

# Business broker

The authority on buying and selling businesses

VOLUME 13, ISSUE 2

Surviving the Due  
Diligence Process

PAINT BY NUMBERS  
FOR BUSINESS

**SELLING A BUSINESS...**  
**IS IT AN ART OR SCIENCE?**

## Selling a Secret

So how do we overcome this paradox  
and identify genuinely qualified buyers  
while not exposing the identity of the  
businesses we sell?

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## CONTENTS

2. Welcome Aaron Toresen
3. LINK Updates
4. Paint by Numbers for Business Greg Sheehan talks us through the paint by numbers approach to building great businesses
6. Applying for Finance? ANZ tells you what bankers will look for and how you can best prepare for the process.
8. Selling a Secret. Selling Your Business Confidentially So how do we overcome this paradox and identify genuinely qualified buyers while not exposing the identity of the businesses we sell? By Aaron Toresen, Managing Director of LINK.
10. Buying an Existing Franchised Business Harshad Shiba, associate at the Stewart Germann Law Office explains what you should know before signing on the dotted line.
12. Business, the Most Secure Lifestyle You Can Have Written by Salman Baig, business broker at LINK Auckland, Wairau Valley.
13. Vulnerable Employees Pending Legislative Changes Written by Oliver Moorcroft associate Solicitor at Harris Tate, a Law firm in Tauranga.
14. Surviving the Due Diligence Process Article by Barry McFedries, Business Broker at LINK Christchurch and South Island.
15. Selling a Business...Is it an Art or Science? Written by Pra Jain from LINK Auckland, Ellerslie.
16. Brand Value Dave Morgan from LINK Wellington illustrates the importance of brand equity.
18. Email is King Reasons businesses should send emails sourced from [www.spikehq.com](http://www.spikehq.com)
20. Business Opportunities



## WELCOME FROM THE DIRECTOR

Aaron Toresen is the Managing Director of LINK throughout NZ, Australia and South Africa through a successful franchise network. Competitive and solutions focused, he is also acutely aware of the value of long term relationships in business.

If you would like to join LINK contact Aaron on 09 579 9226 or [aaron@linkbusiness.co.nz](mailto:aaron@linkbusiness.co.nz)

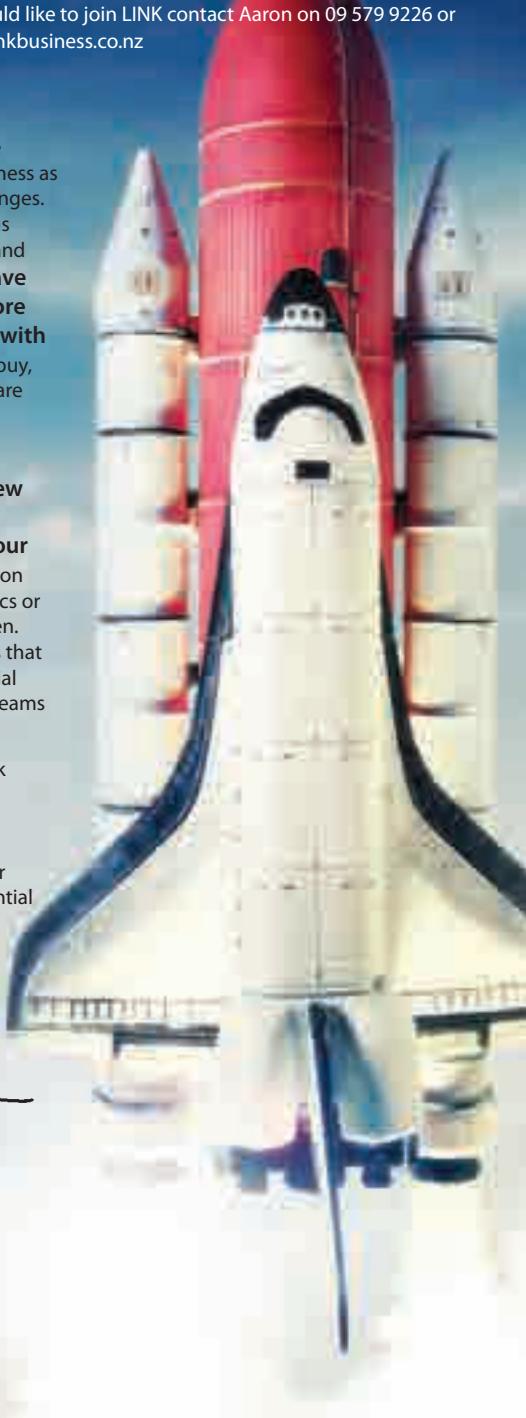
In this edition of *Business Broker* magazine we explore a diverse range of subjects from business as a lifestyle, to brand equity and legislative changes. We head into spring buoyed by a year that has seen many businesses return to profitability and opportunities emerging at every turn. **We have never sold so many businesses, and more fantastic businesses are on the market with us than ever before.** It is a superb time to buy, and a superb time to sell. Those two phrases are usually mutually exclusive.

We are also very excited that **LINK is categorically the preferred choice in New Zealand for selling your business, with almost double the businesses of even our closest competitors.** Perhaps its our focus on results, perhaps it's our uncompromising ethics or the skilled brokers that make the deals happen. More likely it is a combination of many things that make us all very proud to be part of this special company, which exists by making people's dreams come true.

If you are considering buying a business, look at those showcased in this magazine and the hundreds more on our website. If you are considering selling your business, nobody sells more businesses than us – call one of our nationwide offices today for a totally confidential discussion.

Sincerely,

**AARON TORESEN**  
MANAGING DIRECTOR



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# LINK Updates...

## LINK Bay of Plenty & Waikato

Congratulations to LINK Bay of Plenty who have been awarded the LINK territory of Waikato.

LINK Bay of Plenty have been successfully assisting buyers and sellers since their incorporation in 2009, with a large number of settled business transactions. Company Directors Nuree Allan and Steven Mathews say "the growth of the company has been very intense, and we are now in our third premise location and have grown from a staff compliment of two to the current 15".

With Waikato being "next door" to the Bay of Plenty, linking the two territories together as LINK Bay of Plenty & Waikato, can only mean great service for sellers and buyers in these areas.

Well done to Nuree and Steve, we wish you and your staff all the best.



## Become Your Own Boss - Become a LINK Business Broker

LINK is always interested in discussing career opportunities with talented, motivated individuals who want to join our team of business brokers. With over 10 years in the business broking market, LINK has earned an unparalleled reputation as a leader in the industry.

Our value relationships in the business community, coupled with extensive experience will provide a solid foundation on which new brokers can build their career.

**If you are an ex-business owner and interested in earning top dollars while interacting with likeminded minded people, please contact your nearest office.** (All applications will be treated as confidential)

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wairauvalley@linkbusiness.co.nz

**LINK Auckland, Ellerslie**  
ellerslie@linkbusiness.co.nz

**LINK Bay of Plenty & Waikato**  
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**LINK Wellington**  
wellington@linkbusiness.co.nz

**LINK Christchurch & South Is**  
christchurch@linkbusiness.co.nz

**LINK Business Franchising**  
link@linkbusiness.co.nz

## LINK New Zealand Awards

10th – 11th July LINK NZ held their annual franchise conference in Auckland. Discussed was the success of each office and how we can work closer as a team in the near future. The award winners of 2012/13 for New Zealand are as follows;



**Steven Matthews**

Broker of the Year

*LINK Bay of Plenty & Waikato*



**Anil Vazirani**

Salesperson of the Year

*LINK Auckland, Ellerslie*



**LINK Bay of Plenty & Waikato**

Office Award



**Elaine Ford**

Deal of the Year

*LINK Auckland, Wairau Valley*



**Talia Bennett**

Excellence Award

*LINK Auckland, Ellerslie*



**Grant Jacobson**

Rising Star Award

*LINK Bay of Plenty & Waikato*

# PAINT BY NUMBERS FOR BUSINESS

**Greg Sheehan**

CEO – RightWay Ltd  
www.rightway.co.nz  
RightWay – “Straight up Accounting for  
Straight up Kiwi business”



I loved “Paint by Numbers” when I was a kid.

Maybe it was the rules based approach to art that I loved.

I was so careful to paint the right colour into each of the numbered sections –  
but oh the pain when I went over the lines.

