

Businessbroker

The authority on buying and selling businesses

MAY/AUGUST 2014

Finding A Frog To Kiss

The basics to becoming a business trader

Due Diligence

What to expect and how you can get through it

10 Top Tips on Customer Service

How to Create More Saleable Businesses



100⁺

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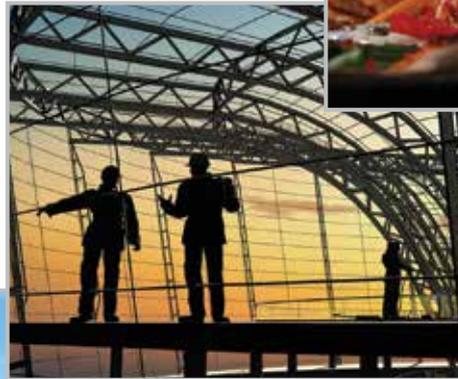
The authority on selling businesses

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WELCOME FROM THE DIRECTOR

Aaron Toresen is the Managing Director of the LINK Group throughout Australia, New Zealand, South Africa and the United States of America through a successful franchise network. Competitive and solutions focused, he is also acutely aware of the value of long term relationships in business.

If you would like to join LINK contact Aaron on +64 9 579 9226 or aaront@linkbusiness.co.nz

Welcome to another edition of Business Broker Magazine. We are very pleased with this huge edition, bursting with business opportunities from one end of this magnificent country to the other. Whether you are buying a home business that you can operate a few hours a week, or a thriving corporate enterprise, LINK will have what you are looking for.

The business sales industry is incredibly active and we strongly encourage you to be prepared if you are looking at buying a business; get your finances in order, have a clear time frame, and have your budget worked out. And remember that no business is absolutely perfect, often times you will have to compromise somewhere, so be prepared to have some flexibility if you want to own your own business. With many good businesses attracting multiple offers, it is important to be prepared and realistic.

On the other side of the coin, we are still struggling to get enough quality businesses to feed the demand. If you own a business and have considered selling, now is the time! Call one of our brokers today and have your business appraised, you might be surprised.

As a last note, if you ever considered becoming a business broker, most of our offices around the country are hiring. Business Broking can be a hugely rewarding career for the right person, and you may be just who we are looking for. Call any of the LINK business owners, whose details you can find online at linkbusiness.com.au.

Sincerely,

Aaron Toresen
Managing Director

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Article written by
Aaron Toresen, Managing
Director of LINK Group



When you think of the type of people that make a living from buying, rebuilding and selling businesses, your mind might leap to people like James Packer or Rupert Murdoch and their multi-million dollar acquisitions and mergers. But is the concept of buying underperforming businesses and re-engineering them for sale, a reality in the SME (small and medium enterprise) world? And could this be a profitable and full-time profession in Australia? The answer is simple; yes. The reality though is that it takes a broad set of skills and resources that include; negotiating, marketing, financial acuity, funding sources, and commercial nous among others.

Buying an underperforming business and restructuring it for a resale can be a risky proposition, but it can also be extremely lucrative and rewarding. So we thought a few tips would be in order for any would-be Murdochs out there that are considering this exciting and unique life choice.

Buy a Business You Understand

One of the most common mistakes with business traders is not understanding the business or industry they are buying into. Use your existing skill set. If you have been working for the last 15 years in steel manufacturing, don't buy a restaurant to turn around. Knowledge is power and the greatest asset you can bring to the table when turning around a business is a depth of understanding of best practice, industry benchmarks and expertise in operations. This will also be the critical factor when choosing an acquisition opportunity.

Choose the Business Wisely

At any one time in Australia there are many thousands of businesses for sale. You must find businesses that are within your budget, within your skill range and that you determine have the potential. If a business is not profitable, the vendor is likely to be motivated to sell and you will be in a strong position to negotiate. However, you need to remember that while buying a business is very easy – buying the right business takes some skill. Look for businesses that are poorly marketed, that are overstaffed or the rent is too high, or perhaps there are other inefficiencies you can notice. Be prepared to spend some time on improving the business and don't get yourself in a financial position where you may have to sell. Sometimes it is the combining of two businesses where you will find real economies of scale and you may find two businesses that are both performing badly that when combined would flourish. While in some cases businesses can sell quickly, they should nevertheless be considered as a fairly illiquid investment.

Work in the Business

In the beginning you will need to be prepared to work very hard in the business. You cannot expect to make dramatic changes to performance without being seriously hands-on. If you progress to larger corporate type businesses with strong existing management structures you may be able to take a purely strategic position. Most businesses we see are more profitable when operated by the owner, whether or not their intention is to resell.

Don't Change too Much too Soon

Before making any major changes, settle into the business and understand the reasons for the status quo. You may find there is a good reason for things being done the way they are and you would be better to leave them alone. You will also find insights and get real confidence around the areas that you can improve.

Start Preparing for Sale on Day One

It is easy to lose sight of the key factors that will be important when it comes time to sell the business. The following are key areas that you should begin working on immediately;

Marketing

How is the business being marketed and how can this be improved? Is there a marketing plan and budget? What channels are being used? Is PR employed for low cost high impact marketing? Create a robust and affordable marketing strategy to create more customers and clients.

Identity

Quite distinct from marketing, is your brand identity and message. If you have a clear and unique brand image and rationale, it helps to differentiate you from your competitors. Accept though that it really does take time to build brand equity, but the payoff is attractive to buyers.

Recurring Income

Income that is recurring is very attractive to potential buyers for your business. Try to create revenue streams that you can demonstrate are regular. Creating a list of clients that provide consistent revenue is a useful way to gauge your success in this area. Business buyers put more value on maintainable future earnings from consistent clients – particularly if you can demonstrate this has occurred for a long period.

Reduce Peaks and Troughs

Most business purchasers really value consistent profit. It can be a little daunting to see a rollercoaster profit and loss statement with highly profitable months interspersed with big losses. A strong record of consistent normalised earnings is very appealing to purchasers who are naturally apprehensive about the acquisition. Sometimes it is simply a matter of improving your accounting practices or billing cycles or running an accrual system.

Build Assets

Assets can help a buyer raise finance for the purchase of your business, by providing additional security. Be careful about over-capitalising though because at the end of the day, you will get paid a multiple of your discretionary profit, regardless of what assets the business owns.

Good Book-keeping

Get a good accounting system that produces reports you will need to run your business (Xero is excellent). If you are accurate and honest with your accounting practices, it will be very helpful at sale time. Also be sure to avoid taking any money out of the business that is not strictly a business expense. While add-backs and account normalisation can be used, it is far better to have squeaky clean accurate financial records.

Create Barriers to Entry

All businesses are more valuable if it is difficult for a competitor to set up and compete with you. Perhaps you can develop some strong IP in the form of designs or IT systems that are more about the technical know-how than the cost.

Invest in Profit

Many business owners spend a fortune on new equipment they don't need or upgrade a company vehicle or other "investments" that don't actually impact the bottom line, or worse still - cost more. Every dollar you spend must be measured against the rule; "Does it make the boat go faster".

Buying, building and selling businesses can be a hugely rewarding enterprise, both financially and from the satisfaction in being successful. While it is not for everyone, if you have the confidence and the skill sets required, being a business trader might be just what you are looking for.

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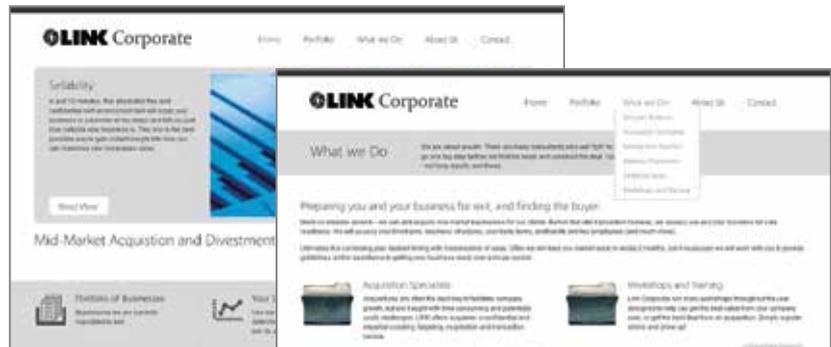
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LINK Corporate is a division of Australia's largest business brokerage; LINK. Founded in 1996, LINK has enjoyed considerable growth since becoming an international network of brokerages. While LINK deals with businesses of all sizes and from all industries, LINK Corporate specialise only in larger more significant businesses, typically selling for in excess of \$1 million.



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How to Create More Saleable Businesses with The Lease Negotiation Tool Kit by Don Gilbert

BACKGROUND AND PROBLEM DEFINED

This April is our 21st year that we have provided independent impartial advice to Landlords and Tenants in most areas of leases; but we do not provide Legal Advice.

We have watched the position worsen between key Stakeholders (Landlords, Tenants and Franchisers). How many Business Brokers have lost how many sales for some of the following reasons:

- Shops in shopping centres, because they are simply no longer viable.
- Refusal to “deal” by Landlord?
- Business not viable; lease costs?
- No tenure/security of tenure?
- Significant increment in lease rent after initial term plus onerous fitout requirements?
- A steadily increasing knowledge by community of these things?
- Business on continual hold-over (current position); Landlord’s employees instructed to maintain unsustainable rent; Tenant holding on to what remains of their family equity?

The situation has not happened overnight. We have watched it unfold, we have warned about it. And the behaviour has not changed.

OUR INVOLVEMENT

We have spent 1,000’s of hours (unpaid):

- Preparing submissions for countless reviews to the country’s Tenancy Laws;
- The same for numerous Productivity Commission Inquiries (Treasury);
- Written Professional Papers (see our Webpage) in response to poor behaviour by the wider property industry including commercial and industrial. They include:
 - Our 1993 article “Economics: a most useful tool for the valuer” in Australian Property Institutes’ quarterly journal. This was prepared with the view that the Myer Centre Adelaide had cost \$680.0 million to develop and the back of agency based valuations. The South Australian community became the owners by default when the State Bank collapsed. The article was justified when the centre was sold at market value for \$151.0 million; a staggering loss \$530.0 million to the community;
 - “Market rent: what is it?” (1995) and “Market rent revisited” (2003) in same journal exploring ways to avoid “asset bubbles” and warning of consequences;

- Presentations, papers, accurate modelling from 2006 warning of possible if not probable collapse of the A-REIT sector and seeking ways to avoid same. The 2007 – 2009 correction saw a \$65.0 million collapse (around 65.0%). Our modelling was within 3.0% of the decrease;

- Ongoing preparation of submissions to NSW, WA, SA and Queensland Governments of respective reviews;
- The ongoing Misrepresentations by Tribunals even about their best advisors eg. QCAT RSL003 – 13;
- We are presenting Parts I, II and III of a three part series “Everyone Loses When There Is a Misallocation of Stakeholders’ Capital in the Retail Property Sector.

Our efforts to prevent this exploitation of ALL STAKEHOLDER CAPITAL appears to go on deaf ears; but Governments cannot avoid it. Professional Bodies representing the Nation’s valuers are under the thumbs of major development companies. Ironically the valuation profession are again facing several Law Suits (Dunkley M.).

Don Gilbert is a Specialist Retail Valuer (“SRV”), a 3D Economist and an Arbitrator.

He provides independent, impartial advice to tenants, landlords and prospective investors.

He is also the inventor of the GEM Method of evaluating current market rent.

THE SOLUTION; A LEASE NEGOTIATION TOOL KIT

In absence of making sense out of this extraordinary inertia to change, it appears that the only way to bring about Real Change is to give negotiating parties access to our Intellectual property that we have built up over thirty years. Hence we have prepared a Lease Negotiation Tool Kit, ref. Our Webpage.

The Lease Negotiation Tool Kit will:

1. Give users access to our copyrighted IP for a small fee; consider losing one's house;
2. Enable user to set the "tone" of the lease negotiation from the onset of what becomes a long-term relationship;
3. Provide user with insights as to how the property industry operates so they can decide whether to proceed with a lease as well as many ways to reduce prevent high set-up costs and "exposure" to a lease;
4. Provide acquirer with a template to respond to most aspects of typical lease offer and also ideas to prompt counter-offers;
5. Set the record right as to who must make who a genuine offer;
6. Introduces many techniques to get a fair deal as well as protecting one's interests;
7. Build in many ways to obtain: security of tenure, lease rent flexibility, end of lease dispute resolutions and of course to seek independent legal and financial advice as required;
8. Assist lawyers, accountants and lease negotiators who provide advice to their clients;
9. Add value to the Intangible Asset Value of a business. This is desirable under AASB 138; and
10. Provide other stakeholders with insights as to how leases are acquired to understand lease risk and risk on retail and commercial property income streams.

CONCLUSION

This product is not just suitable for retail leases, but for any commercial venture and not only for Australian conditions; but the overseas market as well eg. USA, UK, Hong Kong, China, Singapore.

Over time this document will give Business Brokers access to Real Business to sell again.

Good luck. If Government(s) cannot lead, we have to take the bull by the horns and do it ourselves.

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What Due Diligence Really Feels Like

by Manuel Ribeiro

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When it comes to the process of selling your business, no phase is entered into with more dread than due diligence. I've heard a lot of colourful euphemisms for due diligence from business owners over the years. The most common has been to describe the experience as the business equivalent of a colonoscopy. Another analogy harkens back to adolescent memories that most of us would rather forget. One seller told us that going through due diligence felt like he was back in junior high school, standing naked in the locker room with everyone staring at him. Ugh.

While I wish I could say that due diligence isn't all that bad, I believe strongly in setting realistic expectations about selling your business. Whether it's feeling exposed or probed (is there an alien-abduction analogy in here somewhere?), due diligence is no fun. Here are three ways you might feel during due diligence, and some tips on how to get through it:

EXPOSED AND VULNERABLE

There's a reason why due diligence is compared to humiliating experiences like the ones mentioned above: Your business will be stripped naked and judged on its appearance. You will be asked to hand over documents to a buyer whom you have probably met only recently; documents that you have probably only shared with your closest advisors up to this point. Tax returns, bank statements, detailed QuickBooks reporting, lease agreements, employee files, your own salary history — almost nothing associated with your business is considered off-limits.

Tip #1: Gather and review as many of your business' documents early on — especially financial information — so you know exactly what a buyer will be seeing. Due diligence is not the time for surprises.

You've probably never shared this level of information with anyone, let alone someone you don't know all that well, but share you must. Being exposed at this level to a near stranger can lead to feelings of vulnerability. While few of us relish the thought of feeling vulnerable, it can often be the precursor to growth — for you and your business — and for reaching a new stage in life.

POKED AND PRODDED

In addition to the sensitive information you'll be asked to provide, you will likely need to answer a lot of follow-up questions. Variations in year-over-year financial metrics, whether it's an increase or decrease, will require explanation and justification. Why did COGS go up? Why did you hire more contract labour last year? What's gone into miscellaneous expense over the past three years? You may be asked to provide the same information in multiple formats. You may also need to provide the same information to multiple recipients. In short, there are a lot of people to please during due diligence, and they're all demanding.

Tip #2: After you've followed tip #1, try to anticipate some of the questions you think a buyer might ask, and how you will respond to them. [We go through this exercise with all of our clients, so be sure to hire a business broker who will candidly view your business like a buyer and help you prepare for this scenario.]

DEFENSIVE AND EXHAUSTED

It's easy to get defensive during the due diligence process. You begin to feel like no one believes a word you say unless you can back it up with irrefutable proof. In reality, that's pretty much what's happening. Due diligence is the buyer's opportunity to uncover and analyse the risks

— hidden or apparent — associated with your business. As someone who has owned the business for years, possibly decades, you may see your business as having little to no risk at all. But understand that the buyer hasn't had the same opportunity to get comfortable with the risk inherent in your business, and is simply doing their best to protect their investment.

Tip #3: Don't take things personally. Selling a business is in large part about transferring risk.

I remember my own due diligence experience as being tedious and never-ending, like raking huge piles of leaves while trees kept dropping their foliage all around me. It seemed like I could barely stay on top of the task. By the time it was all over I felt drained, spent, wrung out like a wet towel. I should have been happier at the closing table, but I was too tired to celebrate at that point. I just wanted to deposit our check and take a nap.

Tip #4: Don't underestimate the fatigue factor; enlist as much help as possible. Like many things in business, getting through a task like due diligence may be harder than you think.

Locker rooms, aliens, medical procedures — however you want to describe it, due diligence is a necessary part of the process of selling your business. And like every part of the process, its best entered into with preparation and eyes wide open, and without losing sight of your ultimate goal.

10 Tips for Top Customer Service

1. Always greet or have your staff greet your customer like just that, a customer not a close friend. Choose a welcoming of "Good Morning – how can I help" over "Are you right mate" to start conversation. Keep a professional manner about yourself and the business.

2. A smile and warm reception to a new customer costs nothing but could be the difference of them spending their money at your shop or with a competitor. Think of yourself as being the customer and what kind of service you would expect.

3. Under promise , over deliver. Don't make a 'promise' you can't keep! Although you want to - something might arise that stops you from delivering your promise. If a third party is involved say a freight company, by making a promise to have a product delivered by a certain date or time you have probably just jinxed yourself for it not to arrive. You have no control over a third party. Instead guarantee you will do the best you can and always keep the client updated.

4. Filter advice you receive on what you are attempting to do - what's true and what's false, what's good and what's useless. Sometimes it's worth spending money and getting good advice rather than getting free or unsolicited advice which is sometimes worthless. Time is money and is it worth your time getting free but worthless advice?

5. Always keep your business looking presentable and professional. First impressions count and a customer always has another option – your competitor! There is no such thing as an untidy and successful business. Right?

6. I'm sure we all agree and prefer a polite actual person answering our call over a redirecting robot service. A customer's first point of contact may be via the phone – you want to get their business and not push them to a competitor! Get one of your very best to answer the incoming calls and always phone customers back when you have said that you will.

7. When a faulty product is returned – always assume it can be a genuine warranty claim – unless of course you can prove without a doubt that it has suffered obvious and genuine abuse by your customer. If you can definitely prove the abuse in court then that's fine – if you can't and it goes to court, you will most probably lose. Never forget that even the best manufacturers allow for a 2% return rate – remind them from time to time when they get a little precious.

8. Don't fall for the old " Well, you are the only one having these problems!!" from a supplier. They are probably telling the rest of their buyers the same story! I can't believe that some businesses actually fall for it? Nor that suppliers still bother to try and use it!

9. You know the saying 'The customer is always right' – who actually came up with this? Very often they are – but keep your wits about you! One thing is for certain: any business that can genuinely afford to believe such a statement absolutely must be charging far too much for their products or services in the first place in order to uphold it!

10. Always have a positive and respectful business relationship with people that you do business with. If you don't like each other and you're trying to rip each other off, the business isn't going to work successfully. Understand the simple ethos that good business is about everybody making a little something. Have fun along the way – Be Happy, Smile, Laugh.

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- Largest traffic control and logistics business in the state
- Average 3 year EBITDA \$1,023,948
- "Fully Managed" with all qualified and accredited staff in place
- Has a number of government contracts and many repeat clients
- Established 14 years by the one owner
- Excellent opportunity to acquire a highly profitable and successful business with substantial growth prospects



Asking price: \$4,000,000 plus Freehold \$1.25m **Ref: 12126**
Graham Tippett / 0418 782 082 / grahamt@linkbusiness.com.au

Essential Maintenance Services – Blue Chip Clients. South East Queensland

- 2013 turnover - \$10M and expected EBITD this year \$2.5M+
- Fully managed and all systems in place
- Showing solid growth, expected T/O 2013/14 - \$11M plus
- Major national corporation "Contracts" in place
- Provides maintenance and other services to real estate agents, shopping centres, property management companies throughout SE QLD



Asking price: \$9,000,000 plus Freehold \$900k **Ref: 12139**
Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Make Money South East Queensland

Average Net 4 Years \$662,141

This manufacturing business is supplying customers all over Australia. It incorporates import, assemble and sells on-line.

Operating for 32 years with current owner five years. Huge growth in the last 5 years with lots of potential. Great history and still growing. New outlets now in Sydney.



Asking price: \$1,450,000 plus Stock **Ref: 11150**
Tim Craft / 0411 874 452 / timc@linkbusiness.com.au

Thrifty Link Hardware Store & Freehold South East Queensland

Turnover \$660,000 (2013).

The store has over 249m² of floor space and a further 600m² outside including a shed in a secure locked area.

The plant and equipment includes two delivery vehicles and a forklift.

The business fronts onto a very busy major road that is central and easy access from the southside of Brisbane to Mount Tamborine.



Asking price: \$320,000 plus Freehold \$1m **Ref: 12128**
Graham Tippett / 0418 782 082 / grahamt@linkbusiness.com.au

Popular Licenced Pizzeria/Tapas Wine Bar South East Queensland

Fully managed. Expected net profit 2014 \$900k.

