

## Carpet Cleaning – Est. 14 Years

ref: 13225

### Net Profit \$106,000

- 90% of work is with ongoing commercial clients - real estate agencies, management rights, etc.
- No premises needed. Work from home - no overheads!
- Easily operated and only five days per week
- Extremely strong trading history over 14 years
- Strong cash flow - very little working capital needed
- High value equipment list including new 2014 Mercedes diesel van



**Asking Price:** \$145,000 WIWO **Location:** Gold Coast

**Reference:** linkbusinesss.com.au/13225

**Myron Plumb** 0415 303 370 / myron.plumb@linkbusiness.com.au

## Timber Doors & Windows Business

ref: 14809

### Net Profit \$176,000+

- Established seven years on the Gold Coast
- Consistent trading history with increased sales and net profit year after year
- Proudly Australian-made, no imported products
- Extremely low rent. Approximately 2% of the annual turnover
- Strong, repeat customer base of builders, trade workers and architects
- No QBCC builder's licence required



**Asking Price:** \$275,000 plus Stock **Location:** Gold Coast

**Reference:** linkbusinesss.com.au/14809

**Myron Plumb** 0415 303 370 / myron.plumb@linkbusiness.com.au

## Rent Roll + Real Estate Office - Blue Chip Business

ref: GC00094

Rare opportunity to secure this agency in a well sought out location as there are no other real estate companies in the area.

- Professional staff in place that wish to stay on
- Present owner would also like to stay as a commissioned Sales Agent
- Modern office, low overhead, includes all plant and equipment
- Net for 2017 of approx. \$500,000



**Asking Price:** \$799,000 **Location:** Gold Coast

**Reference:** linkbusinesss.com.au/GC00094

**Graham Tippett** 0418 782 082 / graham.tippett@linkbusiness.com.au

## Manufacturing Products for Building Industry

ref: GC00116

Established for over 30 years and is well respected in its industry niche.

Revenue and profits are consistently growing with room for further growth. A large factory footprint and underutilised machinery means there is capacity to increase production without increasing fixed costs.

As a local Gold Coast manufacturer, there is limited competition and some real competitive advantages.



**Asking Price:** \$680,000 plus Stock **Location:** Gold Coast

**Reference:** linkbusinesss.com.au/GC00116

**Troy Potter** 0412 286 176 / troy.potter@linkbusiness.com.au

## Building and Maintenance Company

ref: GC00190

Building and maintenance company that is growing bigger by the day.

Sales last year exceeded \$800,000 and will significantly increase this year.

- Waterproofing and leaking showers
- Bathroom renovations
- Roof leaks and balcony leaks



The rest of the work is general building maintenance and all work is carried out by sub-contractors.

**Asking Price:** \$349,000 **Location:** Gold Coast

**Reference:** linkbusinesss.com.au/GC00190

**Glen Dixon** 0410 517 000 / glen.dixon@linkbusiness.com.au

## Capitalise on the Tourism Boom on the GC

ref: GC00238

- Need a rental car company that delivers reliable cars at a reasonable price?
- Easy to manage and personal service delivery to each and every client
- Gives clients professional and easy hassle-free transition from flight to car and return of same
- Business turns over \$300k under management and provided a healthy return to owner
- Average rental days per booking is 9 days



**Asking Price:** \$395,000 including vehicles **Location:** Gold Coast

**Reference:** linkbusinesss.com.au/GC00238

**Chris Cooper** 0403 865 959 / chriscooper.gc@linkbusiness.com.au

## Home Improvement and Installation

ref: GC00221

### Sales in excess of \$1.5m - Avg. Net Profit \$305k.

- Established over 17 years - same owner
- Low rent - long lease available, located on the Gold Coast
- Showing strong sales with plenty of work going forward
- A significant and respected player in the local market
- Up to date systems in place - with loyal staff



**Asking Price:** \$695,000 plus Stock **Location:** Gold Coast

**Reference:** linkbusinesss.com.au/GC00221

**Guy Cooper** 0431 227 644 / guy.cooper@linkbusiness.com.au

## Gourmet Food Outlet – 5.5 Days Per Week

ref: GC00232

- Well-established commercial retail strip with great street exposure
- Long lease with reasonable rental & great terms
- Well-equipped kitchen, service counters and immaculately presented throughout
- Over \$2,500 net profit per week to owner
- Easy to manage and operate, solid business with repeat daily local clientele
- Ideally suited to a husband and wife team, or working partnership



**Asking Price:** \$225,000 plus Stock **Location:** Gold Coast

**Reference:** linkbusinesss.com.au/GC00232

**Baz Sanjakdar** 0412 488 008 / baz.sanjakdar@linkbusiness.com.au

**Popular Custom-Made Food Van** ref: SC00078

This lifestyle business is an iconic food van that frequents markets on the Sunshine Coast.

- CA\$H business
- The van is custom made and has built-in airbag suspension that enables it to sit on the ground
- Mobile kitchen council approved and registered in Queensland
- Currently operating just 26 hours a week with potential to expand business or lease out outside of trading hours



**Asking Price:** \$119,000 WIWO **Location:** Sunshine Coast  
**Reference:** [linkbusiness.com.au/SC00078](http://linkbusiness.com.au/SC00078)  
**Wim Janssen** 0451 074 099 / [wim.janssen@linkbusiness.com.au](mailto:wim.janssen@linkbusiness.com.au)

**Sunshine Coast Events, Hire & Catering Business** ref: SC00079

This highly reputable event hire and catering business is located on the beautiful Sunshine Coast. From catering for a simple backyard party to a full-blown event, this business has all hire needs covered.

- The only supplier of quality illuminated furniture on the Sunshine Coast
- Finalist in Sunshine Coast Hinterland Bridal Awards 2018 – Event Hire
- Ready to walk into and continue operations, it is well organised and all systems in place. Fantastic database of repeat clients



**Asking Price:** \$180,000 plus Stock **Location:** Sunshine Coast  
**Reference:** [linkbusiness.com.au/SC00079](http://linkbusiness.com.au/SC00079)  
**Wim Janssen** 0451 074 099 / [wim.janssen@linkbusiness.com.au](mailto:wim.janssen@linkbusiness.com.au)

**Award Winning Mooloolaba Restaurant/Bar** ref: SC00084

The business is consistently amongst the top-rated restaurant/bars in Mooloolaba, and has received two certificates of excellence from Trip Advisor.