Business is like that – a mixture of art and rules, with lots of lines to cross and  
an array of different colours to be selected.

Over the years I’ve come to believe that there really is a paint-by-numbers  
approach to building great businesses too – businesses that are true works of  
art. Think Xero.

As an aside check out “Re-Imagine” by Tom Peters who outlines a great case for  
why design is so fundamental to building knock out economic successes. This  
book influenced my thinking a long time ago and continues to do so.

But I digress. Here in my view are the steps to take to paint your masterpiece.

## 1. Get your head right

Set out to win. Hold an awesome attitude in the face of any adversity. Be  
brutally honest with yourself and others and treat the business as your  
baby. Work your arse off.

## 2. Understand that a business is your economic power house

It’s way more fun than lotto or saving money and it holds the key to  
financial independence.

## 3. Know where you are going

Build a strategic plan. This is where lines are meant to be crossed and  
where the colour is way, way more important. Be audacious.

## 4. Get the business model right

What is your value proposition? Where are your customers? How will you  
serve them? What revenue streams will you have? Read “Business Model  
Generation” to help get this right.

## 5. Have the appropriate entity structures

Ensure things are set up tax effectively and can be scaled easily as your  
business grows. Get some good advice around this stuff.

## 6. Know where you are financially

Get Xero or go home. Understand your numbers and share them with  
a kick arse accountant who helps you to grow. Just ask yourself this  
question. “Does your accountant look like they know how to grow their  
own business”? If not then think again about asking them to help you  
with yours.

## 7. Grow raving fans

Deliver an excellent product at the right price and then stun your  
customer with unexpected levels of great service.

## 8. Don’t be afraid to sell

Get out there New Zealand. Fill the pipeline and close the sale.

## 9. Cash is king

“Cashflow for working” and “Cashflow for growth”! Ensure you know  
where your cash is coming from and what you will need in the future.

## 10. Build a great team

Tolerate only “A players” to quote the late Steve Jobs. Don’t spend  
thousands (or millions) of dollars building a business to then go and  
tolerate poor performance. Work with great people and share the  
success.

## 11. Get high level help for peanuts

Compare the cost of hiring someone to help out around the office with  
spending half of that on getting some high level help in the areas that  
most need it. What will give you the better result?

## 12. Do what you do best

Don’t slog it out year after year doing stuff you hate. That is one of life’s  
great tragedies. Do what you love and probably therefore do best. Get  
help around the other stuff.

The colour choices are all yours.



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# APPLYING FOR BUSINESS FINANCE – What will an ANZ Business Banker look for?



## THE FIRST STEP - TALK TO US

Many businesses need outside finance at some point in their development. This guide outlines what your bank is looking for when considering your application for finance. When assessing your finance application, your ANZ Business Banker will look to identify how your business will be successful, what profit it will generate, and whether it is able to meet your proposed loan repayments.

### The first step - talk to us

In the early stages of evaluating whether you can purchase a business or borrow funds for another reason, you probably won't have all the information you need to put a full proposal to the bank. At this stage it's good to discuss financing options with your ANZ Business Banker.

They will need an idea of the following:

- The purchase or set up cost (including any additional plant or stock and GST if applicable)
- How much you want to borrow
- How much you will contribute yourself
- Security available for the loan
- Business profit available to service the proposed loan
- Any existing debt and any other income sources.

An ANZ Business Banker will be able to let you know if your proposal is likely to succeed, or also suggest professionals and advisors who can help you with some of the details.

They can provide you with forms and planning guidelines that will help you prepare your formal request for finance.

### What you need to do

You will need to provide your ANZ Business Banker with hard facts and business projections, usually prepared with your own accountant. They will want to clarify the details in person. The more research you have done at this stage, the better prepared you will be to answer any such questions.

It is important to develop a partnership with your ANZ Business Banker and other professional advisors as early as possible. Keep each other informed and recognise each other's needs. This will mean you will get your answers as soon as possible.

# PUTTING TOGETHER THE FORMAL FINANCE PROPOSAL



## 1 What do you need to borrow?

First up, provide full details of what funding is needed and how it is to be raised. For new businesses, you'll need to know:

- What cash and other assets (such as vehicles, plant and machinery) you are putting into the business and how you have accumulated this.
- Total purchase costs (i.e. Goodwill, fixtures and fittings, stock, professional fees, plant and equipment, working capital) and the total funds you have available (cash and required finance)

## 2 Your contribution

A *Personal Statement of Financial Position* will be required that outlines all you own (assets) and all you owe (liabilities). Banks usually have a standard form you can use. Also detail your income and living expenses.

Include any external income (e.g. a partner's salary or rental income) which can be used to evaluate your ability to service any loans. You should also include details for any business partners.

Outline how much you intend to take from the business to meet your personal borrowing and living commitments, and if you have any funds in reserve that you can put into the business if things do not initially go as planned.

## 3 Security for the loan

Your ANZ Business Banker will look at your proposal to see how the bank will get its money back. They will want security to back the loan; this may be real estate or other acceptable business assets.

Often business owners secure the loan against their house, but investment and commercial property is usually acceptable.

## 4 How will you run the business?

Your ANZ Business Banker will need to know how you plan to run your business. Will you be an owner-operator on a full-time basis, or will family members or employees help with day-to-day management?

Provide details of operational structure. Will you operate as a company, partnership, sole trader or trust, etc? If using a company, detail your company shareholding and directors.

Banks like you to get independent legal and accounting advice on both the business opportunity and the projected income scenarios before making a decision about your loan.

## 5 Tell us about your experience - a brief résumé

Outline what skills and experience you bring to the business. You don't have to have been in the industry, but the bank will want to be satisfied that you have the aptitude, as well as the enthusiasm, for your chosen business.

Outline on your ability and key personnel's ability to run the business: personal details and past business experience, details about any business partners and key personnel and a history of any previous enterprises with which you have been connected.

With your permission, your ANZ Business Banker may check your credit history.

## 6 Tell the bank about your business

Provide a business plan detailing: Business activity - what you sell or produce; Location; Your goals and objectives; Competitors; Market knowledge - trends, demonstrate your knowledge of what's happening in your market and industry; What promotional/local marketing activities are carried out.

## 7 Your business financials

Have you done your homework? Your ANZ Business Banker will need to be convinced that your business can generate enough cash to pay business creditors, meet all loan repayments and provide an adequate income for you.

Profit and loss statements and cashflow projections are usually prepared with the help of your own accountant. Be as specific as possible.

## 8 Come in and see us

We have local Business Bankers right across New Zealand who are committed to helping businesses succeed. To get in touch with your local Business Banker visit [anz.co.nz/businessbanker](http://anz.co.nz/businessbanker)

**Visit [anz.co.nz/BizHub](http://anz.co.nz/BizHub) to find more free tools and resources to grow your business.**

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# SELLING A SECRET

Article written by Aaron Toresen, Managing Director of LINK

## Selling Your Business Confidentially



As business brokers representing vendors, we face a unique conundrum; market a business to find purchasers, but keep it absolutely secret. There are of course businesses we can market openly, and many (but not all) franchises fall into this category, as well as some businesses where the owner doesn't feel exposing the company would be detrimental. In the vast majority of cases though, business owners do not want their company identity to be revealed in any circumstances. And in most cases this is for good reason; risk of suppliers or clients being unsettled, staff becoming concerned about motive or job security or competitors gaining sensitive information.

So how do we overcome this paradox and identify genuinely qualified buyers while not exposing the identity of the businesses we sell? The answer lies in having the depth of experience to design robust internal systems. These are the typical steps that LINK brokers follow;

**1** Discuss confidentiality with our client (the business owner) and discuss expectations and our processes. Different strategies may be employed depending on specific circumstances.

**2** Design a compelling marketing campaign that highlights the businesses' strengths and opportunities without disclosing any information that may identify the business. This will usually include ensuring any geographical references are broad and any photographs are suitably generic, and/or approved by the owner.

**3** Any potential buyer must complete and sign a thorough confidentiality agreement (CA). Among other things, the agreement requires the potential buyer to keep all information confidential, not to share the information with anyone else, and under no circumstances to approach the vendor, any employees, suppliers or customers. The CA is kept on file and is binding.

