

Businessbroker

The authority on buying and selling businesses

AUSTRALIAN EDITION, FEB - APR 2015

**Authoritarian
or Participative
Management
Style?**

**How to Make
Your Marketing
Really Work**

***It All Comes Down
to Cash Flow***

LINK Valuations Division
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Subject to the Negotiation
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The authority on selling businesses

Why Use A LINK Broker To Market Your Business?

LINK has one of the most comprehensive and sophisticated databases of business sales in the country. We have been tracking and analysing trends for many years.

We are also one of the only companies to conduct regular independent research to determine the motivations of potential buyers and identify the key issues that are important to them.

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LINK produces a comprehensive range of high quality service brochures. Service brochures are updated regularly with new subjects added to the constantly growing collection.



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LINK's own online training tool, adapted for each country individually and certified through our head office. This translates into proven training and operations procedures which have been documented in easy to follow sales and administration manuals incorporating appropriate policies, protocols and practices.



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linkbusiness.com.au, linkbusiness.co.nz, linkbusiness.co.za, linkbusiness.com

LINK's powerful online search engine advertises business opportunities without disclosing confidential information.



Business Broker Magazine

LINK publishes its own magazine, Business Broker three times a year.



Best Possible Service

In order to deliver the best possible service, we have specialised business brokers in the following areas;

- Accommodation
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- Beauty/Health
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- Corporate
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- Franchise
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- Manufacturing
- Professional Services
- Retail Food & General
- Rural
- Technology/IT
- Transport/Distribution

LION (LINK Information Operations Navigator)

LINK's internal operating system that is used to record listings and contacts. Built and constantly developed by LINK – over \$1.2 million has been spent to date.



LINK's Monthly E-Newsletter

Sent only to those who have registered with LINK.



LINK's Online Valuation Tool

The LVT has been built to assist brokers in reaching an appraisal price for a business.



We have a database of qualified buyers waiting for certain businesses!

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Mark Jason is the Managing Director of LINK Australia.

**If you would like to join LINK contact Mark today
P: 02 9899 1999 E: link@linkbusiness.com.au**

WELCOME From the Director

I'm pleased to present to you another edition of the Australian Business Broker Magazine, proudly compiled by the team at LINK, the largest brokerage network in Australia and the southern hemisphere. Inside you will find some of the most professionally presented businesses for sale throughout the country, as well as informative articles from industry specialists.

If you are considering the sale or purchase of a business in the near future, we would encourage you to speak directly to one of our representatives, who will be more than happy to help you prepare for what is often the largest transaction in person's life. Our team of trained professionals are here to guide you on the process and prepare you for what is often a life changing experience.

The team at LINK participate in hundreds of business sales annually, ranging from dealings with publically listed companies, to families buying an income, across a spectrum of industries.

Whatever industry you operate within, LINK has someone who understands your business. We look forward to working with you.

Sincerely,

Mark Jason

Managing Director
LINK Australia

Businessbroker
The authority on buying and selling businesses

EDITOR

Jenny Holden

DESIGNER

Carla Watson

CONTRIBUTORS

Don Gilbert, Dale Cavanagh, David Morris,
Darrell Weekes

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If you wish to advertise in this magazine
please contact Alexandra King - National
Marketing Manager LINK Australia
02 9899 1999 or
alexandrak@linkbusiness.com.au

HEAD OFFICE CONTACT DETAILS

Link Business Franchising Ltd
Level 1, 401 Great South Road, Ellerslie,
Auckland 1061, New Zealand.
Ph: +64 (9) 555 6007

LINK Australia Head Office
Level 1, 181 Botany Rd,
Waterloo, NSW 2017
Ph: (02) 9899 1999

LINK AUSTRALIA

linkbusiness.com.au

LINK NEW ZEALAND

linkbusiness.co.nz

LINK SOUTH AFRICA

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LINK UNITED STATES

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For many years now, a number of qualified and highly experienced LINK brokers have been performing businesses valuations for clients with specific needs. On the back of our unrivalled database of comparable business sales, coupled with the growing demand for our specialist valuation services, LINK has formally expanded our service offering to include business valuations.

There are a variety of reasons why you may need of a valuation. Our team of LINK valuers are perfectly immersed in the real world of business sales to provide you with a logical, substantiated and defendable report. We are able to produce simple valuation reports for exit planning reasons, or even act as an expert witness in a court proceedings.

Reasons why you may need a valuation

- | | | |
|---|---|---|
|  Selling your business |  Determining a buy-in plan |  Divorce Settlement |
|  Insurance Claims |  Estate Planning |  Business Loan |
|  Raising Capital |  Assist Lawyers Litigation |  Company Restructuring |
|  Partnership Dissolution |  Divesting Subsidiaries |  Evaluating merger synergies |

We have the most expansive database of sales data, compiled by the largest brokerage network in Australia to substantiate our reports. Where possible, we draw on this data from thousands of actual sales to provide evidence to support our independent conclusions. We also use a logical format so our valuations make sense to those reading them, whilst also ensuring they comply with Accounting Standards to ensure they are defensible in a court of law.

Please take a look at our new website and discover more about the process or the extensive experience of our valuations team, who are always more than happy to take your calls and questions on a confidential basis.

Visit [Linkvaluations.com.au](https://linkvaluations.com.au)

Simple Case Study: Buy the Business (or Sell It) Subject to the Negotiation of a New Lease Agreement

INTRODUCTION

In around August last year a prospective client called. He had seen a business that he was interested in buying. We conducted a forensic exercise:

1. Considered the businesses Key Performance Indicators; and
2. Evaluated the lease and linked it back to what tenure, security of tenure and lease rental flexibility it offered the prospective buyer.

In simple terms the rent was around double industry benchmarks, and offered none of the important criteria set out in 2.0 above, it was not capable of being renegotiated or restructured.

The lease was a liability to the business; it would add negative value to the Intangible Asset value on the Balance Sheet of the business. Surely the seller should pay the buyer money to take it off his hands and not the other way around!

We cautioned the prospective buyer client.

Within a week he had returned. He had found another business which had no lease and was on hold-over under the original lease.

We suggested that if they liked the business that they enter into an agreement, strictly subject to a new lease being offered that was acceptable to the buyer, including some other conditions eg. finance approvals, solicitors and accountant's approvals being granted prior in the event they needed an "out" clause.

NEW LEASE AGREEMENT; NEW LEASE TERMS

The seller of the business was supported by an experienced Business Broker who fully supported the strategy.

The business had two leases associated with the shop; one being a shop of around 450.00 square metres and the other being a warehouse. Negotiations were initiated by the seller as they already had a business relationship with the landlord's agent. The initial request was for a 5 X 3 year lease totalling 15.0 years if all options exercised.

The aim was to operate the leases tangentially but to seek greater flexibility if for whatever reason business conditions deteriorated, etc. to be able to give up the warehouse lease at regular intervals. Exposure was reduced to this lease by getting the best possible lease rent and to be able to return the premises to that landlord at regular intervals.

A new 5 year lease was offered for the shop premises with one three year option at a gross rent of around \$100,000.

Gradually negotiations shifted from the vendor to the buyer and ourselves with the agent.

In the end the following lease was agreed to:

1. Term(s): 3 X 3 years;
2. Gross rent: \$80,000 (rounded);
3. Annual reviews: 3.0% pa for initial six years of lease; to market for second option;
4. No directors guarantees, a three month bank guarantee/bond provided;
5. Designated parking provided;
6. Additional signage agreed upon;
7. No conflicts of interest in regard to direct competition;
8. Landlord to renovate refurbish building.

CONCLUSION

In the first instance, the first lease (which is in a small Queensland Property Trust) is "devaluing" the "value" of the business via disproportionate rent, fairly limited tenure and the lease was not very flexible.

The Lessor is quite happy to continue to "milk" the business. This adds little value to the value of the property; in fact such behaviour causes asset "bubbles" and vacancies.

In the second instance, the buyer of the business (our client) believed that he can grow that business. The lease rent charges even without the reductions are reasonable relative to that businesses' existing performance levels.

The lease is structured in such a way as to preserve the rent, to offer lease rent flexibility and it limits the purchaser's personal assets to business risk.

The landlord has a keen, positive tenant willing to grow the business and add value to it.

This we suggest is a positive outcome for the vendor, the landlord, the buyer of the business and the business broker who earned his commission.

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Don Gilbert is a Specialist Retail Valuer ("SRV"), a 3D Economist and an Arbitrator.

He provides independent, impartial advice to tenants, landlords and prospective investors.

He is also the inventor of the GEM Method of evaluating current market rent.



It All Comes Down to Cash Flow.

The Importance of Cash Flow Analysis.

Everyone has heard the saying “Cash is King”, but how well do you understand your cash flow, and is it working for or against you? Let’s look at two scenarios that show how a solid understanding of your cash flow can put you ahead of the game, or help you avoid disaster.

Joe has a successful business and wants to sell it and retire. He goes to a business broker who says, “Sure, I’ll list it for \$70,000”. Joe says, “Like fun you will, I took home \$200,000 last year – I want it listed for \$300,000”. The broker tells Joe it’s not worth his time to list it at that price because it won’t sell. Joe isn’t lying about his income from the business, so why this discrepancy in perceived value?

It all comes down to cash flow. Joe has been working hard for many years to minimise his tax payments by minimising his reportable income. He’s taken advantage of every tax treatment in the book (and some that weren’t) and he’s done such a good job that although he has the lifestyle of someone who earns \$200,000 a year, on paper his income is only \$50,000. Over the years this has been great for Joe and has saved him a lot of tax, however, Joe was so focused on doing all he could to minimise his tax that he failed to see how this could impact the sale of his business.

For SMEs, business valuation formulas basically boil down to how much cash can sustainably (and legitimately) be derived from business operations going forward. So Joe is left in the situation that on paper his business is worth a fraction of what it’s actually worth. A better understanding of his cash flow and the impacts it can have would have allowed Joe to start planning for the sale by transitioning from a tax minimisation focus, to a

cash flow focus that maximised the real value of his business.

The overdraft on Steve’s business is always overdrawn and he’s had to ask the bank three times already this year for increases. The bank has said they won’t increase it any further, but Steve isn’t worried. Although he can’t figure out why the account keeps getting overdrawn his business has a loyal customer base, strong sales, and shows a healthy profit each year.

Then a major customer goes bust with a reasonable account balance outstanding. Suddenly, Steve finds he can’t reduce the balance on his overdraft, wages are due this week, and his bank manager won’t approve an excess on the account. If the business was reporting healthy profits, how has Steve found himself in this position?

It all comes down to cash flow. An analysis of his cash flow cycle would have highlighted that while Steve was giving his customers 60 day terms (often turning into 90 day terms), most of his creditors imposed 30 day terms (and Steve usually paid early to receive discounts). It also would have highlighted seasonal cash trends that would have helped Steve negotiate payment terms with the bank that matched his cash cycle.

A cash flow forecast/budget would have shown Steve that although his cash account looked great at the beginning of the year, he actually should have leased his new machinery instead of paying cash. On top of this, the business was experiencing a period of significant growth and really needed an overdraft facility with a \$100,000 limit, instead of the \$50,000 limit Steve originally applied for. The irony is, had Steve applied for a \$100,000 limit to begin with the business was in good shape and it probably would have been



approved. Instead, by repeatedly overdrawing the account and requesting frequent small increases, the bank now sees the business as a risky proposition and will not extend further credit. Steve’s limited understanding of his cash flow situation may have cost him his business.

Regardless of your industry, the stage of business you are at, your risk appetite, or your asset base, your cash flow has a major impact on your activities and outcomes. The old spidey senses should be tingling if you are showing a great profit but are always short of cash. And even if your business is strong and not under financial stress, cash flow analysis can help identify unhelpful trends before they become issues, highlight opportunities to improve that you didn’t realise you had, and help you plan confidently for the future in good times and in bad.

Suddenly, Steve finds he can’t reduce the balance on his overdraft, wages are due this week, and his bank manager won’t approve an excess on the account. If the business was reporting healthy profits, how has Steve found himself in this position?



Dale Cavanagh

P: 1300 15 67 68 **E:** admin@cavservices.com.au

W: www.cavservices.com.au

CAV Consulting & Analytical Services offers independent financial analysis and pre-lending planning. Use our knowledge to your advantage to reduce costs, improve time frames, and achieve the business outcomes you want.

Reach Your Potential with LINK

LINK is the fastest growing Business Broking network in the world, known for our confidentiality, integrity, marketing and our innovation in the technology we use.

At LINK we give you the training, support and technology you need to succeed, seek your full potential to tackle the challenges. LINK is an environment where you are rewarded for your hard work. If you are good at networking and creating relationships, then Business Broking is a career that will open doors for you and allow you to succeed at an unlimited pace. With offices across Australia, New Zealand, South Africa and the United States. LINK is proud of its growth and market dominance - based on results and integrity.

The success and growth of LINK is largely attributed to three key factors:

- Specialist brokers and divisions.
- Embracing technology and shaping it to gain benefit.
- LINK's unique success system, founded on work-place training and competency based standards, which translate into proven training and operational procedures have been documented in easy to follow sales and administration manuals incorporating appropriate policies, protocols and practices.

LINK's commitment to excellence has helped us forge a reputation as industry leaders and that's why we are confident to say we are "The authority on selling businesses".



Our Culture

The difference between LINK and our competitors must be the unquestionable ethics of our brokers, and their high degree of professionalism and SUCCESS. LINK will become the largest global brokerage, although we will always look to be better before bigger.

LINK is a vibrant, growing entity founded on strong service and caring principles, with a non-negotiable philosophy of ethical dealings. It follows the reporting disciplines of a larger company but without the bureaucracy.

LINK Success Stories



Returning to NZ from the UK, I undertook a number of sales and marketing consultancy projects, before joining LINK to focus on sales, mergers, acquisitions and divestments of businesses in the value range \$1,000,000 to \$20,000,000. I was drawn to LINK for their integrity, record of achievement, fantastic business broker tools and support. Since joining LINK I have enjoyed an enormous amount of success - even better than I imagined.

Cliff Forster
Business Broker for LINK New South Wales
Email: cliffordf@linkbusiness.com.au



Frank Willett joined the world of business broking after selling his retail business. Prior to LINK Frank was with another brokerage. Since becoming part of the LINK family business has exploded for him. The opportunities to market quality businesses to prospective buyers ballooned due to the exposure LINK has in the market place. Since joining LINK Frank's income has tripled.

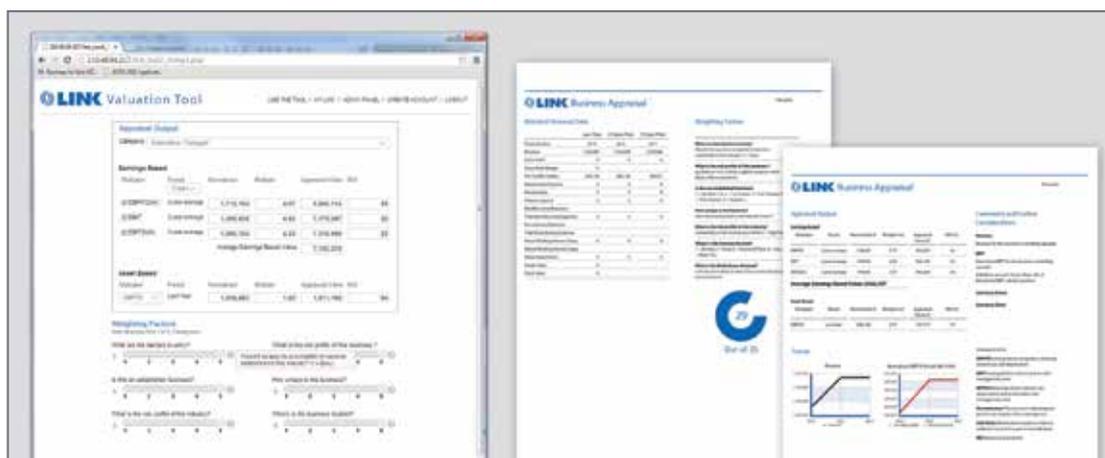
Frank Willett
Business Broker for LINK Brisbane
Email: frankw@linkbusiness.com.au

What Makes **LINK** a Better Choice for You...

- National Network
- International Network
- Brand Awareness
- Managing the Sale of Your Business
- Service Brochures
- LINK Website
- BOSS System
- Sophisticated Purchaser and Seller Communications
- Manuals
- Valuation Tool
- Online Training Academy
- Business Broker Magazine
- Support
- Harnessing Technology
- Social Networking
- Marketing Material
- Recognition Programme

LINK's Online Valuation Tool

The LVT has been built to assist brokers in reaching an appraisal price for a business. It is suitable to be shared with a vendor, but does require explanation from the broker. The data the tool draws on includes many thousands of business sales, sourced from LINK's own sales records and third party sales data. A professional report is generated for present to the vendor resulting in a quality service they can trust.



BOSS (Business Operating System Software)

This is the most powerful business brokering software in the world. Built and constantly developed by LINK with over \$1 million spent to date. Designed by brokers for brokers. Freely accessible by brokers in a secure environment. This database contains all the purchaser and vendor details and is supported by features including a highly effective search and match, plus contact management facilities.

If you are an ex-business owner and interested in earning top dollars while interacting with linkminded people, please contact your nearest office. (All applications will be treated as confidential)

New South Wales (02) 9899 1999
Mark Jason, Managing Director

Newcastle (02) 4915 8415
Mark Jason, Managing Director

Sunshine Coast (07) 5479 6155
Manuel Ribeiro, Director
Wim Janssen, Director

Brisbane (07) 3831 2300
Blair Luckman, Co Director
Vince Konig, Co Director

Gold Coast (07) 5572 2122
Guy Cooper, Director

South Australia & Northern Territory
(08) 8334 0600
Bevan Roberts, CEO Director

Authoritarian or Participative Management Style?



It is often stated and also often misunderstood, that a business is only as good as its staff.

Businesses that have developed a Human Resource Management culture are easily identified by the commitment and passion evident in the everyday behaviour of their staff both internally and externally.

It is no coincidence these businesses stand out amongst their peers and are often seen as consistent performers in their local market and in their particular industry. It is no longer the preserve of larger organisations that emblazon their corporate identity and mission statements across the retail parks and shopping centres. A study of 40 major global organisations shows a five per cent improvement in operating margin for those with high employee engagement.¹

Human Resource Management is no longer the exclusive domain of the corporate sector. With the high cost of employment and recognition of the fact that it costs an average of 2.5 times an individual's salary to replace an employee when they leave, a growing number of SME's are recognising the importance the role Human Resource Management has on the health of a business and the wellbeing of their employees.

WHERE DO YOU START?

Many businesses in the SME sector start as owner manager operations that grow, often without the basic supporting infrastructure, too busy doing to manage. As a business grows so does the need for formalising procedures

A study of 40 major global organisations shows a five per cent improvement in operating margin for those with high employee engagement.

and processes, so that people understand what is expected of them and they are provided with the resources to accomplish their role and rightly expect to be rewarded in line with their contribution.

Douglas McGregor introduced the X-Y theory in his 1960 book 'The Human Side of Enterprise'. Theory X and theory Y are still referred to commonly in the field of management and motivation, and whilst more recent studies have questioned the rigidity of the model, McGregor's X-Y Theory remains a valid basic principle from which to develop positive management style and techniques. McGregor's XY Theory remains central to organisational development, and to improving organisational culture irrespective of business size.

McGregor's X-Y theory is a simple reminder of the natural rules for managing people, often overlooked due to the pressures of day-to-day business.

McGregor's ideas propose there are two fundamental approaches to managing people. Many managers tend towards theory X, and generally get poor results. Enlightened managers use theory Y, which produces better performance and results, and allows people to grow and develop.



“THEORY X” AUTHORITARIAN STYLE OF MANAGEMENT ASSUMES:-

- The average person dislikes work and will avoid it if he/she can
- Therefore most people must be coerced with the threat of punishment to work towards organisational objectives.
- The average person prefers to be directed, avoids responsibility, has little ambition and wants security above all.

“THEORY Y” PARTICIPATIVE MANAGEMENT STYLE ASSUMES THAT:-

- Effort in work is as natural as work and play.
- People will apply self-control and self-direction in the pursuit of organisational objectives, without external control or the threat of punishment.
- Commitment to objectives is a function of rewards associated with their achievement.
- People usually accept and often seek responsibility.
- Most people have the capacity to use a high degree of imagination, ingenuity and creativity in the solution of organisational problems.
- The intellectual potential of the average person is only partly utilised.

WHAT IS THE IMPACT FOR SME'S

Theory X in varying degrees remains the most common style prevalent within the SME sector, originating from the founder having the need to control the business as it grows, as opposed to delegating responsibility with accountability. The pace of business has increased considerably and recognition of the need to change to survive has become a reality. Those SME's with a Human Resources Management culture are also characterised by the owners recognition that they have to take a step back from working IN the business and focus on working ON the business and put in place a capable management team and then gets out of the way in order for the team to be successful.

The SME sector in Australia is booming, 1.9Million small businesses², driven by the Baby Boomers demographic who own over 420,000 businesses, this market sector started to reach retirement age in 2011 and will all achieve retirement age by 2030. Potentially 22,000 business owners will retire each year until 2030. On the other hand over 128,000 skilled migrants are planned for 2014/15³. The demand for SME businesses will remain strong, the opportunity for realising strong disposal values is clearly evident.

Businesses with a strong people culture underpinned by effective Human Resource Management processes are always much sort after from potential buyers, irrespective of size and industry. This is the ultimate recognition that a business has matured whilst retains the potential for growth based upon the intellectual capacity of its most valued resource, its staff. First and foremost all businesses are in the people business.



David Morris - Business Broker at LINK Sunshine Coast.
 P: 0410 716 025 E: davidm@linkbusiness.com.au
 David has owned and operated a number of his own businesses and has a background in Corporate And SME Consultancy, Commercial Mortgage Broking and Change Management.

1: Doughty Centre for Corporate Responsibility
 2: Department of Innovation, Industry, Science and Research, Key Statistics,
 3: Australian Small Business Department of Immigration Migration programme statistics

DON'T MISS OUT
BECAUSE YOU ARE
GOING OUT. REGISTER
FOR LINK EMAIL
ALERTS

Register Today for Email Alerts

We can email you when a business that suits your criteria becomes available for sale. It takes only 30 seconds to register! Don't miss out on your opportunity.

Visit linkbusiness.com.au to register



The Key to Marketing Part 1

How to Make Your Marketing Really Work

I regularly get asked by new clients, "What's the key to great marketing?" I'm not going to beat around the bush on this one:

Your offer is not only the key but the granite foundation of your marketing campaign.

Get it right, and everything else will fall into place. Your headline will grab readers, your copy will sing, your ad layout will hardly matter, and you will have customers running to your door.

Get it wrong, and even the best looking, best-written campaign will sink like the Titanic.

A powerful offer is an irresistible offer. It's an offer that gets your audience frothing at the mouth and clamoring over each other all the way to your door. An offer that makes your readers pick up the phone and open their wallets.

Irresistible offers make your potential customers think, "I'd be crazy not to take him up on that," or "An offer like this doesn't come around very often." They instill a sense of emotion, of desire, and ultimately, urgency.

Make it easy for customers to purchase from you the first time, and spend your time keeping them coming back.

I'll say it again: **get it right, and everything else will fall into place.**

THE CRUX OF YOUR MARKETING CAMPAIGN

The powerful offer is more often than not the reason a customer will open their wallets. It is how you generate leads, and then convert them into loyal customers. The more dramatic, unbelievable, and valuable the offer is the more dramatic and unbelievable the response will be.

Many companies spend thousands of dollars on impressive marketing campaigns in glossy magazines and newspapers. They send massive direct mail campaigns on a regular basis; yet don't receive an impressive or massive response rate.

These companies do not yet understand that simply providing information on their company and the benefits of their product is not enough to get customers to act. There is no reason to pick up the phone or visit the store, right now.

Your powerful, irresistible offer can:

- **Increase leads**
- **Drive traffic to your website or business**
- **Move old product**
- **Convert leads into customers**
- **Build your customer database**

WHAT MAKES A POWERFUL OFFER?

A powerful offer is one that makes the most people respond, and take action. It gets people running to spend money on your product or service.

Powerful offers nearly always have an element of urgency and of scarcity. They give your audience a reason to act immediately, instead of put it off until a later date.

Urgency relates to time. The offer is only available until a certain date, during a certain period of the day, or if you act within a few hours of seeing the ad. The customer needs to act now to take advantage of the offer.

Scarcity related to quantity. There are only a certain number of customers who will be able to take advantage of the offer. There may be a limited number of spaces, a limited number of products, or simply a limited number of people the business will provide the offer to. Again, this requires that customer acts immediately to reap the high value for low cost.

1300 763 668
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LINK Corporate is a division of the largest business brokerage in the world; **LINK - The authority on selling businesses.** Founded in 1996, LINK has enjoyed considerable growth since becoming an international network of brokerages. While LINK deals with businesses of all sizes and from all industries, LINK Corporate specialise only in larger more significant businesses, typically selling for in excess of \$1 million.



Portfolio of Businesses

Current Opportunities include:

- Large Scale Dairy Unit
- Manufacturing Import & Wholesale
- Investment Partnership
- Construction Industry
- Stainless Steel



Interested in What Your Business is Worth?

LINK has developed a Valuation Tool specifically for valuing businesses. This will provide you with an appraisal and opinion, and comparable sales data.



Team of Brokers

Our brokers have acquisition opportunities for serious investors. If you are considering selling a business or are looking to acquire a business, a broker from our LINK Corporate team may be your ideal partner.