- Prime location on the Mooloolaba Esplanade directly opposite the beach
- Caters for both formal dinner and casual cocktail-style functions
- High customer retention rate both local and interstate
- Caters for all ages. Live music, entertainment and popular themed nights



**Asking Price:** \$295,000 plus Stock **Location:** Sunshine Coast  
**Reference:** [linkbusiness.com.au/SC00084](http://linkbusiness.com.au/SC00084)  
**Wim Janssen** 0451 074 099 / [wim.janssen@linkbusiness.com.au](mailto:wim.janssen@linkbusiness.com.au)

**Upmarket Takeaway Food Business** ref: SC00082

Loved by locals, this beautifully presented takeaway food business is located in a rapidly growing residential estate on the Sunshine Coast.

- Perfect opportunity for an owner operator
- No previous industry experience necessary
- New fit-out and signage, not a cent to spend
- The only business in an 8km radius serving fish and chips and burgers
- Catholic School and retirement village are under construction in the estate



**Asking Price:** \$79,000 plus Stock **Location:** Sunshine Coast  
**Reference:** [linkbusiness.com.au/SC00082](http://linkbusiness.com.au/SC00082)  
**Wim Janssen** 0451 074 099 / [wim.janssen@linkbusiness.com.au](mailto:wim.janssen@linkbusiness.com.au)

**Iconic Award-Winning Restaurant** ref: SC00086

This business provides customers with premium casual dining, superb food, excellent service and breathtaking views of the ocean.

- Rated in the top two restaurants in Caloundra, and in the top 20 of the Sunshine Coast
- High turnover
- Rent at 5.7% rate of turnover
- Weatherproof dining areas
- High volume of repeat customers both local and interstate



**Asking Price:** \$395,000 plus Stock **Location:** Sunshine Coast  
**Reference:** [linkbusiness.com.au/SC00086](http://linkbusiness.com.au/SC00086)  
**Wim Janssen** 0451 074 099 / [wim.janssen@linkbusiness.com.au](mailto:wim.janssen@linkbusiness.com.au)

**Metal Fabrication Business Noosa** ref: SC00090

Established since 1986, this company is well established in the field of aluminium fabrication, manufacturing, balustrading and installation. All manufacturing is carried out in a purpose built factory by a professional team of tradesman.

- Strong reputation in a very competitive market
- Procedures and systems in place
- Loyal staff all keen to stay on
- Extensive client base in the residential and building industry



**Asking Price:** \$160,000 WIWO **Location:** Sunshine Coast  
**Reference:** [linkbusiness.com.au/SC00090](http://linkbusiness.com.au/SC00090)  
**Manuel Ribeiro** 0429 626 835 / [manuel.ribeiro@linkbusiness.com.au](mailto:manuel.ribeiro@linkbusiness.com.au)

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# Businesses for sale - Sunshine Coast

## Profitable Service Industry Business

ref: 14504

Opportunity for hands-on working owner to earn \$80,000 a year AND a return of 26% on the investment.

- Established 2010, providing extensive range of cleaning and renovation services
- Extensive customer database, high level of repeat business
- Highly regarded in the local industry for the quality of the work
- Excellent range of professional grade P & E, and sign written vehicles



**Asking Price:** \$199,000 WIWO **Location:** Sunshine Coast  
**Reference:** [linkbusiness.com.au/14504](http://linkbusiness.com.au/14504)  
**David Morris** 0410 716 025 / [david.morris@linkbusiness.com.au](mailto:david.morris@linkbusiness.com.au)

## Iconic Business, Prime Location

ref: SC00005

This business has an impressive turnover that is consistently at an incline, strong net profit and a great shop location.

- New product sales, factory seconds and reconditioned sales
- Servicing and warranty work product sales
- Established since 1982
- The buying group this business is a part of is difficult to get into



**Asking Price:** \$330,000 plus Stock **Location:** Sunshine Coast  
**Reference:** [linkbusiness.com.au/SC00005](http://linkbusiness.com.au/SC00005)  
**Wim Janssen** 0451 074 099 / [wim.janssen@linkbusiness.com.au](mailto:wim.janssen@linkbusiness.com.au)

## Leading Distribution Company

ref: SC00030

One of Australia's leading distribution companies for professional cleaning equipment, chemicals and accessories.

- Exclusive supply agreements in place for a range of products
- Agents across Australia
- Excellent online presence ranking 1st with some of their products
- Option to purchase Freehold at market value



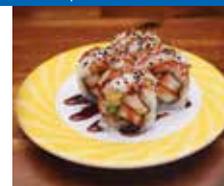
**Asking Price:** \$395,000 plus Stock **Location:** Sunshine Coast  
**Reference:** [linkbusiness.com.au/SC00030](http://linkbusiness.com.au/SC00030)  
**Wim Janssen** 0451 074 099 / [wim.janssen@linkbusiness.com.au](mailto:wim.janssen@linkbusiness.com.au)

## Sushi Train Dine In / Takeaway - 6 Days

ref: SC00019

Modern fit-out Sushi casual dining, located next to a very busy Supa IGA on the Sunshine Coast.

- Excellent location, no competition
- Liquor licence in place
- Turnover \$8,500 - \$9,000 per week
- Seating 35 people
- Partly managed, well trained staff in place
- Easy to operate and provides a stable income to owner



**Asking Price:** \$160,000 plus Stock **Location:** Sunshine Coast  
**Reference:** [linkbusiness.com.au/SC00019](http://linkbusiness.com.au/SC00019)  
**Manuel Ribeiro** 0429 626 835 / [manuel.ribeiro@linkbusiness.com.au](mailto:manuel.ribeiro@linkbusiness.com.au)

## Pump, Irrigation and Pool Supplies

ref: SC00073

Well-positioned retail outlet, specialising in the supply & service of pumps, irrigation, water filtration plus pool and spa equipment and chemicals.

- Supplying and service home, farm, industry and tourist facilities
- Return to working owner in excess of \$180,000
- Business has demonstrated constant annual growth
- Two service vehicles, storage yard, retail shop, repairs workshop



**Asking Price:** \$315,000 plus Stock **Location:** Sunshine Coast  
**Reference:** [linkbusiness.com.au/SC00073](http://linkbusiness.com.au/SC00073)  
**Chris Reid** 0419 378 777 / [chris.reid@linkbusiness.com.au](mailto:chris.reid@linkbusiness.com.au)

## Manufacturing & Service Business

ref: SC00072

This business designs, manufacturers, installs, and services garage doors.