**4** In most cases the potential buyer is then required to have a face to face meeting with a broker. The meeting will help the broker assess the suitability of the purchaser, whether they have the financial means to complete a transaction and whether there is any potential confidentiality conflict. If for example the purchaser owns a competing

business, or the broker has any concerns, the broker can discuss the purchasers' identity with our vendor before releasing any information.

**5** Depending on the complexity or sensitivity of information, it may be released in progressive parts. The Information Memorandum created by the broker usually contains the relevant information for a buyer to determine whether they would like to make an offer on the business. Some parts may be withheld until the broker is satisfied the purchaser is likely to proceed.

**6** Once a purchaser has been qualified and is ready to make an offer, we put together a Sale and Purchase Agreement. This agreement typically includes a period of due diligence that can vary significantly in length depending on many factors, including the availability of information and the complexity of the business.

**7** During due-diligence, the buyer is typically provided more detailed information that may include suppliers and customers – but in some cases this is also withheld until every other aspect is considered satisfied.

**8** If the purchaser does not proceed then they are obliged under the CA to return all documentation to the broker for destruction.

**9** If the purchaser would like to enquire about another business, the broker will have them complete a new, specific CA for that business and the process starts again.

We take confidentiality extremely seriously. Our reputation depends on it and our clients (rightly) demand it. For these reasons, we will often decline to work on general instructions where other brokerages are also instructed to represent the sale of a business. If other brokerages operate without the same strict procedures, confidentiality can and does get breached and it will be out of our control.

Selling a business is a complex and detailed process, but as a client of LINK it is actually quite straightforward. Simply contact one of our offices anywhere in NZ and they will take care of everything. And while we are busy doing what we are great at, you can carry on doing what you are great at, in the knowledge you are being looked after by the very best.

# How much is your business worth?

\$ 

Establishing the true value of any business is a complex process where financial performance is considered in context with many other, more subjective factors.

Identifying and quantifying these factors can have a significant impact on buyer appeal, greatly affecting the final sale price.

Valuing your business is just one area where LINK can provide sound, professional advice based on our extensive experience.

It's all set out in the LINK guide to managing the sale of your business.

Compiled by industry experts, the guide provides a comprehensive overview of all the steps, from grooming through to settlement and handover.

It gives insights on how you can manage the process in a planned, orderly manner, ensuring that uncertainty is avoided and the best price is achieved.

For your FREE guide, or a confidential appraisal of your business, call 0800 546 528.



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This article was written by Harshad Shiba, Associate at the Award winning firm of Stewart Germann Law Office. Harshad Shiba and Stewart Germann have many years of experience in commercial and franchising law and will assist you professionally to a very high standard.

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[www.germann.co.nz](http://www.germann.co.nz)

# BUYING AN EXISTING FRANCHISED BUSINESS?

So, you've decided to venture into the acquisition of an existing franchised business. You must be certain that you know what you are signing up for so here are a few tips:

## 1. THE SALE AND PURCHASE AGREEMENT:

Never sign an agreement without taking legal advice. Your solicitor should ensure that the agreement provides (amongst other things):

- a. The right for you to nominate an entity to become the purchaser because undoubtedly you will want to trade the business under a company structure and not as a sole trader under your personal name.
- b. An adequate opportunity for you to undertake a due and diligent investigation into the franchised business before you commit. A well drafted due diligence clause will leave you with plenty of opportunity to terminate the agreement if you change your mind about wanting to proceed, but a vendor friendly due diligence clause will seek to limit that ability – so be sure to get the right advice.
- c. A reasonable period by which you are to obtain finance (if required).
- d. A reasonable period of time to obtain the franchisor's consent to you becoming a franchisee and a specific clause making the agreement conditional upon you accepting all of the requirements that the franchisor may impose;
- e. A reasonable period by which you need to obtain other necessary third party consents such as landlord's consent, suppliers'/customers' consent, equipment lease owners' consent, etc.
- f. A reasonable period between the date that the agreement is to become unconditional and the settlement date to enable you to undertake the training that the franchisor may require you to undertake prior to you being able to operate the franchised business. Failure to properly provide for this could mean that you are obligated to settle the purchase of the business but unable to trade until you have completed the franchisor's training.
- g. Other clauses which specifically cater for the type of business you are acquiring which will vary depending on the nature of the business.

## 2. DUE DILIGENCE:

You must undertake a due and diligent investigation into the existing business and discuss the financial aspects with your accountant and seek legal advice in respect to the agreements you expect to take an assignment of (such as the lease and the franchise agreement). When buying a franchised business, it is most likely that the franchisor will require the purchaser to enter into its latest version of the franchise agreement which may differ from the terms of the franchise agreement that the vendor has in place. Accordingly, your solicitor will need to ensure that you not only request the existing franchise agreement that the vendor has in place but also the proposed form of franchise agreement that the franchisor will expect you to sign.

## 3. WHAT THE FRANCHISOR WILL EXPECT:

Almost always, franchise agreements will permit the franchisor to decide in its absolute discretion whether or not to accept someone as a franchisee. While good franchisors are supportive of assisting franchisees in selling their businesses, please note the following:

- a. Have ready a resume and statement of financial position for each of the proposed directors of the company that you will incorporate to operate the business. This is the first thing that the franchisor will want to see (and so too will the landlord). Your resume will need to give a background of your work/business experience to date.
- b. The franchisor will expect the director(s) and shareholder(s) of the business to provide personal guarantees securing the obligations of the company you set up to be the franchisee.
- c. Generally (and this depends on the drafting of the franchise agreement), the franchisor does not have to consent to a purchaser unless it is 100% happy with the proposed franchisee. However, if the franchisor is a member of the Franchise Association of New Zealand (FANZ), then the franchisor must act reasonably and in good faith when deciding whether or not you are acceptable. In saying that, if it comes to a situation where you are battling for the franchisor to approve you, you should seriously consider whether or not you want to be in a long term relationship with the franchisor. It is important that there is mutual trust and respect between you and the franchisor from the beginning.

# Never settle for second best

**Consult New Zealand's longest established specialist franchise law firm with over 30 years' experience**



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Lawyers, Notary Public



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Stewart Germann Law Office has been named Franchise Law Firm of the Year in New Zealand in the 2012 Global Law Experts Practice Area Awards. The Franchise Award was judged on client testimonials, recent key cases, legal rankings, overall reputation, publication contribution, speaking engagements and the performance and standing of the team's individual lawyers.

Stewart Germann has over 30 years of franchising and licensing experience. The firm acts for franchisors and franchisees from New Zealand and beyond, with international contacts in Australia, UK, Canada and USA.

*Put your franchise in experienced hands contact SGL today.*



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# BUSINESS, THE MOST SECURE LIFESTYLE YOU CAN HAVE

Do you think about your future? Are you at the top level of your career and worried about where you go to next? Need a new challenge? What if you get stuck or left behind? What if you get made redundant?

There are a lot of people who are not really clear on why they want to own their own business. Obviously they know that there are great benefits to growing a business but are deterred by the perceived risk involved.

The reasons for wanting to own a business are varied. Financial gain, personal achievement, independence, using your skills and believe it or not, in this climate, job security.

There are advantages to buying a business as opposed to starting one from scratch. Primarily, someone has already done all the hard work. They have put together the components of the business i.e. customers, brand, staff, contracts, equipment, stock etc.

When buying a business, there are some things to consider:

- What is it you want to achieve?
- Financial gain with long term or short term growth?
- Gaining independence to use your skills?
- Or is it purely lifestyle?

What you want to achieve will influence what business will meet your requirements.

Once you have determined what it is you want to achieve, you can begin looking for a business that will meet your criteria.

Browse ..... linkbusiness.co.nz is a great way to start. This allows you to see what businesses are available in various locations and in a variety of industries.



Business Brokers are more willing to work with qualified buyers to help find businesses that meet set criteria. Make yourself a qualified buyer. Know what you are broadly looking for and have a good idea about how you are going to finance the purchase of your new business.

Don't be put off by businesses with a decrease in turnover or profitability especially if you are looking for short term gain.

Keep an eye out for businesses that are not meeting their potential. They may have had a decline in turnover for various reasons. One of these may be a decline in the owner's health. These businesses are a great opportunity to stamp your mark while reaping the financial benefits. The foundations are there but there is also room for innovation and creativity as you bring your skills, experience and expertise to the table. You can focus on building and expanding the business.

Nearly all buyers are looking for a "good business" with good cash flow for the owner. You can buy one of these but it may take you a while to find it and you will have to pay top \$\$ to compete with other buyers.

