

Businessbroker

The authority on buying and selling businesses



900
plus

**Business for sale
inside plus many more
at linkbusiness.co.nz**

BUYING A BUSINESS?

Learn what to look for
before taking the plunge!

NZ \$6.50 AUS \$5.50 INC GST

ISSN 11776390



9 771177 639003

APRIL/JULY 2014

**WHY YOU NEED
STANDARD OPERATING
PROCEDURES**

**IS YOUR HOUSE
IN ORDER?**

How to prepare your
business for sale

The advantages of franchising
It's time to start looking!

**HOSPITALITY
is hot!**

The hospitality sector just keeps going, come
rain or shine, so could it be right for you?



The authority on selling businesses

If you dream
of being your
own boss,
make it a reality.



There's nothing better than being your own boss, and there's no one better placed to get you up and running than ANZ. We have local Business Bankers ready to share their expertise, a free Start-up Guide, free business workshops nationwide and a Start-up package with no transaction or monthly account fees for the first year. Everything you need to help your new business succeed.

Find out more at anz.co.nz/startup

We live in your world **ANZ** 



CONTENTS

- 03 From the Director** Aaron Toresen
- 04 What to Look for When Buying a Business**
Dave Morgan, LINK Wellington
- 06 Adding Value with S.O.P**
Steven Matthews, LINK Bay Of Plenty & Waikato
- 07 Is Your House in Order**
Graham Mitchell, LINK Northland
- 08 The Advantages of Franchising**
Brian Pankhurst, LINK Christchurch & South Island
- 10 Hospitality is... HOT!**
Nick Giles, LINK Auckland, Ellerslie
- 11 Why Use a Business Broker to Sell Your Business?**
Kevin Francis, LINK Auckland, Wairau Valley
- 12 Should You Franchise?**
Harshad Shiba, Associate, Stewart Germann Law Office
- 14 DIY Business Plans**
- 16 Working Backwards**
Greg Sheehan CEO, Rightway Ltd
- 18 Business Sales & Foreign Exchange**
Neville Choksi, LINK Ellerslie, Auckland
- 21 At a Crossroads in Your Work Life?**
How to drive ahead today with a Super Shuttle franchise
- 22 HRV Water**
HRV has been able to utilise their trusted name to expand their offering to an ever growing market
- 25 Business Opportunities**

Editor

Liz Connoley

Contributors

Aaron Toresen, Dave Morgan, Steven Matthews, Graham Mitchell, Brian Pankhurst, Nick Giles, Kevin Francis, Greg Sheehan, Harshad Shiba, Neville Choksi

Publisher

LINK Business Franchising Ltd

Some images shown are for illustration purposes only and are not necessarily examples of the business' products or services.

Advertising

If you wish to advertise in this magazine please contact: Liz Connoley
p. 09 555 6052
lizc@linkbusiness.co.nz

Contact details

LINK Business Franchising Ltd
Level 1, 401 Great South Road
Ellerslie, Auckland 1061, New Zealand
p. 09 579 9226 f. 09 525 1457
link@linkbusiness.co.nz
www.linkbusiness.co.nz

LINK Australia www.linkbusiness.com.au
LINK South Africa www.linkbusiness.co.za
LINK USA www.linkbusiness.com

Disclaimer

The contents of *Business Broker* are copyright of LINK Business Franchising Ltd. Any reproduction without prior permission is strictly prohibited.

Although information in *Business Broker* has been derived from sources believed to be reliable and accurate, no liability is accepted for any opinions expressed or for any error or omissions. This includes material which may be inserted into the publication. All LINK New Zealand offices are Licensed Real Estate Agents REAA 2008.



The authority on selling businesses



FROM THE DIRECTOR

Welcome to another edition of *Business Broker* magazine. We are very pleased with this huge edition, bursting with business opportunities from one end of our gorgeous country to the other. Whether you are buying a home business that you can operate a few hours a week, or a thriving corporate enterprise, LINK will have what you are looking for.

The business sales industry is incredibly active and we strongly encourage you to be prepared if you are looking at buying a business; get your finances in order, have a clear time frame, and have your budget worked out. And remember that no business is absolutely perfect, often times you will have to compromise somewhere, so be prepared to have some flexibility if you want to own your own business. With many good businesses attracting multiple offers, it is important to be prepared and realistic.

On the other side of the coin, we are still struggling to get enough quality businesses to feed the demand. If you own a business and have considered selling, now is the time! Call one of our brokers today and have your business appraised, you might be surprised.

As a last note, if you ever considered becoming a business broker, most of our offices around the country are hiring. Business Broking can be a hugely rewarding career for the right person, and you may be just who we are looking for. Call any of the LINK business owners, whose details you can find online at linkbusiness.co.nz

A handwritten signature in black ink, appearing to read "A. Toresen".

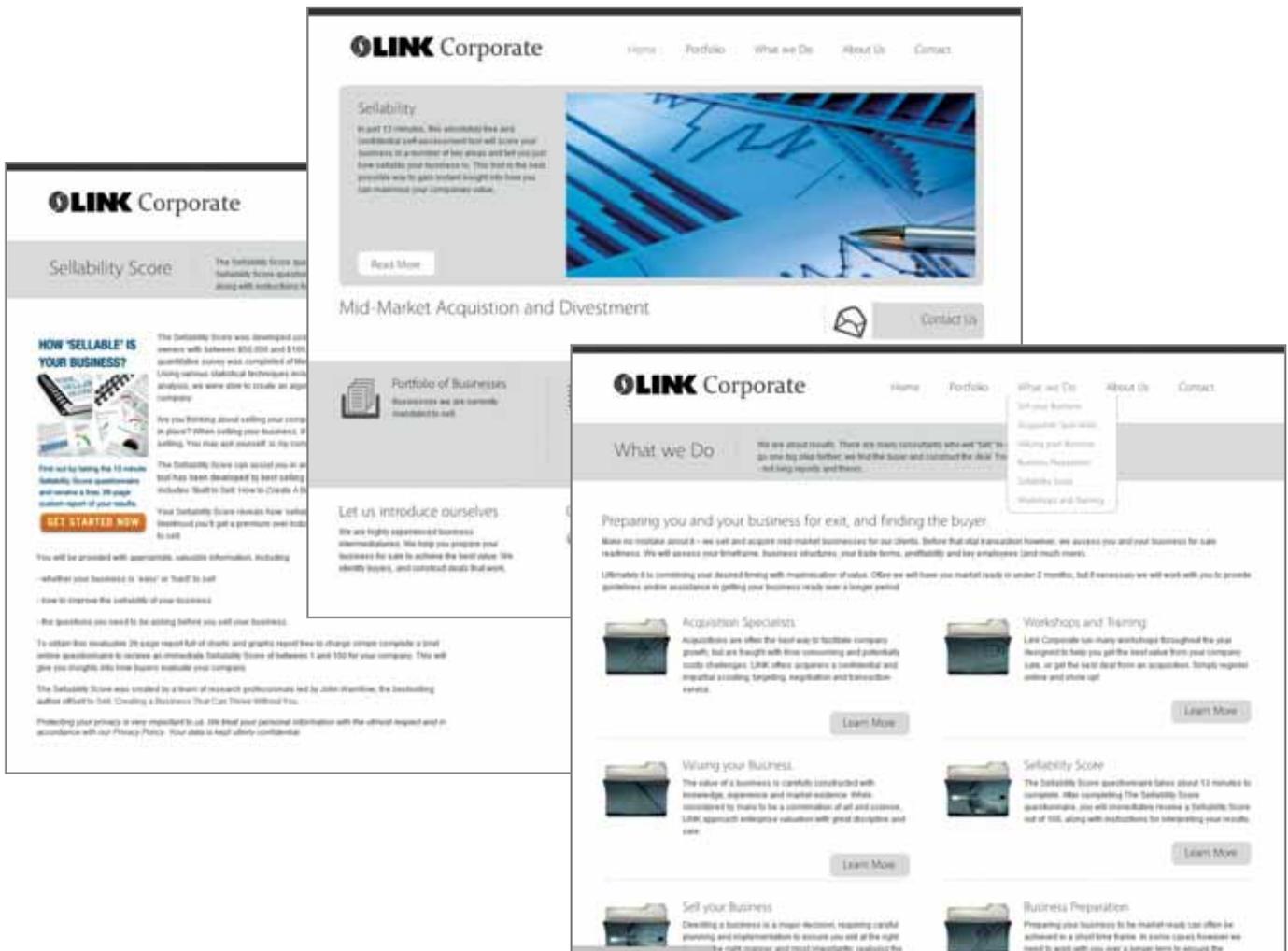
AARON TORESEN
MANAGING DIRECTOR

LINK Corporate

The Authority on Selling Businesses

LINK Corporate is a division of New Zealand's largest business brokerage; LINK. Founded in 1996, LINK has enjoyed considerable growth since becoming an international network of brokerages. While LINK deals with businesses of all sizes and from all industries, LINK Corporate specialise only in larger more significant businesses, typically selling for in excess of \$1 million.

linkcorporate.co.nz



“It is a great time to sell a business, but it is sometimes difficult for genuine purchasers to find what they want particularly at the higher end. Businesses operating under management and valued at over \$1 million literally have queues of buyers waiting. If you are a seller in this category, seriously consider talking to us now.”

Aaron Toresen, Managing Director

Contact an experienced LINK Corporate Broker today
0800 546 528 linkcorporate.co.nz



“
IT'S IMPERATIVE THAT
YOU LEARN EVERYTHING YOU
CAN ABOUT THE FINANCIAL
CONDITION OF THE BUSINESS
DURING DUE DILIGENCE.
”

WHAT TO LOOK FOR WHEN BUYING A BUSINESS

DAVE MORGAN LINK WELLINGTON

A business purchase is often an expensive exercise and can be motivated by a variety of needs including the expansion of an existing business, personal independence, return on investment or security of income. Regardless of the reason, investigating the business through a detailed due diligence process will help to ensure you make a fully informed decision.

Once you have indicated your interest in the business, you'll need to sign a Confidentiality Agreement in order to obtain the initial information package provided by the vendor. This package should provide you with enough information to make an offer on the business which will allow you to engage in a detailed due diligence process. There are no secrets in the due diligence process. Most of it is common sense based on the idea that before you buy a business, you need to know what you're getting into. For example:

WHY IS THE BUSINESS FOR SALE?

Is the business's product or service coming to the end of its cycle? Has the business's competition reduced its ability to maintain profitability? Is the owner retiring, or are there personal issues that are forcing them to sell?

Is the lease about to expire and the owner doesn't want to carry on? Is there an opportunity to capitalise on the owner's reasons for selling and give the business a new injection of life and enthusiasm. Is there scope for improvement?

DETERMINE THE STATE OF THE BUSINESS FINANCES

It's imperative that you learn everything you can about the financial condition of the business. Make sure you and your financial advisors review the current financial statements, balance sheet, profit and loss statements, gst and tax returns for the previous 3 years. Also ensure you review the current bank statements and the current accounts payable and receivable, to understand the state of the business's cash flow.

Have the owners kept complete and comprehensive financial records? Always make sure you understand the relationship between income (sales) and expenses.

Income (Sales)

- What are the monthly and annual sales pattern? Is it consistent? Seasonal? Related to other cycles?
- Are sales fluctuations due to particular promotional campaigns?
- Are reported sales consistent with industry norms?
- Can sales increase with current resources?
- Is there a salesperson who contributes significantly to success? Can you keep him/her?
- Is the seller's personal role critical to success?
- Are the total sales broken down by product line if applicable?
- Will existing suppliers still support you as a new owner.
- Are there advances or prepayments that should be deducted from

the purchase price?

- Are bad debts deducted from the accounts or are they still shown as receivables?
- What's the future of the product or service? Is it growing, stabilising or slowing.

Expenses

- Will an increase in sales have a corresponding increase in expenses?
- Are the expenses consistent with industry norms?
- Have any expenses been deferred (e.g., equipment maintenance)?
- Will any annual expenses be due soon?
- What new or increased expenses should you anticipate?
- Are staff salaries due for a review?
- Are owner's wages contained in the overall wages expense?
- Are all interest payments directly related to business debts?
- Does the depreciation expense reflect the true value of the assets?
- Are there any prepaid expenses that will need to be reimbursed?

INSPECT THE CONDITION AND OWNERSHIP OF THE PHYSICAL AND FINANCIAL ASSETS

The business purchase will often include physical assets such as plant, equipment and inventory. What are the book value, market value, replacement value of the fixed assets? Make sure the equipment is in good working order. If you're new to the industry, engage an industry expert to provide a knowledgeable and experienced opinion for you. Is equipment in good repair, operating efficiently, current, easily serviced, and saleable?

Businesses often raise debt against physical assets so you'll also need to understand the security provided for any business debt. Make sure you understand who the creditors are that have a security interest on any business assets. Is there a GSA (General Security Agreement) that will allow them to seize and sell the secured assets, even if you're the current owner? If any plant or machinery including vehicles is being leased, ensure that the lease can be assigned to a new owner, or that the lessors or financiers are prepared to transfer the ownership.

Always review the current marketability of the business inventory. Make sure you're not paying valuable money for dead or obsolete stock that you'll have to discount heavily to turn back into cash. Also check if any inventory that's been sold and not shipped and make the appropriate adjustments to stock.

Are you buying accounts receivable as an asset? Do you have details on the payment history of the account holders? What is the risk that the aged debtors could become bad debts? Could you sell the accounts receivable to a factoring agency (bank or finance company) and turn them into cash?

ENSURE THERE IS ONGOING SECURITY IN THE LEASE

Most businesses lease the premises from which they operate. Make sure you get a full copy of the lease and review it carefully. What is the term of the lease? How many Rights of Renewal are there? Are the current terms of the lease sustainable for the business? Is there a good relationship with the landlord? Does the current owner have any outstanding rental arrears? Will the landlord provide consent to transfer the existing lease, or

are you able to renegotiate for more favourable terms and conditions. Is there a possibility you could be offered the opportunity to purchase the property on maturity of the lease?

WHAT ARE YOU BUYING WHEN YOU PAY FOR GOODWILL

Goodwill is the value of intangibles, such as location, brand, business reputation, customer databases, franchise licenses, supplier arrangements or agencies, quality of personnel, etc. Goodwill can be thought of as the difference between an established, successful business and one that has yet to establish itself and achieve success. Thus a business that has run profitably for a number of years has a value over and above its asset value.

Sellers often try to increase the value of goodwill by promoting the potential they see for business in the future. Future potential will influence your decision to purchase the business, but it will be your efforts that will realise that potential so be very careful about paying for it. Understand what the intangibles are that you're paying for. Research the business's market and its main competitors. How does it compare with competitors? Talk to their customers, and anyone else involved, such as suppliers. What is good and bad about the business's products or services? Do the customers use the business's competitors? If so, what are their comparative advantages? What will the customer's future demand be for the business's products or services? Who is their main contact at the business? If their main contact turns out to be the owner, your goodwill may disappear with them unless you can secure their continued involvement. If part of the goodwill is a supply agency, check that the agencies are transferable and that the supplier will continue to supply a new owner?

UNDERSTAND THE ASSOCIATED LIABILITIES AND GET THE OWNERS GUARANTEE

Even after your careful investigation of business, there may be liabilities you could've overlooked. Are there contingencies such as warranties or guaranteed debts or accounts? Will customers expect you to make refunds or honour warranties on sales made prior to your possession? Will you be at risk of losing goodwill for not honouring warranties even though you're not legally obliged to do so?

Have the business owner provide you with a personal guarantee stating that the information provided is complete and accurate. This can be listed in the Sale and Purchase Agreement under "Representations and Warranties."

THE AGREEMENT

Always make sure you know exactly what is and what is not included in the offer to purchase. For example, if inventory and/or work in progress are included, make sure the value has been agreed upon at the time of offer, with an allowance for adjustments at closing if required. Are intangibles like business name, mailing lists, exclusive rights etc. included in the sale? Will the seller agree to a restraint of trade for a predetermined period of time? Will the seller train and assist you after the purchase?

CHOOSE AN EXPERIENCED BUSINESS BROKER

Choosing an experienced Business Broker will help to ensure that you get the assistance you'll need to identify the issues described in this article, and many more.

ADDING VALUE WITH S.O.P

STEVEN MATTHEWS LINK BAY OF PLENTY & WAIKATO

The existence of a Standard Operating Procedures manual (S.O.P) brings about many benefits for an organisation. The advantages of a system in place for any organisation cannot be denied. When the system is put in writing and when it is continuously monitored, it reaps more benefits. This is exactly what an S.O.P facilitates. Initially, the system is decided upon and then it is put in writing in a simple step-by-step model.

Your productivity improves, and as a small business owner, you need to be highly productive to succeed.

5 key benefits of a S.O.P manual:

Reduced learning curve and training time for new employees

When someone is new on the job, your well-written and researched S.O.P can be a lifeline to them to be able to know how things work. For instance, you can ask your new employee to make all the arrangements for you to organise and attend a workshop in another city. By referring to the S.O.P, your new employee will know exactly which travel agency you use with their contact details, which type of car to hire/service to use and how many quotes to get regarding the venue.

Business continuity

When a key staff member is on leave or not in the office for some reason, work does not have to stand still. By referring to the S.O.P someone else can take over the urgent tasks and do them correctly the first time.

Standardised processes

The S.O.P makes it easy to find out what policies and procedures are in place to handle repetitive situations/tasks.

Delegating tasks

A good S.O.P will include an organisation chart of the business, as well as have a short job description and contact details for each staff member. If you need to delegate a certain task, you can see at a glance who will be able to help you or advise you. You can stop micromanaging, as it is clear who is responsible for what.

Ensuring your clients are getting the best possible experience

Because there is a standard way of dealing with client queries, refunds, promotions and follow-up etc, you can make sure that each client is treated fairly and equally, enhancing their interactions with you. You thus provide the best possible client service.

It's a common statement among small business owner/operators that they simply do not have the time to allocate and commit to writing and

preparing such documents. There are however specialised companies that can provide these services at sensible fees.

For those business owners potentially looking to sell their business now or in the future, the question may be asked – “what added value will this document provide when I decide to sell my business”?

Key benefits of a S.O.P relating to the sale of a business:

Credibility

Banks, Lending Institutions, Accountants, Business Advisors, and Consultants will all add credibility to a company that has incorporated such manuals into their business model. This is vital when decisions are being made on the viability of an acquisition of a business.

Transferability of intellectual property

Many businesses are bought and sold with a large portion of the business owners “know how” exiting the business along with them. In order for a new owner to reduce the risk of failure and provide continuity of service, having procedures documented can add huge value to the business.

Minimising the vendors assistance period

Simple but true – if a vast majority of the IP information on the day to day running of the business is in written format which is transferred to the new owner there can be a requirement for a reduced vendor assistance period required from settlement.

All of the above ultimately results in an increase in value for business owners of organisations with a good solid SOP manual in place. It provides prospective purchasers the confidence of future success and maintainable earnings.

An S.O.P manual is a vital and valuable asset of any business, and in a time when we are starting to see an increase in business owners looking to exit and retire, it will be vital that a business can stand out from a crowd and provide a point of difference from other similar businesses on the market.

.....
If you are considering selling your business and would be interested in obtaining information on introducing a S.O.P manual for your business contact me today.

Steven Matthews

LINK Bay of Plenty & Waikato

Phone 021 848 873. Email stevenm@linkbusiness.co.nz

IS YOUR HOUSE IN ORDER?

GRAHAM MITCHELL LINK NORTHLAND



Selling a business may be the next step to bigger and better things, the last hurdle to financial freedom or for some, a reluctant end to a business association that for circumstances beyond anyone's control require a sale to happen. Whatever the reason, anyone selling a business deserves the best price possible and to do that some sound groundwork should go into making that happen.

Whilst the first question a prospective purchaser of a business is likely to ask is "why are you selling", odds are that the second is likely to be "when can I see the financials". Whilst the answer to the first question should represent the reality, it can be framed with an emphasis to convey the best opportunity for the business. The financial results on the other hand, will speak for themselves.

A buyer is likely to have less confidence in a business he is seeking to purchase if the seller does not appear to be fully across its financial performance and therefore, taking the time to provide clear management accounting information will serve a dual purpose for the seller.

Firstly, the trading position of the business will be presented in an unambiguous format for a purchaser because the financial information will be devoid of items in the accounts such as tax adjustments, personal expenses or extraordinary items. Secondly, for an owner, the discipline of having completed this exercise will mean that the shape of the business is clear to him and any anomalies can be identified and investigated. A purchaser who is receiving good advice will do this anyway, so far better for a seller to be prepared. A useful set of Management Accounts will cover at least the following three statements for two, three or perhaps even four years of trading activity.

Income Statement (Profit & Loss Account)

Naturally, the Income Statement identifies a lot more about a business than simply its profit position. Understanding and being able to convey to a buyer what is behind the profitability of a business is paramount. For example, identifying underlying trends in the business is possible through a performance comparison across the years where the information is available. Are revenues increasing or decreasing, what are the driving factors? Are particular product categories more profitable than others? What's happening to costs? Is economic activity driving or hindering growth? Is market share increasing or decreasing?

Balance Sheet

The Balance Sheet provides a snapshot of the assets and liabilities of a business at any given point in time. Again, whilst the interpretation of changes over several years can be insightful, especially by analysing ratios such as inventory turn, debtors days, working capital and as many other arithmetical calculations that you care to think of, the Balance Sheet is fundamentally a statement of how the business is being run today by its owner. For example, how does the ageing of the debtors ledger read, is the business on top of its credit control converting sales into cash? What level of inventory is the business carrying and is this all saleable stock or is any of it obsolete? Are creditors being paid on time, If not why not? Does this signify a lack of good management in a business which is tight for cash?

Cash Flow Statement

Whilst on the Income Statement, profit is essentially the product of sales, expenses and accounting adjustments such as depreciation, cash in the bank is more simply represented by the actual collection of sales revenue, payment of operating and non-operating expenses or other cash injections into the business such as the sale of an asset. Unless a wholly cash operated business, there will always be a timing difference between reported profit and the actual bank balance, which is of course why a profitable business can run out of cash. A cash flow statement will therefore identify to prospective purchasers how cash flows in and out of the business. For example, it will be useful to show that the business is funded from operating activities (sales and expenses directly related to business operations). Even if there are good reasons, if a cash flow statement shows that the bank balance is being supported by owner's funds or bank borrowing, then it will be necessary to explain why.

Presenting the business in the best financial light needn't stop at this point. If not already in place it might be sensible to construct a strategic plan for the future of the business and present a future forecast of financial performance based on reasoned logic and assumptions which could be further developed with a marketing plan.

Thorough understanding and clear presentation of the financial results of a business will go a long way to showing a business in the best possible light which in turn should provide the best opportunity to maximise its value through its sale price.

THE ADVANTAGES OF FRANCHISING

BRIAN PANKHURST LINK CHRISTCHURCH & SOUTH ISLAND

If you are keen to own your own business then now is the time to start looking. All indications are that business is on the upward trend in New Zealand and so there is no better time than now. A successful business requires the right 'formula' which is made up of everything from product range, promotional strategy and pricing, to location, resourcing and the use of technology and systems. This is the major reason people buy franchises. They buy the experience and the 'formula' from the franchisor that minimise the risks and increase their chance of success.

Franchising has another key inherent benefit that influences franchisee success. The franchisor is reliant on your success to reap rewards, thus there are incentives for the franchisor to assist you in achieving those rewards. Good franchising is a partnership between franchisee and franchisor, and well-structured franchise systems ensure that franchisors have the necessary incentives, as well as legal obligations (via the Franchise Agreement) to provide you with the level of support that an independent business owner could only dream of. Some of the more specific advantages to franchisees are as follows;

Training

Good franchisor's provide the specialised technical or business knowledge needed for the initial and ongoing training.

Ongoing Guidance and Support Services

The benefit of the franchisor's experience assists considerably. This 'support' can be given in a number of ways and covering a number of areas.

- Set of operating manuals/handbooks for both franchisee and staff (if relevant).
- Site appraisal, selection and help with securing the site (where relevant).
- The fit out of premises and/or vehicles (as appropriate).
- Recruiting and managing staff.
- Product selection, sourcing and pricing.
- Targeting, selling/securing and satisfying customers.
- Dealing with suppliers, landlords, financiers, strategic alliances and competitors etc.
- Promoting the business.
- Access to key franchisor personnel or external professionals associated with the network.

- Access to market information and research available from both the franchisor's research and development and collected from other franchisees in the field.
- Troubleshooting, and helping the business through the inevitable bumps and growth.
- The selection and purchase of equipment for the outlet, vehicle or office.
- Guidance with the harnessing of technological advancements.

Branding

Generally, the franchisee will benefit from the already established brand under which the franchisor and the franchise network operates. Thus the reputation which the franchisor has established provides franchisees with an automatic advantage in attracting customers.

Purchasing

Franchisees receive the benefits of product cost reductions as well as advantageous costs on services such as insurance, IT support, vehicle leases and stationery.

Marketing

Due to the advertising or marketing contributions of all franchisees (as well as the franchisor in some cases), the budget for the development and placement of both brand advertising and promotional initiatives is extensive, and reduced rates for media placement and material production can be negotiated on your behalf. This means that a franchisee's dollar expenditure can go a lot further and achieve a lot more than an independent business owner.

Minimisation of Capital Expenditure

The franchisor should always ensure that the investment in capital equipment required is minimized.

Whether it be in machinery, equipment, fit out or stock the franchisor should be able to direct you to the optimal package, both at set-up, and thereafter. The franchisee will benefit at the initial set-up and on an ongoing basis.

Use of Intellectual Property

The franchisee has the benefit of the use of the brand name as well as any



copyright, trade secrets, patents, systems, processes, formulae or recipes.

Territorial Guarantees or Exclusivity

The grant of a franchise often includes the right to an exclusive territory. There can sometimes be the right to a nominal territory under which right any other franchisee doing work in that territory, or for one of your normal customers, must pay the territory holder commission of some sort. Guarantees of non-promotion within the territory by other franchisees or the franchisor are also common.

Financing

Often, franchisees find it necessary to obtain finance for the purchase of their business, or for overdrafts or lines of credit. This can often be on more advantageous terms because of the strength and reputation of the business, the extensiveness of the network or the strength of the franchisor.

Asset Growth

Buying a business of any sort allows a proprietor the opportunity, if good results are shown, for a no capital gain on the resale of the business.

Buying a new franchise (often call a 'green fields franchise') allows for a potential capital gain through the increase in the value of 'goodwill' over the amount paid initially.

Because the franchisee's business has the inherent advantages of franchising helping to achieve success, this gain can often be greater, or achieved more quickly. In addition, the business grows in value due to the growth (and corresponding success) of the network as a whole.

If you are considering buying a franchise and would be interested in obtaining more information, contact me today.

*Brian Pankhurst
Business & Franchise Broker
LINK Christchurch & South Island
Phone 021 334 865 or 03 928 1949
Email brianp@linkbusiness.co.nz*

HOSPITALITY IS... HOT!

NICK GILES LINK AUCKLAND, ELLERSLIE

Over the last 5 years, those of us who specialise in the hospitality sector have been busy! Hospitality is one of those sectors that just keeps going, come rain or shine.

During the 2 or 3 years of economic downturn, whilst many industries were out of favour in the market place, hospitality businesses and cafes in particular were selling thick and fast. They say that chocolate, lipstick, and coffee are the last thing to go in a recession and it proved right! Everyone needs that caffeine fix and that 'escape' from normal life that a weekend brunch at a cafe brings. It's the Kiwi way.

During that period the focus was very much on the cafe market (as opposed to restaurants and bars or complicated hospitality venues such as function centres and the like). Most of the buyers during this period were cashed-up people (and just as well as the banks were grumpy!) with little hospitality experience. Restaurants were out! Cafes were deemed a much safer bet.

The times, they are a changing...

Fast forward to 2014 and it's all change! Cafes are still hot, don't get me wrong. Hotter than ever and the market is very strong with great prices being achieved. But since mid-2013 the market has swung significantly to include restaurants, bars, pubs, function centres and so on.

A friend of mine opened his second restaurant around October. He hit \$35,000 sales in his first week and comfortably above \$70,000 per week by Christmas! Greg and I have many contacts in the industry and all report bumper periods over that 6 week period around Christmas.

The market is responding. We are fielding calls from many a famous Chef looking for expansion and even inexperienced people who are seriously looking at restaurants as investments. We have sold 2 well known restaurants in the last quarter to first time owners and they are loving them!

Market prices

Cafes have always achieved the highest market price as there is a perception that they are easier to operate and are easier to get into. There used to be a wide gap between the price of a cafe and that of a restaurant (or bar) with similar profit results. Not so these days. That gap has shrunk considerably.

One thing is for sure – prices are strong! As we know the market intimately we consistently achieve sales prices at the top of the game for our vendors.

What are you waiting for?

There has never been a better time to sell or to buy your very own hospitality business. We have some excellent businesses on the market and there is most certainly a large pool of interested buyers always hungry for more.

Nick Giles has been at LINK for just over 5 years focusing purely on the hospitality market. He used to own a well-known cafe in Auckland and comes from a strong sales and analytical background. He has a passion for both the Broking Industry and Hospitality Industry and loves helping people achieve their goals – be it selling, buying, franchising, or simply growing their hospitality empire!

Greg Mullins is very well known in the hospitality arena having spent over 20 years honing his craft and building up a solid network of contacts and friends. Nothing gives Greg greater pleasure than matching that perfect buyer to the right business and seeing them succeed.

In 2011 Nick & Greg joined forces as business partners and now focus on businesses at the premium end of the hospitality industry (\$400,000 to \$5M+). They are arguably the most well-known Brokers in the sector and are consistently amongst the highest performing Brokers at LINK Ellerslie.



WHY USE A BUSINESS BROKER TO SELL YOUR BUSINESS?

KEVIN FRANCIS LINK AUCKLAND, WAIRAU VALLEY

There are a number of common objections raised by business owners looking to sell, usually when faced with the fee that will be incurred. "I know my business better than anyone" is a common starting thought in the "sell it myself" process. How hard can it be? If you add in specialist advice from your accountant and lawyer, it'll be sold in a jiffy, right? Well, actually, not right. A significant number of small to medium businesses put up for sale simply do not sell, particularly at the "self assessed" value put on them by the owners.

Selling a business is rarely more than a once in a lifetime event for most business owners, whereas Business Brokers are business transaction specialists and handle literally hundreds of business sales.

A broker will handle all phases of the transaction and will start by ensuring that the business is valued appropriately and has a marketing plan, the first step of which will be creating a well structured Information memorandum for potential buyers. Valuing a business is an art of its own and is often one of the areas that creates differing views. A broker has an independent view, which is based on the prevailing market conditions, value multiples which are being achieved, and the industries that are attracting more interest than others. A broker helps to minimise the perception that buyers might have of owners overpricing their businesses. A broker will assist you in preparing your business for sale and what you need to do to ensure that the information is kept up to date as the process is worked through.

A broker will often have a number of active buyers and businesses that are generating buyer interest. A broker is up to date on the best media channels to use in marketing a business and how to present business information in a buyer friendly manner. All of these combine to maximise the number of potential buyers that will be reached.

One critical area for many sellers is to ensure confidentiality, both from competitors and staff. Brokers are experienced in maintaining confidentiality and assisting business owners in how to progress a sale with the level of anonymity that is required. This is often exacerbated by the need to protect financial and other information from the "casual" buyer. A broker is skilled in screening the real buyers from the window shoppers and tyre kickers and will ensure that only the most serious buyers enter the due diligence process and have access to the more detailed information.

Brokers have an incentive to keep the process current and organised,



ensuring that the information is up to date and organised for the potential buyers. They have come across virtually every question asked by buyers and sellers and often have a number of clauses and standard responses that the business owner will not have had cause to consider. They are used to presenting facts and information in the optimal manner for buyers to work through.

All of this takes time, which is another area where a broker will more than earn their fee. It is imperative that the business continues to have the focus of the owner through the sales process; revenue levels need to be maintained, disruption needs to be minimised.

Having taken a buyer through a well structured and informed process, a successful transaction is much more likely to occur. Professional business brokers employ numerous procedures that eliminate many of the risks involved in buying a business, they are skilled negotiators who have significant experience in closing a deal to the satisfaction of both parties, which will afford the best opportunity to maximise the price achieved.

A broker is only going to receive a fee if the business sells, which means bringing together a satisfied buyer and a satisfied seller. It's natural for accountants and lawyers to err on the side of caution in their advice during the sale process as they'll get paid regardless of whether the transaction finally occurs. It's impossible to be proven wrong if the sale does not go ahead, furthermore, they will have most likely retained a client!

*Kevin Francis, Business Broker
LINK Auckland, Wairau Valley
Phone 021 822 100
Email kevinf@linkbusiness.co.nz*

SHOULD YOU FRANCHISE?

HARSHAD SHIBA

ASSOCIATE, STEWART GERMANN LAW OFFICE



Do you have a good sound business? Maybe it is time to think about franchising if:

- You have a great business with a proven business model;
- Your customers/clients like the product/service you supply;
- You have got good systems in place to ensure that you do things efficiently and consistently;
- You are proud of your business and would like to see more outlets with your brand on it.

If you feel this is the case, then franchising could be the way to develop and expand your business. Not only could you find it very worthwhile, but you'll also help other hardworking people share the benefit of your experience and be successful.

During the last 10 years there has been a huge increase in the number of franchised businesses operating in New Zealand and there are now over 400 systems. While there are many reasons for this, one significant reason is consumer demand for products/services from franchised outlets. But why? Consumers crave consistency and that's exactly what a franchised business can offer. It is no secret that the big corporates have for decades spent millions of dollars putting in place systems to ensure that all their stores offer customers the same experience no matter where they are.

The benefits of franchising include:

- Growing your brand's share of your market segment.
- Swapping employees for businesses owners who have a greater interest in ensuring customer satisfaction.
- Earning royalties from the gross revenue of the franchised stores.
- Having a dedicated income stream for marketing, giving yourself the ability to effectively market your brand.

How do you get started?

You must have the process explained and we at SGL are backed by 30 years of experience to assist you. Our initial meeting would cover the following matters:

- Detailed financials of your business – this is the first thing a franchisee will want to see so that they have something to weigh their expectations by.
- Intellectual property protection by ensuring registration of word and trade marks in the correct classes.

- Setting up an intellectual property holding company, correctly licensing the rights to use the brand to your trading business and establishing a new entity to be the franchisor company.
- A manual setting out how to run the business from the time the door opens in the morning until it closes in the evening.
- A bespoke franchise agreement that properly provides for the particular requirements of your business – this is the most important document to have and will be heavily relied on by you and the franchisee so you must ensure it is prepared by someone very experienced in franchising.

Frequently voiced concerns and our responses include:

It's easy to do cash sales so you never actually know how much an outlet is actually selling.

- That may have been the case 10 years ago, but there is an abundance of point of sales systems and various add-ons that can be obtained cost effectively. Cash is used increasingly infrequently with EFTPOS and credit cards taking over. There are point of sales systems that make it impossible for the EFTPOS machine to work without the till being rung up.

Setting up a franchise is expensive and the returns make it inviable.

- Make sure whatever you do is done properly and always obtain a written fee estimate.
- Depending on your business model, up front franchise fees can range widely but generally you're looking at around \$35,000 as an average franchise fee.

If you have a great business model that has served you well, it may serve others well. Why not increase your brand profile and revenue by franchising it. It will cost you nothing to think about it!

.....

This article was written by Harshad Shiba, Associate at the Award winning firm of Stewart Germann Law Office. Harshad Shiba and Stewart Germann have many years of experience in commercial and franchising law and are committed to maintaining the highest professional and ethical standards.

Email: harshad@germann.co.nz or stewart@germann.co.nz.
Phone: 09 308 9925. www.germann.co.nz

Never settle for second best

Consult New Zealand's longest
established specialist franchise law
firm with over 30 years' experience

SGL

STEWART GERMANN LAW OFFICE
Lawyers, Notary Public

Best Lawyers
Best Lawyers in
New Zealand
Franchise 2013
WINNER

DealMakers
END OF YEAR
ANNUAL AWARDS
WINNER

GLOBAL LAW FIRM
2012
LEGAL AWARDS
WINNER

Member of



Stewart Germann Law Office
has been named Franchise
Law Firm of the Year in
New Zealand for the 2013
Deal Makers Global Awards.

The awards recognise the
excellence of a select number of leading
professional firms from across the globe
for their individual areas of specialisation
within their geographical location

Stewart Germann has over 30 years of
franchising and licensing experience.
The firm acts for franchisors and franchisees
from New Zealand and beyond, with
international contacts in Australia,
UK, Canada and USA.

Put your franchise in experienced hands
contact SGL today.



Stewart Germann Law Office
Princes Court, 2 Princes Street,
PO Box 1542, Auckland Central.

Phone 0-9-308 9925

www.germann.co.nz
stewart@germann.co.nz

DIY BUSINESS PLANS

WWW.ANZ.CO.NZ



With 2014 in full swing, now's the time to take a fresh look at your growth strategies so you can be sure you're steaming towards your goals.

If you already have a business plan, now is a great time to dust it off and revisit your objectives. This guide will steer you through the main points you'll need to keep in mind. If you are yet to create a business plan you are in the right place.

WHY DO I NEED A BUSINESS PLAN?

Running your business without a clearly-defined business plan is like wandering in the dark – sooner or later you're going to lose your way. A business plan keeps you on course and shines a light on your future financial health.

BUSINESS PLANNING HELPS YOU DEFINE AND GUIDE:

- An agreed path for your business
- Key objectives for the next three to five years and how they'll be achieved
- Directions and timelines in which to achieve your goals
- Day-to-day operations and decision-making.

Having a current business plan is an asset to any business – as a tool for seeking capital to succession planning.

WHO'LL WANT TO SEE IT?

- Staff – it gives a clear direction and road map to achieve goals
- Investors and lenders – by showing you have considered all possibilities and are in control
- Potential business partners – by presenting your business in the best light
- Buyers – by giving a clear path for succession and assists to create systems and processes.

PLAN YOUR STRATEGY

If you're planning on showing your business plan to a would-be investor, it's critical that your plan is well-prepared. A good business plan is concise, to the point, and has the facts and figures to back up your assumptions.

Before you put pen to paper, here are a few key tips to keep in mind:

Keep it simple

The secret is to keep it short and sweet – long, complex business plans may put off investors and too often end up gathering dust on a shelf. Aim for a practical plan that you can implement and use for day-to-day planning.

Revisit your business strategy

Before you start working on your business plan, refine your plans and goals for the business.

Involve employees

Involve your employees in the planning process to get both their insights and their buy-in to the plan. This will help build a successful, committed team and identify priorities.

Be realistic

Keep your business plan realistic. Unrealistic sales forecasts could result in a cashflow crisis. They could also damage your credibility – lenders and experienced business people will quickly see through overly optimistic plans.

Be professional

Write and present your business plan as if it's aimed at an outsider. Use a cover sheet and include a contents page, with page and section numbering. Get the plan proof read for clarity, spelling and grammar mistakes and then show the plan to friends and expert advisers.

Write your plan

Start by jotting down a brief history of the business. When did you start trading and what milestones have you reached to-date? What is the current ownership structure?

Keep it simple – if necessary, you can offer the technical detail for people who want to know more in an appendix to the plan.

YOU'LL NEED TO DEFINE:

Your idea

Always describe your product or service in basic terms, without relying on technical jargon. What makes your product or service different? What benefits does it offer? How do you plan to develop the business?

Your experience

Are you considered an expert in your industry? Your individual industry experience is an asset to your business and should be communicated effectively.

Your market

Define the market in which you sell and then focus on the segments of the market in which you compete. How large is each market segment? What is your market share? What are the important trends, such as market growth or changing tastes and the reasons behind the trends?

Your customers

Describe the nature and distribution of your existing customers. Give a typical customer profile for each market segment you target, for example, 'businesses with a turnover of more than \$500,000', or 'first home buyers'.

Your main competitors

Identify your main competitors – keeping in mind that they could be across the street or online. What are the advantages and disadvantages of their products and services compared with yours? Cover issues such as price and quality. This is a good time to explain your competitive advantage – the reasons why your customers will choose you over other alternatives.

Specific business goals

Your business plan should outline your specific goals for some, or all, of the following:

- Financial objectives – for example, to increase turnover or reduce operating costs by 5% this year
- Strategic objectives – for example, to increase the number of clients or customer base by 20% within two years
- Marketing objectives – for example, to increase total sales to existing customers by 10% next year.

Remember to back up your goals with actual data – such as research completed to-date or sales forecasts.

DETAIL YOUR FINANCIAL PERFORMANCE

Set out the historical financial information on your business for the last three to five years. Break the sales figures down. For example, show sales of different types of product or to different types of customers and show the gross margins.

Highlight any major capital expenditure made in the period and provide both an up-to-date balance sheet and profit and loss account. Explain the reasons for movements in profitability, working capital and cash flow and compare them with industry norms.

FORECASTS

Provide forecasts for the next three years. Use the same format as for the historical information, to aid comparisons. Clearly state the assumptions behind your forecasts.

SCHEDULE TIME TO REVISIT YOUR PLAN

Your business, and the market it operates in, keeps changing – sometimes favourably, sometimes unfavourably. This means you should review your plan at least once a year. Revising and updating your plan will keep it relevant as a road map for your business.

GETTING HELP AND SUPPORT

- Ask your accountant or business adviser to give feedback on your business plan to ensure your cost estimates are accurate.
- Have your accountant or an ANZ Business Banker check your financial projections.
- Use the Statistics New Zealand Business Toolbox to access free statistical information to inform your market research.

We have local Business Bankers right across New Zealand who are committed to helping businesses succeed. To get in touch with your local ANZ Business Banker, visit anz.co.nz/businessbanker

.....
Disclaimer: This material is provided as a complimentary service of ANZ Bank New Zealand Limited ("Bank"). It is prepared based on information and sources the Bank believes to be reliable. It is subject to change and is not a substitute for commercial judgement or professional advice, which should be sought prior to acting in reliance on it. To the extent permitted by law the Bank disclaims liability or responsibility to any person for any direct or indirect loss or damage that may result from any act or omission by any person in relation to the material.

This material is for information purposes only. Its content is intended to be of a general nature, does not take into account your financial situation or goals, and is not a personalised financial adviser service under the Financial Advisers Act 2008. It is recommended you seek advice from a financial adviser which takes into account your individual circumstances before you acquire a financial product. If you wish to consult an ANZ Business Banking Manager, please contact us on 0800 269 249.



WORKING BACKWARDS

GREG SHEEHAN CEO, RIGHTWAY LTD

In one of my recent articles I talked about building your successful business as if it were a “paint by numbers” exercise. One of the important points raised was the ability to close the sale. All business people understand the importance of making sales and the impact that has on their cash and profits. Yet so often they have a hopeful, almost wishful approach to this key part of their business.

As New Zealanders we don’t like being too overt. That often reflects on our approach to winning customers as well. Being pushy simply isn’t in our nature as the seller (or the buyer for that matter).

But let me tackle this problem a different way. Most Kiwi business owners offer their products and services out to potential customers like they are fishing. They choose what they consider to be good bait and dangle their line out hoping to get a bite. It’s a case of “here’s my product come and get it”. “I’ve told you about it and maybe you will swim past and it will look attractive enough for you to eat”.

But as we all know with communication, what we often think has been said is not what was heard. Marketing products and services is the same.

Here’s a test. What was being advertised in this magazine, two pages back? See what I mean?

We can spend oodles of money on marketing our product, using the coolest creative advertising and yet it fails to register a response in the target customers mind. Why?

Because we haven’t communicated with them! We haven’t made the link. Here’s what we do at RightWay and what we encourage our business customers to do to win their customers.

First figure out who you want to have as customers. Maybe not every sale is a good one. Spend some time working out who the ideal customer is and then get in front of them. Work out where they swim and make sure you’re in the same water.

Then ask the target customer this question. “I would really love to have you as a customer. What’s it going to take”? A simple yet powerful question!

The reason it’s powerful is that you can now get the information you need to help do what it takes to win that customer. Do they have a concern around price? If so, then now you know. You can choose whether you wish to negotiate. If it’s not price, then what is it? Great products and services are rarely sold and a customer rarely won on price.

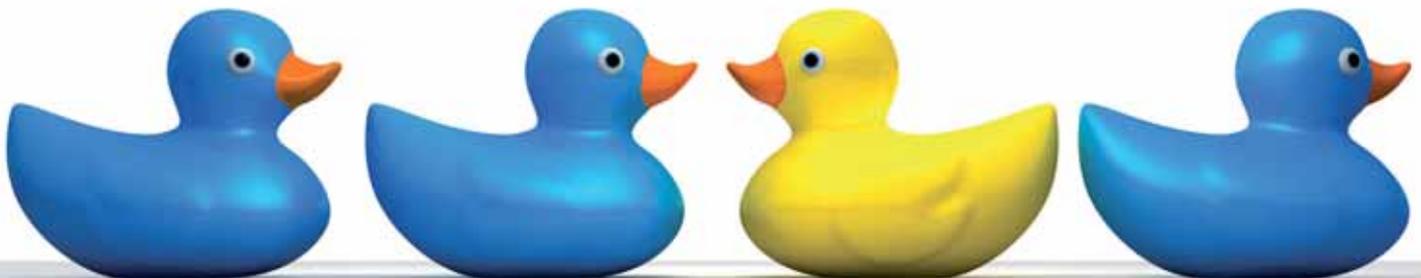
For example does the customer (when you get to the nub of the issue) really want a key aspect of the product or service? Do they need to try something out? Can you give a money back guarantee? Is it an emotional purchase? Are you helping them fix or remove a problem?

To sell you must truly satisfy your customers desire for a solution and you’ll never really know what that is unless you ask them.

So here it is. It’s that simple. Work backwards by first asking your customer what it will take to win their business. Keep stepping back from there to make it happen.

.....
This article was written by Greg Sheehan, CEO of RightWay Ltd – Straight up Accounting for Straight up Kiwi Business.

www.rightway.co.nz



RightWay

*Straight up Accounting
for straight up Kiwi business*



PLATINUM
PARTNER

Does your
accountant
know how
to grow
their own
business?

*(from right here in
the Wairarapa)*

Contact us

0800 555 024 | info@rightway.co.nz
www.rightway.co.nz

CHARTERED
ACCOUNTANTS





BUSINESS SALES & FOREIGN EXCHANGE

NEVILLE CHOKSI LINK ELLERSLIE, AUCKLAND

A substantial percentage of business sales in New Zealand involve Foreign Exchange. Historically major migration trends from New Zealand are with Australia, and to a lesser extent with South Africa, China, India and UK.

The Forex market turns over 4 Trillion a day keeping in mind the recent market fluctuation within the last few months of over 18%. Any business sale transaction either buying a business with foreign exchange or selling and transferring the proceeds to a foreign currency needs to be done with considerable planning. A short fall of 18% can have a potential buyer fail in his commitment and no seller would like to see his capital depreciate by 18% within a few days.

There are several other factors that a buyer and seller have to keep in mind when foreign exchange is involved and as there are several government rules and restrictions and limits for transfer of funds which could jeopardise a transaction.

Due to considerable ignorance in the market people do not realise that currency rates fluctuate almost every second and when they transfer through financial institutions they invariably have no control on the rates and may stand to lose between 2% to 7% of their capital with poor exchange rates.

Substantial amounts should be transferred by telegraphic transfer which is

not only safe, but better in rates from cash transactions by 2 to 7%. The swift code of the bank is the most important detail when affecting a transfer

One of the ways to keep a control on exchange rates , for example if you are expecting USD from overseas into New Zealand firstly open a USD account in any bank in New Zealand and hold the funds in USD this way you keep control of the exchange rate and get a competitive rate as if you transfer the USD in to your NZD account the bank may not give you a competitive rate .

When the exchange rates are favourable to the Australian dollar versus the Kiwi local businesses would be quite an attractive buy for an Australian investor as was the case during 2011–2012, today due to a stronger NZD and weak AUD the Australian business become a good buy for the New Zealand investor.

A potential buyer buying with Foreign Currency has not only to calculate his budget at the current exchange rates but has also to manage the risk of the time period which would take to identify negotiate and finalize a business.

From a Vendor's perspective who is planning to sell and migrate they need to calculate their capital that he will secure on sale of his business at the present exchange rates and then ensure he protects this from market fluctuation during the time period that it takes to sell his business.

From experience we know that the average time taken to sell a profitable business ranges from 1-3 months and in this time frame the vendor and the buyer need to protect their risk from a potential fluctuation of over 18%.

PLANNING TOOLS

Plan ahead for a transaction which involves Foreign Exchange As mentioned earlier with the exception of large corporate, most financial institutions do not make known to the general public the various tools available to successfully manage their "Foreign Exchange Risk"

Depending on the time frame and amount involved one of the best tools to manage a foreign exchange risk is a buy or sell "Foreign Exchange Contract".

The holding cost of the contract is taken from the exchange rate and is calculated by the interest differential between cash rates of the two countries central bank, and this cost is miniscule compared to the fluctuation.

A lack of knowledge of the above rates can invariably result is getting a poor deal.

New Zealand is in the wrong time zone as far as the Forex Market is concerned as the main action of large volumes and maximum movement takes place when the UK European and US markets are functional which is 23.00hrs to 05.00 hours our time.

To combat this one has the option of trying for a better peak buying and low selling rate in what is known as the "Overnight Booking System"



this can be done with financial institutions and private providers whose analyst would even advise the likely resistance and support levels that could result in getting peak exchange rates.

Let's say the buy USD rate is 0.8535 and we would like to achieve a better rate the analyst looking at the charts would advise the present market trend which could be up, down or sideways and likely movement in the next few days depending on the indicators on the technical charts and fundamental economic announcement and the market expectations of the results.

Whist one can try for better rates one must also understand that the rates could move against them and need to protect themselves with strategic stop loss buys or sells.

This is what is know as risk to reward ratio and expert guidance would be required to make informed decisions.

From a vendors perspective, migrating after the sale, a stronger NZD is good news whereas a migrant buyer, buying with foreign money, would benefit from a weaker NZD both need to manage their risk efficiently.

At a crossroads in your working life?

Then get into the drivers seat and take the controls



supershuttle



Super Shuttle has taken off! Join New Zealand's No. 1 airport transfer business now. We're looking for hard working entrepreneurial people who want to take control of their future and be their own boss, in Auckland, Wellington, Christchurch and Dunedin.

You can get:

- Strong cashflow from an affordable investment
- Independence and variety
- Flexibility and a low stress lifestyle
- Satisfaction and enjoyment from your work
- Job security in difficult times

For more information:

Call Nick Stevens 09 555 6040 or 021 641 978

email nicks@linkbusiness.co.nz

Price \$35,000 plus GST and Vehicle & Trailer

Listing Ref 17263



AT A CROSSROADS IN YOUR WORK LIFE?

DRIVE AHEAD TODAY WITH A SUPER SHUTTLE FRANCHISE!

Are you tired of the same old work routine? Are you looking for a fresh start with a brilliant future, security of employment and a strong income for working hard? If you enjoy driving, want to be your own boss and have control over your future employment and if you enjoy meeting new and happy people every day then a Super Shuttle franchise is just the ticket.

The Super Shuttle shared ride airport transport service has really taken off. In the current economic environment air travellers are turning to Super Shuttle in droves for a convenient, cost effective and friendly transfer service to the airport. Our fixed prices mean they know the price before they ride and our shared ride discounts give them door to door convenience with unbeatable value. Companies and the public sector can slash up to 50% off their taxi bill and in a recession when everyone is looking to save money, Super Shuttle's a winner.

Because of customers are "carpooling" they are contributing to a green environment and this has been recognised by the North Shore City Council which recently approved Super Shuttle to use the Northern Busway.

As a Super Shuttle franchisee you can join in the rush for our great service and reap the benefits of your own hard work. Our franchisees are enjoying record income levels as more and more people choose the smart way to get to the airport.

So get into the drivers seat and take control of your future. The nationwide reach of Super Shuttle makes it the market leader with no comparable competitors, says managing director Peter King. "We have been NZ's leading airport transport for over 20 years and our job is to get the travelling public to and from the airports across the country", he says. The Super Shuttle service is available for every flight, every day in 10 centres - Auckland, Hamilton, Rotorua, Hawkes Bay, Palmerston North, Wellington, Nelson, Christchurch, Dunedin and Queenstown - which means that one call to 0800 SHUTTLE (0800 748885) lets travellers book nationwide or they can book online.

"All of this adds up to unprecedented demand for the Super Shuttle service. We are looking for hard working entrepreneurial people who want to be their own boss and directly reap the benefits of their hard work", King says.