- Also designs and manufactures custom doors and gates, plus adds the mechanical devices as required
- Owners are looking to retire, and so the opportunity now arises for a new owner
- Accredited dealer for an iconic brand in Australia
- Prime business in a sought-after location



**Asking Price:** \$245,000 plus Stock **Location:** Sunshine Coast  
**Reference:** [linkbusiness.com.au/SC00072](http://linkbusiness.com.au/SC00072)  
**Chris Reid** 0419 378 777 / [chris.reid@linkbusiness.com.au](mailto:chris.reid@linkbusiness.com.au)

## Food Supply Business, Rare Opportunity!

ref: SC00065

Introducing a unique food supply business and prides itself on promoting healthy eating habits for children in daycare centres.

- Secure contract until December 2019 large daycare centre chain
- Food prepared & delivered daily by an outsourced catering company
- No direct competition on the Sunshine Coast
- This business would highly benefit from a hands-on owner & in-house catering



**Asking Price:** \$180,000 plus Stock **Location:** Sunshine Coast  
**Reference:** [linkbusiness.com.au/SC00065](http://linkbusiness.com.au/SC00065)  
**Wim Janssen** 0451 074 099 / [wim.janssen@linkbusiness.com.au](mailto:wim.janssen@linkbusiness.com.au)

## Long Established Airport Transfer Business

ref: SC00075

This business is one of the longest established private transfer operators in South East Queensland.

- Specialises in individual transfers, group transfers, VIP transfers, conference bookings and pet transportation
- Sought after business name
- Much potential to expand simply through advertising
- 50% repeat customers and consists of individuals and corporate companies



**Asking Price:** \$150,000 WIWO **Location:** Sunshine Coast  
**Reference:** [linkbusiness.com.au/SC00075](http://linkbusiness.com.au/SC00075)  
**Wim Janssen** 0451 074 099 / [wim.janssen@linkbusiness.com.au](mailto:wim.janssen@linkbusiness.com.au)

## Excellent Shop in the Garden City

ref: BR00351

This well-presented shop enjoys an excellent location in a popular shopping centre.

- Newly negotiated lease
- Ranked top 20 in Queensland Lotteries, plenty of upside for the lucky buyer
- Lotto Turnover circa \$3,600,000
- Other product's sales around \$750,000



Owner is very negotiable. This has to be on the short list for business buyers.

**Asking Price:** \$355,000 **Location:** Toowoomba

**Reference:** [linkbusiness.com.au/BR00351](http://linkbusiness.com.au/BR00351)

**Chris Cooper** 0403 865 959 / [chriscooper.bris@linkbusiness.com.au](mailto:chriscooper.bris@linkbusiness.com.au)

## Work From Home, a Cafe, or the Beach!

ref: BR00348

Queensland master franchise rights for a nationwide domestic cleaning company. Established franchise network and infrastructure in place.

- Purchaser will receive a new 20-year master agreement
- Business can be operated from anywhere in QLD (home-based) No lease/rent costs, no employees!
- Current owner contributing approx 10 hours weekly to the business



**Asking Price:** \$260,000 **Location:** Queensland

**Reference:** [linkbusiness.com.au/BR00348](http://linkbusiness.com.au/BR00348)

**Daniel Burrows** 0450 907 396 / [daniel.burrows@linkbusiness.com.au](mailto:daniel.burrows@linkbusiness.com.au)

## Grow Your Wealth in this Growing Business!

ref: BR00377

After 25 years of operating this successful business, the owners of this first time for sale consultancy firm are ready to retire.

- 25 years established
- Strong financial history, turnover and profit on a steady incline
- Offering a niche professional service, very difficult for a competitor to become established in the industry
- Under management, general manager overseeing operations



**Asking Price:** \$475,000 **Location:** Queensland

**Reference:** [linkbusiness.com.au/BR00377](http://linkbusiness.com.au/BR00377)

**Daniel Burrows** 0450 907 396 / [daniel.burrows@linkbusiness.com.au](mailto:daniel.burrows@linkbusiness.com.au)

## Childcare Opportunity

ref: BR00406

Great opportunity to bolt onto an existing childcare service.

Profitable business model, with multiple operators.

Provider approval essential to run the business.

Currently two staff run the business, with little effort required by the provider holder.

Net Profit \$130,000.

Great returns with little input, one week a month, and potential to grow.



**Asking Price:** \$300,000 **Location:** Queensland

**Reference:** [linkbusiness.com.au/BR00406](http://linkbusiness.com.au/BR00406)

**David Hall** 0426 253 042 / [david.hall@linkbusiness.com.au](mailto:david.hall@linkbusiness.com.au)

## Popular Cafe in Peaceful Beachside Town

ref: SC00068

Excellent opportunity for someone who has a background in wholesome, healthy food.

- Excellent following from locals
- Good lease and suppliers in place
- Near new plant and equipment
- 125m<sup>2</sup> with a seating capacity of 60
- Easily run by one working owner with staff



**Asking Price:** \$95,000 plus Stock **Location:** Gladstone Region

**Reference:** [linkbusiness.com.au/SC00068](http://linkbusiness.com.au/SC00068)

**Chris Reid** 0419 378 777 / [chris.reid@linkbusiness.com.au](mailto:chris.reid@linkbusiness.com.au)

## Fresh Fruit & Veg Wholesale / Retail - 5.5 Days

ref: NQ00006

Great location on the tropical Cassowary Coast near Mission Beach and Tully.

- Ideal for a couple or family
- Lifestyle and income – profits
- Steady revenue growth each year to date
- Potential to increase wholesale customer base
- Very easy operation to learn and run
- High profile location on the Bruce Highway for retail sales
- Experienced and reliable staff



**Asking Price:** \$399,000 plus Stock **Location:** Northern Queensland

**Reference:** [linkbusiness.com.au/NQ00006](http://linkbusiness.com.au/NQ00006)

**Wendy Treacey** 0404 823 116 / [wendy.treacey@linkbusiness.com.au](mailto:wendy.treacey@linkbusiness.com.au)

## Charming Country Hotel and Motel

ref: NQ00020



Quintessential Australia!

- Country hotel with beer garden and 7 motel rooms recently renovated
- Sale includes freehold of six lots (1,012m<sup>2</sup> each) two of which are vacant and ready for sale or development (ideal for a caravan park)
- New pos system for ease of operation, new security system
- Business showing strong growth with more potential for new owners
- Suit a couple or family looking for a lifestyle change with a home & income!