Sunshine Coast Brisbane Gold Coast Newcastle
South Australia & Northern Territory New South Wales

Powerful offers also:

OFFER GREAT VALUE Customers perceive the offer as having great value – more than a single product on its own, or the product at its regular price. It is clear that the offer takes the reader's needs and wants into consideration.

MAKE SENSE TO THE READER They are simple and easy to understand if read quickly. Avoid percentages – use half off or 2 for 1 instead of 50% off. There are no “catches” or requirements; no fine print.

SEEM LOGICAL The offer doesn't come out of thin air. There is a logical reason behind it – a holiday, end of season, anniversary celebration, or new product. People can get suspicious of offers that seem “too good to be true” and have no apparent purpose.

PROVIDE A PREMIUM The offer provides something extra to the customer, like a free gift, or free product or service. They feel they are getting something extra for no extra cost. Premiums are perceived to have more value than discounts.

Remember that when your target market reads your offer, they will be asking the following questions:

1. What are you offering me?
2. What's in it for me?
3. What makes me sure I can believe you?
4. How much do I have to pay for it?

The Most Powerful Types of Offers

Decide what kind of offer will most effectively achieve your objectives. Are you trying to generate leads, convert customers, build a database, move old product off the shelves, or increase sales?

Consider what type of offer will be of most value to your ideal customers – what offer will make them act quickly.

In part two of this two part series, I'll cover the kinds of offers available to use you and how to create your own powerful offer.



Darrell Weekes is Co-Founder of Purple Thread Marketing and a marketing whiz who makes his living teaching his clients how to generate all the leads their businesses can possibly handle without spending a cent on marketing or advertising.
P: 0418 166 854 **E:** darrell@purplethread.com.au
W: purplethread.com.au

BUSINESS OPPORTUNITIES

Here is a selection of businesses LINK has for sale. For more business opportunities visit linkbusiness.com.au

THE LINK NETWORK

We have offices with dedicated business sales professionals across Australia, New Zealand, South Africa and the United States.

LINK Australia

linkbusiness.com.au

New South Wales

(02) 9899 1999
sydney@linkbusiness.com.au
1/175-181 Botany Rd
Waterloo NSW 2017

Newcastle

(02) 4915 8415
newcastle@linkbusiness.com.au
Level 1, 5 Bruncker Road
Broadmeadow, NSW 2992

Sunshine Coast

(07) 5479 6155
sunshinecoast@linkbusiness.com.au
Suite 2 / 63 Primary School Court
Maroochydore, QLD

Brisbane

(07) 3831 2300
brisbane@linkbusiness.com.au
7/63 Annerley Road,
Woolloongabba, Brisbane, QLD

Gold Coast

(07) 5572 2122
goldcoast@linkbusiness.com.au
The Atrium,
Level 2, 15 Lake Street,
Varsity Lakes, QLD

South Australia & Northern Territory

(08) 8334 0600
adelaide@linkbusiness.com.au
10 Dequetteville Tce,
Kent Town, SA 5067

LINK New Zealand

linkbusiness.co.nz

Northland

Auckland, North Shore

Auckland, Ellerslie

Bay of Plenty & Waikato

Wellington

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Ballito

Benoni

Garden Route

Centurion

Durban

East London

Westrand

Knysna/Plettenberg Bay

Margate

Polokwane

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Western Cape

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LINK United States

linkbusiness.com

Los Angeles

Phoenix

St. Louis

San Diego

LINK Australia

Level 1/175-181 Botany Rd , Waterloo, NSW 2017, Australia

For further Link franchising opportunities please contact Managing Director of LINK Australia, Mark Jason - link@linkbusiness.com.au

Businesses for sale - \$1 million plus

Butcher - Over \$5.3m in Sales

ref: 12339/12340/12343/12344



COMPLETELY RUN UNDER MANAGEMENT!!!

4 exceptional butcher shops, offering a large selection of meats including game & poultry.

- Established 1997
- Open 7 days per week
- Loyal experienced staff in place
- Interactive website with weekly mailouts of specials and competitions

Location: Brisbane Region **Asking Price:** \$1,150,000 plus Stock
Broker: Graham Tippett / 0418 782 082 / grahamt@linkbusiness.com.au

Caravan & Backpackers

ref: 12750



The business covers 14 acres and consists of caravan parking with power, backpacker accommodation and camping sites.

The property has power for caravans and tents, there are excellent ablution blocks, fully fitted kitchen for visitors use, along with a BBQ area, office, shop, art room, TV and sewing room.

There is a four bedroom owner's accommodation house which is currently being let to backpackers.

Location: Qld / Ipswich & West Moreton Area **Asking Price:** \$1,100,000
Broker: Glen Dixon / 0410 517 000 / glend@linkbusiness.com.au

Motel Business & 6 Acre Freehold

ref: 10790



Net Profit \$199,025 for 2014

- Outstanding Freehold (6 Acres) Motel & Business
- Highway position on the foothills of Toowoomba
- Easily operated by Husband & Wife + one casual
- Opportunity to increase the number of units from 18 to as many as you want in order to increase the net and value of the current business!
- Licensed operated restaurant on site

Location: Central Qld **Asking Price:** \$1,800,000
Broker: Peter Jackson / 0418 986 991 / peterj@linkbusiness.com.au

Mushroom Farm & Residence

ref: 12768



- Producing top quality Swiss Brown, Button, Field & Cup mushrooms
- Clientele includes supermarkets, major wholesalers & local markets
- Includes 2 ½ acre freehold, 4 growing sheds & 4 bedroom home
- Flexibility of working hours
- Long term business clientele
- Stress free environment
- No bad debtors
- Vibrant farmers market income stream
- Excellent facilities, sheds and cold room

Location: Sunshine Coast **Asking Price:** \$195k + Stock + Freehold \$925k
Broker: Manuel Ribeiro / 0429 626 835 / manuelr@linkbusiness.com.au

Businesses for sale - \$1 million plus

Historical Waterfront Function Centre Freehold

ref: 12785



- Elegant fully restored homestead on Tweed River frontage
- Huge pontoon for specular weddings on the water
- Modern commercial kitchen, bar & 150 seat function room
- Additional outdoor seating on two levels
- Impressive lawns & gardens on large block
- Opportunities to expand restaurant operation
- Modern on-site accommodation
- 25 minutes from Gold Coast Airport

Location: NSW / North Coast **Asking Price:** \$1,700,000
Broker: Allan Barnett / 0438 225 820 / allanb@linkbusiness.com.au

Fantastic Function Centre with Tea Rooms

ref: 12608



Fantastic function centre is well located in the heart of the Gold Coast, 15 minutes from Coolangatta airport.
3 acres of beautifully landscaped grounds, perfect location for any special occasion, especially that perfect wedding day.
Also boasts a 55 seat restaurant, specialising in lunches and high tea.
Currently only operating 4 days per week, this venue has huge potential for a new owner.

Location: South East Qld **Asking Price:** \$1,950,000
Broker: Glen Dixon / 0410 517 000 / glend@linkbusiness.com.au

Coffee Distribution - Qld

ref: 12931



Amazing opportunity exists for this very popular coffee distribution which has four licensed trading areas for sale.
Coffee distribution business that has thousands of existing customers who buy coffee every month. You can keep the areas, supply the equipment and the coffee, or sell the areas and keep one to get your capital back and make a very nice return.

Location: South East Qld **Asking Price:** POA
Broker: Tim Craft / 0411 874 452 / timc@linkbusiness.com.au

Cash and Carry – Continental Food Products

ref: 12627



Long established cash & carry specialising in continental foods.
Located within 5kms of Brisbane CBD.
6 days working.
High weekly sales and very high net profit.
Experienced staff in place.
Opportunity to add wholesale business.

Location: Brisbane **Asking Price:** \$1,100,000 plus SAV
Broker: Christina Li / 0405 618 788 / christinal@linkbusiness.com.au

Businesses for sale - \$1 million plus

Clothing Manufacturing. Unique Brands. T/O \$5M P.A ref: 12912



- Exclusive control over designing, manufacturing and selling 3 distinct fashion brands
- Consistent cash flow providing a safe and long term income
- Lifestyle business created with a solid platform for major growth
- High credibility, awareness and interest in product line
- Tried, tested and proven marketing strategies that have accelerated growth
- Playing in the American market is expected to increase sales and profits dramatically

Location: Alexandria, NSW **Asking Price:** \$3,000,000
Broker: Canaan Lim / 0411 492 804 / canaanl@linkbusiness.com.au

General Store and Take Away (Freehold 4 Tenancies) ref: 12415



Beachside Freehold Property with 4 Tenancies, 3 hours south of Sydney.
Sale includes: The property includes 4 separate businesses including a convenience store and take away food shop, a leased licensed restaurant along with a 1 bedroom holiday apartment with the supports originally built to go up 1 level with further holiday apartments.

Location: New South Wales **Asking Price:** \$1,395,000
Broker: Clifford Forster / 0422 486 277 / cliffordf@linkbusiness.com.au

Backpackers Hostel with FH - Northern Beaches Sydney ref: 12755



EBITDA approx. \$326,019.50.
Freehold property and business situated in a prime beach-side location.
100% occupancy rate at present and generally 75% throughout the remainder of the year.
Only a 2min walk to the beach.
All rooms have their own shower, toilet, kitchen and mini-fridge.
Six double bedrooms, seven twin share rooms, seven 4-bedrooms, one 6-bedroom and two 3- bedrooms for staff.

Location: New South Wales **Asking Price:** \$3,999,000
Broker: Clifford Forster / 0422 486 277 / cliffordf@linkbusiness.com.au

Floating Function Centre (Sydney Harbour) ref: 11538



Asset valued at over \$2m.
2013 Turnover \$1,888,122. 2013 EBITDA \$560,272.
On top of that, outsourced catering, that could be done in-house, has a turnover approximately \$600k.
Business has grown substantially in 2014
Minimum function booking is \$20k.
Fully systemised business.
Under full management.
Nothing like it to compete, making it a unique opportunity.

Location: New South Wales **Asking Price:** \$2,650,000
Broker: Clifford Forster / 0422 486 277 / cliffordf@linkbusiness.com.au

Businesses for sale - \$1 million plus

Strong Sydney Transport Business

ref: 12867



- 2014 SALES approximately \$4.5mil
- 2014 EBITDA \$548K
- Established for over 15 years with excellent blue chip client base
- Consistent cash flow providing a stable income
- Easy to use systems/procedures
- Rapid growth propelled by positive word of mouth referrals
- Solid platform for expansion
- Tenders in place for further contracts
- Large fleet of trucks
- Experienced drivers/staff
- P&E, approximately \$2mil, included in sale

Location: Sydney Region **Asking Price:** \$3,150,000

Broker: David Fitzgerald / 0411 693 588 / davidf@linkbusiness.com.au

Flagship Gloria Jeans Coffees Western Sydney

ref: 12889



Outstanding opportunity to acquire this top ranking Gloria Jeans Coffee House located in a prime location with roaring trade. This is an exciting time to be a part of Gloria Jeans Coffee which is now introducing great new revenue streams to increase profits.

Location: New South Wales **Asking Price:** \$1,000,050

Broker: Paul Hulme / 0410 545 666 / paulh@linkbusiness.com.au

Sydney Corporate Catering Business - Under Mgt.

ref: 12872



- Net profit was \$474,500 p.a. for 2013/14
- Business run under complete management
- Providing catering packages for functions, conferences, training etc.
- Highly optimised website capturing large traffic flow
- Real growth potential through event catering, increased distribution and geographic expansion
- Purpose built premises in convenient, easy accessible location
- Modern equipment and full fleet of vans in place

Location: Sydney Region **Asking Price:** \$1,495,000 plus SAV

Broker: Sean Wolrige / 0405 784 132 / seanw@linkbusiness.com.au

Steel Fabrication and Engineering - Western Sydney

ref: 12799



- \$530,000 net profit to owner for 2013/14
- Specialising in fabrication, sheet metal work, steel processing and specialist welding
- Strong reputation with premium clients built over 15 years
- Experienced and highly skilled workforce with key person willing to stay on
- Well equipped with craneage, fabrication, processing, welding & cutting equipment
- Diversified client base from equipment manufacturers to asset maintenance providers

Location: Sydney **Asking Price:** \$1,150,000

Broker: Sean Wolrige / 0405 784 132 / seanw@linkbusiness.com.au

Businesses for sale - \$1 million plus

RTO Training Organisation

ref: 12962



EBITDA for 2014 financial year was \$2.01mil.
 Revenue base of \$4.9mil.
 Sales consistently high providing a stable income.
 Registered in multiple courses.
 Recent opening of additional location driving growth.
 Strong reputation internationally.
 Conveniently located campuses in capital cities, close to public transport/
 accommodation.
 Fee for service rather than reliant on government funding.
 90% completion rate.
 Increased business value expected in future.

Location: Melbourne and Brisbane **Asking Price:** \$6,500,000
Broker: David Fitzgerald 0411 693 588 / Sean Wolrige 0405 784 132

Upmarket Fashion Retailing & Manufacturing

ref: 12995



Celebrating the style of Australian women in ready to wear apparel for over 20 years. Beginning with the original founders of the company the current management team and creative directors have evolved and grown with each generation of customer, while adding a fresh contemporary interpretation to every original creation.
 We are unique and proud of having such a long standing history in offering Australian made garments.

Location: Nationwide **Asking Price:** \$1,500,000
Broker: Sunny Singh / 0433 239 589 / sunnys@linkbusiness.com.au

National Furniture Distributor

ref: 12833



The opportunity is to acquire the business and assets of a prominent east coast importer and distributor of furniture products to an 'A' Grade list of national retailers. Key Investment Features:

- FY15 Revenue circa \$22m
- FY15 EBIT circa \$1.5m - \$1.7m
- Exclusive agreement with supplier
- Broad range of exclusive products
- Ongoing sales support from vendor
- Good growth and development prospects
- Orders in-hand yet to be filled Circa \$1.5m

Location: New South Wales **Asking Price:** Offers over \$1.8m plus Stock
Broker: Graham Peters / 0414 232 248 / graham@linkcorporate.com.au

Award Winning Restaurant Bar Sydney Australia

ref: 12858



Industry leading restaurant with multiple awards.
 Iconic location in popular suburb.
 Well established with annual sales exceed 2,300,000.
 Long lease with 14 years left on 4% annual.
 Liquor licence for 160 with off premise licence for catering.
 Owner oversees marketing and operations the restaurant is under management.
 Current net profit up to 10k per week.
 Immaculate fit-out with 1,200,000 spent.
 320 sqm inside with 120 sqm of outdoor seating.
 Large bar and waiting area.
 Enquiry by expressions of interest only.

Location: Sydney Region **Asking Price:** By expression of interest
Broker: Dan Levitus / 0450 326 146 / danl@linkbusiness.com.au

Businesses for sale - \$1 million plus

\$6m Acquisition with Potential \$70m US Upside

ref: 12991



Seeking expressions of interest from buyers with a US sales network. Established Australasian manufacturer with local proven track record selling products in the \$50k - \$300k range:

- Current turnover \$10k, EBITDA \$1.4m
- Aggressive sales target require US network & experience
- Leading product design and market acceptance
- Current owner looking for someone to lead the company through next stage
- Partial buy in and staged exit are options

Location: Manufacturing in NZ, sales in NZ & AUS, expansion to US

Asking Price: \$6,000,000

Broker: Mike Guyomar / 0451 168 908 / mikeg@linkbusiness.com.au

Automotive Dismantlers

ref: 12023



This highly profitable business has been operating for over 40 years. Specialising in the dismantling of 4WD's and Commercials. State of the art computer systems and Plant & Equipment. Australia wide access to unlimited inventory. Impressive RTO & ROI. Long Lease available. Freehold optional if preferred. Could be run under management or owner operated. Genuine reason for sale.

Location: Lonsdale, South Australia **Asking Price:** Price on Application

Broker: Steve Foreman / 0418 778 800 / adelaide@linkbusiness.com.au

Brice Hill Country Lodge

ref: 12514



This gracious residence, beautifully equipped and immaculately presented, is situated with commanding views and extensive grounds and outbuildings.

Four exquisitely presented apartments, each with its own individual decor, provide 4½ star accommodation for guests.

The extensive and fastidiously maintained grounds lend themselves to be the perfect setting for an enormous variety of functions.

Business and Freehold For Sale.

Don't miss this opportunity to purchase a business which lends itself to further growth while providing an environment and lifestyle that most would envy!

Location: Clare, South Australia **Asking Price:** Price on Application

Broker: Bronte Schubert / 0427 253 870 / adelaide@linkbusiness.com.au

Mitre10 Hardware Store

ref: 12550



The business has a solid reliable base with growth opportunities.

Over 30 years of service to the growing Southern community.

Stable industry, consistent positive performance.

Fantastic brand with superior support.

The hard work has been done, set your plans and go forward with confidence. Balanced clients from both retail and trade & #8211 excellent prospects.

Appropriate Lease (10 years) allows for excellent rewards.

Location: McLaren Vale, South Australia **Asking Price:** Expressions of Interest

Broker: Doug Willats / 0412 089 575 / adelaide@linkbusiness.com.au

Restaurant & Function Centre

ref: 12775



Enormous potential to turn this very well established restaurant into an award winning business. The foundations are all there with a huge kitchen in very good condition, multiple cold rooms, a fully licensed bar with a delightful wine collection, coffee / desert bar and seating for a total 1100 patrons.

Location: Gold Coast **Asking Price:** \$2,950,000 + SAV (approx. \$250,000)
Broker: Dustin Slypen / 0425 121 788 / dustins@linkbusiness.com.au

Welding Supplies

ref: 12376



- Specialising in industrial welding goods
- 600+ account customers and a long history of successful trading
- Extensive trading history with a substantial & loyal customer database
- Exciting opportunities for regional growth & expansion
- Attractively priced - genuine sale by long term owners & founders
- High profitability & enviable cash flow
- Comprehensive handover to ensure effective management transition
- Meets all migration & investment requirements
- Ideal for family owner operators & business migration investors

Location: Sunshine Coast **Asking Price:** \$425,000 plus Stock
Broker: Manuel Ribeiro / 0429 626 835 / manuelr@linkbusiness.com.au

Modern Growing Anti-Ageing Clinic Seems Passionate Buyer

Our mediclinic client has grown their anti-ageing business to more than \$1.3m per annum and is now one of the leading clinics in Cairns and Northern Queensland product sales.

The business is highly profitable, their mediclinic is beautifully outfitted offering a modern, relaxing environment, their clinicians are highly trained and their media profile and relationships with key suppliers is second to none in Australia.



Location: Cairns **Asking Price:** \$645,000
Broker: Mark Ostry / 0411 742 400 / marko@linkcorporate.com.au

Live, Work and Play in North Qld

ref: 12825

The only foodservice distribution and iceworks business in the region, established for over 35 years. This long standing and well respected business is ready for a new owner. Turnover in excess of \$2.7million

Leasehold of warehouse with coldrooms and freezers and a 4 bedroom family home with pool and guest accommodation - or enquire about freehold purchase.



Location: Coastal **Asking Price:** \$880,000 plus SAV
Broker: Roland West / 0450 484 008 / rolandw@linkbusiness.com.au

Bakery / Café in Central Queensland

ref: 12901

Great opportunity to purchase a near new Bakery / Café. All the hard work to establish the business has been done for you. Great fit-out with a very healthy weekly turnover. Needs to be sold due to personal circumstances. This would be a tremendous husband and wife or extended family business.



Location: Central Queensland **Asking Price:** \$249,000
Broker: Dustin Slypen / 0425 121 788 / dustins@linkbusiness.com.au

Carpet Cleaning & Pest Control - Home Based

ref: 12396

Net Profit \$135,000

- Family business established three years on the Gold Coast
- Easily re-located, no premises needed
- Extremely strong trading history - showing increased sales each year
- Great systems in place, very easy to operate with three websites
- Repeat ongoing work including Bunnings & commercial clients & real estate property management
- Includes two new Renault vans with complete fit-out & machines



Location: South East Qld **Asking Price:** \$149,000
Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Businesses for sale - Queensland

Fully Managed Green Technologies Company

ref: 12753



This fully managed franchise leads the market as one of Australia's premier advisers, suppliers and installers of household and commercial energy efficient products and solutions. It's a "one stop energy efficient product solutions shop", with a well-established name and solid reputation spanning the region for over 19 years. As part of a growing, Internationally World Ranked Franchise (part of the Top 500), this business stays on top of technologies and changes with continually updating and increasing its product lines to stay ahead of the rest.

This profitable high quality business can easily be run as a managed business as the present owner is absent 95% of the time.

Location: Qld /Townsville & District

Asking Price: \$799,000 plus Stock plus WIP

Broker: Carisa Hunn / 0448 017 919 / carisah@linkbusiness.com.au

Auto Mechanical

ref: 12462

- Established in 2000
- Located southern end of the Gold Coast in a spacious air-conditioned workshop with 428sqm plus mezzanine space
- High repeat of customers from both local and interstate
- Strong database with long-term customers
- The workshop has four hoists with room for another and has plenty of parking available
- T/O in excess of \$625k pa with plenty of opportunity to increase this figure



Location: South East Qld **Asking Price:** \$155,000 WIWO

Broker: Glen Dixon / 0410 517 000 / glend@linkbusiness.com.au

Breadtop Bakery

ref: 12921

Located in the heart of the Gold Coast, this excellent Asian bakery is one of many in the Breadtop franchise operation. Well presented business which comes with complete baking facilities and plant & equipment valued at over \$300,000.

Ideal business for a husband & wife team or single operator. No baking experience is necessary, as all training is provided by the franchise.



Location: South East Qld **Asking Price:** \$395,000 plus Stock

Broker: Graham Tippet / 0418 782 082 / grahamt@linkbusiness.com.au

Hair Salon Beachside Suburb, Gold Coast

ref: 12654

- Beautifully presented hair studio, established for over 30 years
- 10 work stations with 3 wash basins, also more than enough room to accommodate separate beauty room
- Massive database of clients on file
- Great cash-flow business
- Excellent long term lease in place
- Owner only works part-time. Loyal staff in place



Location: South East Qld **Asking Price:** \$72,000

Broker: Deirdre King / 0451 531 614 / deirdrek@linkbusiness.com.au

Importer & Distributor

ref: 12545

Importing camper trailers & box trailers.

Growing every month, top quality unique special trailers gaining more and more recognition every year. Assembled and sold from their factory on the Gold Coast. Supplied from China and Thailand to Australian Standards.

\$1.3m turnover and netting \$203,000 after all expenses. Huge potential.



Location: South East Qld **Asking Price:** \$340,000 plus Stock

Broker: Tim Craft / 0411 874 452 / timc@linkbusiness.com.au

Tapas Bar / Restaurant

ref: 12500

- Iconic sort after location with 3am liquor licence
- Fully managed showing good returns, long lease and reasonable rent with alfresco dining
- Fully equipped, no money to spend
- Dinner trade 5 days per week, lunch to dinner 2 days
- Return on investment in less than 18 months
- Owner selling due to other business commitments



Location: South East Qld **Asking Price:** \$150,000 plus Stock

Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Call Centre Advertising Under Management

ref: 12974

This company sells advertising for pharmacy supplies, a children's book sent to hospitals and coasters to hotels and pubs.

Owner wants to sell up and travel. Showing profit (2014) \$338,484.



Location: South East Qld **Asking Price:** \$495,000

Broker: Peter Jackson / 0418 986 991 / peterj@linkbusiness.com.au

Fully Licensed Café

ref: 12865

- Breakfast and lunch trade only, no nights
- Owner works 45 hours per week with full staff in place
- Unique location, catering to office clientele and local traders
- Very busy operation, turnover \$13k per wk
- Cheap rent, very low long lease exp. 2021
- Beautifully presented fit-out only 3 years old with large alfresco undercover outside dining area seating approx. 60 people



Location: South East Qld **Asking Price:** \$280,000 plus Stock
Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Grocery Wholesale/Distribution - Short Hours

ref: 12145

- Expected Net 2014 \$270,000 plus
- Established 1996, "Owners Retiring"
- Transports grocery products to SW Qld including small goods, milk, bread, fruit & vegies and more!
- Long list of loyal and repeat customers
- Work from home "very short hours"
- Can be located anywhere in SW to SE Qld



Location: South East Qld **Asking Price:** \$595,000
Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Cafe - Robina Town Centre

ref: 12845

- Franchise fees are only \$150 per week, no matter what the turnover
- Currently run by husband and wife team, could easily be operated under semi-management
- No cooking, no baking, no chef, no worries
- Full training included in purchase price
- 30kgs of coffee sold per week on average
- Average weekly turnover \$12,000 increasing over the holiday periods
- Exceptional support from the Franchise owner



Location: South East Qld **Asking Price:** \$275,000
Broker: Deirdre King / 0451 531 614 / deirdrek@linkbusiness.com.au

Booming Boating

ref: 12395

- Net Profit \$328,153 for 2014 and on track for a potential \$400,000 plus for 2015
- Well established chandlery on the GC
- Importing, wholesaling & retailing marine products & services
- Loyal commercial customer base including major clients
- Growing website sales shipping products Australia wide
- 44 years of history in nautical sales on the Gold Coast



Location: South East Qld **Asking Price:** \$295,000 plus Stock
Broker: Allan Barnett / 0438 225 820 / allanb@linkbusiness.com.au

Beauty Salon / Retreat

ref: 12687



- Solid established business with repeat local clientele, in prime business district
- 4 beauty rooms each designed to cater for specific treatments, with latest equipment and brand name products
- Fully monitored back to base security alarm system, shortcut software system used for marketing/database/sales
- Private courtyard out back for exclusive use of salon, perfect for functions and chill out zone for your clients in between sessions
- Long lease, low rent and contractors, sub-renting space with great commissions for their services
- Business netting over \$60,000pa. Great return on investment

Location: South East Qld **Asking Price:** \$85,000
Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Coffee Shop

ref: 12336

- Very nice coffee shop in good centre, great location, plenty more can be done here
- Trades 6 days, no nights
- Perfect for couple, easy to run, owners want to travel
- 80% of clients are repeat customers



Location: South East Qld **Asking Price:** \$65,000 plus Stock
Broker: Peter Jackson / 0418 986 991 / peterj@linkbusiness.com.au

Beach Front Café - No Nights

ref: 12366

- Outstanding café located directly across from Gold Coast's Surf Beach
- Perfect for having breakfast or lunch watching the dolphins at play
- Exceptional fit-out with management & staff in place
- Can seat up to 85 customers (127m2) plus outside & arcade seating with council approval
- 7 years left on lease, excellent rent
- This cafe ticks all the boxes with excellent growth potential



Location: South East Qld **Asking Price:** \$249,000 plus Stock
Broker: Graham Tippett / 0418 782 082 / grahamt@linkbusiness.com.au

Businesses for sale - Queensland

Busy Swimart - SE Qld

ref: 10930

- Average yearly turnover \$561k!
- 2014 Net Profit for owner/operator \$150k PLUS
- Located on a very busy main road, large clean premises
- Established database of local customers of over 4,500, 1,400 regular
- One of the largest franchised areas in Australia, plenty of new housing developments in this area



Location: South East Qld **Asking Price:** \$285,000 plus Stock
Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Cards & Gifts - Retail

ref: 12982

This very busy, very profitable retail shop is a great investment.