In what are uncertain times in our economy, he explains that there are a number of advantages in owning a Super Shuttle franchise:

Super Shuttle provides a franchisee with all their business so new team members do not have to build up a customer base. "You can achieve a strong cashflow and instant profitability without delay from an affordable business because the customers are there waiting for you".

The company also takes responsibility for all credit work and guarantees payment to the franchisee - meaning there is no risk of bad debt. And, because there is no stock involved, there are no stock control problems. "Bad debts and stock control are recognised as the two main difficulties that threaten the viability of small businesses. Neither of these exist with a Super Shuttle franchise."

"Furthermore," says King, "there are no staff problems to worry about, or premises and leases to manage - and weather doesn't affect your ability to make money."

Super Shuttle is a genuine long standing business known for its reputation as a market leader in service and growth. Take the uncertainty out of your work life now with a Super Shuttle franchise and be your our boss.

Because the franchisees will effectively be ambassadors for the country, the company takes great care in choosing the right applicants. "Every day Super Shuttle owner-driver franchisees are responsible for the first impression of visitors to our special country," King says. "As such, we seek individuals who take pride in themselves and their country and who have the vision and desire to become ambassadors for New Zealand."

Franchisee Guy Paterson left a senior management position in the retail sector to join the Super Shuttle team. He now operates multiple vehicles. "We have a great team spirit within the fleet and the Super Shuttle franchise environment allows us to really excel! I enjoy the freedom and independence of being in control of my own destiny and under the Super Shuttle Franchise System I have felt secure and supported from day one". "It's great being my own boss with the challenge of owning a business but I can also rest assured in the knowledge that I am part of a large successful nationwide team. It's never hard getting out of bed to go to work when I know I'm reaping the benefits of my own hard work".

HRV WATER

FOUNDED IN 2004 BY TWO LOCAL ENTREPRENEURS, HRV HAS BEEN A DRIVING FORCE BEHIND THE DEVELOPMENT OF THE HOME VENTILATION INDUSTRY IN NEW ZEALAND.



The market has grown dramatically as the health benefits of a well-ventilated and warmer home have become more widely known and accepted. HRV positioned itself at the forefront of that market by developing an elegant solution to the problem and marketing that solution very effectively. Such was the HRV Group's growth that by 2006 the company achieved Number 1 ranking in the Deloitte Fast 50 list for the fastest growing companies in New Zealand – a remarkable achievement.

Since early 2010, the business has undergone transformational change with a more refined business strategy, improved internal processes and the introduction of a more comprehensive franchise support programme whilst remaining true to its historical sources of success – the product, the sales model and the franchisees. Today, HRV has 20 franchisees across the country, over 130,000 happy healthier customers and a truly dominant position in the market.

Building on this market, HRV has been able to utilise their trusted name to expand their offering to an existing, as well as an ever growing market, by creating the INvironment branding.

OVERALL STRATEGY

HRV has recently expanded its vision from being the leading home ventilation company to being the dominant provider of healthy home solutions. The company's business now incorporates all three elements of the healthy home:- ventilation, heating and cooling; as well as the healthier, complete home water filtration system.

Within each of those markets, HRV sets out to dominate the market through product superiority, intensive marketing and outstanding delivery. Achievement of this strategy requires substantial on-going investment by the franchisor.

HRV prides itself on its relationship with its customers, with very high levels of customer satisfaction. Indeed, 86% of customers say they would buy again from HRV. One of the company's growth strategies therefore is to capitalise on this satisfaction and sell new products and services such as the Water Filter systems to existing customers. Typically customers are called again after about 2 years with an offer, (sometimes coupled with a promotion). There is a strong indication that product offering will increase, also in this division.

HRV WATER

The HRV Total Home Water filtration system is installed to your incoming water supply before it comes into your home. Not only will you enjoy clean, healthy drinking water but you will also have that same filtered water for showering, bathing and gardening.

The advanced 4-stage filtration system removes sediment, chlorine and a range of metals, allowing you clean, healthy water from your tap

SALES STRATEGY

Direct selling is the backbone and engine behind HRV's revenues. The system is used throughout the company and is a fully documented, proven selling system that works for any territory, any geographical and demographical area.

The system is scalable to licensees' individual operations, it is replicable and it produces outstanding results. The system is so effective, that when recruiting key sales staff, licensees do not select for the best salespeople. They recruit individuals that match the company's culture, drive and motivation and then teach the new recruits how to use the sales system. This keeps the company fresh and outstanding from competitors; it's the HRV way.

The key target market for the sale of new HRV water systems is residential home owners. Lead generation arises from:

- Door to Door prospecting through its 'SalesMate' technology
- Inbound phone calls from marketing campaigns such as TV commercials, website etc
- Customer referrals
- Home shows and other similar events

- Partnerships and sponsorships
- Direct telemarketing where well-trained outbound calling specialists generate appointments for field sales staff to carry out in-home presentations on the company's products

Probably the most obvious and easiest way to create momentum is through the use of the existing database and clients who are already have the HRV Ventilation system. With 86% of customers saying that they would buy another product or service from HRV, it also provides an on-going business opportunity for HRV. This includes servicing and filter replacement of existing systems.

Most sales activity occurs at a Licensee level. Activity levels and performance measures are monitored closely against benchmark statistics to ensure each team member is being as effective as possible. Coaching licensees in the disciplined and effective implementation of this model within their business is therefore a central element of success, both for HRV and the licensees themselves.

SKILLS REQUIRED TO RUN THE BUSINESS

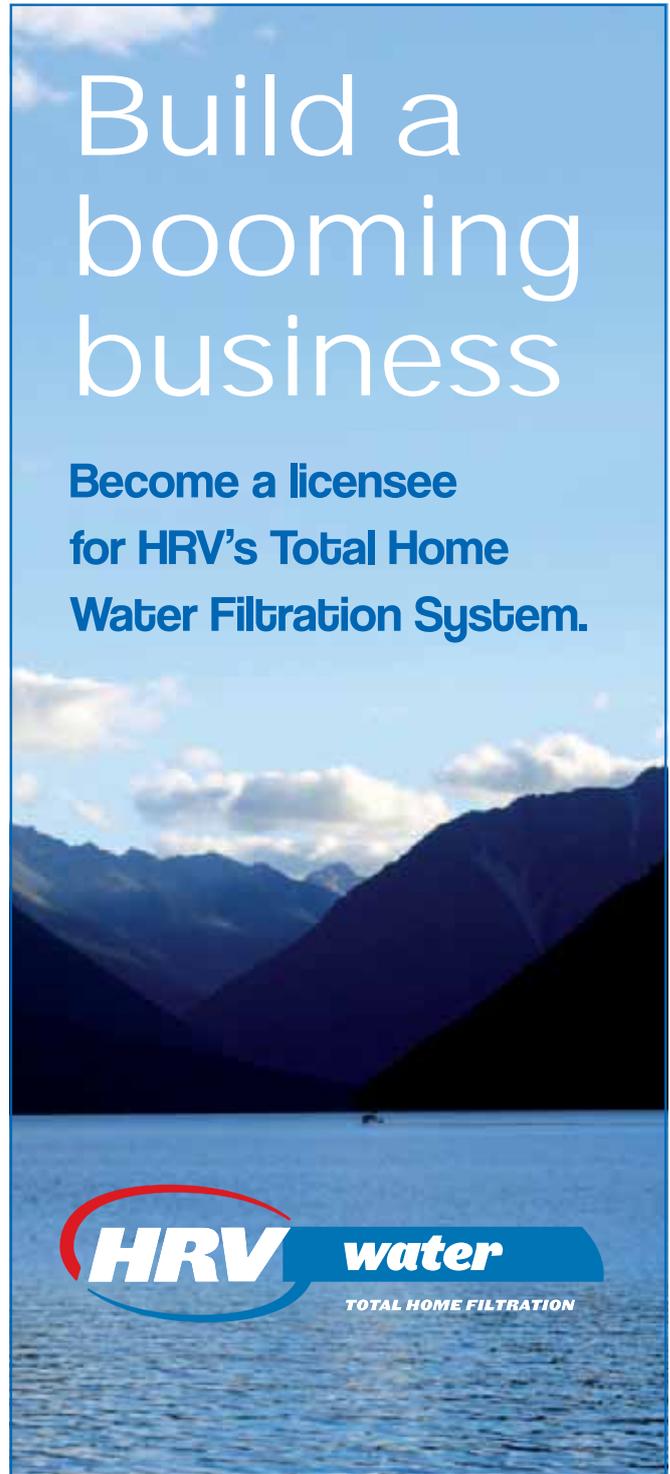
Having the right attitude and the right skills is key to success with any business. HRV, over the years, have identified that to be successful, licensees will:

- Need to be closely engaged with the business personally, 100% committed to the business and brand, and highly motivated to personally succeed
- Show a willingness to jump in at all levels of their organisation, as and when required
- Will do things "the HRV Way"
- Have the ability to inspire all their staff and contractors to ensure that they work together for the mutual success of all concerned. This applies particularly to sales staff and contractors.
- Be very good inductors, educators and coaches building skilled, committed teams
- Be good business people who are not only commercially focused and results orientated, but also people who understand their business. The HRV business model is based on a strong and proven sales system.
- To really succeed in this business therefore, the new owner(s) will also require strong sales and sales management skills.

Typically the above skills and business knowledge will be derived from either having previously owned and managed your own business or worked in a sales environment, preferably at a senior level in a larger company. Experience with construction or building products is not a prerequisite as full training is provided on the products themselves.

Today is the time to start building equity in a business that is low-entry, enjoys unrivalled profits and making people healthier while enjoying a great lifestyle.

.....
With the Coromandel and some of the Auckland territories already sold you must be quick to reserve your territory.



Build a booming business

Become a licensee for HRV's Total Home Water Filtration System.



To find out more contact:

RUDY KOKX
 09 555 6042 or rudyk@linkbusiness.co.nz
 \$20,000 per exclusive territory



TOYWORLD

where the best toys come from

NEW BUSINESS OPPORTUNITIES

ARE YOU PASSIONATE ABOUT RETAILING AND WANT TO OWN YOUR OWN BUSINESS?

JOIN AUSTRALASIA'S LARGEST INDEPENDENT TOY RETAIL GROUP

Toyworld is continuing its expansion in selected locations throughout New Zealand, and are looking for the right people to join us in these exciting new ventures. We are the experts in toy retailing with over 200 stores throughout New Zealand and Australia.

TOYWORLD STORE OWNERS ENJOY MANY BENEFITS, INCLUDING...

- Exclusive use of the Toyworld brand, recognised and respected for over 38 yrs
- Preferential supplier discounts and payment terms
- National advertising campaigns to generate sales growth, brand awareness and market share
- Merchandising support available from shop design, fit out, through to the store opening
- Computerised point of sale system coupled with business analytics and KPI benchmarking
- Group product and buying benefits including access to all major international & local brands
- Direct import programs designed to offer a point of difference and enhance gross margins and profit



THE TOY BUSINESS IS A DYNAMIC & FUN INDUSTRY, DON'T MISS THIS EXCITING OPPORTUNITY!

The range of capital investment and opportunities vary between locations. If you would like further information please contact:

Nick Stevens | Director
Link Business Broking Ltd
Level 1, 401 Great South Road, Ellerslie,
Auckland, New Zealand

Tel: +64 (0)9 555 6040 | Mob: +64 (021) 641 978
nicks@linkbusiness.co.nz

www.linkbusiness.co.nz



NEW ZEALAND'S TOY EXPERTS!

www.toyworld.co.nz ☆  facebook.com/toyworldnz

BUSINESS OPPORTUNITIES

THE LINK NETWORK

We have offices with dedicated business sales professionals across New Zealand, Australia and South Africa

NEW ZEALAND linkbusiness.co.nz

LINK Northland 09 2220120
northland@linkbusiness.co.nz

Auckland, Wairau Valley 09 444 3039
wairauvalley@linkbusiness.co.nz

Auckland, Ellerslie 09 579 9226
ellerslie@linkbusiness.co.nz

Bay of Plenty & Waikato 07 579 4994
bayofplenty@linkbusiness.co.nz
waikato@linkbusiness.co.nz

Wellington 04 472 7602
wellington@linkbusiness.co.nz

Christchurch & South Island 08 366 3394
christchurch@linkbusiness.co.nz

HEAD OFFICE
LINK Business Franchising Ltd 09 579 9226
Level 1, 401 Great South Road
Ellerslie, Auckland 1061

For further LINK Franchising Opportunities please contact the Franchise Manager Kevin Atkinson, kevina@linkbusiness.co.nz

AUSTRALIA linkbusiness.com.au

Sydney +61 (02) 9899 1999
sydney@linkbusiness.com.au

Newcastle +61 (02) 4915 8415
newcastle@linkbusiness.com.au

Sunshine Coast +61 (07) 5452 9802
sunshinecoast@linkbusiness.com.au

Brisbane +61 (07) 3831 2300
brisbane@linkbusiness.com.au

Gold Coast +61 (07) 5572 2122
goldcoast@linkbusiness.com.au

South Australia & Northern Territories
1300 763668 adelaide@linkbusiness.com.au

SOUTH AFRICA linkbusiness.co.za

Gauteng
Free State
Kwazulu-Natal
Eastern Cape
Western Cape

CONTENTS

OF BUSINESS OPPORTUNITY SECTION

- 26 NORTHLAND
- 28 AUCKLAND
- 43 COROMANDEL
- 44 WAIKATO
- 47 TAUPO & TURANGI
- 48 BAY OF PLENTY & ROTORUA
- 51 NAIPIER, HAWKE'S BAY, GIBSORNE & WAIRAPA
- 52 WELLINGTON
- 53 NATIONWIDE
- 57 NELSON, MARLBOROUGH & WEST COAST
- 58 CHRISTCHURCH & CANTERBURY
- 60 CENTRAL & SOUTHERN SOUTH ISLAND
- 61 CLASSIFIEDS

Businesses for sale – Northland

THE NORTHERNER HOTEL

REF 17019



The Northerner Hotel in Kaitaia is one of the largest accommodation complexes north of the Bay of Islands, with 70+ rooms across approximately 8,514m² of land. Total building area is approximately 3,781m².

Situated in a high visibility area with excellent frontage, the layout promotes accessibility to passing traffic.

Location: Kaitaia **Asking Price:** \$4,250,000

Broker: Michael Osborne / 027 242 6881 / michaelo@linkbusiness.co.nz

LUXURY FREEHOLD LODGE/5 STAR + SEA VIEWS

REF 17211



This award winning property is located on the cliffs of 'Romantic Russell' in the Bay of Islands. Having undergone a sophisticated renovation in 2008 / 2010, the lodge now offers 5 star accommodation to guests. Earn an income with 4 luxury guest suites, each with incredible views off the private decks. All suites are self-contained with kitchenettes and ensuite bathrooms.

Location: Russell **Asking Price:** \$2,700,000

Broker: Michael Osborne / 027 242 6881 / michaelo@linkbusiness.co.nz

PURE BLISS, LIFESTYLE & INCOME

REF 16983



Here is your chance to purchase freehold land and buildings with a profitable business component, just meters from the serene Kai Iwi Lakes. This home and income property is a true lifestyle opportunity for those seeking a relaxing environment away from the rush of the city. The business will keep you active and generate a handsome yearly surplus.

Location: Dargaville **Asking Price:** \$2,500,000 + GST (if any)

Broker: Michael Osborne / 027 242 6881 / michaelo@linkbusiness.co.nz

ROADRUNNER TAVERN/FHGC OR LEASE

REF 17005



1. Freehold Going Concern (FHGC). Priced at \$1,250,000, you'll be acquiring a 4,337m² block of land with 600m² of buildings, including wholesale and storage.
2. Lease. Priced at \$380,000, the business operation includes a tavern/bar and an expansive retail liquor store. Annual sales of over \$1,200,000 with the potential to grow the business to the local and tourist markets.

Location: Paihia **Asking Price:** \$1,200,000

Broker: Michael Osborne / 027 242 6881 / michaelo@linkbusiness.co.nz

WHANGAREI MOTEL/PRIME LOCATION/18 ROOMS

REF 16945



This motel features 18 rooms over three accommodation types; a compact studio, executive studio, and 1 bedroom unit. All chattels have been recently upgraded so this is a turnkey operation. Owners accommodation comprises a spacious 3 bedroom, 2 bathroom home with ample storage. The business presents a profitable opportunity which would be perfect for new entrants into the industry.

Location: Whangarei **Asking Price:** \$850,000

Broker: Michael Osborne / 027 242 6881 / michaelo@linkbusiness.co.nz

ONE TREE POINT MOTEL / LIFESTYLE & PROFIT

REF 16970



The motel features 14 rooms, each furnished to an exceptional standard with quality chattels. Facilities include a well appointed conference room and an outdoor BBQ area with seating. Owners accommodation is located separately from the motel, with space and independence in mind. Located just 200m² from the beach, 10 minutes from Ruakaka and 30 minutes from Whangarei.

Location: Whangarei **Asking Price:** \$670,000

Broker: Michael Osborne / 027 242 6881 / michaelo@linkbusiness.co.nz

FREEHOLD INVESTMENT OPPORTUNITY

REF 17090



Located in Kamo (a fringe suburb of Whangarei), this commercial property is an excellent passive investment opportunity.

Two current tenants are generating an approximately 8% return.

Leases 3 by 2 with rights of renewal.
2 yearly rent reviews.

Location: Kamo **Asking Price:** \$555,000

Broker: Michael Osborne / 027 242 6881 / michaelo@linkbusiness.co.nz

WALTON PARK MOTEL/26 UNITS WORTH

REF 17018



Located on State Highway 1, the main thoroughfare to Northland, Walton Park Motel offers accommodation across 26 rooms with a broad target market. The complex features 2 separate conference facilities, a swimming pool and BBQ area and a restaurant/bar (which is not currently operated – a perfect opportunity for you to boost the bottom line).

Location: Warkworth **Asking Price:** \$525,000

Broker: Michael Osborne / 027 242 6881 / michaelo@linkbusiness.co.nz

MOST POPULAR FRANCHISED PIZZA STORE

REF 16741



A popular franchised pizza store with great turnover and good profit margins, located within a busy block of shops with plenty of car parks. This store is located in one of the largest towns in Northland, which is also a popular tourist destination. Average T/O \$14,000 per week excl. GST and growing. More retail sales, few deliveries. Rent of \$743 including GST per week. 100% staff managed store. Huge territory.

Location: Northland **Asking Price:** \$490,000

Broker: Anil Vazirani / 021 0277 8149 / anilv@linkbusiness.co.nz

KINGSWOOD MANOR/18 UNITS

REF 16967



This profitable motel in Whangarei offers an attractive investment for a purchaser looking for future growth potential. The operation features 18 self-contained studios with 1 honeymoon unit. An owners apartment with 2 bedrooms, separate lounge and/or conference facility will accommodate you and the family comfortably. A private spa pool is also yours to enjoy.

Location: Whangarei **Asking Price:** \$470,000

Broker: Michael Osborne / 027 242 6881 / michaelo@linkbusiness.co.nz

WAYFARER MOTEL/25 UNITS

REF 17002



Located on Commerce Street, Kaitaia, this 3 star Qualmark level, 25 unit motel is part of the national ASURE chain. Units are in excellent condition thanks to the solid construction and attention to detail. It's clear why this motel is a hit with both leisure guests and corporates. Facilities include an outdoor pool and spa, BBQ area, 2 kitchens, guest laundry, off-street parking, SKY guest select and wifi internet.

Location: Kaitaia **Asking Price:** \$450,000

Broker: Michael Osborne / 027 242 6881 / michaelo@linkbusiness.co.nz

CYPRESS COURT MOTEL/11 UNITS

REF 16968



By far the best value motel in Whangarei. Motivated vendors with a genuine reason for sale. The property consists of 11 beautifully appointed units, with solid brick and block construction. Facilities include a spa pool, outdoor BBQ area, shared laundry, wifi internet, and two conference facility options. Superior owners accommodation with 3 bedrooms, 2 lounges and 3 bathrooms.

Location: Whangarei **Asking Price:** \$350,000

Broker: Michael Osborne / 027 242 6881 / michaelo@linkbusiness.co.nz

CHILD CARE CENTRE/NORTHLAND

REF 16843



- MOE license for 30 children over 2's.
- Lovely set up – Great location - Well known centre.
- Currently running at 80% full.
- Good rent and lease.
- New owners could do much better.

Location: Northland **Asking Price:** \$299,000

Broker: Pra Jain / 027 2794652 / praj@linkbusiness.co.nz

BAYVIEW MOTEL. A PROFITABLE OPPORTUNITY

REF 17004



The equation is easy: Prime, waterfront location in central Paihia + low entry cost + profitable business = an incredible opportunity. The vendors have instructed us to sell the Bayview Motel lease, which has 10 years remaining. A genuine reason for sale means your offer will be considered seriously. All chattels have been recently upgraded so you won't have to spend a cent on in-room renovations.

Location: Paihia **Asking Price:** \$250,000

Broker: Michael Osborne / 027 242 6881 / michaelo@linkbusiness.co.nz

SALTY BAR PAIHIA/PERFECT LOCATION

REF 17061



Seize the moment and grab this very rare opportunity. Famous in Paihia, the Salty Bar is a popular spot for tourists and locals after dark.

Situated on Kings Road (where the majority of backpackers are based), the location is the envy of other operators. Just 100 metres walk to the beach and plentiful parking at your doorstep.

Location: Paihia **Asking Price:** \$165,000

Broker: Michael Osborne / 027 242 6881 / michaelo@linkbusiness.co.nz

THE APPLIANCE GUY/PROFITABLE SMALL BUSINESS

REF 17076



This business based in Hikurangi/Whangarei, Northland would suit a qualified electrician and knowledgeable fixer-upper who wants to be their own boss and work their own hours.

Priced at \$130,000 excluding vehicle (+ \$10,000) and parts/store credits (+ \$10,000) or \$150,000 all inclusive.

Location: Whangarei **Asking Price:** \$150,000

Broker: Michael Osborne / 027 242 6881 / michaelo@linkbusiness.co.nz



This is the business that you are always looking for but is so hard to find:

- EBIT of \$1.3M and consistently growing
- Revenue in excess of \$11.5M and consistently growing
- Always have been many competitors in the market
- Widespread distribution
- No particular supplier dependence
- Very successful, replicable, business model
- Monthly revenues well balanced
- Income well spread across many retail outlets
- Integrated IT systems between warehouse and shops
- Price includes \$1.2M of stock and \$1.2M of fixed assets.

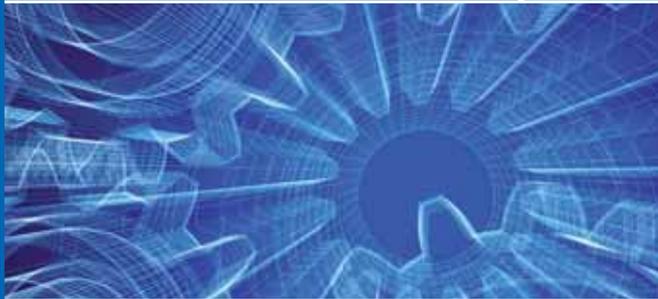
Interested Purchasers should be prepared and qualified to take over a significant portfolio of leased properties.

Location: Auckland **Asking Price:** \$5,850,000

Broker: Elaine Ford / 0274 459 852 / elainef@linkbusiness.co.nz

MANUFACTURING. LOW RISK. \$1M + PROFITS

REF 16960



Long established Auckland based manufacturing/importing business.

Makes and distributes a proprietary product range to over 1,500 Wholesale and B to B customers. Solid and reliable history of \$1 M+ profits over a number of years yet there remains plenty of opportunity to improve the business further.

Very high barriers to entry for competitors. Could be run under management. This is a one of a kind business with high level of repeat sales.

Location: Auckland **Asking Price:** \$4,150,000

Broker: Bruce Cattell / 021 779 439 / brucec@linkbusiness.co.nz

FRANCHISED SUPERMARKET IN A BUSY SUBURB

REF 15799



A massive supermarket with a floor area of more than 1500m² selling grocery, liquor, meat, seafood, fruit and vegetables.

Weekly store sales \$200,000 plus Lotto sales \$6,000–\$7,000 with good profit margins and huge potential of further growth.

Fully staff managed with minimal input from the owners. Reasonable rent, long secured lease, plenty of dedicated car parks.

This business is well set up and located in a busy commercial/industrial and residential area. The current owners have successfully run this business for 7 years. A rare opportunity not to be missed!

Location: Auckland **Asking Price:** \$2,800,000 + SAV

Broker: Anil Vazirani / 021 0277 8149 / anilv@linkbusiness.co.nz

DID YOU INVEST IN XERO?

REF 17026



Software business in Hot eGRC (Governance, Risk, Compliance) space poised to enter the global market with a proven, field tested, SAAS (cloud based) solution with an extensive, current, prospect pipeline in NZ.

Predicted revenue growth of at least \$7M a year.

Interest is welcome from Investors/Purchasers with the required level of experience and funding to inject sufficient working capital or infrastructure to underpin a very rapid growth.

Up to 75% of the company may be available and early incremental investment is welcome.

Location: Auckland **Asking Price:** Expressions of interest up to \$15,000,000

Broker: Elaine Ford / 0274 459 852 / elainef@linkbusiness.co.nz

Businesses for sale – Auckland \$1 Million +

PALMERS PLANET NEXT OPPORTUNITY

REF 13173



There are now two Palmers Planets up and running with a third to be built soon. We have another site in Auckland and Wellington in mind for an experienced enthusiastic new owner to look at. If you have great retail and people management skills and want the opportunity to build a large retail business then this could be the challenge you are looking for!

They are a destination for customers for a whole lot of reasons! The stores offer a high-quality retail experience (especially appealing to the female customers who are the target market). Modelled on European garden centres but keeping the NZ customers in mind, these are stunners! Several years of research has gone into getting this concept ready for market. What will you sell? Plants and garden purchases of course! But also anything from a spa pool, to outdoor furniture, clothes, accessories, children's gifts, there will be something for everyone in the family!

Location: Auckland **Asking Price:** Approximately \$2,300,000
Broker: Laurel McCulloch / 021 786 813 / laurel@linkbusiness.co.nz

MANUFACTURING IN AUCKLAND \$600K PROFITS

REF 17200



New to the market this 25 year old Auckland based manufacturing business supplies a high growth market sector.

Skilled staff in place and long established customer relationships. Straightforward to run. Good cash flow, great profits and plenty of growth potential evident. This business will sell quickly.

Location: Auckland **Asking Price:** \$2,300,000
Broker: Bruce Cattell / 021 779 439 / brucec@linkbusiness.co.nz

CASH IN ON THE AUCKLAND BUILDING BOOM!

SOLD



This unique business is a specialist provider of solutions to the booming residential and commercial construction market.

It supplies a fully integrated range of services from design, consents, equipment, installation and ongoing servicing. Would suit an experienced operator with a civil engineering or construction related background.

Location: Auckland **Asking Price:** \$2,250,000
Broker: Bruce Cattell / 021 779 439 / brucec@linkbusiness.co.nz

SOFTWARE & SERVICES. GLOBAL POTENTIAL

REF 16906



This long established business supplies a software suite from the Cloud on a SAAS basis to a niche commercial market sector.

Extensive repeat custom. Skilled staff in place. Modern development platform. Already very profitable, this business represents a truly global growth opportunity for a buyer with international business development skills.

Asking Price: Expressions of interest over \$2,000,000 invited
Broker: Bruce Cattell / 021 779 439 / brucec@linkbusiness.co.nz

PLASTIC RECYCLING MANUFACTURER

REF 16655



A truly unique business converting waste plastic products into products which are exported around the world.

Owner is retiring due to ill health after a lifetime in designing the machines and methods to produce these everyday products supplied to other businesses.

Currently situated in Auckland this business could be relocated if required.

The price includes machinery at less than half the replacement cost of \$1,000,000 and exclusive NZ wide supply contracts and also includes the method of production. Stock approximately \$20,000.

Location: Auckland **Asking Price:** \$2,300,000

Brokers: Robin Harris / 021 968 779 / robinh@linkbusiness.co.nz and
Garth Nell / 027 296 1783 / garthn@linkbusiness.co.nz

AUCKLAND MANUFACTURER. \$450K+ PROFITS

REF 16896



Established over 30 years ago, this Auckland based manufacturing business produces a niche line of items for a cross section of industries and many Blue Chip names can be seen on the customer list.

The skilled staff team in place are well qualified and know the business thoroughly. The systems, staff and reputation the business has provide a solid foundation for a new owner to take over and grow further. Retirement sale.

Location: Auckland **Asking Price:** \$1,800,000

Broker: Bruce Cattell / 021 779 439 / brucec@linkbusiness.co.nz

WAIHEKE DEVELOPMENT OPPORTUNITY

REF 16966



A rare opportunity is now available to purchase a freehold block of land at Onetangi on Waiheke Island. One of the best development opportunities.

This 4320m² block is just 100 meters from Waiheke's largest North facing sandy beach, within walking distance of two cafes and a bar/restaurant. A professional function (wedding and conference) facility is just moments away.

Location: Waiheke Island **Asking Price:** \$1,500,000

Broker: Michael Osborne / 027 242 6881 / michaelo@linkbusiness.co.nz

B TO B VALUE ADDED PRODUCTS. \$350K+ PROF.

REF 15890



Established more than 25 years this Auckland based business adds value to a niche range of imported and locally sourced non-food products and supplies them to over 5000 business, education, corporate & government clients. Proven & highly effective new client acquisition processes are in place and provide a considerable competitive advantage. An established supply chain, excellent staff team and strong relationships with a well diversified customer base round out the package!

There remains plenty of opportunity for a new owner with energy and sales & marketing skills to take this business to the next level. Retirement Sale.

Location: Auckland **Asking Price:** \$1,250,000

Broker: Bruce Cattell / 021 779 439 / brucec@linkbusiness.co.nz

ICONIC & UNIQUE DEVONPORT HOTEL

REF 17210



Majestically positioned on this prominent Devonport site, the Esplanade Hotel was built by the Great Northern Brewery Company in 1903. In New Zealand, few hotels from the turn of the century have survived to this day. The Esplanade is particularly rare with its fine and ornate façade still very much in original form.

Every consideration has been given to prioritize the world class views out over the picturesque Auckland Harbour and Windsor Reserve. The hotel's noble balcony above the front entrance, still the siting of the guest lounge, offers unparalleled views down to the promenade and beyond.

The Esplanade truly is an awe-inspiring landmark – historic and surviving proof of New Zealand's vibrant and rich past.

The possibilities for the building and business are endless but some options include - luxury apartments with high end ground floor retail, ultra-chic boutique hotel redevelopment, and various high-end dining options.

In the right hands, The Esplanade could just well become one of Auckland's premier hospitality destinations.

- First time to market in over 10 years
- Premium waterfront Auckland location with easy access to the CBD (10 minutes by ferry!)
- Part of Auckland's rich historical fabric
- Suit Investor, Developer, or Owner Operator
- Currently run as a luxury hotel and restaurant by the building owners.
- Rare opportunity - upgrade to 5 star, boutique hotel & function venue

TO SOLD BY TENDER (CLOSES 2ND MAY 2014)

The vendor reserves the right to accept offers prior to the tender closing.

Location: Devonport **Asking Price:** For Sale By Tender

Brokers: Michael Osborne / 027 242 6881 / michaelo@linkbusiness.co.nz and Nick Giles / 021 676 832 / nickg@linkbusiness.co.nz

IMPORT/DISTRIBUTION. TURNAROUND NEEDED

REF 17114



Long established Auckland based business imports and distributes branded hi-tech products on an exclusive agency basis.

As recently as 2011, this business had revenues approaching \$6M with \$700,000 + profits to the owners. 2014 revenue now \$3.3M and breakeven profits. Book value of stock and fixed assets is circa \$1.2M.

Bring your turnaround skills and reap the rewards. Strict confidentiality applies.

Location: Auckland **Asking Price:** Offers over asset value invited
Broker: Bruce Cattell / 021 779 439 / brucec@linkbusiness.co.nz

KIWI DISPOSALS. IMPORT/DISTRIBUTION/RETAIL

REF 16722



Huge opportunity here for a savvy purchaser to re-build profit and create capital gain. Long established Auckland based KIWI DISPOSALS imports and distributes a niche range of Army Surplus, work-wear, security, hunting, camping, leisure and outdoor related clothing and equipment.

Well established, wholesale, retail and e-commerce channels are in place. Good profits to owner with potential for plenty more. Skilled staff and management in place. Customers demand nationwide expansion. This is a fun business with unique product lines, high margins and obvious ways for a savvy buyer to significantly improve revenue and profits.

Sale includes \$670,000 in stock with a retail value in excess of \$2M.

Location: Auckland **Asking Price:** Offers over \$1,100,000 invited
Broker: Bruce Cattell / 021 779 439 / brucec@linkbusiness.co.nz

EXCEPTIONAL SALES BUSINESS FOR \$1.1M HAS RETURNED \$800K EBIT IN ONE YEAR!

REF 16769



Become part of a very successful well established North Shore franchise business.

This is a unique chance to take over an existing territory with an existing database, recurring revenue and large potential growth supported by exceptional systems and processes.

Unusual circumstances mean this business had a temporary dip in performance, still returning a normalised EBIT of circa \$350K though after a salary of \$100K to owner or General Manager.

The owner has another successful business too and it is his new passion, is it your gain?

If you have finance available, the energy required and even better warehouse and office space then call without delay. The identity of the business will only be disclosed to qualified buyers.

Location: Auckland **Asking Price:** \$1,100,000
Broker: Elaine Ford / 0274 459 852 / elainef@linkbusiness.co.nz

Businesses for sale – Auckland \$1 Million +

SUPERMARKET ON THE SHORE

REF 16025



We proudly introduce this rare opportunity to the market, a well known supermarket on the North Shore. Premier location with ample parking. The turnover is \$110,000 per week. The shop is located in a fast developing area with a lot of potential to go even further. Top quality plant in excellent condition. The owner going overseas, hence they need to sell this great business.

Location: North Shore **Asking Price:** \$1,580,000 plus stock
Broker: Mei Wang / 027 436 7848 / meiw@linkbusiness.co.nz

DAIRY & HEALTH PRODUCTS MANUFACTURING

REF 17332



Expressions of interest in strict confidence are invited to acquire this well established contract manufacturing plant. This Auckland based dairy and natural health products manufacturing company offers a complete contract manufacturing service including customers tailored product solutions in a wide range of export grade products.

Location: Auckland **Asking Price:** \$1,500,000
Broker: Meng Murphy / 022 088 9118 / mengm@linkbusiness.co.nz

SUPERB NORTH SHORE RESTAURANT

REF 17065



This is a fantastic restaurant with good history, very loyal customers, and a nice strong lease in place. Brilliantly set up and certainly one of my favourite places to visit as a customer! Average sales are reported as \$25,000 per week and an owner operator stands to make over \$350,000 here. The great thing is, it has not even reached its full potential!

Location: Takapuna **Asking Price:** \$995,000
Broker: Nick Giles / 021 676 832 / nickg@linkbusiness.co.nz

PROFITABLE ENGINEERING IN AUCKLAND

SOLD



Well established, engineering business involved in structural steel, fabrication, welding and general engineering.

Excellent reputation with some on-going work secured by contract. 2013 revenue circa \$1.85M with consistent and long profit history. Further opportunities for growth.

Location: Auckland **Asking Price:** SOLD **Ref:** 16569
Broker: Bruce Cattell / 021 779 439 / brucec@linkbusiness.co.nz

IMPORT DISTRIBUTION – AUTO PARTS

REF 16132



This medium sized specialist parts business has been operating since the 1960's and is a leader in the automotive parts industry. The business focuses on; Importing, Wholesaling (B2B), Trade and Retail Sales, and Component servicing. This turnkey business has it all; Cash surplus of \$300,000+, Been around for a long time, Highly skilled staff, The key supplier of choice to many companies and individuals.

Location: Onehunga **Asking Price:** \$990,000
Broker: Basil Badenhorst / 0224 548 348 / basilb@linkbusiness.co.nz

A SIMPLY WONDERFUL WAIHEKE CAFE

REF 17189



One of the best performing hospitality businesses on the island with average weekly sales reported by owner of over \$25,000p.w year round. Superb location with spectacular views over the water. The facilities are excellent. The cafe is run mainly under management. This business should afford a lucky buyer with a fabulous lifestyle and an owner operator should expect to earn over \$300,000p.a.

Location: Waiheke Island **Asking Price:** \$875,000
Broker: Nick Giles / 021 676 832 / nickg@linkbusiness.co.nz

RESTAURANT & BAR PONSONBY FOR SALE

REF 17081



- Located on Ponsonby Road
- Now under management
- Vendor needs to sell and focus on other businesses
- Annual sales are \$1.17M (excluding GST)
- Large premises with both inside and outside seating
- Reasonable rent/long secured lease.

Location: Ponsonby **Asking Price:** \$870,000
Broker: Henry Han / 021 516 588 / henryh@linkbusiness.co.nz

KIWIBANK & POST SHOP

REF 14792



Very busy Kiwi Bank, Post Shop and Stationery Store serving more than 500 customers every day.

Located in an affluent and fast growing Auckland Suburb. Busy Mall location with plenty of car parks.

A rare opportunity not to be missed.

Location: South Auckland **Asking Price:** \$760,000 plus stock
Broker: Anil Vazirani / 0210 277 8149 / anilv@linkbusiness.co.nz

BUSY 5 DAY CBD CORPORATE CAFÉ & CATERING REF 17168



This attractive, well equipped café enjoys a key busy location in a prime position in the heart of the city. It features indoor/outdoor seating and achieves more sales in 5 days than what most cafes manage in 7. And coffee sales are huge! It also caters to several corporate clients that are within easy walking distance of the café.

Location: Auckland **Asking Price:** \$725,000 plus stock
Broker: Greg Mullins / 021 943 844 / gregm@linkbusiness.co.nz

CAFE & CATERING BUSINESS FOR SALE! REF 15201



Rarely do I see a cafe of this size with space for children and adults. This cafe has a special atmosphere, a place where everyone can really relax. Cafe T/O is \$17,000/week. Rent is very reasonable. Great indoor and outdoor flow. Large commercial kitchen with quality stainless steel plant. Genuine reason for selling, good accounts. Very reasonably priced. Don't miss out!

Location: Auckland **Asking Price:** \$450,000 plus stock
Broker: Roger Cook / 027 432 2325 / rogerc@linkbusiness.co.nz

CACI/OUTSTANDING PROFITS REF 17277



A unique opportunity has just opened up to purchase this high profile business that comes with an established client base, top quality fit out, excellent staff and systems. This is a very special business based in Auckland. The motivated vendor is looking for an owner who has a passion for this industry and will make the business grow. Full training provided.

Location: Auckland **Asking Price:** \$645,000
Broker: Nick Stevens / 021 641 918 / nicks@linkbusiness.co.nz

TOP SUSHI SHOP – EXCELLENT PROFIT REF 17204



- One of best sushi shops located in a busy shopping Mall
- Well designed, wonderful fit-out
- Simple menu/good systems in place
- Vendor reports weekly sales of \$18,000 to \$19,000
- Full training/support will be given.

Location: Lynn Mall Shopping Centre **Asking Price:** \$635,000 plus stock
Broker: Robert Sohn / 021 345 350 / roberts@linkbusiness.co.nz

BEAUTY OF A BUSINESS – IMPORT DISTRIBUTION OF BEAUTY COSMACEUTICALS – RETURNING \$350K +

UNDER CONTRACT



This well established business imports market leading beauty cosmaceutical products and distributes them to a wide variety of salons, major retailers, beauty shops, pharmacies, appearance clinics and direct to the public through an online portal.

With impressive year on year growth since 2009, healthy product margins and low overheads, this business is generating a cash surplus to a working owner in excess of \$350,000.

The beauty products are global, market leading and award winning with a well deserved reputation in the local market for being best in class. A new product launch in the second half of this year through the extensive distribution network is already providing additional growth and the outlook for the 2015 year is for continued growth.

Act quickly to secure this excellent opportunity as the current owners are moving overseas.

Location: Auckland **Asking Price:** \$650,000 **Ref:** 17202
Broker: Kevin Francis / 021 822 100 / kevinf@linkbusiness.co.nz

Businesses for sale – Auckland

CHILDREN EDUCATION/NICHE MARKET BUSINESS REF 17225



- Long established and easily run business.
- Operating in NZ and Australia with great client base.
- Enormous potential to expand further in both countries.
- Home run business – ideal for H/W team or partnership.
- Accounts show normalized profit for working owner over \$230,000.

Location: Auckland **Asking Price:** \$625,000
Broker: Pra Jain / 027 279 4652 / praj@linkbusiness.co.nz

SERVICE STATION – BUSY SUBURB REF 17118



Recently refurbished Service Station with food outlet. Fuel turnover close to 1.3M litres per annum with good margins. Shop sales \$11,000–\$12,000 per week plus food sales of \$2,500 per week and growing. Great profit margins. Being a busy suburb, there is limitless potential of growth by operating 24 Hours. Rent \$5,000 including GST per month. Long secured lease.

Location: Glen Innes **Asking Price:** \$595,000 (neg) plus stock
Broker: Shweta Vazirani / 021 236 5840 / shwetav@linkbusiness.co.nz

CAFÉ/RESTAURANT/BAR IT'S FUN, EDGY & BIG! REF 17113



Located in the heart of central Auckland in 400m² of character premises, this profitable enterprise has a concept that is remarkably appealing, very contemporary yet unlike anything else in Auckland! If you are motivated, passionate about hospitality and looking for a venue that is loaded with potential call now!

Location: Newmarket **Asking Price:** \$585,000 plus stock
Broker: Greg Mullins / 021 943 844 / gregm@linkbusiness.co.nz

FRANCHISE CAFE IN AUCKLAND CBD REF 16854



This is an international, well known cafe franchise located close to Downtown CBD. As you can imagine with the car and foot traffic passing the shop each day, this probably is one of the busiest cafe's in Auckland. The business is doing over \$20,000 per week and growing. The new owner will enjoy a long period of positive cash flow with a long secured lease.

Location: Auckland CBD **Asking Price:** \$558,000
Broker: Susan Han / 027 566 8938 / susanh@linkbusiness.co.nz

FRANCHISE CAFÉ STAR REF 17106



One of the top cafes within this award winning brand. The owners have done a great job with sales growth with an impressive 47% over the previous year.

Located in fabulous character building in one of Auckland's key streets, beautifully presented and good food traffic. Great training and support on offer here.

Location: Auckland **Asking Price:** \$549,000
Broker: Nick Giles / 021 676 832 / nickg@linkbusiness.co.nz

NORCROSS FISHING WORLD REF 16938



This successful, thriving company has been running for 62 years. Located in West Auckland, the store has a large, long term and loyal customer base who purchase frequently from the shop. Ideally this would suit a person with a keen interest in fishing and a wide range of sales experience. Excellent profits and growth potential. Retirement sale.

Location: Auckland **Asking Price:** \$495,000
Broker: Nick Stevens / 021641 978 / nicks@linkbusiness.co.nz

WEDDINGS/FUNCTIONS CENTRE & RESTAURANT REF 17170



Set in 3 beautiful acres, this is a simply fantastic weddings and function centre within 20 minutes drive of the CBD. Extremely easy motorway access and ample parking! Seating for 80 inside and 70 outside. Ample opportunity here for a dynamic new owner to further increase sales but this is already a well established and successful business. On current trading there is \$175,000+ surplus here for a working owner.

Location: Auckland **Asking Price:** \$480,000 plus stock
Broker: Nick Giles / 021 676 832 / nickg@linkbusiness.co.nz

NICHE MARKET/PRINT ADVERTISING DISTRIBUTION REF 17300



- Well known distribution company
- Top clientele including major nationwide companies
- Exclusive distribution areas
- Room to expand further with new energetic owners
- Very attractive owner's profit.

Location: Auckland **Asking Price:** \$478,000
Broker: Pra Jain / 027 279 4652 / praj@linkbusiness.co.nz

SHEET METAL FABRICATION & FREEHOLD PROPERTY REF 15397



The business is well equipped to fabricate requirements from 0.5mm to 3.5mm like ducting and range hoods. Retiring owner is flexible to hang on to ensure a smooth transition. The factory supervisor is capable to help the next owner run the business. Option to lease long term or purchase the property located in an industrial area in Central Auckland.

Location: Central Auckland

Asking Price: \$465,000 plus stock of approximately \$25,000.

Broker: Efren Pascual / 021 782 820 / efrenp@linkbusiness.co.nz

BUY THE RIGHT FRANCHISE CAFE REF 17030



This franchised cafe is a brand that is always on our buyers' 'most sought after' list. It is located in a popular North Shore shopping destination. Rent is only \$37,000 plus GST per year. Vendor advises the business can make \$150,000 a year for the working owners. If you are looking for an easy to run cafe operating under a well-known brand in a desirable area then you must see this one before you make the decision.

Location: Auckland **Asking Price:** \$400,000

Broker: Henry Han / 021 516 588 / henryh@linkbusiness.co.nz

THE SWEETEST LITTLE CHOCOLATE CAFÉ REF 17203



This is a fabulous new franchise set to rock the chocolate café market! It's different and it's fun and, best of all, it offers multiple income streams. The franchisor is absolutely passionate about chocolate! If you can share that passion and you have a passion for people and service – this could be for you! Great training and support on offer. Price is site dependant and plus GST if applicable.

Location: Nationwide **Asking Price:** From \$299,000–\$399,000

Broker: Nick Giles / 021 676 832 / nickg@linkbusiness.co.nz

GOLD DIAMONDS SILVER – DISCOVER A TREASURE REF 16525



This 5-year-old jewellery business has become a destination store in one of the best and busiest areas on the North Shore. There is a lot of foot traffic going past. It is fitted out with the latest equipment and there is a database of some 3000 customers. A large percentage of the day-to-day business comes from repeat business. This is a turnkey sale. You can purchase the business, walk in, and start.

Location: Auckland **Asking Price:** \$375,000

Broker: Basil Badenhorst / 0224 548 348 / basilb@linkbusiness.co.nz

FRANCHISED CAFE IN A BUSY MALL LOCATION REF 16822



A fantastic opportunity to own a beautiful franchised cafe in one of the busiest malls in Auckland. Premier location to catch all the foot traffic. Upgrade has just been done. Turnover is \$14,000 per week with good GP. Strong support from Head Office. Current owner has been in place for 4 years. A very stable business. If you are looking for a well-run, stable franchised cafe with good profit, this is the one!

Location: Manukau **Asking Price:** \$340,000 plus stock

Broker: Mei Wang / 027 436 7848 / meiw@linkbusiness.co.nz

AWARD WINNING CAFÉ ON THE NORTH SHORE REF 17119



Good performance, very low rent and opex, top street with good parking, regular clientele, less competition, day time only, short hours, and six day per week. Friendly vendor will fully train first time buyers. Doing about \$10,000 per week, this lovely suburban café is a local delight. Room to grow.

Location: Auckland **Asking Price:** \$330,000 plus stock

Broker: Hannah Jiang Hardellet / 021 876 122 / hannahj@linkbusiness.co.nz

BAKERS DELIGHT FRANCHISE/CENTRAL AUCKLAND REF 17020



A well established and proven A+ Rated Franchise Bakery. A great opportunity for a working couple – all systems in place and full training will be provided. Everything is made on site and baked fresh daily, this is reflected in the very healthy GP. New motivated owners can reap the returns from the business and take it to the next level. Spacious premises with good lease and rent, well worth a look.

Location: Auckland **Asking Price:** \$320,000 plus stock

Broker: Anil Vazirani / 021 0277 8149 / anilv@linkbusiness.co.nz

BURGER MECHANICS NATIONWIDE FRANCHISE REF 16999



Burger Mechanics is the new burger franchise in town, offering a completely fresh experience! The company has well established systems in place and a training programme to give you all the necessary skills. This is an extremely exciting time to join this fantastic brand and be part of something very special. The growth of gourmet burgers on a global scale has been huge – now is the time to take advantage of this.

Asking Price: Site dependant, approximately \$230,000 + GST

Broker: Nick Giles / 021 676 832 / nickg@linkbusiness.co.nz

Businesses for sale – Auckland

A RESTAURATEUR'S RESTAURANT

REF 17027



If you are looking for a quality, fully licensed restaurant and bar, with potential, look no further!

Not only does this exciting opportunity have a brilliant reputation and enjoy a great location in a desirable central Auckland suburb, it also has potential for an aspiring operator.

Location: Auckland **Asking Price:** \$315,000 plus stock
Broker: Greg Mullins / 021 943 844 / gregm@linkbusiness.co.nz

UPMARKET, MANAGED BEAUTY SALON

REF 13876



Upmarket Salon in Auckland with all franchise documentation ready.

Currently run under management with the owner looking after the GST, PAYE and accounts. Returning over \$170,000 with potential to increase.

Plant value alone approximately \$210,000.

Location: Auckland **Asking Price:** \$300,000 plus stock (+/- \$20,000)
Brokers: Robin Harris / 021 968 779 / robinh@linkbusiness.co.nz
Garth Nell / 027 296 1783 / garthn@linkbusiness.co.nz

NICHE MARKET/PRINT ADVERTISING DISTRIBUTION

REF 17300



- Well known distribution company
- Top clientele including Major Nationwide companies
- Exclusive distribution areas
- Room to expand further with new energetic owners
- Very attractive owner's profit.

Location: Auckland **Asking Price:** \$478,000
Broker: Pra Jain / 027 279 4652 / praj@linkbusiness.co.nz

INDUSTRY LEADER/GRAPHICS & SIGN WRITING

SOLD



Stand out from the rest! This industry innovator, with its modern, edgy branding has gained an enviable reputation for quality of product and service. Specialists in signage, vehicular branding and graphics. They own and operate the very latest in digital machinery. The business has a strong network of nationwide clients, and looks after some of New Zealand's largest companies.

Location: Auckland **Asking Price:** \$282,000 **Ref:** 16952
Broker: Rudy Kokx / 021 421 346 / rudyk@linkbusiness.co.nz

BEAUTY SALON IN AUCKLAND CBD FOR SALE

REF 17071



Located in one of the most affluent Auckland central suburbs, this salon makes very good profit and has a strong reputation in the CBD. Steady clientele, freshly renovated interior which truly amplifies all the creativity within the salon. The rent is very reasonable for the location. Owner will give you full and comprehensive training. All you need to do is walk in and reap the profit.

Location: Auckland **Asking Price:** \$290,000
Broker: Susan Han / 027 566 8938 / susanh@linkbusiness.co.nz

ELECTRICAL, IT MANUFACTURING & FACTORY

REF 17079



With a solid reputation for manufacturing quality products in a niche sector, their client base is wide and varied and includes Government departments, councils, educators and the private sector. Multiple income streams through sales, maintenance and rentals. Suited to someone with a sales background and some technical skills. A great business with plenty of scope for growth.

Location: Auckland **Asking Price:** Factory \$269,000. Business \$275,000
Broker: Nick Stevens / 021641 978 / nicks@linkbusiness.co.nz

SOUGHT AFTER 5 DAY CAFÉ IN AUCKLAND CITY

REF 17046



Desirable location, bordering Auckland City. Busy traffic around and easy access. Very reasonable rent including owner's parking. Current turnover \$6,000 to \$6,500 per week. Sales are still growing. Good size floor area and comfortable kitchen. Parking is not a problem. A very manageable business that would suit owner/operators. Experienced buyers could also see the potential. Health reasons force owner quit.

Location: Auckland **Asking Price:** \$200,000 plus stock
Broker: Hannah Jiang Hardellet / 021 876 122 / hannahj@linkbusiness.co.nz

BAKERY FOR SALE! TURN OVER \$11,000 PER WEEK!

REF 16472



This bakery is located in a busy central suburb of Auckland on a main road with upmarket and loyal clientele.

- Well equipped, quality plant.
- Stable business. Currently T/O is \$11,000 per week with a very good GP.
- Good lease and rent!

Due to the family reasons, the owner is very keen to sell. Call now, or you will miss out!

Location: Auckland **Asking Price:** \$245,000 plus stock
Broker: Mei Wang / 027 436 7848 / meiw@linkbusiness.co.nz

SOUVENIR & GIFT MANUFACTURER

REF 16924



Home based manufacturing niche souvenir and gift products for over 200 customers throughout NZ.

This business is easy to learn and operate. Easily relocated to anywhere in New Zealand. Suit own hours with current owner only working 5 days per week.

Location: Auckland **Asking Price:** \$189,000

Brokers: Robin Harris / 021 968 779 / robinh@linkbusiness.co.nz and Garth Nell / 027 296 1783 / garthn@linkbusiness.co.nz

FANTASTIC FRANCHISE CAFE OPPORTUNITY!