**Asking Price:** \$590,000 WIWO **Location:** Northern Queensland

**Reference:** [linkbusiness.com.au/NQ00020](http://linkbusiness.com.au/NQ00020)

**Wendy Treacey** 0404 823 116 / [wendy.treacey@linkbusiness.com.au](mailto:wendy.treacey@linkbusiness.com.au)

# Businesses for sale - New South Wales

## Conveyancing Business – North Shore

ref: NSW08301

With an excellent reputation for quality service, this professional conveyancing business is one not to be missed.

Located in the lower North Shore, this business has impeccable records and shows consistent growth without any external marketing.

After a rewarding 13 years in the business, the owner is now ready to retire and let someone new take the business to the next level! This is a business with fantastic opportunity to grow.



**Asking Price:** \$150,000 **Location:** Lower North Shore - Sydney  
**Reference:** linkbusinesss.com.au/NSW08301  
**Paul Helliwell** 0419 015 046 / paul.helliwell@linkbusiness.com.au

## Licensed Café / North Sydney - 5 Days

ref: NSW08326

- Turnover averages \$13,000 to \$14,000 per week
- Successful café with established client base
- Located in a corporate building; enjoys trade Mon to Fri from office workers
- 102 offices with 700+ office staff in the building
- Seats 25 customers inside and 30 outside
- Fully equipped - nothing to spend
- Liquor licence



**Asking Price:** \$275,000 (neg) **Location:** North Sydney  
**Reference:** linkbusinesss.com.au/NSW08326  
**Charles Gallen** 0411 185 606 / charles.gallen@linkbusiness.com.au

## Recurring ¼ yr Payments = Passive Income!

ref: NSW08349

Medical software is licensed for use not sold. The MED Software Licence agreement provides the ability to use the MED Software, and is charged by the number of packages used, not the number of computers that the software modules are loaded on. The licence also came with an annual or quarterly pre-paid maintenance and telephone support agreement until the 1st of Sept 2017; when the system was changed to a user pays basis for support.



**Asking Price:** \$500,000 **Location:** Sydney but could be based anywhere  
**Reference:** linkbusinesss.com.au/NSW08349  
**Sally Stuart** 0437 082 045 / sally.stuart@linkbusiness.com.au

## Build Your Own Online Supply Chain Website

ref: NSW08353

The e-commerce site currently sells products composing of four major segments including baby formula, supplements and vitamins, cosmetics products and groceries; there is no limit for more categories to add to your selling list.

Combining sales of local wholesales, the business' annual turnover is over \$1.3m and shows continual growth. Being a B2B business module, the website offers 400 products, connected with a large group Chinese buyers and independent cross-border electricity suppliers.



**Asking Price:** \$359,000 plus SAV **Location:** Sydney Hills District  
**Reference:** linkbusinesss.com.au/NSW08353  
**Sabrina Xia** 0434 462 388 / sabrina.xia@linkbusiness.com.au

## Tech Driven Furniture Removal Business

ref: NSW08369

Growing furniture removal business operates in a niched market in the metropolitan area of Sydney.

- Growing contracted business vertical with insurers
- Year on year double digit revenue growth
- Low overheads
- Fully integrated systems for remote operation
- Truck fleet with trained operators and all equipment
- Large loyal repeat/referral customer base



**Asking Price:** \$350,000 **Location:** Sydney  
**Reference:** linkbusinesss.com.au/NSW08369  
**Bernard Bornstein** 0414 227 219 / bernard.bornstein@linkbusiness.com.au

## High Turnover Mexican Food Franchise

ref: NSW08412

Well-established and award winning Mexican food outlet, situated in the food court with prime location attracts a lot of customers in the centre.

- Turnover over \$1.1m and constantly growing
- No direct competition in the food court
- Fully equipped and modern outlet
- Quality team and management already in place
- Strong profit returns to the owner
- Full training and handover provided to the purchaser



**Asking Price:** \$375,000 **Location:** Western Sydney  
**Reference:** linkbusinesss.com.au/NSW08412  
**Himanshu Shah** 0403 017 344 / himanshu.shah@linkbusiness.com.au

## Unique Ice-Cream Events

ref: NSW08428

An easy to run servicing business whose model is extremely profitable in its current form and has distribution opportunities as an additional revenue stream.

As it is part of a nationwide company with more than 10 operators, all products used and sold are 100% Australian made.

With a large database of events throughout New South Wales and direct contact details of key persons, there will never be a shortage of demand or revenue generation.



**Asking Price:** \$190,000 **Location:** Sydney  
**Reference:** linkbusinesss.com.au/NSW08428  
**Daniel Kogan** 0401 620 918 / daniel.kogan@linkbusiness.com.au

## Est Medical & Dental business in Sydney's West!

ref: NSW08413

Freehold and business available.

With two GPs and two dentists, here is an opportunity for an astute investor. Currently open 6 days per week, there is a huge potential to massively grow this health practice. Full-time dentist available Monday to Friday and a part-time dentist on Saturday morning. All staff will be remaining as the owner is not practicing at this clinic. Option for co-located after hours GP clinic.



**Asking Price:** \$457k - Business & \$2m - Freehold **Location:** Sydney  
**Reference:** linkbusinesss.com.au/NSW08413  
**Sally Stuart** 0437 082 045 / sally.stuart@linkbusiness.com.au

## Dry Cleaning Opportunity - Busy Location

ref: 14615

- Well-established with no direct competition
- Well-maintained equipment and easy to operate
- Located in modern neighbourhood centre
- High growth area with plenty of opportunity
- Generous training provided



**Asking Price:** \$40,000 **Location:** Sutherland Shire  
**Reference:** [linkbusiness.com.au/14615](http://linkbusiness.com.au/14615)  
**John Hughes** 0418 963 112 / [john.hughes@linkbusiness.com.au](mailto:john.hughes@linkbusiness.com.au)

## Indian Takeaway Café - Prime Position

ref: 14676

- Experiencing heavy passer-by foot traffic
- Unlimited seating in busy food court
- Turnover currently \$12,000 to \$13,000 per week
- All equipment unencumbered
- High potential for growth
- Great opportunity to take over a successful business



**Asking Price:** \$159,000 **Location:** Chatswood  
**Reference:** [linkbusiness.com.au/14676](http://linkbusiness.com.au/14676)  
**Charles Gallen** 0411 185 606 / [charles.gallen@linkbusiness.com.au](mailto:charles.gallen@linkbusiness.com.au)

## Est. Furniture Transport & Warehousing Business

ref: NSW00067

- Established for over 30 years
- Transport and warehouse of furniture for major, well known retailers (not a removalist)
- Loyal, long-term customers and importers
- Monday to Friday operation
- Strategically located warehouse with loading dock. Loyal, senior warehouse staff
- Four well-maintained pantech trucks
- Ideal for individual manager or family team



