

# Businessbroker

The authority on buying and selling businesses

NOV/FEB 2015



## Roadmap for a Well-Planned Exit Strategy

Preparation is the Most Critical Component when Selling a Business

## LINK Phoenix

Find out about Our Newest Franchisee

## Seller Notes

Financing Small Business Acquisitions

## LINK Award Winners for 2014

## Reach Your Potential

Join the Fastest Growing Business Brokering Network in the World

## Selling Your Business

Think like a Buyer

# 180<sup>+</sup>

Businesses for sale plus more at [linkbusiness.com](http://linkbusiness.com)



The authority on selling businesses

# Why Use A LINK Broker To Market Your Business?

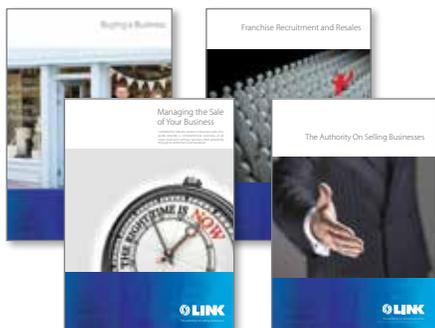
LINK has one of the most comprehensive and sophisticated databases of business sales in the country. We have been tracking and analyzing trends for many years.

We are also one of the only companies to conduct regular independent research to determine the motivations of potential buyers and identify the key issues that are important to them.

## LINK Marketing

### LINK's Service Brochures

LINK produces a comprehensive range of high quality service brochures. Service brochures are updated regularly with new subjects added to the constantly growing collection.



## LINK People

### Online Training Academy

LINK's own online training tool, adapted for each country individually and certified through our head office. This translates into proven training and operations procedures which have been documented in easy to follow sales and administration manuals incorporating appropriate policies, protocols and practices.



## LINK Information Technology

[linkbusiness.com.au](http://linkbusiness.com.au), [linkbusiness.co.nz](http://linkbusiness.co.nz), [linkbusiness.com](http://linkbusiness.com)

LINK's powerful online search engine advertises business opportunities without disclosing confidential information.



## Business Broker Magazine

LINK publishes its own magazine, Business Broker three times a year.



## Best Possible Service

In order to deliver the best possible service, we have specialized business brokers in the following areas;

- Accommodation
- Automotive
- Beauty/Health
- Construction
- Education/Training
- Franchise
- Home Based
- Hospitality
- Importing/Exporting
- Manufacturing
- Mergers and Acquisitions
- Professional Services
- Retail Food & General
- Rural
- Technology/IT
- Transport/Distribution

## LION (LINK Information Operations Navigator)

LINK's internal operating system that is used to record listings and contacts. Built and constantly developed by LINK – over \$1.2 million has been spent to date.



## LINK's Monthly E-Newsletter

Sent only to those who have registered with LINK.



## LINK's Online Valuation Tool

The LVT has been built to assist brokers in reaching an appraisal price for a business.



We have a database of qualified buyers waiting for certain businesses!  
**(310) 400-3770** [linkbusiness.com](http://linkbusiness.com)

Call today to find out how LINK can assist with preparing your business for sale



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## WELCOME From the Principal



Welcome to another edition of our US Business Broker magazine. Selling businesses is entering its golden era with LINK having a great number of quality businesses to sell, while at the same time having many well qualified buyers. We are proud of the fact that our businesses are priced to make economic sense and marketed in such a way as to secure multiple offers and great terms for the sellers. Buyers need to be well prepared and to have their finances in order if they are serious about securing a good business. Another important aspect for buyers is to find a business that genuinely excites and is of interest. The acquisition of a business will often be one of the largest transactions in a person's life and will determine the success and enjoyment of their lives for years to come. It doesn't pay to rush the decision or leap into a business that doesn't suit your experience or passion. If you are considering buying a business, take a look at the hundreds of businesses LINK has for sale, both within this publication and on our website. You may just find your future waiting within these pages.

Sincerely

**Ron Hottes**  
Principal of LINK USA

Ron Hottes is the Principal of LINK United States. Competitive and solutions focused, he is also acutely aware of the value of long term relationships in business.

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**Business broker**  
The authority on buying and selling businesses

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# LINK Annual Awards 2014

## Business Broker of the Year

**Ved Sajnani**  
LINK Los Angeles



## Rising Star

**Jim Moazez**  
LINK Los Angeles



**International Office of the Year**  
LINK New South Wales

**International Business Broker of the Year**  
Bruce Cattell LINK Auckland, Ellerslie

**Excellence Award**  
Lauren Andrews LINK Bay of Plenty & Waikato

**International Deal of the Year**  
Bruce Cattell LINK Auckland, Ellerslie

**Ambassador of the Year**  
Karen Dorfling LINK Garden Route

**Business Broker of the Year Australia**  
Sean Wolridge LINK New South Wales

**Business Broker of the Year New Zealand**  
Bruce Cattell LINK Auckland, Ellerslie

**Business Broker of the Year South Africa**  
Karen Dorfling LINK Garden Route

**Rising Star Australia**  
Christina Li LINK Brisbane

**Rising Star New Zealand**  
Lisa Lloyd LINK Bay of Plenty & Waikato

**Rising Star South Africa**  
Greg King LINK Margate

# Introducing the Newest Addition...



## LINK Phoenix

We would like to welcome our newest franchisee, Lisa Riley of LINK Phoenix. Lisa is a licensed Arizona Broker, a CBI (Certified Business Intermediary), a CBB (Certified Business Broker), the chair of AZBBA (Arizona Business Brokers Association), and the Marketing Chair of IBBA (International Business Brokers Association). She became a LINK Business franchisee because she loves putting people together in “win-win” situations so that each party can move on to the next phase of their life.

Lisa’s educational achievements include a BA from Benedictine College (Atchison, KS) going on to receive a M.A. and Ph.D. from the University of Notre Dame (Notre Dame, IN). Upon receiving her Ph.D. and prior to her move to Arizona in 2007, she spent 10 years at Creighton University in Omaha, Nebraska as a professor in the Sociology Department. Prior to opening her LINK Phoenix office located in Scottsdale, she worked for First Choice Business Brokers in Phoenix and she also owned an evaluation business.

Lisa is also proud of the fact that she was able to utilize her sales and management skills to build her and her husband’s beautiful home. Lisa and her husband enjoy international traveling, long drives on the back roads of the US, spending time with family and friends, hiking, and helping others make their dreams come true.

As president and owner of the new LINK Phoenix office, she is excited about joining LINK, the authority on selling businesses known for their marketing skills, confidentiality, integrity and innovation in the technology they use. Let Lisa and her team guide you through the sale of your business or the purchase of your next business opportunity. Welcome Lisa!

### **LINK Phoenix**

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# ROADMAP FOR A WELL-PLANNED EXIT STRATEGY

Article written by Adam Gilman, Business Broker of LINK San Diego

The most critical component of a well-planned exit strategy is preparation. Preparation will ensure the business owner is able to maximize the liquidity opportunity. Transition planning can make the difference between a successful exit or not. Most business owners have not taken the time to carefully and methodically plan for this day. Below is a list of questions that the business owner should start to ask themselves in order to start to plan an effective exit.

1. When are you going to sell your business?
2. What is the value of the business?
3. Do you have an updated buy-sell agreement?
4. Have you consulted your accountant so that you understand your tax implications in the event of a stock or asset sale?

5. What do buyers look for in a business?
6. Who is the best buyer for your business? A high net worth individual, a private equity group, a public company, a strategic buyer?
7. Have you ever considered a management led acquisition in an effort to grow your business?
8. Are you familiar with all of the options for transferring a business?
9. If you sell your business will you be able to meet your financial objectives?
10. Have you consulted a LINK Business Broker to help plan your exit strategy?

The internet/technology has changed the way we access information forever. Information is at our fingertips so it is what you do with the information that will have the most significant impact in your life. The answers to the questions above will be the foundation for your exit strategy that is specific to your financial and personal goals. Ask yourself one question, would you buy your business? Treat your business as if you were selling it tomorrow from the day you purchase the business. To leverage opportunities to business owners a well-planned exit strategy takes time and planning to be effective. Contact your LINK Business Broker today to help strategize your business transition.

Adam Gilman is a licensed business broker with 20 years of experience of buying and selling businesses. Having owned and operated many businesses, Adam understands the perspective of the Seller and Buyer. 'Time kills' deals is a famous saying of any dealmaker and Adam's main objective in each deal is to be a strong listener, problem solver, and most importantly facilitator to the close of the transaction.

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# USE OF SELLER NOTES IN FINANCING SMALL BUSINESS ACQUISITIONS

Article written by Mike Dunkle, Business Broker of LINK Los Angeles



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Mike is a licensed California business acquisitions broker with a CBB certification from the California Association of Business Brokers and with 30+ years of business experience. This includes running his own marketing consulting and auto wheel manufacturing businesses.

*Seller notes also provide the buyer with additional confidence in the strength of the business going forward.*



Seller notes (sometimes called seller carry back) are in most cases part of the financing package in the transaction for closing the sale of small businesses. They can range from 10% of the price up to the primary financing vehicle with notes for 50% of the selling price. When the note is 10% there is usually a buyer cash down payment of about 20% and the balance in an SBA bank loan. When the seller note is the primary financing vehicle it is typical to have a 50% buyer cash down payment and a 50% seller note. These seller notes or carry backs are critical to a successful closing of the sale and provide benefits to both the buyer and seller.

Seller notes allow the seller to defer taxes on the amount of the note over a period of several years while earning interest on the principal amount. They also provide the buyer with additional confidence in the strength of the business going forward. These notes also provide assurance of a successful transition period when the seller is training the buyer in the operation of the business. Making an effective transition provides assurance to the seller that the buyer will be able to the payments on the note from the earnings of the business going forward. Some readers of this article will have heard horror stories about seller notes "gone bad." Of course they do not hear about the vast majority of successful sales using seller carry backs – most where the buyer makes payments on a timely basis until the note is paid in full. In some cases problems occur beyond the control of the new owner and the seller and buyer find ways to solve the problem and move forward until the note is retired.

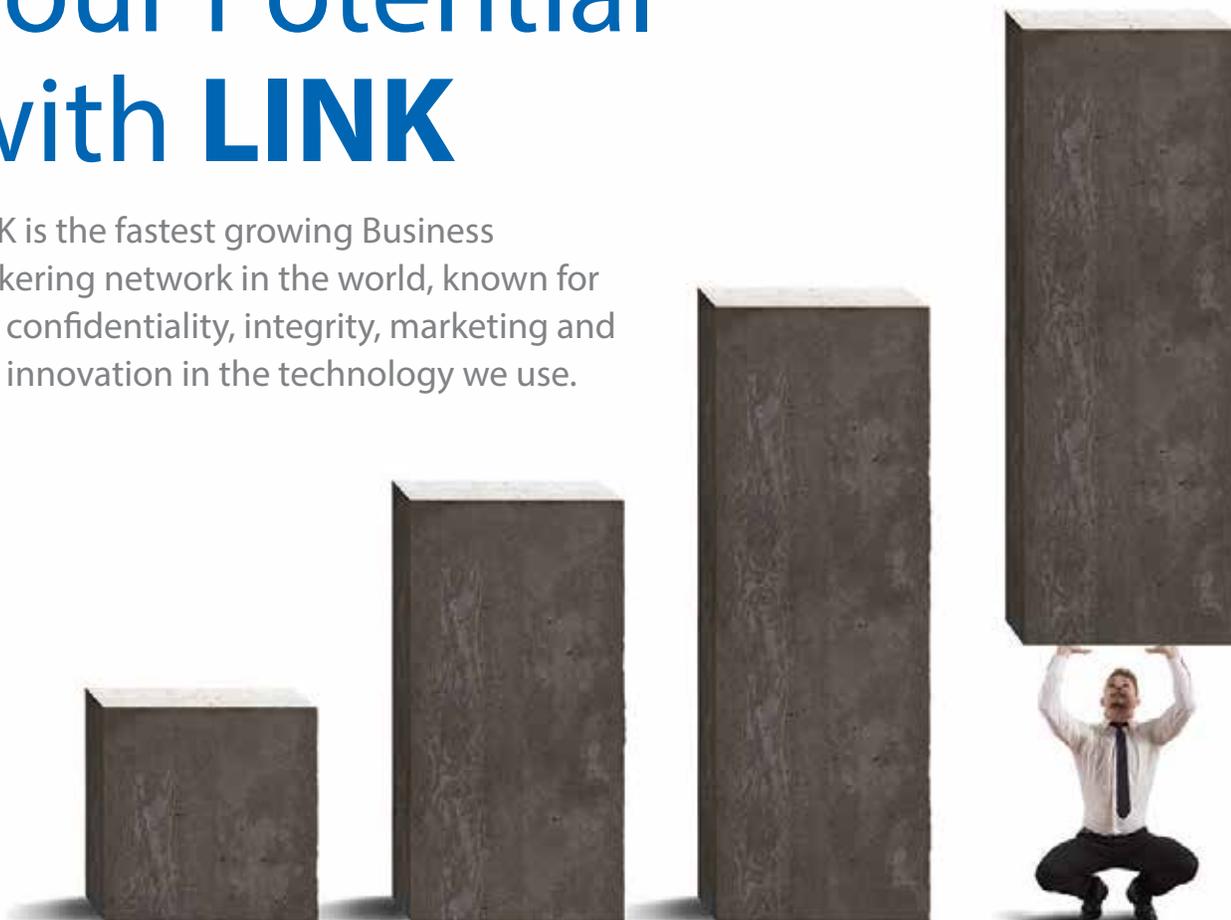
Let's look at one example of a successful sale and transition with a seller note that required some adjustments on the part of the buyer and seller after closing.

Most all of us are familiar with the severe downturn in the economy in the 2008/2009 time period. A manufacturing business with products going into industrial and construction markets closed in 2007 with a price of \$2 million. There was a cash down payment of \$400 thousand and a seller note of \$400 thousand over 5 years at 6% plus an SBA bank loan for 10 years on the balance. The annual gross sales of the business in 2006/2007 were about \$2.5 million. After the closing the annual sales dropped to much less than \$2 million, causing severe stress on the buyer's cash flow while continuing payments on the seller note and bank loan. The seller owned the building for the business and was also the landlord in addition to the carry back. The buyer and seller got together and came up with a resolution that included a reduction in the space utilized by the business (a very large office space was vacated and the buyer built a few small offices around the perimeter of the manufacturing space – this reduced the monthly rent and helped the buyer and his key manager be close to the action and more effective in running the business.) In addition the seller agreed to interest only on note payments for a period of time and the bank did the same. Now the business has sales closing in on \$3 million and the seller and bank have been paid in full. Both the seller and bank had security agreements on equity in R. E. owned by the buyer and could have initiated action for foreclosure. Instead they developed resolutions that resulted in a win/win situation for all three parties.

This is the essence of small business acquisitions. The deal structure must be a win/win situation for both parties – both the seller and buyer need to assume some risk in the transaction to achieve a successful closing. The deal starts with the seller being comfortable and confident in the buyer's ability to learn the business during the transition and be successful going forward.

# Reach Your Potential with LINK

LINK is the fastest growing Business Brokering network in the world, known for our confidentiality, integrity, marketing and our innovation in the technology we use.



At LINK we give you the training, support and technology you need to succeed, seek your full potential to tackle the challenges. LINK is an environment where you are rewarded for your hard work. If you are good at networking and creating relationships, then Business Brokering is a career that will open doors for you and allow you to succeed at an unlimited pace. With offices across the United States, New Zealand, Australia and South Africa. LINK is proud of its growth and market dominance - based on results and integrity.

The success and growth of LINK is largely attributed to three key factors:

- Specialist brokers and divisions.
- Embracing technology and shaping it to gain benefit.
- LINK's unique success system, founded on work-place training and competency based standards, which translate into proven training and operational procedures have been documented in easy to follow sales and administration manuals incorporating appropriate policies, protocols and practices.

LINK's commitment to excellence has helped us forge a reputation as industry leaders and that's why we are confident to say we are "The authority on selling businesses".

## Our Culture

The difference between LINK and our competitors must be the unquestionable ethics of our brokers, and their high degree of professionalism and SUCCESS. LINK will become the largest global brokerage, although we will always look to be better before bigger.

LINK is a vibrant, growing entity founded on strong service and caring principles, with a non-negotiable philosophy of ethical dealings. It follows the reporting disciplines of a larger company but without the bureaucracy.

## Our Mission is Simple

*"Facilitate the sale of businesses ethically, confidentially and with utmost integrity."*

## Is Business Brokering for You?



### A Broker is a Person...

- Who wants to own their own career, business and financial future
- Who sees themselves as a professional business person
- Who can engage with other people
- With confidence, drive and enthusiasm
- Who is intelligent and has an appetite for learning
- Who wants day-to-day discretion and flexibility in how they work
- That can contribute to the team as well as benefit from the team
- With a high standard of ethical conduct
- Who is adaptable and can think on their feet
- That can interpret, support and persuade people

## LINK Success Stories

### International Business Broker of the Year

Bruce Cattell LINK Auckland, Ellerslie



Returning to NZ from the UK, I undertook a number of sales and marketing consultancy projects, before joining LINK to focus on sales, mergers, acquisitions and divestments of businesses in the value range \$1,000,000 to \$20,000,000. I was drawn to LINK for their integrity, record of achievement, fantastic business broker tools and support. Since joining LINK I have enjoyed an enormous amount of success - even better than I imagined.

