

# Businessbroker

The authority on buying and selling businesses

UNITED STATES EDITION, ISSUE 10

## What Kind of Business Buyer are You?

Introducing the LINK  
New York City Office

Buying a Business?  
Do Your Homework

Selling an Existing  
Franchise Business

Why a Startup May  
Not be the Best Way  
to Start Up Your  
Business

New LINK Brokers



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Businesses inside  
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The authority on selling businesses



# Benefits of Using a LINK Business Broker

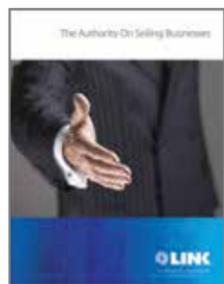


"We know how to create and roll out an effective, tailor made marketing strategy for your business. By marketing widely we will increase the possibility of multiple offers and attain the best price for your business. We are the largest business brokerage and have the biggest reach nationally and internationally, including **New Zealand, South Africa, Australia** and the **Philippines**. In order to deliver the best possible service, we have specialized business brokers. Our long history in business brokering and our strict quality control measures including peer reviews ensure that your business is presented accurately and that liability is minimized, and that the sales value achieved is maximized."

## LINK Marketing

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We will prepare a comprehensive, well presented Information Memorandum that will only be provided to capable buyers who have signed a confidentiality agreement with us. Our view on protecting your company's information is uncompromising.



## LINK Information Technology

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Our powerful online search engine advertises business opportunities without disclosing confidential information.



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Selling a business can take considerable time and commitment in order to achieve the best possible price and we can do much of that time-consuming work for you. Our brokers activities are regulated by the local State Department of Real Estate. They are also governed by our own code of conduct and our strict internal policies. You have the comfort of knowing you have someone experienced in selling businesses, who knows your industry, the current market and will have an educated "opinion on the value" of your business. And finally, brokers have access to a vast network of capable potential buyers.

**"40 Offices in 5 Countries"**

## Business Broker Magazine

LINK publishes its own magazine, Business Broker three times a year.



## LINK's Monthly E-Newsletter

Sent only to those who have registered on the LINK database.



## LINK's Marketing Material

The industry's finest!



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## Businessbroker

The authority on buying and selling businesses

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Our commitment to excellence has helped forge our reputation as industry leaders, and that is why we are confident to state that we are –

**"The authority on selling businesses"**



# Welcome From the Principal

Ron Hottes is the Principal of LINK United States. Competitive and solutions focused, he is also acutely aware of the value of long term relationships in business.

If you would like to join LINK United States contact **Ron** at 844-840-5600 or [ron.hottes@linkbusiness.com](mailto:ron.hottes@linkbusiness.com).

## Buying a Business

Yes, buying a business contains risk, just like smoking cigarettes, eating food, dating/marrying, driving on the freeways, flying on airliners, riding on a bus, etc. But buying an existing, proven business will contain less risk than working for someone. Without taking the risk of owning your own business and working for someone you are open to that needed suffering, and getting through it, you will spend years on a gerbil wheel, never getting anywhere. The solution, buy your own business.

There are 2 ways to buy a business, either as an Asset Purchase or as a Stock Purchase.

### Asset Sale

- Purchasing the tangible and intangible (goodwill) assets from a corporation, partnership or sole proprietor
- Normally consists of any furniture, equipment, trade fixtures, leaseholds, leasehold improvements, contract rights, business records (including customer lists), licenses, franchises, goodwill, covenant not to compete, trade secrets, trade names, telephone numbers, supplies, workforce in place, work in progress and inventory. Does not include cash, accounts receivable or accounts payable.

### Stock Sale

- Purchasing the corporate stock or LLC shares from the owners . Normally includes everything on the balance sheet – assets and liabilities (personal liabilities – loans from owners and revolves guaranteed by the owners are normally removed)

Each method has its own advantages and disadvantages; here is a summary of the two different methodologies:

### The advantages and disadvantages to an Asset Purchase

#### Advantages

- No legal liability for the corporation prior to the purchase
- No liabilities for employees
- Costs paid for the assets are depreciable
- "Clean" credit, reputation, workers comp, etc.

#### Disadvantages

- No established credit
- Rehire the employees
- Negotiate transfer of leases & contracts
- New licenses

- Operating Capital Required
- Must pay sales tax on the FF&E (Furniture, Fixtures & Equipment)
- Must comply with Bulk Sales Code in some states – additional time to close and mandatory public notification of sale

### The advantages and disadvantages to a Stock Purchase

#### Advantages

- Established credit
- Many times, no or minimal operating capital required
- Leases are in place
- Contracts are in place
- Employees are in place with worker's comp rate established
- Licenses are in place
- No public notification of the sale
- No sales tax on the FF&E
- No deposits required
- Corporation, tax & employment numbers & documentation in place

#### Disadvantages

- Legal liability for the corporation prior to the purchase
- Assets are normally fully depreciated
- Sometimes the concept of buying stock is a hard sell to your advisors

If you want to make the most out of your life? Embrace the risk of owning your own business and being your own boss. It will set you free and put you on a path to peace and happiness.

If you would like more information or want to sit down and talk about buying a business, please call LINK Business.

Sincerely,

**Ron Hottes**

Principal

LINK United States

# Introducing... New LINK Brokers

Visit [linkbusiness.com](http://linkbusiness.com) for further information on LINK brokers, businesses for sale and industry related advice

### LINK San Diego Office



#### Robert Krenz - Business Broker

M: (858) 452-3000 E: [robert.krenz@linkbusiness.com](mailto:robert.krenz@linkbusiness.com)

Robert comes from a diverse background in Engineering, Manufacturing and Management within the Aerospace and Commercial community. He successfully transitioned from corporate as a Sr. Program Manager to consulting with several companies to achieve smooth program efficiencies and profitability. Robert has also owned several businesses in San Diego giving him a unique understanding of business ramp-up and requirements for sale.



#### Ron Piri - Business Broker

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Ron is a seasoned sales and marketing professional with over 25 years of experience in multiple industries. Ron began his career in Real-Estate sales in 1998 doing home loans for New Century Mortgage. Ron then moved on and opened several businesses. Ron's extensive experience in sales, financing, and having owned and operated businesses makes him a well-versed business broker.

### LINK St. Louis Office



#### Keith Carver - Business Broker

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Keith has a Bachelor's of Science Degree in Business administration from Millikin University, and played 4 years of college football at Millikin. He has over 35 years of experience working with small and medium sized businesses as an employee, vendor, and consultant. He enjoys music, college sports, and watching his son play baseball. He looks forward to working for both buyers and sellers.

### LINK Dallas Office



#### Douglas Hoang - Business Broker

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Douglas has over 15 years' experience in the financial services, oil & gas, and IT/IS sectors assisting businesses, institutions, and individuals achieve their goals. Douglas has been employed by Thomson Reuters, JPMorgan, Morgan Stanley, State Street, several security firms, and an early-stage Internet venture firm. Douglas has an MS in Finance from the University of Texas at Dallas.



#### Ray Hodges - Business Broker

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Ray has over 25 years of corporate IT experience in the following industries: Financial Services, Insurance, Direct Sales, Telecommunications, Call Centers, Pharma, State Government, Transportation, Higher Education, Semiconductors, Reverse Mortgage, Banking, and Aviation. Ray is a business owner for over ten years providing business advisory, cost remediation, retirement and wealth management services to business owners and individuals.



Become a business broker in the LINK network, and be part of the most innovative and largest business broking group

At LINK we give you the training, support and technology you need to succeed, seek your full potential to tackle the challenges. LINK is an environment where you are rewarded for your hard work. If you are good at networking and creating relationships, then Business Broking is a career that will open doors for you and allow you to succeed at an unlimited pace. With offices across the United States, New Zealand, Australia, South Africa and the Philippines. LINK is proud of its growth and market dominance - based on results and integrity.



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**LINK**  
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**Introduction to the  
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It is a pleasure to introduce our newest member to the LINK USA Team. Kingsley Allison (pictured), Principal of the LINK New York City Office (LINK NYC). He has set up his LINK office in Westchester County, New York. He resides in White Plains, with his family. Kingsley holds a MBA degree in Business Administration from Dowling College and masters in Radio and Television from Brooklyn College.

Kingsley has a technical background with over 25 years' experience in Broadcast production and engineering. Providing technical infrastructure support for 24/7/365 live television stations.

Link Business NYC is located in the village of Hawthorne within the town of Mount Pleasant in Westchester County. Hawthorne lies

near the geographic center of Westchester County. Westchester County is one of the most centrally located counties in the New York metropolitan area. The county is positioned with New York City and Long Island to the south, Putnam county to the north, Fairfield County, Connecticut to it east, Rockland county and Bergen County, New Jersey to the west. Because of its location, Link Business NYC is positioned to service Bergen County New Jersey, all of New York and Fairfield County Connecticut.

Kingsley specializes in retail, manufacturing, industrial supply and service related businesses.



**Become a Business Broker in the LINK network,  
and be part of the **Most Innovative** and  
**Largest** International Business Brokerage**

**If you would like to join LINK as a Business Broker please contact us  
for a face to face meeting at one of our United States offices**

**844-840-5600 linkbusiness.com**

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**What Kind of Business Buyer Are You?**

You've decided it is time to have your own business. Your options are: start a business from scratch, buy a new franchise, or buy an existing business. We believe that buying an existing business makes sense for the following reasons:

- It is a proven business with a proven product or service
- Purchase price includes Seller's training, support, and experience
- Typically, easier to obtain bank loan/SBA funding as track record and history of earnings
- Greater probability for success

If you have decided to purchase a business, the type of business you purchase should match you, your personality, and the lifestyle you wish to lead!!

Are you highly independent, comfortable with more risks, visionary, and enjoy being the king/queen? Typical entrepreneurial buyers been executives in a corporation. They have an average age of 30-55, average income of \$50,000 to \$3,000,000 and cannot exist for a year (or more) without an income.

Advantages of buying an Existing Entrepreneurial Business:

- Immediate income (cash flow) on day 1
- Established customer base
- Established relationships & credit with vendors
- Trained employees
- Established reputation
- 100% return on your investment in first year\*
- Opportunity to grow the business & make more money
- Something to sell when you are ready to move on!

\*if the down payment is 1\*SDE (sellers discretionary earnings)

Are you somewhat conservative, open to expert guidance, methodical, likes to mitigate risk when possible, and enjoys interacting with others who have the same experiences? Typical new franchise buyers have been employed in the Management level of a corporation. They are

between 35 and 50, have an average income of \$45,000 to \$75,000, and can live for a year (or more) without any income.

Advantages of buying a NEW franchise business:

- Known name means instant recognition
- Proven product or service
- Ongoing support means Buyer is in business for him/herself but not by him/herself
- Operating system in place – all the mistakes have already been made!
- Training by the franchisor
- The availability of franchisor financing and SBA lending
- Royalties paid (typically 4-8%) should more than cover expenses of a general manager, marketing manager, advertising manager, customer support team, etc.

If neither of these categories, fit your personality, don't worry. In addition to NEW franchises, there are franchise resales. These merge the advantages of both – from income on day one to ongoing support!

The opportunity should match your goals, both present and future. There are no right or wrong business opportunities. Simply ones that will better fit your needs. This will allow you and your LINK Broker to focus your time and energy in finding the right business for you.



**Lisa Riley - Principal at LINK Phoenix**  
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Lisa Riley is the Principal of LINK Phoenix and the current Vice Chair of the Arizona Business Brokers Association and Board Member of International Business Broker Association (IBBA). She has earned her doctorate and certifications from the Arizona Business Brokers Association (Certified Business Broker-CBB) and the International Business Brokers Association (Certified Business Intermediary-CBI). With a focus on linking buyers and sellers, she utilizes her expertise to provide solutions to problems and simplifies the transaction process.

# Why a Startup May Not be the Best Way to Start Up Your Business

You have an entrepreneurial spirit and find yourself up late at night full of ideas and inspiration. You have spent hours and hours honing and refining this idea. You have been saving your pennies for this very moment. The moment you make the jump into your new venture and transition from employee to employer. Let's face it, this jump is scary, costly, risky and comes with no safety net!

Most startup companies that make it through the startup phase and live to become a successful company will tell you one thing they underestimated and that is the CAPITAL they needed in order to grow their business. The number one reason that startups fail is due to being inadequately capitalized. Startups offer big risks, large initial costs, and building a customer base and revenue stream takes time. When time=money, it is hard for startup companies to be patient.

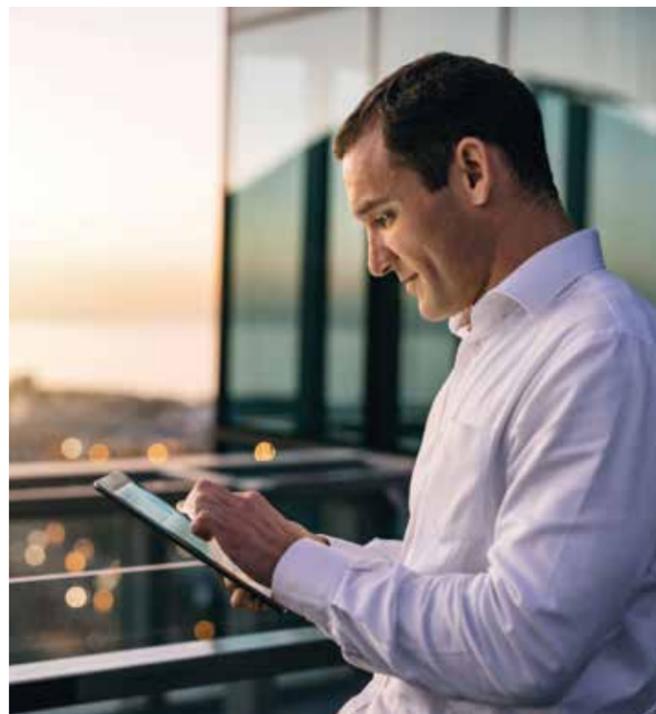
Why not mitigate your risks? One path that may offer you less resistance and more success is to buy an already established business. Of course there is no business out there quite like the one you have in your head, however buying an existing business and then slowly implementing strategic changes and growing that business into the business of your dreams is a much less risky endeavor. Large companies often choose the path of growth through acquisitions as opposed to growing organically as it mitigates risk and accelerates growth. Buying an existing business comes with several advantages:

## LESS GROWING PAINS

While you may pay a little bit more up front for an established business, you are buying a platform that has already gone through and survived the growing pains. The infrastructure is already in place so time can be spent focusing on growing sales rather than building the foundation. When you acquire a business you acquire its talent, and great employees are critical to the success of a business.

## COST/FINANCING

Some would argue that buying a business is too costly and view a startup as less costly up front. The truth is that startup costs, over the time it takes to get the company to be cash flow positive, can often exceed the amount of money that buying an established business would require. Although there have been a few success stories of people raising capital for startup business through crowd funding etc., it is challenging to finance a startup through conventional banks. Banks may not lend money to startup companies unless they have and are willing to leverage personal collateral that they can use to mitigate the risk. SBA loans have hefty requirements and startups may not qualify as they prove too risky for the banks. If you find a healthy business to acquire, that has cash flow and a proven concept, banks are much more likely to finance such business acquisitions.



## CUSTOMERS/CLIENTS

The business you acquire already comes with a built in customer base. Customers= money and support, and having a base to build from as opposed to having to begin from scratch is invaluable. With the purchase you are acquiring an already captive audience to pitch your improved products or services to. It is much easier for an entrepreneur to slowly change and improve on an already proven concept than to grow a company from its inception.