2013 Net Profit shows a ROI of 34%
 New fit-out. Walk to beach!

Open 6 nights a week till late

This ideally positioned business features an abundance of outdoor lounge style seating to allow you to relax in.

The menu features mouth-watering pizzas, scrumptious cocktails and a creative mix of tapas will ensure even the most discerning of palates are satisfied.



Asking price: \$1,700,000 plus Stock **Ref: 12178**
Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Air Conditioning, Refrigeration and Solar Sunshine Coast

- Industry leader on Sunshine Coast, established since 1987
- Loyal domestic and commercial client base with 60% repeat customers
- Highly qualified and mobile technical staff, allows coverage across the Sunshine Coast market
- Air conditioning: approx 50% of turnover. Full design, supply, installation and servicing
- Refrigeration: Commercial design and supply with fully equipped service vehicles
- Solar: Customised solar power solutions for any application, domestic and commercial



Asking price: \$1,500,000 plus Stock **Ref: 11827**
Manuel Ribeiro / 0429 626 835 / manuelr@linkbusiness.com.au

Businesses for sale - \$1 million plus

Distribution & Route Trade

Brisbane

Netting owners \$650,000 pa

Distribution company founded in 1994 servicing well over 3,000 customers and growing. Supplying all the East Coast as well as Western Australia through distributors and wholesalers.

They have all petrol stations including BP, Coles Express, Caltex and 7-Eleven with whom they have supply contracts. The strength of this business is their customer base which is always growing.



Asking price: \$2,000,000 plus Stock

Tim Craft / 0411 874 452 / timc@linkbusiness.com.au

Ref: 11955

Restaurant & Freehold For Sale

Brisbane

This business is well set up and will continue to reward the new owner handsomely. Inner city, busy Italian restaurant located close to Brisbane's river.

- Open 6 days
- High turnover and good net profit
- Modern fittings, pretty new equipment
- Open plan kitchen
- Fully licenced
- Experience staff will stay



Asking price: \$1,500,000

Christina Li / 0405 613788 / christinal@linkbusiness.com.au

Ref: 11943

National Franchisor Opportunity

Brisbane

With 13 stores operating and plans for many more this is a great opportunity for investors looking for a successful operation that has huge potential for growth.

Is part of a franchising group looking to raise capital for expansion, this is one of their flagship brands.

The head office currently operates out of Brisbane but could easily be relocated as all systems are fully automated and online.



Asking price: \$1,500,000

Vince Konig / 0430 332 208 / vincek@linkbusiness.com.au

Ref: 11909

Golden Opportunity - Well Established Service Business. Sunshine Coast

- Operates 5 days a week, low risk, contracts in place
- Unique business with little competition
- Excellent financials netting over \$400k - 2013 tax year and turnover expected to increase by 50% for 2014
- Excellent systems and loyal dedicated staff in place
- Retiring owner willing to stay on to help manage the business
- Well positioned to capitalise on future growth



Asking price: \$1,395,000 plus Stock TOL

Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

Ref: 11829

Wastewater Treatment Systems

Hunter/Central and North Coast

Highly profitable business with a positive cash flow that offers tremendous growth possibilities. The key elements that are specific to this business include:

- Government regulations underpin the ongoing requirement for this service
- Environmentally focused market
- Well trained and loyal personnel with industry specific skills
- This is a rare opportunity to acquire a niche market operation with significant barriers to entry, yet offers growth opportunities capitalising on the existing service customer base, distribution networks, specialised accreditations and technology developments.



Asking price: \$1,450,000

Stuart McLachlan / 0404 687 706 / stuartm@linkbusiness.com.au

Ref: Enquiry

Floating Function And Event Centre

New South Wales

2012/2013 net profit exceeding \$560,000 which doesn't including food catering as it is outsourced

Over \$600,000 in food sales on top. Assets exceeding \$2,000,000.

Alist event space. 240 capacity vessel. World class views of the Harbour Bridge and Opera house.

Minimum spend on hire is \$25,000 - 2013/2014 Bookings filling up fast.



Asking price: \$3,650,000

Clifford Forster / 0422 486 277 / cliffordf@linkbusiness.com.au

Ref: 11538

Ice Manufacturing & Distribution Sydney Region

This business manufactures and supplies wholesale food grade packaged ice to clients throughout NSW and ACT including major fuel chains, independent service stations, food manufacturers, hotels and bottle shops.

Established in 1975 the business has grown to produce 100 tons of quality ice daily and has a small fleet of trucks and merchandisers to effectively service its growing customer base.



Asking price: \$1,700,000 plus Stock

Ref: 12090

Ian Jones / 0402 111 500 / ianj@linkbusiness.com.au

Niche Infrastructure Service Business Sydney Region

Investment features include:

- Extensive knowledge and network of contacts within industry
- EBIT approx. 24%
- Technically skilled and experienced team
- Ability to undertake all aspects of project from concept to delivery
- Involvement in key NSW infrastructure projects
- ISO 9001 QMS compliant
- Blue chip client base with key infrastructure companies
- Strong pipeline of future work



Asking price: \$5,000,000

Ref: Enquiry

Sean Wolrige / 0405 784 132 / seanw@linkbusiness.com.au

Specialist in Structural/Insurance Repair & Building. South Australia

- Well known and respected business
- Excellent reputation for client service
- Significant activity via referrals from insurance companies needing specialised assistance
- Sales continually improving
- Strong profitability
- Several of the staff are highly competent in the intricacies of the business and would be a real asset to a purchaser
- Vendor will assist if required
- Price includes freehold, stock and WIP



Asking price: Approx. \$1,700,000

Ref: 11967

Bronte Schubert / 0427 253 870 / brontes@linkbusiness.com.au

University Campus – Retail Food Group & Catering. Newcastle Region

The business primarily operates eight (8) retail food outlets and a highly profitable catering business within a major University Campus with existing long term and favorable lease and supply arrangements.

Turnover in excess of \$2.8M PA. Currently under management. Recent refurbishments costing over \$1.2M with physical assets worth around \$850,000.

Limited competition for a large and relatively captured market.



Asking price: \$1,000,000 plus Stock

Ref: 12118

Ian Jones / 0402 111 500 / ianj@linkbusiness.com.au

Marion Bay Holiday Villas South Australia

Close to beach, adjacent to Innes National Park, Yorke Peninsula.

Work only 15-20 hours per week for \$100,000 per annum income.

8 individual villas (1 with wheelchair access).

5 x 2 bedroom, 3 x 1 bedroom, reverse cycle air-conditioning, en-suites, private verandah and allocated parking.

Exchange a current investment for this opportunity.

Common areas include laundry, BBQ & gardens.



Asking price: \$1,250,000

Ref: 12023

Steve Foreman / 0418 778 800 / stevef@linkbusiness.com.au

Managed – Transport Business Australia Wide

Fully managed. Last 3 years EBITD \$1,304,770

This business has been operating since 1979.

All the management and staff are in place and have strong relationships with their clients nationally. (Contract in place).

The fleet of vehicles is well maintained; the plant and equipment is valued approximately at \$4.5M which includes 18 x trucks, 46 x trailers and more.



Asking price: \$4,880,000 plus Stock

Ref: 11186

Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Businesses for sale - Queensland / Sunshine Coast

Wholesale Coffee, B2B Sales, North Qld

This business offers a one stop shop including supply maintenance and service of world class machines. As well as providing training and great quality consumables to the customer base.

The business features excellent margins, low overheads. Great quality product ensures a recurring back end income.

A BRW winner for highest growth by outlets plus highest revenue.



Asking price: \$450,000 WIWO

Jess McGinty / 0405 461 450 / jessm@linkbusiness.com.au

Ref: 11934

Air Conditioning: Commercial & Major Projects

- Townsville based operation specialising in design, supply, installation and servicing across a broad spectrum of mechanical services
- Air conditioning, refrigeration and ventilation
- Turnover over of \$8.9M
- Boasts major clients across state and national in education, health, defence and justice
- Major supplier to local and state wide industry and construction
- Backed by highly skilled and qualified staff
- Company name of more than 30 years



Asking price: Refer to Broker

Manuel Ribeiro / 0429 626 835 / manuelr@linkbusiness.com.au

Ref: 12230

Sunshine Coast

Superb Seafood Takeaway – No Expense Spared

- Excellent position in small town opposite supermarket
- New premises with everything fitted out to the highest degree. Majority of plant & equipment are new and in great working order
- Outdoor seating for up to 16 people, with scope to increase
- Huge loyal customer base servicing great catchment area for thousands of residents
- Open 6 days a week, trading from 11am to 8pm Tuesday to Sunday



Asking price: \$159,000 plus Stock

Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

Ref: 12199

Bakery Factory & Four Retail Outlets

- Established 25 years, current owners have had business 12 years
- Custom built factory bakery supplying their own retail shops only, no wholesale customers, running at only 60% production
- Offering large range of breads & gluten free products
- One outlet in shopping centre offers unique concept of 'create your own sandwich' & café, huge potential to develop further
- Customised computer software allowing easy cost of products & monitoring of wastage to maximise profits, excellent systems in place



Asking price: \$750,000 plus Stock (+Freehold Factory \$630,000 incl) Ref: 12214

Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

Cartridge World Franchise

- Opportunity to purchase a well established Cartridge World store
- Operating since 2001 by current owners
- Located on busy main road
- One of the fastest growing regions, covering a large area
- Low operating costs and healthy net income each month



Asking price: \$295,000 plus Stock

Manuel Ribeiro / 0429 626 835 / manuelr@linkbusiness.com.au

Ref: 12204

Newsagency Sunshine Coast Hinterland

- Located in the picturesque town of Woombye in the Sunshine Coast Hinterland
- 15 mins to the glorious beaches of Mooloolaba
- Excellent modern shop fit-out
- Prime location next to busy supermarket, only newsagent in town
- Excellent opportunity for couple or family
- Attractive rent and long lease available



Asking price: \$550,000 plus Stock

Manuel Ribeiro / 0429 626 835 / manuelr@linkbusiness.com.au

Ref: 12027

Diesel Repairs, Maintenance & Fabrication

- Well established growth business in niche market
- Specialist diesel mechanical repair and concrete plant and truck maintenance
- Specialist and sustained customer base
- Little competition
- Current owner since inception 2007
- Owner will stay on if required



Asking price: \$295,000 WIWO

Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

Ref: 11533

Aroma Bliss Cafe

- Well established 5 day café, opened from 6:30am to 3:00pm and is in great location
- Lots of parking
- Long lease, affordable rent with opportunity for growth
- Strong return on investment for an owner operator
- Suit individuals who are passionate about good coffee and food
- \$6,000 turnover per week and growing
- Using 12-14 kg of coffee per week



Asking price: \$129,000

Manuel Ribeiro / 0429 626 835 / manuelr@linkbusiness.com.au

Ref: 12183

Gloria Jeans Coffees – Gold Coast

- Top franchise in great location
- Turnover growing rapidly. Long, long lease
- Good staff in place
- Great fit-out and equipment
- Be part of a large reputable franchise
- Netting owner/operator \$89,000 (2013)



Asking price: \$220,000 plus Stock
Peter Jackson / 0418 986 991 / peterj@linkbusiness.com.au

Ref: 11806

Printing, Graphic Design & Signs

Net profit to owners 2013 \$214,587

They are predominately a print brokerage with onsite graphic design and a digital print capability and can print for the outdoors: Signs, stickers, metal, foam board and corflute. As well as for indoors: Printed stationery, letterheads, business cards, brochures and flyers. Promo: Posters, promotional display banners, outdoor banners, vehicle decals.



Asking price: \$349,000 plus SAV
Peter Jackson / 0418 986 991 / peterj@linkbusiness.com.au

Ref: 11870

Bread Run Vendor – Gold Coast

Delivering exclusively for Gold Coast Bakery. Independent bread Vendor as opposed to a franchise.

Easy to operate, owner works 41 hours per week. Gold Coast Bakery is family owned and has been supplying bread products since 1956. Excellent return on investment.



Asking price: \$75,000 (includes vehicle)
Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Ref: 12228

Only Florist in Trendy Location

\$500,000 sales pa

This is one of the Gold Coast's leading floral designers.

They are floral providers to some of the Coast's leading restaurants, hotels, airlines, law firms, accountancy firms and major event organisers. Preferred wedding and day to day florist to one of the major hotels in the area.



Asking price: \$115,000 plus Stock
Graham Tippett / 0418 782 082 / grahamt@linkbusiness.com.au

Ref: 11787

Well Presented Convenience Store

Well presented convenience store located at the northern end of the Gold Coast has come up for sale.

Set in a small shopping centre with 9 other shops which are all tenanted, servicing the local population. Approximately 2,500 residences plus good passing traffic.

The store is extremely well presented with good lighting and security including alarms and cctv.



Asking price: \$160,000 (neg) plus Stock
Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Ref: 12171

Motorcycle Protection Products - Manufacturing

Specialising in custom protection accessories for motorcycles - carbon fibre composite.

Excellent solid business operating for over 24 years. Very low overheads, cost of goods approx. 12-13% per year.

Situated on the Gold Coast but can be located anywhere in Australia.

Experience with fibre glassing would be an advantage, but not necessary as owner will fully train.



Asking price: \$95,000 plus Stock
Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Ref: 11859

Buy a Job in Queensland

Company offers \$1,500 per week work guarantee (after stock taken out).

Join over 160 Jim's Antenna Franchisees. Installation of antennas and associated services including satellite installs, home theatre installs, phone points, data and cabling.

Territories available in South East Queensland. No experience necessary, full training and support provided. Custom business software provided. Over 90% brand recognition



Asking price: \$59,000
Peter Jackson / 0418 986 991 / peterj@linkbusiness.com.au

Ref: 11152

Fish & Chips

Urgent sale required for this busy fish & chips outlet.

Located in food court of business district shopping centre.

Established over 15 years, current owner over 3 years.

Ideal husband and wife team.

Owner is very committed to sell due to family reasons. Open to all reasonable offers.



Asking price: \$45,000 plus Stock
Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Ref: 12324

Businesses for sale - Brisbane, QLD

How Good Is This Coffee Business?

Ideal husband and wife lifestyle opportunity (you don't necessarily need casual staff). Plenty of cash and great hours. Still room for market expansion. Low rent, with long lease. Coffee sales 25+kg per week. Coffee prices under market (owner says these can be increased). Minimal food preparation. This is an easy entry business to the coffee and food industry. (Request an executive summary for further details).



Asking price: \$120,000 plus SAV
Harry Corones / 0406 808 845 / harryc@linkbusiness.com.au

Ref: 12135

Restaurant For Sale

This business has been owned for 18 years and the owners are now ready to retire. It has rewarded them handsomely over the years. Very busy Italy restaurant within 6km of the city, very good location in a wealthy suburb on a busy road with great after hours parking available.

- Open 6 nights, very short hours
- Good net profit to working owners
- Fully equipped. Fully licenced
- Great opportunity to reinvigorate
- Beer and pizza, heaven!



Asking price: \$110,000 plus SAV
Christina Li / 0405 613788 / christinal@linkbusiness.com.au

Ref: 12237

Bucking Bull – Garden City

This is a brand new store in the newly refurbished Garden City shopping precinct.

The Bucking Bull store will be the first of its kind and to have its own sit down dining area.

This is a 100% Australian owned franchise with national brand recognition. The company gives extensive training and ongoing support.



Asking price: \$350,000
Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Ref: 11168

Three Loan Shops – Established 8 Years

Net Profit \$181,000

- Well recognised brand name with 3 stores in the Brisbane area
- All stores situated in central locations with low rent and overheads
- Each store has a full-time manager and staff in place
- Solid trading figures for all 3 stores
- Strong online presence with consistent sales



Asking price: \$600,000 plus Stock
Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Ref: 12050

Mechanical Workshop

This workshop has an annual turnover of more than \$1M.

Is extremely well run with all good people and systems in place. Day to day run by a manager. Net \$170,000 for the owner and has records since 1996 so can track performance back.

Major expansion area Brisbane and owner wants to sell to retire. Excellent business.



Asking price: \$395,000 plus Stock
Tim Craft / 0411 874 452 / timc@linkbusiness.com.au

Ref: 12226

Do You Want To Make Good Money?

- 5 day café
- High coffee sales – 35kg+
- A fully integrated and modern POS system
- Commercial kitchen
- Located in a blue-chip area of Brisbane
- Secure Lease with very competitive rent



Asking price: \$595,000 plus Stock
Blair Luckman / 0433 227 997 / blairl@linkbusiness.com.au

Ref: 12148

Import/Wholesale/Distribution – Under Full Management

Sales \$3M+ pa / Net Profit \$282,000 pa

- Exclusive Australian distributor of hi-tech audio visual products
- Supplies award winning brand items designed specifically for the Australian marketplace
- Extremely strong sales through huge dealer network
- Operating under full management with simple systems and procedures in place
- Products are purchased under supply agreement by schools and universities



Asking price: \$895,000 plus Stock
Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Ref: 11736

Auto Industry – Paint Refinishes

Owner/Operator Net Profit \$255,147 (2012)

- Specialises in large heavy vehicles - strong referral base
- Loyal, experienced and qualified staff in place
- Replacement value of Plant and Equipment valued at around \$750,000
- No special qualifications required
- Owner retiring after 30 years
- High quality business - once in a lifetime opportunity



Asking price: \$395,000
Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Ref: 11733

Continental Foods – Wholesale & Retail

Spacious, well-presented family-owned delicatessen / convenience store, only minutes from the Brisbane CBD. Long history of successful trading, and a very loyal, diversified client base.

Extensive P&E list, including multiple Commercial-scale refrigerators/freezers, plus video security system. Refrigerated delivery van, to service the growing list of wholesale clients.

A secure lease already in place, extending out until 2014, plus 2 x 5 year options.

Current owner is happy to assist with training and handover.



Asking price: \$199,000 plus Stock
Len Hepburn / 0412 045 799 / lenh@linkbusiness.com.au

Ref: 11349

Your Money Back In 12 Months

Established for over 11 years this highly profitable salon is now on the market for the first time. Current sales are up 15% on last year and now average close to \$6000 per week. One full-time & one part-time working owner. This salon has huge potential with more than enough room to install a beauty room to increase sales and profits. One working owner would earn their money back in 12 months!



Asking price: \$449,000
Frank Willett / 0415 288 954 / frankw@linkbusiness.com.au

Ref: 11404

Wild Cards & Gifts

We have the perfect franchise opportunity for you. Wild Cards & Gifts has been one of the most successful Australian franchise systems in the last 10 years.

Align yourself with a reputable branded store that just recorded a 10% year on year growth, is in the list of Australia's 100 fastest growing companies, all systems and staff in place, then sit back and reap the benefits.



Asking price: \$249,000 plus SAV
Vince Konig / 0430 332 208 / vincek@linkbusiness.com.au

Ref: 11916

Kwik Kopy Franchise For Sale

This Kwik Kopy franchise was established in 1984. The vibrant inner city suburb in which the business is located has undergone many changes over the last 30 years. It is now undergoing extensive urban renewal with many high rise residential apartments and new office complexes being built. The business has continually upgraded services and equipment as technology advanced and was one of the first franchises to introduce design services. These investments have also set the business up for further growth without further major capital investments for some time.



Asking price: \$390,000
Vince Konig / 0430 332 208 / vincek@linkbusiness.com.au

Ref: 11593

Huge Lotto Sales, Huge Profits

This has to be one of the best buys on the market today. Lotto commission alone covers the rent with over \$100,000 to spare. Huge potential to expand into gifts in this busy and very profitable newsagency, making real money for an astute owner from day one.

Located in a high growth corridor, this business is priced to sell!

Delivery run handed back over 12 months ago, shop hours only.



Asking price: \$395,000 plus SAV
Frank Willett / 0415 288 954 / frankw@linkbusiness.com.au

Ref: 11922

Wendy's Ice Cream Franchise

Premier outlet situated in a prime, high-traffic location within one of Brisbane's busiest shopping centres.

Long trading history with solid sales and consistent profits.

Being part of a Wendy's franchise give you brand recognition, training and support.

Everything in place – fully staffed and equipped, plus secure Lease with very reasonable rent.

Nothing more to spend - delivering profits from day 1.



Asking price: \$180,000 plus Stock
Len Hepburn / 0412 045 799 / lenh@linkbusiness.com.au

Ref: 11698

CBD Newsagent For Sale

- Excellent exposure in best location of Brisbane city
- Lotto sales exceed rent payments
- Consistently makes high and secure income for one working owner, and very high net profit as well
- Long and secure lease, reasonable rent
- Trained staff in place
- Ideally suited to any kind of buyer
- This business is well set up and will continue to reward the new owner handsomely



Asking price: \$695,000
Christina Li / 0405 613788 / christinal@linkbusiness.com.au

Ref: 11936

Leading Edge (RTO) Training Organisation With Established Reputation

This RTO will appeal to but not limited to professionals in the health industry, counselling, coaching, motivation, hypnotherapy and natural therapy world. In addition it provides a great platform to launch other nationally recognised courses.

