

Businessbroker

The authority on buying and selling businesses

DEC - MAR 13/14

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If you dream of being your own boss, make it a reality.



There's nothing better than being your own boss, and there's no one better placed to get you up and running than ANZ. We have local Business Bankers ready to share their expertise, a free Start-up Guide, free business workshops nationwide and a Start-up package with no transaction or monthly account fees for the first year. Everything you need to help your new business succeed.

Find out more at anz.co.nz/startup

We live in your world **ANZ** 



WELCOME FROM THE DIRECTOR

Aaron Toresen is the Managing Director of LINK throughout NZ, Australia and South Africa through a successful franchise network. Competitive and solutions focused, he is also acutely aware of the value of long term relationships in business.

If you would like to join LINK contact Aaron on 09 579 9226 or aaront@linkbusiness.co.nz

It's that time again! Santa, sunshine, and overindulgence. LINK is seeing out 2013 in fine fashion with some significant milestones under our belt. As we look back at the year that has been, these are our standout achievements;

- LINK NSW was awarded AIBB (Australasian Business Brokers Association) brokerage of the year
- We attended our 5th AIBB Conference, in Adelaide and were a silver sponsor
- New LINK Offices joined the group in the Sunshine Coast, Brisbane and Adelaide in Australia
- We have a new Franchisee in Northland, New Zealand (details inside) and expanded the Bay of Plenty to encompass Waikato
- We have seen every office in the group improve their revenue, and have had the biggest year on record
- We have sold a record number of businesses in every country we operate in, with huge results in New Zealand
- We have attended the IBBA conference in Savanna, Georgia USA as a sponsor
- We are very close to having a major Business Brokerage in Los Angeles join LINK (we will have the largest brokerage office in California)
- We are in discussions with a major brokerage in Canada
- LINK are now the 3rd largest business brokerage in the world. And it all started here in Auckland, New Zealand

We hope that 2013 has been as successful for you too, and if not, then make 2014 the best year of your life! We wish you all a Merry Christmas and heartfelt thanks to many the hundreds of buyers and sellers that have chosen LINK and helped us become the greatest business brokerage on the planet!

Sincerely,

AARON TORESEN
MANAGING DIRECTOR

THE TEAM

EDITOR/DESIGNER

Liz Connoley

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INTRODUCING... LINK NORTHLAND



Article written by **Michael Osborne**
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I am excited about the opportunity to introduce LINK to the Northland territories.

LINK, The authority in selling businesses, is clearly the leader in Business Sales, and has developed excellent selling tools that will now be available to vendors in the North. It is a partnership that offers a new platform to all business owners to have an expert professional dedicated to the Northland Region

Northland has a diverse culture and a huge range of businesses including Hospitality, Tourism, Viticulture, Horticulture, Food Manufacturing, Forestry, Boat Building and Marine plus the in depth ranges of traditional retail, cafes, bars, childcare, resthome, tourism retail.

I have specialist knowledge in the Hotel, Motel Accommodation, Management Rights, Holiday Parks sectors and a very good understanding of General business. I have been involved in business's in Northland for over 10 years with successful developments in the tourism sector as a developer and consultant and retain personal investments in Hospitality. In the more recent past I have specialised as a business broker in the Tourism and Hospitality sector successfully concluding in excess of \$20m of sales.

I am passionate about exceeding the expectations of clients and value the opportunity to assist all sellers in planning the exit strategies for their business. It is a journey that everyone goes on at some point and often business owners need assistance to be the best prepared they can be to allow the process to happen. It requires patience as often a sale is not price related - it actually takes time to match the right buyer with the seller. The bonus is that you create valuable partnerships along the way as during the process you spend a lot of quality time with vendors and buyers and many become firm friends.

My objective is to create a dedicated team to serve the needs of the Northland business community and we welcome the opportunity to assist all business owners in the appraisal and strategies for selling their business assets.

We will soon be able to advise the location of our planned new premises in due course and will be in a position soon to introduce new team members to LINK Northland.

I would like to take this opportunity to thank all of my previous vendors and clients for the opportunity to represent them and hopefully we will meet up in the future.

For a business appraisal or a confidential chat about your business please simply call me on 0272426881

**** Free Listings Introductory Offer for all Northland Vendors**

List with us in December and January and we will give you a free listing on our data base and associated websites

YOUR SUPERB ACCOUNTANT WHAT TO LOOK FOR IN THE KEY ADVISER



Greg Sheehan

CEO – RightWay Ltd
www.rightway.co.nz
RightWay – “Straight up Accounting for
Straight up Kiwi business”

I have the privilege of talking with loads of people around New Zealand and overseas around what makes a great accountant. Quite simply when you find one they'll revolutionise the performance of your business and give you a massive leg up against your competition.

Back when I was CFO of Nike Australia I remember my CEO saying something that fundamentally shifted my perception of what the accountant is there to do. “Greg your job is not just about managing the numbers, it's about helping me manage the entire performance of the company”. Game shifter!

So given I get asked the question about the great accountant constantly, here's my cheat sheet of what to look for.

1. Firstly they're awesome at the high level conceptual stuff as well as the detail. Getting excited with you about your vision and helping turn that into a tangible plan is a finely honed skill. They love whiteboards and are always drawing weird bubble diagrams that help turn what's in your head into a roadmap for your future.
2. Do they know how to grow their own business? If they don't, then what credibility do they have in helping you grow yours? Great accountants can prove they know how to do it themselves. Business is about growth. It's about change. It's about being brave. Sometimes its flipping stuff upside down. Does your Accountant demonstrate they can do it themselves? It's a fair question and a damn good indicator of whether they can help you.
3. They're Accountants. They should have financial mastery. They need to be able to grab a balance sheet or a P&L and “know it” it like a seasoned musician can read music. The great ones can take a look at the numbers and within seconds put their finger on the core health of the business. The most critical part of financial mastery is cash. Understanding what will happen to it and how it should be used is as important as knowing where it's gone already. The good ones work with cash not with concepts.
4. What's a business model? If the accountant doesn't know the answer then grab your coat. A true pro knows that getting your business model right will often be your competitive edge. If you're starting your business from scratch then nailing this early will make a massive difference to your outcomes. Tweaking the current business model may also be needed from time to time.

5. Can you have a beer with them? Sadly the common cartoon character of an accountant is of some middle-aged bloke, more conservative than the rural vicar. However the best are considered - not conservative. Life's too short to be conservative. They need to call a spade a spade and yet always drop down on the side of optimism and adventure. They need to encourage at all times. To be your coach. To be the guy who claps feverishly from the sidelines. There are other times when life throws up a real pile of poo and they become your trusted confidant and shoulder.
6. our best asset is your team. Does your Accountant get that? If so can they help? Building an awesome kick arse team all focused on the same ultimate objective is powerful beyond belief. Your Accountant needs to be a people person and to know how to get the best from those you have in your squad.
7. Can they help you build revenue? Our RightWay Regional Partners always start a conversation around revenue growth with the statement “Lets start with what your customer really wants and work backwards from there”. Do you sell directly to consumers and therefore need to build a strong brand that people fall in love with? Are you a B2B business in which case relationships, a sales process and pipeline are far more valuable?
8. Are they easy to do business with? Do they price their services up-front so you don't get surprised? Do they allow you to pay monthly to ease the burden on your precious cash? Do they have people dedicated to helping you grow and develop your business throughout the year, or is your accountant impossible to get hold of?
9. Do they have an excellent handle on the tax and other legislative requirements? These are constantly changing and can catch out the unwary. A great accountant should create the simplest and most effective tax structure that meets the needs of the owners and whether profits or losses are in the organisations future.
10. They should use Xero or go home! The world's best accountants are shifting the expectations of their customers by embracing the power of the cloud. The outcomes for their SME customers are revolutionary. Xero now sits at the centre of an eco-system of other software that helicopters the adviser (the world class accountant) into the centre of the business cockpit. All for the cost of the weekly drinks and nibbles.

Is this what you have with your Accountant?

RightWay

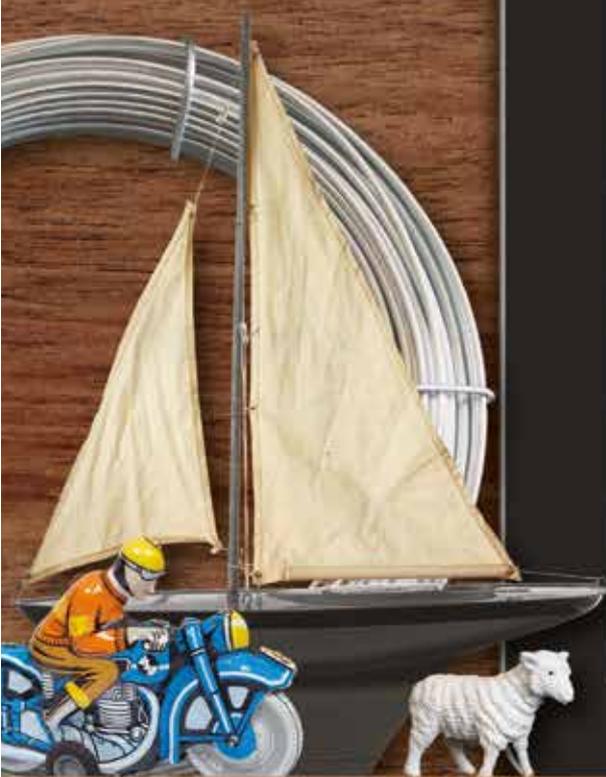
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for straight up Kiwi business*



Does your accountant know how to grow their own business?

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FINDING A FROG TO KISS

The Basics to becoming a business trader

Article written by Aaron Toresen, Managing Director of LINK

When you think of the type of people that make a living from buying, rebuilding and selling businesses, your mind might leap to people like Graham Hart and his acquisition of Carter Holt Harvey or the Swiss packaging company that cost him a cool \$3.2 billion. But is the concept of buying underperforming businesses and re-engineering them for sale, a reality in the SME (small and medium enterprise) world? And could this be a profitable and full time profession in New Zealand? The answer is simple; yes. The reality though is that it takes a broad set of skills and resources that include; negotiating, marketing, financial acuity, funding sources, and commercial nous among others.

Buying an underperforming business and restructuring it for a resale can be a risky proposition, but it can also be extremely lucrative and rewarding. So we thought a few tips would be in order for any would-be Graham Harts out there that are considering this exciting and unique life choice.

BUY A BUSINESS YOU UNDERSTAND

One of the most common mistakes with business traders is not understanding the business or industry they are buying into. Use your existing skill set. If you have been working for the last 15 years in steel manufacturing, don't buy a restaurant to turn around. Knowledge is power and the greatest asset you can bring to the table when turning around a business is a depth of understanding of best practice, industry benchmarks and expertise in operations. This will also be the critical factor when choosing an acquisition opportunity.

CHOOSE THE BUSINESS WISELY

At any one time in New Zealand there are many thousands of businesses for sale. You must find businesses that are within your budget, within your skill range and that you determine have the potential. If a business is not profitable, the vendor is likely to be motivated to sell and you will be in a strong position to negotiate. However, you need to remember that while buying a business is very easy – buying the right business takes some skill. Look for businesses that are poorly marketed, that are overstaffed or where the rent is too high, or perhaps there are other inefficiencies you can notice. Be prepared to spend some time on improving the business and don't get yourself in a financial position where you may have to sell. Sometimes it is the combining of two businesses where you will find real economies of scale and you may find two businesses that are both performing badly that when combined would flourish. Businesses can sell quickly, but they should be considered as a fairly illiquid investment.



WORK IN THE BUSINESS

In the beginning you will need to be prepared to work very hard in the business. You cannot expect to make dramatic changes to performance without being seriously hands-on. If you progress to larger corporate type businesses with strong existing management structures you may be able to take a purely strategic position. Most businesses we see are more profitable when operated by the owner, whether or not their intention is to resell.

DON'T CHANGE TOO MUCH TOO SOON

Before making any major changes, settle into the business and understand the reasons for the status quo. You may find there is a good reason for things being done the way they are and you would be better to leave them alone. You will also find insights and get real confidence around the areas that you can improve.

START PREPARING FOR SALE ON DAY ONE

It is easy to lose sight of the key factors that will be important when it comes time to sell the business. The following are key areas that you should begin working on immediately;

MARKETING

How is the business being marketed and how can this be improved? Is there a marketing plan and budget? What channels are being used? Is PR employed for low cost high impact marketing? Create a robust and affordable marketing strategy to create more customers and clients.

IDENTITY

Quite distinct from marketing, is your brand identity and message. If you have a clear and unique brand image and rationale, it helps to differentiate you from your competitors. Accept though that it really does take time to build brand equity, but the payoff is attractive to buyers.

RECURRING INCOME

Income that is recurring is very attractive to potential buyers for your business. Try to create revenue streams that you can demonstrate are regular. Creating a list of clients that provide consistent revenue is a useful way to gauge your success in this area. Business buyers put more value on maintainable future earnings from consistent clients – particularly if you can demonstrate this has occurred for a long period.

REDUCE PEAKS AND TROUGHS

Most business purchasers really value consistent profit. It can be a little daunting to see a rollercoaster profit and loss statement with highly profitable months interspersed with big losses. A strong record of consistent normalised earnings is very appealing to purchasers who are naturally apprehensive about the acquisition. Sometimes it is simply a matter of improving your accounting practices or billing cycles or running an accrual system.

BUILD ASSETS

Assets can help a buyer raise finance for the purchase of your business, by providing additional security. Be careful about over-capitalising though because at the end of the day, you will get paid a multiple of your discretionary profit, regardless of what assets the business owns.

GOOD BOOK-KEEPING

Get a good accounting system that produces reports you will need to run your business (Xero is excellent). If you are accurate and honest with

your accounting practices, it will be very helpful at sale time. Also be sure to avoid taking any money out of the business that is not strictly a business expense. While add-backs and account normalisation can be used, it is far better to have squeaky clean accurate financial records.

CREATE BARRIERS TO ENTRY

All businesses are more valuable if it is difficult for a competitor to set up and compete with you. Perhaps you can develop some strong IP in the form of designs or IT systems that are more about the technical know-how than the cost.

INVEST IN PROFIT

Many business owners spend a fortune on new equipment they don't need or upgrade a company vehicle or other "investments" that don't actually impact the bottom line, or worse still - cost more. Every dollar you spend must be measured against the Sir Peter Blake rule; "Does it make the boat go faster?"

Buying, building and selling businesses can be a hugely rewarding enterprise, both financially and from the satisfaction in being successful. While it is not for everyone, if you have the confidence and the skill sets required, being a business trader might be just what you are looking for.



Entering into an Agreement to Lease?



Entering into an Agreement to Lease? The absolute minimum you should consider: Far too often I see an Agreement to Lease (Agreement) that has been signed by a tenant and guarantors that should have had important variations made to it. Don't shoot yourself in the foot when you don't have to - seek legal advice before you sign.

That advice may very well save you dollars and limit your exposure to future liability. The absolute basics you should consider before entering into an Agreement (but always seek legal advice before signing) include:

1. Rent – is it right for the premises?

- a. If you're unsure, talk to a property valuer and consider making the Agreement conditional on you undertaking due diligence on whether the premises is suitable to your business.

2. Check the Outgoings and get an estimate.

- b. Most Agreements will contain an outgoings schedule which sets out the payments required to contribute toward outgoings. If it doesn't have such a schedule, ask for it together with an estimate of the monthly costs relating to outgoings.
- c. Whether the Agreement contains a schedule of outgoings or not, you can generally be certain that the Deed of Lease will contain such a list and, given the comments in paragraph 5.c. below, you are most often agreeing to be bound to pay such outgoings when you sign the Agreement.

3. Pick the term and rights of renewal(s) carefully!

- a. It is in a landlord's best interests (generally) to make the term(s) of a lease as long as possible (unless they have plans to redevelop the property/ premises).
- b. It is in your best interests (generally) to have short terms with multiple rights of renewal. An important reason for this is that if you want to sell your business (which will require an assignment of your lease to the purchaser) or otherwise assign your lease, your liability to the landlord (and that of your guarantors if any) will continue until such time as the person who took over as tenant from you renews the lease or the lease terminates through expiry.

4. Can you avoid providing a personal guarantee?

- a. Unless you are a big corporate, landlords will invariably require that the directors (and sometimes the shareholders) of a tenant company provide personal guarantees.
- b. Ask your bank if it is willing to provide a bank guarantee in favour of the landlord for an amount equal to say 3 or 6 month's rent plus outgoings (plus GST) and then try offering that to the landlord in substitution for personal guarantees.

5. What's the difference between an Agreement to Lease and a Deed of Lease?

- a. An Agreement is a preliminary document that contemplates the tenant, guarantors (if any) and landlord subsequently entering into a Deed of Lease. Generally, entry into the formal Deed of Lease will be after certain conditions set out in the Agreement have been met. Some examples of common conditions that an Agreement may be subject to are:
 - i. The landlord undertaking certain works on the property by a particular date;
 - ii. You undertaking due diligence such as the condition set out in paragraph 1;
 - iii. The landlord undertaking a credit check on the tenant and guarantors.
- b. An Agreement can come in many forms (and this will depend on whether the landlord is using a realty agency to list the premises and which agency that is) but it is very common for an Agreement to provide that when it becomes unconditional, the parties must then enter into a Deed Of Lease in the latest edition Auckland District Law Society form with the extra provisions (if any) contained in the Agreement.
- c. It is imperative that you know that by signing an Agreement, almost always you will be agreeing to:
 - i. Enter into a Deed of Lease (on terms that you probably have not yet seen); and
 - ii. Even if you do not enter into the Deed of Lease, be bound by the terms of that document.

Exercise caution and always seek legal advice before you sign any Agreement to Lease or Deed of Lease.



This article was written by Harshad Shiba, Associate at the Award winning firm of Stewart Germann Law Office. Harshad Shiba and Stewart Germann have many years of experience in commercial and franchising law and are committed to maintaining the highest professional and ethical standards.

Phone (09) 308 9925 or email harshad@germann.co.nz or stewart@germann.co.nz

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Stewart Germann Law Office
has been named Franchise
Law Firm of the Year in
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The awards recognise the
excellence of a select number of leading
professional firms from across the globe
for their individual areas of specialisation
within their geographical location

Stewart Germann has over 30 years of
franchising and licensing experience.
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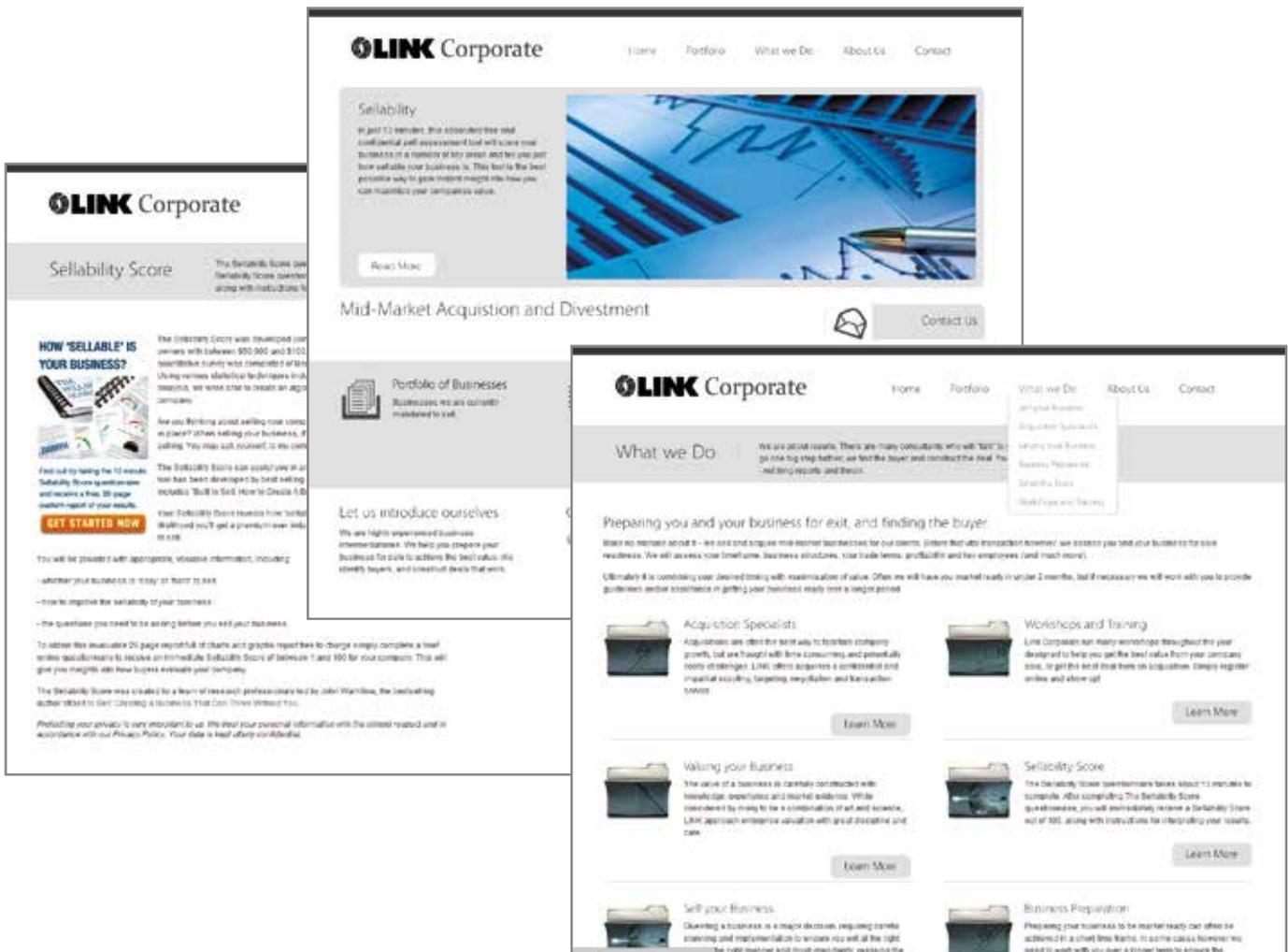
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LINK Corporate

The Authority on Selling Businesses

LINK Corporate is a division of New Zealand's largest business brokerage; LINK. Founded in 1996, LINK has enjoyed considerable growth since becoming an international network of brokerages. While LINK deals with businesses of all sizes and from all industries, LINK Corporate specialise only in larger more significant businesses, typically selling for in excess of \$1 million.

linkcorporate.co.nz



“It is a great time to sell a business, but it is sometimes difficult for genuine purchasers to find what they want particularly at the higher end. Businesses operating under management and valued at over \$1 million literally have queues of buyers waiting. If you are a seller in this category, seriously consider talking to us now.”

Aaron Toresen, Managing Director

Contact an experienced LINK Corporate Broker today
0800 546 528 linkcorporate.co.nz

Being A Business Broker

“THE BEST JOB IN THE WORLD”

After a long and varied career spanning some 40 years (including shearing sheep, agricultural research, running a sheep and beef farm, production manager for an agricultural chemical plant, development, operations and general manager for a foam plastics and polyester fibres company through to owning my own cabinet making business) and for the last 13 years as a business broker I have had a great time.



As a business broker I have found the perfect job:-

- Flexible hours
- Little weekend work
- High earnings
- Great company
- Interesting clients
- Never a dull moment

LINK provides the best back-up of full admin, technical and marketing support, but as your “own boss” you must control and manage your skills and this support. You must be prepared to be your own person but with all the back-up needed. You will still largely, not only be working for yourself, but also be working as part of a great team. The hours you work may be flexible, but success will not come from limited effort or a part time approach.

What do you need to be a business broker?

- Intelligence
- Honesty & Integrity
- Diligence
- Determination
- Perseverance
- A thick skin
- Some business experience
- Self-discipline

If you do not ‘like your own personal company’ or cannot work alone then this may not be for you.

This industry needs young, energetic, skilled people coming into it, not old people like me who should retire. It is such a great job that retiring this business is really hard and it can and does generate a great income with time, energy, effort and skill.

You reckon you’ve [got it] and want the “best job in the world”, well give me a call to discuss and I will help you kickstart your new career.

Written by Richard Ridler

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With most or all of these attributes you can make a great career out of the business broking. The sky is the limit as far as earnings are concerned. If you have the above skills and apply them you can achieve earnings commensurate with the input of effort



Richard Ridler brings to LINK a wide knowledge and involvement in a diverse range of businesses both as a senior manager and as an owner operator. His extremely broad experience in the business community has equipped him to professionally and ethically represent the best interests of those business owners seeking information or considering the sale of their business and his background knowledge gained from the technical, production, sales, marketing and management roles in small and large enterprises enables him to relate to both large and small business owners. Richard has over 12 years experience as a business broker and has a long list of satisfied vendors and happy purchasers.



Become Your Own Boss - Become a LINK Franchisee or a Business Broker

LINK is NZ's leading business brokerage and we have opportunities for talented, motivated individuals to join our team of business brokers. With over 17 years in the business broking market, LINK has earned an unparalleled reputation as a leader in the industry.

We Want To Hear From You If You:

- Have a Serious Level of Self Drive
- Are Highly Motivated
- Are a Problem Solver
- Have Excellent Personal Skills and Communication Ability
- Are Success Driven
- Have Integrity
- Are Prepared and Capable of Prospecting

So What's In It For You?

- Uncapped Earning Potential
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- Unparalleled Training and Support
- Excellent Marketing Collateral and Assistance with Personal Marketing
- Enjoy Flexible Hours
- Fully Mobile World-Class IT
- International Network
- Join a Friendly Superstar Teams

If you are an ex-business owner and interested in earning top dollar while interacting with similar minded people, please ph 0800 546 528 or email link@linkbusiness.co.nz. (All applications will be treated as confidential)

Call **0800 546 528**
link@linkbusiness.co.nz

APPLYING FOR BUSINESS FINANCE – What will an ANZ Business Banker look for?



THE FIRST STEP - TALK TO US

Many businesses need outside finance at some point in their development. This guide outlines what your bank is looking for when considering your application for finance. When assessing your finance application, your ANZ Business Banker will look to identify how your business will be successful, what profit it will generate, and whether it is able to meet your proposed loan repayments.

The first step - talk to us

In the early stages of evaluating whether you can purchase a business or borrow funds for another reason, you probably won't have all the information you need to put a full proposal to the bank. At this stage it's good to discuss financing options with your ANZ Business Banker.

They will need an idea of the following:

- The purchase or set up cost (including any additional plant or stock and GST if applicable)
- How much you want to borrow
- How much you will contribute yourself
- Security available for the loan
- Business profit available to service the proposed loan
- Any existing debt and any other income sources.

An ANZ Business Banker will be able to let you know if your proposal is likely to succeed, or also suggest professionals and advisors who can help you with some of the details.

They can provide you with forms and planning guidelines that will help you prepare your formal request for finance.

What you need to do

You will need to provide your ANZ Business Banker with hard facts and business projections, usually prepared with your own accountant. They will want to clarify the details in person. The more research you have done at this stage, the better prepared you will be to answer any such questions.

It is important to develop a partnership with your ANZ Business Banker and other professional advisors as early as possible. Keep each other informed and recognise each other's needs. This will mean you will get your answers as soon as possible.

PUTTING TOGETHER THE FORMAL FINANCE PROPOSAL



1 What do you need to borrow?

First up, provide full details of what funding is needed and how it is to be raised. For new businesses, you'll need to know:

- What cash and other assets (such as vehicles, plant and machinery) you are putting into the business and how you have accumulated this.
- Total purchase costs (i.e. Goodwill, fixtures and fittings, stock, professional fees, plant and equipment, working capital) and the total funds you have available (cash and required finance)

2 Your contribution

A *Personal Statement of Financial Position* will be required that outlines all your own (assets) and all you owe (liabilities). Banks usually have a standard form you can use. Also detail your income and living expenses.

Include any external income (e.g. a partner's salary or rental income) which can be used to evaluate your ability to service any loans. You should also include details for any business partners.

Outline how much you intend to take from the business to meet your personal borrowing and living commitments, and if you have any funds in reserve that you can put into the business if things do not initially go as planned.

3 Security for the loan

Your ANZ Business Banker will look at your proposal to see how the bank will get its money back. They will want security to back the loan; this may be real estate or other acceptable business assets.

Often business owners secure the loan against their house, but investment and commercial property is usually acceptable.

4 How will you run the business?

Your ANZ Business Banker will need to know how you plan to run your business. Will you be an owner-operator on a full-time basis, or will family members or employees help with day-to-day management?

Provide details of operational structure. Will you operate as a company, partnership, sole trader or trust, etc? If using a company, detail your company shareholding and directors.

Banks like you to get independent legal and accounting advice on both the business opportunity and the projected income scenarios before making a decision about your loan.

5 Tell us about your experience - a brief résumé

Outline what skills and experience you bring to the business. You don't have to have been in the industry, but the bank will want to be satisfied that you have the aptitude, as well as the enthusiasm, for your chosen business.

Outline on your ability and key personnel's ability to run the business: personal details and past business experience, details about any business partners and key personnel and a history of any previous enterprises with which you have been connected.

With your permission, your ANZ Business Banker may check your credit history.

6 Tell the bank about your business

Provide a business plan detailing: Business activity - what you sell or produce; Location; Your goals and objectives; Competitors; Market knowledge - trends, demonstrate your knowledge of what's happening in your market and industry; What promotional/local marketing activities are carried out.

7 Your business financials

Have you done your homework? Your ANZ Business Banker will need to be convinced that your business can generate enough cash to pay business creditors, meet all loan repayments and provide an adequate income for you.

Profit and loss statements and cashflow projections are usually prepared with the help of your own accountant. Be as specific as possible.

8 Come in and see us

We have local Business Bankers right across New Zealand who are committed to helping businesses succeed. To get in touch with your local Business Banker visit anz.co.nz/businessbanker

Visit anz.co.nz/BizHub to find more free tools and resources to grow your business.

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BUYERS BOOTCAMP

ARE YOU IN GOOD SHAPE TO BUY A BUSINESS?

Written by **Bruce Cattell**

Business Broker – LINK Auckland, Ellerslie
09 555 6024 / 021 779 439
brucec@linkbusiness.co.nz



At LINK we work with many buyers and understand that at the best of times buying a business can be a complex, time consuming and sometimes a daunting process. In the current sellers' market there is an additional pressure to contend with – competition from other buyers.

As a buyer you now more than ever need to be fit for the job of buying a business. Well prepared, ready to move quickly when the right opportunity presents itself and you need to stand out from the crowd.

Here are some practical tips to ensure you are in the right shape to “go the distance” and help you deal both with LINK and the sales process to buy the business you deserve!

1. Get focused

Ask yourself - do I REALLY want to be doing this? Being in business for yourself is very different to being an employee and the “buy a business” solution is not necessarily the right fix for the “don't like my job” problem. It takes determination, drive, finance, skills and support from family, friends & colleagues to buy and operate a business successfully. Are you ready for it? What is your plan for the future in business and what exactly are you looking for in your business life? Look at the skills needed to be able to run the business and check they marry with your skill set. Get focused on the characteristics of the type of business that suits you best and stay targeted on those in your search. Don't mark yourself out as an indecisive timewaster or dreamer who does not know what they are looking for. You run the risk of not being taken seriously and the best opportunities will pass you by.

2. Understand the process

Buying a business is a relatively straightforward process but you need to go into it with your eyes open. Sellers, buyers, brokers, accountants, banks, lawyers, customers, suppliers and employees all have a role to play. There are dates, contracts, accounts, meetings, leases, finance applications and many other things to contend with. Have a realistic expectation of who does what when. Start by talking to a LINK business broker for an overview of how the system works and how you can do your bit to make the transaction as smooth as possible.

3. Get good advisors

Now you are on your way, you will need a lawyer and an accountant. Make sure they have experience in the buying and selling of businesses. Ask how many successful transactions they have been involved in. In particular ensure they have realistic ideas about typical business sale prices, timing and terms. I have seen many badly advised buyers miss out on good opportunities because their advisors did not have the track record or experience to recognise a sound

deal and advise accordingly. Don't let this happen to you. If in doubt, a LINK broker can introduce you to recommended advisors in your area.

4. Prequalify your finance

See a bank and get a good idea of their lending criteria and how much money you can raise to buy a business before you start your search. As a rough rule of thumb, most banks will want to see you bring at least 50% of the purchase price to the deal in cash or assets, but be aware that not all banks are the same. Start by meeting with a business banker at your current bank and if you don't get the answers you want, try another bank! Don't expect the vendor to “leave money in” - it is seldom required in order to sell the business and the vendor will most likely just bypass you to sell to another buyer with finance ready to go. Don't forget that after the business is purchased, you will have to allow enough money to repay loans and to fund working capital. A LINK broker can introduce you to the right people at the right banks.

5. Connect with a LINK Business Broker

With your target business type identified, your funding considered and your advisors ready to go you can start scanning the internet and studying the business for sale advertisements. Brokers tend to specialise in niche areas so pick out one or two who are advertising businesses that look of interest and call them. Their current listings may not suit you but it's likely that they will list something sooner or later that does - you want to be top of mind when that occurs.

A broker will be managing the sale process on behalf of the vendor, and will most likely be dealing with a number of potential buyers. The broker does have responsibilities to protect the vendors interests and privacy. Don't get upset when asked to provide information about yourself and your finances, or to fill in a confidentiality agreement. These are to protect the vendor and if you are not prepared to do this you won't get very far.

Ask the broker questions and seek guidance on the best way to approach the purchase. Don't expect brokers to come and visit you – it demonstrates lack of commitment and you may still be waiting for your meeting when the business is sold to someone else! Don't expect brokers to email you sensitive business information without meeting you first. Be genuine and direct, and a broker will do all they can to assist you. My strong advice is to arrange a meeting early on and meet with your chosen broker face to face to establish commitment & credibility.

Be prepared to demonstrate that you are serious, committed, organised, funded, have the skills to run the business and are likely to get on with the vendor. The broker will need to “sell” you to the vendor, so do what you can to assist this.