## REVENUE/CASHFLOW

Buying an existing business means that you are not starting from \$0 in sales, but rather you are acquiring the current revenue streams of the business. If you acquire a healthy business (which I recommend) the business is already making money on Day 1. You can now focus on growing an already successful business and growing the bottom line as opposed to creating the bottom line. Most startup companies lose money the first year and most start up owners end up not taking a salary because there isn't one to take. Buying a business that already has positive cash flow allows for a more comfortable platform for you to begin.

In conclusion, the advantages of buying an existing business far outweigh the disadvantages of starting up a business. Contact a LINK Business Broker today and make your dreams of owning your own business a reality.



**Caroline Guidi - Principal at LINK San Diego**

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Caroline Guidi is a licensed business broker and principal of the LINK business San Diego office. Prior to opening the LINK San Diego office, Caroline spent many years managing high end country clubs/tennis clubs. Caroline specializes in country clubs, fitness, hospitality and leasing transactions.

She is a graduate of Loyola Marymount University with a degree in Political Science.



# Buying a Business? Do Your Homework

*Words of Wisdom from Ron Hottes - LINK USA Partner*

## What to ask when buying a business

You are ready to buy a business – but have you done your homework? You wouldn't rush into buying a house without having it inspected. The same goes for buying a business. Don't rush into it without making sure you have all of your questions answered.

Working with experts in the business brokerage field will help you cover your bases. A certified business broker can make sure you are not only getting the answers you need, but that you are asking the right questions to make a sound decision.

Inspiring entrepreneurs ask several questions when purchasing a business:

- **Do you understand the business?** More to the point, do you understand how the business makes its money and how it spends money to pay the expenses? Do you understand the seller and his/her management style? Can you emulate the seller? Most business acquisitions that fail, fail because the buyer goes in and starts making wholesale changes. To insure your success you will need to emulate that seller until you fully understand the business before making any changes.
- **Why is the seller selling?** Be sure that the answers you hear are reasonable and consistent with what a seller is telling you. If a seller says they are selling because of boredom and sales have been declining, you might want to investigate a little further and make sure there isn't something else to be concerned about.

- **What is the business worth?** Your broker should have recast the earnings to show the seller's discretionary earnings and with this information you and your broker can do a quick cash flow analysis to come up with a fair price for the business.
- **Have there been any major issues with employees and/or customers?** Knowing how the employees and customers perceive a company will give you insight into the probability of the company's success in the future. Knowing this information is important because it gives you an honest look at what you will be walking into as the new owner.

A certified business broker can be a valuable partner in facilitating the buying process. No business will be perfect. The important thing is to find a business that best meshes with your skills and expectations you set. The talent, knowledge and new ideas you bring will enhance your new business.



**Ron Hottes**

Ron Hottes is the Principal of LINK United States. Competitive and solutions focused, he is also acutely aware of the value of long term relationships in business.

**If you would like to join LINK United States contact Ron on 844-840-5600 or ron@linkbusiness.com**

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# Selling an Existing Franchise Business



The fundamentals of valuing, listing and selling a franchise owned business are the same as selling any independently owned business and may be more appealing to the right buyer.

The basics of a franchise business opportunity still hold true. Franchisors offer a 'template for a franchise owner's success'. The franchise business model can save 2-5 years of time and profitability to an owner that values a shorter learning curve. It is an opportunity to have an industry expert for a 'business partner' for the cost of royalty and ad fund requirements vs. a full 40% or more that most business partners require. The biggest difference in a franchise sales transaction is that additional time is required since Franchisors usually mandate an approval process for new franchise owners. Franchisors will also have training requirements for new franchise owners as well as additional transfer fees to the transaction. A Franchisor may also have a first right of refusal on any opportunities to purchase a business from an existing franchise owner. The Franchise Agreement will address all of these areas of concern.

There are usually special financing terms and conditions available to a new franchise business owner when a franchise business is first formed or opened with an owner due to the strength of the franchisor. Once opened and operated, the new business is treated the same as any existing business. The financial performance playing field becomes level for the franchise owner to stand on their own financial merits. Financial resources then treat a franchise business and non-franchise business equally from a financial perspective and valuation.

For a strong franchise operation, they may have an advantage riding the 'corporate coat tails' if the parent company is well respected in a market or publicly traded with good financial reviews. The branding

strength that a franchise offers in this situation may put them at an advantage over an independently owned business in the same industry. That fact along with strong financial performance and an existing staff/team of employees who operate it, offers compelling reasons for a prospective buyer to move forward with an offer and purchase.

Owner operators of independent or franchise owned businesses will agree that a strong desire is necessary to own a business in any industry along with a strong business plan and operational team. However a franchise model might shorten the learning curve, save time for the right owner/operator and make them profitable more quickly than an independent business.

#### James William - Business Broker at LINK

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James is an active franchise owner and business broker for the past many years. He has also worked in franchise development with two different Fortune 500 companies. Article 704 released on 7/25/2017, all rights reserved

# BUSINESS OPPORTUNITIES

Here is a selection of businesses LINK has for sale. For more business opportunities visit [linkbusiness.com](http://linkbusiness.com)

## THE LINK NETWORK

We have offices with dedicated business sales professionals across the United States, New Zealand, South Africa, Australia and the Philippines.

### LINK United States - [linkbusiness.com](http://linkbusiness.com)

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 Bay of Plenty & Waikato  
 Christchurch & South Island  
 Northland  
 Wellington

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### LINK Philippines [linkbusiness.ph](http://linkbusiness.ph)

Manila

### LINK South Africa [linkbusiness.co.za](http://linkbusiness.co.za)

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Cape Town CBD and West Coast	Johannesburg North
Centurion	Johannesburg Port Elizabeth
Durban West	South East
East London	West Rand



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[linkbusiness.com](http://linkbusiness.com)

LINK's powerful online search engine advertises business opportunities without disclosing confidential information. Anyone looking to buy a business in the United States, New Zealand, Australia, South Africa or the Philippines will quickly find the LINK site.

Call today to find out how LINK can assist with preparing your business for sale **844-840-5600**

\*total number that includes linkbusiness.com, linkbusiness.co.nz, linkbusiness.co.za, linkbusiness.com.au, linkbusiness.ph

### LINK United States

3711 Long Beach Blvd., Suite 900, Long Beach, CA 90807, United States  
 For further LINK franchising opportunities please contact the Principal of LINK United States, Ron Hottes - [ron@linkbusiness.com](mailto:ron@linkbusiness.com)

**Import and Distribution Business** ref: LA3859



SDE: \$950,000  
Sales: \$10,000,000

This business was established over 22 years ago. They import small electrical appliances from China under their own brand name and sell to places like Lowes, Home Depot, and Walmart etc. Annual sales is over \$10 million. The asking price of \$4.25 million includes over \$3 million in inventory, about \$1 million net in accounts receivable and about \$200,000 in cash in bank. This reduces the effective asking price to about \$3 million. The ideal buyer would be someone familiar with import business from China and be able to communicate with Chinese manufacturers and also deal with customers in USA.

**Location:** Orange County **Asking Price:** \$4,250,000  
**Ved Sajjani** (714) 904-8457 / ved.sajjani@linkbusiness.com

**Incredibly Profitable Consumer Finance Lender** ref: LA03987



SDE: \$2,200,000  
Sales: \$3,966,319

Incredibly profitable Consumer Finance Lender with 55% net to owner! Title-loan company in Southern California has the most profitable yet. This company does 1,250+ loans per year on cars that are verified to be owned free and clear, holding automobile title as security. Loans are never larger than the Manheim Automobile Auction tracking value. Hence, all loans are completely secure. GPS devices are installed on the vehicles in case the borrower misses a payment.

**Location:** Los Angeles County **Asking Price:** \$8,000,000  
**Roger Civalleri** (310) 384-5665 / roger.civalleri@linkbusiness.com

**Top 50 National Remodeler/Cabinet Manufacture** ref: LA04060



SDE: \$1,200,000  
Sales: \$10,200,000

Over the last 20+ years this business has developed leading industry processes and procedures that has created an efficient and disciplined operation. This company designs, manufactures and installs with its own employees. They have dedicated countless hours to the concept "Coach-Develop & Train" an approach that has resulted in dividends significant towards employee retention and management strength. The growth experience by the company can be attributed, in part, to a number of stable and profitable regional industry leaders in the area such as Microsoft, Amazon, Boeing, Starbucks, Costco Alaska Airlines and many more along with one of the top housing markets in the country.

**Location:** Western States **Asking Price:** \$4,850,000  
**Jim Moazez** (562) 477-6657 / jim.moazez@linkbusiness.com

**High Performance After-Market Auto Parts Manufacturing Company** ref: LA04206



SDE: \$500,000  
Sales: \$5,100,000

Established in 1990, they manufacturer a wide range of products as replacements and upgrades for OEM (factory) Rubber bushings, mounts and parts. Each of their products is specially formed to exact specifications for resilience, performance and durability for the specific application. Their products are distributed through Auto parts stores through the U.S. They also have a 20,000 SF warehouse in Orange County. They will be relocating the warehouse close to the manufacturing facility. This will result in substantial savings (over \$250,000 per year).

**Location:** California **Asking Price:** \$2,995,000  
**Ved Sajjani** (714) 904-8457 / ved.sajjani@linkbusiness.com

**Aerospace and Defense Contract Manufacturing Company - AS9100 certified** ref: LA04014



SDE: \$590,000  
Sales: \$3,230,000

This manufacturing company makes parts and assemblies for seats in the aircrafts. It is a machine shop and sheet metal fabrication facility. Over 15,000 sq. feet. They provide contract manufacturing services in precision sheet metal, precision machining, assemblies and welded configurations. Current owner has owned it for 36 years. He is retiring. Will help with smooth transition.

**Location:** California **Asking Price:** \$1,200,000  
**Ved Sajjani** (714) 904-8457 / ved.sajjani@linkbusiness.com

**LA County Home Health Agency JACO Certified** ref: LA04036



SDE: Refer to Broker  
Sales: \$1,600,000

A JACO licensed, Medicare/Medi-Cal-certified provider of home health services and private pay. Founded over 20 years. Providing Registered Nurses, Licensed Vocational Nurses, Physical Therapists/Occupational Therapists/Speech Therapists, Dietitians in Los Angeles and Orange County. This Agency is contracted with the largest Hospital facilities in Los Angeles County. Owner ready to retire.

**Location:** Los Angeles County **Asking Price:** \$1,395,000  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com

**Dominate Your Market in an Established Business** ref: LA04211



SDE: \$208,000  
Sales: \$3,500,000

Announcing a 57 year old manufacturer with unique processes and superior quality. Find out if this precision tool manufacturing business could help bolster or expand your similar manufacturing business or if you would like to build this business and take it to the next level through the obvious growth opportunities. Some of the benefits of owning this business are immediate access to the industrial tool market, over 500 item product catalog. Trained staff with excellent supervision. New opportunities for worldwide business.

**Location:** Los Angeles County **Asking Price:** \$3,000,000  
**Simon Lusky** (310) 387-4480 / simon.lusky@linkbusiness.com

**B2B Digital marketing with \$5MM Revenues** ref: LA04220



SDE: \$999,150  
Sales: \$5,160,281

Acquisition opportunity for a recognized leader in the search engine optimization and pay-per-click (PPC) space. The company offers high quality local SEO services and manages Google Adwords campaigns for thousands of businesses across the United States and Canada. The company also offers a full suite of services for managing and optimizing online location data for its customers. All operations/development located in the USA.

**Location:** California **Asking Price:** Ask Broker  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com

## Businesses for sale - \$1 million plus

### Rare Opportunity in Springfield Illinois

ref: SL00024



SDE: Ask Broker  
Sales: \$433,409

Paris Cleaners & Furriers Inc. is 108 year old, 3rd generation, family owned and operated dry cleaning business. Business includes 15,000 SF plant, 3 retail stores, a delivery route and the owner's 2,250 SF home. Well maintained plant set up to service seven pick-up locations. Business provides laundry; dry cleaning; leather and suede cleaning; specialty cleaning for wedding gowns, pillows, down & feather bedding, plus drapes of all sizes; and a furrier cleaning service. Dry cleaning uses environmentally friendly reclaimable hydrocarbon cleaning process.

**Location:** Central Illinois **Asking Price:** \$2,200,000  
**Brennan Giesler** (314) 496-3281 / brennan.giesler@linkbusiness.com

### Financial Services Firm for Sale

ref: SL00023



SDE: \$554,491  
Sales: \$868,056

17 Year old Financial Services Group that specializes in financial planning, investment advice and portfolio management, money management, as well as insurance and annuities. \$90M in AUM and \$5M in fixed annuities. This is the perfect acquisition for a bank or financial institution looking to bring these services to their clientele and expand their offerings in the wealth management arena, especially for the under-served middle class. Current owner wishes to stay with the business and is open to arrangements that include minority partnership and/or employment.

**Location:** Greater St. Louis Area **Asking Price:** \$2,450,000  
**Julie Pumfrey** (636) 208-0753 / julie.pumfrey@linkbusiness.com

### Growing & Profitable Restaurant Equipment Restoration Business

ref: NYC0009



SDE: \$500,000  
Sales: \$7,572,592

New and used wholesale restaurant equipment. Cooking, refrigeration, food prep, counter-top, beverage, wash-ware, tables, pizza/bakery. All major brands. Growing niche in the commercial food service industry. Growth and financials proof is available.

Excellent highly visible location on busy main road.

Motivated seller - long term lease.

Qualified buyers will need to complete a non-disclosure agreement to obtain any detailed information.

**Location:** Bergen **Asking Price:** \$10,000,000  
**Kingsley Allison** (845) 500-6393 / kingsley.allison@linkbusiness.com

### National Service Company for Sale

ref: DL00003



SDE: \$952,000

Sales: \$3,300,000

A very profitable growing service business to a stable industry for the past Thirty (30) years is for sale. The services they provided are nationwide to this industry with long term commitments in place. The company has annual sales of over \$3,000,000 a year and growing, low costs and a SDE of over \$900,000.00 in 2015. Discretion is of high importance to the Seller during the selling process and only serious inquirers will be considered.

**Location:** Central Texas **Asking Price:** 4,250,000  
**Tom Diedrich** (214) 316-5882 / tom.diedrich@linkbusiness.com

### Profitable & Stable Pet Product Manufacturer

ref: SL00060



SDE: \$507,306  
Sales: \$1,465,964

Growing company with long history of success developing, manufacturing and marketing natural based products. They have built trust and loyalty with over 66,000 consumer sales in the last two years with their online brand, as well as having private label for over 100 companies in the last 4 years. Approximately 50% of sales come from the online brand, with the remaining 50% being private label customers. All products are consumables, so they are repeat business. Unlimited growth potential.

**Location:** Midwest **Asking Price:** \$1,997,000  
**Julie Pumfrey** (636) 208-0753 / julie.pumfrey@linkbusiness.com

### Master Franchise Opportunity - Pet Industry

ref: SD0031



SDE: \$507,319  
Sales: \$972,264

Major Acquisition opportunity to purchase this US Master Franchise in the pet industry with 150+ current franchisees. Company is well positioned for expansion of 100+ new franchisees. Franchisor has taken the inefficiencies out of the traditional business model, outlined in the FDD, and has implemented a streamlined and proprietary system which has resulted in a nationally and internationally recognized brand.

**Location:** Southern California **Asking Price:** \$2,000,000  
**Adam Gilman** (858) 449-9996 / adam.gilman@linkbusiness.com

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### Durable Goods Manufacturing Firm

ref: PH00034



SDE: \$240,500  
Sales: \$6,356,500

44+ year-old leading durable goods manufacturing firm located in the Southwestern US. Customer base includes government (city, county, State and contracts), private sector, web based retail (available) and current project backlog of \$1M+ in product commitments. Growth opportunities exist in excess capacity at two manufacturing plants. Limited competition. Experienced, tenured manager in place to continue operation of the business.