Excellent busy shopping centre with growth each year.

Net of around \$250,000 and the shop is virtually run under management. Turnover well over \$1m this year and growing. Well branded and very popular.

If you like retail this is a real classic.



Location: South East Qld **Asking Price:** \$500,000 plus Stock
Broker: Tim Craft / 0411 874 452 / timc@linkbusiness.com.au

SE QLD Transport Business for Sale

ref: 11323

Consistently owned and operated by the same family for 40 years this business has developed a reputation for service and delivery.

They have effectively monopolised general freight transport in their geographical location.

The business services approximately 260 regular customers primarily between Brisbane and Toowoomba, an area of South East Queensland which is growing at a massive rate.



Location: South East Qld **Asking Price:** \$600,000
Broker: Vince Konig / 0430 332 208 / vincek@linkbusiness.com.au

Fully Licenced Restaurant on Noosa River

ref: 12950

- Perfect corner location with views of Noosa River
- Excellent profits to support the asking price
- Wheelchair access, family friendly, outdoor seating & plenty of parking
- Immaculate fit-out with dining area sprawling to outdoor area
- First Class fit-out, seating over 100
- Would make the perfect chef/owner operator business
- 14 kg's of coffee per week



Location: Sunshine Coast **Asking Price:** \$485,000 plus Stock
Broker: Manuel Ribeiro / 0429 626 835 / manuelr@linkbusiness.com.au

Wedding and Function Centre

ref: 12945



- Set on 2 1/2 acres of immaculately manicured gardens & lawns
- Just minutes from Maroochydhore CBD & beaches
- Excellent reputation for personalised service & exceptional food
- Local brand established 1988
- Opportunities galore to grow, expand & diversify
- 78% of this year's turnover already booked with deposits taken
- Booking deposits automatically deducted from sale price
- Well equipped & laid out kitchen, bar, cool room, facilities & amenities
- Loads of kitchen equipment & wedding decorum
- Professionally designed web-site, brochures & marketing materials
- Bonus 2 bedroom attached apartment - Ready to move in!

Location: Sunshine Coast **Asking Price:** \$179,000 plus Stock
Broker: Terry Slade / 0414 733 693 / terrys@linkbusiness.com.au

Niche Mechanical Repairs

ref: 12883



- Reluctant sale due to ill health, est.1976
- Nationally recognised brand-name rights for products & services exclusive to the area
- "Recommended Repairer" referrals for the above branded products
- Unbelievable low rent at \$11k p.a. with Lessor happy to resign lease
- Positioned in a prime area & centrally located
- Fantastic exposure, easy access, plenty of parking & nestled amongst a hub of auto-part suppliers - reducing stock holding & freight costs
- 3 bay workshop with state of the art, well maintained tools & equipment

Location: Sunshine Coast **Asking Price:** \$220,000 plus Stock
Broker: Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

Balustrading and Fabrication Business

ref: 12706



- Excellent business model
- Rapid expansion of the Sunshine Coast
- Excellent reputation from long list of repeat customers (up to 90%)
- Excellent systems in place
- Large premises with space to expand t/o
- Substantial inventory of plant & equipment that enables a significant increase in turnover without further equipment
- Fully licensed and a member of Master Builders Association
- Consistent turnover of more than \$3 million over last 4 years

Location: Sunshine Coast **Asking Price:** \$895,000 + Stock + WIP
Broker: Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

Mechanical Repair Business

ref: 12634

- Very well established for 20 years
- Prime location along highway frontage
- Large & growing local community as well as tourist & traveller trade
- Has an existing solid reputation with a healthy return - customer base
- Consistently busy trade with traffic flow
- Plant & equipment in good working order
- Well set out workshop
- Currently operates 5 days a week



Location: Sunshine Coast **Asking Price:** \$170,000 plus Stock
Broker: Terry Slade / 0414 733 693 / terrys@linkbusiness.com.au

Independent Optometry Practice

ref: 12946

- Yearly turnover \$618,350 (avg. 3 years)
- Trading income for owner \$295,367 (avg. 3yrs)
- Busy optometrist with a large patient base
- Growth prospects enhanced by proposed city developments
- Sustained new patient growth
- Full scope independent optometry practice in busy street location
- No direct competition - loyal well trained staff in place
- Perfectly laid out practice - all equipment included in the sale



Location: Queensland **Asking Price:** \$640,000 plus Stock plus WIP
Broker: Carisa Hunn / 0448 017 919 / carisah@linkbusiness.com.au

Resort Cleaning Noosa

ref: 12843

- Huge opportunity to grow
- 8 years in operation under strong management
- Great reputation in the resort community
- Loyal contractors
- Late start early finish
- Suit couple or individual
- Work from home means no rent
- Storage shed means privacy at home



Location: Sunshine Coast **Asking Price:** \$99,000 plus Stock
Broker: David Morris / 0410 716 025 / davidm@linkbusiness.com.au

Café - Restaurant - Bar

ref: 12727

- Licensed café, restaurant and bar overlooking the beach
- 5 day operation!
- Large local customer base
- Huge opportunity to grow; increase hours to open 6 or 7 days
- Thousands of people passing by each day
- Excellent turnover and increasing



Location: Sunshine Coast **Asking Price:** \$229,000 plus Stock
Broker: Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

Profitable Fruit & Vegetable Retail & Wholesale Business

ref: 12635



- Very busy, spacious and extremely well presented store
- Well positioned on main road with great visibility
- Established over 20 years with strong branding and excellent reputation
- Very popular due to its position with other supporting businesses
- Great access for passing traffic with convenient off-street parking
- Open 7 days
- Well suited for family or couple
- Large area, over 500 sqm
- Extensive list of plant and equipment
- Increasing turnover \$2.3mil 2014 tax year
- Consistent net profit of \$300,000+

Location: Sunshine Coast **Asking Price:** \$595,000 plus Stock
Broker: Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

Businesses for sale - Queensland

Sailing, the Ultimate Lifestyle Business

ref: 12510



- Ideal business for those passionate about sailing
- A unique opportunity to combine business with pleasure
- Established over 24 years, current ownership 14 years
- Ocean passage program from Morton Bay to Whitsundays
- Provides training programs from dinghy's to ocean yachts
- Attracts clientele of all abilities and age groups
- Team of highly qualified RYA Accredited instructors available
- Operate under management or family run, your choice
- Ideal climate for all year round sailing
- Renowned for its quality of service and professionalism

Location: Sunshine Coast **Asking Price:** \$330,000 WIWO
Broker: David Morris / 0410 716 024 / davidm@linkbusiness.com.au

Brisbane Roofing & Guttering Guard Business

ref: 11650

Get your money back in less than twelve months.
Fantastic opportunity to purchase a long established roofing and guttering business with impressive sales and profitability.
Sign written vehicle and tools provided.
Full Training offered.
Website and proven advertising program.
Very Low fixed costs and overheads.
Accountants financials included.



Location: Brisbane, Home Based **Asking Price:** \$75,000 WIWO
Broker: Paul McIlroy / 0426 236 918 / paulm@linkbusiness.com.au

Building Inspections - Great Home Based Business

ref: 12848

A successful family operated business since 2007 with a solid reputation throughout the industry providing building inspections for new homes, pre-purchase, pre-sale, defects and special purpose building reports.

- Minimal overheads
- Attractive trading hours
- Loyal client base with referrals from past satisfied clients
- Continual annual growth
- Opportunity for expansion with increased profits



Location: Brisbane **Asking Price:** \$185,000
Broker: Paul McIlroy / 0426 236 918 / paulm@linkbusiness.com.au

The Busiest Sushi Shop in Hervey Bay

ref: 12809

This very modern and profitable sushi shop located in the best location in the shopping centre at Hervey Bay

- Less competition in the shopping centre
- Modern fit-out & equipment is in excellent condition
- Very high turnover and great net profit
- Long lease and cheap rent
- Under management with well trained staff and systems in place
- Superb lifestyle business that makes super good money



Location: Sunshine Coast **Asking Price:** \$580,000 plus SAV
Broker: Christina Li / 0405 618 788 / christinal@linkbusiness.com.au

Live, Work and Play in North Qld

ref: 12947

Sumo Salad is looking for a highly motivated person to join the Sumo Salad franchisee team in their Brisbane CBD store .

This store is currently trading as a company store run under-management, and offers a great potential for a motivated owner/operator to work in the store and eliminate management costs and help take this business to the next level.



Location: Brisbane **Asking Price:** \$39,000 plus SAV
Broker: Roland West / 0450 484 008 / rolandw@linkbusiness.com.au

Leading Healthy Food Franchise

ref: 12980

The store is currently being run under-management, so huge potential exists for a motivated owner/operator to work in the store and eliminate management costs and to take this business to the next level.

If you could see yourself being a part of a growing healthy fast food market, if you are highly motivated and highly driven by success this is the franchise opportunity for you.



Location: Brisbane **Asking Price:** \$180,000 plus SAV
Broker: Roland West / 0450 484 008 / rolandw@linkbusiness.com.au

Managed Gift Store Franchise - Major Shopping Centre

ref: 12697

2014 Net Profit \$165,000

- Top franchised business established 10 years in one of Brisbane's busiest shopping centres
- Undoubtedly the largest and most progressive card and giftware group in Australia
- Operating under full management with loyal staff in place
- 6 yrs left on lease - vary rare to get this opportunity in a major shopping centre
- Excellent systems and procedures in place



Location: Brisbane Region / Southside **Asking Price:** \$350,000 plus Stock
Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Pizza Capers – Brisbane

ref: 12685

- \$2,000 per week Net
- \$100,000 to a working owner
- Cheap rent at 7% of sales
- Recent refurbishment to modern image
- Accountants financials available
- Original owner selling after 8 great years
- Great opportunity to a first time owner looking for a safe and solid investment



Location: Brisbane **Asking Price:** \$169,500 plus SAV
Broker: Blair Luckman / 0433 227 997 / blairl@linkbusiness.com.au

Engineering & Pneumatics Business

ref: 11664

Offers a wide range of engineering applications including: Die sets & tooling, Hydro/pneumatic presses, design & prototyping, pneumatic & PLC sales, service & control systems.

Retail Stock inventory included cost \$80,000 - \$100,000 with a retail sale value in excess of \$700,000

A prospective buyer would ideally have experience in this field with a toolmaker, fitter & turner or similar background.



Location: Brisbane **Asking Price:** \$147,500 WIWO
Broker: Garth Nell / 0406 109 150 / garthn@linkbusiness.com.au

Boab Boat Hire Franchise

ref: 12815

- Offering range of boats at set hire for towing or delivery to any destination
- Also offer boat courses and licences
- Established franchises in NSW, QLD, VIC, WA and NT
- 4 years in operation under solid ownership
- Only Sports Rider boat on the SC
- A hire revenue history to build on
- Well recognised branding
- Franchised systems and procedures



Location: Brisbane North **Asking Price:** \$165,000 WIWO
Broker: David Morris / 0410 716 025 / davidm@linkbusiness.com.au

Pizza Capers – Brisbane

ref: 12952

Return on Investment for this Pizza Capers store will provide a return cash flow to an owner manager circa 48% ROI.

- Currently 100% under management - owner operator upsides
- Growth territory – residential density
- All equipment owned - not leased
- Training, transition & support provided by RFG
- Successful trading history - Full Financials available



Location: Brisbane **Asking Price:** \$195,500 plus SAV
Broker: Blair Luckman / 0433 227 997 / blairl@linkbusiness.com.au

Supply-Fit Commercial Vehicle Equip & Accessories

ref: 12560



2014 Net Profit \$133k

- Long established business operating 25 years
- Renowned as one of the best respected workshops in Brisbane area
- Consistent and ongoing work - business to business only
- Operates under semi-management with minimal staff
- Owner only works a four day week
- Huge workshop area with extensive plant & equipment list
- Strong product range carrying some of Australia's best known brands

Location: Brisbane Region / Southside **Asking Price:** \$250,000 plus Stock
Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Leading Outdoor Power Product Centre in SEQ

ref: 12996

- 'Crown' Husqvarna dealership
- Owners retiring after 20+ years
- Toowoomba location also serving Lockyer Valley and Darling Downs
- Fast growth area to be further driven by new airport
- Revenues over last 4 years between \$1.5m and \$1.8m
- Full service and sales
- Good staff and lease



Location: Darling Downs/Brisbane **Asking Price:** \$249,000 plus SAV
Broker: Mike Guyomar / 0451 168 908 / mikeg@linkbusiness.com.au

Vietnamese Takeaway/Alternative Cuisine Possible

ref: 12862

Situated in high-traffic location, within busy food court in one of the Brisbane CBD's busiest shopping centres, this beautifully presented takeaway food outlet offers...

- Simplicity – No long hours preparing food or cleaning machines
- Spotless, modern fit-out – Absolutely nothing more to spend
- Fully equipped kitchen, and a long list of quality Plant & Equipment
- A varied product range – Baguettes, rice paper rolls, salads, soups, etc
- A secure long-term lease, with very reasonable rent



Location: Brisbane CBD **Asking Price:** \$40,000 WIWO
Broker: Len Hepburn / 0412 045 799 / lenh@linkbusiness.com.au

Businesses for sale - Queensland

Café and Indoor Activity Centre

ref: 12505

Points of Interest:

- Cash Sales Business
- Extensive plant & equipment
- Various income stream

Active and energetic buyers required



Location: Brisbane **Asking Price:** \$255,000 plus SAV

Broker: Blair Luckman / 0433 227 997 / blairl@linkbusiness.com.au

24 hour Gym Brisbane

ref: 12965

Almost brand new fitness centre – only 3 months old. Situated in a busy complex in a prime professional location only 3km from CBD with huge busy road exposure. Fantastic signage and free car parking. Equipment is world class including 2 Papilio weight loss bikes. 2226m2 floor space and very reasonable lease.



Location: Brisbane **Asking Price:** \$348,000 WIWO

Broker: Dustin Slypen / 0425 121 788 / dustins@linkbusiness.com.au

Profitable Modern 24 Hour Franchise Fitness Gym

ref: 12653

Brisbane east area, very good location, bayside, brilliant life style

Affluent suburb

Long lease and reasonable rent

Good condition of fitness equipment

Under management--manager looks after business

More and more stable member numbers

Big potential for marketing increase

“Catch me if you can, don’t miss out this good opportunity!”



Location: Brisbane **Asking Price:** \$485,000 plus SAV

Broker: Christina Li / 0405 618 788 / christinal@linkbusiness.com.au

Busy Northside Newsagency with Huge Passing Traffic

ref:12223

This newsagency is located in one of the busiest center’s on Brisbane’s Northside, with growing sales and profit this business is great value for money, current working owner earns in excess of \$120k, easy to run with no late nights on no delivery run, call now to secure your future.



Location: Brisbane **Asking Price:** \$175,000 plus SAV

Broker: Frank Willett / 0415 288 954 / frankw@linkbusiness.com.au

Cocktail and Beer Bar for sale

ref: 12990



This business needs the right owner to fire up.

Your opportunity to purchase The Glass Bar, located in the heart of the Fortitude Valley. This cocktail bar located in the Judith Wright Centre is a favourite with locals & visitors alike. Currently trading only 5 nights a week.

- Closed Sunday & Monday (Available for private functions)
- High quality fit-out
- High gross profit business
- Opportunity to open for lunch or additional days
- Includes plant and equipment valued over \$100k

Location: Brisbane **Asking Price:** \$135,000

Broker: Vince Konig / 0430 332 208 / vincek@linkbusiness.com.au

Ute & Car Rental Business – With Freehold

ref: 11639

Purchase a prime piece of Brisbane Land with huge drive by exposure and a car hire business.

- Freehold of 810sqm with huge drive by exposure
- Currently with 2 petrol station agents: great opportunity to expand
- Modern fleet of commercial vehicles & trailers
- Easy to manage
- Take the business online to massively increase its earning potential



Location: Brisbane **Asking Price:** \$775,000 plus SAV

Broker: Garth Nell / 0406 109 150 / garthn@linkbusiness.com.au

Café/ Restaurant By the River For Sale

ref: 13008

This café/ restaurant boasts possibly Brisbane best location by the river. Relaxed dining and a simple menu make this an easy to run business. Huge development planned in this area in the next 5 years, your future growth is guaranteed.



Location: Brisbane **Asking Price:** \$199,000 plus SAV

Broker: Frank Willett 0415 288 954 frankw@linkbusiness.com.au

Superb Southside Café For Sale

ref: 13009

This stunning and easy to run café boasts a superb location on Brisbane's Southside. With a full kitchen including extraction your menu options are endless. Current owner does not work in the business, huge opportunity to increase sales with a hands on owner, any inspection will impress.



Location: Brisbane **Asking Price:** \$199,000 plus SAV
Broker: Frank Willett / 0415 288 954 / frankw@linkbusiness.com.au

Iconic Bayside Seafood Cafe

ref: 12795

68 year old Brisbane Bayside Institution on market for first time in 20 years. Upmarket seafood café/restaurant beautiful location with uninterrupted views of Moreton Bay:

- Proprietor income of over \$170,000
- Good lease with opportunities
- Zoning restricts competition
- Opportunity for liquor license
- Adjoining 4 bedroom, 2 bathroom house for rent



Location: Brisbane **Asking Price:** \$310,000 plus SAV
Broker: Mike Guyomar / 0451 169 908 / mikeg@linkbusiness.com.au

Popular Florist & Gifts Business - \$\$\$\$ Here!

ref: 12495

Easily run by one owner with casual help as required. Very profitable – get your money back in one year. Rent \$529.00 per week + outgoings. Lease negotiable. Very visible location with good passing trade. Also online sales with shopping cart. A real money maker, constant earner. Ring for inspection.



Location: Brisbane **Asking Price:** \$70,000 plus Stock
Broker: Harry Corones / 0406 808 845 / harryc@linkbusiness.com.au

Butcher Brisbane Northside

ref: 12491

Est 20 years, and owned by current owners for 4 years, family run butcher, providing quality service and products. As one of the last old fashioned butchers, they strive to serve our community the best quality meats.

Smokehouse.
Home delivery.
Fully staffed.
Good local reputation.
Growing area with lots of new development.
Sales \$22,000 - \$23,000 per week on average.



Location: Brisbane **Asking Price:** \$220,000 plus SAV
Broker: Vince Konig / 0430 332 208 / vincek@linkbusiness.com.au

Café / Coffee Shop / Patisserie

ref: 12644

There is always money in food and coffee. This opportunity is no different. Current owners started from scratch and have done all the hard work but burnt themselves out in the process. Now turning over \$6,000 per week. Great location with off street parking. Indoor & outdoor seating. Excellent stainless steel kitchen. Easy to run. Well worth inspection.



Location: Brisbane **Asking Price:** \$95,000 plus Stock
Broker: Harry Corones / 0406 808 845 / harryc@linkbusiness.com.au

Automotive / Mechanical Workshop with Freehold

ref: 12316

This long established family business caters for the complete range of automotive maintenance and repair work. It comes complete with...

- Solid consistent income/turnover
- Prime exposure, thriving industrial zone
- Office/reception and spacious work shop area with good tooling
- An long list of plant & equipment
- Excellent customer base, with regular repeat business
- A long lease is on offer or purchase the freehold



Location: Brisbane **Asking Price:** \$72,000 plus SAV
Broker: Len Hepburn / 0412 045 799 / lenh@linkbusiness.com.au

Fish & Chip Takeaway

ref: 12849

URGENT SALE REQUIRED. Seller on a deadline / Their doctor says sell. Huge room to double this business. Not trading full hours. T/O \$3,000 per week, should be at least \$6,000 pw. Rent \$461.49 pw + outgoings. Lease to March 2016, plus 2 options of 5 years. Located in small shopping complex. Busy suburban area. This could be the bargain you are waiting for, inspect now.



Location: Brisbane **Asking Price:** \$55,000 plus Stock
Broker: Harry Corones / 0406 808 845 / harryc@linkbusiness.com.au

Wendy's Ice Cream Franchise

ref: 11698

Premier outlet & top location. Situated in a prime, high-traffic location within one of Brisbane's busiest shopping centres. This popular outlet offers...

- Long trading history - With solid sales & consistent profits
- A varied product range
- Brand recognition
- Training – Covering all aspects of business development & management
- Recently refurbished – Nothing more to spend
- A secure long-term lease with very reasonable rent



Location: Brisbane **Asking Price:** \$95,000 plus SAV
Broker: Len Hepburn / 0412 045 799 / lenh@linkbusiness.com.au

Businesses for sale - New South Wales

Cafe - Unbelievable ROI

ref: 11433

- CBD Northern Rivers
- Amazing 90% Return on Investment
- Consistent high net profit year after year
- 5.5 days per week. No nights or Sunday's, closed all public holidays
- Fully trained staff in place - fully-managed
- Very low rent and solid lease
- Full tax figures - "Bank Friendly"
- Also meets migration criteria



Location: North Coast **Asking Price:** \$150,000 plus Stock
Broker: Deirdre King / 0451 531 614 / deirdrek@linkbusiness.com.au

Managed - Global Sub Sandwich

ref: 12822

- 2014 weekly turnover \$16k
- Management and staff in place
- Established 2008 - Extensive training on offer
- Low rent - Solid lease
- Located at Southern end Gold Coast
- Rarely available - Secure investment



Location: North Coast **Asking Price:** \$675,000 plus Stock
Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Iconic South Coast Pizza Restaurant

ref: 12819

Pizza restaurant eat in and take away. Seats 50. Prime position in a busy South Coast seaside town. Good proximity to Sydney. Excellent cash flow.

This family owned business is being offered for sale for the first time after 25 years.

A highly successful business which is an icon in the area. Fantastic opportunity with excellent income and potential for further growth.



Location: New South Wales **Asking Price:** \$588,000
Broker: Chris Lovatt / 0414 335 769 / chrisl@linkbusiness.com

Sub Franchise Stores Regional NSW

Four to choose from located in Regional NSW. Stores will suit a variety of buyers, from owner operators to investment options. Bank finance is often available to approved purchasers, up to 60%-70% of the purchase price. These franchise stores are ideal as a quality return on investment with minimal input or as a stable earner for those entering the industry who would not normally have the experience and/or know how to prosper as an independent.



Location: Regional NSW **Asking Price:** \$69,000 - \$763,000
Broker: Matthew Page / 0418 115 204 / matthewp@linkbusiness.com.au

Threebeans Coffee Franchise Eastern Sydney

ref: 12169

- Fantastic location within busy, vibrant suburb
- Rent at 11% of turnover
- Seven year lease
- People queue to get in on weekends. Popular place to meet and relax
- One owner operator can Net \$150k pa (PEBITDA)
- Full training provided by Franchisor
- Strong up and coming brand in NSW. Vendors speak highly of the Franchisor and the system



Location: New South Wales **Asking Price:** \$305,000
Broker: Mark Scott / 0447 219 799 / marks@linkbusiness.com.au

Hairhouse Warehouse Franchise - Western Sydney

ref: 12961



A rare opportunity to own a successful franchise from a highly regarded franchise group.

Sales \$1,200,000 p.a with strong growth.

Owner manager profit \$210,000 p.a plus growth.

Established 2 years.

No industry experience required.

Multiple revenue streams.

World class brands.

High margin proven profitable business model.

No direct competitor in surrounding area.

Strong support provided from Franchisor Head Office.

Excellent systems and procedures in place.

Location: Western Sydney **Asking Price:** \$580,000 plus Stock
Broker: John Bentley / 0418 288 117 / johnb@linkbusiness.com.au

Pizza Capers in Regional City Western NSW

ref: 12932

T/O averaging over \$15,500 per week this store has huge development potential for owner operators.

This fully managed store is one of the TOP PERFORMING Pizza Capers Stores in the state.

Great rental at less than 8% of t/o good lease term.

The breadth of Pizza Capers menu, which includes gourmet pizzas, pastas, salads, breads and gelato allows us something to tempt the taste buds of each and every member of the family.