#### **Bruce Cattell**

*Business Broker at LINK Auckland, Ellerslie*  
E: [brucec@linkbusiness.co.nz](mailto:brucec@linkbusiness.co.nz)

### Business Broker of the Year (USA)

Ved Sajjani LINK Los Angeles



I owned three retail locations of Conroy's 1-800-flowers in Southern California. In 2006, I sold one of them through a Business Broker and the other two by myself after I learned the selling process. That is also when I got the inspiration to become a Business Broker. Starting in 2007 until now, I have been either the Top producer or the Broker of the year or both every year. If you are willing to work 40 hours a week, LINK has Business Broker tools and support for you to be very successful in the industry which has virtually no competition and has an unlimited source of sellers and buyers.

#### **Ved Sajjani**

*Business Broker at LINK Los Angeles*  
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If you are an ex-business owner and interested in earning top dollars while interacting with likeminded people, please contact your nearest office. (All applications will be treated as confidential)

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# WHY SELL YOUR BUSINESS THROUGH LINK?

Article written by Ron Hottes, Principal of LINK United States

LINK sells approximately 50% of the businesses we list versus our competitors who sell less than 20% of their listings. How does LINK do it? LINK is an international brokerage with offices all over the world which means we find buyers from all over the world. LINK LA for example has 28 brokers working to sell your business and Internationally, LINK Auckland (Ellerslie), New Zealand has 31 brokers and LINK South Africa has 21 brokers. Most of our competitors throughout the world have 1, 2 or 3 brokers. More brokers means more buyers. More brokers from all over the World means more buyers from anywhere throughout the world. Our Network, by its very nature, helps insure the quickest possible sale of your business because we focus on delivering exceptional service. We are the exception.

We have the ability to support the sale of your business from the signing of the Representation Agreement all the way through the close of the sale. We hold your hand from the start all the way through and sometimes after the sale. We start by providing you with the basic questions all Sellers ask:

1. **What is my business worth?**
2. **What kind of financials do I need to provide?**
3. **How do we provide confidentiality?**
4. **What is the most effective way to find capable Buyers?**
5. **What kind of financing makes the most sense in selling my business?**
6. **How do we deal with "off the books" situations?**
7. **How do we screen Buyers?**
8. **Will I have to carry a note?**

Everyone at LINK, from the office owner to each individual business broker, is trained by LINK in the specific business brokerage techniques that produce results. Selling is an intricate process that requires a very specific expertise as well as the ability to solve problems in a practical and yet creative manner. We do, however, realize that all businesses are unique and that applying a "cookie-cutter" approach is not the most effective manner to sell a business. We always tailor our marketing and procedures to accommodate the needs of your business and your concerns. Our intent is to always keep you informed and involved in the sale of your business. The number one complaint we hear about our competitors is "they took the listing and I never heard from them again". LINK will bring you up-to-date on a weekly basis. Thinking of selling. Call LINK!



Ron Hottes is the Principal of LINK United States. Competitive and solutions focused, he is also acutely aware of the value of long term relationships in business.

If you would like to join LINK USA contact Ron on 310-436-3800 or [ron@linkbusiness.com](mailto:ron@linkbusiness.com)

# SELLING YOUR BUSINESS – THINK LIKE A BUYER

Article written by Lisa Riley,  
Business Broker of LINK Phoenix



When you've decided to move on to the next phase in your life, it is time to consider your options. There are 3 main exit strategies: Close the door, Give away (heirs/employees) or Sell. Regardless of the strategy you choose, planning should begin early.

There are many great books and articles on preparing one's business for sale. However the key in any sale is to think like a Buyer. What would you want to see in a business you were purchasing? What was missing or a deal killer in businesses you've thought about acquiring?

Buyers want many criteria; yes, some are unrealistic. However, following are a few key characteristics that lead Buyers to pay higher multiples.

## Confidentiality is critical

- If your employees, vendors, bankers, competitors, and customers don't know your business is for sale, business operations remain less affected by change in ownership

## Create a successful business that a Buyer can manage

- You don't have to know everything – make sure you train others
- Have systems and processes
- Keep good financial records
- Minimize perks to increase value
- Know your industry trends

## Key considerations Buyers look for selecting a business

- Location
- Track record
- Management in place
- Practical reason why business is being sold

## Don't expect 100% bank financing for Buyers

- Banks are asset-based lenders
- Bankers view small business tax returns differently

## Consider financing

- Typically, most owners don't want to do owner financing due to the risk
- Owner financing demonstrates confidence in your business

- Owner financing may provide you tax benefits, check with your accountant
- If there is a default on the note, you can step in and run the business

In conclusion, think about your business as if you were the Buyer.

When you are ready to move on to that next phase, a Certified LINK Business Broker can expertly guide you through the entire sales process, allowing you to obtain the best sales price.

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Lisa Riley is the Principal of LINK Phoenix and the current Chair of the Arizona Business Brokers Association. She has earned her doctorate and certifications from the Arizona Business Brokers Association (Certified Business Broker-CBB) and the International Business Brokers Association (Certified Business Intermediary-CBI). With a focus on linking buyers and sellers, she utilizes her expertise to provide solutions to problems and simplifies the transaction process.

# SELLERS BE AWARE:

## ESSENTIAL THINGS YOU NEED TO KNOW BEFORE SELLING YOUR BUSINESS

Article written by Susie Kang,  
Business Broker of LINK Los Angeles



Selling your business can be an emotional rollercoaster, filled with ups and downs during the transaction process. I've encountered many obstacles in this industry of Business Sales, Mergers & Acquisitions; staying up into the wee hours of the night doing my best to provide a smooth win-win transaction for my clients. Below is a list of "Sellers Be Aware Essentials" from my 9+ years of experience as well as many successful transactions, that will guide and assist the Sellers in selling his or her business(es):

### **PLAN AHEAD & GET EXPERT ADVICE**

When business owners decide to sell their business, they would like to get the most value out of the sale of their business. First and foremost, business owners need to "Plan Ahead" and "Receive Expert Advice"! Selling a business and getting the most value out of the sale is not a simple and easy task to take upon the owner by themselves. It would be nice to plan around 2-3 years ahead (i.e. Being prepared to get the best sales trends, proper management team and accounting processes in place, etc.) in your business. In reality it never happens that way. To start getting a business sale in order at its best selling place and time, Sellers can start by first reaching out to their local Business Sales, Mergers, & Acquisition Expert (Business Broker) to assist them in preparations. Owners of businesses will save a lot of stress, heartache, time, and resources if they utilize these experts who will educate and assist them, and prepare a confidential valuation of their businesses.

A Business Broker's years of expertise will help guide and prepare the business owner and their business to sell at its best value by first preparing a confidential business valuation based on the financials and information provided by the owner. They will work with the owner to come up with good marketing strategies and techniques to reach out to potential buyers, talk to and screen potential buyers and gathering their confidential background and financial information, creates and prepares professional documents that will assist the seller in a smooth transaction, and creates an environment to allow running the business without any interruptions through the sale transaction process.

### **IMAGE IS EVERYTHING**

You've heard the saying "Image Is Everything"...while this is true of selling houses, it also applies to selling businesses. Appearances matter in the sale of your business! In terms of orderliness of your business location, books and records, client and vendor files, etc. which can and will affect how potential buyers will view your business. This will show how you have been running the business, which in turn impacts the sales and bottom line of the business. Potential and interested buyers will be visiting the business location, meeting with you and the business broker many times, especially during due diligence period, and they have very keen and detailed eyes to see how well you've managed your business through the years. That is why it is essential to keep a good image.

## KEEP GOOD BOOKS & RECORDS

By planning ahead before you sell the business, you will be able to sell your business at its highest value in a smooth and successful transaction. Business owners need to start keeping their books & records, and their accounting clean and report 100% of their numbers for 2-3 years. Buyers purchase a business based on past performances, especially the last 2-3 years YTD. If only 80% is being reported on the business' tax returns, or if not reported at least have verifiable documents to prove the total sales, COG, and expenses. Even then the value of the business will decrease, and the transaction will be a bumpy and unpleasant ride. Keep in mind that the most important in the value and sale of the business is the "numbers"!

## HAVE YOUR LEASES & CONTRACTS IN PLACE FOR ASSIGNMENT

Leases and landlords tend to be one of the main hold ups/hiccups in transactions. It can be very frustrating for the seller, buyer, and broker when all that is holding up the transaction to close escrow is the lease assignment and landlord approval. Landlords can be very stubborn and arrogant in a tight market, so it will be very wise and a benefit to the seller if the seller starts reviewing their leases and contracts way ahead of time before they decide to sell their business so that they can have their leases "assignable" with good options to avoid being held up by a landlord or key client.

## CONTROL THE LAWYERS

Who controls the deal? You or your lawyers? Lawyers are there to service and assist you in the transaction and not hold up the process. It is important to not let them drive the process to a point where you rack up burdensome fees that are unnecessary. You, as the business owner, are the decision makers. Have a good business sense to make accurate decisions that will benefit you as the business owner and seller!

## TIMING & HAPPY ENDING

You've heard the phrase "Time is of the Essence"...time definitely is of the essence for everyone, but timing seems to be different for everyone in the transaction: Seller, Buyer, and Broker alike. It is crucial to pace the transaction and keep the transaction moving along at the proper pace, to not take too long or too short of a time, to have a smooth and successful transaction, but it never seems to turn out that way. For example, the normal transaction for a small business with the asking price of under a \$1 Million should take no longer than 3-4 months, or for bigger deals in the manufacturing and engineering industry can take about a year or more, but each transaction and business with different sellers and buyers are unique to itself, and their timing are all so different. Sellers be aware that time is of the essence and the more buyer and seller drag the transaction longer, the higher the chance the deal may fall out. The longer than usual transaction will keep everyone on the roller coaster ride of emotions to their eventual downward spiral turn. Many things can go wrong during a longer than usual transaction. The buyer can over analyze the financials and burn out, have too much time on their hands and look at other businesses for sale, or miscommunication and bad relationship can build up between the seller and buyer, etc. which can all lead to a deal gone wrong and eventually fizzle out. In order for everyone to have a "Happy Ending", Seller, Buyer, and Broker need to create a smooth transaction environment where the Seller is aware of the key factors that will assist them in the sale of their business, and be well prepared to have the right things in place to close the deal in the right amount of time frame.

Susie Kang is a professionally licensed Business Sales, Mergers, & Acquisitions Broker with more than 10 years of experience in leadership and entrepreneurial roles. She has established a reputation for going above and beyond for her clients, and is a highly respected member of the nationally renowned firm

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# BUSINESS OPPORTUNITIES

The following Business Directory features some of the businesses LINK has for sale. For more business opportunities visit [linkbusiness.com](http://linkbusiness.com)

## THE LINK NETWORK

We have offices with dedicated business sales professionals across the United States, Australia, New Zealand and South Africa.

### LINK United States [linkbusiness.com](http://linkbusiness.com)

**Phoenix** (480) 686 8062  
[infophx@linkbusiness.com](mailto:infophx@linkbusiness.com)

**Los Angeles** (310) 539 8300  
[info@linkbusiness.com](mailto:info@linkbusiness.com)

**St. Louis** (314) 487 0005  
[infostl@linkbusiness.com](mailto:infostl@linkbusiness.com)

**San Diego** (619) 344 2650  
[infosd@linkbusiness.com](mailto:infosd@linkbusiness.com)

**Head Office**  
2293 West 190th Street,  
Torrance, CA 90504  
O: (310) 436-3800

### LINK Australia [linkbusiness.com.au](http://linkbusiness.com.au)

**Sydney**  
[sydney@linkbusiness.com.au](mailto:sydney@linkbusiness.com.au)

**Newcastle**  
[newcastle@linkbusiness.com.au](mailto:newcastle@linkbusiness.com.au)

**Sunshine Coast**  
[sunshinecoast@linkbusiness.com.au](mailto:sunshinecoast@linkbusiness.com.au)

**Brisbane**  
[brisbane@linkbusiness.com.au](mailto:brisbane@linkbusiness.com.au)

**Gold Coast**  
[goldcoast@linkbusiness.com.au](mailto:goldcoast@linkbusiness.com.au)

**South Australia & Northern Territory**  
[adelaide@linkbusiness.com.au](mailto:adelaide@linkbusiness.com.au)

### LINK New Zealand [linkbusiness.co.nz](http://linkbusiness.co.nz)

**Northland**  
[northland@linkbusiness.co.nz](mailto:northland@linkbusiness.co.nz)

**Auckland, Wairau Valley**  
[wairauvalley@linkbusiness.co.nz](mailto:wairauvalley@linkbusiness.co.nz)

**Auckland, Ellerslie**  
[ellerslie@linkbusiness.co.nz](mailto:ellerslie@linkbusiness.co.nz)

**Bay of Plenty & Waikato**  
[bayofplenty@linkbusiness.co.nz](mailto:bayofplenty@linkbusiness.co.nz)  
[waikato@linkbusiness.co.nz](mailto:waikato@linkbusiness.co.nz)

**Wellington**  
[wellington@linkbusiness.co.nz](mailto:wellington@linkbusiness.co.nz)

**Christchurch & South Island**  
[christchurch@linkbusiness.co.nz](mailto:christchurch@linkbusiness.co.nz)

### LINK South Africa [linkbusiness.co.za](http://linkbusiness.co.za)

**Ballito**  
[gavinp@linkbusiness.co.za](mailto:gavinp@linkbusiness.co.za)

**Benoni**  
[etiennedb@linkbusiness.co.za](mailto:etiennedb@linkbusiness.co.za)

**Garden Route**  
[gardenroute@linkbusiness.co.za](mailto:gardenroute@linkbusiness.co.za)

**Centurion**  
[leonb@linkbusiness.co.za](mailto:leonb@linkbusiness.co.za)

**Durban**  
[ianc@linkbusiness.co.za](mailto:ianc@linkbusiness.co.za)

**East London**  
[clairek@linkbusiness.co.za](mailto:clairek@linkbusiness.co.za)

**Westrand**  
[helmutb@linkbusiness.co.za](mailto:helmutb@linkbusiness.co.za)

**Johannesburg**  
[mikes@linkbusiness.co.za](mailto:mikes@linkbusiness.co.za)

**Knysna/Plettenberg Bay**  
[karend@linkbusiness.co.za](mailto:karend@linkbusiness.co.za)

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### Franchisor Office

**Link Business Franchising Ltd**  
Level 1, 401 Great South Road,  
Ellerslie, Auckland, New Zealand

For further LINK Franchising  
Opportunities please contact  
Franchisor Manager. Kevin Atkinson -  
[kevina@linkbusiness.co.nz](mailto:kevina@linkbusiness.co.nz)

## Pizza Concept for sale \$4.5M

ref: LA3628

SDE: \$670,000  
Sales: \$8,000,000

- Pizza concept for sale \$4.5M
- Concept started over 35 years
- Over 30 locations in CA
- Fast casual segment with no delivery
- Substantial growth opportunity
- Must qualify to present opportunity



**Location:** Orange, Southern California **Asking Price:** \$4,500,000  
**Broker:** Joe Khoury / (213) 422- 7088 / jfk@linkbusiness.com

## Successful Independent Printing Company for Sale!

ref: LA3736

SDE: \$377,000  
Sales: \$6,000,000

Successful independent printing company! Services cover a wide range of needs for individuals and businesses in Los Angeles and Orange County areas. Advertising, calendars, business cards, wedding invitations, digital printing and so on. Online orders via their marvelous ordering system. Copy and mailing service. Owner has 30 years in industry, staff committed to provide good customer service and to produce high-quality products and services.



**Location:** Los Angeles, , Southern California **Asking Price:** \$3,200,000  
**Broker:** Wen Chen-Karkhanis / (941) 526-9920 / wen@linkbusiness.com

## E-Commerce Business - Wholesale Clothing Supplier

ref: LA3632



SDE: \$800,000  
Sales: \$15,000,000

Top supplier of wholesale fashion clothing to retailers nationwide. Retailers place the order online and pay for it either by credit card or PayPal. The orders are processed in their state of the art facility and shipped via UPS. Started by a young entrepreneur 5 years ago. Sales have been going up by leaps and bounds every year. They ended up 2013 with over \$15 million in sales, up 110% over previous year. Their website is number 1 in their own industry. Traffic and customer base is consistent and growing annually. Most of the traffic is coming through organic search, direct and through more than 50% repeat visitors. The company uses social media such as a website blog, Facebook, Twitter, Instagram and Pinterest pages to connect with customers consistently to support and build loyalty to the brand.