This business opportunity would be perfect for an existing RTO or training organisation to diversify its business base, or a college wishing to get into the accredited area of training.



Asking price: \$295,000 WIWO
Seth Leverton / 0406 109 150 / sethl@linkbusiness.com.au

Ref: 11833

Businesses for sale - Brisbane, QLD

Electrical Products Distributor & Kit Manufacturer

- Distributor of Industrial and commercial electrical products
- Services a wide and varied client base
- Can be relocated (if required) not location dependent
- Small level of manufacturing and servicing on specific products
- Retiring owner of 12+ years, operating 20+ years
- Compliant to quality assurance ISO 9002-1994
- Seller will stay on for handover period if required



Asking price: \$195,000 plus Stock

Ref: 11856

Blair Luckman / 0433 227 997 / blair@linkbusiness.com.au

Automotive / Mechanical Workshop with Freehold - Southside

This long established family business, located within Brisbane's best known Automotive precinct, caters for the complete range of Automotive maintenance and repair work. It comes complete with Solid Consistent Income/Turnover, Office/Reception and spacious Workshop area, An long list of Plant & Equipment, Excellent Customer base, with regular repeat business, A Long Lease is on offer with very reasonable Rent, or purchase the Freehold and free yourself of Landlords forever!



Asking price: \$85,000 plus Stock

Ref: 12316

Len Hepburn / 0412 045 799 / lenh@linkbusiness.com.au

EFM Fitness Club Franchise Brisbane

- Set in a new purpose built site located in a busy Brisbane hospital within a swimming pool complex this club has a huge audience with access to all the hospital staff
- Agreement with hospital for rent-free occupation
- Extremely low overheads
- Great membership numbers and increasing every month
- All members on direct debit through salary sacrifice



Asking price: \$109,000 WIWO

Ref: 11845

Seth Leverton / 0406 109 150 / sethl@linkbusiness.com.au

Beachfront Brisbane Café & Restaurant

Located on the Southern Redcliffe Peninsula only 32km from Brisbane CBD this restaurant offers a fantastic business and lifestyle opportunity.

With the best of both worlds - European breakfast and Indian dinners.

Cycling and tourism hotspot!

Extensive modern fit-out with indoor and outdoor dining offering fantastic views over Moreton Bay.

Trading 6 days.



Asking price: \$199,000 WIWO

Ref: 11951

Seth Leverton / 0406 109 150 / sethl@linkbusiness.com.au

One of Brisbane's Best Known & Renowned Bar/Restaurants

This restaurant boasts a huge growing trade with a massive profit to a working owner of around \$500,000 per year! Private functions add to the value of this business. Huge development planned in this area in the next 5 years, your future growth is guaranteed.



Asking price: \$895,000

Ref: 12087

Frank Willett / 0415 288 954 / frankw@linkbusiness.com.au

Pizza Capers – 46% RO

- Currently 100% under management - owner operator upsides
- High population growth territory. NW of Brisbane
- Business longevity - long lease aligning with long franchise agreement
- All equipment owned - not leased
- Ongoing training and support
- Local area marketing opportunities
- Business fully systemised - ready to go
- Full financials available



Asking price: \$298,000 plus Stock

Ref: 12098

Blair Luckman / 0433 227 997 / blairl@linkbusiness.com.au

Prestige Salon In Upmarket Inner City Suburb

Beautifully presented with the best fittings and fixtures. Shortcuts software system manages extensive client database. 11 work stations and 3 basin configuration. Parking for clients. Turnover at \$5,000+ per week. Secure lease on good terms. Located in a hugely expanding suburb with extensive unit development completed and under construction. This salon has not reached its full potential and represents an excellent opportunity to buy an easily expandable hairdressing business.



Asking price: \$115,000 plus SAV

Ref: 12131

Harry Corones / 0406 808 845 / harryc@linkbusiness.com.au

Great Money Maker For Business Minded Hairdresser

Central City – CBD location. Comes with access to swimming pool, gym and BBQ. Very prominent eye catching location but with low rent. Computerised – with Shortcuts software. Extensive client base. Spread over two levels with internal staircase also has its own bathroom, toilet and kitchen. Car parking in building. 5 work stations, 2 basins. Fit out/plant and equipment in excellent condition. (Request an executive summary for further details).



Asking price: \$37,000 plus SAV

Ref: 12129

Harry Corones / 0406 808 845 / harryc@linkbusiness.com.au

Popular European Restaurant in Parramatta - 5 days

- Fantastic location in the heart of Parramatta dining precinct
- Long lease for security of tenure with excellent rent for area
- Healthy 6 figure profit for an owner operator.
- Accountant prepared financial reports available for due diligence
- Trades only 5 days per week providing a great work/life balance.
- Seats up to 70 people with a 7 day midnight on-premises liquor licence.



Asking price: \$319,000
Sean Wolrige / 0405 784 132 / seanw@linkbusiness.com.au

Ref: 12359

Leading Truck Body Manufacturer – Great ROI

Long established NSW-based builder and supplier of custom-designed truck bodies to government and commercial fleets.

This business is showing strong growth, with orders for FY2014 on track to exceed the previous year.

Loyal, qualified trades staff in place. Large factory with long lease. Great return on investment. Owners plan to retire but will stay on to transition.



Asking price: \$495,000
Vic Whiteley / 0418 146 463 / victorw@linkbusiness.com.au

Ref: 11861

Exciting Low-Entry To The Fitness Industry

Tired of working for someone else?

Always thought it was too expensive to start your own business?

Here is a ground floor opportunity into the fastest growing business model in the Health and Fitness industry.

Investors or Owner Operators alike can capitalise on the most innovative and dynamic new training in Australia.

No Experience in the fitness industry is required.

Asking price: \$50,000 plus equipment
Heath Nicholson / 0413 317 380 / heathn@linkbusiness.com.au



Ref: 12082

Mexican Food Manufacturer – High Quality Corn Based Products

• One of Australia's fastest growing suppliers of authentic Mexican food products to the restaurant and wholesale food industries

• Products include corn chips, tortillas and taco shells. All products are gluten and preservative free, with Halal and Kosher certification

• Production line factory with long lease. Growing network of distributors, with considerable room for further expansion

• A creative manager and marketer can quickly take it to the next level

Asking price: \$400,000
Vic Whiteley / 0418 146 463 / victorw@linkbusiness.com.au



Ref: 11913

Threebeans Coffee Franchise In Sydney's Eastern Suburbs

- Fantastic location in a very busy and vibrant suburb!
- Rent at 11% of turnover
- 7 year lease
- People queue to get in on weekends. Extremely popular place to meet and relax
- One owner operator can Net \$150,000 pa (PEBITDA)
- Full training provided by franchisor
- Strong up and coming brand in NSW. Vendors speak highly of the Franchisor and the system
- Don't let this one get away!

Asking price: \$355,000
Mark Scott / 0447 219 799 / marks@linkbusiness.com.au



Ref: 12169

Gloria Jeans Macarthur / Camden



- Long Lease to 2027. 3 years x 5 years x 5 years
- Rent at 10.2% Turnover
- Nets Owner Operator 130,368k PA.
- Extended trading hours allowed in this location.
- Situated in an extremely busy and well frequented location with both professionals and retirees at the door
- This store neighbours many medical professions, specialists, podiatrists and all associated with two hospitals in close proximity.
- First time this store has been offered for sale!!!!
- Ideal as a quality return on investment with minimal input or as a stable earner for those entering the industry who would not normally have the experience and/or know how to attain and prosper as an independent.

Asking price: \$360,000
Mark Scott - 0447 219 799 / Matthew Page - 0418 115 204

Ref: 12254

Café With A Difference North Shore

- Recently refurbished with new fixtures and fittings
- Great location near easy access parking and transport
- Good lease and very affordable rent
- Excellent for functions and extra income
- Open 7 days with sales growing nicely
- Unique café with an inviting and pleasurable ambience



Asking price: \$130,000 plus SAV
David Fitzgerald / 0411 693 588 / davidf@linkbusiness.com.au

Ref: 12217

Businesses for sale - New South Wales

Cash Cow – Master Franchise



- Net profit over \$200k and growing for owner
 - Very low overheads
 - Resilient business with strong residual income stream
 - Large territory in fast expanding area
 - Nationally established franchise network
 - Strong brand with successful proven systems
 - Lifestyle business for entrepreneurial executive
 - Very flexible 5 days Mon to Fri only
- Established over 10 years with exceptional growth opportunities

Asking price: \$550,000 **Ref: 12234**
David Fitzgerald / 0411 693 588 / davidf@linkbusiness.com.au

Sheds & Garages - Hunter Area

This business comes with a well fitted out office and display sheds and accessories. It also comes as a freehold with a three bedroom home on the property. The home is currently tenanted bringing in extra income but you can use as a living quarters right next to work, no commuting.



Asking price: \$320,000 **Ref: 12276**
Philip Johns / 0415 974 033 / philipj@linkbusiness.com.au

Fresh Fruit Juices & Healthy Yoghurt Kiosk

- Profitable business.
- Heavy foot traffic.
- Located in a busy shopping centre.
- Easy business to run.
- Looks like a franchise but there are no fees.
- Improvements to the area will boost foot traffic in the very near future.
- This business can run without a manager.



Asking price: \$110,000 **Ref: 12341**
Paul Hulme / 0410 545 666 / paulh@linkbusiness.com.au

Oporto Franchise Stores

Three stores in Sydney and Regional NSW to choose from Oporto® has developed into a strong player within the quick service restaurant market over the past two decades and this growth is set to continue. These franchise stores are ideal as a quality return on investment with minimal input or as a stable earner for those entering the industry who would not normally have the experience and/or know how to prosper independently.



Asking price: From \$249,000 to \$500,000 **Ref: 11863**
Matthew Page / 0418 115 204 / matthewp@linkbusiness.com.au

Sub Franchise Stores

Four stores to choose from in Sydney, Central Coast, Newcastle and North Coast of NSW

A great business system with 33,500 stores worldwide. These franchise stores are ideal as a quality return on investment with minimal input or as a stable earner for those entering the industry who would not normally have the experience and/or know how to prosper independently.



Asking price: From \$150,000 to \$300,000
Matthew Page / 0418 115 204 / matthewp@linkbusiness.com.au

Training Organisation RTO



- Established 20 years with blue chip client base
 - Government contracts
 - Coveted database
 - Income in excess of \$100,000
 - Very little overheads
- Excellent business processes, systems & procedures, marketing programme and proven training manuals.
- This business has been set up with a very solid foundation for growth.

Asking price: \$145,000 **Ref: 12210**
David Fitzgerald / 0411 693 588 / davidf@linkbusiness.com.au

Sydney Surveying Firm For Sale

Investment features include:

- Multiple registered surveyors employed
- EBIT approx. 30% - very lean and mean
- Reputation for quality built over 30 years
- Low risk exposure within diverse client base
- Highly experienced, skilled and autonomous staff
- Experienced in cadastral (subdivision & strata), construction, lease and detailed surveys



Asking price: \$850,000

Ref: 12166

Sean Wolrige / 0405 784 132 / seanw@linkbusiness.com.au

Iconic Eastern Suburbs Italian Restaurant and Bar

- Sales approx. \$30k - \$35k per week making a generous ROI for the owner
- Loyal and distinguished clientele have made this business a winner for the last 15 years
- A destination restaurant and a local favourite for this eastern suburb.
- Loads of growth potential through weekend breakfast trade and opening Mondays
- The business has management in place however owner ensures quality control
- Liquor licence is till midnight 7 days. The bar side of the business could be enhanced



Asking price: \$495,000 plus Stock

Ref: 12175

Sean Wolrige / 0405 784 132 / seanw@linkbusiness.com.au

Crust Gourmet Pizza Bar Greater Western Sydney

Quality pizza. Quality business.

Pizza Franchise business Sydney Greater West

Short trading hours.

Great training provided.

All territories for the NSW / ACT market sold only re sales available.

Australia's number one Gourmet Pizza brand.

Up to 50% unsecured finance available.

More Crust Franchises available on our web site

Asking price: \$249,000

Ref: 12150

Matthew Page / 0418 115 204 / matthewp@linkbusiness.com.au



The Prince Charming Of Inner City Cafes

This cafe sells approx. 70kg of coffee per week.

A trendy cafe you can be proud of.

Currently run by management.

Lots of opportunity to improve by the right owners.

Similar to the cafe lanes in Melbourne.

It's a winner with high profits.



Asking price: \$380,000

Ref: 12200

Marco Gentili / 0404 805 222 / marcog@linkbusiness.com.au

Digital Advertising & Publishing - Est. Subscription Revenue



Great business in the growing field of digital advertising and publishing. Its approach allows small trades businesses, such as plumbers, builders and electricians to gain a professional web presence with customised advertising packages.

It's an exciting business that just keeps growing, as it builds on established subscription revenue. Over 180 active customers with an untapped Australia-wide market.

Significant growth potential to move into associated advertising areas, including banner advertising by suppliers of trades products. Easy to manage from any location.

Asking price: \$350,000

Ref: 12167

Vic Whiteley / 0418 146 463 / victorw@linkbusiness.com.au

Exclusive Design Product Australia

- Unique and exclusive interior products
- Import and wholesale direct from manufacturer
- Commercial contracts as well as homes
- Growing blue chip client base
- Strong branding and excellent domain
- Very low overheads and flexible hours
- Excellent business opportunity for strong sales growth
- Owner moving overseas after establishing a coveted and growing client base



Asking price: \$75,000 plus SAV

Ref: 12191

David Fitzgerald / 0411 693 588 / davidf@linkbusiness.com.au

Takeaway BBQ Chicken Shop Inner West

- Turnover \$9,000 minimum. Rent \$800 PW
- Three time finalist in the Local Business Awards.
- 300 to 400 chickens per week.
- 360 kg's of Potato chips per week.
- 60 kg's of kebab meat per week.
- Outdoor & indoor seating with a private function space.
- Three time finalist in the Local Business Awards.
- Comes with a 3-bedroom apartment.



Asking price: \$165,000

Ref: 12368

Paul Hulme / 0410 545 666 / paulh@linkbusiness.com.au

Businesses for sale - Sydney Region, NSW

Asian Takeaway – Inside A Food Court

- Food court position - corner position with lots of exposure from entrance
- Monopoly in the shopping centre - no other Asian takeaway in the entire mall!
- Biggest shopping mall in the area and still expanding
- Solid established business with great profit
- 80-90% customers are regulars and Westerners
- Will be supported by franchisor with training and ongoing supports



Asking price: \$550,000 plus Stock

Ref: 11880

Canaan Lim / 0411 492 804 / canaan@linkbusiness.com.au

Nightclub – Sydney South West

Large scale nightclub with 3am liquor licence. Cheap rent. Brand new fit out. Three bars in the club for fast drink service. Run under management. 458 licensed capacity. No other nightclub in over 40km. Large indoor / Outdoor smoking area. Long term lease. 650 car parking spaces surround the venue.



Asking price: \$285,000 plus Stock

Ref: 12097

Clifford Forster / 0422 486 277 / cliffordf@linkbusiness.com.au

Business To Business Stationery Supplier

Earnings for owner operator \$65,127 pa

Established 13 years

Large database of clients

Monday – Friday only

Located in growing industrial/commercial area

Solid base with huge growth potential

Strong and growing online business

Price includes a 2009 Hyundai iMax worth over \$20k



Asking price: \$150,000 plus SAV

Ref: 12246

David Fitzgerald / 0411 693 588 / davidf@linkbusiness.com.au

Fashion / Jewellery / Cosmetics Retail store

One of seven stores already established in Sydney with limited competition in this highly desired retail market.

Very easy business to run. No experience needed. Full training and support is offered by the vendor and this will be on going.

The store maximises the store space available allowing for greater customer interaction with you and the products.

One person can operate this business so huge labour cost savings.



Asking price: \$299,000

Ref: 12133

Mark Scott / 0447 219 799 / marks@linkbusiness.com.au

Airport Parking Business – Est Since 1987



This business has been established for 27 years. Located close to the airport providing parking services and shuttle bus to their flight.

- Simple and easy to run without much experience
- Great website included. Majority of the customers find the business through Google and word of mouth
- Well established and stable throughout the year
- Parking space for 130 cars, average around 95-120 cars
- Needing only two workers most days and just one person on quieter days
- Suitable for a family to run

Asking price: \$695,000 plus Stock

Ref: 11915

Canaan Lim / 0411 492 804 / canaan@linkbusiness.com.au

Upmarket Wine Bar – Sutherland Shire

Turnover \$876,574 per annum annualised.

Rent under 10% of turnover. Long lease 4+5 years. Short hours – only 4 nights per week. Prime location. 69 indoor seats. 15 outdoor seats and 12 stools at the bar. Inner city feel, affluent customer base. Average cost per head spend between \$70- \$80. Small bar environment. New fit out. Ability to trade days and extra nights.



Asking price: \$495,000 plus Stock at value

Ref: 12112

Clifford Forster / 0422 486 277 / cliffordf@linkbusiness.com.au

Asian Takeaway - Eastern Suburbs, \$10K PW

- Turnover: AVG \$10,200pw. Rent: \$1,646pw inc GST
- Excellent location – Major shopping area, close to hospitals and university
- Low rent. Great fit out with near new equipment
- Big kitchen and coolroom. Small office space included
- Still plenty of rooms for improvement and maximise profits



Asking price: \$160,000 plus Stock

Ref: 12224

Canaan Lim / 0411 492 804 / sydney@linkbusiness.com.au

Businesses for sale - Hunter, Central and North Coasts, NSW

Dry Cleaners

Modern operation with two outlets. The main processing plant and retail outlet is located in a busy shopping street overlooking Lake Macquarie and the second store is located in major regional centre. Well maintained and fully fitted equipment gives ease of production for this operation. Excellent reputation for good quality and service ensures a strong and loyal customer base.



Asking price: \$250,000 plus Stock
Phillip Johns / 0415 974 033 / phillipj@linkbusiness.com.au

Ref: 12273

Coffee Shop – CBD Northern Rivers

- Amazing - 74% ROI
- Net Profit \$197,000
 - 5.5 days only. Mon-Fri (8am-5pm), Sat (7am-1.30pm)
 - Low rent - Solid lease
 - Full tax figures - "Bank friendly"
 - Meets migration criteria
 - Perfect lifestyle business
 - Ticks all the boxes



Asking price: \$265,000 plus Stock
Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Ref: 11433

Café – 5 Days Only, Under Management, Long Lease

- Prominent position - amongst corporate buildings
- Under management
- Corner position
- 5 days only - trading time can be extended
- Can apply for alcohol license
- Light cooking only
- Another corporate building will be building opposite



Asking price: \$295,000 plus Stock
Canaan Lim / 0411 492 804 / canaan@linkbusiness.com.au

Ref: 11939

Beauty Therapy

Step into this tranquil oasis and feel the calming embrace of this beauty therapy operation. A large and welcoming reception area gives immediate reassurance to the clients of a therapeutic experience about to be enjoyed.

Five treatment rooms and scope to add more if business demands allows you to cater for the busy periods but not compromise on the quality of delivery.



Asking price: \$65,000
Philip Johns / 0415 974 033 / philipj@linkbusiness.com.au

Ref: 11692

Asian Supermarket

This established and profitable business is the largest Asian supermarket in its region. It serves a loyal and growing customer base with mainstream groceries as well as international and Asian cuisines. Products include a wide range of fresh Asian groceries and produce, crockery, herbal medicines and Gluten free products. Turnover \$20,000 per week. Excellent location and website, with a great e-commerce platform.



Asking price: \$400,000 plus Stock
Ian Jones / 0402 111 500 / ianj@linkbusiness.com.au

Ref: 12057

Brewery Run



Based in the Lake Macquarie region of NSW, this 'rare diamond' of a business carries with it 'goodwill' established over a period of 15 years. Features include:

- Established 50 years with over 20 regular customers including major clubs & liquor outlets
- Covers a very centralised area in the Hunter region
- Includes two well maintained and serviced Hino trucks, with low kms and 12 mths rego
- Full training provided, including time in the vehicle with the owner, prior to handover
- Profit wise, you can expect to earn between \$140k and \$145k before tax!

Asking price: \$355,000
Stuart McLachlan / 0404 687 706 / stuartm@linkbusiness.com.au

Ref: 12071

Service Station Tyre Centre

Are you looking for a business with a great income and a great seaside lifestyle? This is the one. A petrol station and tyre service all rolled into one. The only service station in town and the only tyre service for miles around means everyone has to come to you. The beach and ocean are just a stone's throw away, so enjoy those cooling sea breezes whilst working in this paradise.