REF 17232



This well-known franchise cafe offers a weekly turnover of \$8,500 with potential to increase. and support from a reputable franchisor.

- Currently fully managed by trained staff
- Great opportunity for working owner to increase profit
- Quality setup and classy decor
- Prime location in North Shore Mall with reasonable rent for location

Location: Auckland **Asking Price:** \$180,000 plus stock

Broker: Meng Murphy / 022 088 9118 / mengm@linkbusiness.co.nz

LAUNDROMAT FOR SALE

REF 17067



This is a long-time established Laundromat located in a central Auckland residential area with good parking. The store has 10 dryers and 6 washers and open only 6 days.

Full training will be provided by the vendor until you are confident on your own. The business is very easy to run and it is a perfect store for an owner operator.

Location: Auckland **Asking Price:** \$178,000

Broker: Susan Han / 027 566 8938 / susanh@linkbusiness.co.nz

POPULAR BRAND INDIAN RESTAURANT

REF 17048



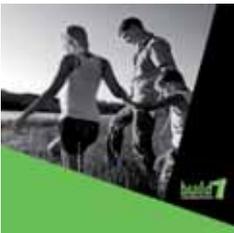
Fully licensed family restaurant located on a busy main road in a prime Central Auckland location. Seating for up to 50 people inside and outside. Great ambience, fully licenced till 12.00 midnight. Current weekly T/O of \$12,500+ with healthy profit margins. Limitless potential of growth. A great opportunity for a working couple – all systems in place and full training provided.

Location: Auckland **Asking Price:** \$165,000 plus stock

Broker: Shweta Vazirani / 021 236 5840 / shwetav@linkbusiness.co.nz

CASH IN ON THE COMING BOOM WITH BUILD7

REF 16208



Build7 is a different building franchise whose business model is cutting edge. Passionate and enthusiastic about sales/service? Then a Build7 franchise is for you! Full operational and admin support, unique marketing strategies. Four territories sold.

Available are: BOP, Coromandel, Christchurch North and Christchurch South.

Location: Auckland **Asking Price:** \$155,000 plus GST

Broker: Graham Hoffmann / 027 493 6411 / grahamh@linkbusiness.co.nz

ESTABLISHED LOCKWOOD FRANCHISE

REF 16497



"New Zealand's Most Trusted Home Building Brand". Owners profit \$160,000 pa.

Large territory - Rodney District North and West. Two council identified growth areas within this territory. Excellent systems in place and forward work. Scope to improve further. Owners health necessitates sale.

Location: Auckland **Asking Price:** \$150,000

Broker: Graham Hoffmann / 027 493 6411 / grahamh@linkbusiness.co.nz

HAIR SALON – EXCELLENT LOCATION

REF 16791



Well presented hair studio located in well known shopping centre in East Auckland.

- First time on the market.
- Current owner has run the business for 11 years.
- Has a large loyal clientele
- 10 cutting stations and 2 basins
- Vendor reports monthly sales of \$27,000-\$30,000.

Location: Auckland **Asking Price:** \$150,000 plus stock

Broker: Robert Sohn / 021 345 350 / roberts@linkbusiness.co.nz

WELL ESTABLISHED GYM/FITNESS CENTRE

REF 16602



Well equipped, profitable, non-franchised Fitness Centre with excellent staff and personal trainers servicing private clients and corporate market. All state of the art equipment and great premises and good lease. Potential to operate as a 24/7 Gym.

Sales approximately \$300,000 p.a.

Location: Auckland **Asking Price:** \$149,000

Brokers: Robin Harris / 021 968 779 / robinh@linkbusiness.co.nz and Garth Nell / 027 296 1783 / garthn@linkbusiness.co.nz

Businesses for sale – Auckland

ONLY TAKEAWAY SHOP IN TOWN! 6 DAYS!

REF 16884



This is a good opportunity not to miss! It is a only Chinese Takeaway shop in town, no nearby competition, and it only open 6 days.

Cheap rent, long lease!

Turnover is \$6,000 per week, Good GP and still has room to improve. Vendor circumstance changed. Call now to get more information!

Location: Auckland **Asking Price:** \$130,000

Broker: Roger Cook / 027 432 2325 / rogerc@linkbusiness.co.nz

FISH & CHIP BUSINESS/VERY MOTIVATED VENDOR

REF 16872



Urgent sale due to sudden change in family circumstances. Vendor just wants out.

The business is on the market for \$120,000 with weekly sales of \$10,000.

Food court location in shopping mall. Suits owner-operator. Be quick to secure this business as it won't be stay in market for long.

Location: Auckland **Asking Price:** \$120,000 plus stock

Broker: Henry Han / 021 516 588 / henryh@linkbusiness.co.nz

FOOD MANUFACTURING & LEASEHOLD PROPERTY

REF 17222



Super price for a manufacturing business in a prime Central Auckland location. Vendor overly committed to other businesses. Purpose built factory with quality fit outs. Advanced equipment already acquired in preparation for expansion. Option to lease or purchase the leasehold property from the vendor. A second business in the premise also owned by the vendor will stay. Quality tenant in place!

Location: Auckland

Asking Price: Business: \$115,000 Property: \$650,000 + gst if any

Broker: Efren Pascual / 021 782 820 / efrenp@linkbusiness.co.nz

NICHE KID'S APPAREL BUSINESS IN NORTH SHORE

REF 17001



Simple, consistent, profitable and established retail store with 19 years history. Gets repeat business from existing clients for years. No competition in North Shore that offer the same type of service. Located in a mall but reasonable rent. Short store hours for a retail business. Owner works only 3 days while experienced staff covers other days. Stock level varies by season.

Location: North Shore **Asking Price:** \$110,000 plus stock (approx. \$165,000)

Broker: Efren Pascual / 021 782 820 / efrenp@linkbusiness.co.nz

BUILD YOUR FUTURE HERE

REF 17206



This well established furniture making business provides a great opportunity for an owner operator to build on the current owner's recent growth.

Sales have grown by more than 30% over the last year by the non Auckland based owners, with a significant opportunity for a local owner to drive the sales higher. As well as furniture making, there is a significant revenue stream from the upholstery and repair side of the business.

The business enjoys an excellent product range, including exclusive products, distributed through a variety of channels, including DHBs, Universities, Westfield, designers and hospitals. It is a well organised business operating out of a modern tidy building with showroom, offices and manufacturing all contained under the one roof. The product range is well presented with sales generated from a well established and growing loyal customer base, word of mouth referrals and an online web portal.

Location: Auckland **Asking Price:** \$110,000

Broker: Kevin Francis / 021 822 100 / kevinf@linkbusiness.co.nz

AWARD WINNING RETAILER & CORPORATE GIFTS REF 16828



Fully licensed Tasting Room offering speciality gourmet food, wine and spirits in a rustic village ambience. With a newsletter to approximately 9,000 loyal clients the logical progression of this business with a new owner is to add speciality meats, cheeses and chocolates to complete this delicatessen. Modest rent, multiple income streams, online orders. Full training will ensure smooth hand over.

Location: Manukau **Asking Price:** \$105,000
Broker: Neville Choksi / 021 059 9519 / nevillec@linkbusiness.co.nz

ORGANIC HORTICULTURE/ONE OF A KIND REF 17014



Unique growing business supplying seedlings to outlets including branches of the major chain and garden centres. They have only "scratched the surface". Branding is professional as is the presentation. 6 definite growth areas have been identified to carry the business forward. The business is based in the Franklin area on 500-600m² of land but could be re-locatable.

Location: Auckland **Asking Price:** \$95,000
Broker: John Adams / 021 974 097 / johna@linkbusiness.c.nz

NEW BAKERY. A RARE OPPORTUNITY! REF 16913



Location, Location, Location! New Setup. Grab this with both hands. Beside a busy shopping centre with heaps of parking and customer passing the door. Owner has genuine reason for selling.

The turnover is still increasing daily. Get in at a bargain price at \$95,000. Act quickly!

Location: Auckland **Asking Price:** \$95,000 plus stock
Broker: Roger Cook / 027 432 2325 / rogerc@linkbusiness.co.nz

NICHE MEMORIAL STONE BUSINESS REF 17102



Well established niche memorial stones business. Installation is currently contracted out, there are plenty of opportunities here to grow sales and other further services. Could be run from a double garage size location or a small factory unit. Quality product at prices that are extremely competitive in its marketplace. Sales enquiries are driven through internet marketing.

Location: Auckland **Asking Price:** \$80,000
Broker: Nick Stevens / 021641 978 / nicks@linkbusiness.co.nz

BOUTIQUE SHOES & BAGS BUSINESS IN BUSY MALL REF 17207



This is a rare opportunity for such an attractive business in Auckland Central.

The shop is well set up and well located in the mall. The business experienced growth in the past two years. The average sales are \$8,000 per week and still growing. The rent and opex are reasonable. The sellers circumstance have changed and this business must go.

Location: Central Auckland **Asking Price:** \$49,000 + stock (negotiable)
Broker: Hannah Jiang Hardellet / 021 876 122 / hannahj@linkbusiness.co.nz

WORLDWIDE CRAZE ORIENTAL VARIETY STORE!! REF 17231



This worldwide well-known variety store has everything that anyone could hope for. Huge benefit and support from a reputable franchisor with no on-going franchise fee. Great opportunity for working owner to take the business to the next level quality setup worth over \$150k when new. Prime location in South Auckland Mall. Reasonable rent for this prime mall location. Well established and reliable franchise brand worldwide.

Location: Auckland **Asking Price:** \$30,000 plus stock of approx. \$50,000
Broker: Meng Murphy / 022 088 9118 / mengm@linkbusiness.co.nz



BECOME YOUR OWN BOSS.
 BECOME A LINK FRANCHISEE OR BROKER.

JOIN LINK AS A FRANCHISEE OR BUSINESS BROKER

LINK is New Zealand's leading business brokerage and we have opportunities for talented, motivated individuals to join our team of business brokers.

With over 17 years in the business brokering market, LINK has earned an unparalleled reputation as a leader in the industry.

Call us on 0800 546 528 for more information.

 link@linkbusiness.co.nz | linkbusiness.co.nz

BEAUTY & HAIR SALON/URGENT SALE

REF 17069



An extremely well presented salon with two basins, eight stations and three separate beauty rooms.

Operating for over 4 years with steadily increasing sales. New owners in 2013 unfortunately need to leave New Zealand and are required to leave newly refurbished salon. Top equipment and plant.

Location: Auckland **Asking Price:** \$50,000

Brokers: Robin Harris / 021 968 779 / robinh@linkbusiness.co.nz and Garth Nell / 027 296 1783 / garthn@linkbusiness.co.nz

TAKEAWAY/LUNCH BAR IN BUSY AUCKLAND CBD

REF 16469



Brilliantly located on a busy street near universities and corporate offices, this business has a well set up small kitchen which is effective.

There are good food diversities in the area that attract passing traffic. Can be an artisan bakery, coffee lounge or other food business. Opex is reasonable. Give Hannah a quick ring.

Location: Auckland CBD **Asking Price:** \$50,000 plus stock

Broker: Hannah Jiang Hardellet / 021 876 122 / hannahj@linkbusiness.co.nz

VALUABLE TAILORING BRAND FOR SALE

REF 16522



The new old. Be positioned for the resurgence in men's bespoke tailoring with a brand almost as old as New Zealand.

PRESTON & MAURICE: Owned by Saville Row Tailors since 1938 PRESTON & MAURICE is worn by countless judges, business people and celebrities.

The Viscount Jellicoe of Scapa warrant plaque appears on all branding.

This is not sold as a going concern.

The price for the brand of PRESTON & MAURICE is \$55,000 plus GST if any.

Location: Auckland **Asking Price:** \$55,000

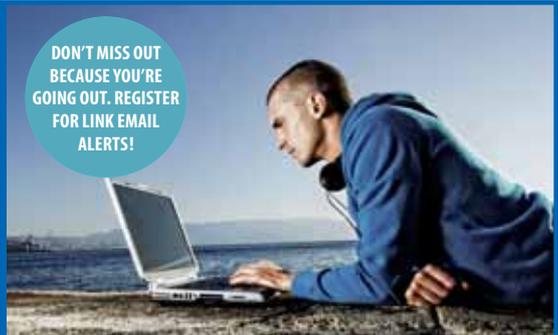
Broker: Elaine Ford / 0274 459 852 / elainef@linkbusiness.co.nz

REGISTER TODAY FOR EMAIL ALERTS

We can email you when a business that suits your criteria becomes available for sale. It takes only 30 seconds to register! Don't miss out on your opportunity.

Visit linkbusiness.co.nz to register.

DON'T MISS OUT
BECAUSE YOU'RE
GOING OUT. REGISTER
FOR LINK EMAIL
ALERTS!



link@linkbusiness.co.nz

linkbusiness.co.nz

EXCEPTIONAL SALES BUSINESS FOR \$1.1M HAS RETURNED \$800K EBIT IN ONE YEAR!

REF 14029



Sitting above Cooks Beach providing panoramic ocean views. Totally private, walking distance from well-known tourist attractions such as Cathedral Cove, Hot Water Beaches, with Whitianga just a few minutes away, the area is the jewel of the Coromandel Peninsula.

Built in 2000 and covering approximately 450m², attention to detail and materials used has transformed this retreat on 15 acres (approximately) into one of the most stunning properties on the Coromandel Peninsula.

Features: North facing, 4 bedrooms, 3 bathrooms, yoga room, office den, large open plan lounge and dining areas. Manicured landscape with a wood fired oven and grill, hot tub, Pétanque area and large well groomed lawns. Ideal as a retreat, small boutique weddings, bed & breakfast, luxury rental or a premium home.

Location: Cooks Beach, Coromandel **Asking Price:** \$2,850,000 + GST (if any)

Broker: Nuree Allan / 0274 466 987 / nureea@linkbusiness.co.nz

UNIQUE, UPMARKET RESTAURANT & WINE BAR

REF 17116



This restaurant is situated in a unique area, with very little to no direct competition.

Seating up to 100, and with a fantastic indoor-out door flow, this substantial venue is well suited to function and wedding reception bookings, on top of the upmarket a la carte restaurant trade.

All of the hard work has been done for you, with setting systems, brand and a great reputation already in place.

Location: Whangamata **Asking Price:** \$165,000

Broker: Theresa Eagle / 021 289 0949 / theresae@linkbusiness.co.nz

NZ POST, LOTTO & GIFT SHOP IN TAIRUA

REF 16808



Fabulous business in lovely seaside Coromandel town.

Six figure income available for owner operators or work it part time and enjoy the excellent fishing, superb golf course and the fantastic lifestyle that this area can offer you.

The lotto business benefits from the steady stream of post customers as does the shops host business of gifts, stationery, magazines, cards, books, games and toys.

Location: Tairua **Asking Price:** \$230,000 plus stock

Broker: Peter Redward / 0274 920 453 / peterr@linkbusiness.co.nz

WOULD YOU LIKE A CAFÉ AND A VILLA?

REF 15502



Home and income on immaculate 2 acres. Prime Highway location, which is set to benefit from the new Cambridge bypass. Renowned for its home baking, seating 80 plus. At the rear of the property sits a lovely 3 double bedroom family villa. If you didn't want to operate the Café, sell off the lease and reap the benefits of the sale and the ongoing rental.

Location: Cambridge **Asking Price:** \$995,000 + GST (if any)
Broker: Nuree Allan / 027 446 6987 / nureea@linkbusiness.co.nz

CHILD CARE CENTRE

REF 16774



This freehold going concern is offered for sale for the first time in over a decade. Licensed for 40, this centre is well-located and on a generous site.

Strict confidentiality requirements are in place. Please contact me for further information.

Location: Hamilton **Asking Price:** \$900,000 + GST (if any)
Broker: Roger Brockelsby / 027 919 5478 / rogerab@linkbusiness.co.nz

LOOKING FOR A TAVERN IN A COUNTRY TOWN?

REF 16811



The complex consists of 5 titles. Situated in the centre of town, the location offers peace and tranquillity, with an outlook over the river.

The complex is in very good condition and offers two bars, a restaurant, a gaming area and a function room with 3 outside decks. There is still plenty of potential to increase the revenue.

Location: Te Kuiti **Asking Price:** \$790,000 plus stock and GST (if any)
Broker: Therese Bailey-Carter/021 707641/thereseb@linkbusiness.co.nz

POSTSHOP, KIWIBANK, LOTTO & VIDEO EZY

REF 16813



Big and busy Waikato store with four of NZ's best franchises all under the one roof running as one big successful business. Brilliant high profile location adjacent to a supermarket. Big turnover generating a solid 6 figure income for any working owner and substantially more if you have a partner and or family to help. Blue chip business making very good money.

Location: Waikato **Asking Price:** \$670,000
Broker: Peter Redward / 0274 920 453 / peterr@linkbusiness.co.nz

REVIVING RURAL PETROL STATION

REF 16946



- 2 Plots of land Petrol Station Profitable Auto Workshop with 3 bedroom house on busy Junction connecting Matamata Tauranga Roturua Hamilton
- Vendors ready to retire. Will consider all proposals including real estate
- Great opportunity for a business family looking for a rural lifestyle
- Strict confidentiality criteria.

Location: Waikato **Asking Price:** P.O.A
Broker: Neville Choksi / 021 099 519 / nevillec@linkbusiness.co.nz

CAFÉ & GIFT SHOP – A REAL GOLD MINE!

REF 15989



Thriving cash business in a location that provides consistent all year round custom. Highly profitable with character and ambience, well established, well known, great location. Indoor and covered outdoor seats 44+. Reliable, responsible staff, managers in place allowing owner time off. Lease is \$26,205 p.a. Returns owner \$200K p.a. Income from day one – step in and keep it pumping!

Location: Waikato **Asking Price:** \$500,000 plus stock
Broker: Heather Donald / 021 710 106 / heatherd@linkbusiness.co.nz

TRAINING BUSINESS – RETURNS AVERAGE \$400K+ REF 17192



Well established, low asset based, highly profitable training business, located in The North Island. 8am to 2pm, Monday to Friday only. Easily managed by professional couple. Business not suited to buyers seeking low risk/low return business model. Further information for serious interested parties can be obtained via the broker. Strict qualifying and confidentiality terms apply.

Location: Hamilton **Asking Price:** \$480,000
Broker: Steven Matthews / 021 848 873 / stevenm@linkbusiness.co.nz

POPULAR HAMILTON PUB WITH GAMING

UNDER OFFER



The management has shifted focus and is changing direction. This is your (possibly only) opportunity to take over this popular and well established venue.

- Gaming
- Location, location, location – Hamilton's Party Central
- Possibility to use current management infrastructure such as payroll, admin and accounts

Location: Hamilton **Asking Price:** \$470,000 **Ref:** 16949
Broker: Rudy Kokx / 021 421 346 / rudyk@linkbusiness.co.nz

GROWING CAFE WITH OUTSTANDING RETURNS REF 16993



This cafe has it all. Year-on-year growth, excellent returns, high profile location, parking for 50 vehicles including buses and impeccable online reviews. The architecturally designed building is attractive providing excellent indoor and outdoor seating for up to 100. Well managed with strict procedures and effective operating systems already in place, enabling the 2 owners input being less than 12 hours per week each.

Location: Te Kuiti **Asking Price:** \$390,000 plus stock
Broker: Nuree Allan / 027 446 6987 / nureea@linkbusiness.co.nz

HAMILTON'S LOCAL LEGEND UNDER OFFER



This is your opportunity to take over this popular and well established venue.

- Possibility to use current management infrastructure
- Possibility to combine with popular venue next door
- Solid turnover, very healthy profits
- Currently fully managed
- 5 days a week making \$170,000 +

Location: Hamilton **Asking Price:** \$387,000 **Ref:** 16950
Broker: Rudy Kokx / 021 421 346 / rudyk@linkbusiness.co.nz

CLEANCO TRUCK WASH FRANCHISE HAMILTON REF 16876



Business is booming in Auckland so let's replicate it in Hamilton. This business will deliver a quality service that is sorely needed in the Waikato. 25,000 vehicle movements per day adjacent to the proposed truck wash should deliver a steady stream of customers. Get in on the ground floor of a great business, one that has little competition and with support from established operators.

Location: Hamilton **Asking Price:** \$365,000
Broker: Roger Brockelsby / 027 919 5478 / rogerab@linkbusiness.co.nz

TOP PERFORMING WAIKATO FRANCHISE BUSINESS REF 17237



This Waikato based Franchise business has consistently been ranked the No. 1 performer in New Zealand for the last 7 years running. Currently run by a husband and wife team with part time staff managing mainly tele-sales duties. Based on 2013 year-end figures the business returned the owners a combined wage of approximately \$120,000 per annum, Monday to Friday operation only.

Location: Hamilton **Asking Price:** \$295,000
Broker: Steven Matthews / 021 848 873 / stevenm@linkbusiness.co.nz

VOTED HAMILTON'S BEST RESTAURANT & BAR REF 16731



The owners of this superb venue have decided to move to a new challenge. They leave behind;

- Hamilton's Best Restaurant PLUS Hamilton's Best Bar, *Waikato Times Tempo Readers Choice Awards*
- Highest Culinary Standards in Beef and Lamb Excellence Award
- Winner of *NZ Beef & Lamb People's Choice, Waikato*
- Excellence in Hospitality, runner up, Waikato

Location: Hamilton **Asking Price:** \$230,000
Broker: Rudy Kokx / 021 421 346 / rudyk@linkbusiness.co.nz

ICONIC WAIKATO TYRE SHOP REF 16973



Based in a thriving Waikato country town with a long trading history of 29 years. This is a strong franchise brand with a great main road site on Highway 27. Well set up with separate wheel alignment building in behind main site. Comprehensive training period offered to the new purchaser. Strong financial returns. Rent of \$42,000 plus GST plus out goings per annum.

Location: Matamata **Asking Price:** \$195,000 plus stock
Broker: Grant Jacobson / 0274 540 432 / grantj@linkbusiness.co.nz

GRAPHIC PRINTING & SIGNWRITING REF 16519



Vendor retiring and wishes to sell his business in South Waikato, which was started by his family in 1906. The equipment has been updated and is now state of the art printing and copying. Currently run by husband (part time) and wife assisted by one staff member.

Huge potential as only sign-writer in town. Currently returning over \$100k to owner.

Location: Waikato **Asking Price:** \$194,000
Brokers: Robin Harris / 021 968 779 / robinh@linkbusiness.co.nz and
 Garth Nell / 027 296 1783 / garthn@linkbusiness.co.nz

HOTEL LEASE, PROFITS SHOW \$100K REF 16807



Country Style Hotel featuring a liquor store, small cafe/takeaways, bar, hostel sleeping up to 40 in a picturesque Waikato region close to Taupo and Rotorua. Located on a busy State Highway with little to no competition in the area. A new lease will be provided to the purchaser with terms as follows: Term 25-30 years. Annual rent \$45,000 + GST. Freehold can be purchased.

Location: Waikato **Asking Price:** \$180,000 plus stock
Broker: Nuree Allan / 027 446 6987 / nureea@linkbusiness.co.nz

DAIRY & TAKEAWAY WITH ACCOMMODATION

REF 16995



Well setup dairy and takeaway. The takeaway is very popular with locals. The house is three bedrooms, plus office. Weekly turnover is approximately \$13,000 including GST. Lease is negotiable according to requirement. Trading hours Monday to Saturday 7.00am to 7.00pm, Sunday 8.00am to 7.00pm.

Location: Waihou **Asking Price:** \$160,000 plus stock
Broker: Sanjeev Dewat / 027 545 5303 / sanjeevd@linkbusiness.co.nz

CAFE PRICED TO SELL

REF 17266



This would be a great business for working couple. There is the opportunity to increase turnover with out-catering. The cafe seats 40 people and receives great reviews online. Easy hours 9am to 3pm can be extended to 4pm. Fully managed through the week with great staff in place. Turnover between \$5,700 and \$7,000 per week depending on the time of the year.

Location: Hamilton **Asking Price:** \$135,000
Broker: ThereseBailey-Carter/021 707641/thereseb@linkbusiness.co.nz

FRAMING & GALLEY/HAMILTON CBD

REF 17055



Great foot traffic, central location. Stocking New Zealand contemporary art, sculptures and jewellery.

Framing side of the business accounts for 70% of income.

Great opportunities exist to grow this business. Motivated vendors will consider all offers.

Location: Hamilton **Asking Price:** \$100,000
Broker: ThereseBailey-Carter/021 707641/thereseb@linkbusiness.co.nz

WHEELS & TYRES RETAILER

REF 16974

- Part of an existing family business.
- Can be run by the owner so no staff necessary.
- Solid lease in place until November 2017
- Great reputation built up over 6 years.
- Based in a thriving Waikato town with constant traffic coming past.
- Independently operated no franchise fees or contracts.
- Business can continue under the present company name which includes solid, continuing training and benefiting from the special buying structure that has been developed, plus option to join in on marketing campaigns.

Location: Matamata **Asking Price:** \$80,000 plus stock
Broker: Grant Jacobson / 027 454 0432 / grantj@linkbusiness.co.nz

HAURAKI PLAINS GARDEN CENTRE & GIFT SHOP

REF 16490



Has been operating for over 25 years and is situated half way between Auckland and Tauranga, right on State Highway 2.

A quality Total-span building has been added and is also included in the purchase price, which cost \$74,000 to build. There is a 115m² shop, a 125m² roofed area for seedlings and other plants, plus a 45m² shaded area.

Location: Ngatea **Asking Price:** \$95,000 plus stock
Broker: Grant Jacobson / 027 454 0432 / grantj@linkbusiness.co.nz

ESTABLISHED, BUSY HAIR SALON

REF 15999



Little competition around makes this salon a goldmine for someone wanting to take over an already successful business, with great staff and premises. Due to the main street location the salon works on a walk in system as well as booked appointments, thus all stylists are kept very busy. 4 workstations and 2 basins. Rent only \$126.92 inclusive GST per week.

Location: Waikato **Asking Price:** \$59,000 plus stock
Broker: Lisa Lloyd / 027 685 4556 / lisa@linkbusiness.co.nz

REGISTER TODAY FOR EMAIL ALERTS

We can email you when a business that suits your criteria becomes available for sale. It takes only 30 seconds to register! Don't miss out on your opportunity.

Visit linkbusiness.co.nz to register.

DON'T MISS OUT
BECAUSE YOU'RE
GOING OUT. REGISTER
FOR LINK EMAIL
ALERTS!



link@linkbusiness.co.nz | linkbusiness.co.nz

FREEHOLD GOING CONCERN MOTEL

REF 16512



View from the balcony Unit 17

This motel has stunning views of Lake Taupo and of the mountains beyond.

It offers:

- 17 ground floor units, 11 with private mineral pools
- Outdoor heated swimming pool
- 2 indoor thermal spa pools
- Spacious three bedroom owners accommodation

The motel generates a substantial turnover and cash surplus. It is partly managed and offers a great lifestyle.

Location: Taupo **Asking Price:** \$2,500,000 + GST (if any)

Broker: Nols Bertram / 027 238 1450 / nolsb@linkbusiness.co.nz

PROFITABLE AGRI ENGINEERING BUSINESS

REF 16842



- Enjoy the agricultural boom! Successful rural based engineering company.
- Turnover \$2 million plus p.a.
- Forward orders up until mid-next year.
- Excellent long term highly motivated employees.
- One stop shop for farmers specialising in new build cowsheds, effluent disposal units, underpasses and general farm construction.

Location: Taupo **Asking Price:** \$1,600,000

Broker: Mike Fraser / 021 932 633 / mikef@linkbusiness.co.nz

POSTSHOP, KIWIBANK, GIFTS, MAGS & BOOKS

REF 14629



An absolute bargain! Owner wants to retire so funding available. This is a lovely business for a working couple to earn a six figure income. Rent just \$17,706 p.a.

The only Postshop and KiwiBank in town. The shop provides the essential post and banking services as well as retailing books, magazines, cards, tourist souvenirs including greenstone products, stationery and games.

Location: Turangi **Asking Price:** \$198,000 plus stock

Broker: Peter Redward / 0274 920 453 / peterr@linkbusiness.co.nz

ELECTRICAL & HEATING BUSINESS/PRICED TO SELL

REF 16819



- Popular Central North Island town.
- Exclusive leading under floor brand, combined with an electrical business with a large client base.
- The heating operation has sole distribution rights to this region. Huge growth in sales to be achieved with this popular product.
- Having two incomes helps to maintain an excellent all year round income.

Location: Taupo **Asking Price:** \$135,000

Broker: Mike Fraser / 021 932 633 / mikef@linkbusiness.co.nz

Businesses for sale – Bay of Plenty & Rotorua \$1 Million +

FIRST CLASS LAKE FRONT RETREAT/ROTORUA

REF 15942



This lodge has it all! Featuring one of the deepest jettys on Lake Rotorua, riparian rights, 11 rooms and 10 bathrooms with skiing and trout fishing off the lawn.

Private exclusive address, a few minutes from the CBD, Rotorua International Airport and some of New Zealand's top tourist attractions.

Land 3,773m² in two titles with two dwellings, allowing future sell down if required.

Location: Rotorua **Asking Price:** \$3,450,000 + GST (if any)
Broker: Nuree Allan / 027 446 6987 / nureea@linkbusiness.co.nz

COMMERCIAL PROPERTY/NEW 20 YEAR LEASE!

REF 16440



Lease Details
2 tenancies on 2 titles.

Childcare Centre with 20 year lease
\$55,000 first year increasing by \$10,000 pa to \$85,000 in 2016.

Residential Property
Fully renovated in 2007, in the process of being converted to offices with rental potential of \$20,000-25,000 pa.

Location: Rotorua **Asking Price:** \$1,150,000 + GST (if any)
Broker: Roger Brockelsby / 027 919 5478 / rogerab@linkbusiness.co.nz

ASIAN 4 SQUARE GROCERY IMPORTER

REF 16575



- Established 11 years.
- No competition healthy margins.
- Established supply chain of overseas import and local farmers.
- Retail and wholesale market authorised agent for SKY TV and Western Union.
- Area approx 400m², 3 trucks, fork lift, walk in-chillers, freezer 1 bed studio potential.
- Substantial profits family business.
- Lease 40,000 p.a.
- Strict confidentiality.

Location: Bay of Plenty/Rotorua **Asking Price:** P.O.A
Broker: Neville Choksi / 021 059 9519 / nevillec@linkbusiness.co.nz

LARGE BOP CHILD CARE CENTRE

REF 15120



This is a large well-managed centre ideal for an existing owner looking to purchase another centre or for an experienced educator.

Profit \$350,000 average over last 3 years.

This is subject to strict confidentiality requirements so please contact broker for further information.

Location: Bay of Plenty **Asking Price:** \$950,000 + GST (if any)
Broker: Roger Brockelsby / 027 919 5478 / rogerab@linkbusiness.co.nz

MOTEL – FREEHOLD GOING CONCERN IN ROTORUA REF 16774



This motel is a 3 minutes walking distance from Rotorua's famous shopping mall and within 2 km of the city centre. All 8 units have a kitchen with cooking facilities. The owner has a total of three bedrooms and a garage on site.

Excellent profits and potential to grow the business to the next level. Freehold land area of 885m².

Location: Rotorua **Asking Price:** \$850,000

Broker: Robert Sohn / 021 345 350 / roberts@linkbusiness.co.nz

TOP PERFORMING FRANCHISE CAFÉ REF 17034



This house hold brand has consistently been the No.1 for turnover in the North Island within the franchise group for many years, with average weekly sales of \$21,000 including GST. Main street location offering high foot traffic and excellent profile. The business has been operating for 20 years from this site. The franchisor offers excellent support and systems.

Location: Rotorua **Asking Price:** \$545,000 plus stock

Broker: Theresa Eagle / 021 289 0949 / theresae@linkbusiness.co.nz

CHILD CARE CENTRE REF 16777



This profitable centre is licensed for 40 and is well-located close to the city. The lease is very reasonable and the centre is spacious and attractive.

Strict confidentiality requirements are in place for this centre so contact me for further information.

Location: Tauranga **Asking Price:** \$495,000

Broker: Roger Brockelsby / 027 919 5478 / rogerab@linkbusiness.co.nz

SUPER LIQUOR & HOTEL LEASE REF 17037



Largest Hotel in town with separate Super Liquor outlet. 11 room accommodation, 3 bedroom owners' accommodation, restaurant, bars, TAB and 16 gaming machines, plus a very large wholesale liquor store. Weekly turnover approx. \$58,000 exclusive of GST. Annual rental \$145,000, final expiry date 2027. High profile location, first time to market in 17 years.

Location: Opotiki **Asking Price:** \$400,000 plus stock

Broker: Nuree Allan / 027 446 6987 / nureea@linkbusiness.co.nz

LIQUOR STORE IN POPULAR MOUNT MAUNGANUI REF 16282



This iconic store has a key location, is a consistent performer with sales in excess of \$15,000 per week and it yields a very healthy profit. A good lease is in place at a reasonable rent. The store is easily run by one person with part time assistance.

A great opportunity to become part of the lucrative liquor industry!

Location: Mount Maunganui **Asking Price:** \$250,000 plus stock

Broker: Nols Bertram / 027 238 1450 / nolsb@linkbusiness.co.nz

PERFECT ACCOMMODATION BUSINESS REF 16084



This is a very tasteful, easily maintained Motel & Backpackers lease in the heart of Rotorua's central business district. It has it all – excellent sales, low overheads with an excellent profit. CBD location with bus stop at the front door. Design is impeccable, very good internet ratings, combination of Motel & Backpackers configuration. 27 year lease. Modern one bedroom owner's accommodation.

Location: Rotorua **Asking Price:** \$299,000

Broker: Nuree Allan / 027 446 6987 / nureea@linkbusiness.co.nz

HOME-BASED DISTRIBUTION

UNDER CONTRACT



Sought after home based business in the beauty industry; established for 10 years. Easily re-locatable to anywhere with internet and courier access. Little training required with easy operations. Current owner works 1-2 hours per day Monday to Friday, for a net surplus of \$75,000-\$80,000 p.a. No staff, no landlord, no rent. Businesses like this are often wanted and seldom found.

Location: Tauranga (Re-locatable) **Asking Price:** \$195,000 **Ref:** 17165

Broker: Lisa Lloyd / 027 685 4556 / lisal@linkbusiness.co.nz

TWO SUBSTANTIAL FRANCHISES REF 15786



Video Ezy and Lotto

Two of the best franchises in the country!

Great location in Mount Maunganui with plenty of free parking at the door. New fit out 5 years ago means it is in beautiful condition. Working owner cash surplus \$100,000 p.a. This would be an ideal business for a working couple or family unit.

Location: Mount Maunganui **Asking Price:** \$165,000

Broker: Peter Redward / 0274 920 453 / peterr@linkbusiness.co.nz

EXCELLENT RETAIL/TRADE BUSINESS

UNDER CONTRACT



First time to market in 11 years. Very solid business, with great products and an excellent return? The business provides one owner operator an excess of \$110,000 p/a. The products are very diverse providing month on month repeat sales. Sales approx. 70% trade, 30% retail. Turnover exceeds \$1.3M. Excellent terms on the lease \$27,890 p.a.

Location: Whakatane **Asking Price:** \$160,000 plus stock **Ref:** 16905
Broker: Nuree Allan / 027 446 6987 / nureea@linkbusiness.co.nz

IT SALES & SERVICE/EARN SIX FIGURES/ROTORUA

REF 17182



This well-established and highly reputable business sells and services computers and laptops. Located in the Rotorua CBD this business a high profile with very reasonable rent. With two permanent and qualified staff, the owner works a 40 hour week. Purchaser would need some technical ability. Very stable business that is showing profits of over \$88,000 to a working owner.

Location: Rotorua **Asking Price:** \$150,000 plus stock
Broker: Roger Brockelsby / 027 919 5478 / rogerab@linkbusiness.co.nz

RESTAURANT & BAR FULL OF CHARM

REF 16794

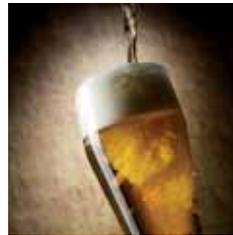


This is a well-priced opportunity to own and operate a restaurant and bar with loads of charm in a great location in the Tauranga CBD. Annual rent \$53,000 plus GST. Turnover for 2013 \$970,000 inclusive. Seats approx. 105. Trading hours are 11.30am to 2.30pm for lunch & 5pm to close, 6 days per week. Due to the location that is blessed with all day sun, there are options to open earlier.

Location: Tauranga **Asking Price:** \$149,000
Broker: Nuree Allan / 027 446 6987 / nureea@linkbusiness.co.nz

GAMING BAR/SITE PAYMENTS \$150,000+ P.A!

REF 16495



Located in downtown Tauranga. 18 Gaming machines site payments generate \$150,000 plus per year. Owner operator cash surplus \$100,000 plus. This is a really good business with the pokies covering all expenses leaving you free to generate extra income from the very nicely set up bar and venue. Be quick as this is a good earner for the price!

Location: Tauranga **Asking Price:** \$135,000
Broker: Peter Redward / 0274 920 453 / peterr@linkbusiness.co.nz

LICENSED CAFÉ /MOUNT MAUNGANUI

REF 15970



This is a lovely café with impressive branding and delicious food. Located in the centre of Mount Maunganui offering a high profile yet a peaceful sunny place to enjoy tasty treats from their cabinet or board menu. Could operate as a bakery, takeaways or restaurant giving the new owner many other options if required. Seating inside 30 and 26 semi covered. Rent \$1620 + GST per month.

Location: Mount Maunganui **Asking Price:** \$99,000 plus stock
Broker: Nuree Allan / 027 446 6987 / nureea@linkbusiness.co.nz

LANDSCAPE DESIGN & GARDEN MAINTENANCE

REF 16975



This personalised garden and landscape business with a growing customer base is now for sale. It specialises in garden maintenance and landscape advice to property owners with larger properties, with all construction work required contracted out (no heavy landscape construction work). Constant new business enquiries through word of mouth and Yellow Pages listing. 5 days per week from 9am-3pm.

Location: Tauranga **Asking Price:** \$75,000
Broker: Grant Jacobson / 0274 540 432 / grantj@linkbusiness.co.nz

BEAUTY THERAPY CLINIC & TROPICAL GARDEN

REF 16765



A spacious and beautifully decorated clinic with 3 treatments rooms; and the full use of a glorious sub-tropical garden with 2 Balinese huts suitable for massage and other treatments. Premises are shared with a busy hair salon, contributing to the client base; but the businesses are well separated within the building and private from each other. Located in a prime position.

Location: Tauranga **Asking Price:** \$55,000 plus stock
Broker: Lisa Lloyd / 027 685 4556 / lisal@linkbusiness.co.nz

KID'S OUTDOOR CLOTHING/ONLINE & RETAIL

REF 16540



Order directly online or purchase in retail outlets, these top quality, hard wearing and children's garments are suitable for all outdoor conditions. This business is home based, and re-locatable to anywhere with internet access. All the hard work is done, ready for immediate takeover and expansion. Garments are made offshore keeping production costs to a minimum. Take this business to the next level.

Location: Re-locatable **Asking Price:** \$54,000 plus stock
Broker: Lisa Lloyd / 027 685 4556 / lisal@linkbusiness.co.nz

Businesses for sale – Napier, Hawke's Bay, Gisborne & Wairarapa

MOTEL – FREEHOLD GOING CONCERN

REF 16161



This immaculate motel is within walking distance from the Hastings CBD.

It offers:

- 11 ground floor units
- Swimming pool
- Guest laundry and kitchen
- New heat pumps in all units
- Two bedroom owners accommodation

The annual turnover is in excess of \$250,000 and it yields a very healthy net profit. Come and enjoy a great lifestyle in the sunny Hawkes Bay.

Location: Hawke's Bay **Asking Price:** \$1,130,000 + GST (if any)

Broker: Nols Bertram / 027 238 1450 / nolsb@linkbusiness.co.nz

GROCERY, TAKEAWAY, LIQUOR SHOP & FUEL

REF 16190



Rare opportunity to purchase this thriving freehold going concern business in the beautiful Waimarama beach settlement.

The store includes groceries, takeaways, small off license liquor shop and a fuel pump with a 10,000L tank, showing consistent weekly revenue of approximately \$12,500 excl. GST.

The revenue allocation is approximately 40% takeaways, 35% grocery and 25% bottle shop, with annual fuel volumes of approximately 50-60,000L.

Location: Hawke's Bay **Asking Price:** \$950,000

Broker: Nols Bertram / 027 238 1450 / nolsb@linkbusiness.co.nz

NAPIER MOTEL LEASE. 4 STAR. 18 ROOMS

REF 16969



This business would suit a couple or family looking for a proven business with the benefits of great systems and a strong referral network. The motel features 18 modern units at a 4 star Qualmark level. As part of the Bella Vista group, the operation benefits from its close ties with other properties. Owners accommodation comprises 3 bedrooms. The lease of 35 years runs from 2005 with rent reviews 2 yearly.

Location: Napier **Asking Price:** \$835,000

Broker: Michael Osborne / 027 242 6881 / michaelo@linkbusiness.co.nz

REVIVING RURAL PETROL STATION

REF 17196

This Wairarapa/Hawke's Bay business has been operated by the same owners for the last 34 years. During that time they've enjoyed a rural life, raised their family, bought farms, and built a comfortable retirement fund. This business is the only electrical appliance and supply business in the area and there are significant developments in the rural sector that will bring greater numbers of temporary and permanent residents to the area in the very near future. They will all need electrical goods and services. If you're an electrician or a business administrator, why not enjoy the rural lifestyle?.

Location: Wairarapa/Hawke's Bay **Asking Price:** \$350,000

Broker: Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

FERTILISER SPREADING BUSINESS

REF 16567



Fantastic opportunity to acquire a solid and well established business located. Currently operated by one full time manager/employee with the owners little involvement. Annual sales are around \$240,000 excluding GST offering a full time working owner a wage (cash surplus) of around \$65,000 p.a. Easy business to operate, no staff required, and business can be locally relocated if required by the new owner.

Location: Gisborne **Asking Price:** \$185,000

Broker: Steven Matthews / 021 848 873 / stevenm@linkbusiness.co.nz

A PAPER PLUS GEM IN FEILDING

REF 16572



This is a business that has it all! Located in the busy and growing provincial hub of Feilding this nearly new store (it was relocated into a new building 2012), has the added bonus of a profitable and bustling café. Genuine growth opportunity with this business is to concentrate on growing the online ordering and online customer base.

Location: Feilding **Asking Price:** Approx. \$647,000 (includes stock)

Broker: Laurel McCulloch / 021 786 813 / laurel@linkbusiness.co.nz

LIGHT ENGINEERING WITH HISTORY

REF 14239



This engineering shop has the market to itself as the only medium to heavy engineering business in the central city. Known for the quality of their work and for the range they can handle, their client list includes the film industry, local council, infrastructure companies, building managers, local builders and the order book is full for the next three months. Staff have been in place up to 10 years.

Location: Wellington **Asking Price:** P.O.A (Building RV \$1,075,000)
Broker: Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

DOCUMENT MANAGEMENT SYSTEMS

REF 16934



Document Management Systems: The larger organisations get, the greater their need to manage their documents and critical electronic evidence. Security and integrity of data and electronic evidence is big business and large organisations understand the need to protect it. Our client is a re-seller of industry leading software that implements unified records and document management systems.

Location: Wellington **Asking Price:** \$850,000
Broker: Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

RURAL ELECTRICAL APPLIANCES BUSINESS

REF 17107



This Wairarapa/Hawkes Bay business has been operated by the same owners for the last 34 years. During that time they've enjoyed a rural life, raised their family, bought farms, and built a comfortable retirement fund. This business is the only electrical appliance and supply business in the area and there are significant developments in the rural sector that will bring greater numbers of temporary and permanent residents to the area in the very near future.

Location: Wellington **Asking Price:** \$175,000 **Ref:** 15969
Broker: Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

WELLINGTON'S LEADING COSTUME HIRE

REF 17096



For sale for the first time by the original owners. Their high stud premises has multi-layer hanging racks, laundry facilities and a work room for repairs. Their layout is well organised and their costumes are all labelled, categorised and stored efficiently for easy location. With over 10,000 costumes, they have to be organised! There are four dressing rooms. The owners have developed a market leading brand that provides a unique lifestyle opportunity.

Location: Wellington **Asking Price:** \$180,000 plus stock
Broker: Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

GRAPHIC DESIGN BUSINESS

UNDER OFFER



One of Wellington's best and highest profile design studios is available for sale and would be a superb acquisition for an existing design studio that wants to expand. The studio has a healthy mix of Government and Corporate clients and has an array of regular and on going contracts ensuring a healthy cash flow. After 19 years in the business, the vendor has priced the business to keep the process moving.

Location: Wellington **Asking Price:** \$175,000 **Ref:** 15969
Broker: Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

BEAUTY THERAPY/WELLINGTON

REF 16590



Act fast! This is a multi award winning clinic in an affluent suburb.
 Amazing opportunity to own this prestigious clinic, with a cash surplus to the part time owner of nearly 6 figures. 3 beautiful treatment rooms, offering advanced skin treatments using latest technology including equipment that isn't available anywhere else in NZ.

Location: Wellington **Asking Price:** \$168,000 + stock
Broker: Lisa Lloyd / 027 685 4556 / lisal@linkbusiness.co.nz

GROOVY CAFÉ & BAR

REF 17196



This central city cafe is a great little hole in the wall with a very 'locals' atmosphere. They do great coffee and light meals during the day and is known for its friendly laid back atmosphere. In the evening it becomes a very intimate bar where customers can chat at the bar or grab a quiet table for a bit of personal space. Perfect for an owner operator who likes creating a special atmosphere for their regular customers.

Location: Wellington **Asking Price:** \$95,000
Broker: Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

FURNITURE REMOVALS

REF 13650



The owner works 4 days p.w, focuses his time mostly on quotes and service standards, and earns \$100,000 + p.a. He's limited his working area to a single Wellington suburb and gets most of the work done with one truck. They have a major Government Department as a regular client and if the buyer continues to provide consistent service, that work will continue. Great as a stand-alone business or as an acquisition.

Location: Wellington **Asking Price:** \$150,000 plus stock
Broker: Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

GLOBAL SUB SANDWICH

REF 16321



This international franchise brand is looking for franchisees to own and operate businesses in major cities and provincial towns throughout New Zealand. This global sub brand has over 39,000 stores worldwide. It is truly a privilege to own one of these stores, they are highly sought after and sell quickly. Over 70% of applicants are not suitable. So you must:

- Have a high level of retail English.
- Have equity or approved finance.
- Be a team player.
- Be willing to work full time in the business.
- Have the ability to manage your staff.
- Be prepared to follow the system.
- Be prepared to earn large profits and have fun.
- Have the ability to promote healthy eating.
- Have the ability to relocate for lifestyle choices.
- Be well presented.

Bank finance of over 50% may be available to approved purchasers. Usual banking lending criteria will apply.

This is an outstanding business opportunity. For further information contact Nick Stevens.

Location: Nationwide **Asking Price:** Opportunities from \$300,000 to \$950,000

Broker: Nick Stevens / 021 641978 / nicks@linkbusiness.co.nz

NEW SITES AVAILABLE FOR MUFFIN BREAK!

REF 15313



Browns Bay, Millwater, Hamilton, Ashburton & Invercargill. Be in quick! These locations are great! Scheduled to open from early to mid this year it's time to plan for your future. These will be new look cafes with great customer appeal. If you're looking to own your own business, then look no further! Reputable, reliable and trusted brand Muffin Break offers you a rare opportunity to own and run your own bakery café business.

Location: Nationwide **Asking Price:** Approx. \$470,000 (includes stock)

Broker: Laurel McCulloch / 021 786 813 / laurel@linkbusiness.co.nz

EMERGENCY PREPAREDNESS PROVIDER

UNDER OFFER



This well established Emergency Preparedness business is growing on the back of NZ's changing climate, intensity of storms, flooding, high winds and recent natural disasters.

The forces of nature have increased the demand for their disaster preparedness products and services. This business has a long list of corporate and Government clients.

Location: Auckland CBD **Asking Price:** \$290,000 **Ref:** 16436

Broker: Susan Han / 027 566 8938 / susanh@linkbusiness.co.nz

BURGER MECHANICS NATIONWIDE FRANCHISE

REF 16999



Burger Mechanics is the new burger franchise in town, offering a completely fresh experience! The company has well established systems in place and a training programme to give you all the necessary skills. This is an extremely exciting time to join this fantastic brand and be part of something very special. The growth of gourmet burgers on a global scale has been huge – now is the time to take advantage of this.

Asking Price: Site dependant, approximately \$230,000 + GST

Broker: Nick Giles / 021 676 832 / nickg@linkbusiness.co.nz

CASH IN ON THE COMING BOOM WITH BUILD7

REF 16208



Build7 is a different building franchise whose business model is cutting edge. Passionate and enthusiastic about sales/service? Then a Build7 franchise is for you! Full operational and admin support, unique marketing strategies. Four territories sold.

Available are: BOP, Coromandel, Christchurch North and Christchurch South.

Location: Auckland **Asking Price:** \$155,000 plus GST

Broker: Graham Hoffmann / 027 493 6411 / grahamh@linkbusiness.co.nz

ONLINE SALES & DISTRIBUTION

REF 17280



North Island, South Island or both. Well-established business currently located in the central North Island and/or easily relocated to suit new owner. The products, all intellectual property and product specific plant, is wholly owned by the company, with the products proudly manufactured here in NZ, under a NZ manufacturing agreement with and for the company, for this NZ designed and developed, home/lifestyle high quality product/s.

- Well established, 30 hours a week, home based
- Manufacturing and logistics contracts in place
- Easily managed by one working owner
- Strong market growth opportunities
- Excellent return – Provides owner between \$70,000 to \$75,000 p.a
- Vendor offering good handover terms/training

Location: North, South or Nationwide **Asking Price:** \$235,000

Broker: Steven Matthews / 021 848 873 / stevenm@linkbusiness.co.nz

BUILDING & CONSTRUCTION/ATTRACTIVE RETURNS

REF 16957



Opportunity to distribute this advanced building system to the residential and commercial construction sector.

Operate from anywhere in New Zealand. Timing is right to benefit from huge growth in demand for new housing. No ongoing licence or marketing fees.

Modest investment requirement. The industry award winning licensor provides comprehensive training and ongoing support.

Location: Nationwide **Asking Price:** \$150,000 plus stock

Broker: Barry McFedries / 021 873 243 / barrym@linkbusiness.co.nz

THE ROAD TO RICHES...

REF 15817



...starts by repairing all the cracks and potholes!

Our Vendor is a supplier of prefabricated bitumen rubber chip seal road patches. Their road patch system provides an innovative, proven and cost effective solution for road maintenance.

The South African manufacturer is wanting to appoint an import distribution representative for their business in NZ. The business has been established in NZ since 2008 and is now ready to be sold to an agent/licensee.

Location: Nationwide **Asking Price:** \$75,000 plus stock

Broker: Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

HRV WATER LICENSES

REF 16700



Leverage on one of the most recognisable New Zealand brands. Build equity using proven systems, ongoing support and an exclusive territory. Low set up cost, low overheads and a solid support system will ensure a successful operation providing the perfect platform for your business. With several territories already sold you should call today to secure your exclusive territory.

Asking Price: \$20,000 per exclusive territory

Broker: Rudy Kokx / 021 421 346 / rudyk@linkbusiness.co.nz

CALLING ALL MASTER & CERTIFIED BUILDERS

REF 16052



With huge growth in the house inspection industry and with more than 50% of the market still to be realised, now is the time to become a Reasure franchisee. This franchise offers industry leading standards and systems, comprehensive training and continued support, financial independence and would best suit a person with practical building experience and knowledge of the NZ Building Code and Standards.

Location: Nationwide **Asking Price:** \$50,000

Broker: Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

EXCITING & DIFFERENT CONCEPT FOR STIRLING SPORTS

REF 16870



An icon in the sporting goods field, Stirling Sports, announces another move forward with the brand. We are looking for a new owner to open upmarket styled stores which will specialise in top quality sporting goods, clothes and accessories.

One of the points of difference for these new stores, is the exclusive range of Lorna Jane clothing for women. This range is aimed at women who want a top quality item of clothing for the sport or activity they are involved in. This range is designed to be comfortable and look good as well!

These stores would be ideal for an owner (possibly a lady with retail and sporting wear knowledge) who is keen to provide this range and of course lots of others, to its discerning customers.

If you are looking for a top retail brand with a fresh new look, initial training and ongoing support then maybe it's time to make that change in your life?? Call or email now for an Information Memorandum about the brand, and an application to become the next Stirling Sports Franchisee.

Investment includes the plant, stock, joining fee and an exclusive area around the store.