**Location:** Los Angeles, Southern California **Asking Price:** \$2,000,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

## 22 years Profitable Asian Bus Company for Sale!

ref: LA3742



SDE: \$600,000  
Sales: \$3,800,000

This is a well-managed and highly profitable Charter Bus Company. For the past 3 years, they've made more than half a million each year. Very clean books. They cater mainly to Asian tourists from China and Southeast Asia. They serve for Casino tours, camp and youth groups, sports teams, schools and universities etc. Business started from 1992 and built a very good reputation in the Asian community. The fleet consists of 25 coaches and mini buses. They have a full equipment mechanic shop in their spot. A full time mechanic keeps all of the buses in very good condition. The seller also owns 2 location lots for running the business and parking the buses. Buyer can choose either to buy or rent.

**Location:** Southern California **Asking Price:** \$1,800,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

# Businesses for sale - \$1 million plus

## Defense Electronics Contract Manufacturing Service ref: LA3678

SDE: \$800,000  
Sales: \$2,900,000

This company's expertise is in the manufacturing, servicing and depot support of military training hardware. Staff has experience in all facets of manufacture of Electro optical / Electro Mechanical assemblies, all types of Laser Tube Assemblies, Cable and Harness Assemblies, Military Training hardware and servicing of MILES Equipment. Approved Raytheon and UNITECH supplier. Provides engineering, manufacturing and services support for product solutions and improvements, in both military and commercial applications. Staff has worked for General Dynamics, Lockheed, Loral, Raytheon and Defense Contract Administration. ISO certified.



**Location:** San Bernardino, Southern California **Asking Price:** \$1,800,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

## 3-in-1 Junk/Auto Dismantle, Towing Services and Recycling ref: LA3423

SDE: \$150,000  
Sales: \$1,468,415

4 acre junk/auto dismantling yard, 3 truck towing and recycling business. These 3 businesses are all feeding off of each other – the perfect synergy between 3 businesses. A very large inventory - approximately 500 cars, 500 transmissions and 200 engines in inventory with a street value of \$1.9 million. Located in the rural LA area, this 57 year old business is a great business for someone who likes a rural environment and wants a recession proof business.



**Location:** Riverside, Southern California **Asking Price:** \$1,350,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Cabinet Manufacturer and Installer with Government Contractors ref: LA3600

SDE: \$480,000  
Sales: \$6,000,000

This state-of-the-art mill-work facility business is located in the San Gabriel Valley. This facility is equipped to handle large volume projects. They manufacture and install cabinets. 75% of the business comes from Public Works projects. Customers include Lax airport, Universities, Schools, hospitals etc. The business is split into 2 companies. Manufacturing and Contracting. Contracting business is union shop and therefore they can bid on city, county jobs etc. Manufacturing is non-union. Over 60 employees. Established over 11 years. This is a very well-run business. Owner is retiring but will stay on for 2 to 3 years to run the business for the buyer for a compensation. Working capital requirement is about \$1,500,000. They refuse a lot of business because of lack of capital. This business can be doubled in sales within a very short period of time with proper working capital. Perfect business for people wanting to immigrate to U.S. on EB1 or EB 5 visa specially from China.



**Location:** Los Angeles, Southern California  
**Asking Price:** \$1,560,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

## Cosmetic Manufacturing Facilities Available

ref: LA3733

SDE: \$250,000  
Sales: \$1,000,000

This state of the art manufacturing facility has high tech production equipment, stringent quality control standards, reputable qualified chemists and a highly skilled production staff. The building is approx 27,000 sq ft. They hold a OTC License from the FDA and comply with GMP. Their products are paraben free and mineral based ranging from lipsticks to pressed and loose powders to solid fragrances and anti aging products. The company is running at 50% capacity which allows for substantial growth.



**Location:** Los Angeles, Southern California **Asking Price:** \$1,100,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Car Wash, Oil Change with Real Estate For Sale

ref: LA3672

SDE: \$300,000  
Sales: \$840,000

Car wash operating almost 30 years. Owner just did the construction at the end of 2013. He put a 2 bays lube center and a 3000 SF store. They have a very professional website and an APP, customers can use their cell phone to get coupon. Full camera system with 32 cameras. 2 managers in position, owner can be absentee. With real estate, asking price is 2.6 million.



**Location:** Palmdale, Southern California **Asking Price:** \$1,100,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Multi-line Motorcycle Dealer, Prime California Location

ref: LA3737



SDE: \$377,000  
Sales: \$6,000,000

California multi-line motorcycle dealership. Profitable financial performance. Founded business over 20 years ago. Motorcycles for the dirt, trail riding and motocross, sport bikes and cruisers, scooters, ATVs Full line of watercraft. On a major street with high traffic volume throughout the day. The business is on a very large lot with a showroom that has roomy space for several brands of bikes. There is a large separated service area. The seller also owns the real estate and will lease to a new owner at market rates, seller will entertain an offer for the property or will give consideration to a first right of refusal on the land and building. Open to terms of sale that would include a cash down payment, bank financing and a seller note and will provide transition assistance. This dealership would be a great opportunity for a family of motorcycle enthusiasts. Excellent expansion opportunity for an existing dealer.

**Location:** Western States **Asking Price:** \$1,750,000  
**Broker:** Mike Dunkle / (310) 418-1530 / miked@linkbusiness.com

## Online Retail and Wholesale Beauty Cases ECommerce

ref: LA3639



SDE: \$700,000  
Sales: \$2,400,000

This company imports and sells professional makeup cases, cosmetic bags, makeup lighting stations, and jewelry boxes. etc. online. They have a great website. They sell directly to the consumer at retail prices and to retailers at wholesale prices. All orders are placed online only and paid by credit card or PayPal. A lot of repeat business. They sell through E-bay and Amazon as well. They sell worldwide, including North America, South America, Central America, Europe, and Australia. They maintain a small office in China to insure quality and timely delivery of the products. They work out of a 8,500 sq. feet facility located in the heart of Orange County. This business can be Relocated almost anywhere without any down time.

**Location:** Orange, Southern California **Asking Price:** \$1,450,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

# Businesses for sale - \$1 million plus

## Gluten Free Food Manufacturer

ref: LA3707

SDE: N/A  
Sales: \$250,000

This is a manufacturer of gluten free and gluten products. they are USDA, FDA and GFCO certified. Their innovative gluten free dough is unique since it doesn't leave an after taste. They initially started off with 3 products and have grown to 12 products. In addition, they also use biodegradable pie trays that can be baked and microwaved. Currently, they are distributed in over 700 stores and increasing.



**Location:** Los Angeles, Southern California **Asking Price:** \$1,000,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Successful Smog Test only. Employee Run.

ref: LA3621

SDE: \$360,000  
Sales: \$621,000

This smog test only business (STAR Certified) is one of the highest rated smog stations in California. It has two bays with two smog machines and two highly qualified smog technicians. This is a well established business in a free standing building with great visibility from the street. It has an opening in front and one in the back (like Jiffy Lube).



**Location:** Los Angeles, Southern California **Asking Price:** \$1,000,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Garage Door Contractor 29 Years

ref: LA3718



SDE: \$405,000  
Sales: \$2,068,000

Exciting opportunity for individual to step into successful and profitable specialty contracting business, immediate name recognition, strong customer base with many repeat customers, and a top notch staff of installers and inside customer service personnel. Training will be provided by top professionals in the industry. For a small business buyer this is the opportunity to expand market share with a seamless transition to a broader customer base with a professional and knowledgeable inside and field staff. Over 25 years of installation experience. Dealer for all of the top brands in residential and commercial garage doors. Strong reputation. Courteous customer service. Majority of business at South Bay comes from referrals, homeowners, homeowner associations, contractors, architects and management companies. Best service to South Bay and West LA customers.

**Location:** Los Angeles, Southern California **Asking Price:** \$1,290,000  
**Broker:** Mike Dunkle / (310) 418-1530 / miked@linkbusiness.com

## Painting & Coatings Contracting Business

ref: LA3670



SDE: \$507,000  
Sales: \$2,016,162

Opened in 1987, they are a C-33 painting and coatings contractor with varied experiences and a first class reputation. Reputation, experience and customer base has securely set them up at the front of the line for an economy ready to explode with tremendous growth potential for years to come. This is a family owned and managed painting and coatings contractor. They are equipped with an estimating department, project managers, superintendents, skilled quality controlled applicators and office personnel. They offer fast quality service from estimates, to submittals including insurance certificates, to completion of projects and invoicing. Safety is their priority and they've had zero hours lost time due to accidents. They have an approved safety manual. Their office staff is experienced with certified payrolls, LCP Tracker, Textura monthly billing software and all forms of OCIP documents. They install architectural, high-tech, intumescent, concrete stain & epoxy floor coatings. They also install wall/window coverings, FRP and corner guards.

**Location:** Los Angeles, Southern California **Asking Price:** \$1,125,000  
**Broker:** Ron Hottes / (310) 809-3137 / ron@linkbusiness.com

## Profitable Passenger Transportation Business

ref: SL00008

SDE: \$468,271  
Sales: \$656,511

Well-established with exceptionally good cash flow. One of the leading transportation businesses in area. Approximately 40 well-maintained vehicles and growing. Provides taxi and non-emergency medical transportation. Also licensed for limosines should new owner desire to expand in this area. Turn-key operation, solid model, contracts and relationships in place to ensure continued growth and profitability. Owners are retiring, training will be provided, seller willing to finance.



**Location:** St. Charles, Missouri **Asking Price:** \$1,500,000  
**Broker:** Julie Pumfrey / (636) 208-0753 / julie@linkbusiness.com

## Children's Entertainment Business

ref: SL00002

SDE: N/A  
Sales: N/A

This is a unique opportunity to own a business that would entail working with a recognized and internationally acclaimed artist that has created a virtual world with potential revenue streams encompassing Cartoon entertainment, product licensing and merchandising.



**Location:** St. Louis, Missouri **Asking Price:** \$3,500,000  
**Broker:** Joe Czmarko / (314) 402 0568 / joe@linkbusiness.com

## Machine Shop For Sale

ref: SL00003



SDE:  
Sales: \$106,422

**MACHINE SHOP FOR SALE** St. Louis County (Mo.) Machine Shop for sale. This business is located in a light industrial area that has two major Interstates within a few minutes' drive. In business for 40 years, this shop has a recognized history of quality production with "Best Value; Gold Medalist and Small Business Contractor" awards for multiple years of meeting the exacting standards of government contracting for McDonald Douglas and Boeing. The business continues to sub-contract machined products. This 16,000 sq. ft. business is situated on a 20,000 sq. ft. lot with ample parking and a loading dock. A very clean product shop, well organized with a good inspection area and plastic injection molding capability. It has a wide range of machining equipment including C&C machines, lathes, drills, tools and 3 overhead cranes (1-3 ton).

**Location:** Missouri **Asking Price:** \$1,600,000  
**Broker:** Joe Czmarko / (314) 402 0568 / joe@linkbusiness.com

## Well Established Food Manufacturer For Sale

ref: SD0001



SDE: \$450,000  
Sales: \$2,200,000

Established in 1992. Developed outstanding reputation throughout United States as a leader/innovator in food manufacturing/distributing and private labeling industry. Produced and successfully brought over 100 products to the marketplace in categories including, but not limited to, grocery, ready to drink beverages, frozen food, confectionary, and snack foods (corn and potato chips/extruded snacks). Strategically carved out a niche and capitalized in R & D and food manufacturing with a distribution channel of 400 plus stores. All procurement of raw materials and manufacturing is contracted with specialized companies throughout the United States that have been carefully scrutinized for quality, consistency and efficiency. Excellent relationship with the manufacturers and client. Turn-key and well positioned for growth, 22 year history of strong revenues and profit. Ready for next level. Strategic in every aspect of the business from developing products that will net 20% plus, choosing manufacturers and sourcing raw material companies nationwide that can produce quality and deliver on time, to choosing clients most profitable for the company.

**Location:** Southern California **Asking Price:** \$1,000,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

# Businesses for sale - \$1 million plus

## Medical Break Thru in S. California for Sale!

ref: LA3577

SDE: N/A  
Sales: \$1,200,000

This is an explosive growth opportunity to be involved in one of the leading revolution in medicine of the 21st Century. Must be a qualified investor with proof of funds to review this opportunity along with the NDA. Buyers must complete qualification questionnaire.



**Location:** Southern California **Asking Price:** \$5,500,000  
**Broker:** Joe Khoury / (213) 422- 7088 / jfk@linkbusiness.com

## Art Gallery and It's Collection for Sale

ref: LA3695

SDE: N/A  
Sales: N/A

A lifetime collection of listed artist with reproduction rights at an estimated value of over \$10 million. After 45 years gallery owner retiring. Once in a lifetime opportunity to obtain this collection.



**Location:** Los Angeles, Southern California **Asking Price:** \$5,000,000  
**Broker:** Joe Khoury / (213) 422- 7088 / jfk@linkbusiness.com

## Reputable Fashion House Available

ref: LA3735



SDE: \$3,791,197  
Sales: \$23,689,525

This is a fantastic opportunity to own an LA based fashion company. The company has quickly emerged into the mainstream gaining never-ending recognition from magazine editor's to Handbag 101 Pro's. With unique designs and funky details, they have created a collection that is continuously pushing the envelope when it comes to hot fashion trends. Created with Top quality fabric and detailed craftsmanship, aggressive and fashion forward designs, they aspire to take the world of fashion to a whole new level. This young and hyper-creative design team uses its inspiration of European runways, NY's intense dynamic lifestyle and of course LA's casual yet trendy street fashion to develop its unique and ground breaking collection. They takes great pride in creating high-end contemporary fashion for chic's that know and appreciate fashion. You can find their collection in thousands of fine boutique shops throughout the state and abroad such as London, Paris, Tokyo, Milan, Rome, Madrid and many more.

**Location:** Los Angeles, Southern California **Asking Price:** \$55,000,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## CNC Machine Shop in the Heart of Orange County.

ref: LA3609



SDE: \$840,000  
Sales: \$3,200,000

EB 1 and EB 5 visa qualified. Perfect for buyers from Asia. This machine shop was established in 1994. Same owner. Located in the Heart of Orange County in a modern free standing industrial building. They make parts for commercial dish washers, After market motor cycle and truck parts spare parts for oil drilling equipment, Parts for smokeless cigarettes, parts for water pipe and valves for plumbing companies etc. Several CNC lathe and milling machines. They are capable of making many other parts for almost any industry. Very clean books. Seller is willing to stay and run the business for the buyer for up to 3 years. Buyer can either buy the whole business or major portion of the business now and the rest later within; 3 years. The Sales and Net profit is projected for 2014. Their business is up over 30% for 2014. Perfect business for people wanting to immigrate to U.S. on EB1 or EB 5 visa especially from China.

**Location:** Orange, Southern California **Asking Price:** \$2,000,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

## Booming Staffing Business in Southern California

ref: SD0002

SDE: \$421,424  
Sales: \$5,675,030

Gross Revenues and profits are booming for this Southern California Staffing Company! Gross Revenues for 2013 were \$5,675,030, 2012 were \$4,575,644, and 2011 were \$4,035,592. The SDE for 2013 were \$421,424. Staffing areas include IT, Hospitality, Administrative, Front Office, Light industrial and Accounting. Seller looking to expand through an acquisition. Great opportunity.

**Location:** Southern California **Asking Price:** \$1,684,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com



## High End Audio Speaker and Cable Manufacturer

ref: SD0003



SDE: \$207,031  
Sales: \$692,398

Patentable designs, numerous industry reviews site spectacular sound quality that rivals some of the biggest names in audio technology. High End Audio Speaker and Cable design and manufacturing company with distribution channels in several countries seeks a sale or merger with a larger company with established audio technology manufacturing experience and expertise. This company is scalable on a global scale and has the technology but needs the capital to build a sales and marketing team to capture the revenues that this technology demands.

**Location:** Southern California **Asking Price:** \$1,500,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Accounting and Finance Staffing Company

ref: SD0007



SDE: \$388,166  
Sales: \$2,516,020

Award winning Southern California Accounting and Finance staffing firm provides temporary, temp to hire and personal placement solutions to small, mid- size and Fortune 500 companies. A professional leadership team, low customer concentration and a strong mix of clients in both the temporary and permanent placement categories make this profitable staffing company an ideal strategic acquisition candidate. Gross revenues for 2013 were \$2,516,020. Sellers Discretionary Earnings are \$390,204 through August of 2014.

**Location:** Southern California **Asking Price:** \$2,100,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

# Businesses for sale - Northern California

## Fishing Paradise for Sale in Eastern Sierras

ref: LA3279



SDE: \$136,729  
Sales: \$522,137

This all inclusive resort was established in 1923. The resort itself has been family owned and operated for two generations. The Resort is a premier destination for activities such as fishing, camping, boating and family vacations packed with fun. Open for only seven months of the year. The business has 70% repeat clientele, an excellent cash flow and increased revenue for the last three years.

**Location:** Northern California **Asking Price:** \$985,000  
**Broker:** Tom Burns / (949) 280-4272 / tom@linkbusiness.com

## Chinese Buffet Restaurant in Northern California!

ref: LA3479



SDE: \$180,000  
Sales: \$1,440,000

This is absolutely gorgeous and highly profitable Chinese Buffet Restaurant in Madera. It is a 8,000 sq. feet facility with a seating capacity of 250. Reasonable rent. \$120,000 monthly sales and \$15,000 monthly net. Fully equipped kitchen. They also do party trays.