Asking price: \$700,000
Philip Johns / 0415 974 033 / philipj@linkbusiness.com.au

Ref: 12274

Businesses for sale - South Australia

Newsagency and SA Lotteries Agent

- Well presented family owned business
- Current T/O approximately \$9,500 per week plus Lottery Commission (approximately \$80,000 pa)
- Supplying a full range of newspapers, magazines, cards, stationery with some giftware
- Operates as a sub-agent on newspapers
- Full agent for magazine supply and distribution
- Currently trading 5½ days a week
- Potential for growth with nearby housing development
- Excellent lease with fair rent



Asking price: \$175,000 plus Stock
Richard Hall / 0419 814 748 / richardh@linkbusiness.com.au

Ref: 12024

Offshore Surf Golden Grove

Strategically situated in the popular and modern Golden Grove Village shopping centre. The current owners established the business in 2003. Comprehensive and diverse range including all popular, best-selling brands. Annual sales in excess of \$1.1M. All leading surf brands. Good profits. Skilled staff. Genuine reason for sale. All sale offers submitted. Vendors are keen to negotiate with serious buyers.



Asking price: \$90,000 plus Stock (approx. \$280,000)
Doug Willats / 0412 089 575 / dougw@linkbusiness.com.au

Ref: 12012

Mylor Bakery

- Current sales - \$6,000 per week
- Adelaide Hills location
- Currently only baking 4 nights per week
- Wholesale distribution with growing demand
- Ideally suit young couple with an interest in baking



Asking price: \$120,000 plus Stock o.n.o.
Bronte Schubert / 0427 253 870 / brontes@linkbusiness.com.au

Ref: 12067

1918 Bistro & Grill

The Barossa is synonymous with quality. Quality wine, quality food and quality expectations. All three are satisfied at "1918 Bistro & Grill". A constant flow of local residents and visitors from interstate and overseas await the new owner.



Get a great return on your investment. The premises are licensed for up to one hundred guests. A good secure lease is in place.

Asking price: Price on Application
Steve Foreman / 0418 778 800 / stevef@linkbusiness.com.au

Ref: 12102

Goolwa Cafe & Takeaway

Business to be offered at Plant and Equipment value if required. Freehold includes two bedroom accommodation plus living areas.

Suit live in couple.

Brand new paint plus Plant and Equipment.

Cadell street location with business operating for 80 years.

Suitable for multiple commercial/office use if desired.



Asking price: \$50,000 plus Freehold \$400,000
Steve Foreman / 0418 778 800 / adelaide@linkbusiness.com.au

Ref: 12286

Automotive Dismantlers

- Highly profitable business operating for over 40 years
- Specialising in the dismantling of 4WD's and commercials
- State of the art computer systems and Plant & Equipment
- Australia wide access to unlimited inventory
- Impressive RTO & ROI
- Long lease available. Freehold optional if preferred
- Could be run under management or owner operated
- Genuine reason for sale as Vendor wishes to retire



Asking price: Price on Application
Steve Foreman / 0418 778 800 / stevef@linkbusiness.com.au

Ref: 12023

Food Distribution & Wholesale

- Work only 6 hours per day / 4 days per week
- Ideal family business
- Product range sold mainly to supermarkets
- Dairy produce range with fruit additions
- Delivery via Toyota Hi-Ace Van
- Solid healthy food sector



Asking price: \$250,000 plus Stock
Richard Hall / 0419 814 748 / richardh@linkbusiness.com.au

Ref: 11994

Famous Bakery on the Fleurieu

Owned by the current proprietors for 12 years. Great customer appeal with outdoor dining facilities an added bonus. Pastries, bread, pies and pasties baked on site attracting customers from "miles around". Retail sales are the prime component, mostly through passing traffic. Scope to expand through extra outlets and extended trading hours. 3 bedroom home on separate title also available.



Asking price: Price on Application
Bronte Schubert / 0427 253 870 / brontes@linkbusiness.com.au

Ref: 11979

The Athlete's Foot - Colonnades

Fantastic opportunity to be part of the leading footwear franchise in Australia.

Over 140 stores across Australia and New Zealand. The Athlete's Foot is the largest retailer of athletic and lifestyle footwear in Australia.

The Colonnades franchise was established in 2005.

Skilled staff in place and the business shows consistent sales and profits.

The Athlete's Foot franchise will provide training.



Asking price: \$210,000 plus Stock (est. \$150,000)

Ref: 11975

Doug Willats / 0412 089 575 / dougw@linkbusiness.com.au

Toyworld and Newsagency - Victor Harbor

For more than 35 years Toyworld has serviced Victor Harbor and surrounding towns.

Extensive stock available for all ages and interests.

Ideally suited to a couple, there is ample opportunity for the business to grow further.

The buying power of the Toyworld Group enables the stock pricing to be competitive.

The new Foodland supermarket nearby has attracted many new customers.



Asking price: \$120,000 plus Stock

Ref: 11977

Doug Willats / 0412 089 575 / dougw@linkbusiness.com.au

Mid North Newsagency With LOTTO

This well presented leasehold newsagency and SA Lotteries agency is located in the mid north, approximately 1½ hours north east of Adelaide.

The business stocks a comprehensive range of papers, magazines, cards, stationery and a selected range of giftware.

The business trades seven days with only half days on Saturdays and Sundays.

A new 5 + 5 lease will be negotiated with the successful purchaser.



Asking price: \$100,000 plus Stock (est \$50,000)

Ref: 12106

Richard Hall / 0419 814 748 / adelaide@linkbusiness.com.au

Wendy's Franchise

- Latest Wendy's refurbishment
- Part of Australia's largest ice-cream franchise
- Ideal business for a family
- Currently profitable with growth potential
- For genuine sale - Call today!



Asking price: \$139,000 plus Stock

Ref: 12054

Richard Hall / 0419 814 748 / richardh@linkbusiness.com.au

SA Master Franchise Opportunity

This is a well established National and International Franchise.

Take this opportunity to set up and establish any one of a number of Franchises across South Australia.

The Master Franchisor will provide full back up and training.

A ground floor opportunity to build a great business.



Asking price: \$100,000

Ref: 12020

Bevan Roberts / 0413 872 737 / bevanr@linkbusiness.com.au

Super Style Hairdressing

The business is part of a small shopping centre with supermarket and other popular services.

Beauty treatments include: cutting, colouring, blow drying, setting, perming, eyebrow and eyelash tinting and waxing.

The salon caters for a loyal clientele including men, women and children.



Asking price: POA

Ref: 12016

Steve Foreman / 0418 778 800 / adelaide@linkbusiness.com.au

Specialised Mechanical Workshop

Adelaide's largest independent family owned Mercedes Specialist.

Located 5 mins from CBD in North East suburbs. Passenger cars and light commercial servicing undertaken by trained technicians.

Established in 1968, current Vendor since 1989.

Suit mechanically minded couple/mechanic to run the business.

Realistically priced to sell. Vendor selling due to health reasons.



Asking price: \$100,000 plus Stock

Ref: 12104

Steve Foreman / 0418 778 800 / adelaide@linkbusiness.com.au

General Store/Takeaway Food & Fuel Outlet/Takeaway

Situated close to picturesque Vivonne Bay, the General Store is well known and is the "hub" of the surrounding area, but also services the ever increasing number of tourists who now visit Kangaroo Island.

The property comprises 3.396 hectares with a shed, general store and attached 3 bedroom residence, along with sundry improvements. The total area could be developed into a camping/caravan park (STCA).



Asking price: \$170k plus Stock (Est \$50k) Property \$530k

Ref: 11961

Doug Willats / 0412 089 575 / adelaide@linkbusiness.com.au

Businesses for sale - Australia Wide

Training Organisation - Accredited Courses

Franchise opportunity in a well established and respected Registered Training Organisation (RTO) providing accredited courses in business, management and customer service nationwide.

Re-entering the workforce, or after a flexible work life?

Run this business from home with comprehensive support from a successful company with full systems & Government funding contracts in place Opportunity rich territories in NSW, QLD and Vic.



Asking price: \$75,000 plus GST

Ref: 12092

Heath Nicholson / 0413 317 380 / heathn@linkbusiness.com.au

Get Your Teeth Into Paleo

Everyone is talking about Paleo. Not just another diet fad, the Paleo diet is gaining significant mainstream acceptance across the country and is here to stay.

The Primal Pantry is a new Brisbane Paleo café/deli franchise. It has quickly established itself as the "go to" destination for a true "clean eating" gourmet experience.



Asking price: \$400,000 to \$450,000

Ref: 12189

Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Cartridge World - World Leading Franchise

Cartridge World is one of the world's largest dedicated specialty retailers of ink and toner printer cartridges and is one of the world's leading and fastest growing franchises.

A very limited number of opportunities exist to purchase an established Cartridge World Store in Australia. High growth market. Great locations currently available. Highly profitable and easy to operate business model.



Asking price: POA plus Stock

Ian Jones / 0402 111 500 / ianj@linkbusiness.com.au

Online eCommerce Internet Retail Business For Sale

Home based eCommerce website stores for sale. Exciting opportunity to get into the online retail sector. Easy to maintain - no experience necessary. Free business training provided.

These businesses are structured so there is no need to carry stock unless you choose to. Businesses can be operated from anywhere and can be run from home in your own time.



Asking price: \$3,490

Ref: 11438

Tony Choong / 02 9899 1999 / sydney@linkbusiness.com.au

Gourmet Burger Franchise Opportunities

Is it not time you became your own boss and worked in a fun and professional environment? This is an extremely exciting time to join this fantastic brand and be part of something very special. The growth of gourmet burgers on a global scale has been huge; now is the time to take advantage of this opportunity.

You do not need burger experience, or even food experience.



Asking price: \$320,000

Ref: 12326

Ian Jones / 0402 111 500 / newcastle@linkbusiness.com.au

Established Travel Expo Marketing Company

This well-established Expo Marketing Company has been running expos in Australia with exhibitors from both Australia and around the world.

- Cash positive (all money collected before each event and most bills paid after)
- No events experience needed
- Sponsors / venues all booked for next series (November 2014 in Sydney and February 2015 in Melbourne)



Asking price: \$139,000 WIWO

Ref: 12327

Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

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linkbusiness.co.nz



AUSTRALIA WIDE

BEAUTY/HEALTH

EXCITING LOW-ENTRY TO THE FITNESS INDUSTRY - Ground floor opportunity into the fastest growing business model in the Health and Fitness industry. Investors or Owner Operators alike can capitalise on the most innovative and dynamic new training in Australia. No Experience in the fitness industry is required. Price \$50,000+Equipment. Heath Nicholson 0413 317 380. Ref 12082.

FRANCHISE

BUSINESS2BUSINESS FRANCHISE - NATIONAL OPPORTUNITY - Established and profitable business. Suit sales and business professionals. Work from home or business location. Exciting and dynamic industry. Work with some of the most motivational, talented and entertaining people on the planet. Supported by an established and successful franchise system. Price \$165,000. Ian Jones 0402 111 500. #11792.

GREAT FRANCHISE SYSTEM - With positive support from head office. Up to 50% - 60% bank finance for approved purchasers. Ideal for a couple with hospitality experience. Selling for less than franchise entry costs. Price \$199,500 plus stock. Stuart McLachlan 0404687706. Ref 11691

HOME SERVICES FRANCHISE & MASTER FRANCHISE OPPORTUNITIES - Prices start from less than \$10,000 for a franchise and from \$25,000 for a Master Franchise. Opportunities available in: Mowing (Lawns & Garden Maintenance), Cleaning, Pet Washing, Home Repairs and Car Detailing. Prices range from less than \$10,000 - to over \$25,000 Contact Ian Jones 0402 111 500.

CARTRIDGE WORLD - WORLD LEADING FRANCHISE - A very limited number of opportunities exist to purchase an established Cartridge World Store in Australia. High growth market. Great locations currently available. Highly profitable and easy to operate business model. Comprehensive training and ongoing support provided. Price \$tba + Stock Ian Jones 0402 111 500.

FRANCHISE RTO - Well established and respected Registered Training Organisation providing accredited courses in business, management and customer service nationwide. Re-entering the workforce, or after a flexible work life? Run this business from home with comprehensive support. Opportunity rich territories in NSW, QLD and Vic Price \$75,000+gst. Heath Nicholson 0413 317 380. Ref 12092.

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

NEW AND EXCITING ONLINE OPTION FOR LAWNMOWERS AND POWER EQUIPMENT. Fills a niche in the market utilising high quality manufactured components from overseas, engineered for Australian conditions. Incls. all IP & branding, website and Ebay Store. Ebay Top Rated Seller with 100% positive feedback! Incls. stock and spare parts inventory. Price \$50,000 Stuart McLachlan 0404687706. Ref. 11586

OPERATED FROM HOME AND CAN BE RUN FROM ANYWHERE IN AUSTRALIA. No requirement for staff. 100% online sales. No shopfront required. Large database of customers. Excellent web platform & Search Engine Optimisation (SEO). Weekly turnover ave. \$17,000 p.w. Full training provided. Price \$199,500 plus SAV. Stuart McLachlan 0404687706. Ref. 12155

RETAIL GENERAL

The business supplies custom made cabinetry and services the Hunter, Port Stephens and surrounding areas, boasting over 20 years of supplying quality products and outstanding customer service. Price \$125,000 plus stock. Stuart McLachlan 0404687706. Ref 11146

HIGH QUALITY BRANDED KITCHENWARE - selling products through a bricks & mortar store and online through a ecommerce site. Excellent website functionality. Email database of approx 14,000 customers. 4 casual staff. A solid foundation has been built for a new owner! Price \$99,000 W/I/W/O Stuart McLachlan 0404687706. Ref. 11786.

TECHNOLOGY/COMPUTER/IT/ONLINE

UNIQUE ON LINE BUSINESS SET TO EXPLODE - This unique online platform is an incentives based platform that has a patent pending 'Incentive, System and Method'. It's the first website of its kind in Australia and capitalizes on two online tech hotspots - online education and crowdfunding. Price \$175,000. Ian Jones 0402 111 500. Ref. 12182

ADELAIDE

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

CARAVANS & RV'S - Accessories, Maintenance, Sales and Repairs. Well known business. Established nearly 40 years. 2013 turnover \$3,000,000 plus. Recent successful move into import area. \$100,000 + Stock. Doug Willats 0412 089 575 Ref 12060

LOCAL TRANSPORT PROVIDER - Specialised Vehicle plus WIP. Related to the building industry. Modern, well presented plant & equipment. Operating 5 days; Monday - Friday. Suit owner / operator or bolt on business. Realistically priced at \$285,000. Steve Foreman 0418 778 800 Ref 11980

BEAUTY/HEALTH

INNER EAST HEALTH STORE - Long established and prominent store, excellent high exposure site, very profitable, turnover in excess of \$7,000 per week, great opportunity for health conscious couple, serving organic coffee, light meals and desserts. \$220,000 plus Stock. Richard Hall 0419 814 748 Ref 11999

SUPER STYLE HAIRDRESSING - Part of a small shopping centre with supermarket and other popular services. Beauty treatments include: cutting, colouring, blow drying, setting, perming, eyebrow and eyelash tinting, waxing. Loyal clientele including men, women and children. Trading 6 days per week. POA Steve Foreman 0418 778 800 Ref 12016

CONSTRUCTION INDUSTRY

MANUFACTURING / ENGINEERING - Strong emerging business. Distinct competitive advantage in local and global marketplace. Offering the easiest and safest alternative to ladders; compliant and tested against relevant Australian Standards. Well developed local manufacturing capability across a diverse product range. Awarded major supply contracts within the Mining Sector. POA Steve Foreman 0418 778 800 Ref 11996.

FRANCHISE

THE COFFEE CLUB - Southern Districts Franchise. Currently run by one part time owner plus staff. Part of an exciting National Group. Close to 300 stores across Australia. Rising sales and profit margins. Excellent opportunity for working partnership or couple. \$140,000 plus Stock. Bronte Schubert 0427 253 870 Ref 12019

WILD CARDS & GIFTS, MARION - Flourishing franchise in the busy Marion Shopping Centre. Excellent customer service yielding a high percentage of repeat business. "Wild" stocks a wide range of gifts and cards. Part of a National Franchise with significant support, advice and information. \$185,000 plus Stock. Bronte Schubert 0427 253 870 Ref 11969

CHOICES UNLEY - Retail Carpet, Vinyl & Timber Flooring. Established since 1988. One of Australia's best known floor covering retailers. High exposure site on Unley Road, 1st class showroom, Solid profits, Trading 6 days, Lease in place, Systems in place with full support from Head Office. \$120,000 plus Stock, Doug Willats 0412089 575 Ref 11978

LEISURE/ENTERTAINMENT/HOME GARDEN

TREE PRUNING, REMOVAL & STUMP GRINDING - Specialising in all types of tree surgery. Owner operated with excellent subcontractors. Strong brand. High level of repeat and referral clients. Good Return on Investment with growth potential. Easy to run, efficient and profit producing setup. \$85,000 Steve Foreman 0418 778 800 Ref 11995

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

THERMOPLASTIC FABRICATION BUSINESS - Established in 1993 by current Vendor. Average Adjusted Net Profit over last 3 yrs. RTO \$430,000. Immaculate plant & equipment. Ideally situated with long lease available. Long term staff. 5 day operation. POA Steve Foreman 0418 778 800 Ref 12007

RETAIL FOOD/HOSPITALITY

BEACH KIOSK - Long established metropolitan beachside location, Council Licence at realistic rental, option to close for winter months, ideal couple / partnership operation, consistent sales and profitability, For Sale by Registration of Interest, Offers in the low to mid \$300,000 range plus stock will be considered, Steve Foreman 0418 778 800 Ref 12005

EASTERN SUBURBS BUTCHERY - Original owner wishes to exit, Most active and attractive shopping centre, Surrounded by success, Excellent car parking and access, Solid financial performance, \$190,000 plus Stock, Steve Foreman 0418 778 800 Ref 12196

RETAIL GENERAL

NORTHERN SUBURBS POST OFFICE - Situated in a modern shopping complex. Fast growing area. Currently renting 135 post office boxes. The business is run under full management. New 3 + 3 + 3 lease. \$150,000 plus Stock Richard Hall 0419 814 748 Ref 12053

WESTERN SUBURBS NEWSAGENCY - Established by the Vendor approximately 10 years ago. Loyal client base. Extensive upgrade to site in progress, will assist business to grow. Ideally suited to a husband & wife / family. This business is priced to sell. \$310,000 plus Stock. Bronte Schubert 0427 253 870 Ref 12010

ERINDALE PAPERSHOP - Prestige Eastern Suburbs Precinct. Owners of 17 years wish to retire. Magazines, gifts and X-Lotto. Good lease, sales and profits. Suit husband and wife operators. POA Doug Willats 0412 089 575 Ref 11971

SERVICES/PROFESSIONAL

2 SNAP FRANCHISE OUTLETS - Sold as a pair or individually, Southern city edge and outer southern suburbs, trading 5 days per week only, vendor involvement 2½ days per week in each store, both profitable, Registration of Interest, offers mid to upper \$100,000 range plus stock per store. Doug Willats 0412 089 575 Ref 12025

BRISBANE

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

WELL ESTABLISHED EXCLUSIVE TRANSPORT DISTRIBUTION - Opportunity to acquire the distribution rights for two vehicles doing haulage for one of Australia big supermarket chains in the Greater Brisbane Area. Business was established 5 years ago. Currently generating around \$13,000 pw gross based on current paid work. Price \$295,000 WIWO. Vince Konig 0430 332 208. Ref 12073

EXCEPTIONAL TRANSPORT BUSINESS - Owned and operated by the same family for 33 years this business has developed a reputation for service and delivery. Services approximately 260 regular customers primarily between Brisbane and Toowoomba. Turnover for 08/09 exceeded \$2 million. Priced at \$600,000 + Plant & Equipment including

Businesses for sale - Classifieds

20 odd vehicles (estimated at \$1,000,000). Vince Konig 0430 332 208. Ref 11323.

BEAUTY/HEALTH

GREAT MONEY MAKER FOR BUSINESS MINDED HAIRDRESSER - Central CBD Location, Very contemporary fit out, 5 Work Stations, 2 Basins, Fully computerised (Shortcuts software) with extensive client base. All plant and equipment included as inspected. Own bathroom, toilet and kitchen on two levels. Price \$37,000 + Stock. Harry Corones 0406 808 845. Ref 12129

HAIR SALON WITH HUGE POTENTIAL - This Salon has huge potential and there is more than enough room to install a beauty room to increase sales and profits, One working owner would earn solid \$\$\$ with the help of one staff. Currently trading only 5 days per week. Great exposure on busy Old Cleveland Road. Over 2,500 customers on the data base. Price \$49,000 + Stock. Frank Willett 0415 288 954. Ref 11404.