**Location:** Northern Arizona **Asking Price:** Accepting Offers  
**Lisa Riley** (480) 686-9031 / lisa.riley@linkbusiness.com

**Long Standing Brewery and Brewpub Equipment Manufacturer** ref: RL00036



SDE: \$50,000  
Sales: Refer to Broker  
The award-winning brewery has a product range to include malt extract manufacture, brewpub equipment manufacture, and in-house large scale brewing capacity. The business holds multiple patents and copyrights on intellectual property. The business has many hard assets: 20ft lauder tub, 13,000lb grain mill, multiple fermenting/storage tanks, steam boilers and large walk in refrigeration. Loyal employees and owner willing to train.

**Location:** Triangle Area **Asking Price:** \$1,500,000  
**David Buboltz** (951) 316-6301 / david.buboltz@linkbusiness.com

**Well Established Auto Repair and Tire Sales Business and Real Estate** ref: PH00049



SDE: \$108,119  
Sales: \$1,303,720  
20 plus year well established family auto business with more than 2 decades of goodwill, excellent reputation. Has 26 service bays, 13 lifts and a pit rack.  
Facilities: Business occupies 2 lots plus third attached lot (under lease)-35,200 SF (0.8 acre) with 18,375 SF covered space for offices, vehicle maintenance, repair and storage. An extensive list of equipment used in the business conservatively valued at \$166,565 is included in the price of the business.  
Includes: Real Estate-Appraised \$1.1M; FFE \$166,565; Inventory \$45,000

**Location:** Metro Phoenix **Asking Price:** \$1,399,000 includes Real Estate!  
**Lisa Riley** (480) 686-8062 / lisa.riley@linkbusiness.com

# Best Brand. Best People Best Results

LINK has grown from a small and local brokerage to the pre-eminent business brokerage in the world. With offices across the United States, New Zealand, South Africa, Australia and the Philippines, LINK is proud of its growth and market dominance - based on results and integrity.



The authority on selling businesses

**LINK United States**  
**linkbusiness.com 844-840-5600**

**Import and Distribution business** ref: LA3859

SDE: \$950,000  
Sales: \$10,000,000  
Established over 22 years ago. They import small electrical appliances from China under their own brand name and sell to places like Lowes, Home Depot, and Walmart etc. Annual sales is over \$10m. The asking price of \$4.25m includes over \$3m in inventory, about \$1m net in accounts receivable and about \$200,000 in cash in bank. This reduces the effective asking price to about \$3m. The ideal buyer would be someone familiar with import business from China, be able to communicate with Chinese manufacturers and also deal with customers in USA.  
**Location:** Orange County **Asking Price:** \$4,250,000  
**Ved Sajjani** (714) 904-8457 / ved.sajjani@linkbusiness.com



**Aerospace and Defense Contract Manufacturing Company- AS9100 certified** ref: LA04014

SDE: \$590,000  
Sales: \$3,230,000  
This manufacturing company makes parts and assemblies for seats in the aircrafts. It is a machine shop and sheet metal fabrication facility. Over 15,000 SF. They provide contract manufacturing services in precision sheet metal, precision machining, assemblies and welded configurations. Current owner has owned it for 36 years. He is retiring. Will help with smooth transition.



**Location:** California **Asking Price:** \$1,200,000  
**Ved Sajjani** (714) 904-8457 / ved.sajjani@linkbusiness.com

**Top 50 National Re modeler/Cabinet Manufacture** ref: LA04060

SDE: \$1,200,000  
Sales: \$10,200,000  
Over the last 20+ years this business has developed leading industry processes and procedures that has created an efficient/disciplined operation. This company designs, manufactures and installs with its own employees. The growth experience can be attributed to a number of stable and profitable regional industry leaders in the area such as Microsoft, Amazon, Boeing, Starbucks, Costco Alaska Airlines and many more.



**Location:** Western States **Asking Price:** \$4,850,000  
**Jim Moazez** (562) 477-6657 / jim.moazez@linkbusiness.com

**Dominate your Market in an Established Business** ref: LA04211

SDE: \$208,000  
Sales: \$3,500,000  
Announcing a 57-year old manufacturer with unique processes and superior quality. This precision tool manufacturing business could help bolster or expand your similar manufacturing business or if you would like to build this business and take it to the next level through the obvious growth opportunities. Some of the benefits are immediate access to the Industrial tool market, Over 500 item product catalog, trained staff with excellent supervision, New Opportunities for Worldwide Business.  
**Location:** Los Angeles County **Asking Price:** \$3,000,000  
**Simon Lusky** (310) 387-4480 / simon.lusky@linkbusiness.com



**Incredibly Profitable Consumer Finance Lender** ref: LA03987

SDE: \$2,200,000  
Sales: \$3,966,319  
Incredibly profitable Consumer Finance Lender with 55% net to owner! Title-loan Company in Southern California has the most profitable yet. This company does 1250+ loans per year on cars that are verified to be owned free and clear, holding automobile title as security. Loans are never larger than the Manheim Automobile Auction tracking value. Hence, all loans are completely secure. GPS devices are installed on the vehicles in case the borrower misses a payment.  
**Location:** Los Angeles County **Asking Price:** \$8,000,000  
**Roger Civalieri** (310) 384-5665 / roger.civalieri@linkbusiness.com



**LA County Home Health Agency JACO Certified** ref: LA04036

SDE: Refer to Broker  
Sales: \$1,600,000  
A JACO licensed, Medicare/Medi-Cal-certified provider of home health services and private pay. Founded over 20 years. Providing Registered Nurses, Licensed Vocational Nurses, Physical Therapists/Occupational Therapists/ Speech Therapists, Dietitians in Los Angeles and Orange County. This Agency is contracted with the largest Hospital facilities in Los Angeles County. Owner ready to retire.



**Location:** Los Angeles County **Asking Price:** \$1,395,000  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com

**High Performance After-Market Auto Parts Manufacturing Company** ref: LA04206

SDE: \$500,000  
Sales: \$5,100,000  
Established in 1990, they manufacturer a wide range of products as replacements and upgrades for OEM (factory) Rubber bushings, mounts and parts. Each of their products is specially formed to exact specifications for resilience, performance and durability for the specific application. Their products are distributed through Auto parts stores through the U.S.



**Location:** California **Asking Price:** \$2,995,000  
**Ved Sajjani** (714) 904-8457 / ved.sajjani@linkbusiness.com

**B2B Digital marketing with \$5MM Revenues** ref: LA04220

SDE: \$999,150  
Sales: \$5,160,281  
Acquisition opportunity for a recognized leader in the Search Engine Optimization and Pay-Per-Click (PPC) space. The company offers high quality local SEO services and manages Google Adwords campaigns for thousands of businesses across the United States and Canada. The company also offers a full suite of services for managing and optimizing online location data for its customers. All Operations/development located in the USA.  
**Location:** California **Asking Price:** Ask Broker  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com



**23 Year Old Body Shop - Owner Retiring**

ref: LA04224

SDE: \$163,000  
Sales: \$650,000

Great opportunity to acquire this long-established body shop (1994) that attracts loyal and high-end clients on a regular basis. 9 bays with a spray booth.

New owner will have a long-term lease from the landlord. Employees are well trained. Owner is the service writer and helps in the shop. Good books and records and is pre-approved for a SBA loan.



**Location:** California **Asking Price:** \$350,000  
**Jim Moazez** (562) 477-6657 / jim.moazez@linkbusiness.com

**Franchise Sandwich Business**

ref: LA04234

SDE: \$37,052  
Sales: \$673,346

Absentee run business with 3 FT & 10 PT employees. 2016 Sales of \$673,346 is based on absentee sales & SDE is based on one owner operator. Potential for growth with full time working owner operator, consistent, aggressive marketing and catering activities with delivery service. Beautiful, popular, busy location. Turnkey operation!



**Location:** San Diego County **Asking Price:** \$59,000  
**Susie Kang** (310) 975-9492 / susie.kang@linkbusiness.com

**GNC Vitamin and Nutrition Store**

ref: LA04233

SDE: \$40,000  
Sales: \$248,000

Store's established location is well poised in large/busy shopping center. Integrated Point of Sales system allows for real-time sale transactions and reporting. Currently store is staffed by two part-time employees and semi-absentee owner puts in on average 12 hours per week. Excellent on-going franchisor support. The owner has two other successful stores. This store is furthest from his home.



**Location:** California **Asking Price:** \$125,000  
**Kellie Fish** (760) 898-8265 / kellie.fish@linkbusiness.com

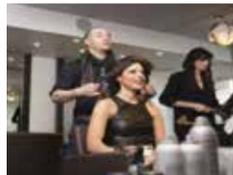
**Well-Known, Long Established Hair Salon**

ref: LA04228

SDE: Refer to Broker  
Sales: \$74,423.50

Located in one of the well-known, popular districts in LA County, business is an asset sale! All offers from financially qualified buyers are welcome!

Absentee run business lacks attention, has great potential for growth and success with lots of tender, love, care and marketing from a new owner operator! Perfect opportunity for those who have dreamed of owning and operating a hair salon.



**Location:** Los Angeles County **Asking Price:** \$29,000  
**Susie Kang** (310) 975-9492 / susie.kang@linkbusiness.com

**Very Profitable Tutoring Center with Room to Grow**

ref: LA04227

SDE: \$162,000  
Sales: \$260,000

Very successful tutoring center in the heart of Orange County. Offer SAT exam preparation, privet and group tutoring in different subjects at a reasonable price. Great reputation and well qualified tutors that are open to work more hours. Low rent \$1,200 per month. Long lease is available. Good books for and its priced very reasonably for a quick sale.



**Location:** Orange County **Asking Price:** \$150,000  
**Jim Moazez** (562) 477-6657 / jim.moazez@linkbusiness.com

**Just Remodeled Fast Casual Fully Equipped**

ref: LA04226

SDE: Refer to Broker  
Sales: \$500,000

This long established fast casual gourmet restaurant has been a local tradition for almost 30 years in the South Bay area of Los Angeles. Long term lease for this 2,250 SF, rent \$7,400 per month.

New owner recently remodeled but Family business forces sale. Recent sales approaching \$45,000 per month with no effort or focus from Seller. This is an asset sale ONLY!



**Location:** California **Asking Price:** \$99,000  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com

**Original NY Pizzeria Thousand Oaks**

ref: LA04225

SDE: \$41,148  
Sales: \$289,000

This is a well-established pizzeria. Recent owner is moving out of state and needs to sell. Owner started on-line ordering with deliveries since new POS system. Great opportunity for the business to grow further.

Great second location to add delivery area in this excellent demographic area. Rent \$5,200+ NNN for 1,850 SF with beer and wine. Revenues are growing.



**Location:** California **Asking Price:** \$99,500  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com

**Product Design Firm with 60 Years of Experience**

ref: LA3850

SDE: \$240,630  
Sales: \$1,000,000

Selected industrial design firm has designed many well-known products which have generated billions of dollars in retail sales and sometimes created new market for clients. Targeting established companies and entrepreneurial startups, design projects can range \$10,000 to \$500,000. The Company average SDE for the last 3 years (2012-2014) was in the range of \$212K. Selling due to retirement.



**Location:** Los Angeles County **Asking Price:** \$450,000  
**Wen Chen-Karkhanis** (310) 918-8169 / wen.chenkarkhanis@linkbusiness.com

**Market with Beer & Wine, Lotto, EBT ATM & More**

ref: LA04223

SDE: \$66,000  
Sales: \$300,000

This local long-established beer and wine market served the community of Long Beach for over 30 years. Recent owner has made lots of improvements inside and outside.

Several income sources, Lotto, ATM and water machine. Great margins on beer and cigarettes. Rent only \$1,700 for over 3,000 SF with long term lease. Lots of upgrades and ready to grow.



**Location:** California **Asking Price:** \$75,000  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com

**Electrical Contractor**

ref: LA04219

SDE: \$229,000  
Sales: \$741,233

Absentee run with a key man in place. Established maintenance agreements with property Owners and shopping centers in LA & Orange County. Well known for quality and reliability with several builders in So California in residential and commercial accounts. Experienced crew from journeymen, apprentices and service mechanics to handle all types of jobs, residential, commercial and industrial.



**Location:** California **Asking Price:** \$225,000  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com

**5 Days Café Business**

ref: LA04217

SDE: \$36,000  
Sales: \$100,000

Located in the heart of West LA in a high-rise building with high occupancy rate. Established for 20+ years. SDE is not at full potential because of limited hours due to sellers' health issues.

Business is a lucrative, clean turnkey operation with potential for sales increase with longer/consistent hours, catering, and marketing. Desirable location and perfect opportunity.



**Location:** Los Angeles County **Asking Price:** \$59,000  
**Susie Kang** (310) 975-9492 / susie.kang@linkbusiness.com

**Popular Bakery & Ice Cream Business**

ref: LA04222

SDE: Refer to Broker  
Sales: \$260,000

Well-known to the locals and neighboring areas, semi-absentee to absentee run operation.

Potential for growth with full time working owner operator, consistent, aggressive marketing and catering activities with delivery service. Popular, busy location, turn-key operation!



**Location:** California **Asking Price:** Taking Offers  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com

**Profitable and Established Dog Walking Business**

ref: LA04218

SDE: \$77,000  
Sales: \$91,000

Clientele located in pedestrian friendly-Manhattan Beach, Hermosa Beach, and Redondo Beach Cities. Take this high five-figure profit business to the next level.

Owner is moving out of town and is looking for the right person who will have access to client's home and loved one(s). Dog sitting, boarding and adding additional dog walkers would yield immediate growth.



**Location:** Los Angeles County **Asking Price:** \$99,000  
**Simon Lusky** (310) 387-4480 / simon.lusky@linkbusiness.com

**High Volume Auto Body Shop / Owner Financing**

ref: LA04162

SDE: \$380,000  
Sales: \$1,000,000

Established and profitable auto body shop located in a very high traffic location. Building can park up to 25 cars. Sales have been going up for the past few years with a manager in place. Body shop experience is not necessary for the new owner. Revenue is all retail and come from great service and value.



**Location:** San Bernardino County **Asking Price:** \$490,000  
**Jim Moazez** (562) 477-6657 / jim.moazez@linkbusiness.com

**Pizza, Beer & Wine. Established for Over 20 Years**

ref: LA04215

SDE: \$75,000  
Sales: \$371,000

Owner retiring after 25 years at this location in Lancaster/Palmdale area. Well established local pizza joint serving beer and wine. Over 2,000 SF with two dining rooms, great low rent with long term lease.

Deliveries and dine in with beer and wine makes it unique to the local area. Very good money maker for a hands-on operator.



**Location:** California **Asking Price:** \$149,000  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com

**Waterfront Mexican Fast Food, Low Rent**

ref: LA04214

SDE: \$52,000  
Sales: \$165,000

This established Mexican fast food location serves breakfast, lunch and dinner during summer hours in this Waterfront property that is visited by both locals and tourist year-round. Located in the South Bay area. New Owner can add to the menu to increase sales.



Rent for 860 SF is \$860 per month fully equipped. Must have food experience to qualify with Landlord.

**Location:** California **Asking Price:** \$99,500  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com

**Newly Remodeled with 47 License in Northridge**

ref: LA04213

SDE: Refer to Broker  
Sales: \$380,000

This newly remodeled restaurant and bar is a showcase for any new owner. Over \$500,000 invested including fully remodeled and equipped kitchen. Pride of ownership. Can change the concept with Landlord's Approval. Long term lease.