Why not back yourself, buy well, turn around and reap the significant rewards!

**Written by Salman Baig**

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# Vulnerable Employees - Pending Legislative Changes

## PART 6A OF THE EMPLOYMENT RELATIONS ACT 2000 IN A NUTSHELL

Part 6A of the Employment Relations Act 2000 ("the Act") is a relatively complex and often misunderstood part of New Zealand employment law. The object of Part 6A of the Act is to provide continuity of employment for employees in specific industries when a business is restructured (this includes a sale of a business) or a contract for services changes hands in industries which often suffer regular changes in contracts.

Part 6A provides special protection for specified groups of employees when an employer's business undergoes restructuring and the employees work is assigned to a new employer. The section applies to groups of "vulnerable" employees in the cleaning, orderly, catering and laundry industries. Restructuring occurs frequently in these sectors, and historically tended to undermine employees' terms and conditions of employment. Part 6A is designed to ensure the terms of vulnerable employees' employment are not leveraged down or amended to the employees disadvantage in these circumstances.

The provision kicks in when the "vulnerable" employees' work is assigned to a new employer. This usually happens as a result of a contract going from one service provider to a new service provider. Pursuant to Part 6A the "vulnerable" employees have a right to transfer to the new employer on the same terms and conditions of employment.

Schedule 1A of the Act sets out in detail which employees are covered, and in what circumstances, but in general they are employees in the catering, cleaning, orderly and laundry industries. The application of the provision is complex and can be confusing, so much so that the Act actually provides examples as part of the legislation. A few examples taken directly from the Act are as follows:

A rest home carries on business in the age-related residential care sector. Instead of providing food catering services through its employees, it enters into an agreement with an independent contractor to provide those services. The agreement under which the independent contractor provides those services to the rest home expires or is terminated. The rest home then uses its employees or engages further employees to provide those services. Employees of the independent contractor to whom section 69F applies may elect to transfer to the rest home.

A retailer owns three gift shops and engages an independent contractor to clean the shops. The independent contractor employs a cleaner to clean the gift shops. The cleaning contract between the retailer and the independent contractor expires. The retailer enters into a cleaning contract with a second independent contractor for the cleaning of one shop, and enters into a new cleaning contract with the first independent contractor for the cleaning of the other two shops. As a result, the first independent contractor no longer requires the cleaner to clean one of the shops. The cleaner may elect to transfer and become an employee of the second independent contractor in relation to one shop while remaining an employee of the first independent contractor in relation to the other two shops.

These examples highlight how far reaching the Act can be in terms of providing certain employees rights in the event of a restructure. The extent of the application of Part 6A is often overlooked by an unwary employer or vendor/purchaser, particularly in small to medium sized businesses.

In response to concern from NZ businesses and other stakeholders, a formal review has recently been undertaken, and the Government has recently approved changes to Part 6A. It is planned for these changes to take effect in the second half of 2013. The main changes fix issues that were identified as to how Part 6A was operating. Some of these changes include:

- Small and medium businesses (those with fewer than 20 employees) will be exempt from the provisions of Part 6A if they are the incoming employer
- A requirement for the outgoing employer to forward employees' information to the incoming employer, such as employment agreements, PAYE, wage and time or leave records
- A process to help the employers agree how to apportion liabilities for accrued service-related entitlements of employees who are transferring
- A requirement that employees must decide to transfer to a new employer within five working days (or a longer time frame if agreed between the outgoing and incoming employer)
- Additional penalties and compliance orders for noncompliance with Part 6A, and provision for litigation in the District Court

An important and welcome change is the new exemption from Part 6A for businesses with fewer than 20 staff. If a small enterprise was an incoming employer, then they would be exempt and not be required to employ employees affected by the restructuring, or meet their entitlements. This exemption would come as a relief to many small enterprises in which the application of Part 6A was onerous, and in practice often difficult to manage. The proposed change does however cause difficulties to franchises where a franchisor and franchisee become "associated parties" and if a franchisor and franchisee employ more than 20 people then, are not exempt.

The special provision of Part 6A is certainly something that needs to be kept in mind in relation to a sale of a business, particularly if that business has a cleaning, catering or laundry function. It is important that a vendor or potential purchaser seeks advice if there is concern that the special provisions of Part 6A apply, and if so, what steps need be taken to ensure compliance with the Act. Failure to get it right may mean having to deal with expensive personal grievance claims, or unexpected pay outs.



**Written by**  
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Oliver is an Associate Solicitor at Harris Tate, a Law firm in Tauranga. Oliver has experience in all areas of Disputes Resolution, primarily in Civil, Commercial, Employment, and Construction matters. He has appeared as counsel in most jurisdictions, including the High Court of NZ, District Courts and Tribunals such as, the Employment Relations Authority, WeatherTight Homes Tribunal and the Maori Land Court.

# SURVIVING THE DUE DILIGENCE PROCESS

So as a business owner you have decided to sell your business to either move on or retire. You are keen to achieve best value for your business and have engaged LINK to manage the sale process.

Fast forwarding then, your business broker has gone about managing the sale of your business in a planned and orderly manner. (Refer to our LINK publication entitled "Managing the Sale of Your Business"). They have appraised the market value, prepared a comprehensive Information Memorandum setting out the relevant detail of the business, marketed the business widely to attract suitably qualified buyers, arranged for interested parties to meet you and view the business, and negotiated a conditional Sale and Purchase Agreement on acceptable terms with a suitably qualified buyer.

Having signed the conditional Sale and Purchase Agreement you might think the deal is almost done! Not so! This is usually when the detailed work begins. The buyer will want to verify the information already supplied and review any additional information not previously made available due to commercial sensitivity.

I recently concluded two business sales each being subjected to an in depth due diligence process. One buyer was in business banking and contracted the process to his accountant, and the other an experienced senior executive for a large corporate who conducted the process themselves. Examples of the sort of information requested were:

#### Financial:

- Financial statements, taxation returns and GST returns for the past three years
- Management accounts to date since last balance date
- Stock records, age and condition and method of valuation

- Details of receivables and payables and aged analysis
- Borrowings and indebtedness
- Insurance matters
- Litigation, arbitration and other disputes

#### Human Resources:

- Employees, contracts and remuneration entitlements
- Position descriptions, CV's, performance, length of service and attendance records
- Detailed wage and PAYE records

#### Customers:

- Details and categories of customers
- Business reliance on key customers
- Any customer contracts and are they transferable
- Reputation of product and services

#### Suppliers:

- Details of major suppliers, trading terms and credit rating
- Contracts for supply or agencies and are they assignable

#### Compliance:

- Health and safety procedures and accident history
- Environmental matters

#### Assets, Plant & Equipment:

- Property, location and lease details
- Details of tangible assets including plant machinery and equipment
- Review age, condition and value
- Intellectual property rights

#### Market Information:

- Major competitors of the business
- Strengths and weaknesses of the business relative to competitors



#### Business Systems and Software:

- System documentation
- Operational procedures.

Altogether around 130 pieces of information were requested for each business all to be satisfied within 20 working days of the date of the agreement. The second buyer met with the owner twice a week for a period of over a month to go through this information.

Remember you still have to operate the business as usual while this process is going on and at first it may appear to be a formidable task to bring all this information together. This is where your broker can help. In these examples I acted as the go between to facilitate the transfer of information between vendor and purchaser so as to maintain momentum and minimise disruption and expense.

In my experience, some of the things that helped the process along were:

- Requesting the buyer to provide a detailed schedule of the information required
- Staying in the middle to facilitate the exchange of information between the parties
- Ensuring all the information requested and to which the purchaser is entitled is provided
- Maintaining regular communication with both parties and their advisors
- Following up and responding to additional questions promptly and accurately
- Exercising patience, persistence and objectivity at all times
- Managing the process through to confirmation to avoid the need for extensions of time.
- It is important that vendors work closely with their broker to maintain the buyer's confidence in the business throughout the due diligence period to bring the sale to a successful conclusion.

I am happy to report that both of these deals were confirmed within the 20 working days provided for due diligence and resulted in successful sales, satisfied clients and customers.



**Written by  
Barry McFedries**

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# Selling a Business...

## IS IT AN ART OR SCIENCE?

The answer is a bit of both.

The ART when it comes to selling a business is - pricing, preparation and promoting.