HAIR SALON AFFLUENT INNER CITY FRINGE - Currently trading only 4 days per week, if open 6 days per week income could go up by 50%. High-end client willing to pay for extra service.. Limited marketing conducted to date - great potential. No money to spend. Four cutting stations with two basins. Price \$79,000 + Stock. Frank Willett 0415 288 954. Ref 11394.

BRISBANE CBD BARBER - This shop is well equipped complete with contemporary barber chairs and decor. Great customer seating and waiting area with a large screen TV for waiting guests. 5 days only with no late nights, 4 chairs, Fully staffed, Busy location, Good lease and rental structure. Profitable owner operated business . Price \$85,000 WIWO. Vince Konig 0430 332 208. Ref 11350.

BUSINESSES WITH REAL ESTATE/RURAL

ITALIAN RESTAURANT & FREEHOLD OPPORTUNITY - Be your own Landlord! Very good location with Brisbane river view Business open 6 days, High turn over and good net profit, Modern fitout & equipment, Open plan Chef's kitchen, Fully licenced. Combined Price \$1,500,000 + Stock. Christina Li 0405 613 788. Ref 11943.

CONSTRUCTION INDUSTRY

ROOFING & GUTTER BUSINESS - With the current owner Retiring, this is a great opportunity to get into the lucrative roofing industry with an established and well known company with strong financial history. Vehicle & tools provided, Full training by current owner, Website and advertising program, Very low overheads. Price \$99,000 WIWO. Seth Leverton 0406 109 150. Ref 11650.

REFRIGERATION & AIR CONDITIONING BUSINESS - This business has been built from the ground up, providing exceptional service to a variety of small and medium sized businesses. Provides supply, install and maintenance services of all types of equipment including industrial refrigeration, compressors, chillers, cold rooms, cooling towers, etc. Price \$129,000 WIWO. Vince Konig 0430 332 208. Ref 11510.

EDUCATION/TRAINING

REGISTERED TRAINING ORGANISATION - 2 accredited courses on scope. within the natural therapies area. Trainers in place for existing courses. Only providers in QLD with these courses. Can be operated from anywhere. Lifestyle business. Sales 2013 \$204,000, Net Profit \$116,779. Price \$295,000 WIWO. Seth Leverton 0406 109 150. Ref 11833

MUSIC TUITION BUSINESS - established for over 20 years and has a successful trading history. The current owner does not teach the students, he simply manages the business. Profitable with a solid trading history. Can be managed from a smart phone or computer. All staff in place. Multiple studios. Opportunity to further expand. Price \$350,000 WIWO. Frank Willett 0415 288 954. Ref 11353.

FRANCHISE

POPULAR FRANCHISE FOOD BUSINESS IN CBD - Trade at \$20,000 per week , Trades 5 days, Clean & modern shop, good sized kitchen. Simple business - No Heavy cooking, Secure and long Lease, Reasonable rent, Owned since 2007, Full training provided by Franchisor, Very Low franchise fee, Can be run under management. Price \$500,000 WIWO. Christina Li 0405 613 788. Ref 12168

FRANCHISOR OPPORTUNITY - With 13 stores operating and plans for many more this is a great opportunity for investors. The Head office currently operates out of Brisbane but could easily be relocated as all systems are fully automated and online. The option exists to buy the whole franchise or invest in part. Price \$1,500,000. Vince Konig 0430 332 208. Ref 11909

GOURMET BURGER FRANCHISE - Improve sales or you wont have to pay franchise fees. This is a company owned store running under management doing sales of around \$14,000 pw, the franchisor believes this store is underperforming and could easily be double that number. Full training and support are further reasons to seriously consider this opportunity. Price \$120,000 + Stock. Vince Konig 0430 332 208. Ref 11793

CARTRIDGE WORLD - BRISBANE - Calling for energetic entrepreneurs to join the Cartridge World Family and open new green field sites. Applicants must possess Drive & marketing experience, No previous experience required , Full training & support provided, Security of being part of a successful franchise. Price \$90,000 - \$110,000. Blair Luckman 0433 227 997. Ref 11676

EDUCATION BASED FRANCHISE - If you are passionate about children's future through proper education and the future of Australia, this represents a rich and rewarding opportunity. The complete business package includes everything needed to get started training, fitout, exclusive territory & more. Price \$149,000 + Stock. Vince Konig 0430 332 208. Ref 11610.

KWIK KOPY FRANCHISE OPPORTUNITY - After 29 successful years the owner is retiring. Currently 1.1 million in sales, Exclusive Franchise territory, Run by experienced staff, Full training provided by national franchise network, Business to business sales - huge existing client base, Substantial assets - modern digital printing equipment. Price \$350,000 + Stock. Vince Konig 0430 332 208. Ref 11593.

WENDY'S BRISBANE WESTERN SUBURBS - Sales increasing annually for past 3 years, Make \$1,200 pw to a working owner, Modern image no money to spend, Excellent buying for first time owner or family business. Priced at \$69,000 + Stock. Blair Luckman 0433 227 997. Ref 11344.

DE FRANCE CAFÉ FRANCHISE - Introducing a new Franchise to Queensland, De France Café has taken the Southern States by storm and now its Queensland's turn. Easy to Run, Sales on the increase, Proven money maker, Coffee, Crapes, and fresh Baguettes, Huge expansion planed, All franchise fees included in price. Price \$299,000 Investment. Frank Willett 0415 288 954. Ref 11348

MYO FRANCHISE - BRISBANE CBD - Sales \$11,000 per week, Trades 5 days, No refurbishment required, Secure Lease, Prime, high-traffic location within Brisbane CBD, Long established, Full Training provided by Franchisor, Would ideally suit hands on husband and wife team. Price \$88,000 + Stock. Vince Konig 0430 332 208. Ref 11338.

LEISURE/ENTERTAINMENT/HOME GARDEN

BAR/RESTAURANT IN VALLEY ENTERTAINMENT AREA - Due to a partnership breakdown we have a tremendous opportunity. The owners are asking for expressions of interest and want an immediate sale. The venue can accommodate 400 people, has a full license till 3am, and amplified music approved. Price ALL OFFERS PRESENTED. Vince Konig 0430 332 208. Ref 12229

ONE OF BRISBANE'S BEST KNOWN BAR/RESTAURANT - Massive profit to a working owner of around \$500,000 pa!

Private functions add to the value of this business. Huge development planned in this area in the next 5 years, your future growth is guaranteed. Price \$895,000 + Stock. Frank Willett 0415 288 954. Ref 12087

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

EZY LIFT MOBILE HYDRAULIC LIFTING SYSTEM - Ezy Lift is an essential piece of equipment for the modern workshop, lifting heavy machinery but yet is easy to store out of the way when not required. A 100% Australian design and manufactured hydraulic system, the EZY LIFT system with addition posts is capable of lifting up to 100 tonnes in absolute safety. Price \$115,000 + Stock. Frank Willett 0415 288 954. Ref 12070.

RETAIL FOOD/HOSPITALITY

ITALIAN RESTAURANT - Owned for the past 18 years, located within 6km of Brisbane CBD, good location in wealthy suburb on a busy road with great after hours parking. Open 6 nights, very short hours, Good net profit to working owners, fully equipped & licenced. Price \$110,000 + Stock. Christina Li 0405 613 788. Ref 12237

5 DAY COFFEE CAFÉ NEAR CITY - Coffee: 15 to 18 kgs, Simple menu No cooking, Air-conditioned, Easy operation, Books available. \$79,000 + Stock. Blair Luckman 0433 227 997. Ref 12165

COFFEE DOLLARS FOR YOU HERE! - Coffee sales 25+ Kilos per week. Ideal husband and wife lifestyle opportunity (you wouldn't need the casual). Plenty of cash and great hours. Still room for expansion by adding more prepared food lines. Step straight in and make money from day one. Price \$120,000 + Stock. Harry Corones 0406 808 845. Ref 12135."

CHEAPEST RENT FOR SALE IN BRISBANE CITY - Well established, well respected business. Located at the base of a fully tenanted building there is plenty of captive foot traffic, yet the rent is fantastic. Trades 5 days, Reasonable hours, Simple food, Fully staffed, Large Outdoor seating, Coffee sales 20kg per week, Solid lease. Price \$550,000 + Stock. Vince Konig 0430 332 208. Ref 12134

LONG HISTROY FAMOUS JAPANESE RESTAURANT - Located in centre of Brisbane city, Current owner have been here 7 years, Turn over very high and consistent, Very good net profit, Reasonable rent, Liquor licence, Chef's kitchen. Price \$358,000 + Stock. Christina Li 0405 613 788. Ref 12042.

INNER CITY CONVENIENCE STORE - The Foodworks Store is located on a busy main road with high passing traffic, close to Brisbane CBD. Full support and excellent training from head office. Good turn over, Loyal customer base, Potential to increase business. Option of staying with Foodworks or converting to stand alone or another brand. Price \$98,000 + Stock. Christina Li 0405 613 788. Ref 11937.

BUSY INNER CITY LICENSED CAFÉ - Long secure lease in place, Fully licensed, High turn over, good net profit, Trades 7 days, Easy menu, Chef kitchen. Owner does not currently work in business - Fully trained staff. Price \$398,000 + Stock. Christina Li 0405 613 788. Ref 11906.

6 DAY CHINESE RESTAURANT - Inner city, prime, high-traffic location, Long and secure lease, reasonable rent, High turnover, very good net profit, Good fit out, modern equipment; clean, good sized kitchen, Trade 6 days, Well trained staff. Price \$298,000 + Stock. Christina Li 0405 613 788. Ref 11815.

LARGE CENTRAL CBD CAFÉ - This long standing cafe stands loud and proud in the middle of a busy thoroughfare. This is a massive space crying out for energy and inspiration. If you are looking to have prime exposure and foot traffic then this is the one. Simple set up, Secure lease. Price \$125,000 + Stock. Vince Konig 0430 332 208. Ref 11715.

FRUIT & VEG & DELI With \$2.2 M TURNOVER - Long established & well -presented Fruit & Vegetable shop with deli. Minimum weekly sales \$40K pw. Summer sales \$52-54K pw. Large walkin coldrooms, banana & preparation area.

Rear delivery access. Price \$395,000 + Stock. Blair Luckman 0433 227 997. Ref 11579.

5 DAY BRISBANE CAFÉ - Fresh looking shop, Coffee sales-20 kg per week, Good sized preparation kitchen (No heavy cooking). Price \$35,000 + Stock. Blair Luckman 0433 227 997. Ref 11548.

COMMERCIAL CATERING BUSINESS - Located close to the CBD this business is ideally located to serve its regular corporate customers around Brisbane, with easy access to major arterial routes. Kitchen is very well equipped including a large Walk-in Cold Room. Huge demand for doing more weekend and evening functions. Good opportunity to further grow/ expand. Price \$145,000 + Stock. Vince Konig 0430 332 208. Ref 11402.

SUBURBAN CAFÉ/LICENSED RESTAURANT - Long established and located in a highly visible, high-traffic position only minutes from the Brisbane CBD, currently trading only 5.5 days weekly. Strong Sales of \$15k+ per week, Serving Breakfasts, Lunches and Dinners - plus some local Catering, Quality Equipment. Flexible staffing options. Price \$220,000 + Stock. Len Hepburn 0412 045 799. Ref 11379.

UNIQUE CONVENIENCE STORE - This convenience store is situated in one of the best locations in Brisbane. Surrounded with a beautiful environment, the business has established stable customer base. Weekly takings between \$7,500 - \$8,000. Trading 7 days. Reasonable rent with long lease. No competition. Easy to Manage. Price \$99,000 + Stock. Frank Willett 0415 288 954. Ref 11378.

SURPERB CAFÉ/TAKEAWAY - Weekly sales between at \$11,000-\$12,000, Cheap rent and long lease, Loyal staff, Trading 6 days. Price \$260,000 + Stock. Frank Willett 0415 288 954. Ref 11374.

DELICATESSEN/SMALLGOODS/CONVENIENCE STORE - This spacious, well-presented family-owned combination Store. Long history of successful trading. Massive 386 sqm of product Display / Storage space, split over two levels. Long Plant & Equipment list, a refrigerated Delivery Van, to service the growing list of Wholesale clients. Price \$199,000 + Stock. Len Hepburn 0412 045 799. Ref 11349.

BRISBANE CBD CAFÉ - Sales consistently over \$10,500 per week, Located in established coffee and catering strip, Strong Coffee and toast trade in the morning, Fully staffed, No weekends, Long secure lease in place, Full financials available showing excellent profits, Opportunity to improve on lunch trade. Price \$149,000 + Stock. Christina Li 0405 613 788. Ref 11657.

RETAIL GENERAL

BUSIEST 5 DAY BRISBANE CITY NEWSAGENCY - Excellent exposure in great location, Lotto sales exceed rent payments, Consistently makes high & secure turn over for one working owner & high net profit. Long and Secure lease, reasonable rent, Trained staff in place. Price \$695,000 + Stock. Christina Li 0405 613 788. Ref 11936.

LARGE NEWSAGENCY - BRISBANE SOUTH WEST - Solid lease with good rental structure. Good size shop that allows for an extensive product range in gift lines. No paper run. Post Point. Trained staff. Sales approximately \$2.7 million per year with an excellent return to working owners. Full training and handover will be provided to a new owner. Priced at \$600,000 + Stock. Vince Konig 0430 332 208. Ref 11327.

SERVICES/PROFESSIONAL

PROFITABLE BRISBANE PRINTING BUSINESS - Trade printing business located in Brisbane, which works in partnership with several market-leading printers offshore and is liaised through one single agency. Established 6 years. Great potential for further business development. Fully Trained staff and detailed Standard of Procedures in place for recruiting new staff. Can achieve 30-40% Net Margins. Price \$550,000 WIWO. Frank Willett 0415 288 954. Ref 11357.

TECHNOLOGY/COMPUTER

SALES/MARKETING - Well established, working business model in place. Build & manage ongoing web / SMS marketing business as licensee. Full support in sales, marketing, web development & SMS platform. Every business is a potential client. Ongoing (residual) revenue. Price \$40,000. Len Hepburn 0412 045 799. Ref 11772

E-MARKETING BUSINESS - Sending professional, personalised messages to thousands of clients in just seconds using the power of email marketing. Current owner works only 2 hours per week. Over 1.2 Million email addresses in the Data Base. Easy to use Web Based marketing platform. Excellent return on investment. Full website included in price. Price \$120,000 WIWO. Frank Willett 0415 288 954. Ref 11641.

BRISBANE NORTHSIDE

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

FREEHOLD & MECHANICAL - Located on Brisbane's Northside this opportunity includes: Tilt slab construction - 420sqm+, 6m Roller Door, sump & pit & 3 phase, Mezzanine & air-conditioned office, Very clean & modern. Business trading profitably, with two fulltime staff. The business is underperforming & could be driven to the next level. Business Price \$265,000 + Stock. Freehold Price \$850,000 Blair Luckman 0433 227 997. Ref 11548.

AUTOMOTIVE / MECHANICAL / AUTO ELECTRICAL WORKSHOP - Solid Consistent Income/Turnover, Prime exposure, thriving industrial zone, handy to busy major arterial road. Office/Reception and spacious Workshop area. extensive list of Plant & Equipment. Excellent Customer base with loyal clientele. A Long Lease with very reasonable Rent. Price \$75,000 + Stock. Len Hepburn 0412 045 799. Ref 11343.

5 DAY AUTOMOTIVE REPAIRS - NETTING \$180K PA - Centrally located in Brisbane's high-growth Northern Corridor, and catering for the full range of Automotive & Mechanical servicing & repairs. Consistently high Revenue. Very loyal customer base. Extensive P&E. Recommended Repairer accreditation. Priced at \$328,000 plus Stock. Len Hepburn 0412 045 799. Ref 11331.

BEAUTY/HEALTH

MAKE THIS SALON YOURS, EARN LOTS OF \$\$\$ - All the hard work has been done here. Beautifully fitted out with the best of fittings and fixtures. 11 Work Stations, 3 Basins. Currently turning over about \$5,200.00 per week (inc GST) BUT should be a lot more. Located in a great inner City suburb with lots of unit development taking place. Price \$115,000 + Stock. Harry Corones 0406 808 845. Ref 12131

BEAUTY SALON - The perfect business with great potential to improve sales in a growing area. Excellent clientele, Offering a full range of beauty treatments, Extremely well fitted out beauty rooms, Very profitable, Room to add 'Hairdresser' within premises. Price \$145,000 WIWO. Len Hepburn 0412 045 799. Ref 11756.

BUSINESSES WITH REAL ESTATE

UTE & CAR RENTAL WITH FREEHOLD - Freehold of 810sqm with huge drive by exposure. Currently with 2 petrol station agents. Opportunity to expand. Modern fleet of commercial vehicles & trailers. Easy to manage with no staff & minimal working hours from the current owner. Price \$775,000 + Stock. Seth Leverton 0406 109 150. Ref 11639.

FRANCHISE

PIZZA CAPERS - NORTH WEST OUTER BRISBANE - Sensational ROI of 45.64% to a working owner based on 2013 results, Lease to 2022, Strip Shop, Turnover: \$11,000 - 13,000 pw, Location: Major Growth Corridor North West Brisbane. Price \$299,000 + Stock. Blair Luckman 0433 227 997. Ref 12099

PIZZA CAPERS 46.37% ROI - Currently 100% under management - owner operator upsides, Growth territory - high density housing development, All equipment owned - not leased, Training and transition provided by RFG, Full Financials available. Price \$248,000 + Stock. Blair Luckman 0433 227 997. Ref 12098

FRANCHISE CARDS & GIFTS STORE - Low franchise fees. You don't have to be there all the time, make your own hours. High margins. Fully trained staff. Fully fitted modern store. A diverse Product range of unique and related products. Support of a growing franchise for securing the best buying arrangements with suppliers. Price \$249,000 + Stock. Vince Konig 0430 332 208. Ref 11916

EFM FITNESS CLUB FRANCHISE BRISBANE - Located in a busy hospital, less than a year old with a huge audience & access to all the hospital staff. Extremely low overheads. Great membership numbers and increasing every month. All members on direct debit through salary sacrifice. Price \$109,000 WIWO. Seth Leverton 0406 109 150. Ref 11845

WENDY'S ICE CREAM FRANCHISE - Premier outlet situated in a prime, high-traffic location within one of Brisbane's busiest Shopping Centres. Long trading history with solid sales & consistent profits. Everything in place - fully staffed & equipped, delivering profits from Day 1. Price \$180,000 + Stock. Len Hepburn 0412 045 799. Ref 11698

BRUMBYS FRANCHISE FOR UNDER \$100K - Fully equipped and ready to bake, nothing to spend. No Baking experience necessary, full training provided. Be part of a great franchise team. Offers great value for money. Located near two major schools. Husband and wife team could expect around \$100,000 p.a. Price \$99,000 + Stock. Frank Willett 0415 288 954. Ref 11363.

CARTRIDGE WORLD FRANCHISE NORTH BRISBANE - Internationally recognised Brand and industry leader, proven Business Model and Systems lower risk of failure / High Potential for Growth, administration Support and Latest Store POS & Online Resource Facility, research, advice & support, innovative Specialist Equipment to maintain a Competitive Edge. Price \$165,000 + Stock. Manuel Ribeiro 0429 626 835. Ref 1227

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

ELECTRICAL PRODUCTS DISTRIBUTOR & KIT MANUFACTURER - Distributor of Industrial & Commercial electrical products. Small level of manufacturing & servicing on specific products. Current ownership 12+ years, operating 20+ years. Ideally suited to an electrician, electrical engineer or similar with sales background. Price \$175,000 + Stock. Blair Luckman 0433 227 997. Ref 11856.

INSULATION MANUFACTURING BUSINESS - Rare growing industry, energy rated under floor & wall insulation. Substantial assets in plant & equipment to be included along with Large customer base already established with enormous potential for growth. Low fixed / staffing costs. Price \$500,000 + Stock. Seth Leverton 0406 109 150. Ref 11686

STAINLESS STEEL FABRICATION ENGINEERING WORKSHOP - Specialising in custom conveying and food processing machinery manufacturing. 10 years experience in the design and manufacture for a wide range of equipment. This business is poised for further growth. Fully Equipped Workshop with truck & forklift. Madison 3100x6mm Hydraulic Guillotine & Madison 125 tonne press. Price \$147,500 + Stock. Frank Willett 0415 288 954. Ref 11685.