Space is 3,000 SF plus a patio. Rent is only \$11,000 per month. Must have strong financials and experience. Great location for the right operator.

**Location:** California **Asking Price:** \$150,000  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com

**Restaurant Supply/Dinnerware/Kitchenware Wholesale/Retail**

ref: LA04209

SDE: \$137,173  
Sales: \$914,391

Well established business in San Bernardino for sale, the business was started in 1990, suppliers direct from China and local, store has been serving restaurants and walk in customers. The store had a great year in 2016 and sales is going strong for 2017. Asking \$150,000 including FF&E worth of \$10,000. Inventory of \$425,000 at cost is extra and negotiable.



**Location:** California **Asking Price:** \$150,000 + inventory \$425k  
**Wen Chen-Karkhanis** (310) 918-8169 / wen.chenkarkhanis@linkbusiness.com

**Largest Networking Association - Seller Carry**

ref: LA04207

SDE: \$69,000  
Sales: \$147,000

This organization provides a professional, fun and relaxed atmosphere for business owners and managers to network together, build a solid relationship and trust. Combine the power of business networking and training to insure the maximum growth and profitability for those who join them. They are the largest organization of its kind in the area and can be expanded for future growth.



**Location:** Orange County **Asking Price:** \$150,000  
**Jim Moazez** (562) 477-6657 / jim.moazez@linkbusiness.com

**World Famous Sandwich Franchise Restaurant**

ref: LA04205

SDE: \$29,000  
Sales: \$343,000

Restaurant is located in a busy shopping center in Orange County. Owner is an absentee with 1 manager/8 part-time employees running this restaurant. HUGE possibility for growth. Monthly rent is \$3,192 and CAM is about \$600. The unit space is 1,200 SF. This owner will provide you free training besides franchisor's training for smooth transition.



**Location:** Central Coast **Asking Price:** \$115,000  
**Nobuko Isoda** (310) 408-5980 / nobuko.isoda@linkbusiness.com

**28 Year Old Profitable Cafe, Same Owner is Retiring**

ref: LA04204

SDE: \$186,000  
Sales: \$475,000

Very profitable and established Mediterranean Cafe in a busy West LA center. Extremely high traffic area. Business is open only 6 days a week but the center is open 7 days. Trained employees in place.



Low food cost and payroll. 908 SF and rent is \$4,994 + \$900 CAM. No advertising, coupons or delivery offered. Room to grow this business.

**Location:** Los Angeles County **Asking Price:** \$350,000  
**Jim Moazez** (562) 477-6657 / jim.moazez@linkbusiness.com

**Specialty Ice Cream & Bakery Business**

ref: LA04152

SDE: \$0  
Sales: \$0

Specialty ice cream & bakery business for sale in Orange County! Located near a university and student residential centers, great location and visibility. Well-maintained, clean location with excellent trained staff.



Seller has invested \$300,000 plus to set up the business. Turnkey operation, perfect opportunity for someone who likes simple already established operation.

**Location:** Orange County **Asking Price:** \$49,000  
**Susie Kang** (310) 975-9492 / susie.kang@linkbusiness.com

**West Hollywood Bar w 47 License Over \$1.0M Sales**

ref: LA04203

SDE: \$195,000  
Sales: \$1,013,698

AAA location on Sunset Strip of West Hollywood with good lease terms and generating over \$1.0 MM in sales w 47 license. Full kitchen and upgraded dining room. Location has a patio on Sunset BLVD. w ABC approved service. Semi absentee owner needs to take care of other ventures. Need to have proof of funds to obtain details after NDA



**Location:** California **Asking Price:** \$495,000  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com

**Vending Route in LA County for Almost 20 Years**

ref: LA04202

SDE: \$25,000  
Sales: \$85,000

This very established vending route has clients for over 15 years and profitable. Owner operated with excellent reputation for excellent customer service. 10 locations with average of 2 per location. Weekly to monthly service for their accounts. Very long-term clients and consistent revenue. Price \$65,000 includes over 34 machines includes \$5,000 in merchandise and a warehouse full of parts.



**Location:** California **Asking Price:** \$65,000  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com

**State of the Art Pilates Studio Business**

ref: LA04119

SDE: \$135,780  
Sales: \$500,000

Equipped with state of the art Pilates equipment, including new Towers, complete TRX Suspension Training set up, Gyrotonic Expansion System, Power Plate Acceleration Stations, and a variety of cardiovascular machines and weights. Seller is looking for someone who has industry experience to take over an already established, profitable Pilates Studio in one of the hottest, popular locations!



**Location:** Los Angeles County **Asking Price:** \$239,000  
**Susie Kang** (310) 975-9492 / susie.kang@linkbusiness.com

**Profitable Restaurant w/Beer & Wine AAA location in Long Beach**

ref: LA04197

SDE: \$124,490  
Sales: \$841,305

Beer and wine restaurant in Belmont Shores with loyal clientele. Great NY Style food and ambiance and outdoor seating. Ready to grow since owner has long wanted to retire. He is ready now! AAA location with good lease and options.



**Location:** California **Asking Price:** \$240,000  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com

**Established Salon in Santa Monica/Brentwood Area**

ref: LA04192

SDE: Refer to Broker  
Sales: Refer to Broker

Established salon for over fifteen years, is in the most affluent neighborhood of Los Angeles area of Brentwood, Santa Monica. Over 1,000 SF remodeled recently. There are 10 stations mostly rented. New Owner can have 2 chairs and keep the rest rented, or replace them with his staff. Some of the renters have been there for a long time.



**Location:** Los Angeles County **Asking Price:** \$69,000  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com

**Driving School, \$\$\$, San Francisco Bay Area**

ref: LA04200

SDE: \$106,500  
Sales: \$463,958

23+ year old driving school offers the best in driver's education, drivers training and behind the wheel instruction for teenagers, adults and seniors. Also, driver's evaluation and adult refresher courses. Highly professional and patient staff of 11 instructors, provides a high level of personal attention to the students. Customized fleet training programs are a specialty.



**Location:** Northern California **Asking Price:** \$229,000  
**Philip Wolfstein** (310) 663-2180 / phil.wolfstein@linkbusiness.com

**20 Year Old Franchise Tax Service**

ref: LA04199

SDE: \$14,684  
Sales: \$99,765

This well-known tax service franchise is one of the largest tax-preparation service in the United States, preparing over 2 million federal, state, and local income-tax returns each year. Great potential for full time owner operator who can manage employees and focus on marketing and sales to grow the clientele list. Turnkey operation, perfect opportunity for someone who likes simple franchise operation.



**Location:** Los Angeles County **Asking Price:** \$29,900  
**Susie Kang** (310) 975-9492 / susie.kang@linkbusiness.com

**Well Established Ambulance - over \$2.4MM in Revenues & Profitable**

ref: LA04193

SDE: \$683,590  
Sales: \$2,395,550

Owner retiring and looking for immediate exit. Excellent remodeled and fully equipped facility of 5,000 SF and on site mechanics. Revenues over \$2.5MM for the last two years. SDE of over \$600K. All licenses in place including LA City and County. Real estate available. Possible terms. Principals only with proof of funds. Buyer must sign NDA to obtain more information.



**Location:** California **Asking Price:** \$875,000  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com

**Profitable Franchise Cookie & Bakery Business**

ref: LA04189

SDE: \$72,094  
Sales: \$336,604

Established for 15+ years in one of the popular, busy shopping centers in LA County area. 2016 sales at \$337,000 and SDE/Discretionary cash flow at around \$72,000 based on 1 FT working owner. This lucrative business is an easy, turnkey operation. Perfect opportunity for someone who likes simple franchise operation and for those looking into E2 Visa opportunities. Priced to sell!



**Location:** Los Angeles County **Asking Price:** \$179,000  
**Susie Kang** (310) 975-9492 / susie.kang@linkbusiness.com

**Med Spa - Up to 100% 3rd Party Financing**

ref: LA04187

SDE: \$75,000  
Sales: \$330,000

Med Spa is generating \$75,000 net to the Owner working part time.

One of the best locations in Santa Monica. This is an established Med Spa with regular clients. Elegantly designed upscale treatment and reception rooms. All latest equipment since this is a newly established facility. Latest skincare techniques and high-tech lasers are offered in a serene and relaxing environment.



**Location:** California **Asking Price:** \$249,000  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com

**Salon Owner Retiring MUST SELL!!**

ref: LA04235

SDE: \$0  
Sales: \$0

This established salon has income from stations to cover all cost.

Absentee run for several years with low rent and in good location.

Salon has 5 stations and reception area. Rent & expenses less than \$2000/mo. Bring your clientele and take over the owner's clients. Great opportunity for a low start up and low operating costs.



**Location:** California **Asking Price:** \$49,000  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com

**Major Price Reduction Malibu Restaurant & Bar**

ref: LA04185

SDE: \$180,000  
Sales: \$1,050,000

Newly established American Grill and Tap house in the heart of Malibu coast. Very rare opportunity to own an established restaurant & bar is this iconic part of Southern California Coast line. Generating over \$1 million in revenues. Need proof of funds and NDA to disclose information. Won't last.



**Location:** California **Asking Price:** \$350,000  
**Joe Khoury** (213) 422-7088 / joe.khoury@linkbusiness.com

**Manager Run Dry Cleaner - Prime Location**

ref: LA04183

SDE: \$163,000  
Sales: \$661,000

Plant has been in existence for 25 years and has established a loyal clientele in this affluent community. Business has fully trained employees and manager in place for a part time owner. This sale consists of one plant with a 5th generation perk machine along with shirt and cuff machines. Plenty of parking and gross revenue has increased for the past few years.



**Location:** Los Angeles County **Asking Price:** \$540,000  
**Jim Moazez** (562) 477-6657 / jim.moazez@Linkbusiness.com

**Franchise Day Spa - Beach City**

ref: LA04182

SDE: \$190,000  
Sales: \$1,068,000

Incredible massage and facial franchise with more than 1,000 loyal members and a beautiful facility is located in the perfect demographic with affluent, healthy, and pampered population in a famous Southern California beach community. Clients can choose from a myriad of professional services including many modalities of massage therapy, facial, chemical peel, micro dermabrasion, foot scrub and full body stretch, etc.



**Location:** California **Asking Price:** \$295,000  
**Jim Moazez** (562) 477-6657 / jim.moazez@Linkbusiness.com

**Your Recipe for Success and Profits! Renowned Bakery & Cafe**

ref: LA04114

SDE: \$195,000

Opportunity for an experienced and passionate new owner/operator. Owner of long established, highly profitable retail bakery & cafe ready to retire. There are several profit centers including café, baked goods, cakes & pies, gift baskets, to go orders, catering and existing wholesale business which can be scaled up to add value and \$\$\$ to the bottom line.



**Location:** Los Angeles County **Asking Price:** \$499,000  
**Philip Wolfstein** (310) 663-2180 / phil.wolfstein@linkbusiness.com



**Rare Opportunity**

ref: SL00024

SDE: Ask Broker  
Sales: \$433,409

Paris Cleaners & Furriers Inc. is 108 year old, 3rd generation dry cleaning business. Includes 15,000 SF plant, 3 retail stores, a delivery route and owner's 2,250 SF home. Well maintained plant services seven pick-up locations. Plant and the owner's home sit on a 3-acre lot with plenty of space for expansion. Dry cleaning uses environmentally friendly reclaimable hydrocarbon cleaning process.



**Location:** Central Illinois **Asking Price:** \$2,200,000  
**Brennan Giesler** (314) 496-3281 / brennan.giesler@linkbusiness.com

**Profitable & Stable Pet Product Manufacturer**

ref: SL00060

SDE: \$507,306  
Sales: \$1,465,964

Growing company with long history of success developing, manufacturing and marketing natural based products. They have built trust and loyalty with over 66,000 consumer sales in the last two years with their online brand, as well as having private labeled for over 100 companies in the last 4 years. Approximately 50% of sales come from the online brand, with the remaining 50% being private label customers. All products are consumables, so they are repeat business. Unlimited growth potential.



**Location:** Midwest **Asking Price:** \$1,997,000  
**Julie Pumfrey** (636) 208-0753 / julie.pumfrey@linkbusiness.com

**Foundation Crack Repair Company**

ref: SL00065

SDE: \$101,446  
Sales: \$298,864

Residential foundation crack repair company with dependable reputation and name recognition in the greater St. Louis area. Operating in Missouri and Illinois for over 5 years with A+ rating with the Better Business Bureau.



**Location:** Greater St. Louis Area **Asking Price:** \$200,000  
**Brennan Giesler** (314) 496-3281 / brennan.giesler@linkbusiness.com

**Pizza, Pasta, and Catering Company**

ref: SL00070

SDE: Ask Broker  
Sales: \$270,000

In operation for 6 plus years. 70 hotels within delivery area with mix of residential and business customers. Bulk of revenues from pizza parlor average around \$6,000/week with additional catering jobs ranging from \$500 to \$2,000/week. Dough made fresh daily in house and other fresh ingredients ordered from authentic Italian suppliers.



**Location:** Greater St. Louis Area **Asking Price:** \$95,000  
**Brennan Giesler** (314) 496-3281 / brennan.giesler@Linkbusiness.com

**Financial Services Firm for Sale**

ref: SL00023

SDE: \$554,491  
Sales: \$868,056

17 year-old Financial Services Group that specializes in financial planning, investment advice and portfolio management, money management, as well as insurance and annuities. This is the perfect acquisition for a bank or financial institution looking to bring these services to their clientele. Also perfect as an add-on to a current company that needs additional contracts, services or improved fee structure.



**Location:** Greater St. Louis Area **Asking Price:** \$2,450,000  
**Julie Pumfrey** (636) 208-0753 / julie.pumfrey@linkbusiness.com

**Turn-key Salon in St. Charles County**

ref: SL00069

SDE: Ask Broker  
Sales: Ask Broker

Affordable turn-key hair salon for sale. In operation for 5 plus years, this salon has ten (10) stylist stations, three (3) full time stylist, and two (2) are part time. This is a very nice and clean shop with plenty of parking, great street traffic, and visibility.



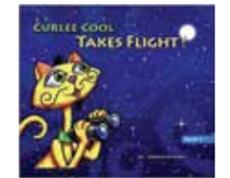
**Location:** Greater St. Louis Area **Asking Price:** \$45,000  
**Brennan Giesler** (314) 496-3281 / brennan.giesler@linkbusiness.com

**Market Tested Children's Entertainment Business**

ref: SL00062

SDE: Refer to Broker  
Sales: \$0

Trademarked brand that includes printed children's books, interactive website universe of games, character merchandising and music CD's. The storyline and its characters create an exciting, NEVER ENDING story, with an unlimited amount of character and merchandising expansion. Owner is looking to sell company/intellectual properties, and would be available beyond the sale as a Writer and/or Creative Director for development of the brand.



**Location:** Greater St. Louis Area **Asking Price:** \$400,000  
**Julie Pumfrey** (636) 208-0753 / julie.pumfrey@linkbusiness.com

**Promoting Children's Health and Wellness**

ref: SL00022

SDE: Ask Broker  
Sales: Ask Broker

This business brings the personal confidence-building attributes of sports and activities to children who attend schools, parks, daycares and other facilities. Owner is selling due to personal health reasons. This might be the perfect opportunity for someone who would like to start a new career, or have a second source of income. Seller financing available.