This store currently run under management.



Location: New South Wales **Asking Price:** \$350,000 plus SAV
Broker: Matthew Page / 0418 115 204 / matthewp@linkbusiness.com.au

Nursery, Florist Western Suburbs

ref: 12272

Turnover \$348,227 PA (2013 Declared) and long lease 3+3. This business is long established with main road exposure and close to Westmead Hospital. Well stocked large yard, and ample free parking area, the florist section has room to expand to double present capacity.

Suits business couple/family with good promotional skills. Retail business only, going retail and wholesale is another option.



Location: New South Wales **Asking Price:** \$120,000

Broker: Ray Jason / 02 9899 1999 / sydney@linkbusiness.com.au

Tutoring Franchise – Semi-Managed. Near Train Station

ref: 12816

- Good support and training franchise system for new owner
- Business is still in growth phase
- Has a good reputation in the surrounding suburbs.
- Over 130 students. Database of around 500
- Close to station, two child care centres, eating streets and shopping
- Two more schools are opening on the same street in 2015
- Currently tutoring primary and high school students. Potential to tutor HSC students



Location: Sydney Region **Asking Price:** \$255,000

Broker: Canaan Lim / 0411 492 804 / canaanl@linkbusiness.com.au

Well Positioned Cafe Surry Hills

ref: 12936

A stable and reputable business that has established its presence amongst local office workers.

High level of transparency with 100 percent of revenue declared.

Excellent systems and infrastructure ensure the operation runs with ease plus enjoy weekends off. 5 years left on lease.

Business averages \$26,000 per month net turnover after gst.

Focusing on the breakfast coffee and lunch trade there are many chances to improve the offerings.



Location: Sydney **Asking Price:** \$99,000

Broker: Dan Levitus / 0450 326 146 / danl@linkbusiness.com.au

Small Inner City Bar

ref: 12726

Nets owner operator \$6k per week.

Turnover is on average \$15k per week.

Trades only 5 nights per week.

Well set-up turn-key operation for a new owner. Systemised and process driven.

Long 8 year lease in place for security of tenure and resale value.

Rent is less than 10% of turnover which contributes to a strong bottom line.



Location: Sydney Region **Asking Price:** \$495,000

Broker: Sean Wolrige 0405 784 132 / Gareth Wolrige 0448 715 762

Boutique Import/Wholesaler of Fine Foods

ref: 12557

Turnover \$321,988 PA (2013-14).

5 days. Profitable business.

This is a great opportunity to acquire a profitable import/export/wholesale business which ranges high quality Australian and international food and paper products suitable for food service and retail customers.

The business has developed strong relationships with both suppliers and customers over the past six years.

As the owner only works p/t, there is great potential to expand rapidly by exploiting the business' significant database, house brand & loyal customer base.



Location: New South Wales **Asking Price:** \$140,000 plus SAV & Equipment

Broker: Peter Fennell / 0450 811 955 / peterjf@linkbuisness.com.au

Sydney Cafe Restaurant - Huge Sales & Profits

ref: 12764



Sales average \$45,000 p/w.

Strong Profits of approximately \$10k p/w.

Low rent at \$3,100 p/w (only 7% of sales).

Business under full-management.

Premium location at a waterfront destination.

High foot traffic.

Great reputation built over many years.

Adjoining 70 seat function room.

Perfect for gatherings and private parties.

Boasts a fusion of Australian & Mediterranean flavours.

15 year lease providing security and re-saleability.

Location: Sydney Region **Asking Price:** \$990,000

Broker: David Fitzgerald / 0411 693 588 / davidf@linkbusiness.com.au

Gloria Jeans Franchise Store Macarthur / Camden

ref: 12254

- Long Lease to 2027. 3 years x 5 years x 5 years

- Rent at 10.2% turnover

- Nets Owner Operator \$130,368 PA

- Extended trading hours allowed in this location

- Situated in an extremely busy and well frequented location with both professionals and retirees at the door

- This store neighbours many medical professions, specialists, podiatrists and all associated with two hospitals in close proximity

- First time this store has been offered for sale



Location: New South Wales **Asking Price:** \$349,000

Broker: Mark Scott / 0447 219 799 / marks@linkbusiness.com.au

Businesses for sale - New South Wales

Supermarket Sushi Franchise – Sydney City Fringe ref: 12942

Average monthly sales approx \$105K.
Nets an owner operator approx \$24K p/m.
A new 5yr lease signed on purchasing the business.
Ideally located in a new shopping complex on the city fringe.
Is consistently ranked in the top 3 sushi kiosks nationwide out of a network of 100+ franchises.
Unique systemised approach with no cash handling.
Run under management.



Location: Sydney Region **Asking Price:** \$595,000
Broker: Gareth Wolrige / 0448 175 762 / garethw@linkbusiness.com.au

Nationally Recognised RTO ref: 12875

Well established and respected Registered Training Organisation providing Government accredited courses in business, management and customer service nationwide. Established 14 years. Intellectual Property with 300+ resources developed in-house.



Location: Sydney **Asking Price:** \$700,000 offers above
Broker: Heath Nicholson / 0413 317 380 / heathn@linkbusiness.com.au

Starshots Caringbah Photography Franchise ref: 12749



Do you dream to own your own business? Starshots can guide on your way. (Photography experience not necessary for success in this business). Come and join the Australian leading photography franchise network - where you are part of the Starshots family. What's on offer?

- A franchise store that has been operating for the last 12 years
- A proven franchise business system.
- Ongoing training
- A recently designed and fitted-out studio
- A prominent location in Caringbah, Sutherland Shire
- Great staff from our photographers, make-up artists and sales people
- Operational assistance and support from the word go
- Marketing support including print and online advertising
- A great website

Location: Sydney Region **Asking Price:** \$98,500
Broker: Peter Fennell / 0450 811 955 / peterjf@linkbuisness.com.au

Harrys Café De Wheels ref: 12600



- Long lease to February 2023. Leading Franchise brand.
- Great location in one of Sydney's busiest areas on George Street with a lot of passing traffic. George Street location with reasonable rent.
- Currently run under full management. An owner operator can take sales volume to an increased level.
- Brand new building with everything in working order.
- Lunchtime period is extremely busy and has excellent opportunity to market the business for the morning passers-by and increased coffee sales and breakfast specials.
- Extended trading hours are allowed in this location. Owner currently opens at 10am and is missing out on the morning coffee business.

Location: Sydney CBD **Asking Price:** \$299,000
Broker: Mark Scott / 0447 219 799 / marks@linkbusiness.com.au

Michel's Patisserie Sydney South – NP \$185K ref: 12695

- T/O : \$812,252 PA
- Long lease
- Surrounded by retail shops, residential and Woolworths
- Under semi-management, can be run under full management
- Great staff
- Full financials available



Location: South Sydney **Asking Price:** \$340,000
Broker: Canaan Lim / 0411 492 804 / canaanl@linkbusiness.com.au

Beachside Convenience Store Sydney ref: 12928

This business is currently run under management.

Highly regarded with room for improvement
Well established clientele.

Popular beachside suburb amongst professionals and backpackers.

With the right attention this business is a gold mine.



Location: Sydney Region **Asking Price:** \$109,000 plus Stock
Broker: Marco Gentili / 0404 805 222 / marcog@linkbusiness.com.au

Award Winning Beauty and Skincare Salon-Sutherland

ref: 12906



Multimillion Dollar Beauty Industry.

This highly respected and well known salon automatically grows its turnover with huge internet presence which produces income. Established over 20 years operating under management, owner works approx 20hrs pw. Great location in main shopping strip close to the train station, 2 major supermarkets, triple shop frontage & experienced reliable staff

- 4.7 stars on Facebook & organically populating number 1 on Google & Bing
- Open 6 days (Monday to Saturday) Sunday if required
- 6 rooms, and large open reception area/separate manicure pedicure area
- Fully computerised salon software with remote access
- Large database of around 4,000 active clients
- Received 100% satisfaction from the NSW Dept. of Health
- Training provided

Location: Sydney Region **Asking Price:** \$199,000

Broker: Peter Fennell / 0450 811 955 / peterjf@linkbusiness.com.au

Taxi business in Hunter Valley

ref: 12434

- 3 plates available
- 10 contracted drivers
- 24 hour licence
- Not part of network
- Freehold area
- Communications owned
- Owner does not drive



Location: Hunter and Central **Asking Price:** \$720,000

Broker: Philip Johns / 0415 974 033 / philipj@linkbusiness.com.au

Exceptionally Profitable Café with Full Financials

ref: 12888

Netts over \$400,000 making it a very profitable opportunity for an astute buyer.

First time on the market to the public.

Located in a highly densely populated area.

Finance available through the major banks.

New lease in place for security of tenure.

Great training and support provided by the current owners.

Highly regarded for its fantastic food and friendly service.



Location: Sydney Region **Asking Price:** \$990,000

Broker: Sunny Singh / 0433 239 589 / sunnys@linkbusiness.com.au

Coffee Emporium Franchise

ref: 12532

One owner operator can net \$200k p.a. (PEBITDA).

Solid 5 year lease.

Trades extremely well, strongly due to being fantastically located in a populated, vibrant and fast growing suburb.

Extremely popular place to eat, meet and relax. Seats 50 people and still has people queuing on weekends.

Exceptional foundation with a very strong loyal client base.

Benefits from franchises brand power.



Location: Sydney Region **Asking Price:** \$479,000

Broker: Sunny Singh / 0433 239 589 / sunnys@linkbusiness.com.au

Major Café in Hunter for Sale

ref: 12798

One of the best café/restaurants in the Hunter is now available for sale. This is a great opportunity to get into this tightly held area and enjoy the benefits a significant business operation.

- \$30,000 pw turnover
- No more to spend
- Growth area
- 7 day operation



Location: Hunter Region **Asking Price:** \$990,000

Broker: Philip Johns / 0415 974 033 / philipj@linkbusiness.com.au

Pizza Hut Northern Beaches

ref: 12869

Long lease 2018 + 5 + 5 years.

Profit: \$150,000 per annum.

Strong delivery sales both in the day and evening.

There are 16,000 households in franchise territory.

Efficiently run by a full-time owner/operator and experienced staff.

Opportunity to join one of Australia's largest pizza-networks.

The new owners will receive comprehensive training in all aspects of running the business.



Location: Sydney Region **Asking Price:** \$399,000

Broker: Sunny Singh / 0433 239 589 / sunnys@linkbusiness.com.au

Camper Trailer Manufacturing and Sales

ref: 12854

One of Australia's most exciting and profitable leisure-based businesses.

Take advantage of the growing tourism market, with the manufacture and sale of high quality, fully fitted-out camper trailers.

Sydney based factory and sales facility with sales showrooms in Brisbane and Melbourne.

This standout business would suit an investor or creative marketer who can build on an already impressive growth record.



Location: New South Wales **Asking Price:** \$950,000

Broker: Vic Whiteley / 0418 146 463 / victorw@linkbusiness.com.au

Businesses for sale - New South Wales

Liquor Shop and Groceries Western Sydney

ref: 12281

This shop (413sqm) is located in a neighborhood shopping centre. Sale includes freehold. There is a large free parking lot, plus front and back loading zones. Turning over \$15,000 - \$18,000 PW, some capital expenditure on new fit-out could dramatically increase customer numbers. Very little competition in area and plenty of room to expand operation with a few other products.



Location: Sydney **Asking Price:** \$550,000

Broker: Ray Jason / 02 9899 1999 / sydney@linkbusiness.com.au

Profitable Popular Café Manly Area

ref: 12850

Popular lifestyle business located 200m from beach.

Business turnover is \$12,000 per week.

Net profit of \$2,320 after owner wage of \$500.

T/O & profit increases in summer & holidays.

Owner currently working 2 days per week.

Business completely managed via virtual cloud based software.

Selling boutique and speciality products with a focus on sustainability.

Cheap rent at \$647 including outgoings per week. 4+5.



Location: Sydney Region **Asking Price:** \$299,000

Broker: Dan Levitus / 0450 326 146 / danl@linkbusiness.com.au

Cafe, Eatery Sydney West

ref: 12688

This main road frontage café has excellent pedestrian flow. Turning over \$5,000 PW and light cooking as they mainly sell healthy food but room for further catering. Selling 10kg coffee, cakes, sandwiches, light meals, hot food, salads and juices. Potential for turnover to jump with competition in 6 months and 16-storey building nearby.



Location: Sydney **Asking Price:** \$110,000

Broker: Ray Jason / 02 9899 1999 / sydney@linkbusiness.com.au

Healthy Salad Bar & Wraps in CBD Food Court

ref: 12637

Have you been waiting for a high turnover food business 7am start & early finish five days a week operation?

This well established modern Sydney CBD Kiosk with the easiest business model to operate is located in prime location in pole position. The healthy menu is a business community favourite of freshness & flavour with a huge customer base.



Location: Sydney Region **Asking Price:** \$299,000

Broker: Paul Hulme / 0410 545 666 / paulh@linkbusiness.com.au

National Master Franchise - Career Services

ref: 12944

- Nets an owner over \$100,000 p.a
- Over 20 consultants providing career services across Australia
- Excellent systems and procedures in place making it a turnkey business
- Thorough franchise documentation
- Strong growth potential in untapped markets and expanding consultant base
- Current owner working only 25hrs per week.
- Business is not dependent upon geographic location nor office environment



Location: Sydney **Asking Price:** \$239,000

Broker: Sean Wolrige / 0405 784 132 / seanw@linkbusiness.com.au

Children's Bedroom Furniture and Accessories

ref: 12662



Well known importer, stockist, designer and retailer of children's bedroom furniture, bedding, rugs, lighting and accessories. This business has been making beautiful homewares and furniture for over 20 years. Features of the business include:

- Established team of knowledgeable, experienced, friendly and flexible staff
- Original childrens furniture with classic timeless designs
- Full training & management support provided to ensure a smooth transition.
- Existing installation team, delivery van and operational warehouse
- Strong marketing and advertising coverage through 8 years of consolidated print media
- Up to date website with loyal followers
- Includes all intellectual property including working drawings for manufacturing, supplier data base, a fully operational website and email database of 3,500

Location: Sydney **Asking Price:** \$220,000 plus Stock

Broker: Stuart McLachlan / 0404 687 706 / stuartm@linkbusiness.com.au

Service Station & Tyre Centre

ref: 11545

Located in the picturesque Port Stephens area, this service station and tyre centre is the only such operation in this part of the peninsula. Turnover exceeds \$40,000 a week with trading over 7 days and the shop trade can be expanded beyond fish bait and tackle and auto accessories. Take advantage of this great life style choice.



Location: Port Stephens **Asking Price:** \$700,000 plus Stock

Broker: Philip Johns / 0415 974 033 / philipj@linkbusiness.com.au

High-End Video Production Business - Booming industry ref: 12055

High-End Video Production house produces branded video content, TVCs, promotional, training, education videos for companies, small to multi-national. Now positioned to expand, with an established corporate customer base for reference, show-reel of outstanding work, well-developed processes built on the latest technology and an acknowledged reputation for high quality customer service.



Location: Sydney **Asking Price:** \$POA

Broker: Heath Nicholson / 0413 317 380 / heathn@linkbusiness.com.au

Lord of the Fries Franchise ref: 12787

Turnover consistently over \$25,000 per week.

Brand new store and fit-out only 12 months old.

Situated in the centre of Sydney CBD. Huge passing trade.

The menu includes burgers, onion rings, nuggets and hot dogs. The product is vegetarian, Kosher and Halal; and also has vegan and gluten free options.

The premise is a take-away store with no seats or tables.

New stores opening in Sydney before Christmas, 8 stores in Melbourne and going strong.

Buy and prosper, all the hard work is done.



Location: Sydney CBD **Asking Price:** \$325,000 plus SAV

Broker: Matthew Page / 0418 115 204 / matthewp@linkbusiness.com.au

Medical Supplies Business - Hire, Sales & Service - Sydney



- Well Established (26 Years) trading only 5 days per week
- Extensive list of valuable assets and quality equipment.
- Highly profitable with high margins and strong sales.
- Niche business focus in significant and fast growing industry sectors.
- Supplies products and services to meet the growing needs of the aged, disabled and bedridden.
- Customers include Hospitals, Nursing Homes and the general community.

Location: Sydney **Asking Price:** Expressions of Interest

Broker: Ian Jones / 0402 111 500 / ianj@linkbusiness.com.au

Floral Design & Stylist Shop ref: 12954



Well established wedding design and florist business that focuses on the Hunter Valley regions of NSW. Well known for its superior quality and unique style, the business has recently expanded its operation to include Stationery, Decals and Design. Features of the business include:

- Double digit growth for the past 3 years
- All growth has been generated organically through word of mouth and repeat custom
- Works at the higher end of the market with an extremely impressive average spend per wedding
- Forward orders of \$220,000 and growing
- Home based operation which could be run from any location between Sydney and the Hunter region
- Plenty of scope for further growth
- Very profitable business

Location: Sydney **Asking Price:** \$230,000 plus Stock

Broker: Stuart McLachlan / 0404 687 706 / stuartm@linkbusiness.com.au

Growth Opportunity with Leading Anti-Ageing Clinic

Our client currently enjoys sales in excess of \$2m, through injectables, skin treatments and product sales. The business is highly profitable and there is substantial opportunity for significant future growth. The ageing population, advances in cosmetic technology and greater acceptance amongst clients all point to its prosperous future.



Location: Chatswood **Asking Price:** \$895,000

Broker: Mark Ostryn / 0411 742 400 / marko@linkcorporate.com.au

Waterfront Italian Takeaway & Restaurant ref: 12661

Superb location in one of the most popular holiday destinations on the Central Coast.

Features include:

- Sales on average \$14-15,000 per week.
- Located with stunning waterfront views
- Takeaway (downstairs) & restaurant (upstairs)
- Brand has been around for nearly 20 years
- Operates 5 days p.w. for majority of the year and 7 days a week during school holidays (some seasonality due to location)
- Seating for 90 patrons



Location: Hunter and Central **Asking Price:** \$298,000 plus Stock

Broker: Stuart McLachlan / 0404 687 706 / stuartm@linkbusiness.com.au

Businesses for sale - New South Wales

Blinds & Awnings Business South Coast NSW

ref: 12670

Well-established Blinds and Awnings business that has been operating for over 30 years.

This business deals in high end Luxaflex products. Owners are retiring after more than 20 years in the business and offer full support for as long as needed to the new owner.

The lease is fully negotiable with the option to purchase the freehold from the current owner now or in the future.



Location: South Coast **Asking Price:** \$288,000

Broker: Chris Lovatt / 0414 335 769 / chrisl@linkbusiness.com.au

Popular & Specialised Hair Care Business

ref: 12766

Established and high quality hair product retail business located in the Illawarra.

This retail store specialises in hair products as well as some hairdressing and styling. The store is well located within a busy shopping centre. There is potential for further growth the hair styling and cutting department. A long lease is in place and the current owner would be happy to remain on a casual basis if required.



Location: Illawarra **Asking Price:** \$118,000

Broker: Chris Lovatt / 0414 335 769 / chrisl@linkbusiness.com.au

Highly Regarded Bar Function Centre

ref: 12751

Extensive lease.

The business has an annual turnover of up to \$750k operating on an avg of one night a week.

Business facilities newly renovated recently.

Operates some Fridays and every Saturday.

Popular area with 3am licence.

Is outside the current CBD exclusion zone.

Well established website.

Currently seats 170 and more standing.

The right operator can expect exceptional profits from this business.



Location: Sydney Region **Asking Price:** \$199,000 plus Stock

Broker: Marco Gentili / 0404 805 222 / marcog@linkbusiness.com.au

Well Established Market Stall Deli

ref: 12760

Life time lease.

Very cheap rent.

Outstanding profits.

This business has an annual turnover of a million dollars.

All this in only 3 days per week trading.

Well established customer base.

Great current profits with room for improvement.



Location: Sydney Region **Asking Price:** \$649,000 plus Stock

Broker: Marco Gentili / 0404 805 222 / marcog@linkbusiness.com.au

Crust Gourmet Pizza Franchise – Newcastle

ref: NEW



- Sales \$33k per week (2014: \$1,755,713 pa)
- Great location, high sales, huge profits, long term (9 year) lease
- Low rent (less than 5% of turnover)
- Extensive list of valuable assets and quality equipment
- Mostly run under management
- Great team including casuals, delivery drivers and managers already in place
- Great franchise with training and advertising
- Up to 50% unsecured finance readily available

Location: Newcastle **Asking Price:** \$890,000 plus Stock

Broker: Ian Jones / 0402 111 500 / ianj@linkbusiness.com.au

Engineering, Manufacturing & Fabrication Business

ref: 12663



- Well Established (30 Years) trading only 5 days per week
- Extensive list of valuable assets and quality equipment.
- Highly profitable with high margins and strong sales.
- Great products, Premium and highly desirable trademarks, patents and intellectual property.
- Niche business focus in significant and profitable industries.
- Exciting strategic business advantages.
- Supplies private and commercial customers including blue chip clients from government and industry including; Marine, Mining and Government.

Location: Newcastle **Asking Price:** \$360,000 plus Stock

Broker: Ian Jones / 0402 111 500 / ianj@linkbusiness.com.au

Queen Bee Linen Trading

ref: 12796

This long established and well known business is located within the Burnside shopping precinct. It has become a shopper's favourite over the years because of the quality and diversity of the range of product it carries.

Catering for people with an appreciation of beautiful linens and associated products, the down to earth customer service and amazing stock range has ensured repeat business from its client base.



Location: Burnside **Asking Price:** \$170,000 including SAV
Broker: Bronte Schubert / 0427 253 870 / adelaide@linkbusiness.com.au

Newsagency and SA Lotteries Agent

ref: 12024

- Well presented family owned business
- Current T/O approximately \$9,500 per week plus Lottery Commission (approx. \$80k pa)
- Supplying a full range of newspapers, magazines, cards, stationery with some giftware
- Operates as a sub-agent on newspapers
- Full agent for magazine supply & distribution
- Currently trading 5½ days a week
- Potential for growth with nearby housing development
- Excellent lease with fair rent



Location: Gawler **Asking Price:** \$175,000 plus Stock
Broker: Richard Hall / 0419 814 748 / adelaide@linkbusiness.com.au

Hughes Newsagency - Tailem Bend, South Australia

ref: 11972

The business has been operated by the current owners since 1941.

SA Lotteries Commission & Bank SA agencies together with phonecard facilities complement the comprehensive product range offered for sale. The store is situated in the main shopping area of the town.

5½ Day Trading. New Lease Available.

Suit Husband and Wife/Family or Hands on Operator.

Owners wish to retire and will consider all genuine offers.



Location: Tailem Bend **Asking Price:** \$75,000 plus SAV (Estimated \$65k)
Broker: Doug Willats / 0412 089 575 / adelaide@linkbusiness.com.au

Industrial Contracting Sawing & Drilling Specialists

ref: 12987

Suit merge with like business.

Currently run as three man operation.

Highly profitable.

Established 1989.

Diverse client base including Civil, Building, Industrial, Government and Domestic.

Vendors looking for a change of lifestyle.



Location: Kangarilla **Asking Price:** Highly Profitable - POA
Broker: Steve Foreman / 0418 778 800 / adelaide@linkbusiness.com.au

Hardware Store

ref: 12902

Member of a National Banner

Prominent main road location

Current owners for the last 10 years

Skilled staff in place

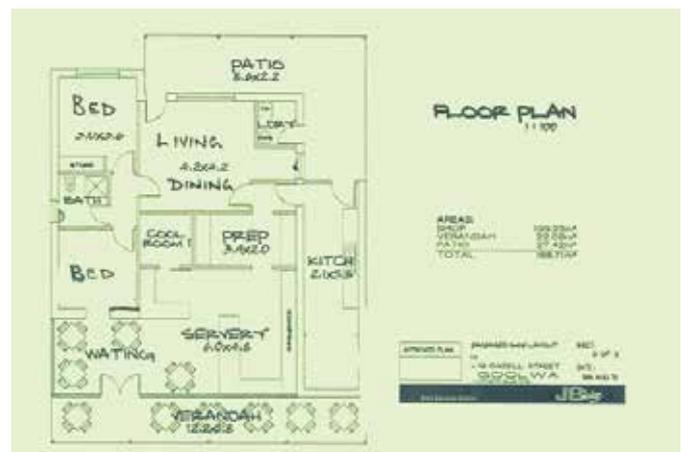
Ideal for owner/operator or family



Location: Tranmere **Asking Price:** \$40,000 plus SAV (est \$300,000)
Broker: Doug Willats / 0412 089 575 / adelaide@linkbusiness.com.au

Goolwa Property Freehold (Leased)

ref: 12286



Includes two bedroom accommodation plus living areas

Allotment adjoins public car park at rear

New 3 + 2 year lease in place

Ideal Cadell Street, Goolwa location

Return on Investment approximately 7%

Land size 544sqm (approx) Building 123sqm (approx).

Location: Goolwa **Asking Price:** \$400,000 (Negotiable)
Broker: Steve Foreman / 0418 778 800 / adelaide@linkbusiness.com.au

Newsagency / SA Lotteries

ref: 12905

This well presented newsagency and SA Lotteries Agency is located in a popular North East suburbs shopping centre.

It operates as a sub-agent on Advertiser products and is a full agent on magazine supplies.

The business carries a comprehensive range of newspapers, magazines, cards and stationery plus a small selected range of giftware.

This is an ideal business, realistically priced, for husband and wife or partnership.