RETAIL FOOD/HOSPITALITY

5 DAY INDUSTRIAL TAKEAWAY CAFÉ - Rent 9% of Sales, Cash sales business, Good sized kitchen with extraction, Walk in fridge & Freezer, Ample parking cars & trucks, Large undercover seating. \$136,000 + Stock. Blair Luckman 0433 227 997. Ref 12216

CAFÉ/RETAIL STORE - Trade profitably from day 1, seats 70 people, full commercial European furniture fit-out, Fully

Businesses for sale - Classifieds

integrated and modern POS system, Trades 7 days - no nights, Retail homewares department, Rent/turnover ratio that exceeds industry KPI's. Price \$225,000 + Stock. Blair Luckman 0433 227 997. Ref 12099

BAKERY IN BUSY CENTRE - Pay less than a third of value of the Plant and Equipment. You can make serious dough from day one, with a willing landlord open to a new lease and rent, currently only selling bread, you can double the range and your profits overnight. Price \$89,000 WIWO. Frank Willett 0415 288 954. Ref 12091

BEACHFRONT CAFÉ & RESTAURANT - Located only 32kms from Brisbane CBD with the best of both worlds - European Breakfast & Indian Dinners. Cycling and tourism hotspot! Extensive modern fit-out with indoor and outdoor dining offering fantastic views. Trading 6 Days. Price \$199,000 WIWO. Seth Leverton 0406 109 150. Ref 11951

BRISBANE METRO CAFÉ - Only cafe in the mixed use centre (retail/offices/services/gym), 5.5 day opening with option to extend, Profitable with no marketing, Needs marketing flair and creativity to achieve full potential, Local high traffic area needs tapping into, Simple set up. Price \$99,000 + SAV. Vince Konig 0430 332 208. Ref 11938.

BUSY INDUSTRIAL TAKEAWAY/CAFÉ - Sales consistently over \$18,000 per week, Located in fantastic Industrial/commercial area. Fantastic rent. High turn over, good net profit, Large commercial kitchen. Big outdoor covered seating area. Fully staffed. No weekends. Currently run by shop owner with 6 casuals. Price \$495,000 + Stock. Christina Li 0405 613 788. Ref 11927.

FRUIT & VEG STORE - Located in Fast growing area with an excellent reputation for supplying fresh produce. Fresh juice bar. Large Cold room, Banana Room & display fridges. Big Storage & Preparation area with rear delivery access. Forklift & delivery Van. Accountant's financials Available. Priced at \$169,000 + Stock. Blair Luckman 0433 227 997. Ref 11755

5 DAY CAFÉ BRISBANE NORTHSIDE - Sales of \$10,000 per week and growing. New lease available, rent at \$72,000 per annum, Large area of approx 300sqm, Includes food van for catering, Situated in a busy location and has a captive market. Price \$210,000 + Stock. Frank Willett 0415 288 954. Ref 11388.

SUSHI SHOP OR CONVERT - Affluent, trendy suburb, High street location, Clean, tidy fitout, Plant & Equipment in great condition. Current owners are unsuited and it is a good opportunity for an experienced Sushi operator. Currently the business trades Monday to Friday and has catering arrangements on weekends. Price \$20,000 WIWO. Frank Willett 0415 288 954. Ref 11386.

RETAIL GENERAL

MODERN NEWSAGENCY CLOSE TO BRISBANE'S CBD - Make over \$126,000 to 2 working owners, Modern shop fit, nothing to spend, Outstanding location close to Brisbane's CBD, Lotto commission covers rent, Great Potential, Area developing rapidly, Shop Hours Only, No Paper Run Price \$200,000 + Stock. Frank Willett 0415 288 954. Ref 12223

WELL ESTABLISHED FLORIST - Located on an extremely busy intersection within a busy shopping complex. Long lease at an attractive rental. Currently run with minimal input from owner - Fantastic opportunity for an owner operator to provide additional growth. Includes cold room for flower storage over busy periods. Price \$80,000 + Stock. Seth Leverton 0406 109 150. Ref 11952

HUGE LOTTO SALES, HUGE PROFITS - Lotto commission alone covers the rent with over \$100,000 to spare, huge potential to expand into gifts, located in a high growth corridor, NO Delivery run - Shop hours only, Make over \$230,000 to 1 working owner, Ideal family business. Price \$300,000 + SAV. Frank Willett 0415 288 954. Ref 11922

CAR WASH / CAFÉ ON BUSY ARTERIAL ROAD - Hand Car Wash & Café Located On a High Profile Corner in inner Brisbane. Long Lease with attractive rent. Great cash flow business from washing & detailing. Huge opportunity to

grow under-utilised café. Easy to run business with full training provided. Price \$144,000 WIWO. Seth Leverton 0406 109 150. Ref 11920

BRILLIANT COASTAL NEWSAGENCY - Great Holiday location minutes to Brisbane, Commissions cover rent, Fully trained staff in place, Modern shop fit nothing to spend, In the top 20 for sales in the state, Potential for working owner to earn \$300,000, Located at shopping centres front door. Price \$750,000 + Stock. Frank Willett 0415 288 954. Ref 11355.

NORTHSIDE NEWSAGENCY - Lotto sales exceed rent, Accountant's P+L's showing VG profit, Secure lease with option, Tired owner selling after 15 years. Priced at \$155,000 + Stock. Blair Luckman 0433 227 997. Ref 11344.

BRISBANE SOUTHSIDE BEAUTY/HEALTH

BARBER SHOP - Located in one of the most patronised shopping strips on the south side, this is an excellent opportunity for those in the hair industry looking for a good location and existing clientele. The business has good quality fixtures and equipment. Opportunities to improve include owner operator, Option to convert to unisex, Rebranding and making it your own. Price \$70,000 WIWO. Vince Konig 0430 332 208. Ref 11648.

HAIR & BEAUTY SALON WITH GREAT REPUTATION - Currently trading only 5 days per week. Excellent location on busy main road. Over 2,200 customers on the data base. Consistent Sales and Profit. 9 Hair Stations, 3 Basins and 1 Beauty Room. Opportunity to open on Sundays. Price \$75,000 + Stock. Frank Willett 0415 288 954. Ref 11401.

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

CURTAINS & BLINDS MANUFACTURER & INSTALLER - Included in the asking price are 2 Companies, you get a 5 day week, low rental, quality plant & equipment, full training provided, display and manufacturing area and a fully trained installer willing to stay on. Over \$100,000 in stock included, Huge potential for growth Price \$150,000 WIWO. Frank Willett 0415 288 954. Ref 12187"

RETAIL FOOD/HOSPITALITY

COZY SUBURBAN SOUTHSIDE CAFÉ - 7 day Cafe - Half days on the weekends, Central, spacious, and well presented, Very easy to operate, Opportunities to improve. Price \$99,000 + Stock. Vince Konig 0430 332 208. Ref 12047

5 DAY CAFÉ - Small in size, big on presentation, Functional sized preparation kitchen (No heavy cooking), Undercover Alfresco dining - 30, Comfortable & relaxing environment, Coffee - 9 - 10 kg per week. Price \$97,500 + Stock. Blair Luckman 0433 227 997. Ref 12040

CAFÉ - Located in one of the most patronised shopping strips on the south side, this quaint café caters to all tastes and needs. Large fully equipped kitchen, and walk in fridge, good quality tables and chairs and equipment. Opportunities to improve. Price \$95,000 + Stock. Vince Konig 0430 332 208. Ref 11640.

RETAIL GENERAL

NEWSAGENCY - Take advantage of this booming area with lots of development. Solid and well established business. Great prospects for growth, No paper run, Very profitable, Trained staff in place, Long lease with reasonable rent. Price \$280,000 + Stock. Christina Li 0405 613 788. Ref 11666.

BUSY VARIETY STORE - This busy southside variety & gift store is located within a Suburban Shopping Centre. Current owner has had shop for 3 years. Well presented shop. Suppliers in place. High quality presentation. Solid cash sales business. Price \$180,000 + Stock. Christina Li 0425 121 788. Ref 11615.

NEWSAGENT - NO PAPER RUN - Top location in major southside shopping outlet, Long lease available with good rent, Established staff. Rarely do you see a newsagency business that makes a turnover of well over \$2m from 84 sq metres. Full financials available to serious buyers. Priced at \$595,000 + Stock. Vince Konig 0430 332 208. Ref 11325.

COASTAL FRANCHISE

GLADSTONE GOURMET BURGER FRANCHISE OPPORTUNITY - Located in one of the busiest centres in Gladstone, Current food outlets in this centre are doing eye popping weekly sales. This will complement and be a great addition to the existing food offerings. Franchisor is happy to finance the right operator. Price \$300,000. Vince Konig 0430 332 208. Ref 12046

TOWNSVILLE FRANCHISE OPPORTUNITY - Located in a high traffic shopping strip, an opportunity has become vacant and the franchisor has secured an excellent site to establish a fresh and healthy Noodle outlet. Excellent support and training provided. Place yourself in a booming location with a great store fully fitted and ready to go. Price \$50,000. Vince Konig 0430 332 208. Ref 12045

OPPORTUNITY IN TOWNSVILLE'S NEW CBD! - A proven business plan, taking the stress out of starting from scratch. National brand awareness with a ready-to-buy consumer market who already know and like your products. Price \$250,000 + Stock. Vince Konig 0430 332 208. Ref 12170

GOLD COAST FRANCHISE

CARTRIDGE WORLD - GOLD COAST & SURROUNDS - Calling for energetic entrepreneurs to join the Cartridge World Family and open new green field sites. Applicants must possess Drive & marketing experience, No previous experience required, Full training & support provided, Security of being part of a successful franchise. Price \$90,000 - \$110,000. Blair Luckman 0433 227 997. Ref 11678

HUNTER, CENTRAL AND NORTH (NEWCASTLE)

BEAUTY/HEALTH

PILATES, REHABILITATION & FITNESS CENTRE NEWCASTLE - Very profitable Pilates, Rehabilitation and Fitness Centre ideally located in a vibrant area in the Newcastle region. Leading local brand. Established 6 years. Well-equipped centre with extensive list of specialized Pilates and Rehabilitation equipment and a great team. Price \$120,000 + Stock Ian Jones 0402 111 500 Ref. 11680

BUSINESSES WITH REAL ESTATE

REAL ESTATE DEVELOPMENT AND RENTAL GOLDMINE - This prime parcel of real-estate in Toronto, NSW is ideally located between the fast growing regions of Newcastle and the Central Coast includes 3 adjoining properties ideally suited to future development and has an estimated market rental return of \$209,020pa. Price \$2,500,000. Ian Jones 0402 111 500. Ref. 12213

NEWSAGENCY FREEHOLD PLUS HOME - HUNTER VALLEY - Established in 1834 and still making lots of money. Profitable business. Free Hold Shop Front, Large 4 bedroom, 2 bathroom brick home, plenty of storage, in-ground pool and 4 car garage. A great team already in place. Price \$750,000 + Stock. Ian Jones 0402 111 500 Ref. 11537

FREEHOLD PROPERTY - 11 ROOM RENTAL GOLDMINE - Great Newcastle Location, high tenancy demand high

growth area. This 1926 building, Zoned Commercial Residential, near Tran station, bus transport, and major university has 11 rooms that are almost always rented generating \$114,920 pa. Nets current owner \$98,715 pa. Price \$600,000. Ian Jones 0402 111 500. Ref. 12209

ICONIC DEPARTMENT STORE WITH FREEHOLD - This iconic 70 year old Department Store is a great lifestyle business that is part of leading buying groups and has leading brands such as Bi-Rite Electrical and Jaycar and departments that include fashion, manchester, giftware, kitchen, electrical and technology. Price \$1,160,000 + Stock. Ian Jones 0402 111 500. Ref. 11933

POWERFUL DISPLAY BUSINESS - SIGN AND PRINT LEADER - This is an exciting opportunity to buy a leading and highly profitable Central Coast based printing and display business. Specialties include; Signage, Graphics, Printing and Finishing, Digital Vehicle Wrapping and Fleet graphics. Long Lease, NET PROFIT/EBIT: \$177,167PA. Price \$500,000 + Stock. Ian Jones 0402 111 500. Ref. 11884

CONSTRUCTION INDUSTRY

A GREAT PAINTING BUSINESS - Central Coast and Newcastle. Established 25 years with flexible contract team in place to assist future growth. Domestic, commercial and Industrial work spanning from Sydney, Central Coast and Newcastle. Clients include home owners, investors, builders, strata managers and real-estate agencies. Price \$220,000 + Stock. Ian Jones 0402 111 500 Ref. 11577

FRANCHISE

BATTERY WORLD FRANCHISE - GREAT OPPORTUNITY - This is an exciting opportunity to buy an established and fast growing Battery World Franchise in a prime NSW location and in a desirable and fast growing region. Nets single owner operator \$58,174,431pa. Net to owner Operator couple \$108,174pa. Price \$225,000 + Stock. Ian Jones 0402 111 500. Ref. 12062

LEADING MOTORCYCLE FRANCHISE - This is a unique opportunity to purchase a leading and long established motorcycle franchise. Must sell due to the current owners' failing health, has a long history of servicing clients from near and far and generating a great lifestyle and healthy profits. Price \$200,000. Ian Jones 0402 111 500. Ref. 12211

GLORIA JEANS COFFEES FRANCHISE - NEWCASTLE - This iconic Newcastle franchise is a profitable and easy to manage business with a great team of casual employees already in place. Turnover: \$708,000PA, 5x5 year lease till 2022. Nets owner operator \$123,110 PA with plenty of room for growth. Price \$320,000 + Stock. Ian Jones 0402 111 500. Ref. 12125

GLORIA JEANS COFFEES FRANCHISE - NEWCASTLE - Leading franchise with heaps of room for growth. This franchise is easy to manage business with a great team of casual employees already in place. Turnover: \$580,000PA, 4 year lease, Nets owner operator \$1,000PW with plenty of room for growth. Price \$120,000 + Stock. Ian Jones 0402 111 500. Ref. 12063

PROFITABLE AND EASY TAXI BUSINESS - 3 VEHICLES - This is an exciting opportunity to buy an established and easy to manage taxi business. The owner only drives when he wants to earn additional income. The business is run with little supervision and includes 3 vehicles and plates. Price \$475,000. Ian Jones 0402 111 500. Ref. 12089

RETAIL FOOD/HOSPITALITY

RETAIL AND WHOLESALE BAKERY TWO GREAT LOCATIONS - Well-established, awarded and highly profitable retail and wholesale bakery business. Turnover \$1.3mil with room for growth. Nets owner operator \$217,000PA. Great team and long lease (3x3x3 year). Great cash flow and customer demand. Price \$425,000 + Stock. Ian Jones 0402 111 500. Ref. 11819

TRADITIONAL FISH N CHIPS STYLE TAKEAWAY with a

great reputation for selling quality food, including 'the best burgers in town'. Long established business (over 50 years). Turnover sits between \$9,000 and \$11,000 per week. Very consistent trader. Great family business. Price \$150,000 plus SAV. Stuart McLachlan 0404687706. Ref. 12141

THAI RESTAURANT - This highly successful Thai Restaurant is located waterfront at one of the most popular eating precincts in Newcastle. Lunch (2 days p.w.) and dinner (7 nights p.w.). Seating for 100. Full liquor license and BYO for 100 patrons. Takings average \$15,000 PW. Rent only \$5,858 PCM incl GST & outgoing (Less than 10% of takings) Price \$450,000 Stuart McLachlan 0404687706. Ref. 12179

ICONIC DARBY STREET CAFE/RESTAURANT - Superbly located in the the Darby Street precinct, this Rustic European style café has been recently renovated including a courtyard at the rear of the building and a refurbished upstairs facility. Boasts a long term lease with very attractive terms. Fully trained staff (the business is run under full management). Excellent profits to support the the asking price. Price \$575,000 Stuart McLachlan 0404687706. Ref. 12133

CHICKEN SHOP - As new fitout, with equipment valued in excess of \$200,00. 3 bedroom residence attached. Fully ventiated and airconditioned with industrial greasetraps, walk in cool room and freezer. Shop area 133 m2 with seating for 30. Off street parking galore. 13 years lease remaining. Weekly turnover ave. \$15,000 p.w. Price \$350,000 plus SAV. Stuart McLachlan 0404687706. Ref. 12164

BEST CAFÉ & RESTAURANT BIZ ON THE CENTRAL COAST - One of the best Café businesses on the Central Coast. Turnover \$15,00 PW. Only 5 days PW (7am-5pm) + some highly profitable functions. Great Lease and location. 30KG of coffee PW, Liquor license. Nets owners \$130,000PA. Price \$150,000 + Stock Ian Jones 0402 111 500 Ref. 11762

ITALIAN PIZZA RESTAURANT - Family oriented restaurant selling quality Pizza, Pasta and Seafood. Turnover \$15,000PW (no deliveries). Operates only 6 days PW 4.30pm - 9.30pm. Seating for 70 patrons; Lease to 2018; Great location with passing traffic and parking. Nets owner operator \$5,570PW. No experience required. Price \$295,000 + Stock Ian Jones 0402 111 500 Ref. 11669

UNIVERSITY CAMPUS - RETAIL FOOD GROUP AND CATERING - The business primarily operates eight (8) retail food outlets and a highly profitable catering business within a major University Campus. Long term and favorable lease and supply arrangements already in place. Turnover: \$2.8 mill, under management. Price \$1,000,000 + Stock. Ian Jones 0402 111 500. Ref. 12118

ASIAN STYLE LICENSED LUNCH & DINNER RESTAURANT - Fast paced takeaway and restaurant during the day and a busy Asian style restaurant during the evening. Turnover \$6,000PW. Lease till 2017, Cheap rent \$713PW, Nets owner operator \$2,500PW. Full Liquor License, Excellent location. Price \$145,000 + Stock. Ian Jones 0402 111 500. Ref. 11898

ASIAN SUPERMARKET - This established and profitable business is the largest Asian supermarket in its region. Sells mainstream groceries and international cuisines. Products include a wide range of fresh Asian grocery and produce as well as crockery, herbal medicines and Gluten free products. Turnover \$20,000 PW. Price \$400,000 + Stock. Ian Jones 0402 111 500. Ref. 12057

RETAIL GENERAL

PROFITABLE POST OFFICE & NEWSAGENCY - CENTRAL COAST - First time offered for sale in 25 years and is a special opportunity to take over a successful business with room to grow. Strong Lotto, Retail and Giftware sales. Great team and Long Lease. Price \$990,000 + Stock + Fixtures. Ian Jones 0402 111 500 Ref. 11520

CHEMIST - Located in Newcastle shopping centre, anchored by Coles and a large chemist. Caters to all Australian Post services and products and has mail boxes on site. 7 sub agents and delivers approx. 4,000 plus papers per week. It has a strong trading history together with an ideal location.

Price \$375,000 plus SAV. Stuart McLachlan 0404687706. Ref. 11849

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

This business is a distributorship allied to Worm Affair, a National Wholesaler and distributor of live compost worms, domestic worm farms, and allied products. Provides for the exclusive supply of these products in a large territory encompassing the Hunter, Central Coast and mid-north coast regions, with an established customer base of major retail clients. Price \$150,000 W/I W/O. Stuart McLachlan 0404687706. Ref. 12048

MELBOURNE REGION FRANCHISE

BRAND NEW EFM FITNESS CLUB FRANCHISE - Located in The Billanook College Mooroolbark, Unique Business model with extremely low fixed cost base. Membership Fees Collected From Staff Members & Students at the College Providing a Huge Captive Audience. Ready To Open 22nd April 2014. Price \$99,000 + GST. Seth Levertton 0406 109 150. Ref 12147."