**Location:** Greater St. Louis Area **Asking Price:** \$39,500  
**Julie Pumfrey** (636) 208-0753 / julie.pumfrey@linkbusiness.com

More Businesses Listed, More Buyers Reached,  
More Businesses Sold



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## Businesses for sale - LINK St. Louis

### Sports-Themed Tavern with Residence

ref: SL00053

SDE: \$5,124  
Sales: \$57,683

South City Bar with Covered Patio. Charming, very clean, and well maintained tavern. Amenities includes stocked bar, POS system, Lotto machine, Juke box. Real estate also includes upstairs apartment.



**Location:** Greater St. Louis Area **Asking Price:** \$150,000  
**Brennan Giesler** (314) 496-3281 / brennan.giesler@linkbusiness.com

### Home-based New Franchise

ref: SL00054

SDE: Ask Broker  
Sales: Ask Broker

Do you have a background in marketing or sales? Would you like to own your own business? We have an opportunity to purchase St. Louis territory with an award winning franchise that can be run from home! Simple to run with proven processes!



**Location:** Greater St. Louis Area **Asking Price:** \$35,000 plus \$1k per zone  
**Julie Pumfrey** (636) 208-0753 / julie.pumfrey@linkbusiness.com

### Graphic Design and Printing Franchise Opportunity

ref: SL00059

SDE: Ask Broker  
Sales: Ask Broker

Full-service promotional marketing company supplies visual communications and visibility needs, from custom clothing, embroidery, signage and wide format digital printing, along many other promotional products. Endless supply of customers and low overhead with small footprint. Franchisor will train owner, however, a background in graphic design would be a plus!



Approximately \$175,000 for a new franchise.

**Location:** Greater St. Louis Area **Asking Price:** \$175,000  
**Brennan Giesler** (314) 496-3281 / brennan.giesler@linkbusiness.com

### Well-Established, Full Service, Lawn Care Company

ref: SL00061

SDE: \$150,132  
Sales: \$384,236

Successful business has 20+ years of history and over 180 contracted, loyal customers- 80% commercial and 20% residential. Business offers mowing and lawn treatments, in addition to other services such as: aeration, over-seeding, mole baiting, mulching, leaf removal, property maintenance, ice treatment and snow removal. Absentee owner. Equipment is in excellent condition and includes six vehicles, mowers, snow plows, etc.



**Location:** Greater St. Louis Area **Asking Price:** \$450,000  
**Julie Pumfrey** (636) 208-0753 / julie.pumfrey@linkbusiness.com

### Well-Established Florist for Sale

ref: SL00066

SDE: \$19,235  
Sales: \$247,303

GREAT OPPORTUNITY! 36-year-old business with a large number of long-term residential and commercial customers. Perfectly located in St. Louis and surrounded by individuals and businesses that have a serious need for florist. Turn-key operation and low overhead make this the perfect opportunity for someone looking to enter this industry. Real estate is included in the price.



**Location:** Greater St. Louis Area **Asking Price:** \$193,000  
**Howard Hughes III** (314) 295-4272 / howard@linkbusiness.com

### Profitable Staffing Franchise for Sale

ref: SL00057

SDE: \$205,500  
Sales: \$2,000,000

Well-established franchise, one of the top 100 franchises, provides top-notch workforce solutions for several industries. Numerous long-term clients in place. Employees/franchise recognized consistently by franchisor for superior performance. Business is stable and profitable, with multiple avenues for growth available. Current owner only works about 8 hours per week. Building set up perfectly with room for additional staff.



**Location:** Greater St. Louis Area **Asking Price:** \$421,000  
**Julie Pumfrey** (636) 208-0753 / julie.pumfrey@linkbusiness.com

### Home Inspection Company

ref: SL00067

SDE: Ask Broker  
Sales: Ask Broker

Great St. Louis County Home Inspection Franchise Territory. Recently purchased top Home Inspection Franchise Territory. A well-known brand backed by a Fortune 500 Franchisor. Approved Inspector for 2 top national Real Estate chains.



Price of \$29,500 includes Franchise fee, marketing & advertising started. This business can be run from home or a new owner may assume existing office space.

**Location:** Greater St. Louis Area **Asking Price:** \$29,500  
**Brennan Giesler** (314) 496-3281 / brennan.giesler@linkbusiness.com

### Pet Grooming Salon for Sale

ref: SL00068

SDE: \$11,717  
Sales: \$35,193

Attention Groomers: Here is your opportunity to own your own salon! This well-established salon has a great reputation and many long-term, loyal customers. Small enough to be affordable for a groomer wanting their own shop, but still plenty of room to grow the business. Salon offers grooming services and supplies to dogs in the West County St. Louis area.



**Location:** Greater St. Louis Area **Asking Price:** \$25,000  
**Julie Pumfrey** (636) 208-0753 / julie.pumfrey@linkbusiness.com

## Businesses for sale - LINK St. Louis

### Internationally Recognized Fine Arts Business

ref: SL00001

SDE: Refer to Broker  
Sales: \$0

Business opportunity to own a business that would entail working with an internationally acclaimed artist.

This established Art business has 5 revenue streams that need to be developed: Reproduction, licensing, distribution, publishing and promotion. With the cash payment to either purchase the business or deposit for a Seller Financing Agreement, the owner also seeks her contracted involvement as the artist in residence.



**Location:** Greater St. Louis Area **Asking Price:** \$295,000  
**Julie Pumfrey** (636) 208-0753 / julie.pumfrey@linkbusiness.com

### Profitable Passenger Transportation Business

ref: SL00008

SDE: \$468,271  
Sales: \$1,500,000

Well-established with exceptionally good cash flow and most transactions in cash. It is one of the leading transportation businesses in the area with approximately 40 well-maintained vehicles and growing. Currently, business provides taxi and non-emergency medical transportation. Turn-key operation has a solid business model as well as the contracts and relationships in place to ensure continued growth and profitability.



**Location:** St. Louis Area **Asking Price:** \$1,500,000  
**Julie Pumfrey** (636) 208-0753 / julie.pumfrey@linkbusiness.com

### Well-Established, Growing Franchise Business for Sale

ref: SL00017

SDE: \$96,379  
Sales: \$1,000,000

Well-established and earn almost \$100K per year in the creative home improvement industry. Turn-key operation with 20 years of success. Franchise is part of a nationally recognized, award winning company with support staff and programming in place to help new owner make the transition and grow the business. Large, loyal customer base.



**Location:** Greater St. Louis Area **Asking Price:** \$229,000  
**Julie Pumfrey** (636) 208-0753 / julie.pumfrey@linkbusiness.com

### RELOCATABLE Manufacturing Business Opportunity

ref: SL00018

SDE: Refer to Broker  
Sales: \$0

The Pet Cooler Carrier offers an entry into the growing and profitable pet industry. This made in the USA, award winning product features a patented "green" cooling system using ice and natural convection. Hydration is also provided by the ice melt for cooling and hydration. Curtains provide shade and comfort as removable trays provide storage for foods, ice or medicines.



**Location:** Midwest **Asking Price:** \$350,000  
**Julie Pumfrey** (636) 208-0753 / julie.pumfrey@linkbusiness.com

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**Master Franchise Opportunity - Pet Industry**

ref: SD0031

SDE: \$507,319  
Sales: \$972,264



Major acquisition opportunity to purchase this US Master Franchise in the pet industry with 150+ current franchisees. Company is well positioned for expansion of 100+ new franchisees. Franchisor has taken the inefficiencies out of the traditional business model, outlined in the FDD, and has implemented a streamlined and proprietary system which has resulted in a nationally and internationally recognized brand.

**Location:** Southern California **Asking Price:** \$2,000,000  
**Adam Gilman** (858) 449-9996 / adam.gilman@linkbusiness.com

**Iconic San Francisco Bar**

ref: SD0028

SDE: Refer to Broker  
Sales: \$1,468,748



One of the most famous Bars in San Francisco, this bar is approximately 3,200SF, has a Type 48 Full Liquor License and local and national name recognition. Outstanding location, some of the highest drive-by and foot traffic in SF. Tons of media attention, and many years of being in business there is no lack of exposure for this booming bar.

**Location:** Greater San Francisco Bay Area **Asking Price:** \$800,000  
**Adam Gilman** (858) 449-9996 / adam.gilman@linkbusiness.com

**North County San Diego Coastal Restaurant**

ref: SD00055

SDE: Refer to Broker  
Sales: \$326,339



With indoor and outdoor patios, ocean views, and ample parking, this is a rare find in the North County San Diego Coastal Market. Established over 16 years ago, this location has all the attributes that restaurant owners look for including Beer & Wine license, parking, frontage, signage opportunities, excellent pedestrian and drive-by traffic, and patios with views on HWY 101.

**Location:** San Diego County **Asking Price:** \$150,000  
**Adam Gilman** (858) 449-9996 / adam.gilman@linkbusiness.com

**North County Auto Repair Shop**

ref: SD0034

SDE: \$178,797  
Sales: \$762,590



One of North County San Diego's premiere auto repair shops is available for purchase! Owner is retiring after operating this highly profitable business for over 20 years. This is a well-established full service automotive repair and star smog check business. Very desirable and visible central North County location. Business also has a repeat and loyal 20 yearlong customer base.

**Location:** San Diego County **Asking Price:** \$385,000  
**Adam Gilman** (858) 449-9996 / adam.gilman@linkbusiness.com

**Popular South Orange County Restaurant**

ref: SD00046

SDE: Refer to Broker  
Sales: \$720,000



Established in 2000, this popular south OC restaurant near harbor has it all. Open for lunch and dinner with patio and a 47 liquor license, the restaurant has a beautiful dining room with bar and separate banquet hall for weddings and private functions. 3,700sf with rent of \$7,100/month. Gross sales average \$50,00 to \$70,000 per month in season.

**Location:** Orange County **Asking Price:** \$220,000  
**Tom Burns** (949) 280-4272 / tom.burns@linkbusiness.com

**Coastal Menswear Store**

ref: SD0009

SDE: \$40,081.27  
Sales: \$1,100,000



Great location! A business and location this is rarely available! Well established men's retail boutique clothing store located in prestigious beach area of San Diego. Great foot traffic and visibility, excellent reputation and following. The store features unique lifestyle apparel brands. This business opportunity is ideal for an individual or for a high-end men's retailer looking to expand.

**Location:** San Diego County **Asking Price:** \$110,000  
**Adam Gilman** (858) 449-9996 / adam.gilman@linkbusiness.com

**Salon and Day Spa South Orange County**

ref: SD00056

SDE: \$171,696  
Sales: \$1,221,543



Very popular full-service salon and day spa in South Orange County offering a myriad of services including hair, skin, massage, medi-spa treatments and more.

Sales exceed \$1 million a year in services with very desirable lease and reasonable rent. Very special opportunity for a licensed stylist or licensed Dermatologist who wants to expand services and grow an already successful business.

**Location:** Orange County **Asking Price:** \$475,000  
**Tom Burns** (949) 280-4272 / tom.burns@linkbusiness.com

**Booming Promotional and Staffing Company**

ref: SD00083

SDE: Refer to Broker  
Sales: \$142,799



Booming promotional & staffing business that services clients across 40+ states is now available! This company has contracts with major brands in the beverage industry, hospitality, sports, music, entertainment and various marketing companies. The Company is an extension of their client's sales force with a large and talented inventory of models and brand ambassadors.

**Location:** California **Asking Price:** \$175,000  
**Adam Gilman** (858) 449-9996 / adam.gilman@linkbusiness.com

**Metro San Diego Specialty Fitness and Dance Studio**

ref: SD00061

SDE: \$83,166  
Sales: \$198,359



This is a stellar specialty fitness studio with dance styles for fitness, parties and special occasions. The business has a secure presence in the city with a facility over 1000 sq ft with parking for patrons. The owner is in the studio less than 15 hours a week.

**Location:** San Diego County **Asking Price:** \$200,000  
**Desiree Wilson** (619) 884-7922 / desiree.wilson@linkbusiness.com

**North County Fitness Center**

ref: SD00062

SDE: Refer to Broker  
Sales: \$60,000



Free Standing store front fitness center with ample parking in North County San Diego near freeways. Great street visibility and signage opportunities with high daily traffic counts.

This space has approximately 5,800 SF with 3 bathrooms and an open layout that would be ideal for Crossfit Style fitness. This gym is completely built out with reception desk, matted flooring, lighting etc.

**Location:** San Diego County **Asking Price:** \$200,000  
**Desiree Wilson** / (619) 884-7922 / desiree.wilson@linkbusiness.com

**Chic Beachside Boutique with Upscale Clientele**

ref: SD00066

SDE: Refer to Broker  
Sales: \$6,902



This coastal city high-end couture boutique is a must see. It comes with rent paid up through February 9, 2018! Sale also included a POS system and full inventory ready for Summer shopping in this beach city. The inventory retails at over \$70,000 and the showroom is set up and ready for the new owner's entrance.

**Location:** San Diego County **Asking Price:** \$70,000  
**Desiree Wilson** (619) 884-7922 / desiree.wilson@linkbusiness.com

**High Visibility Restaurant in Neighborhood**

ref: SD00065

SDE: Refer to Broker  
Sales: Refer to Broker



Located in one of the busiest communities in San Diego, this eclectic Mediterranean style restaurant has enjoyed serving the community since 2000. This is a prime location that enjoys great frontage, heavy drive-by and pedestrian traffic and convenient freeway access. The restaurant is approximately 1,839 SF and seats 50 inside and 9 outside and has a beer and wine license.

**Location:** San Diego County **Asking Price:** \$175,000  
**Adam Gilman** (858) 449-9996 / adam.gilman@linkbusiness.com

**Pool and Architectural Landscape Design Company**

ref: SD00068

SDE: Refer to Broker  
Sales: \$0



This is a world renown award winning artistic pool, spa and exterior design/ construction company with over 20 years of experience. Licenses include B and C53 contractors with accompanying bonds and insurances. The phone number, customer and vendor list, email, website, hosting and domains are all included. This business has been a referral machine with a wide array of clients.

**Location:** San Diego County **Asking Price:** \$300,000  
**Desiree Wilson** (619) 884-7922 / desiree.wilson@linkbusiness.com

**Two Well Known Fast Food Franchises**

ref: SD00070

SDE: \$95,782  
Sales: \$668,855



Amazing opportunity to own two well-known fast food franchises strategically located to one another! Both of these locations are in a booming area. Great footprints and lease terms/ rent rolls in both locations. The combined Gross Revenues for both locations 2016 were \$668,855. All furniture, fixtures, & equipment are included in the Sale as well as the inventory.

**Location:** San Diego County **Asking Price:** \$270,000  
**Adam Gilman** (858) 449-9996 / adam.gilman@linkbusiness.com

**Technology Contractor in Security Sector with National Contracts**

ref: SD00073

SDE: \$64,121  
Sales: \$147,439



Hit the ground running with this 13-year-strong security technology based out of San Diego. Current contracts servicing national companies currently serving L.A., Orange, and San Diego counties. Buyer will need a general contractor license or get a C-7 low voltage contractor license within 90 days after purchase. Room to grow into a larger organization as the current owner is turning away business.

**Location:** San Diego County **Asking Price:** \$60,000  
**Desiree Wilson** (619) 884-7922 / desiree.wilson@linkbusiness.com

**Dessert Concept Steps from the Sand**

ref: SD00071

SDE: Refer to Broker  
Sales: \$134,727



Located in one of the most desirable coastal communities in Orange County, this dessert concept captures beach goers and excellent pedestrian and drive by traffic throughout the year. The approximately 1,070 SF. Great opportunity if are looking for a beach community location, a manageable footprint, and want to keep the existing franchise or convert to your own concept.