Why wait? Contact the broker today!

Location: Nationwide **Asking Price:** Approximately \$360,000

Broker: Brian Pankhurst / 021 334 865 / brianp@linkbusiness.co.nz



Domino's

Own a *slice* of the *action...*

Consider a franchising career with the market leaders in the pizza industry and join Domino's today!

- ▶ Proven & trusted brand
- ▶ Passionate about pizza & people
- ▶ Leaders in digital innovation
- ▶ Ongoing training and support



Contact Laurel McCulloch on 021 786 813 or visit:
dominospizza.co.nz/franchising



PRIME DAIRY FARM INVESTMENT OPPORTUNITY

REF 16956



Rare opportunity to buy a 50% share holding in a successful, 380ha, established West Coast dairy farm. Close to major town. Excellent profitability, valuations support the asking price.

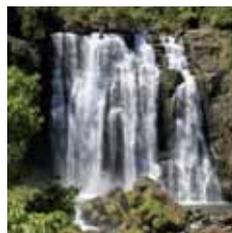
Farm and business are managed by the other 50% shareholder, and the new equity partner will share the governance.

Ideal location for reliable rainfall, promoting year-round pasture growth for sustained production. Confidential enquiries welcomed.

Location: Greymouth, West Coast **Asking Price:** \$5,200,000
Broker: Athol McCully / 027 433 8052 / atholm@linkbusiness.co.nz

FREEHOLD PARADISE FOUND!

REF 17105



Excellent motel, backpacker lodge and motorhome park plus ancillary leased land in idyllic 1.2ha natural setting on the popular tourist route. Modern 3-bedroom owner's residence. Very good returns with tourist numbers on the increase. This is a unique opportunity to purchase a freehold going concern accommodation business performing well, with potential to grow significantly.

Location: Haast, West Coast **Asking Price:** \$2,195,000
Broker: Athol McCully / 027 433 8052 / atholm@linkbusiness.co.nz

CENTRAL BLENHEIM FREEHOLD LODGE

REF 14755



Near new home and income. Boutique and very special motel-style accommodation and business.

Profitable and easily run by one person. Comprises of 4 executive class ensuite units, a 3 bedroom self-contained lodge and two level, 2-bedroom owner's accommodation with spacious living areas.

Location: Blenheim **Asking Price:** \$950,000
Broker: Tony Cridge / 027 227 6050 / tonyc@linkbusiness.co.nz

CENTRAL SOUTH ISLAND LODGE

REF 15121



Situated on 4 acres of landscaped native garden, leading down to a private stream, surrounded by national parks and some of the most renowned fishing and walking locations in the NZ and the world. Murchison Lodge offers four ensuite deluxe rooms in this exclusive setting at affordable prices. Murchison township is on the state highway crossings for traveller's enroute to the West Coast, Nelson or Marlborough.

Location: Murchison **Asking Price:** \$750,000
Broker: Tony Cridge / 027 227 6050 / tonyc@linkbusiness.co.nz

BLENHEIM MOTEL OPPORTUNITY!

REF 13256



This 20-unit motel is a great family-friendly motel business offering guests a home-away-from-home, located on a main route. Good lease period, reasonable annual rent.

3-4 bedroom managers' residence. As a place to operate a successful business, Blenheim has so much to offer.

Location: Blenheim **Asking Price:** \$650,000
Broker: Tony Cridge / 027 227 6050 / tonyc@linkbusiness.co.nz

MAKE HAY WHERE THE SUN SHINES!

REF 16989



Modern 12-unit motel, prime sunny Nelson area location. Prized 4 Star Plus Qualmark rating, recent upgrading. Long lease.

3-bedroom spacious Manager's residence. Close to Nelson city. 45 minutes from Abel Tasman National Park. A short stroll from cafes, restaurants and a popular shopping mall. Golf courses, wineries, and orchards all handy. Enjoy sun, lifestyle, and good income.

Location: Richmond **Asking Price:** \$425,000
Broker: Athol McCully / 027 433 8052 / atholm@linkbusiness.co.nz

POPULAR NELSON MOTEL

REF 13310



Look at this for a great business! A spacious 4-bedroom home and delightful 15-unit motel with an excellent mix of unit types. This motel has shown significant increase in revenue over the past year. Reasonable rental. Will appeal to anyone seeking a reasonably-priced home and income package in a sought-after location.

Location: Nelson **Asking Price:** \$395,000
Broker: Tony Cridge / 027 227 6050 / tonyc@linkbusiness.co.nz

BUILDING SERVICES/GROWTH & HIGH RETURNS

REF 17161



Quality design, manufacture, installation and ongoing maintenance of essential applications for the superior residential and commercial builds.

Highly respected market leader. Well-staffed. Excellent premises and plant. Strong forward orders and ongoing service contract revenue. Christchurch based with a Canterbury wide client base. Owner is planning to retire.

Location: Christchurch **Asking Price:** \$1,900,000

Broker: Barry McFedries / 021 873 243 / barrym@linkbusiness.co.nz

CALLING LION TAMERS!

REF 16800



This kennels and cattery has served its "masters" very well. Now they are ready to support and train new owners to take over the "leash". Freehold going concern with separate full residential accommodation on-site. This business makes a tidy cash profit. Enquiries are welcome from genuine, financial buyers who are poised to take the next step in their life.

Location: Christchurch **Asking Price:** \$950,500

Broker: Chris Bryant / 027 228 5688 / chrisb@linkbusiness.co.nz

PLASTICS/INJECTION MOULDING

REF 16850



This Christchurch based business is a complete provider of design, engineering and high quality custom injection moulding to an extensive customer base throughout New Zealand and China. Steady sales, profitable with a positive outlook. Highly qualified and experienced staff. CAD/CAM technology for fast turnaround of concept into production, quality plant, with or without the premises.

Location: Christchurch **Asking Price:** \$850,000

Broker: Barry McFedries / 021 873 243 / barrym@linkbusiness.co.nz

RESIDENTIAL BUILDING INDUSTRY

REF 17007



Profit on the Christchurch rebuild – and forever after! The opportunity is massive. Some commentators say the inner city alone, is forecast to have new buildings constructed at a steady pace for next 5-10 years! Proven, well known business supplying finished products. Mainly high volume residential applications. Excellent reputation. Well-staffed. Profitable, with excellent forward orders and growth potential.

Location: Christchurch **Asking Price:** \$730,000

Broker: Chris Bryant / 027 228 5688 / chrisb@linkbusiness.co.nz

ACCOMMODATION & FUNCTION CENTRE!

REF 16937



A large, modern accommodation complex with restaurant, cafe, bars, conference and function centre, excellent kitchen, meeting rooms, outdoor swimming pool, hot pools, and manager's accommodation. A well-established, highly profitable business with regular patronage. Hosts a range of functions including weddings, conferences and district events. Long lease and reasonable rental. For genuine sale at a very realistic price. Enquire today!

Location: Methven, Canterbury **Asking Price:** \$650,000 plus SAV

Broker: Athol McCully / 027 433 8052 / atholm@linkbusiness.co.nz

SPORTS RETAIL

REF 16838



Prominent Canterbury retailer. Leading brands providing a full range of sports equipment, clothing and footwear. Well-presented premises; realistic rent and good lease in place. Recent years has seen the business better organised to concentrate on its strengths which is paying off with better margins and higher value sales. Good profits for a working owner. Great opportunity to grow.

Location: Rangiora, Canterbury **Asking Price:** \$495,000

Broker: Brian Pankhurst / 021 334 865 / brianp@linkbusiness.co.nz

CHRISTCHURCH MOTEL – CENTRAL LOCATION

REF 17080



Attractive 10-unit motel, favoured location close to rebuild activity, cafes, restaurants, offices and healthcare facilities. Recent redecoration, new car park, well-presented mid-range motel. Excellent lease term, reasonable rental – all fundamentals in place. Strong trading as might be expected in Christchurch where demand frequently outstrips supply. Good Christchurch motels are virtually unobtainable at this price!

Location: Christchurch **Asking Price:** \$445,000

Broker: Athol McCully / 027 433 8052 / atholm@linkbusiness.co.nz

APPAREL, EMBROIDERY & GRAPHIC PRINTING

REF 16958



Established and profitable business providing custom design, embroidery and graphic printing services to a diverse customer base. They also supply a wide range of apparel and accessories. Modern computerised equipment for quality, efficiency and ease of use. Experienced staff. Growth opportunities available. Training and assistance available. Great opportunity for a related business seeking growth.

Location: Canterbury **Asking Price:** \$380,000

Broker: Barry McFedries / 021 873 243 / barrym@linkbusiness.co.nz

“DO THIS WITH YOUR EYES CLOSED”

REF 16077



Top video shop now for definite sale.

Stand-alone main road location in busy suburban area. Consistent performance and profits with increased sales in last 2 years. Excellent staff. Large database of loyal repeat customers. Good franchisor support with annual conferences and regional meetings of franchisees.

Location: Christchurch **Asking Price:** \$375,000

Broker: Brian Pankhurst / 021 334 865 / brianp@linkbusiness.co.nz

KIWIBANK, POST SHOP & TAKE NOTE

REF 16039



Always wanted, seldom available.

Proven formula. Long-established. Good profit for working couple. Good lease. Number of income streams.

Buyer will have to be accepted by KiwiBank/NZ Post and Take Note. Located in country town about 40 minutes to Christchurch.

Location: Canterbury **Asking Price:** P.O.A

Broker: Brian Pankhurst / 021 334 865 / brianp@linkbusiness.co.nz

THE WATER GARDEN/NICHE RETAIL BUSINESS

REF 17012



Established, easily-operated, niche business retailing ponds, pumps, waterfalls, water features, aquatic plants and accessories. Imports leading brands of water features, ponds, and similar. Wholesales to retailers in other parts of NZ. Operates from modern purpose-built premises in a good location. Limited competition, real growth potential. Genuine sale, vendors retiring after 12 years' ownership.

Location: Christchurch **Asking Price:** \$279,000

Broker: Athol McCully / 027 433 8052 / atholm@linkbusiness.co.nz

MANUFACTURING

REF 17322



Long standing product range and brands, familiar to consumers. National customer base. Experienced staff. A practical aptitude/ interest in making finished products is important. Training and assistance provided. Wide range of manufacturing equipment in good order. Freehold commercial premises may be available (circa \$470,000) or new lease to be negotiated. Owner seeks retirement.

Location: Christchurch **Asking Price:** \$230,000

Broker: Chris Bryant / 027 228 5688 / chrisb@linkbusiness.co.nz

TAKE NOTE KAIAPOI

REF 17230



Well established Take Note book store with Lotto outlet is now ready for a new owner. Good location in the heart of the Kaiapoi shopping centre. Easily managed with excellent staff. Trading well. Expectations of trading increases as the area experiences considerable growth. Reasonable rent with new lease for the incoming owner. Don't delay, enquire now.

Location: Kaiapoi **Asking Price:** \$175,000

Broker: Brian Pankhurst / 021 334 865 / brianp@linkbusiness.co.nz

TOP HOME BASED FRANCHISE/EASILY RUN

REF 17059



Profitable, established, Christchurch based small business supplying superior products and services of automatic insect control, odour control and fragrancing to an extensive customer base. Easy to operate. Suitable for a family to run from home. Exclusive territory is one of the largest in a nationwide franchise network. NZ-owned international franchisor provides extensive training and support.

Location: Christchurch **Asking Price:** \$130,000

Broker: Barry McFedries / 021 873 243 / barrym@linkbusiness.co.nz

POP CULTURE COLLECTIBLES RETAIL

REF 17058



The Portal, the home of pop culture collectibles for fans of videogames, TV/Movies (The Hobbit, Dr Who, Star Wars, and more), Anime, and games. Located in new prime site in Westfield Riccarton. Kiosk sales complimented by great sales on Trade Me and E-commerce websites. Modular glass cube design allows easy expansion to further locations, giving rapid growth potential for relatively low cost.

Location: Christchurch **Asking Price:** \$39,000

Broker: Brian Pankhurst / 021 334 865 / brianp@linkbusiness.co.nz

Businesses for sale – Central & Southern South Island

EXCITING ACCOMMODATION OPPORTUNITY

REF 17117



A well-established complex, backpacker-style and motel units on a spacious central site in a tourist-route alpine town close to shops, cafes. 3-bedroom manager's residence. Long lease with reasonable rental. Accommodation for sports groups, outdoor recreation groups, travellers and tourists. Regular sporting events in the area. Among some of NZ's finest scenery, on popular new cycle trail.

Location: Mackenzie Basin **Asking Price:** \$1,100,000
Broker: Athol McCully / 027 433 8052 / atholm@linkbusiness.co.nz

MOTEL LEASE FOR SALE

REF 15122



This modern and refurbished 4-star motel currently has 17 units and has a good variety of unit sizes.

Long lease in place. Excellent chattels. Excellent access and security. Well located to all city facilities. Very good owner's or manager's residence.

Location: Invercargill **Asking Price:** \$640,000
Broker: Tom Richardson / 027 516 7777 / tomr@linkbusiness.co.nz

CAR RENTAL FRANCHISE OTAGO REGION

REF 14219



With a \$200k plus surplus, this high performing business is part of an iconic NZ, 25-year-old car rental franchise based in one of the fastest growing holiday destinations of the country. Servicing local and international clients, this business has grown each year to become one of the top performers in this franchise group. The business is easy to manage, cash rich and highly profitable. Step into the driving seat today!

Location: Otago **Asking Price:** \$700,000
Broker: Basil Badenhorst / 0224 548 348 / basilb@linkbusiness.co.nz

A JEWEL OF A BUSINESS TO WATCH OVER!

REF 16863



Well renowned company of finely crafted products and services. Profitable, with strong cash flows from literally "thousands" of customers, many of who are repeat customers.

This business has a huge reputation for quality services and has no real competition. While all staff are in place, ideally the new owners will bring practical skills and an eye for detail too.

Location: Dunedin **Asking Price:** \$565,000
Broker: Chris Bryant / 027 228 5688 / chrisb@linkbusiness.co.nz

A SPECIAL REST HOME

REF 16521



Waikiwi Gardens Rest Home is a very family orientated and caring rest home in Invercargill – the capital of Southland.

The sale is for the business and freehold property. This rest home has an excellent reputation and a great occupancy rate! The owners have decided that after a "business lifetime" in the industry – it is their time to retire.

Location: Invercargill **Asking Price:** Offers
Broker: Chris Bryant / 027 228 5688 / chrisb@linkbusiness.co.nz

FREEHOLD TAVERN IN CENTRAL OTAGO

REF 16951



A very good small business opportunity showing excellent profits is being offered for sale to an enterprising hospitable couple. Ettrick Tavern is situated on the main highway. Supported by local organisations and the passing tourist. This Tavern has a spacious bar, dining area with a sheltered verandah and a large beer garden. 4/5 bedroom owners accommodation.

Location: Central Otago **Asking Price:** \$478,000
Broker: Tom Richardson / 027 516 7777 / tomr@linkbusiness.co.nz

WELL RENOWNED MOTEL LEASE FOR SALE

REF 15398



Well-presented modern motel is offered for sale with 26 year lease. Substantial owner's accommodation. Comprises 10 immaculate units (studio units, spacious executive 1-bedroom units, and a large family unit). Conveniently located to Mosgiel, 12km from Dunedin. Freehold land and building available for purchase at \$1,250,000 + GST in addition to the lease purchase.

Location: Dunedin **Asking Price:** \$385,000
Broker: Tom Richardson / 027 516 7777 / tomr@linkbusiness.co.nz

BACKPACKERS, MOTELS, HOLIDAY PARK

REF 15234



Great opportunity at the Gate to Fiordland. New Restaurant, Bottle Store, Bar & Information Centre to be built (Plans and Consents Approved). Currently has 4 spacious motels, a 60 bed backpacker's hostel, and holiday park, with campervan and tent sites, spa and sauna. Would suit a younger couple with hospitality experience and energy. Excellent home available and possible vendor assistance.

Location: Tuatapere, Southland **Asking Price:** \$200,000
Broker: Tom Richardson / 027 516 7777 / tomr@linkbusiness.co.nz

NORTH ISLAND

Services/Professional

SUBSTANTIAL RETURN FOR MINIMAL EFFORT. Excellent systems enabling \$500,000 plus return to a part time working owner. This business is so well tuned you could live anywhere in New Zealand and successfully run this business from your smart phone, in fact it lends itself to being fully managed if so desired. Price \$1,280,000. Terry Newson 027 459 5718. Ref 16044.

NORTHLAND

Accommodation/Tourism

HIGH OCCUPANCY REST HOME IN NORTHLAND. Modern and well equipped building on freehold property. Purpose-built 25 bed rest home. Great manager and staff. Prime, sought after location and the business maintains very high occupancy. Valuation report available to qualified purchaser. Price \$1,960,000. Efrén Pascual 09 555 6026. Ref 12863.

Businesses With Real Estate/Rural

HORTICULTURE LIFESTYLE BUSINESS. Home and income on a lake-view, lifestyle freehold property. Produces tree crops and exotic, subtropical nursery plants and fruits. Three bedroom house with office and garage plus utility buildings and poly houses. Family lifestyle plus business investment. Price \$700,000. Efrén Pascual 09 555 6026. Ref 15182.

MODERN FUNERAL HOME BUILT 2007, PRIME TENANT. Great opportunity to own a near new, well tenanted funeral home land and buildings at 13 Pukepotu Road, Kaitiaki. Detailed property information memorandum available. Good lease, premium tenant category. Brief overview at: www.geards.co.nz. Price \$1,869,000. Frank Habrle 09 555 6028. Ref 14192.

Construction Industry

A BANKERS DREAM. Well established directional underground drilling business with substantial long term contracts. High earnings, strong asset base and on-going growth opportunities. Unique service business with an engineering bias. Substantial retained earnings, high assets and ongoing growth opportunities. \$1,000,000 + EBIT after management. \$2,000,000 + assets. Price \$4,100,000. Max Heron 09 555 6037. Ref 15825.

Manufacturing/Import/Export/Wholesale

PLASTIC INJECTION MOULDING. RELOCATABLE. Innovative proprietary and custom products. Turnover \$880k PA, EBPITD \$256,159 PA. Has additional capacity. Currently north of Auckland with either: new lease to be offered or, purchase freehold land and buildings or, relocation. Strong relationships with both customers and suppliers. Price \$469,000 + Stock. Graham Hoffman 09 555 6030. Ref 17213.

Retail Food/Hospitality/Superettes

DAIRY WITH 2 BEDROOM ACCOMMODATION. NORTHLAND. Dairy with 2 tidy bed room accommodation with plenty of room to start a takeaway at the rear. Current weekly turn over between \$9,000 to \$10,000. Low out goings. Rent \$1,400 including GST per month. Price \$110,000 + SAV. Anil Vazirani 021 0277 8149. Ref 12699.

5-DAY ONLY! ESTABLISHED CAFE IN WHANGAREI CBD. On a European-style terrace it's a great success for the current owner who's heading overseas. Reputed for great food, service and ambience it will suit a couple/family with a passion for food. They can take this already successful business to another level. Price \$274,000. Henry Han 09 555 6068. Ref 16539.

MOST POPULAR FRANCHISED PIZZA STORE. NORTHLAND.

Most Popular Franchised Pizza Store located in one of the largest towns in Northland. Average Weekly Turnover \$14,000 excluding GST and is growing day by day. More retail sales and few deliveries, hence easy operation. This is a 100% Staff Managed Store however great opportunity for owner/operators. Price \$420,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 16741.

AUCKLAND

Accommodation/Tourism

MOTEL PLUS PROPERTY OPTION. 10 unit motel 35 minutes' drive from Auckland in geothermal area. Mineral spas in all units. 4 studios, 5 family units and 1 three-bedroom house. 3 bedroom Manager's accommodation includes motel reception. Property freehold available. Motel business \$360,000 or \$1,800,000 for both. Price \$360,000. Henry Han 09 555 6068. Ref 13990.

MOTEL LEASE FOR SALE. Busy Southern Auckland main road, (600 metres from motorway). 16 units, WIFI, Sky TV, swimming pool. 3 bedroom owner's house. Many regulars, consistent occupancy. Lease has 23 years to run. Many events nearby (20 minutes' drive to Auckland Airport and Central Auckland). Price \$465,000. Robert Sohn 09 555 6005. Ref 14605.

Automotive/Transport/Distribution

AUTO PANEL REPAIRS AND PAINT VENDOR SAYS PRESENT ALL OFFERS! Very busy automotive business doing panel beating and paint, Car Audio/Video/Alarms, Tyre/Mags and Car Grooming and also offer W.O.F. all done on site. Over 100 cars per week coming through the business. Good staff and excellent lease in a good location. Garth Nell 09 555 6039. Ref 16345.

TRUCK BODY BUILDERS. Started as an add-on business it's grown beyond expectations. It's now too big to run alongside the owners other interests. Great potential – a full book six months ahead. Contacts, systems and manufacturing expertise in place. Owners will work alongside for a time. Price \$181,138 + Stock. Basil Badenhorst 09 555 6021. Ref 16796.

IMPORT DISTRIBUTION AT ITS BEST. This leading, well located, medium sized automotive parts importing, distribution, retail and service business has been operating since the 1960s. It includes a six bay vehicle service workshop and experienced, skilled staff. Generates a cash surplus over \$300,000. Price \$490,000 + Stock. Basil Badenhorst 09 555 6021. Ref 16132.

REAL NEAT SMALL AUTOSHOP. Services a number of car importers plus private clients. Two hoists and all equipment and stock are included. Owner will work alongside to ensure a good hand over of customers. Operated by the owner and one apprentice. Growth potential. Price \$79,000 + Stock. Basil Badenhorst 09 555 6021. Ref 15617.

AUTO WORKSHOP BARGAIN. Health issues require immediate sale. Mag and tyre fitting, servicing, WOF and registrations. Road frontage in a busy commercial/industrial area. Fully fitted and equipped with two high and one low multipurpose hoist. ALL OFFERS WILL BE CONSIDERED. Price \$91,000 + Stock. Basil Badenhorst 09 555 6021. Ref 15224.

BUSY & PROFITABLE AUTOMOTIVE REPAIRS AND TYRES. Well established in excellent location doing Mechanical services, repairs, WOF, Panel beating and Tyres with wheel alignment. Sales for last year were well over \$1.3 million and this year doing a roaring trade. Owner wishes to retire asap. Asking \$440,000 plus stock. Robin 09 555 6044. Ref 16664.

TRANSPORT CONTRACTOR/EXCLUSIVE SUPPLY CONTRACT. Niche market contractor, 5 year supply contract, 6 year right of renewal, plus own clients. 5 day week. Excellent cash flow, growth potential. Mainly West Auckland. 2004 8x4 truck, drop side tipping body. Owner reports \$150,000 profit PA. Class 4 licence and TSL required. Price \$385,000. Graham Hoffman 09 555 6030. Ref 16111.

AUTO WORKSHOP IN MANUKAU. Auto mechanical service and tyres. Weekly rent \$730 including GST. Workshop 380 m², parking area 300m². Current owner has run the business for 10 years. Two hoists, tyre machine, other equipment and stock of used parts. Price \$75,000 + Stock. Robert Sohn 09 555 6005. Ref 15795.

Beauty/Health

BEAUTY & HAIR SALON. An extremely well presented salon with 2 basins, and 8 stations with 3 separate Beauty Rooms. Operating for over 4 years with steadily increasing sales. New owners in 2013 unfortunately need to leave NZ and are required to leave newly refurbished salon. Top equipment and plant. Price \$50,000. Robin 021 968 779. Ref 17069.

SOLD! HAIR AND BEAUTY CASH COW. Brand new non-franchised store located in a major shopping mall in Auckland is only been opened a short time and already sales are over \$18,000 per week and fully managed. With over 17 similar stores already operating in NZ and over 80 in Australia this store is ready to go! Price \$795,000. Robin 09 555 6044. Ref 16613.

OPPORTUNITY/BEAUTY SPA. BRING ALL OFFERS. One of Auckland's CBD top Beauty Spa with all the latest equipment and natural light. Non beautician owner assists with admin. Full range of services offered for 5 days a week. Owner involved in other business. Return over \$50K to owner. Price \$125,000 + Stock. Robin Harris 09 555 6044. Ref 15785.

WORK FROM HOME IMPORT/DISTRIBUTION HAIR PRODUCTS.

This business is easily run and involves importing and distributing a range of exclusive hair products. Great margins are on offer with a minimal investment of time. So far distribution is only in the Auckland region. For an owner operator the business is on track to make over \$50,000 this current financial year. Price \$44,000 plus stock. Robin Harris 09 555 6044. Ref 15585.

BEAUTY SALON/PART TIME OWNER. Situated close to Auckland's most prestigious streets, this salon is only operating very short hours with a part time beautician as the owner has other commitments and cannot assist in the salon. The salon is extremely well set up with top of the line equipment. The new owners can take over and start work the next day. Price \$74,000. Garth Nell 09 555 6039. Ref 15395.

UPMARKET MANAGED BEAUTY SALON VENDOR FINANCE.

Upmarket salon in Auckland with all Franchise documentation ready. Currently run under management with the owner looking after the GST, PAYE and Accounts. Returning over \$170,000 with potential to increase. Plant value alone is approx \$210,000. Price \$300,000. Robin Harris 021 968 779. Ref 13876.

HEALTH & BEAUTY CLINIC. Health and beauty treatment clinic in a top Auckland position. Four rooms plus tanning room. Three employees, run by owner at a distance. Retail product with wide choice and appeal. A working owner can take this further. Price \$76,000 + Stock. Basil Badenhorst 09 555 6021. Ref 16997.

BEST SALON IN THE AREA FOR WORKING OWNER. Over 25 years in a great position. Database of over 2000 customers. Front door parking, schools and major shopping mall nearby. Ten cutting stations, three basins. Plenty of room for a manicure or beauty service. Great potential. Price \$89,000 + Stock. Basil Badenhorst 09 555 6021. Ref 16308.

ESTABLISHED SALON IN AUCKLAND CBD. Established, stunningly beautiful salon in Auckland City. Top quality fitout. Includes manicure and pedicure stations, facial room and eight stylist stations. An eight year trading history. Owner can stay on to work part time as a stylist if required. Price \$43,000 + Stock. Efrén Pascual 09 555 6026. Ref 17085.

HAIR SALON. This stylish boutique salon features 9 styling stations, 2 basins, a nail bar and a reception with good retail displays. Currently owner operated with one full time stylist. Rent is just \$461 per week including GST. Established for 15 years with a good client database. Ideal for an owner/operator wanting to realise obvious growth potential. Price \$72,000 + Stock. Fiona Carter 09 555 6027. Ref 16857.

HAIR SALON. Spacious salon in popular area. Four chairs, two basins with space for more. Large kitchen/staff room, separate laundry and bathroom. Two beauty rooms which are currently sub leased. Low rent at \$17,940 pa incl gst. Retiring owner works with two part time contractors. Price \$40,000 + Stock. Fiona Carter 09 555 6027. Ref 16788.

BEAUTY SALON. A stunning salon with good growth potential. Four treatment rooms, shower, infrared sauna, a welcoming reception and waiting area with good retail displays. Good client parking. Full range of treatments in a relaxing, tranquil environment. Owner works full time with 2 staff. Price \$125,000 + Stock. Fiona Carter 09 555 6027. Ref 16787.

BEAUTY SALON. Owner operated salon with growth potential. Two treatment rooms plus kitchen and waiting room. Annual T/O exceeds \$94,000 with excellent profit. Low rent of \$12,540 plus gst includes all OPEX. Ideal for a therapist wanting to have her own business. Price \$34,000 + Stock. Fiona Carter 09 555 6027. Ref 12443.

CITY BEAUTY SALON. Located in an affluent central suburb location, this beauty salon makes a very good profit and has a strong reputation with steady clientele. The beautifully renovated interior reflects the high standard of treatments on offer. The rent is very reasonable for the location. The owner will offer comprehensive training. Just walk in and reap the profit! Price \$290,000. Henry Han 09 555 6068. Ref 17071.

BEAUTY SALON AUCKLAND CENTRAL. This busy beauty salon and skin clinic in an affluent Auckland central suburb is fully furnished and equipped to a very high standard and has a loyal customer base. The current owners are looking for a quick sale due to other commitments. Price \$100,000. Henry Han 09 555 6068. Ref 17038.

FRANCHISE FITNESS CENTRE NORTH SHORE. This fitness centre has shown growth since its opening. Quality, well maintained fit out and equipment. Under management with very smart operating systems. There is also full training and backup that will inspire passion for this industry. This is an opportunity to advance beyond the owners' achievement. Price \$1,200,000 plus stock. Henry Han 09 555 6068. Ref 16652.

LONG ESTABLISHED BEAUTY SALON. A well-established beauty clinic in an affluent area of East Auckland. Three treatment rooms are fully furnished and equipped plus kitchen and waiting room. This is a profitable business with further growth potential. Turnover exceeds \$140,000 with an annual profit of \$85,000. Price \$150,000 plus stock. Henry Han 09 555 6068. Ref 16621.

MALL MASSAGE CLINIC. UNDER MANAGEMENT. SURPLUS \$120K. Two well established massage clinics in a busy mall. High foot traffic, regular customers. Both businesses under management with good systems. Vendor reports net surplus of \$120,000 p.a. Well trained staff available to remain. Price \$230,000. Mei Wang 09 555 6098. Ref 16773.

IS HEALTH & FITNESS CENTRE YOUR FORTE? A modern gymnasium in a top suburb. Top equipment, passionate personal trainers, top group fitness classes. The average monthly turnover is \$49,000 and the centre has 850 members with capacity for approximately 3500. Lease till 2029 if right of renewal is exercised. Price \$445,000 plus stock. Meng Murphy 09 555 6088. Ref 16750.

HAIR & BEAUTY SALON CITY FRINGE. Growth opportunity. 8 work stations, 3 wash basins. Beauty treatment room rented out for \$350.00 per week, 1 chair rented 3 days at \$148.00 per day. One hairdresser willing to stay. Rent only \$2,800 per month – all inclusive. Price \$55,000 + Stock. Neville Choksi 09 555 6038. Ref 16802.

HAIR SALON/EXCELLENT LOCATION (EAST AUCKLAND). Well-presented salon in well-known East Auckland shopping centre. Large, loyal clientele. 10 cutting stations, 2 basins. Suitable for working owner or management. Vendor reports current monthly sales of \$27,000-\$30,000. Price \$150,000 plus stock. Robert Sohn 09 555 6005. Ref 16791.

HAIR SALON WITH GOOD LOCATION (NORTH SHORE). Great location on a busy main road in a popular shopping area. Current owner has run this business for 5 years. Fitted with 5 chairs and 3 basins. Open 6 days a week Mon-Sat with significant growth potential. Price \$59,000. Robert Sohn 09 555 6005. Ref 16662.

CBD BEAUTY SALON. Affluent central suburbs location. The salon makes very good profit and has a strong reputation with steady clientele. Beautifully renovated interior reflects the standard. The rent is very reasonable for the location. Owner offers comprehensive training. Just walk in and reap the profit. Price \$290,000. Susan Han 09 555 6066. Ref 17071.

BEAUTY SALOON AUCKLAND CENTRAL. This is a busy beauty salon in an affluent Auckland central suburb. Fully furnished and well equipped with a loyal customer base. Current owners are looking for a quick sale due to other commitments. The beauty clinic has four treatment rooms with extremely convenient customer off street parking. Price \$100,000. Susan Han 09 555 6066. Ref 17031.

OPPORTUNITY BEAUTY SPA – BRING ALL OFFERS. One of Auckland's CBD top Beauty Spa with all the latest equipment and natural light. Non beautician owner assists with admin. Full range of services offered for 5 days a week. Owner involved in other business. Return over \$50K to owner. Price \$125,000 + Stock. Robin Harris 555 6044. Ref 15785.

BEAUTY SALON PART TIME OWNER. Situated close to Auckland's most prestigious streets, this salon is only operating very short hours with a part time beautician. Owner has other commitments and cannot assist in the salon. Extremely well set up with top of the line equipment. Take over and start work the next day. Price \$74,000. Garth Nell 555 6044. Ref 15395.

Businesses with Real Estate/Rural

FRANCHISE CAFÉ/CENTRAL SUBURB. This café has a lot going for it. It is a great franchise brand located in a busy central suburban shopping, paying a low rent with a long lease and plenty of parking for customers. The cheery on the cake is it still has plenty of potential to do even better! Price \$410,000 plus stock. Greg Mullins 021 943 844. Ref 16640.

BE THE LANDLORD OF YOUR OWN RESTAURANT & BAR. The premises are spacious, have incredible character, are located in a rapidly improving central Auckland suburb and should continue to increase in value. Price \$1,320,000 plus stock (including both the business and building). Greg Mullins 021 943 844. Ref 16737.

Construction Industry

HOME IMPROVEMENT BUSINESS. WEST AUCKLAND. An opportunity to purchase this profitable well established franchise. The current owner has owned the business since 2005 and is now moving out of Auckland. This business can be operated from home as the product is ordered from and supplied by the franchisor. Nets \$117,000 for an owner operator. Price \$165,000. Richard Riddler 09 555 6043 Ref 16687.

BUILDING INDUSTRY OPPORTUNITY. Building skills not needed, just a motivated owner probably with sales and management skills. Can net \$600,000 or more per annum for a competent and committed owner operator. Asking Price \$100,000. With the building industry really starting to move forward this is a very good time to buy. Richard Riddler 09 555 6043. Ref 15833.

ESTABLISHED LOCKWOOD FRANCHISE. New Zealand's most trusted home building brand. Territory is Rodney North and West, 20 mins from CBD. Includes council identified 'growth' areas. Excellent systems and forward work. Vendor's health necessitates sale. Owner's cash surplus is \$160,000 with plenty of growth potential. Price \$146,000 + Stock. Graham Hoffman 09 555 6030. Ref 16497.

A DIFFERENT BUILDING FRANCHISE. Build7 is looking for passionate new franchisees. You bring attitude, enthusiasm and self-belief - the rest is taken care of by the Build7 team and tested systems. A Build7 franchise gets you a comprehensive, low-overhead business package, marketing programme, full support and land developer relationships. Price \$155,000. Graham Hoffman 09 555 6030. Ref 16208.

EXCEPTIONAL SALES BUSINESS FOR \$1.1M. HAS RETURNED \$800K EBIT IN ONE YEAR! This is a very successful well established North Shore franchise business and offers you a unique chance to take over an existing territory with an existing database, recurring revenue and large potential growth supported by exceptional systems and processes. If you have finance available, the energy required and even better warehouse and office space then call without delay. Price \$1,100,000. Elaine Ford 0274 459 852. Ref 16769.

HOME IMPROVEMENT BUSINESS. WEST AUCKLAND. Here's your opportunity to purchase this profitable, well established franchise. The current owner has owned the business since 2005 and is now moving out of Auckland. This business can be operated from home as the product is ordered from and supplied by the franchisor. Nets \$117,000 for an owner operator. Price \$165,000. Richard Riddler 09 555 6043 Ref 16687.

Franchise

FRANCHISED CAR SERVICE & REPAIRS. Well established workshop in a sought after Manukau area. Sales in excess of \$600,000 Pa. Owner plus 2 staff. Excellent set up and high street visibility. Top plant and fittings with a keen vendor ready to sell. Garth 09 555 6093 Ref 16269.

HIRE A HUBBY, ESCAPE THE OFFICE. Introducing the franchise system that gets you out of the daily grind for less! You'll enjoy flexible working hours, control over your income levels, and a job where no two days are the same. You'll be supported by an exceptional business system. Huge opportunities. Price \$39,000. Nick Stevens 021 641 978. Ref 11606

NO 1 SUB SANDWICH. All the hard work has been done establishing these 2 businesses and existing client base. The businesses have a prime location. Profitable with excellent lease and great staff structure. Strong business growth. Two week training course in Australia. This is an outstanding business opportunity. Prices from \$400,000 to \$420,000. Nick Stevens. Ref 16600/16599.

HOME BASED CO ORDINATOR. Be part of a strong, well-known franchise in Auckland organising the installers for wardrobe fit-outs to the new and existing housing market. The products are displayed in various show-homes and also displayed in the "Home Ideas Centre" in Parnell. Suited to a person with an interest in interior home solutions. Price \$264,000. Robin 09 555 6044. Ref 16484.

FRANCHISED CHICKEN & BURGER RESTAURANT. Reputed, Franchise Chicken and Burger Restaurant with great margins and limitless potential for growth with little extended hours. Very rare to get such locations. Vendor is selling due to other business commitments. Price \$175,000 plus SAV. Anil Vazirani 09 281 2903. Ref 16176.

POPULAR SANDWICH FRANCHISE-CENTRAL AUCKLAND SUBURB. Fantastic chance to gain entry and join a network of the world's top sandwich stores. Specialising in provision of the range of wraps, sandwiches and salads that the brand has become internationally renowned for in terms of promoting 'healthy living'. Price \$450,000 + SAV. Anil Vazirani 09 281 2903. Ref 16058.

GLOBAL SUB SANDWICH. Part of the World's No 1 Franchise. Part of New Zealand's fastest growing and most successful franchise. Profitable. Specialising in provision of the range of salads and sandwiches that the brand has become internationally renowned for in terms of promoting 'healthy living'. Price \$480,000 plus SAV. Anil Vazirani 021 0277 8149. Ref 16002.

FRANCHISED SUPERMARKET IN A BUSY SUBURB. A massive supermarket with a floor area of more than 1500m² selling groceries, liquor, meat, seafood, fruit and vegetables. Weekly store sales \$200,000 plus LOTTO sales of \$6k-\$7k with good profit margins and huge potential of further growth. Price \$2,800,000 (neg) plus SAV. Anil Vazirani 579 9226. Ref 15799.

CONVENIENT STORE ON BUSY MAIN ROAD. This Superette is located on a busy main road within busy block of shops with high foot traffic. Weekly sales of \$6,500 plus with good profit margins. Rent is only \$368 per week including GST, insurance and rates. There is great potential for growth by opening earlier each day as the current owner does not open until 9.00am. Price \$65,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 15556.

Leisure/Entertainment/Home Garden

GREAT LITTLE DIVE BUSINESS. Well established, easy to run owner operator business. Average 3 year net over \$80,000 to a working owner. This is a growing market with opportunities for this business to expand. Owner does not need any special technical skills to run this business. Price \$125,000 plus stock) Richard Riddler 09 555 6043. Ref 16858.

BOUTIQUE STUDIO WITH MULTIPLE INCOME STREAMS. Fully equipped photographic business with two studios. Extensive commercial, portrait and function portfolio plus framing and album sales. Also operates graduate gown rentals, wedding planning and sale and hire of wedding garments. An urgent sale is required and the business is priced below cost, so snap up this bargain. Price \$255,000 plus stock. Basil Badenhorst 09 555 6021. Ref 13969.

NO CASHFLOW PROBLEMS HERE. Indoor entertainment/leisure business, suitable all ages. Established 13 years ago, this is an easy operation with mainly pre-booked clients. Payment is by cash and Eftpos. Owner works approximately 33 flexible hours per week. Profit approximately \$90,000 p.a after all expenses. Excellent plant and equipment. Reliable staff. North Shore location. Price \$225,000. Graham Hoffman 09 555 6030. Ref 14034.

LOLLIPOPS PAY FOR PLAY. New POS systems, refurb, painting, new equipment etc, all done. Lollipop is a New Zealand-originated international brand and brings with it experience, initial training and ongoing support. OSCAR approved. Templates in place for additional offer development to grow the business. Price \$152,000. Laurel McCulloch 09 555 6034. Ref 16940.

VIDEO STORE WHANGAPARAOA. Franchised. Solid database in a good community, secure and no theft issues. Owner has moved on and will consider any offer. Healthy profits, reasonable rent. Currently fully managed (owner operator or family owned recommended). Training and ongoing support provided. Price \$105,000 + Stock. Rudi Kok 09 555 6042. Ref 16234.

ORGANIC HORTICULTURE – ONE OF A KIND. This business supplies a seedling range to outlets including most of the major chains and garden centres. Branding is professional as is the presentation. Business growth strategies have developed and are ready to tap significant potential. Based in Franklin but relocatable to 500-600m² of land. Price \$95,000. John Adams 09 555 6033. Ref 17014.

INSTANT CASH FLOW. This business supplies Pool Tables and Jukeboxes on long term rent to the hospitality industry. Selling well below replacement cost of assets this business comes with cash flow from day one and requires fresh blood to relocate additional assets. Further growth may be possible through casual rentals and upgrading the website to allow for the sale of accessories. Price \$140,000. Paul Redman 021 319 770. Ref 16103.

GREAT LITTLE DIVE BUSINESS. Well established, easy to run owner operator business. Average 3 year net over \$80,000 to a working owner. This is a growing market with opportunities for this business to expand. Owner does not need any special technical skills to run this business. Price \$125,000 plus stock. Richard Riddler 09 555 6043. Ref 16858.

Manufacturing/Import/Export/Wholesale

MANUFACTURING IN AUCKLAND. \$600K PROFITS. 25 year old Auckland based manufacturing business supplies a high growth market sector. Skilled staff in place and long established customer relationships. Straight forward to run. Price \$2,300,000. Bruce Cattell. Ref 17200.

ELECTRICAL, IT MANUFACTURING & FREEHOLD FACTORY. Solid reputation in a niche sector. The client base is wide and varied including councils, education and the private sector. Multi-income streams through sales, maintenance contracts and rentals. Plenty of scope for growth and comes with a freehold factory in a sought after Auckland location. Price \$44,000. Nick Stevens. Ref 17079

AUCKLAND MANUFACTURER. \$450K + PROFITS. Established over 30 years ago, this Auckland based manufacturing business produces a niche line of items for a cross section of industries and many Blue Chip names can be seen on the customer list. Price \$1,800,000. Bruce Cattell. Ref 16896.

B TO B VALUE ADDED PRODUCTS. \$300K+ PROFITS. Established 20 yrs +. This Auckland based business adds value to a niche range of imported and locally sourced non-food products and supplies to business, education, corporate and government clients Price \$1,250,000. Bruce Cattell. Ref 15890.

IMPORT/DISTRIBUTION. AUCKLAND BASED BUSINESS, TURNAROUND NEEDED. Imports & distributes hi-tech products under exclusive agency. Profitable history but revenue has dropped in recent years. Current profit is breakeven. Stock/fixed assets value \$1.5M. Bring your turnaround skills and reap the rewards. Strict confidentiality. Price \$1,500,000. Bruce Cattell. Ref 17114.

KIWI DISPOSALS/IMPORT, DISTRIBUTION, RETAIL. Huge opportunity to re-build profit and create capital gain. Imports and distributes a niche range of Army surplus, work-wear, security, hunting, camping, leisure and outdoor related clothing and equipment. Well established, wholesale, retail and e-commerce channels are in place. Unique product lines, high margins and skilled staff in place. Price \$1,100,000. Bruce Cattell. Ref 16722.

MANUFACTURING. LOW RISK. \$1M + PROFITS. The business makes and distributes a proprietary product range to over 1500 Wholesale and B to B customers. Solid and reliable history of \$1M+ profits over a number of years. Plenty of opportunity to improve the business further. Could be run under management Price \$4,150,000. Bruce Cattell. Ref 16960.

PLASTIC RECYCLING MANUFACTURER. A truly unique business converting waste plastic products into products which are exported around the world. Currently situated in Auckland this business could be relocated if required. The price includes machinery at less than half the replacement cost of \$1M and the intangible assets which include the method of production. Stock approx \$20,000. Robin 555 6044. Ref 16655.

SOFT DRINK MANUFACTURER AT THIS PRICE? Manufactures and bottles carbonated soft drinks with wholesale model in the greater Auckland region. The business also manufactures the plastic bottles in various sizes for production. The equipment has to be relocated to your premises as the building it is currently installed in, is no longer available. Price \$150,000. Robin Harris 09 555 6044. Ref 16100.

PROFITABLE DELI-STYLE MEAT MANUFACTURER & RETAILER. Operating out of South Auckland in near new premises this business has potential. Already supplying some Major Supermarkets and discussions currently taking place with others. The Mobile Trailers are booked ahead to the end of the year for functions from Rotorua to Whangarei. Price \$448,000 plus stock. Robin Harris 09 555 6044. Ref 15513.

CLIMB TO THE TOP. Manufacture stairs or add the capability to your current business. Repeat clients with growth potential. The plant can be applied to additional lines for growth and diversification. A neat starter or an add-on extra. The numbers work. Price \$65,000 plus stock. Basil Badenhorst 09 555 6021. Ref 15485.

MAKE YOUR FUTURE REALLY BRIGHT! Internationally recognised New Zealand leader in lighting design with consistent growth since inception. The business is successful locally and internationally. Most recent results indicate a surplus of \$398,000 with a substantial forward order book. Retiring owner will assist with handover. Price \$1,100,000 plus stock. Basil Badenhorst 09 555 6021. Ref 13807.

ESTABLISHED SHEETMETAL FABRICATION. Efficient, capable and profitable in central Auckland. Fabricates almost anything from 0.5mm to 3.5mm with a wide product array. Retiring owner flexible in staying on for smooth hand over. Option to lease premises long term or purchase outright from the vendor. Business price \$465,000 plus stock. Efen Pascual 09 555 6026. Ref 15397.

SPECIALIST FOOD MANUFACTURER. Niche branded products, automated plant. Trademarked. Supplies major outlets with opportunity for growth. Suits an owner with admin/marketing expertise. HACCAP certification. North Shore location. Strict confidentiality applies. Price \$180,000 + Stock. Graham Hoffman 09 5556030. Ref 15155.

PROFITABLE SIGNS DESIGN AND PRINT BUSINESS. Established in 2003. Low overheads (rent \$16,000 pa) and well equipped. Frontage in a busy visible location. Easy take over process and great opportunity to grow the business. Price \$320,000. Henry Han 09 555 6068. Ref 16412.

STAINLESS STEEL FABRICATION. Expressions of interest are invited for this well-established Auckland manufacturing and distribution business specialising in stainless steel added value products. Engineering and manufacturing on a national basis. Sales of \$2,000,000 approx per annum. Normalised EBIT at \$420,087. Significant growth potential. Price \$1,600,000 Max Heron 09 555 6037. Ref 16668.

PIONEER FOOD MANUFACTURER. A household brand in the Asian community for 11 years. Manufactures a range of mouth-watering Asian starters. Significant capacity for growth. Vendor will provide 4 weeks training to ensure smooth handover. Additional potential to increase margins by supplying directly to bulk consumers. Price \$400,000. Neville Choksi 09 555 6038. Ref 17233.

INDUSTRY LEADER IN GRAPHICS & SIGNS. The very latest in digital machinery. Sales ahead of last year with a large amount of confirmed forward work. This business is easily re-locatable and could suit an existing sign- writing business or industry related business like printers and advertising agencies. Price \$292,000 + Stock. Rudy Kokx 09 555 6042. Ref 16952.

IMPORT DISTRIBUTION RE-LOCATABLE WITHIN AUCKLAND. After forty years of trading, the owner is retiring. Stable product, strong customer base. One part time employee. Ideal for an owner operator or as an addition to an existing business. Needs approximately 350-400m² floor space to operate. Lease available or relocate. Price \$150,000 plus stock. Terry Newson 027 459 5718. Ref 17089.

MANUFACTURER. SHEET METAL. Set up 5 years ago, is equipped with modern technology, CNC Turret Punch, CNC Press Break, and NC Guillotine with capability to cut up to 4m long sheets and up to 6mm thick mild steel. Specialising in prototype design and manufacturing runs, guided by expert engineering and advanced production equipment. Price \$400,000 plus stock. Paul Redman 021 319 770. Ref 15752.

MANUFACTURER OF EDUCATION/OFFICE EQUIP/\$130K SURPLUS. This well established, fully staffed company, manufactures whiteboards and furniture. It has recently introduced a range of upmarket glass whiteboards and has gained the sole New Zealand wide distribution rights for electronic whiteboards and products. Sales are in excess of \$700,000 giving a cash surplus of \$130,000. Price \$225,000 plus stock. Paul Redman 021 319 770. Ref 15311.

IMPORT & DISTRIBUTION BEAUTY/COSMACEUTICALS. This business has had impressive growth since 2009, delivering

returns of over \$350,000. Imports global, market leading cosmaceuticals and distributes to a wide variety of salons, beauty shops, retail outlets and appearance clinics. Healthy product margins, low overheads and excellent systems and written procedures, a rare investment beauty so be quick. Price \$650,000. Kevin Francis 021 822 100.

THIS WELL ESTABLISHED FURNITURE MAKING BUSINESS provides a great opportunity for an owner operator. The non Auckland based owners have grown sales by 30% in the last year, with significant opportunity for a local owner to drive sales further. Additional revenue streams from the upholstery and repair side of the business and a loyal customer base including DHBs, Westfield and Hospitals. Price \$110,000. Kevin Francis 021 822 100.

Retail Food/Hospitality/Superettes

SUPERETTE WITH LOTTO. A prime location with no nearby competition. A great opportunity for a family business. Long lease in place with a final expiry of 2028. Hours 6.30am-8.30pm, Sunday 7.00am-8.00pm. Average weekly sales of \$15,000-\$16,000 include GST and \$6,000 from Lotto. This business has plenty of opportunity to grow. Price \$295,000 plus stock. Peter Redward 0274 920 453. Ref 15642.

CAFÉ/RESTAURANT & BAR. Not only does this superbly presented premises enjoy a high profile corner site but it also has views of Rangitoto from its deck area. It's spacious, has recently been refurbished and is in the heart of a large residential area on a busy road. The potential is huge! Only \$320,000 plus stock. Greg Mullins 021 943 844. Ref 16832.

POPULAR FRANCHISE CAFÉ. Located in very desirable area on the North Shore, sales over \$10,000 per week and still has potential to do even better! Indoor/outdoor seating, very well equipped. Excellent training and ongoing support. Great opportunity to succeed as cafe operator. Asking only \$290,000 plus stock. Greg Mullins 021 943 844. Ref 17021.

EXCITING BAR & GRILL. Busy central suburb opportunity with potential. Spacious, very well equipped, on the sunny side of the street (which is great for the outdoor seating area), and located in an upmarket area experiencing a resurgence in hospitality! Asking only \$348,000 plus stock. Greg Mullins 021 943 844. Ref 16915.

CAFÉ/RESTAURANT. CENTRAL SUBURB. Be quick for this! Attractive neighbourhood opportunity, appealing premises on high profile corner site. It is fully licensed, has a wonderful atmosphere and has one of the best leases available as well as existing use rights for parties! Asking \$328,000 + Stock. Greg Mullins 021 943 844. Ref 17032.

RESTAURANT & BAR. Amazing South Auckland premises. Large venue (over 400m²) with an extraordinary fit out that cost over \$1,000,000. The premises have been remarkably maintained have spacious indoor outdoor dining and there are gaming machines to offset the rent. Asking \$365,000 + Stock. Greg Mullins 021 943 844. Ref 16921.

CENTRAL CITY CAFÉ SITE & BUILDING. If you are looking to set up an espresso café in central Auckland this could be for you. It has street frontage and is located in the ground floor of a brand new serviced apartment building. What's more, the building is for sale too at only \$640,000 + GST. Greg Mullins 021 943 844. Ref 17169.

CAFÉ/RESTAURANT, CENTRAL SUBURB. This well-known restaurant is ideal for an experienced operator who wants to secure character premises in one of the best hospitality areas in Auckland. It has operated much better in the past and can do so again! Asking \$295,000 + Stock. Greg Mullins 021 943 844. Ref 17201.

BLUE CHIP HOSPITALITY INVESTMENT. Amazing performer with managed profits close to \$1,000,000. This is a café, bar, restaurant extraordinaire with weekly sales over \$80,000. Asking \$3,450,000 plus stock. Nick Giles 021 676 832. Ref 16416.

5 DAY CAFÉ NORTH SHORE. A winner! 20+kg coffee. Rent just \$15,000! Owner should make \$150,000 per year. Asking \$390,000 plus stock. Nick Giles 021 676 832. Ref 16656.

SOLID FRANCHISE CAFÉ NORTH SHORE. Large café achieving \$16,000 per week and growing. Awesome location in a rapidly growing area. Beautifully set up and superb training on offer. Asking \$570,000 plus stock. Nick Giles 021 676 832. Ref 16847.

NORTH SHORE FRANCHISE CAFÉ. Stunning set up and very strong business. Vendor reports \$30,000+ per week. Long lease and very good rent. Asking \$1,295,000 plus stock. Nick Giles 021 676 832. Ref 16990.

RESTAURANT. GREAT LOCATION. Rapidly growing area, great fit out and large space (approximately 200m²). Superb Chef's Kitchen, fully licenced, ample parking, strong lease. Asking only \$349,000 plus stock. Nick Giles 021 676 842. Ref 17029.