NORTH COAST ACCOMODATION / TOURISM

MOTEL FREEHOLD - LIFESTYLE OPORUNITY - FORSTER - Situated in the heart of Forster between the Beach and Lake. Older style 11 Spacious rooms plus 3 bedroom managers residence. Opportunities for growth. Owner lives overseas and will consider offers above \$800,000. John Bentley 0418 288117. Ref 10762

NORTH QLD

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

AIR CONDITIONING: COMMERCIAL & MAJOR PROJECTS - Townsville based operation specialisin in design, supply, instalation & servicing across a broad spectrum of mechanical services. Turnover of \$8.9m. Clients across state & national. Major supplier to local & state wide industry & consultation. Backed by highly skilled & qualified staff and a company name of more than 30 years. Price Refer to Broker. Manuel Ribeiro 0429 626 835. Ref 12230

SOUTH AUSTRALIA

ACCOMMODATION/TOURISM

COBDOGLA CARAVAN PARK - Family Caravan Park, approx. 30 acres, peaceful, tree-studded setting, banks of the River Murray. Owner operated with 9 En-suite and 5 standard cabins, 49 powered sites, 12 un-powered sites, 2 Laundries, Camp Kitchen, In-ground pool, Games Room. Freehold & Business for sale. Richard Hall 0419 814 748. Ref 11963

HIRE BUSINESS & FREEHOLD HOUSEBOAT BUSINESS FOR SALE - This is an ideal opportunity for an owner operator to be part of the vibrant river tourism industry! Well established business in a proven industry, wonderful lifestyle advantages, 8 quality vessels, repeat clientele, growth potential. Price on Application. Steve Foreman 0418 778 800. Ref 11964

BLUE SEAS MOTEL, OWNER OPERATED - Owner operated, excellent position overlooking Boston Bay. Close to city conveniences. 15 units with Queen beds, colour TV, Austar, Electric blankets, Tea & Coffee facilities, R/C air-conditioning. 2 bdrm apartment with lounge room & kitchen facilities for owner. EOI. Steve Foreman 0418 778 800 Ref 11986

Businesses for sale - Classifieds

FREEHOLD MOTEL, MAJOR TOURIST OUTBACK LOCATION - Currently 15 units with further 9 available, 2 bedroom managers accommodation, current owners since 1996, annual average profit levels of approximately \$200,000 after wages, rare and outstanding opportunity with managers accommodation available. \$2,000,000 plus Stock, Steve Foreman 0418 778 800 Ref 12058

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

YORKE PENINSULA SERVICE STATION - Business & Freehold over three titles. Thriving coastal town 2½ hours from Adelaide. ROI around 8%. Offering wide variety of mechanical repairs. Accommodation offered on site as separate large 4 bedroom home. Unique offering with multiple opportunities for the right purchaser. POA - Steve Foreman 0418 778 800 Ref 11959

BUSINESSES WITH REAL ESTATE/RURAL

PRIME REAL ESTATE IN CLARENDON - Brick home, ideal establishment for Clarendon Bakery. Kitchen, Dining & Lounge, 3 Bedrooms, Study, Studio, Sunroom & Carport. Vacant land, at the rear of the residence is also available. Selling in conjunction with Landmark McLaren Vale. Residence: \$365,000, Land: \$130,000. Bronte Schubert 0427 253 870 Ref 11981

CONSTRUCTION INDUSTRY

CIVIL CONTRACTOR - CONSTRUCTION SERVICE - Established in 1970. Operates its own quarry and crushing plant. Produces and delivers road base material as well as aggregate, DS4 (A) & (B) Sand. Excavation and non-building civil engineering construction. SA Riverland, Upper Murrayland Districts, S-W NSW and N-W Victoria. POA Doug Willats 0412 089 575 Ref 11966

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

NU-VIEW ALUMINIUM PORT LINCOLN - Highly Profitable Business, Freehold/Leasehold, 6356 sq. m of land with workshop, office & showroom, serving clients across Eyre Peninsula. Wide range of products including windows, sliding doors, security screens and showers. EOI Steve Foreman 0418 778 800 Ref 11982

RETAIL FOOD/HOSPITALITY

DE'CAFE LAURA - wonderful rural lifestyle opportunity. Consistent passing tourist trade and an engaging annual festival. De'Café is the hub of town, home of Golden North Icecream. Fully licensed, catering to both travellers and restaurant diners. Profitable with capacity for growth. Expressions of Interest. Doug Willats 0412 089 575 Ref 11984

FREEHOLD CAFE, TAKEAWAY, LOTTERY AGENCY & TOBACCONIST - Quality business recently refurbished. Located in popular mid-north township. Well patronised café with takeaway available. Only tobacconist and lottery agency in town. The freehold title is included in the sale. Current turnover exceeding \$2,500,000 pa. POA. Richard Hall 0419 814 748 Ref 12190

ROGER'S DELI/CAFE/NEWSAGENCY: KINGSCOTE, KANGAROO ISLAND - Comprising a "Super Deli", café with both alfresco dining and "producers" liquor licence; newsagency with delivery round. Prominent site in the heart of Kingscote. "Bistro" style menu. Freehold containing another leased office and residential flat, available. Expressions of Interest. Doug Willats 0412 089 575 Ref 11960

GENERAL STORE / FOOD, FUEL / TAKEAWAY LIQUOR LICENCE - Picturesque Vivonne Bay, Kl. The local "hub", popular with tourists. Golden opportunity for energetic couple/partnership. 3.396 hectares with shed, Store & 3 bedroom residence. Camping/Caravan Park potential (STCA).

Business \$170,000 plus Stock Property \$530,000 - All offers considered! Doug Willats 0412 089 575 Ref 11961

BOULEROO CENTRE IGA - Business & Freehold, in the southern Flinders Ranges. Servicing a large rural area. Weekly sales above \$41,000. Well presented layout, comprehensive range of grocery items, SA Lotteries agency, solid profits. Business priced at \$420,000 plus stock (approximately \$120,000); Freehold \$200,000. Doug Willats 0412 089 575 Ref 11992

RETAIL GENERAL

GATEWAY LOTTO & NEWSAGENCY, PORT AUGUSTA, SA - High exposure location in main shopping precinct. Business owned by Vendor for 13 years. Offering SA Lotteries Agency, large range of gifts, stationery items, magazines, newspapers, computer consumables and more. Ideal business for a couple. 6 day trading. \$140,000 plus Stock Doug Willats 0412 089 575 Ref 11963

HUGHES NEWSAGENCY - TALEM BEND, SA - Current owners since 1941. SA Lotteries & Bank SA agencies, phone card & comprehensive product range. Situated in main shopping area of town. 5½ Day Trading. New Lease Available. Suit Husband & Wife/Family. All genuine offers considered. \$140,000 including Stock. Doug Willats 0412 089 575 Ref 11972

MID NORTH NEWSAGENCY - Leasehold newsagency with lotto & Bank SA agencies, approximately 1½ hours north-east of Adelaide. Comprehensive range of papers, magazines, cards, stationery & giftware. Delivery round attached. Trading 7 days with ½ days on weekends. Negotiate a new 5 + 5 lease. \$100,000 plus Stock. Richard Hall 0419 814 748 Ref 12106

NEWSAGENCY & X-LOTTO AGENT - Family business, current T/O \$9,500 p/w + Lottery Commission (approximately \$80,000 pa). Newspaper Sub-agent, full agent for magazine supply & distribution. Newspapers, magazines, cards & stationery. Limited giftware range. Currently trading 5½ days a week. Growth potential. Excellent lease. \$175,000 plus Stock. Richard Hall 0419 814 748 Ref 12024

THORPY'S NEVER ENDING BARGAINS, NURIOOTPA - situated in main shopping precinct of one of the major rural centres of this world famous wine growing district. Long lease, profitable, 6 day trading, well presented, established turnover, original owners. \$260,000 plus Stock (est \$120,000) Doug Willats 0412 089 575 Ref 11970

PELICAN MARINE - 1st class range of quality boats, motors & marine agency lines under secure agency agreements. Secure tenancy in Goolwa, SA's premier waterway and coastal area. Lifestyle opportunity, don't miss it! Showing growth and profits. Office, showroom & workshop. Exclusive SA agents for top brands. POA Steve Foreman 0418 778 800 Ref 11957

SOUTH EAST

ACCOMMODATION/TOURISM

LIFESTYLE QUALITY & INCOME - Fully renovated two bedroom unit. There is a guaranteed body corporate salary of \$22,495 and an annual income of approx. \$45,000. There are only a small number of units to look after and only four of these are holiday units. Price \$399,000. Guy Cooper 0431 227 644. Ref: 11196.

MANAGEMENT RIGHTS - A huge managers accommodation unit with sea views, two bedrooms and 2.5 bathrooms plus surrounding balcony. There are 18 permanent letting units in the pool demanding rents between \$500-\$750 per week. A body corporate salary of \$171,250pa with a total income of over \$200,000pa. Price \$1,750,000. Guy Cooper 0431 227 644. Ref: 11766.

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

BUSY CAR WASH GOLD COAST - Established 13 years. Fully equipped, 1 car wash machine, 3 self serve bays, kiosk & coffee machine etc. Busy road location with about 25,000

cars driving past daily. 24 hour cash business. Price \$395,000. Guy Cooper 0431 227 644. Ref: 11088.

BEAUTY/HEALTH

2 BEAUTY SALONS - Both are fully managed and profitable. Established for 5 years, both salons have an impressive client base, excellent brand recognition on the Gold Coast. No experience needed - fully trained staff in place. Each salon is sophisticated and refined with exceptional fit-outs. Price \$180,000 + Stock. Guy Cooper 0431 227 644. Ref: 10982.

QUALITY SOAPS & POTIONS - If you want to get into the Big League, then this quality soap and potions manufacturing business is ideal. The current business owner makes all her own products and sells at various farmers markets throughout Brisbane and the Gold Coast. Price \$59,500 + Stock. Guy Cooper 0431 227 644. Ref: 11741.

HAIR, BODY & BEAUTY SALON - Brand new \$150,000 fit-out located in a trendy village in the heart of the Gold Coast. They have a range of great products from Medici Capelli to assist both men & women in dealing with hair thinning or hair loss issues. Price \$98,000. Graham Tippett 0418 782 082. Ref: 11925.

ANTI-AGING BEAUTY CLINIC - Net Profit \$170k plus an extra \$52k for owner or manager. Experienced staff in place - operating under part management. Fantastic location in high growth corridor of the Gold Coast. Clinic specialises in Anti-Aging and Body Contouring. Price \$349,000 + Stock. Guy Cooper 0431 227 644. Ref: 12127.

BUSINESSES WITH REAL ESTATE/RURAL

HIGHLY PROFITABLE HOUSE REMOVAL BUSINESS WITH FREEHOLD - Consists of house removals, house renovation, on site storage and house delivery. Would suit a working owner or investor, highly trained staff are willing to stay on. Over \$600,000.00 of work in progress, Fully equipped, with all P&E with approximately 100 tonnes of Steel, Approximately 60 houses on site with room for another 100. Price Offer Over \$3,000,000. Frank Willett 0415 288 954. Ref 11391.

HYDROPONIC FARM & FREEHOLD - This 3.218 hectare property and with hydroponic farm business is located 20 minutes away from Surfers Paradise. The business is producing various types of lettuce and herbs. Some are grown inside the 1188 square meter greenhouse. All the products grown are sold local within 50km.. Price Offers Over \$1,400,000. Frank Willett 0415 288 954. Ref 11377.

COUNTRY HOTEL FREEHOLD WITH 10 YEAR LEASE - New 10 Year Lease commenced February 2013, with a further option of Ten years, This is what the banks want to see! Ideal investment opportunity offering above average returns in this industry. Only TAB in the town, Option to install a drive through bottle shop to increase income. Price \$650,000 + Stock. Frank Willett 0415 288 954. Ref 12043.

HUGE 2.76 ACRES OF INDUSTRIAL LAND - Over 11,000 Square Meters of Prime Industrial Land With Massive Street Frontage, Only One Of Its Type Available In Gatton, Ready to be Developed Into Whatever You Want! Huge 2.76 acres available for redevelopment. Partly tenanted with the option to lease out extra sheds. 200 meters of street frontage. Price \$2,200,000. Frank Willett 0415 288 954. Ref 12044.

FRANCHISE

BRAND NEW EFM FITNESS CLUB FRANCHISE - Located in The Gold Coast University Hospital, Unique Business model with extremely low fixed cost base, Initial Fee Includes Brand New LifeFitness Equipment for Gym, Ready To Open Between April & June This Year! Price \$99,000 + GST. Seth Leverton 0406 109 150. Ref 12124

BUCKING BULL FRANCHISE - 100% Australian owned franchise with national brand recognition. Proven and unique system in food franchising. Extensive training and ongoing business support. Group purchasing power to all their stores. Quality menu and delightful food offer for all ages. Investment required: \$179,500 + Stock. Guy Cooper

0431 227 644. Ref: 10645

SWIMART POOL SERVICES - Fully managed and making \$118k, or owner/operator will net \$195k. The best retail outlet on busy road with great parking; has the full product range plus pool servicing. No special expertise required, however good training and friendly. Price \$295,000 + Stock. Guy Cooper 0431 227 644. Ref: 10930.

BUSINESS OPPORTUNITY WITH MBE - If you are looking for a business that can make a difference in your community as well as in your life, then look no further than MBE. This very unique opportunity and will not last long. Situated on the Gold Coast. Price \$95,000 + Stock. Peter Jackson 0418 986 991. Ref: 11086.

LEISURE/ENTERTAINMENT/HOME GARDEN

TIMBER FENCING - Servicing commercial, industrial and residential markets in providing fencing, retaining walls etc. Works predominantly with Builders, Landscapers and Developers. Long list of Plant & Equipment valued at \$130k. This business would make a great "BOLT-ON" to an existing landscape or fencing business. Price \$495,000 + Stock. Guy Cooper 0431 227 644. Ref: 11482.

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

PATIOS & OUTDOOR LIVING - Operating since 1994 with a great reputation, now is the time to promote. Currently netting the owner an average of \$180,000. Urgent sale needed. Price \$295,000 + Stock. Tim Craft 0411 874 452. Ref: 11858.

IMPORT / DISTRIBUTION - Established 1991, same owner. Owner retiring would stay on for period as consultant. Trades Mon - Fri. 3 Staff + 2 Owners. Regular Clients. Suit Business migration visa. Full finance available showing stability with good profits. Net Profit \$313,525. Price \$900,000 + Stock. Peter Jackson 0418 986 991. Ref: 10748.

IMPORT & WHOLESALE FURNITURE - The business has a national and global network of accredited manufacturers and suppliers in customised furniture to meet specific design for commercial application. It has a strong national distribution network of contracted freight carriers. Government contracts in place. Price \$500,000 + Stock. Guy Cooper 0431 227 644. Ref: 10829.

SPORTSWEAR & APPAREL - Import & National Distribution. Turnover \$6m and growing. Most of their business goes to government sites and is recognised as a main supplier. Showing a net average \$600,000 over the last four years. Price \$2,400,000 + Stock. Tim Craft 0411 874 452. Ref: 11025.

RETAIL FOOD/HOSPITALITY

HISTORIC HOTEL IN THE HEART OF THE SCENIC RIM - Currently serves over 500 meals per week to tourists and locals. With the bonus of onsite accommodation, this Hotel is booked well in advance. Court yard seating for over 100 people. Great reputation for service and quality amongst the locals. No competition, within 30km. High Gross Profit business. Price \$895,000 + Stock. Frank Willett 0415 288 954. Ref: 11392.

THE PLACE IS ALWAYS FULL - Small unique restaurant that is very popular. Opened in November 2010 and looking at T/O \$1,142,000. Annualised net \$247,260 with his wife working the front desk. Good 5x5 year lease. Price \$550,000 + Stock. Tim Craft 0411 874 452. Ref: 11468.

WATERFRONT BAR, RESTAURANT & TAKE-AWAY - Awesome location, has to be seen to be believed. No expense has been spared, top fit and plant & equipment. Good Lease in growing up market area. Has a Liquor Licence. Seldom does an opportunity like this come on the market. Price \$350,000 + Stock. Peter Jackson 0418 986 991. Ref: 11716.

GROCERY & CONVENIENCE STORE - Net Profit \$97k. Great location - no competition in area. Strong trading history with

increasing monthly sales. Shop specialises in Asian food product. Extremely low rent - only \$315 per week! Lease is 5 years. Price \$150,000 + Stock. Guy Cooper 0431 227 644. Ref: 11764.

FISH & CHIP TAKEAWAY - Owner/Operator Net Profit \$135,000pa. Established 9 years in extremely high growth area on the Gold Coast. Prime location in business and university hub - plenty of foot traffic. 3 year lease + 5 year option. Rent \$1,100 per week. Price \$189,000 + Stock. Guy Cooper 0431 227 644. Ref: 12221.

TAKE-AWAY SHOP - Net Profit \$81,000. Established seven years. Centrally located in university, school and business hub. Excellent lease - only \$900pw and no outgoing. Easily managed with great staff in place. Unique menu - no competition in local area. Extremely busy take-away trade. Price \$120,000 + Stock. Guy Cooper 0431 227 644. Ref: 12030.

MANAGED RESTAURANT - PRIME BEACHSIDE LOCATION - Net Profit \$183,000pa. Popular dining destination for locals and tourists. Contemporary Italian style cuisine. Owner only works 15 hours per week. Well equipped bar with full liquor licence. Rent is fixed at 12% of turnover with no outgoing. Price \$450,000 + Stock. Guy Cooper 0431 227 644. Ref: 11918.

RETAIL GENERAL

SECURE RETAIL BUSINESS IN QLD COUNTRY TOWN - Located in Queensland town in Darling Downs, this business caters to convenience and service for the local area. Same family has operated the business for 28 years. The current Owners work 4 days a week, with no weekend work. Experienced staff in place to cover the rest. Takings: \$100,000pw approx, the owners reported proprietors earnings of \$160,961 for 2009/10. Priced at \$349,000 plus SAV. Price \$349,000 + Stock. Vince Konig 0430 332 208. Ref: 11337.

SERVICES / PROFESSIONAL

FURNITURE REMOVAL & STORAGE - Long established furniture removal and storage business located at the top end of the Gold Coast. The business consists of a semi-trailer container carrier, 3 pentacs, a 10 ton forklift, 64 storage containers, a fully equipped office and port-a-loo. Price \$750,000 w/w. Guy Cooper 0431 227 644. Ref: 10962

FRANCHISE OPPORTUNITY ON THE GOLD COAST - The Franchise business is a direct hire business delivering to hotels, resorts, motels inbound tourist and rental car companies. The business covers the south Gold Coast territory ranging from Broadbeach to Kingscliff with plenty of opportunity to expand. Price \$70,000. Guy Cooper 0431 227 644. Ref: 11809.

LEAFLET DISTRIBUTION - Gold Coast based and expanding rapidly. 2 years of history with very little input from owner. Huge expansion opportunity and capacity to earn much more income with very little input. Netting \$62,000. Well placed to make a new owner a great return. Includes all equipment. Price \$95,000. Tim Craft 0411 974 452. Ref: 11851.

SURVEYING - Established since 1990 this surveying business is an ideal business for a cadastral licensed surveyor. Turnover is in excess of \$356,000. Averages over the past 3 years. The business has a database of repeat customers including local Government, local landowners. Price \$250,000 + Assets. Guy Cooper 0431 227 644. Ref: 12172.