**Location:** Orange County **Asking Price:** \$99,000  
**Tom Burns** (949) 280-4272 / tom.burns@linkbusiness.com

**Entertainment Franchise**

ref: SD00074

SDE: Refer to Broker  
Sales: \$0

Entertainment Franchise offers a fun and unique business for those who think work should be fun! We are a one stop shop for anyone's party planning needs, from birthdays to corporate team building events, bar/bat mitzvahs etc., we have the ability to create and execute the party of the client's dreams.



Franchisee requirements: Net worth \$250,000 with \$100,000 liquid.

**Location:** San Diego County **Asking Price:** \$30,000  
**Desiree Wilson** (619) 884-7922 / desiree.wilson@linkbusiness.com

**High Volume Beach Restaurant**

ref: SD00075

SDE: \$331,025  
Sales: \$1,215,852

High volume restaurant located within minutes from the beach is now available! Great opportunity to own an excellent end-cap location with double patios. The restaurant has great signage to capture the heavy pedestrian and drive-by traffic. Seller's Discretionary Earnings were \$331,025 for 2016. Gross Revenues for 2017 are trending up for the year to date numbers!



**Location:** San Diego County **Asking Price:** \$775,000  
**Adam Gilman** (858) 449-9996 / adam.gilman@linkbusiness.com

**E-Commerce Yacht Apparel and Accessories Business**

ref: SD00078

SDE: Refer to Broker  
Sales: \$0

Turnkey E-Commerce business selling high end branded yachting apparel for men, women, and teams around the world. Designed for sailboat owners and crews. Owner is looking to sell or for a strategic partner as an investor to maximize growth.



**Location:** California **Asking Price:** \$295,000  
**Tom Burns** (949) 280-4272 / tom.burns@linkbusiness.com

**Turn-Key Fashion and Accessories Boutique**

ref: SD00077

SDE: \$40,053  
Sales: \$206,223

This rising turn-key boutique is in a prime downtown location in North San Diego County. The area has been newly renovated and has a walkability score of 84 with well-established restaurants and breweries surrounding it. Boutique sells jewelry, body care, leather goods, and candles. The space is just under 1500 sq ft with 2 dressing rooms, bathroom, office, and storage space.



**Location:** San Diego County **Asking Price:** \$60,000  
**Desiree Wilson** (619) 884-7922 / desiree.wilson@linkbusiness.com

**Trend Setting Boutique San Juan Capistrano**

ref: SD00058

SDE: \$50,000  
Sales: \$200,000  
**SOLD**  
Well known and trend setting boutique and gallery in the heart of San Juan Capistrano. An A+ location on a busy corner less than one block from Mission San Juan Capistrano. Within a year, there are two upscale hotels opening a short walk from the shop location. The owner has established a client list of over 2,500 customers.



**Location:** Orange County **Asking Price:** \$99,000  
**Tom Burns** (949) 280-4272 / tom.burns@linkbusiness.com

**Prime Balboa Island Retail Boutique**

ref: SD00080

SDE: Refer to Broker  
Sales: \$376,159

Amazing retail location on Balboa Island. This prime location caters to both locals and tourists with heavy foot traffic. Store currently sells women's clothing and accessories. Price includes inventory. The space is approximately 1400 SF. There is a stock room and 3 dressing rooms, there are built-ins throughout the store including counters, storage, and display. Lease has 7 years plus left.



**Location:** Orange County **Asking Price:** \$149,000  
**Tom Burns** (949) 280-4272 / tom.burns@linkbusiness.com

**North County Coast Profitable Women's Boutique**

ref: SD00082

SDE: \$80,261  
Sales: \$246,310

Fashion forward boutique is located near the beach on the San Diego north county coast surrounded by prominent businesses and boardwalk where customers flock on a year-round basis. Business has been profitable since inception. All inventory is owned with only about \$2,000 in consignment. This boutique offers clothing for tweens - adult women of all ages and walks of life.



**Location:** San Diego County **Asking Price:** \$199,000  
**Desiree Wilson** (619) 884-7922 / desiree.wilson@linkbusiness.com

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**Profitable Fitness Boxing Gym Franchise**

ref: SD00052

SDE: \$70,446  
Sales: \$410,296

Recognized nationwide, this well branded boxing/kickboxing franchise is continuing to grow and expand. This 3,500 SF facility is located in an affluent community in a high traffic retail center with ample parking. The gym currently has over 300 active members. Elite trainers provide high intensity group boxing/kickboxing classes and personal training, drawing both the fitness clientele and the avid boxer.



**Location:** San Diego County **Asking Price:** \$175,000  
**Steven Fastuca** (949) 887-2793 / steven.fastuca@linkbusiness.com

**Coastal San Diego Yoga Studio**

ref: SD00054

SDE: \$28,930  
Sales: \$110,000

**SOLD**  
This yoga studio with excellent Yelp Reviews in Coastal San Diego is for sale. This studio is well known and highly regarded in the community. The studio has a loyal customer base and offers monthly memberships and drop-in class options. The approximately 650SF studio can accommodate up to 25 students per class. New operator could add classes and increase revenues.



**Location:** San Diego County **Asking Price:** \$60,000  
**Caroline Guidi** (310) 529-5039 / caroline.guidi@linkbusiness.com

**North County Automotive Repair and Smog Shop**

ref: SD00079

SDE: Refer to Broker  
Sales: \$405,678

This automotive repair shop has had consistent growth for the last ten years. They provide a variety of automotive and fleet services. Services include steering and suspension system repair, engine diagnostics, wheel alignment, smog check, and more. There are ASE certified technician and multiple technicians to provide support.



**Location:** San Diego County **Asking Price:** \$550,000  
**Desiree Wilson** (619) 884-7922 / desiree.wilson@linkbusiness.com

**Prime Laguna Beach Women's Boutique**

ref: SD00081

SDE: \$60,000  
Sales: \$369,000

Prime women's boutique located in the heart of downtown Laguna Beach, with high traffic and visibility, selling women's clothing, accessories, and shoes! Boutique caters to both tourists and locals. Approximately 1,400 SF space includes 2 dressing rooms, storage room, bathroom and also has one parking spot. Sale includes all furniture, wall fixtures, in store fixtures, security camera system and inventory.



**Location:** Orange County **Asking Price:** \$149,000  
**Tom Burns** (949) 280-4272 / tom.burns@linkbusiness.com

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**State Franchise Territories Available / Home Improvement**

ref: DL00004

SDE: Refer to Broker  
Sales: \$0

Are you tired of making profits for someone else? Does working for yourself, building your OWN business and putting YOUR hard-earned profits into your pockets appeal to you? Are you ready to sell the industry's Premier product into your marketplace? Owning your own State and building your own team? Be the FIRST to own YOUR own STATE here in the USA!



**Location:** United States **Asking Price:** \$220,000 to \$260,000  
**Tom Diedrich** (214) 316-5882 / tom.diedrich@linkbusiness.com

**National Service Company for Sale**

ref: DL00003

SDE: \$952,000  
Sales: \$3,300,000

A very profitable growing service business to a stable industry for the past thirty (30) years is for sale. The services they provided are Nationwide to this industry with long term commitments in place. The company has annual sales of over \$3,000,000 a year and growing, low costs and a SDE of over \$900,000 in 2015. Discretion is of high importance to the Seller during the selling process and only serious inquirers will be considered.



**Location:** Central Texas **Asking Price:** \$4,250,000  
**Tom Diedrich** (214) 316-5882 / tom.diedrich@linkbusiness.com

**2 Screen Movie Theater with Concession Stands**

ref: DL00023

SDE: \$31,000  
Sales: \$195,000

Our client is selling their Asian-themed movie theater. Located just north of Dallas, this theater is easily accessible and seated within the heart of the Asian community and walking distance from the nearby, very popular, Asian mall. With state-of-art digital projectors, 2 screens, concession stand/grill and approximately 4,750 square feet leased space, this local theater is an oasis.



**Location:** Central Texas **Asking Price:** \$280,000  
**Tyrone Newell** (214) 563-7114 / tyrone.newell@linkbusiness.com

**Full-Service Mechanic Shop, Specialize in European Cars**

ref: DL00029

SDE: \$80,000  
Sales: \$280,000

Specialized mechanic shop with very good financials. Shop is well-known for servicing all types/models of European cars. Great Margins because most jobs done are full mechanical work. Shop is situated on a busy street. Two FT mechanics and one PT. Owner only manages the shop. The location is also great for selling cars. Shop has great potential.



**Location:** North Texas **Asking Price:** \$120,000  
**Yehuda Soewargo** (817) 584-8614 / yehuda.soewargo@linkbusiness.com

**8 Bay Mechanic Shop, Clean and Profitable**

ref: DL00033

SDE: \$110,000  
Sales: \$490,000

This attractive 3,500 SF auto repair building located in a 25,000 SF lot has contained a well-established business since 1995. Total car care continues to provide the same quality of repairs and services today, specializing in all auto repairs from oil changes, tune up's, alignments, fuel services, AC repair, check engine lights and also working with our customers extended warranties.



**Location:** North Texas **Asking Price:** \$260,000  
**Yehuda Soewargo** (817) 584-8614 / yehuda.soewargo@linkbusiness.com

**Growing HVAC Company in the Capital of Texas**

ref: DL00031

SDE: \$91,000  
Sales: \$1,750,942

Profitable HVAC business seeking to sell 25% of the company shares. Two partners one owning 75% and the other 25%. The 25% shareholder is wanting to move to take care of family. Sales exceeded \$1.7 million in 3 years with many contracts coming in. Contracts mostly composed of commercial maintenance. 8 FT employees. Company is fully stocked in trucks/equipment.



**Location:** North Texas **Asking Price:** \$460,000  
**Yehuda Soewargo** (817) 584-8614 / yehuda.soewargo@linkbusiness.com

**Well-known Mechanic Shop in Dallas**

ref: DL00017

SDE: \$240,000  
Sales: \$900,000

Profitable shop located near major highway and 75. Owner has maintained a clean record and book-keeping. Superb online reviews like google andgroupon. Place has a great potential for growth, and it's currently running with owner as an absentee. Sales increases year-to-year and the owner has not done much marketing other thangroupon and word of mouth referrals.



**Location:** North Texas **Asking Price:** \$360,000  
**Yehuda Soewargo** (817) 584-8614 / yehuda.soewargo@linkbusiness.com

**3 Bay Auto Repair shop, High Car Count and Busy**

ref: DL00032

SDE: \$150,739  
Sales: \$592,899

Great clean shop situated on busy street with great visibility. Currently running Absentee. 3 bays with an underground pit. Car count averages 450/month. One lift for heavy mechanic work and other equipment is present to do most jobs. Shop is very clean. Team will stay behind for new owner, and Seller will train and help new owner to be successful.



**Location:** North Texas **Asking Price:** \$330,000  
**Yehuda Soewargo** (817) 584-8614 / yehuda.soewargo@linkbusiness.com

**Profitable North Texas Trucking Company for Sale!**

ref: DL00028

SDE: \$76,000  
Sales: \$452,733

A well established and very profitable trucking company for sale in North Texas. This company has been in business for over ten years with long term employees and drivers. All tractors are in excellent condition, with well-kept maintenance records. There is a very good mix of customers with many well-known national brands. This is an excellent turn key operation.



**Location:** North Texas **Asking Price:** \$395,000  
**Mae Hines** (817) 915-9486 / mae.hines@linkbusiness.com

**4 Double Bay Mechanic Shop in HEB Area, Very Profitable**

ref: DL00025

SDE: \$190,000  
Sales: \$750,000

Big and clean looking shop. Very well maintained, and located on a major city road. A reputable shop, and well-known with the locals. This is a full-mechanic shop, does every work including state inspection and alignments. Sales are constantly \$58,000 and above every month. A lucrative business to get into especially if wanting an absentee business.



**Location:** North Texas **Asking Price:** \$400,000  
**Yehuda Soewargo** (817) 584-8614 / yehuda.soewargo@linkbusiness.com

**Big Auto Repair Shop with 7 bays, New and Clean**

ref: DL00024

SDE: \$100,000  
Sales: \$500,000

A spacious auto repair shop with enough space for towing and body repair. Great for anybody who wants to get into the auto service industry. Business is booming and sales are constant year to year. No big competitions in the area making this a great advantage to new owner. The city is growing and developing, a great short-term investment.



**Location:** North Texas **Asking Price:** \$200,000  
**Yehuda Soewargo** (817) 584-8614 / yehuda.soewargo@linkbusiness.com

**Auto Repair and Service Shop in DFW**

ref: DL00021

SDE: \$39,000  
Sales: \$153,078.46

Auto repair business located on a busy street near DFW airport. Operation started August of 2016. Owner is running the shop as a part-time absentee. New equipment/tools from a reputable high-end brand. There is a lot of inventory.



Asking price consists mostly of asset value, \$100,000. Everything in shop will be included and given to new owner. Sales average \$40,000/month.

**Location:** North Texas **Asking Price:** \$130,000  
**Yehuda Soewargo** (817) 584-8614 / yehuda.soewargo@linkbusiness.com

**High End Authentic Retail Store for Sale**

ref: DL00027

SDE: \$80,000  
Sales: \$170,000

Unique, charming, profitable high-end retail business for sale in Historic Downtown main street setting in North Texas! This is a once in life time opportunity to buy a successful thriving business and be in a city that provides multiple festivals throughout the year - a tourist destination when in North Texas. Sales have been consistent over the past couple years.



**Location:** North Texas **Asking Price:** \$349,500  
**Tom Diedrich** (214) 316-5882 / tom.diedrich@linkbusiness.com

**Mechanic Shop Located in North Texas**

ref: DL00026

SDE: \$200,000  
Sales: \$780,000

A good established mechanic shop, with many loyal customers. Business is doing really well, sales are constant and increasing. Located in the busy area of North Dallas near a major highway. Shop is close to new commercial sites. The Business is perfect for anybody trying to relocate or expand of their current business.



**Location:** North Texas **Asking Price:** \$400,000  
**Yehuda Soewargo** (817) 584-8614 / yehuda.soewargo@linkbusiness.com

**Home Health Care License, Major Counties in DFW**

ref: DL00013

SDE: \$  
Sales: \$

Home health care license services major counties in the DFW metroplex. Perfect for current or an established home health care business. With over 7 million people under this license. Huge growth potential to any health care business. Medicare certified and contracted with Medicaid and PHC. There are currently no patients on service. This is to purchase a clean license only.



**Location:** North Texas **Asking Price:** \$250,000  
**Yehuda Soewargo** (817) 584-8614 / yehuda.soewargo@linkbusiness.com

**Profitable Mechanic Shop in North Dallas**

ref: DL00022

SDE: \$400,000  
Sales: \$1,300,000

A well-established mechanic shop, with many loyal customers. 3 double bays with a side bay, and room for growth. Business is doing really well, sales are constant and increasing little bit year by year. Located on a very busy intersection and in a high-income residential neighborhood. The business is perfect for anybody trying to relocate or expand of their current business.



**Location:** North Texas **Asking Price:** \$700,000  
**Yehuda Soewargo** (817) 584-8614 / yehuda.soewargo@linkbusiness.com

**Established Tire, Alignment, and State Inspection Auto Repair Shop** ref: DL00016

SDE: \$55,000  
Sales: \$168,000

The owner is very motivated in selling their automotive service and repair shop specializing in a variety of automotive services (i.e. new and used tire replacement and alignment, oil change, and state inspection, and other services). Low rent, multiple bays, lifts, and plenty of space for future growth, this is perfect for a new/experienced auto mechanic looking to expand.