**Asking Price:** \$495,000 **Location:** Western Sydney  
**Reference:** [linkbusiness.com.au/NSW00067](http://linkbusiness.com.au/NSW00067)  
**Victor Whiteley** 0418 146 463 / [victor.whiteley@linkbusiness.com.au](mailto:victor.whiteley@linkbusiness.com.au)

## Flooring Business + Freehold Office & Warehouse

ref: 14717

- The opportunity is to acquire the business and assets of a high-end flooring business
- FY2016/17 sales turnover \$903k+
- Extensive range of well-known brand products
- Established 20+ years with a highly regarded reputation for service and quality
- Systems and procedures in place with multiple opportunities ready to scale and market
- Fully equipped warehouse



**Asking Price:** \$450,000 - Freehold Building \$940k **Location:** Peakhurst  
**Reference:** [linkbusiness.com.au/14717](http://linkbusiness.com.au/14717)  
**Charles Gallen** 0411 185 606 / [charles.gallen@linkbusiness.com.au](mailto:charles.gallen@linkbusiness.com.au)

## Souvenir Shop - Harbour Bridge in Your Sights

ref: NSW00141

An extremely rare opportunity has come on the market to acquire a souvenir and gift shop business in one of Sydney's biggest tourist hotspots. With the view of the Sydney Harbour Bridge outside your door, and minutes walk away from the Opera House, you will experience high passing foot traffic in this wonderful location.



- Once in a lifetime store location
- Long lease - 4.5 years
- 30m<sup>2</sup> store. Turnover of \$700k in FY16

**Asking Price:** \$120,000 **Location:** Sydney CBD  
**Reference:** [linkbusiness.com.au/NSW00141](http://linkbusiness.com.au/NSW00141)  
**Amy Li** 0403 665 058 / [amy.li@linkbusiness.com.au](mailto:amy.li@linkbusiness.com.au)

## Healthy SumoSalad Franchise in Eastgardens

ref: NSW00335

SumoSalad are passionate, creative crusaders who want to help people make better eating choices. They love their food, and believe that food should be fun, honest, healthy, affordable and tasty.

This business is situated in Westfield Eastgardens and has an established customer base developed over many years by committed franchisees. Great opportunity to purchase your own business with a recognised brand.



**Asking Price:** \$245,000 **Location:** Eastern Suburbs, Sydney  
**Reference:** [linkbusiness.com.au/NSW00335](http://linkbusiness.com.au/NSW00335)  
**Graham Streeter** 0418 870 920 / [graham.streeter@linkbusiness.com.au](mailto:graham.streeter@linkbusiness.com.au)

## Asian Restaurant - Popular Shopping Centre

ref: NSW00285

South-East Asian restaurant located in one of Sydney's most popular shopping centres is now on the market!



- Stunningly presented restaurant
- Plenty of passing foot traffic
- Long lease
- Well established and operated by the current vendor over 20 years ago. 88 seats in a well-designed dining area perfect for family, corporate or private events

**Asking Price:** Expressions of Interest **Location:** Northern Suburbs, Sydney  
**Reference:** [linkbusiness.com.au/NSW00285](http://linkbusiness.com.au/NSW00285)  
**Amy Li** 0403 665 058 / [amy.li@linkbusiness.com.au](mailto:amy.li@linkbusiness.com.au)

## Growing Niche Online Wholesale Business

ref: NSW00422

This is a unique business opportunity for an organised and motivated buyer wanting to supply to an established niche market. Specialising in big men's clothing, Ellusion supplies and deals with only high-quality standard fabrics and designs.

With the option to operate from home, this business services clients all over Australia providing the opportunity to further expand clients throughout Australia and worldwide.



**Asking Price:** \$260,000 **Location:** Sydney  
**Reference:** [linkbusiness.com.au/NSW00422](http://linkbusiness.com.au/NSW00422)  
**Graham Streeter** 0418 870 920 / [graham.streeter@linkbusiness.com.au](mailto:graham.streeter@linkbusiness.com.au)

# Businesses for sale - New South Wales

## Horticultural and Hydroponics Supplier

ref: GC00252

It supplies consumable plant growing products to the horticulture industry including farmers, small growers and retail customers.

The business can be run by one person, and is currently open five and a half days per week. Remote Security monitoring and point of sale systems mean that the business could easily be run by staff in the owner's absence.



**Asking Price:** \$240,000 plus Stock **Location:** Northern Rivers Region  
**Reference:** [linkbusiness.com.au/GC00252](http://linkbusiness.com.au/GC00252)  
**Troy Potter** 0412 286 176 / [troy.potter@linkbusiness.com.au](mailto:troy.potter@linkbusiness.com.au)

## RTO Training Organisation - Sydney

ref: NSW00439

Offers a wide range of qualifications and accreditations that are tailored to meet the specific needs of individuals at all levels (from beginners to executives) and from businesses of all sizes.

A fully compliant RTO with all policies, procedures and systems in place for ongoing operation, with a good reputation in the industry.

A well-trained operations team will assist with the transition process for the new owner.

**Asking Price:** \$600,000 **Location:** Sydney CBD  
**Reference:** [linkbusiness.com.au/NSW00439](http://linkbusiness.com.au/NSW00439)  
**Amy Li** 0403 665 058 / [amy.li@linkbusiness.com.au](mailto:amy.li@linkbusiness.com.au)



## Popular Charcoal Chicken Shop

ref: NSW00520

Great location. Close to railway station plus hotel.

- Takeaway, plus both indoor and outdoor eating areas
- BYO approved
- Plenty of off-street parking
- High scope for growth
- New long term lease available



**Asking Price:** \$85,000 **Location:** South West Sydney  
**Reference:** [linkbusiness.com.au/NSW00520](http://linkbusiness.com.au/NSW00520)  
**John Hughes** 0418 963 112 / [john.hughes@linkbusiness.com.au](mailto:john.hughes@linkbusiness.com.au)

## Popular Seaside Restaurant in Sydney South

ref: NSW00444

Great opportunity to secure this thriving business; located in busy mall

- Highly profitable and easy to operate
- Long term lease with good rent
- Near new fit-out with nothing to spend
- Liquor licensed and well trained staff
- Highly motivated owner, will listen to offers



**Asking Price:** \$230,000 **Location:** Sutherland Shire  
**Reference:** [linkbusiness.com.au/NSW00444](http://linkbusiness.com.au/NSW00444)  
**John Hughes** 0418 963 112 / [john.hughes@linkbusiness.com.au](mailto:john.hughes@linkbusiness.com.au)

## Real Italian Restaurant - Northern Rivers

ref: NSW00529

Pizza, pastas, salads, cakes, breakfast and great coffee - Rozzi's Tweed Heads is the best family restaurant in Coolangatta or Tweed Heads. Situated outside the Tweed City shopping centre's new Cove dining precinct. The most significant eating development within this region is being developed and Rozzi's is situated in the heart of it. Be part of this significant entertainment leisure precinct.