CBD NIGHTCLUB. AWESOME REPUTATION. Short hours and run under management. A smart owner could extend hours and reap the rewards of this premium venue. As it is running now, owner reports surplus of \$160,000 for a working owner. Asking \$375,000 plus stock. Nick Giles 021 676 832. Ref 17024.

BLUE CHIP CAFÉ BAR RESTAURANT ON 2 SITES. Exceptionally good business, long history. Vendor reports combined sales over \$60,000 per week. All systems in place and ready for a new owner. This is a solid business. Asking \$2,300,000 plus stock. Nick Giles 021 676 832. Ref 17043.

CBD FRANCHISE CAFÉ. AWESOME OPPORTUNITY. Top Franchise company offering great support. Large, extremely well set up café in the CBD heart. Just 6 months old so good potential for capital gain. Asking \$375,000 plus stock. Nick Giles 021 676 832. Ref 17053.

SUPERB FRANCHISE CAFÉ. Located in character premises on a very busy street in a central suburb. This is an extremely well-run café with sales of over \$16,000 per week. Great support and training from award-winning Franchisor. Asking \$549,000 plus stock. Nick Giles 021 676 832. Ref 17106.

CHARACTER RESTAURANT & BAR. Iconic 70 seat, cosy a la carte Restaurant and Bar in South East Auckland now available. Interior recently upgraded to quality standards with a well equipped kitchen and stunning bar area. Located in a village setting, with loads of car parking close by. Price \$280,000. Garth Nell 09 555 6093. Ref 14992.

NEW BAKERY. A RARE OPPORTUNITY. It's all about the location, location, location! This is a new setup so grab it with both hands. Located beside a busy shopping centre with heaps of parking and foot traffic. The owner has genuine reason for selling. The turnover is still increasing daily. Bargain price at \$95,000. Roger Cook 027 432 2325. Ref 16913.

BAKERY IN CENTRAL SUBURB FOR SALE. Lovely set up, good customer base. Current turnover is \$5,000/week with opportunity improve. Good parking outside of the door. Good lease. Price \$180,000 plus stock. Roger Cook 027 432 2325. Ref 16818.

DELIGHTFUL FOOD BUSINESS! City Centre takeaway. 7 day takeaway located in busy Downtown Food Court. Turnover consistent at \$7,000 /week. Great opportunity for family or couple looking for steady income. Priced to sell at \$140,000 plus stock. Roger Cook 027 432 2325. Ref 16083.

ESPRESSO CAFE IN POPULAR EASTERN SUBURB! This attractive, beautiful and well setup cafe is located in a busy business block in a popular eastern suburb. Currently taking \$5,500-\$6,000 per week with good GP and still growing. Lots of space, lots of parking, and loads of potential for the right purchaser to do even more. Price \$108,000. Roger Cook 027 432 2325. Ref 15317.

CAFE & CATERING BUSINESS FOR SALE. Rarely have I seen a cafe of this size and with this space for children and adults. Cafe T/O is \$30,000/week. Rent is very reasonable, great indoor and outdoor flow. Large commercial kitchen. Quality stainless steel plant. Price \$650,000+SAV. Roger Cook 027 432 2325. Ref 15201.

LICENSED CAFE RESTAURANT IN PREMIER LOCATION! This business is in top suburb and turnover is increasing every week. Brand new set up, only one year old. Would suit a chef or experienced operator who loves producing fantastic food and likes high standards lots of indoor and outdoor seating. Simply spectacular settings. Turnover is \$17,000/week. Price \$250,000. Roger Cook 027 432 2325. Ref 14754.

INDUSTRIAL 5 DAYS CAFE! WHAT A BARGAIN! If you are looking for a start in the cafe business, or are an experienced cafe operator, this cafe has everything you are looking for. Lots of parking and lots of potential. Current Turnover is \$3,500/week. Price \$122,500. Roger Cook 027 432 2325. Ref 14556.

5 DAYS CAFE WITH PROVEN RECORD! Same husband and wife for 15 years, say time to go. Turnover \$5,500 per week with very cheap rent. You can make good money here! Lots of regular customers who walk right past your door. Steady, steady, steady. Price at \$298,000 plus stock. Roger Cook 027 432 2325. Ref 14448.

BEAUTIFUL CAFE IN THE HEART OF TOWN. This cafe has a fantastic location in the heart of town centre with a lot of foot traffic! It has very reasonable rent, and excellent quality chattels. The business already has a steady turnover, with potential to grow further. Price \$295,000. Roger Cook 027 432 2325. Ref 14258.

CAKE DESIGN & DECORATION AT ITS BEST. Cake design, baking, decoration plus importing and retailing related production items. Consults for weddings and corporate functions and runs enthusiast classes. Online sales developing. Business components offer development opportunities for a passionate cake decorator. Price \$90,000 plus stock. Basil Badenhorst 09 555 6021. Ref 16986.

NEW BAKERS DELIGHT OPPORTUNITY. Be the first in the area. Proven business formula. Breads, pastries, rolls and sweet scrolls baked fresh daily. Twice winner of Australian 'Franchise of the Year'. Ongoing operational assistance. Results sharing for benchmarking. Full training. Price \$345,000 plus stock. Basil Badenhorst 09 555 6021. Ref 13671.

ENSALADA BRAND NEW CAFE/SALAD BAR & MORE. Claimed by customers to offer the best salads in town! Exclusive salads, yoghurts and dressings. Simple business model with lots of potential. Fantastic Queen Street cafe set-up is second to none. High volume foot traffic. Check out www.ensalada.co.nz. Price \$177,000 plus stock. Efrén Pascual 09 555 6026. Ref 17035.

GREAT BRAND IN A SOUGHT AFTER LOCATION. This is a well presented, major brand café. It's profitable and trending upwards. Long lease. Build it up even more with drive and the passion to provide good food and great customer service. Price \$295,000. Efrén Pascual 09 555 6026. Ref 16759.

LICENSED WOOD-FIRED PIZZA & PASTA. Licensed and BYO restaurant/takeaway in thriving central Auckland suburb. Modern premises, long lease. Exceptional plant and equipment (only 2 years old) and one of Auckland's largest wood-fired pizza ovens. Customers either dine in (seats 24) or takeaway. Plenty of parking. Price \$195,000 plus stock. Graham Hoffman 09 555 6030. Ref 15888.

AWARD WINNING CAFE. Doing about \$10,000 per 6 day week, this lovely medium size cafe ticks all the right boxes: Good performance, low rent and opex, top street, good parking, regular clientele, low competition, short hours. Friendly vendor will fully train first time buyers. Price \$330,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 17119.

NORTH SHORE FRUIT & VEGGIE SHOP. No competition in this category with loyal locals. Sales are reported to average \$15,000 to \$16,000 per week. Rent is under \$1,500 per week including GST, rates and insurance. This business can be well run by a couple. Price \$160,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 17062.

CAFE, 5 DAYS, PRIME CBD LOCATION. Great location amongst offices, commercial and tourist activities. Weekly T/O reportedly ranges from \$6,000-\$6,500. Low rent, good parking. Would suit a first time buyer or an experienced buyer might lift the business to the next level. Price \$200,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 17046.

CENTRAL AUCKLAND CONVENIENCE STORE SHORT HOURS. This well set up business is steady with regular customers, easy and safe. No special skills required. Good foot traffic, parking is not an issue. A wonderful opportunity for first time buyers or people seeking light working hours. Price \$100,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 16963.

LOW RENT SPACIOUS TAKEAWAY IN EAST AUCKLAND. Well set up with impressive frontage. Spacious kitchen with quality plant. Good parking nearby, low rent and opex. Owner retiring. Suits an operator with food experience including sushi. Price \$50,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 16962.

MAJOR ASIAN SUPERMARKET RARE OPPORTUNITY. Brilliantly located at the community hub with huge traffic flow. Quality premises with sufficient parking. Long lease. Reasonable rent. Well established with a stock profile relevant to Asian and other

customers. Annual turnover is just below \$10M. Price \$2,800,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 16961.

PROFITABLE INDIAN RESTAURANT WITH VERY LOW RENT. Successful, liquor licence, very low overhead in East Auckland. Rent below \$2,000 per month. Capacity 50+, plus private dining room. Good parking. Current turnover \$8000 to \$9000 per week. Urgent sale for family reasons. Price \$145,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 16834.

NEAR NEW MEDIUM SIZED BYO RESTAURANT. East Auckland, BYO licensed, well located 60 seat restaurant with quality fit-out and good parking. Turnover is \$14,000 per 6 day week. It is offers popular Asian cuisine. Rent and outgoings are low. Price \$203,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 16743.

EASY TAKEAWAY BUSINESS TOP LOCATION AUCKLAND CITY. High turnover, low outgoings, top CBD location. Easy to run, reasonable workload. Strong and steady weekly sales are about \$12,000. Rent is below \$800 per week. This business will suit an owner with or without food experience. Price \$368,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 16631.

CHINESE FOOD DINE-IN OR TAKEAWAY. Top spot in a busy food court, long established with loyal locals. Reported turnover around \$15,000 per week. Suits owner operators with or without experience. Current owner will train the successful buyers. Price \$138,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 16551.

LUNCH BAR OPPORTUNITY EAST AUCKLAND. Traditional, simple and straight forward. A well-equipped 5 day lunch bar on a busy main road. Reported weekly turnover is \$3,500 to \$4,000. Good vehicle access and parking. Potential to add sushi and other products. Price \$95,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 16536.

LARGE CAFE SOUTH/EAST AKL, PRICE REDUCED. A prime position, smart franchised café with around 80 inside seats, plus some outside. Excellent parking. Quality refurbishment planned. Weekly sales approx \$12,000 to \$13,000. Low competition, long established with loyal clientele. Good training offered. Price \$350,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 16478.

PROFITABLE FRUIT & VEGGIE. NORTH SHORE. Long established and well structured. Steady weekly average sales at around \$35,000 to \$40,000. Reasonable rent and outgoings. Nearby complimentary businesses – good environment. Good training and support available to the new owner. Price \$350,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 16474.

TAKEAWAY FOODBAR TOP SPOT TOP STREET AUCKLAND CITY. Desirable Auckland City busy street. High foot traffic. Smart, near new set up and kitchen. Effective and flexible. Reasonable rent. Low cost-of-entry opportunity with plenty of potential. Price \$65,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 16469.

NATURAL/HEALTHY FOOD STORE EAST AUCKLAND. 100m² pleasantly presented store with low rent and overheads. Located in a very busy commercial hub. Good range of natural and healthy products, including gluten-free. Turnover averages around \$8,000 per month. Potential to grow. Price \$40,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 16168.

COFFEE ROASTERY/RETAIL. SIMPLE AND UNIQUE. Roasts 300-350kgs per week, this wholesale/retail business has low overheads. Add to an existing business or buy as a first time operator. Full training available. Current owner works short hours. Very good profit margin. Price \$450,000 + Stock. Hannah Jiang Hardellet 09 555 6046. Ref 16094.

PRECIOUS CAFE ESPRESSO IN CITY FRINGE. Top street-front spot in near CBD superior suburb commercial retail centre. Great foot traffic, owner's car park. Well presented space with reasonable rent and loyal local clientele. Reported average weekly turnover exceeds \$7,000. Price \$158,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 16086.

A SOUGHT AFTER AUCKLAND CITY SUPERMARKET. Has liquor off-licence. Very smart presentation with over 500m² of retail space in the CBD. Long lease and relatively low rent. Newish plant and equipment inside and out. A rare opportunity for an experienced operator. Weekly turnover around \$35,000. Price \$650,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 15889.

SMART TAKEAWAY SHOP. PRICED REDUCED! A beautiful takeaway outlet, relatively easy to run in a busy mall. Weekly turnover averages \$12,000 to \$13,000. All equipment in place. No specific skills required and owner will train, so it's suitable for owner-operators, including first time business buyers. Price \$99,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 15697.

SMALL & SIMPLE DAIRY, GOOD AREA, CENTRAL AUCKLAND. A small dairy in a central Auckland suburb. Can be operated by one person. Weekly average turnover is about \$6000 with high gross profit. Rent and overheads are very low. Much better than working for others. Price \$80,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 15193.

LONG ESTABLISHED ASIAN SUPERMARKET. Strong brand name, strong sales, great trading history. Central Auckland location is convenient for Central, East and South Auckland customers. Weekly sales average about \$70,000. Friendly owner will train the successful buyers. Price \$580,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 15033.

BAKERY LUNCH BAR ON BUSY ROAD. East Auckland, near upmarket shops and offices. Rent is low for the area. Fittings in excellent condition. Reported weekly turnover averages about \$4000. Suits experienced working couple. Japanese food could be an add-on. Freehold opportunity also available. Price \$80,000 plus stock. Hannah Jiang Hardellet 09 5556046. Ref 14571.

LUNCH HOUSE/TAKEAWAY ON BUSY CBD ROAD. Established, spacious, high ceilinged lunch bar/takeaway outlet with low rent and overheads. It has waiting table space, one fixed car park plus shared parking. Weekly rent approx \$500 plus GST. Turnover averages approx \$3,000. Suitable for a range of cuisines. Price \$78,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 14562.

PONSONBY RESTAURANT & BAR. Located on a central Ponsonby Road and run under management. Reported sales of \$1.17 million p.a. excluding GST. Large premises with both inside and outside seating. Very reasonable rent with long secured lease. Price \$870,000. Henry Han 09 555 6068. Ref 17081.

LIQUOR SHOP, WELL-KNOWN BRAND. This business has a great location in South Auckland. Easy access with plenty of parking. Very spacious, good storage. Weekly sales average \$40,000. Motivated vendor needs to sell. Price \$720,000. Henry Han 09 5556068. Ref 17060.

FISH & CHIPS. FIRST TIME FOR SALE IN 16 YEARS. Fantastic opportunity as the owner retires after 16 years. Loyal and regular customers. Accounts show steady sales and good profits. Premium location on one of Auckland's busiest shopping streets. Reasonable rent. Great family business. Price \$149,000 plus stock. Henry Han 09 555 6068. Ref 17044.

FISH & CHIPS FRANCHISE. Well established business with great franchise system support. Good loyal clientele from local residents and businesses. Good turnover and excellent growth potential. Very easily run by two with part-time help. Ideal first time business for a partnership or working couple. Price \$98,000 plus stock. Henry Han 09 555 6068. Ref 17038.

BUY THE RIGHT FRANCHISE CAFÉ. A sought after brand franchised café. Popular North Shore shopping destination location. Rent only \$37,000 plus GST PA. Vendor advises the business can make \$150,000 a year for the working owners. This delivers profit, location, brand and franchise support. Price \$350,000. Henry Han 09 555 6068. Ref 17030.

FISH & CHIP BUSINESS. VERY MOTIVATED VENDOR. Urgent Sale! Vendor just wants out. The business is on the market for \$120,000 with reported weekly sales of \$10,000. It's in a food court location in a top shopping mall. Suits owner-operator. Price \$120,000. Henry Han 09 555 6068. Ref 16872.

FRANCHISE CAFE IN CBD. This is an international Café franchise brand located close to Downtown. Huge traffic – probably one of the busiest. Weekly sales over \$20,000 and still growing. The new owner will enjoy a long period of positive cash flow with a long secured lease. Price \$558,000. Henry Han 09 555 6068. Ref 16854.

CAFE EAST AUCKLAND. Quality chattels and décor, great indoor seating area, plenty of car parks. Potential for growth. Very simple to run and no franchise fee. Perfect for working couple owners. Price \$169,000. Henry Han 09 555 6068. Ref 16830.

RESTAURANT & BAR. Great Mt Eden location. Seating for up to 170 on two levels. Busy bar, lunch and dinner service. High quality fixtures and fittings. Excellent road frontage. Price \$395,000. Henry Han 09 555 6068. Ref 16829.

SUPERETTE WITH ACCOMMODATION IN CBD. Right in the CBD jungle. High gross profit of up to 30%. Very spacious shop with low rent. Reported weekly turnover around \$14,000 with potential for growth. Price \$190,000. Henry Han 09 555 6068. Ref 16798.

DAY TIME CAFE. FURTHER PRICE REDUCED! Yes! This cafe is open only 5 days from 7.30am to 3.30pm. Rent is very reasonable with a secured long lease. Semi-managed but would suit an owner-operator. Huge potential for new owner with passion. Price \$115,000. Henry Han 09 555 6068. Ref 16778.

CAFE WITH EXPOSURE TO HIGH FOOT TRAFFIC. Very simple day-time café operation paying very reasonable rent for the area. Achieves very good profit levels due to high coffee sales. This is very well priced in comparison to similar businesses. Price \$193,000. Henry Han 09 555 6068. Ref 16749.

FRIED CHICKEN & TAKEAWAY CASH COW. South Auckland. Performance suggests perhaps \$200,000 PA for a working couple. Rent is 6% of turnover with a long, secured lease. Suits family operation. Vendor needs to sell. Great opportunity to walk in and earn the profit. Price \$450,000 plus stock. Henry Han 09 555 6068. Ref 16747.

WELL ESTABLISHED CHINESE RESTAURANT. Great visibility on main road. Good foot and vehicle traffic. Very large premises with reasonable rent. Good level of established loyal customers. Reported weekly turnover \$30,000-\$40,000 with good profit. Price \$250,000. Henry Han 09 555 6068. Ref 16716.

BIG IS GOOD! South Auckland Fruit and Vege shop plus Asian grocery. 1,300m² store with plenty of car parking. High turnover, good margin and potential to grow. This business is well priced as owner has other business to look after. Price \$1,200,000. Henry Han 09 555 6068. Ref 16705.

CAFÉ PRICE REDUCED FOR QUICK SALE! A successful, profitable licenced café in a premium CBD commercial location. This cafe is well presented and seats over 60 inside and outside. Good profit on offer with a secure lease with very low rent. Currently performing really well and still has potential to grow. Price \$350,000. Henry Han 09 555 6068. Ref 16666.

BAKERY WITH ACCOMMODATION. Perfect opportunity for a family or couple with limited funds to purchase a profitable business. The spacious shop is just \$405 per week to rent. 3-bedroom accommodation is attached (rent is additional at \$350 per week). Weekly sales are at about \$7,500 and growing. Price \$145,000. Henry Han 09 555 6068. Ref 16607.

FISH & CHIPS. LOW COMPETITION! Fish & Chips plus Chinese takeaway in a carefully chosen Rodney location with low competition. Low weekly rent at only \$380 including GST. Good weekly turnover of around \$9,000-\$10,000. Price \$233,000. Henry Han 09 555 6068. Ref 16606.

CAFE WITH A GREAT NORTH SHORE LOCATION! Very busy shopping precinct location. Stable turnover but great potential for the right operator. Suits an operator who does fantastic food and demonstrates high standards. For the right person, this can make serious money. Indoor and outdoor seating and great city views. Price \$138,000. Henry Han 09 555 6068. Ref 16605.

FRANCHISE CAFE AUCKLAND CBD. Very desirable high-traffic, accessible, highly visible corner CBD location. Respected brand with great franchise support. Indoor and outdoor seating. Reasonable rent with good lease term. Price \$310,000 plus stock. Henry Han 09 555 6068. Ref 16593.

NORTH SHORE CAFE. SPACIOUS, AMAZING, LOW RENT! Easily run day-time cafe in attractive, relaxing terrace environment with indoor and outdoor seating. Surrounded by many businesses sharing car parking. Growth is steady. Rent and outgoings are very reasonable. Great for a couple/family with a passion for food and service. Price \$506,000. Henry Han 09 555 6068. Ref 16587.

KARAOKE BAR WITH PROPERTY. Established CBD karaoke bar. In a popular City night life precinct. 12 karaoke rooms and full kitchen capability. Many regular customers. Both property and business are offered for the equivalent of government valuation

for the property. Price \$2,100,000. Henry Han 09 555 6068. Ref 16583.

AUCKLAND CBD SUSHI SHOP. High profile CBD location. This 6-day sushi operation turns over \$9,000 per week. Rent and outgoings are only 8% of turnover. Well reputed in the area, it has very loyal customers. Price \$285,000. Henry Han 09 555 6068. Ref 16577.

CAFE 5-DAY, GREAT LEASE, GREAT LOCATION. A large, easily run café with huge opportunity to increase sales. Monday to Friday, closes at 3pm. Has space and liquor licence for private functions. Prime city fringe, business location is ideal for catering business development. Price \$230,000. Henry Han 09 555 6068. Ref 16537.

CATERING BUSINESS. Established catering business specialising in Asian food stands out at festivals, public events and parties. Loyal clientele and good forward bookings for festivals, events, corporate functions and private parties. Training can be provided and the current owner is happy to help out in the initial phase. Price \$150,000. Henry Han 09 555 6068. Ref 16415.

LIQUOR SHOP. HIGH GP. Auckland Down Town location, this liquor shop sells wine and spirits targeting tourists and locals. A well presented store surrounded by hotels, cafes, restaurants and offices. Wine focussed retail business with a point of difference. Excellent gross profit of over 30%. Price \$200,000. Henry Han 09 555 6068. Ref 16405.

CHINESE RESTAURANT DOMINION ROAD. Located on Dominion Road, famous for Chinese Restaurants in Central Auckland. This is a nice little 25 seater with very reasonable rent. It is only open for dinner. Reported weekly turnover is \$7,000. Price \$69,000. Henry Han 09 555 6068. Ref 16404.

FRANCHISE CAFE EAST AUCKLAND. In a desirable and affluent east Auckland suburb this business suits operators seeking an easy to run franchise café. Seats 50 inside/outside with high foot traffic out front. Sales are between \$8,000 and \$9,000 per week. Vendor selling due to family commitments. Price \$182,000. Henry Han 09 555 6068. Ref 16402.

PRICE GOING DOWN! From \$160,000 to \$130,000 – a great buy! Long established in a busy business/retail area. Newly refurbished. A leading brand in fish and chips. Currently under management, it needs a hands on operator. Great training and support will make it easy to take over. Price \$130,000. Henry Han 09 555 6068. Ref 16382.

FISH & CHIPS. Well known NZ brand. New equipment and refurbishment in 2012. Good lease term. New owner gets the brand, training, support and more! No food experience needed – just enthusiasm. Could make about \$100-\$120K for an owner operator. Price \$280,000 plus stock. Henry Han 09 555 6068. Ref 16378.

FRANCHISE CAFE IN THE HEART OF AUCKLAND CBD. Very easy day-time business model. Franchise support. Spacious premises with reasonable rent. Lots of office and tourist trade. Avoid set up hassles, it's all here with potential to grow. Price \$355,000 plus stock. Henry Han 09 555 6068. Ref 16228.

WELL-KNOWN FRANCHISE ICE CREAM SHOP. Located in a high-traffic mall and recently refurbished. High margin product. Current owner works it part time. New energy and enthusiasm will take it to the next level with local marketing and cross promotion. Price \$194,000. Henry Han 09 555 6068. Ref 16227.

CHINESE RESTAURANT. Recently refurbished and well located on a busy road near Remuera. Seats 200 and has a very large, fully equipped kitchen. Weekly turnover is about \$18,000. Price \$295,000. Henry Han 09 555 6068. Ref 16222.

WELL-KNOWN BRANDED RESTAURANT. Main road location, plenty of parking and supporting businesses, this buffet style restaurant could be a great family business. Significant refurbishment investment has been made. Annual turnover exceeds 1 million under management. The new owner will reap the rewards. Price \$150,000. Henry Han 09 555 6068. Ref 16191.

CAFE FOOD COURT AUCKLAND CBD. Weekly turnover around \$10,000. Suitable for working couple. Motivated vendor wants offers. If you want a business with potential in a busy city location you must see this one. Price \$52,000. Henry Han 09 555 6068. Ref 15960.

CAFE. SIMPLE OPERATION. Located in front of a supermarket with massive foot traffic. An easy operation with only cabinet food and coffee. Weekly sales \$8,500-\$9,000. Great potential for a motivated new owner. Price \$130,000. Henry Han 09 555 6068. Ref 15959.

PIZZA RESTAURANT EAST AUCKLAND. Located at the intersection of two busy roads, it achieves good profits as the overhead is very low. Currently operates short hours. Great opportunity to extend and grow the business. Price \$124,000. Henry Han 09 555 6068. Ref 15589.

ICE CREAM FRANCHISE. A great opportunity to purchase a very affordable boutique ice cream cafe. One of the best central suburbs, heaps of character and a lovely courtyard. Very easy to run and sells range of gelato ice-cream and delicious coffee, pastries and cabinet food. Price \$121,000. Henry Han 09 555 6068. Ref 15434.

JESTERS PIES AUCKLAND. Great brand, North Shore location, great family opportunity. As a Jesters franchisee you will be extensively trained and supported. Easy for non-foodies to run. Vendor is serious about selling the business due to circumstance change. Price \$233,000. Henry Han 09 555 6068. Ref 14996.

CAFE OPPORTUNITY. Long established cafe on central suburb main road. Convenient parking. Very reasonable rent and secured lease. Could be a gold mine for experienced operators. Vendor wants offers. Price \$120,000 plus stock. Henry Han 09 555 6068. Ref 14572.

CHICKEN & CHIPS. EASY TO RUN! South Auckland main road location with plenty of car parks. Well established, immaculate fit out. With its franchise system the business is very easy to operate. The overhead and rent is very low and weekly takings are \$6,500. Price \$176,000 + Stock. Henry Han 09 555 6068. Ref 13718.

NEW SITE. NEW LOOK. DOMINOS IN WARKWORTH. Good road frontage and visibility next door to Countdown. Great traffic plus the proven phone order system. Comprehensive six week training course for new owners. Top franchise systems and support. Price \$530,000. Laurel McCulloch 09 555 6034. Ref 16766.

ADD-ON OR NEW VENTURE? Lime Juice Brand franchise system. The Lime Juice Bar's unique mobile system allows franchisees to make a range of juices and smoothies to order-direct from mobile vans. Get onto the healthy food bandwagon and build your business with this complete franchise system. Price \$195,000. Laurel McCulloch 09 555 6034. Ref 16614.

EXCITING NEW SITES AVAILABLE FOR MUFFIN BREAK! Browns Bay, Millwater, Hamilton, Ashburton and Invercargill. Own and run your own bakery café business. These new look cafes offer a freshly baked range, award-winning, gourmet espresso and extended beverage range. Comprehensive franchise support. Price from \$430,000. Laurel McCulloch 09 5556034. Ref 15313.

DOMINOS OPPORTUNITIES. Three great sites are waiting for new owners; Whity, Tokoroa and Warkworth. Dominos branding brings you instant recognition, training, support and advertising material you can't do on your own. Until June 2014 there's an incentive package to help you with your new business start-up. Price \$500,000. Laurel McCulloch 09 555 6034. Ref 14181.

EXCITING NEW SITES FOR JAMAICA BLUE. Botany, Hamilton and Napier. The sophistication of Jamaica Blue, its proven systems and vibrant brand personality will set you on an exciting business journey. You'll receive comprehensive training, operations support, marketing, world-class coffee and appealing seasonal menus. Price \$450,000. Laurel McCulloch 09 555 6034. Ref 13429.

FAST-FOOD CBD CAFE \$12,000/WEEK. Premium location with high commercial and tourist foot traffic. Very popular traditional American style fast food and coffee. Great plant and fit out. Opportunity to franchise the brand also available. Price \$348,000 + Stock. Mei Wang 09 555 6098. Ref 17215.

BAKE HOUSE/CAFE. BIG KITCHEN & RETAIL SPACE. Fantastic food! Outstanding profit! Perfect opportunity! Very large kitchen area with retail out front and office upstairs. Good lease, reasonable rent. Current turnover \$8,500/week. Opportunity to manufacture, wholesale and retail. Dine in and take-away. Training provided. Price \$220,000 + Stock. Mei Wang 09 555 6098. Ref 16845.

FRANCHISED CAFE OPPORTUNITY. BUSY MALL LOCATION. Recent refurbishment. Turnover \$14,000/week with very good GP. Strong franchise support. Good performance history. If you are looking for a well-run, stable, franchised cafe with good profit, this is the one! Price \$340,000 + Stock. Mei Wang 09 555 6098. Ref 16822.

SALAD & SUSHI IN CBD. 5 DAYS. Beautifully set up, premium location. Great reputation and good trading history. Turnover is \$8,000/week, long lease till 2025. Great opportunity, move now. Price \$200,000 + Stock. Mei Wang 09 555 6098. Ref 16817.

NORTH SHORE CAFE ON BUSY MAIN ROAD. Premium location with high foot traffic. Turnover is \$9,000/week, good lease and rent. All food is made on site with good gross profit. Owner going overseas. Price \$223,000. Mei Wang 09 555 6098. Ref 16816.

CAFE WITH A BEAUTIFUL VIEW. Magic, near-Auckland location, low overheads, high profit. Opportunity to open evenings, liquor licence in place. Excellent parking, excellent lease and rent is exceptional. Enjoy a great life style and make some real money. Vendor reports net surplus of \$150,000 PA. Price \$520,000 + Stock. Mei Wang 09 555 6098. Ref 16772.

FOOD PREMISES IN CENTRAL AUCKLAND FOR LEASE. Busy main road location with 3 bedroom accommodation upstairs. Good school zone. Rent \$60,000 + GST + outgoings PA. All services are in place including gas. Total floor area 200 m2. Has held a past liquor license. Price \$25,000 + GST. Mei Wang 09 555 6098. Ref 16671.

BAKERY & CAFÉ. GOOD GP! Popular central Auckland area, high foot traffic. Very good opportunity for a motivated operator looking for a profitable business that has potential to grow. Indoor and outdoor seating, well-equipped. T/O \$7,500-8,000/week. Price \$180,000 + Stock. Mei Wang 09 555 6098. Ref 16555.

BAKERY, T/O \$11,000 PER WEEK. Busy main road location in a central Auckland suburb. Upmarket, loyal clientele. Stable business, well equipped with quality plant. Current turnover is \$11,000/week. Very good GP, lease and rent. Price \$245,000 + Stock. Mei Wang 09 555 6098. Ref 16472.

SUPERMARKET ON THE SHORE. \$110,000/WEEK. This North Shore supermarket is a rare opportunity. Premier location with ample parking. Turnover is \$110,000 per week. Located in a fast developing area with significant potential to go even further. Top quality plant in excellent condition. Owner going overseas. Price \$1,580,000 plus stock. Mei Wang 09 555 6098. Ref 16025.

CAFE IN CENTRAL AUCKLAND SUBURB. Beautifully setup cafe on busy road with high foot traffic. Quality plant. Indoor and outdoor seating. Turnover is around \$5,000/week with very reasonable rent. Vendor going overseas. Price \$98,000 + Stock. Mei Wang 09 5556098. Ref 15925.

NZ NATURAL. POPULAR MALL LOCATION. NZ Natural Ice Cream – a leading New Zealand and international franchise. Full training provided, easily operated. The vendor will assist throughout the transition to ensure the new owner gets off to a profitable start. Price \$325,000 plus stock. Mei Wang 09 555 6098. Ref 14757.

FRUIT & VEGE IN CENTRAL AUCKLAND, GREAT POTENTIAL. Busy main road location with high foot traffic. Ample parking right outside. Two walk-in chillers. Average turnover \$40,000 per week with good GP at 30%. Good opportunity to add additional product categories to grow the business. Price \$500,000 plus stock. Mei Wang 09 555 6098. Ref 14611.

OPPORTUNITY KNOCKS. LIQUOR SHOP IN BUSY ALBANY. Very busy main street location in thriving Albany. High quality fit out and ample parking. GP around 20%. T/O \$11,000/week and growing. Reasonable rent with long lease. Price \$125,000 plus stock. Mei Wang 09 555 6098. Ref 14519.

LOW COST ENTRY TO FASTEST GROWING FRANCHISED CAFÉ. All-time favourite franchised cafe brand in a North Shore mall with massive opportunity. Full franchise support and training. Average weekly turnover \$9,000. Very well presented. Currently under management, opportunity for working owner to make good money. Price \$180,000 + Stock. Meng Murphy 09 555 6088. Ref 17232.

FANTASTIC SET UP. NORTH SHORE CAFE. Simply operated, a great opportunity for one or two working owners. Ample

parking. Low operating costs. Vendor reports currently weekly sales over \$5,500. 15kg coffee sales. Indoor outdoor seating. Price \$160,000 plus stock. Meng Murphy 09 555 6088. Ref 17028.

TURN KEY CENTRAL SUBURB CAFE LOW RENT. Loyal clientele, main road site. 7kg coffee weekly. Vendor reports \$5,000 weekly turnover. In-house food prep – good margins. Weekly rent \$550 + GST, new lease to be granted. 34 seats inside, 18 in front garden courtyard. Two working owners generate \$90,000-\$100,000 p.a. Price \$118,000. Meng Murphy 09 555 6088. Ref 16984.

FRANCHISE OR INDEPENDENT CAFÉ. Top choice central suburban centre. Inside and outside seating for 70. Two year-old quality equipment. Walk in chiller. Main café and function facility. 16kg coffee per week. Vendor reports weekly sales of \$10,000. Long secured lease. Two private parks well allocated customer parking. Price \$216,000. Meng Murphy 09 555 6088. Ref 16815.

UPMARKET ASIAN GROCER. FHGC AVAILABLE. Mixed grocery, fruit and vegies. Average 30% GP. Minutes to Auckland CBD. Ample parking. 230m² retail area plus 200m² working/storage. High-end 2-year-old fittings and quality chattels. Weekly turnover \$25,000 to \$28,000. Property also available at \$2.5M. Price \$100,000 plus stock. Meng Murphy 09 555 6088. Ref 16335.

ICE CREAM CAFE. TOP LOCATION. EASY OPERATION. Exceptional ice cream and sorbet, great quality coffee. A popular dessert destination. A working owner will minimise staff costs. Opportunity to add to product range. Strong lease. Price \$175,000 plus stock. Meng Murphy 09 555 6088. Ref 16328.

CHARMING LITTLE GEM GELATO/JUICE BAR IN ONE. Superb central Auckland location near cinema complex. Very effective product mix. 7 year history. High gross profit. Simple operation. Vendor records average weekly turnover around \$3,500. Price \$52,000 + Stock. Meng Murphy 09 555 6088. Ref 16324.

ASIAN SUPERMARKET OR DAIRY – YOUR CHOICE. Franchised Asian store in Manukau. Only dry and pre-packed lines. Potential to convert to a dairy. Vendor reports sales at \$10,000 per week with 30% GP. Reasonable rent, 170m². Keep franchise or de-brand. Vendor finance may be available. Price \$48,000 plus stock. Meng Murphy 09 555 6088. Ref 15029.

BE PART OF THE \$1 BILLION FAST FOOD INDUSTRY. As a pie shop franchisee you will be extensively trained, fully supported and be part of a group of progressive and energetic people. Franchise opportunities are available around Auckland and beyond. Price \$250,000 + Stock. Meng Murphy 09 555 6088. Ref 14867.

ARE YOU SERIOUS ABOUT NOODLES & FRIED CHICKEN? This is an asset sale and transfer of lease with loads of potential to make quick cash. Busy road, high foot traffic in South Auckland prime shopping area. Suits working owners. Affordable rent, new lease available. Ample parking. Price \$68,000 + Stock. Michael Jiang 09 555 6009. Ref 17228.

HIGHLY PROFITABLE MASSIVE CASH FLOW BAKERY. Prime North Shore location, low rent with great terms. \$7,000 sales per week. Near-new high quality equipment, high profit margin. Golden opportunity to secure a successful bakery business which should generate \$100,000 surplus for a working couple. Price \$185,000 + Stock. Michael Jiang 09 555 6009. Ref 17227.

PROFITABLE SUSHI SHOP SOUTH AUCKLAND. Top South Auckland mall location. High foot traffic. Vendor reports \$7,000 weekly turnover. Low running costs. No nearby competition, easy operation. Vendor retiring. Move now – Japanese food is voted as one of the healthiest. Price \$189,000 + Stock. Michael Jiang 09 555 6009. Ref 17217.

SUSHI SHOP CENTRAL AUCKLAND. 5 DAYS. Busy main road in prime central suburb, high foot traffic. Regular, loyal clientele. Vendor reports weekly turnover of \$4,000 - \$4,500 with great profit margins. Reasonable rent and easy to manage. Price \$165,000 + Stock. Michael Jiang 09 555 6009. Ref 17109.

SUSHI SHOP/FIRST TIME FOR SALE IN 13 YEARS. Under management, potential for owner operator to grow. Busy North Shore mall location. Vendor reports weekly sales of \$6,500 with great profit margins. Relatively cheap rent and short hours for a mall business. Urgent sale. Price \$180,000. Michael Jiang 09 555 6009. Ref 17104.

PROFITABLE CENTRAL AUCKLAND BAKERY. Located on busy main road in a prime central Auckland suburb. Currently open 6 days a week. Vendor reports weekly sales of \$2,200. Great opportunity for new owner to take it to the next level. Price \$50,000. Michael Jiang 09 555 6009. Ref 17094.

ASIAN GROCERY & DAIRY NORTH SHORE. Currently managed, potential to grow with owner operator. Spacious, potential to add vegetables, takeaway and Lotto. Vendor reports weekly T/O of \$13,000. Long lease, reasonable rent, one bedroom accommodation attached. No competition nearby, Easy to manage. Price \$195,000 plus stock. Michael Jiang 09 555 6009. Ref 17093.

CENTRAL AUCKLAND CAFE IN BUSY MAIN ROAD. Premium location with high foot traffic, loyal clientele. Vendor reports good margin, weekly sales of \$7000. Long lease with reasonable outgoings. Seats 30. Owner's car park could provide rental income. Motivated vendor has priced to sell for health reasons. Price \$128,000 plus stock. Michael Jiang 09 555 6009. Ref 17057.

PROFITABLE TIDY EAST AUCKLAND DAIRY. A steady, easy-to-run business. Vendor reports weekly good margin sales of \$9000. Great location close to schools, no competition nearby. Potential to add to the range. Owner forced to sell for health reasons. Low rent, long lease, reasonable outgoings. Price \$79,000 + Stock. Michael Jiang 09 555 6009. Ref 17049.

CHINESE CBD DINE-IN & TAKEAWAY. Popular food court location with heavy foot traffic and loyal clientele. Vendor reports weekly sales of \$12,000-\$15,000 with high margins. It's well-known offering self-service and ordering. Fully staff managed, potential for owner operator to grow. Lease until 2022, reasonable rent. Price \$150,000 plus stock. Michael Jiang 09 555 6009. Ref 17015.

JAPANESE CUISINE, GREAT LOCATION AUCKLAND CITY. Very popular from the beginning. Unique Japanese menu. Vendor reports high margin weekly sales of \$7000. In a well-known food court with very heavy foot traffic and loyal clientele. Distinctive bell system, excellent service. Low rent & outgoings, long lease. Price \$127,000 + Stock. Michael Jiang 09 555 6009. Ref 17011.

LIQUOR SHOP TOP CENTRAL AUCKLAND SUBURB. Top location with loyal clientele. In a busy block of busy shops, BYO restaurants, TAB and takeaways. High portion of wine sales, high gross profit (23-26%). Large size, reasonable rent. Long established with growth potential. Price \$179,000 + Stock. Michael Jiang 09 555 6009. Ref 16992.

DAIRY WITH ACCOMMODATION MAIN ROAD WEST AUCKLAND. Long-established with three bedroom accommodation on one of the busiest main roads in West Auckland. Low rent, reasonable outgoings. Long secured lease. Potential to add to range for growth. Vendor reports average weekly turnover \$6000, good profit margins. Price \$85,000 + Stock. Michael Jiang 09 555 6009. Ref 16979.

BURGERS, FISH & CHIPS AND CHINESE TAKEAWAY. Suburban South Auckland. Offers Asian and western food. Spacious kitchen with near-new equipment. Surrounded by supporting businesses and residents with regular customer clientele and good foot traffic. Vendor reports weekly turnover of \$7500 with good profit margin. Price \$130,000 + Stock. Michael Jiang 09 555 6009. Ref 16976.

LUNCH BAR WITH ACCOMMODATION & VERY CHEAP RENT. South Auckland. Potential to add menu options. 5 days. Very low rent, reasonable outgoings. Large kitchen and dine in space. No nearby competition, ample parking. Vendor reports weekly turnover \$3,000 - \$3,500. 2 bedroom accommodation rented out. Price \$54,000 + Stock. Michael Jiang 09 5556009. Ref 16948.

AFFORDABLE SUSHI SHOP. Almost new kitchen suitable for takeaway, fish & chips or lunch bar. Long lease, Rent \$500+GST/week. Prime central Auckland suburb. Two private car parks. 5 Days with potential to extend. If you're motivated and have an innovative attitude then this business is great for you. Price \$49,000. Michael Jiang 09 555 6009. Ref 16947.

PROFITABLE VEGETABLE SHOP IN CENTRAL AUCKLAND. No competition nearby. Very low rent and reasonable outgoings. Easy to run, good profit margins. Vendor reports weekly turnover of \$6500. Motivated vendor has priced to sell. Price \$90,000 + Stock. Michael Jiang 09 555 6009. Ref 16919.

LIQUOR SHOP BUSY MAIN ROAD CENTRAL AUCKLAND. Has 2 living areas. Two spacious storage rooms, one large cool room. 4 private car parks - 2 rented. Vendor reports weekly turnover at \$15,000 with good gross margins. Motivated vendor willing to finance. Price \$180,000 + Stock. Michael Jiang 09 555 6009. Ref 16918.

LIQUOR STORE. NEW FRANCHISE. Excellent location on busy city fringe junction. Warranty T/O 14k per week, currently 15-16K. Spacious store, office and parking next to station and 2 restaurants. 222m², good storage. Vendor advises 22% GP. Full training. Price \$160,000 + Stock. Neville Choksi 09 555 6038. Ref 16856.

GOURMET TASTING & CORPORATE GIFTS. Award winning retailer in speciality gourmet food, wine and spirits. Rustic village tasting room premises. Almost no competition. Extensive loyal customer database. Range extensions planned. Very modest rent. Vendor will provide full training and client introductions. Excellent Chattels. Price \$105,000. Neville Choksi 09 555 6038. Ref 16828.

CITY FRINGE INDIAN RESTAURANT. Indian and Schezuan Chinese, good selection of wines, reasonable rent. New location, excellent ambience, experienced chefs from India, hospitable staff and great customer loyalty. Vendor migrating and happy to pass on his profitable formula to the new owner with staff and clients. Price \$250,000 + Stock. Neville Choksi 09 555 6038. Ref 16820.

LIQUOR STORE NEW ARCADE. New, in affluent eastern suburbs shopping centre cinema complex. Rent \$844.00 per week inc GST. One-person operation. 60% wine sales. Asking price is less than 50% of set up costs. An experienced, marketing-savvy operator can do well here. Price \$45,000 + Stock. Neville Choksi 09 555 6038. Ref 16803.

PIZZERIA BYO RESTAURANT. 6 days, just 4 hours in the evening. Cozy 24 seater. Ideal for a working couple with growth potential through extending hours, online order/delivery system, small functions and menu extensions. Training provided. Vender finance for the right candidate. Price \$115,000 plus stock. Neville Choksi 09 555 6038. Ref 16801.

TASTY KEBABS + LOW RENT = PROFIT. Prime position in mall food court. Low rent, excellent chattels, good sized kitchen, potential to extend menu. Ideal for owner operator. T/O 5k per week. Full training provided. Buy outright or lease to buy. Vendor finance possible. Price \$110,000 plus stock. Neville Choksi 09 555 6038. Ref 16779.

GROCERY IMPORTER, RETAILER/WHOLESALE. City centre, high local and tourist foot traffic. No worthwhile competition hence healthy margins. Direct import and local farm suppliers. Sky TV and Western Union agencies. 400m², 3 trucks, quality fit out. Potential 1 bed accom. Net lease 40K PA inc GST. POA. Neville Choksi 09 555 6038. Ref 16575.

POPULAR INDIAN STORE. One stop shop for Indian community needs; groceries, DVDs, spices, phone cards etc. Spacious, convenient location, 5 parks. Reasonable rent, good lease terms. 65m² loft with bath - potential studio or café (currently sub-let). Full training will be given by vendor for smooth hand over. Price \$120,000. Neville Choksi 09 555 6038. Ref 16535.

ESTABLISHED ASIAN GROCERY STORE. One of the pioneers. A 250m², well designed store strategically located in the eastern suburbs, well known to the community. Good lease. Vendor reports profits in excess of 100,000. Price \$280,000 plus stock. Neville Choksi 09 555 6038. Ref 16413.

OWN THE TALLEST LIQUOR STORE. Excellent location in new Eastern Suburbs development with planned new residential, colleges, schools, hospitals. Well-appointed 300m² franchised store with 20 foot ceiling. Capacity for over 200 pallets. Weekly retail 23,000, substantial wholesale. Vendor will give full training. Staff ready to continue. Price \$270,000 plus stock. Neville Choksi 09 555 6038. Ref 16368.

AUTHENTIC KEBAB FINE DINING CAFÉ. 35 seat, fully licensed in a mini mall near new residential development. Suits a working couple who can add lines like Mexican food, and bakery. Good quality chattels. Safe area with regular clients. Owner happy to give full training and ensure smooth transition. Price \$160,000 plus stock. Neville Choksi 09 555 6038. Ref 16340.

SUPERETTE BARGAIN. New North Shore development adjacent to shopping mall. Ample parking. Potential to add flowers, fruit and vegetables and stationary. Lotto application made. Plans for 3000 new houses with 3 new schools in the next 3-5 years. Price \$70,000 plus stock. Neville Choksi 09 555 6038. Ref 16303.

NANDOS TERRITORY RIGHTS. Exclusive rights for Mission Bay, Kohimarama and Orakei. Potential water front sites available now in Mission Bay. Subject to franchisor approval. Approximate investment for one outlet is between 500 and 700K. Price \$81,000. Neville Choksi 09 555 6038. Ref 14879.

POPULAR TAKEAWAY. NORTH SHORE. Popular Birkenhead takeaway. Immaculate, new fit out. Loyal customer base. Proven revenue with excellent returns. Low rent. Great business for owner operator with passion for seafood. Price \$210,000 plus stock. Rudy Kokx 09 555 6042. Ref 15790.

TOP SUSHI SHOP. EXCELLENT PROFIT. One of the best! Located in a busy, well-known mall food court. Wonderful fit out. Simple menu and very good systems. Vendor reports average weekly sales of \$18,000-\$19,000. An owner operator could expect to earn over \$260,000 per year. Full training and support will be provided. Price \$635,000 plus stock. Robert Sohn 09 555 6005. Ref 17204.

CAFE & SUSHI. BUSY INDUSTRIAL AREA. Busy Mt Wellington main road. Around 200m², excellent kitchen. 6 days. Quality fit-out, plenty of parking. Vendor reports weekly sales of \$6,500-\$7,000. Fully licensed, seats 50. Price \$135,000 plus stock. Robert Sohn 09 555 6005. Ref 17078.

FRUIT & VEGE. NORTH SHORE. Low rent \$354 including GST per week. Six days. Suitable for a couple or family. Good location and parking space (block of shops in residential area). Plenty of potential to grow. Price \$65,000 plus stock. Robert Sohn 09 555 6005. Ref 16941.

FISH & CHIPS (TAKEAWAY). CENTRAL AUCKLAND. Beach side location, easily operated, suits owner operator or family. Good fit-out and presentation. Good sized cool room, display chiller for fish. Vendor reports weekly sales of \$5,000 with good gross profit. Huge potential to grow fresh fish business. Price \$110,000 plus stock. Robert Sohn 09 555 6005. Ref 16846.

ROAST TAKEAWAY IN NORTH. OPEN 5.5 DAYS. In busy block of shops in commercial and residential area. Very well presented plenty of car parking. Secure long lease. Vendor reports weekly sales of \$5,000. Would increase sales by adding another day. Price \$129,000 plus stock. Robert Sohn 09 555 6005. Ref 16785.

BEAUTY SALON (CBD) 6 DAYS & LOW RENT. Low rent and secured lease. Suitable for owner operator (current owner works 3 days). Vendor reports monthly sales are of \$12,000. Price \$85,000 plus stock. Robert Sohn 09 555 6005. Ref 16783.

SUSHI CUISINE. NORTH SHORE. Located in busy North Shore shopping centre. Current owner has run this business for around 8 years. Steady good profit, easy operation. Good new lease and renovations, reasonable rent. Vendor reports weekly sales of \$9,500. Price \$255,000 plus stock. Robert Sohn 09 555 6005. Ref 16675.

TAKEAWAY FISH, CHIPS & CHICKEN. North Shore. 6 days, no competition nearby. Easy operation, good parking. Low rent \$1,720 inc GST, OPEX per month with good lease. Vendor reports weekly sales of \$4,500. Price \$95,000 plus stock. Robert Sohn 09 555 6005. Ref 16663.

SUSHI RESTAURANT IN MANUKAU. In a busy block of shops in the heart of Manukau. 6 days. Liquor licence. No competition nearby. Quality fit-out, plenty of parking. Long lease and reasonable rent. Vendor reports weekly sales of \$8,000-\$10,000. Price \$225,000 plus stock. Robert Sohn 09 555 6005. Ref 16533.

FRUIT & VEGETABLE (NORTH SHORE). Prime location in busy shopping centre. Plenty of parking. Great for a working owner or family. Vendor reports winter sales of \$33,000-\$35,000 (summer is higher). Motivated vendor selling for health reasons. Price \$350,000 plus stock. Robert Sohn 09 5556005. Ref 16258.

SUPERETTE. GOOD PROFIT, EASY TO OPERATE. Heavy foot traffic in CBD. Current owner nine years. Suitable for a working couple or beginner. Good lease, reasonable rent. Vendor reports weekly sales of \$10,000-\$11,000 with high GP (30%). Price \$119,000 plus stock. Robert Sohn 09 555 6005. Ref 16043.

Businesses for sale – Classifieds

SUSHI (JAPANESE HOT FOOD) ON NORTH SHORE. Located on main road with heavy traffic. Well set-up with quality fit-out. Liquor license. Vendor reports weekly sales of \$6,500-\$7,500 with high GP. Great business for a working couple. Price \$147,000 plus stock. Robert Sohn 09 555 6005. Ref 16042.

SUPERMARKET BUSINESS OPPORTUNITY IN CBD. Located on a busy CBD main road surrounded by apartments, offices, backpackers and a university. Well organised, quality fit-out. Great family business. Price \$250,000 + Stock. Robert Sohn 09 555 6005. Ref 15980.

SUSHI & BENTO (CENTRAL AUCKLAND). Located in a CBD food court with heavy foot traffic. Current owners have been in place for six years. Easy operation, perfect for working couple or first time buyer. Low rent (\$2,765 inc GST per month). Weekly sales \$4,000 with high GP (70%). Price \$79,000 + Stock. Robert Sohn 09 555 6005. Ref 15184.

CAFE EAST AUCKLAND. MUST SELL. Urgent sale for health reasons. Good location in an industrial area. Open 5 and half days a week. Very spacious, with plenty of seating. Low rent at only \$400 per week. Vendor's loss is your gain. Price \$138,000. Susan Han 09 555 6066. Ref 17257.

FRANCHISE CAFE NORTH SHORE. Beautiful, very large cafe in a prime location. Fit out and equipment very high quality. A great opportunity to stamp your mark, grow the business, and enjoy the rewards. This is a strong franchise brand with sound levels of training and support. Price \$358,000. Susan Han 09 555 6066. Ref 17256.

DAY-TIME CAFE PONSONBY. Long established, well-known. Very easy to run with simple menu and cabinet food. Reasonable rent below \$35k PA. Easy parking. Full training provided. Great family business suitable for husband and wife team. Price \$384,000. Susan Han 09 555 6066. Ref 17255.

RESTAURANT & BAR PONSONBY. Central Ponsonby Road, now under management. Vendor advises annual sales \$1.17 million (excl GST). Large premises with both inside and outside seating. Very reasonable rent with long secured lease. Price \$870,000. Susan Han 09 555 6066. Ref 17081.

LIQUOR SHOP, WELL-KNOWN BRAND. Great location in South Auckland. Easy access with plenty of parking. Very spacious, good storage. Weekly sales average \$40,000. Motivated vendor needs to sell. Price \$720,000. Susan Han 09 555 6066. Ref 17060.

FISH & CHIPS. FIRST TIME FOR SALE IN 16 YEARS. Fantastic opportunity as the owner retires after 16 years. Loyal and regular customers. Accounts show steady sales and good profits. Premium location on one of Auckland's busiest shopping streets. Reasonable rent. Great family business. Price \$149,000 + Stock. Susan Han 09 555 6066. Ref 17044.