SOUTH WEST QUEENSLAND RETAIL FOOD/HOSPITALITY

CASH FLUSH TAKEAWAY - Sought after 7 day Fish & Chip takeaway on busy James Street, Toowoomba. This well presented business is located in a new strip shopping centre amongst national food outlets. The owners have not spared a penny on doing this magnificent 'state of the art' stainless steel fit-out shop. This business qualifies for buyers wanting for immigration purposes. Price \$275,000 + Stock. Manuel Ribeiro 0429 626 835. Ref: 11839

SUNSHINE COAST

ACCOMMODATION/TOURISM

HOUSEBOAT HIRE NOOSA - Easy to run, self-drive houseboat charter business consisting of 4 boats all fully equipped & fully owned (recent survey valued boats at \$805,000). Great 'lifestyle or sea change' business providing a comfortable income with minimum input from the owners. Established 28 yrs. Current owners happy to provide full training. Price \$795,000 WIWO. Wim Janssen 0451 074 099. Ref: 11488

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

DIESEL REPAIRS & METAL FABRICATION - Specialist mechanical repairs & maintenance on diesel trucks, buses and various plant & equipment. Also de-dagging of concrete trucks. Company also set up for various steel fabrication. Well established in niche market. Owner will stay on if required. Price \$295,000 WIWO. Wim Janssen 0451 074 099. Ref: 11533

BUSINESSES WITH REAL ESTATE

REMOVALS & STORAGE - 34 years strong. This managed business has a strong reputation winning 81% of quotes. Excellent loyal team of long standing drivers and admin staff who wish to stay on. Fully systemised with fool proof procedures. Full fleet of prime moves & Pantecs, along with huge storage facility. Price \$1,200,000 plus Stock. Wim Janssen 0451 074 099. Ref: 12074

FRANCHISE

UNIQUE RETAIL OUTLET - Popular franchise selling fresh tasty snacks, nuts, confectionery, gift packs & hampers. Prime position in leading shopping centre with thousands of passers-by every day. Extensive training provided by franchisor. Ideal husband & wife business. Enjoy great profits and own a great lifestyle business. Price \$95,000 + Stock. Wim Janssen 0451 074 099. Ref: 11543

SIGN-A-RAMA FRANCHISE - Well established for 8 years with current owner. Substantial base of loyal corporate clientele. Business 2 business sales. Well known international brand. Reliable staff in place. Mentor training and franchise support. Not only this! It only operates 5 days a week leaving the weekends free to explore all that the Sunshine Coast has to offer. Price \$250,000 + Stock. Manuel Ribeiro on 0429 626 835. Ref: 11600

CARTRIDGE WORLD FRANCHISE SUNSHINE COAST - Established Cartridge World store, rare opportunity, high profit margins, 5 1/2 day week, fastest growing area in Queensland, full financials available, excellent systems and support provided by Franchisor. Price \$295,000 + Stock. Manuel Ribeiro 0429 626 835. Ref: 12204

LEISURE/ENTERTAINMENT/HOME GARDEN

ULTIMATE LIFESTYLE BUSINESS - A golf course set on a 19-acre parcel of land & located only 10-15 mins from Mooloolaba beaches, cafes & the Sunshine Coast Airport. In addition to the spectacular golf course and function facilities there is a spacious 4 bdrm Mediterranean style home. Includes mowers & machinery to maintain grounds, 69,000 litres water tank plus a bore and a creek so you will never fall short of water. Price \$2,750,000 + Stock. Wim Janssen 0451 074 099. Ref: 11838

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

AIR CONDITIONING, REFRIGERATION & SOLAR. EST 23 YEARS - Strong presence in the domestic & commercial market. This business has an enviable repeat clientele - 60% of all business. 3 partners call it quits. Genuine sale, sound & profitable business. 23 highly qualified staff and a fleet of fully equipped serviced vehicles, gives the company the ability to cover all the Sunshine Coast. Price: \$1,500,000 plus Stock. Manuel Ribeiro 0429 626 835. Ref: 11827

Businesses for sale - Classifieds

GOLDEN OPPORTUNITY, WELL ESTABLISHED SERVICE BUSINESS - A unique business with little competition, operating 5 days per week. Low risk with ongoing contracts in place. Excellent financials netting over \$400k in 2013 and T/O expected to increase by more than 50% with fixed contracts in place for 2014! Dedicated staff with retiring owner willing to stay on and manage the business. Well positioned to capitalize on future growth. Price \$1.395 million + Stock. Wim Janssen 0451 074 099. Ref 11829

RETAIL FOOD/HOSPITALITY

5 DAY CAFÉ - Well established, open 6:30am to 3:00pm Monday to Friday. Great location and no competition. Good lease and affordable rent with opportunity for growth. Option to open Saturday and Sunday to attract more business from surrounding residents. Turnover \$6000 p/w & growing. 12 to 14 kg's of coffee used per week. Price \$129,000 + Stock. Manuel Ribeiro 0429 626 835. Ref 12183

DRY BAKERY PRICED TO SELL - This dry bakery & takeaway sits in a prime location opposite the beautiful Noosa River and has served the area for the past 5 years. Fitted with state of the art stainless steel display cabinets, workbenches and storage cupboards in 2009. Turnkey operation, no experience needed. Price \$69,000 + Stock. Manuel Ribeiro 0429 626 835. Ref 11202

PIZZA TAKEAWAY & DELIVERY - Only shop in town. High profits. This is a great business for a new, in-experienced operator as it is simple to learn and run. Great equipment consisting of a 3 tier deck oven, stainless steel benches and a walk in cold room. Wide Bay Region - 51 km's from Gympie and 104km's from Hervey Bay. Currently trading only 32 hrs p/w. Price \$29,000 + Stock. Manuel Ribeiro 0429 626 835. Ref 11890

NOOSA CAFÉ - Outstanding opportunity to acquire a beautifully presented cafe/coffee shop in busy Noosaville Shopping centre. Open 7 days providing breakfasts and lunch daily. Voted Best Coffee in Noosa 2009. Excellent fitout - loyal staff - easy to operate - well established income stream - long lease - excellent returns for owner operator. Price \$120,000 + Stock. Wim Janssen 0451 074 099. Ref 11799

POPULAR NOOSA CAFÉ - Located on a busy street in the middle of Noosa's CBD. Recently undergone a new upgrade. Well presented with 50+ seats inside & alfresco covered terrace outside. Popular gathering spot for locals & tourists alike. Emphasis on delicious homemade fresh & healthy foods, friendly service & good takeaway meals. Price \$79,000 + Stock. Wim Janssen 0451 074 099. Ref 12095

PARISIAN STYLE CAFÉ NOOSA - Café with French flair offering their own signature brand coffee, baguettes, along with gluten free & vegetarian options. Great location, long lease with great rent & lots of parking. All plant & equipment included, nothing leased. Priced below set-up costs. Price \$49,000 plus Stock. Manuel Ribeiro 0429 626 835. Ref 12069

QUALITY BUTCHER - HOUSEHOLD NAME IN HINTERLAND - Well established family butchery in the beautiful country town of Cooroy, 20 mins from Noosa. Ideally located next to one of IGA's busiest stores on the Sunshine Coast. Loads of parking, loads of potential. Nett profit to 1 owner approx. \$110,000 p/a. Refrigerated trailer included for the Farmers Market. Price \$99,000 + Stock. Manuel Ribeiro 0429 626 835 Ref 12232

NOOSA CBD TAKEAWAY - All year round business from locals and tourists. 6 days 7am to 3pm. Well established reputation, excellent rent & lease, with excellent presentation. Nothing more to spend. Training available to ensure easy transition. Price \$149,000 + Stock. Manuel Ribeiro 0429 626 835. Ref 12074

CAFE / DELI - Long established Café situated in Caloundra's main shopping street with thousands of shoppers passing by on a daily basis. Excellent presentation, price includes all Refrigerated Counters, display units & plant & equipment. Motivated sellers. Price \$69,000 + Stock. Wim Janssen 0451 074 099. Ref 12233

SEAFOOD TAKEAWAY - Excellent location, cheap rent and fantastic fit-out. Popular fish & chip takeaway in local busy shopping centre directly opposite Woolworths. Good turnover with huge potential to increase. Alfresco seating area outside. Perfect for husband & wife team or 1 owner with junior casuals. Price \$159,000 plus Stock. Wim Janssen 0451 074 099. Ref 12199.

IGA X-PRESS BEACHFRONT SHOP - Operating +15 years - High turnover and profits. Plant & Equipment in good condition. Excellent lease terms. Convenience store with large range of goods. Tourist & local trade. Great opportunity for Owner operator. Price \$136,000 + Stock. Manuel Ribeiro 0429 626 835. Ref 11731

NOOSA FISH N CHIPS - Close to Hastings St & Noosa's main beach. Well located in busy shopping centre surrounded by resorts, apartments & units. Alfresco seating area outside leading to park with playground overlooking Noosa river. Great business to compliment Noosa's relaxed lifestyle. Opportunities for growth, excellent investment. Price \$79,000 + Stock. Wim Janssen 0451 074 099. Ref 11894

BAKERY FACTORY & SHOPS - Well established business with custom built baking factory supplying their own 4 retail shops, no wholesale customers. Currently running at only 60% production so huge potential to develop further. No baking skills needed, manage the business as well trained loyal staff in place. Price \$750,000 + Stock + \$630,000 Freehold Factory. Wim Janssen 0451 074 099. Ref 12214

HIGHLY SUCCESSFUL FLORIST - Well established with great reputation for creating stunning arrangements and setting up for events, functions and weddings. Brand new shop in one of the Sunshine Coast's busiest shopping centres, long lease in place, huge customer base. Price \$89,000 + Stock. Wim Janssen 0451 074 099. Ref 12142

RETAIL GENERAL

RETAIL LUGGAGE - Unique opportunity to own the only travel, bag and fashion accessory store in a thriving shopping centre. Privately operated for over 12 years, the store has developed a reputation for quality goods and exceptional service. Owners want to retire and are happy to assist new owners with all aspects of the business. Price \$140,000 + Stock. Wim Janssen 0451 074 099. Ref 11677

TILE & CARPET RETAIL - Part of the 'Good Homemakers buying group', selling to both retail & wholesale, located in a busy Homemaker Centre. Includes business infrastructure, plant & equipment, two trucks, car & a utility vehicle. Owners will provide full training. Turnover \$1.4m 2012. Price \$175,000 + Stock. Wim Janssen 0451 074 099. Ref 11552

HINTERLAND NEWSAGENCY - Located in picturesque town of Woombay on the Sunshine Coast - 15 mins to the beach. Excellent modern shop fit-out with a long lease in place. No competition, only newsagency in town. Excellent opportunity for a couple or family wanting to live and work in a highly desirable location. Price \$550,000 + Stock. Manuel Ribeiro 0429 626 835. Ref 12027

SERVICES/PROFESSIONAL

CLEANING BUSINESS NOOSA - Providing an excellent return on investment by servicing resorts, Real Estate holiday homes and private holiday homes in Noosa. Boasting in excess of \$540,000 p.a. same owner for 7 years. No rent - Home based. No overheads. No Franchise fees. Reliable, professional, well trained team. Full training provided to new owner. Price \$129,000 WIWO. Manuel Ribeiro on 0429 626 835 Ref 11767

TECHNOLOGY/COMPUTER/IT

COMPUTER SALES & SERVICE - This business consists of both a retail outlet as well as a separate education, sales and technical workshop. The retail outlet has a modern fit-out and carries a range of computers & electronic products for

both Windows and Apple. They hold exclusive territories with the largest buying group in Australia and are the only Authorized Apple Education reseller between Nth Brisbane & Rockhampton. Currently run under management. Price \$500,000 + Stock. Wim Janssen 0451 07 099. Ref 11744

SYDNEY REGION

ACCOMMODATION/TOURISM

MOTEL, BUSINESS AND FREEHOLD PROPERTY - Manager's residence is off the office and the 4 bedroom house can be additional income. Great meals at the restaurant situated in the club across the road. Liquor licenced, room for restaurant. Price \$750,000 Ray Jason 0404 477 750. Ref 11932

MID NORTH COAST MOTEL - Near future subdivision potential. Possibly 20 residential building blocks. At present, a single block selling price is \$200K on average, in 2 years, perhaps more. Vendor may finance 50% at bank interest. Price \$895,000 + Stock Ray Jason 0404 477 750. Ref 11590

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

ASIAN TAKEAWAY - Food court position, largest shopping mall in the area, solid established business with great profit. Price \$550,000 + stock. Cnaan Lim 0411 492 804. Ref 11880

MANUFACTURING/IMPORT/EXPORT/WHOLESALE

MANUFACTURING AND DISTRIBUTION - SIMPLE, PROFITABLE & SET FOR GROWTH - A well-established and highly profitable business that has become the leader in a niche and profitable industry. EBIT over \$300k and set for huge growth. Exciting strategic business advantages. Low cost operation and financial structure. Price \$890,000 + Stock. Ian Jones 0402 111 500 Ref. 11564

ICE MANUFACTURING AND DISTRIBUTION - This business manufactures and supplies wholesale food grade packaged ice to clients including major fuel chains, independent service stations, food manufacturers, hotels and bottle shops through NSW and ACT. Established in 1975 currently produces 100 tons of quality ice daily. Price \$1,700,000 + Stock. Ian Jones 0402 111 500. Ref. 12090

RETAIL FOOD/HOSPITALITY

SIMPLE YET VERY PROFITABLE INNER WEST CAFE - .Rent only \$600 pw. Making \$3k pw with full financials. Only working 5.5 days with short hours. Simple easy business to run. Great local following in trendy inner west area. This won't last long. Price \$140,000 + Stock. Sean Wolrige 0405 784 123. Ref 12218.

VERY POPULAR SURRY HILLS CAFE RESTAURANT - Great reviews by critics. Turnover is \$24k pw with owner making \$4k pw. Beautifully presented with not a further dollar to spend. Liquor licence in place as they trade Thur-Sat evenings. Trendy inner city foodie location. Price \$295,000 + Stock. Sean Wolrige 0405 784 123. Ref 12220

CAFÉ - CBD, long lease, light cooking, easy to managed. Price \$250,000 + stock. Cnaan Lim 0411 492 804. Ref 10843

CAFÉ - Close to woolworths, minimal competition, no exp necessary. Price \$199,000 + stock. Cnaan Lim 0411 492 804. Ref 10875

FRANCHISE - Full due diligence available, one of the top store, t/o \$900K, major shopping centre. Price \$480,000 + stock. Cnaan Lim 0411 492 804. Ref 11230

SUPERMARKET - Turnover above \$1.5M, 450sqm, wholesale and retail, 30 yrs lease. Price \$1,600,000 + stock. Cnaan Lim 0411 492 804. Ref 11317

JEWELLERY STORE - Est since 1985, large shopping centre, corner position with high exposure. Price \$55,000 + stock. Cnaan Lim 0411 492 804. Ref 11534

RESTAURANT - Long lease, 300 sqm, alcohol licensed, good fit out and equipments. Price \$155,000 + stock. Canaan Lim 0411 492 804. Ref 11674

CAFÉ - CBD, 5 days only, light cooking, coffee sales 40-45kg per week. Price \$250,000 + stock. Canaan Lim 0411 492 804. Ref 11702

ASIAN TAKEAWAY - Under management, Food court position, equipments and fit out still fairly new. Price \$79,000 + stock. Canaan Lim 0411 492 804. Ref 11788

CAFÉ/RESTAURANT - 250sqm, alcohol license, full commercial kitchen, surrounded by both residential and commercial premises. Price \$15,000 + stock. Canaan Lim 0411 492 804. Ref 11790

ASIAN TAKEAWAY - CBD, 5 days, full commercial kitchen, good location. Price \$75,000 + stock. Canaan Lim 0411 492 804. Ref 11887

AIRPORT PARKING BUSINESS - Est since 1987, simple and easy to run, stable throughout the year, new lease. Price \$695,000 + stock. Canaan Lim 0411 492 804. Ref 11915

CAFÉ - Under management, 5 days, corner position, amongst commercial buildings. Price \$295,000 + stock. Canaan Lim 0411 492 804. Ref 11939

FRANCHISE CAFÉ - Easy to managed, light cooking, low overheads, no exp needed. Price \$50,000 + stock. Canaan Lim 0411 492 804. Ref 11941

FRANCHISE CAFÉ - New busy store, easy to managed, unlimited support and training. Price \$135,000 + stock. Canaan Lim 0411 492 804. Ref 11942

CAFÉ - Excellent location, sales still growing, long lease, low cooking. Price \$138,000 + stock. Canaan Lim 0411 492 804. Ref 11950

CHICKEN SHOP - Under management, good fitout and equipments, t/o \$16K p/w. Price \$315,000 + stock. Canaan Lim 0411 492 804. Ref 11953

TEA FRANCHISE - Eastern suburb, simple to run, high margin, long lease. Price \$130,000 + stock. Canaan Lim 0411 492 804. Ref 12026

CAFÉ - Great fitout and equipments, corner position, lots of room for improvements, long lease. Price \$150,000 + stock. Canaan Lim 0411 492 804. Ref 12151

SANDWICH/ CAFÉ - 5 days only, great location in train station, long lease, good size kitchen. Price \$140,000 + stock. Canaan Lim 0411 492 804. Ref 12188

NOODLE BAR - Sales still increasing, excellent location, full size kitchen with cool room, long term chef. Price \$175,000 + stock. Canaan Lim 0411 492 804. Ref 12224

CAFÉ/ FOOD BAR - Well presented cafe and attractive food bar. Terrific position exposed to constant pedestrian flow. Long lease with very reasonable rent for shopping centre. Price \$295,000 + Stock Ray Jason 0404 477 750 Ref 11940

CAFE CBD SANDWICH BAR - 5 day business great position in the heart of Sydney CBD. Coffee only 14 kg per week could be increased dramatically, the shop offers a wide selection hot and cold takeaway breakfast and lunch time foods, including salads, soups, quiches, espresso coffee, gourmet cakes, muffins and delicious snacks. Established in 2002 now well-known with a great track record. Great web site with direct ordering. Room to improve, Great web site with direct ordering. Price \$120,000 Matthew Page 0418115204 Ref 12219

NORTHERN BEACHES GOURMET DELI CAFE TAKEAWAY - Gourmet Deli with exclusive products. 25 kg of Coffee sales per week. Great sandwich bar. The locals eat here and get their coffee fix (Danes boutique coffee) Located centrally in busy beach side suburb established 20 years plus. Outdoor seating for 6 is popular. No indoor seating even though there is approval for 20 seats (take advantage of this). Owners are tired business needs new life to increase turnover from good base Very reasonable rental with long term lease in place. Parking and rear lane access for deliveries Price \$150,000 Matthew Page 0418115204 Ref 10991

WOOD FIRED PIZZA LOWER NORTH SHORE - Gourmet Wood Fired pizza mainly t/away but with dine in option. Outside seating x 20 inside 5 but could be greatly increased. Run under management .Owner living overseas last 2 years. Sophisticated POS Caller ID and large data base. Three delivery scooters available for \$7500 all three. Needs marketing and menu drops to greatly increase turn over!!!!

CHARLIE LOVETT CAFE FRANCHISE - Major coffee competition has closed and sales have jumped by 40-100% on the previous year!!!!!! Owner is motivated to sell he has another project to go to! Price reduction from \$420 k to \$375 k. Store in a great very busy main St Location Uni students, office workers, commuters, tourists, this store gets them all. Service, coffee (60 kg per week), breakfast, gourmet sandwiches, pizza, meals, cakes and sweet treats. Seats 60 inside 20 outside. Price \$375,000 Matthew Page 0418115204 Ref 12079

COFFEE AND BAKERY FRANCHISE - No Cooking Sydney CBD - Offers over \$300,000 + Sav. Store sales were \$20,000 per week and could be again with a good owner operator. Current Owner not present in the store. No Cooking. All products from one supplier. Owner operator returns in excess of \$145,000 per year. Finance agreement with major bank to at least 50% against the business. Retail tenancy in Prime Sydney CBD location High volume of pedestrian traffic small footprint. Price \$300,000 Matthew Page 0418115204 Ref 11044

ESPRESSO BAR NORTHERN BEACHES - This one has personality organic product with friendly personalised service. Rent is fantastic / lease is no problem. Espresso bar so predominantly sells coffee. Also sells, juice and soft drinks, and a small range of cakes, muffins, banana bread, biscuits and pastries. The busiest time of the day is Pre 1pm. 80% of business between 6.30am and midday. Next to no staff cost one person 8am to 1 pm. Organic Coffee and Tea products - Withams coffee supplier. The business is ideal for an owner operator or a husband wife team. The input from the second person can be limited to only a few hours in the morning. Price \$110,000 Matthew Page 0418115204 Ref 10891

BUCKING BULL - Charlestown Square - The Franchisor wants a good franchisee and is willing to VENDOR FINANCE a good prospect into the business. IF YOU ARE A GOOD OPERATOR! CALL ME NOW 100% Australian owned franchise with national brand recognition. Proven and unique system in food franchising. Extensive training and ongoing business support. Quality menu and delightful food offer for all ages. Solid lease agreement in place held and negotiated by franchisor. Price \$200,000 offers Matthew Page 0418115204 Ref 10714

TAKEAWAY - Turnover \$17,000 PW. Rent under 10%. UNDER FULL MANAGEMENT a family operated business could save almost \$6K in wages adding this to present handsome net profit. Situated in fast growing residential development area in expanding shopping centre. Can be purchased within our outside a franchise system. Price \$220,000 Ray Jason 0404 477 750. Ref 11775

TAKEAWAY FOOD BUSINESS AND PROPERTY - Long established and well known to truck drivers, couriers and others for the best hamburgers and fish and chips. The other reason is easy parking and ample parking spots. Valuable property that keeps increasing in value. Price \$1,400,000 Ray Jason 0404 477 750. Ref 11735

FREEHOLD CONVENIENCE STORE - Convenient position, walk to Parramatta station. Potential to expand with deli, cakes and bread or other. Excellent pedestrian flow, ample parking. Price \$650,000 + Stock Ray Jason 0404 477 750. Ref 11662

RETAIL GENERAL

BLOCKBUSTER VIDEO STORE Both well established business located in the Southern Highlands region of NSW. Low operating costs. Great shopfronts, both very busy. No prior experience necessary. All training provided. Start straight away. Full backing of major chain. Stuart McLachlan 0404687706. Ref. 11888 & 11889

SERVICES/PROFESSIONAL

REGISTERED TRAINING ORGANISATION - Licensing And Training Of Industrial Machinery - Established 10 years - Major government clients - ASQA compliant. The Registered Training Organisation provides professional training and assessment services in workplace safety. Specialising in High Risk Work (HRW) Licence Assessments for WorkCover NSW. **QUALIFIED TO DELIVER TRAINING**, conduct assessments and issue qualifications/statements of attainment (SoA) under our two regulatory bodies being WorkCover NSW and Australian Quality Skills Council (AQSC). Training is delivered Face to Face at the workplace or at their approved training facility. The business can be run as a stand-alone profit center or easily adopted as an add-on to an existing RTO service. Price \$365,000 Matthew Page 0418115204 Ref 12193

PROCESS SERVING AGENCY - Serving legal documents as a licensed agency this business has been established 20 years. Ideal business to add to an existing agency. Located Western Sydney and easy to relocate. Sales \$350k plus. Generates \$80k profit to part time owner and profit would increase if added to an existing agency. Owner will consider offers around \$200,000. John Bentley 0418 288117 Ref 11780

If you want to buy a business and this is new to you, speak to a LINK broker today. 1300 763 668 or visit linkbusiness.com.au

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