**Asking Price:** \$330,000 **Location:** Tweed Heads  
**Reference:** [linkbusiness.com.au/NSW00529](http://linkbusiness.com.au/NSW00529)  
**Graham Streeter** 0418 870 920 / [graham.streeter@linkbusiness.com.au](mailto:graham.streeter@linkbusiness.com.au)

## Civil Services - Idyllic Coastal Location

ref: NSW08133

Easily managed and profitable Hydraulic Excavation and Service Locating business. Perfect as either an add-on to an existing business or stand-alone acquisition. Set on the Mid North Coast, the area is one of the fastest growing regions in NSW with infrastructure investment set to continue well into the 2020's. Currently showing an ROI of 27% on 2017 figures. All equipment is included.



**Asking Price:** \$670,000 **Location:** Mid North Coast  
**Reference:** [linkbusiness.com.au/NSW08133](http://linkbusiness.com.au/NSW08133)  
**John FitzGerald** 0437 189 810 / [john.fitzgerald@linkbusiness.com.au](mailto:john.fitzgerald@linkbusiness.com.au)

## Fully Managed Licensed Cafe & Restaurant

ref: NSW08104

Best of the best! This well-established cafe restaurant has cemented itself as the number one cafe in the area; with prime positioning, indoor/outdoor seating, plenty of passing foot traffic and a great reputation to match, this business will not be on the market for long.

This is an amazing investment opportunity and is perfect for any level of hospitality enthusiast.



**Asking Price:** \$280,000 **Location:** Eastern Suburbs  
**Reference:** [linkbusiness.com.au/NSW08104](http://linkbusiness.com.au/NSW08104)  
**Daniel Kogan** 0401 620 918 / [daniel.kogan@linkbusiness.com.au](mailto:daniel.kogan@linkbusiness.com.au)

## CBD Cafe Espresso Bar - Prime Location

ref: NSW08284

This is the one to buy! With a brand new fit-out, this successful, well-established cafe espresso bar is located in the heart of Sydney's CBD, trades only 5 days and is highly profitable, what else do you need?

Surrounded by an abundance of corporate offices, and on a main street which is a major thoroughfare to Circular Quay. Plenty of passing foot traffic and consistent trade all year round.



**Asking Price:** \$649,000 **Location:** Sydney  
**Reference:** [linkbusiness.com.au/NSW08284](http://linkbusiness.com.au/NSW08284)  
**Daniel Kogan** 0401 620 918 / [daniel.kogan@linkbusiness.com.au](mailto:daniel.kogan@linkbusiness.com.au)

**Top Juice** | ref: Top Juice



Look no further! We have one of the top 10 fastest growing franchise networks! From humble beginnings in the early 1990's as a family-owned fruit and vegetable store in Sydney's Double Bay, Top Juice has evolved into a world class juice bar and food franchise with a proven track record of success which is poised for continued growth with successful franchised outlets.

- Erina - \$245,000
- Tuggerah - \$195,000
- Macquarie Centre - \$160,000
- Castle Hill - \$380,000
- Shellharbour - \$120,000

**Asking Price:** Various **Location:** Multiple  
**Gareth Wolrige** 0448 715 762 / gareth.wolrige@linkbusiness.com.au

**The Shed** | ref: The Shed



The Shed is a relatively new franchise fresh to the market with a modern twist on the traditional coffee shop - focusing on delivering the look, feel and taste of an independent cafe with all the support of a franchise. With a proven model and a low flat fee royalty of \$606 pw, The Shed Café aims to raise the benchmark in serving exceptional espresso matched with freshly baked breads and pastries, in a relaxed and peaceful environment.

- Liverpool - \$270,000 *new site*
- Norwest - \$270,000 *new site*
- Gosford - \$270,000 *new site*
- Miranda - \$495,000

**Asking Price:** Various **Location:** Multiple  
**Gareth Wolrige** 0448 715 762 / gareth.wolrige@linkbusiness.com.au

**Leading E-Commerce Book Sales & Publishing** | ref: NSW08442

Genuine, one-off opportunity to acquire this well known and long-standing prestige publisher and distributor of personal development literature.

Long established over 40 years, this business has experienced decades of strong performance and developed an international client base. The business has introduced an opulent e-commerce stream which will provide strong results with low overheads.



**Asking Price:** \$225,000 **Location:** Sydney  
**Reference:** linkbusiness.com.au/NSW08442  
**Paul Helliwell** 0419 015 046 / paul.helliwell@linkbusiness.com.au

**Soul Origin** | ref: Soul Origin



Soul Origin offers a wide range of healthy and delicious breakfast and lunch options and pride themselves on their offering of healthy, wholesome food options, in the fast food industry. If you are looking to build a business built on strong foundations, then owning a Soul Origin franchise is the one for you.

- Wollongong - \$380,000
- Macarthur - \$370,000
- Wollongong and Warrawong - \$450,000

**Asking Price:** Various **Location:** Multiple  
**Gareth Wolrige** 0448 715 762 / gareth.wolrige@linkbusiness.com.au

**Warehouse Storage & Contract Packing Business** | ref: NSW08542

- Easy to operate business with well-known clients
- Outsourced storage and packing
- Third Party Logistics (3PL) services
- Clean standard warehouse licensed by NSW Dept. of Health
- Computerised Warehouse Management System (WMS)
- Experienced staff. Long lease



**Asking Price:** \$250,000 **Location:** Western Sydney  
**Reference:** linkbusiness.com.au/NSW08542  
**Victor Whiteley** 0418 146 463 / victor.whiteley@linkbusiness.com.au

# Businesses for sale - New South Wales

## Award Winning Artisan Cakes, Pastries & Coffee ref: NSW08470

This leading North Shore Artisan Bakery presents as a leading opportunity for an existing bakery, investor, or someone looking to move into a multi-faceted business.