FISH & CHIPS FRANCHISE. Well established business with great franchise system support. Good loyal clientele from local residents and businesses. Good turnover and excellent growth potential. Very easily run by two with part-time help. Ideal first time business for a partnership or working couple. Price \$98,000 + Stock. Susan Han 09 555 6066. Ref 17038.

BUY A RIGHT FRANCHISE CAFÉ. A sought after brand franchised café. Popular North Shore shopping destination location. Rent only \$37,000 plus GST PA. Vendor advises the business can make \$150,000 a year for the working owners. This delivers profit, location, brand and franchise support. Price \$350,000. Susan Han 09 555 6066. Ref 17030.

FISH & CHIP BUSINESS. VERY MOTIVATED VENDOR. Urgent Sale! Vendor just wants out. The business is on the market for \$120,000 with reported weekly sales of \$10,000. It's in a food court location in a top shopping mall. Suits owner-operator. Price \$120,000. Susan Han 09 555 6066. Ref 16872.

FRANCHISE CAFE IN CBD. This is an international Café franchise brand located close to Downtown. Huge traffic - probably one of the busiest. Weekly sales over \$20,000 and still growing. The new owner will enjoy a long period of positive cash flow with a long secured lease. Price \$558,000. Susan Han 09 555 6066. Ref 16854.

CAFE/EAST AUCKLAND LOCATION. Quality chattels and décor, great indoor seating area, plenty of car parks. Potential for growth. Very simple to run and NO franchise fee. Perfect for working couple owners. Price \$169,000. Susan Han 09 555 6066. Ref 16830.

RESTAURANT & BAR. Great Mt Eden location. Seating for up to 170 on two levels. Busy bar, lunch and dinner service. High quality fixtures & fittings. Excellent road frontage. Price \$395,000. Susan Han 09 555 6066. Ref 16829.

DAY TIME CAFE. 5.5 DAYS PER WEEK. A beautiful cafe in the heart of the CBD with unbelievably low rent. The easy to prepare food is made on site so the gross margin is high. The owner is happy to provide full training and recipes if required. Price \$239,000. Susan Han 09 555 6066. Ref 16825.

SUPERETTE WITH ACCOMMODATION IN CBD. Right in the heart of the CBD jungle. High gross profit of up to 30%. Very spacious shop with low rent. Reported weekly turnover around \$14,000 with potential for growth. Price \$190,000. Susan Han 09 555 6066. Ref 16798.

DAY TIME CAFE. FURTHER PRICE REDUCED! Yes! Open only 5 days from 7.30am-3.30pm. Rent is very reasonable with a secured long lease. Semi-managed but would suit an owner-operator. Huge potential for new owner with passion. Price \$115,000. Susan Han 09 555 6066. Ref 16778.

CAFE WITH EXPOSURE TO HIGH FOOT TRAFFIC. Very simple day-time café operation paying very reasonable rent for the area. Achieves very good profit levels due to high coffee sales. This is very well priced in comparison to similar businesses. Price \$193,000. Susan Han 09 555 6066. Ref 16749.

FAMILY DINING. TURNOVER \$7500 PER WEEK & GROWING. Great Location with river views. Superb ambience for family dining - fantastic rent of \$432/week + GST + Opex and a very good lease with a great fit-out which seats 40 and can do functions up to 60. Price \$95,000. Rickhil Prakash 021 082 13015. Ref 15276.

BUS TRANSPORT FIRM. GROWTH OPPORTUNITY. WELL STRUCTURED BUS COMPANY FOR SALE. Three buses, company website, 0800 line, professionally designed advertising materials, magnetic business cards and much more. A great client base consisting of mostly corporate and Government institutions. Vendor reports revenue over \$100,000 per year with owner and drivers working part time. Open to all offers. Rickhil Prakash 021 082 13015. Ref 14532.

CAFÉ/RESTAURANT & BAR. Not only does this superbly presented premises enjoy a high profile corner site but it also has views of Rangitoto from its deck area. It's spacious, has recently been refurbished and is in the heart of a large residential area on a busy road. The potential is huge! Only \$320,000 plus stock. Greg Mullins 021 943 844. Ref 16832.

POPULAR FRANCHISE CAFÉ. Located in very desirable area on the North Shore, sales over \$10,000 per week and still has potential to do even better! Indoor/outdoor seating, very well equipped. Excellent training and ongoing support. Great opportunity to succeed as cafe operator. Asking only \$290,000 plus stock. Greg Mullins 021 943 844. Ref 17021.

EXCITING BAR AND GRILL. Busy central suburb opportunity with potential. It is spacious, very well equipped, is in the sunny side of the street, which is great for the outdoor seating area, and it is in an upmarket area that is experiencing a resurgence in hospitality! Asking only \$348,000 plus stock. Greg Mullins 021 943 844. Ref 16915.

CAFÉ/RESTAURANT. CENTRAL SUBURB. Be quick for this! Attractive neighbourhood opportunity, appealing premises on high profile corner site. It is fully licensed, has a wonderful atmosphere and has one of the best leases available as well as existing use rights for parties! Asking \$328,000 + Stock. Greg Mullins 021 943 844. Ref 17032.

RESTAURANT & BAR. Amazing South Auckland premises. Large venue (over 400sqm) with an extraordinary fit out that cost over \$1,000,000. The premises have been remarkably maintained have spacious indoor outdoor dining and there are gaming machines to offset the rent. Asking \$365,000 plus stock. Greg Mullins 021 943 844. Ref 16921.

CENTRAL CITY CAFÉ SITE (AND BUILDING). If you are looking to set up an espresso café in central Auckland then this could be the one. It has street frontage and is located in the ground floor of a brand new serviced apartment building. (What's more the building is for sale too at only \$640,000 + GST.) Greg Mullins 021 943 844. Ref 17169.

CAFÉ/RESTAURANT, CENTRAL SUBURB. This well-known restaurant is ideal for an experienced operator who wants to secure character premises in one of the best hospitality areas in Auckland. It has operated much better in the past and can do so again! Asking \$295,000 plus stock. Greg Mullins 021 943 844. Ref 17201.

BLUE CHIP HOSPITALITY INVESTMENT. Amazing performer with managed profits close to \$1,000,000. This is a café, bar, restaurant extraordinaire with weekly sales over \$80,000. Asking \$3,450,000 plus stock. Nick Giles 021 676 832. Ref 16416.

5 DAY CAFÉ NORTH SHORE. A winner! 20+kg coffee. Rent just \$15,000! Owner should make \$150,000 per year. Asking \$390,000 plus stock. Nick Giles 021 676 832. Ref 16656.

SOLID FRANCHISE CAFÉ NORTH SHORE. Large café achieving \$16,000 per week and growing. Awesome location in a rapidly growing area. Beautifully set up and superb training on offer. Asking \$570,000 plus stock. Nick Giles 021 676 832. Ref 16847.

NORTH SHORE FRANCHISE CAFÉ. Stunning set up and very strong business. Vendor reports \$30,000+ per week. Long lease and very good rent. Asking \$1,295,000 plus stock. Nick Giles 021 676 832. Ref 16990.

RESTAURANT. GREAT LOCATION. Rapidly growing area, great fit out and large space (approximately 200m²). Superb Chef's Kitchen, fully licenced, ample parking, strong lease. Asking only \$349,000 plus stock. Nick Giles 021 676 842. Ref 17029.

CBD NIGHTCLUB. AWESOME REPUTATION. Short hours and family run under management. A smart owner could extend hours and reap the rewards of this premium venue. As it is running now, owner reports surplus of \$160,000 for a working owner. Asking \$375,000 plus stock. Nick Giles 021 676 832. Ref 17024.

BLUE CHIP CAFÉ BAR RESTAURANT ON 2 SITES. Exceptionally good business, long history. Vendor reports combined sales over \$60,000 per week. All systems in place for a new owner. This is a solid business. Price \$2,300,000 plus stock. Nick Giles 021 676 832. Ref 17043.

CBD FRANCHISE CAFÉ. AWESOME OPPORTUNITY. Top Franchise company offering great support. Large, extremely well set up café right in the heart of the CBD. Just 6 months old so good potential for capital gain. Price \$375,000 plus stock. Nick Giles 021 676 832. Ref 17053.

SUPERB FRANCHISE CAFÉ. Located in character premises on a very busy street in a central suburb. Extremely well-run café with sales over \$16k per week. Great support and training from award-winning Franchisor. Price \$549,000 plus stock. Nick Giles 021 676 832. Ref 17106.

CHARACTER RESTAURANT & BAR. Iconic 70 seat, cosy A La Carte Restaurant and Bar in South East Auckland now available. Interior recently upgraded to quality standards with a well equipped kitchen and stunning bar area. Located in a village setting, with loads of car parking close by. Price \$280,000 Garth Nell 555 6093. Ref 14992.

BAR & CLUB MAKE AN OFFER. Long established night club and bar in Auckland's CBD specialising in R&B and Hip Hop. Considered the No 1 venue for this music in Auckland. Top of the line chattels and DJ equipment. Keen vendor. Price \$150,000. Garth Nell 555 6093. Ref 14247.

NEW BAKERY. A RARE OPPORTUNITY. Location, Location, Location! New Setup. Grab this with both hands. Beside a busy shopping center with heaps of parking and foot traffic. Owner has genuine reason for selling. The turnover is still increasing daily. Bargain price at \$95,000. Roger Cook 027 432 2325. Ref 16913.

BAKERY IN CENTRAL SUBURB FOR SALE. Lovely set up, good customer base. Current turnover is \$5,000/week with opportunity improve. Good parking outside of the door. Good lease. Price \$180,000 plus stock. Roger Cook 027 432 2325. Ref 16818.

DELIGHTFUL FOOD BUSINESS! City Centre takeaway. 7 day takeaway located in busy Downtown Food Court. Turnover consistent at \$7,000 /week. Great opportunity for family or couple looking for steady income. Priced to sell at \$140,000 plus stock. Roger Cook 027 432 2325. Ref 16083.

ESPRESSO CAFE IN POPULAR EASTERN SUBURB! This attractive, beautiful and well setup cafe located in a busy

business block in a popular eastern suburb. Currently taking \$5,500-\$6,000/week with good GP and still growing. Lots of space, lots of parking, and bags more potential for the right Purchaser. Price \$108,000. Roger Cook 027 432 2325. Ref 15317.

LICENSED CAFE RESTAURANT IN PREMIER LOCATION! Located in a top suburb with turnover of \$17,000 per week and increasing. Brand new set up, only one year old. Suits chef or experienced operator who loves producing fantastic food. Lots of indoor and outdoor seating in simply spectacular settings. Price \$250,000. Roger Cook 027 432 2325. Ref 14754

INDUSTRIAL 5 DAYS CAFE! WHAT A BARGAIN! If you are looking for a start in cafe business or are an experienced cafe operator, this cafe has everything you are looking for. Lots of parking and lots of potential. Current Turnover is \$3,500/week. Price \$122,500. Roger Cook 027 432 2325. Ref 14556.

BEAUTIFUL CAFE IN THE HEART OF TOWN. This cafe has a fantastic location in the heart of town centre with a lot of foot traffic! It has very reasonable rent, and excellent quality chattels. The business already has a steady turnover, with potential to grow further. Price \$295,000. Roger Cook 027 432 2325. Ref 14258.

FULLY LICENSED RESTAURANT, CAFE & BAR. This is a 44 seater, fully licensed classic family restaurant, bar and cafe, located on a very busy main road, Central Auckland location. Weekly Sales \$7000-\$7500 with potential of growth with extended operating hours. Price \$155,000 plus SAV. Shweta Vazirani 021 236 5840. Ref 16326.

TAKEAWAY IN FOOD COURT. CENTRAL AUCKLAND. Popular Indian takeaway in one of the busiest malls doing a weekly turnover of \$7,500 with no competition. This store is fully staff managed is on the market for the first time in 12 years. Price \$180,000. Anil Vazirani 021 0277 8149. Ref 16290.

INDIAN TAKEAWAY IN BUSY BLOCK OF SHOPS. Well equipped takeaway business located on a main road in one of the busiest Central Auckland suburbs. Turnover of \$2,000 with potential for growth. Plenty of off street car parking. Location also suited for Chinese and Thai takeaways. Price \$37,000 plus stock. Shweta Vazirani 021 236 5840. Ref 16302.

DAIRY ON A BUSY ROAD. Dairy on busy road doing a weekly turnover of \$9,000 to \$10,000 with potential of growth. Excellent foot traffic. Convenient operating hours. Rent only \$577 per week including GST, OPEX and insurance. Secured lease in place. Price \$100,000 plus SAV. Please contact Anil Vazirani 021 0277 8149. Ref 16238.

POPULAR MINI SUPERMARKET WITH LOTTO. Popular Indian mini Supermarket located in a busy suburb. Tidy Store with plenty of convenient car parks. Average Weekly T/O ranging between \$19,000 to \$20,000 with High gross margins and limitless potential of growth plus Lotto sales (\$4,000 per week). Price \$260,000. Anil Vazirani 021 0277 8149. Ref 16278.

BYO LICENSED RESTAURANT. DINE IN & TAKEAWAY. Reputed BYO licensed Indian Restaurant and Takeaway in one of the busiest central Auckland City suburbs. Operating for 22 years in the area & is very popular within the local community. Fantastic City location with lots of convenient car parks right outside the door. Price \$60,000 + SAV. Anil Vazirani 09 281 2903. Ref 16214.

LIQUOR STORE. CENTRAL AUCKLAND SUBURB. An opportunity has come up within one of the best Auckland Suburbs. A well-presented Liquor store with good fittings including walk-in-chillers. Weekly turnover of \$17,000. Motivated Vendor asking a Reasonable Price. Asking \$250,000 plus Stock. Shweta Vazirani 09- 5556047. Ref 16092.

INDIAN GROCERY STORE. NO NEARBY COMPETITION. Spacious store (floor area 250m²) with good storage. Weekly turnover ranging from \$17,000 to \$19,000 with good profit margins. Excellent location with plenty of convenient car parks. Potential to add fruit and veges as would be handy to the local community. Price \$260,000 (neg) + SAV. Anil Vazirani 09 281 2903. Ref 16171.

FAMILY RESTAURANT & BAR. EXCELLENT SET UP. This fully licensed Restaurant and Bar with a seating capacity to accommodate more than 80 people located in one of the most popular suburbs that support a vibrant, up market residential area. Price \$169,000 + SAV. Anil Vazirani 021 0277 8149. Ref 16057.

DIARY ON BUSIEST STREET OF AKL CITY. This convenience store is located on one of the busiest streets of Auckland City. Weekly turnover ranges between \$11,000 and \$13,500 with very high gross margins and very low outgoings. Potential to add Lotto as located on a very busy street with high foot traffic. Price \$100,000 plus SAV. Anil Vazirani 0210 277 8149 Ref 16003.

SERVICE STATION ON BUSY MAIN ROAD. This profitable Service Station is located on a busy main road. Excellent margins on fuel and shop sales and Limitless potential of growth. Currently operating till 10pm but can be converted into a 24 Hour operating Service Station for further growth. Price \$579,000 (neg) plus SAV. Anil Vazirani 021 0277 8149. Ref 16002.

POPULAR FOOD FRANCHISE OPPORTUNITY IN FOOD COURT. This long established business is located in a busy food court, fully staff-managed, easy to run, prime and handy location in the Mall with many supporting shops. All food is served as takeaways, and turnover is averaging between \$8,000 and \$9,000 per week. Price \$120,000 plus SAV. Anil Vazirani 021 0277 814. Ref 15930.

CONVENIENCE STORE WITH LOTTO-SIX DAYS OPERATION. This is a life style business with reasonably short operating hours. Operating Monday to Saturday with a weekly turnover of \$8,000 (Dairy sales) and \$4,000 (Lotto sales). Business can be managed by one person single handed. Price \$150,000 (neg) plus SAV. Shweta Vazirani 555 6047. Ref 15698.

SUPERETTE & LOTTO WITH 2 BED ROOM ACCOMMODATION. Spacious Superette on busy main road in an affluent central Auckland suburb doing weekly sales of \$12,000 with high profit margins plus \$6,000 Lotto sales. Current owners operating since 1978, are tired and want to retire. There is limitless potential for new and motivated buyers. Tidy accommodation attached. Price \$250,000 plus SAV. Shweta Vazirani 09 555 6047. Ref 15639.

DESIGNER FURNITURE OUTLET. A well maintained, long established designer furniture outlet with excellent reputation and secured lease in place. Very spacious store with 600m² shop area, (400m² storage and 200m² showroom), ample parking space, located within a busy block of shops. Price \$260,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 15544.

SUPERETTE WITH ACCOMMODATION. Very rare to find a Superette with accommodation and ample car parks. No nearby competition. Great Superette with a weekly turnover between \$12,000-\$14,000. Rent is only \$370 including GST and all outgoings per week! Price \$130,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 15492.

LIQUOR STORE. BUSY NORTH SHORE SUBURB. Very spacious Liquor Store with huge storage and plenty of dedicated car parks on a busy main road in one of the busiest suburbs of North Shore. Turnover between \$23,000 and \$25,000 per week with good gross margins. Rent \$692.30 per week. Long secured lease in place. Price \$350,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 15478.

NIGHT CLUB. CBD. Well established, niche Night Club in the sought after CBD area. Excellent system and customers. Open just for three nights. Potential to open more nights. Sales average \$4,000 per night. Very profitable business with lots of opportunities for improvement. Good lease terms and rent of \$5,000 p/m. This will not last long. Price \$280,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 15461.

TAVERN/NIGHT CLUB/FUNCTION CENTRE. SOUTH AUCKLAND. A Bar recently setup. Attractive premises enjoying a high profile location in a busy area licensed for 120 people. Busy fully licensed, is very well equipped, has a spacious inviting environment and there's plenty of car parks available for the customers with a very cheap rent \$553 per week. Price \$169,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 15285.

SUPERETTE ON MAIN ROAD-CENTRAL AUCKLAND SUBURB. Superette on main road doing a weekly Sale of \$7,000 to \$8,000 with very good gross margins and great potential of growth. One bedroom attached to the premises, which is currently used as a store room. Potential to add Lotto with the growing turnover. Price \$62,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 15219.

SUPERETTE & LOTTO. NORTH SHORE. Spacious Superette with Lotto within busy block of shops in one of the prime North Shore locations with no nearby competition. Plenty of convenient car parks. Rent \$645.83 Per Week. Reasonable outgoings and long lease in place. Price \$295,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 15080.

NEAT & TIDY GROCERY STORE. CENTRAL AUCKLAND. Spacious shop (more than 200m²) located on a busy main road of a busy Central Auckland suburb with plenty of convenient car parks and long lease. Huge storage and very low outgoings. (Net rent payable only \$659 incl GST per week. High gross margins as selling only high margin products. Price \$70,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 15068.

SPACIOUS SUPERETTE WITH EXCELLENT PROFIT MARGINS. Very Spacious and tidy Superette on a very busy main road in Central Auckland. Weekly turnover more than \$22,000 with very high profit margins. Very Reasonable outgoings. Good Security recording system with 9 cameras. Price \$395,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 15004.

POPULAR MALAYSIAN RESTAURANT. EAST AUCKLAND. This is a Classic Fine Dining 45 Seater Family Restaurant in East Auckland. Unique Main road location within busy block of shops with plenty of car parks and a loyal Clientele. Price \$70,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 14982.

SUPERETTE. WEST AUCKLAND. DISTRESS SALE. This Store is located on a very busy main road within a block of shops with excellent foot traffic and plenty of car parks. This Dairy was turning over \$10,000 per week in the recent past but is currently turning over of \$6,000 per week as a result of owners ill health and therefore lack of attention to the business. Price \$45,000 plus SAV. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 14793.

KEBAB/PIZZA/PASTA DINE IN & TAKEAWAY. Persian Dine in and takeaway restaurant on busy main road in a busy service station compound with 8 designated car parks. Neat & tidy accommodation attached to the business premises for the owner or staff to stay. Price \$200,000 plus SAV. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 14498.

SPACIOUS & WELL EQUIPPED BUTCHERY. PRIME LOCATION. Spacious and well equipped Butchery in one of the busiest Auckland Suburbs. Well equipped with advanced weighing and packaging equipment. Plenty of room and limitless potential of growth. Price \$325,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 14399.

DAIRY ON A BUSY MAIN ROAD- SOUTH AUCKLAND. This dairy shop is located on a busy main road in a great South Auckland suburb offering excellent foot traffic and off street parking. It is also within a busy block of shops such as a video store, takeaways etc and across the road from a primary school. Price \$53,000 plus SAV. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 14097.

SPACIOUS SUPERETTE WITH 2 BEDROOM ACCOMMODATION. A tidy superette located on a busy main road and fully staff managed but with great potential for growth with the new owner's involvement. Optional, neat and tidy 2 bedroom accommodation in the same apartment with a rent of \$240 per week. Price \$85,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 17039.

FINE WINE STORE – UPMARKET SUBURB. Wine Store on a busy main road in one of the upmarket suburbs. Weekly sales \$11,500 with a very high gross margin of 26%. This business requires a hands on owner/operator to bring out the best in the business. Grab this opportunity as this Store will sell quickly. Price \$120,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 16760.

SPACIOUS SUPERETTE. SOUTH AUCKLAND. Superette in a busy mall complex operating only six days a week and doing a weekly T/O of \$9,000 with good gross margins. This spacious store can be made into two separate shops as it has a separate entrance at the back. Reasonable rent and secured lease. Price \$75,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 16756.

BISTRO RESTAURANT/BAR WITH 4 BEDROOM ACCOM. This attractive restaurant is a very exciting opportunity for anyone looking to establish their own style of restaurant, or cafe. It is fully licensed, spacious and has seating up to 60 customers plus a 4 bedroom apartment available upstairs. This Restaurant has plenty of potential and is very affordable at only \$185,000 plus stock. Anil Vazirani 09 281 2903 or 021 0277 8149 or Shweta Vazirani on 09 555 6047 or 021 236 5840. Ref 16712.

SHISHA CAFE/SMOKE CAFE/CONVENIENCE STORE. This Smoke Cafe and Grocery Store is located on a busy road in a prime Central Auckland City locations. This Street is surrounded by Apartments, Cafes and food outlets. The Store operates on high profit margins and is 100% Staff Managed. Price \$440,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 17092.

POPULAR INDIAN RESTAURANT. Fully licensed family restaurant located on a busy main road in a prime Central Auckland location. Current weekly turnover of more than \$12,500 with healthy profit margins. A great opportunity for a working couple, all systems are in place and full and thorough training will be provided. Price: \$165,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 17048.

SPACIOUS LIQUOR STORE. WEST AUCKLAND. Huge Liquor Store with a huge cooler room and storage space with plenty of Car Parks on a main Road location. Average weekly turnover of \$20,000 with good gross Margins. Rent only \$805 including GST Per Week, secured lease. Price \$260,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 17042.

TAKEAWAY WITHIN BUSY BLOCK OF SHOPS. Currently operating as an Indian Cuisine but the location is also well suited for Thai, Chinese, Malaysian or South African cuisine. Two tidy Rooms attached to the premises, which can be used as accommodation. Price \$50,000. Anil Vazirani 09 281 2903 or 021 0277 8149 or Shweta Vazirani 09 555 6047 or 021 236 5840. Ref 16665.

VERY NEAT & TIDY SUPERETTE. PRIME LOCATION. Spacious Superette on busy main road in an affluent suburb doing an average weekly turnover between \$12-\$13K with great margins as selling more grocery and confectionery. Reasonable rent and secured lease in place. Price \$155,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 16564.

RESTAURANT & TAKEAWAY. Located in one of the North Shores affluent suburbs. Weekly turnover is more than \$5,500. Currently operating under staff management. You can carry on the style of the current restaurant or change it to the style best suited to you. Price \$115,000. Anil Vazirani 09 281 2903 or 021 0277 8149 or Shweta Vazirani 09 555 6047 or 021 236 5840. Ref 16544.

POPULAR FOOD FRANCHISE. PRIME LOCATION. A long history of trading. Short working hours with reasonable operating costs. This store is rated number 2 turnover wise in the whole of Auckland and has shown an incredible increase. Location is purposefully picked and encircled by businesses and offices. Price \$249,000. Anil Vazirani 09 281 2903, or 021 0277 8149. Ref 16509.

SPACIOUS FRUIT VEGE & GROCERY SHOP. Mini Supermarket selling fruit, vegetables, grocery and meat, located within busy block of shops in one of Auckland suburbs. Weekly T/O is between \$18,000-\$22,000 with excellent profit margins. Reasonable outgoing, long and secured lease in place. Price \$199,000. Anil Vazirani 09 281 2903 or 021 0277 8149 or Shweta Vazirani 09 555 6047 or 021 236 5840. Ref 16385.

BURGER & ICE CREAM SHOP. BEACH FRONT. This is an easy to operate business with good profits in a prime location selling burgers, kebabs, ice cream, smoothies, milkshakes and coffee. It is currently run under staff management but could be a great opportunity for a working couple – all systems are in place and full and thorough training will be provided. Price \$160,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 17022.

BAKERS DELIGHT FRANCHISE BAKERY-CENTRAL AUCKLAND. A well established and proven A+ Rated Franchise Bakery. A great opportunity for a working couple – all systems are in place and a full and thorough training will be provided. This Spacious and well-presented Store is located on a busy Main Road with high foot traffic and plenty of off street car parks. Price \$280,000 Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 17020.

FRANCHISED LIQUOR STORE. EASTERN SUBURB. Reputed Franchise Liquor Store located in Eastern Suburb within secured Mall Compound with plenty of car parks. Excellent fit out. Weekly T/O \$14,000 with good profit margins. Reasonable Outgoings and long secured lease. Potential for growth. Price \$190,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 17010.

SPACIOUS LIQUOR STORE. SOUTH AUCKLAND SUBURB. Spacious liquor Store on busy main road recently set up with quality chattels. Rent \$396 per week including GST and outgoings. Vendor forced to sell this business at a set up cost due to change in circumstances hence asking only \$70,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 17009.

CAFE. CENTRAL AUCKLAND SUBURB. The cafe is open only 6 days a week yet enjoys weekly sales of \$8,500. This café focuses on cabinet food and great coffee. It is also very well equipped and is located in one of the best Central Auckland suburbs. Price \$250,000. Anil Vazirani 09 281 2903 or 021 0277 8149 or Shweta Vazirani 09 555 6047 or 021 236 5840. Ref 16988.

LICENCED FAMILY RESTAURANT & TAKEAWAY. Located on a prime street in an affluent North Shore suburb doing a weekly turnover of \$8,000-\$9,000. This location is best suited for Thai, Malaysian, Chinese, South African or Mediterranean cuisine. Price \$120,000. Anil Vazirani 09 281 2903 or 021 0277 8149 or Shweta Vazirani 09 555 6047 or 021 236 5840. Ref 16931.

DINE IN & TAKEAWAY. FOOD COURT IN NORTH SHORE. A well set up Indian takeaway in a busy Food Court in a busy North Shore suburb. Weekly turnover of \$6,200. Rent \$927.08 including GST and operating expenses per week. Fully staff managed store with high potential for growth with owner involvement. Price \$150,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 16912.

RESTAURANT AND TAKEAWAY IN DESPERATE SALE. Family Restaurant and Takeaway on a busy main road in one of the thriving suburbs of Auckland. It has a fully set up kitchen with walk in chiller. Location is best suited for Thai, Chinese, Korean or Mediterranean Cuisine. Vendor has reduced the price to \$30,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 16866.

DAIRY WITH ACCOMMODATION ON A BUSY ROAD. Neat and tidy Superette with spacious 3 bedroom accommodation in one of the busiest West Auckland suburbs. Average weekly turnover \$25,000 with good profit margins. There is potential for further growth by adding fruit and veg and also potential to add Lotto. Price \$450,000 Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 16610.

REPUTED BRAND FRANCHISE LIQUOR OUTLET. Spacious store located in a well sought after suburb. A great Franchise system, providing franchisee support and the best systems available. Great return on investment. Average weekly sales \$35,000. Good gross margins, showing excellent growth. Price \$485,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 16563.

TAKEAWAY WITHIN BUSY BLOCK OF SHOPS. Indian takeaway in a very busy block of shops in a busy North Shore suburb. Excellent set up and all systems are in place. Rent is \$269 per week. Turnover is \$5,000 per week with great potential to grow by extending hours. Fully staff managed. Price \$90,000. Anil Vazirani 09-281 2903 or 021 0277 8149. Ref 16543.

STATIONERY & LOTTO. OPEN 6 DAYS ONLY. Stationery, Gift & Magazine shop with Lotto located within busy block of shops on a busy main road in Central Auckland suburb. Shop Sales \$262,435 per annum with healthy gross margins and Lotto commission \$104,185 per annum. Rent \$683.30 including GST per week. Price \$250,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 16375.

INDIAN TAKEAWAY ON VERY BUSY MAIN ROAD. Popular Indian Takeaway on a busy main road in an affluent Central Auckland Suburb surrounded by large residential & office area. Weekly Turnover \$6,500. Fully staff managed. Rent only \$610 per week including GST and all operating expenses. Price \$95,000. Anil Vazirani 021 0277 8149 or 09 281 2903. Ref 16987.

TAKEAWAY ON BUSY MAIN ROAD. Well equipped spacious takeaway on busy main road within a busy block of shops. This shop has a pizza ovens, large deep fryer, coffee machine, griddle/hot plate, 4 dish wet and dry bain-marie and a commercial microwave. Rent \$500 including GST per week. Price \$35,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 16982.

RESTAURANT. POPULAR BRAND. Family restaurant in prime North Shore location doing a weekly turnover of \$10,000 to \$11,000. This restaurant belongs to a well-known brand and full support in all respects will be extended to the purchaser. Price \$170,000. Anil Vazirani 09-281 2903 or 021 0277 8149 or Shweta Vazirani 09 555 6047 or 021 236 5840. Ref 16965.

RESTAURANT. POPULAR BRAND. Family restaurant in prime North Shore location doing a weekly turnover of \$12,000 to \$14,000. This restaurant belongs to a well-known brand and full support in all respects will be extended to the new owner. This business is waiting for a motivated owner/operator to take this business to a new level. Price \$170, 00. Anil Vazirani 09-281 2903 or 021 0277 8149 or Shweta Vazirani 09 555 6047 or 021 236 5840. Ref 16964.

DINE IN & TAKEAWAY & DAIRY WITH ACCOMMODATION. Dine in and takeaway with dairy and internet café in a prime location on a busy main road surrounded by cafes and other food outlets. The premise is attached to 4 bedrooms, which is currently rented and generates a rental income. Rent for the full premises is only \$775 including GST and rates per week. Price \$50,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 16926.

SUPERETTE & GROCERY STORE. Convenient store on very busy main street of Central Auckland. Weekly turnover is around \$15,000 with very high profit margins and limitless potential for growth because of its location. The store has plenty of space within the premises that can be used for other business opportunities or convert this into a Mini Supermarket. Price \$150,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 16904.

FRANCHISED VIDEO STORE. CHEAP RENT. This Store is in an excellent location in one of the well sought suburbs. It is semi-managed at present with the owner working for two to three days pw. The large space and very low rent (around 10% of turnover) are benefits to be considered by the motivated buyer. Price \$95,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 16868.

SUPERETTE WITH ACCOMMODATION & LOTTO. A well-presented and easy to run superette with Lotto on a busy main street close to the main sporting event venue of Auckland. Shop has a surrounding residential area with a regular Customer Clientele and good foot traffic. Potential to increase sales by adding Fruits and Vegetables and Flowers. Price \$280,000. Anil Vazirani 09 281 2903 or 021 0277 8149 or Shweta Vazirani 09 555 6047. Ref 16861.

GIFT, GARMENTS & HOMEWARE. RETAIL & WHOLESALE. This well-known business has been operating for 18 years, loyal clientele and great location. The shop offers a wide range of Indian garments and all types of antiques and utensils. A genuine sale, great opportunity for motivated buyers to get into their own Business. Price \$180,000. Anil Vazirani 09 281 2903, or 021 0277 8149 or Shweta Vazirani 09 555 6047 or 021 0236 5840. Ref 16618.

LAUNDROMAT. SOUTH AUCKLAND SUBURB. Well established Laundromat running for more than 15 years in the area, located in a very busy block of shops. Pipe Gas connection, well maintained washers and dryers. This is a recession free business as people won't stop washing clothes. Rent only \$330 including GST per week. Price \$168,000. Anil Vazirani 09281 2903 or 021 0277 8149. Ref 16598.

FULLY LICENSED RESTAURANT & BAR. Fully licensed 50 seater family restaurant on busy road surrounded by commercial and residential area, close to railway station, doing a weekly turnover of \$9,500 with potential for growth. Excellent profit margins. Price \$180,000. Anil Vazirani. 09 281 2903 or 021 0277 8149. Ref 17121.

SERVICE STATION. PRIME LOCATION. Excellent fuel volumes and shop sales. 24 hours operation. Excellent gross margins on shop sales. Price \$550,000 plus SAV and Bank Guarantees. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 17198.

SERVICE STATION. BUSY SUBURB. Neat and tidy and recently refurbished service station with food outlet. Fuel turnover close to 1.3 Million liters per annum with good margins, Shop Sales \$11,000 -\$12,000 per week, plus Food Sales \$2,500 per week and growing. Rent \$5,000 including GST per month. Price \$595,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 17118.

FRANCHISED LIQUOR STORE. BUSY MAIN ROAD. Huge Liquor store on a busy main road within busy block of shops in one of Auckland's busiest suburbs. Weekly turnover of \$16,000 with good gross margins. Rent only \$552 per week including outgoings, long secured lease till 2030. This is well priced profitable business with potential for future growth. Price \$170,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 16554.

DAIRY/CONVENIENCE STORE ON BUSY MAIN ROAD. Convenience Store located on a busy main road giving excellent returns with a net surplus of around \$100K per annum before depreciation. Margins are very high due to high grocery sales. Current owners are selling restricted non-veg products hence why there is huge potential for growth. Price \$220,000. Anil Vazirani 09 281 2903 or 021 0277 8149 Ref 16517.

SERVICE STATION WITH WORKSHOP. WEST AUCKLAND. Service Station with workshop located in one of the affluent West Auckland Suburbs. Limitless potential of growth with No nearby competition. Rent only \$1166.53 incl GST per week. Staff managed business, owner's involvement limited to 21 hours per week. Price \$400,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 16408.

PAWN BROKING STORE. Excellent Central Auckland City location located in a busy block of shops with excellent supporting shops in the neighbourhood. Rent only \$1,533 per month including GST. This shop can also be used as Foreign Exchange Counter, Dairy or a Kebab Shop. The location is excellent and very rare to get this type of shop in such a busy complex in the heart of city. Price \$25,000. Anil Vazirani 021 0277 8149 or 09 281 2903. Ref 16339.

DAIRY ON A BUSY MAIN ROAD. SOUTH AUCKLAND. This dairy shop is located on a busy main road in a great South Auckland suburb offering excellent foot traffic and off street parking. Rent only \$400 per week including GST and outgoings. Currently selling items typical of a dairy shop as well as Middle Eastern products. This is an excellent opportunity for an owner/operator to start a profitable business. Price \$53,000. Anil Vazirani 021 0277 8149 or 09 281 2903. Ref 14097.

FREEHOLD LAND AND BUILDING. Four shops in a block with two, three bedroom accommodations on a big block of land in a South Auckland location. Great opportunity to own a huge cash flow business and freehold land and building. This property will be sold as a package deal with all the associated businesses. Price Freehold land and building \$1,150,000 with rental assessment of over \$115,000. Four shops priced at \$795,000 plus stock of \$165,000. Anil Vazirani 021 0277 8149. Ref 13676.

CASH FLOW. SUPERETTE, LIQUOR, TAKEAWAY. Block of four shops in a South Auckland location with two, three bedroom accommodations. Weekly sales of Superette \$15,000, Liquor \$30,000, Laundry \$3,000 and \$4,500 in Takeaway. This whole opportunity is available as a package of four businesses and freehold land and building. Price four businesses is \$795,000 plus stock of \$165,000 and freehold land and buildings are priced at \$1,150,000. Anil Vazirani 021 0277 8149. Ref 13675.

Retail General

CARPET & HARD FLOOR COVERING SALES & INSTALLATION. Well established and easy to run. All the staff are highly qualified and with considerable experience. Customer base includes; some key accounts, builders, insurance companies, wholesale customers etc. Solid growth opportunities. Great location. This business nets \$105,000 to a working owner. Price \$130,000 plus stock. Richard Riddler 09 555 6043. Ref 16337.

HAIRDRESSING SALON NORTH SHORE. Great opportunity to join this national franchise. Well established hairdressing salon in a busy North Shore suburb, this shop is on the street. Industry experience is not necessary. Training and systems in place. Very smart looking salon, great return on investment. Price \$295,000. Nick Stevens. Ref 15115.

GIFT & ESSENTIALS VARIETY STORE. Lovely shop, a good business for Husband and Wife. Turnover at \$4,000 per week and increasing, very Good GP. A wonderful setup, easy business to run. Good lease and rent. Only one of its type shop in the area, very busy shopping centre. Be quick for this one. Price \$70,000 plus stock. Roger Cook 027 432 2325. Ref 16242.

NORCROSS FISHING WORLD. This successful, thriving company has been running for 62 years. Located in West Auckland, the store has a large, long term and loyal custom base that purchase frequently from the shop. Ideally this business would suit a person with a keen interest in fishing and wide range of sales experience. Excellent profits and growth potential. Retirement sale. Price \$495,000. Nick Stevens. Ref 16938.

ARE DIAMONDS YOUR BEST FRIEND? A destination jewellery store in a best North Shore position. Retail, repair, manufacturing. Latest equipment and a 3000 customer database. If you don't want the manufacturing equipment it can be omitted from the sale. Owners will assist at handover. Price \$215,367 plus stock. Basil Badenhorst 09 555 6021. Ref 16525.

TWO OUTSTANDING FURNITURE STORES. Each in a top location selling high quality European designed and manufactured furniture. Product supply options allow competitive pricing appreciated by many repeat customers. Owner will share growth strategies. One of the best furniture businesses in Auckland. Price \$133,615 plus stock. Basil Badenhorst 09 555 6021. Ref 16487.

COSTUME HIRE. First time available in nine years. Positioned in central Auckland it supplies corporate functions, product launches, schools, play centres, company functions and private parties. Potential to add a complementary performer booking agency. Has a full Internet facility ready to go. Price \$150,000 plus stock. Basil Badenhorst 09 555 6021. Ref 16127.

CORPORATE CLOTHING. HOME BUSINESS. Re-locate anywhere, operate from home. This well reputed, 30 year old B2B wholesaling business has been 9 years under current ownership. Imported product is purchased locally providing flexibility and competitiveness. Working owner has two part-time admin staff. Growth potential. Price \$237,000 plus stock. Basil Badenhorst 09 555 6021. Ref 15946.

NICHE RETAIL NORTH SHORE. This quality, specialised retail business in a busy mall has been trading for almost 20 years. Potential for web-based growth. It is not easy to enter this niche market – it's all done here with database and established customers. Price \$110,000 + Stock. Efen Pascual 09 555 6026. Ref 17001.

CASH SURPLUS OF JUST UNDER \$100K. Last year's accounts show cash surplus of \$93,000. This West Auckland video store is consistently a top performer for a reputable brand. Running the business is mostly covered by staff. Vendor advises there is provision for additional profit through sublease. Price \$87,000 plus stock. Efen Pascual 09 555 6026. Ref 16895.

UP CLOSE AND PERSONAL WITH MOVIE STARS. This Video Ezy store has a massive library. Proven, straightforward operating systems make it easy to run. Accounts indicate potential to earn \$80,000 PA. A working owner and three casuals easily manage the whole week. Sought after location. Price \$80,000. Efen Pascual 09 555 6026. Ref 16637.

HIGH RETURN FOR YOUR INVESTMENT. A Video Ezy store located in a central location. The store has excellent staff and runs smoothly and efficiently. Accounts indicate a working owner could achieve first year profit of about \$70,000. Price \$59,000. Efen Pascual 09 555 6026. Ref 15505.

BOUTIQUE FOOTWEAR AND BAGS IN BUSY MALL. A well set up shoe business in a prestigious shopping centre, ready to grow! Shoes, bags, jewellery and accessories. This is an opportunity to walk into an on-going business where opex is well covered. Urgent sale. Price \$75,000 plus stock. Hannah Jiang Hardellet 09 555 6046. Ref 17207.

CURTAIN BUSINESS A RISING STAR. Well established business with loyal customers and great supplier relationships. There will be an effective training and support system in place to support new owners. Website and Tradem accounts are part of the business. Price \$300,000 + Stock. Hannah Jiang Hardellet 09 555 6046. Ref 16714.

SOUVENIR SHOP IN BUSY CENTRAL AUCKLAND. Popular shopping destination location. High quality fit out, great atmosphere. Relatively new with growing sales. Rent, outgoings and overheads are very low. Currently under management, it can be run by one owner operator. Price \$95,000 + Stock. Hannah Jiang Hardellet 09 555 6046. Ref 14851.

LAUNDROMAT. A long established 6 day laundromat in a central Auckland residential area with good parking. 10 dryers and 6 washers. Full training will be provided by the vendor until the new owner is confident. The laundromat is very easy to run. Perfect for an owner operator. Price \$178,000. Henry Han 09 555 6068. Ref 17067.

POST SHOP AND BOOK STORE. An entry level small business, perfect for a husband and wife team. Retiring owner is keen to sell. It's well positioned on a main road. Good exposure to vehicle and foot traffic. Has built loyalty from locals over many years. Price \$154,900. Henry Han 09 555 6068. Ref 16852.

EXQUISITE SHOP SELLING UNIQUE HOMEWARE PRODUCTS. It's developed into a small department store offering a collection of imaginative high-margin original gifts for every occasion. Vendor says it could be a gold mine for those with expertise and passion in homeware products. Price \$400,000. Henry Han 09 555 6068. Ref 16764.

DRY CLEANING BUSINESS EAST AUCKLAND. Well established dry cleaning business turning over \$440,000 per annum. Environmentally friendly process. Very low rent and secured long lease. Good reputation for excellence and service. Price \$499,000. Henry Han 09 555 6068. Ref 16622.

\$2 AND MORE. This \$2 Shop is situated in one of Auckland's popular malls. Annual sales are around \$650,000. If you are looking for a business that is easy to run this could be perfect for you. The owner is selling to focus on other existing business. Price \$220,000. Henry Han 09 555 6068. Ref 16559.

THE STORAGE SOLUTION EXPERTS! Storage Box provides storage solutions. Demand requires more North Island stores. If you have a retailing background and like the flexibility of a co-operative rather than a franchise then this could be you. Investment includes fit out, stock, membership and some working capital. Price \$340,000. Laurel McCulloch 09 555 6034. Ref 16609.

TWO AREAS NEED NEW PARA OWNERS. South East and West Auckland. Iconic Para Rubber is expert in all manner of rubber and foam products. Everything from supplies for trades to home craft needs, pools and more. Realistic set up costs include franchise fee, fit-out and stock. Price \$250,000 approx. Laurel McCulloch 09 555 6034. Ref 11608.

EASY TO RUN, LIFESTYLE CLOTHING SHOP, NORTH SHORE. Well setup with good systems producing good profits. Long established with loyal clientele. Good location with plenty of foot traffic. Reasonable rent and lease. Vendor reports net profit at \$80,000 PA. Owner going overseas. Price \$140,000 plus stock. Mei Wang 09 555 6098. Ref 16771.

URGENT SALE. Fantastic Opportunity for Working Owner. Internationally known oriental variety store brand. Support from a reputable franchisor and no on-going franchise fee. Popular South Auckland Mall location. Under management, ready to grow with an owner operator. Two year old fit out cost \$150,000. Price \$30,000 + Stock. Meng Murphy 09 555 6088. Ref 17231.

LATEST FASHION FIT FOR A QUEEN. Quality ladies' fashion and accessories with high margins. Loyal clientele and high foot traffic in Auckland's most popular fashion street. Vendor reports \$4,000 to \$5,000 weekly turnover. Floor space approx 132m². Hours 11am to 7pm, can be extended. Price \$50,000 plus stock. Meng Murphy 09 555 6088. Ref 17047.

CASH FLOW VARIETY STORE. URGENT SALE. Prominent central location. Ample parking. Potential to add categories. Full training provided. Opening hours 9.30am-5.30pm, 6 days, potential to increase. Low rent. Floor area 172m². Long secured lease till 2023. Vendor reports annual sales of \$200,000, surplus of \$50,000. Price \$23,000 plus stock. Meng Murphy 09 555 6088. Ref 16942.

\$1 INTANGIBLE VARIETY STORE. URGENT SALE. 8 year old dollar/variety store below cost price. One of a kind in a West Auckland Mall. 210m² shop floor. Average weekly sales \$7,200. Good lease. Retiring owner asking \$1 for intangible assets and \$49,999 for tangible assets. Price \$50,000 + Stock. Meng Murphy 09 555 6088. Ref 16709.

2 DAY/WEEK CASHFLOW TOY VENDING. Licence provides exclusive rights to operate dispensers in the Auckland territory. 95 machines installed, opportunity to increase. 2-days work a week, flexible hours. Current dispenser placement contracts will continue. Suitable for a retiree, working mum/dad. Licensor support. Price \$150,000 plus stock. Meng Murphy 09 555 6088. Ref 16649.

2 BUSINESSES FOR THE PRICE OF 1. Liquor store plus a laundromat under one roof. Fantastic location with ample parking. 1/3 rent is sub-leased. Liquor store 155m²: weekly turnover \$22,000. Laundromat 50m²: weekly turnover winter up to \$2,000, summer \$1,000. 6 washers and dryers. Price \$280,000 plus stock. Meng Murphy 09 555 6088. Ref 16488.

LOW RENT SMALL BUSINESS WITH BIG POTENTIAL. Variety Dollar Store is new and going strong. 100m² floor space, ample parking. Low weekly rent at \$432 plus GST. Quality chattels. Current owner works part-time. Short opening hours with opportunity for expansion. Easily managed by one person. Price \$28,000 plus stock. Meng Murphy 09 555 6088. Ref 16476.

GOOD VALUE VARIETY RETAILER. Sells clothing, shoes, bags and accessories. Working owner couple claim annual surplus of \$100k. Mall location in Manukau. High margins from direct import. Secured lease till 2022. Floor area approximately 168m². Price \$95,000 plus stock. Meng Murphy 09 555 6088. Ref 16422.

THE BOLD AND THE BEAUTIFUL FURNITURE RETAILER. Established 2007 in western shopping centre. One of a chain of four. Owner works 25 hours a week. Ample parking. 1000m² showroom. Vendor's experience will be passed on. 50% GP. Last financial year shows sales of approximately \$1,000,000. Price \$200,000 plus stock. Meng Murphy 09 555 6088. Ref 16353.

POPULAR FURNITURE RETAIL IN MANUKAU HUB. Fully managed furniture import/retail. One of a chain of four. 1025m² floor area. Fully managed, minimum time input by owner. 2013 turnover 1.5 mil. GP approximately 50%. Opportunity to buy 2 stores or choose one. Price \$200,000 plus stock. Meng Murphy 09 555 6088. Ref 16334.

3.2M ANNUAL T/O. THE WINNER TAKES IT ALL! Asian Mega Market with massive income. Financials 2011-2012 show stable 3.2M T/O excluding GST. Well established over 8 years. Hard work is done – reap the rewards. Rent is very reasonable for the location. Price \$600,000 plus stock. Meng Murphy 09 555 6088. Ref 15453.

PROFITABLE PHOTO & COPY BUSINESS CENTRAL AUCKLAND. A long established on busy main road in central Auckland. Spacious, well-equipped, huge growth potential. Five and a half days a week. Reasonable rent and outgoings. Vendor reports turnover \$60,000 PA with good profit margins. Price \$50,000. Michael Jiang 09 555 6009. Ref 16991.

PENNY PINCHER! PRICE REDUCED. Sells clothes, hats, bags, toys, \$2 products, BB guns, hunting knives, lighters and pipes, electronic products and more. Low rent, good floor space. Central Auckland, busy main road, substantial foot traffic. Easy to run. Vendor reports weekly turnover of \$4,500. Price \$40,000 plus stock. Michael Jiang 09 555 6009. Ref 16886.

\$2 SHOP. AUCKLAND CITY. Recession Proof Business, plenty of car parking, rent \$2200 per month and monthly turnover is \$16,000 with good profit. Price \$63,000 plus stock. Neville Choksi 09 555 6038. Ref 14315.

\$2 SHOP. GOOD PROFIT. In busy shopping centre, six days only. Rent \$2600 (inc GST, all inclusive). Monthly turnover is \$17,000 with good profit. Price \$83,000 + Stock. Neville Choksi 09 555 6038. Ref 14314.

HRV WATER – AUCKLAND TERRITORIES. Total Home Water filtration systems – direct sales to homes and small businesses. Model supports profits of \$500k PA. Low set up cost, exclusive territory, systems and support from HRV including lead generation. North Shore and Rodney sold. Opportunities in West, East and South. Price \$20,000. Rudy Kokx 09 555 6042. Ref 16700.

CARTRIDGE WORLD PAKAPURA. Vendor finance available. Currently managed, suits an owner operator. Recent franchise sales in Auckland have shown great results. Professional technical support team in place, intensive training provided. Ongoing development from Franchisor in an ever changing, innovative market. Price \$125,000 plus stock. Rudy Kokx 09 555 6042. Ref 16040.

\$2 PLUS SHOP. CENTRAL AUCKLAND. In a busy shopping area surrounded by major retail centre and apartments. Well-presented and spacious at 200 m². Ideal for a first time buyer or a couple. Easy operation. Vendor reports annual sales of \$350,000. Price \$145,000 plus stock. Robert Sohn 09 555 6005. Ref 16608.

\$2 SHOP. SOUTH AUCKLAND. Located in main road with heavy foot traffic. Good sized at 85 m². Low monthly rent \$1,800 inc GST. 6 days. Vendor reports current monthly sales of \$10,000. Price \$30,000 plus stock. Robert Sohn 09 555 6005. Ref 16106.

CLOTHING ALTERATION & SHOE REPAIR. VERY PROFITABLE. Quality central suburban location. Suits working couple. Low rent \$1441 inc GST per month. 5 days. Very profitable with high GP (95%). Current owner 7 years. Plenty of parking. Full training will be provided if necessary. Price \$129,000 plus stock. Robert Sohn 09 555 6005. Ref 15638.

JEWELLERY KIOSK. WELL KNOWN MALL. Retail fashion jewellery, selling earrings, necklaces, rings, piercings etc. Suitable for owner operator. No particular skills needed. Easy to run, high GP. Price \$70,000 plus stock. Robert Sohn 09 555 6005. Ref 14295.

POST SHOP & BOOK STORE. An entry level small business, perfect for a husband and wife team. Retiring owner is keen to sell. It is well positioned on a main road. Good exposure to vehicle and foot traffic. Has built loyalty from locals over many years. Price \$154,900. Susan Han 09 555 6066. Ref 16852.

EXQUISITE SHOP SELLING UNIQUE HOMEWARE PRODUCTS. It's developed into a small department store offering a collection of imaginative high-margin original gifts for every occasion. Vendor says it could be a gold mine for those with expertise and passion in home ware products. Price \$400,000. Susan Han 09 555 6066. Ref 16764.

\$2 AND MORE. This \$2 Shop is situated in one of Auckland's popular malls. Annual sales are around \$650,000. If you are looking for a business that is easy to run this could be perfect for you. The owner is selling to focus on other existing business. Price \$220,000. Susan Han 09 555 6066. Ref 16559.

CAN YOU AFFORD NOT TO BUY THIS? \$1.3M+ EBIT. Revenue in excess of \$11.5M and consistently growing. Very successful, replicable, business model. Price includes \$1.2M of stock and \$1.2M of fixed assets. Interested Purchasers should be prepared and qualified to take over a significant portfolio of leased properties. Price \$5,850,000. Elaine Ford 0274 459 852. Ref 17017.

GRAB A BARGAIN. BABY STORE WITH ONLINE PRESENCE. Great range of baby accessories and kids clothing. Currently located in a busy Mall with knowledgeable staff. The lease is due for renewal or move the business to a more convenient site. Price \$40,000 + Stock. Paul Redman 021 319 770. Ref 16806.

YOUTHS STREET WEAR FASHION RETAIL. TOP BRANDS. Owner relocating out of Auckland and requires a quick sale. Exclusive lines to their own designs, together with Adidas and Nike lines. Specialising in Children's clothing and shoes and also a full range of men and women's apparel. Wholesales to Retailers throughout NZ plus they have their own Retail store and Online presence. Price \$88,000 Robin 555 6044. Ref 16367.