Location: Clovercrest **Asking Price:** \$120,000 including SAV
Broker: Richard Hall / 0419 814 748 / adelaide@linkbusiness.com.au

Businesses for sale - South Australia & Nationwide

Exciting City Based Aroma Cafe

ref: 12876



This long established and well known business is located within the Burnside shopping precinct.

It has become a shopper's favourite over the years because of the quality and diversity of the range of product it carries.

Catering for people with an appreciation of beautiful linens and associated products, the down to earth customer service and amazing stock range has ensured repeat business from its client base.

Location: Adelaide, South Australia **Asking Price:** Expressions of Interest
Broker: Bronte Schubert / 0427 253 870 / adelaide@linkbusiness.com.au

SuperGreen Solutions - Energy Efficient Products

ref: 12772

One Stop Energy Efficient Products Store.
Entrepreneur Franchise - Ranked in top 500 World Wide in 2014.

Comprehensive training with continued support. Bulk buying power.

Trained support staff, resources and knowledge base. Brand partnership & strategic alliances with vendors & suppliers.

Advertising & marketing systems already in place to maximise sales both locally and internationally.



Location: Australia Wide **Asking Price:** \$200,000 - \$240,000
Broker: Carisa Hunn / 0448 017 919 / carisah@linkbusiness.com.au

Exciting Low - Entry To The Fitness Industry

ref: 12082

Tired of working for someone else?
Always thought it was too expensive to start your own business?

Here is a ground floor opportunity into the fastest growing business model in the Health and Fitness industry.

Investors or owner operators alike can capitalise on the most innovative and dynamic new training program in Australia.

No experience in the fitness industry is required.



Location: territories avail. NSW, VIC, QLD, WA **Asking Price:** \$50k + Equipment
Broker: Heath Nicholson / 0413 317 380 / heathn@linkbusiness.com.au

Maxbilt Trading Co - Specialist Retailer's Dream

ref: 12549

Love Holidays? Love Camping? Love the Outdoors? Explore this opportunity today!
Adelaide's best known family lifestyle store.
Seasonal upswing coming.
Established, recognised specialty store.
New products, new opportunities.
Ideal for a family to share and grow.
A reputation that is completely trusted.



Location: Adelaide **Asking Price:** Priced to Sell
Broker: Doug Willats / 0412 089 575 / adelaide@linkbusiness.com.au

Importer/Retailer of Ladies Designer Shoes

ref: 12347

Located at Burnside Village in Adelaide's Eastern Suburbs.

Operating for over 50 years, with the current owner 27 years.

Recognised as a destination with long term repeat clientele.

Ideally suited as an extension of your existing business.

Owner wishes to reduce their diversity in the industry.



Location: Adelaide **Asking Price:** \$150,000 plus Stock
Broker: Steve Foreman / 0418 778 800 / adelaide@linkbusiness.com.au

SuperGreen Solutions - Energy Efficient Products

ref: 12754



One Stop Energy Efficient Products Store. A business opportunity that makes financial and ecological sense. Entrepreneur Franchise - Ranked in top 500 World Wide in 2014 - MASTER FRANCHISES AVAILABLE IN MOST STATES.

- Solar & Wind Power
- Climate control - with insulation and ventilation
- Energy management - wireless control your home
- Solar and instant hot water systems
- LED and skylighting products
- Energy storage and EV car charge stations and more.....

Location: Australia Wide **Asking Price:** \$400,000
Broker: Carisa Hunn / 0448 017 919 / carisah@linkbusiness.com.au

AUSTRALIA WIDE

FRANCHISE

HOME SERVICES FRANCHISE & MASTER FRANCHISE OPPORTUNITIES - Prices start from less than \$10,000 for a franchise and from \$25,000 for a Master Franchise. Opportunities available in: Mowing (lawns & garden maintenance), cleaning, pet washing, home repairs and car detailing. Prices range from less than \$10,000 - to over \$25,000 Contact Ian Jones 0402 111 500. Ref. tba

CARTRIDGE WORLD - WORLD LEADING FRANCHISE - A very limited number of opportunities exist to purchase an established Cartridge World Store in Australia. High growth market. Great locations currently available. Highly profitable and easy to operate business model. Comprehensive training and ongoing support provided. Expressions of Interest. Ian Jones 0402 111 500 Ref. TBA

RED ROOSTER - VARIOUS LOCATIONS - One of Australia's leading and most successful franchises. Easy to manage and profitable fast food business. Existing and profitable stores available for sale at various metro and regional locations throughout NSW. For more information contact Ian Jones 0402 111 500. Ref. 12481

NU LOOK FLOORS - Domestic & commercial. No rent - no lease - no staff. Specialising in turning ordinary looking concrete into the extraordinary with their revolutionary epoxy flooring system. The business expertise is in epoxy garage floors; although they do apply the Epoxy Flake system to numerous concrete floors. Price \$100,000. Graham Tippett 0418 782 082. Ref 12346.

RETAIL GENERAL

ONLINE MATERNITY FASHION - This business is an online retailer of maternity fashions. Many of the designs are designer labels and designed to transition through the body changes throughout pregnancy and post birth including nursing. The well made, well-fitting smart clothing is especially suited to an office working environment. Price \$50,000 Stuart McLachlan 0404687706. Ref. 12705

CUSTOM KITCHEN DESIGN & INSTALLATION - The business supplies custom made cabinetry & services the Hunter, Port Stephens & surrounding areas, boasting over 20yrs of supplying quality products & outstanding customer service. Price \$125,000 plus stock. Stuart McLachlan 0404687706. Ref 12526

ONLINE RETAIL JEWELLERY - This is an excellent opportunity to enter the multi-billion dollar Australian online retail sector with little risk & great flexibility. The business designs and sells fashion and semi-precious jewellery (mostly under their own brand) throughout Australia. All products have been carefully designed to combine excellent quality & value for money. Price \$47,500 Stuart McLachlan 0404687706. Ref. 12387

RETAIL DISTRIBUTION - This business offers the Australian distribution rights to the only PATENTED, scientifically proven product of its kind in the world today, that designs, develops and sells electronic pest management products. Price \$145,000 plus SAV. Stuart McLachlan 0404687706. Ref. 12358

TECHNOLOGY/COMPUTER/IT

UNIQUE ONLINE BUSINESS SET TO EXPLODE - This unique online platform is an incentives based platform that has a patent pending 'Incentive, System and Method'. It's the first website of its kind in Australia and capitalises on two online tech hotspots - online education and crowdfunding. Price \$175,000. Ian Jones 0402 111 500. Ref. 12182

UNDER FULL MANAGEMENT - Only Registered Apple Trainer covering all of Australia. 2014 net profit \$51k. Wide range of training services offered for both PC and Mac. Established 22 years. Work from home. Excellent systems in place. Solid customer base - over 9,000 clients Australia-wide! Price \$130,000. Guy Cooper 0431 227 644. Ref 11208.

ADELAIDE

ACCOMMODATION/TOURISM

EXECUTIVE/CORPORATE RENTAL APARTMENT FRANCHISE - Established over 10 years in Eastern States. Specialising in corporate apartment rental, access to existing corporate clients. Business can be run and managed from home base. Outstanding opportunity to build business from beginning. Only \$75,000. 08 8334 0600 Ref 11974

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

LOCAL TRANSPORT PROVIDER - Specialised Vehicle plus WIP. Related to the building industry. Modern, well presented plant & equipment. Operating 5 days; Monday - Friday. Suit owner / operator or bolt on business. Realistically priced at \$285,000. Steve Foreman 0418 778 800 Ref 11980

FRANCHISE

THE ATHLETE'S FOOT COLONNADES - Fantastic opportunity to be part of the leading footwear franchise in Australia. Over 140 stores across Australia and New Zealand. Largest retailer of athletic and lifestyle footwear in Australia. Skilled staff in place. Showing consistent sales and profits. Training provided. Doug Willats 0412 089 575. Ref 11975

THE COFFEE CLUB - Currently run by one part time owner plus staff. Part of an exciting national group. Close to 300 stores across Australia. Rising sales and profit margins. Excellent opportunity for working partnership or couple. For genuine sale at the REVISED PRICE of \$125,000 plus Stock. Bronte Schubert 0427 253 870. Ref 12019

SNAP FRANCHISE OUTLET - Long established store. Outer southern suburbs. Trading 5 days per week only. Vendor involvement 2½ days per week. ROI - offers expected in the mid to upper \$100,000 range plus stock. Doug Willats 0412 089 575. Ref 12025

RETAIL GENERAL

EASTERN SUBURBS BUTCHERY - Original owner wishes to exit. Most active and attractive shopping centre. Surrounded by success. Excellent car parking and access. Solid financial performance. Steve Foreman 0418 778 800. Ref 12196

MADLEINE DESIGNER SHOES - Importer/Retailer of Ladies Designer Shoes. Located at Burnside Village in Adelaide's Eastern Suburbs. Operating 50 years plus, current owner 27 years. Recognised destination with long term repeat clientele. Ideally suited as an extension of your existing business. Steve Foreman 0418 778 800. Ref 12347

WELL KNOWN WESTERN SUBURBS NEWSAGENCY - 10 years established with loyal client base. The centre in which it is sited is currently undergoing an extensive upgrade. Ideally suited to a husband & wife team or a family. The business priced to sell includes in excess of \$300,000 of stock. Bronte Schubert 0427 253 870. Ref 12010

MAXBILT TRADING CO - SPECIALIST RETAILER'S DREAM - Love holidays? Love camping? Love the outdoors? Explore this opportunity today! Adelaide's best known family lifestyle store. Established, recognised specialty store. Ideal for a family to share and grow. Completely trustworthy reputation. This business is priced to sell! Doug Willats 0412 089 575. Ref 12549

CITY CROSS LOTTERIES - Established as lottery kiosk in July 2004. Prominent position in vibrant food court, busy shopping centre in the Adelaide CBD. Supported by forty specialty businesses the centre is the major thoroughfare. Ideally suited to husband and wife or family. 6 day trading. Doug Willats 0412 089 575. Ref 12405

SERVICES/PROFESSIONAL

TREE PRUNING, REMOVAL & STUMP GRINDING - Good ROI and income earner. Specialising in pruning, tree surgery work, tree removals and stump grinding. Exceptionally high level of loyal repeat and referral customers. Good growth potential.

Many opportunities to expand into new markets. Easy-to-run, efficient and profit producing setup. Steve Foreman 0418 778 800. Ref 11995

EXCITING GROWTH SECTOR, MIGRATION - This is a micro business that can grow. The owner has built a wonderful opportunity for a qualified migration agent to add to an existing agency. Student & tourist visas. Residency visas. Great name & reputation. Active web presence. Great value. Bevan Roberts 0413 872 737. Ref 12318

SPECIALIST IN STRUCTURAL/INSURANCE REPAIR & BUILDING - Well known and respected business, excellent reputation for client service, especially in the area of insurance repair work. Extensive referrals come from insurance companies for specialised assistance. Offers in vicinity of \$1.7 million considered. Including Freehold, Stock and WIP. Bronte Schubert 0427 253 870. Ref 11967

PAINTING CONTRACTORS - Established over 16 years ago. Built an enviable reputation based on excellent workmanship, reliability and attention to detail. Preferred painting contractor for the private sector and Government Departments and Agencies. Mix of sub contractors and employees. Management structure in place. Excellent profits. Doug Willats 0412 089 575. Ref 12222

BRISBANE

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

AUTOMOTIVE / MECHANICAL WORKSHOP WITH FREEHOLD - Solid consistent Income delivering good returns to the current working owner/mechanic, office/reception and spacious workshop area with good tooling. An long list of plant & equipment. Excellent customer base, with regular repeat business. Price \$72,000 + SAV. Len Hepburn 0412 045 788. Ref 12316

FREEHOLD & MECHANICAL - Located on Brisbane's Northside this opportunity includes: Tilt slab construction - 420sqm+, 6m Roller Door, sump & pit & 3 phase, mezzanine & air-conditioned office, very clean & modern. Business trading profitably, with two fulltime staff. The business is underperforming & could be driven to the next level. Business Price \$265,000 + Stock. Freehold Price \$850,000 Blair Luckman 0433 227 997. Ref 11813

EXCEPTIONAL TRANSPORT BUSINESS - Owned and operated by the same family for 33 years this business has developed a reputation for service and delivery. Services approximately 260 regular customers primarily between Brisbane and Toowoomba. Turnover for 08/09 exceeded \$2 million. Priced at \$600,000 + Plant & Equipment including 20 odd vehicles (estimated at \$1,000,000). Vince Konig 0430 332 208. Ref 11323.

BREAD DELIVERY RUN - SIMPLE, SOLID BUSINESS - Contracted bread delivery run for a bakery, Brisbane CBD area, Features night work, owner operator only works 5 nights, 1 staff member works the other 2 nights. Net profit \$1,800 per week. Price \$135,000 WIWO. Christina Li 0405 613 788. Ref: 12738

BEAUTY/HEALTH

NEW 24 HOUR GYM - Situated in a busy complex in a prime professional location only 3km from CBD with huge busy road exposure. Fantastic signage and car parking. Memberships are growing with enormous potential. Large high profile site of 226m2 with very supportive landlord. Price \$39,000 + Equipment (\$308,000). Dustin Slypen 0425 121 788. Ref: 12953

PORTABLE SPORTS FIELD - Amazing concept and loads of fun. It can be taken anywhere to transform any flat surface into a dynamic playing arena. Dimensions of the playing arena in full size: 24m in length, 14m in width and 3m in height, however the sizes can be modified to suit the playing group or the facility in which it will be assembled. Price \$22,900. Dustin Slypen 0425 121 788. Ref: 12953

Businesses for sale - Classifieds

24 HOUR STEPZ FITNESS CLUB - Offered for a fraction of the start up cost. Highly sought after territory. Huge main road exposure with fantastic signage, get a flying start with over 100 members already signed up, just build on from there. Price \$99,000 + SAV. Mike Guyomar 0451 168 908. Ref: 12925

PROFITABLE MODERN 24 HOUR FRANCHISE FITNESS GYM - Brisbane east area, very good location in Brisbane bayside. Affluent suburb. Long lease, Equipment in good condition. Price \$485,000 + SAV. Christina Li 0405 613 788. Ref: 12653

MODERN NEW 24 HOUR FRANCHISE FITNESS GYM - Brisbane east area, very good location. High level residential area. Long lease and cheap rent, Good quality fitness equipment, Big potential for marketing increase. Price \$585,000 + SAV. Christina Li 0405 613 788. Ref: 12652

HAIR AND BEAUTY COMBINES THE BEST OF EVERYTHING - Sales are approx. \$16,500 per week. Can be run under supervised management. Located in a busy well known shopping centre in a prominent position. Good lease for security of tenure. Price \$190,000 + SAV. Harry Coronas 0406 808 845. Ref: 12598

A BARBER SHOP THAT MAKES SOME REAL MONEY - Sited in a very busy location in the heart of CBD financial/commercial precinct. Same owner for 18 years. Very nicely presented. Nothing to spend here, just walk in and make money from day one. Price \$100,000 + SAV. Harry Coronas 0406 808 845. Ref: 12586

ESTABLISHED 24 HOUR GYMNASIUM - Offered for well below fit-out cost. Currently run under management. Fantastic shop fit-out with state of the art equipment. Separate group exercise room & supplement shop included. Purpose built site in a shopping complex. Full financials available - t/o >\$20,000 per month. Price \$70,000 WIWO. Seth Leverton. Ref: 12581

HAIR SALON AFFLUENT INNER CITY FRINGE - Currently trading only 4 days per week, if open 6 days per week income could go up by 50%. High-end clientele willing to pay for extra service. Limited marketing conducted to date - great potential. No money to spend. Four cutting stations with two basins. Price \$79,000 + Stock. Frank Willett 0415 288 954. Ref 11394.

BRISBANE CBD BARBER - This shop is well equipped complete with contemporary barber chairs and decor. Great customer seating and waiting area with a large screen TV for waiting guests. 5 days only with no late nights, 4 chairs, Fully staffed, busy location, good lease and rental structure. Profitable owner operated business. Price \$85,000 WIWO. Vince Konig 0430 332 208. Ref 11350.

MANAGED HAIRHOUSE WAREHOUSE - Established 8 years in busy shopping centre. Operating under full management with loyal staff in place. 6 years left on lease. No direct competitor in surrounding area. Strong support provided from Head Office. Excellent systems and procedures in place. Price \$320,000 + Stock. Guy Cooper 0431 227 644. Ref 12834.

BUSINESSES WITH REAL ESTATE/RURAL

ITALIAN RESTAURANT & FREEHOLD OPPORTUNITY - Be your own Landlord! Very good location with Brisbane river view business open 6 days, High turn over and good net profit. Modern fit-out & equipment, open plan Chef's kitchen, fully licenced. Combined price \$1,500,000 + Stock. Christina Li 0405 613 788. Ref 11943.

UTE & CAR RENTAL WITH FREEHOLD - Freehold of 810sqm with huge drive by exposure. Currently with 2 petrol station agents. Opportunity to expand. Modern fleet of commercial vehicles & trailers. Easy to manage with no staff & minimal working hours from the current owner. Price \$775,000 + Stock. Garth Nell 0406 109 150. Ref 11639.

CONSTRUCTION INDUSTRY

BUILDING INSPECTIONS - VERY PROFITABLE - A successful family operated business since 2007 with a solid reputation throughout the industry providing building inspections for new homes, pre-purchase, pre-sale, defects and special purpose building reports. Loyal client base with referrals from past satisfied clients. Price \$185,000 WIWO. Paul McLlroy 0426 263 918. Ref: 12848

ROOFING & GUTTER BUSINESS - With the current owner Retiring, this is a great opportunity to get into the lucrative roofing industry with an established and well known company with strong financial history. Vehicle & tools provided, Full training by current owner, Website and advertising programme, Very low overheads. Price \$75,000 WIWO. Paul McLlroy 0426 263 918. Ref 11650.

EDUCATION/TRAINING

GREAT VALUE TRAINING/TUTORING BUSINESS - Proprietors income of \$75,000 with scope to relocate to a home office that could increase income to six figures. Strong relationships with local private and state schools. Dedicated teams of specialist tutors. Numeracy, literacy and specific skills taught from prep to year 12 and adults. Price \$95,500 WIWO. Mike Guyomar 0451 168 908. Ref: 12788

FRANCHISE

PIZZA CAPERS 48% ROI - Currently 100% under management - owner operator upsides, Growth territory - residential density. All equipment owned - not leased. Training, transition and support provided by RFG. Price \$195,000 + SAV. Blair Luckman 0433 227 997. Ref: 12952

PARTNERSHIP BREAKDOWN - The business has many strong features which includes coffee sales of 40kg's per week, solid sales and located in a high traffic area. Partnership has deteriorated and Vendors are cutting losses. Opportunity to purchase below market price. Price \$180,000 + SAV. Blair Luckman 0433 227 997. Ref: 12720

\$2,000 PER WEEK NET - \$100,000 to a working owner, cheap rent at 7% of sales. Recent refurbishment to modern image. Accountants financials available. Original owner selling after 8 great years. Price \$169,500 + SAV. Blair Luckman 0433 227 997. Ref: 12685

POPULAR FRANCHISE FOOD BUSINESS IN CBD - Trade @ \$20,000 per week. Trades 5 days, clean & modern shop, good sized kitchen. Simple business - no heavy cooking. Secure and long lease, reasonable rent, owned since 2007. Full training provided by Franchisor. Very Low franchise fee, can be run under management. Price \$100,000 WIWO. Christina Li 0405 613 788. Ref 12168

EFM FITNESS CLUB FRANCHISE BRISBANE - Located in a busy hospital, less than a year old with a huge audience & access to all the hospital staff. Extremely low overheads. Great membership numbers and increasing every month. All members on direct debit through salary sacrifice. Price \$60,000 WIWO. Dustin Slypen 0425 121 788. Ref 11845

WENDY'S ICE CREAM FRANCHISE - Premier outlet situated in a prime, high-traffic location within one of Brisbane's busiest shopping centres. Long trading history with solid sales & consistent profits. Everything in place - fully staffed & equipped, delivering profits from day 1. Price \$95,000 + Stock. Len Hepburn 0412 045 799. Ref 11698

EDUCATION BASED FRANCHISE - If you are passionate about children's future through proper education and the future of Australia, this represents a rich and rewarding opportunity. The complete business package includes everything needed to get started training, fit-out, exclusive territory & more. Price \$149,000 + Stock. Vince Konig 0430 332 208. Ref 11610.

WENDYS FRANCHISE - No refurbishment required. Sales \$6,000 + per week (average). Make your money back in less than 1 year. Ideal first time buyer or family business. Price \$39,000 + Stock. Blair Luckman 0433 227 997. Ref 11372

BRUMBYS FRANCHISE FOR UNDER \$100K - Fully equipped and ready to bake, nothing to spend. No baking experience necessary, full training provided. Be part of a great franchise team. Offers great value for money. Located near two major schools. Husband and wife team could expect around \$100,000 p.a. Price \$99,000 + Stock. Frank Willett 0415 288 954. Ref 11363.

DE FRANCE CAFÉ FRANCHISE - Introducing a new Franchise to Queensland, DeFrance Café has taken the Southern States by storm and now its Queensland's turn. Easy to run, sales on the increase. Proven money maker, coffee, crapes, and fresh

baguettes, Huge expansion planed. All franchise fees included in price. Price \$299,000 investment. Frank Willett 0415 288 954. Ref 11348

JIM'S ANTENNAS - Company offers \$1,500 per week work guarantee. Installation of Antennas and associated services including satellite installs, home theatre installs, phone points, data and cabling. Territories available in South East Queensland. No experience necessary, full training and support provided. Custom business software provided. Price \$59,000. Peter Jackson 0418 986 991. Ref 11152."

HOMEBASED BUSINESS - NO OVERHEADS - Surface restoration and protection services includes the treatment of all glass, tile, ceramic, porcelain, stone, marine and auto surfaces. Fantastic opportunity for a Brisbane licensee to be part of a nation-wide business. Strong support provided from Head Office. Price \$59,000 + GST. Guy Cooper 0431 227 644. Ref 12821.

LEASE

BUSINESS OPPORTUNITY FOR PHYSIO/CHIRO/MASSAGE - lease two very generous sized consultation rooms and reception are within a near new 24 hour gym. This presents a very affordable start-up or relocation opportunity. Bring your clients with you or start marketing through the very strong gym membership base. Price \$57,200 per annum + SAV. Dustin Slypen 0425 121 788. Ref: 12900

185SQM OF VACANT FLOOR SPACE FOR MEDICAL RELATED BUSINESS - Opportunity to start up or relocate to a brilliant Brisbane location opposite a major Private Hospital. The complex offers a great main road location with plenty of parking, street signage and easy access. Length of lease is negotiable. Price \$77,250 per annum + SAV. Dustin Slypen 0425 121 788. Ref: 12729

LEISURE/ENTERTAINMENT/HOME GARDEN

SLUSHIE MACHINE HIRE - Around 100 slushy machines on loan, 2 week sales trip required every 6 to 8 weeks. Current owner earns over \$100,000 only 14 weeks work a year. Machines located from Brisbane to Townsville, 2009 model 6.5 tonne truck included in sale. Easy to run from home, no area restrictions. Price \$299,000 + SAV. Frank Willett 0415 288 954. Ref: 12561

CHILDREN'S PLAYLAND & CAFE - This indoor play centre and café provides a safe and secure environment for kids to exhaust their energy climbing, sliding, swinging, jumping and spinning on a vast array of equipment. Or, have a party in the designated "party" rooms. Multiple income streams, accountants financials, secure lease. Price \$255,000 + SAV. Blair Luckman 0433 227 997. Ref: 12505

LONG ESTABLISHED BOAT / KAYAK / BIKE HIRE BUSINESS - Coochie Boat Hire is "The one & only" boat, beach & bike hire business in the area, with exclusive operating permits straight off the Main beach on Coochiemudlo Island. Established over 20 years. Modern and well maintained fleet of equipment. Price \$155,000 + SAV. Mike Guyomar 0451 168 908. Ref 12436

BUSINESS OPPORTUNITY - PERPETUAL MONEY MAKER \$*\$*\$ - The seller owns 1000's of photos/prints and posters collected over 50 years or more. Because the collection is so wide ranging there is something of interest to almost everybody. Price \$175,000 + SAV. Harry Coronas 0406 808 845. Ref 12323

ROCK SOLID AND SECURE BUSINESS FOR SALE SE QLD - This business is a well recognized and established provider of security screens, doors and shutters. Established 14 years, consistent work with a products always in demand. Profitable with no marketing requirements, staff in place, clients pay 50% deposit on signing. More than 60% repeat business. Increase profit by marketing to the existing database of more than 6000 contacts. Price \$275,000 + SAV. Vince Konig 0430 332 208. Ref 12294

QUALITY VALLEY BAR IN BRISBANE - Ideally located right in the heart of the action in the valley. Fully fitted out kitchen, fully fitted bar, dance floor, stage, music system. Fully licensed, approved for amplified music. Can be utilised for a number of hospitality option. Fully staffed with reliable, experienced staff

already in place. \$250,000 + SAV. Vince Konig 0430 332 208. Ref 12289

24/7 ANYTIME FITNESS GYM - Tax figures 2014 turnover \$449k. 800+ current members. Currently managed. Will suit owner/operator &/or personal trainer and will net \$140,488. Southern end Brisbane. Solid lease - 11 years and trading since 2012. Selling "well below" replacement costs. Plant & equipment "written value" \$248,850. Price \$250,000 WIWO. Guy Cooper 0431 227 644. Ref 12716.