**Location:** North Texas **Asking Price:** \$125,000  
**Tyrone Newell** (214) 563-7114 / tyrone.newell@linkbusiness.com

**Growing Hydraulic Repair Business** ref: DL00010

SDE: \$150,000  
Sales: \$460,000

32-year hydraulic repair business for sale. Owner has a vast experience in the hydraulic industry and has built a great reputation for the business. The business is in North Texas but serves all DFW metroplex. Room for growth and expansion. The hydraulic industry is booming. Sales increases year by year. The business is turn-key!



**Location:** North Texas **Asking Price:** \$375,000  
**Yehuda Soewargo** (817) 584-8614 / yehuda.soewargo@linkbusiness.com

**Profitable Himalayan and Indian Restaurant** ref: DL00009

SDE: \$204,000  
Sales: \$840,000

One of a kind Himalayan and Indian Restaurant, a unique and very profitable business for Sale! Guaranteed profits to be made from day one of operation. Very low operating expenses. Restaurant is very popular throughout the Himalayan and Indian communities. Everything in the restaurant is included. Employees, including the manager will stay behind to support the new owner. Great Opportunity!



**Location:** North Texas **Asking Price:** \$390,000  
**Yehuda Soewargo** (817) 584-8614 / yehuda.soewargo@linkbusiness.com

**Successful Medical Practice For Sale in North Texas** ref: DL00008

SDE: \$392,900  
Sales: \$786,000

Profitable Family Medical Practice situated in a prime location with a A+ reputation for the past 20+ years. A lot of potential for growth with a loyal client base that keeps on growing year by year. A great opportunity for any medical practitioner whether new or experienced to acquire such a prestigious Medical Practice.



**Location:** North Texas **Asking Price:** \$350,000  
**Yehuda Soewargo** (817) 584-8614 / yehuda.soewargo@linkbusiness.com

**Franchise Opportunity / Home Improvement** ref: DL00005

SDE: Refer to Broker  
Sales: \$0

Are you tired of making profits for someone else? Does working for yourself, building your OWN business and putting YOUR hard-earned profits into your pockets appeal to you? Are you ready to sell the industry's Premier product into your marketplace? An Australian based home improvement business is selling Franchise Rights. Be the FIRST to join this Successful Team here in the USA!



**Location:** North Texas **Asking Price:** \$40,000  
**Tom Diedrich** (214) 316-5882 / tom.diedrich@linkbusiness.com

**Well-known Mechanic Shop in North Dallas** ref: DL00018

SDE: \$158,660  
Sales: \$570,000

A well-known mechanic shop located on the main street of Plano Texas. This shop has been in business over 5 years and is well established and has many loyal customers. The shop has a great deal of space and has clear visibility from oncoming traffic. Great customer retention rate and steady growth. The shop is running with absentee owner.



**Location:** North Texas **Asking Price:** \$400,000  
**Yehuda Soewargo** (817) 584-8614 / yehuda.soewargo@linkbusiness.com

**Billboards and Land Leases for Sale in Central Texas** ref: DL00002

SDE: \$35,000  
Sales: \$75,000

A great billboard company for sale! Great locations and currently generating revenue. ALL digital! Consists of existing digital inventory and city approved digital permits yet to be built on land that has already been secured by long term leases with the land owners. Great opportunity to grow your presence in the industry, or the chance to become digital player in this market!



**Location:** South Texas **Asking Price:** \$740,000  
**Tom Diedrich** (214) 316-5882 / tom.diedrich@linkbusiness.com

**Texas Billboard Company** ref: DL0001

SDE: \$100,000  
Sales: \$121,000

Billboard company in Southeast Texas is for sale. Great locations with long reads and all structures are steel monopole units with long term leases and in very good operating condition. The Plant is 80% sold with long term, good paying clientele. This is a turn key operation ready for sale.



**Location:** South Texas **Asking Price:** \$675,000  
**Tom Diedrich** (214) 316-5882 / tom.diedrich@linkbusiness.com

**Long Standing Brewery and Brewpub Equipment Manufacturer** ref: RL00036

SDE: \$50,000  
Sales: \$0

The award-winning brewery has a product range to include malt extract manufacture, brewpub equipment manufacture, and in-house large scale brewing capacity. The business holds multiple patents and copyrights on intellectual property. The business has many hard assets: 20ft lauder tub, 13,000lb grain mill, multiple fermenting/storage tanks, steam boilers and large walk in refrigeration. Loyal employees and owner willing to train.



**Location:** Triangle Area **Asking Price:** \$1,500,000  
**David Buboltz** (951) 316-6301 / david.buboltz@linkbusiness.com

**Innovative Brewing System Manufacturer** ref: RL00071

SDE: \$153,414  
Sales: \$359,334

Very profitable brewing system manufacturer and retailer. These turn-key brew systems are sold to restaurants and brew pubs worldwide. This is an innovative and unique patented system that streamlines the brewing process. No other systems like this exist.



Intellectual property included in sale. \$60,000 of inventory is available, at cost, in addition to sales price. Good books and records.

**Location:** Triangle Area **Asking Price:** \$240,000  
**David Buboltz** (951) 316-6301 / david.buboltz@linkbusiness.com

**Well-Established Cold Stone Creamery** ref: RL00062

SDE: \$92,680  
Sales: \$264,375

Well-established Cold Stone Creamery located in busy 1,800 SF shopping center retail space and has been in business for 13 years. This location has seen consistent rise in gross annual sales. Manager is very reliable, allowing owner to work in store only 15 hours per week. The franchise transfer fee and inventory are not included in the asking price.



**Location:** Piedmont Area **Asking Price:** \$165,000  
**David Buboltz** (951) 316-6301 / david.buboltz@linkbusiness.com

**Cell Phone and Electronics Shop in Prime Location** ref: RL00061

SDE: \$39,000  
Sales: \$291,402.33

Located in a rapidly expanding town, this cell phone and consumer electronics shop has maintained a loyal customer base since its inception in 2003. It is the only shop of its kind within a 20-mile radius. Comes fully stocked with \$60,000 of merchandise, an experienced staff that is willing to stay on, and grand total of 2,250 SF of space.



**Location:** Triangle Area **Asking Price:** \$85,000  
**Aaron Johnson** (336) 709-9001 / aaron.johnson@linkbusiness.com

**Profitable Tire and Auto Repair Shop** ref: RL00052

SDE: \$172,150  
Sales: \$1,495,258

Profitable tire and auto repair shop has been in business in the same location for over 10 years. With 6 bays that are each fully equipped with vehicle lifts and tools, this shop easily maintains a high volume of gross sales and stays consistently busy all throughout the year. All assets, inventory, and seller training are included in asking price.



**Location:** Triangle Area **Asking Price:** \$975,000  
**David Buboltz** (951) 316-6301 / david.buboltz@linkbusiness.com

**Online Retail Business** ref: RL00051

SDE: Refer to Broker  
Sales: \$45,400

This online retail business has been profiting for over 10 years. Home-based and relocatable. It has a reputation of great customer service, and it provides its customers with helpful resources, like many how-to videos.



User-friendly website, thousands of repeat customers, and \$19,000 of inventory at wholesale value included in asking price. High profit margins and ease of operation.

**Location:** Relocatable **Asking Price:** \$45,000  
**David Buboltz** (951) 316-6301 / david.buboltz@linkbusiness.com

**Positive Cash Flowing Restaurant Cleaning Company For Quick Sale** ref: RL00050

SDE: \$152,579  
Sales: \$692,444

Commercial restaurant exhaust cleaning company for sale in North Carolina. Limited competition in the area, with room for growth and expansion. Business has over \$690k in sales, with solid contracts in place. Business has been open since 2004, and the current owner has done quite well over time.



**Location:** North Carolina **Asking Price:** \$350,000  
**AJ Williams** (404) 925-5116 / aj.williams@linkbusiness.com

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**Auto Repair Shop on Main Highway**

ref: RL00048

SDE: \$133,500  
Sales: \$707,000



Profitable auto repair shop in the same location for over 12 years, and the past 3 years have seen a 38% rise in gross sales. This is a 6-bay shop with each bay fully equipped with vehicle lifts, pneumatic tools, hand tools, and other valuable assets. The mechanics are knowledgeable and reliable. All assets are included in asking price.

**Location:** Triangle Area **Asking Price:** \$350,000  
**David Buboltz** (951) 316-6301 / david.buboltz@linkbusiness.com

**Full-Service Auto Shop**

ref: RL00040

SDE: \$62,650  
Sales: \$210,000



Full service auto shop. Stand alone building on a 2+ acre lot. Sustainable repeat business of loyal customers. 3 bays, 2 lifts, three-phase power for air compressors, complete collection of shop tools, tire machine and balancer, brake lathe, drill press, bead blaster, welder, plasma cutter, and other valuable assets.

**Location:** Piedmont Area **Asking Price:** \$150,000  
**David Buboltz** (951) 316-6301 / david.buboltz@linkbusiness.com

**Upscale Restaurant for Sale**

ref: RL00015

SDE: \$250,000  
Sales: Refer to Broker



This upscale restaurant has been in business in the same location for 25 years. Notable features of this restaurant include beautiful garden courtyard outdoor seating, romantic indoor dining, large selection of wines, and fully stocked bar. This restaurant has been featured in national magazines, visited by celebrities, and voted as one of the top establishments in its community.

**Location:** Piedmont Area **Asking Price:** \$325,000  
**David Buboltz** (951) 316-6301 / david.buboltz@linkbusiness.com

**Environmentally Friendly Dry Cleaner Asset Sale**

ref: RL00009

SDE: Refer to Broker  
Sales: \$0



Powered by GreenEarth, you will serve the community with dry cleaning that is safer for your employees, your customers, their clothing, and the environment. Dry cleaning is a recession-proof industry. Asset sales include all state of the art equipment for both plant and storefront, computer and touch screen systems, initial inventory, first year GreenEarth license, and training period for new owner.

**Location:** Triangle Area **Asking Price:** \$380,000  
**David Buboltz** (951) 316-6301 / david.buboltz@linkbusiness.com

**REDUCED! "Ink Master" Owned Tattoo Shop For Quick Sale!**

ref: RL00046

SDE: \$67,182  
Sales: \$90,117



Business sits near Fort Bragg military base, and troops account for much of the customer base. Facility is clean, with custom touches, artwork and individual workstations for artists. This is the perfect gem for someone with knowledge of the tattoo industry, and sale of business includes industry grade equipment, furniture, and inventory. Priced at \$85,000 for a quick sale.

**Location:** North Carolina **Asking Price:** \$95,000  
**AJ Williams** (404) 925-5116 / aj.williams@linkbusiness.com

**Flooring Showroom with Detailed Financials**

ref: RL00029

SDE: \$150,836  
Sales: \$1,032,118



This profitable flooring business has been serving the community for over 20 years. 10,000 SF facility complete with a showroom full of samples/display racks, a flooring installation and carpeting cleaning divisions, a fleet of vehicles, installation tools, carpet cleaning equipment, and ample inventory storage space. Owner buys product direct from manufactures which makes it difficult for competitors to match pricing. Detailed financials.

**Location:** Triangle Area **Asking Price:** \$595,000  
**David Buboltz** (951) 316-6301 / david.buboltz@linkbusiness.com

**Profitable Cold Stone Creamery**

ref: RL00012

SDE: \$114,523  
Sales: \$247,065



This profitable Cold Stone Creamery is located in a prominent 1,600 SF retail space. High volume foot traffic and renowned neighboring businesses ensure profitability all year around. Reliable management is in place which allows owner to work in store only 5-8 hours per week. The franchise transfer fee is not included in the asking price.

**Location:** Triangle Area **Asking Price:** \$170,000  
**David Buboltz** (951) 316-6301 / david.buboltz@linkbusiness.com

**Existing PostNet Franchise**

ref: RL00008

SDE: \$32,000  
Sales: \$135,000



This PostNet location has been providing the community with quality business services in the same location for the past 17 years. Business services include full service printing, mail box rentals, notary, packing and shipping, copying, fax, promotional products, etc. It has a great reputation and loyal customer base. All equipment and inventory is included in asking price.

**Location:** Triangle Area **Asking Price:** \$45,000  
**David Buboltz** (951) 316-6301 / david.buboltz@linkbusiness.com

**Transportation and Taxi Business**

ref: RL00006

SDE: \$28,000  
Sales: \$50,000



Transportation and taxi services have been continually on rise for many years in the Triangle Area. This transportation business has been meeting this high demand for over the last 10 years with integrity and reliability. Loyal clients know they can call any hour of the day. The business website is very impressive and it allows clients to make online reservations.

**Location:** Triangle Area of North Carolina **Asking Price:** \$65,000  
**Daniel Buboltz** (919) 753-7151 / daniel.buboltz@linkbusiness.com

**Award-Winning Marketing Franchise**

ref: RL00002

SDE: \$0  
Sales: \$0



Have you ever dreamed of running a business of your own from home? Have you ever wished to have the flexibility of setting your own work schedule while still making a good living? Look no further! This home-based marketing franchise may be the perfect fit for you.

**Location:** North Carolina **Asking Price:** \$35,000 plus \$1k per marketing territory  
**Daniel Buboltz** (919) 753-7151 / daniel.buboltz@linkbusiness.com

**Precision Machine Shop in Triangle**

ref: RL00003

SDE: \$252,000  
Sales: \$500,000



Machine shop with 15 year history. Fully equipped to handle a wide variety of jobs. Consistent customer base in a niche market. Easily expandable to other markets and jobs.

**Location:** Triangle Area **Asking Price:** \$600,000  
**David Buboltz** (951) 316-6301 / david.buboltz@linkbusiness.com

**Well-Known Pizza and Italian Restaurant**

ref: RL00004

SDE: \$27,000  
Sales: \$374,000



This well-known pizza and Italian restaurant has been satisfying customers for over 35 years. Authentic Italian food, pizza, beer/wine, indoor/outdoor seating, catering, great reputation, and loyal customers. The restaurant is located on the corner of a busy street in an affluent area. Employees are well trained and reliable. All equipment and inventory is included in asking price.

**Location:** Triangle Area **Asking Price:** \$130,000  
**David Buboltz** (951) 316-6301 / david.buboltz@linkbusiness.com

**22 Year Old Yoga Studio in Busy NC College Town!**

ref: RL00075

SDE: \$44,348  
Sales: \$170,653



Long-standing 22 year-old yoga studio boasts of a 6,000-person student mailing list, with classes in Aerial Yoga, Meridian Yoga, and Vinyasa Flow. Aerial silks hang gracefully throughout the space and it is also set up to include Pilates. Great reputation with the local community. Owner is looking to retire, but is willing to stay on board as a paid employee.

**Location:** Piedmont Area **Asking Price:** \$100,000  
**AJ Williams** (404) 925-5116 / aj.williams@linkbusiness.com

**Specialty Food Market**

ref: RL00049

SDE: Refer to Broker  
Sales: \$2,623,000



Specialty food market consists of two different revenue streams; wholesale distribution and retail food market for local customers to buy groceries. Been in business for over 40 years, this business has developed a long-standing loyal customer base in both wholesale and retail. \$35,000 of inventory included in asking price. 3 delivery trucks. Reliable employees. Turnkey operation.

**Location:** Triangle Area **Asking Price:** \$125,000  
**David Buboltz** (951) 316-6301 / david.buboltz@linkbusiness.com

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**Well Established Auto Repair and Tire Sales Business and Real Estate**

ref: PH00049

SDE: \$108,119  
Sales: \$1,303,720

20+ year well established family auto business with more than 2 decades of goodwill, excellent reputation. Has 26 service bays, 13 lifts and a pit rack. Business occupies 2 lots plus third attached lot (under lease)-35,200 SF with 18,375 SF covered space for offices, vehicle maintenance, repair and storage. Extensive list of equipment conservatively valued at \$166,565.