**Location:** Madera **Asking Price:** \$250,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Chinese Restaurant Near Hearst Castle

ref: LA3528



SDE: \$150,000  
Sales: \$550,000

Only Chinese restaurant in this small central coast town. Very good reviews on Yelp. Current owner is a Chinese couple. This business is fit for somebody who has Chinese restaurant experience and would like to live in a beautiful small coastal town. Great location. If the new owner does business with one of the tourist companies for lunch, it would increase the sales significantly.

**Location:** San Luis Obispo **Asking Price:** \$210,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

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# Businesses for sale - Southern California

## Top Franchise Sandwich Businesses For Sale in LA ref: LA3651

SDE: \$332,208  
Sales: \$2,258,561

Franchise sandwich retail in desirable, busy intersection. Absentee ran. Simple creative ordering system and customizable sandwiches based on more than 50 varieties of selections. Profitable franchise sandwich businesses, potential growth. Turnkey operation, perfect for someone who likes simple franchise operation, E2 Visa opportunities, experienced in food retail & restaurant businesses with good financial qualifications and fluent English speaking skills.



**Location:** Los Angeles County **Asking Price:** \$964,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Employee Run Dry Cleaner & Agency Combo ref: LA3664

SDE: \$271,000  
Sales: \$858,000

Plant in existence for 25 years and established a loyal clientele in this affluent community. Fully trained employees and manager in place for a part time owner. Sale consist of plant and agency. Plant is located in Beverly Hills and the agency is near high traffic area. Plant has 5th generation perk machine with shirt and cuff machines. Plenty of parking.



**Location:** Los Angeles County **Asking Price:** \$890,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Full Service Print Company for Sale! ref: LA3544

SDE: \$383,041  
Sales: \$2,541,632

This long standing full service print company with an abundance of experience in binding and pre-press. Currently holding over 200 active clients. Comes equipped with many features and the necessary tools to succeed. The seller has opened another business venture and is spread too thin. This is a great deal that has a lot of potential and would be a great add on to your current business.



**Location:** Los Angeles **Asking Price:** \$850,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Dennys in Los Angeles County, California ref: LA3572

SDE: \$144,000  
Sales: \$1,252,000

Great opportunity to get into the best family dinner house restaurant. The facility is newly remodeled in a well established neighborhood. It is a well established franchise with over 2000 locations. There is possible expansion for the right operator. The franchisor will train and support buyer.



**Location:** Los Angeles **Asking Price:** \$850,000  
**Broker:** Joe Khoury / (213) 422- 7088 / jfk@linkbusiness.com

## Denny's Los Angeles County, California ref: LA3571

SDE: \$220,000  
Sales: \$1,412,700

This 50 year old internationally known family restaurant has the history and reputation of great family values. The facility is well maintained and fully equipped. It is located in LA County in a very highly populated area. The location is a desirable market that can provide expansion potential. The franchisor will train and support the new owner.



**Location:** Los Angeles **Asking Price:** \$850,000  
**Broker:** Joe Khoury / (213) 422- 7088 / jfk@linkbusiness.com

## Top Franchise Sandwich Business for Sale! ref: LA3652

SDE: \$207,564  
Sales: \$1,470,440

Franchise sandwich retail desirable location, busy intersection. Absentee run. Simple creative ordering system and customizable sandwiches, more than 50 varieties of selections. Profitable franchise sandwich businesses, potential for growth. Turnkey operation, perfect for someone who likes simple franchise operation, E2 Visa opportunities, experienced in food retail & restaurant businesses with good financial qualifications and fluent English speaking skills.



**Location:** Los Angeles County **Asking Price:** \$664,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## High Volume Liquor Store ref: LA3501

SDE: \$204,000  
Sales: \$924,000

Profitable high volume liquor store located in densely populated area in LA County. Surrounded by homes and apartments, plenty of parking, long lease with below market rent at \$2,900 for 2200sq ft a month. Lease is 7 years + 7 years option + 15 years option. The store generates extra income of \$6,000 per month (ATM \$1,000, Lottery \$1,200, Check cashing \$2,500, Water machine \$1,000). Same owner for 7 years.



**Location:** Los Angeles **Asking Price:** \$680,000  
**Broker:** Paul Suh / (714) 323-1010 / paul@linkbusiness.com

## Component Distributor Business ref: LA3540

SDE: \$100,000  
Sales: \$300,000

Electronic component distributor with very good reputation. 15 years of combined experience in the industry, supporting everything from commodity items to hard-to-find and obsolete product. Knowledgeable staff that can answer product questions and offer solutions to inventory management needs. With an electronic engineering background, and extensive customer service backgrounds they are providing added value services to manufacturers and other suppliers, hard to match by competitors.



**Location:** Orange **Asking Price:** \$800,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

# Businesses for sale - Southern California

## Recycling Center in Great Location

ref: LA3644

SDE: \$154,100  
Sales: \$1,725,261

Not your average dirty, unorganized recycling center. Neat, well organized and clean. Located on a main street in a beach city. Existing owners looking to retire but willing to teach a buyer all about the recycling business. Easy to run business that has stability and growth potential. In addition to a down payment buyer should have \$75,000 to \$100,000 in operating capital.



**Location:** Los Angeles **Asking Price:** \$650,000  
**Broker:** Paul Suh / (714) 323-1010 / paul@linkbusiness.com

## German Auto Repair Shop for Sale!

ref: LA3592

SDE: N/A  
Sales: \$755,334

Excellent opportunity in mid-town/west LA. After 40 years in business, owner is retiring. Affluent clientele support this high end auto shop specializing in German luxury marks. Consistently profitable yearly, an excellent living for the new owner. Perfect second facility for existing auto business. Has 4 permanent lifts installed. Shop is squeaky clean. Consistent 5-star Yelp reviews. Large inventory of OEM German parts.



**Location:** Los Angeles **Asking Price:** \$650,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Fatburger in a Highly Desirable Location in LA!

ref: LA3692

SDE: \$220,000  
Sales: \$1,200,000

- Franchise concept for over 35 years
- 300 locations
- Fast Casual segment
- AUV top 10% of the chain average
- Possible growth opportunity
- Must sign NDA and qualify
- Call for details



**Location:** Los Angeles **Asking Price:** \$649,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## High Volume Dry Cleaner in Beverly Hills

ref: LA3662

SDE: \$189,000  
Sales: \$624,000

Dry cleaning business in the heart of Beverly Hills. High traffic center. Employee run, but the SDE is considered with owner working the business full time. Currently there are 10 experienced employees and 1 manager in place. The new owner will get 5 + 5 years lease. No soil testing is needed at this location which makes it headache free in the future.



**Location:** Los Angeles **Asking Price:** \$600,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@Linkbusiness.com

## Original Salad Bar and Steak Franchise

ref: LA3738



SDE: \$180,000  
Sales: N/A

This established Leader of this original salad bar and hand cut steaks Franchise located in Los Angeles County boasts a new remodel. Free standing building, great location and visibility. This Sizzler Market Grill is ready to continue growing and gain more market share in the healthier consumer of today's restaurant market. Volume increasing the last 2 years. Adjusted Net income of \$180,000 Priced to sell fast at \$649,000 Long term lease with favorable terms. Owner seeking retirement.

**Location:** Los Angeles **Asking Price:** \$649,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Award Winning Restaurant & Bar in West Hollywood

ref: LA3730

SDE: N/A  
Sales: N/A

Award winning speakeasy in Weho with 47 licenses, full kitchen and 2 bars with great location and high visibility. Over \$400,000 in upgrades. Asset sale for only \$595,000 won't last.

Bring your concept with owner operator to get this to the next level.

**Location:** Los Angeles **Asking Price:** \$595,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com



## Passenger Auto Transport business in California ref: LA3574

SDE: \$200,000  
Sales: \$900,000

Transport business - Limo and Car Service. In business for 16+ years and built solid business model. Major clientele from overseas Asian companies. Earned reputation with traveling agencies, airlines, celebrity and major corporations as most reliable, trusted service provider and hospitality. 10 employees well trained. Relocatable. Ready to retire, will provide support to make transition smooth. Serious contacts only. Must sign Confidential Agreement and provide proof of funds.



**Location:** Orange **Asking Price:** \$583,000  
**Broker:** Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

## High volume Animal Hospital with R.E. ref: LA3726

SDE: \$300,000  
Sales: \$690,694

This is a high volume small animal hospital established in 1989. 3 exam rooms, 2,900 sq. feet facility located on a 3.5 acre lot. Fully equipped including digital x-ray. Located on a major street near Victorville. Owner is retiring. R.E. is also available.



**Location:** San Bernardino **Asking Price:** \$550,000  
**Broker:** Ved Sajjani / (714) 904-8457 / ved@linkbusiness.com

## A Steal - Remodeling Showroom for Quick Sale ref: LA3515

SDE: \$203,889  
Sales: \$1,863,776

Remodeling Showroom located on major streets close to shopping complex and freeway. The Showroom contains sample rooms of high end bar, kitchen and bathroom, and selection of flooring materials, wall coverings, cabinets, counter tops, bathroom & kitchen fixtures. Top of the line manufacturers and popular brands. Eco-friendly items for environmentally conscious shoppers available. The owner is very motivated and would consider financing for the right buyer.



**Location:** Los Angeles **Asking Price:** \$500,000  
**Broker:** Wen Chen-Karkhanis / (941) 526-9920 / wen@linkbusiness.com

## High End Jewelry Designer Store ref: LA3532

SDE: N/A  
Sales: N/A

Celebrity Designer jewelry store in prime Beverly Hills location. Over \$1,000,000 dollars spent on this Stunning build out. Only asking \$500,000. Substantial inventory of designer jewelry available for consignment. Owner currently outside of the U.S. Needs to resolve this immediately. This designer's jewelry has been worn by many famous U.S. and International celebrities. Sold in Europe, Paris, the Middle East-Dubai, South America, and Brazil.



**Location:** Los Angeles **Asking Price:** \$500,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Supermarket with Beer & Wine for Sale! ref: LA3582

SDE: \$165,000  
Sales: \$1,653,000

A well set-up market in the high traffic area with Beer & Wine. This market is very well known in the area for fresh produce, meat and seafood. It was recently updated and has a right balance of merchandise to keep the customers coming back. It offers Money Gram, Money Order, Food Stamps, Lotto, Check Cashing, Tobacco and much more. Extra income: ATM=\$250, Boxes=\$150, Vender Rebate=\$500, Parking=\$150, CG-60%.



**Location:** Orange **Asking Price:** \$495,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Children & Infant Daycare & Preschool ref: LA3724



SDE: \$110,000  
Sales: \$389,000

Well established daycare & preschool, around since the late 40's and became a preschool in 1952. Handles 36 preschoolers age 2 to 6 and 20 infants age 1 month to 2 years old. Approximately \$400,000 a year in revenue and making a little over \$110,000 a year except for an abnormality in 2013. 2014 is back to a projected \$389,000 and between \$110 & \$120,000 income. Hours are 6:30AM to 6:00PM M-F. 9 teachers, 2 full time & 7 part time. Owner is retiring.

**Location:** South Bay, Los Angeles County **Asking Price:** \$525,000  
**Broker:** Ron Hottes / (310) 809-3137 / ron@linkbusiness.com

## Top Franchise Sandwich Businesses for Sale! ref: LA3653

SDE: \$194,644  
Sales: \$1,443,332

Franchise sandwich retails for sale in desirable location, busy intersections. Absentee run. Simple creative ordering system and customizable sandwiches, more than 50 varieties of selections. Profitable franchise sandwich businesses, with potential for growth. Turnkey operation, perfect for someone who likes simple franchise operation, E2 Visa opportunities, experienced in food retail & restaurant businesses with good financial qualifications and fluent English speaking skills.



**Location:** Los Angeles **Asking Price:** \$489,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

# Businesses for sale - Southern California

## High Volume Mediterranean Restaurant in West LA ref: LA3711

SDE: \$125,000  
Sales: \$2,100,000

Very high volume Mediterranean restaurant in West Los Angeles Personal hardship forces sale. Own part of LA history for only \$490,000 with a net of \$125,000 This well known established restaurant is in a very highly visible location established it's reputation with excellent quality food and service. This is an opportunity to grow sales with some marketing and a full liquor license for a new owner/operator.



**Location:** Los Angeles **Asking Price:** \$490,000  
**Broker:** Joe Khoury / (213) 422- 7088 / jfk@linkbusiness.com

## Hispanic Supermarket For Sale ref: LA3520

SDE: \$180,000  
Sales: \$1,440,000

Hispanic Market in a highly populated neighborhood in the San Gabriel area. Established for more than 30 years. Groceries, Produce, Fresh Meat, Beer/Wine, Dollar store products, Beverages and Lotto. Attracts customers for services such as Check Cashing, Money Transfer, Bill pay, ATM, Water and Money orders. The seller is the landlord and would like to sign a very friendly lease.



**Location:** Los Angeles **Asking Price:** \$480,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@Linkbusiness.com

## Sandwich Franchise Business In LA County ref: LA3648

SDE: \$137,564  
Sales: \$815,229

Franchise business near busy area. Absentee ran, 4 in simple creative customizable sandwiches, many varieties of selections. Profitable business, potential for growth. Turnkey operation, perfect for someone who likes simple franchise operation, E2 Visa opportunities, experienced in food retail & restaurant businesses with good financial qualifications and fluent English speaking skills.



**Location:** Los Angeles **Asking Price:** \$475,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## High Volume Home Health Agency in Santa Barbara Co ref: LA3731

SDE: \$223,711  
Sales: \$1,668,530

High volume home health agency annual SDE of \$180K in Santa Barbara County. Serving three counties for over 11 years in ILS, SLS, PHCS and several others. Fully operational business with existing management that runs day to day, absentee Owner. Divorce forces sale. Priced to sell at \$440,000.



**Location:** Santa Barbara **Asking Price:** \$440,000  
**Broker:** Joe Khoury / (213) 422- 7088 / jfk@linkbusiness.com

## Employee Run 6 Days Cafe in Beverly Hills ref: LA3686

SDE: \$180,000  
Sales: \$600,000

Potential for growth / well established cafe restaurant/ low rent in Beverly hills with great terms remaining. This well-established café is located in Beverly Hills triangle. Opens for breakfast and lunch. Café hours are 8 am to 5 pm Monday through Saturday (banking hours). Currently is completely employee run with a great manager in place. Simple operation with a solid systems in place for expansion.



**Location:** Los Angeles **Asking Price:** \$450,000  
**Broker:** Jim Moazed / (562) 477-6657 / jim@Linkbusiness.com

## DR or Nurse - Aesthetic Medical Practice ref: LA3722

SDE: \$159,524  
Sales: \$492,131

Aesthetic Medical Practice in beach city catering to sophisticated clientele. ALL CASH business. Seller will teach anyone with an MD degree or a Nurse how to transition into this practice. Owner was one of the first non-surgical cosmetic practices. Latest technology in non-ablative lasers and injectable fillers. Specializing in removing years from faces without surgery. In addition, carries full line of cosmeceutical skin care products.



**Location:** Los Angeles **Asking Price:** \$400,000  
**Broker:** Ron Hottes / (310) 809-3137 / ron@Linkbusiness.com

## Specialty Cosmetics Retailer/Exclusive Clients ref: LA3699

SDE: \$160,000  
Sales: \$455,000

16 year old specialty cosmetics store. Carries perfumes and gifts from around the world. Unique beauty products and knowledgeable talented staff brings in regular customers from miles away. Services includes: facials, make-up, eyelash extensions and waxing in a clean and comfortable environment. Located in one of the busiest centers in the South Bay, this business exudes beauty, style and elegance.



**Location:** Los Angeles **Asking Price:** \$400,000  
**Broker:** Jeff Leyton / (310) 686-2338 / jeff@Linkbusiness.com

## Profitable Dry Cleaner in Large Anchr Shopping Center! ref: LA3603

SDE: \$84,000  
Sales: \$312,000

This location is in an upscale neighborhood with very high margins. They use an environmentally green system (Wet Wash) to clean the cloths. So there is no contamination to worry about. It is professionally built with a nice and inviting decor. Owner does not have the time to run this business to full potential. Very little advertising done and lots of opportunities to grow the business.



**Location:** Los Angeles **Asking Price:** \$395,000  
**Broker:** Jim Moazed / (562) 477-6657 / jim@Linkbusiness.com

# Businesses for sale - Southern California

## Auto Repair Shop on a Major Street Corner

ref: LA3677

SDE: \$220,000  
Sales: \$600,000



Auto repair shop established 1984. Great location. Specializing in repairing high end cars: BMW, Mercedes, Jaguar, Audi, Volvo etc. Air conditioning system, Transmissions, Air bag systems, ABS systems etc., all repairs are computer diagnosed and computer assisted. Same diagnostic equipment that the dealers have. Highly motivated and willing to entertain all offers from qualified people. Seller is willing to finance 50% of the purchase price.