6. Present well

When meeting with a broker be prepared to demonstrate that you are serious, committed, organised, funded, have the skills to run the business and are likely to get on with the vendor. The broker will need to “sell” you to the vendor so do what you can to assist this. Consider preparing a short CV or profile to bring to the meeting and make sure a Google search on your name does not highlight anything negative! A good LinkedIn.com or similar profile detailing past experience and connections is free to create and may speak for you when you are not there.

7. Respect confidentiality

You will be asked to sign a confidentiality agreement before you get access to sensitive information regarding the business. Ensure you read it, understand it and take it seriously. Many times the vendor may not have informed their staff, suppliers and customers of their sale plans and they will not want the name of the business or any information coming out until the sale is formalised. As a prospective purchaser you are being put in a position of trust – please respect it.

8. Get the information needed to make a clear decision

At LINK, after you have enquired about a business, signed a confidentiality agreement, met the broker & plausibly confirmed your intent. You will get access to a comprehensive Information Memorandum on the business.

The “IM” will detail all the operational and financial information you need to make a decision on whether the business “ticks your boxes”. If all looks good, ask the broker to arrange for you to meet the vendor and/or perhaps even visit the business. Don’t try to do all your due diligence pre offer – endless requests for detailed historical financial information, balance sheets etc. Just slow you down and you may get overtaken in the race by another more nimble buyer. There will be time enough for detailed due diligence after an offer has been agreed.

9. Don’t be afraid to table an offer

If you like it, make an offer and get the price and terms agreed – then check out the detail. Offers are generally made subject to finance, due diligence and agreements around vendor assistance and other matters so you are not 100% obligated to purchase if the business does not stack up upon further investigation. The broker can provide you with a draft sale & purchase agreement that can then be polished by your solicitor if necessary. If you like the business, it meets your requirements and you have the money – make an offer!

Bruce focuses on sales, mergers, acquisitions and divestments of businesses in the value range \$500k to \$20M particularly in import, distribution, manufacturing, engineering, digital and media businesses. To sell your business for the maximum value call Bruce today!

WANT RESULTS? - Experience Counts!

Bruce Cattell - Corporate Business Broker

There is no doubt we are currently in a seller’s market for good businesses. Market demand is strong, demand exceeds supply and I have motivated business buyers waiting.

I focus on sales and divestments of New Zealand based businesses in the value range NZD \$500k to NZD \$20mil particularly in import/export, distribution, manufacturing, engineering and large retail.

I know how to reach the right buyers for your business and take you through to a successful sale quickly, confidentially whilst achieving you the maximum sales value possible.

If you would like to realise the maximum value for your business, or even if you’re just curious to find out what your business might be worth when you are ready to sell, call or email me for an obligation free and completely confidential discussion now.



Private Training Establishment

Unique courses with international applications. NZQA approved and govt funding. High net managed EBIT from sustainable or growing revenues of \$3.3 million. An exciting opportunity to take up this unique easy to run. Owner retiring but available for technical assistance for qualified purchasers.



SOLD

Asking price: \$4,500,000
Expressions of Interest: 18
Bruce Cattell 09 555 6024 / 021 779 439

Ref: 13601
Offers: 3

Import and Manufacture - \$1.2M Profits

This well established importing, engineering, manufacturing and distribution business specialises in the security and access industry and supplies Blue Chip customers on a national basis.



SOLD

Asking price: \$4,650,000
Expressions of Interest: 12
Bruce Cattell 09 555 6024 / 021 779 439

Ref: 15985
Offers: 2

Retail & Trade Sales - \$1.2M Profits

Expressions of interest in strict confidence are invited to acquire this Auckland based & well established high - profile retail super store with significant trade sales.



SOLD

Asking price: \$5,000,000 +
Expressions of Interest: 35
Bruce Cattell 09 555 6024 / 021 779 439

Ref: 15624
Offers: 2

50 Year Old Brand - \$1M EBITDA

This long established Auckland based business manufactures, exports & distributes a range of specialist products to the agricultural sector in Australia, New Zealand & beyond.



SOLD

Asking price: \$3,900,000
Expressions of Interest: 23
Bruce Cattell 09 555 6024 / 021 779 439

Ref: 14473
Offers: 4



Domino's proves franchising has the lot!

No other company is better placed to comment on the world of franchising than the number one pizza maker, Domino's Pizza and they are looking for new passionate people to join their franchising team.

Domino's Chief Development and Franchising Officer, Pat McMichael, said the business attracts people looking to enter the franchise business model for the first time.

"Owning a Domino's store is relatively risk-free, as the tried and tested system is there already in place and if you're ready to work hard and are passionate about customer service, you are guaranteed success," Mr McMichael said.

"A lot of our franchisees are multi-unit owners meaning once they get into Domino's they see value in growing their portfolio to include more than just the one Domino's store."

The past 12 months has seen the volume of high suitable franchisees improve and Mr McMichael said the timing couldn't be better for both the prospective franchisee and Domino's.

"The key to the success of our business is recruiting passionate and business-savvy franchisees that are willing to work hard to build a successful business with a recognised brand like Domino's.

"Over the past few years, Domino's has maintained steady growth while focusing on the operations of the business, improving all aspects of our product, service and image.

"This is great timing for prospective franchisees as they can reap the benefits of the investment we have made in the business."

As you'd expect from the number one pizza company, the franchisee support systems are very highly developed at Domino's.

This support includes site selection, lease negotiation, store fit out, comprehensive pre-opening training, coordination of suppliers, group purchasing power, store appraisals, ongoing training and support, and marketing promotions.

Don't wait – become a member of the Domino's team today to sell more pizza, have more fun!

For more information please Contact Laurel McCulloch on 021 786 813 or visit: dominospizza.co.nz/franchising.

Domino's is the number one choice in pizza, selling over 60 million a year.

Opening its first store in Australia in 1983, the business has grown to include a franchise network of over 580 stores across Australia and New Zealand.





Domino's

Own a *slice* of the *action*...

Consider a franchising career with the market leaders in the pizza industry and join Domino's today!

- ▶ Proven & trusted brand
- ▶ Passionate about pizza & people
- ▶ Leaders in digital innovation
- ▶ Ongoing training and support



Contact Laurel McCulloch on 021 786 813 or visit:
dominospizza.co.nz/franchising



Is the Rest Home Industry in Good Shape?



Written by
Leath Craig

027 290 1122
leathc@linkbusiness.co.nz

Leath has a broad background in business and commercial property management, including management within his family's business which has been a leader in the aged care industry for more than 25 years, including Rest Homes, Retirement Villages, Medical Alarms and the importing and distribution of Mobility Scooters and Mobility Aids.



Enquiries with the Ministry of Health and the New Zealand Aged Care Association have revealed that one of the best sources at present to gauge the future demand for Rest Homes/Hospitals is the Grant Thornton Aged Residential Care Service Review (GTARCSR) September 2010; together with information from the Eldernet and the Ministry of Health website (list of Certified Providers).

In terms of the Grant Thornton Review which is very comprehensive; based on information obtained between 2000 to 2009 projected scenarios were formulated.

The following is from the Grant Thornton Review regarding projected demand.

General Comment

It is fair to say that the increased usage of Homecare has played a role in reducing the demand for rest home bed days; however an increase in the over usage of home care services would require more government resources; with this cost also being affected by the "sleep over" payment now required and the minimum wage rate.

The demand for hospital and dementia services are not as affected by home care due to the acute nature and high dependency required by the users (i.e. they have limited choice compared to those requiring rest home level care).

The report states that the demand for hospital services is expected to increase in line with demographic changes and that by 2026 there will be 490,000 hospital bed days per month, this equates to a demand for approximately 410 additional hospital beds per year, every year until 2026.

In terms of projected demand for dementia beds; the projection is that by 2026, demand for dementia services will be 195,000 bed days per month (7,200 beds) compared to 75,000 bed days per month (2,800 beds) in 2008. This also translates into the estimated baseline demand between 2008 and 2026 of 250 additional dementia beds every year.

The Grant Thornton report also reported on the review survey results regarding average occupancy levels for different service types; with Rest Home being 91%; Hospital 93% and Dementia 96%.

In terms of the estimated demand for rest home beds, this is expected to begin to rise from 2012 with the growth of the ageing population.

It is estimated that demand for beds in the sector by 2026 will be in the range of approximately 44,000 to 52,000 beds; from the current level of demand of approximately 32,000 beds. Proportionately, the largest increase in projected demand is for dementia beds.

The Grant Thornton review states that the "cost" (construction and fit out; but excluding land) of creating a bed is \$160,000 (i.e. building a facility). Therefore given the future demand for the various types of beds and services, there should be some upward pressure on the prices paid for existing facilities; particularly those which are modern; offer a good standard of amenity and achieve an above average EBITDAR consistently.

In terms of those properties that have existing capacity to carry out additions of rooms and/or alterations, which increase the operational efficiencies and profitability, these properties have the ability to add value at a lower cost, without the need to acquire more land (sometimes at a higher price than market, i.e. - having to purchase an existing neighbouring property to expand operations).

In conclusion everything points to a growing industry where demand for care and the cost to build new most likely will push up the prices fetched for Rest Homes/ Hospitals and Dementia units.

The difference in costs to build new purpose built facilities verses buying existing is great. I believe buying a well maintained existing rest home that has room for expansion or conversion to a dementia facility is a good investment.

BUSINESS OPPORTUNITIES

THE LINK NETWORK

We have offices with dedicated business sales professionals across New Zealand, Australia and South Africa.



NEW ZEALAND linkbusiness.co.nz

Auckland, Wairau Valley - 09 444 3039
wairauvalley@linkbusiness.co.nz

Auckland, Ellerslie - 09 579 9226
ellerslie@linkbusiness.co.nz

Bay of Plenty & Waikato - 07 579 4994
bayofplenty@linkbusiness.co.nz or
waikato@linkbusiness.co.nz

Wellington - 04 472 7602
wellington@linkbusiness.co.nz

Christchurch & South Is - 03 366 3394
christchurch@linkbusiness.co.nz

HEAD OFFICE
LINK Business Franchising Ltd - 09 579 9226
Level 1, 401 Great South Road
Ellerslie, Auckland 1061

For further LINK Franchising Opportunities please contact Franchise Manager,
Kevin Atkinson - kevina@linkbusiness.co.nz

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brisbane@linkbusiness.com.au

Gold Coast + 61 (07) 5572 2122
goldcoast@linkbusiness.com.au

SOUTH AFRICA linkbusiness.co.za

**Gauteng, Free State, Kwazulu-Natal,
Eastern Cape, Western Cape**

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Businesses for sale - Auckland \$1 million plus

Market Leading Manufacturer, Importer and Wholesaler - \$3.9 Million Profits



information systems, highly developed web based sales order processing, outstanding customer service and marketing second to none. This business stands out as the market leader with very high barriers to entry for competitors and considerable further growth potential.

- * Market leading position
- * High barriers to entry for competitors
- * Long established
- * 2013 Sales of \$12.5 million and growing
- * 2013 Normalised EBITDA \$3.9 million
- * Staff and management in place
- * Many further growth opportunities

A comprehensive memorandum is available and the total price of \$17,000,000 is well supported with financial history. This represents an excellent opportunity to acquire a very profitable and cash generative business with significant growth potential.

This long established business is an industry leading importer, manufacturer and wholesaler of New Zealand's largest range of its chosen line of specialist products. It supplies business customers with an exclusive range of trademarked goods on a national basis and is a business that seeks to offer great products of exceptional value.

Most products sold are the firm's own design and many are copyrighted or trademarked. The business is recognised as an innovative, quality driven concern that is passionate about its product, its people and its reseller network.

With a continuous focus on refining all processes for ease of use and cost savings, combined with unique products, excellent management

Asking price: \$17,000,000

Ref: 15387

Bruce Cattell / 021 779 439 / brucec@linkbusiness.co.nz

Buyers Waiting! Now IS a Good Time to Sell Your Business

Market demand is strong and LINK has motivated business buyers waiting.

If you have a sound business and you wish to exit - knowledge pays dividends. I focus on sales and divestments of New Zealand based businesses in the value range NZD \$500k to NZD \$20mil particularly in import, distribution, manufacturing, engineering, large retail, digital and media businesses.

If you would like to realise the maximum value for your business, or even if you're just curious to find out what your business might be worth when you are ready to sell, call or email me for a confidential discussion now.



Bruce Cattell

021 779 439 / 09 555 6024

brucec@linkbusiness.co.nz

Bag Yourself a quick capital gain! - Import / Distribution / Retail. \$300k+ Profits. Import



Established over 25 years, this widely known business imports & distributes a niche range of work wear, hunting, camping & survival gear and sells direct to private, commercial & industrial customers nationwide. An established, wholesale, retail and ecommerce channel to market is in place. Good systems and experienced staff in place. The business has a retail store in Auckland and there is the proven consumer demand for this to be replicated in the other main centres. An upgraded on-line presence would also be likely to pay off significantly. This business presents a considerable opportunity to a purchaser with energy, vision and sales & marketing skills to build further value quickly. Owner retiring.

Asking price: Refer to Broker

Ref: 16722

Bruce Cattell / 021 779 439 / brucec@linkbusiness.co.nz

Specialist Software & Services. SAAS Delivery. \$450k+ Profits -Significant Growth Potential

Expressions of Interest Invited

This long established niche software provider operates in a growth market sector and enjoys significant levels of repeat business from a well spread international commercial customer base. An exclusive, cloud-based software suite is delivered to clients via a software-as-a-service methodology. Clients consider the product "mission critical" and churn rate is very low. The business presents a very significant international opportunity to a purchaser with international business development skills to build further value.

- o Long established
- o Skilled staff in place
- o Modern development platform
- o Extensive repeat business
- o Significant growth potential

Expressions of interest are invited from suitably qualified purchasers under conditions of strict confidentiality.

Asking price: \$2,000,000 +

Ref: 16906

Bruce Cattell / 021 779 439 / brucec@linkbusiness.co.nz



Supply, Sell & Service - Great Profits!



This Auckland based business is a specialist provider of niche solutions into a growing market sector. It sells, manufactures and services a unique suite of products and systems of its own design. Its product range fulfills a genuinely essential requirement for its private and commercial customers.

This business would suit an experienced business operator with proven sales, marketing and management skills. The ability and confidence to understand, market and sell a technical product suite will be important.

- * \$700k + Profits to working owner
- * Specialist niche market
- * High barriers to entry for competitors
- * Solution focused

Asking price: \$2,250,000

Ref: 16158

Bruce Cattell / 021 779 439 / brucec@linkbusiness.co.nz

A Bankers Dream



A golden opportunity to purchase a well-established Directional Underground drilling business with substantial long term contracts, high earnings, a strong asset base and on-going growth opportunities

- * A unique service related business with an engineering bias. Substantial retained earnings with high assets and ongoing growth opportunities.
- * \$1,000,000 + EBIT after management.
- * \$2,000,000 + assets.
- * Long term forward contracts.
- * First time on the market.

Asking price: \$4,100,000

Ref: 15825

Clive Derbyshire / 021 946 491 / clived@linkbusiness.co.nz

Plastic Recycling & Manufacture



Vendor retiring after over 30 years in this business. Recycles plastic bags and most types of plastics and produces products used in Industry. Overseas requests for product waiting to be attended too.

Selling for less than asset replacement to assure a smooth transition to the right person.

Due to the highly confidential nature of this business, details will only be given in a personal interview.

Asking price: \$2,300,000

Ref:16655

Robin Harris 021 968 779 / Garth Nell 027 296 1783

Restaurant, Bar & Building! Exciting Central Suburb



Located in a popular central suburb, this amazing neighbourhood character restaurant and bar not only has an extraordinary atmosphere, it is also very, very spacious, very well-equipped and is loaded with potential.

We are also pleased to advise that the price includes the building, so you can be your own landlord! For more details please call.

Asking price: \$1,320,000 plus stock

Ref: 16632

Greg Mullins / 021 943 844 / gregm@linkbusiness.co.nz

What a Great Time to Sell Your Childcare Centre!

Did you know Childcare Centres are highly desirable and sought after businesses on the market today?

When it comes to selling, research has shown that many owners have a limited understanding of the selling process and they often make fundamental mistakes that could be expensive and can have legal implications.

Pra Jain is a **Specialist Childcare Broker** with proven track record of selling businesses for over 20 years. Here's how he can help you;



- Guarantee Confidentiality
- Appraise Current Market Value
- Prepare Your Business for Presentation
- Qualify Genuine Buyers
- Achieve Best Possible Price for You



Another Opportunity to Join Palmers Planet



We now have the second store about to be built! This will be number three. Is this what your next business could be??? We have a great location in AUCKLAND for the next Planet to open! It will be located on a very visible site, near a busy motorway and huge retail destination. Neighbours will include other big brand names, great parking and the opportunity to become part of a growing brand yourself! This Palmers Planet looks and feels different from all other garden centres! It is a destination for customers for a whole lot of reasons! The stores offer a high-quality retail experience (especially appealing to the female customers who are the target market). Modelled on European garden centres but keeping the NZ customers in mind, this will be a stunner! Several years of research has gone into getting this concept ready for market. Palmers are seeking SERIOUS, driven, passionate owners, with an understanding of giving great customer service, to become the new franchise owner of this store. Garden centre experience is not a pre-requisite, as Palmers will provide full operational support to whoever comes on board.

Asking price: \$2,300,000 plus stock

Ref: 13173

Laurel McCulloch / 021 786 813/ laurelm@linkbusiness.co.nz

Hospitality Superstar!



Quite simply one of the best performing hospitality businesses in the country. Would suit investor or hands on operator.

- Sales in excess of \$4 million.
- Lifestyle business in enviable location
- Extremely low rent
- Well controlled costs
- Long history and loyal customers
- Currently run 95% under management

Asking price: \$3,450,000 plus stock
Nick Giles / 021 676 832 / nickg@linkbusiness.co.nz

Ref: 16416

Most Popular Franchised Pizza Store

- Most Popular Franchised Pizza Store
- Great Turnover with good Profitable Margins.
- Located within a busy block of shops with plenty of convenient car parks.
- Plenty of Car Parks.
- Rent-\$520 including GST Per Week.
- Huge Operating Territory.
- Staff Managed Store with Minimal Owner Involvement.



Asking price: \$1,030,000 + SAV
Anil Vazirani / 021 0277 8149 / anilv@linkbusiness.co.nz

Ref: 16685

The Best Auto Parts Business There Is

With over 25 years successful trading history this business is still a leader in the automotive spare parts market, supplying the whole of NZ. They import, wholesale, retail to the trade and general market, service components and repair vehicles in a six bay workshop. The current owner works in the business but it could easily be a managed business.



Asking price: \$990,000
Basil Badenhorst / 0224 548 348 / basilb@linkbusiness.co.nz

Ref: 16132

Franchise Fitness Centre North Shore

The business has continued to show growth since its opening. It comes with a quality fit out and equipment that is well maintained to a high standard. The business is now under management and it has a very smart system in place. While you don't need to be from the industry as full training and backup are provided you will need a passion for this industry.



Asking price: \$1,200,000
Susan Han / 027 566 8938 / susanh@linkbusiness.co.nz

Ref: 16652

Leading Lighting Design Consultancy at a Great Price

Since 1994 this business has grown to become the leading lighting design business in NZ and one that recognised internationally. Lighting design provides professional lighting and design services from concept through to implementation for the illumination of areas as identified by customers. This is a professional company with well trained staff alongside the current working owner. Current net profit \$570K.



Asking price: \$1,100,000
Basil Badenhorst / 0224 548 348 / basilb@linkbusiness.co.nz

Ref:13807

Big Is Good!

Fruit and Vege Shop plus Asian grocery business located in South Auckland.

- Large premise of 1,300 square meters with plenty of car parking
- Big turnover with very good margin and improvement possibility.
- Choice to buy the well-known brand or make it your own
- This business is well priced as owner has other business to look after.
- Priced for sale at \$1 million plus stock.



Asking price: \$1,200,000
Henry Han / 021 516 588 / henryh@linkbusiness.co.nz

Ref: 16705

North Shore Stunning Café. A Real Winner!

This is a simply beautiful café located in an upmarket suburb. This one ticks all the boxes:

- Vendor reports sales over \$22,000 per week
- Over 40kg coffee per week
- Rent around 6% of sales
- Wages under 30% of sales
- Great reviews and superb following
- Run 95% under management!
- An owner should make over \$300,000 here.



Asking price: \$940,000 plus stock
Nick Giles / 021 676 832 / nickg@linkbusiness.co.nz

Ref:16786

Businesses for sale - Auckland

North Shore Cafe. Amazing location & Strong Business

The owner reports sales of \$28,000+ pw here and strong coffee sales (around 35kg). This is a licenced cafe located in a high foot traffic area and there is a strong lease in place. Whilst it has been a managed business, the new operator should be able to generate a surplus at this cafe.



SOLD

Asking price: \$795,000 plus Stock

Ref: 16071

Nick Giles / 021 676 832 / nickg@linkbusiness.co.nz

Established and Profitable Engineering in Auckland



This well established, Auckland based engineering business is well respected and has a large customer base across greater Auckland. Products & services provided include: - structural steel, fabrication, welding and general engineering. Excellent market reputation with some on-going work secured by contract. All branding & systems in place along with skilled and reliable employees. A new owner with an engineering background and business development skills could develop further opportunities for growth. A comprehensive memorandum is available and the total price of \$685,000 is well supported with financial history. This represents an excellent opportunity to acquire a well-known and profitable business with significant growth potential.

Asking price: \$685,000

Ref: 16569

Bruce Cattell / 021 779 439 / brucec@linkbusiness.co.nz

Waiheke Cafe. Simply Stunning. High Profits

This is an extraordinary business with the most amazing location and views! Average sales are close to \$20,000 per week. It is a solid business even through the winter period, making \$200,000 surplus on current trading. This is a premium business that offers a fabulous life-style. The accounts are all in order and there is good training and support on offer.



Asking price: \$665,000

Ref: 16123

Nick Giles / 021 676 832 / nickg@linkbusiness.co.nz

Cafe & Catering Business for Sale!

Rarely have I seen a Cafe of this size and with this space for Children & Adults. This cafe has a special atmosphere from the time you enter the door, a place where everyone can really relax. Cafe T/O is \$30,000/week, Rent is very reasonable, great indoor & outdoor flow. Large commercial Kitchen, Quality Stainless Steel Plants. Genuine reason for selling, good accounts. Very reasonably priced at \$650,000+SAV. Don't miss out on this golden opportunity!



Asking price: \$650,000 plus Stock

Ref: 15201

Roger Cook / 027 432 2325 / rogerc@linkbusiness.co.nz

Managed Retail - Owners Profit over \$250,000 pa.

Managed niche retail business in highly desirable locations. Easily operated with minimal input from owner. Turnover circa \$1.2million per annum. Excellent managers and staff, consistent turnover and profits. Strict confidentiality applies.



Asking price: \$660,000 total price

Ref: 16515

Graham Hoffmann / 021 493 6411 / grahamh@linkbusiness.co.nz

A Paper Plus Gem - Feilding

This is a business that has it all! Located in the busy and growing provincial hub of Feilding this nearly new store (it was relocated into a new building 2012), has the added bonus of a profitable and bustling café. Genuine growth opportunity with this business is to concentrate on growing the online ordering and online customer base.



Asking price: \$647,000 includes Stock

Ref: 16572

Laurel McCulloch / 021 786 813 / laurel@linkbusiness.co.nz

Cafe North Shore - Spacious Amazing Low Rent!

This is easy to run day-time cafe situated in a attractive, relaxing environment on a terrace with both indoor and outdoor seating. The business is surrounded by many other supporting businesses and shares large easy car parking. The sales are very constant and also steadily growing. The rent and outgoings are very reasonable. The business would suit a couple/family who has a passion for food and services.



Asking price: \$506,000

Ref: 16587

Susan Han / 027 566 8938 / susanh@linkbusiness.co.nz

Profitable Fruit and Veggie Business North Shore

Desirable suburb, located among a group of associated business, reasonable rent, steady sales \$35,000 to \$40,000 per week. This long established fruit/veggie shop has its loyal clientele. Suit either hands-on or managing type buyers.



Asking price: \$350,000 plus Stock
Hannah Jiang Hardelette / 021 876 122 / hannahj@linkbusiness.co.nz

Ref: 16474

Large Franchised Café Auckland

Located in the hot spot of a commercial centre, this renowned café has it all: steady and strong sales (\$13,000 per week), large floor area, good kitchen, new fit-out, loyal customers, reasonable rent and a fast growing area. Suit buyers from south/eastern areas.



Asking price: \$350,000 plus Stock
Hannah Jiang Hardelett / 09 555 6001 / hannahj@linkbusiness.co.nz

Ref: 16478

Boutique Gym – This One Is Special!

A boutique Business located in the heart of a thriving commercial business district. Offers gym use to the general public but the majority of members are corporate tenants. Long term commercial agreements in place. Profitable. Industry experience is available to the general public. Majority of members are corporate tenants with long term commercial agreements in place.



Asking price: \$385,000
Nick Stevens / 021 641 978 / nicks@linkbusiness.co.nz

Ref: 16477

This business sparkles

Ideally suited to a manufacturing jeweller this retail shop on the north shore of Auckland has all the potential you could want. Currently the net cash to the working owner is \$100,000 per annum. Revenue streams available to the business are – wholesale, retail and repairs. Anyone of these could be expanded on. Position, profitability and profit are the name of the game.



Asking price: \$375,000
Basil Badenhorst / 022 454 8348 / basilb@linkbusiness.co.nz

Ref: 16525

Offset And Digital Print – North Shore location

Very well set up with repeat customers and staff. Huge growth opportunities with relatively new, high quality offset machine. Total plant in excess of \$250,000 plus stock of \$20,000 plus intangibles gives a very realistic asking price of \$325,000. Nets over \$100,000 to an owner operator and growing rapidly.

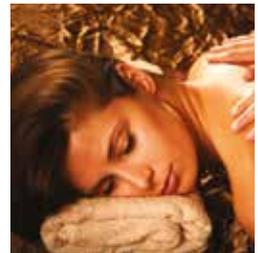


Asking price: \$325,000
Richard Ridler / 021 904 672 / richardr@linkbusiness.co.nz

Ref: 16580

Beautiful Business \$\$

Near new, profitable beauty salon with excellent fit-out in a major shopping mall, located 10 minutes from Auckland CBD and non-franchised. Offers waxing, massage, spray tanning, manicures, pedicures etc.



Asking price: \$320k plus Stock (+/- \$2k)
Robin Harris / 021 968 779 / robinh@linkbusiness.co.nz
Garth Nell / 027 296 1783 / garthn@linkbusiness.co.nz

Ref: 13876

Not every wood manufacturing business is created equal

After 17 years the working owner is still reaping the benefits of this niche business. Unlike other furniture manufacturers this business is not affected by imports. Great for a husband and wife team who want to make \$130,000 a year. This business has three income producing streams – manufacturing, retail (through their factory outlet shop) and on-line sales. There is still so much potential in the business.



Asking price: \$290,000
Basil Badenhorst / 022 454 8348 / basilb@linkbusiness.co.nz

Ref: 16124

Liquor and Laundromat Best combo for Constant Cashflow

2 in 1 rare opportunity a Liquor store plus a Laundromat under one roof. Generate stable income throughout the year as both business offset each other in winter and summer on the same site. 1/3 rent is subsidised by a sub-lease. Liquor store T/O \$22k with 18% GP and Laundromat T/O up to \$2k. Low running cost, fully self-service coin operated 6x washers and 6x dryers.



Asking price: \$280,000 plus Stock of approx. \$80,000
Meng Murphy / 022 088 89118 / mengm@linkbusiness.co.nz

Ref: 16488

Businesses for sale - Auckland

Modern Cafe In Busy Shopping Mall

Great opportunity for the first time cafe owner!

Located in one of the popular malls in central Auckland this is an easy to run cafe with simple cabinet food. Also, you will buy this business as a franchise cafe but with NO franchise fee and you will get all the support you can have from the Franchisor. Vendor needs to sell this business to focus on other projects.



Asking price: \$275,000

Ref: 16647

Henry Han / 021 516 588 / henryh@linkbusiness.co.nz

Popular Food Franchise - Prime Auckland Location

Live More Healthy! More people now prefer healthier food! A wide variety of Salads, Sandwiches, Wraps, and Smoothies are claimed by their customers to be the best in town! Products are freshly prepared on site. Enjoy the lifestyle.



Asking price: \$269,000 including all fees and training

Ref: 16509

Anil Vazirani / 021 027 78149 / anilv@linkbusiness.co.nz

Well established Paper Plus - Gisborne

A well established local identity, Paper Plus has strong customer loyalty in Gisborne and is located in the heart of the Gisborne city shopping precinct. Its neighbours include Katmandhu, Farmers, Postie, and ASB. The store has been recently refurbished to the new look colours and branding. All it needs now are new owners. Ideal owner operator couple.



Asking price: \$250k plus Stock

Ref: 16643

Laurel McCulloch / 021 786 813 / laurel@linkbusiness.co.nz

Cafe - Central City - Amazing Location!

This well known cafe is located in one of the busiest foot traffic areas in the heart of the city. Long established with consistent sales and a great mix of customers including office workers, tourists and visitors. It runs well, is open 6 days a week, has outdoor seating and enjoys a very pleasant and sunny outlook.



Asking price: \$250,000 plus Stock

Ref: 16651

Greg Mullins / 021 943 844 / gregm@linkbusiness.co.nz

Recruitment Business

This is a fantastic time to gain entry to a profitable "Recruitment Business". This is a niche recruiter having the expertise to recruit across all functional disciplines within the chosen markets. The business would be Ideal for an owner with excellent communication, marketing and management skills. This is a profitable business with high margins. Businesses like this sell quickly.



Asking price: \$245,000

Ref: 16531

Nick Stevens / 021 641 978 / nicks@linkbusiness.co.nz

Warner Fences - West Auckland

Profitable well established franchise. This business can be operated from home. This business is part of a well-established national franchise. It has strong support and systems in place. It will ideally suit a new owner with good practical skills, business experience and a flair for sales and customer service. This is a fantastic opportunity with plenty of growth potential, don't miss out!



Asking price: \$195,000

Ref: 16687

Nick Stevens / 021 641 978 / nicks@linkbusiness.co.nz

Dollar Store Simple Operation with Massive Cashflow

This solid 8 year-old variety store is in a strategic West Auckland mall location, ample parking with no nearby competition, bright signage and spacious 210m2 floorspace, own toilet, staffroom and on-site storage. This dollar store is a turnkey operation, simple to run and operate, generate a nice profit with very low overhead and allows financial independence. Full financials available upon request.



Asking price: \$175,000 plus Stock of approx. \$50,000

Ref: 16709

Meng Murphy / 022 088 9118 / mengm@linkbusiness.co.nz

Bakery / Lunchbar / Espresso in Beach Resort

Owners have had this business for 7 years and have made their money! Sales are averaging over \$8,000 for the year. Winter sales volumes are very good and the business is popular by the locals and the tourists. The owner is a man who are built for the long term operation.



Asking price: \$172,000

Ref: 15002

Bo Gee Wong / 021 398 965 / bow@linkbusiness.co.nz

Vending Machine - More Inside than Meets the Eye!

This vending machine business comes with the Exclusive Licence right to site and operate in the Auckland Territory, currently 95 units erected with opportunity to add on. Easy to run with no electricity required, all machines are maintained to the highest standard. Owner works 2-day week on flexi hours, 100% cash business, no bad debt, no expired stock. Suits retiree, working parent, or part-timer.



Asking price: \$170,000 plus Stock of approx. \$15,000 Ref: 16649
Meng Murphy / 022 088 9118 / mengm@linkbusiness.co.nz

Established Lockwood Franchise



New Zealand's Home. For Good.

New Zealand's Most Trusted Home Building Brand". Owners profit \$160,000 pa. Large territory - Rodney District North and West. Two council identified growth areas within this territory. Excellent systems in place and forward work. Scope to improve further. Owner's health necessitates sale.

Asking price: \$170,000 Ref: 16497
Graham Hoffman / 027 493 6411 / grahamh@linkbusiness.co.nz

Laundromat- South Auckland Suburb

Well established laundromat running for more than 15 years in the area, located in a very busy block of shops. Gas connection, well-maintained washers and dryers. limitless potential of growth. Plenty of convenient car parks, long secured lease in place. Due to unavoidable circumstances. Vendor is forced to sell his cash cow.



Asking price: \$168,000 Plus SAV Ref: 16598
Anil Vazirani / 021 027 78149 / anilv@linkbusiness.co.nz

Can't Find What You Are Looking For?

When you know what you want to buy but you can't find it in our listing, we can target businesses in different industries for you. We can prospect for you and actively look for businesses for you to buy.

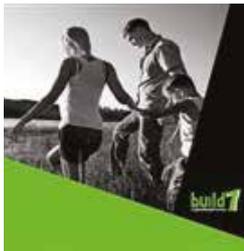


Specify your industry, type of business and budget and let's get to work!

Rudy Kokx
021 421 346
rudyk@linkbusiness.co.nz

Cash in on the Coming Boom with Build7

Build7 is a different building franchise whose business model is cutting edge. Passionate and enthusiastic about sales/service? Then a Build7 franchise is for you! Full operational and admin support, unique marketing strategies. Four territories sold. Available are : BOP ; Coromandel; Christchurch North and Christchurch South.



Asking price: \$155,000 plus GST Ref: 16208
Graham Hoffmann / 027 493 6411 / grahamh@linkbusiness.co.nz

CACI- Beauty and Appearance Medicine Clinic

Outstanding opportunity to purchase an established CACI Business in an up-market Auckland suburb. Caci remains at the forefront of the skincare and appearance industry. They are a trusted brand with Caci locations throughout NZ. Caci specialise in aesthetic treatments, laser hair removal, laser skin treatments. This business has a fantastic client base with continuing repeat custom.