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

\$6M AQUISITION WITH POTENTIAL \$70M PA USA UPSIDE - Seeking expressions of interest \$6million+ from "U.S. add-value buyers" for a successful and established Australasian manufacturer of world-leading products selling in the \$50K - \$300K range. Price \$6,000,000 + SAV. Mike Guyomar 0451 168 908. Ref: 12991

EZY LIFT MOBILE HYDRAULIC LIFTING SYSTEM - Ezy Lift is an essential piece of equipment for the modern workshop, lifting heavy machinery but yet is easy to store out of the way when not required. A 100% Australian design and manufactured hydraulic system, the EZY LIFT system with addition posts is capable of lifting up to 100 tonnes in absolute safety. Price \$50,000 + Stock. Frank Willett 0415 288 954. Ref 12070.

INSULATION MANUFACTURING BUSINESS - Rare growing industry, energy rated under floor & wall insulation. Substantial assets in plant & equipment to be included along with large customer base already established with enormous potential for growth. Low fixed / staffing costs. Price \$395,000 + Stock. Seth Leverton 0406 109 150. Ref 11686

WHOLESALE DISTRIBUTION AUSTRALIA & NZ - Operating since 2007 and specialises in the wholesale distribution of niche products and accessories in the formal clothing industry. With over 400 + retailers that are supplied across Australia and New Zealand. The business is fully staffed, systems in place and with ample room for further expansion. Price \$480,000 + Stock. Blair Luckman 0433 227 997. Ref 12236

Manufacturing & Distribution - 24 years same owner. Exclusive product handled by all main supermarkets and independents. Little or no opposition and sought after. Full range covered with lots of potential for add-ons. You must see this and has current net of \$200k for owners. Price \$450,000 + Stock. Tim Craft 0411 874 452. Ref 12430.

RETAIL FOOD/HOSPITALITY

BUCKING BULL FOOD OUTLET - Situated within Logan Hyperdome. No experience necessary, full training, and support in place. Be your own boss, with the security systems and procedures in place. Excellent return on investment, with strong cash flow. Price \$195,000 + Stock. Glen Dixon 0410 517 000. Ref 10272.

BEER/COCKTAIL BAR TRENDY VALLEY LOCATION - Your opportunity to purchase a trendy craft beer & cocktail bar, located in the heart of the Fortitude Valley. Currently trading only 5 days a week with the option of 7 days you have a great opportunity to increase sales. Good rent and lease structure. Recently refurbished. Full training provided. Price \$135,000 + SAV. Vince Konig 0430 332 208. Ref: 12990

LONG ESTABLISHED BRISBANE CBD CAFE - Simply outstanding café in prime CBD position. Trades 5 days, but very reasonable hours. Established over 20 years, coffee sales 30kg per week. Long secure lease, fantastic rent. Price \$315,000 + SAV. Vince Konig 0430 332 208. Ref: 12978

COFFEE COFFEE COFFEE - This coffee shop café opportunity produces large coffee sales and presents extremely well to the market. High profit, high coffee sales, 5 day business, long and secure lease. Price \$585,000 + SAV. Blair Luckman 0433 227 997. Ref: 12957

LEADING HEALTHY FOOD FRANCHISE - Sumo Salad is looking for a highly motivated person to join the Sumo Salad franchisee team. This store is currently trading as a company

store run under-management, and offers a great potential for a motivated owner/operator to work in the store and eliminate management costs and help take this business to the next level. Price \$115,000 + SAV. Roland West 0450 484 008. Ref: 12947

GREAT BUSING BAYSIDE FISH & CHIP SHOP - Great Bayside location, growing suburb, Working owners net in excess of \$130,000. Revenue growth of 10% in 2014, big kitchen with large walk in fridge and freezer, monthly rent less than 12% of turnover. Price \$115,000 + SAV. Mike Guyomar 0451 168 908. Ref: 12943

VIETNAMESE TAKEAWAY TOP LOCATION GIVEAWAY PRICE - Situated in high-traffic location, on busy food court within one of the Brisbane CBD's busiest shopping centres. Spotless. A secure long-term lease, and very reasonable rent. Everything is already in place - fully equipped, delivering profits from day 1. Price \$40,000 WIWO Len Hepburn 0412 045 799. Ref: 12862

YOUR GOLD MINE - The shop has only traded between 3 and 6 hours per day - Opportunity to extended trading hours. Good tenant mix with other shops in strip. Good location close to primary school, bus stop & commercial quarry. Price \$55,000 + SAV. Harry Coronas 0406 808 845. Ref: 12849

ICONIC SEAFOOD CAFE - Legendary seafood café has been in operation for over 60 years and has been run by current owners for a decade. Majestic Moreton Bay location, working owners net in excess of \$170,000. Seating for 40 + with popular picturesque park over the road. Price \$310,000 + SAV. Mike Guyomar 0451 168 908. Ref: 12795

INDEPENDENT CONVENIENCE STORE - Weekly takings \$15,000, Trading 7 days. Easy to manage, high traffic flow. Suit working family partnership. Sales on the increase, long lease security till 2021. Price \$198,000 + SAV. Kevin Li 0451 505 168. Ref: 12721

ONE OF THE BEST FISH AND CHIP SHOPS IN BRISBANE - Located on Brisbane's northside. Busy shop with high turnover and good net profit. Long lease with cheap rent. Easy to run business. Experienced staff. Price \$398,000 + SAV. Christina Li 0405 613 788. Ref: 12701

IMPRECABLY PRESENTED RESTAURANT - Currently a modern Italian style Bistro, this could also suit other cuisines such as Indian or other. Fully set up with modern interior, Well located with great exposure and good consistent turnover. Well run and staffed. Will provide a good basis for your future. Price \$10,000 + SAV. Vince Konig 0430 332 208. Ref: 12682

HIGHLY PROFITABLE BRISBANE NORTHSIDE CAFE - Established more than 4 years ago with a simple focus, to offer their customers the best coffee experience in town. Beautifully presented, custom fit and designed. Fantastic rent, great reputation, large social media. Highly awarded, predominantly coffee focused. Price \$450,000 + SAV. Vince Konig 0430 332 208. Ref: 12655

CAFÉ/PÂTISSERIE A BUSINESS WORTH OWNING - Located within 5kms of Brisbane CBD. 6 days working. High weekly sales and very High net profit. Experienced staff in place. Opportunity to add wholesale business. Price \$95,000 + SAV. Harry Coronas 0406 808 845. Ref: 12644

CASH AND CARRY CONTINENTAL FOOD PRODUCTS - Located within 5kms of Brisbane CBD. 6 days working. High weekly sales and very high net profit. Experienced staff in place. Opportunity to add wholesale business. Price \$1,100,000 + SAV. Christina Li 0405 613 788. Ref: 12627

SUPERB BEACHSIDE CAFÉ - Iconic location overlooking Moreton Bay to Moreton Island, Café well presented with near new fit-out, full functioning Chefs kitchen. Coffee 30kg per week, breakfast & lunch only, great street appeal. Option for liquor licence, compact, neat and tidy. Price \$169,000 + SAV. Frank Willett 0415 288 954. Ref: 12582

ENDLESS OPPORTUNITIES - LICENSED CBD CAFE - Trade @ \$13,000 per week, trades 5 days. Just refurbished, clean, good sized kitchen. Secure and long Lease, reasonable rent, prime, high-traffic location within Brisbane CBD. Fully licensed, low franchise fee. Can be run under management. Marketing potential for catering. Price \$398,000 + SAV. Christina Li 0405 613 788. Ref: 12556

MODERN JAPANESE SUSHI OUTLET - Modern Japanese Sushi outlet in the good location in one of the best shopping

centres in the country. Under management, turn over \$13,000 pw, fantastic profits. Very good fit-out, Chef's kitchen, suits owner operator or investor. Can be purchased individually or as part of a group. Price \$230,000 + SAV. Christina Li 0405 613 788. Ref: 12553

LICENCED CAFÉ - Located in a very busy hub catering for white collar lunch trade and night trade with a simple non-complicated menu. No chef required. Quality fit-out & kitchen, Staff in place, owner works PT hours, Secure lease to 2019, Licensed with ample seating. Price \$135,000 + SAV. Blair Luckman 0433 227 997. Ref: 12528

BRISBANE NORTHSIDE BUTCHER - Est 20 years this is a locally based, family run butcher, providing quality service and products. Providing award winning sausages and the best selection of quality meats and choice cuts. Smokehouse, Home delivery, fully staffed, good local reputation. Sales \$22,000 - \$23,000 per week on average. Price \$220,000 + SAV. Vince Konig 0430 332 208. Ref: 12491

ONE OF BRISBANE'S BUSIEST SEAFOOD TAKEAWAYS - This is not just any fish and chip shop. Established with a good local reputation. Well located on a super busy road with great exposure, solid lease and rent, good consistent turnover. Very profitable and has excellent finances. Price \$469,000 + SAV. Vince Konig 0430 332 208. Ref: 12454

SIMPLE FOOD OUTLET BRISBANE CBD - Selling primarily coffee and simple food. Highly sought after location in CBD. 5 days trading with short hours. Solid lease with good rental structure. Low staffing requirements. Price \$60,000 + SAV. Vince Konig 0430 332 208. Ref 12432

INNER CITY BUSY CHINESE RESTAURANT - QUICK SALE - Good lease, reasonable rent. High turn over and good net profit, good condition of kitchen and equipment. Well trained staff will stay. Current owner selling for personal reasons. Price \$200,000 + SAV. Christina Li 0405 613 788. Ref 12384

COFFEE DOLLARS HERE EARN GOOD PROFITS - Lifestyle with income for the new owner. Work your own hours. Current sales turnover is approx. \$12,000 pw and could easily be bettered with good marketing skills and more staff training. A new lease for 5 years started in July this year. Price \$288,000 + SAV. Harry Coronas 0406 808 845. Ref 12334

MODERN JAPANESE SUSHI TRAIN INNER BRISBANE - Turn over just average, got good potential to increase sales, Very good fit-out. Reasonable rent, long and secure lease, Chef's kitchen. Price \$150,000 + SAV. Christina Li 0405 613 788. Ref 12297

ITALIAN RESTAURANT - Owned for the past 18 years, located within 6km of Brisbane CBD, good location in wealthy suburb on a busy road with great after hours parking. Open 6 nights, very short hours, Good net profit to working owners, fully equipped & licensed. Price \$110,000 + Stock. Christina Li 0405 613 788. Ref 12237

CHEAPEST RENT FOR SALE IN BRISBANE CITY - Well established, well respected business. Located at the base of a fully tenanted building there is plenty of captive foot traffic, yet the rent is fantastic. Trades 5 days, reasonable hours, simple food, fully staffed, large outdoor seating. Coffee sales 20kg per week. Solid lease. Price \$490,000 + Stock. Vince Konig 0430 332 208. Ref 12134

BAKERY IN BUSY CENTRE - Pay less than a third of value of the plant and equipment. You can make serious dough from day one, with a willing landlord open to a new lease and rent, currently only selling bread. You can double the range and your profits overnight. Price \$50,000 WIWO. Frank Willett 0415 288 954. Ref 12091

LONG HISTORY FAMOUS JAPANESE RESTAURANT - Located in centre of Brisbane city, Current owner have been here 7 years. Turn over very high and consistent. Very good net profit, reasonable rent, liquor licence, Chef's kitchen. Price \$290,000 + Stock. Christina Li 0405 613 788. Ref 12042.

6 DAY CHINESE RESTAURANT - Inner city, prime, high-traffic location, long and secure lease, reasonable rent, high turnover, very good net profit. Good fit-out, modern equipment; clean, good sized kitchen. Trade 6 days, well trained staff. Price \$298,000 + Stock. Christina Li 0405 613 788. Ref 11815.

PIZZA NON FRANCHISE & NO DELIVERIES - 6 days, 5 - 9 pm trading only. Secure lease, non franchise, no deliveries. Price

Businesses for sale - Classifieds

\$135,000 + SAV. Blair Luckman 0433 227 997. Ref 11491

5 DAY CAFÉ BRISBANE NORTHSIDE – Sales of \$10,000 per week and growing. New lease available, rent at \$72,000 per annum, large area of approx 300sqm, Includes food van for catering, Situated in a busy location and has a captive market. Price \$210,000 + Stock. Frank Willett 0415 288 954. Ref 11388.

DELICATESSEN/SMALLGOODS/CONVENIENCE STORE - This spacious, well-presented family-owned combination store has a long history of successful trading. Massive 386 sqm of product display / storage space, split over two levels. Long plant & equipment list, a refrigerated delivery van, to service the growing list of wholesale clients. Price \$199,000 + Stock. Len Hepburn 0412 045 799. Ref 11349.

RETAIL GENERAL

ONLINE DISTRIBUTION BUSINESS - Online retailer of niche sporting goods. Included in the sale is all intellectual property, websites, stock and social media accounts to a new owner. Highly profitable, Wholesale / Distributor opportunity = massive growth. Strong relationship with manufacturer established already, Website is well developed. Price \$1,150,000 + SAV. Vince Konig 0430 332 208. Ref: 12517

BARGAIN FLORIST, GOOD RETURNS - Profitable florist with low rent & secure lease, operating owner income of over \$61k is more than the asking price, in operation for 25 years + with loyal customers. Great contracts with online ordering sites. Price \$50,000 + SAV. Mike Guyomar 0451 168 908. Ref: 12856

REALLY GREAT FLOWERS & GIFTS BUSINESS - Easy to operate & makes good money. Buy flowers wholesale – sell them retail. Pay the rent and pocket the profits. Ideal for a working owner and a p/t casual occasionally. Sales FY-2013 were \$227,148 (\$4,386 PW). Rent \$529 PW (approx.) + Outgoings. Price \$70k+ SAV. Harry Corones 0406 808 845. Ref 12495

CBD NEWSAGENCY FOR SALE – NO PAPER RUN- Solid and established business in Brisbane CBD. Great foot traffic and easy to run. 5 days, no weekends. No paper run. Profitable. Good lifestyle business. Good lease. Excellent rent for the CBD. Price \$198,000 + SAV. Christina Li 0405 613 788. Ref 12411

THERE'S MONEY IN LADIES FASHION CHECK THIS OUT! - Established 42 years (same owners). 14 years in the present location. Has always been a money maker of a business. Easily run business trading 9.00 am to 5.00 pm Monday to Friday. Stocks a large range of recognised fashion labels that sell well. Price \$45,000 + SAV. Harry Corones 0406 808 845. Ref 12301

MODERN NEWSAGENCY CLOSE TO BRISBANE'S CBD - Make over \$126,000 to 2 working owners, Modern shop fit, nothing to spend, Outstanding location close to Brisbane's CBD, Lotto commission covers rent, Great Potential, Area developing rapidly, Shop Hours Only, No Paper Run Price \$175,000 + Stock. Frank Willett 0415 288 954. Ref 12223

WELL ESTABLISHED FLORIST - Located on an extremely busy intersection within a busy shopping complex. Long lease at an attractive rental. Currently run with minimal input from owner - Fantastic opportunity for an owner operator to provide additional growth. Includes cold room for flower storage over busy periods. Price \$80,000 + Stock. Harry Corones 0406 808 845. Ref 11952

HUGE LOTTO SALES, HUGE PROFITS - Lotto commission alone covers the rent with over \$100,000 to spare, huge potential to expand into gifts, located in a high growth corridor. No delivery run - shop hours only. Make over \$230,000 to 1 working owner, ideal family business. Price \$300,000 + SAV. Frank Willett 0415 288 954. Ref 11922

NEWSAGENCY - Take advantage of this booming area with lots of development. Solid and well established business. Great prospects for growth, no paper run. Very profitable, trained staff in place. Long lease with reasonable rent. Price \$280,000 + Stock. Christina Li 0405 613 788. Ref 11666.

BUSY VARIETY STORE – This busy southside variety & gift store is located within a Suburban Shopping Centre. Current owner has had shop for 3 years. Well presented shop. Suppliers in place. High quality presentation. Solid cash sales business. Price \$180,000 + Stock. Christina Li 0425 121 788. Ref 11615.

BRILLIANT COASTAL NEWSAGENCY - Great holiday location minutes to Brisbane, commissions cover rent. Fully trained staff in place. Modern shop fit-out nothing to spend. In the top 20 for sales in the state. Potential for working owner to earn \$300,000. Located in shopping centres front door. Price \$600,000 + Stock. Frank Willett 0415 288 954. Ref 11355.

NEWSAGENT PRICED TO SELL - Operating owner income of over \$123,000 makes this a bargain. Lotto sales > 150% of rent. Good margins, on site ATM, Lotto and Golden Casket. Secure lease with option. Loyal customer base. Retiring owners selling after 15 years. Price \$160,000 Investment. Mike Guyomar 0450 168 908. Ref 11344

LARGE NEWSAGENCY – BRISBANE SOUTH WEST - Solid lease with good rental structure. Good size shop that allows for an extensive product range in gift lines. No paper run. Post Point. Trained staff. Sales approximately \$2.7 million per year with an excellent return to working owners. Full training and handover will be provided to a new owner. Priced at \$600,000 + Stock. Vince Konig 0430 332 208. Ref 11327.

NEWSAGENT – NO PAPER RUN - Top location in major southside shopping outlet. Long lease available with good rent. Established staff. Rarely do you see a newsagency business that makes a turnover of well over \$2m from 84 sq metres. Full financials available to serious buyers. Priced at \$595,000 + Stock. Vince Konig 0430 332 208. Ref 11325.

TECHNOLOGY/COMPUTER/IT

SALES/MARKETING - Well established, working business model in place. Build & manage ongoing web / SMS marketing business as licensee. Full support in sales, marketing, web development & SMS platform. Every business is a potential client. Ongoing (residual) revenue. Price \$40,000. Len Hepburn 0412 045 799. Ref 11772

COMPUTER SALES, SERVICE & REPAIRS - Est. 3 years - Net Profit \$72,000pa. Brisbane shopping centre location. Good lease with low overheads. Operating under semi-management. Minimal staff of only one contractor and one casual staff member. Strong client database with ongoing work. Price \$88,000 + Stock. Guy Cooper 0431 227 644. Ref 12630.

CENTRAL & WEST QUEENSLAND

ACCOMMODATION/TOURISM

BEAUTIFUL RURAL BED & BREAKFAST CABINS - Property consists of three purpose timber built cottages, one x two bedroom and two x one bedroom, all fully self-contained, a three bedroom fully self-contained owners accommodation. Retail shop selling chocolates, gourmet goodies with a wide variety of hot chocolate and other drinks. Price \$795,000. Glen Dixon 0410 517 000. Ref 11681.

COASTAL QUEENSLAND

RETAIL FOOD/HOSPITALITY

BRAND NEW BAKERY / CAFE - Great fit-out with a very healthy weekly turn over. Needs to be sold due to personal circumstances. This would be a tremendous husband and wife business or extended family business. Asking price is for set up costs only. Price \$250,000. Dustin Slypen 0425 121 788. Ref 12901.

GEORGEOUS AIRLIE BEACH RESTAURANT & BAR - Well established restaurant in the thriving tourist town of Airlie Beach. A stunning fit-out with gorgeous views and a delightful ambience. Very reasonable lease & only 4 staff currently working including the owner. Loads of potential to take the business to another level. Price \$169,000 + SAV. Dustin Slypen 0425 121 788 Ref. 12855.

MANUFACTURING/IMPORT/EXPORT/WHOLESALE

LIVE, WORK AND PLAY IN NORTH QLD - Located in an unspoilt, historic coastal town surrounded by stunning countryside. The only foodservice distribution and iceworks business in the region, established for over 35 years. This long standing and well respected business is ready for a new owner. Price \$880,000 + Stock. Roland West 0450 484 008. Ref 12825

FAR NORTH SOUTH

RETAIL GENERAL

GATEWAY LOTTO AND NEWSAGENCY PORT AUGUSTA - Long established in the Wharfland Plaza shopping centre, in main shopping precinct and anchored by major supermarket and variety store. Offers a SA Lotteries Agency, large range of gifts, stationery items, magazines, newspapers, computer consumables and more. 6 day trading. Doug Willats 0412 089 575. Ref 11963

HUNTER, CENTRAL & NORTH COASTS

BEAUTY/HEALTH

HEALTH & WELL BEING CENTRE - Situated in the Hunter region of NSW, this yoga studio has it all – unique services, loyal clientele, and much more. Fully staffed. Great website. Beginner incentive programmes and regularly updated class programs. Excellent CASH Flow Business. Stockists and retailers of a range of complementary products. Price 180,000 plus SAV. Stuart McLachlan 0404687706. Ref. 12096

PILATES, REHABILITATION & FITNESS CENTRE NEWCASTLE - Very profitable Pilates, Rehabilitation and Fitness Centre ideally located in a vibrant area in the Newcastle region. Leading local brand. Established 6 years. Well-equipped centre with extensive list of specialised Pilates and Rehabilitation equipment and a great team. Price \$120,000 + Stock Ian Jones 0402 111 500 Ref. 11680

BUSINESSES WITH REAL ESTATE/RURAL

MOTEL MANAGEMENT – HIGH PROFITS 36 ROOMS TILL 2033 - Combination of short stays and long term tenants. Almost always fully occupied and has high tenancy demand. Fixed costs, Generates over \$9,000pw or \$468,000pa. Requires minimal owner management. Nets current owner \$112,674 pa. Price \$270,000. Ian Jones 0402 111 500. Ref. 12447

FREEHOLD NEWSAGENCY BUSINESS & HUGE HOME - HUNTER VALLEY (HUGE PRICE REDUCTION) - Established in 1834 and still a profitable business. Free Hold Shop, Large 4 bedroom, 2 bathroom brick home, plenty of storage, in-ground pool and 4 car garage. A great team already in place. Price reduced to \$595,000 + Stock. Ian Jones 0402 111 500 Ref. 11537

INDUSTRIAL PROPERTY WITH WAREHOUSE AND SHOWROOM – GREAT LOCATION, HIGH RETURNS, LONG TERM TENANT – Rent \$72,000 pa. 7% ROI. Land Area: 3,207m². Building Area 880m². Zoning: 4(2) Industrial General. Property would suit many business uses and is in a prime location in the fast growing and developing area of Toronto. Price \$950,000. Ian Jones 0402 111 500. Ref. 12659

ICONIC DEPARTMENT STORE WITH FREEHOLD - This iconic 70 year old Department Store is a great lifestyle business that is part of leading buying groups and has leading brands such Bi-Rite Electrical and Jaycar and departments that include fashion, manchester, giftware, kitchen, electrical and technology. Price \$1,160,000 + Stock. Ian Jones 0402 111 500. Ref. 11933

REAL ESTATE DEVELOPMENT AND RENTAL GOLDMINE – Rental market return of \$209,020pa. 8% ROI. This prime parcel of real-estate, is ideally located in the fast growing and developing suburb of Toronto. The 3 adjoining properties includes commercial spaces, retail shops, units and a house and is ideally suited to future development. Price \$2,500,000. Ian Jones 0402 111 500. Ref. 12213

NIGHT CLUB REAL ESTATE – GREAT LOCATION, HIGH

RETURNS, LONG TERM TENANT – This perfectly located premises is ideally located in a prime Gosford location in the fast growing and developing Central Coast. New long term tenant, Current rent \$103,000 pa increasing by CPI. Price \$1,180,000. Ian Jones 0402 111 500. Ref. 12446

FRANCHISE

GLORIA JEANS COFFEES FRANCHISE – NEWCASTLE (URGENT SALE) – Family moving interstate. Highly profitable. Easy to manage. Great team of casual employees already in place. Turnover: approx. \$13,500 pw (\$700,000 pa) and growing fast, 3 year lease, nets owner operator an estimated \$100,000 pa. Price \$99,000 + \$60,000 for a store upgrade + Stock. Ian Jones 0402 111 500. Ref. 12657

CRUST GOURMET PIZZA FRANCHISE – NEWCASTLE LOCATION – great location, high sales, huge profits, long term (9 year) lease, low rent. Sales \$33,000 per week (2014: \$1,755,713 pa). Great team including casuals, delivery drivers and managers already in place. Great franchise with up to 50% unsecured finance readily available. Price \$890,000 + Stock. Ian Jones 0402 111 500.