**Location:** Riverside **Asking Price:** \$350,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

## Great Liquor Store for Sale!

ref: LA3599

SDE: N/A  
Sales: \$540,000



Liquor, Mini Market / Meat Shop and Bakery operating for 20 years. This is a unique store and offers other services - Lottery, Money Transfer and many products at fair prices. Corner Store, Safe Street, Rare-find. The two owners are looking to pursue a different ventures. This is a great business and great income potential.

**Location:** Los Angeles **Asking Price:** \$395,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@Linkbusiness.com

## Pet Supply Business- LA

ref: LA3446

SDE: N/A  
Sales: \$810,067



Well established pet supply business available in Los Angeles with a large loyal clientele. Located on the corner of a busy intersection with plenty of street parking available. Knowledgeable, friendly and well trained employees. All natural and holistic food and pet supplies. Ideal business for pet lovers.

**Location:** Los Angeles **Asking Price:** \$375,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Italian Restaurant in Upscale Beach Area

ref: LA3745

SDE: \$141,000  
Sales: \$580,000



Traditional Italian cuisine, famous homemade recipes, and extensive wine list. Loyal customers coming back for the past 25 years. Located in busy center, high traffic volume major street, surrounding area continuing to develop. Average employee working there for 17 years, all experienced and run the business. Great opportunity for someone to take over a well established business which still has great growth potential.

**Location:** Orange **Asking Price:** \$350,000  
**Broker:** Jeff Leyton / (310) 686-2338 / jeff@Linkbusiness.com

## Sushi Restaurant and Sports Bar in South Bay!

ref: LA3659

SDE: \$150,000  
Sales: \$700,000



Sushi Restaurant and Sports Bar in a shopping mall, prime location of South Bay. Traditional and authentic food but modern flavored with the chefs' friendly hospitality. Loyal customers for years. The owner invested half million dollars to build out this restaurant. All furniture, fixtures and equipment included in the price. Free standing. Beer and Wine license. Owner is planning to retire and relocate. Training provided.

**Location:** Los Angeles County **Asking Price:** \$369,000  
**Broker:** Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

## E-Commerce Yacht Apparel & Accessories Business

ref: LA3156



SDE: N/A  
Sales: \$102,000

Turnkey E-Commerce Business selling high end branded racing apparel for men, women, and teams around the world. Designed for sailboat owners and crews. Owner is looking to sell or for a strategic partner as an investor to maximize growth.

**Location:** Orange **Asking Price:** \$350,000  
**Broker:** Tom Burns / (949) 280-4272 / tom@linkbusiness.com

## Machine Manufacturing Company

ref: LA3542

SDE: \$100,000  
Sales: \$216,000



Established in 1980. Full-service company specializing in printed circuit board heat sink manufacturing and lamination. Works with military prime contractors. Full in-house tool and dye support capabilities. 2 CNC machines. They can design, manufacture, and maintain miniature progressive punch presses for Solar Cell Stamping. Seller to retire, but willing to work for the new owner for 1 year to help aid in a smooth transition.

**Location:** Orange **Asking Price:** \$350,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@Linkbusiness.com

# Businesses for sale - Southern California

## Brand Name Clothing Manufacturer/Wholesaler ref: LA3667

SDE: \$125,477  
Sales: \$827,266

Brand name clothing manufacturer and wholesaler. Opportunity to acquire company that has sold to most major retailers from Target to Ross. Designs and manufactures everything from clothes to backpacks. Business model employs off shore shop to fulfill most of the orders. Company has the strong goodwill name brand that teenagers and the clothing store buyers recognize. Network of customers.



**Location:** Los Angeles **Asking Price:** \$250,000  
**Broker:** Roger Civaleri / (310) 384-5665 / roger@linkbusiness.com

## Stylish Asian Restaurant in Great Location ref: LA3719

SDE: \$100,000  
Sales: \$1,035,320

Restaurant in scenic and upscale residential neighborhoods. Family-to-go place for locals for 33 years. High volume catering business. Major shopping complex, plenty parking. Undergone major renovation (cost about \$80,000) in 2007, stylish contemporary Asian look. Quality food, graceful and relaxed ambiance, unique dining experience. Majority of staff worked 10+ years, two chefs started with the owners since 1988. Clean books. Great opportunity, turn-key operation.



**Location:** Los Angeles **Asking Price:** \$328,000  
**Broker:** Wen Chen-Karkhanis / (941) 526- 9920 / wen@linkbusiness.com

## Cosmetic and Laser Medical Spa in Indian Wells ref: LA3682

SDE: \$252,000  
Sales: \$700,000

Cosmetic medical spa, opened in 2003. Modern facility, sophisticated clientele. Minutes away from golf courses, tennis clubs, two legendary music festivals (Coachella and Stagecoach), hiking trails, two polo facilities (Eldorado and Empire), and richest grand prix horse jumping event. All Cash business. Approved instructor for the International Association of Physicians in Aesthetic Medicine, Seller will anyone with MD degree or Nurse how to transition into business.



**Location:** Riverside **Asking Price:** \$345,000  
**Broker:** Ved Sajani / (714) 904- 8457 / ved@linkbusiness.com

## Top Sandwich Franchise Business In LA! ref: LA3649

SDE: \$124,644  
Sales: \$788,121

Franchise sandwich retail, busy desirable location near a Top California University! Absentee owner, 4 FT & 12 PT employees. Established in 2013. Creative ordering system and customizable sandwiches, more than 50 varieties of selections. Profitable business, potential for growth. Turnkey operation, perfect for someone who likes simple franchise operation, E2 Visa opportunities, experienced in food retail & restaurant businesses with good financial qualifications and fluent English speaking skills.



**Location:** Los Angeles **Asking Price:** \$300,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## E-Commerce Pharmaceutical Cosmetic Business ref: LA3732



SDE: \$200,000  
Sales: \$700,000

This E-Commerce Pharmaceutical Cosmetics Business has a long history of researching and developing unique formulations to help the community stay healthy through the use of natural ingredients. All raw materials are assayed before use and manufactured formulas are tested and continuously kept up-to-date. Their products range from anti aging creams, cellulite and stretch mark creams, diabetes care and face and body lotions., sunscreens, hair care products, sports rubs, etc with the ability to increase the product lines. Great E-Commerce business!

**Location:** Los Angeles County **Asking Price:** \$300,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Home Health Care based in Los Angeles County! ref: LA3685

SDE: \$75,000  
Sales: \$386,000

LA County based Home health Care established since 2000. Health forces retirement. Well established with contracts of Medicare etc., incl. Private Health Insurance. Survey conducted in 2/14. Historic Revenues substantially higher. Sales 2013 \$386,000 SDE \$75,000 Ready to retire. Great business to expand immediately and grow profits.



**Location:** Los Angeles **Asking Price:** \$300,000  
**Broker:** Joe Khoury / (213) 422- 7088 / jfk@linkbusiness.com

## Air Compressor Sales & Service (SBA Available) ref: LA3754

SDE: \$174,000  
Sales: \$535,000

Here is a 13 years old well established company that serves southern California in sales and service of new and used compressors. Clean books and records makes SBA available. Low rent and mostly repeat business.



**Location:** Orange County **Asking Price:** \$200,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## OB / GYN Practice for Sale in the South Bay

ref: LA3566

SDE: \$280,000  
Sales: \$534,000

Solo OBGYN practice collecting \$535,000 annually. Established for 32 years in thriving South Bay community. Facilities equipped with modern equipment and technology. Located in professional medical building with 2 exam rooms, and rooms for expansion. Payer mix includes HMO, PPO and Medi-Cal. Seller will assist new buyer with transition. Looking for dedicated OBGYN to take over well-established, well managed, successful practice in South Bay. Seller is retiring.



**Location:** Los Angeles **Asking Price:** \$300,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

## Plumbing Co. with Major Accounts for Sale!

ref: LA3627

SDE: \$107,000  
Sales: \$336,000

First time on the market, this is a well-established plumbing company that is known for quality work and value. They have 5 star rating on yelp and do different projects besides plumbing such as Water Purification, heating and Installations among other services. Well established with major accounts.



**Location:** Orange **Asking Price:** \$290,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@Linkbusiness.com

## Healthy Mediterranean Fast Casual Great Location

ref: LA3712

SDE: \$90,000  
Sales: \$430,000

Healthy Mediterranean fast casual in West San Fernando Valley with a great location With established clientele for lunch and catering. Strong focus on quality and service created sales growth of over 20% for the last year and on track for 25% increase this year. Great opportunity for continued sales growth. Sales of \$430,000 net of \$90,000. Long commute forces sale.



**Location:** Los Angeles **Asking Price:** \$285,000  
**Broker:** Joe Khoury / (213) 422- 7088 / jfk@linkbusiness.com

## Free Standing Hamburger Drive Thru

ref: LA3384

SDE: \$90,000  
Sales: \$500,000

This FREE Standing Hamburger Shop with Drive-Thru is located on busy street in the mixed area of business and residence. Established 27 years ago, EXCELLENT reputation in the area for quality product. Very clean and professionally maintained. Owner is very motivated to sell.



**Location:** Orange **Asking Price:** \$290,000  
**Broker:** Paul Suh / (714) 323-1010 / paul@linkbusiness.com

## Mediterranean Restaurant in LA County

ref: LA3468

SDE: \$140,000  
Sales: \$504,000

EXCEPTIONAL FOOD SERVICE AND AMBIANCE. Great Location in W SFV Fully Equipped Mediterranean Restaurant Mediterranean Grill restaurant and Wine Bar located in highly desirable shopping center. Family owned & operated with net very high net of over \$10,000 a month Long-term lease in place. Sales steady and rising for 5 years, over \$500,000 Bad health forces this Immediate sale. Possible terms for the right Buyer.



**Location:** Los Angeles **Asking Price:** \$275,000  
**Broker:** Joe Khoury / (213) 422- 7088 / jfk@linkbusiness.com

## Profitable Shutter Retail Store for Sale

ref: LA3741

SDE: \$150,000  
Sales: \$1,300,000

Shutter retail store steadily imported from one of the leading shutter manufacturers in China. Manufacturer exports to Australia, Germany, Canada, England, France, etc. Warehouse in Southern California. Shutters made from Kiln-dried basswood, highest quality hardwood available on the market for shutters and blinds. Basswood is light in weight, known for its resistance to sagging, warping, and bowing. Superior choice for shutter construction. Basswood also has a fine and even texture to ensure a beautiful finish and rich appearance. Offers an incredible variety to choose from: Mounting methods, panel styles, framing options, louver sizes, hardware colors, specialty shapes, paint or stain options. Built for strength, durability, and beauty. Started from 2004. Advertisement on the local newspaper and magazines, very popular business name and good reputation.



**Location:** San Bernardino **Asking Price:** \$250,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@Linkbusiness.com

## Prime Beach Retail Store

ref: SD0009

SDE: N/A  
Sales: \$387,000

Location, Location, Location! A business and location like this is rarely available! Well established men's retail boutique clothing store located in a prestigious beach area of San Diego, CA. Great foot traffic and visibility, this store has an excellent reputation and following. The store features unique lifestyle apparel brands. This business opportunity is ideal for an individual or for a high-end men's retailer that is looking to expand.



**Location:** Southern California **Asking Price:** \$250,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

# Businesses for sale - Southern California

## Vending Route Franchise - South Bay Area

ref: LA3666

SDE: \$80,000  
Sales: \$210,000

Leader in the Vending Machine Industry has a franchise opportunity available. Established 1994. Route consists of 20 locations with 70 machines of snack, soda and food. Service Repair, training and support. Route is 5 miles and the buyer can work on own schedule. Verifiable sales and secure accounts through franchise. Can be home based or easily operated out of a storage. Seller is ready to retire.



**Location:** Los Angeles **Asking Price:** \$250,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## All Natural Clothing Brand

ref: LA3660

SDE: N/A  
Sales: \$141,000

This is a distinctive line of West Coast inspired clothing and accessories, well suited for a diverse culture. It was established in 1998 and promotes modern efficient living. Functional fabrics are stylishly designed into garments which provide a casual sophistication while inspiring movement.



**Location:** Los Angeles **Asking Price:** \$250,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Popular Massage Spa Franchise Opportunity!

ref: LA3558

SDE: N/A  
Sales: N/A

Massage Service & Spa Franchise opportunity. Join one of the fastest growing industries, non-competitive market with no industry leader. Start your own profitable business. Estimated growth of 56% percent per year. Low initial investment. Retail component, minimal inventory. Environmentally conscious company. Therapist-friendly, ergonomic workplace. Residual income, multiple revenue streams. Strong Customer loyalty. Professional employees. Opportunities in Orange County, Los Angeles County, and Riverside County.



**Location:** N/A **Asking Price:** Refer to Broker  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## 60 Year Old Deli for Sale!

ref: LA3580

SDE: N/A  
Sales: \$94,000

This original San Fernando Valley Deli has won several awards in it's 60 Year history. Needs some TLC and an owner operator to focus on building sales. New lease to the buyer and 60 years of Goodwill. Make offer. Owners are looking to retire.



**Location:** Los Angeles **Asking Price:** \$250,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Fantastic Location Beach Store!

ref: LA3534

SDE: \$150,000  
Sales: \$360,000

This beach shop is in an extremely desirable location in the pier plaza with 25 restaurants around. Busy board-walk and traffic. Owned and operated this shop for the past 10 years. This is a great opportunity for somebody's dream to own a nice clean beach front store or for another beach store owner to merge shops and increase sales!! Price reduced, must sell!!



**Location:** Los Angeles **Asking Price:** \$250,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Busy Photo Shop & Studio for Sale!

ref: LA3363

SDE: \$120,000  
Sales: \$190,000

UNBELIEVABLE Photo Shop and Studio located in upscale Shopping Center in Orange County, includes digital printing, video duplication, custom framing, canvas picture (like oil painting, impasto, pop art) printing on gift item ie: t-shirts, mugs, metal and wood, picture restoration, coffee table book and more... Current Owner has contract with 20 schools for school printing. Studio was recently added to the business. Beautifully Packaged, MUST SEE!!



**Location:** Orange **Asking Price:** \$230,000  
**Broker:** Paul Suh / (714) 323-1010 / paul@linkbusiness.com

## High End Boutique Salon in Beach Community

ref: LA3636

SDE: \$85,000  
Sales: \$365,573

A prestigious Kerastase certified Salon for over 10 years. This famous Salon has established clientele and is located next to exciting restaurants and retail stores just a short walk to the beach. Services include haircut, color, highlights, Balyage, corrective color, hair extensions, conditioning treatments, Keratin smoothing treatments, Men's relaxers, wedding and special event hair.



**Location:** Orange **Asking Price:** \$249,000  
**Broker:** Tom Burns / (949) 280-4272 / tom@linkbusiness.com

## Ventura County Liquor Store

ref: LA3713

SDE: \$90,000  
Sales: \$270,000

Ventura County Liquor Store Short Hours, Closed Sunday & Great Location for over 30 years. Once in a lifetime opportunity to get a unique location in Ventura for 2,600 Sq. Ft. with Deli. Grossing \$300,000 asking \$249,000. Increase volume by opening more hours, adding Lotto, more inventory.



**Location:** Ventura County **Asking Price:** \$249,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Great Opportunity to Own Your Own Tattoo Parlor!

ref: LA3658

SDE: \$160,000  
Sales: \$300,000

12 year old tattoo parlor in high density population. Specializing in all types of tatoos and body piercing. They pierce all parts of the body and sell 316l surgical steel and 14k gold body jewelry. Established in 1997. They have now grown to 4 tattoo artists and 2 piercing specialists. This is a family run business that has evolved with the times.



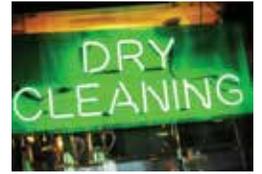
**Location:** Los Angeles **Asking Price:** \$199,500  
**Broker:** Joe Khoury / (213) 422- 7088 / jfk@linkbusiness.com

## Almost Brand New Hydro Carbon Machine Dry Cleaners

ref: LA3673

SDE: \$72,000  
Sales: \$288,000

Busy West side location, offers opportunity to own high volume cleaners. Owner working part time, looking to relocate. Good volume, can be increased by the right full time owner. No expense was spared. Rent is reasonable for the area and experienced staff in place.



**Location:** Los Angeles **Asking Price:** \$220,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Franchise Staffing Business For Sale In LA County!

ref: LA3683

SDE: \$82,578  
Sales: \$2,251,003

Profitable, well established and well-known staffing company, providing local staffing solutions in skilled and unskilled labor, administrative, clerical, and industrial staffing in both temporary positions and direct hire. Industries include warehousing and distribution, construction, manufacturing, call centers, and human resource services. Owned for 14 years and currently semi-absentee run. Turnkey operation, well-trained and experienced employees. Business has great potential with new owner operator!