Asking price: \$166,000 Ref: 16526
Nick Stevens / 021 641 978 / nicks@linkbusiness.co.nz

Superette in a busy neighborhood shopping area

Illness unfortunately has meant the owner has to put this shop up for sale. The sales are currently \$12,500 per week. Under the operation of the owner the sales were formally \$17,500 per week. Rent is very reasonable at \$30,000 per annum inclusive of GST.



Asking price: \$140,000 plus Stock Ref: 16730
Bo Gee Wong / 021 398 965 / bow@linkbusiness.co.nz

Fine Wine Retailer

Good business for a wine enthusiast! Short hours, located in an upmarket area in Auckland. Potential to extend the business by selling over the internet. With one staff member or for a working couple, this business should deliver the owner a good lifestyle and income.



Asking price: \$130,000 plus Stock Ref: 16287
Bo Gee Wong / 021 398 965 / bow@linkbusiness.co.nz

Businesses for sale - Auckland

Accounts and Bookkeeping Franchise

This is a well-established franchised business with excellent client base, providing accounting services to small-to-medium businesses. You do not need to be an accountant but you will have sufficient business experience. Profitable business with plenty of growth potential. Support and full training will be given by the franchisor. Excellent opportunity to purchase a business with a good solid base.



Asking price: \$120,000

Nick Stevens / 021 641 978 / nicks@linkbusiness.co.nz

Ref: 16650

Open the door and in they roll

Two hoist shop ready to go. Walk in, open up and make money. Strong base of repeat commercial and private customers. At the moment there is just too much work for the one working owner. You can decide to continue as is or two people could buy this and take it to the next step. Really worth a look!



Asking price: \$80,000

Basil Badenhorst / 0224 548 348 / basilb@linkbusiness.co.nz

Ref: 15617

Be Surrounded By Movie Stars

George Clooney, Scarlett Johansson, Angelina Jolie. Get to see them daily! A video store is one of the easiest businesses to run. This Video Ezy store has a massive inventory of around 17,500 movies and games that generates an average weekly sale of \$7,500. Rightly priced to give you a potential quick return of investment plus an attainable exit strategy.



Asking price: \$80,000

Efren Pascual / 021 782 820 / efrenp@linkbusiness.co.nz

Ref: 16637

NZ Herald Distribution Franchises

Work 3 early hours per day 7 days a week & earn a steady decent living wage.

5+5 years territory rights option to renew. No competition, lease, stocks, marketing, sales collection or returns. Experience in Payee & Team leader peoples skills.

Subject to approval of Franchisor. Complete online confidentially 4 more information Hamilton 15806 Auckland 16669 N Shore 16342 W Auckland 16341



Asking price: \$P.O.A

Neville Choksi / 021 059 9519 / nevillec@linkbusiness.co.nz

Ref: 16342

Salad & Sushi Shop in CBD. Open 5 Days a week!

This beautiful setup Salad & Sushi Shop is located in the desirable Auckland, with plenty of foot traffic. Open 5 days only. It has had the same owner for 4 years and holds a very good reputation. Turnover is \$9,000/week, long lease till 2025. The owner wants to have a rest. Grab this opportunity now. Only asking \$250,000+SAV.



Asking price: \$250,000 plus Stock

Mei Wang / 027 436 7848 / meiw@linkbusiness.co.nz

Ref:16817

Cafe on Busy Main Road - North Shore!

This well established cafe is located on a busy main road in North shore. Premium location with a lot of foot traffic. Turnover is \$9,000/week, good lease & rent. All food made on site with good profit. The business is for sale as the owner is going back to their country. Grab the chance now. Only asking \$245,000+SAV!



Asking price: \$245,000 plus Stock

Mei Wang / 027 436 7848 / meiw@linkbusiness.co.nz

Ref:16816

Bakery For Sale! T/O \$11,000/week!

This Bakery is located in one of the busy central suburbs of Auckland. Busy main road location. Upmarket & Loyal clientele. Well equipped, All quality plants. Currently Turnover is \$11,000/week, business is very stable. Very Good GP. Good Lease & rent! Due to the family reason, the owner is really keen to move. The business is only asking \$280,000+Stock. Call now, or you will miss out!



Asking price: \$280,000 plus Stock

Mei Wang / 027 436 7848 / meiw@linkbusiness.co.nz

Ref:16472

Franchised Car Service And Repairs \$\$

- Well established in most sought after Manukau area
- Sales in excess of \$600,000 pa
- Owner plus 2 staff
- Excellent set up and high street visibility
- Top plant and fittings with a keen vendor ready to sell



Asking price: \$130k plus Stock

Robin Harris / 021 968 779 / robinh@linkbusiness.co.nz

Garth Nell / 027 296 1783 / garthn@linkbusiness.co.nz

Ref:16269

Gaming Copying Printing Cafe

A group of 4 Internet Gaming Cafe's plus a PC repair workshop showing over \$197k return to the owner in 2013. Copying and printing services plus VHS to CD conversions. Owner works part time in the business doing the admin. Fully qualified staff in place and very robust reporting systems ensure a smooth operation. Extensive plant list and fittings.



Asking price: \$695,000
Robin Harris / 021 968 779 / robinh@linkbusiness.co.nz
Garth Nell / 027 296 1783 / garthn@linkbusiness.co.nz

Ref:16350

Well Established Plumbing Business

This is a well established plumbing company with excellent growth strategies in place. With over 6,000 clients, the company operates in the Commercial, Semi Commercial and Domestic markets. Revenue of \$230,000 per annum.



Asking price: \$399,000
Rudy Kokx / 021 421 346 / rudyk@linkbusiness.co.nz
Basil Badendorst / 022 454 8348 / basilb@linkbusiness.co.nz

Ref:16182

Hunting and Fishing Business Opportunity

Three fantastic opportunities to open up a Hamill's Store in the North, West & East Auckland. Looking for an owner who has excellent communication and management skills, experienced and passionate would also be beneficial. If you are willing and have a hardworking attitude then you will benefit instantly and have an excellent income all year round.



Asking price: \$75,000 plus SAV and Fit-Out
Nick Stevens / 021 641 978 / nicks@linkbusiness.co.nz

Ref: 6835

Super Solid Café. Top Central Suburb

Vendor reports \$19k per week sales. An owner operator should make over \$150,000 surplus here based on the well-controlled costs. There is good history here with over 5 years of operation and the café is located in a top street. Great training and support on offer from owner. Some vendor funding is available



Asking price: \$499,000 plus stock
Nick Giles / 021 676 832 / nickg@linkbusiness.co.nz

Ref:16698

Café - Location Location and Location!

This is an exciting opportunity to take over a successful café in a premium CBD location surrounded by many offices and businesses. It is well presented licensed café seating over 60 inside and outside. With a good profit, good secure lease and very low rent, the profits are already great, but there is still a real opportunity here to substantially increase sales.



Asking price: \$350,000
Henry Han / 021 516 588 / henryh@linkbusiness.co.nz

Ref: 16666

PR consultancy with long term clients

If you have an PR/advertising/ marketing background and are looking to work for yourself or an add on to an existing similar business to extend your service offering, this great business is worth an investigation! Well established with a solid customer base, the current owner only works about 25hrs a week for a return of approximately \$70K pa. This business is now available for someone to take it to another level. Support staff are part timers as well. This could be run from anywhere in NZ, at home or from a small office.



Asking price: \$120,000
Laurel McCulloch / 021 786 813/ laurelm@linkbusiness.co.nz

Ref:16770

Large Central Suburb Café. \$25k Rent!!

Totally amazing rent! Just \$25,000 per year!! And it has 24 car parks!! Beautifully presented and huge scope to make your mark here. Already doing well but great opportunity to further increase sales.



Asking price: \$438,000 plus stock
Greg Mullins / 021 943 844 / gregm@linkbusiness.co.nz

Ref:16860

Fully Managed Pit Stop Newmarket

Located in the busy area of Newmarket, this Pit Stop has a steady customer base. Current owner does not work in the business, so this is an opportunity for a more hands on owner who possibly has a mechanical background to get more out of this site. Pit Stop is New Zealand's most iconic (and home grown) brake and under car specialist. Joining the Pit Stop brand means you will get initial training, ongoing support and tapping into the marketing, TV and radio advertising the Franchisor organises.



Asking price: \$149,000
Laurel McCulloch / 021 786 813/ laurelm@linkbusiness.co.nz

Ref:16571

Businesses for sale - Bay of Plenty - \$1 Million +

Live in Luxury in this Coastal B&B



Looking for a wonderful home and income? This European inspired home, which was elegantly designed and purpose built as a Bed & Breakfast approx. 5 years ago. Located in a quiet cul-de-sac, the home is positioned to capture the 360 ocean views and is within walking distance to enjoy the beautiful Papamoa sandy surf beach. The property is a purpose built 2 level B&B.

Asking price: \$1,100,000 plus GST (if any)

Location: Papamoa

Ref:15469

Nuree Allan / 0274 466 987 / nureea@linkbusiness.co.nz

Central Rotorua Commercial – Preschool Tenant - Great Lease!



New 5 year lease plus 3 x 5 RoR

Lease Details: 2 Tenancies on 2 Titles

1. Established Childcare Centre - 20 year lease. \$55,000 first year increasing by \$10,000 pa to \$85,000 in 2016.
2. Residential Property - fully renovated in 2007, in the process of being converted to offices with rental potential of \$20-25,000 plus GST pa.

Asking price: \$1,150,000 plus GST (if any)

Location: Rotorua

Ref:16440

Roger Brockelsby/ 027 919 5478 / rogerab@linkbusiness.co.nz

Large BOP Childcare Centre



This is a large well-managed centre with in excess of 100 license places located in the Western Bay of Plenty. A new owner can expect a significant return on investment as well as an opportunity to increase revenue.

This is subject to strict confidentiality requirements so please contact me for further information.

Asking price: \$950,000

Ref:15120

Roger Brockelsby/ 027 919 5478 / rogerab@linkbusiness.co.nz

Prestigious Taupo Location - Breathtaking Views



Motel freehold going concern situated on a fantastic elevated corner site with stunning views of Lake Taupo and the mountains beyond. Qualmark 3.5 star rated 17 unit Motel. This unique property has the benefit of a centuries old thermal hot water supply servicing the private self-fill pools & two large indoor spas and an outdoor swimming pool. Owners home is double storey with 2 bedrooms.

Asking price: \$2,500,000 plus GST (if any)

Location: Taupo

Ref:16512

Ian Gleghorn / 021 706 810 / iang@linkbusiness.co.nz

Businesses for sale - Bay of Plenty & Hawkes Bay - \$1 Million +

8 Unit Motel in Rotorua – Freehold Going Concern

This well presented motel offers an outstanding opportunity. Its strategic location makes it a perfect base to explore all the tourist attractions in Rotorua. All units are fully self-contained and the lovely gardens with mature trees, spread over 4 acres of land, provide an ambience of relaxation. The motel is easy to operate and shows an excellent turnover and profitability.



Asking price: \$1,075,000 plus GST (if any)
Location: Rotorua
Ref:16710
Nols Bertram / 027 238 1450 / nolsb@linkbusiness.co.nz

20 Bed Rest Home With Managers Accommodation - Hawkes Bay

This Free Hold Going Concern is priced to sell and is marketed \$353,000 below the current property RV (ratable valuation). The home is currently run under management, with the owner taking care of the compliance and finance side of the business and would lend itself well to an owner / operator structure. (The manager presently lives on site in the 2 bedroom flat above the Rest Home).



Asking price: \$895,000 plus GST (if any) includes Freehold **Ref:16087**
Leath Craig / 027 290 1122 / leathc@linkbusiness.co.nz

FHGC Childcare Centre - Hawkes Bay

Licensed for over 40 children, this centre is well-established with occupancy over 80%. It is situated close to schools and major employers and has qualified and experienced staff. The centre is a freehold going concern. Please contact us to look at selling this business to a buyer.



Asking price: \$795,000 plus GST (if any) **Ref:16253**
Roger Brockelsby / 027 919 5478 / rogerab@linkbusiness.co.nz

Central North Island Food Distribution Company

This 35 year old business, stores, picks, packs and delivers an extensive range of products to their clients in the central North Island area. Their service and pricing cannot be beaten. The business has genuine growth potential untapped at present. This independent business belongs to a countrywide buying group, that gives their owner operators leverage when sourcing and purchasing product.



Asking price: \$500,000 **Ref:16480**
Mike Fraser / 021 932 633 / mikef@linkbusiness.co.nz

FHGC backpackers, 6 figure income, great location

Freehold going concern budget accommodation divided over 3 adjoining properties, purchase together or separately. Consistent six figure net surplus to one working owner. Located in a fantastic central location only minutes' walk to the beach and CBD of sunny Napier. Licensed for 44 beds plus a designated area to accommodate 3 tent sites and space for small campervan parking.



Asking price: \$1,549,000 plus GST (if any)
Location: Napier
Ref:16147
Ian Gleghorn / 021 706 810 / iang@linkbusiness.co.nz

B&B with plenty of Old world Charm - Hawkes Bay

Beautiful Boutique B&B that sits on Marine Parade in Napier with unobstructed ocean views, walking distance to central town and local tourist destinations. Lovingly renovated, the B&B has an abundance of old world charm as it is modeled on the small privately owned French Hotels. Currently rated 6 out of 39 B&B's within the region by trip advisor. If you are looking for a lovely home and good income, then this accommodation business is for serious consideration.



Asking price: \$895,000 plus GST (if any) **Ref: 15024**
Nuree Allan / 0274 466 6987 / nureea@linkbusiness.co.nz

Postshop & Kiwibank. In the top five in NZ

Located in an extremely busy shopping centre. Needless to say such a top performing franchise store cannot just be sold to anyone with money, but rather there will be strict requirements regarding background checks and experience in like or similar businesses. This is an enviable lifestyle business for a new owner with the same security.



Asking price: \$725,000 **Ref:16389**
Peter Redward / 027 492 0453 / peterr@linkbusiness.co.nz

Top Location, Service Station - Coromandel

Fuel turnover of 1.8 million litres + per annum. Near new underground fiberglass tanks. Excellent location with above average fuel and shop margins. Repco Reseller with excellent margins. \$4,000 pw. Includes building and Auto LPG.



Asking price: \$499,000 plus Stock **Ref: 16164**
Rudy Kokx / 021 421 346 / rudyk@linkbusiness.co.nz

Businesses for sale - Waikato & Bay of Plenty & Hawkes Bay

Top Performing Marine & Outdoors Centre

Specialising in marine sales and servicing. Fishing, Shooting, Camping and Hockey Sales, sited on a busy road with easy access and parking. Lease of 93k plus GST including rates & insurance, through to 2021 and turnover of over 3.5 Million incl GST, with a customer database of over 6,000 people. Comprehensive product range showing year on year growth plus new agencies recently added.

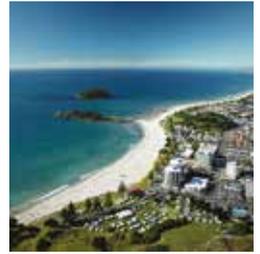


Asking price: \$400,000 plus SAV
Grant Jacobson / 027 454 0432 / grantj@linkbusiness.co.nz

Ref:16430

Exceptional Cafe at the Beach

The cafe that has it all: strong brand awareness, high foot traffic, uninterrupted ocean views, continuous quality tasty food, committed staff, modern facilities, excellent processes, great profits. Seating inside and out. Annual turnover \$100,000 incl. and cash flow \$50,000. The annual rent is \$10,000 with a final expiry date 2021.



Asking price: \$395,000 plus Stock
Nuree Allan / 0274 466 987 / nureea@linkbusiness.co.nz

Ref:16181

Great return FHGC Motel in a great location - Rotorua

13 unit Motel, two of which sleep up to seven guests. Quality solid masonry construction. Refurbished to a very high standard in 2010. Energy savings from thermally heated central heating throughout the complex. Unique private hot pool in each of the studio apartments. Strategically situated on a corner site in a residential zone. Couple of minutes' walk to the CBD for cafes, bars and shopping. Double storey managers accommodation.



Asking price: Freehold Going Concern - \$1,670,000 + GST (if any)
Business - \$357,000

Ref:15531

Ian Gleghorn / 021 706 810 / iang@linkbusiness.co.nz

Distribution & Sales - Beverage Product - Bay of Plenty

An amazing opportunity to acquire an excellent established business operating up and down the coast of the Bay of Plenty. This business really does have it all. Cash surplus to owner is +\$100k p.a with \$135k available to a couple. Sales and profits have increased year on year for the past 3 years. Combined sales \$415k - based on financial year ending 2013. No staff or lease to worry about. Home based. High demand product that has been around for +100 years. Huge room for growth / expansion.



Asking price: \$390,000

Ref:16616

Steven Matthews / 021 848 873 / stevenm@linkbusiness.co.nz

Funky Licensed Cafe on Busy Tauranga Road

The Cafe has a fabulous feel; it is open, spacious, super modern, with a new fit out and a great flow out onto the sunny pavement, total seating approx. 80. The kitchen is large, has new high quality appliances and a large walk in cooler. Currently trading 7 days a week, however the location offers plenty of options to open later into the evening pending needs. For further information please call today for an information memorandum.

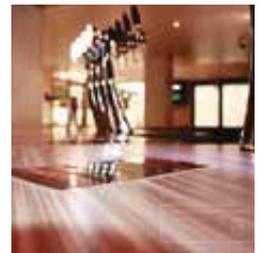


Asking price: \$199,000
Nuree Allan / 0274 466 987 / nureea@linkbusiness.co.nz

Ref:16875

(Multi-) Award Winning Restaurant - Hamilton

Award Hamilton's Best Restaurant PLUS Hamilton's Best Bar. Highest Culinary Standards in Beef & Lamb Excellence Awards. The owners of this superb venue have decided to move on and are looking for a new challenge. You can now be part of Hamilton's Culinary highlights with this (Multi-) Award winning Restaurant and Bar. The vendor is motivated to sell and is realistic about the price.



Asking price: \$299,000
Rudy Kokx / 021 421 346 / rudyk@linkbusiness.co.nz

Ref: 16731

Soft And Hard Floor Coverings - Hamilton

Well established, easy to run, profitable and in excellent premises. Fully staffed and good product supplies. Returns \$105,000 to an owner operator. The full asking price of \$225,000 includes stock of \$95,000. There are identified growth opportunities.



Asking price: \$225,000
Richard Ridler / 021 904 672 / richardr@linkbusiness.co.nz

Ref:16590

Master Service Franchise

This is an outstanding chance to become a part of a large multi-national brand. The franchisor offers excellent support, training and has on-going systems in place. Includes a 20 year licence. The business would suit a buyer with excellent communication, sales and marketing experience. Fantastic opportunities to expand and grow. This is a unique master franchise.



Asking price: \$200,000
Nick Stevens / 021 641 978 / nicks@linkbusiness.co.nz

Ref: 16584

Businesses for sale - Waikato & Bay of Plenty & Hawkes Bay

Iconic Liquor Store in Tauranga

This long established liquor store ticks all the boxes – a great location in an affluent suburb of Tauranga, excellent turnover and profits, a good lease, convenient trading hours, an area where major new residential developments are taking place, strong and loyal support from the locals! What more can you ask for?



Asking price: \$280,000 including Stock
Nols Bertram / 027 238 1450 / nolsb@linkbusiness.co.nz

Ref:16594

Marine Business – Great Reputation – Flexible Terms

Live in the lifestyle capital of New Zealand! Established 12 years ago, returning \$120K to working owner, loyal customers, low overheads and high margins, great reputation amongst boaties, selling boats and motors, new, used and on behalf, repairs and service of outboards, inboards, trailers, refurbishment of boats. Currently run by working owner and 2 staff. Present your offer and get negotiations underway.



Asking price: \$230,000
Steven Matthews / 021 848 873 / stevenm@linkbusiness.co.nz

Ref:16012

Vendor has purchased tickets to Australia!

Situated in the Sunny Bay of Plenty this business has three sources of income:

1. A large range of well-presented plants in their nursery.
2. A popular licenced café known for its great ambiance and tasty food.
3. A popular gift shop that buyers visit from all over the Bay.



Please note that the stock at valuation figure will be approx. \$230,000.

Asking price: \$240,000 plus SAV
Mike Fraser / 021 932 633 / mikef@linkbusiness.co.nz

Ref:16299

Restaurant, Takeaways with Accommodation

Opportunity to buy two restaurants at a bargain price. 2 bedroom apartment available upstairs. Good lease in place annual rent for the 1st restaurant is \$11,304.52 plus GST and the 2nd restaurant is \$16,500.00 plus GST. Annual rent for accommodation is \$7,279.92 exclusive GST. Vendor suggest both business combined weekly turnover is approx. \$8,000 to \$10,000 including GST.



Asking price: \$225,000
Sanjeev Dewat / 027 545 5303 / sanjeevd@linkbusiness.co.nz

Ref:16148

Iconic Whitianga Hardware Business - Suit Tradesman

On the new main road into Whitianga town this hardware business has experienced staff and a huge range of general hardware supplies. Open 7 am to 5 pm, Mon to Frid and Sat 8 am to 1 pm. Rent of \$43,200 per year and the turnover is approximately \$875,000 p/a. This business is in one of the loveliest beach side towns on the Coromandel.



Asking price: \$155,000 plus SAV
Grant Jacobson / 027 454 0432 / grantj@linkbusiness.co.nz

Ref:15988

Fertiliser Spreading Business

Solid, well established, currently operated by one full time manager with little owner involvement. Comprehensive high quality plant valued at \$165,000, Annual sales around \$240,000 ex GST offering full time working owner cash surplus of around \$65,000 p.a. 400+ customers and large database, professional website. Ideally suit driver wanting to run his own business or could be incorporated into similar operation.



Asking price: \$185,000
Steven Matthews / 021 848 873 / stevenm@linkbusiness.co.nz

Ref:16567

Beauty Therapy - Wellington

Act Fast! Multi award winning clinic in affluent suburb. Amazing opportunity to own this prestigious clinic, with a cash surplus to the part time owner of nearly 6 figures. 3 beautiful treatment rooms, offering advanced skin treatments using latest technology including equipment that isn't available anywhere else in NZ.



Asking price: \$168,000 plus Stock
Lisa Lloyd / 027 658 4556 / lisal@linkbusiness.co.nz

Ref:15690

Whitianga Restaurant & Bar - Major Price Reduction

Prime main street position, specialising in Tapas & Pizzas, Gourmet burgers plus 'a-la-carte' meals and a full breakfast and day menu. Seating for 30 inside, 30 plus in the courtyard and 10 outside. Hours are summer, 9am to 9.30pm 7 days a week, and winter Wednesday to Saturday. Rent is \$26,546 plus GST per annum with a new lease available to be negotiated.



Asking price: \$139,000 plus SAV
Grant Jacobson / 027 454 0432 / grantj@linkbusiness.co.nz

Ref:15559

Businesses for sale - Waikato & Bay of Plenty

Homebased Online Children's Outdoor Clothing

Top quality, great looking, hard wearing children's clothing – great for the outdoors. Website sales and in retail stores in NZ, with huge potential for growth. This business is ready to expand. All garments are made offshore, increasing profit margins. All the hardwork is done, ready for the next owner to take this to the next level. Can be relocated anywhere in NZ.



Asking price: \$54,000 plus Stock

Lisa Lloyd / 027 685 4556 / lisal@linkbusiness.co.nz

Ref:16540

BUSY LITTLE DAIRY TAURANGA

Great opportunity for a family business. Currently managed by one full-time and one part-time owner operator. The annual rental is \$15,500 plus GST and outgoings. Weekly Turnover is \$12,000 to \$13,500 inclusive. Additional source of income available. Long lease in place. Call today to discuss.



Asking price: \$140,000 (negotiable) plus Stock

Sanjeev Dewat / 027 545 5303 / sanjeevd@linkbusiness.co.nz

Ref:15197

Two Franchised Female Gyms & Health And Fitness Centres

Here is your chance to successfully own/operate a business with excellent brand recognition and flexible hours. With one of the businesses fully managed the owner works in the other 25 hrs. per week. These businesses have excellent & well maintained equipment, tasteful decors, established clientele, a friendly atmosphere and are strategically located. Take your pick or buy both. The choice is yours!



Asking price: Business 1 asking \$79,000

Business 2 asking \$180,000

Leath Craig / 027 290 1122 / leathc@linkbusiness.co.nz

Ref:14063

Bar, Trades 3 Nights, Surplus \$86,000 - Tauranga

First time to market in 10+ years. This bar is located on a very high profile site, in a hospitality area surrounded by popular restaurants. Trading hours are only Thursday/ Friday/ Saturday 7pm to 3am. One owner can operate with 4 part-time staff. If you want to earn around \$86,000 p.a working 3 nights a week, then call me. Well supported by local following.



Asking price: \$100,000 plus Stock

Nuree Allan / 0274 466 987 / nureea@linkbusiness.co.nz

Ref:16392

Niche Auto Part Repair Business - Relocatable

Established for 15 years doing repairs and reconditioning of auto parts couriered to and from the business. Immaculate workshop with 2 excellent hoists, small parts spray booth. Operate as stand-alone or integrate into existing business. Asking price includes \$33,500 plant / stock and only \$41,500 goodwill. Sales approximately \$15,000 - \$18,000 a month with GP of around 76%. Cash surplus to one full time working owner is around \$68,000.



Asking price: \$75,000

Steven Matthews / 021 848 873 / stevenm@linkbusiness.co.nz

Ref:16612

Women's Fashion & More... in beautiful Cambridge

Not only great clothing line, fabulous footwear, handbags, scarves, jewellery etc there is even wool, accessories, and haberdashery. Established 21 years ago; located in the main street of this busy Waikato town. Good profits and potential for growth. Sales are up 10% this year. Good lease.



Asking price: \$75,000 plus Stock

Lisa Lloyd / 027 685 4556 / lisal@linkbusiness.co.nz

Ref:16591

Asian Grocery Food Importer Wholesale Retail - Rotorua

Strategically located City Centre regular Chinese tourist lunch stop, 11 year establishment approx. 400sq mtrs 3 trucks fork lift freezers chillers potential 1bed studio Agent for Sky tv Western Union. Lease 40K inclusive GST plus rates insurance. Healthy Margins' as no competition. Well established supply chain of direct overseas import and local farmers. Strict Confidentiality details in person.



Asking price: \$P.O.A

Neville Choksi / 021 059 9519 / nevillec@linkbusiness.co.nz

Ref:16575

Motel – Freehold Going Concern in Rotorua

- This motel is a 3 minutes walking distance from Rotorua's famous shopping mall & within 2 km of the city centre.
- All 8 units have a kitchen with cooking facilities. The owner has a total of three bedrooms and a garage on site.
- Excellent profits and potential to grow the business to the next level.
- Freehold land area – 885 square meters



Asking price: \$779,000 plus GST(if any)

Robert Sohn / 021 345 350 / roberts@linkbusiness.co.nz

Ref:16546

Beautiful 21 Bed Rest Home with Great Occupancy



This Tastefully decorated and extremely well maintained 1920s villa sits on 1843 square meters of delightfully landscaped grounds.

Strengths of this business are:

- Proven Occupancy
- Proven profitability
- Good Reputation
- Stable staff

Ability for Premium room charges to rooms with showers WC ensuited rooms. Contact me today to find out where the opportunities for further revenue are for this business.

Asking price: \$1,100,000 plus GST (if any) includes Freehold

Location: Masterton

Ref:16096

Leath Craig / 027 290 1122 / leathc@linkbusiness.co.nz

Commercial Furniture Transport Business

This transport company has a 38 year history in the region and has been a market leader since their operation began. The company has developed industry leading software that automates and manages all of their bookings and invoicing online. This is an outstanding opportunity for a solid transport company wanting to grow through acquisition.



Asking price: \$P.O.A

Ref: 15971

Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

Emergency Equipment and Services Supplier

This well established Emergency Preparedness business is growing on the back of NZ's changing climate, intensity of storms, flooding, high winds and recent natural disasters. The forces of nature have increased the demand for their disaster preparedness products and services. This business has a long list of corporate and government clients.



Asking price: \$475,000 plus stock

Ref: 16436

Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

Window Film Installation

How does 52% ROI sound for a service industry business? This Wellington business has a 13 year reputation specialising in the supply and installation of window films to residential and commercial buildings. With virtually no overheads, operate this business from home and have a great work life balance!! Businesses like this are hard to find and rarely come to market. Someone will grab this quickly so don't miss out!



Asking price: \$158,000

Ref: 16274

Praveen Kumar / 021 160 0171 / praveenk@linkbusiness.co.nz

Graphic Design Studio

One of Wellington's best and highest profile design studio's is available for sale and would be a superb acquisition for an existing design studio that wants to expand. The studio has a healthy mix of Government and Corporate clients and has an array of regular and on going contracts ensuring a healthy cash flow. After 19 years in the business, the Vendor has priced the business to keep the process moving and get started on new projects.



Asking price: \$ 250,000

Ref: 15969

Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

Premier Events & Prop Hire Company

Wellington's premier events and prop hire company. A significant portion of their turnover is prop hire, supplemented by themed corporate events, product launches and city events. The business has a design and build service in-house to meet clients' specific needs. Has a large database of regular corporate clients. Ideally suited for a couple or individual looking for creative autonomy. An iconic Wellington business with a great future and very realistically priced.



Asking price: \$175,000

Ref: 16620

Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

Coffee Import/Distribution – Strong Brand

This coffee importer works in the FMCG space with a solid brand that was established in 1996 as a home based coffee roaster. The full range of coffee products are imported, packaged, and distributed to Supermarkets in both the North and South Islands. Currently located in Wellington, this fully managed business is easily relocatable. 2013 EBITD of \$195,153



Asking price: \$525,000 plus Stock

Ref:16177

Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

Businesses for sale - Wellington & North Island

Calling All Master And Certified Builders

With huge growth in the house inspection industry and more than 50% of the market still to be realised, now is the time to become a Realsure franchisee. Industry leading standards and systems, comprehensive training, continued support, financial independence. Would suit a person with building experience and knowledge of the NZ Building Code and Standards. Interested individuals are required to have relevant technical qualifications. Realsure is the only ISO 9001 registered NZ house inspection company.



Asking price: \$50,000

Ref: 16502

Marc Grantham / 021 247 2708 / marc@linkbusiness.co.nz

Master Service Franchise

This business is a well-established successful master service franchise in the Wellington region. Looking for a hands-on operator with excellent communication, sales and marketing skills. There are currently 43 franchises. Operated from home with two staff/contractors. This is a profitable and recession proof business with many opportunities for growth. Can you take the business to the next level?



Asking price: \$450,000

Ref:16576

Nick Stevens / 021 641 978 / nicks@linkbusiness.co.nz

The Sweetest Lotto ATM

Three income streams in the heart of the Capital fully managed Vendor in Auckland. Has income from ATM, handmade chocolates/candies boosted by steady income from Lott. Ideal operation for couple, 6 day operation located in central district be quick this will sell fast. Owner operator potential to earn 100K+ very easy to run full training will be given.



Asking price: \$300,000

Ref: 16126

Neville Choksi / 021 059 9519 / nevillec@linkbusiness.co.nz

21 Bed Rest Home/Hospital With 3 Bedroom Home on Site

This beautiful character Rest Home and Hospital is set on 7000+sq meters of exquisitely landscaped grounds. Licensed for 20 Rest Home or Hospital beds or a mixture of both, with 1 respite room on-site accommodation provides another dimension of convenience as an owner/operator or the opportunity of another income. This is a fantastic opportunity to anyone looking for a lifestyle operation.



Asking price: \$900,000 plus GST (if any) includes Freehold

Location: Manawatu / Wanganui

Ref: 15345

Leath Craig / 027 290 1122 / leathc@linkbusiness.co.nz

The Road to Riches

Starts by repairing all the cracks and potholes! Our Vendor is a supplier of prefabricated bitumen rubber chip seal road patches. Their road patch system provides an innovative, proven and cost effective solution for road maintenance, road sealing and traffic calming. The South African manufacturer is wanting to appoint an import distribution representative for their business in NZ. The business has been established in NZ since 2008 and is now ready to be sold to an agent/licensee.



Asking price: \$75,000 plus stock

Ref:15817

Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

Kapiti Coast Sports and Gaming Bar

This Kapiti Coast Sports and Gaming Bar is one of the best we've seen. 18 gaming machines and TAB, exceptional service, gentle, and very profitable. Located in a prime Kapiti coast location. The support will have this business grow. Don't delay. A very limited number of gaming licenses with a license for 18 machines. We don't expect this great local pub to last long at all!

SOLD



Asking price: \$450,000

Ref:14061

Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

Passion, Pizza and Potential!

Domino's is one of the world's largest pizza companies and is growing every day. In New Zealand a new concept of store is starting to appear and Whitby is the next site for one of these stores. These stores are more customer friendly, have much more ambience, and offer more of an experience to come into a Domino's store. Investment will be approximately \$500,000 which includes franchise fee, training and set up costs. There is an incentive package being offered to make this even better for you also!



Asking price: \$P.O.A

Ref: 5847

Laurel McCulloch / 021 786 813 / laurelm@linkbusiness.co.nz

Money In Hair!

Upmarket non-franchised Hair salon in the greater Wellington region ready to be taken over by a new owner. Follow the system as current owner and reap the massive rewards enjoyed by the other 70+ Australian salons and 17 NZ salons already established.



Asking price: \$400,000

Ref:16657

Robin Harris / 021 968 779 / robinh@linkbusiness.co.nz

Garth Nell / 027 296 1783 / garthn@linkbusiness.co.nz

Businesses for sale - Nationwide and Nationwide

Most Popular Franchised Pizza Store

Most Popular Franchised Pizza Store. Great turnover with good profitable margins.

Located within a busy block of shops with plenty of convenient car parks. A very well presented store. Average Weekly Turnover \$14,000 excluding GST and Growing. 100% Staff Managed Store.