Business consists of two main revenue streams:

- Baking of artisanal cakes and decorating
- Organic coffee shop



Located within a small cluster of shops on a main road, this business has a slick new fit-out and comes complete with all equipment valued at over \$50,000.

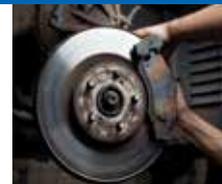
**Asking Price:** \$160,000 **Location:** Lower North Shore - Sydney

**Reference:** [linkbusiness.com.au/NSW08470](http://linkbusiness.com.au/NSW08470)

**Paul Helliwell** 0419 015 046 / [paul.helliwell@linkbusiness.com.au](mailto:paul.helliwell@linkbusiness.com.au)

## Profitable and Unique Regional Opportunity ref: NSW08250

Mechanical repairs, tyres, tractor spare parts, a Husqvarna and Can-Am Dealership combine to form a highly profitable Regional business.



The business is situated in the Upper Hunter two hours from Newcastle, and services rural and mining clients. Given the position, the great reputation that the business has developed, and the fact that there is minimal local competition, an astute investor ought to receive excellent returns well into the future.

**Asking Price:** \$900k plus SAV & Premises - \$264k **Location:** Upper Hunter

**Reference:** [linkbusiness.com.au/NSW08250](http://linkbusiness.com.au/NSW08250)

**John FitzGerald** 0437 189 810 / [john.fitzgerald@linkbusiness.com.au](mailto:john.fitzgerald@linkbusiness.com.au)

## Franchised Licensed Cafe on North Shore ref: NSW08493

This cocktail style licensed cafe is located in one of the North Shore's most desirable locations; the area is famous for restaurants, shopping and a family friendly atmosphere.



- Prime corner location on one of the busiest roads, new train station nearby is currently under construction
- Well managed business with a liquor licence
- Reasonable rent with long secure lease to 2020 and 5 year option
- Striking fit-out with a colourful and vibrant atmosphere

**Asking Price:** \$539,000 plus Stock **Location:** Sydney Lower North Shore

**Reference:** [linkbusiness.com.au/NSW08493](http://linkbusiness.com.au/NSW08493)

**Sabrina Xia** 0434 462 388 / [sabrina.xia@linkbusiness.com.au](mailto:sabrina.xia@linkbusiness.com.au)

## Service Station – Prime location ref: NSW08477



Excellent opportunity to purchase a prominent petrol station on a busy road.

- Well-presented store. 24-hour trading
- Excellent rental arrangement
- ATM facility
- Excellent location on one of the busiest roads south-west of Sydney
- Site is known for their competitive fuel prices & specialty fuel for sports cars
- No royalty, ongoing fees or charges

**Asking Price:** \$340,000 plus SAV **Location:** Western Sydney

**Reference:** [linkbusiness.com.au/NSW08477](http://linkbusiness.com.au/NSW08477)

**Himanshu Shah** 0403 017 344 / [himanshu.shah@linkbusiness.com.au](mailto:himanshu.shah@linkbusiness.com.au)

## Threebeans Coffee Franchise ref: NSW08463

- Located in the largest shopping centre in this southern suburb of Sydney
- Well established customer base, and has been trading for several years in this high profile and strong foot traffic location
- Averages 36kg of coffee per week, high percentage of food sales
- Great opportunity for your first business with a leading brand
- Rare opportunity for such a prized site so don't miss out



**Asking Price:** \$425,000 **Location:** Sutherland Shire

**Reference:** [linkbusiness.com.au/NSW08463](http://linkbusiness.com.au/NSW08463)

**Mark Scott** 0447 219799 / [mark.scott@linkbusiness.com.au](mailto:mark.scott@linkbusiness.com.au)

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**Highly Profitable Commercial Air Con, Plumbing & Refrigeration Maintenance Business** | ref: TA00065

Using the latest technological tools to manage both staff and services, the company can quote instantly on the job, create PO's, send invoices, and track staff assigned to that task which is also synced with the accounting software.

- Established 10+ years
- Service offering balanced between installations and servicing and repairs
- 468 Active clients and growing
- Longstanding commercial focus with secure contracts in place

**Asking Price:** \$499,000 **Location:** Melbourne, Victoria  
**Reference:** linkbusiness.com.au/TA00065  
**Farzin Hesari** 0401 009 469 / farzin.hesari@linkbusiness.com.au



**Asphalt Recycling Business. NET PROFIT \$500K +** | ref: TA00042

The business provides crushed and screened waste asphalt products to agreed specifications determined by the customer. They purely process and do not own the stock or the finished product. This is ideal because work is completed on the client's site, and no rent is required to be paid to house the equipment and machinery.

- Net profit of \$549,421 and growing
- Currently, run by 1 owner and 1 casual staff member
- No rent or lease commitment

**Asking Price:** \$975,000 **Location:** Melbourne, Victoria  
**Reference:** linkbusiness.com.au/TA00042  
**Farzin Hesari** 0401 009 469 / farzin.hesari@linkbusiness.com.au



**Crypto Currency Teller Machines** | ref: GC00212



Australia's 1st brand of Crypto Currency Teller Machines offering secure privacy booths.

- Each user-friendly machine allows consumers to buy, sell and trade Bitcoin and other digital currencies
- Fantastic return on every transaction - unlike ATM's which only charge \$2.50 per visit
- No need for software and hardware maintenance, cash handling or servicing - this brand does it all for you!

**Asking Price:** \$89,000 plus GST (per machine) **Location:** Australia Wide  
**Reference:** linkbusiness.com.au/GC00212  
**Myron Plumb** 0415 303 370 / myron.plumb@linkbusiness.com.au

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# Businesses Wanted Now!

Due to unprecedented demand from qualified buyers we urgently require businesses to sell in these categories:

## Food / Hospitality

Owner operated or managed. Enormous demand with an average listing time of only 2-3 months. Often cash buyers.

Buyer's Budget: Up to \$300,000

Manuel Ribeiro 0429 626 835

E: manuel.ribeiro@linkbusiness.com.au

LINK Sunshine Coast

wanted

## Wholesale & Distribution

Huge demand and interest from buyers in this category on the Sunshine Coast.

Buyer's Budget: Up to \$500,000

Wim Janssen 0451 074 099

E: wim.janssen@linkbusiness.com.au

LINK Sunshine Coast

## Distribution

Seeking a successful wholesale distribution business with 3+ years consistent trading, with net profit of \$500k+, with an excellent reputation in the marketplace. The business should have a diversified distribution base nationwide or overseas.