GLORIA JEANS COFFEES FRANCHISE – NEWCASTLE - This iconic Newcastle franchise is a profitable and easy to manage business with a great team of casual employees already in place. Turnover: \$708,000PA, 3+5 year lease till 2022, Nets owner operator \$123,110 PA with plenty of room for growth. Price \$285,000 + Stock. Ian Jones 0402 111 500. Ref. 12125

LEADING MOTORCYCLE FRANCHISE - This is a unique opportunity to purchase a leading and long established motorcycle franchise. Must sell due to the current owners' failing health, has a long history of servicing clients from near and far and generating a great lifestyle and healthy profits. Price \$200,000 including stock + floor plan. Ian Jones 0402 111 500. Ref. 12211

GLORIA JEANS COFFEES FRANCHISE – NEWCASTLE – Great location in busy Newcastle shopping centre. Very busy, profitable and easy to manage business with a great team of casual employees already in place. Turnover: \$791,000PA, New Lease to be negotiated soon, Nets owner operator \$97,000 PA with plenty of room for growth. Price \$249,000 + Stock. Ian Jones 0402 111 500. Ref. 12125

LEISURE/ENTERTAINMENT/HOME GARDEN

INDOOR CHILDCARE, PLAY CENTRE AND FAMILY CAFÉ – Minimal completion. Captive café and food clientele. Includes fully equipped kitchen and party rooms, 6.5mt rock climbing wall, seats over 100 patrons and caters up to 180 people for private functions. Includes assets worth \$150,000. Price Expression of Interest. Ian Jones 0402 111 500. Ref. 12692

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

ENGINEERING, MANUFACTURING & FABRICATION BUSINESS – Established 30years. 5 days, highly profitable. Extensive list of valuable assets and equipment. Great products, Premium and highly desirable trademarks, patents and intellectual property. Supplies private and commercial customers including blue chip clients from government and industry including; Marine, Mining and Government. Price \$360,000 + Stock. Ian Jones 0402 111 500. Ref. 12663

RETAIL FOOD/HOSPITALITY

PREMIUM NORTH COAST CAFÉ - The business is situated on the North Coast of New South Wales and is home for many locals and visitors to the area. The café services regulars and the many visitors staying at the numerous motels and hotels (approximately 60) within 2-3 blocks of the café. Nets an exceptional healthy income with room for growth. Price \$320,000 Stuart McLachlan 0404687706. Ref. 12691

BEST CAFÉ & RESTAURANT BIZ ON THE CENTRAL COAST - One of the best café businesses on the Central Coast. Turnover \$15,000PW. Only 5 days PW (7am–5pm) + some highly

profitable functions. Great lease and location. 30kg of coffee PW, liquor license. Nets owners \$130,000 PA. Expressions of interest. Ian Jones 0402 111 500 Ref. New Listing

ASIAN SUPERMARKET - This established and profitable business is the largest Asian supermarket in its region. Sells mainstream groceries and international cuisines. Products include a wide range of fresh Asian grocery and produce as well as crockery, herbal medicines and gluten free products. Turnover \$20,000 PW. Price \$400,000 + Stock. Ian Jones 0402 111 500. Ref. 12057

RETAIL AND WHOLESALE BAKERY TWO GREAT LOCATIONS Well-established, awarded and highly profitable retail and wholesale bakery business. Turnover \$1.3mil with room for growth. Nets owner operator \$217,000PA. Great team and long lease (3x3x3 year). Great cash flow and customer demand. Price \$425,000 + Stock. Ian Jones 0402 111 500. Ref. 11819

ITALIAN PIZZA RESTAURANT - Family oriented restaurant selling quality Pizza, Pasta and Seafood. Turnover \$15,000PW (no deliveries). Operates only 6 days PW 4.30pm – 9.30pm. Seating for 70 patrons; Lease to 2018; Great location with passing traffic and parking. Nets owner operator \$5,570PW. No experience required. Price \$295,000 + Stock Ian Jones 0402 111 500 Ref. 11669

UNIVERSITY CAMPUS – RETAIL FOOD GROUP AND CATERING - The business primarily operates eight (8) retail food outlets and a highly profitable catering business within a major University Campus. Long term and favorable lease and supply arrangements already in place. Turnover: \$2.8 mill, under management. Price \$1,000,000 + Stock. Ian Jones 0402 111 500. Ref. 12118

ITALIAN RESTAURANT - This highly successful and well-presented Italian restaurant is located waterfront at one of the most popular eating precincts in Newcastle. Lunch and dinner. Seating for 80 inside and 60 outside. Full liquor licence. Takings average \$18,000 PW. 5x5 year lease till 2019 Price \$315,000 + Stock. Ian Jones 0402 111 500. Ref. New Listing

WATERFRONT CAFÉ - This a rare opportunity for someone looking for a sea change and a new challenge in a highly successful waterfront cafe. Established 6 years with consistent trading and loyal following. It is located adjacent to one of most beautiful beaches on the Central Coast. In a family friendly environment. Open 7 days p.w. 5.30 am till 3pm. Seating for 90. Nets \$275k p.a. after owners wages. Price \$720,000 Stuart McLachlan 0404687706. Ref. 12378

PROFITABLE BAKERY NAMBUCCA Heads Northern NSW - Suit passionate baker looking for lifestyle change in stunning Northern NSW. Selling both artisan and block products. High net profit of \$2,500 per week plus owner wage. Fully fitted and well established. Equipment value of over \$80,000. Trading only five days per week enjoy your weekends off. Long lease with options to extend. Current rental spend of \$633 per week including GST. Loyal customer base plus wholesale customers. Includes branded delivery van. Owner can stay on for training. Move out of the Sydney rat race and put the smile back on your face. Excellent potential to improve wholesale and weekend retail. Ref: #12800 Contact: Dan Levitus 0450 326 146

DARBY STREET ICONIC CAFÉ/RESTAURANT Superbly located in the the Darby Street precinct, this rustic european style café has been recently renovated including a courtyard at the rear of the building and a refurbished upstairs facility. Boasts a long term lease with very attractive terms. Fully trained staff (the business is run under full management). Excellent profits to support the asking price. Price \$575,000 Stuart McLachlan 0404687706. Ref. 12133

INDIAN FOOD COURT TAKEAWAY The business offers a wide variety of Indian food products, offering ready to go as well as cooked to order meals. All staff are highly trained to meet the customer requirements. The business already has a strong customer base and hence trades well above the average Indian food sales. Currently run at arms length, the business can be improved greatly by involvement from an owner operator. Price \$295,000 Stuart McLachlan 0404687706. Ref. 12898

RETAIL GENERAL

NEWSAGENCY & POST OFFICE - Located in Newcastle shopping centre, anchored by Coles and a large chemist. Caters to all Australian Post services and products and has mail boxes on site. 7 sub agents and delivers approx. 4,000 plus papers per week. It has a strong trading history together with an ideal location. Price \$375,000 plus SAV. Stuart McLachlan 0404687706. Ref. 11849

PRINT AND DOCUMENT SERVICES – Products and services include: printing, photocopying, laminating, scanning, binding, design, digital storage and print finishing. 5 days, low rent, heaps of quality equipment, high margins, and strong sales. Nets (3 year ave) \$150k pa plus owners wage \$55k pa. Price \$395,000 + Stock. Ian Jones 0402 111 500. Ref. 12667

OUTDOOR POWER EQUIPMENT SALES AND SERVICE - leading brands and set for further growth and increased profits. Includes Stock worth \$250,000 and business assets worth around \$100,000. Fully functional website and a long and favourable lease or purchase to be negotiated. Nets owner \$44,000pa. Price \$400,000 including stock. Ian Jones 0402 111 500. Ref. 12452

MEDICAL FOOTWEAR INDUSTRY - This business retails and fits a range of comfort and medical grade footwear. Department of Veteran Affairs (DVA) provider. Recommended locally by a number of allied health specialists. Boasts an extensive database of clients. Operates just 4 days per week. Plenty of scope to grow the business. Price \$145,000 plus SAV. Stuart McLachlan 0404687706. Ref. 12358

PROFITABLE POST OFFICE & NEWSAGENCY - CENTRAL COAST (HUGE PRICE REDUCTION) - First time offered for sale in 25 years. Successful and highly profitable business with room to grow. Strong Lotto, retail and giftware sales. Great team and location. Long lease. Price reduced to \$795,000 + Stock + Fixtures. Ian Jones 0402 111 500 Ref. 11520

QUEENSLAND

FRANCHISE

THE LEATHER DOCTOR - The Leather Doctor franchise has been servicing the leather industry for over 20 years. If you enjoy working with your hands, being mobile, meeting new people, then this franchise is for you. All training provided over 4 weeks. Price \$49,000. Peter Jackson 0418 986 992. Ref 12261.

SOUTH AUSTRALIA

ACCOMMODATION/TOURISM

MARION BAY HOLIDAY VILLAS - 5 X 2 bdrm, 3 x 1 bdrm self-contained villas (1 with wheelchair access). Each with kitchen/living area, RC aircon, ensuite & parking. Close to beach and National Park. Ideally suit live in couple seeking passive income and brilliant lifestyle. Steve Foreman 0418 778 800. Ref 12088

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

PELICAN MARINE - Lifestyle opportunity, don't miss it! Located at Goolwa, SA's premier waterway and coastal area. Successful business, showing growth and profits. High profile location with modern offices, showroom and workshop facilities. Exclusive SA agents for Bayliner, Trophy, Quicksilver, Xfi & Haines Traveler to name a few. Steve Foreman 0418 778 800. Ref 11957

YORKE PENINSULA SERVICE STATION - Thriving coastal town 2½ hours from Adelaide. Freehold presented on three separate titles, ROI around 8%. Busy local service station offering a wide variety of mechanical repairs. Accommodation offered on site as a separate large 4 bedroom home. Unique offering with multiple opportunities. Steve Foreman 0418 778 800. Ref 11959

MECHANICAL SERVICE CENTRE BUSINESS AND/OR FREEHOLD - Situated in major regional district. Approximately 1 hour from the CBD. In operation for 20 years, current Vendor 8 years. Immaculate presentation. Trading 5 days per week.

Businesses for sale - Classifieds

Impressive T/O and ROI. Could be run under management. Major buying group association. Steve Foreman 0418 778 800. Ref 12022

BUSINESSES WITH REAL ESTATE/RURAL

GOOLWA PROPERTY FREEHOLD (LEASED) - Includes two bedroom accommodation plus living areas. Allotment adjoins public car park at rear. New 3 + 2 year lease in place. Ideal Cadell Street, Goolwa location. Return on Investment approximately 7%. Land size 544sqm (approx) Building 123sqm (approx). Steve Foreman 0418 778 800. Ref 12286

CLARENDON BAKERY HOUSE & LAND - Well presented brick home: kitchen, dining & lounge, 3 bedrooms, study, studio, sunroom & carport. A block of vacant land, situated at the rear of the residence, is also available for purchase. Being sold in conjunction with Landmark McLaren Vale. Bronte Schubert 0427 253 870. Ref 11981

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

NU-VIEW ALUMINIUM PORT LINCOLN - Aluminium and glass manufacturing. Business offered on a Freehold or Leasehold basis. 6,356 sq metres of land plus workshop, office and showroom improvements. Business serves clients across the Eyre Peninsula. Highly profitable business. Wide range of products including windows, sliding doors, security screens and showers. ROI. Steve Foreman 0418 778 800. Ref 11982

RETAIL FOOD/HOSPITALITY

AVONDALE CAFE / TAKEAWAY - Popular tourist destination. Great exposure on Ocean Street. Long trading history. SA Lotteries agency. Attached residence. Priced at \$140,000 plus stock estimated at \$5,000. Doug Willats 0412 089 575. Ref 12797

GENERAL STORE/TAKEAWAY FOOD & FUEL OUTLET/ TAKEAWAY - Close to picturesque Vivonne Bay. Hub of surrounding area, servicing locals and tourists. Property comprises 3.396 hectares with a shed, general store and 3 bedroom residence. Potential set up for camping/caravan park (STCA). Price guide: Business \$170,000 plus Stock. Property \$530,000 Doug Willats 0412 089 575. Ref 11961

RETAIL GENERAL

SURF & SKATE STORE - Leading brands, products, clothing and accessories. Well positioned in regional shopping centre. Fully staffed and run under management. Current Vendors 10 years in operation. Flexible long term lease available. Steve Foreman 0418 778 800. Ref 12497

SERVICES/PROFESSIONAL

TAXI SERVICE IN RURAL TOURIST AREA - Consistent performance in this well-known business. Growing tourist region with expansion opportunities. Ideal family owner/operator business. Vehicles are well maintained and supported. This business can grow. Doug Willats 0412 089 575. Ref 12253

CIVIL CONTRACTOR & CONSTRUCTION SERVICES - Established 1970. Operates own quarry and crushing plant. Produces and delivers road base material to TSA standards plus aggregate and sand. Sewer and waste water reticulation, rehabilitation, irrigation schemes. Excavation and non-building civil engineering construction. Operates in The Riverland, Upper Murrayland Districts. Doug Willats 0412 089 575. Ref 11966

SOUTH EAST QUEENSLAND

ACCOMMODATION/TOURISM

LIFESTYLE QUALITY & INCOME - Fully renovated two bedroom unit. Guaranteed body corporate salary of \$22,495

and an annual income of approx. \$45,000. There are only a small number of units to look after and only four of these are holiday units. This business would suit a semi-retired or retired couple. Price \$380,000. Glen Dixon 0410 517 000. Ref 11196.

GRAND LIFESTYLE WITH INCOME - Beautifully presented award winning guest house & function centre is heritage listed and comparable to a 100 year old English country manor. Set on a hectare with established gardens, has 5 staircases, 8 verandas and over 40 rooms. Price \$3,800,000. Graham Tippet 0418 782 082. Ref 12878.

HOTEL FREEHOLD FOR SALE - Includes the hotel lease. Offering the only complete facilities of a TAB & KENO in town. private bar, lounge bar, dining room, drive through bottle shop, 3 hotel rooms, private residence (rear of hotel), 3 motel rooms. Sales \$12,000 - \$14,000 per week. Price \$550,000. Graham Tippet 0418 782 082. Ref 11899.

BEAUTY/HEALTH

MEDICAL - MANUFACTURING/IMPORTER & DISTRIBUTORS - Last 3 year average turnover \$2.3m - ROI 25%. This business designs, manufactures and services a diverse range of medical and aged care equipment, which it installs and services to accounts nationally. Growing at 58% over the last 3 years. Price \$2,610,000 + Stock. Guy Cooper 0431 227 644. Ref 12823.

ELLA BACHE - SE QLD - Fully managed. 2013 turnover \$824,681. Major shopping centre. An owner/operator will net \$130k plus. Very secure and successful franchise. Over 170 stores nationally - no franchise fees. All Management and all staff in place, ready for easy transition. Price \$285,000 + Stock. Guy Cooper 0431 227 644. Ref 12349.

BUSINESSES WITH REAL ESTATE/RURAL

HIGHLY PROFITABLE HOUSE REMOVAL BUSINESS WITH FREEHOLD - Consists of house removals, house renovation, on site storage and house delivery. Would suit a working owner or investor, highly trained staff are willing to stay on. Over \$600,000 of work in progress. Fully equipped, with all P&E with approximately 100 tonnes of Steel, Approximately 60 houses on site with room for another 100. Price offer over \$3,000,000. Frank Willett 0415 288 954. Ref 11391.

HYDROPONIC FARM & FREEHOLD - This 3.218 hectare property and with hydroponic farm business is located 20 minutes away from Surfers Paradise. The business is producing various types of lettuce and herbs. Some are grown inside the 1188 square meter greenhouse. All the products grown are sold local within 50km. Price offers over \$1,400,000. Frank Willett 0415 288 954. Ref 11377.

CONSTRUCTION INDUSTRY

TIMBER FENCING - Established over 25 years. Servicing commercial, industrial and residential markets in providing fencing, retaining walls etc. Works predominantly with builders, landscapers and developers. This business would make a great "bolt-on" to an existing landscape or fencing business. Best location servicing SE QLD. Price \$495,000 + Stock. Guy Cooper 0431 227 644. Ref 11482.

EDUCATION/TRAINING

TEACHERS - OWN YOUR OWN SCHOOL - Well respected franchise is a proven after-school tuition provider delivering exceptional results. Each franchise is fully supported with start-up and ongoing training, marketing assistance to generate enquiries plus ongoing programme refinement to keep up with school curriculum and teaching practices. Price \$255,000. Glen Dixon 0410 517 000. Ref 12527.

FURNITURE REMOVAL AND STORAGE - This furniture removal and storage business was established in 1987 and the current owners wish to retire. The business is WIWO and consists of a semi-trailer container carrier, 3 pentacs, a 10 ton forklift, 64 storage containers, a fully equipped office and port-a-loo. All Offers Considered. Glen Dixon 0410 517 000. Ref 10962.

LEISURE/ENTERTAINMENT/HOME GARDEN

CASH IS KING! - Two days per week. All you really have to do is collect the cash. Coin operated equipment based in pubs and clubs with long servicing arrangements. Go once per week and collect the cash. About \$600,000 worth of equipment. Netting around \$200,000pa. Price \$700,000. Tim Craft 0411 874 452. Ref 12569.

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

MANUFACTURER / IMPORTER AFTERMARKET AUTOMOTIVE, 4X4 & MINING ACCESSORIES - This long-established manufacturing business specialises in the design, supply and installation of high-quality, heavy-duty, Ute and 4x4 accessories, plus vehicle fit-outs to the mining and construction industries. Comprehensive list of manufacturing P&E, extensive product range. Established network of distributors. Price \$1,995,000 + SAV. Len Hepburn 0412 045 788. Ref 12278

WELL ESTABLISHED WATERPROOFING - The business specialises in waterproofing for the domestic market and has been established for 12 years. Most of the work is repeat business from some of Australia's leading building companies. Highly profitable & growing aggressively. Systems & procedures in place. Long term staff in place. Price \$785,000. Glen Dixon 0410 517 000. Ref 12879.

MANUFACTURING - PLASTIC RELATED - 5yrs \$318,256. Est. 27yrs, located on the Gold Coast. Full staff in place. Huge client base throughout Australia and most work comes from word of mouth so plenty of potential to grow. Very little competition. Price \$938,000 + Stock. Tim Craft 0411 874 452. Ref 11453.

SPORTSWEAR & APPAREL - WHOLESALE - IMPORT & NATIONAL DISTRIBUTION. Turnover \$6m and growing. Most of their business goes to government sites and is recognised as a main supplier. Showing a net average \$600,000 over the last four years. Price \$2,400,000 + Stock. Tim Craft 0411 874 452. Ref 11025.

RETAIL FOOD/HOSPITALITY

ENORMOUS GOLD COAST RESTAURANT - Huge Opportunity to buy one of the largest restaurants in Queensland. This family owned and operated restaurant on the Gold Coast has seating for hundreds of guests. High turnover, though, this well established restaurant has enormous potential to increase profits. Licensed Bar with a huge wine collection, massive kitchen, display fridges and a desert bar all a part of this set up. Price \$2,950,000 + SAV. Dustin Slypen 0425 121 788. Ref: 12775

COTTAGE INDUSTRY BUSINESS, QUALITY SOAPS & POTIONS - The current business owner makes all her own products and sells at various farmers markets throughout Brisbane and the Gold Coast. Products are high quality. Business run from home, can easily be relocated to any location. Price \$59,500 + Stock. Glen Dixon 0410 517 000. Ref 11741.

CAFÉ COFFEE - Excellent business, is located in a prime position in a trendy beachside area with excellent passing trade. Ideal for owner/operator & operates from 7am - 2.30pm, 7 days a week. The cash-flow and turnover will impress, trading approx. \$10,000 per week. Price \$180,000 + Stock. Graham Tippet 0418 782 082. Ref 12882.

GOLD COAST BUTCHER - Great location and exposure to the M1 Freeway with plenty of off-street parking. Approx. \$2m in sales and rent is less than 5% of the turnover. Loyal experienced staff in place. Established 1996, 100% locally owned. Excellent opportunity for growth. Price \$330,000 + Stock. Graham Tippet 0418 782 082. Ref 12839.

BUTCHER BLUE CHIP INVESTMENT - Annual Sales \$1.5m. \$5,000 - \$6,000 Net profit per week. Located in one of the Gold Coast's busiest shopping centre. Great business + huge potential. Excellent Fit-out. This is a real opportunity for an investor, or an owner/operator. Price \$395,000 + Stock. Graham Tippet 0418 782 082. Ref 11855.

SPAR SUPERMARKET \$1.3M SALES - Gold Coast. The supermarket chain is the largest and one of the most progressive and innovative food retailers in the world. Hot

food section including cappuccino machine, coffee grinder, grills, stainless steel canopy, offering the customers burgers, chips & hot chickens. Price \$499,000 + Stock. Graham Tippett 0418 782 082. Ref 11811.

RESTAURANT - 2 years old restaurant in good location with excellent plant & equipment. BYO licensed. This restaurant is only open 6 nights a week, a great opportunity for new owner to do lunches and breakfasts. Owner moving for personal reasons. Price \$95,000 + Stock. Peter Jackson 0418 986 991. Ref 12472.

CAFE EXCLUSIVE PRECINCT - Expression of interest sought for this fully licensed and equipped cafe/bar. Current owner has spent \$180,000 on fit-out and plant & equipment. Long lease and reasonable rent on 188m² shop, & undercover outdoor dining area. Currently run under full management. All reasonable offers submitted. Guy Cooper 0431 227 644. Ref 12886.

FULLY LICENSED CAFÉ - Located in major shopping centre. Established over 18 years, current owner. Fully managed operation with part-time and casual staff. Established clientele. Net return of over \$300,000 pa under management. Seating capacity 145. Price \$695,000 + Stock. Guy Cooper 0431 227 644. Ref 12298.

AWARD WINNER - Iconic GC Restaurant. Turnover in excess of \$3m pa. Net profit over 15% of turnover. Fully managed - all systems in place. Still plenty of opportunity for growth. Low rent, "long" lease available. Seats over 130. Only 8 shifts per week. Price \$1,600,000 + Stock. Guy Cooper 0431 227 644. Ref 12899

GC CONVENIENCE STORE WITH FREEHOLD & RESIDENCE - Established for over 30 years with extremely consistent sales of around \$20k per week. Upstairs residential apartment, would suit an entire family to work in the business and live upstairs. Total purchase includes convenience store and 3 bedroom/2 bathroom apartment. Price \$1,730,000. Guy Cooper 0431 227 644. Ref 12717.

DRUNKEN CHICKEN STORES ON GC - Fully Managed. Stores hold good leases. Each store operates with a full-time manager and loyal staff. Strong brand recognition - Drunken Chicken has been established on the Gold Coast for 8 years. Expression of interest - Offers Considered. Guy Cooper 0431 227 644. Ref 12473.

FISH & CHIPS TAKEAWAY GOLD COAST - T/O \$10,000pw. Net Profit \$135k. Established nine years. Rent is only \$1,100 per week. Quality shop fit with first class equipment. Excellent systems and procedures in place. Open 7 days per week with great staff in place. Price \$159,000 + Stock. Guy Cooper 0431 227 644. Ref 12221.

CHICKEN & SALAD TAKEAWAY - 6 days per week. Gold Coast location. Sales \$12k per week. Great lease with 2 years & 5 + 5 year options. Rent is only \$1,200pw including outgoings. Quality shop fit with state-of-the-art equipment. Excellent systems & procedures in place. Price \$170,000 WIWO. Guy Cooper 0431 227 644. Ref 12186.

MANAGED CAFE/RESTAURANT - Beachside Location. Net Profit \$183,000pa. Contemporary Italian style cuisine. Owner only works 15 hours per week. Well-equipped bar with full liquor licence. 3 year lease with 5 + 5 year options. Rent is fixed at 12% of turnover with no outgoings. Price \$450,000 + Stock. Guy Cooper 0431 227 644. Ref 11918.

GROCERY & CONVENIENCE STORE - No competition. Net profit \$97k. Strong trading history with increasing monthly sales. Shop specialises in Asian food products. Large shop space of 114m². Extremely low rent - only \$315 per week. Fantastic lease with 2 + 3 years. Price \$150,000 + Stock. Guy Cooper 0431 227 644. Ref 11764.

RETAIL GENERAL

OFFICE SERVICE & SUPPLIES - Established over 10 years. Long standing repeat clientele. Over 500 customers, database. Long lease with reasonable rent. Showing a good return to owner/operator. 1 casual staff. Trading 5.5 days per week. Opportunity in increase volume sales with website and online sales. Price \$150,000 + Stock. Guy Cooper 0431 227 644. Ref 12999.

SECURE RETAIL BUSINESS IN QLD COUNTRY TOWN - Located in Queensland town in Darling Downs, this business caters to convenience and service for the local area. Same family has operated the business for 28 years. The current owners work 4 days a week, with no weekend work. Experienced staff in place to cover the rest. Takings: \$100,000pw approx, the owners reported proprietors earnings of \$160,961 for 2009/10. Priced at \$349,000 plus SAV. Price \$349,000 + Stock. Vince Konig 0430 332 208. Ref 11337.

GROWING RURAL AREA POISED FOR GROWTH - Owners retiring after running successful business for 20 years +. Great lease with options, management and staff in place, fertile, location perfectly positioned for growth. Track record of revenue over \$1.3m for 4 years. Price \$249,000 + SAV. Mike Guyomar 0451 168 908. Ref: 12996

THRIFTY LINK HARDWARE STORE & FREEHOLD - Run by a husband and wife team for 13 years. 249m² of floor space and a further 600m² outside including a shed in a secure locked area. The plant and equipment includes 2 delivery vehicles and a forklift. Price \$1,100,000. Graham Tippett 0418 782 082. Ref 12128.

SERVICES/PROFESSIONAL

SURVEYING BUSINESS - Established since 1990 this surveying business is an ideal business for a cadastral licensed surveyor. Turnover is in excess of \$356,000. Averages over the past 3 years. The business has a database of repeat customers including local Government, local landowners. Price \$195,000 + Assets. Glen Dixon 0410 517 000. Ref 12172.

BABY EQUIPMENT HIRE - ABC Nursery Hire. Established 2004. Offers a hire service to hotels, rental car companies and parents of babies and young children either in their home or on holidays. The territory covers South Gold Coast region from Broadbeach to Kingscliff. Price \$49,000. Glen Dixon 0410 517 000. Ref 11809.

ESSENTIAL SERVICES - LOGISTICS - SE Qld. Net profit (2014) \$332,408. Established 24 years, this owner 10 years. Home based. No rent, no leases "no worries". A logistics business that transports bulk quarry products through sub-contractors - no staff. Simple to operate. 5 days a week operation, no weekends. Price \$495,000. Guy Cooper 0431 227 644. Ref 11199.

SUNSHINE COAST

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

MECHANICAL REPAIRS - Due to failing health, this well-established "Gold Mine" mechanical business has reluctantly been released for sale. Business has exclusive well-known brand-name rights to area for products & mechanical services. Established in 1976, this business has too many advantages & inclusions to mention. 3 bay workshop with state of the art well maintained tools & equipment. Price \$220,000 + Stock. Wim Janssen 0451 074 099. Ref 12883.