Asking price: \$550,000 plus SAV

Location: Keri Keri

Ref:16741

Anil Vazirani / 021 0277 8149 / anilv@linkbusiness.co.nz

Home & Income from Plantation

Here is a home & income opportunity situated in a lifestyle freehold property in Northland. The owner is selling after many years of developing the buildings and the land that produces tree crops, subtropical nursery plants and fruits. Included in the sale is a 3-bedroom home and chattels like shed and poly houses that are used to generate income.



Asking price: \$700,00 inclusive of gst

Location: Far North

Ref: 15182

Efren Pascual / 021 782 820 / efren@linkbusiness.co.nz

Lime Juice Bar Franchise System for New Zealand

Looking for a brand where everything is ready to launch? All the systems, manuals, website and piloting has been done, it just needs expanding throughout the country! Freshly made juices and smoothies are the fast food for the new millennium.

The Lime Juice Bar's unique mobile system allows franchisees to provide this to customers all directly from a mobile van.



Asking price: \$195,000

Ref:16614

Laurel McCulloch / 021 786 813 / laurel@linkbusiness.co.nz

Calling all health business enthusiasts!

New Distributor network for the first time in NZ. Be part of a successful organisation and grow with the business as you expand your influence in your exclusive territory.

Sell an exclusive brand of healthy pasta and earn top dollars. This home-based business is sold with everything you need – from day one you can start to make money and operate with just an iPad.



Asking price: from \$17,000 plus GST per year

Ref: 16653

Basil Badenhorst / 0224 548 348 / basilb@linkbusiness.co.nz

Home Based Training Prodider

Established business with area license available for many main centres. Already used by many well known companies providing proven professional presentations to enhance performance.

Full paid training (\$1000/week) is provided along with access to the successful programs. If you are ready to join, a pre-qualification process with the Licensor can be arranged to determine suitability and compatibility for both.



Asking price: \$60,000 plus GST

Ref: 16670

Robin Harris / 021 968 779 / robinh@linkbusiness.co.nz

Garth Nell / 027 296 1783 / garthn@linkbusiness.co.nz

HRV Water Licence – Nationwide Opportunities



Claim your territory and become part of one of New Zealand's most recognised brands, delivering an innovative Total Home Water filtration system to homes and small businesses. Outstanding support from the HRV Licensor will be on-going with advice and training when required. This will ensure development and growth of your business. An understanding of Direct Sales is required.

Asking price: \$20,000

Ref:16700

Rudy Kokx / 021 421 346 / rudyk@linkbusiness.co.nz

New Storage Box Opportunities - Nationwide

New Zealand's specialists in providing solutions to all kinds of storage requirements, from the kitchen, bathroom, laundry, bedrooms to even the garage and more! More stores are to be opened especially in the North Island. If you have a retailing background, but want the flexibility of being in a co-operative, then this could be for you. Areas available are Auckland, Hamilton, Rotorua, Nelson and Christchurch



Asking price: \$340K includes fit out, franchise fee and stock

Ref: 16609

Laurel McCulloch / 021 786 813 / laurel@linkbusiness.co.nz

Fabulous Footloose in Napier

Combine a passion for selling shoes, with being able to live in a great part of New Zealand! This great looking, bright, well set up Footloose store is now available for a passionate owner operator.

Located in Emerson Street Napier this popular shop is a must for customers looking for a great variety of shoes and accessories that are fashionable, funky or practical!



Asking price: \$300,000

Ref: 16642

Laurel McCulloch / 021 786 813 / laurel@linkbusiness.co.nz

Global Sub Sandwich Opportunities

Are you sick of working for someone else?

Looking for success?

Want to buy your own business?



This international franchise brand is looking for franchisees to own and operate businesses in major cities and provincial towns throughout New Zealand. This global sub brand has over 39,000 stores worldwide. It is truly a privilege to own one of these stores, they are highly sort after and sell quickly. You must:

- Have a high level of retail English
- Have equity or approved finance
- Be a team player
- Be willing to work full time in the business
- Have the ability to manage your staff
- Be prepared to follow the system
- Be prepared to earn large profits and have fun
- Have the ability to promote healthy eating
- Have the ability to relocate for lifestyle choose
- Be well presented

Here is a fantastic chance to gain entry and join an exclusive network of the world's top sub-sandwich stores, specialising in a range of salads and sandwiches.

This brand has become internationally renowned for promoting "healthy living".

Prime locations from the West Coast of the South Island to the Far North of the North Island.

These stores:

- Are part of the World's No 1 Franchise
- Are profitable
- Have good leases in place and have outstanding staff
- Are part of New Zealand's fastest growing and most successful franchise
- Have strong opportunities for business growth
- Excel in customer service
- Bank finance of over 50% may be available to approved purchasers. Usual banking lending criteria will apply.

This is an outstanding business opportunity. Reap the rewards. These stores sell quickly! For further information through a confidentiality process contact Nick Stevens.

Asking price: From \$275,000 to over \$975,000
Nick Stevens / 021 641 978 / nicks@linkbusiness.co.nz

Refer to broker

Stirling Sports

Stirling Sports

Limited opportunities exist now in both North and South Island locations for the right people to acquire a Stirling Sports retail Franchise Store. Stirling Sports is leading New Zealand in sports retail with the top brands in footwear, clothing, sports equipment, support gear and accessories. Strong Franchise support – Buying groups – National Advertising. Call the King Pin - not the Bowling Pin.

Asking price: \$P.O.A

Ref: 16870

Location: Nationwide

Brian Pankhurst / 021 334 865 / brianp@linkbusiness.co.nz

Priced to be a great entry level investment

Donut King is part of the Retail Food Group who have four other brands under their umbrella. Therefore you have a lot of experience behind the brand and over 1300 fellow franchisees! These are easy to run businesses, with very good support, systems, marketing materials and more. Ordering is done online and delivered weekly, with superior local ingredients being used. Along with the donuts your customers can also choose from hot dogs, shakes, coffee and more. Seating is available to sit and eat the goodies right away!



Asking price: \$180,000

Ref:14638

Laurel McCulloch / 021 786 813 / laurel@linkbusiness.co.nz

New site - new look Dominos in Warkworth

This is an exciting opportunity to be the next new Dominos owner! A very good site has been selected in Warkworth just north of Auckland. It has good road frontage, visibility. Foot-traffic here will be a good source of customers along with the online and phone ordering Dominos is an expert in. There is an extensive training course of six weeks after you have made up your mind to purchase. Including food preparation, POS, staff employment, marketing and much more.



Asking price: \$530,000

Ref: 16766

Laurel McCulloch / 021 786 813 / laurel@linkbusiness.co.nz

Specilised Deer Transporter in North Island

- After 30 years in business this company has regular loyal clients right throughout the Central Plateau and the greater North Island.
- Transporting all types of deer from Trophies to Follow.
- Enjoy driving the modern well maintained trucks.
- One and a half full time staff.
- Business can be moved to any new location.
- A great opportunity to increase your market share by activity marketing the business.
- The new owner can enjoy the long history of regular income.



Asking price: \$320,000

Ref:16862

Mike Fraser / 021 932 633 / mikef@linkbusiness.co.nz

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Make a New Zealand success story your own.

A strong and trusted New Zealand brand, award-winning franchise system and big vision. It's a winning formula for our franchisees. And with our recent brand refresh, there's no better time to be part of the Columbus Coffee family.



As the country's premium café franchise, we keep going from strength to strength. Our success since we opened our first store in 1995 has been phenomenal. We now number over 50 stores, have a successful partnership with Mitre 10 MEGA, a premium coffee and food offer and are set for further growth.

If you've got the drive for success and want to be part of building a world-class brand, then talk with us about joining the Columbus Coffee family.



columbuscoffee.co.nz

ONE006

TOP 10 Holiday Park, Lifestyle Location! - Omarama



Well-established premium-brand Holiday Park on main Christchurch to Queenstown tourist route. Sited on approx 10 acres, stream boundary. Exceptionally long land lease, reasonable rent. All leasehold improvements (motels, cabins, communal kitchen, ablution blocks, TV Lounge, etc.) belong to the business. Close to lakes, rivers, ski fields, gliding facilities, hot pools, and the soon-to-be-opened Alps to Ocean cycleway. Rare opportunity – enquire today!

Asking price: \$2,150,000

Location: Omarama

Ref:16530

Athol McCully / 027 433 8052 / atholm@linkbusiness.co.nz

Motor Lodge - Nelson CBD



This European-style, 23-unit motel is situated within a minute's stroll of Nelson's CBD. Current trends are showing strongly increasing revenue. Very comfortable, and spacious living quarters. The business has blossomed under the stewardship of our vendors who have fine-tuned all facilities and systems of the motel to produce a smooth-running operation.

Asking price: \$1,695,000

Location: Nelson

Ref:13307

Tony Cridge / 027 227 6050 / tonyc@linkbusiness.co.nz

Top-Performing Ashburton Motel – Opportunity Here!

Superbly-presented Qualmark 4-Star Plus 13-unit motel in Ashburton (within one hour's drive of Christchurch). Refurbished to a high standard, lovely garden setting with pool and BBQ area. Consistently ranked No 1 in the area on Trip Advisor. Spacious 3/4 Bedroom Manager's residence. New 35-year lease, reasonable commencing rent. Call today for further details on this tremendous opportunity.



Asking price: \$795,000

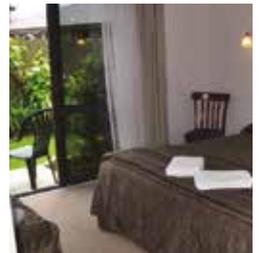
Location: Ashburton

Athol McCully / 027 433 8052 / atholm@linkbusiness.co.nz

Ref: 16604

Blenheim Motel opportunity!

Located on main route, a short drive from all amenities, this 20-unit motel is a great business for those seeking the motel lifestyle with the space of a park-like setting. Good lease, reasonable annual rent. 3-4 bedroom manager's residence, located close to the front of the complex, providing security to both operator and guests.



Asking price: \$650,000

Location: Blenheim

Tony Cridge / 027 227 6050 / tonyc@linkbusiness.co.nz

Ref: 13256

Motel Lease For Sale - New 35 Year Term - Invercargill

This modern and refurbished 4-star motel currently has 17 units and has a good variety of unit sizes. Excellent chattels. Excellent access and security. Well located to all city facilities. Very good owner's or manager's residence.



Asking price: \$640,000

Location - Invercargill

Tom Richardson / 027 516 7777 / tomr@linkbusiness.co.nz

Ref: 15122

Specialist Retail

Highly successful retailer and service provider of specialist products in a high profile main road location. Recently refurbished the shop premises. Long established with large database of repeat customers. Strong industry links brings in new clients regularly. Currently owned and run by a couple with 1 full time and 1 part time staff. Turnover and profits have rebounded well since 2011.



Asking price: \$500,000 includes all stock and plant

Location: Canterbury

Brian Pankhurst / 021 334 865 / brianp@linkbusiness.co.nz

Ref: 15570

Rest Home For Sale - Invercargill



Waikiwi Gardens Rest Home, Invercargill

- 45 Beds, capable of 50. Plus room for growth
- Excellent reputation, great occupancy
- Sale is for the freehold going concern
- Owner seeks retirement after a "business lifetime" in the industry
- Price by negotiation

Asking price: \$P.B.N

Location: Invercargill

Ref:16521

Chris Bryant / 027 228 5688 / chrisb@linkbusiness.co.nz

Electrical Contracting & Retailing

South Island country town. Electrical retailer supplying the residents of the area a full range of domestic appliances. The major Electrical Contractor in the area. This business has shown good profits over many years. A new lease will be available for the premises.



Asking price: \$P.O.A

Ref: 10274

Location: Central South Island

Brian Pankhurst / 021 334 865 / brianp@linkbusiness.co.nz

Superior Pet Store



Pets make good homes! This pet store makes their customers home good too! Every imaginable creature in the neighbourhood is catered for! I could say a great deal here about this excellent opportunity. But the owner would like YOU to come into our office - to sit down and share with you the presentation on a one to one basis.

Asking price: \$145,000

Ref: 16874

Location: Christchurch

Chris Bryant / 027 228 5688 / chrisb@linkbusiness.co.nz

Motor Lodge, Park Backdrop, Handy to Amenities!

Highly visible main route site in Timaru, 14-unit Motor Lodge with so much to offer, including convenient ground-level units, park backdrop, good presentation, long secure lease, attractive 3-bedroom Manager's residence, and easy access to all local amenities.

Vendors returning to UK, providing a purchaser with a wonderful opportunity at a very realistic price. Enquire today for more information!



Asking price: \$475,000

Ref: 16380

Location: Timaru

Athol McCully / 027 433 8052 / atholm@linkbusiness.co.nz

Sparkling Near New Motel Opportunity

Near-new 13-unit Timaru motel, well appointed, with double glazing throughout. Two-bedroom Manager's apartment. The motel shares the building with a popular restaurant franchise, providing further convenience for guests.

This motel represents an excellent opportunity - near-new, with a long lease in a very visible location, with restaurant and bar facilities in the same building, making the business very self-contained. Enquire today!

Asking price: \$345,000

Ref: 16473

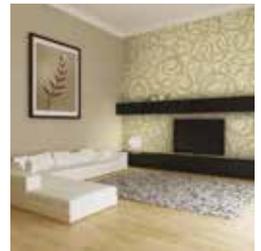
Location: Timaru

Athol McCully / 027 433 8052 / atholm@linkbusiness.co.nz



Top Interior Decorating Business

Established 30 years ago, this retail store covers the basis for paint wallpaper and interior décor. Large range of wallpapers and paints of leading brands. Drapes, blinds, cushions, rugs, knickknacks Built on service with 100s of repeat customers. Currently enjoying exceptional trading which is likely to continue. Main road premises. Excellent staff.



Asking price: \$395,000

Ref: 15852

Location: Canterbury

Brian Pankhurst / 021 334 865 / brianp@linkbusiness.co.nz

Plastics - Injection Moulding - Sale by Tender

Complete design and high quality custom injection moulding for diverse customer base in NZ and China. Christchurch based. CAD/CAM systems, quality plant, with or without modern premises. Opportunity for growth and rationalisation. Excellent opportunity for an existing business owner to acquire additional technical resources, experienced staff, production capacity and improved efficiency by consolidating the respective businesses into one.



Sale by Tender: Tenders close 4.00pm 13th December 2013 Ref: 16850

Location: Christchurch

Barry McFedries / 021 873 243 / barrym@linkbusiness.co.nz

Light Engineering & Merchandising

Iconic Dunedin enterprise steeped in history - with a "solid gold" future. Customers from Dunedin, Otago, Southland and national corporates. Profitable, with strong cash flows from literally "thousands" of customers. This business has a huge reputation for quality services and has no real competition. While all staff are in place, ideally the new owner will bring practical skills and an eye for detail too.



Asking price: \$565,000

Ref:16863

Location: Dunedin

Chris Bryant / 027 228 5688 / chrisb@linkbusiness.co.nz

Sports Retail

Prominent Canterbury Sports retailer. Leading Brands providing a full range of sports equipment, clothing and footwear. Well-presented premises; realistic rent and good lease. Trained and knowledgeable staff. Over recent years the business has been better organised to concentrate on its strengths; this is paying off with better margins and higher value sales. Good profits. Great opportunity for growth.



Asking price: \$495,000

Ref: 16838

Location: Christchurch

Brian Pankhurst / 021 334 865 / brianp@linkbusiness.co.nz

Motel Development Opportunity - Ashburton

Prominent 1,786m² site on West Street, the main thoroughfare (State Highway 1) through Ashburton. A resource consent and plans for the development of a 16-unit motel are in place in what is recognised as a key Ashburton location. Currently there are two older homes on the site which can be removed for the motel development.



Asking price: \$495,000

Ref: 16744

Location: Ashburton

Athol McCully / 027 433 8052 / atholm@linkbusiness.co.nz

Prime Hanmer Motel - Right in the Action!

Attractive 13-unit motel centrally located in Hanmer Springs, a popular resort town an easy 1.5 hours' drive from Christchurch. Belonging to a national Accommodation Group, but with its own autonomy, this motel has a Qualmark 4-Star rating, and is well-presented in a prime location right amongst the key local amenities. Spacious Manager's residence. Enquire today!



Asking price: \$475,000

Ref: 16792

Location: Hanmer Springs

Athol McCully / 027 433 8052 / atholm@linkbusiness.co.nz

Attractive, Easily-Operated Hanmer Motel

Modern well-presented ground-level 9-unit motel, in a handy quiet location, with real street appeal, a short stroll from the award-winning Hanmer Springs Thermal Pool complex. Three bedroom Manager's residence. Excellent secure lease and reasonable rent provide idyllic lifestyle returns. Superb opportunity for a Purchaser to buy a quality motel in a sought-after and popular destination location.



Asking price: \$449,000

Ref: 16793

Location: Hanmer Springs

Athol McCully / 027 433 8052 / atholm@linkbusiness.co.nz

Search Engine Optimisation - SEO Services

Comprehensive website support business offering SEO services. Well founded business. Available for relocation, presently based in Christchurch. Key activities are advising clients on how to improve their website performance for traffic and enquiry/response. Office or home base will suit this business plus may fit nicely into an existing operation on a complementary basis. Profitable business at a modest investment.



Asking price: \$200,000

Ref: 16615

Location: Canterbury

Chris Bryant / 027 228 5688 / chrisb@linkbusiness.co.nz

New 35 Year Lease for Sale - Southland

Tuatapere Backpackers, Motels, Holiday Park
Currently has 4 spacious motels, a 60 bed backpacker's hostel, holiday park, with campervan and tent sites spa and sauna. A new Restaurant, Bottle Store, Bar and Information Centre to be built (Plans and Consents Approved). Excellent home available and possible vendor assistance. Would suit a younger couple with hospitality experience and energy.



Asking price: \$200,000

Ref: 15234

Location: Tuatapere

Tom Richardson / 027 516 7777 / tomr@linkbusiness.co.nz

South Canterbury Hotel

An oldie but a goodie! This South Canterbury Hotel is a very traditional - built to last - 2 storey hotel. The original hotel was built in the early 1900s and has some additions since! As a hotel it carries the full complement of hospo services that the local community would want. The guest accommodation is on the first floor. 3 bedroom owner's accommodation.



Asking price: \$395,000 + SAV

Ref:16879

Location: South Canterbury

Athol McCully / 027 433 8052 / atholm@linkbusiness.co.nz

NORTH ISLAND

FRANCHISE

JIM'S TREES – MASTER FRANCHISE NORTH ISLAND.

Be a part of one of Australasia's most successful franchise systems. Jim's Trees and Stump removal are experts in Tree Removal, Tree Pruning, Stump Grinding, Chipping Services, Palm Cleaning, Palm Removal and is a proven business that will guarantee success. Offers Wanted. Rudy Knox 021 421 346. Ref 16347.

NORTHLAND

LEISURE/ENTERTAINMENT/HOME GARDEN NORTHERN MARINE BUSINESS – GREAT PROFITS

Net cash flow to an owner operator of \$439,000. This fun business with a strong service aspect has been established for over 20 years. Consistent high earner and based in a most desirable tourist driven location. Solid \$2.8 million turnover. Price \$990,000 plus stock. Richard Ridler 021 904 672. Ref 14300.

RETAIL FOOD/HOSPITALITY/SUPERETTES

AUTHENTIC KEBAB FINE DINING CAFÉ. A Kebab restaurant with a classy difference. Seats 35, fully licensed in proximity of a new residential development amongst a mini mall of shops and restaurants. Safe area with regular clients, owner happy to give full training and ensure smooth transition. Price \$160,000. Neville Choksi 021 059 9519. Ref 16340.

EXCITING, FULLY LICENSED ESPRESSO CAFÉ. Enjoying a prime location on the main street of a busy shopping/office precinct in Whangarei. Weekly sales average about \$10,000. Reasonable rent, 6 days a week, Seating for about 50 customers inside and out. Very attractive, well maintained fit out and décor. Price \$148,000 plus stock. Greg 021 943 844. Ref 16022.

RETAIL GENERAL

GROCERY IMPORTER, RETAILER & WHOLESALER. Strategically located in the City Centre. This business has multiple income streams. Well established supply chain of direct overseas import and local farmers. Catering to the retail and wholesale market, authorised agent for Sky TV and Western Union. Full training given. Price on Application. Neville Choksi 021 059 9519. Ref 16575.

AUCKLAND

ACCOMMODATION/TOURISM

HIGH OCCUPANCY PURPOSELY BUILT REST HOME IN NORTHLAND. Modern and well equipped building on freehold property. Purposely built 25 bed resthome. Great team of manager and staff. On prime and sought after location, the business maintains a record of very high occupancy over the years. Valuation report available. Price of \$1,960,000 negotiable. Efrén Pascual 021 782 820. Ref 12863.

CHARACTER RESTAURANT AND BAR. Iconic 70 seat, cosy A La Carte Restaurant and Bar in South East Auckland now available. Interior recently upgraded to quality standards with a well equipped kitchen and stunning bar area. Located in a village setting with loads of car parking. Price \$280,000 plus SAV. Robin 021 968 779. Ref 14992.

AUTOMOTIVE

GREAT AUTO SHOP WITH POSITION. This 15 year old shop fronts onto the busiest street in one of Auckland's fastest growing areas. The business offers: full mechanical repairs, WOF's, wheel alignments, tyre and brake servicing. The workshop is a high stud building and has 2 multifunctional hoists. Price \$175,000. Basil Badenhorst 022 4548 348. Ref 16310.

BEAUTY/HEALTH

WELL ESTABLISHED FITNESS CENTRE AUCKLAND

Well equipped profitable, non-franchised Fitness Centre with excellent staff and personal trainers servicing private clients and corporate market. All state of the art equipment and great premises and parking right outside the front door. Sales approximately \$300k p.a. Price \$275,000. Garth 027 296 1783. Ref 16602.

HAIRDRESSING SALON NORTH SHORE.

Great opportunity to join this national franchise. Well established hairdressing salon in a busy North Shore suburb, this shop is on the street. Industry experience is not necessary. Training and systems in place. Very smart looking salon, great return on investment. Price \$295,000. Nick Stevens 021 641 978. Ref 15115.

PROFESSIONAL HAIR SALON.

Last year's revenue \$700k. Estimating \$800k for next year. Strong retail sale- high margins- immaculate set up. Excellent location in one of the best shopping malls. Strong Franchise support with well-known brand name. Regular client base with opportunity to expand further. \$320,000. Pra Jain 027 279 4652. Ref 16185.

BEAUTY SALON PART TIME OWNER.

Situated close to Auckland's most prestigious streets, this salon is only operating very short hours with a part time beautician. Owner has other commitments and cannot assist in the salon. Extremely well set up with top of the line equipment. Price \$74,140. Robin 021 968 779. Ref 15395.

WORK FROM HOME IMPORT/DISTRIBUTION HAIR PRODUCTS.

Easily run importing and distributing a range of exclusive hair products with great margins and minimal time required, so far only in the Auckland region. For an owner operator the business is on track to make over \$50k this current financial year. Price \$44000 plus stock. Robin 021 968 779. Ref 15585.

CONSTRUCTION INDUSTRY

PROFITABLE ENGINEERING IN AUCKLAND.

Well established, engineering business involved in structural steel, fabrication, welding and general engineering. Excellent market reputation with some on-going work secured by contract. All branding and systems in place. 2013 revenue circa \$1.85m with consistent and long profit history. Further opportunities for growth. Price 685,000. Bruce Cattell 021779439. Ref 16569.

IMPORT/DISTRIBUTION/RETAIL. \$300K+ PROFITS.

This long established and widely known Auckland based business imports and distributes a niche range of products and sells direct to private, commercial and industrial customers nationwide. Opportunity for a buyer with sales/marketing skills to build and add further value. Good Profits. Price \$1,200,000.00. Bruce Cattell 021 779 439. Ref 16723.

IMPORTER & WHOLESALER – \$3.9 MILLION EBITDA

Expressions of interest in strict confidence are invited to acquire this well-established import, manufacturing and wholesale business supplying business customers on a national basis. 2013 Sales of \$12.5m and growing. 2013 Normalised EBITDA \$3.9m. Staff and management in place. Price \$17,000,000.00. Bruce Cattell 021 779 439. Ref 15387.

EXCELLENT OPPORTUNITY IN WARDROBES \$\$.

Be part of a strong franchise in Auckland providing wardrobe fit-outs to the new and existing housing market. The business has its products in various display show-homes and also displayed in the "Home Ideas Centre" in Parnell. Price \$264,000 which includes a sign written vehicle. Owner operator earned in excess of \$114k last year. Garth 555 6093. Ref 16484.

BUILDING INDUSTRY OPPORTUNITY. Building skills not needed, just a motivated owner probably with sales and management skills. Can net \$600,000 or more pa for a competent and committed owner operator. With the building industry really starting to move forward this is a very good time to buy. Price \$100,000 plus stock. Richard Ridler 021 904 672. Ref 15833.

NICHE MANUFACTURER IN BOOMING MARKET.

This unique business is a specialist manufacturer and installer of solutions. It supplies a fully integrated range of services from design, equipment, installation and ongoing servicing. \$700k + profits to working owner, recognised consistent market leader. Future growth opportunities evident. Price \$2,250,000.00 Bruce Cattell 021 779 439. Ref 16158.

EDUCATION/TRAINING

BUSINESS COACHING AUCKLAND CENTRAL.

Established business coaching with area licence available for the Auckland Central area. Already well-established with many well-known companies providing professional Sales Coaching and Business Performance training. Full training is provided along with access to the successful coaching programs. Price \$60,000 plus GST. Garth 027 296 1783. Ref 16694.

TERTIARY TRAINING SPORTS RELATED NZQA APPROVED.

Profitable, well established, and easy to run. Located in leased premises in East Tamaki but easily relocatable. Net \$118,000 to an owner operator. All training assets are relatively new and have a value of over \$100,000. Full price \$195,000. Richard Ridler 021 904 672. Ref 14616.

FRANCHISE

YOUTHS STREET WEAR FASHION RETAIL – TOP BRANDS!

Exclusive lines to their own designs, together with Adidas and Nike lines. Specialising in Children's clothing and shoes and also a full range of men and women's apparel. Wholesales to Retailers throughout NZ plus they have their own Retail store and Online presence. Price \$60,000. Garth 09 555 6093. Ref 16367.

FULLY MANAGED PIT STOP NEWMARKET.

Located in Newmarket with a steady customer base. Pit Stop is New Zealand's most iconic brake and under car specialist. You will get initial training, on-going support and tapping into the marketing, TV and radio advertising the Franchisor organises. Price \$149k plus \$25k franchise fee to be paid directly to the Franchisor. Laurel McCulloch 021 786 813. Ref 16571

MARKET-SALES-HOME BASED-PART TIME.

Market and sale of personal services with 3 separate revenue streams including on-going fees. The business is part of the longest established group in its industry in Australasia with affiliates in UK, USA, and Singapore. Being part of a broader network provides access to a huge pool of knowledge and experience. Price \$69,000. John Adams 021 974 097. Ref 15031.

UPMARKET MANAGED BEAUTY SALON VENDOR FINANCE.

Upmarket Salon in Auckland with all Franchise Documentation ready. Currently run under Management with all he does as owner is admin for GST, Paye and Accounts. Returning over \$170k with potential to increase. Plant value alone approx. \$210,000. Price \$300,000 plus stock approx \$20,000. Robin 021 968 779. Ref 13876.

WELL-KNOWN FRANCHISE ICE-CREAM SHOP FOR SALE.

The business is located in a shopping mall and has been refurbished last year. The products have very high profit margins. This ice-cream parlour is well established and well located in a mall with the highest traffic flow. Price \$190,000 plus stock. Henry Han 021 516 588. Ref 16227.

ANOTHER OPPORTUNITY TO JOIN PALMERS PLANET.

We now have the second store about to be built! This will be number three. It will be located on a very visible site, near a busy motorway and huge retail destination! Price \$2.3 million. This includes fit out and stock. Laurel McCulloch 021 786 813. Ref 13173.

OWN THE HOTTEST CHICK IN MISSION BAY NANDOS.

Exclusive Rights for Nando's Franchise for Mission Bay Kohimarama and Orakei. 2 potentially viable prime water front sites available NOW. Popular upmarket food franchise, excellent systems and support from franchisor, Approximate investment for one outlet between 500-700k. Price \$81,000. Neville Choksi 021 059 9519. Ref 14879.

NO. 1 SUB SANDWICH.

All the hard work has been done establishing the business and existing client base. Prime location in the North Shore. Profitable business with excellent lease and great staff structure. Strong business growth. Two week training course in Australia. This is an outstanding business opportunity. Price \$825,000.00. Nick Stevens 021 641 978. Ref 16648.

HRV WATER LICENCE.

Every day the Media is talking about the bad state of our drinking water. Claim your territory and become part of one of New Zealand's most recognised brands, delivering an innovative Total Home Water filtration system to homes and small businesses. Let me know your preferred territory today. Price \$ POA. Rudy Knox 021 421 346. Ref 16700.

GUTHRIE BOWRON - FRANCHISE OPPORTUNITIES.

Franchise area opportunities now available in Auckland. A leader in providing mainstream NZ with decorating advice, knowledge and products. Offering strong trade relationships, unique product, trusted brand, strong system support, national marketing activity and a clear market positioning. Price \$ POA. Nick Stevens 021 641 978. Ref 16202.

FRANCHISED LIQUOR STORE - BUSY MAIN ROAD.

Huge Liquor Store located within one of the busiest suburbs, excellent foot traffic. Weekly turnover of \$16k with good gross margins. Long secured lease till 2030. Well priced profitable business with potential for growth. Asking \$170,000 (neg) + SAV. Anil Vazirani 021 0277 8149. Ref 16554.

FRANCHISED SUPER MARKET IN A BUSY SUBURB.

Weekly store sales \$200,000 plus LOTTO sales \$6k-\$7k with good profit margins and huge potential of further growth. Reasonable rent, long secured lease, plenty of dedicated car parks. Located in a busy commercial/industrial and residential area. Price \$2,800,000 (neg) plus stock. Anil Vazirani 021 02778149. Ref 15799.

MOST POPULAR FRANCHISED PIZZA STORE.

Popular franchised pizza store, great turnover with good profitable margins located within a busy block of shops. Plenty of car parks. Rent - \$520 including GST per week. Staff managed store with minimal owner involvement. Huge operating territory. Price \$1,030,000 + SAV. Anil Vazirani 021 0277 8149. Ref 16685.

READY TO OPERATE YOUR OWN REAL ESTATE BUSINESS?

Own and operate your own profitable real estate business generating a dual revenue stream earning 80%-90% commissions from licensed agent sales. GREEN DOOR has exclusive Auckland regional territories for sale from only \$60,000 + GST. Efen 021 782 820. Ref 14270.

HIRE A HUBBY, ESCAPE THE OFFICE.

Introducing the franchise system that gets you out of the daily grind for a smaller investment. You'll enjoy flexible working hours, control over your income levels, and a job where no two days are the same. You'll be supported by an exceptional business system. Huge opportunities. Price \$39,000. Nick Stevens 021 641 978. Ref 11606.

FRANCHISE CAFE EAST AUCKLAND FOR SALE.

Situated in a desirable and affluent East Auckland suburb. Would suit operators looking for a franchise cafe that is easy to run. This cafe has seating inside and outside of 50 with high foot traffic in front of the shop. Price \$182,000. Susan Han 027 566 8938. Ref 16402.

LOW RENT FRANCHISE FASTFOOD ALL OFFERS CONSIDERED.

Situated in a Multi Complex on a very busy road in Franklin region, this smart looking Franchise Pie store can be run under management or by working owners. Extensive training, fully supported by Franchisor. Easy to operate business with opportunity for growth. Price \$155,000 plus stock. Meng Murphy 022 088 9118. Ref 16504.

SANDWICH FRANCHISE INSIDE BUSY MALL.

This Franchise takes pride in using only high quality fresh ingredients to make up their exclusive salads, juices and smoothies. Simple business, no hassle, no complicated cooking, easy to run. Located in a popular Westfield Mall. Price \$220,000 + SAV. Anil Vazirani 021 0277 8149. Ref 16475.

OPPORTUNITY KNOCKS.

Established in Christchurch with the idea to franchise it nationwide. The pilot operation has proved the concept and ensured the profitability. There are already a number of clients in Christchurch and parts of the South Island with substantial enquiry from throughout New Zealand. Excellent website. \$ POA. Brian Pankhurst 021 334 865. Ref 15095.

NORTH SHORE FRANCHISE CAFE. HIGH PROFILE.

One of the very best cafe brands and located in a very strong position in this North Shore Mall. So much more to achieve. On offer is all the support and training you would expect from one of the country's leading franchise cafe systems. Price \$269,000 plus stock. Nick Giles 021 676 832. Ref 16441.

TRIED AND TESTED INTERNATIONAL COMMERCIAL CLEANING.

This is a unique opportunity to become the Master Franchisee for New Zealand for JAN-PRO commercial cleaning. A comprehensive training system both for you as a Master and for you to train the franchisees is part of this package. Price \$100,000 AUD. Laurel McCulloch 021 786 813. Ref 16142.

HEALTH/BEAUTY

FITNESS STUDIO - HIGH PASSIVE INVESTMENT RETURNS.

Estimated Capital Investment for set-up and fit-out is around \$250,000 plus leased equipment. Opportunities to invest in one of these clubs in the South Island. Sweeping new concept with their low cost membership fees, no contract, and 24/7 access. Barry McFedries 021 873 243. Ref 13452.

LEISURE/ENTERTAINMENT/HOME GARDEN

NO CASHFLOW PROBLEMS HERE!

Indoor entertainment/leisure business, suitable all ages. Established 13 years, easy to operate with activity mainly pre-booked and payment by cash and eftpos. Owner works 33 hours per week approx. Flexible hours. Owners Cash Profit circa \$100,000 pa after all expenses. Excellent North Shore location, plant and equipment. Price \$298,000. Graham 09 579 9226. Ref 14030.