**Location:** Los Angeles **Asking Price:** \$205,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Small Apparel Manufacturer in Orange County

ref: LA3710

SDE: N/A  
Sales: N/A

Small apparel manufacturer offering complete design, development and production services. Specializing in design, pattern making and short production, this company is a go-to source for fashion entrepreneurs looking to launch a collection or larger businesses looking for complete packaging. Business works with 8-10 desirable accounts on a regular basis.



**Location:** Orange County **Asking Price:** \$220,000  
**Broker:** Tom Burns / (949) 280-4272 / tom@linkbusiness.com

## Asian Inspired Food Restaurant For Sale

ref: LA3503

SDE: \$120,000  
Sales: \$500,000

This Asian inspired restaurant is in a highly visible location on a major street. The restaurant gets a good deal of lunch business from the large companies that are very close by. There is a very busy shopping center right cross the street with ample free parking. The current owner has great passion and investment into her restaurant. She needs move to another state for family reasons.



**Location:** Los Angeles **Asking Price:** \$200,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Fabrics & Home Decor Business for Sale

ref: LA3575

SDE: \$86,953  
Sales: \$454,971

The number one resource for designer drapery and upholstery fabrics. After 30 years of being the fabric mecca for interior designers and do-it-yourselfers, seller is retiring and selling this well known business while it is in full swing. From concept to completion this business provides full contracting services with top quality textiles found in most home decor magazines.



**Location:** Orange County **Asking Price:** \$200,000  
**Broker:** Tom Burns / (949) 280-4272 / tom@linkbusiness.com

## Brand New Machine Shop in Orange County!

ref: LA3669

SDE: N/A  
Sales: \$50,000

40 years experience and knowledge in machinery industry, owner is a expert of AEROSPACE PARTS, DEFENSE PARTS and INDUSTRY PARTS. From engineering to tool design to machining product. Traditional machines with cutting edge technology to produce great products - floating nut plates, grommets, to washers, bolts, fasteners and sleeves from various metals. Full equipments and different permits. Clean machine shop.



**Location:** Orange **Asking Price:** \$200,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Online Retail Clothing Business, E-Commerce

ref: LA3676

SDE: \$150,000  
Sales: \$500,000

This is a fast growing online retail clothing business. They design their own line of women's fashion clothing And get it manufactured locally in Los Angeles area and then sell them through their Website. All merchandise is paid for by credit card before it is shipped out. Tremendous growth potential. Trained employees. Easy to run. Seller will train.



**Location:** Los Angeles **Asking Price:** \$200,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

# Businesses for sale - Southern California

## Auto Part Store – Owner Carry including Inventory

ref: LA3743

SDE: N/A  
Sales: \$120,000

Here is a great opportunity for you to get in lucrative auto part business with \$40,000 down. This business is well established for many years, but the owner is working it on limited hours all by himself. Reasonable rent and \$170,000 of inventory is included.



**Location:** Los Angeles County **Asking Price:** \$140,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Franchise Large Format Digital Print Shop

ref: LA3702

SDE: N/A  
Sales: \$155,000

Premier wide format imaging company, specializing in extreme-resolution printed graphics. Nation's leader in field, they also do trade show display/exhibits, reprographics, building and vehicle wraps. Visual communication to the next level. This is suited to management level executives that want to escape the corporate world and be in charge of their own destiny.



**Location:** Los Angeles **Asking Price:** \$195,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## 25 Year Old Screen Printing Company/ Same Owner

ref: LA3655

SDE: \$130,000  
Sales: \$325,000

The business was started by this owner in 1989 and he still owns it. They are known for high quality work and great service. They cater to a long established base of customers, utilizing fully automated presses. Most of the jobs they do are short run, high profit retail jobs. They are located in a prime Orange County location right in the heart of business district.



**Location:** Orange **Asking Price:** \$195,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Italian Restaurant -Low Rent-Free Standing Building

ref: LA3708

SDE: \$72,000  
Sales: \$420,000

Own a successful restaurant in a good neighborhood with good income. Large kitchen, nice dining room with 64 seating. Beer & wine license. Good authentic Italian dishes, great service. Part time Owner. They do about 60% delivery and the opportunity for the new owner is to add catering as well. Food cost is 34% and are only open for dinner on weekends.



**Location:** Orange **Asking Price:** \$195,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Nationally and Locally Acclaimed Restaurant. LOW RENT!

ref: LA3700

SDE: \$96,000  
Sales: \$600,000

This restaurant has been reviewed by News Week, Herald Examiner and Good Morning America. This is a stand alone building on a busy corner in south LA county. Nice decor with a full bar and banquet room. Seats total of 130 and no parking issue. Owner's illness is forcing the sale and is willing to train the new owner fully.



**Location:** Los Angeles **Asking Price:** \$195,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## National Fast Food Franchise AAA Location

ref: LA3687

SDE: \$136,000  
Sales: \$627,000

Established high income national franchise in upscale shopping center with major anchors in an affluent neighborhood of mixed resident ail and commercial properties. Dining destination for surrounding high rise offices. Great franchise support with easy operation. They offer healthy, fresh and tasty menu that customers love.



**Location:** Orange **Asking Price:** \$195,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Join the Revolution of Eating Healthy

ref: LA3484

SDE: \$95,000  
Sales: \$500,000

Join the Revolution of Eating Healthy. With this establishment that creates salads, wraps and paninis. Newly established in a very dense office park in LA County. Opportunity to grow in many areas. Payment terms for qualified parties.



**Location:** Los Angeles **Asking Price:** \$195,000  
**Broker:** Joe Khoury / (213) 422- 7088 / jfk@linkbusiness.com

## Top Sandwich Franchise Business In Los Angeles

ref: LA3650

SDE: \$70,000  
Sales: \$655,211

Franchise sandwich retail business in desirable, affluent location, busy intersection, trendy hot spot in LA! Absentee Ran, 3 FT & 11 PT employees. Profitable franchise sandwich business, potential for growth. Based on a simple, creative ordering system and customizable sandwiches, more than 50 varieties of selections. Turnkey operation, perfect opportunity for someone who likes simple franchise operation and for those looking into E2 Visa opportunities.



**Location:** Los Angeles **Asking Price:** \$189,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Heating and Air-conditioning Service Co.

ref: LA3477

SDE: \$90,000  
Sales: \$540,000

This business was established by present owner in 1989. 4 employees. 4 trucks. They do residential work only. Lots of referral business. Books are squeaky clean. Suitable for someone familiar or experienced in the industry. Seller is retiring.



**Location:** Los Angeles **Asking Price:** \$175,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

## High \$ Auto Body Shop, Getting DRP Soon!

ref: LA3618

SDE: \$169,000  
Sales: \$1,200,000

This is a growing and successful body shop close to West LA Area. In one year, the business has reached \$1,200,000 per year revenue and is in the process of getting DRP from a major insurance company. With a reasonable lease and fully trained staff. Owner is the manager and there is an estimator in place.



**Location:** Los Angeles **Asking Price:** \$170,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Discount Shoe Store for Sale!

ref: LA3531

SDE: \$80,000  
Sales: \$420,000

Prime Location: 2 Main Freeway Intersections. High driving traffic. Attraction Plaza co-tenants with discount Store, Local Laundry, Local Pub, Water Store etc. Big community and centralized neighborhood. Assets: All Gondola Shelves. Down table. Complete POS System. Surveillance Camera. Counter & Chairs. All Inventory worth around \$70,000. Intangibles: Bundle vendors shopping for best cost and best margin. Must have information and high turnover items. Terms on future purchasing.



**Location:** Los Angeles **Asking Price:** \$170,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Free Standing Sushi Restaurant

ref: LA3728

SDE: \$96,000  
Sales: \$450,000

Beautiful free standing Sushi restaurant located on busy street in the downtown Orange. Presently offers Sushi and Teriyaki but used to offer Chinese fast food before ownership changed. Current monthly gross income is \$ 38,000. sales could be increased more. Has outside patio, very upscale area and great rent in the area!



**Location:** Orange **Asking Price:** \$170,000  
**Broker:** Paul Suh / (714) 323-1010 / paul@linkbusiness.com

## Franchise Printing Services

ref: LA3656

SDE: \$52,000  
Sales: \$216,000

The largest printing and graphics franchise in the world. They've developed a unique business model that offers products and services every business needs. Attractive margins and requires no prior experience. There is a well skilled employee that can run the technical part of the shop, freeing the new owner to do more marketing and sales. Asking less than a start up franchise would cost.



**Location:** Orange **Asking Price:** \$150,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## 33 Years Old Alteration Business-Same Owner

ref: LA3675

SDE: \$70,000  
Sales: \$130,000

First time on the market, this 33 years old business has been very successful over the years and has built a solid reputation and loyal customers. The owner is retiring and is looking for someone that value customer service and knows alteration to continue with the business and even increase the revenue. The price includes about \$50,000 in inventory as well.



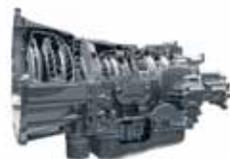
**Location:** Orange **Asking Price:** \$160,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## 54 Year Old Transmission Shop with Gov't Contracts

ref: LA3619

SDE: \$108,000  
Sales: \$520,000

The oldest transmission shop in Los Angeles, they are known for great work, customer service and being able to work on classic cars. They are trusted by local government agencies to provide services on the agencies vehicles. No experience is necessary for the new owner to run this shop. Current owner is willing to give complete training and work with the new owner on a P/T basis.



**Location:** Los Angeles **Asking Price:** \$150,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Restaurant with Seller Financing (Property Optional)

ref: LA3647

SDE: \$72,000  
Sales: \$336,000

Opportunity to invest in a profitable restaurant with a chance of owning the property. Free standing building located on a major street. Parking in the front and the back. Full kitchen. It has seating for 100 guests. Beer & wine. Option of leasing the property or purchasing it. There is a cook that knows all the recipes and the owner does not cook.



**Location:** San Bernardino **Asking Price:** \$150,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

# Businesses for sale - Southern California

## Franchise Full Service Yogurt Shop in Ventura Co ref: LA3440

SDE: \$75,000  
Sales: \$384,000

5 Yogurt shops located in 4 different cities in affluent neighborhoods. Established over 10 years. Absentee owner. Income from each store varies between \$30,000 to \$70,000. Seller will sell them all together or separately. Asking price for stores ranges from \$60,000 to \$150,000. Plenty of room for growth.



**Location:** Ventura **Asking Price:** \$150,000  
**Broker:** Ved Sajani / (714) 904- 8457 / ved@linkbusiness.com

## Izakaya or Tapas Type Sushi Bar & Restaurant ref: LA3469

SDE: \$90,000  
Sales: \$300,000

Izakaya/Tapas type Sushi Bar & Restaurant with Beer & Wine for Sale. This restaurant is in one of the wealthiest cities in Ventura County. Husband & wife operated business. Perfect for family business. Possibility to increase revenue by marketing, advertising, website and opening for lunch. Very clean books and records. Includes all furniture, fixtures, equipment. Full kitchen. Make an offer for this profitable business!



**Location:** Ventura **Asking Price:** \$149,000  
**Broker:** Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

## One of the Largest Salon/Spa & Beauty Supply ref: LA3615

SDE: \$84,000  
Sales: \$675,000

Price reduced for a quick sale. A rare opportunity to own a 7200 sq ft salon (37 stations with 12 available), spa (8 rooms) beauty supply, with tremendous upside potential. Prime location in a major busy street next to several anchors with plenty of parking. There is also a brand new gourmet coffee bar inside that already has its own captured clients in place.



**Location:** Orange **Asking Price:** \$149,000  
**Broker:** Jim Moarez / (562) 477-6657 / jim@linkbusiness.com

## Profitable Ramen Noodle Restaurant in West LA for ref: LA3715

SDE: \$12,000  
Sales: \$720,000

Seller has another restaurant within a mile radius which is also a BBQ & ramen noodle restaurant. Seller serves same menu there. Therefore the dba and the menu are not saleable. The asking price doesn't include those.



**Location:** Los Angeles **Asking Price:** \$149,000  
**Broker:** Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

## Top 10 Nail Salon in the Country! Owner Financing ref: LA3698

SDE: N/A  
Sales: \$216,000

Take one look inside this business and you'll realize that this is not your average nail salon. Look even deeper and you'll notice that no detail was overlooked, especially the customer. They use non toxic and safe products in this salon. Great busy corner location with high traffic count. Needs full time owner in place!

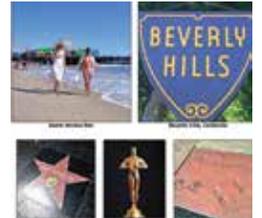


**Location:** Los Angeles **Asking Price:** \$140,000  
**Broker:** Jim Moarez / (562) 477-6657 / jim@linkbusiness.com

## Entertainment / Tour Business for Sale! ref: LA3594

SDE: \$70,000  
Sales: \$270,635

Having fun at work? What better way to own a business that is fun and profitable. This is an 8 year old company that is highly rated for it's customer service in the tour industry. Profitable and growing every year. Owner seeking to retire and move out of state. Priced at \$149,000 with vehicles.



**Location:** Los Angeles **Asking Price:** \$149,000  
**Broker:** Joe Khoury / (213) 422- 7088 / jfk@linkbusiness.com

## Neighborhood Supermarket for Sale! ref: LA3602

SDE: \$45,000  
Sales: \$245,000

Neighborhood convenience store, deli, Supermarket operated for 10 years. Fair prices, good product selection. Beer & wine license. Quality food and snacks, canned goods and drinks. Corner shopping center location, high traffic street with variety of businesses that attract local residents. Public transit services and plenty of parking. The owner wishes to retire. This is a great small business with a lot of income potential.



**Location:** Los Angeles **Asking Price:** \$138,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Auto Repair Shop for Sale in the South Bay! ref: LA3504

SDE: \$100,000  
Sales: \$300,000

This business is located in a busy auto repair center. Current owner opened eight years ago and has been successful ever since. The shop has one part time employee's help. This shop has built a very large loyal customer base. This shop comes equipped with two post lifts along with multiple tools and machines, worth at least \$150,000. Priced well to sell quickly.



**Location:** Los Angeles **Asking Price:** \$130,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Magnificent Bridal Shop for Sale!

ref: LA3631

SDE: N/A  
Sales: \$140,000

This Business has been operating for 16 years. Excellent prices, great gowns and accessories. Original Bridal Gowns, Bridesmaid Dresses, Tuxedos, Flower Girls, Prom Dresses, Evening Gowns, Quinceañera Dresses, Accessories, Veils and much more. Fabulous on-going, well established and exciting business opportunity. Meticulously organized and maintained. Training and Support will be provided.



**Location:** San Bernardino **Asking Price:** \$130,000  
**Broker:** Jeff Leyton / (310) 686-2338 / jeff@linkbusiness.com

## Semi/Absentee Franchise Bakery for Sale!

ref: LA3622

SDE: \$39,688  
Sales: \$238,080

It is an easy-to-operate, lucrative, profitable franchise bakery business, with potential for growth with consistent, aggressive marketing activities. Established 9 years ago. Good employees with low turn over rate, and 2 main employees since its establishment in 2005. Seller desires to sell the business and go into full retirement. Perfect opportunity for someone who likes simple franchise operation & for E2 Visa opportunities.



**Location:** Ventura **Asking Price:** \$130,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Animal Hospital with Real Estate near Ontario

ref: LA3701

SDE: \$101,000  
Sales: \$315,000

This Animal Hospital was established in 1968. Under current ownership since 2002. Well-equipped including digital x-ray. Located on a major boulevard. Practice price: \$125,000, R.E. price: \$375,000. It is a very neat and clean 2,000 sq. feet Facility. 2 exam rooms. Seller is retiring and will assist in transition.



**Location:** San Bernardino **Asking Price:** \$125,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

## Long Established Liquor store in Palos Verdes

ref: LA3478

SDE: \$80,000  
Sales: \$247,000

This Liquor store was established 43 years ago in beautiful and very affluent city of Palos Verdes. Turn Key operation. Rent is only \$1,800 for a 1,500 sq. feet prime location. High margins. Walk in and internet sales and growing. Seller is retiring.



**Location:** Los Angeles **Asking Price:** \$125,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

## Nationally Recognized Women's Gym Franchise

ref: SD0005

SDE: \$37,567  
Sales: \$153,305

Profitable Women's Only Gym in beautiful San Diego. Unique opportunity for a new owner/operator. High producing location. Reasonable rent, maximum profits. New franchisor ownership, new marketing and wellness strategies: personalized weight loss, weight management, and fitness plan, celebrity trainer - new face to brand. Proven changes, successful revenues for 2014 are up significantly from 2013. Great opportunity to join a longtime successful franchise for growth and expansion!



**Location:** Southern California **Asking Price:** \$125,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Beautiful Indian Restaurant For Sale

ref: SD0004

SDE: N/A  
Sales: \$250,000

Excellent location this 4,000 sqft Indian Restaurant has amazing lease terms of \$4000 per month, no triple net, and 9 years left on the lease. 11 years in business. Seating capacity is 120. Expanding to outside patio for additional seating. Excellent condition, FF&E included, and beer & wine license. Option of continuing Indian Restaurant or the concept be converted to Italian, Thai, Sushi, or French Cuisine.