The SCIENCE is in valuing and pricing a business, which requires considerable experience, skill and most importantly market knowledge.

Most accountants can assist in providing a pre-assessment value. This is not a true valuation from a selling point of view but it will give you an indication of value.

Business valuation on the other hand is a complex process which takes into account a number of "weighting factors". Some valuation methods that are used include:

- Discounted cash flows (based on long term forecasts)
- Capitalisation of earnings (rate of return), capitalisation of dividends (small/minority shareholdings in business)
- Net asset value, industry rule of thumb (dairies, bakeries, coffee shops)
- Multiple of discretionary earning and so on

An experienced business broker would consider business weighting factors such as:

- Type of business - childcare centres, manufacturers, importers etc
- Likely buyer demand – varies considerably from business to business
- Competition - low or high or unique business with niche
- Industry growth - growing, flat or declining
- Income risk - history of profit, cash flow
- Location, goodwill transferability, employees etc

After considering these weighting factors in a business valuation process, two similar businesses

showing similar profits might be given a very different market value.

We, as experienced business brokers have specialised industry knowledge, which can benefit a prospective seller, maximising the selling price for their business.

In a very simplified term, business value could be:

Market Value = Willing Buyer + Willing Seller + A fair market competitive process

However, there is an exception to this-

For example - in highly sought after businesses such as childcare centres where demand is so high that a willing buyer might be keen to pay a price that is far above what the market would indicate. This can surprise even a "willing seller".

We have been getting multiple offers for childcare businesses – sometimes the price offered by a prospective buyer is even higher than the asking price for a business!

An experienced and qualified business broker will ensure you have a stronger chance of realising the true value of your business.



**Written by Pra Jain**

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Pra Jain is an Accredited Business Broker and has over 30 years of wide ranging business, commercial and professional experience in New Zealand and the UK. His work in sales and marketing negotiations spans all sizes of business in industries such as childcare centres, manufacturing and transport. This comprises of selling hundreds of businesses over two decades.

Pra is qualified, skilled and dedicated to achieve the best possible results for your business. This is reflected in both his numerous sales awards and close rapport with his clients.

**Become Your Own Boss -  
Become a LINK Franchisee or a Business Broker**

LINK is NZ's leading business brokerage and we have opportunities for talented, motivated individuals to join our team of business brokers. With over 17 years in the business broking market, LINK has earned an unparalleled reputation as a leader in the industry.

**We Want To Hear From You If You:**

- Have a Serious Level of Self Drive
- Are Highly Motivated
- Are a Problem Solver
- Have Excellent Personal Skills and Communication Ability
- Are Success Driven
- Have Integrity
- Are Prepared and Capable of Prospecting

**So What's In It For You?**

- Uncapped Earning Potential
- On-Going Professional Development
- Great Offices and Admin Support
- Unparalleled Training and Support
- Excellent Marketing Collateral and Assistance with Personal Marketing
- Enjoy Flexible Hours
- Fully Mobile World-Class IT
- International Network
- Join a Friendly Superstar Teams

If you are an ex-business owner and interested in earning top dollar while interacting with similar minded people, please ph 0800 546 528 or email [link@linkbusiness.co.nz](mailto:link@linkbusiness.co.nz). (All applications will be treated as confidential)

**Call 0800 546 528**  
[link@linkbusiness.co.nz](mailto:link@linkbusiness.co.nz)

# BRAND VALUE

**Written by Dave Morgan**

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## How important or valuable is your brand?

In the last quarter of the 20th century there was a dramatic shift in the understanding of the creation of shareholder value. For most of the century, tangible assets were regarded as the main source of business value. These included manufacturing assets, land and buildings or financial assets such as receivables and investments. They would be valued at cost or outstanding value as shown in the balance sheet. The market was aware of intangibles, but their specific value remained unclear and was not specifically quantified. Even today, the evaluation of profitability and performance of businesses focuses on indicators such as return on investment, assets or equity that exclude intangibles from the denominator. Measures of price relatives (for example, price-to-book ratio) also exclude the value of intangible assets as these are absent from accounting book values. This does not mean that management failed to recognize the importance of intangibles. Brands, technology, patents and employees were always at the heart of corporate success, but rarely explicitly valued.

## Brand equity

Brand Equity is a phrase used in the marketing industry to describe the value of having a well-known brand based on the idea that the owner of the brand can generate more money from products with that brand than from products with a less well-known brand. Consumers generally believe that a product with a well-known brand is better than products with a less well-known brand.

Some marketing researchers have concluded that brands are one of the most valuable assets a company has, as brand equity is one of the factors which can increase the financial value of a brand to the brand owner, although not the only one. Elements that can be included in the valuation of brand equity include (but not limited to): changing market share, profit margins, consumer recognition of logos and other visual elements, brand languages, associations made by consumers, consumers' perceptions of quality and other relevant brand values.

A brand encompasses the name, logo, image, and perceptions that identify a product, service, or provider in the minds of customers. It takes shape in advertising, packaging, and other marketing communications, and becomes a focus of the relationship with consumers. In time, a brand comes to embody a promise about the goods it identifies—a promise about quality, performance, or other dimensions of value, which can influence consumers choices among competing products. When consumers trust a brand and find it relevant, they may select the offerings associated with that brand over those of competitors, even at a premium price. When a brand's promise extends beyond a particular product, its owner may leverage it to enter new markets. For all these reasons, a brand can hold tremendous value, which is known as Brand Equity.

## Evidence of brand value

The brand is a special intangible because of the economic impact that brands have. When valuing a brand we must first determine what the brand embodies. A brand can include a trademark, logo, packaging, marketing strategy, colours and all the elements that consumers associate with the brand image. They influence the choices of customers, employees, investors and government authorities. In a world of abundant choices, such influence is crucial for commercial success and creation of shareholder value. Even non-profit organizations have started embracing the brand as a key asset for obtaining donations, sponsorships and volunteers.

The increasing recognition of the value of intangibles came with the continuous increase in the gap between companies' book values and their stock market valuations, as well as sharp increases in premiums above the stock market value that were paid in mergers and acquisitions in the late 1980s. Today it is possible to argue that, in general, the majority of business value is derived from intangibles. Management attention to these assets has certainly increased substantially.

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*When a brand's promise extends beyond a particular product, its owner may leverage it to enter new markets. For all these reasons, a brand can hold tremendous value, which is known as Brand Equity.*

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In 1997 the Coca-Cola brand had an estimated value of \$65.3 billion, giving it the number one rank among brands worldwide. By comparison, the net book value of the intangible assets recorded on Coca-Cola's financial statements was a mere \$3.7 billion, which shows that the brand's value goes largely unrecognised on the balance sheet. What's more, Coca-Cola's market capitalisation (i.e the stock markets valuation of the company) was an estimated \$140 billion, which, when compared with the brand value of \$65.3 billion, shows that the market attributed value to intangible assets well over and above the estimated brand value.

#### **Brands on the balance sheet**

A brand can be a business's most valuable asset, yet its value is generally not reflected in the financial statements. As with other intellectual property, its value is accounted for on the balance sheet only when acquired from another business or as a result of a business combination, but not when generated internally. How, then, is management to track brand value and make informed decisions with respect to what could be the company's most valuable asset?

The wave of brand acquisitions in the late 1980s resulted in large amounts of goodwill that most accounting standards could not deal with in an economically sensible way. Accounting practice for so-called goodwill did not deal with the increasing importance of intangible assets, with the result that companies were penalized for making what they believed to be value enhancing acquisitions. They either had to suffer massive amortization charges on their profit and loss accounts (income statements), or they had to write off the amount to reserves and in many cases ended up with a lower asset base than before the acquisition. Early brand acquisitions were not shown on the balance sheet because it had a detrimental impact on the company's return on capital assets.

In terms of accounting standards, the UK, Australia and New Zealand have been leading the way by allowing acquired brands to appear on the balance sheet and providing detailed guidelines on how to deal with

acquired goodwill. The principal stipulations of all these accounting standards are that acquired goodwill needs to be capitalized on the balance sheet and amortized according to its useful life. However, intangible assets such as brands that can claim infinite life do not have to be subjected to amortization. The accounting treatment of goodwill upon acquisition is an important step in improving the financial reporting of intangibles such as brands.