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

PRINT - OFFSET AND DIGITAL. Turning over \$450,000 plus with real growth opportunities. Nets \$120,000 to an owner operator. Excellent plant worth over \$250,000, good staff, good location and lease. This is an excellent small business at a very good price in a great area with real growth opportunities from recently acquired plant. Richard Ridler 021 904 672. Ref 16580. \$345,000

WEB BASED IMPORT/DISTRIBUTOR - PRICE REDUCED.

Annual turnover of \$106,000 pa. Loads of repeat business. Owner only works 1 to 3 hours per day! Cash profit \$81,622 pa. Unique ink based consumer product is trademarked and has reliable supplier. Own secure website. Database of over 11,000 customers. Easily relocatable. Price \$298,000. Graham 09 579 9226. Ref 14030.

EXPORT COMPANY FOR SALE.

New Zealand based company which has engaged in manufacturing, marketing and exporting detergent products. Its products are on the shelf of large supermarket chain including Walmart and locally Pak n Save and New World in 21 countries around the world. Price \$1.3 million including stock. Henry Han 021 516 588. Ref 16296.

URGENT SALE SOFT DRINK MANUFACTURER AND WHOLESALER.

Ignore all previous pricing make an offer to run the business or remove the plant. Manufactures and bottles carbonated soft drinks with wholesale model in the greater Auckland region. The business also manufactures the plastic bottles in various sizes for production. Make An Offer Today! Robin 021 968 779. Ref 16100. \$150,000

RETAIL FOOD/ HOSPITALITY/ SUPERETTES

SUPERETTE WITH LOTTO.

Prime location no nearby competition. Great opportunity for a family business. Long lease in place final expiry 2028. Hours 6.30am-8.30pm, Sunday 7.00am-8.00pm. Average weekly sales \$15-\$16k incl GST + \$6,000 lotto. Plenty of opportunity to grow. Price \$295,000 + Stock. Peter Redward 0274 920 453. Ref 15642.

POPULAR FOOD FRANCHISE OPPORTUNITY IN FOOD COURT.

This long established business is located in a busy food court, fully staff-managed, easy to run, prime and handy location in the Mall with many supporting shops. Turnover is averaging between \$8,000 and \$9,000 per week. Price \$140,000 (neg) + SAV. Anil Vazirani 021 0277 8149. Ref 15930

FAMILY RESTAURANT AND BAR - EXCELLENT SET UP.

100 Seater Family Restaurant and Bar in a prime location with plenty of designated car parks. Weekly sales ranging between \$18,000 to \$20,000 with huge profit margins. 100% staff managed. Only qualified buyers are welcome. Price \$400,000 (neg) + SAV. Anil Vazirani 021 0277 8149. Ref 15859.

CAFE - 5 DAY CENTRAL CITY OPPORTUNITY.

Enjoys weekly sales of about \$10,000. Has a low rent, looks good and has plenty of opportunity for growth. It sells great coffee, very exciting cabinet food, light meals and some catering that could be developed a lot more. Price \$295,000 plus stock. Greg 021 943 844. Ref 16418.

LICENSED WOODFIRED PIZZA AND PASTA - YUM!

Licensed and BYO restaurant/takeaway is situated in thriving central Auckland suburb. Modern premises, long lease. Exceptional plant and equipment (only 2 years old) and one of Auckland's largest wood fired pizza ovens. Customers either dine in (seats 24) or takeaway. Price \$200,000. Graham 09 579 9226. Ref 15888.

PRESTIGIOUS LOCATION IN QUEEN STREET AUCKLAND.

Centre of the centre in Auckland city. This very smart shop has been a food outlet for a couple of years and it still looks magnificent. Very low entry price. Owner must go. Price \$40,000 plus stock. Hannah Jiang 021 876 122. Ref 16695.

LARGE CAFE FOR SOUTH/EAST AUCKLAND BUYERS.

This smart franchised café is located in the prime spot with great exposure. The presentation will be absolutely stunning as it is to be refurbished. The good size cafe is strong and steady averaging sales of \$13,000 pw. The business is long established with loyal clientele. Price \$390,000 plus stock. Hannah 09 555 6046. Ref 16478.

RESTAURANT, BAR & BUILDING! EXCITING CENTRAL SUBURB! Located in a popular central suburb, this amazing neighbourhood character restaurant and bar not only has an extraordinary atmosphere, it is very spacious and well equipped. Price includes the building, be your own landlord! Price \$1,320,000 plus stock. Greg 021 943 844. Ref 16632.

NORTH SHORE RESTAURANT AND BAR - ITS BIG! This well-equipped venue has 400 square meters of space in an imposing location! The premises are versatile, the rent is reasonable and the opportunity is outstanding. Price \$235,000 plus stock. Greg 021 943 844. Ref 16348.

RESTAURANT, BAR & BUILDING! EXCITING CENTRAL SUBURB! Located in a popular central suburb, this amazing neighbourhood character restaurant and bar not only has an extraordinary atmosphere, it is very spacious and well equipped. Price includes the building, be your own landlord! Price \$1,320,000 plus stock. Greg 021 943 844. Ref 16632.

ESPRESSO CAFE. CENTRAL CITY. FULLY LICENSED. Enjoying weekly sales about \$10,000, in an amazing location in the heart of the city. Easy to run, has high coffee sales, features an extraordinary décor, minimal food preparation and low staff expenses. Very stylish, very up market and very profitable! Price \$328,000 plus stock. Greg 021 943 844. Ref 15927.

BAR & RESTAURANT - UPMARKET CENTRAL SUBURB. Enjoying a busy location in the heart of a desirable central Auckland suburb this fully-licensed, extraordinarily well equipped, popular venue. Cosy indoor/outdoor seating, a large bar area, a very workable kitchen, a wonderful fit-out and an inviting atmosphere. Price \$295,000 plus stock. Greg 021 943 844. Ref 16358.

CAFE/RESTAURANT - SUPERB CENTRAL SUBURB LOCATION! Fully licensed, profitable café/restaurant located on a high profile corner site on a busy road in a vibrant central suburb. It is a spacious venue that has been well maintained, seats over 80 and has great character! Sales for the last financial year averaged over \$20,000 pw. Price \$338,000 plus stock. Greg 021 943 844. Ref 15464.

RESTAURANT - CENTRAL CITY - VERY AFFORDABLE! An exciting opportunity for anyone looking to establish their own style of restaurant, or cafe, in the heart of the city. Fully licensed, well-equipped and spacious. It enjoys a busy location in a character building. Price \$98,000 plus stock. Greg 021 943 844. Ref 16603.

CAFE - CENTRAL CITY - AMAZING LOCATION! A well-known cafe is located in one of the busiest foot traffic areas in the heart of the city. Long established with sound sales and a great mix of customers including office workers, tourists and visitors. Open 6 days a week. Price \$250,000 plus stock. Greg 021 943 844. Ref 16651.

FRANCHISE CAFE - POPULAR CENTRAL 'VILLAGE' SUBURB. An established, proven licensed daytime cafe enjoying a busy location in a vibrant central suburban 'village' that is well supported by nearby businesses and locals from surrounding suburbs. Sales are consistently strong. Price \$410,000 plus stock. Greg 021 943 844. Ref 16640.

CHARACTER RESTAURANT AND BAR. Iconic 70 seat, cosy A La Carte Restaurant and Bar in South East. Auckland now available. Interior recently upgraded to quality standards with a well equipped kitchen and stunning bar area. Located in a village setting with loads of car parking. Price \$280,000 plus SAV. Robin 021 968 779. Ref 14992.

FRANCHISE CAFE. STRONG NORTH SHORE PERFORMER. Sales reported are around \$30,000 pw. This is one of the best cafe set ups I have seen. Everything flows extremely well and high quality equipment has been used throughout. On offer is significant franchise support and a loyal customer following. Price \$1,295,000 plus stock. Nick Giles 021 676 832. Ref 16421.

EASY TO RUN TAKEAWAY BUSINESS, NORTH SHORE. Located in a great North Shore suburb, even on current trading an owner operator should stand to make around \$100,000. A straight forward operation and full training and support will be given. Price \$205,000 plus stock. Nick Giles 021 676 832. Ref 16331.

LICENSED CAFE IN ENVIABLE LOCATION! The vendors report sales averaging \$9,000 pw. Whilst many potential buyers would happily keep things as they are, there is so much scope here in terms of the layout and, more importantly, the location to really make this place hum. Price \$218,000 plus stock. Nick Giles 021 676 832. Ref 16327.

ICE CREAM CAFE. TOP LOCATION. EASY OPERATION. This place not only serves truly exceptional ice cream and sorbet, but also great quality coffee. With an owner working here staff costs are very low! The location is top notch, the lease is strong. Price \$175,000 plus stock. Nick Giles 021 676 832. Ref 16328.

CAFE & LUNCH BAR CAFÉ & LUNCH BAR. Excellent location surrounded by offices. Weekly T/O ranging from \$2,500 to \$3,000 with high gross margins, very low outgoing and potential of growth. Plenty of car parks. Rent only \$360 per week including GST. Price \$41,000 + SAV. Anil Vazirani 0210 277 8149. Ref 16498.

YOUR OWN MASTER AND ENDLESS OPPORTUNITIES. This package deal will get you to own a brand new store with a commercial kitchen in a busy location. The whole set-up has been completed so you can start trading tomorrow. The asking price includes the Master Franchise Rights to the entire North Island is \$295,000. Efen 021 782 820. Ref 16706.

GAMING BAR EPSOM FOR SALE. This Bar enjoys its wonderful location on a busy main road. Site rentals of 9 pokie machines will cover lease and other utility costs. Added potential profit from sold beverages, food and entertainment. Business could make over \$100k per year if run by husband and wife. Price \$257,000 plus stock. Henry Han 021 516 588. Ref 16051.

CHINESE RESTAURANT FOR SALE. Just refurbished recently this restaurant is on the busy road at Remuera. It has a sitting area of 200 seats and very large fully equipped kitchen. Weekly turnover is about \$18,000. Henry Han 021 516 588. \$295,000. Ref 16222.

FRANCHISE CAFE IN THE HEART OF AUCKLAND CBD. Very easy simple day-time business module with on-going franchise support. Spacious premises with reasonable rent at top location in Auckland CBD surrounded by lots of offices and also by-pass tourists. Ideal for someone looking for a cafe with potential in the exciting Auckland CBD. Price \$355,000. Henry Han 021 516 588. Ref 16228.

LUNCH BAR SOUTH AUCKLAND INDUSTRIAL AREA. This lunch bar has spacious kitchen and front shop with rent at only \$20,000 per year. The business is open 5 and half days. The turnover is \$5,000 per week. The vendor wants to move on and is keen to negotiate. Price \$128,000 plus stock. Henry Han 021 516 588. Ref 16295.

ICECREAM SHOP IN A POPULAR SHOPPING MALL. Located in one of the busiest shopping malls it has great potential to grow for a motivated operator. This business must be sold. The business was bought for over \$300,000. Price \$99,000. Susan Han 09 281 2929. Ref 15962.

CAFE FOODOCOURT AUCKLAND CBD. Located in a busy food court of Auckland CBD this cafe's weekly turnover is around \$10,000. It is suitable for a working couple. Motivated vendor wants offers. This is a business opportunity for people who have limited funds and want to grow the business to its full potential. Price \$52,000. Susan Han 027 566 8938. Ref 15960.

FISH & CHIPS FOR SALE. A well-known NZ brand specialising in fish and chips. Good lease term has been arranged to add to the future of this opportunity. The food sold here is a national favourite! You will get brand, training, support and more! Potential to earn \$100-\$120K for an owner operator. Price \$280,000 plus stock. Susan Han 027 566 8938. Ref 16378.

PRICE GOING DOWN! Long time established and newly refurbished! Buy into a brand that specialises in New Zealand's favourite take away - fish and chips! You will get great training and support to make it easy to take this over. Located in a busy business/retail area. Price \$130,000. Susan Han 027 566 8938. Ref 16382.

CAFE - SIMPLE OPERATION. This business is located right in front of supermarket with large daily foot traffic. It is an easy operation with only cabinet food and coffee. Weekly sale is \$8,500 to \$9,000. Potential for motivated new owner. Price \$190,000. Susan Han 281 2929. Ref 15959.

VEGE SHOP FOR SALE. Located in a fast growing area of Auckland and surrounded by supporting businesses: Mad Butcher, Fish Shop and takeaways. The business premise is very spacious but the rent is very reasonable. The business is now doing around \$18,000 per week. Price \$290,000 plus stock. Henry Han 021 516 588. Ref 16224.

WELL-KNOWN BRANDED RESTAURANT FOR SALE. Located on the main road with plenty of car parking. Vendor has spent fortune for its physical improvements to enhance the appearance of the buffet style restaurant, both internally and externally. The annual turnover is currently over 1 million under staff management. Price \$231,000. Henry Han 021 516 588. Ref 16191.

SUPERETTE & LIQUOR SHOP FOR SALE. This superette-liquor store is located on a very busy road in central Auckland. Combined weekly sales are about \$17,000 with very good margin. The vendor has other business commitment and must sell. Priced \$250,000 plus stock. Henry Han 021 516 588. Ref 16183.

LUNCHBAR/DAIRY TOP SPOT TOP STREET AUCKLAND CITY. Location, Location, Location! Desirable Auckland City Busy Street. High foot traffic. Food retail with a smart kitchen. Turnover is about \$6,000 per week. Low entry opportunity with potentials. Price \$82,000 plus stock. Hannah 021 876 122. Ref 16469.

LICENSED CAFE, TOP SUBURB, STRONG HISTORY. Daytime cafe located in a premium central suburb and on a high foot traffic street. The vendors report \$19k pw sales. Great fitout and the owners are willing to give good training and support. An owner operator should make \$150,000+ per year. Price \$499,000 plus stock. Nick Giles 021 676 832. Ref 16698

VERY NEAT AND TIDY SUPERETTE-PRIME LOCATION.

Spacious Superette on busy main road in an affluent suburb. Avg weekly turnover of \$14K - \$15K with great margins as selling more grocery & confectionary. Plenty of convenient car parks. Reasonable rent & secured lease in place. Asking \$180,000 + SAV. Anil Vazirani 021 0277 8149. Ref 16564.

NIGHT CLUB - CBD. Well established, niche Night Club in the sought after CBD area. Excellent system and customers, open just for three nights. Potential to open more nights. Averaging \$4,000 a night. Very profitable business with lots of opportunities for improvement. Good lease terms and rent \$5,000p/m. Price \$280,000. Anil Vazirani 021 0277 8149. Ref 15461.

INDIAN TAKEAWAY IN BUSY BLOCK OF SHOPS. Well equipped takeaway business located on a main road in a busy Central Auckland suburb. Turnover of \$2,000 with potential for further growth. Weekly rent \$265.38 including GST. Location also suited for Chinese and Thai takeaways. Price \$37,000 + Stock. Anil Vazirani 021 0277 8149. Ref 16302.

BAR & CLUB - MAKE AN OFFER. Long Established Night Club and Bar in Auckland's CBD specialising in R&B and Hip Hop. Considered the No 1 venue for this music in Auckland. Top of the line chattels and DJ equipment. Turnover approx \$485k (45% cash 55% Eftpos). Keen vendor. Price \$150,000. Robin 021 968 779. Ref 14247.

NIGHTCLUB WITH VENDOR FINANCE AVAILABLE. Nightclub in downtown Auckland. A dazzling set-up with best quality sound systems and leading lighting systems. Be in quick for this one! Currently breaking even with sales continuing to grow. An opportunity to become part of this growth. Price \$90,000. Robin 021 968 779. Ref 16194

NANDO'S IN URGENT SALE. Nando's is a widely recognised brand that is famous for its flame-grilled peri-peri chicken. It is a casual dining restaurant group that is fast becoming a household name. This store has the right mix - a reputable brand, great food, central location, huge customer base. Price of \$95,000 negotiable. Efrén Pascual 09 281 2908. Ref 15903.

POPULAR FOOD FRANCHISE - PRIME LOCATION. This Franchise takes pride in using only high quality fresh ingredients to make up their exclusive salads, juices and smoothies. Simple business, no hassle, no complicated cooking, easy to run. Location is purposefully picked and encircled by the target market of businesses and offices. Price \$270,000. Anil Vazirani. 021 0277 8149. Ref 16509

TAKEAWAY WITHIN BUSY BLOCK OF SHOPS. This spacious takeaway is located in one of the affluent North Shore suburbs. Weekly turnover \$2,500. Fully staff managed. Currently operating as an Indian Cuisine but location also suited for Thai, Chinese, Malaysian or South African cuisine. Price \$50,000 (neg) Plus SAV. Anil Vazirani 021 0277 8149. Ref 16665.

COFFEE ROASTERY/RETAIL - SIMPLE AND UNIQUE. Conveniently located in Auckland. Roasting 300kg-350kgs of beans per week, this wholesale/retail business has very low overheads. Full training will be giving to the successful buyer(s). This is a simple/lifestyle business with a very good profit margin. Price \$450,000 plus stock. Hannah 021 876 122. Ref 16094.

NATURAL HEALTH PRODUCTS IN AUCKLAND. Natural and green! Located within a busy commercial hub. The business has a good range of natural and healthy products caring for all parts of our body, including gluten-free food products. The average turnover is around \$8,000 per month. Price \$40,000 plus stock. Hannah 021 876 122. Ref 16168.

BISTRO RESTAURANT/BAR WITH 4 BEDROOM ACCOMMODATION. This restaurant is located in a prime central Auckland suburbs with great visibility and ambience. A exciting opportunity for anyone looking to establish their own style of restaurant, or cafe. Fully licensed, spacious and seats up to 60 customers. Price \$185,000 plus stock. Anil Vazirani 021 0277 8149. Ref 16712.

SUSHI (HOTFOOD) - EAST AUCKLAND. Located in busy block of shops within the Howick area. Fully licensed. Plenty of car parks. Good rent \$2,317 plus GST per month. Vendor reports weekly sales of \$4,000-\$5,000. Price \$105,000 plus stock. Robert Sohn 021 345 350. Ref 16109.

CAFE AUCKLAND WATERFRONT. This cafe enjoys an amazing high profile sunny corner location near the waterfront in the Auckland CBD. Plenty of indoor and outdoor seating, currently averaging over \$14,000 per week. Picturesque outlook attracts a wonderful mix of customers including tourists, visitors, office workers and apartment dwellers. Price \$495,000. Susan Han 027 566 8938. Ref 16403.

COFFEE ROASTERY/RETAIL - SIMPLE AND UNIQUE. Conveniently located in Auckland. Roasting 300kg-350kgs of beans per week, this wholesale/retail business has very low overheads. Full training will be giving to the successful buyer(s). This is a simple/lifestyle business with a very good profit margin. Price \$450,000 plus stock. Hannah 021 876 122. Ref 16094.

ICE CREAM CAFE. TOP LOCATION. EASY OPERATION. Easy to operate, very popular, and fun! The current owner has been there for 4 years and now needs to travel so reluctantly selling. This place not only serves truly exceptional ice cream and sorbet, but also great quality coffee. Price \$175,000. Meng 022 088 9118. Ref 16328.

LIQUOR SHOP - HIGH GP! Located in Auckland Down Town, this liquor shop sells only wine and spirits catering for tourists and locals. The business is a well presented store surrounded by hotels, cafes, restaurants. Excellent Gross profit of over 30%. Price \$200,000. Susan Han 027 566 8938. Ref 16405.

COLOMBUS CAFÉ ALBANY MALL. Become part of this success story. Price includes full training, store fit-out, stock and equipment. Great return on investment. Highly profitable, showing excellent growth for the past twelve months. If you have a passion for coffee and hospitality, this business is for you. Price \$315,000. Nick Stevens 021 641 978. Ref 15051.

BAKERY AND CAFE FOR SALE! Bakery and Cafe in popular central Auckland area, great foot traffic. Very clean and tidy. Great opportunity for a motivated operator looking for a profitable business that still has potential to be improved. Indoor and outdoor seating. T/O \$7,500-8,000 pw. Price \$180,000 + SAV. Mei Wang 027 436 7848. Ref 16555.

DONBURI - 6 DAYS (NORTH SHORE). Located in block of shops with heavy foot traffic. Open 6 days (Tue-Sun) a week. Well presented and quality set up. Plenty of parking space. Cheap rent \$1,322 inc GST per month. Vendor reports weekly sales of \$4,500-\$5,000. Price \$99,000 plus stock. Robert Sohn 021 345 350. Ref 16639.

TAKEAWAY - FISH & CHIPS, CHICKEN (NORTH SHORE). No competition nearby. Easy operation. Good parking space. Cheap rent \$1,720 inc GST, OPEX per month. Good Lease. Vendor reports weekly sales \$4,500. Price \$95,000 plus stock. Robert Sohn 021 345 350. Ref 16663.

BEAUTIFUL SETUP. RESTAURANT. EAST AKL FOR SALE!

Beautiful setup, ample parking, desirable eastern suburb within a very busy shopping block. Only a year old, all equipment in excellent condition. Turnover is \$7,000 pw with very good GP. Currently run Indian cuisine, but can be easily change to other cuisine. Price \$150,000. Mei Wang 027 436 7848. Ref 16444.

FRUIT & VEGETABLE (NORTH SHORE). Prime Location in busy shopping centre, Well-established Fruit & Vegetable business, plenty of car parking, great business for a working owner or family! Vendor reports current (Winter) sales of \$33,000-\$35,000 (Summer: even higher). Motivated vendor selling due to health. Price \$350,000 plus stock. Robert Sohn 021 345 350. Ref 16258.

SUSHI CUISINE - NORTH SHORE. Located in busy Shopping Centre in North Shore. Current owner has run this business for around 8 years. Steady/good profit. Easy operation. Good new lease and renovation. Reasonable rent. Vendor reports weekly sales of \$8,500-\$9,000. Price \$260,000 plus stock. Robert Sohn 021 345 350. Ref 16675.

SUPERETTE - GOOD PROFIT & EASY TO OPERATE. Heavy foot traffic location in a busy shopping area in CBD, Current owner has run this business for nine years, Very simple to operate, Suitable for a working couple or beginner, Good lease and reasonable rent. Vendor reports weekly sales of \$10,000-\$11,000 with high gross profit (30%). Price \$129,000 plus stock. Robert Sohn 021 345 350. Ref 16043.

NORTH SHORE CAFÉ. This business is located in well-known busy shopping mall. Vendor reports weekly sales of \$9,500 with high gross profit (70%). High quality cabinet food. Well presented with a quality fit-out. This cafe just recently upgraded/renovated. Price \$158,000 plus stock. Robert Sohn 021 345 350. Ref 16117.

SOUGHT AFTER SUPERMARKET OPPORTUNITY AUCKLAND CITY. Very smart and sleek over 500m² of prestigious shop floor in a centralised location among high rise buildings. Newish quality plant and equipment inside and out. Turnover is around \$35,000 per week. Price \$650,000 plus stock. Give. Price \$650,000 plus stock. Hannah 021 876 122. Ref 15889.

SUPERMARKET ON THE SHORE - \$110,000/WEEK! A well-known supermarket on the North Shore. Premier location with ample parking, the Turnover is \$110,000/week. The shop is located in a fast developing Area with potential. Top Quality Plants, Excellent condition. Price \$1,580,000. Mei Wang 0274 367848. Ref 16025.

CHINESE RESTAURANT DOMINION ROAD. Located on the Dominion Road where is popular for Chinese Restaurants in Central Auckland this is a 25 seater nice little place with very reasonable rent. It is only open for dinner. Weekly turnover is \$7,000 per week. Priced for sale at only \$70,000 plus stock. Susan Han 027 566 8938. Ref 16404.

PROFITABLE FRUIT VEGGIE AUCKLAND NORTH SHORE. Located a thriving North Shore suburb, this business is long established and well structured. Sales have been strong and steady over the years at about a \$35,000 to \$40,000 per week average. Surrounded by a chain of supportive businesses. Price \$350,000. Hannah 021 876 122. Ref 16474.

WELL-RUN CHOCOLATE LOUNGE IN A BUSY SHOPPING MALL! Chocolate Lounge in the busiest Shopping Mall of Central Auckland. Offering consumers a wide variety of chocolates, hot and cold chocolate beverages, chocolate desserts and other variations of chocolate. Average T/O is \$14,000/week with very good GP. \$320,000 +SAV. Mei Wang 09 281 2928. Ref 14117.

FRUIT AND VEGE IN CENTRAL AUCKLAND! BIG POTENTIAL! Great location with a lot of foot traffic in central Auckland. Situated on a busy main road with ample parking right outside the shop. 2 walk-in chillers. Average Turnover \$40,000 per week with Good GP of 30%. Keen Vendor wants move, only asking \$500,000+SAV. Mei Wang 09 281 2928. Ref 14611.

NZ NATURAL - POPULAR MALL LOCATION! NZ Natural Ice Cream is a leading franchise with stores in all the leading Malls in New Zealand and other countries throughout the world! The vendor will do everything possible to assist the purchaser throughout the takeover to ensure a profitable start! Price \$325,000+SAV. Mei Wang 027 436 7848. Ref 14757.

EVER POPULAR ICONIC RESTAURANT. Established restaurant in Auckland CBD. Good food, reputation, and service - ingredients of longevity in the hospitality business. The current owner has finally decided to move on. Inherit the name that is etched in every astute diner. Excellent location right in the heart of Auckland City. Price of \$281,000. Efen 021 782 820. Ref 16249.

DAIRY WITH ACCOMMODATION ON VERY BUSY ROAD. Neat and tidy Superette with spacious three bedroom in one of the busiest West Auckland suburbs. Average weekly turnover \$25,000 with good profit margins. Plenty of secured designated car parks. Potential to add LOTTO. Very reasonable outgoings. Price \$450,000 + SAV. Anil Vazirani 021 0277 8149. Ref 16610.

RETAIL GENERAL

ART GALLERY - EASTERN SUBURBS. Established East Auckland Art Gallery specialising in original contemporary New Zealand art by renowned New Zealand artists. Paintings, prints, drawings, glass, ceramics and sculpture. Prominent location, own website and comprehensive database of over 5,000 clients. Asking \$110,000. Graham (0)9 579 9226. Ref 15274.

THE BOLD AND THE BEAUTIFUL FURNITURE RETAILER! Successful and profitable furniture retailer. Fantastic location in the central heart of western shopping centre. Spacious 1000m² showroom floor area. Price \$200,000 plus stock \$150,000 negotiable. Opportunity to buy 2 stores or choose one. Meng Murphy 022 088 9118. Ref 16353.

CARPET AND HARD FLOOR COVERING SALES AND INSTALLATION. Well established and easy to run. Customer base includes some key accounts, builders, insurance companies, wholesale customers etc. Solid growth opportunities. Good lease. Great location. This business nets \$105,000 to a working owner. The asking price of \$130,000 plus stock of \$95,000. Richard Ridler 021 904 672. Ref 16337.

LICENSED PAWN BROKING AND TOBACCONIST. Licensed Pawn Broking and Tobacconist business located on a busy main road in one of the busiest suburbs well-suited for the type of this business. High cash flow business in an excellent location generating extremely high returns. Price \$400,000 plus SAV. Anil Vazirani. 021 0277 8149. Ref 16645.

LOW RENT SMALL BUSINESS WITH BIG POTENTIAL! This Variety Dollar Store is only a few months old and already showing growth and going strong, it offers: Busy neighbourhood shops, Fantastic locality for a variety store, no nearby competition. Current winter turnover \$2,500 should see increase in the coming summer months. Price \$28,000 plus stock. Meng Murphy 022 088 9118. Ref 16476.

SUPERETTE WITH LOTS OF POTENTIAL. Illness of the owner has meant that he needs a quick sale of this well positioned business. Sales are averaging \$12,500 per week currently and rent is very reasonable at \$30,000 per annum inclusive of GST. Price \$140,000 plus stock. Bo Wong 021 398 965. Ref 16730.

3-IN-1 IMPORTER/WHOLESALE/RETAILER OF ASIAN FOOD! This great business combines all the benefits of an importer and wholesaler as well as a successful retail store in Auckland prime central suburb. Includes mixed grocery, fruit and vegies all under one roof. Average 30% gross profit margin. Weekly turnover \$25k-\$28k. Price \$198,000 plus stock. Meng Murphy 09 281 2918. Ref 16335.

LARGE SCALE MANAGED BUSINESS AT A SMALL PRICE. This successful fully managed furniture Importer/Retailer business offers one of the most profitable retail shops in the existing chain of four in Auckland. Growth opportunity with new housing projects nearby. 2013 sales achieved 1.5m turnover. Price \$200,000 plus stock of \$200,000. Meng Murphy 09 281 2918. Ref 16334.

FINE WINE RETAILER. Wine retailer in an upmarket suburb is available for sale due to it's current owner being busy with his other concerns. If you are enthusiastic about wine, this could be the right business for you! Price is \$130,000 plus stock. Bo Wong 021 398 965. Ref 16287.

TWO DOLLAR SHOP PLUS. Located in a busy South Auckland Mall. Sales are reported to be \$4,000 to \$5,000 per week. Rent is reasonable and the hours can be extended by a new owner. Price \$100,000 plus stock. Bo Wong 021 398 965. Ref 15772.

GIFT, GARMENTS AND HOMEWARE - RETAIL AND WHOLESALE. Good turnover and huge profit margins. This well-known business has been operating for 18 years with loyal clientele. Very handy and convenient location, with ample car parks. The shop offers wide range of Indian garments and all types of utensils. Price \$180,000. Anil Vazirani 021 0277 8149. Ref 16618.

BUSY LIQUOR STORE. Branded Liquor Store on a busy main road with good parking outside! Large store at 200 square meters, with lots of storage. Rent is reasonable and the sales average \$16,000 per week. Product mix includes a good quantity of wine. Price \$200,000 plus stock. Bo Wong 021 398 965. Ref 15771.

PROVINCIAL LIQUOR STORE. Well run Waikato liquor store available to be purchased. Rent is very reasonable at \$33,600 plus GST per year with the lease expiring in 2028! Sales are currently \$22,500 per week. Price \$265,000+ stock. Bo Wong 021 398 965. Ref 15457.

TWO OUTSTANDING FURNITURE STORES FOR SALE. This business has two top rated retail stores. The European designed and made furniture is of the highest quality. Whether it is for the lounge, dining or home office the furniture will make any home look really impressive. Price \$390,000. Basil Badenhorst 022 4548 348. Ref 16487.

REPUTED BRAND FRANCHISE LIQUOR OUTLET. Located in a well sought suburb, a great franchise system, providing franchisee support and the best systems and practices available. Great return on investment. Average Weekly Sales \$35,000. Good gross margins, showing excellent growth. Asking \$485,000 (neg) + SAV. Anil Vazirani 021 0277 8149. Ref 16563.

CARTRIDGE WORLD SOUTH AUCKLAND. Are you looking for a business outside the hospitality industry? The Cartridge World franchise is recognised as a leader in the field of refilling cartridges. There is huge growth potential for a hands-on operator. Call Nick now for more information through a confidentiality process. Price \$220,000. Nick Stevens 021 641 978. Ref 16040.

BE IN FOR A WIN! TASTY RETAIL. This store has a niche and is well known and well respected within this exciting industry. With a growing database and an 11% increase in turnover from last year (\$6000 per month average). Good books, a very good location and reasonable rent. Price \$235,000. Rudy Knox 021 421 346. Ref 15986.

FRANCHISED VIDEO STORE - INCREASING TURNOVER - CHEAP RENT. Major franchise in South Auckland. Business is well looked after, premise well maintained. Turnover has increased steadily in the last three years. Centrally located in the town centre. Rent is cheap, around 10% of turnover! Price of \$219,000 negotiable. Efen Pascual 09 281 2908. Ref 13274.

EZY AND PROFITABLE BUSINESS. This Video Ezy store has the potential to get your investment back within 14 months. No competition nearby. The vendor's accounts show \$80,000 profit to a working owner. Tidy shop in a prime location that is lined up with international fast food outlets. Price \$95,000. Efen 021 782 820. Ref 15505.

100% MANAGED VIDEO STORE, PRICED TO SELL - AUCKLAND. Landlord is happy to put on a new lease for a new owner. Rent holiday possible, all options open. Huge inventory of movies and games, dedicated and skilled staff, excellent set-up. High visibility, plenty of parking in a sought after location. Price \$130,000. Efen 021 782 820. Ref 13196.

MOBILE HANDSET AND SERVICE CENTRE WEST AUCKLAND. Established Mobile Store Located in a well-known shopping locality with high footfall. Sales of \$30,000 pw include internet sale and highly lucrative repair business. Market leader in the area. Owner will provide full training to new owner. Price \$250,000. Neville Choksi 021 059 9519. Ref 14586.

MAGAZINES UNLIMITED WITH LOTTO. Magazines for every conceivable interests, all returnable so risk free along with steady earner LOTTO, cigarettes, soft drinks and lollies in a major west Auckland Mall. Loyal customers, staff ready to continue Vendor will give full training and provide Vendor finance to the right person. Price \$210,000. Neville Choksi 021 059 9519. Ref 16330.

BRAND NEW SUPERETTE. Excellent new development in the North Shore adjacent to new shopping mall behind Medical Centre, ample parking, brand new layout, two entrances potential to add products and apply for Lotto. Plans for 3000 new houses with 3 new schools to be built in the next 3-5 years. Price \$90,000. Neville Choksi 021 059 9519. Ref 16303.

\$2 SHOP, SOUTH AUCKLAND. Located in main road with heavy foot traffic. Good sized shop (85 square meters). Low rent \$1,800 inc GST per month. Vendor reports current monthly sales of \$10,000. Asking \$30,000 plus stock. Robert Sohn 021 345 350. Ref 16106.

POPULAR INDIAN STORE. A one stop shop favourite of the Indian community stocking a wide range of quality Indian grocery spices "King of Farsan" snacks, puja items, frozen foods, bollywood cd's, top up and telephone cards. Full training will be given by Vendor with smooth hand over. Price \$120,000. Neville Choksi 021 059 9519. Ref 16535.