**Location:** Southern California **Asking Price:** \$125,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Liquor Store in a Great Location!

ref: LA3668

SDE: \$60,000  
Sales: N/A

Corner of busy intersections, famous historical LA neighborhood. Great foot traffic, walking distance to Dodger Stadium, surrounding parks where open air concerts are held. Well-known for its lottery sale, 2-time big wins in the past. Excellent opportunity for liquor business starters.



**Location:** Los Angeles County **Asking Price:** \$125,000  
**Broker:** Wen Chen-Karkhanis / (941) 526- 9920 / wen@linkbusiness.com

## Own Your Own Established Pet Grooming Business!!

ref: LA3727

SDE: N/A  
Sales: \$122,000

Great deal on this all natural grooming business! Catering to cats and dogs, the location has an open, fresh, at home feel. Experienced bathers and groomers use the most natural ingredients to ensure clean and healthy pets. Easy to run and manage.



**Location:** Los Angeles County **Asking Price:** \$120,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

# Businesses for sale - Southern California

## Free Standing Hamburger Shop with Drive Thru ref: LA3529

SDE: \$24,000  
Sales: \$360,000

Long established free standing hamburger shop with drive-thru. Owned for the last 15 years. Surrounded by residential houses and apartments. It is easily accessible since it is near a freeway entrance and has a bus stop right in front. Lots of potential to increase sales with a fresh outlook on the establishment. Perfect opportunity for a family owned and operated business.



**Location:** Los Angeles **Asking Price:** \$120,000  
**Broker:** Paul Suh / (714) 323-1010 / paul@linkbusiness.com

## EcoFriendly Fast Food Restaurant For Sale in S. Bay ref: LA3704

SDE: N/A  
Sales: \$16,000

Restaurant located in one of the biggest malls in Southbay near Wholefoods, Trader Joe's and Movie Theater. Offers healthy low calorie, low fat meals in the convenient and affordable fast food style. Owner spent 5 or 6 months to renovate this space including interior, full kitchen, oil trap and HVAC. Fixtures and equipment approved by the city and health department. Good buy for smart investors.



**Location:** Los Angeles **Asking Price:** \$120,000  
**Broker:** Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

## Mediterranean Restaurant in Orange County for Sale ref: LA3585

SDE: \$72,000  
Sales: \$360,000

Mediterranean Restaurant with good income and owner financing. A well set up and cozy Mediterranean Restaurant in Orange County with good loyal customer base and catering. Good income for a full time owner. Seller is willing to finance part of the deal for a qualified buyer.



**Location:** Orange **Asking Price:** \$120,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Well-known Japanese Restaurant in Heart of South Bay ref: LA3689

SDE: \$25,000  
Sales: \$270,000

Restaurant located in a Well-known busy strip mall near. This was a Sushi Bar & Restaurant before the current owner took over. This elegantly detailed restaurant features many unique design elements. This is also suitable for many possible menu concepts such as Chinese, Korean and South American. Its centralized full kitchen is built with high level of stainless equipment. Beer and Wine license can be transferable.



**Location:** South Bay, Los Angeles County **Asking Price:** \$120,000  
**Broker:** Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

## Long Standing Bakery with a Great Reputation ref: LA3734



SDE: \$61,136  
Sales: \$248,636

Imagine if you will a company whose main focus circles around wedding cakes and special occasion cakes. Imagine a company that cares for its customers and always strives for excellence. This bakery is the epitome of value, affordability and outstanding customer support. They serve muffins, scones, bars, cookies and croissants also. Great deal for someone who loves to bake and is creative.

**Location:** Ventura **Asking Price:** \$115,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Absentee Owner Italian Food & Pizzeria for Sale! ref: LA3623

SDE: \$55,000  
Sales: \$300,000

Italian restaurant around for 10+ years. 1 full time employee and 1 part time employee working there for 6+ years and running the business. They do Pizza deliveries neighboring business workers and residents. Stable income for your investment. The seller is selling because they have a new born baby and plans to relocate.



**Location:** Los Angeles **Asking Price:** \$110,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Pizza Restaurant with a Great Location ref: LA3684

SDE: \$40,000  
Sales: \$180,000

Pizza restaurant of 30 years, best location in the area. Free standing building, great visibility, signage is on a major street, heavy traffic. Plenty of parking shared with the donut shop next door, easy for the mostly take-out customers, also has several booths for eat-in. Can easily be converted to another favorite take-out food. This location cannot miss in this heavily populated residential area.



**Location:** Los Angeles **Asking Price:** \$115,000  
**Broker:** Jeff Leyton / (310) 686-2338 / jeff@linkbusiness.com

# Businesses for sale - Southern California

## 38 Year Old TV/Audio Repair Shop for Sale

ref: LA3610

SDE: \$95,000  
Sales: \$300,000

This is a 38 years old business (same owner for all 38 years) with a large base of loyal customers. They have a 5 star rating in yelp. They offer onsite service along with free estimates. There are three technicians to make this an easy transition for the new owner.



**Location:** Orange **Asking Price:** \$100,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Gaslamp District Women's Retail Store

ref: SD0008

SDE: \$44,907  
Sales: \$470,749

Turn-key Women's retail store in the heart of the Gaslamp District of San Diego. Excellent location with great rent terms, close to the Convention Center and Petco Park. Great visibility in the middle of the action! Gross Revenue for 2013 were \$470,749. Great opportunity to add existing retailer or for someone that wants an established business.



**Location:** Southern California **Asking Price:** \$100,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Job Search Consulting Company in San Diego

ref: LA3554

SDE: \$84,000  
Sales: \$260,000

Job search company provides consulting services to President/CEO, Vice Presidents, Directors, Scientists, Engineers, Accountants, CFO's, Controllers, Sales and Marketing professionals, Project Managers etc. Services include identifying talents, strategizing next job/career move, marketing strategy, creating a resume, rehearsing interviews etc. Works with Corporate clients to help separated professionals search. Seller ready to retire. Needs energetic professional work existing client base to take to next level.



**Location:** San Diego **Asking Price:** \$99,500  
**Broker:** Ved Sajjani / (714) 904-8457 / ved@linkbusiness.com

## Franchise Frozen Yogurt Business for Sale in OC

ref: LA3665

SDE: \$35,000  
Sales: \$275,000

Franchise Frozen Yogurt Business for Sale in Orange County! Franchisor owned and employee operated, this full service yogurt shop is located in one of the prime locations in beautiful Orange County near a busy intersection.



**Location:** Orange **Asking Price:** \$99,000  
**Broker:** Ved Sajjani / (714) 904-8457 / ved@linkbusiness.com

## Well Established Auto Repair in South Bay for Sale!

ref: LA3633

SDE: \$64,968  
Sales: \$480,501

A well established auto repair shop with a very attractive facility on the busiest street in South Bay has 7 bays for high volume potential. Includes 2 drive-thru oil change bays with pits, a smog bay, and 4 service bays. The company touts seasoned mechanics and is licensed to perform smog checks. Expansion possibilities. Priced to sell.



**Location:** Los Angeles **Asking Price:** \$99,000  
**Broker:** Roger Civalleri / (310) 384-5665 / roger@linkbusiness.com

## Profitable Dry Cleaners in Upscale Beach Community

ref: LA3512

SDE: \$53,600  
Sales: \$151,615

Established for 28 years at major high traffic intersection. Fully equipped plant well known for quality work and friendly service. Retail and wholesale growth potential with minimal advertising. Working couple would be an immediate profit boost. Delivery service offered with van included in sale. Owner is motivated to retire and will consider all reasonable offers.



**Location:** South Bay, Los Angeles County **Asking Price:** \$99,000  
**Broker:** Jeff Leyton / (310) 686-2338 / jeff@linkbusiness.com

## Beer, Wine, Pizza and Wings Restaurant

ref: LA3483

SDE: \$96,000  
Sales: \$325,000

Established for over 8 years, this restaurant is currently serving pizza, burgers and wings and comes equipped with ABC type 41 license to serve beer and wine.



**Location:** Los Angeles **Asking Price:** \$99,000  
**Broker:** Mac Loganda / (714) 493-0474 / mac@linkbusiness.com

## Great Neighborhood Mini Mart Store W/ Lotto

ref: LA3499

SDE: \$36,000  
Sales: \$250,000

Mini mart in a great neighborhood store with lotto. This convenience store and mini mart sells beer and wine along with several sundries and all lotto games. Located in a great neighborhood shopping centre with excellent street and foot traffic. Located in northern Orange County. Open 7 days a week. In business for ten (10) years. Owner moving, must sell. Including \$25,000 of inventory for only \$98,500.



**Location:** Orange **Asking Price:** \$98,500  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

# Businesses for sale - Southern California

## Dry Cleaning Plant (Wet Cleaning), Absentee Run

ref: LA3697

SDE: N/A  
Sales: \$180,000

Great opportunity to own your own dry cleaning plant. Priced well, below cost of starting one yourself, already has own clients. Absentee run business, needs some care to take to the next level. Chosen as the best green cleaner in the area, rated 4 1/2 star on yelp. Call and get in this great opportunity.



**Location:** Los Angeles **Asking Price:** \$95,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Nice, Hip and Profitable Hookah Place for Sale!

ref: LA3596

SDE: \$80,000  
Sales: \$123,000

Hookah lounge open seven days in Huntington beach. Serving more than sixty plus flavors. Seven flat screens with two different entertaining television channels. They host themed events. One mile away from the beach, gives the perfect breeze from the ocean. Outside patio with leather couches for some fresh air and soothing environment. Great low rent. About 50 seats. Short hours and easy operation.



**Location:** Orange **Asking Price:** \$95,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Italian Restaurant with Low Rent and Short Hours

ref: LA3635

SDE: \$60,000  
Sales: \$300,000

Here is a nice and cute Italian Café / Restaurant located on a busy Blvd. with plenty of parking. Established over 8 years ago, it offer authentic Italian recipe long with good value. Full kitchen and beer and wine make it a great opportunity to expand the business to evening service. They have 4 star rating on Yelp which brings in new business.



**Location:** Los Angeles **Asking Price:** \$95,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Bistro Style Coffee and Tea in the OC

ref: LA3551

SDE: \$26,605  
Sales: \$141,201

This Tea Room & Bistro is a town favorite with all 5-star Yelp & Trip Advisor reviews! The Tea Room and Bistro located in South Orange County in a very busy anchored shopping center with plenty of parking. It's currently run by a husband and wife team. Community has been supportive of this Tea Room and Bistro for over 10 years.



**Location:** Orange **Asking Price:** \$89,500  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Carpet and Upholstery Cleaning Franchise

ref: LA3725



SDE: \$60,000  
Sales: \$82,000

This carpet, floor, grout, and Upholstery Cleaning Franchise, perfect home based business for growing sales and for making money! Located in an excellent affluent Orange County city. Room for growth. Proprietary state of the art technology that cleans better, uniquely, dries very quickly. Transaction including truck, cleaning equipment, and cleaning solutions. Complete training for the new owner for a nominal fee. The typical cleaning bill is around \$400 per job. This is a major opportunity that is very hard to come by.

**Location:** Orange **Asking Price:** \$80,000  
**Broker:** Roger Civalieri / (310) 384-5665 / roger@linkbusiness.com

## Nice Neighborhood Florist!

ref: LA3679

SDE: \$60,000  
Sales: \$398,000

Full service florist specializing in weddings, corporate functions and special events. Customers: international and civic organizations, professional groups, leading hotels and personal accounts. Services: churches, synagogues, hospitals, nursing homes, mortuaries, private clubs, restaurants and local trade shows. Fresh flowers, plush animals, plants, silk and preserved arrangements, and fruit baskets. Great location with a nice decent neighborhood. Good reputation, solid customer base. Excellent staff.



**Location:** Los Angeles **Asking Price:** \$80,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## 5 Days A Week Bakery & Ice Cream

ref: LA3721

SDE: \$34,915  
Sales: \$176,068

Famous for their custom made, freshly baked from scratch cupcakes, cookies, and cakes, well-known in local community for one of a kind delicious taste and goodies. Established and same ownership for 10 years, owner desires to sell the business for personal reasons. Easy to operate, turnkey operation. Perfect opportunity for someone who likes 5 days a week. Simple established retail bakery and ice cream shop.



**Location:** Los Angeles **Asking Price:** \$75,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Ethiopian Restaurant for Sale!

ref: LA3586

SDE: N/A  
Sales: \$180,000

Great food! Ethiopian dishes are prepared with a distinctive variety of unique spices for an unforgettably striking dimension to exotic cookery. To help you make the best of choice for this truly different and exciting dinning experience.



**Location:** Los Angeles **Asking Price:** \$75,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Flower Shop in Beach Community, MUST See!!!

ref: LA3471

SDE: \$60,000  
Sales: \$150,000

Amazing opportunity to start in the flower business! Well-established business located in South Orange County. Beautiful beach community, surrounded by attractive shops and restaurants. Owned and operated for 16 years. Revenue streams include customer accounts, frequently used website, call & walk ins. Tremendous foundation for a new owner to grow upon. Current owners are offering adequate training for a smooth transition.



**Location:** Orange **Asking Price:** \$75,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

## Neighborhood Market, Meat Shop, and Restaurant

ref: LA3590

SDE: \$30,000  
Sales: \$118,000

More than just a neighborhood convenience store, a meat shop, and restaurant in Los Angeles County. Operated for 20+ years. Fair prices, good selections, quality foods and snacks, canned goods, and drinks. Corner Store, walking distance to major charter elementary school. Safe street with businesses that attract local residents. Public transit services area and plenty of street parking. Great small business for family looking for some extra income.



**Location:** Los Angeles **Asking Price:** \$75,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Best Mexican Food! Restaurant Business for Sale!

ref: LA3597

SDE: N/A  
Sales: \$210,000

Los Angeles/Orange County operated for a year, offering fair prices, great Mexican food selection. Original and unique flavor and selection of top-notch ingredients and supplies, excellent customer service. Great landlord and lease terms for qualified tenant. Owner looking to retire due to health reasons. Best of Mexican food choice in the area, truly different and exciting business.



**Location:** Orange **Asking Price:** \$75,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Mobile Tinting Business, No Exp Needed. Part Time Work

ref: LA3607

SDE: \$57,000  
Sales: \$65,000

This 28 years old, well known mobile tinting company that covers LA, Orange and Riverside counties. The owner works on a part time bases and handles the installations himself. He is willing to train the new owner.



**Location:** Southern California **Asking Price:** \$70,000  
**Broker:** Jim Moarez / (562) 477-6657 / jim@linkbusiness.com

## Chinese Fast Food in Santa Ana

ref: LA3729



SDE: \$30,000  
Sales: \$204,000

This China Express is located in Santa Ana has been established for owner 10 years. In the heart of a Spanish speaking neighborhood surrounded by apartments and houses. Great opportunity for family operation, high potential to increase sales. Seller is motivated to sell!

**Location:** Orange **Asking Price:** \$65,000  
**Broker:** Paul Suh / (714) 323-1010 / paul@linkbusiness.com

## Gorgeous Flower Shop in Irvine

ref: LA3696

SDE: \$40,000  
Sales: \$192,000

This flower shop was established in 2001. Great Irvine location. Near large businesses. Profitable. Great lease. Sale includes all the equipment, furniture, fixtures, computer and inventory. Setup with the online flower service Teleflora and does deliveries. Services special events. Steady loyal customers and house accounts. Great opportunity to get in to the flower business or add to your existing flower stores. Perfect business for a Designer.



**Location:** Orange **Asking Price:** \$70,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

# Businesses for sale - Southern California

## Dry Cleaner with Hydrocarbon Machine- Busy Location!

ref: LA3626

SDE: \$48,000  
Sales: \$108,000

This is a great opportunity for a husband and wife, or someone looking to get into this field with a low investment. This cleaner is using a late model Hydrocarbon cleaning system that does not harm the environment and lot of the customers prefer it over the old and dying technology that other cleaners still use.



**Location:** Los Angeles **Asking Price:** \$70,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## 5 Day Lobby Snack Shop

ref: LA3505

SDE: \$43,000  
Sales: \$107,000

Snack Shop in a busy West L.A. high-rise building. Only retail shop in the building and serves more than a thousand tenants and guests. Products: cigarettes, packaged sandwiches, salads, doughnuts, fresh coffee, sodas, and a plethora of other items. Turnkey style operation and can be ran by one person. Popular ATM machine, the only one in the area! Owner would like to retire after many years of operation.



**Location:** Los angeles **Asking Price:** \$69,000  
**Broker:** Paul Suh / (714) 323-1010 / paul@linkbusiness.com

## High-End Cabling Wiring Installation

ref: LA3525

SDE: \$150,000  
Sales: \$456,000

This advertisement is for the sale of a 12 year old cabling and wiring installation and repair business. This is an excellent opportunity to branch out into something new or to add low voltage/fiber optic capabilities to your existing business. This establishment currently services both Orange County and Los Angeles County. Test equipment, tools and inventory are all included in the sale of this business.