#### **Are you making the most of your brand?**

In the current competitive environment many people are interested in learning how to create strong, enduring brands. One essential part of this process is to identify the brands value drivers, that is, the basic parameters for creating, managing and measuring a brand's value.

A brand can be considered as an asset that currently provides certain margins per unit that are higher than those of an unbranded product and a differential volume, and which also provides the brand's owner certain real options for future growth. These real options may be geographical growth, growth through the use of new distribution channels, growth through additional differentiation, growth through the use of new formats, growth through the possibility of gaining access to new market segments, or withdrawal facilitated by the use of franchises.

Today, leading companies focus their management efforts on intangible assets. For example, the Ford Motor Company has reduced its physical asset base in favour of investing in intangible assets. In the past few years, it has spent well over \$12 billion to acquire prestigious brands such as Jaguar, Aston Martin, Volvo and Land Rover.

"It's about brands, brand building and consumer relationships. Decapitalised, brand owning companies can earn huge returns on their capital and grow faster, unencumbered by factories and masses of manual workers. Those are the things that the stock market rewards with high price/earnings ratios." John Akasie - Forbes Magazine.

## **The First Step in Selling Your Business is to Update Your Books**

Whether you're planning to sell your business yourself, or through an intermediary, the LINK group provides important information on how to achieve the best price.

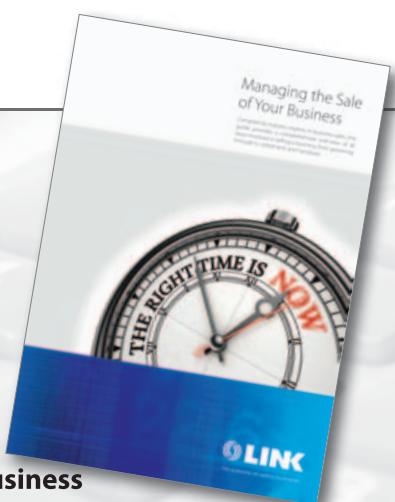
Compiled by industry experts in business sales, the guide provides a comprehensive overview of all steps involved in selling a business, from grooming through to the final hand-over.

It explains different valuation methods and also, the relevance of accountancy policies and their affect on the sale price. With tips to help you avoid common mistakes and legal pitfalls, the LINK guide helps you manage the sale of your business in a carefully planned way so that confidentiality is maintained, uncertainty avoided and success assured.

**Call 0800 546 528**

**For your FREE 20-page comprehensive guide, or a confidential appraisal of your business**

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# Email is King

Here are the reasons businesses should send emails...with purpose



It's a fact: Email is still the highest priority digital communication medium. Email is opened before anything else. So why is the inbox still the most important real estate of the internet? Because it is the only place where people are free to make their own choices, filter out the 'noise', and invite messages to be placed in front of them for genuine, conscious consideration.

Glenn Edley, CEO at Spike, is Auckland's email marketing guru. With extensive knowledge of the power of email, Glenn believes that businesses need a consistent, targeted approach to email, as opposed to the popular, 'random, if at all' approach. "Most people believe that email marketing is as simple as designing a template, throwing in some content, addressing it to everyone you know and hitting send. A spectacularly successful email marketing campaign is a lot more complex than that – involving database management, content strategy, client education, analysis of statistics and continual tweaking, reviewing and repeating."

Spike is helping email marketing shed its old image as the 'poor cousin' of marketing channels and rapidly introducing it to a new era. Switched on marketers know that email is actually the stealthy weapon in their marketing arsenal. Over half of brands surveyed for the DMA's 2013 National Client Email Report reported an increase in open, click and conversion rates in 2012 – that's a 5% increase compared to 2011 figures.

As well as an impressive number of adults online, email marketers have access to a huge percentage of the younger generation. 73% of 12-17 year olds have their own email account, and it's these tech savvy youngsters who are the buyers of the future. The possibility to engage with this age group is endless, inviting interaction over a number of platforms and in increasingly creative ways. Most powerful is the fact your database have 'opted-in' to receive your emails, proving they are interested and willing to consider your message.

In the online world email has become the ubiquitous identifier for an individual. An email address is central to everything you do online and has a dollar value attached to it. You not only need an email address to sign up for newsletters and competitions but one is required for all the popular social networking sites like Facebook and Twitter, and is the only way to use iTunes and Android.

So what does "success" look like for those wanting some tangible figures? Well, executed properly, every one dollar spent on email marketing is able to bring in an average of \$28 return on investment, according to the Direct Marketing Association UK.

Retail is one industry which is best able to harness the power of email marketing. An excellent email marketing campaign that Glenn and the Spike team recently undertook involved a clothing retailer who was looking to drive traffic in-store for a special three-day clearance sale. An email was designed and built for three different offers within the sale which achieved record sales over that period of time. The return on investment was more than 20 times the expenditure, i.e. every \$500 this retailer spent on email marketing returned over \$10,000 in sales.

So, how do you get onboard the email marketing bandwagon? Glenn suggests a full review of your existing email marketing is best followed by an honest reflection on what the purpose of your email marketing is. Following that we get down to the nitty gritty considering a call to action, subject lines, preheaders, design, suitability for mobile devices, frequency and much more. These are just some questions you need to be aware of when considering the ins and outs of your email marketing campaign.

Consider too your email and digital solution providers. The website your IT developers built is beautiful, has an e-commerce platform and is the perfect extension of your brand – but chances are they haven't taken care of the email marketing component of your business. It's not their job to do this, as they built the front-of-house site which greets guests to your site. It's the back-end, behind the scenes email marketing that really sells you however. Even if they say the email functionality is handled, it's unlikely they're giving it the strategic thinking a specialist provider would.

Either way, it's time to forget everything you thought you knew about email marketing. The numbers speak for themselves and they are screaming: "Any business would be foolish not to be emailing!"

**Article supplied by**  
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# BUSINESS OPPORTUNITIES

## THE LINK NETWORK

We have offices with dedicated business sales professionals across New Zealand, Australia and South Africa.



### NEW ZEALAND

[linkbusiness.co.nz](http://linkbusiness.co.nz)

**Auckland, Wairau Valley** - 09 444 3039  
[wairauvalley@linkbusiness.co.nz](mailto:wairauvalley@linkbusiness.co.nz)

**Auckland, Ellerslie** - 09 579 9226  
[ellerslie@linkbusiness.co.nz](mailto:ellerslie@linkbusiness.co.nz)

**Bay of Plenty & Waikato** - 07 579 4994  
[bayofplenty@linkbusiness.co.nz](mailto:bayofplenty@linkbusiness.co.nz) or  
[waikato@linkbusiness.co.nz](mailto:waikato@linkbusiness.co.nz)

**Wellington** - 04 472 7602  
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**Christchurch & South Is** - 03 366 3394  
[christchurch@linkbusiness.co.nz](mailto:christchurch@linkbusiness.co.nz)

### HEAD OFFICE

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Ellerslie, Auckland 1061

For further LINK Franchising Opportunities please contact Franchise Manager, Kevin Atkinson - [kevina@linkbusiness.co.nz](mailto:kevina@linkbusiness.co.nz)

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**Gold Coast** + 61 (07) 5572 2122  
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### SOUTH AFRICA

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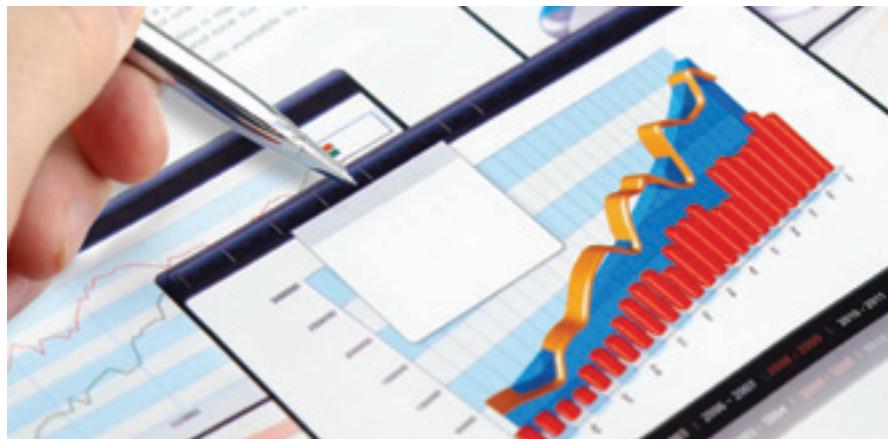
### CONTENTS OF BUSINESS OPPORTUNITY SECTION

#### ***Browse over 950 listings***

pg 20	<b>Auckland</b>
pg 35	<b>Waikato Region</b>
pg 37	<b>Bay Of Plenty</b>
pg 40	<b>Hawkes Bay</b>
pg 41	<b>Manawatu/Wellington</b>
pg 42	<b>North Island</b>
pg 43	<b>South Island</b>
pg 46	<b>Canterbury</b>
pg 47	<b>Otago/West Coast/ Nelson/Tasman</b>
pg 48	<b>Nationwide</b>
pg 52	<b>Classifieds</b>

# Businesses for sale - Auckland \$1 million plus

## Market Leading Manufacturer, Importer and Wholesaler - \$3.9 Million Profits



This long established business is an industry leading importer, manufacturer and wholesaler of New Zealand's largest range of its chosen line of specialist products. It supplies business customers with an exclusive range of trademarked goods on a national basis and is a business that seeks to offer great products of exceptional value.