EASY TO RUN BUSINESS. A video store is one of the easiest businesses to run. This Video Ezy store is making good money for the working owner. It is next to a major supermarket with high levels of foot traffic and other retail outlets so potential crossover of customers is aplenty. Price \$50,000. Efen 021 782 820. Ref 16226.

Businesses for sale - Classifieds

DO YOU FIT INTO THIS? This 11-year-old specialist wholesale apparel business has its own niche in the market. The brands are sold across Australasia to long-standing customers. This business has great earning capability, successful trading history and growth potential. Price \$560,000. Basil Badenhorst 022 4548 348. Ref 16189.

JEWELLERY STORE – THE SECRETS OUT! Secrets are an internationally respected fashion and fine jewellery brand and are the largest simulated diamond retailer in the world. 12 years of proven success. Exquisite jewellery supplied exclusively by Secrets. Excellent gross margins and returns. Price \$150,000. Barry McFriedies 021 873 243. Ref 14165.

SERVICES

LAUNDROMAT – SOUTH AUCKLAND SUBURB. Well established Laundromat running for more than 15 years in the area, located in a very busy block of shops. Gas connection, well maintained equipment. Plenty of convenient car parks, long secured lease in place. Easily manageable by one person. Price \$168,000 + SAV. Anil Vazirani 021 0277 814. Ref 16598.

LAUNDROMAT IN WEST AUCKLAND FOR SALE! Well set up Laundromat in West of Auckland for Sale. Very Loyal Customer Base. Cheap rent, only \$1,129/month. 10 Washers, 10 Dryers, all Coin Operated, easy to manage and run. All the machines are in excellent condition and only round 4 years old. Price \$320,000. Mei Wang 027 436 7848. Ref 16388.

DRY CLEANING – RARE OPPORTUNITY. Well known Dry Cleaning business in famous Shopping Centre. Great location, no nearby competition, ample car parking. Vendor reports annual sales of approximately \$320,000 with high gross profit (over 90%). Still lots of potential to grow. For Genuine Buyers Only. Price \$360,000 plus stock. Robert Sohn 021 345 350. Ref 16169.

GREAT LANDSCAPE RELATED OPPORTUNITY. Easy to run. Involved in outdoor home and commercial property improvements. The equipment of machines, trailer, utility vehicle is capable of over \$500,000 revenues and \$200,000 plus net profit to an owner operator. Price \$95,000. Presently turning over about \$125,000 and netting \$50,000. Richard Ridler 021 904 672. Ref 14545.

BOUTIQUE STUDIO – MULTIPLE INCOME STREAMS! A fully equipped Photographic Business with two separate studios. This studio takes photos of: Weddings, Individuals, Families and Babies, for Passports etc. Can also produce Magazines, Block photos, Wedding Albums (one of two businesses that can make albums in NZ), Portfolio prints etc. Price \$257,000. Basil Badenhorst 022 4548348. Ref 13969.

PROFITABLE SIGNS, DESIGN AND PRINT BUSINESS. Established business since 200. Low overheads (Rent \$16,000 pa). Well-equipped premises. Frontage in a great, busy and visible location. Lots of opportunity to grow the business more and more. Price \$320,000. Susan Han 027 566 8938. Ref 16412.

DIVE SHOP PLUS GAS SALES. Well established and great location in Hamilton. Income streams from recreational diver training, retail sales, dive trips (local & international), repairs and tank filling plus LPG filling and retail. Easy to run and nets \$185,000 to owner operator. Full asking price of \$295,000 plus stock (approx \$35,000). Richard Ridler 021 904 672. Ref 16464.

BARGAIN - BEAUTY AND HAIR SALON. This salon has been trading for over 30 years and is well known in the area, with about 460 active clients. It is fitted with 5 chairs, 2 basins and 1 private beauty room. Plenty of parking available. Price \$45,000. Basil Badenhorst 022 4548 348. Ref 15979.

CARPET AND HARD FLOOR COVERING SALES AND INSTALLATION. Well established and easy to run. Customer base includes some key accounts, builders, insurance companies, wholesale customers etc. Solid growth opportunities. Good lease. Great location. This business nets \$105,000 to a working owner. The asking price of \$130,000 plus stock of \$95,000. Richard Ridler 021 904 672. Ref 16337.

PRICE SLASH – 2 BUSINESSES FOR THE PRICE OF 1. A rare opportunity for you to have a constant cash flow from running both a liquor store and a Laundromat at the same time throughout the year. Liquor store: average turnover \$22,000 pw. Laundromat: weekly turnover up to \$2,000. Price \$280,000 plus stock. Meng Murphy 022 088 9118. Ref 16488.

PHOTO LAB. Photo processing store located in a suburban mall. It has a steady income, large customer base and excellent store fit-out. This is a nice, clean business which is easy to manage. Full training will be given to the successful purchaser. Price \$190,000. Nick Stevens 021 641 978. Ref 15914.

BEAUTY SALON. Established for over 20 years this salon has a proven track record as a popular, profitable business. Located in busy Auckland area. T/O is excess of \$260,000 pa. Surplus to part time owner in excess of \$85,000 pa. Price \$135,000. Fiona Carter 0274 977 707. Ref 15865.

BRANDED TYRE SHOP. Great location and high street appeal on a busy road. Top fit out and looks. Well established over 5 years. Last 6 months Sales \$275,000 with 59% growth over last year. Excellent opportunity for a couple to work good hours and earn over \$100,000 PA. Price \$195,000 plus stock. Robin 021 968 779. Ref 16265.

CLIENTS WILL FALL IN LOVE WITH YOU AND THIS SALON. The business boasts of super fantastic fit-outs and excellent arrangement all throughout. This awesome business has seven years trading history and is situated in a very good and central location with a reasonable rent. Price \$49,000. Efen 021 782 820. Ref 14267.

BEAUTY THERAPY SALON. Fabulous opportunity in popular, upmarket shopping centre. T/O in excess of \$189,000 pa with good profits for owner. There is potential for growth and the salon is ideal for an owner/therapist to capitalise on potential and take business to the next level. Price \$153,000. Fiona Carter 0274 977 707. Ref 14230.

BEAUTY SALON. Boutique salon in popular location comprising of two treatment rooms, kitchen and sunny, welcoming reception and excellent retail set-up. Established for 15 years this popular salon has shown strong, consistent growth over the last four years with good returns to owner. Price \$75,000. Fiona Carter 0274 977 707. Ref 13733.

PHOTO LAB AUCKLAND. This is a photo processing store which is located in a busy suburban mall. It has a steady income, large customer base and excellent store fit-out. Customer kiosks available and a range of retail photography products, from cameras to electronic frames. Not a franchised business. Price \$190,000. Nick Stevens 021 641 978. Ref 15914.

GREAT ENTRY INTO WOMEN'S HEALTH! This large busy women's only gym is located in East Auckland and suits the demographics of the area. Good lease. Plenty of parking, and good visibility. There is a good membership base, but potential for a lot more. Price at \$190,000 + stock. Laurel McCulloch 021 786 813. Ref 15891.

BEAUTY SALON. Owner/operated salon with potential for growth. This business has a good annual T/O in excess of \$94,000 with excellent profits to the owner. Low rent! Ideal for a therapist wanting to have her own business with a view to add value by realising the growth potential. Price \$34,000. Fiona Carter 0274 977 707. Ref 12443.

OWNER DRIVER –CONTAINER DELIVERY. Written 3 year renewable contract to approved buyer. Easy local work delivering empty containers with no manual lifting. Easy to run business. Accounts show owners profit \$4,000 per month. Price \$65,000 includes 2003 4x2 tractor unit and single axle trailer. Pra Jain 027 279 4652. Ref 16561.

POWERTANK NZ LTD. Looking for a ground floor opportunity with established cash flow. Wellington regional licence for sale. Major supplier agreements in place. Service based business. Huge growth potential, systems and documents in place, market leader in this sector and a range of equipment. Price \$60,000. Nick Stevens 021 641 978. Ref 15102.

\$\$\$ HAIR AND BEAUTY CASH COW! Currently being finished this brand new non-franchised store located in a major shopping mall in Auckland is planned to have a turnover of over \$14k per week and fully managed. With over 17 similar stores already operating in NZ and over 80 in Australia this store is almost ready to go! Price \$800,000. Garth 027 296 1783. Ref 16613.

TECHNOLOGY/ IT

POPULAR INTERNET CAFE IN CBD. Located in the heart of city surrounded by high rise apartments, backpackers and offices. High standard of 80 computers and excellent fit-out and facilities. Computer repair available. Very easy operation. Vendor reports current sales of \$15,000-\$18,000 per month. Price \$70,000. Robert Sohn 021 345 350. Ref 16343.

INTERNET CAFE SOUTH AUCKLAND. Profitable well set up Internet Cafe providing computer gaming, VHS/DVD/CD services, print copy together with sales of snacks and drinks. This business is in an excellent location with plenty of parking. Last year owner operator returns in excess of \$62k pa. Price \$124,000. Garth 09 555 6093. Ref 16365.

SALES & MARKETING – TURNKEY OPERATION. Do you like the idea of buying a franchise but are put off by the ongoing royalties? Our Vendor is offering an advanced product that enhances business performance, is much in demand, and can generate high profits. It comes with vendor support and no royalties. Price \$740,000. Barry McFriedies 021 873 243. Ref 16827.

TRANSPORT/DISTRIBUTIONS

TRANSPORT CONTRACTOR – EXCLUSIVE SUPPLY CONTRACT. Niche market transport contractor with exclusive 5 year supply contract plus 6 year right of renewal to major client and own clients also. Excellent cash flow and potential to expand. Owner reports profit of \$150,000 per annum after all expenses. Price \$385,000 plus GST. Graham 09 579 9226. Ref 16111.

WAIKATO

ACCOMMODATION/ TOURISM

MOTEL LEASE - Situated on a corner site, State Highway 27 only minutes from the famous middle earth town of Matamata. 14 extremely spacious units including 2 with wheelchair access and 16 private car parks. 4 bedroom owners accommodation. 25 year lease with an annual rent of \$85,000. Price \$380,000. Ian Gleghorn 021 706 810. Ref 16501.

PROFITABLE 15 UNIT LEASEHOLD MOTEL - Located in a popular Waikato town and trades very successfully. It enjoys a high occupancy rate of between 60% and 70% average over a year. The motel has 15 units all in good condition. Owners' accommodation is a spacious two bedroom home. Price \$535,000. Nols Bertram 027 238 1450. Ref 16099.

PRESTIGIOUS TAUPO LOCATION - Motel freehold going concern situated on a fantastic elevated corner site with stunning views of Lake Taupo and the mountains beyond. This unique property has the benefit of a centuries old thermal hot water supply. 2 bedroom owner's accommodation. Price \$2,500,000 + GST (if any). Ian Gleghorn 021 706 810. Ref 16512.

MOTEL FREEHOLD - The Tirau Motor Inn property is the only Motor Inn in Tirau. High visibility right on State Highway One. There are 7 studio and 3 family balcony incased units that radiate warmth with their country theme. Spacious 4 bedroom home. Price \$965,000 + GST (if any). Nols Bertram 027 238 1450. Ref 14618.

TIRAU'S ONLY MOTOR INN - Leasehold. Situated in the middle of Tirau on SH 1 with an onsite restaurant. This complex has a total of 12 studio and family units, 2 bedroom owners accommodation and attached office. Annual rent \$71,000p.a + GST. Lease due for renewal 2019, with options. Price \$209,000. Nols Bertram 027 238 1450. Ref 14551.

HOTEL, LIQUOR STORE, TAKEAWAYS, 10 ROOMS LEASEHOLD - Country Style Hotel featuring a liquor store, small cafe/takeaways, bar, restaurant, a separate hostel sleeping up to 40 in a picturesque Waikato region. Located on State Hwy 1 with little to no competition in the area. A new lease will be provided. Price \$220,000 + Stock. Nuree Allan 0274 466 987. Ref 16807.

AUTOMOTIVE/ TRANSPORT/ DISTRIBUTION NICHE AUTO REPAIR BUSINESS - Relocatable. A fantastic opportunity for an existing automotive workshop to acquire and integrate this highly successful niche auto business. Sales are approx. \$15,000 - \$18,000 a month with a GP of around 76%. Cash surplus to one full time working owner is around \$68,000. Price \$75,000. Steven Matthews 021 848 873. Ref 16612.

CAR PAINT & PANEL - TAUPO - Over 20yr's business history. Specialises in panel and paint plus an agent for towbar supply & fitting. Spacious & tidy premises with room to expand. Close to the new by-pass. Solid lease until 2016, reasonable rent. Options for renewal available with landlord. Price \$150,000. Grant Jacobson 0274 540 432. Ref 16711.

BEAUTY/ HEALTH

PROVEN HAIR SALON - Little competition, due to its main street location the salon works on a walk in system as well as pre booked appointments, has shown to be a successful method. 4 workstations & 2 basins. Rent is dirt cheap at only \$126.92 p/w. Price \$59,000. Lisa Lloyd 027 685 4556. Ref 15999.

BUSINESSES WITH REAL ESTATE / RURAL

CHILDCARE - GREENFIELDS OPPORTUNITY - Dreamed of owning your own childcare centre in a beautiful rural environment? 2 hectare site resource consented for 100 licence childcare centre, location between Hamilton and Cambridge, existing dwelling, fast growing area. Price \$950,000 + GST (if any). Roger Brockelsby 027 919 5478. Ref 16089.

GARDEN CENTRE - Accommodation & Freehold. Set on 2889m2, on 3 titles, with a lovely 4 bedroom house. Turnover averages \$350,000p.a providing a net surplus of \$62k to a working owner. Quite simply a lovely place to live and work. Price \$595,000 + SAV & GST (if any). Grant Jacobson 0274 540 432. Ref 15560.

COMMERCIAL PROPERTY WAIHI - Calling Developers! Business and commercial zoned freehold property with 2 bedroom accommodation are perfectly located on the outskirts of the Waihi CBD, approximately 100m from where the new Discovery Centre will be built. Land area of approx. 1323m², a retail area of approx. 100m². Price \$466,000 + GST (if any). Nols Bertram 027 238 1450. Ref 14594.

FRUIT/ VEGES/ CONVENIENCE STORE - Long established business currently operates as a fruit & vege store also selling organic and Dutch products. Freehold property is also for sale \$466,000 +GST (if any) comprising of the business premises, the accommodation and a land area of approximately 1323m². Price \$31,000. Nols Bertram 027 238 1450. Ref 15521.

GRAPHIC PRINTING & SIGNWRITING The equipment has been updated and is now state of the art printing and copying. Currently run by Husband (part time) and wife assisted by one staff member. Huge potential as only signwriter in town. Currently returning over \$100k to owner. Price \$194,000. Garth 027 296 1783. Ref 16519.

AWESOME CHOCOLATE SHOP IN HAMILTON! The Sweetest Little Chocolate Shop is a company that offers a premium product and is well known. They are the supplier of choice to many blue-chip corporate clients as well as to the public. Situated in a major retail environment with strong foot traffic. Price \$125,000 plus stock. Nick Giles 021 676 832. Ref 16419

CONSTRUCTION

CONSTRUCTION - Must sell! Your chance to purchase a progressive company which has been operating from its Waikato base since 1996. Dedicated to offering and achieving: outstanding customer service, complete customer satisfaction, specialized design and manufacture of pre-cast concrete panels and total project management and implementation. Price \$650,000. Mike Fraser 021 932 633. Ref 16349

EDUCATION/TRAINING

CHILDCARE CENTRE - This freehold going concern is offered for sale for the first time in over a decade. Licensed for 40, this centre is well-located and on a generous site with room for possible expansion. Strict confidentiality requirements are in place so for further information please contact me. Price \$900,000. Roger Brockelsby 027 919 5478. Ref 16774.

FRANCHISE

HRV WATER LICENSE - HAMILTON / WAIKATO Every day the Media is talking about the bad state of our drinking water. Claim your territory and become part of one of New Zealand's most recognized brands, delivering an innovative Total Home Water filtration system to homes and small businesses. Let me know your preferred territory today. Price \$62,000. Rudy Knox (0)21 421 346. Ref 16728.

POSTSHOP KIWIBANK, LOTTO & VIDEOEZY - Big Hamilton store with four of NZ's best franchises. Very busy Hamilton location gives this business the edge. Big turnover generating a solid 6 figure income for any working owner & substantially more if you have a partner & or family to help. Price \$670,000. Peter Redward 0274 920 453. Ref 16813.

CLEANCO TRUCKWASH - HAMILTON. Business is booming in Auckland so the owners wish to replicate the operation in Hamilton and have secured an excellent site and drawn up the plans. If you're self-motivated and looking for a serious business with a serious income then contact me now for an information pack. Price \$365,000. Roger Brockelsby 027 919 5478. Ref 16876

KIWIBANK & POSTSHOP - Only Postshop & Kiwibank agency in the town. Current owner of 17yrs is retiring & offers a new owner a financially secure business, rewarding a working couple with an income of around \$100,000p.a. A new lease is available at \$17,706p.a. Price \$198,000 + Stock. Peter Redward 0274 920 453. Ref 14629.

HIRE A HUBBY - BAY OF PLENTY AND WAIKATO. If you have good handyman skills or are trade qualified, take charge of your future and become your own boss. The franchisee offers a simple business model that is easy to operate and offers the owner the opportunity to earn good returns. Price \$39,985. Mike Fraser 021 932 633. Ref 12151.

LEISURE/ENTERTAINMENT/HOME GARDEN

MAGICAL ANIMAL FARM & FUN PARK - Set on 4.0441 hectares of fully developed & fenced farmland, its home to its approx 130 animals & birds. The sale of this business includes the freehold land and buildings & would suit a couple who have experience with all types of farm animals. Price \$700,000 + GST (if any). Grant Jacobson 0274 540 432. Ref 16732.

MANUFACTURING/ IMPORT/ EXPORT/ WHOLESALE

BRANDED CLOTHING - Desirable Location. You could work part-time hours as the current owner does and earn \$90,000 or a fulltime working owner would expect to earn approx. \$111,000. Multiskilled and reliable staff who are customer focused. Great value lease of only \$8,000 p.a. Price \$265,000. Steven Matthews 021 848 873. Ref 16262.

PROFITABLE ENGINEERING BUSINESS - Successful Rural based Engineering Company. Turnover \$2million plus p.a. Enjoy the Agricultural boom! Forward orders up until mid-next year. Excellent long term highly motivated employees. One stop shop for farmers specialising in new build cowsheds, effluent disposal units, underpasses and general farm construction. Price \$1,600,000. Mike Fraser 021 932 633. Ref 16842

RETAIL FOOD/ HOSPITALITY/ SUPERETTES

FUNKY ART DECO FHGC CAFE & BAR - This ex Municipal Council building is somewhat of a landmark in this lovely provincial town. Apply your hospitality experience and exploit the further potential of this popular cafe/ restaurant/ bar. Seats 100. Room for further expansion. Price \$POA + GST (if any). Ian Gleghorn 021 706 810. Ref 16160.

LICENSED CAFÉ, ACCOMMODATION & FREEHOLD - Situated on a busy Hauraki road that links the Waikato to the Coromandel providing consistent passing traffic. Nicely renovated and developed 3 bedroom accommodation, set on 1272m2. Price \$620,000 + SAV & GST (if any). Grant Jacobson 0274 540 432. Ref 16548.

COLUMBUS CAFE IN CBD - Fabulous opportunity to be the first Columbus Coffee Cafe in Hamilton CBD. Market leader that will provide support and systems to help you succeed, a location with ready customer base at your door step, a good solid lease and quality premises. Price \$300,000. Nuree Allan 0274 466 987. Ref 16105.

HIGHLY SUCCESSFUL CAFÉ/ GIFTS - Returns \$200K. Open 7 days a week but you will have total flexibility of time as fully trained and reliable managers are in place in both the café & gift store. Perfectly located. Lease is \$26,205 p.a. Price \$575,000 + Stock. Steven Matthews 021 848 873. Ref 15989.

DAIRY WITH LIQUOR LICENSE - Plus Accommodation. This profitable dairy with accommodation is located on an exposed main road. Simple and easy to run. Hours 9.00am - 8.00pm Monday to Friday and 11.00am - 8.00pm Saturday and Sunday. Weekly turnover is approximately \$6,000 to \$7,000 incl GST. Price \$110,000 + Stock. Sanjeev Dewat 027 545 5303. Ref 15659.

VERY RARE OPPORTUNITY - Purchase the freehold land buildings and Cafe on this immaculate 2 acre property right next to Lake Karapiro, located on State Highway 1. The 80 seat cafe including a small gifts section continues to grow averaging a solid 67% gross profit over the last 3 years. Price \$995,000 + GST (if any). Ian Gleghorn 021 706 810. Ref 15502.

FRUIT & VEGE STORE - Perfect location. Easy customer access and free parking out front. Annual rent \$21,920 incl GST. Hours are Monday to Friday 8.00am to 6.00pm, weekend 9.00am to 5.00pm. Sales consistently averaging \$11,500 p/w including GST. Returning Net Surplus of \$107,083 to 2 working owners. Price \$110,000 + Stock. Sanjeev Dewat 027 545 5303. Ref 15410.

POPULAR CAFÉ - This friendly and popular cafe has been steadily built up to be a profitable business. Seats 16 inside and 12 out. Including coffee the cafe is also a specialist in selling European coffee machines & more than 40 types of tea, coffee and accessories. Price \$125,000 + Stock. Sanjeev Dewat 027 545 5303. Ref 15220.

UNIQUE FREEHOLD CAFÉ - This well-known cafe is situated in the heart of the recently opened Hauraki Rail Trail. Adjacent to a very popular tourist destination and with high traffic volumes, perfectly placed to take advantage of the huge potential. Seats 45 inside and 40 out. Price \$POA + GST (if any). Roger Brockelsby 027 919 5478. Ref 14501.

AUTHENTIC INDIAN Situated in a popular mall. Stunning decor fully licensed, fine dining Indian restaurant having high stud gives it a classy ambiance. Friendly and efficient staff ready to serve mouth-watering food. Vendor will provide full training and ensure smooth hand over. Price On Application. Neville Choksi 021 059 9519. Ref 16535.

CENTRAL HAMILTON CAFE. BEAUTIFUL SET UP. This is an exceptionally well fitted out cafe, in a premier central Hamilton location. Sales are averaging \$10,000 per week and opportunity to increase sales. There is a secure lease in place and all equipment is of a very high quality. Price \$180,000 plus stock. Nick Giles 021 676 832. Ref 16511.

CORNER DAIRY - HAMILTON. It is in an excellent corner location in Hamilton city. Reasonable rent and a secure lease is in place. There is huge potential to grow the business. Average weekly turnover is \$7,000 to \$8,000 including GST. Hours are 7.00am to 8.00pm. Price \$93,000 + Stock. Sanjeev Dewat 027 545 5303. Ref 16795.

RIVERSIDE TAVERN FHGC - The complex sits of 5 titles. Situated in the centre of town. Built in the early 1930's the main complex is in very good condition and offers two Bars, a Restaurant, a Gaming area and a Function room. Next to the Hotel is a self-contained 2 bedroom cottage. Price \$790,000 + Stock & GST (if any). Nuree Allan 0274 466 987. Ref 16811.

RETAIL GENERAL

DAIRY CASH COW Situated in the heart of the Entertainment District with substantial footfall, new fit outs with potential to extend and add on new lines like Lotto and Liquor. Full training will be given Vendor has several business interest and hence keen to sell. Good fit out. Price \$210,000. Neville Choksi 021 059 9519. Ref 16301.

WOMENS FASHION - CAMBRIDGE. A women's fashion boutique with a difference. Working owner spends a maximum of 30hrs per week involved in the business. Good lease in place until 2018. Cash surplus to working owner over the last 3 years averages \$50,000p.a. Price \$175,000. Lisa Lloyd 027 685 4556. Ref 16591.

GARDEN CENTRE & GIFT SHOP - Excellent small town centre location, half way between Auckland and Tauranga, right on State Highway 2. They have recently extended the building with a quality building to create more shop space plus a covered plant display area, making it a pleasant place for customers to buy their garden supplies and giftware. Price \$95,000 + SAV. Grant Jacobson 0274 540 432. Ref 16490.

SKI & SNOWBOARD HIRE. Earn 60k for 4 months work pa. Consists of a busy ski and snowboard hire, service and sales outlet in the small village of Tokaanu approximately 40 minutes from Whakapapa Ski Field. Turnover averages between \$100,000 and \$150,000 depending on the season. Price \$430,000 + SAV. Grant Jacobson 0274 540 432. Ref 16560.

SERVICES/ PROFESSIONAL

TWO INCOME STREAMS. Buy 80ha farm (two titles) with magnificent lake views and get a landfill for free! Earn serious income from your farm and a relatively huge income off the tucked away landfill. The cash flow from this operation averages for the last three years \$309,271. Price \$2,576,500 + GST (if any). Mike Fraser 021 932 633. Ref 16311.

DRILLING COMPANY. Has been successfully operating for the last 30yrs, providing wells in the Waikato/Taupo/ Bay of Plenty area. A full plant list is available as well as details of financial performance over the last 5yrs. Ideally both the business and the property would be sold together but are available separately. Price \$ Offer. Roger Brockelsby 027 919 5478. Ref 15497.

GENUINE SALE, YOUR GAIN. This is a rock solid business that has been operating for the last 15 years in the Taupo area giving service to two of the towns largest employers in the timber area. The service is provided 24/7, staff work a four on four off shift. Price \$450,000. Mike Fraser 021 932 633. Ref 16309.

ELECTRICAL & HEATING BUSINESS - Popular Central North Island town. Exclusive leading under floor brand, combined with an electrical business with a large client base. The Heating operation has sole distribution rights to this region. Would suit an electrician wanting to be his own boss. Price \$150,000. Mike Fraser 021 932 633. Ref 16819

COROMANDEL PENINSULA

ACCOMMODATION/ TOURISM

BACKPACKERS AT THE BEACH FHGC - Superb location. Established and managed by the same owners since 1991. Permitted and licensed for 14. Owners upstairs 3 bedroom accommodation. Downstairs hostel includes cooking and washing facilities providing budget accommodation for up to 14 guests. Price \$575,000 + GST (if any). Ian Gleghorn 021 706 810. Ref 15932.

LODGE, SPECTACULAR OCEAN VIEWS - For the first time ever, Shakespeare Cliff Lodge on the Coromandel Peninsula is for sale. Located directly behind Cooks Beach. Ideal as a retreat, small boutique weddings, bed n breakfast, luxury rental or a premium home. Price \$2,850,000 + GST (if any). Nuree Allan 0274 466 987. Ref 14029.

PIZZA, PASTA & BAR - Specialise in quality pizza & pasta at affordable prices, either eat in or takeaway, plus are licensed from 7am to 1am 7 days. Opening hours 5pm to 9.30pm week days and until 11pm weekends. Seating approx. 42. Price \$125,000 + SAV. Grant Jacobson 0274 540 432. Ref 15814.

RESTAURANT, TAKEAWAYS WITH ACCOMMODATION - One spacious Indian Restaurant is situated in Main Street with good foot traffic. Second opportunity is restaurant/ takeaway located in food court this is the only shopping complex in area, serving Turkish food and Indian food. Suggest both business combined weekly turnover is approx. \$8,000 to \$10,000. Price \$225,000. Sanjeev Dewat 027 545 5303. Ref 16148.

ICONIC RESTAURANT & BAR - This restaurant and bar is the longest standing independent restaurant in Whitianga having been operating for nine years now. Seating up to 70 inside & out. Operates a Tavern Licence 7am to 1am 7 days a week. Price \$139,000 + SAV. Grant Jacobson 0274 540 432. Ref 15559.

FRANCHISE

NZ POST & GIFT SHOP - Tairua. Fabulous business in lovely seaside Coromandel town. Six figure income available for owner operators or work it part time & enjoy the excellent fishing, superb golf course, and fantastic lifestyle. Well situated on the main highway passing through Tairua. Price \$230,000 + Stock. Peter Redward 0274 920 453. Ref 16808.

RETAIL GENERAL

ICONIC HARDWARE BUSINESS - Situated on the new main road into Whitianga town centre. Opening hours 7am - 5pm Monday to Friday & Saturday from 8am - 1pm. Rent of \$43,200p.a. Turnover is approx. \$875,000 returning the two working owners a net surplus of \$166,000p.a. Price \$155,000 + SAV. Grant Jacobson 0274 540 432. Ref 15988.

RETAIL STORE - The business is very much seasonal with the influx of tourist and holiday makers visiting the region over the summer months. Annual rent \$20,640 +GST, Term 3 years with 3 rights of renewal, Final expiry October 2020. Gross profit \$142,954, cash surplus \$53,864. Price \$130,000 + Stock. Grant Jacobson 0274 540 432. Ref 14642.

SERVICES/ PROFESSIONAL

MARINE SALES/SERVICES - As the exclusive Coromandel Peninsula agents for Stabicraft & Yamaha it operates a high-profile site. Based on 2012 turnover there is an opportunity for a couple (one part-time) to generate a net cash surplus of over \$120,000. Price \$250,000. Roger Brockelsby 027 919 5478. Ref 15782.

REFRIGERATION & AIR-CONDITIONING - Coastal Location. Established in 2005, has grown to the point where it has a virtual monopoly in providing refrigeration and air-conditioning services to local businesses. Ideally the purchaser would be a qualified refrigeration engineer or an electrician who wishes to upgrade. Price \$95,000. Roger Brockelsby 027 919 5478. Ref 15495.

SECURITY BUSINESS - This well-structured security business based in Whangamata is now for sale after being built up by its current owner's over the last 17 years. Only security business in the town. Home based business. Business ideal for a husband & wife team.. Price \$500,000. Roger Brockelsby 027 919 5478. Ref 16859.

BAY OF PLENTY**ACCOMMODATION/ TOURISM**

MOTEL & BACKPACKERS - Fantastic opportunity to own this profitable Motel & Backpackers in the heart of Rotorua's CBD. 27 year lease - 13 Motel units - 24 backpacker beds, licensed for 63 guests. Compact but very functional one double bedroom owner's accommodation. Price \$350,000. Ian Gleghorn 021 706 810. Ref 16084.

FIRST CLASS LAKEFRONT RETREAT ON .3773HA - Peace & tranquillity. Superior location. Riparian rights offering complete lake front privacy. Two Dwellings, 11 rooms in total. Boutique near new lake front restaurant facilities seating 24, two titles offering the option to sell down. Price \$3,450,000 + GST (if any). Nuree Allan 0274 466 987. Ref 15942.

FANTASTIC LEASEHOLD MOTEL - 30 year lease in a great location. Ideal investment for a couple wishing to maximize profit. 13 unit Motel, two of which sleep up to seven guests. Couple of minutes' walk to the CBD for cafes, bars and shopping. Double storey manager's accommodation. Price \$357,000. Ian Gleghorn 021 706 810. Ref 15864.

LUXURY COASTAL B&B - Looking for a wonderful home and income? The property is a purpose built 2 level B&B located in a quiet cul-de-sac, the home is positioned to capture the 360 ocean views and is within walking distance of Papamoa beach. Price \$1,100,000 + GST (if any). Nuree Allan 0274 466 987. Ref 15469.

LODGE FUNCTION VENUE - One of the finest lodges & venue facilities in the Bay. High end resources, combined with quality service this 5 star property offers a first rate luxury lodge a large polished venue centre, 2 bedroom manager quarters. The complex specialises in corporate events, luxury accommodation and weddings. Price \$POA + GST (if any). Nuree Allan 0274 466 987. Ref 15459.

FREEHOLD HOLIDAY PARK - A great lifestyle, on-going income from semi-permanent residents, a freehold block of land. Owners' 5 bedroom accommodation. Comprises of 11.053Ha. Overheads are very low with the result is that the park still yields a cash surplus of around \$100,000 per annum for very little work. Price \$2,250,000 + GST (if any). Nols Bertram 027 238 1450. Ref 16209.

BEACHFRONT HOLIDAY PARK - It has all: beach front location, enviable lifestyle, desirable income & development plan for future growth in place with all the required consents. Modern 3 bedroom owner's accommodation. Turnover is well over \$300,000, resulting in a substantial 6 figure cash surplus to the owners. Price \$2,900,000 + GST (if any). Nols Bertram 027 238 1450. Ref 15105.

BACKPACKERS - Lifestyle Location. 3 bedroom owner's home. Accommodating a max. of 30 guests. Based on the 2012 financial year after most living expenses and all operating costs had been included it returned the owners a net profit of around \$20,000. Freehold available. Price \$95,000. Steven Matthews 021 848 873. Ref 15403.

FREEHOLD MOTORCAMP - 5 Ha of absolute beach front. Comprises two parts - one consisting of 27 permanent sites occupied under a "license to occupy" arrangement, totally separate part of the park & does not form part of the area where holiday makers and campers are accommodated. Providing a solid on-going income to the owners. Consistently yields a cash surplus of well over \$100,000p.a. Price \$2,700,000 + GST (if any). Nols Bertram 027 238 1450. Ref 15472.

THERMAL MOTEL FHGC - Rob Roy Motel is located on the motel strip near the CBD of the tourist mecca of Rotorua. Complex has 17 large units. This property also comes with 5 private thermal pools. Owners accommodation has 4 upstairs bedrooms. Price \$1,850,000 + GST (if any). Nols Bertram 027 283 1450. Ref 14656.

HOLIDAY PARK/ RESTAURANT - Ideally situated on the Thermal Explorer route. Accommodation includes 8 self-contained motel/chalet units, 3 self-contained tourist flats, 6 cabins (shared facilities) and a back packer facility, powered sites and a variety of non-powered sites plus a fully licensed restaurant. Annual turnover exceeds \$250,000. Price \$550,000. Nols Bertram 027 238 1450. Ref 14597.