**Location:** Orange **Asking Price:** \$65,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Neighborhood Auto Repair Shop for Sale

ref: LA3535

SDE: \$89,600  
Sales: \$211,706

Turn-key Auto Repair Center in the best part of San Gabriel Valley. Well-known throughout the community. Operating since 2000. Very neat and well organized. Owner and experienced technician works 6 days a week. Many neighboring auto-related networking businesses. This business has a distributorship agency agreement with a major racing oil company. It will be also transferable to new owner.



**Location:** Los Angeles **Asking Price:** \$65,000  
**Broker:** Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

## Upscale Salon with National/International Press

ref: LA3740



SDE: N/A  
Sales: \$ 106,000

This successful and artfully designed salon provides a luxurious environment that impresses clients and press alike. With this salon, you are not only buying a gorgeous location, but an established brand and reputation. This is not like most other salons out there. The salon has been featured in InStyle, Glamour, magazines in Japan, blogs as far as Australia and more. The salon is frequented by celebrities and the most renowned beauty taste-makers in Los Angeles.

**Location:** Los Angeles **Asking Price:** \$60,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Famous Franchise Cookie & Bakery for Sale in Riverside

ref: LA3645

SDE: \$20,000  
Sales: \$143,298

Easy-to-operate, semi-absentee, franchise business for sale with potential for growth. Turnkey operation. Perfect opportunity for someone who likes simple franchise operations and for those looking into E2 Visa opportunities. Indoor mall setting in Riverside County, with major anchor tenants ranging from Macy's, Major Theatre, Sears, etc. Famous world brand cookie & franchise business stands forefront in the baked goods industry.



**Location:** Riverside **Asking Price:** \$65,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Full Service Hair Salon

ref: LA3642

SDE: N/A  
Sales: \$174,052

Full service hair salon offers a wide variety of service including hair cutting, styling, coloring, extensions, etc. This salon features 10 stations, a manicurist, Esthetician and alternative health practitioner. The salon is approximately 2400 sqft and is located in a busy shopping area.



**Location:** Los Angeles **Asking Price:** \$63,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Busy Neighborhood Discount Store

ref: LA3593CD

SDE: \$32,400  
Sales: \$180,000

Located on a busy street. Busy neighborhood discount store is across a Superior Supermarket which is very popular market for Hispanics. Large apartment complexes within 2 miles radius. Services such as water machine, Lotto, Copy Machine, Key Copy Machine, Money Gram and Western Union help develop and increase sales. Absolutely beautiful inside and out.



**Location:** Los Angeles **Asking Price:** \$60,000  
**Broker:** Paul Suh / (714) 323-1010 / paul@linkbusiness.com

## Great Opportunity As Owner Operator/ No Experience Needed

ref: LA3706

SDE: \$60,000  
Sales: \$125,000

Here is a great business for someone that wants to own his or own business and make good income. This business retails high end vacuum cleaners and also service them. This is a part of successful chain and needs a full time owner. Very easy to learn and operate. Seller is willing to train.



**Location:** Orange **Asking Price:** \$60,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Join the Latest Business Model - Two for One

ref: LA3690

SDE: \$28,000  
Sales: \$200,000

Now that NutriSystem has merged with Curves, this opportunity is better than ever. This is an opportunity for an Owner Operator to get involved in the community. Great location in the Eastern part of LA County. Growing sales recently and has been upgraded to all new Franchise standards. Close to 300 members. Turnkey to grow and build sales. Owner willing to carry for the right opportunity. Make offer.



**Location:** Los Angeles **Asking Price:** \$60,000  
**Broker:** Joe Khoury / (213) 422- 7088 / jfk@linkbusiness.com

## Franchise Juice Bar - Easy Operation

ref: LA3657

SDE: \$36,000  
Sales: \$115,000

This franchise was created to provide the health conscious consumer with healthy smoothies, meal replacement shakes and custom protein shakes that complement their active lifestyle. This is in a unique upscale location with many anchors. This is an affluent neighborhood that is still growing. This location is a shopping and dining location. Great franchise training and support. Very Low Rent.



**Location:** Orange Cty **Asking Price:** \$60,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Home Based Graphic Design & Print Broker Business

ref: LA3744

SDE: \$35,000  
Sales: \$68,000

Thriving graphic design and printing broker business with repeat customers from all over the nation. 3 fully functional websites with 2 that are designed for e-commerce. Home based business, low overhead and maximum potential. One of the sellers is willing to stay on board for a 2-3 months to train.



**Location:** Los Angeles **Asking Price:** \$60,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Drinking Water Store in Orange County for Sale!

ref: LA3352

SDE: \$48,000  
Sales: \$65,298

Drinking Water Store located in Orange County for Sale! Business has complete purifying water system. Good Business for Family Operation!



**Location:** Orange **Asking Price:** \$60,000  
**Broker:** Paul Suh / (714) 323-1010 / paul@linkbusiness.com

## Lets Party! DJ Service for Sale!!

ref: LA3508

SDE: \$30,000  
Sales: \$49,000

This is a great opportunity for someone who loves music. This easy to run DJ business was established in 1980 and is available. This business caters to their clients by matching the appropriate DJ and music style to their specific needs. Providing a stress free memorable fun experience for all.



**Location:** Los Angeles **Asking Price:** \$53,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Beauty Salon-Fantastic Down Town LA location

ref: LA3739

SDE: \$6,000  
Sales: \$120,000

Great Location at an Amazing Price. All brand new fixtures, equipment, and inventory (\$45000 worth) included in sale. Busy intersection with heavy traffic. Can easily add Nail salon to this. This is a 1,200 sq. ft. facility with 8 stations. Seller is motivated.



**Location:** Los Angeles **Asking Price:** \$50,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

# Businesses for sale - Southern California

## Asian & Japanese Fast Food Restaurant for Sale! ref: LA3601

SDE: \$25,000  
Sales: \$230,000

Famous fried chicken restaurant established approximately thirty years ago. It has been serving same taste to the loyal customers. Good for family, beginners, young or elderly operation. Simple cooking and menu. Steady and loyal customers. Turnkey operation. Good opportunity! After Confidentiality Agreement signed, let me arrange on-site appointment.



**Location:** Los Angeles **Asking Price:** \$59,000  
**Broker:** Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

## Famous Franchise Ice Cream & Smoothie Business! ref: LA3637

SDE: N/A  
Sales: \$225,936

Famous Franchise Ice Cream Fruit Juice & Smoothie Business For Sale In Orange County! Absentee ownership that has been established and owned in one of the most desirable locations in beautiful Orange County since 2012, with sales at around \$226,000. It is an easy-to-operate, lucrative, franchise turnkey operation...perfect opportunity for someone who likes simple franchise operation and for those looking into E2 Visa opportunities.



**Location:** Orange **Asking Price:** \$50,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Smartphone Stand Business for Sale! ref: LA3613

SDE: N/A  
Sales: N/A

Take anywhere mobile phone case. Manufacturer of a light, easy and durable way to protect and stand most iPhones. The Stand is a protective case with a built-in mobile stand. Simply pull the bracket arm to the angle desired, chose and set landscape or portrait position, and start using the iPhone screen on the stable stand.



**Location:** South Bay, Los Angeles County **Asking Price:** \$50,000  
**Broker:** Ron Hottes / (310) 809-3137 / ron@linkbusiness.com

## Great Fabric Business for Sale! ref: LA3595

SDE: N/A  
Sales: \$45,000

Los Angeles operated for 3 years, offering fair prices, good product selection. Quality fabrics of unique designs and selection products and supplies. Excellent customer service. Large inventory. Longstanding relationship with vendors and mills allows us to bring the best and most top-notch hard-to-find fabrics at lowest prices. Safe Street, variety of businesses attract local residents. Public transit services, plenty of street parking. Owner is looking to retire.



**Location:** Los Angeles **Asking Price:** \$50,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Unique Sauna/Spa Available in South Bay ref: LA3496



SDE: \$15,000  
Sales: \$91,091

Unique sauna/spa in the South Bay with the visibility and great location on a busy street. Low overhead and the income can be increased with the use of two spare rooms and some advertising.

**Location:** Los Angeles **Asking Price:** \$50,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Chic & Classy Hair Salon in Beverly Hills for Sale! ref: LA3617

SDE: \$78,000  
Sales: \$144,000

This salon is tastefully built and designed to meet the expectations of the discriminating clients in the area. Low overhead and with stylists in place on a percentage split. They are also an authorized Aveda beauty supply retailer. His location has shared parking in the back which is a big plus. This is a great opportunity for a stylist wanting their own shop.



**Location:** Los Angeles **Asking Price:** \$49,000  
**Broker:** Jim Moarez / (562) 477-6657 / jim@linkbusiness.com

## Retail Deli Sandwich Shop in Beautiful Beach Area ref: LA3409

SDE: \$30,000  
Sales: \$214,000

Established and serving the neighborhood for 24 years in a busy shopping center near the beach. This Deli Sandwich shop is an easy to run, turnkey operation that has great potential for a full time working owner. Business is currently being run on an absentee basis. Perfect business opportunity for someone who is looking to run and grow the business, and for those looking into E2-Visa opportunities.



**Location:** Los Angeles County **Asking Price:** \$45,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Traditional Mexican and Italian Food!

ref: LA3605

SDE: \$10,000  
Sales: \$80,000

"Excellent Restaurant Business". Los Angeles/ Orange County operated for a year, offering fair prices, great Mexican and Italian Food selection. Original and unique flavors. Top-notch ingredients and supplies. Excellent customer service. Strategically located, busy street facing a large shopping center that includes a Starbucks. Exciting business opportunity. Well maintained and Clean, Seating Capacity 30/40 max. Training and Support will be provided, reasonable and good Lease.



**Location:** Los Angeles **Asking Price:** \$45,000  
**Broker:** Jeff Leyton / (310) 686-2338 / jeff@linkbusiness.com

## Revolutionary New Ice Cream Franchise

ref: SD0006

SDE: N/A  
Sales: N/A

Newest craze - THE REINVENTION OF ICE CREAM! Allows consumer to create own flavor masterpiece, choosing their base and toppings. Ice cream made to order using liquid nitrogen to instantly freeze their creation. Opportunity to be a part of this amazing franchise, Own your own store. San Diego territory currently open, other Southern California territories selling rapidly. Serious buyers please, inquire as this opportunity won't last long!



**Location:** Southern California **Asking Price:** \$40,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Relocatable Salsa/Marinade Brand Available

ref: LA3661

SDE: \$6,000  
Sales: \$20,000

All natural salsa brand is a newly launched company still in infancy. The company is poised for success with distribution in 5 states. The owner has had a change of heart and is looking for another party to take over his vision. This brand is on the cusp of going national as well as international.



**Location:** Ventura **Asking Price:** \$28,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Established Ambulance w/ High Gross & High Net

ref: LA3709

SDE: N/A  
Sales: N/A

Established Ambulance Company has several contracts in place and to obtain several more large contracts because of class service reputation. 12 newer trucks and effective operation to grow. 1300 patients per month and growing. Services LA County and Orange County, plans to open more offices. Confidential sale. Seller has other business interest that forces immediate sale. Buyer must sign NDA to obtain more information.



**Location:** Los Angeles **Asking Price:** Refer to Broker  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Asian Dry Food Store in Los Angeles County!

ref: LA3480



SDE: \$60,000  
Sales: \$240,000

Located in the heart of Chinese community in LA County. Sells fine dry food, Chinese tradition medical herbs and American nutrition products. In business for 14 years, current ownership 7 years. Owner is a traditional Chinese herbal medicine doctor. They also have another Chinese herbal medicine doctor and acupuncturist working part time. The seller willing stay as a doctor to help the new owner for a few months.

**Location:** Los Angeles **Asking Price:** \$40,000  
**Broker:** Ved Sajani / (714) 904-8457 / ved@linkbusiness.com

## Custom Bus Manufacturer for Capital Expansion

ref: LA3549

SDE: N/A  
Sales: \$4,000,000

Manufacturer focused in the design and marketing of custom buses and utility vehicles. Products powered by a wide selection of fuels including gasoline, propane, diesel, CNG, and electric. In addition to US customers, the company has international customers. Innovative leader in the development of electric battery powered vehicles in the early 1990's, and developed an advanced proprietary product line of electric state-of-the-art utility vehicles for large scale production.



**Location:** Los Angeles **Asking Price:** Refer to Broker  
**Broker:** Wen Chen-Karkhanis / (941) 526-9920 / wen@linkbusiness.com

# Businesses for sale - Missouri

## #1 Cleaning & Restoration Franchises Available ref: SL00010

SDE: N/A  
Sales: N/A

Start-up opportunities available. Fire and water losses happen daily when a toilet overflows, pipes burst, a small fire starts in kitchen, etc. Helps families and businesses get their lives back together, damage repairs and cleaning services for residential and commercial. Brand name recognition and national advertising campaign. \$89K includes equipment (except for vehicle), products, license, training and support.



**Location:** St. Louis, Missouri **Asking Price:** \$89,000  
**Broker:** Julie Pumfrey / (636) 208-0753 / julie@linkbusiness.com

## Custom Home Storage Design & Installation ref: SL00011

SDE: N/A  
Sales: N/A

Largest custom storage franchise in the world and most recognized brand in category. Company offers a full-line of storage solutions for every space in the home, ranging from its signature and custom designed closets to home offices, entertainment centers, pantries and garages. There are no franchises in St. Louis area, so would be new to area.



**Location:** St. Louis, Missouri **Asking Price:** \$70,000  
**Broker:** Julie Pumfrey / (636) 208-0753 / julie@linkbusiness.com

## Well-Established & Profitable Service Company ref: SL00012

SDE: \$54,289  
Sales: \$62,000

Well-established and profitable turn-key service operation in fast growing area of West County. Professional Carpet and Upholstery Cleaning business specializes in residential market. Equipment in good working condition, including service van. 28 year old business highly regarded in area, ran part time (2-3 days per week). Owner to retire. Potential to expand to full time. Seller is committed to ensuring a successful transition.



**Location:** St. Charles **Asking Price:** \$62,500  
**Broker:** Kevin Gregory / 314 409 6022 / kevin.gregory@linkbusiness.com

## PRICE REDUCED on Locksmith and Door Service Co. ref: SL00006

SDE: \$26,000  
Sales: \$66,000

Be your own boss, buy a job as locksmith. Selling turn-key business ASAP, priced well below cost of a start-up or new franchise industry. Owner downsizing due to upcoming retirement, however, a new owner can grow the business quickly, customer base continues to be solid and would be simple to add additional customers and revenues. Seller will finance and consider all reasonable offers.



**Location:** Jefferson **Asking Price:** \$17,500  
**Broker:** Julie Pumfrey / (636) 208-0753 / julie@linkbusiness.com

## Recognized Fine Arts Business For Sale ref: SL00001



SDE: N/A  
Sales: N/A

Internationally recognized artist, 20 years experience as an Executive Creative Director, Designer, Creative Writer and Producer looking to sell Established Fine Arts Business. 5 revenue streams need to be developed: Reproduction, Licensing, Distribution, Publishing and Promotion. Looking for initial cash payment, plus seller financing agreement that would include contracted involvement as artist in residence. Business is priced at \$300K plus 7% royalty fee on all reproductions of work.

**Location:** St. Louis, Missouri **Asking Price:** \$300,000  
**Broker:** Joe Czmarko / (314) 402 0568 / joe@linkbusiness.com

## Self-Contained Retail Convenience Store ref: SL00009



SDE: \$100,000  
Sales: \$250,000

Exciting, unmanned convenience store concept new to US, established and proven across Europe for 16+ years. Automated convenience store equipped with proprietary technology, easily operated from computer. Technology allows to track sales and profits of each product, and provide complete revenue accountability. Communicates "fills", eliminating unnecessary store visits, and making certain right products and quantities for restocking. System is easy and ensures maximized profit potential and consumer satisfaction.

**Location:** Saint Louis **Asking Price:** \$250,000  
**Broker:** Julie Pumfrey / (636) 208-0753 / julie@linkbusiness.com

## Medical Staffing Business for Sale

ref: SL00007



SDE: \$53,086  
Sales: \$70,199

Successful medical staffing franchises in US. With \$20K down, seller financing for the remaining \$120K price. This business has struggled a bit with change of management, but, is now doing well and growing each month. Currently seeking new, motivated owner to accelerate growth and take this business to next level. Business currently does no marketing or advertising and exists only on referrals from franchisor.

Location: Allen Asking Price: \$120,000

Broker: Julie Pumfrey / (636) 208-0753 / julie@linkbusiness.com

## U.S Distributors Wanted For Each State

ref: LA3720



SDE: N/A  
Sales: N/A

U.S Distributors Wanted for each State. Worldwide company, significant success in the past years in Australia, New Zealand and Europe. Adopted as line standards by national distributors, sales achieving substantial and consistent levels. Product is best way to dispose hazardous waste, worldwide patent, and a tracking system from pickup to disposal point. Fast becoming a government regulation around the world. Distibutorships available by State, pricing varies.

Location: International Asking Price: \$400,000

Broker: Sara Medley / (310) 707-3658 / sara@linkbusiness.com

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