Asking price: \$17,000,000

Bruce Cattell / 021 779 439 / [brucec@linkbusiness.co.nz](mailto:brucec@linkbusiness.co.nz)

Ref: 15387

Most products sold are the firm's own design and many are copyrighted or trademarked. The business is recognised as an innovative, quality driven concern that is passionate about its product, its people and its reseller network. With a continuous focus on refining all processes for ease of use and cost savings, combined with unique products, excellent management

information systems, highly developed web based sales order processing, outstanding customer service and marketing second to none. This business stands out as the market leader with very high barriers to entry for competitors and considerable further growth potential.

- \* Market leading position
- \* High barriers to entry for competitors
- \* Long established
- \* 2013 Sales of \$12.5 million and growing
- \* 2013 Normalised EBITDA \$3.9 million
- \* Staff and management in place
- \* Many further growth opportunities

A comprehensive memorandum is available and the total price of \$17,000,000 is well supported with financial history. This represents an excellent opportunity to acquire a very profitable and cash generative business with significant growth potential.

## Buyers Waiting! Now IS a Good Time to Sell Your Business

Market demand is strong and LINK has motivated business buyers waiting.

If you have a sound business and you wish to exit - knowledge pays dividends. I focus on sales and divestments of New Zealand based businesses in the value range NZD \$500k to NZD \$20mil particularly in import, distribution, manufacturing, engineering, large retail, digital and media businesses.

If you would like to realise the maximum value for your business, or even if you're just curious to find out what your business might be worth when you are ready to sell, call or email me for a confidential discussion now.



**Bruce Cattell**

021 779 439 / 09 555 6024

[brucec@linkbusiness.co.nz](mailto:brucec@linkbusiness.co.nz)

## Import, Manufacture and Service - \$1.2M Profits



This well established importing, engineering, manufacturing and distribution business specialises in the security and access industry and supplies Blue Chip customers on a national basis.

- \* 2013 Revenues circa \$6M
- \* Auckland based factory and operations
- \* Skilled staff and management in place
- \* Exclusive Agencies held
- \* Very high barriers to entry for competitors
- \* Many further growth opportunities

Asking price: \$4,650,000

Bruce Cattell / 021 779 439 / [brucec@linkbusiness.co.nz](mailto:brucec@linkbusiness.co.nz)

Ref: 15985

# Businesses for sale - Auckland \$1 million plus

## Import Distribution - \$220k+ Profits Significant Growth Potential



This long established and widely known business imports and distributes a range of essential branded products and systems direct to private, commercial and industrial customers nationwide. A well established, unique and secure channel to market is in place. The business presents a significant opportunity to a purchaser with sales and marketing skills to build further value.

- \* Auckland based
- \* Long established
- \* Skilled staff in place
- \* Extensive repeat business
- \* Significant growth potential
- \* Retirement sale

**Asking price: \$700,000**

Bruce Cattell / 021 779 439 / brucec@linkbusiness.co.nz

Ref: 16417

## Supply, Sell & Service - Great Profits!



This Auckland based business is a specialist provider of niche solutions into a growing market sector. It sells, manufactures and services a unique suite of products and systems of its own design. Its product range fulfills a genuinely essential requirement for its private and commercial customers.

This business would suit an experienced business operator with proven sales, marketing and management skills. The ability and confidence to understand, market and sell a technical product suite will be important.

- \* \$700k + Profits to working owner
- \* Specialist niche market
- \* High barriers to entry for competitors
- \* Solution focused

**Asking price: \$2,250,000**

Bruce Cattell / 021 779 439 / brucec@linkbusiness.co.nz

Ref: 16158

## High Profile Engineering - \$800k + Profits



This highly regarded, engineering business works with some of the top construction and engineering companies in New Zealand to achieve demanding objectives on heavy fabrication and infrastructure projects.

Services provided include: heavy fabrication, contract welding, site welding, certified welding, structural steelwork, tungsten carbide hard facing, heavy plant repair and servicing, fitting and machining, sand blasting and painting.

- \* 2013 revenue circa \$4.4 million
- \* 2013 profits \$800k +
- \* Excellent reputation
- \* Skilled team and management in place
- \* Well established with branding and systems in place

**Asking price: \$2,200,000**

Bruce Cattell / 021 779 439 / brucec@linkbusiness.co.nz

Ref: 15657

## Large Scale Retail and Trade Sales - \$1.2M Profits



Enquiries in strict confidence are invited to acquire this Auckland based and well established high - profile retail super store with significant retail and trade sales. Further growth potential is apparent as the business is and is located in a fast growing area within greater Auckland and importing selected lines could improve margins. The business benefits from nationally recognised branding and strong marketing support. Substantial asset values and full operational management are in place.

- \* \$26 million + revenues
- \* High quality fit out
- \* Retail and trade sales
- \* Strong branding and marketing in place
- \* \$1.2 million + EBITDA

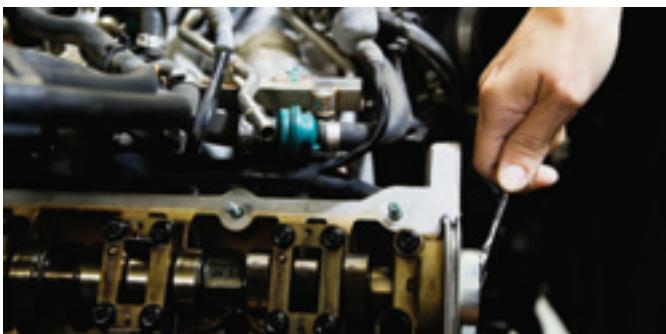
**Asking price: \$5 million + buyers should enquire**

Bruce Cattell / 021 779 439 / brucec@linkbusiness.co.nz

Ref: 15624

# Businesses for sale - Auckland \$1 million plus

## We Only Sell the Best Auto Parts



The story began in the 1960's. Today this medium sized specialist parts business is a leader in the automotive industry supplying the whole of N.Z

- It makes money
- Been around for a long time
- Highly skilled staff
- A leader in the industry
- The key supplier of choice to many companies and individuals
- Has an ideal position

Good businesses sell fast.

**Asking price: \$1,100,000**

Ref: 16132

Basil Badenhorst / 0224 548 348 / basilb@linkbusiness.co.nz

## Stable, Profitable Retail – Fringe CBD

Owner retiring after 10 happy years of profitable ownership. Able to run under management. Great location, good lease, excellent staff. Nets \$430,000 to working owner or \$360,000 net managed EBIT. Full price \$1,200,000 plus stock of \$200,000 +/- . Great and rare opportunity to become part of a top franchise.



**Asking price: \$1,200,000 plus Stock (\$200,000 +/-)**

Pra Jain / 021 904 672 / richardr@linkbusiness.co.nz

Ref: 16399

## Supermarket on the North Shore--\$110,000/week!

Golden opportunity is here! We proudly introduce this rare opportunity to the market, a well-known supermarket on the North Shore.

Premier location with ample parking, the turnover is \$110k per week.

The shop is located in a fast developing area with a lot of potential to go even further, to the next level!

Top quality plant in excellent condition.



Ref: 16025

**Asking price: \$1,580,000 plus Stock**

Mei Wang / 027 436 7848 / meiw@linkbusiness.co.nz

## Mt Roskill Land Bank Opportunity

Vendor reports rental return of \$152,000 plus GST pa.