BEACHFRONT FREEHOLD MANAGEMENT RIGHTS - Mt Maunganui. Accommodation consists of 15 x 1, 2, 3 bedroom and penthouse apartments in the letting pool. Managers large 2 bedroom, 2 ensuite apartment is unique as it is on the front of the complex with full ocean views. Price \$1,400,000 + GST (if any). Nols Bertram 027 238 1450. Ref 14171.

FREEHOLD MANAGEMENT RIGHTS - Mt Maunganui. Situated in a prime position. 29 units in the complex with a minimum of 17 in the letting pool. The Management rights commenced January 2009 with two 10 x 10 renewal periods. Final expiry date 2029. Price \$1,350,000 + GST (if any). Nols Bertram 027 238 1450. Ref 13569.

AUTOMOTIVE/ TRANSPORT/ DISTRIBUTION

CAR PAINTING BUSINESS - Situated in a well set up commercial building in a commercial area close to Tauranga CBD. With consistent turnover for the last 3yrs. Currently run by the working owner and one staff member the owner believes an additional staff member would enable greater turnover to be gained. Price \$110,000. Grant Jacobson 0274 540 432. Ref 16633.

ONE STOP 'BOATIES' SHOP - Returns \$120K. Providing sales, service and repairs this profitable business is a one stop shop for boaties. Over the years the owner has built a great reputation amongst boaties. Loyal customer base covering a wide geographical area with no local competition. Price \$230,000. Steven Matthews 021 848 873. Ref 16012.

AUTO REPAIRS - Highly Successful - returns \$200K+. Established over 10yrs, little competition, specialised market, long standing clientele, excellent plant equipment, highly profitable, professional and hard-working staff, vendor committed to smooth and comprehensive handover. Price \$295,000. Steven Matthews 021 848 873. Ref 15646.

FURNITURE FREIGHT RUN - Tauranga to Auckland. 5 days delivering stock to major retail stores. Very simple to run business as the freight company deals with all the paperwork, bookings and general administration work. To the right person the business will return the new owner approximately \$60,000p.a. Price \$65,000. Grant Jacobson 0274 540 432. Ref 15483.

FOOD DISTRIBUTION - This 35 year old business, known for its fantastic service is on the market for the first time in ten years. They store, pick, pack and deliver an extensive range of products to their clients in the central North Island area. Price \$600,000. Mike Fraser 021 932 633. Ref 16480.

AUTO WORKSHOP - All automotive work covered including general servicing, tyres, batteries, warrants, wheel alignments and general repairs. Over the past years has consistently turned over in excess of \$300,000 p.a with returns to the working owner (husband and wife) over \$100,000 p.a. Price \$210,000 + Stock. Steven Matthews 021 848 873. Ref 14548.

SPECIALISED DEER TRANSPORT - After 30 years in business this company has regular loyal clients right throughout the Central Plateau and the greater North Island. Business can be moved to any new location. A great opportunity to increase your market share by activity marketing the business. The new owner can enjoy the long history of regular income. Price \$320,000. Mike Fraser 021 932 633. Ref 16862.

BEAUTY/ HEALTH

BARGAIN HAIR SALON - Located across the road from a 2,000 plus pupil college, this salon could have potential as a "cutting bar" style of hairdressing. Currently trading as primarily a ladies salon it draws customers from the surrounding residential area which generates a turnover of approx \$100,000 p.a. Price \$37,000. Peter Redward 0274 920 453. Ref 16565.

HAIR SALON - With \$453,543 turnover. Located in a sort after holiday destination. 8 stations & 3 basins. The current owner is not a hair dresser leaving room for a new owner to bring their own clientele or to carry on where the vendor has left off. Price \$105,000. Leath Craig 027 290 1122. Ref 15109.

BUSINESSES WITH REAL ESTATE / RURAL

ROTORUA COMMERCIAL PROPERTY - New 20 year lease! 2 Tenancies on 2. Childcare Centre - 20 year lease. \$55,000 first year increasing by \$10,000 pa to \$85,000 in 2016. Price \$1,150,000 + GST (if any). Roger Brockelsby 027 919 5478. Ref 16440.

EDUCATION/ TRAINING

EXCELLENT DRAMA SCHOOL - Great lifestyle in the popular BOP, lots of free time and flexible hours approx. 20hr per week, cash surplus of well over \$40,000 a year, on-going support, comprehensive training, established and successful franchise business, low overheads, huge opportunity/potential for growth. Price \$95,000. Nols Bertram 027 238 1450. Ref 16050.

CHILDCARE CENTRE - Tauranga Central. This profitable centre is licensed for over 40 and is well-located close to the city. The lease is very reasonable and the centre is spacious and attractive. Strict confidentiality requirements are in place for this centre so contact me for further information. Price \$650,000. Roger Brockelsby 027 919 5478. Ref 16777.

CHILDCARE CENTRE - Tauranga. This 40 licence centre is very well located in a growing Tauranga suburb and is offered for sale as a freehold going concern. Strict confidentiality requirements are in place for this centre so please contact me for further information. Price \$895,000 + GST (if any). Roger Brockelsby 027 919 5478. Ref 16781.

CHILDCARE CENTRE - Rotorua! This is a large well-managed centre ideal for an existing owner looking to purchase another centre or for an experienced educator. Profit \$350,000 average over last 3 years. Price \$950,000 + GST (if any). Roger Brockelsby 027 919 5478. Ref 15120.

FRANCHISE

HRV WATER LICENSE - BAY OF PLENTY Every day the Media is talking about the bad state of our drinking water. Claim your territory and become part of one of New Zealand's most recognized brands, delivering an innovative Total Home Water filtration system to homes and small businesses. Let me know your preferred territory today. Price \$62,000. Rudy Knox (0)21 421 346. Ref 16726.

A DIFFERENT BUILDING FRANCHISE- BAY OF PLENTY Build7 is a different franchise building company whose business model is cutting edge and different to other building companies. Their homes are exceptional and their passion for what they do is infectious. Various Territories available. Price \$155,000 plus gst. Graham (0)9 579 9226. Ref 16370

VIDEO EZY + LOTTO - Two great franchises! This store has a great location in Mount Maunganui with loads of free parking at the door. It has a substantial tenancy with very reasonable rent. This would be an ideal business for a working couple or family unit. Price \$265,000. Peter Redward 0274 920 453. Ref 15786

DVD & LOTTO - No Competition - Long-established franchise DVD/Lotto Store, located in a suburban shopping centre in a large and established suburb of Tauranga. Easily operated by one person, even during the peak business hours and part time assistance is only needed to allow the operator time off. Price \$88,000. Nols Bertram 027 238 1450. Ref 16217.

VIDEO EZY & LOTTO - Only one in town! Being in a smaller centre definitely has advantages when it comes to rent as the total payable for rent, including rates, is just \$17,000p.a. One working owner can work around 45 hrs p/w & earn a comfortable net income of approx. \$50,000p.a. Price \$180,000. Peter Redward 0274 920 453. Ref 16398.

UNITED VIDEO & LOTTO - This store has a busy location in the main street yet has plenty of parking. A fabulous store, with two strong franchises, that can make a working owner a cash surplus of approx. \$85,000 p.a from 35hrs p/w. Very reasonable rent of approx. \$44,000p.a. Price \$170,000 O.N.O. Peter Redward 0274 920 453. Ref 16395.

CARPET ONE FRANCHISE - Flooring expertise is not required, all training is given by the franchisor, Excellent support coupled with impressive technology combine to make selling the product a breeze. Cash surplus to a working owner has averaged over \$98,000 for the last 3 years. Price \$198,000. Roger Brockelsby 027 919 5478. Ref 15590.

BEAUTY & HEALTH CLINIC - Tauranga Franchise. Caci is one of New Zealand's most successful Franchise operations. Currently run as a semi-managed business, the return to the owner for the year ending 2011 was a very impressive \$127,000. Excellent staff in place. Turnkey operation. Price \$295,000 + Stock. Lisa Lloyd 027 685 4556. Ref 14124.

HEALTH & FITNESS CENTER - Two Franchises. One of the businesses is currently fully managed with the owner working in the other 25 hrs p/w. Both are priced to sell purchase one or both first in will have the choice. Price \$79,000. Leath Craig 027 290 1122. Ref 14063.

SKIPBIN AND TRANSPORT BUSINESS - A long established and very successful company operating in the field of waste management in Auckland and Waikato is now looking to expand into the Bay of Plenty. It offers two new opportunities, one in Tauranga area and the other in Mount Maunganui/Papamoa areas. Price \$188,200. Nols Bertram 027 238 1450. Ref 12991.

SEMI PASSIVE INCOME - Potential \$200K+. No Specialist skills required, just a can-do attitude! This innovative and dynamic marketing company is offering a franchise opportunity for the first time in the Tauranga area. This company has grown quickly to become New Zealand's biggest digital media advertising network. Price \$250,000. Roger Brockelsby 027 919 5478. Ref 16558.

HIRE A HUBBY - Bay of Plenty and Waikato. If you have good handyman skills or are trade qualified, take charge of your future and become your own boss. The franchisee offers a simple business model that is easy to operate and offers the owner the opportunity to earn good returns. Price \$39,985. Mike Fraser 021 932 633. Ref 12151.

TAURANGA FRANCHISE - Lifestyle & Income. Average earnings over 2 years are in excess of \$140,000. Hours worked are 10-30 hours per work. The business operates in the SME sector dealing in B2B transactions. Overheads are minimal and it is an ideal business to work from home. Price \$260,000. Roger Brockelsby 027 919 5478. Ref 16864.
LIQUOR STORE - Suburban Rotorua. Cheap Rent. Set up 2 years ago this store is all brand new. Trading at over \$12,000 per week with rent at just \$20,000 per year gives this store an excellent bottom line profit. Price \$145,000 + Stock. Peter Redward 0274 920 453. Ref 16880.

LEISURE/ ENTERTAINMENT/ HOME GARDEN
JET BOAT TOURS - The only fulltime Jetboat tour operation in Tauranga, the boat is an amazing and powerful 6.15 metre alloy vessel powered by a Chevrolet 5.7 litre V8 coupled with a jet unit. Licensed for up to 12 passengers. Price \$79,500. Roger Brockelsby 027 919 5488. Ref 15062.

MANUFACTURING/ IMPORT/ EXPORT/ WHOLESALE

MANUFACTURING BARGAIN - Attention all builders, landscapers, brickies or handyman. Manufacturing business up for relocation or negotiate a new lease in the current Mount location. Price is inclusive of the plant & equipment, branding, marketing and license of this fantastic dependable solid block product. Price \$75,000. Ian Gleghorn 021 706 810. Ref 15503.

SEEKING INVESTOR - GLOBAL MARKETING EXPERIENCE. The inventor has invented! Inventing is his forte. He needs a business partner with marketing expertise to take this unique idea to the global market. Once this product is up and away he has more unique ideas to develop and take to the market. He is excited and says "This is just the beginning!" Price \$300,000. Steven Matthews 021 848 873. Ref 16467.

SALES, IMPORT & DISTRIBUTION - This will be a very successful business and will come with exclusive New Zealand agency rights to assemble & sell the "Chillerman" brand of imported coolrooms and freezer rooms. The business could be easily relocated from Tauranga to any North Island centre. Price \$300,000 + Stock. Peter Redward 0274 920 453. Ref 14553.

FISHING AND BUSINESS COMBINED - An exciting opportunity to take over a business where all the hard work has been done. It just needs someone with a passion for fishing who can recognise a real opportunity to expand and grow a small home based business. Price \$86,000. Steven Matthews 021 848 873. Ref 14525.

ENGINEERING - Highly profitable general engineering business with average turnover of \$675,000p.a. Long established business with large client data base. Short or long term lease available in newish spacious building. Based in thriving popular Bay of Plenty town near to the sea. Price \$250,000. Mike Fraser 021 932 633. Ref 16767.

IMPORT & SUPPLY OF SPORTS GEAR - Home based business that could be located anywhere in NZ. The business is the exclusive New Zealand agent for a superb range of sporting gear renowned for their unique features. Price \$50,000 + Stock. Peter Redward 0274 920 430. Ref 16855.

RETAIL FOOD/ HOSPITALITY/ SUPERETTES

LIQUOR STORE - This is a very tidy liquor store on a main highway, offering high profile and a lifestyle location at the beach. Lease includes a 3 b/r home. Annual rent \$15,080 + GST for the store & accommodation. A growing turnover showing approx. \$600,000. No competition. Price \$186,000 + Stock. Nuree Allan 0274 466 987. Ref 16130.

18 MACHINE GAMING BAR - Central City. 18 Gaming machines bring in over \$100K per year so everything else you do is a bonus. Owner operator could easily make a \$100,000 plus cash surplus for themselves after all expenses. Price \$160,000. Peter Redward 0274 920 453. Ref 16495.

CAFÉ & DELICATESSEN - Located in a busy Tauranga suburb. Very spacious interior which could have another business added to it. Open Monday-Friday 8am to 4pm. Excellent lease. Food range from Blackboard menu to Cabinet food all made fresh on site. Good turnover as their profile increases. Price \$55,000 + SAV. Grant Jacobson 0274 540 432. Ref 16713.

CAFÉ IN MITRE MEGA ROTORUA - Fabulous opportunity to be part of an award winning Columbus Coffee franchise, within the brand new Mitre 10 MEGA store and Garden Centre which is now trading. This Cafe would suit a first time cafe owner or experienced operators. Price \$220,000 approx. Nuree Allan 0274 466 987. Ref 14763.

CBD LICENSED CAFÉ - High street exposure, lots of foot traffic, seating for 50+. Trading 5.5 days, closing Sundays, all public holidays. Consistent gross profit of 62% achieved by the current owners over last 2 and half years. Price \$138,000 + Stock. Ian Gleghorn 021 706 810. Ref 16060.

HIGH PROFIT, HIGH PROFILE ASIAN RESTAURANT - First time on the market for 14 years, with a good lease term. Excellent foot traffic. Fully Licensed B. Y. O. with seating for 70 customers. Very functional kitchen with generous storage and a walk in chiller. Price \$290,000. Mike Fraser 021 932 633. Ref 15996.

EXCEPTIONAL LICENSED CAFÉ - Impressive branding and delicious food. Kitchen has been fitted out so it may operate as a bakery, takeaways or restaurant giving the new owner many options. Seating 56 inside & out on the semi covered deck. Monthly rent of \$1620.00 plus GST. Price \$99,000. Nuree Allan 0274 466 987. Ref 15970.

LIQUOR STORE - An exciting opportunity exists to buy this long established liquor store and be in to reap the rewards of the summer trading. The store has always performed well with steady trading and good profitability. A good lease is in place at a reasonable rent. Price \$280,000. Nols Bertram 027 238 1450. Ref 16594.

VINTAGE TEA SHOP & CAFÉ - They offer an extensive range of fine tea's for the adventurous as well as standard café options. Open Monday to Friday 8am to 4pm & Saturdays 9am to 3pm. Seats 35. Solid lease, rent of \$19,000p.a. Price \$59,000 + SAV. Grant Jacobson 0274 540 432. Ref 15775.

STARS & STRIPES LICENSED - Located in Palm Beach shopping centre. Seating up to 100 inside & out. Hours 7 days a week 9am until 8pm. Solid lease in place. Potential to earn 70-80k per year and still be able to walk to the beach. Price \$150,000 + SAV. Grant Jacobson 0274 540 432. Ref 15575.

CAFÉ/ RESTAURANT - Ambience and Atmosphere. Operating for 7yrs, located on the main street this restaurant looks lovely from the outside and has a fantastic ambience inside. Seating for 40 inside and 30 outside. Open from 5pm Tuesday to Saturday. 2 fulltime working owners with 4 reliable casuals. Price \$90,000 + SAV. Roger Brockelsby 027 919 5478. Ref 15455.

BAR TRADING 3 NIGHTS - This bar is located on a very high profile site, in a hospitality area surrounded by popular restaurants. Rent is approx. \$36,000 + GST. Stock value average \$9,000. If you want to earn around \$86,000 p.a working 3 nights a week, then call me. Price \$100,000 + Stock. Nuree Allan 0274 466 987. Ref 16392.

LIQUOR STORE - Mount Maunganui. Now is a good time to get involved in the liquor industry and be ready for summer when huge rewards are reaped. Licensing hours are 10am to midnight, 7 days p/w. Shows a good turnover as well as profits. Price \$300,000. Nols Bertram 027 238 1450. Ref 16282.

PIZZA FRANCHISE - Makes \$100,000+. Here's a great opportunity to join a recognised world leader in pizza with proven systems. Turning over \$13,000 (exc GST) a week the cash surplus to a working owner is over \$100,000p.a (based on a full time working owner). Price \$320,000. Steven Matthews 021 848 873. Ref 15374

LICENSED CAFÉ & ACCOMMODATION - Cafe located on sunny corner site close to Rotorua's tourist spots. Seats up to 70 inside and out. Hours are 7am-3pm, Monday to Friday. Weekly turnover last financial year averaged \$2,600 p.w with a split of one third from the cafe, two thirds from the out catering. Price \$89,500 + SAV. Grant Jacobson 0274 540 432. Ref 15340.

RESTAURANT/ BAR - Solid Profit. Well set up, seating 70 inside with a great outside courtyard. Rent is currently \$36,000p.a. Turnover \$20,000p.w. At present the business returns the two working owners \$157,000 net surplus for their 4 days on 4 days off. Price \$220,000 + Stock. Grant Jacobson 0274 540 432. Ref 15300.

FRUIT & VEGETABLES - Prime location, located in a Tauranga city fringe suburb with loyal clientele. With good foot traffic and an expansive parking facility at the front. Open 7 days. Average weekly turnover this financial year is approx. \$19,000 incl GST. Price \$185,000 + Stock. Sanjeev Dewat 027 545 5303. Ref 15280.

CAFÉ IN PRIME LOCATION - Located on the sunny side of the street making the outdoor area very appealing. Has been trading from this site for over 40yrs and could be remodelled for any food style & could either stay as a cafe or be repackaged as a restaurant. Price \$59,000. Peter Redward 0274 920 453. Ref 15213

BUSY LITTLE DAIRY - Well set up and located in an excellent retail location in the Tauranga region. Great opportunity for a family business. Trades 7 days 6.30am to 8pm. Annual rental is \$15,500 plus GST and outgoings. Weekly Turnover is \$12,000 to \$13,500. Price \$140,000 + Stock. Sanjeev Dewat 027 545 5303. Ref 15197.

TAVERN/ LIQUOR WHOLESALE - This well-run business has multiple income streams and little competition in one of Tauranga's rapidly growing suburbs. Over the last 4 years sales have increased by 17% providing a net cash profit of over \$244,000 to two working owners. Price \$760,000. Roger Brockelsby 027 919 5478. Ref 14675.

OCEAN FRONT CAFÉ - Asian Cuisine. Fantastic location for this ocean front licensed food outlet in a prime hospitality strip, popular to tourist and locals. The premises has seating for a total of about 60 for inside and alfresco dining. Price \$300,000. Roger Brockelsby 027 919 5478. Ref 14191.

CAFÉ WITH GREAT LIFESTYLE - Café on the outskirts of Downtown Mount Maunganui. Trades 6 days from 7.30am to 3.00pm and closed Monday. Seats 30. Full liquor license and licensing hours are 7.00am till midnight. A cash surplus of well over \$55,000 is available to one working owner. Price \$110,000. Nols Bertram 027 238 1450. Ref 13824.

DAIRY WITH FREEHOLD ACCOMMODATION - This long established dairy boasts a prime location on a main road in an established neighbourhood. Trading hours are from 7.00am to 7.00pm 7 days. Turnover is around \$8,000 p/w and the cash surplus to one working owner is well over \$40,000p.a. Price \$475,000. Nols Bertram 027 238 1450. Ref 13782.

IMMACULATE TAKEAWAY - Revenue continues to climb! Serving great fish & chips, gourmet burgers, freshly made to order salads & Pizza's. Located in a desirable Tauranga suburb. Trading 3 half days and 3 full days per week, closed for 10 days over Xmas. Price \$135,000 + SAV. Ian Gleghorn 021 706 810. Ref 16720.

LIQUOR STORE - In Popular BOP Beach Town. This is the only liquor store in the township. With low overheads and a very cheap rent the store shows good profitability. Liquor license hours are from 9.00am to 9.00pm, Monday to Saturday & from 10.00am to 9.00pm Sunday. Price \$290,000. Nols Bertram 027 238 1450. Ref 16721.

FRESH PRODUCE MARKET - Turnover approx \$45k p.w. Large fresh produce market, located in a prime position in the City of Tauranga. The clientele is mostly retail with a small wholesale component as well. A liquor license has recently been obtained which allows the sale of liquor. Price \$350,000. Nols Bertram 027 238 1450. Ref 16751.

FUSION STYLE SUSHI RESTAURANT & COCKTAIL BAR - Situated on one of the most dominant sites in the heart of the beautiful beach town of Mt Maunganui. Seating for 38 inside and outside. Open 6 days, lunch 12:00- 2:00pm and dinner from 5:30 - late. Price \$250,000. Ian Gleghorn 021 706 810. Ref 16758.

NOODLE CANTEEN - The vendors' instructions are very clear - they want this sold ASAP. The business currently operates as a Noodle Canteen and can continue to be part of the group or a new owner could change it into a different style of takeaways - your choice. Price \$36,000 + Stock. Nols Bertram 027 238 1450. Ref 16776.

RESTAURANT / BAR - This is a well-priced opportunity to own & operate a restaurant/bar with loads of charm in a great location in the Tauranga CBD. Annual rent \$53,000 + GST. Turnover for 2013 \$970,000 inclusive. Trading 11.30am to 2.30pm for lunch & then 5pm to close, 6 days p/w. Closed Sunday by the vendor's choice. Price \$149,000. Nuree Allan 0274 466 987. Ref 16794.

SUPERETTE WITH LOTTO - An exceptional opportunity to own this well-established and well-managed food market. Good turn over averaging weekly \$23,500 including GST plus Lotto averaging weekly \$5,000. Excellent growth & potential for owner operator. Price \$320,000 + Stock. Sanjeev Dewat 027 545 5303. Ref 16841.

LICENSED CAFÉ - Located on Busy Tauranga Road. The Cafe has a fabulous feel. Seating approx. 80. The kitchen is large, has new high quality appliances and a large walk in cooler. Trading 7 days a week. Price \$199,000. Nuree Allan 0274 466 987. Ref 16875.

RETAIL GENERAL

MARKET GARDEN - 2.4 ha. Plus shop & 1 B/R flat. Grow and sell fresh vege through the onsite shop to the public, direct to restaurants, shops & also at weekend markets in Tauranga, Papamoa & Rotorua. This is a real cash flow business with extremely low overheads that even include somewhere to live. Price \$35,000. Peter Redward 0274 920 453. Ref 16438

HOMEBASED ONLINE CHILDRENS CLOTHING - Made of top quality, great looking, hard wearing garments suitable for all outdoor conditions. Available in some retail stores in NZ with huge potential for expansion. This business can be re-located and operated anywhere in NZ. Price \$145,000. Lisa Lloyd 027 685 4556. Ref 16540.

SHOP DOWNTOWN MT MAUNGANUI - Small shop lease for sale. Superb premium location in the downtown Mount Village. Cheap rent of \$15,000p.a. Such locations on the sunny side of the street, right on the pedestrian crossing, in the middle of the downtown shopping village are almost impossible to find. Price \$29,500. Peter Redward 0274 920 453. Ref 16534.

GARDEN CENTRE & CAFÉ - Must sell! A large range of well-presented plants in their nursery plus a popular licensed café and gift shop. There is a good solid lease in place with 17yrs to. Situated in a rapidly growing residential area and will benefit long term by this further growth. Price \$240,000 + SAV. Mike Fraser 021 932 633. Ref 16299.

CANE FURNITURE, POTS, ART & GIFTS - High profile business specialising in the selling of a wide range of imported products mainly from Asia. Turnover of over \$350,000p.a. Open 7 days 9am to 5pm Monday to Friday & Saturday, Sunday and public holidays 10am to 4pm. Price \$84,000 + SAV. Grant Jacobson 0274 540 432. Ref 15984.

SEWING, WOOL & PATCHWORK FABRIC SHOP - Ideal opportunity for someone to turn their hobby interests into a business. Operating for 25yrs. Based in a small provincial town close to Tauranga. Monday to Friday 9am to 5pm and Saturday 9am to 1pm. Turnover of just under 200Kp.a. Price \$30,000 + SAV. Grant Jacobson 0274 540 432. Ref 15967.

ON-LINE RETAIL BUSINESS - Store supplies, both locally & nationally, a wide range of gadgets, cookware, bake ware, knives and all things 'kitchen'. Home based, current owner operates it around her own schedule & she works approximately 2 to 3 hours day. Turnover is approximately \$130,000. Price \$45,000 + Stock. Nols Bertram 027 238 1450. Ref 15921.

FABULOUS FASHION - This freshly, updated spacious fashion boutique has been operating for over 15yrs in Katikati. Annual rent is \$10,800p.a. This 5 1/2 day business needs serious consideration if you have a passion for fashion and a desire to provide great service to your customers. Price \$90,000 + SAV. Lisa Lloyd 027 685 4556. Ref 14218.

LADIES FASHION STORE - An upmarket ladies fashion boutique, located right in the heart of Downtown Mount Maunganui. Well organised and the owner works only 3 days a week giving her enough free time to enjoy a great lifestyle. Experienced staff works the other 4 days. Price \$120,000. Nols Bertram 027 238 1450. Ref 13703.

NICHE BIKE SHOP - Mount Maunganui. A very reasonably priced lease is in place until November 2017. Ideal business for somebody wishing to enter the industry with minimal investment, but with the ability to grow the business, somebody who is hands on and can deal with a variety of different roles. Price \$36,500 + SAV. Grant Jacobson 0274 540 432. Ref 16740.

MAGAZINES & LOTTO - TAURANGA. Located on a busy main road of Tauranga and surrounded by shops and offices. Affordable rent and plenty of free parking. Could easily be run by a one owner with a part timer. Trading 6 days per week currently, with potential to trade 7 days. Price \$120,000. Sanjeev Dewat 027 545 5303. Ref 16823.

BOOK EXCHANGE - Great little cashflow business. Right in the main street of Mt Maunganui. Thriving little business dealing in second hand books, CD's, DVD's etc. Cash surplus to working owner \$65k. Price \$99,000. Peter Redward 0274 920 453. Ref 16882.

RETAIL / WHOLESALE BUSINESS - The business provides one owner operator an excess of \$100,000p.a. The products are very diverse including a large range of consumable providing year on year repeat sales. Centrally located in Whakatane CBD. Price \$160,000 + Stock. Nuree Allan 0274 466 987. Ref 16905.

SERVICES/ PROFESSIONAL

GENTLEMANS PARLOUR - After 6 years of hard work the current owner has decided he needs more time so has decided to sell. The business has had a major refurbishment and now offers a very comfortable environment. A solid lease in place, with a consistent turnover. Price \$260,000. Grant Jacobson 0274 540 432. Ref 16173.

INSULATION BUSINESS - Outstanding opportunity to purchase a company which has a track record of delivering good on-going profits to its owners. One owner works full-time while the other owner works 5-10hrs p/w. The last three years has seen a cash surplus of just under \$100,000pa. Price \$200,000 + Stock. Roger Brockelsby 027 919 5478. Ref 16016.

RELIABLE MONEY MAKER - Self-Storage company next to Tauranga Airport. Single level complex of 262 units on 5677m2 of leasehold land with 22yrs to run on the lease. Currently managed by a couple who live on site in a very well presented manager's home. Price \$1,550,000 + GST (if any). Mike Fraser 021 932 633. Ref 16247

TOP CAR VALET BUSINESS - If you have a love or passion for clean cars and have always wanted to run your own business, then this one will offer you a wage of around \$35,000 to \$40,000 a year. Price \$87,500 + Stock. Steven Matthews 021 848 873. Ref 14797.

ARBORIST/ TREE SERVICES - With a reputation for professionalism and service this arborist business services the greater Tauranga area from Katikati to Te Puke. The staff are very experienced. Sales for 2011 exceeded \$190,000 with a net cash surplus to an owner/operator of over \$60,000. Price \$110,000. Roger Brockelsby 027 919 5478. Ref 14575.

WANT TO WORK OUTDOORS? 4 days - \$80,000+ profit. The owner enjoys a great lifestyle as the work is done in approximately 30 hours a week, spread over 4 days on days and hours to suit the owner. The cash surplus to a working owner is over \$80,000p.a. Price \$210,000. Nols Bertram 027 238 1450. Ref 16432.

COFFEE DISPENSING MACHINES - Part Time Rotorua Run. This one day per week business installs & maintains a total of 12 automated coffee dispensing machines in the greater Rotorua area. Easily expanded if you want to find more sites for new machines as the vendor has some spares. Price \$47,000. Peter Redward 0274 920 453. Ref 14538.

COFFEE VENDING MACHINES - Part Time. The business sites coffee dispensing machines in businesses for their staff to use. Owner works just 3 days p/w visiting the various sites to clean & restock the machines. Turnover averages over \$10,000 per month. Price \$199,000. Peter Redward 0274 920 453. Ref 13330.

BEAUTY THERAPY CLINIC - A spacious and beautifully decorated clinic with 3 treatment rooms; offering a full range of beauty therapy treatments. The business also features a wonderful subtropical garden with 2 Balinese Huts. T/O for 2013 \$85,000 for owner/operator, with 2014 financials tracking much higher. Price \$72,000. Lisa Lloyd 027 685 4556. Ref 16765.

TAUPO

ACCOMMODATION/ TOURISM

BUDGET MOTEL & CABINS - Established economy priced motel with a combination of cabins and motel units near to the Taupo town centre. Managers 3 bedroom accommodation. Annual rent is \$112,000 and current lease has a further 18yrs. Turnover last year was \$445,000, returning a net surplus of \$132,500. Price \$500,000. Grant Jacobson 0274 540 432. Ref 15413.

FHGC BACKPACKERS & CLIMBING WALL - Purchase land, buildings and businesses of these two freehold properties offering multiple income streams. Offers a 1 b/r managers apartment and 14 backpacker rooms. Vertical assault climbing wall is competition rated and includes a licensed cafe, currently leased. Price \$1,420,000 + GST (if any). Ian Gleghorn 021 706 810. Ref 15190.

IMMACULATE FHGC BACKPACKERS. A fantastic opportunity for an energetic individual or couple. One bedroom manager's apartment and 14 backpacker bedrooms cleverly designed facing into a lovely secluded common courtyard. Only 100 metres from Turangi town centre. Freehold is 1213m². Price \$740,000 + GST (if any). Ian Gleghorn 021 706 810. Ref 15189.

OHAKUNE COURT MOTEL LEASEHOLD. Located at the base of Mt Ruapehu, Ohakune Court offers 18 refurbished self-contained studios and a large family unit. Large upstairs 3 bedroom owners home. Price \$320,000 + GST (if any). Nols Bertram 027 238 1450. Ref 14973.

OHAKUNE MOTEL FHGC. Ohakune Court Motel is located at the base of Mt Ruapehu. The complex is set out on the large land mass with striking views of the mountain. Accommodation consists of 18 self-contained studios and large family unit accommodation. Large 3 bedroom owners home. Price \$1,280,000 + GST (if any). Nols Bertram 027 238 1450. Ref 14966.

EXCLUSIVE 5 STAR MANAGEMENT RIGHTS, TAUPO. This freehold management business is at the top end of sort after luxury accommodation. These 14 unit 2-4 bedroom, fully self-contained, luxury water-view apartments offer the best of the best in comfort and facilities. Price \$1,800,000 + GST (if any). Nols Bertram 027 238 1450. Ref 14651.

RETAIL FOOD/HOSPITALITY/SUPERETTES

FHGC CLIMBING WALL, LICENSED CAFÉ AND ACCOMMODATION. Purchase this complex and take advantage of the multiple income opportunity. No formal skills necessary, minimal staffed, ideal for husband and wife team. 3 bedroom accommodation. Approximately 100m from town centre. Open 7 days. Freehold is 804m². Price \$680,000 + GST (if any). Ian Gleghorn 021 706 810. Ref 15191.

GISBORNE & HAWKES BAY

ACCOMMODATION/ TOURISM

PRISTINE FHGC MOTEL - Immaculate freehold going concern motel. Offering a very nice lifestyle and easily managed by a couple. 11 ground floor units, with new heat pumps and blinds. Swimming pool, separate guest laundry and kitchen. Very cosy 2 storey owner's residence. Price \$1,195,000 + GST (if any). Ian Gleghorn 021 706 810. Ref 16161.

FHGC - UNIQUE BACKPACKERS - Three freehold properties, first time to the market in 17yrs, Napier CBD, six figure net surplus to one working owner. Licensed for 44 beds there is also room for tents and space for small campervan parking. Covered swimming pool. Price \$1,549,000 + GST (if any). Ian Gleghorn 021 706 810. Ref 16147.

B&B - OLD CHARM - Beautiful Boutique B&B that sits on Marine Parade in Napier with unobstructed ocean views, within walking distance to central town. Lovingly renovated, the B&B has an abundance of old world charm as it is modelled on the small privately owned French Hotels. Price \$895,000 + GST (if any). Nuree Allan 0274 466 987. Ref 15024.

MOTEL LEASE - The Albatross Motel located in Napier is a 35 deluxe fully equipped unit complex. Owner's accommodation is a separate large 4 bedroom home. The long term lease has 23 years existing with a rent review in October 2013. Current rent per annum is \$230,000. Price \$860,000. Nols Bertram 027 238 1450. Ref 14722.

20 BED REST HOME - Currently under management, it has 20 beds and sales of around \$820,631 p.a. in the 2012- 2013 financial year. An owner operator could easily manage the place with the support of the existing staff. Price Business \$198,000, Freehold Property \$697,000 + GST (if any). Leath Craig 027 290 1122. Ref 16087.