CARPET & HARD FLOOR COVERING SALES & INSTALLATION. Well established and easy to run. All the staff are highly qualified and with considerable experience. Customer base includes: some key accounts, builders, insurance companies, wholesale customers etc. Solid growth opportunities. Great location. This business nets \$105,000 to a working owner. Price \$130,000 plus stock. Richard Riddler 09 555 6043. Ref 16337.

GIFT & ESSENTIALS VARIETY STORE. Lovely shop, a good business for Husband and Wife. Turnover at \$4,000/week and increasing, very Good GP. A wonderful setup, easy business to run. Good lease and rent. Only one of its type shop in the Area, very busy shopping centre. Be quick for this one. Price \$70,000 + stock. Roger Cook 027 432 2325. Ref 16242.

STATIONERY. MAJOR FRANCHISE ON NORTH SHORE. Well established, sought after suburban location. Clean retail business 8.30am to 5.30pm. Currently run by a Manager and staff with one owners minimum input of 20 hours per week. Suit a family wanting financial independence, looking for an opportunity with proven record and easy operations. Price \$440,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 14455.

Services/Professional

KIWIBANK, NZ POST SHOP & STATIONERY SHOP. KiwiBank and NZ Post shop offering Banking and Postal Services to more than 500 Customers every day. This Store is located in a busy Mall Compound with plenty of convenient Car Parks, in an affluent and fast growing Auckland Suburb. A rare opportunity not to be missed. Price \$760,000 plus SAV. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 14792.

UNIQUE CAR WASH/NZ MASTER FRANCHISE. An owner/operated business opportunity to maximize your income and keep your time and flexibility. This business can be run as a sole operator or under management (by employing staff) to increase turnover. This model enables freedom for family and free time without affecting the overall income of the business. Price \$450,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 17075.

COURIER RUN – MINIMUM HOURS. Figures show owners surplus profit \$60,000 pa. New enthusiastic owner could gross \$7,200 or more per month. Variety of interesting work for good client base including well known retailers, commercial clients, Trade Me deliveries etc. Price \$42,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 17208.

WORK FROM HOME PHOTOGRAPHY BUSINESS. Photography business operating for over 10 years, covering the North Island doing photography for schools, Pre-schools, Corporates, Portraits and weddings. Returns to working owners in excess of \$129,000. Price \$161,000. Robin 021 968 779 Ref 17006.

MASTER FRANCHISE FOR A SUCCESSFUL INTERNATIONAL BRAND. JAN-PRO, commercial cleaning experts. Become the Master Franchisee for New Zealand. You will need a passion for people, drive to succeed and an understanding of the Master franchisee role. Comprehensive training is part of this package. Price \$100,000 (AUD). Laurel McCulloch 09 555 6034. Ref 16142.

\$89K FOR TWO MAGIC SEAL TERRITORIES! Magic Seal secondary glazing and insect screen installation. Established business needs a practical owner operator. Pre-cut components arrive from head office. You assemble at home workshop. License business with no fees. Good customer data base. Price \$89,000. Laurel McCulloch 09 555 6034. Ref 15157.

TWO MAGIC SEAL AREAS! Magic Seal secondary glazing and insect screen installation. Established business needs a practical owner operator. Pre-cut components arrive from head office. You assemble at home workshop. Licensed business with no fees. Good customer data base. Price \$89,000. Laurel McCulloch 09 555 6034. Ref 15156.

5 STAR DISTRIBUTION FRANCHISE NO 7. Exclusive 5 + 5 years distribution rights in a sought after area in city fringe for a media market leader. No lease, sales, marketing or stock. Home based, requires payroll and people management skills. Proof of funds required before first interview with franchisor. Price POA. Neville Choksi 09 555 6038. Ref 16669.

5 STAR DISTRIBUTION FRANCHISE NO. 6 NORTH SHORE. Unique cash flow business opportunity. Exclusive 5 + 5 years distribution rights in a sought after North Shore area for a media market leader. No lease, sales, marketing or stock. Home based, requires payroll and people management skills. Price \$375,000. Neville Choksi 09 555 6038. Ref 16342.

5 STAR DISTRIBUTION FRANCHISE NO. 5 WEST AUCKLAND. Unique cash flow business opportunity. Exclusive 5 + 5 years distribution rights in a sought after West Auckland area for a media market leader. No lease, sales, marketing or stock. Home based, requires payroll and people management skills. POA. Neville Choksi 09 555 6038. Ref 16341.

PROFITABLE SIGNS DESIGN & PRINT BUSINESS. Established in 2003. Low overheads (rent \$16,000 pa) and well equipped. Frontage in a busy visible location. Easy take over process and great opportunity to grow the business. Price \$320,000. Susan Han 09 555 6066. Ref 16412.

WOMEN'S GYM. If you are in the fitness industry and want control of your own business, this Gym is the ideal opportunity. Fully computerised circuit training for women with all equipment available. 4 part time staff and full franchise support. Current owner of nine years is ready to move on. Price \$60,000 plus stock. Paul Redman 021 319 770. Ref 17013.

VALUABLE TAILORING BRAND FOR SALE. The *Preston & Maurice* brand has been owned by Saville Row tailors since 1938. The Viscount Jellicoe of Scapa warrant plaque appears on all branding. This is not sold as a going concern. The price for the brand of Preston & Maurice is \$55,000 plus GST if any. Elaine Ford 0274 459 852. Ref 16522.

Technology/Computer/IT

SOFTWARE & SERVICES WITH GLOBAL POTENTIAL. Supplies a software suite from the Cloud on a SAAS basis to a niche commercial market sector. Extensive repeat custom. Skilled staff in place. Modern development platform. Already very profitable, this business represents a truly global growth opportunity for a buyer with international business development skills. Price \$2M+ expressions of interest invited. Bruce Cattell. Ref 16906.

INTERNET CAFE. SOUTH AUCKLAND. Profitable well set up Internet Cafe providing Computer Gaming, VHS/DVD/CD services, Print and Copy and also sells snacks and drinks. This business is in an excellent location with plenty of parking. Last year an owner operator returns, in excess of \$103,000. Price \$145,000. Garth Neil 09 555 6093. Ref 16364.

INTERNET CAFE. SOUTH AUCKLAND. Profitable well set up Internet Cafe providing computer gaming, VHS/DVD/CD services print and copy together with snacks and drinks. This business is in an excellent location with plenty of parking. Last year owner operator returns in excess of \$92,000 p.a. Price \$159,000. Garth Neil 09 555 6093. Ref 16363.

INTERNET CAFE. SOUTH AUCKLAND. Profitable well set up Internet Cafe providing computer gaming, VHS/DVD/CD services, print and copy and also sells snacks and drinks. This business is in an excellent location with plenty of parking. Last year owner operator returns in excess of \$62k p.a. Price \$124,000. Robin 09 555 6044. 16365.

INTERNET CAFE. SOUTH AUCKLAND. Profitable well set up Internet Cafe providing Computer Gaming, VHS/DVD/CD services, Print and Copy and also sells snacks and drinks. This business is in an excellent location with plenty of parking. Last year an owner operator returns, in excess of \$110,000 p.a. Price \$160,000. Garth Nell 09 555 6093. Ref 16361.

A GROUP OF 4 INTERNET GAMING CAFE'S plus a PC repair workshop showing over \$197,000 return to the owner in 2013. Owner works part time in the business doing the admin. Fully qualified staff in place and very robust systems. Extensive plant list and fittings. Price \$695,780. Garth Nell 09 555 6093. Ref 16350.

PC WEB & RETAIL STORE. PRICE SLASHED. Online computer store, central suburban showroom. Online system for self-customising ordering. POS server and suppliers' databases linked for stock and price synchronisation. Substantial growth with more to follow. Sales April 2013-Jan 2014 exceed 1.18M ex GST. Price \$100,000 + Stock. Meng Murphy 09 555 6088. Ref 16244.

MOBILE HANDSET & SERVICE CENTRE WEST AUCKLAND. In a good shopping locality, ample parking, and high foot traffic. Has over 5,000 clients with sales of 30K a week including internet and highly lucrative repair business. Full training and assistance. Price \$210,000 + Stock. Neville Choksi 09 555 6038. Ref 14586.

POPULAR INTERNET CAFE IN CBD. Located in the heart of city surrounded by high rise apartments, backpackers and offices. High standard of 80 computers, excellent fit out and facilities. Computer repair available. Very easy operation. Vendor reports monthly sales of \$15,000-\$18,000. Price \$70,000. Robert Sohn 09 555 6005. Ref 16343.

WAIKATO

Accommodation/ Tourism

MOTEL LEASE. Situated on a corner site, State Highway 27 only minutes from the famous middle earth town of Matamata. 14 extremely spacious units including 2 with wheelchair access and 16 private car parks. 4 bedroom owners accommodation. 25 year lease with an annual rent of \$85,000. Price \$380,000. Nols Bertram 027 238 1450. Ref 16501.

MOTEL FREEHOLD. The Tirau Motor Inn property is the only Motor Inn in Tirau. High visibility right on State Highway One. There are 7 studio and 3 family balcony incased units that radiate warmth with their country theme. Spacious 4 bedroom home. Price \$965,000 + GST (if any). Nols Bertram 027 238 1450. Ref 14618.

TIRAU'S ONLY MOTOR INN. Leasehold. Situated in the middle of Tirau on SH 1 with an on site restaurant. This complex has a total of 12 studio and family units, 2 bedroom owners accommodation and attached office. Annual rent \$71,000p.a plus GST. Lease due for renewal 2019, with options. Price \$209,000. Nols Bertram 027 238 1450. Ref 14551.

HOTEL, LIQUOR STORE, TAKEAWAYS, 10 ROOMS LEASEHOLD. Country Style Hotel featuring a liquor store, small cafe/takeaways, bar, restaurant, a separate hostel sleeping up to 40 in a picturesque Waikato region. Located on State Hwy 1 with little to no competition in the area. A new lease will be provided. Price \$180,000 + Stock. Nuree Allan 0274 466 987. Ref 16807.

Automotive/ Transport/ Distribution

NICHE AUTO REPAIR BUSINESS. RELOCATABLE. A fantastic opportunity for an existing automotive workshop to acquire and integrate this highly successful niche auto business. Sales are approx. \$15,000 - \$18,000 a month with a GP of around 76%. Cash surplus to one full time working owner is around \$68,000. Price \$75,000. Steven Matthews 021 848 873. Ref 16612.

WHEELS & TYRES RETAILER. On a busy State Highway with great profile in a thriving Waikato town. Solid lease in place. Can be run by the owner so no staff necessary. Great reputation built up over 6 years. Independently operated, franchise fees or contracts. Price \$80,000 + SAV. Grant Jacobson 0274 540 432. Ref 16974.

ICONIC TYRE SHOP. Based in a thriving Waikato country town with strong local economy. Long trading history with loyal customer base. Strong Franchise Brand with very high national marketing profile. Runner up *Best Franchise Branch* for NZ in 2013. Very strong year to year turnover. Price \$195,000 plus SAV. Grant Jacobson 0274 540 432. Ref 16973.

PETROL STATION WORKSHOP HOUSE. Opportunity to revive a rural fuel station/workshop with house on a busy junction. Vendor open to a range of business structure and purchase options. Work shop is profitable. Vendor will sell the house only after the business is sold, as they plan to retire. POA. Neville Choksi 09 5556038. Ref 16946.

Beauty/Health

PROVEN HAIR SALON. Little competition, due to its main street location the salon works on a walk in system as well as pre booked appointments, has shown to be a successful method. 4 workstations and 2 basins. Rent is dirt cheap at only \$126.92 p/w. Price \$59,000. Lisa Lloyd 027 685 4556. Ref 15999.

Businesses with Real Estate/Rural

GARDEN CENTRE. Accommodation and freehold. Set on 2889m² on 3 titles, with a lovely 4 bedroom house. Turnover averages \$350,000p.a providing a net surplus of \$62k to a working owner. Quite simply a lovely place to live and work. Price \$595,000 plus SAV and GST (if any). Grant Jacobson 0274 540 432. Ref 15560.

COMMERCIAL PROPERTY WAIHI. Calling Developers! Business and commercial zoned freehold property with two bedroom accommodation on the outskirts of the Waihi CBD, approximately 100m from where the new Discovery Centre will be built. Land area of approx. 1323m². Retail area of approx. 100m². Price \$466,000 plus GST (if any). Nols Bertram 027 238 1450. Ref 14594.

TWO INCOME STREAMS. Buy 80ha farm (two titles) with magnificent lake views and get a landfill for free! Earn serious income from your farm and a relatively huge income off the tucked away landfill. The cash flow from this operation averages for the last three years \$309,271. Price \$2,576,500 plus GST (if any). Mike Fraser 021 932 633. Ref 16311.

IMMACULATE HOME WITH SEPARATE COMMERCIAL INCOME. Lifestyle property offering a lovely villa and the huge bonus of a roadside cafe returning \$24,000p.a rental. Opportunities; purchase the home and reap the benefits from the rental of the cafe or rent the house out and reap the benefits of two incomes from the property. Price \$830,000 + GST (if any). Nuree Allan 0274 466 987. Ref 17064.

Construction

CONSTRUCTION. MUST SELL! Your chance to purchase a progressive company which has been operating from its Waikato base since 1996. Dedicated to offering and achieving: outstanding customer service, complete customer satisfaction, specialised design and manufacture of pre-cast concrete panels and total project management and implementation. Price \$650,000. Mike Fraser 021 932 633. Ref 16349.

Education/Training

CHILD CARE CENTRE. This freehold going concern is offered for sale for the first time in over a decade. Licensed for 40, this centre is well-located and on a generous site with room for possible expansion. Strict confidentiality requirements are in place so for further information please contact me. Price \$900,000. Roger Brockelsby 027 919 5478. Ref 16774.

Franchise

CLEANCO TRUCKWASH. HAMILTON. Business is booming in Auckland so the owners wish to replicate the operation in Hamilton and have secured an excellent site and drawn up the plans. If you're self-motivated and looking for a serious business with a serious income then contact me now for an information pack. Price \$365,000. Roger Brockelsby 027 919 5478. Ref 16876.

KIWIBANK & POSTSHOP. The only Postshop and KiwiBank agency in the town. Current owner of 17 years is retiring and offers a new owner a financially secure business, rewarding a working couple with an income of around \$100,000p.a. A new lease is available at \$17,706p.a. Price \$198,000 plus stock. Peter Redward 0274 920 453. Ref 14629.

POSTSHOP KIWIBANK, LOTTO & VIDEOEZY. Big Hamilton store with four of NZ's best franchises. Very busy Hamilton location gives this business the edge. Big turnover generating a solid 6 figure income for any working owner & substantially more if you have a partner and or family to help. Price \$670,000. Peter Redward 0274 920 453. Ref 16813.

HAMILTON FRANCHISE CAFE. Superstar performer! \$25,000 per week sales. Stunning fit out in an enviable location. Owners should make \$210,000 surplus. Plenty of training and support on offer. Asking \$685,000 + Stock. Nick Giles 021 676 832. Ref 16869

Leisure/Entertainment/Home Garden

MAGICAL ANIMAL FARM & FUN PARK. Set on 4.0441 hectares of fully developed and fenced farmland, it's home to its approx 130 animals and birds. The sale of this business includes the freehold land and buildings and would suit a couple who have experience with all types of farm animals. Price \$650,000 + GST (if any). Grant Jacobson 0274 540 432. Ref 16732.

A TOTALLY NEW LOLLIPOPS IN HAMILTON. The new owner will contribute to selection of the site and rides and help with the layout. Great franchise support. The exclusive territory encompasses all of Hamilton, with the ability to also market into the Cambridge area. Price \$400,000. Laurel McCulloch 09 555 6034. Ref 14367.

PALMERS PLANET. A carefully researched, multi-category, larger format business with a huge future, Palmers Planet looks and feels different from all other garden centres. We're seeking serious, driven, passionate owners to become new franchise owners. Full training and operational support. Price \$2,300,000. Laurel McCulloch 09 555 6034. Ref 13173.

Manufacturing/Import/Export/Wholesale

BRANDED CLOTHING. Desirable Location. You could work part-time hours as the current owner does and earn \$90,000 or a full time working owner would expect to earn approx. \$111,000. Multi-skilled and reliable staff who are customer focused. Great value lease of only \$8,000 p.a. Price \$265,000. Heather Donald 021 710 106. Ref 16262.

PROFITABLE ENGINEERING BUSINESS. Successful Rural based Engineering Company. Turnover \$2million plus p.a. Enjoy the Agricultural boom! Forward orders up until mid-next year. Excellent long term highly motivated employees. One stop shop for farmers specialising in new build cowsheds, effluent disposal units, underpasses and general farm construction. Price \$1,600,000. Mike Fraser 021 932 633. Ref 16842.

Retail Food/Hospitality/Superettes

CAFÉ/RESTAURANT. Ambience and Atmosphere. Operating for 7yrs, located on the main street this restaurant looks lovely from the outside and has a fantastic ambience inside. Seating for 40 inside and 30 outside. Open from 5pm Tuesday to Saturday. 2 fulltime working owners with 4 reliable casuals. Price \$90,000 plus SAV. Roger Brockelsby 027 919 5478. Ref 15455.

LICENSED CAFÉ, ACCOMMODATION & FREEHOLD. Situated on a busy Hauraki road that links the Waikato to the Coromandel providing consistent passing traffic. Nicely renovated and developed 3 bedroom accommodation, set on 1272m². Price \$550,000 plus SAV and GST (if any). Grant Jacobson 0274 540 432. Ref 16548.

FRUIT/VEGES/CONVENIENCE STORE. This long established business currently operates as a fruit and veg store also selling organic and Dutch products. Freehold property is also for sale \$466,000 + GST (if any) comprising of the business premises, the accommodation and a land area of approximately 1323m². Price \$31,000. Nols Bertram 027 238 1450. Ref 15521.

HIGHLY SUCCESSFUL CAFÉ/GIFTS. Highly profitable café and gift shop with character. Consistent year round turnover in a great location. Reliable, responsible staff and managers in place allowing owner time off. Returns \$200,000 p.a. Price \$500,000 plus stock. Heather Donald 021 710 106. Ref 15989.

A VERY RARE OPPORTUNITY. Purchase the freehold land buildings and cafe on this immaculate 2 acre property next to Lake Karapiro. Located on State Highway 1 the 80 seat cafe including a small gifts section continues to grow averaging a solid 67% gross profit over the last 3 years. Price \$995,000 plus GST (if any). Nuree Allan 0274 466 987. Ref 15502.

FRUIT & VEGE STORE. Perfect location. Easy customer access and free parking out front. Annual rent \$21,920 incl GST. Hours are Monday to Friday 8.00am-6.00pm, weekends 9.00am-5.00pm. Sales consistently averaging \$11,500 p/w including GST. Returning Net Surplus of \$107,083 to 2 working owners. Price \$110,000 plus stock. Sanjeev Dewat 027 545 5303. Ref 15410.

POPULAR CAFÉ. This popular cafe has been steadily built up to be a profitable business. Seats 16 inside and 12 out. Including coffee, the cafe is also a specialist in selling European coffee machines and more than 40 types of tea, coffee and accessories. Price \$125,000 plus stock. Sanjeev Dewat 027 545 5303. Ref 15220.

UNIQUE FREEHOLD CAFÉ. This well-known cafe is situated in the heart of the recently opened Hauraki Rail Trail. Adjacent to a very popular tourist destination and with high traffic volumes, perfectly placed to take advantage of the huge potential. Seats 45 inside and 40 out. Price POA plus GST (if any). Roger Brockelsby 027 919 5478. Ref 14501.

GROCERY/DAIRY CLEARANCE. Prime location in Waikato. Simple and easy to run business with an excellent location on a busy main road. By buying this business you will be join one of NZs fastest growing chain of dairy cum clearance shops. Average weekly turnover is \$12,500 including GST. Price \$120,000 plus Stock. Sanjeev Dewat 027 545 5303. Ref 16939.

FRUIT & VEGETABLES. Well located with supporting shops and easy parking. Large premises with good lease available. Vendor suggests average weekly turnover is \$10,000-13,000 including GST. The business is waiting for an energetic motivated new owner to fulfil its potential. Price \$75,000 plus stock. Sanjeev Dewat 027 545 432. Ref 16936.

DAIRY. HAMILTON CBD. Located in a prime position in the City of Hamilton. This is a simple and easy to run business. Vendor suggests average weekly turnover is \$5,000-6,000 in winter and some times more than \$8,000 in summer. Price \$65,000 plus stock. Sanjeev Dewat 027 545 5303. Ref 16930.

GROCERY CLEARANCE STORE. Great opportunity for first time business owner. Join the fastest growing chain of dairy cum clearance shops. Good lease in place final expiry 2020. Large premises. Vendor suggests average weekly turnover is \$8,500 including GST and its growing every month. Price \$75,000. Sanjeev Dewat 027 545 5303. Ref 16929.

COUNTRY SIDE DAIRY. This is an opportunity for a family to own this profitable business. Store does general groceries, confectionery, drinks, smokes and hot food which is about 9% out of total sale. Comes with a 5 bedroom accommodation. Average weekly turnover is \$25,000 including GST. Price \$375,000 plus stock. Sanjeev Dewat 027 545 5303. Ref 16717.

CORNER DAIRY. HAMILTON. It is in an excellent corner location in Hamilton city. Reasonable rent and a secure lease is in place. There is huge potential to grow the business. Average weekly turnover is \$7,000 to \$8,000 including GST. Hours are 7.00am to 8.00pm. Price \$93,000 + Stock. Sanjeev Dewat 027 545 5303. Ref 16795.

RIVERSIDE TAVERN FHGC. Situated in the centre of town the complex sits on 5 titles. Built in the early 1930s the main complex is in very good condition and offers two bars, a restaurant, a gaming area and a function room. Next to the Hotel is a self-contained 2 bedroom cottage. Price \$790,000 plus stock and GST (if any). Therese Bailey-Carter 021 707 641. Ref 16811.

HIGH PROFILE CAFÉ. This Café has it all, year-on-year growth, excellent returns, high profile location and it is No.1 on Trip Advisor. Indoor and outdoor seating for up to 100. Well managed with strict procedures and effective operating systems already in place. Price \$390,000 plus stock. Nuree Allan 0274 466 987. Ref 16993.

NEW BAKERS DELIGHT OPPORTUNITY. Be the first in the area. Proven business formula. Breads, pastries, rolls and sweet scrolls baked fresh daily. Twice winner of Australian 'Franchise of the Year'. Ongoing operational assistance. Results sharing for benchmarking. Full training. Price \$345,000 plus stock. Basil Badenhorst 09 555 6021. Ref 13550.

TURN KEY OPERATION. FUN BUSINESS. Chocolate art shop of 40m² in Hamilton's most popular mall. Expanding franchisor is seeking an owner operator. Easily run with no on-going franchise fees. High quality Art Deco fit out. \$7,500 weekly sales. Reasonable rent with good terms. Price \$95,000 plus stock. Meng Murphy 09 555 6088. Ref 17229.

AUTHENTIC INDIAN. Popular mall location. Spacious with excellent décor, fully licensed, fine dining Indian restaurant with high stud and delightful ambiance. Good lease. Profit is on the increase with potential for more. Excellent chattels. Vendor will provide full training to ensure smooth hand over. POA. Neville Choksi 09 555 6038. Ref 16414.

DAIRY CASH COW COMPETITION KNOCKED OUT. In the heart of the entertainment precinct. Substantial foot traffic, new fit out with potential to add Lotto and liquor. Full training will be given. Suits a working couple. Reasonable rent. Price \$210,000 plus stock. Neville Choksi 09 555 6038. Ref 16301.

5 DAYS A WEEK, \$170K+ P.A. WHAT A BAR! Great location. Possible use of current management infrastructure. Solid turnover, very healthy profits. Fully managed. 5 days a week. World famous for Ladies Night, VIP parties, Cowgirl of the Year and more. Price \$389,000 + Stock. Rudy Kokx 09 555 6042. Ref 16950.

POPULAR PUB WITH GAMING (200,000+ PROFITS). Hamilton's leading pub and night time entertainment venue. Opportunity to use current admin infrastructure and to combine with adjacent venue. Gaming, solid turnover, very healthy profits. Currently fully managed with profits of \$200,000 plus. Price \$470,000 plus stock. Rudy Kokx 09 555 6042. Ref 16949.

VOTED HAMILTON'S BEST RESTAURANT & BEST BAR. This business is an award winner. The owners of this superb venue have decided to move to a new challenge. You can now be part of Hamilton's entertainment highlights with this multi award winning restaurant and nightclub. Price \$299,000. Rudy Kokx 09 555 6042. Ref 16731.

BAR & RESTAURANT. Great Opportunity for motivated Buyers. A Bar and Function Centre set up for sale. Attractive premises enjoying a great location in a busy area is very well equipped. It has a spacious inviting environment and there's plenty of car parks available for the customers. Price \$129,000 plus SAV. Anil Vazirani 09 281 2903. Ref 16170.

INDIAN TAKEAWAY IN VERY BUSY MALL. Curry and Kebab Takeaway in a busy Mall, doing an average weekly turnover of \$5,000. A great opportunity for a working couple, all systems are in place and full and thorough training will be provided to new owners. Price \$90,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 17073.

INDIAN RESTAURANT WITH TIDY ACCOMMODATION. Fully licensed family restaurant with spacious two Bed Room accommodation upstairs. Weekly turnover \$6,000 with potential for growth. Note: This restaurant is owned by the same owners of a Takeaway in the same town, advertised under LINK Listing Ref 17073. Advantageous to purchase both businesses in a package deal. Price \$140,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 17072.

Retail General

POPULAR BRAND SERVICE STATION WITH TYRE SHOP. Service Station on a busy main road with a well-equipped tyre shop. Fuel turnover around \$1.9 Million Litres per annum plus shop sales \$23,000 per week plus tyre shop sales of \$15,000 per month. Very good margins on fuel, shop, tyre and car battery sales. Price. \$699,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 16753.

WOMEN'S FASHION. CAMBRIDGE. A women's fashion boutique with a difference. Working owner spends a maximum of 30 hours per week involved in the business. Good lease in place until 2018. Cash surplus to working owner over the last 3 years averages \$50,000pa. Price \$75,000 plus stock. Lisa Lloyd 027 685 4556. Ref 16591.

GARDEN CENTRE & GIFT SHOP. Excellent small town centre location, half way between Auckland and Tauranga, right on State Highway 2. They have recently extended the building with a quality building to create more shop space plus a covered plant display area, making it a pleasant place for customers to buy their garden supplies and gift ware. Price \$95,000 plus SAV. Grant Jacobson 0274 540 432. Ref 16490.

SKI & SNOWBOARD HIRE. Earn 60,000 for 4 months work p.a. Consists of a busy ski and snowboard hire, service and sales outlet in the small village of Tokaanu approximately 40 minutes from Whakapapa Ski field. Turnover averages between \$100,000 and \$150,000 depending on the season. Price \$430,000 plus SAV. Grant Jacobson 0274 540 432. Ref 16560.

GALLERY & FRAMING. In a high profile Hamilton CBD location. Stocking NZ contemporary art, sculptures and jewellery. There is no big outlay required for stock as most stock is on consignment from the artist. The Custom picture framing side of this business provides 70% of income. Price \$100,000. Therese Bailey-Carter 021 707 641. Ref 17055.

GOT A PASSION FOR BOOKS? Well-known Poppies, Queenwood is well located and iconic in its area. Currently company-owned it needs to be owner operated. Buying a smaller business like this is an ideal way to pay for a passion! One person could run this business. Great franchise support. Price \$90,000. Laurel McCulloch 09 555 6034. Ref 15268.

LIFESTYLE + INCOME CASH SURPLUS \$150K+ Gift shop in hobbit territory. Vendor reports average weekly turnover of \$15,000. Surplus of \$150k in the last few years. Long lease, huge floor area of 650m². Possible use of rear of shop as two bedroom accommodation (subject to landlord consent). Price \$168,000 plus stock. Meng Murphy 09 5556088. Ref 15633.

SOLD. HRV WATER – HAMILTON/WAIKATO. Total Home Water filtration systems – direct sales to homes and small businesses. Business model supports profits of \$500k per annum. Low set up cost, exclusive territory, latest systems and ongoing support from the HRV head office including lead generation. Price \$20,000. Rudy Kokx 09 555 6042. Ref 16728.

Services/Professional

DRILLING COMPANY. Has been successfully operating for the last 30yrs, providing wells in the Waikato/Taupo/Bay of Plenty area. A full plant list is available as well as details of financial performance over the last 5yrs. Ideally both the business and the property would be sold together but are available separately. Price \$300,000. Roger Brockelsby 027 919 5478. Ref 15497.

ELECTRICAL & HEATING BUSINESS. Popular Central North Island town. Exclusive leading under floor brand, combined with an electrical business with a large client base. The Heating operation has sole distribution rights to this region. Would suit an electrician wanting to be his own boss. Price \$135,000. Mike Fraser 021 932 633. Ref 16819.

GRAPHIC PRINTING & SIGN WRITING. Vendor retiring and wishes to sell his business in South Waikato, which was started by his family in 1906. The equipment has been updated and is now state of the art printing and copying. Currently returning over \$100k to owner. Price \$194,000. Robin 555 6044. Ref 16519.

Technology/Computer/IT

DATA CABLING AND EVERYTHING IT. Home based. Very successful business supplies break-fix/maintenance services to small and medium businesses within the Waikato area and also performs fibre joining, data cabling and VOIP Solutions. Annual turnover exceeds \$300,000, a gross profit margin of 58% is achieved and the business yields a very healthy net profit. Price \$185,000. Nols Bertram 027 238 1450. Ref 16881.

NEW WAIKATO BRANCH OF ICONIC AUCKLAND MOBILE STORE. Convenient location with reasonable rent approximately 2% of TO. Excellent support systems, centralised purchases and repair support from head office. Potential for developing internet sales. Price \$70,000 + Stock. Neville Choksi 09 555 6038. Ref 14587.

BOP/COROMANDEL PENINSULA

Accommodation/Tourism

MOTEL & BACKPACKERS. Fantastic opportunity to own this profitable Motel & Backpackers in the heart of Rotorua's CBD. 27 year lease - 13 Motel units - 24 backpacker beds, licensed for 63 guests. Compact but very functional one double bedroom owner's accommodation. Price \$245,000. Nuree Allan 0274 466 987. Ref 16084.

FIRST CLASS LAKE FRONT RETREAT ON .3773HA. Peace and tranquility. Superior location. Riparian rights offering complete lake front privacy. Two Dwellings, 11 rooms in total. Boutique near new lake front restaurant facilities seating 24, two titles offering the option to sell down. Price \$3,450,000 plus GST (if any). Nuree Allan 0274 466 987. Ref 15942.

FANTASTIC LEASEHOLD MOTEL. 30 year lease in a great location. Ideal investment for a couple wishing to maximize profit. 13 unit Motel, two of which sleep up to seven guests. Couple of minutes' walk to the CBD for cafes, bars and shopping. Double storey manager's accommodation. Price \$357,000. Nols Bertram 027 238 1450. Ref 15864.

LUXURY COASTAL B&B. Looking for a wonderful home and income? The property is a purpose built 2 level B&B located in a quiet cul-de-sac, the home is positioned to capture the 360 ocean views and is within walking distance of Papamoa beach. Price \$1,100,000 + GST (if any). Nuree Allan 0274 466 987. Ref 15469.

LODGE/FUNCTION VENUE. One of the finest lodges and venue facilities in the Bay. With high end resources and quality service, this 5 star property offers a first rate luxury lodge, a large venue centre and 2 bedroom manager quarters. The complex specialises in corporate events, luxury accommodation and weddings. Price \$POA + GST (if any). Nuree Allan 0274 466 987. Ref 15459.

FREEHOLD HOLIDAY PARK. A great lifestyle, on-going income from semi-permanent residents, a freehold block of land. Owners' 5 bedroom accommodation. Comprises of 11.053Ha. Overheads are very low with the result is that the park still yields a cash surplus of around \$100,000 per annum for very little work. Price \$2,250,000 + GST (if any). Nols Bertram 027 238 1450. Ref 16209.

BEACH FRONT HOLIDAY PARK IT HAS ALL! Beach front location, enviable lifestyle, desirable income and development plan for future growth in place with all the required consents. Modern 3 bedroom owner's accommodation. Turnover is well over \$300,000, resulting in a substantial 6 figure cash surplus to the owners. Price \$2,900,000 + GST (if any). Nols Bertram 027 238 1450. Ref 15105.

FREEHOLD MOTORCAMP. 5Ha of absolute beach front. Comprises of two parts, the second consisting of 27 permanent sites occupied under a "license to occupy" arrangement, totally separate part to the park and does not form part of the area where holiday makers and campers are accommodated. Providing a solid on-going income to the owners. Consistently yields a cash surplus of well over \$100,000p.a. Price \$2,700,000 plus GST (if any). Nols Bertram 027 238 1450. Ref 15472.

THERMAL MOTEL FHGC. Rob Roy Motel is located on the motel strip near the CBD of the tourist mecca of Rotorua. Complex has 17 large units. This property also comes with 5 private thermal pools. Owners accommodation has 4 upstairs bedrooms. Price \$1,850,000 plus GST (if any). Nols Bertram 027 283 1450. Ref 14656.

HOLIDAY PARK/RESTAURANT. Ideally situated on the Thermal Explorer route. Accommodation includes 8 self-contained motel/chalet units, 3 self-contained tourist flats, 6 cabins (shared facilities) and a back packer facility, powered sites and a variety of non-powered sites plus a fully licensed restaurant. Annual turnover exceeds \$250,000. Price \$550,000. Nols Bertram 027 238 1450. Ref 14597.

BEACH FRONT FREEHOLD MANAGEMENT RIGHTS. Mt Maunganui. Accommodation consists of 15 x one, two, and three bedroom and penthouse apartments in the letting pool. Managers large two bedroom, two ensuite apartment is unique as it is on the front of the complex with full ocean views. Price \$1,400,000 plus GST (if any). Nols Bertram 027 238 1450. Ref 14171.

FREEHOLD MANAGEMENT RIGHTS. Mt Maunganui. Situated in a prime position. 29 units in the complex with a minimum of 17 in the letting pool. The Management rights commenced January 2009 with two 10 x 10 renewal periods. Final expiry date 2029. Price \$1,350,000 plus GST (if any). Nols Bertram 027 238 1450. Ref 13569.

LIQUOR STORE/HOTEL. The average weekly turnover for this business is \$60,000. Located in the heartland of the Eastern BOP, it is the largest hotel in town. Leasehold provides 11 room accommodation, owners accommodation, restaurant, bars, TAB and gaming machines plus a large wholesale liquor store. Weekly turnover is approximately \$58,000 excluding GST. Annual rental \$145,000. Price \$400,000 plus stock. Nuree Allan 0274 466 987. Ref 17037.

8 UNIT MOTEL FREEHOLD GOING CONCERN. ROTORUA. Situated less than 10min from Rotorua CBD on 1.35ha of land in a tranquil park-like setting. Annual turnover of just over \$160,000 and a cash surplus well in excess of \$50,000 per annum. Price \$1,075,000 + GST (if any). Nols Bertram 027 238 1450. Ref 16710.

FREEHOLD GOING CONCERN MOTEL. ROTORUA. 13 room motel positioned on a corner site in a residential zone adjacent to Rotorua's shopping hub. The owner/managers' apartment is a comfortable home and office with 2 bedrooms upstairs. Price \$1,670,000 + GST (if any). Nols Bertram 027 238 1450. Ref 15531.

SOLD. BACKPACKERS AT THE BEACH FHGC. Superb location. Established and managed by the same owners since 1991. Permitted and licensed for 14. Owners upstairs 3 bedroom accommodation. Downstairs hostel includes cooking and washing facilities providing budget accommodation for up to 14 guests. Price \$575,000 plus GST (if any). Steven Matthews 021 848 873. Ref 15932.

LODGE, SPECTACULAR OCEAN VIEWS. For the first time ever, Shakespeare Cliff Lodge on the Coromandel Peninsula is for sale. Located directly behind Cooks Beach. Ideal as a retreat, small boutique weddings, bed & breakfast, luxury rental or a premium home. Price \$2,850,000 plus GST (if any). Nuree Allan 0274 466 987. Ref 14029.

FREEHOLD MOTEL, GOING CONCERN IN ROTORUA. 3 minutes' walk to Rotorua's famous shopping mall and within 2km of the city centre. All 8 units have kitchen and cooking facilities. Three bedroom owner's accommodation with bathroom and a garage. Price \$850,000. Robert Sohn 09 555 6005. Ref 16546.

Automotive/Transport/Distribution CAR PAINTING BUSINESS. Situated in a well set up commercial building in a commercial area close to Tauranga CBD. With consistent turnover for the last 3yrs. Currently run by the working owner and one staff member the owner believes an additional staff member would enable greater turnover to be gained. Price \$110,000. Grant Jacobson 0274 540 432. Ref 16633.

ONE STOP 'BOATIES' SHOP. Returns \$120,000. Providing sales, service and repairs this profitable business is a one stop shop for boaties. Over the years the owner has built a great reputation amongst boaties. Loyal customer base covering a wide geographical area with no local competition. Price \$230,000. Heather Donald 021 710 106. Ref 16012.

AUTO REPAIRS. Highly successful with returns of \$200,000+. Established over 10 years, little competition, specialised market, long standing clientele, excellent plant equipment, highly profitable, professional and hard-working staff, vendor committed to smooth and comprehensive handover. Price \$295,000. Steven Matthews 021 848 873. Ref 15646.

FOOD DISTRIBUTION. This 35-year-old business is known for its fantastic service and is on the market for the first time in 10 years. They store, pick, pack and deliver an extensive range of products to their clients in the central North Island area. Price \$600,000. Mike Fraser 021 932 633. Ref 16480.

AUTO WORKSHOP. All automotive work covered including general servicing, tyres, batteries, warrants, wheel alignments and general repairs. Over the past years this business has consistently turned over in excess of \$300,000 per annum with returns to the working owner (husband and wife) over \$100,000 per annum. Price \$210,000 plus stock. Steven Matthews 021 848 873. Ref 14548.

SPECIALISED DEER TRANSPORT. After 30 years in business this company has regular loyal clients right throughout the Central Plateau and the greater North Island. Business can be moved to any new location. A great opportunity to increase your market share by activity marketing the business. The new owner can enjoy the long history of regular income. Price \$320,000. Mike Fraser 021 932 633. Ref 16862.

Beauty/Health BEAUTY THERAPY CLINIC. A spacious and beautifully decorated clinic with 3 treatment rooms; offering a full range of beauty therapy treatments. The business also features a wonderful subtropical garden with 2 Balinese Huts. T/O for 2013 \$85,000 for owner/operator, with 2014 financials tracking much higher. Price \$55,000 + Stock. Lisa Lloyd 027 685 4556. Ref 16765.

BARGAIN HAIR SALON. Located across the road from a 2,000 plus pupil college, this salon could have potential as a "cutting bar" style of hairdressing. Currently trading as primarily a ladies salon it draws customers from the surrounding residential area which generates a turnover of approx \$100,000 p.a. Price \$37,000. Peter Redward 0274 920 453. Ref 16565.

HAIR SALON. This well presented Hair Salon is located in the heart of central Mount Maunganui and is situated in a highly sort after location. Good lease in place at only \$16,680p.a includes 1 car park. Only open 5 days a week with two late nights. Price \$50,000. Leah Craig 027 290 1122. Ref 16809.

Businesses with Real Estate/Rural ROTORUA COMMERCIAL PROPERTY. New 20 year lease! 2 Tenancies on 2. Child Care Centre – 20 year lease. \$55,000 first year increasing by \$10,000 pa to \$85,000 in 2016. Price \$1,150,000 plus GST (if any). Roger Brockelsby 027 919 5478. Ref 16440.

HORTICULTURE OPPORTUNITY JUST ADD ENTHUSIASM. This well-developed property within the town boundaries of Katikati offers a huge opportunity for a horticulture business by utilising the quality, well developed infrastructure of buildings and plant. The 9.33ha has consent for subdivision which would allow business opportunity to continue with non-utilised land on-sold. Price \$1,600,000. Richard Riddler 09 555 6043. Ref 15377.

Construction Industry AMAZING VALUE! CHEAP ENTRANCE PRICE. This business is currently fully managed with a sole employee working approximately. 4 days p/w. The main clients are builders, landscaper and farmers. Would ideally suit an owner-operator wanting to leverage off the brand recognition and good name of the business. Price \$79,000. Mike Fraser 021 932 633. Ref 16911.

MINI SUPERMARKET WITH LOTTO. Excellent location with a weekly turnover of \$26,000-\$27,000 plus Lotto sales of \$5,000-\$6,000. Suitable for owner/operator couple. Full training and support will be provided to the new owners. Price \$320,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 17045.

A DIFFERENT BUILDING FRANCHISE. BOP. Build7 is looking for passionate new franchisees. You bring attitude, enthusiasm and self-belief – the rest is taken care of by the Build7 team and tested systems. A Build7 franchise gets you a comprehensive, low-overhead business package, marketing programme, full support and land developer relationships. Price \$155,000. Graham Hoffman 09 555 6030. Ref 16370.

A DIFFERENT BUILDING FRANCHISE. COROMANDEL. Build7 is looking for passionate new franchisees. You bring attitude, enthusiasm and self-belief – the rest is taken care of by the Build7 team and tested systems. A Build7 franchise gets you a comprehensive, low-overhead business package, marketing programme, full support and land developer relationships. Price \$155,000. Graham Hoffman 09 555 6030. Ref 16369.

Education/Training EXCELLENT DRAMA SCHOOL. Great lifestyle in the popular BOP, lots of free time and flexible hours approx. 20 hours per week, cash surplus of well over \$40,000 a year, on-going support, comprehensive training, established and successful franchise business, low overheads, huge opportunity/potential for growth. Price \$95,000. Nols Bertram 027 238 1450. Ref 16050.

CHILD CARE CENTRE. ROTORUA! This is a large well-managed centre ideal for an existing owner looking to purchase another centre or for an experienced educator. Profit \$350,000 average over last 3 years. Price \$950,000 + GST (if any). Roger Brockelsby 027 919 5478. Ref 15120.

CHILD CARE CENTRE. TAURANGA CENTRAL. This profitable centre is licensed for over 40 and is well-located close to the city. The lease is very reasonable and the centre is spacious and attractive. Strict confidentiality requirements are in place for this centre so contact me for further information. Price \$495,000. Roger Brockelsby 027 919 5478. Ref 16777

Franchise VIDEO EZY + LOTTO. Two great franchises! This store has a great location in Mount Maunganui with loads of free parking at the door. It has a substantial tenancy with very reasonable rent. This would be an ideal business for a working couple or family unit. Price \$165,000. Peter Redward 0274 920 453. Ref 15786.

DVD & LOTTO. NO COMPETITION. Long-established franchise DVD/Lotto store, located in a suburban shopping centre in a large and established suburb of Tauranga. Easily operated by one person, even during the peak business hours and part time assistance is only needed to allow the operator time off. Price \$69,000. Nols Bertram 027 238 1450. Ref 16217.

UNITED VIDEO & LOTTO. This store has a busy location in the main street yet has plenty of parking. A fabulous store, with two strong franchises, that can make a working owner a cash surplus of approximately. \$85,000 per annum from 35 hours per week. Very reasonable rent of approximately \$44,000 per annum. Price \$170,000 O.N.O. Peter Redward 0274 920 453. Ref 16395.

BEAUTY & HEALTH CLINIC. Tauranga Franchise. Caci is one of New Zealand's most successful Franchise operations. Currently run as a semi-managed business, the return to the owner for the year ending 2011 was a very impressive \$127,000. Excellent staff in place. Turnkey operation. Price \$295,000 plus stock. Lisa Lloyd 027 685 4556. Ref 14124.

Businesses for sale – Classifieds

HEALTH & FITNESS CENTRE. Two Franchises. One of the businesses is currently fully managed with the owner working in the other 25 hours per week. Both are priced to sell purchase one or both first in will have the choice. Price \$79,000. Leath Craig 027 290 1122. Ref 14063.

SKIP-BIN AND TRANSPORT BUSINESS. A long established and very successful company operating in the field of waste management in Auckland and Waikato is now looking to expand into the Bay of Plenty. It offers two new opportunities, one in the Tauranga area and the other in Mount Maunganui/Papamoa areas. Price \$188,200. Nols Bertram 027 238 1450. Ref 12991.

SEMI PASSIVE INCOME/POTENTIAL \$200K+. No Specialist skills required, just a can-do attitude! This innovative and dynamic marketing company is offering a franchise opportunity for the first time in the Tauranga area. This company has grown quickly to become New Zealand's biggest digital media advertising network. Price \$250,000. Roger Brockelsby 027 919 5478. Ref 16558.

TAURANGA FRANCHISE. Lifestyle and income. The average earnings over two years are in excess of \$140,000. Hours worked are 10 to 30 hours per week. The business operates in the SME sector dealing in B2B transactions. Overheads are minimal and it is an ideal business to run from home. Price \$199,000. Roger Brockelsby 027 919 5478. Ref 16864.

LIQUOR STORE. SUBURBAN ROTORUA. This business enjoys really low rent. Set up two years ago, this store is all brand new inside. Trading at over \$12,000 per week with rent of just \$20,000 per annum gives this store an excellent bottom line profit. Price \$135,000 plus stock. Peter Redward 0274 920 453. Ref 16880.

TOP PERFORMING FRANCHISE CAFÉ. ROTORUA. Main street location offering high foot traffic and excellent profile. Great lease in place with extension available. The business has been operated for 20 years from this site, proving to be very sustainable. Seating 100+. Price \$545,000 plus stock. Theresa Eagle 021 289 0949. Ref 17034.

HIRE A HUBBY. BAY OF PLENTY & WAIKATO. If you have good handyman skills or are trade qualified, take charge of your future and become your own boss. The franchisee offers a simple business model that is easy to operate and offers the owner the opportunity to earn good returns. Price \$39,985. Mike Fraser 021 932 633. Ref 12151.

NZ POST & GIFT SHOP. TAIRUA. This is a fabulous business in lovely seaside Coromandel town. Six figure income available for an owner operators – or work it part time and enjoy the excellent fishing, superb golf course, and fantastic lifestyle. Well situated on the main highway passing through Tairua. Price \$230,000 plus stock. Peter Redward 0274 920 453. Ref 16808.

Leisure/Entertainment/Home Garden

JET BOAT TOURS. The only fulltime Jetboat tour operation in Tauranga, the boat is an amazing and powerful 6.15 metre alloy vessel powered by a Chevrolet 5.7 litre V8 coupled with a jet unit. Licensed for up to 12 passengers. Price \$79,500. Roger Brockelsby 027 919 5488. Ref 15062.

FRANCHISED VIDEO STORE. Franchised Video Store on a main road. Excellent setup with good profit margins and cheap rent. High visibility position, plenty of parking and located in a sought after area. Currently staff managed by dedicated and skilled staff. The potential to grow turnover with owner involvement. Price \$99,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 15281.

Manufacturing/Import/Export/Wholesale

SEEKING INVESTOR – GLOBAL MARKETING EXPERIENCE. The inventor has invented! Inventing is his forte. He needs a business partner with marketing expertise to take this unique idea to the global market. Once this product is up and away he has more unique ideas to develop and take to the market. He is excited and says "this is just the beginning!" Price \$300,000. Heather Donald 021 710 106. Ref 16467.

FISHING AND BUSINESS COMBINED. An exciting opportunity to take over a business where all the hard work has been done. It just needs someone with a passion for fishing who can recognise a real opportunity to expand and grow a small home based business. Price \$86,000. Steven Matthews 021 848 873. Ref 14525.

IMPORT & SUPPLY OF SPORTS GEAR. Home based business that could be located anywhere in NZ. The business is the exclusive New Zealand agent for a superb range of sporting gear renowned for their unique features. Price \$50,000 plus stock. Peter Redward 0274 920 430. Ref 16855

SOLD. LASER CREATED ART/RE-LOCATABLE. Innovative Laser cutting and engraving, creating fabulous 3D artwork. The owner has only worked this business a few hours per week, thus there is huge potential for growth and promotion of the products. Full training will be provided. Price \$54,000. Lisa Lloyd 027 685 4556. Ref 17088.

IMPORT & DISTRIBUTION. Part time work nets \$35,000. This business imports and distributes a range of X-rated adult magazines to approximately 130 outlets across the North Island. The business could be operated from anywhere in the North Island. Price \$63,000 plus stock. Peter Redward 0274 920 453. Ref 16925.

Retail Food/Hospitality/Superettes

LIQUOR STORE. This is a very tidy liquor store on a main highway, offering high profile and a lifestyle location at the beach. Lease includes a three bedroom home. Annual rent \$15,080 plus GST for the store and accommodation. A growing turnover showing approximately \$600,000. No competition. Price \$186,000 plus stock. Peter Redward 0274 920 453. Ref 16130.

18 MACHINE GAMING BAR. Central City. 18 Gaming machines bring in over \$100k per year so everything else you do is a bonus. Owner operator could easily make a \$100,000 plus cash surplus for themselves after all expenses. Price \$135,000. Peter Redward 0274 920 453. Ref 16495.

CAFÉ & DELICATESSEN. Located in a busy Tauranga suburb. Very spacious interior which could have another business added to it. Open Monday-Friday 8am to 4pm. Excellent lease. Food range from blackboard menu to cabinet food all made fresh on site. Good turnover as their profile increases. Price \$55,000 + SAV. Grant Jacobson 0274 540 432. Ref 16713.

CBD LICENSED CAFÉ. High street exposure, lots of foot traffic and seating for 50 plus. Trading five and a half days per week and closed Sundays and all public holidays. Consistent gross profit of 62% achieved by the current owners over last two and half years. Price \$138,000 plus stock. Grant Jacobson 0274 540 432. Ref 16060.

EXCEPTIONAL LICENSED CAFÉ. Impressive branding and delicious food. Kitchen has been fitted out so it may operate as a bakery, takeaways or restaurant giving the new owner many options. Seating 56 inside and out on the semi covered deck. Monthly rent of \$1620.00 plus GST. Price \$99,000. Nuree Allan 0274 466 987. Ref 15970.

LIQUOR STORE. An exciting opportunity exists to buy this long established liquor store and be in to reap the rewards of the summer trading. The store has always performed well with steady trading and good profitability. A good lease is in place at a reasonable rent. Price \$280,000. Nols Bertram 027 238 1450. Ref 16594.

VINTAGE TEA SHOP & CAFÉ. They offer an extensive range of fine tea's for the adventurous as well as standard café options. Open Monday to Friday 8am to 4pm and Saturdays 9am to 3pm. Seats 35. Solid lease, rent of \$19,000 per annum. Price \$59,000 plus SAV. Grant Jacobson 0274 540 432. Ref 15775.

BAR TRADING 3 NIGHTS. This bar is located on a very high profile site, in a hospitality area surrounded by popular restaurants. Rent is approx. \$36,000 plus GST. Stock value average \$9,000. If you want to earn around \$86,000 p.a working 3 nights a week, then call me. Price \$100,000 plus stock. Nuree Allan 0274 466 987. Ref 16392.

LIQUOR STORE. MOUNT MAUNGANUI. Now is a good time to get involved in the liquor industry and be ready for summer when huge rewards are reaped. Licensing hours are 10am to midnight, 7 days per week. Shows a good turnover as well as profits. Price \$300,000. Nols Bertram 027 238 1450. Ref 16282.

PIZZA FRANCHISE. Makes \$100,000+. Here's a great opportunity to join a recognised world leader in pizza with proven systems. Turning over \$13,000 (exc GST) a week the cash surplus to a working owner is over \$100,000.p.a (based on a full time working owner). Price \$295,000. Heather Donald 021 710 106. Ref 15374.

LICENSED CAFÉ & ACCOMMODATION. Cafe located on sunny corner site close to Rotorua's tourist spots. Seats up to 70 inside and out. Hours are 7am-3pm, Monday to Friday. Weekly turnover last financial year averaged \$2,600 per week with a split of one third from the cafe, two thirds from the out catering. Price \$89,500 plus SAV. Grant Jacobson 0274 540 432. Ref 15340.

RESTAURANT/BAR. Solid Profit. Well set up, seating 70 inside with a great outside courtyard. Rent is currently \$36,000 per annum. Turnover \$20,000 per week. At present the business returns the two working owners \$157,000 net surplus for their 4 days on 4 days off. Price \$220,000 plus stock. Grant Jacobson 0274 540 432. Ref 15300.