**Location:** Metro Phoenix **Asking Price:** \$1,399,000 includes Real Estate!  
**Lisa Riley** (480) 686-8062 / lisa.riley@linkbusiness.com

**Profitable Ice Cream Business for Sale - AZ**

ref: PH00043

SDE: \$61,400  
Sales: \$245,250

Are you looking for a well-established ice cream parlor with customers on day one? This owner operator business affords an owner/operator a unique opportunity to control one's own destiny in sunny AZ.



Due to other non-related business opportunities, the owners must sell this treasure that currently has a manager in place leaving a non-owner operator. EBITDA of \$35,000 to \$40,000.

**Location:** Central Arizona **Asking Price:** \$90,000  
**Lisa Riley** (480) 686-9031 / lisa.riley@linkbusiness.com

**Profitable Plumbing Company**

ref: PH00035

SDE: \$159,000  
Sales: \$405,300

Well established with 25 plus years of goodwill and excellent reputation, 2 trucks, 2 non-related employees and a small storage location, great financial records and both commercial and residential customers, this business has maintained profitability throughout the years. The owner provides estimates and supervision. Due to retirement, the owners wish to sell the business.



**Location:** Western States **Asking Price:** \$230,000  
**Lisa Riley** (480) 686-8062 / lisa.riley@linkbusiness.com

**Profitable Auto Repair Center - Be Your Own Boss**

ref: PH00041

SDE: \$229,000  
Sales: \$941,000

**SOLD**  
This repair center with \$890,000 and 15 years past three years. 2016 cash flow \$229,000. 15 years goodwill, excellent reputation for honesty, outstanding customer service and positive Internet reviews. Includes: state-of-the-art equipment required to run a domestic and import auto repair business, including brakes, oil change, engine performance, electrical, steering and suspension, starting and charging, heating, cooling and classic restorations. SBA pre-qualified.



**Location:** Southern Arizona **Asking Price:** \$400,000  
**Lisa Riley** (480) 686-9031 / lisa.riley@linkbusiness.com

**Durable Goods Manufacturing Firm**

ref: PH00034

SDE: \$240,500.00  
Sales: \$6,356,500

44+ year-old leading durable goods manufacturing firm located in the Southwestern US. Customer base includes government (city, county, State and contracts), private sector, web based retail (available) and current project backlog of \$1M+ in product commitments. Growth opportunities exist in excess capacity at two manufacturing plants. Limited competition. Experienced, tenured manager in place to continue operation of the business.



**Location:** Northern Arizona **Asking Price:** Accepting Offers  
**Lisa Riley** (480) 686-8062 / lisa.riley@linkbusiness.com

**Profitable 20+ Year Specialty Construction Company**

ref: PH00030

SDE: \$122,000  
Sales: \$1,647,000

Cash flow day one! Well established with 20+ years of goodwill and excellent reputation. Works with owners and subs from design to installation. The owner provides estimates and supervision.



With a great reputation for quality, convenience and trusted service, this owner business is on a growth trajectory. Due to retirement and health issues, the owners wish to sell the business

**Location:** Central Arizona **Asking Price:** \$300,000  
**Lisa Riley** (480) 686-9031 / lisa.riley@linkbusiness.com

**Motorcycle Gear & Accessories For Sale in AZ**

ref: PH0012

SDE: \$100,000  
Sales: \$550,000

**SOLD**  
A local retailer wishes to retire. With a great reputation for quality, trusted service, this business offers you a unique opportunity to control your own destiny and realize your dreams of living and riding in beautiful AZ.



Increase on-line ecommerce, re-vitalize marketing/advertising, or attend trade shows to rapidly increase sales. \$100k SDE; great landlord/lease!

**Location:** Central Arizona **Asking Price:** \$150,000  
**Lisa Riley** (480) 686-8062 / lisa.riley@linkbusiness.com

**Established Profitable Fire Suppressant Company**

ref: PH00026

SDE: \$181,000  
Sales: \$240,000

Amazing opportunity to purchase an independent fire suppressant company with average sales of \$175,000 over the past three years with continued sales growth. Good accounts and contracts. This profitable business generates over \$100,000 in cash flow, affording you an outstanding salary, even after debt service. 10+ years of goodwill, excellent reputation for customer service and long-term clientele. Can be home-based!



**Location:** Central Arizona **Asking Price:** \$150,000  
**Lisa Riley** (480) 686-9031 / lisa.riley@linkbusiness.com

**Profitable Specialty Retail Business for Sale in AZ**

ref: PH00024

SDE: \$96,600  
Sales: \$611,800

Are you creative?

Do you enjoy bringing fun and enjoyment to customers of all ages and abilities?

If yes, then this may be the perfect calling for the next chapter in your life as the owner of this well-established business.

Excellent reputation for quality, trusted service, this business offers you a unique opportunity to control your own destiny.



**Location:** location **Asking Price:** \$174,900 + \$200k inventory  
**Lisa Riley** (480) 686-9031 / lisa.riley@linkbusiness.com

**Beautiful Yoga Studio for Sale!**

ref: PH00002

SDE: Refer to Broker  
Sales: \$62,300

Dreamed of owning your studio? Phoenix Metro 2900+sf sanctuary is now available. \$300k+ invested to create the perfect environment. Sports flooring in yoga room; hot or Bikram yoga available due to ARES Custom Heating Unit & Humidifier; men & women's dressing rooms with showers; near major freeway; spacious and gracious, a dream come true. Drop-in, monthly and yearly memberships.



**Location:** Central Arizona **Asking Price:** \$125,000  
**Lisa Riley** (480) 686-9031 / lisa.riley@linkbusiness.com

**Lock & Key Business-Includes \$80k+ in Real Estate**

ref: PH0013

SDE: \$14,000  
Sales: \$60,000

Well established lock and key shop has provided service for over 50 years! Located on a major thoroughfare in a busy commercial & residential area in the Phoenix Metro area. They provide in-shop and contract for on-sight service for residential and commercial customers.

Huge inventory and equipment. Needs mobile service as easy revenue is turned away. Has many repeat customers.



**Location:** Central Arizona **Asking Price:** \$40,000 + \$80k in RE  
**Lisa Riley** (480) 686-9031 / lisa.riley@linkbusiness.com

**Mail, Print & Shipping for Sale - Independent**

ref: PH00003

SDE: \$8,000  
Sales: \$300,000

**SOLD**  
A successful mail, print & shipping company. Asking price \$80,000. 5-yr option lease on 1200 sq ft, \$1700/m. No Franchise fees! Tangible assets include \$10k inventory & \$25k FFE ; intangible assets include customer accounts (PO Mailboxes), phone number, website, company name, logos & more. Training included. Price is less than expense of build out and gross sales have doubled since 2010.



**Location:** Central Arizona **Asking Price:** \$25,000  
**Lisa Riley** (480) 686-9031 / lisa.riley@linkbusiness.com

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We can email you when a business that suits your criteria becomes available for sale.  
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**Profitable Restaurant Equip. Restoration Business** ref: NYC00009

SDE: \$500,000

Sales: \$7,572,592

New and used wholesale restaurant equipment. Cooking, refrigeration, food prep, counter-top, beverage, wash-ware, tables, pizza/bakery. All major brands. Growing niche in the commercial food service industry. Growth and financials proof is available. Excellent highly visible location on busy main road. Motivated Seller - Long term lease. Qualified buyers will need to complete a non-disclosure agreement to obtain any detailed information.



**Location:** Bergen **Asking Price:** \$10,000,000  
**Kingsley Allison** (845) 500-6393 / kingsley.allison@linkbusiness.com

**Profitable Dry-Cleaner in Brooklyn** ref: NYC00004

SDE: \$85,000

Sales: \$150,000

5 years old. Affordable, superior & experienced dry cleaning services. Monthly growth in new retail clients and wholesale growth. The hands-on owner runs this business. The sale includes current equipment. List of equipment will be provided. Seller is very motivated.



**Location:** Brooklyn **Asking Price:** \$140,000  
**Kingsley Allison** (845) 500-6393 / kingsley.allison@linkbusiness.com

**Fully Staffed Profitable Fast Food Franchise** ref: NYC00006

SDE: \$70,800

Sales: \$458,211

Why spend \$500k when you can pay only \$240k! Great opportunity, fully staffed, absentee run, fast growing profitable franchised restaurant. Excellent location near Downtown White Plains where the neighborhood is hopping. Fully equipped restaurant, turnkey operation. The equipment/inventory is included in the asking price. Parking is easily accessible for customers. Owner financing is available to credit worthy buyer.



**Location:** Westchester County **Asking Price:** \$240,000  
**Kingsley Allison** (845) 500-6393 / kingsley.allison@linkbusiness.com

**Extraordinary & Upscale Evening Wear Boutique** ref: NYC00008

SDE: \$121,279

Sales: \$157,639

Specializes in elegant designer and couture collections for the mother of the bride, bar/bat mizvah formal wear, and black tie and cocktail attire. Serving a sophisticated/specialized clientele. High income opportunity, low investment, LOW RENT with long term lease. Great location. Unique, pampering experience to its clientele.



**Location:** Fairfield **Asking Price:** \$265,000 plus inventory  
**Kingsley Allison** (845) 500-6393 / kingsley.allison@linkbusiness.com

**5 Year Old Dry-Cleaning Drop-Off Business** ref: NYC00002

SDE: \$50,000

Sales: \$200,000

Excellent location In Mid-town Manhattan. Dry-cleaner drop store. Doing alterations, dry cleaning, pick-up and delivery.

Room for growth and increase income. Rent \$7,200. 7 years left on lease.

Own your own business. Improve your earnings potential. Make a positive impact on your community.



**Location:** New York City **Asking Price:** \$100,000  
**Kingsley Allison** (845) 500-6393 / kingsley.allison@linkbusiness.com

**Busy Location Supermarket/Grocery Store. 23+ Years** ref: NYC00005

SDE: \$65,000

Sales: \$922,034

Established and profitable. Record of cash flow is available. Full service grocery store featuring fresh meat, boars head deli meats, deli salads, fresh bakery, produce, dairy, beer and soda, groceries, Lottery.



Very busy commercial area in Pleasant Valley/Millbrook New York Potential for growth with new owner and earn what you're really worth. The owner is retiring but willing to train new buyer.

**Location:** Dutchess County **Asking Price:** \$350,000 Plus Inventory \$105k  
**Kingsley Allison** (845) 500-6393 / kingsley.allison@linkbusiness.com

**Profitable Salon, Beauty Supply, Hair, & Much More** ref: NYC00007

SDE: \$64,896

Sales: \$150,000

Profitable Brooklyn salon, beauty supply, full service salon & beauty supply which specializes in all aspects of hair weaves, hair extensions & blow-outs.



Seller finance available to qualified buyer.

Hours 10:00 am - 6:00 pm Monday, Tuesday & Wednesday 10:00 am - 8:00 pm Thursday, Friday & Saturday.

**Location:** Brooklyn **Asking Price:** \$200,000  
**Kingsley Allison** (845) 500-6393 / kingsley.allison@linkbusiness.com

**A One Stop Shop Cleaning Service Business** ref: NYC00001

SDE: \$200,000

Sales: \$500,000

This business has a great reputation for quality service. Seller will provide some training and introductions to regular customer base. This is a professional, commercial, industrial, janitorial and domestic cleaning service company. Unique and profitable. These services are tailored to each individual client's specific requirements. Clients range from Fortune 500 businesses to home owner. Training provided.



**Location:** New York **Asking Price:** \$600,000  
**Kingsley Allison** (845) 500-6393 / kingsley.allison@linkbusiness.com

# LINK Manages Business Sales in a Planned and Orderly Manner

## Preparation

"Grooming" your business for its sale by maximizing its efficiency, earnings potential and presentation. Minimizing costs and increasing profit by as little as \$5,000 per year could add thousands to the sale price. We can assist you in recasting your P&L Statement in determining the true SDE (Seller's Discretionary Earnings) of your business.

1

## Valuing Your Business

There are several methods of valuing a business. In most cases LINK uses a combination of these to determine the most realistic selling price. The methodology used must be accurate and appropriate for your type of business, and be able to withstand scrutiny by financial professionals. These are established methodologies for most business categories, but they can only be used as a guide. Every business is unique, which is why it is so important to deal with brokers who have proven experience in establishing true market value.

2

## Listing

We list your business with a Representation Agreement, which is legally required before we can start the selling process. We also simultaneously fill out a Business Fact Sheet which gives us all the required information for properly describing your business to potential Buyers and an Agency Disclosure explaining our agency relationship with you and the Buyers. If you are a corporation or an LLC we will also need a shareholder/member Authorization.

3

## Information Memorandum

A comprehensive sales and marketing document prepared by LINK providing a detailed overview of your business. The document must be crafted to ensure it is accurate and honestly represents your business and its benefits. It can get potential Buyers of your business excited about it or if not done properly, it can cause them to overlook it.

4

## Identifying Buyers

Some businesses listed with LINK sell before they are publically advertised. LINK maintains a large database of qualified Buyers seeking businesses in all sectors. As independent professionals, LINK brokers are able to discretely approach these Buyers in queue that we believe might be interested, without divulging information that might identify your business.

5

## Marketing -

LINK is one of the largest business sales marketers and advertisers in the world. Our marketing programs are closely monitored and through experience, we know which approaches are most effective. Our Information Memorandum, our ads, our magazine, our brochures, our web presence and other marketing and sales tools are carefully prepared to attract Buyers without identifying your specific business.

6

## Finding "Real" Buyers

Acting as an independent third party, LINK brokers are able to maintain confidentiality until Buyers have been checked for buying capability - education, experience and finances. Checking a buyer to ensure their intentions are "real" is often a surprisingly time-consuming and difficult process. Statistics show that for every ten inquiries about a business for sale generated by a marketing campaign, only one is a "real" Buyer.

7

## Purchase Agreement

After a Buyer has reviewed the Information Memorandum, met with the owner, viewed the business and expressed interest, a Purchase Agreement is negotiated and signed by both Buyer and Seller. Commercially sensitive details are not supplied at this stage.

8

## Disclosure & Due Diligence

The signing of the Purchase Agreement does not necessarily mean the business is sold; the Seller and Buyer will now conduct the seller and buyer disclosure which consist of a series of questions about each other. Next they will each verify the information about the Seller and Buyer during a due diligence period. The due diligence process generally takes five to ten working days, although for more complex businesses, it can take longer.

9

## Conditions Removal & Closing

Once all the conditions in the Purchase Agreement have been satisfied, the business checks out and the Buyer checks out, the Conditions Removals are signed and escrow will be opened. Escrow is a means, time period and trust arrangement during which the paperwork required for the sale of a business is processed. Escrow acts as a "neutral" agent of Seller, Buyer and Broker to collect documents, money and to distribute the same pursuant to escrow instructions as directed by the principals. The seller usually assists in the business for an agreed period after the sale, to train the new owner and facilitate a smooth transition.

10

*Most businesses listed for sale with LINK, sell within 3 to 8 months, although large and complex businesses may take longer. Once an offer is received, it generally takes around 4 to 8 weeks to complete the sale process.*

**linkbusiness.com**

**For your FREE guide, or a confidential broker's opinion of value of your business, call 844-840-5600.**



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## Delivering the **Best Possible Results** with **Specialist Business Brokers**

Selling your company with LINK gives you access to our expert knowledge, offering you marketing plans, valuations and guidance from your own personal LINK broker. LINK is the answer to the question 'how do I sell my business?' No matter what area of business you are in; small, large, franchise or rural, we will find the best LINK broker for you and put you in touch with serious buyers.



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