MECHANICAL REPAIRS - Great location in full view of literally thousands of passing motorists every day, this business also has the advantage of being attached to one of the most popular tourist & fuel destinations on the entire Sunshine Coast. No competition in the immediate area & because of council zoning & EPA regulations, is highly unlikely to long-term. Price \$170,000 + Stock. Wim Janssen 0451 074 099. Ref 12634.

BEAUTY/HEALTH

NOOSA EXPRESS BEAUTY SALON - Situated along one of the busiest shopping streets in the heart of Noosa's CBD amongst upmarket businesses & holiday apartments. Two treatment rooms, dedicated manicure & pedicure room, spray tan room, reception, retail product area and kitchenette. Full team of professional therapists in place and current owner happy to assist in handover. Price \$49,000 + Stock. Wim Janssen 0451 074 099. Ref 12375

FRANCHISE

FENCESCAPE - New areas available across Australia. Continuous training provided, including their exclusive software system to make your job easier. Access to group buying power, high quality marketing and strong branding. Clients both domestic and commercial with Fencescape helping you to land those big jobs everyone wants to win. Price \$40,000 + GST. Manuel Ribeiro 0429 626 835. Ref 12492

MASTER FENCESCAPE FRANCHISE - This system provides a secure entry into the professional fencing industry. Fencescape markets themselves as a professional fencing service that extends to both domestic and commercial properties. Their brand constantly attracts quality referrals from clients. Opportunities available across all regions of Australia. Price \$200,000 - \$250,000 + GST. Manuel Ribeiro 0429 626 835. Ref 12489

CARTRIDGE WORLD FRANCHISE NORTH BRISBANE - Internationally recognised brand and industry leader, proven business model and systems lower risk of failure / high potential for growth. Administration support and latest store POS & online resource facility, research, advice & support, innovative specialist equipment to maintain a competitive Edge. Price \$165,000 + Stock. Manuel Ribeiro 0429 626 835. Ref 12227

CARTRIDGE WORLD FRANCHISE SUNSHINE COAST - Established store, rare opportunity, high profit margins, 5 1/2 day week, fastest growing area in Queensland, full financials available, excellent systems and support provided by Franchisor. Price \$250,000 + Stock. Manuel Ribeiro 0429 626 835. Ref 12204

CARTRIDGE WORLD FRANCHISE WHITSUNDAYS - Established 2002 & run under management. Located in the beautiful Whitsundays, Nth Qld. Franchise covers a large area and still significant opportunity for growth - this region is one of the fastest growing in Qld. Low operating costs & healthy net income each month. Great lifestyle business. Price \$110,000 + Stock. Manuel Ribeiro 0429 626 835. Ref 12397

LEISURE/ENTERTAINMENT/HOME GARDEN

BOAB BOAT HIRE - Australian owned franchise launched in 2003. Unlike other boat hire companies Boab offer a range of boats at set hire for towing or delivery to any destination - as easily as hiring a car. Based on the doorstep of Moreton Bay with 20kms of straight line boating to Moreton Island. Established hire revenue to build on. Boab also provides boat coarses and licenses allowing qualified franchise owners to increase revenue. Price \$165,000 wiwo. David Morris 0410 716 025. Ref 12815

LIFESTYLE SAILING BUSINESS - rare opportunity to indulge your passion for sailing and combine business with pleasure. For over 24 years this Royal Yachting Association Accredited business has provided training programmes attracting all abilities to all age groups from inshore dinghies to blue ocean cruising. Price \$330,000 w.i.w.o. David Morris 0410 716 025. Ref 12510

ULTIMATE LIFESTYLE BUSINESS - A golf course set on a 19-acre parcel of land & located only 10-15 mins from Mooloolaba beaches, cafes & the Sunshine Coast airport. In addition to the spectacular golf course and function facilities there is a spacious 4 bdrm Mediterranean style home. Includes mowers & machinery to maintain grounds, 69,000 litres water tank plus a bore and a creek so you will never fall short of water. Price \$2,750,000 + Stock. Wim Janssen 0451 074 099. Ref 11838

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

AIR CONDITIONING, REFRIGERATION & SOLAR. EST 23 YEARS - Strong presence in the domestic & commercial market. Enviably repeat clientele - 60% of all business. 3 partners call it quits. Genuine sale, sound & profitable. 23 highly qualified staff & a fleet of fully equipped serviced

Businesses for sale - Classifieds

vehicles, giving company the ability to cover all the Sunshine Coast. Price: \$1,100,000 plus Stock. Manuel Ribeiro 0429 626 835. Ref 11827

MUSHROOM FARM - Producing a top quality products specialising in production of swiss browns, button, field and cup mushrooms. Clientele include supermarkets, major regional wholesalers and regular stall at the local farmers market. Business includes 2 ½ acre freehold property with growing sheds, 4 bedroom home plus cottage as part of the sale. The cottage can be leased out providing an excellent source of additional income. Price \$195,000 Plus Stock + Freehold \$925,000. Manuel Ribeiro 0429 626 835. Ref 12768

WELDING SUPPLIES - Profitable lifestyle business trading 5 days specialising in industrial welding equipment along with power, air & hand tools, industrial consumables and much more. Extensive trading history with well over 600+ account customers & growing. Exciting opportunities to expand. Meets all migration & investment requirements. Highly profitable with enviable cash flow. Price \$425,000 + Stock. Manuel Ribeiro 0429 626 835. Ref 12376

AIR CONDITIONING: COMMERCIAL & MAJOR PROJECTS - Townsville based operation specialising in design, supply, and installation & servicing across a broad spectrum of mechanical services. Turnover of \$8.9m. Clients across state & national. Major supplier to local & state wide industry & consultation. Backed by highly skilled & qualified staff and a company name of more than 30 years. Price \$2,300,000 + Stock + WIP + Freehold \$1,300,000. Manuel Ribeiro 0429 626 835. Ref 12230

POWDER COATING - Industrial business fully equipped and loaded with potential in a 260sqm purpose built premises. Everything set up with great website, experienced loyal staff and full EPA approval. 5 day working week, 7:30-3:30pm. No debtors, great margins & cash flow. Price \$120,000 w.i.w.o. Manuel Ribeiro 0429 626 835. Ref 12374

BALUSTRADING & FABRICATION - All manufacturing is carried out in their purpose built factory by their professional team of tradesman who pride themselves on attention to detail. Consistent turnover of more than \$3million over the last 4 years. All the work in progress and jobs lining up for the future will have a definite effect to the bottom line with good profits forecasted and even more growth. \$895,000 + Stock + WIP. Wim Janssen 0451 074 099. Ref 12706

RETAIL FOOD/HOSPITALITY

CASH FLUSH TAKEAWAY - Sought after 7 day Fish & Chip takeaway on busy James Street, Toowoomba. This well presented business is located in a new strip shopping centre amongst national food outlets. The owners have not spared a penny on doing this magnificent 'state of the art' stainless steel fit-out shop. This business qualifies for buyers wanting for immigration purposes. Price \$240,000 + Stock. Manuel Ribeiro 0429 626 835. Ref 11839

POPULAR NOOSA CAFÉ - Located on a busy street in the middle of Noosa's CBD. Recently undergone a new upgrade. Well presented with 50+ seats inside & alfresco covered terrace outside. Popular gathering spot for locals & tourists alike. Emphasis on delicious homemade fresh & healthy foods, friendly service & good takeaway meals. Price \$49,000 + Stock. Wim Janssen 0451 074 099. Ref 12095

FRUIT & VEGIE MARKET - This is a very busy, spacious and extremely well presented fruit and vegetable store well positioned on main road with great visibility. Established over 20 years with strong branding and excellent reputation. Open 7 days. Great access for passing traffic with convenient off-street parking. Price \$595,000 + Stock. Wim Janssen 0451 074 099. Ref 12635

FISH & CHIP TAKEAWAY - Located close to Noosa this easy to run business is strategically positioned amongst a string of restaurants and coffee shops adjacent to a lovely family park opposite the beach. Present owner only working in the business two days a week with weekends off. A manager currently operates the business with casual staff bought in during the busy times. Enviable location and offering a great lifestyle. Price \$159,000. Wim Janssen 0451 074 099. Ref 12786

CAFÉ, RESTAURANT & BAR - Surrounded by holiday units, apartments and resorts, this licenced venue is located

overlooking the beach, facing north east. 5 day operation only. Thousands of passers by each day. Excellent turnover. Price \$229,000 + Stock. Wim Janssen 0451 074 099. Ref 12727

LICENCED RESTAURANT NOOSA - Enviably corner location with Noosa river views. Excellent profits to support asking price. Immaculate fit-out with dining area sprawling to outdoor area, along with indoor bar. Modern fit-out with industrial chic lines. Seating over 100. Price \$485,000 + stock. Manuel Ribeiro 0429 626 835. Ref 12950

GOURMET PASTRY MANUFACTURER - Established ion 2008 produces a range of savoury pastries, rolls and muffins supplied to the wholesale food trade. The business is HACCP certified and is renowned for the quality of their products. Five days a week only. Price \$99,000 + Stock. Wim Janssen 0451 074 099. Ref 12861

NOOSA RESTAURANT - Stylish Alfresco Restaurant, perfect for a variety of cuisines on a high profile location. Fully equipped kitchen with superior facilities. Very attractive large outdoor Alfresco dining area in the most salubrious of settings. Available to takeover immediately, motivated vendor, reason for sale - personal health reasons. Price 99,000 wiwo +GST + Freehold \$1,550,000 +GST. Ref 12607

RETAIL GENERAL

FENCING & TIMBER SUPPLIES - Sales & distribution of timber, chain wire & steel posts. This warehouse fencing supplies business is well established with a t/over of \$1.3M in 2014 with profit to owner operator close to \$150K. Monday to Friday only. Includes ute, forklift, truck & all tools. Professional quoting & proven systems in place. Price \$195,000 + Stock. Manuel Ribeiro 0429 626 835. Ref 12575

HINTERLAND NEWSAGENCY - Located in picturesque town of Woombye on the Sunshine Coast - 15 mins to the beach. Excellent modern shop fit-out with a long lease in place. No competition, only newsagency in town. Excellent opportunity for a couple or family wanting to live and work in a highly desirable location. Price \$499,000 + Stock. Manuel Ribeiro 0429 626 835. Ref 12027

SERVICES/PROFESSIONAL

WEDDING & FUNCTION CENTRE - set on 2 ½ acres of immaculately manicured gardens & lawns in a tranquil, lush country setting. Main road location. Literally just minutes from Maroochydore town centre & beaches. Showing solid booking trends & excellent returns. Established since 1988 with excellent reputation. Bonus 2 bedroom attached apartment - ready to move in. Price \$179,000 + Stock. Terry Slade 0414 733 693. Ref 12945

RESORT CLEANING BUSINESS - Noosa based cleaning business is ideal for an owner who wants the option to be either hands on with other contractors or a full-time manager. Eight years in operation under strong management with great reputation in the resort community. Work from home. Price \$115,000 + Stock. David Morris 0410 716 025. Ref 12843

PICTURE FRAMING - Well established business providing a professional custom framing service. Sale includes fully equipped studio with modern framing technology and machinery. Good location with corner frontage amongst a busy retail complex on main road. Owner will stay on for training and support. Price \$124,000 + Stock. Wim Janssen 0451 074 099. Ref 12570

SERVICED OFFICES - Great opportunity for an enterprising marketing individual, or business to operate, promote, and generate solid ongoing income as serviced office facilities in a great location. Low expenses and a sound lease arrangement. Price \$85,000 wiwo. Manuel Ribeiro 0429 626 835. Ref 12895

SYDNEY REGION

ACCOMMODATION/TOURISM

16-UNIT MOTEL + 2 BEDROOM RESIDENCE - Absolute Bargain! Turnover \$207,798 PA. Very attractive selling price

and it's still negotiable. Bed and breakfast accommodation. Swimming pool and spa facility. Near bowling club, RSL club and golf club. Dry cleaning pick up the linen and brings back next day. Thriving rural centre, food and merino production. Farmers bring stock to selling yards and stay in motel. Extra potential with web promotional advertising. 1 Bedroom units, large family room, fits 4 beds. \$795,000 Ray Jason Ref 12392

BEAUTY/HEALTH

EXCITING LOW-ENTRY TO FITNESS INDUSTRY - Ground floor opportunity into the fastest growing business model in the health and fitness industry. Investors or owner operators alike can capitalise on the most innovative and dynamic new training in Australia. No experience in the fitness industry is required. Price \$50,000 + Equipment. Heath Nicholson 0413 317 380. Ref 12082.

NUTRITION BUSINESS - SALES \$2M - Under full management, good shops location, includes website. Price \$250,000 + stock. Canaan Lim 0411 492 804. Ref 12579

BUSINESSES WITH REAL ESTATE/RURAL

FREEHOLD SHOP SYDNEY WEST - High returns - Rent \$350 PW = 8.27% ROI. Currently a takeaway business. Part of neighbourhood shopping complex, strata title. Front and rear parking with access to rear. Suitable for many other uses including self-managed superannuation scheme. Alternatively shop can be sold vacant possession. \$220,000. Ray Jason 02 9899 1999. Ref 12283

CONSTRUCTION INDUSTRY

SKIP BIN BUSINESS - Commercial work and construction business. Domestic work- huge catchment. Trade work - great relationships with local builders. Hardly any marketing done; all word of mouth. Huge growth potential if new owner markets the business correctly. 5 trucks of various sizes to give great flexibility. In excess of 130 skip bins ranging from 2m³ to 6m³. Office and storage for maintenance equipment and large yard for truck parking. Business showing good growth over past 3 years. Family owned and operated. Great cash business, Full Profit and loss reports available. Sale Price \$825,000.00. Matthew Page. 0418115204

EDUCATION/TRAINING

NATIONALLY RECOGNISED RTO - Well established and respected Registered Training Organisation providing Government accredited courses in business, management and customer service nationwide. Established 14 years, Intellectual property with 300+ resources developed in-house. Price: Offers above \$700,000. Heath Nicholson 0413 317 380. Ref 12875

FRANCHISE

MICHEL'S PATISSERIE FRANCHISE - SYDNEY SOUTH - Great location in high walking traffic area near shops including Woolworths. Very busy, profitable and easy to manage business. Turnover: over \$15,000 pw 2014 \$812,252 PA, great lease, nets owner operator approx. \$185,000 PA with plenty of room for growth. Price \$370,000 + Stock. Ian Jones 0402 111 500. Ref. 12695

HOKKA HOKKA - NORTHERN BEACHES, FOOD COURT, 14 YRS - Food court position, largest shopping mall in the area, solid established business with great profit. Price \$550,000 + stock. Canaan Lim 0411 492 804. Ref 11880

RED ROOSTER - SYDNEY REGION - Profitable & easy to manage fast food business. Under management. One of Australia's leading franchise brands. Ideal position in a major shopping Centre. Turnover: \$613k PA, 5 year lease till 2019, Nets owner operator \$75,000 PA with plenty of room for growth. Price \$150,000 + Stock. Ian Jones 0402 111 500. Ref. 12140

MICHEL'S FRANCHISE - SOUTH WEST SYDNEY - Top franchise café, shopping centre next to woolworths, financials

available. Price \$160,000 + stock. Canaan Lim 0411 492 804. Ref 12603

FROZEN YOGHURT FRANCHISE - Inner west, busy suburb. Under full management, good location, easy to managed, good support systems. Price \$197,000 + stock. Canaan Lim 0411 492 804. Ref 12812

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

ICE MANUFACTURING AND DISTRIBUTION - This business manufactures and supplies wholesale food grade packaged ice to clients including major fuel chains, independent service stations, food manufacturers, hotels and bottle shops through NSW and ACT. Established in 1975 currently produces 100 tons of quality ice daily. Price \$1,700,000 + Stock. Ian Jones 0402 111 500. Ref. 12090

MANUFACTURING AND DISTRIBUTION - SIMPLE, PROFITABLE & SET FOR GROWTH - A well-established and highly profitable niche business in a significant and profitable industry. Nets current owner \$350k with only 3 workers and is set for huge growth. Exciting strategic business advantages. Low cost operation and financial structure. Price \$890,000 + Stock. Ian Jones 0402 111 500 Ref. 11564

LEADING SUPPLIER OF COMMERCIAL HOSPITALITY EQUIP. - Leading design and construction specialists of commercial kitchen equipment and stainless steel benches. Strong stable business with high brand recognition built over 25 years. Revenue over \$9 million per annum Price \$1,950,000 + Stock. Sean Wolrige 0405 784 132. Ref 12618.

SYDNEY FOOD MANUFACTURER - CAKES AND DESSERTS - \$3 million+ sales revenue for 2013/14. Average net profit of \$200k p.a. for last 2 years. Business run completely under management that would significantly benefit from a hands on owner. Manufactures a large array of tasty, ready to use dessert and cake products for the wholesale industry. Strong revenue base through local, distributor and contract sales. Price \$495,000 + Stock. Sean Wolrige 0405 784 132. Ref 12870.

RETAIL FOOD/HOSPITALITY

TOP CLASS RESTAURANT WITH GREAT FIT-OUT - CBD - High class take away food court, can be change to any cuisine, top class kitchen and equipments. Price \$99,000 + stock. Canaan Lim 0411 492 804. Ref 12456

SANDWICH BAR SOUTH WEST SYDNEY - T/O \$12,000 PW. Potential to net \$3,000 PW. Premier position in the very busy food court. Selling healthy sandwiches, salads and coffee (2 kg pw). Higher turnover with prepared wraps to take and go. Set in the busy shopping centre with consistent trade throughout the day. \$169,000. Ray Jason 02 9899 1999. Ref 12512

CAFE PATISSERIE SYDNEY WEST - Turnover \$7,000 PW. The very best position in the food court. Well presented Cafe which has been established for 19 years. Adjacent to high turnover retailers in busy shopping centre. Constant trade throughout the day focuses on breakfast and lunch. Strong base of repeated and satisfied clientele. \$69,000. Ray Jason 02 9899 1999. Ref 12342

CAFE SURRY HILLS EXTREMELY WELL POSITIONED A stable and reputable business that has established its presence amongst local office workers. High level of transparency with 100 percent of revenue declared. Excellent systems and infrastructure ensure the operation runs with ease plus enjoy weekends off. 5 years left on lease. Business averages \$26,000 per month net turnover after gst. Focusing on the breakfast coffee and lunch trade there are many chances to improve the offerings. Your return on investment is approx 2 years. Full kitchen grease trap and good storage. Perfect for a husband wife team looking to take weekends off and improve bottom line. Ref: #12936 Contact: Dan Levitus 0450 326 146

LICENSED RESTAURANT - Lower North Shore 196sqm - T/O \$20,000 per week, 196m2, alcohol licence, long lease, central suburb. Price \$95,000 + stock. Canaan Lim 0411 492 804. Ref 12719

LICENSED CAFE - EASTERN SUBURB - Good position, long lease, cheap rent, alcohol licence. Price \$79,000 + stock. Canaan Lim 0411 492 804. Ref 12543

CAFE - CBD, 5 DAYS, EASY TO MANAGE - 5 days, food court position, high walking traffic, full commercial kitchen. Price \$99,000 + stock. Canaan Lim 0411 492 804. Ref 12718

CAFE - INNER WEST 5 DAYS UNDER MNGMT - 5 days, corner position, amongst commercial buildings. Price \$295,000 + stock. Canaan Lim 0411 492 804. Ref 11939

SMALL BAR - INNER CITY - Nets owner operator \$6k per week. Turnover is on average \$15k per week. Trades only 5 nights per week. Well set-up turn key operation for a new owner. Systemised and process driven. Long 8 year lease in place for security of tenure and resale value. Rent is less than 10% of turnover which contributes to a strong bottom line. Price \$495,000 + Stock. Sean Wolrige 0405 784 132. Ref 12726.

CAFE - Low Rent, Long Lease, Lower North Shore - Busy food streets, full commercial kitchen, long lease, outdoor seatings. Price \$280,000 + stock. Canaan Lim 0411 492 804. Ref 12590

INNER WEST - CAFE/COFFEE SHOP - Average weekly sales \$9k per week, Nets an owner operator \$1,500 per week. Long 10 year lease. Ideally located on popular Darling St in the Inner West. The lease includes a renovated 2 bedroom apartment attached to the premises. Great entry level cafe that has strong growth potential. Price \$129,000 + Stock. Gareth Wolrige 0448715762 Ref 12935

HIGH PROFIT TAKEAWAY CAFE - Inner West High foot traffic. Located between train station and University. This take away cafe has light cooking with very low costs. High return to owner. Two year lease with option to extend additional four years. The business has annual turnover of \$400,000. Currently trading five days per week and half a day on Saturday. Popular amongst uni students and local residents. Ref: #12748 Contact: Dan Levitus 0450 326 146

WELL FITTED CAFE RESTAURANT Inner West Sydney. Business has immaculate kitchen area with large walk in cool room. Huge amount of storage area plus under utilised fridge space in bar and kitchen. Excellent potential for experienced operator to improve on liquor license for 100 currently under utilised. Popular suburb with large food and bar culture and 75,000 residents on your doorstep. Rent very cheap for the size at \$1,380 per week. 4 years left with great landlord can negotiate new long term lease. Free outdoor council seating of approx 20-30 people. Don't spend \$300,000 plus to achieve similar fit-out from shell and save the hassle of DA's and licensing. Suit experienced operator with view to implement their own concept. Location great for roasting house with cafe, boutique beer restaurant, wine cocktails tapas. Ref: #12757 Contact: Dan Levitus 0450 326 146

RETAIL GENERAL

RETAIL JEWELLERY - Long history - Good net profit - Est since 1985, large shopping centre, corner position with high exposure. Price \$55,000 + stock. Canaan Lim 0411 492 804. Ref 11534

NEWSAGENCY - Inside abusiness industry. Rare 5 day newsagency, corporate site, stable, 15 years history. Price \$250,000 + stock. Canaan Lim 0411 492 804. Ref 12502

SERVICES/PROFESSIONAL

MEDICAL SUPPLIES BUSINESS - HIRE, SALES & SERVICES - SYDNEY LOCATION - Established 26 years. Niche provider. Supplies products and services to meet the growing needs of the aged, disabled and bedridden. Fast growing and in demand sector. Customers include hospitals, nursing homes and the general community. Expressions of Interest. Ian Jones 0402 111 500. Ref. New Listing

HIGH END VIDEO PRODUCTION - Sydney-based video production house produces branded video content, TV commercials, promotional, training and education videos for companies, small to multi-national. The company is in a prime position to expand, already having: an established corporate customer base for reference, a showreel of outstanding video work, a set of well-developed processes built on the latest

technology and a acknowledged reputation for high quality customer service. Price POA Heath Nicholson 0413 317 380. Ref 12055

PROFESSIONAL SERVICE BUSINESS FOR SALE - EBITDA \$404,628 and Revenue \$1,380,297 for 2013/14. Long term lease in place for security of tenure. Highly experienced and skilled staff in place. Located in southern Sydney but servicing predominantly East and Inner West. Reputation for quality built over 30 years. Price \$840,000 + Stock. Sean Wolrige 0405 784 132. Ref 12166.

TECHNOLOGY/COMPUTER/IT

PROFITABLE MOBILE IT BUSINESS - Servicing Sydney Annual turnover is currently \$200,000 on a 5 day per week operation. Very high margins with low overheads. \$80,000 plus to owner. Servicing over 100 corporate clients and over 700 domestic clients. Specialising in repairs and maintenance of software and hardware. Huge database of customers. Business is so busy owner is turning away customers. Business comes with website and assignment of mobile number. Owner to provide training and introductions to all VIP clients. Owner relocating overseas for family commitments. Ref: #12860 Contact: Dan Levitus 0450 326 146

REGIONAL NEW SOUTH WALES

BUSINESSES WITH REAL ESTATE

WHOLESALE & PRODUCTION PLANT NURSERY + FREEHOLD + HOME + ACRES - A great freehold business, 3 bed home, 5 acres and an established and successful business. Includes business assets worth over \$200,000 and two adjacent properties (5.85 acres) worth over \$800,000. Price \$1,100,000 + Stock. Ian Jones 0402 111 500. Ref. 12449

FRANCHISE

CARTRIDGE WORLD - NSW SOUTH COAST - Bargain. Huge price drop for urgent sale. Owner must sell by October. Operating for 11 years, steady business with plenty of room for growth. Nets owner \$57,000pa. High growth market. Great location, new and favourable lease to be negotiated. Price \$70,000 including Stock, fittings and fixtures. Ian Jones 0402 111 500 Ref. 12363

VICTORIA

FRANCHISE

BRAND NEW EFM FITNESS CLUB FRANCHISE - Located in the Billanook College Mooroolbark, unique business model with extremely low fixed cost base. Membership fees collected from staff members & students at the college providing a huge captive audience. Ready to open 22nd April 2014. Price \$99,000 + GST. Seth Leverton 0406 109 150. Ref 12147.

How much is your business worth?

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Establishing the true value of any business is a complex process where financial performance is considered in context with many other, more subjective factors.

Identifying and quantifying these factors can have a significant impact on buyer appeal, greatly affecting the final sale price.

Valuing your business is just one area where LINK can provide sound, professional advice based on long experience.

It's all set out in the LINK guide to managing the sale of your business.

Compiled by industry experts, the guide provides a comprehensive overview of all the steps, from grooming through to settlement and handover.

It gives insights on how you can manage the process in a planned, orderly manner, ensuring that uncertainty is avoided and the best price is achieved.

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