FRUIT & VEGETABLES. Prime location, located in a Tauranga city fringe suburb with loyal clientele. With good foot traffic and an expansive parking facility at the front. Open 7 days. Average weekly turnover this financial year is approximately \$19,000 including GST. Price \$185,000 plus stock. Sanjeev Dewat 027 545 5303. Ref 15280.

BUSY LITTLE DAIRY. Well set up and located in an excellent retail location in the Tauranga region. Great opportunity for a family business. Trades 7 days 6.30am to 8pm. Annual rental is \$15,500 plus GST and outgoings. Weekly Turnover is \$12,000 to \$13,500. Price \$140,000 plus stock. Sanjeev Dewat 027 545 5303. Ref 15197.

TAVERN/LIQUOR WHOLESALE. This well-run business has multiple income streams and little competition in one of Tauranga's rapidly growing suburbs. Over the last 4 years sales have increased by 17% providing a net cash profit of over \$244,000 to two working owners. Price \$760,000. Roger Brockelsby 027 919 5478. Ref 14675.

OCEAN FRONT CAFÉ. Asian Cuisine. Fantastic location for this ocean front licensed food outlet in a prime hospitality strip, popular to tourists and locals. The premises has seating for a total of about 60 for inside and alfresco dining. Price \$300,000. Roger Brockelsby 027 919 5478. Ref 14191.

CAFÉ WITH GREAT LIFESTYLE. Café on the outskirts of Downtown Mount Maunganui. Trades 6 days from 7.30am to 3.00pm and closed Monday. Seats 30. Full liquor licence and licensing hours are 7.00am till midnight. A cash surplus of well over \$55,000 is available to one working owner. Price \$110,000. Nols Bertram 027 238 1450. Ref 13824.

DAIRY WITH FREEHOLD ACCOMMODATION. This long established dairy boasts a prime location on a main road in an established neighbourhood. Trading hours are from 7.00am to 7.00pm 7 days. Turnover is around \$8,000 per week and the cash surplus to one working owner is well over \$40,000.p.a. Price \$475,000. Nols Bertram 027 238 1450. Ref 13782.

CAFÉ WITH FRUIT & VEGE. Mount Maunganui. A prime location, this well set up cafe/ fresh salad bar/fruit and vegetable store its only one of its kind. Vendor suggests average weekly turnover is \$5,500 including GST and its growing. Price \$65,000. Lisa Lloyd 027 685 4556. Ref 16971.

INDIAN RESTAURANT. Located in very popular town of bay of plenty. Seating 45 to 50 people. Average weekly turnover is \$5,500.00 including GST. Operating hours Tuesday to Saturday 11.00 to 2.00 lunch, 4.30 to 9.30 dinner, Sunday and Monday 4.30 to 9.30 dinner only. Price \$78,000 plus stock. Sanjeev Dewat 027 545 5303. Ref 16954.

PIZZA, PASTA & BAR. Specialise in quality pizza and pasta at affordable prices, either eat in or takeaway, plus are licensed from 7am to 1am 7 days. Opening hours 5pm to 9.30pm week days and until 11pm weekends. Seating approx. 42. Price \$90,000 + SAV. Grant Jacobson 0274 540 432. Ref 15814.

RESTAURANT, TAKEAWAYS WITH ACCOMMODATION. One spacious Indian Restaurant is situated in Main Street with good foot traffic. Second opportunity is restaurant/takeaway located in food court this is the only shopping complex in area, serving Turkish food and Indian food. Suggest both business combined weekly turnover is approx. \$POA. Price \$225,000. Sanjeev Dewat 027 545 5303. Ref 16148.

ICONIC RESTAURANT & BAR. This restaurant and bar is the longest standing independent restaurant in Whitianga having been operating for nine years now. Seating up to 70 inside and out. Operates a Tavern Licence 7am to 1am 7 days a week. Price \$99,000 + SAV. Grant Jacobson 0274 540 432. Ref 15559.

SUPERETTE WITH ACCOMMODATION. An excellent superette with off license business located at a popular beach town. Nicely set up, long established business. Excellent parking. Large premises with plenty of storage. 2 storey accommodation. Open Seven days. Average weekly turnover is \$21,000 including GST. Price \$295,000 plus stock. Sanjeev Dewat 027 545 5303. Ref 16972.

MINI SUPER MARKET WITH LOTTO. Mini Super Market in excellent location doing a weekly T/O of \$26,000 to \$27,000 plus LOTTO Sales of \$5,000-\$6,000. Suitable for owner/operator Couple. Full training and support will be provided to the new owners. Price \$320,000: Anil Vazirani 09-281 2903 or 021 0277 8149. Ref 17045.

SOLD. IMMACULATE TAKEAWAY. Revenue continues to climb! Serving great fish & chips, gourmet burgers, freshly made to order salads & Pizzas. Located in a desirable Tauranga suburb. Trading 3 half days and 3 full days per week, closed for 10 days over Xmas. Price \$99,950 plus SAV. Nuree Allan 0274 466 987. Ref 16720.

LIQUOR STORE. In Popular BOP Beach Town. This is the only liquor store in the township. With low overheads and a very cheap rent the store shows good profitability. Liquor licence hours are from 9.00am to 9.00pm, Monday to Saturday and from 10.00am to 9.00pm Sunday. Price \$290,000. Nols Bertram 027 238 1450. Ref 16721.

FRESH PRODUCE MARKET. Turnover approx \$45k p.w. Large fresh produce market, located in a prime position in the City of Tauranga. The clientele is mostly retail with a small wholesale component as well. A liquor licence has recently been obtained which allows the sale of liquor. Price \$190,000. Nols Bertram 027 238 1450. Ref 16751.

NOODLE CANTEEN. The vendors' instructions are very clear – they want this sold ASAP. The business currently operates as a Noodle Canteen and can continue to be part of the group or a new owner could change it into a different style of takeaways – your choice. Price \$36,000 + Stock. Nols Bertram 027 238 1450. Ref 16776.

SUPERETTE WITH LOTTO. An exceptional opportunity to own this well-established and well-managed food market. Good turn over averaging weekly \$23,500 including GST plus Lotto averaging weekly \$5,000. Excellent growth and potential for owner operator. Price \$320,000 + Stock. Sanjeev Dewat 027 545 5303. Ref 16841.

SOLD. LICENSED CAFÉ. Located on Busy Tauranga Road. The Cafe has a fabulous feel. Seating approx. 80. The kitchen is large, has new high quality appliances and a large walk in cooler. Trading 7 days a week. Price \$110,000. Nuree Allan 0274 466 987. Ref 16875.

DAIRY CASH COW. Excellent cash flow business. Great location, good margins, modest lease. Suits couple owner operator, potential to make 75k PA. Owner has focused on high margin items and has applied for a leading brand of ice-cream which will soon be functional. Price \$200,000. Neville Choksi 09 555 6038. Ref 17195.

SUSHI TAKEAWAY. Prime busy main road location. Well presented, no close competition. Rent \$460 (inc GST, rates, ins) per week. 6 days. Vendor reports weekly sales of \$7,000. Price \$170,000 plus stock. Robert Sohn 09 555 6005. Ref 16943.

POPULAR BRAND PIZZA STORE. BAY OF PLENTY. Most Popular Franchised Pizza Store located in a town of the Bay of Plenty. Average Weekly Turnover \$16,500 excluding GST. Rent \$808 including GST and OPEX per Week. 100% Staff Managed, though great opportunity for owner operators. Price \$475,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 17083

Retail General

MARKET GARDEN. 2.4 ha. Plus shop and 1 B/R flat. Grow and sell fresh veg through the onsite shop to the public, direct to restaurants, shops and also at weekend markets in Tauranga, Papamoa and Rotorua. This is a real cash flow business with extremely low overheads that even include somewhere to live. Price \$35,000. Peter Redward 0274 920 453. Ref 16438.

HOME-BASED, ONLINE CHILDREN'S CLOTHING. Made of top quality, great looking, hard wearing garments suitable for all outdoor conditions. Available in some retail stores in NZ with huge potential for expansion. This business can be re-located and operated anywhere in NZ. Price \$54,000 plus stock. Lisa Lloyd 027 685 4556. Ref 16540.

CANE FURNITURE, POTS, ART & GIFTS. High profile business specialising in the selling of a wide range of imported products mainly from Asia. Turnover of over \$350,000p.a. Open 7 days 9am to 5pm Monday to Friday & Saturday, Sunday and public holidays 10am to 4pm. Price \$84,000 + SAV. Grant Jacobson 0274 540 432. Ref 15984.

SEWING, WOOL & PATCHWORK FABRIC SHOP. Ideal opportunity for someone to turn their hobby interests into a business. Operating for 25yrs. Based in a small provincial town close to Tauranga. Monday to Friday 9am to 5pm and Saturday 9am to 1pm. Turnover of just under 200Kp.a. Price \$30,000 plus SAV. Grant Jacobson 0274 540 432. Ref 15967.

FABULOUS FASHION. This freshly, updated spacious fashion boutique has been operating for over 15yrs in Katikati. Annual rent is \$10,800p.a. This 5 1/2 day business needs serious consideration if you have a passion for fashion and a desire to provide great service to your customers. Price \$90,000 plus SAV. Lisa Lloyd 027 685 4556. Ref 14218.

LADIES FASHION STORE. An upmarket ladies fashion boutique, located right in the heart of Downtown Mount Maunganui. Well organised and the owner works only 3 days a week giving her enough free time to enjoy a great lifestyle. Experienced staff works the other 4 days. Price \$120,000. Nols Bertram 027 238 1450. Ref 13703.

NICHE BIKE SHOP. MOUNT MAUNGANUI. A very reasonably priced lease is in place until November 2017. Ideal business for somebody wishing to enter the industry with minimal investment, but with the ability to grow the business, somebody who is hands on and can deal with a variety of different roles. Price \$36,500 plus SAV. Grant Jacobson 0274 540 432. Ref 16740.

MAGAZINES & LOTTO. TAURANGA. Located on a busy main road of Tauranga and surrounded by shops and offices. Affordable rent and plenty of free parking. Could easily be run by a one owner with a part timer. Trading 6 days per week currently, with potential to trade 7 days. Price \$120,000. Sanjeev Dewat 027 545 5303. Ref 16823.

BOOK EXCHANGE. Great little cash flow business. Right in the main street of Mt Maunganui. Thriving little business dealing in second hand books, CD's, DVD's etc. Cash surplus to working owner \$65k. Price \$99,000. Peter Redward 0274 920 453. Ref 16882.

RETAIL/WHOLESALE BUSINESS. The business provides one owner operator an excess of \$100,000 per annum. The products are very diverse including a large range of consumable providing year on year repeat sales. Centrally located in Whakatane CBD. Price \$160,000 plus stock. Nuree Allan 0274 466 987. Ref 16905.

CHRISTIAN BOOK CENTRE. RE-LOCATABLE. This light and bright destination store is well stocked with an interesting and diverse range. Currently run by a husband and wife plus part-time staff. Price \$140,000. Heather Donald 021 710 106. Ref 17086.

ICONIC HARDWARE BUSINESS. Situated on the new main road into Whitianga town centre. Opening hours 7am-5pm Monday to Friday and Saturday from 8am-1pm. Rent of \$43,200 per annum. Turnover is approximately \$875,000 returning the two working owners a net surplus of \$166,000 per annum. Price \$155,000 plus SAV. Grant Jacobson 0274 540 432. Ref 15988.

RETAIL STORE. The business is very much seasonal with the influx of tourist and holiday makers visiting the region over the summer months. Annual rent \$20,640 plus GST, term three years with three rights of renewal. Final expiry October 2020. Gross profit \$142,954, cash surplus \$53,864. Price \$130,000 plus stock. Grant Jacobson 0274 540 432. Ref 14642.

LIFESTYLE CASH COW WORKING COUPLE SURPLUS \$250K. Clothing and variety retail business. Owner reports weekly turnover of at least \$12,000 – peak season up to \$20,000. Direct imports create good margins. Double storey accommodation (subject to landlord consent). Floor area 300m² plus residence around 50m². Price \$250,000 plus stock. Meng Murphy 09 5556088. Ref 16425.

HRV WATER FILTRATION SYSTEMS. BAY OF PLENTY. Total Home Water filtration systems – direct sales to homes and small businesses. Business model supports profits of \$500,000 per annum. Low set up cost, exclusive territory, latest systems and ongoing support from the HRV head office including lead generation. Price \$20,000. Rudy Kokx 09 5556042. Ref 16726.

Services/Professional

GENTLEMEN'S PARLOUR. After 6 years of hard work the current owner has decided he needs more time so has decided to sell. The business has had a major refurbishment and now offers a very comfortable environment. A solid lease in place, with a consistent turnover. Price \$260,000. Grant Jacobson 0274 540 432. Ref 16173.

INSULATION BUSINESS. Outstanding opportunity to purchase a company which has a track record of delivering good on-going profits to its owners. One owner works full-time while the other owner works 5-10hrs per week. The last three years has seen a cash surplus of just under \$100,000 per annum. Price \$150,000 plus stock. Roger Brockelsby 027 919 5478. Ref 16016.

RELIABLE MONEY MAKER. Self-storage company next to Tauranga Airport. Single level complex of 262 units on 5677m² of leasehold land with 22 years to run on the lease. Currently managed by a couple who live on site in a very well presented manager's home. Price \$1,550,000 plus GST (if any). Mike Fraser 021 932 633. Ref 16247.

WANT TO WORK OUTDOORS? 4 days work, \$80,000+ profit. The owner enjoys a great lifestyle as the work is done in approximately 30 hours a week, spread over 4 days on days and hours to suit the owner. The cash surplus to a working owner is over \$80,000 per annum. Price \$210,000. Nols Bertram 027 238 1450. Ref 16432.

COFFEE VENDING MACHINES – PART TIME. The business sites coffee dispensing machines in businesses for their staff to use. Owner works just 3 days per week visiting the various sites to clean and restock the machines. Turnover averages over \$10,000 per month. Price \$148,000. Peter Redward 0274 920 453. Ref 13330.

LANDSCAPE GARDEN MAINTENANCE. Growing customer base. Ideal life style business for a couple allowing you to choose the hours you work, currently run 5 days per week from 9am-3pm approximately therefore an opportunity exists to increase the turnover and profit of the business further. Price \$75,000. Grant Jacobson 0274 540 432. Ref 16975.

COMMERCIAL CLEANERS. Life style opportunity. Based in a pretty small town of Bay of Plenty. Built up over last 9 years. 25 commercial clients. Flexible hours. Comes with van and all equipment. Extensive training period available. Great business for a couple or family. Price \$59,000. Grant Jacobson 0274 540 432. Ref 16523.

MARINE SALES/SERVICES. As the exclusive Coromandel Peninsula agents for Stabicraft and Yamaha it operates a high-profile site. Based on 2012 turnover there is an opportunity for a couple (one part-time) to generate a net cash surplus of over \$120,000. Price \$250,000. Roger Brockelsby 027 919 5478. Ref 15782.

ESSENTIAL SERVICE TO HOME OWNERS. Provides two much needed services to home owners in the Greater Tauranga. Turnover of over \$60,000p.a and the current financial year is on target for an increase of approximately 20%. The net profit margin is approximately 55%. Price \$65,000. Nols Bertram 027 238 1450. Ref 17066.

SECURITY BUSINESS. This well-structured security business based in Whangamata is now for sale after being built up by its current owner's over the last 17 years. Only security business in the town. Home based business. Business ideal for a husband and wife team. Price \$350,000. Roger Brockelsby 027 919 5478. Ref 16859.

TAUPO

Accommodation/Tourism

PRESTIGIOUS TAUPO LOCATION. Motel freehold going concern situated on a fantastic elevated corner site with stunning views of Lake Taupo and the mountains beyond. This unique property has the benefit of a centuries old thermal hot water supply. 2 bedroom owner's accommodation. Price \$2,500,000 plus GST (if any). Nols Bertram 027 238 1450. Ref 16512.

BUDGET MOTEL & CABINS. Established economy priced motel with a combination of cabins and motel units near to the Taupo town centre. Managers 3 bedroom accommodation. Annual rent is \$112,000 and current lease has a further 18yrs. Turnover last year was \$445,000, returning a net surplus of \$132,500. Price \$500,000. Grant Jacobson 0274 540 432. Ref 15413.

OHAKUNE COURT MOTEL LEASEHOLD. Ohakune Court Motel at the base of Mt Ruapehu, offers you the choice of the well set out, refurbished, 18 self-contained studio and large family unit accommodation. Large upstairs 3 bedroom owners home. Price \$320,000 plus GST (if any). Nols Bertram 027 238 1450. Ref 14973.

OHAKUNE MOTEL FHGC. Ohakune Court Motel at the base of Mt Ruapehu. The complex is set out on the large land mass with striking views of the mountain. 18 self-contained studio and large family unit accommodation. Large 3 bedroom owners home. Price \$1,280,000 plus GST (if any). Nols Bertram 027 238 1450. Ref 14966.

EXCLUSIVE 5 STAR MANAGEMENT RIGHTS. TAUPO. This Freehold Management business is at the top end of sought after luxury accommodation. These 14 unit 2-4 bedroom fully self-contained luxury water-view apartments offer the best of the best in comfort and facilities. Price \$1,800,000 plus GST (if any). Nols Bertram 027 238 1450. Ref 14651.

Automotive/Transport/Distribution

CAR PAINT & PANEL. TAUPO. Over 20 year's business history. Specialises in panel and paint plus an agent for tow bar supply and fitting. Spacious and tidy premises with room to expand. Close to the new by-pass. Solid lease until 2016, reasonable rent. Options for renewal available with landlord. Price \$150,000. Grant Jacobson 0274 540 432. Ref 16711.

GISBORNE/HAWKE'S BAY

Accommodation/Tourism

PRISTINE FHGC MOTEL. Immaculate freehold going concern motel. Offering a very nice lifestyle and easily managed by a couple. 11 ground floor units, with new heat pumps and blinds. Swimming pool, separate guest laundry and kitchen. Very cosy 2 storey owner's residence. Price \$1,130,000 plus GST (if any). Nols Bertram 027 238 1450. Ref 16161.

FHGC – UNIQUE BACKPACKERS. Three freehold properties, first time to the market in 17 years, Napier CBD, six figure net surplus to one working owner. Licensed for 44 beds there is also room for tents and space for small campervan parking. Covered swimming pool. Price \$1,549,000 plus GST (if any). Nols Bertram 027 238 1450. Ref 16147.

MOTEL LEASE. The Albatross Motel located in Napier is a 35 deluxe fully equipped unit complex. Owner's accommodation is a separate large 4 bedroom home. The long term lease has 23 years existing with a rent review in October 2013. Current rent per annum is \$230,000. Price \$860,000. Nols Bertram 027 238 1450. Ref 14722.

20 BED REST HOME. Currently under management, it has 20 beds and sales of around \$820,631 p.a. in the 2012- 2013 financial year. An owner operator could easily manage the place with the support of the existing staff. Price Business \$198,000, Freehold Property \$697,000 + GST (if any). Leath Craig 027 290 1122. Ref 16087.

Retail Food/Hospitality/Superettes

POPULAR BRAND PIZZA STORE. HAWKES BAY. Most popular Franchised Pizza store located within a busy block of shops making good profit margins. Average weekly turnover of \$13,500 excluding GST. Rent \$716 including GST per week. 100% staff managed store though great opportunity for owner operators. Price \$390,000. Anil Vazirani 09 281 2903 or 021 0277 8149. Ref 17082.

GROCERY, TAKEAWAY, LIQUOR SHOP, FUEL, FHGC. Rare opportunity to purchase this thriving FHGC business in beautiful Waimarama beach. Weekly revenue of approx. \$12,500 excl GST, allocation is approx. 40% takeaways, 35% grocery and 25% bottle shop, with annual fuel volumes of approx. 50-60,000L. Price \$950,000 plus GST (if any). Nols Bertram 027 238 1450. Ref 16190.

Retail General

TOP PERFORMING MARINE & OUTDOOR CENTRE. Well set out attractive premises sited on a busy road with easy access and parking. Turnover of over 3.5 Million with solid profitability. This is a very well structured retail business. Price \$400,000 plus SAV. Grant Jacobson 0274 540 432. Ref 16430.

BUSY, WELL LOCATED, AND BRANDED. This well-established Paper Plus has strong customer loyalty and is located in the heart of Gisborne's shopping precinct. Its neighbours include Kathmandu, Farmers, Postie, and ASB. Recently refurbished. All it needs now is new owners. Price \$365,000. Laurel McCulloch 09 5556034. Ref 16643.

SHOES, SUNSHINE AND SITUATION – FOOTLOOSE. Your future is in shoes at busy Emerson Street, Napier. This great looking, bright, well set up and located store is now available for an owner operator. Great staff team in place and comprehensive support from the Footloose national organisation. Price \$300,000. Laurel McCulloch 09 5556034. Ref 16642.

HRV WATER FILTRATION SYSTEMS. HAWKE'S BAY. Total Home Water filtration systems – direct sales to homes and small businesses. Business model supports profits of \$500k per annum. Low set up cost, exclusive territory, latest systems and ongoing support from the HRV head office including lead generation. Price \$20,000. Rudy Kokx 09 5556042. Ref 16727.

Services/Professional

FERTILISER SPREADING. A fantastic opportunity to acquire a solid and well established Fertiliser Spreading business located in a sunny lifestyle New Zealand location. Annual sales are around \$240,000 excluding GST offering a full time working owner a wage (cash surplus) of around \$65,000 p.a. Price \$185,000. Steven Matthews 021 848 873. Ref 16567

TARANAKI/ MANAWATU/WANGANUI

Retail General

IDEAL OWNER OPERATOR FOR A BOOK LOVER! In the "arty" part of New Plymouth's CBD, this superbly set up Poppies-owned store is primed for an owner operator. Good rent and business growth strategies make this a great opportunity. Quality franchisor support programme. Price \$120,000. Laurel McCulloch 09 555 6034. Ref 15310.

Accommodation/Tourism

FHGC MOTEL. Land, buildings and business, only 45 minutes South of the Ruapehu ski fields on SHW 1, with a lovely outlook onto native bush and rolling hills. Single level complex with 14 units situated on approximately 2400m². Separate owners accommodation. Price \$595,000 plus GST (if any). Nols Bertram 027 238 1450. Ref 16078.

21 BED REST HOME & HOSPITAL. This Beautiful Character Rest Home and Hospital is set on set on 7000+ square meters of exquisitely landscaped grounds. A separate 3 bedroom accommodation making perfect for an owner /operator or an onsite manager. Price Business \$230,000, Freehold Property \$700,000 plus GST (if any). Leath Craig 027 290 1122. Ref 15345.

Retail Food/Hospitality/Superettes

NEW BAKERS DELIGHT OPPORTUNITY. Be the first in the area. Proven business formula. Breads, pastries, rolls and sweet scrolls baked fresh daily. Twice winner of Australian 'Franchise of the Year'. Ongoing operational assistance. Results sharing for benchmarking. Full training. Price \$345,000 plus stock. Basil Badenhorst 09 555 6021. Ref 13672.

PRICED TO BE A GREAT ENTRY LEVEL INVESTMENT. Donut King Palmerston North is up and running, ready for its new owner! The shop is near new and located in a busy mall. An easy to run businesses, with very good support and systems in place. Price \$180,000. Laurel McCulloch 09 555 6034. Ref 14638.

Retail General

JOIN THE GREEN TEAM AT PAPER PLUS. This well established Fielding business, relocated in 2012 with a profitable, booming café. It would be an ideal business for a working couple with business and customer service skills. The buyer will join the Paper Plus group buying shares in the company, a joining fee and administration fee. Price \$647,000. Laurel McCulloch 09 555 6034. Ref 16572.

Services/Professional

CLEANING BUSINESS. REPUTED FRANCHISE. This is a well-established cleaning business with reputable clients and limited operating hours. Currently earning \$7,000 per month with the opportunity to expand the business by working longer hours. Full training and support will be provided to the new owners. Price \$39,000. Anil Vazirani 09 281 2903 or Shweta Vazirani 090555 6047. Ref 16891.

Technology/Computer/IT

DESIGN & PRINT. A one-stop-shop catering for all design and print requirements, built up by the present owner over the last 10 years. No local competition. Very economical rent. Monday to Friday. Great lifestyle opportunity. Generous handover and training period offered to the new owner. Price \$149,000 plus SAV. Grant Jacobson 0274 540 432. Ref 17068.

WELLINGTON

Accommodation/ Tourism

21 BED REST HOME – FHGC. Tastefully decorated and extremely well maintained 1920s villa sits on 1843m² of landscaped grounds. Strengths of the business: proven occupancy, proven profitability, good reputation, stable staff, ability for premium room charges to rooms with showers WC ensuited rooms. Price Business \$270,000, Freehold Property \$830,000 plus GST (if any). Leath Craig 027 290 1122. Ref 16096.

TRANSPORT & FURNITURE REMOVALS. This Wellington furniture removal business would be an excellent addition to an existing removals business, a transport business, or a storage business. It is also a brilliant stand alone business for an owner operator who is good at operational management. The business has strategic relationships with several storage facility operators which enables them to offer a complete service to their customers. An outstanding cash-flow business with very low overheads. Price \$190,000. Dave Morgan. 021 471 992. Ref 13650.

Beauty/ Health

MULTI AWARD WINNING BEAUTY THERAPY. Located in Wellington, this business has strong financial records due to the ever-growing client base. The beauty clinic offers advanced skin treatments and the latest technology including equipment that is in no other clinic in New Zealand. Profits heading for 6 figures. Owners usual hours are only 20 per week. Price \$168,000 plus stock. Lisa Lloyd 027 685 4556. Ref 16590.

EXCEPTIONAL HAIR SALON. This is the Hair Salon that sets the standards. Ultimate, high end, boutique salon that has been extensively renovated. Huge growth in turnover over the past few years and is well established. 7 styling chairs, 3 basins. In a perfect location in Wellington. Price \$204,000 plus SAV. Lisa Lloyd 027 685 4556. Ref 17000.

BEAUTY THERAPY CLINIC. This tranquil clinic is tucked away from the hustle and bustle in the very heart of Wellington's CBD. With 3 spacious treatment rooms, the clinic offers an extensive array of treatments and products. Average turnover for last 3 years is \$355,000, with an average net surplus of \$73,000. Price \$142,000 plus stock. Lisa Lloyd 027 685 4556. Ref 16804.

MONEY IN HAIR. Upmarket Non-franchised Hair salon in the greater Wellington region ready to be taken over by a new owner. Follow the system as current owner and reap the massive rewards enjoyed by the other 70+ Australian salons and 17 NZ salons already established. Price \$400,000. Robin 09 555 6044. Ref 16657.

Services

Master Franchise - Successful master service franchise. This master franchise for the Wellington region is looking for a hands-on operator with excellent communication, sales and marketing skills. This business can be operated from home with two staff/contractors. This is a profitable and recession proof business with many opportunities for growth. Price \$450,000. Nick Stevens. Ref 16576.

Construction Industry

RURAL ELECTRICAL BUSINESS. This business has been operated by the same owners for the last 34 years. During that time they've enjoyed a rural life, raised their family, bought farms, and built a comfortable retirement fund. This business is the only electrical appliance and supply business in the area and there are significant developments in the rural sector that will bring greater numbers of temporary and permanent residents to the area in the very near future. They will all need electrical goods and services. If you're an electrician or a business administrator, why not enjoy the rural lifestyle? Price \$350,000. Dave Morgan 021 471 992.

Retail Food/Hospitality/Superettes

PASSION, PIZZA AND POTENTIAL! Dominos new concept store for Whitty. Dominos seek a motivated buyer to operate this. Dominos provide the training. Investment includes franchise fee, training and set up. Working capital of approximately \$30K also required. Ask about the incentive package. Price \$500,000. Laurel McCulloch 09 555 6034. Ref 15847.

EXCITING LJS FISH N CHIPS OPPORTUNITY. KAPITI COAST. Brand new store in Coastlands Mall awaits a franchise owner! An easy to run business, great for a couple to purchase. Staff levels are not high. Good LJS support and training. Price \$199,000. Laurel McCulloch 09 5556034. Ref 14122.

THE SWEETEST LOTTO OF THEM ALL. Three income streams in the heart of the Capital. ATM, handmade speciality chocolates and candies boosted by steady Lotto income. 6 day operation ideal for couple. Potential to earn 100K+. Easy to run and full training will be given. Price \$330,000 plus stock. Neville Choksi 09 556038. Ref 16126.

TOP CAFE WELLINGTON CBD \$30K WEEKLY SALES. High profile cafe with out-catering and retail merchandise, Seats 90 in absolute prime CBD location, Well established (12 years) – good lease, quality staff, Rent just 10% of revenue, weekdays 7am-5pm, weekends 10am-4pm. Price \$380,000. Paul Redman 021 319 770. Ref 14550.

Retail General

HRV WATER – WELLINGTON TERRITORIES NOW AVAILABLE. Total Home Water filtration systems – direct sales to homes and small businesses. Business model supports profits of \$500k per annum. Low set up cost, exclusive territory, latest systems and ongoing support from the HRV head office including lead generation. Price \$20,000. Rudy Kokx 09 555 6042. Ref 16729.

Technology/Computer/IT

DOCUMENT MANAGEMENT SYSTEMS. Security and integrity of data and electronic evidence is big business and large organisations understand the need to protect it. Our client is a reseller of industry leading software that implements unified records and document management systems. Their clients include a high percentage of Local and Central Government organisations. This business has several strong revenue streams with significant profit margins and even greater revenue waiting to be unlocked by the right purchaser. Price \$850,000. Dave Morgan 021 471 992.

SOUTH ISLAND WIDE

Franchise

BAKERS DELIGHT – SOUTH ISLAND FRANCHISES AVAILABLE. Bakers Delight has grown to become one of the world's most successful bakery franchises. Opportunities exist to establish new franchises throughout the South Island. Proven business formula. No experience necessary, full training is provided. Benchmarking. Price \$350,000. Barry McFedries 021 873 243. Ref 16336.

MARLBOROUGH/NELSON/TASMAN

Accommodation/Tourism

SUPERIOR MARLBOROUGH MOTOR INN! Situated on the main route into beautiful Blenheim. Well-established modern Motor Inn is absolutely stunning. The solid performance is poised to continue. A superb mix of unit types make up its 17 units. Spacious manager's residence. Long lease, reasonable rental. Price \$680,000. Tony Cridge 027 227 6050. Ref 13252.

PERFECTLY POSITIONED MOTEL! This modern 12 unit motel complex very appealing with an excellent mix of unit types. Close to the vibrant heart of Nelson and outstanding beaches. A convenient size for a couple to operate. Showing excellent growth in revenue. Three bedroom manager's residence. Price \$570,000. Tony Cridge 027 227 6050. Ref 11896.

UNIMPEDED WATERFRONT VIEWS. Brilliant opportunity to own a new lease on this exciting property or purchase the Freehold Going Concern outright. The vendor is negotiable on both scenarios. Trading well. Good mix of units. Spacious 2-bedroom owner's accommodation. Rare freehold going concern opportunity. Price \$2,500,000. Tony Cridge 027 227 6050. Ref 11525.

Retail Food/Hospitality/Superettes

NEW BAKERS DELIGHT OPPORTUNITY. Be the first in the area. Proven business formula. Breads, pastries, rolls and sweet scrolls baked fresh daily. Twice winner of Australian 'Franchise of the Year'. Ongoing operational assistance. Results sharing for benchmarking. Full training. Price \$345,000 plus stock. Basil Badenhorst 09 5556021. Ref 17234.

WEST COAST

Accommodation/Tourism

OUTSTANDING WEST COAST FREEHOLD BACKPACKER LODGE. Operates from a substantial, iconic 3-storey building Greymouth. With strong revenue and excellent profitability, this business provides a superb opportunity to purchase a well-established freehold business and buildings (on long-term lease land). Price \$399,000. Athol McCully 027 433 8052. Ref 13026.

Businesses with Real Estate/Rural

CAFE ON THE LAKE PLUS ACCOMMODATION. Lifestyle and opportunity plus for an enthusiastic hospo. Fully Licensed Stationhouse Restaurant/Cafe, Lake Brunner, Central South Island. Lunch is a blackboard affair and a-la-carte menu in the evening. Well-presented and maintained property, chattels, and plant. Very comfortable owner's accommodation. Price \$150,000. Brian Pankhurst 021 334 865. Ref 15440.

Services/Professional

ELECTRICAL CONTRACTING & RETAILING. South Island country town. Electrical retailer supplying the full range of domestic appliances. The major Electrical Contractor in the area with a diverse range of customers. This business has shown good profits over many years. Qualified staff. Why wait? Call Brian now! Price POA. Brian Pankhurst 021 334 865. Ref 10274.

CANTERBURY

Accommodation/Tourism

KAIKOURA MOTEL. 12 self-contained units built 2009. Owners' accommodation is 3 bedroom house plus 2 bedroom sleep out. Land approximately 2,800m². Business is \$360,000 including stock. Freehold is also for sale at \$1,500,000. Price \$1,850,000 plus stock. Henry Han 09 5556068. Ref 16376.

SUPERB HANMER MOTEL. Attractive 13-unit motel in a prime central location in Hanmer Springs, a popular resort town, 1.5 hours' drive from Christchurch. Spacious 4-bedroom Manager's residence. Long lease and a reasonable annual rent allows for solid profits. Price \$495,000. Athol McCully 027 433 8052. Ref 16792.

KAIKOURA MOTEL. 12 self-contained units built 2009. Owners' accommodation is 3 bedroom house plus 2 bedroom sleep out. Land approximately 2,800m². Business is \$360,000 including stock. Freehold is also for sale at \$1,500,000. Price \$1,850,000 plus stock. Susan Han 09 5556066. Ref 16376.

COUNTRY TOWN HOTEL. 50% RETURN ON ASKING PRICE! Profitable hotel, bars, bottle store, TAB, pokie machine area, dining room (with full kitchen), and 18 accommodation rooms. 3 bedroom Manager's quarters. Highly visible main street location. 21-year lease in place, and reasonable rental. Price \$345,000 plus Chattels and SAV. Athol McCully 027 433 8052. Ref 16879.

ATTRACTIVE, EASILY OPERATED HANMER MOTEL. Modern well-presented ground-level 9 unit motel, in a handy quiet location, with real street appeal, just a short stroll from the award-winning Hanmer Springs Thermal Pool complex. Three bedroom Manager's residence. Excellent secure lease and reasonable rent. Price \$449,000. Athol McCully 027 433 8052. Ref 16793.

SUPERB HANMER MOTEL. Attractive 13-unit motel in a prime central location in Hanmer Springs, a popular resort town, 1.5 hours' drive from Christchurch. Spacious 4-bedroom Manager's residence. Long lease and a reasonable annual rent allows for solid profits. Price \$495,000. Athol McCully 027 433 8052. Ref 16792.

TOP PERFORMING ASHBURTON MOTEL. Superbly-presented highly-profitable Qualmark 4-Star Plus 13 unit motel. Consistently ranked No 1 in the area on Trip Advisor for past three years. 3-4 bedroom Manager's residence. New 35 year lease. Well-established motel business in a good location well-poised to continue strongly into the future. Price \$795,000. Athol McCully 027 433 8052. Ref 16604.

NEAR NEW NOTEWORTHY MOTEL. Well appointed, 13-unit motel located in Timaru. Timaru is approximately 2 hours' drive from Christchurch, and approximately 2½ hours from Dunedin. 2 bedroom manager's apartment. This motel shares the building with a popular restaurant franchise, providing further convenience for guests. Price \$345,000. Athol McCully 027 433 8052. Ref 16473.

MOTOR LODGE, PARK BACKDROP, MOTIVATED VENDORS!

Located on a visible main street (SH1) site in Timaru, this 14-unit Motor Lodge has so much to offer: Convenient ground-level units, Attractive Ashbury Park backdrop, Good presentation, Long secure lease, Attractive 3-bedroom manager's residence. Price \$475,000. Athol McCully 027 433 8052. Ref 16380.

TWO OUTSTANDING ACCOMMODATION OPTIONS, ONE PRICE! On offer is a combination of well-established 15-unit

4-Star motel, and 10 new superior luxury-accommodation apartments. Located in Timaru, South Canterbury, on the main route through the city. A new secure 35-year lease and reasonable rental. Future growth potential. Price \$1,050,000 LH. Athol McCully 027 433 8052. Ref 15924.

AMAZING FREEHOLD GOING CONCERN ACCOMMODATION OPPORTUNITY!

Booming Christchurch motor lodge with 19 motel units in addition to restaurant and conference centre on extensive 4,215m² prime Riccarton location. Main arterial road. 3-bedroom owner's apartment. Recently refurbished studio units and carpark. Further growth potential. Strong cash flow and excellent profits. Price \$3,200,000. Athol McCully 027 433 8052. Ref 15703.

PRICE REDUCED! STUNNING MOTEL, LIFESTYLE LOCATION!

This quality modern motel has 15 ground level units. 3-bedroom manager's residence. Long secure lease. Strong established performance. A motel business with an excellent income and outstanding lifestyle choices. Price \$540,000. Athol McCully 027 433 8052. Ref 14322.

AKAROA. WATERFRONT MOTEL FOR SALE!

Sited in a unique waterfront location on Akaroa Harbour, this larger 24-unit motel in two main buildings has an excellent mix of 1, 2 and 3 bedroom units. 4-bedroom manager's residence. Excellent lease, reasonable rental in relation to revenue. Price \$1,100,000. Athol McCully 027 433 8052. Ref 10380.

Businesses with Real Estate/Rural

LIVE THE GOOD LIFE – LIFESTYLE PLUS REAL INCOME! 6.6ha lifestyle property with a modern 4-bedroom home, plus a fully established hydroponic lettuce and baby salad leaf production facility, near Rangiora. An excellent opportunity with real earning capability, and ability to grow the business further. Price \$1,600,000. Athol McCully 027 433 8052. Ref 15324.

Construction Industry

NOT YOUR USUAL BUILDING FRANCHISE. CHCH NORTH.

Build7 is looking for passionate new franchisees. You bring attitude, enthusiasm and self-belief – the rest is taken care of by the Build7 team and tested systems. A Build7 franchise gets you a comprehensive, low-overhead business package, marketing programme, full support and land developer relationships. Price \$155,000. Graham Hoffman 09 5556030. Ref 16207.

NOT YOUR USUAL BUILDING FRANCHISE. CHCH SOUTH.

Build7 is looking for passionate new franchisees. You bring attitude, enthusiasm and self-belief – the rest is taken care of by the Build7 team and tested systems. A Build7 franchise gets you a comprehensive, low-overhead business package, marketing programme, full support and land developer relationships. Price \$155,000. Graham Hoffman 09 555 6030. Ref 16206.

Franchise

HIGHLY PROFITABLE TOP BRAND SANDWICH FRANCHISE.

Well known and respected worldwide. Innovative menu options and state of the art ordering systems. Renowned for quick service, and fresh products. Awarded most trusted brand for 2nd successive year. Well trained staff; excellent well maintained premises and equipment. Price \$620,000. Brian Pankhurst 021 334 865. Ref 16268.

"A SHEER DELIGHT" This very profitable Bakers Delight store is located in the Christchurch area. Bakers Delight is the world's largest franchise bakery. Strong brand with proven franchise system. Full training is provided with ongoing assistance. Easy to operate. Experienced staff. The business is priced realistically. \$ POA. Brian Pankhurst 021 334 865. Ref 15850.

Manufacturing/Import/Export/Wholesale

PROVEN ESTABLISHED BUSINESS WITH PROSPECTS! Long-established Christchurch supplier of quality cut flowers, foliage and floristry goods. Loyal clientele, including some niche markets. Ideal opportunity for a couple to operate with some part-time assistance, and owners can expect a good annual income. Price \$189,000. Athol McCully 027 433 8052. Ref 15227.

Retail Food/Hospitality/Superettes

ALPINE CAFÉ & TAKEAWAY. Great position great reputation! The longest established Cafe and Takeaway in Twizel! Trades as the café from early morning until 4.00pm and as a takeaway after 4.00pm. Easily run by the owner with a number of casual staff as required. Steady turnover and profits. Price \$165,000. Brian Pankhurst 021 334 865. Ref 15147.

Retail General

HOME WATER FILTRATION SYSTEMS CHRISTCHURCH. Total Home Water filtration systems – direct sales to homes and small businesses. Business model supports profits of \$500,000 per annum. Low set up cost, exclusive territory, latest systems and ongoing support from the HRV head office including lead generation. Price \$20,000. Rudy Kokx 09 5556042. Ref 16725.

SOLD. DIVE INTO THIS – EASY TO MANAGE BUSINESS. Long established, highly successful retailer and service provider of well-known products and services. High profile main road location. Recently refitted shop premises. Turnover and profits have rebounded well since 2011. Asking price includes all stock and plant. Training provided. Price \$500,000. Brian Pankhurst 021 334 865. Ref 15570.

Services/Professional

PROFITABLE RETAIL SERVICE BUSINESS, HUGE POTENTIAL. Christchurch-based with excellent year-round cash flow, superb location, no local competition, and real growth potential. Experienced staff. A good lease and reasonable rental. This is a "must-see" for those seeking an excellent business! Showing very good year-on-year growth, with outstanding prospects. Price \$399,000. Athol McCully 027 433 8052. Ref 15609.

ELECTRICAL CONTRACTING – SPARK YOUR INTEREST! Well-known long-established electrical contracting business, with bonus heat pump and appliance sales and service, based in Timaru. An excellent established business with real potential for further expansion - create your own electrical storm! Price \$399,000. Athol McCully 027 433 8052. Ref 14079.

URGENT SALE. FIREWOOD SUPPLY. Long-established, North Canterbury supplier of high grade firewood. Large base of very satisfied customers. Easy to operate. Good returns with year round sales. Well maintained equipment. This business will need relocating (large paddock and shed is all that is required). Price \$100,000. Brian Pankhurst 021 334 865. Ref 15581.

HOME BASED – FOR YOU? Great small business opportunity in Christchurch. Office related, recognised long term supplier of specific niche market products. The main activities are calling customers, filling orders, quotes, and overseeing larger deliveries/product installs. Requires relocating (double garage sized area plus an admin area). \$PBN. Chris Bryant 027 228 5688. Ref 16401.

SOUTHLAND/OTAGO

Accommodation/Tourism

KEY DUNEDIN LOCATION, EXCELLENT MOTEL. Superb 20-unit motel with excellent mix of unit types in Dunedin. Recently completed refurbishing this well-located motel. The location, combined with membership of a national referral group, attract guests on a year-round basis. 3-bedroom manager's residence. Long secure lease in place. Price \$850,000. Athol McCully 027 433 8052. Ref 15636.

FREEHOLD GOING CONCERN MOTEL. ATTRACTIVE PRICE! In Palmerston, a delightful Otago town, just over 30 minutes' drive from Dunedin! Well located, 10-unit motel with 3-bedroom owner's residence. The business revenue has been remarkably consistent over the last three years, and appears well-poised to continue. Price \$695,000. Athol McCully 027 433 8052. Ref 12609.

QUEENSTOWN MANAGEMENT RIGHTS. The business owns the exclusive management rights to twenty one 1, 2 and 3 bedroom, well equipped, individually owned apartments located in central Queenstown. Ongoing contract with a major Australian wholesaler provide constant bookings all year round. Price \$985,000. Tom Richardson 027 516 7777. Ref 14971.

ACCOMMODATION & ECO TOURISM. CATLINS. Mohua Park is a splendid 14ha property and includes the integrated Catlins Wildlife Trackers business. Currently returning a good income as tourist accommodation and Catlins eco tour base. Many possibilities for expansion. Historic homestead owner's/manager's residence. Price \$800,000. Tom Richardson 027 516 7777. Ref 14721.

FIRE SALE "OWNER BURNT OUT" A licensed tavern with public bar area, a garden bar, spacious dining room and conference facilities. 3 motel/cabin style units with planning for more. Powered campervan sites. 3 titles totalling over 4000m² of commercially zoned freehold land. 3 bedroom owner's accommodation. \$PBN. Tom Richardson 027 516 7777. Ref 13787.

SOUTHLAND HOTEL. Freehold going concern hotel with two bars. The guest accommodation consists of 10 rooms, plus separate backpackers bunk rooms. 3 bedroom owners' accommodation and garage on a separate title, adjacent to the hotel property. Located at the heart of the Five Rivers outdoor recreational region. \$690,000. Tom Richardson 027 516 7777. Ref 13724.

CENTRAL OTAGO MOTEL. Good road frontage. Freehold Going Concern Motel comprises of 8 units: 5 x two bedroom units, 1 x studio unit and 2 x one bedroom units. Large garage-workshop, well equipped laundry and good front-office facilities. Plenty of space on site for further development. Price \$620,000. Tom Richardson 027 516 7777. Ref 11909.

Automotive/Transport/Distribution

SERVICE INDUSTRY TOP PERFORMER \$200K + SURPLUS. A top performer in an iconic brand franchise. Year on year growth. The group's database generates high volume repeat business. Easily managed, cash rich and highly profitable. And it's located in one of NZ's fastest growing holiday destinations. Price \$380,682 + Stock. Basil Badenhorst 09 555 6021. Ref 14219.

Businesses with Real Estate/Rural

LIFESTYLE & INCOME/FREEHOLD NURSERY. Well-established wholesale plant nursery complete with 3 to 4-bedroom home and outbuildings on a delightful 7,000m² site handy to Oamaru, North Otago. Consistent income and profitability from easily-operated business. Suitable for a couple with part-time seasonal staff. Price \$475,000. Athol McCully 027 433 8052. Ref 13811.

Retail Food/Hospitality/Superettes

DOMINOS PIZZA IS COMING TO MOSGIEL! Dominos new look store at great site in Mosgiel. Dominos seek a motivated buyer to operate this. Dominos provide the training. Investment includes franchise fee, training and set up. Price \$500,000. Laurel McCulloch 09 555 6034. Ref 15845.

DOMINOS ABSOLUTE OPPORTUNITY. Owner operator to take over company store in Oamaru. Entry level pricing and vendor finance possible. Dominos is a top product with top franchise support. Price \$150,000. Laurel McCulloch 09 555 6034. Ref 14321.

NATIONWIDE

Education/Training

ENGLISH LANGUAGE SCHOOL. RE-LOCATABLE. The sale is for the Business Licence and Curriculum only. Fully NZQA Registered. Language courses at different levels of study. Approved by Immigration NZ. The proposed buyer must be NZQA approved before the purchase can be finalised, Vendor will help with this. \$PBN. Chris Bryant 027 228 5688. Ref 16586.

Franchise

JUST CABINS. Available in a number of areas throughout NZ. If you are looking for a good return on your investment with minimal time input these franchise areas should be seriously considered. Only working minimal hours per week. Price From \$175,000. Grant Jacobson 0274 540 432. Ref 13427.

HIGH MARK HOMES. Over 40 years building NZ Homes, High Mark Homes offers an excellent opportunity to a builder wanting to get off the tools. The licensor is offering good transitional support to ensure a smooth business establishment for all new licensees. There are plenty of licenced areas available throughout the country. Price \$45,000. Leath Craig 027 290 1122. Ref 12671.

Retail General

FISHING SHOP IN A BOX. Exclusive licence opportunities available across NZ. Tacklebox has reinvented the wheel, launching re-locatable fishing retail outlets, which are placed in strategic locations during the fishing season and then stored during the 'off season'. Price \$88,000. Peter Redward 0274 920 453. Ref 14736.

TOYWORLD - PRIME AUCKLAND LOCATION. Looking for new owner operators with a passion for retail, for locations nationwide. An opportunity to be part of an international brand with strong buying power, an excellent marketing programme and head office support. Join the largest chain of speciality toy stores in NZ. The toy business is a dynamic and fun industry. Price 375,000. Nick Stevens. Ref 13917.

GUTHRIE BOWRON- FRANCHISE OPPORTUNITIES. Franchise area opportunities now in available in Auckland. A leader in providing mainstream NZ with decorating advice, knowledge and products. Offering strong trade relationships, unique product,

trusted brand, strong system support, national marketing activity and a clear market positioning. Price \$500,000. Nick Stevens 021 641 978. Ref 16202

Services/Professional

ADVERTISING. OPERATE FROM HOME. PART TIME. Well-established standalone advertising business providing tourists/travellers looking for sightseeing attractions, shopping, restaurants, entertainment and local services. A superior colourful card presented in smart professional display stands located in major hotels. Operated from home, anywhere in New Zealand. Price \$35,000. Barry McFedries 021 873 243. Ref 16500.

MASTER FRANCHISE FOR SUCCESSFUL INTERNATIONAL BRAND. JAN-PRO, commercial cleaning experts. Become the Master Franchisee for New Zealand. You will need a passion for people, drive to succeed and an understanding of the Master franchisee role. Comprehensive training is part of this package. Price \$100,000 (AUD). Laurel McCulloch 09 555 6034. Ref 16142.

INVOICE DISCOUNTING. HUGE OPPORTUNITIES! - Do you have sales and good relationship skills? Are you hungry and motivated? The Master Franchisee says let me show you how to earn \$100,000 plus p.a for an investment of \$49,500 plus GST plus working capital. Specialists in providing working capital & fee-effective funding solutions. Price from \$49,500 plus GST plus working capital. Nick Stevens. Ref 11743.

THE ALTERNATIVE BOARD - Seeking franchisees to facilitate peer board meetings and provide executive coaching to local business owners. You will have a proven track record in business, either as an executive within a larger organisation, or a business owner or a consultant or a coach. Limited number of exclusive territories in NZ. Each area encompasses approximately 9000 businesses. Price 100,000. Nick Stevens. Ref 16273

Technology/Computer/IT

PASSIONATE ABOUT GOLF? The business is a unique locally designed golf vending kiosk with the latest eftpos technology, wireless data telemetry, automated scorecard dispenser system and online 'real time' web access and touchscreen advertising. This is a real passive income earner that can be controlled remotely from literally anywhere. Price \$110,000 + GST (if any). Nols Bertram 027 238 1450. Ref 15239.

SOFTWARE SOLUTIONS. SALES & DISTRIBUTION. Huge market opportunity for this proven and superior complete business solution. This fully integrated, and easy to use software has been designed by experienced professionals who have provided business owners with a means to enhance business performance. Operate from anywhere in New Zealand. Price \$740,000. Barry McFedries 021 873 243. Ref 16827.

DID YOU INVEST IN XERO? Software business in Hot eGRC (Governance, Risk, Compliance) space poised to enter the global market with a proven, field tested, SAAS (cloud based) solution with an extensive, current, prospect pipeline in NZ. Up to 75% of the company may be available and early incremental investment is welcome. Price Up to \$15,000,000. Elaine Ford 0274 459 852. Ref 17026.

INTERNATIONAL

Accommodation/Tourism

FIJI THE DOOR IS OPEN. It is your chance to be involved at the cutting edge of what is possibly the most incredible forward step in the Island based tourism market. You now have the chance to become an investor rather than take the whole project. Price \$3,500,000. Terry Newson 027 459 5718. Ref 16008.

GOLD COAST, LIFESTYLE WITH HOME & INCOME. Golden opportunity to purchase your own home and income with management rights on the magnificent, sunny Australian Gold Coast. Large family residence with double garage. \$180,000 + PA income from part time management role with permanent residents and renters with plenty of leisure time for golf etc. Price SAUD1,250,000 Max Heron 09 5556037. Ref 13658.

MANUFACTURING WITH VENDOR FINANCE. Large manufacturing complex in Malaysia with worldwide Patents on Technologies used to assemble this unique product and export to Middle East Countries. Potential Sales over USD 100,000,000. Vendor Finance available on a deposit of USD 350,000,000. Robin 021 968 779. Ref 14203.

How much is your business worth?

\$ [] [] , [] [] [] , [] [] []



Establishing the true value of any business is a complex process where financial performance is considered in context with many other, more subjective factors.

Identifying and quantifying these factors can have a significant impact on buyer appeal, greatly affecting the final sale price.

Valuing your business is just one area where LINK can provide sound, professional advice based on our extensive experience.

It's all set out in the LINK guide to managing the sale of your business.

Compiled by industry experts, the guide provides a comprehensive overview of all the steps, from grooming through to settlement and handover.

It gives insights on how you can manage the process in a planned, orderly manner, ensuring that uncertainty is avoided and the best price is achieved.

For your FREE guide, or a confidential appraisal of your business, call 0800 546 528.



The authority on selling businesses

0800 546 528 | linkbusiness.co.nz

LINK NZ offices are licensed REAA08

More local business bankers means more local business.

We've got over 600 experienced business bankers, who are now in more places around New Zealand. And with more bankers on the ground with local knowledge, we can offer the service and support to help you and your business succeed.

To get in touch with your local business banker
call 0800 269 249 or visit your local ANZ branch.