FRANCHISE

SOMETHING ABOUT SHOES! This great looking, bright, well set up Footloose store is now available for a passionate owner operator. Footloose keeps up to date with fashion, national marketing campaigns and has supplier relationships an individual shop couldn't tap into. Price \$160K plus stock. Call Laurel McCulloch 027 86 813. Ref 16642

HRV LICENSE - HAWKES BAY Every day the Media is talking about the bad state of our drinking water. Claim your territory and become part of one of New Zealand's most recognized brands, delivering an innovative Total Home Water filtration system to homes and small businesses. Let me know your preferred territory today. Price \$62,000. Rudy Knox (0)21 421 346. Ref 16727

A LOCAL IDENTITY - PAPER PLUS GISBORNE. This well established Paper Plus has strong customer loyalty and is located in the heart of the Gisborne city shopping precinct. An awarding winning Franchise system where you have ownership of the brand as well as the store. Price \$250,000 plus stock approximately \$300,000. Call Laurel McCulloch 02 786 813. Ref 16643

RETAIL FOOD/HOSPITALITY/SUPERETTES

GROCERY, TAKEAWAY, LIQUOR SHOP, FUEL, FHGC. A rare opportunity to purchase this thriving FHGC business in beautiful Waimarama beach. Weekly revenue of approx. \$12,500 excl GST, allocation is approx. 40% takeaways, 35% grocery and 25% bottle shop with annual fuel volumes of approx. 50-60,000L. Price \$950,000 + GST (if any). Ian Gleghorn 021 706 810. Ref 16190.

DAIRY WITH LAUNDROMAT. This well set up dairy is located in a popular shopping centre within a busy block of shops. The business also carries management rights for the Laundromat. Annual rent is \$26,000. Weekly turnover this financial year to date is approximately \$16,500 including GST. Price \$170,000 plus stock. Sanjeev Dewat 027 545 5303. Ref 15181.

RETAIL GENERAL

LIFESTYLE PLUS REAL INCOME SURPLUS \$150K+ This clothing and daily necessities variety retail store offers lifestyle plus real income in excess of \$150k for a working couple. Vendor reports weekly turnover of \$8,000 to \$14,000 per week. Upstairs 2 bedroom accommodation with living room and bathroom. Low rent around \$605 pw. Price \$129,000 plus stock. Meng Murphy 022 088 9118. Ref 16411.

RETAIL GENERAL

TOP PERFORMING MARINE AND OUTDOOR CENTRE. A well set out and attractive premises situated on a busy road with easy access and parking. Turnover of over 3.5 million with solid profitability. This is a very well structured retail business. Price \$400,000 + SAV. Grant Jacobson 0274 540 432. Ref 16430

MANAWATU & WANGANUI

ACCOMMODATION/ TOURISM

TOP 10 HOLIDAY PARK NORTH ISLAND. Having been North Island Top 10 Holiday Park owners for over 10 years it is time for them to move on. On a very long term land lease, but the buildings go with the sale of the business and at substantially less than the 2008 registered valuation! Price \$1.8 million (negotiable). Robin 021 968 779. Ref 15059.

FHGC MOTEL. Land, buildings and business – located only 45 minutes south of the Ruapehu ski areas on State Highway 1 with a lovely outlook onto native bush and rolling hills. The motel is a single level complex with 14 units situated on approx 2400m². Separate owners accommodation. Price \$595,000 + GST (if any). Ian Gleghorn 021 706 810. Ref 16078.

21 BED REST HOME AND HOSPITAL. This beautiful character rest home and hospital is set on set on 7000+ square meters of exquisitely landscaped grounds. A separate 3 bedroom accommodation is perfect for an owner/operator or an on-site manager. Price Business \$230,000, Freehold Property \$700,000 + GST (if any). Leath Craig 027 290 1122. Ref 15345.

FRANCHISE

HEARD THE TV ADS? HERE'S YOUR CHANCE TO BUY ONE! Paper Plus is New Zealand's leading stationery brand. It is an awarding winning business that continues to grow. Located in the busy and growing provincial hub of Feilding, this near new store has the added bonus of a profitable and bustling café. Price \$647,000 includes stock and fit out. Laurel McCulloch 021 786 813. Ref 16572.

NEW BAKERS DELIGHT OPPORTUNITY! Be the first in the area. Breads, pastries, rolls and sweet scrolls baked from fresh ingredients each day. This proven franchise produces results. The bakery is brand new. Two-time winner of the Franchise Council of Australia 'Franchise of the Year Award'. Price \$350,000. Basil Badenhorst 022 4548348. Ref 13672.

WELLINGTON

ACCOMMODATION/TOURISM

21 BED REST HOME – FHGC. Tastefully decorated and extremely well maintained 1920s villa sits on 1843m² of landscaped grounds. Strengths of the business: proven occupancy, proven profitability, good reputation, stable staff, ability for premium room charges to rooms with showers WC ensuited rooms. Price Business: \$270,000, Freehold Property: \$830,000 + GST (if any). Leath Craig 027 290 1122. Ref 16096.

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

COMMERCIAL FURNITURE TRANSPORT BUSINESS - This transport company has a 38 year history in the region and has been a market leader since their operation began. The company has developed industry leading software that automates and manages all of their booking and invoicing online. This is an outstanding opportunity for a solid transport company wanting to grow through acquisition. Price - On Application. Dave Morgan 021 471 992. Ref: 15971.

TRANSPORT - FURNITURE REMOVALS - This Wellington furniture removal business would be an excellent addition to an existing removals business, a transport business, or a storage business. It's also a brilliant stand alone business for an owner operator who is good at operational management. The business has strategic relationships with several storage facility operators which enables them to offer a complete service to their customers. An outstanding cash-flow business with very low overheads. Price \$190,000. Dave Morgan. 021 471 992. Ref: 13650

BEAUTY/HEALTH

MONEY IN HAIR! Upmarket non-franchised hair salon in the greater Wellington region ready to be taken over by a new owner. Follow the same system as current owner and reap the massive rewards enjoyed by the other 70+ Australian salons and 17 NZ salons already established. Price \$400,000. Robin 021 968 779. Ref 16657.

MULTI AWARD WINNING BEAUTY THERAPY. Strong financial records due to the ever-growing client base. Offering advanced skin treatments and latest technology including equipment that is in no other clinic in NZ. Profits heading for 6 figures. Owners usual hours are only 20 per week. Price \$168,000 +stock. Lisa Lloyd 027 685 4556. Ref 16590.

FRANCHISE

HRV WATER LICENCE – WELLINGTON/ MANUWATU. Every day the Media is talking about the bad state of our drinking water. Claim your territory and become part of one of New Zealand's most recognised brands, delivering an innovative Total Home Water filtration system to homes and small businesses. Let me know your preferred territory today. Price \$20,000. Rudy Knox (0)21 421 346. Ref 16729.

PASSION, PIZZA AND POTENTIAL! Dominos is one of the world's largest pizza companies and is growing every day. In New Zealand a new concept of store is starting to appear and Whitby is the next site for one of these stores. Price \$500,000 which includes franchise fee, training and set up costs. Laurel McCulloch 021 786 813. Ref 15847.

COFFEE VENDING - Jarrah Coffee Vending machines have secured a solid market for their products by supplying high quality Jarrah Coffee Vending Machines for businesses and workplaces. The current owners have identified many more opportunities for the machines and products but are ready to retire. This is a great opportunity to go hard for a year, set up new sites and then sit back and let the business work for you. The business is transportable but is best located near a port. Price: \$175,000 + Stock. Dave Morgan. 021 471 992. Ref: 14830

VIDEO STORE - This video store is part of a well established home grown Kiwi Franchise group and is the only one in a suburb of more than 16,000, is next to a major supermarket and part of the local shopping mall. This is a very high profile video brand, has a fantastic customer base, and is loved by its loyal regulars. This business produced a very healthy managed profit in 2012 - 28% on revenue of \$443,667. Price: \$249,000. Dave Morgan. 021 471 992. Ref: 15126.

MASTER AND CERTIFIED BUILDERS - With huge growth in the house inspection industry and with more than 50% of the market still to be realised, now is the time to become a Realsure franchisee. This franchise offers industry leading standards and systems, comprehensive training and continued support, financial independence and would best suit a person with practical building experience and knowledge of the NZ Building Code and Standards. Interested individuals are required to have relevant technical qualifications. Realsure is the only ISO 9001 registered NZ house inspection company. Price \$50,000. Marc Grantham. 021 247 2708. Ref: 16052.

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

THE ROAD TO RICHES - starts by repairing all the cracks and potholes! Our Vendor is a supplier of prefabricated bitumen rubber chip seal road patches. Their road patch system provides an innovative, proven and cost effective solution for road maintenance, road sealing and traffic calming. The South African manufacturer is wanting to appoint an import distribution representative for their business in NZ. The business has been established in NZ since 2008 and is now ready to be sold to an agent/ licensee. Price \$75,000 + Stock. Dave Morgan. 021 471 992. Ref: 15817.

LIGHT ENGINEERING - This engineering shop is the only medium to heavy engineering business in the central city. The business is known for their quality work with a client list that includes the film industry, local council, infrastructure companies, building managers and local builders. The Central City location is their greatest asset and the Vendor is offering the building for sale with the business. The building has a Rateable Value of \$1,075,000. What a great opportunity to build TWO assets!! Price \$450,000. Dave Morgan. 021 471 992. Ref: 14239.

RETAIL FOOD/HOSPITALITY/SUPERETTES

KAPITI COAST SPORTS AND GAMING BAR - This Kapiti Coast Sports and Gaming Bar is one of the best we've seen. 18 gaming machines and TAB, exceptional rent, mature clientele, and very profitable. All of this on the sunny Kapiti coast where the new Paraparaumu airport will have this town booming with renewed growth. Don't delay. This is one of a very limited number of gaming sites with a licence for 18 machines. Price \$450,000 + Stock. Dave Morgan 021 471 992. Ref 14061.

COBB & CO LEVIN - is for sale and presents an outstanding opportunity as the only family restaurant in the Horowhenua region. The business hosts a Cobb and Co restaurant which seats 120, plus 2 bars, a public bar licensed for 150 and a functions bar for 150. The business also hosts 18 gaming machines. Cobb and Co Levin has a 20 year lease which expires in November 2025. This business is a 6 time winner of the Best Restaurant Award for the Franchise. Price \$500,000. Dave Morgan. 021 471 992. Ref: 13652.

SERVICES/PROFESSIONAL

INVOICE PURCHASING - Do you have an entrepreneurial spirit and a desire to own a quality lifestyle while generating solid profits? Invoice purchasing is a superb way to help business owners grow their businesses faster by improving their cash flow. This opportunity is ideal for a professional seeking independence and lifestyle. Return on investment is well above 35% after paying yourself a \$100k salary. Price \$250,000. Dave Morgan 021 471 992 ref: 16031 SOLD

GRAPHIC DESIGN STUDIO - One of Wellington's best and highest profile design studio's is available for sale and would be a superb acquisition for an existing design studio that wants to expand. The studio has a healthy mix of Government and Corporate clients and has an array of regular and on going contracts ensuring a healthy cash flow. After 19 years in the business, the Vendor has priced the business to keep the process moving and get started on new projects. Price \$175,000. Dave Morgan. 021 471 992. Ref: 15969

SERVICED OFFICES - Here's a very tidy business, looking after other businesses! This serviced office business in the heart of the Wellington CBD has been operating from its current location since 2002. The business hosts 12 physical offices of varying sizes and provides virtual office services for 20 additional businesses. This business would be well suited to someone already offering secretarial services and who could benefit from the addition of comparatively passive income. Price \$130,000. Dave Morgan. 021 471 992. Ref 13956

WINDOW FILM INSTALLATION - How does 52% ROI sound for a service industry business? This Wellington business has a 13 year reputation specialising in the supply and installation of window films to residential and commercial buildings. With virtually no overheads, operate this business from home and have a great work life balance!! Businesses like this are hard to find and rarely come to market. Someone will grab this quickly so don't miss out! Price \$158,000. Praveen Kumar. 021 160 0171 Ref: 16274.

BEAUTY THERAPY CLINIC - Heart of CBD Wellington. This tranquil clinic is tucked away from the hustle and bustle. 3 spacious treatment rooms. Average turnover for last 3 years is \$355,000, with an average net surplus of \$73,000. Price \$149,000 + Stock. Lisa Lloyd 027 685 4556. Ref 16804.

SOUTH ISLAND

ACCOMMODATION/TOURISM

MOTEL IN KAIKOURA FOR SALE. This motel comprises of 12 self-contained units and one and two bedroom units built in January 2009. There is owners' accommodation of one 3 bedroom house plus 2 bedroom sleep out. The total land is approx 2,800m². Price \$360,000 including stock. Freehold is also optional for sale at \$1,500,000. Henry Han 09 555 6068. Ref 16376.

EDUCATION/TRAINING

BUSINESS COACHING SOUTHLAND. Established business coaching with area licence available for the Southland region. Already well-established with many well-known companies providing professional Sales Coaching and Business Performance training. Full training is provided along with access to the successful coaching programs. Asking \$60k plus GST. Garth 027 296 1783. Ref 16694.

FRANCHISE

HRV WATER LICENCE - SOUTH ISLAND. Every day the Media is talking about the bad state of our drinking water. Claim your territory and become part of one of New Zealand's most recognised brands, delivering an innovative Total Home Water filtration system to homes and small businesses. Let me know your preferred territory today. Price \$POA. Rudy Knox 021 421 346. Ref 16725.

MARLBOROUGH, NELSON & TASMAN

ACCOMMODATION/TOURISM

KAIKOURA WATERFRONT MOTEL FOR SALE. Opportunity to own a new lease on this exciting property or purchase the freehold Going Concern outright. The vendor is negotiable on both scenarios. Trading well. Good mix of units. Separate spacious 2-bedroom owner's accommodation. Price \$2,500,000. Tony Cridge 027 227 6050. Ref 11525.

NELSON MOTEL. Perfectly positioned in the heart of Tahunanui - a short stroll from Nelson's outstanding beach. A convenient size for a couple to operate with an excellent mix of unit types. Excellent three-bedroom manager's residence. Asking price \$570,000. Tony Cridge 027 227 6050. Ref 11896.

HOLIDAY PARK IN SPECIAL LOCATION. Located in Picton in New Zealand's magnificent Marlborough Sounds. Family-friendly camp has spacious sites and a diverse range of clean, tidy and comfortable accommodation. The Holiday Park is located beside three native bush walks leading to dams and the Picton 'Lookout'. Asking price \$750,000. Tony Cridge 027 227 6050. Ref 12427.

SUPERIOR MARLBOROUGH MOTOR INN OPPORTUNITY! Situated on the main route into beautiful Blenheim. Well established with a superb mix of unit types that make up its total of 17 units. Spacious manager's residence. The business has the security of a long lease. Asking price \$680,000. Tony Cridge 027 227 6050. Ref 13252.

POPULAR NELSON MOTEL FOR SALE. Seeking a top performing motel in a premium location? This is it! This European-style, 23 unit motel is situated within a minute's stroll of Nelson's CBD. Current trends are showing strongly increasing revenue. Spacious living quarters. Price \$395,000. Tony Cridge 027 227 6050. Ref 13310.

FREEHOLD LODGE. Three years young, boutique and very special motel style accommodation and business is handy to central Blenheim. The property comprises of 4 executive class units, and a 3 bedroom self-contained lodge. 2 bedroom owner's accommodation. Asking price \$950,000. Tony Cridge 027 227 6050. Ref 14755.

CENTRAL SOUTH ISLAND LODGE. Situated on four acres of landscaped native garden, leading down to their own private stream. Surrounded by national parks and some of the most renowned fishing and walking locations in the New Zealand. The lodge offers four ensuite deluxe rooms in this exclusive setting. Price \$750,000. Tony Cridge 027 227 6050. Ref 15121.

HOME GARDEN

WHOLESALE PLANT NURSERY, MAKE AN OFFER! Leading South Island wholesale tree and shrub nursery in Nelson province location, successfully operating for approximately 20 years. Supplies quality trees and shrubs to garden centres and other retail outlets throughout the South Island and lower North Island. \$ offers considered. Athol McCully 027 433 8052. Ref 15918.

WEST COAST

ACCOMMODATION/TOURISM

OUTSTANDING WEST COAST FREEHOLD BACKPACKER LODGE. Operates from a substantial, iconic, 3-storey building in Greymouth. With strong revenue and excellent profitability this business provides a superb opportunity to purchase a well-established freehold business and buildings (on long-term lease land). Approximately 50% on the previous asking price, \$399,000. Athol McCully 027 433 8052. Ref 13026.

BUSINESSES WITH REAL ESTATE/RURAL

CAFÉ WITH LIVE IN ACCOMMODATION. Fully Licensed Stationhouse Restaurant/Cafe, Lake Brunner, in the Central South Island. Lunch is a blackboard affair and an a-la-carte menu in the evening. Well-presented and maintained property and chattels/plant. Reasonable asking price \$150,000. Brian Pankhurst 021 334 865. Ref 15440.

SERVICES/PROFESSIONAL

ELECTRICAL CONTRACTING & RETAILING. South Island country town. Electrical retailer supplying the residents of the area a full range of domestic appliances. The major Electrical Contractor in the area. This business has shown good profits over many years. A new lease will be available for the premises. Price on application. Brian Pankhurst 021 334 865. Ref 10274.

CANTERBURY

ACCOMMODATION/TOURISM

AKAROA - ABSOLUTE WATERFRONT MOTEL FOR SALE! - Sited on Akaroa Harbour, with its own harbour-edge boat-ramp, this larger 24-unit motel in two main buildings. The vendors have recently undertaken major refurbishment. Excellent mix of units. Excellent lease, and reasonable rental. Very attractive reduced price of \$1,100,000. Athol McCully 027 433 8052. Ref 10380.

PRICE REDUCED! STUNNING MOTEL, LIFESTYLE LOCATION! - This modern, 11-year-old, 15-unit motel has spacious single-level units. Comfortable 3-bedroom manager's residence. Long secure lease. Strong established performance is showing steady growth. A motel business with an excellent income and outstanding outdoor lifestyle choices. Price \$540,000. Athol McCully 027 433 8052. Ref 14322.

FREEHOLD GOING CONCERN ACCOMMODATION OPPORTUNITY! - UNDER OFFER BUT FURTHER ENQUIRY WELCOME. Booming Christchurch motor lodge with 19 motel units, restaurant and conference centre on extensive 4,215 sq m prime Riccarton location. Main arterial road. A 3-bedroom owner's apartment. Asking price \$3,200,000. Athol McCully 027 433 8052. Ref 15703.

TWO OUTSTANDING ACCOMMODATION OPTIONS, ONE PRICE! - Offered is two jointly-operated accommodation businesses at one price. What is offered is a combination of a well-established 15-unit 4-Star motel, together with 10 new superior luxury-accommodation apartments, to provide a complex with wide guest appeal. Price \$1,050,000 LH. Athol McCully 027 4338052. Ref 15924.

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

AUTOMOTIVE SERVICES - Well equipped, multi-site and profitable business with the opportunity of cashing in on the high wear and tear on vehicles and the "tradies" coming to town that will all need the vitals - Service and WOF. Substantial operation with a well recognised brand. Great staff. \$400,000 negotiable. Barry McFedries 021 873 243. Ref 14709.

BUSINESSES WITH REAL ESTATE/RURAL

LIVE THE GOOD LIFE - LIFESTYLE PLUS REAL INCOME!

- 6.6ha lifestyle property with a modern 4-bedroom home, plus a fully established hydroponic lettuce and baby salad leaf production facility, close to rangiora. An excellent opportunity with real earning capability, and the ability to grow the business further. Price \$1,600,000. Athol McCully 027 433 8052. Ref 15324.

FRANCHISE

BAKERS DELIGHT - FRANCHISE OPPORTUNITIES

- Opportunities exist to establish new franchises throughout the South Island. Bakers Delight has grown to become one of the world's most successful bakery franchises. Proven business formula. No industry experience required. Full training is provided. Benchmarking. Price \$350,000. Barry McFedries 021 873 243. Ref 16336.

NANDO'S RESTAURANTS - Well-known restaurant and bar is a proven business model operating in over 30 countries worldwide. The opportunity now exists in the South Island to be part of this highly recognised brand with strong expansion plans. Franchisor support. \$\$ POA. Brian Pankhurst 021 334 865. Ref 15849.

BAKERS DELIGHT - Store located in the Christchurch area is trading very profitably. Bakers Delight is the worlds largest franchise bakery. Strong brand with proven franchise system and commitment. Full training is provided with ongoing assistance. Easy to operate. Experienced staff. The business is priced realistically. Brian Pankhurst 021 334 865. Ref 15850.

SANDWICH FRANCHISE - Well-known and respected worldwide. Awarded most trusted brand for the second successive year. Continuously innovative with menu options and state of the art ordering systems. Renowned for quick service, fresh breads, salads and sauces offering over 100,000 + combinations. Well trained staff. Excellent premises and equipment. \$620,000. Brian Pankhurst 021 334 865. Ref 16163.

LEISURE/ENTERTAINMENT/HOME GARDEN

PROVEN ESTABLISHED BUSINESS WITH PROSPECTS!

- Long-established in Christchurch as suppliers of quality cut flowers, foliage and floristry goods, locally and throughout New Zealand. Loyal clientele, including some niche markets. Ideal opportunity for a couple to operate with part-time assistance. Owners can expect a good annual income. Price \$189,000. Athol McCully 027 433 8052. Ref 15227.

RETAIL FOOD/HOSPITALITY/SUPERETTES

THE SHEARER'S QUARTERS - PRICE SLASHED TO SELL!

- An outstanding opportunity, at a reduced price! The Shearer's Quarters has become a South Canterbury icon, providing delicious country cafe food, a wide range of giftware, an attractive farmyard animal section, and a mini-golf course and driving range. Price \$325,000. Athol McCully 027 433 8052. Ref 15065.

CAFE - WITH EVERYTHING YOU WANT! - Excellent cafe, high profile site on main road. Turnover and profit has been well maintained. New developments under way will further enhance this cafe when completed. Great coffee and food is what they do every day. Trading 7 days. Asking \$290,000. Brian Pankhurst 021 334 865. Ref 13039.

TWIZEL - ALPINE CAFE & TAKEAWAY - Great position. Great reputation! The longest established Cafe and Takeaway in Twizel! Trades from early in the morning until 4.00pm as the cafe and after 4.00pm through the takeaway. Easily run by the owner with casual staff as required. Steady turnover and profits. Asking \$165,000. Brian Pankhurst 021 334 865. Ref 15147.

RETAIL GENERAL

SPECIALIST RETAIL - Long established, highly successful retailer and service provider of specialist products. High profile, main road location. The business mix includes over the counter sales with outcall service. Turnover and profits have rebounded well since 2011. All training provided. Asking \$500,000 includes all stock and plant. Brian Pankhurst 021 334 865. Ref 15570.

PAINT, WALLPAPER, INTERIOR DESIGN

- Super retail store covers the bases for paint, wallpaper, and interior decor. Large range of wallpapers and paints of leading brands. Drapes, blinds and cushions, rugs knickknacks. This business has been built on service over many years. Enjoying exceptional trading. Main road premises. Asking \$395,000. Brian Pankhurst 021 334 865. Ref 15852.

LED LIGHTING - Leads the way in energy saving. A market leader, Ultralight, is now offering territory franchises throughout NZ. Covering domestic, commercial and industrial applications. Already proven in NZ. Lighting or electrical knowledge may be of some benefit. Realistic entry level of \$25,000 per geographic territory. Brian Pankhurst 021 334 865. Ref 16163.

SERVICES/PROFESSIONAL

ELECTRICAL CONTRACTING - SPARK YOUR INTEREST!

- Well-known, long-established electrical contracting business, with bonus heat pump and appliance sales and service, based in Timaru. Owners seeking to retire after creating this successful business, allowing a purchaser to obtain an excellent established business - create your own electrical storm! Price \$399,000. Athol McCully 027 433 8052. Ref 14079.

EXCELLENT YEAR-ROUND CASHFLOW - HUGE POTENTIAL!

- Christchurch retail service business. Superb location. No local competition, and assured growth prospects make this a "must-see"! Established excellent year-round cashflow is showing year-on-year growth which is set to boom. Set yourself up for the future. Price \$399,000. Athol McCully 027 433 8052. Ref 15609.

DOORWAYZ LTD

- Well-established company with low overheads. The products are assembled to order. Interesting mix of new and replacement work together with a repair service. Excellent website and first class business systems in place. Can be run from a new owners home (large double garage) and or separate workshop base. Price \$145,000. Brian Pankhurst 021 334 865. Ref 11035.

FIREWOOD SUPPLY

- Long established, North Canterbury supplier of high grade firewood. Easy to operate. Currently run by the owner with part time contractor as required. Good returns with year round sales. Business will need relocating (large paddock and shed is all that is required). Asking \$150,000. Brian Pankhurst 021 334 865. Ref 15581.

NZ POST/KIWI BANK/TAKE NOTE

- Located handy to Christchurch. Proven formula. Long established. Short trading hours; 6 day week. Good lease. Number of income streams. Good profit. Buyer will have to be accepted by Kiwi Bank/NZ Post, a process than can take several weeks. SPOA. Brian Pankhurst 021 334 865. Ref 16039.

CIVIC VIDEO

- Located on the main road in a busy suburban area. Consistent performer with increased sales in the last 2 years. Respected staff. Owners manage the business and work in the store on an as required basis. Strong database of loyal repeat customers. Good franchisor support. Asking \$375,000. Brian Pankhurst 021 334 865. Ref 16077.

SMALL PRICE - GREAT BUSINESS! - Christchurch location. Office products related - recognised as a long term supplier of specific niche market products to repeat business customers. Great website, & marketing brochures with lots of supplier support. Requires relocating to a double garage sized area. The present premises may be available. \$\$PBN. Chris Bryant 027 288 5688. Ref 16401.

SOUTHLAND / OTAGO

ACCOMMODATION/TOURISM

MAKE AN OFFER - OWN A MOTEL! - Own a Motel! - First motel when entering Dunedin from the north. The complex provides an excellent configuration of studio, one-bedroom and two-bedroom units. The lessees have embarked on refurbishment. With a long lease, purchaser can look forward to a secure tenure. \$\$ offers. Athol McCully 027 433 8052. Ref 10470.

OTAGO FREEHOLD GOING CONCERN MOTEL - GREAT BUY!

- Unbelievably good buying in this busy town just over half an hour's drive north of Dunedin! 10-unit motel with 3-bedroom owner's residence. Well-located near the junction of SH1 (main South Island highway) and SH85 (main road to Ranfurly). Price \$695,000. Athol McCully 027 433 8052. Ref 12609.

PRICE REDUCTION - IDYLIC LIFESTYLE, NEAR DUNEDIN!

- This unique Lodge/Motel is sited on an attractive 2ha lifestyle property on the picturesque Taieri Plains. Operating with four attractive cottage-style spacious units (with resource consent to build six more). Modern 3-bedroom owner's residence. Price \$\$999,500 + Stock & GW. Athol McCully 027 433 8052. Ref 15576.

KEY DUNEDIN LOCATION, EXCELLENT MOTEL

- Superb 20-unit refurbished motel. Excellent mix of unit types in Dunedin's motel "golden mile". A comfortable and spacious 3-bedroom manager's residence, with private courtyard. There is a long secure lease in place providing peace of mind for a purchaser. Asking price \$850,000. Athol McCully 027 433 8052. Ref 15636.

CENTRAL OTAGO MOTEL/FREEHOLD GOING CONCERN

- Good road frontage. Beautiful grounds and gardens. Motel comprises 8 units. Large garage-workshop, well-equipped laundry and good front-office facilities makes for a complete package. Plenty of space on-site for further development. Asking Price \$620,000. Tom Richardson 027 516 7777. Ref 11909.

FIRE SALE - "OWNER BURNT OUT"

- Currently three motels with planning for more provided. Licensed Tavern with public bar area, dining room and conference/event facilities. Campervan power points are also on-site. 3 titles totalling over 4000sqm of commercially zoned freehold land. 3-bedroom owner's accommodation. Price by negotiation. Tom Richardson 027 516 7777. Ref 13787.

CHALETs IN THE CATLINS

- Accommodation/Eco Tourism. Splendid 14 hectares property/business, includes the integrated Catlins Wildlife Trackers business. Centrally located in The Catlins, 20 minutes from Owaka. Historic homestead, owner's residence. Currently returning a good income. Many possibilities for expansion. Asking \$800,000. Tom Richardson 027 516 7777. Ref 14721.

MANAGEMENT RIGHTS - QUEENSTOWN

- The business owns the exclusive management rights to twenty one 1, 2, and 3 individually owned apartments located in the heart of Queenstown. Each apartment is well equipped. Ongoing contract with a major Australian wholesaler, provides constant bookings all year round. Asking price \$985,000. Tom Richardson 027 516 7777. Ref 14971.

Businesses for sale - Classifieds

"BOUTIQUE BED & BREAKFAST - WANAKA'S BEST

- The market for visitor accommodation is robust in Wanaka. Peaceful location. The Lodge includes 8 guest rooms, King, Queen and Twin configuration, all recently renovated. Wireless internet throughout the lodge. 2 bedroom owner's accommodation. 24.5 years remaining on lease. Asking price 395,000. Tom Richardson 027 516 7777. Ref 15067."

QUEENSTOWN MOTEL ACCOMMODATION - The current owners have enjoyed their six years running this complex which is within walking distance of central Queenstown. The mix of studio, 1-bedroom and 2-bedroom units and the playground and barbeque area help make it a favourite place to stay. Asking \$395,000. Tom Richardson 027 516 7777. Ref 15295.

WELL RENOWNED MOTEL LEASE FOR SALE - This extremely well-presented modern motel with substantial owner's accommodation is located just minutes from Mogiel Township, 12km from Dunedin City. The opportunity comprises 10 immaculate units from studios to spacious executive 1-bedroom units plus a large family unit. Asking price: \$385,000. Tom Richardson 027 516 7777. Ref 15398.

FOOD/HOSPITALITY/SUPERETTES

SOUTHLAND HOTEL/FREEHOLD GOING CONCERN - Located at the heart of the Five Rivers outdoor recreational region. Guest accommodation consists of 10 rooms plus separate backpacker's bunkrooms. Owner's accommodation is a modern 3 bedroom home with garage on separate title, adjacent to the hotel property. Asking \$690,000. Tom Richardson 027 516 7777. Ref 13724.

LEISURE/ENTERTAINMENT/HOME GARDEN

LIFESTYLE & INCOME - FREEHOLD NURSERY - Well-established wholesale plant nursery complete with 3 to 4-bedroom home and outbuildings (glasshouse, tunnelhouses) on a delightful 7,000m2 site, handy

to Oamaru, North Otago. Consistent income and profitability from easily-operated business. Suitable for a couple with part-time seasonal staff. Price \$475,000. Athol McCully 027 433 8052. Ref 13811.

NATIONWIDE

FRANCHISE

JUST CABINS. Available in a number of areas throughout New Zealand. If you are looking for a good return on your investment with minimal time input these franchise areas should be seriously considered. Only working minimal hours per week. Price From \$175,000. Grant Jacobson 0274 540 432. Ref 13427.

HIGH MARK HOMES. "Over 40 Years building NZ Homes". High Mark Homes offers an excellent opportunity to a builder wanting to get off the tools. The licensor is offering good transitional support to ensure a smooth business establishment for all new licensees. There are plenty of licences areas available throughout New Zealand. Price \$45,000. Leath Craig 027 290 1122. Ref 12671.

WANT A BRAND NEW MUFFIN BREAK TO OPEN?

Reputable, reliable and trusted brand, a rare opportunity to own and run your own bakery café business. Offers a vast range of products freshly baked on site daily, complemented with an award-winning, gourmet espresso coffee and beverage range. Aprox \$430,000 + GST. Laurel McCulloch 021 786 813. Ref 15313

RETAIL GENERAL

FISHING SHOP IN A BOX. Exclusive licence opportunities available across New Zealand. It's a very simple concept! Tacklebox has reinvented the wheel, launching relocatable fishing retail outlets, which are placed in strategic locations during the fishing season and then stored during the 'off season'. Price \$88,000. Peter Redward 0274 920 453. Ref 14736.

THE STORAGE SOLUTION EXPERTS! Storage Box specialists in providing solutions to all kinds of storage requirements, from the kitchen, bathroom, laundry, bedrooms to even the garage and more! We now want more stores to be opened especially in the North Island. Price \$340,000, includes fit out, stock, Membership fee and some working capital. Laurel McCulloch 021 786 813. Ref 16609.

SERVICES/PROFESSIONAL

CALLING TEACHERS, MARKETERS AND HR PEOPLE.

Operate from home, part time or full time, anywhere in NZ. Part of a professional group also operating overseas. Own the marketing rights for NZ and drive the business here. The business was founded 20 years ago by someone with a mobility disability. Price \$69,000. John Adams 021 974 097. Ref 15770.

TECHNOLOGY/ COMPUTER/ IT

PASSIONATE ABOUT GOLF? The business is a unique locally designed golf vending kiosk with the latest Eftpos technology, wireless data telemetry, automated scorecard dispenser system and online 'real time' web access and touchscreen advertising. This is a real passive income earner that can be controlled remotely from literally anywhere. Price \$110,000 + GST (if any). Nols Bertram 027 238 1450. Ref 15239.

INTERNATIONAL

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

MANUFACTURING WITH VENDOR FINANCE Large manufacturing complex in Malaysia with Worldwide Patents on Technologies used to assemble this unique product and export to Middle East Countries. Vendor prepared to maintain minor shareholding. Potential Sales over USD100M. Vendor Finance available on a deposit of USD3.5M. Robin 021-968-779. Ref 14203

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Establishing the true value of any business is a complex process where financial performance is considered in context with many other, more subjective factors.

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Valuing your business is just one area where LINK can provide sound, professional advice based on our extensive experience.

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