Buyer's Budget: \$5,000,000

Garth Nell 0406 109 150

E: garth.nell@linkbusiness.com.au

LINK Brisbane

## Childcare

Multiple qualified buyers looking to invest in a Brisbane childcare business.

Buyer's Budget: \$2,000,000

David Hall 0426 253 042

E: david.hall@linkbusiness.com.au

LINK Brisbane

## Accounting / Bookkeeping

Having recently sold a similar business, we have a database of buyers looking to purchase.

Buyer's Budget: \$400,000

Frank Willett 0426 253 042

E: frank.willett@linkbusiness.com.au

LINK Brisbane

## Information, Communication & Technology

Industry consolidation means we have a high demand from buyers for ICT businesses with over 100 active monthly customers. Ideally providing contracted services in either IT, voice or data, with 5 years trading history and current financials.

Buyer's Budget: \$250,000 to \$1,000,000

Troy Potter 0412 286 176

E: troy.potter@linkbusiness.com.au

LINK Gold Coast

wanted

## Wholesale & Distribution

Great demand for all sizes of wholesale or distribution – any product will be of interest, any size of business.

Buyer's Budget: \$500,000 - \$10,000,000 turnover

Tim Craft 0411 874 452

E: tim.craft@linkbusiness.com.au

LINK Gold Coast

## Butchers Retail – Wholesale - Distribution

Recently sold 2 butchers to the value of \$2.1m. Need more butchers as I have a long list of potential buyers looking for quality shops.

Buyer's Budget: \$250,000 - \$3,000,000

Graham Tippett 0418 782 082

E: graham.tippett@linkbusiness.com.au

LINK Gold Coast

## Medical

Medical centres, dental clinics and co-located pharmacies wanted country-wide.

Buyer's Budget: \$100,000 - \$3,500,000

Sally Stuart 0418 782 082

E: sally.stuart@linkbusiness.com.au

LINK New South Wales

## Accounting Practices

Looking for accounting firms in Sydney CBD and North Shore.

Buyer's Budget: Up to \$1,000,000

Sabrina Xia 0418 782 082

E: sabrina.xia@linkbusiness.com.au

LINK New South Wales

## Hotels & Motels

Seeking accommodation businesses in Sydney.

Buyer's Budget: Up to \$3,000,000

Charles Gallen 0418 782 082

E: charles.gallen@linkbusiness.com.au

LINK New South Wales

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## Recently Sold Businesses

### Retail (Zara's Shoes)

- First time on the market in 28 years
- Prime corner location in popular tourist destination
- Sold within 90 days of listing
- T/O in excess of \$700k

ref: SC00071

**Location:** Sunshine Coast

**Manuel Ribeiro** 0429 626 835

manuel.ribeiro@linkbusiness.com.au

**SOLD**

### Property Maintenance Services SE QLD

Specialising in contracted property maintenance services to blue chip clients, this business has no shortage of repeat business. KEY CLIENTS include: Government, City & Regional Councils including lucrative & ongoing Contract Work. Current annual T/O of \$11.7 million plus and increasing each year. Excellent ROI.

ref: 14579

**Location:** Brisbane

**Vince Konig** 0430 332 208

vince.konig@linkbusiness.com.au

**SOLD**

### Construction

- Established for over 30 years. Home-based
- One of the largest businesses on the Gold Coast and Northern NSW region
- Specialising in the construction of in-ground concrete swimming pools and spas
- All work completed by contractors that have worked for this business for many years

ref: GC00205

**Location:** Gold Coast

**Alan Minshull** 0498 955 890

alan.minshull@linkbusiness.com.au

**SOLD**

### Fitness Club

Seller Quote "After meeting with a few other brokers I locked in Wim as our broker. I found him to be someone I would most likely buy off if I were looking to invest/purchase."

- Popular Sunshine Coast Gym with impressively high customer retention rate
- Business went to contract after 36 days of listing
- Settlement of contract within 3 months of listing

ref: SC00070

**Location:** Sunshine Coast

**Wim Janssen** 0451 074 099

wim.janssen@linkbusiness.com.au

**SOLD**

### Highly Profitable Health Club - Under Mgmt

Full service health club that also offers Reformer Pilates classes! All the hard work to secure the territory and establish the business has been done. Very well established with a solid membership base of 450+ members. Great reputation & a very solid return on investment.

ref: BR00225

**Location:** Brisbane

**Garth Nell** 0406 109 150

garth.nell@linkbusiness.com.au

**SOLD**

### Beauty / Health

- The business operates in over 50 locations, and is the largest dance studio in Australia with over 5,000 active students
- Full complement coaching staff providing regular instructor and student training
- Students are mainly females ranging from 3 - 20 years old; many of the locations offer adult classes

ref: GC00150

**Location:** Brisbane, Westside

**Glen Dixon** 0410 517 000

glen.dixon@linkbusiness.com.au

**SOLD**

### Automotive

This prestige auto care business was previously listed with another broker; the owners were very impressed with Wim's professionalism, honesty and productivity throughout the selling process.

- Sold just shy of the listing price
- Sold within 3.5 months
- Very happy seller and buyer

ref: SC00064

**Location:** Sunshine Coast

**Wim Janssen** 0451 074 099

wim.janssen@linkbusiness.com.au

**SOLD**

### Professional

An online lending application and processing system has been built into an advanced website and is now contributing to loan origination. High lending margins and low default rates are consistent and managed using comprehensive approval processes and systems.

ref: GC00214

**Location:** Gold Coast

**Troy Potter** 0412 286 176

troy.potter@linkbusiness.com.au

**SOLD**

### Service

"After speaking with Wim I realised that my business was saleable, staff had walked away from the business and I had doubts. I am very happy with the outcome."

- Repeat client
- Under contract in 36 days
- Sold within 43 days of listing

ref: GC00214

**Location:** Sunshine Coast

**Wim Janssen** 0451 074 099

wim.janssen@linkbusiness.com.au

**SOLD**

### Systems Accounting Business

Specialising in accounting and operational system setups for all businesses. This business has 24 years' experience and over 3,500 clients on its database. With a highly trained team in support, all custom programming, accounting, and business development work is performed in house.

ref: BR00274

**Location:** Brisbane

**Frank Willett** 0415 288 954

frank.willett@linkbusiness.com.au

**SOLD**

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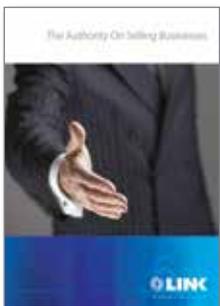


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## LINK People

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## Business Broker Magazine

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