Recent and ongoing modernisation of the surrounding area makes this location extremely desirable. The time is now to take advantage of this excellent commercial property showing exceptional cash flow from existing tenants.

This is a great opportunity to acquire a tidy and maintained commercial property in one of Auckland's busiest suburb, Mt. Roskill.

### KEY FEATURES

- 933m<sup>2</sup> low maintenance industrial unit
- Freehold Title
- Dependable high profile tenants
- Leased at fair market rentals
- Very affordable entry point into commercial property.

A classic opportunity like this doesn't come very often.

**Asking price: \$2,000,000**

Ref: 16332

Salman Baig / 021 269 5275 / salmanb@linkbusiness.co.nz

Terry Newson / 027 459 5718 / terryn@linkbusiness.co.nz



## 30 Bed Dementia Unit - Investor's Dream



- Fully secure single level Dementia facility with 30 spacious bedrooms on (approx.) 1838m<sup>2</sup> of land in Auckland.
- We are all too sadly aware that this is fast becoming one of the highest growth industries as the baby boomer generation moves into their twilight years and beyond.
- The facility has a top level apartment of (approx.) 159m<sup>2</sup>. This could be used as additional office space or living quarters for a resident nurse.
- An opportunity here for the approved new owner to create the environment they believe most effective for the occupants, at the same time maximising return.
- The certification with the Auckland Health Board remains to be done. The current owner will attend to this as part of the due diligence process.
- All required facilities are in place for you to takeover and get the documentation finished and bag yourself a dream return for your investment.
- The CV for the property is \$1,530,000
- Other details are: Land Area: 1,838m<sup>2</sup>. Floor Area: 856m<sup>2</sup>. Site Cover: 697m<sup>2</sup>
- Call me now for an opportunity to view.

**Asking price: \$2,450,000**

Percis Wadia / 09 442 1814 / [percisw@linkbusiness.co.nz](mailto:percisw@linkbusiness.co.nz)

Terry Newson / 027 04590 5718 / [terryn@linkbusiness.co.nz](mailto:terryn@linkbusiness.co.nz)

**Ref: 15514**

# Businesses for sale - Auckland \$1 million plus

## Specialised Underground Drilling Business



A specialised directional underground drilling business. Substantial retained earnings with high assets and ongoing growth opportunities

\$1,000,000 + EBIT after management

\$2,000,000 + assets

Long term forward contracts

Prime Central Northland

Ongoing growth opportunities

First time on the market

All genuine inquiries handled in a highly confidential face to face basis only.

Asking price: \$4,100,000

Ref: 15825

Clive Derbyshire / 021 946 491 / clived@linkbusiness.co.nz

## Franchised Supermarket

A massive supermarket with total floor area of 1,500m<sup>2</sup>. Selling grocery, liquor, meat, seafood and fruit and vegetables. Weekly store sales \$200k Plus LOTTO sales \$6k-\$7k. Fully managed. This business is well set up and located in a busy commercial /industrial and residential area. The current owners have successfully run this business for over six years. Be quick, this rare opportunity could be yours.



Asking price: \$2,900,000 (neg) plus SAV

Anil Vazirani / 021 0277 8149 / anilv@linkbusiness.co.nz

Ref: 15799

## Top 10 Holiday Park North Island

The owners want to move on NOW! They have had this well-known lower North Island Top10 Holiday Park for over 10 years and now it is time for them to move on. Assets at less than the 2008 registered valuation. Returns over \$250k to working owners.



Asking price: \$1,800,000

Robin Harris 021 968 779 / Garth Nell 027 296 1783

Ref: 15059

## EBIT \$1,200,000 Fully Managed Manufacturer

Sales in excess of \$10,000,000 pa are made from operations in Auckland and Christchurch.

50 staff are employed.

Average normalized EBIT is \$1,200,000 with a higher EBIT anticipated this year.

The price for the business is \$6,500,000

Stock and WIP .....\$2,500,000

Fixed Assets .....\$1,300,000

Intangible Assets.....\$2,700,000

Asking price: \$6,500,000

Ref: 16079

Elaine Ford / 0274 459 852

elainef@linkbusiness.co.nz

WIP higher  
Christchurch  
anticipated excess  
employed  
Stock sales  
business  
Intangible  
Fixed staff  
made Auckland  
normalized p.a  
operations price  
**Assets** year

## Very Spacious Liquor Store in a Prime Location

This well run business is located in a prime central Auckland suburb.

Average weekly retail sales: \$26k PLUS Supplies worth \$12k to \$15k per week to bars and to corporates. Good gross margins.

Convenient operating hours.

Huge storage and plenty of designated car parks.

This store can be converted into a reputed franchised outlet. Currently 100% staff managed, owner living overseas.



**Asking price: \$450,000 (neg) plus SAV**

Shweta Vazirani / 021 236 5840 / shwetav@linkbusiness.co.nz

Ref: 16276

## Franchised Quick Service Restaurant - Waterfront

Reputed franchised chicken and burger restaurant - Dine-in and takeaways

Busy waterfront, prime location. Great margins and limitless potential for growth with little extended hours.

Reasonable outgoings. Very rare to get such a location, vendor selling due to other business commitments.



**Asking price: \$175,000 and SAV**

Shweta Vazirani / 021 236 5840 / shwetav@linkbusiness.co.nz

Ref: 16176

## Hair and Beauty Salon in Franklin District

A well-established vibrant salon situated handy to Pukekohe and Tuakau. Owners works part-time in well-staffed salon and is willing to stay in a part-time role. Sales over \$217k



**Asking price: \$125k plus Stock (approx. \$10k)**

Robin Harris 021 968 779 / Garth Nell 027 296 1783

Ref: 13750

## Does \$300,000 PA Appeal?

This cafe has a special atmosphere from the time you enter the door, a place where everyone can really relax.

Turnover is \$17k per week. Rent is very reasonable, offering great indoor and outdoor flow. Large commercial kitchen and quality stainless steel plant or fixtures.

With over \$1 million pa in catering, this business is looking to give the owner a return of \$300k pa net profit.



**Asking price: \$720,000 and Stock**

Roger Cook / 027 432 2325 / rogerc@linkbusiness.co.nz

Ref: 15201

## Want to be a Pirate or a Hero?

One of Auckland's biggest costume hire businesses has just come on the market.

- Makes money. Prospects for further growth
- Stable business
- Fun industry to work in
- Secure supply lines



A good business in this industry is a rare find. When last did you see one of the major players on the market?

**Asking price: \$250,000**

Basil Badenhorst 0224 548 348 / Rudy Kokx 021 421 346

Ref: 16127

## Do You Like Amazing Wood Furniture?

After 17 years this business is still one of the best in the industry. This business is a manufacturer, wholesaler and retailer, all operated from its factory showroom, together with internet sales. Talk about having options!

There are number of growth initiatives to be captured. This has so much more to offer.

This can only go from great to brilliant.



**Asking price: \$330,000**

Basil Badenhorst 0224 548 348 / Rudy Kokx 021 421 346

Ref: 16124

## Iconic Cafe in a Busy Mall - Excellent Location!

Iconic cafe in busy shopping mall. The location of this cafe will ensure its on-going success.

Turnover is \$15k per week. Very steady weekly turnover and good profit.

Current owner needs a rest after five years in the business. High foot traffic area.

If you like a steady business, this is the one!



**Asking price: \$240,000 and Stock**

Roger Cook / 027 432 2325 / rogerc@linkbusiness.co.nz

Ref: 16241

## Quality 7 Day Cafe!!

Attracting quality customers in a great location. Turnover is \$12k per week.

Lovely set up, indoor and outdoor flow, set within other quality food outlets.

These cafes don't come along very often, so call today! Some experience would be an advantage here. Indicating great potential to grow.



**Asking price: \$310,000 and Stock**

Roger Cook / 027 432 2325 / rogerc@linkbusiness.co.nz

Ref: 14627

# Businesses for sale - Auckland

## Healthy Fast Food Burger Franchise Opportunities

This brand new fast food franchised concept is based on a proven product that is being taken to a whole new level. It has a focus on healthy food, strong systems, the ability for franchisees to own more than one store and, of course, profit.



Asking price: \$330,000 plus GST

Greg Mullins / 021 943 844 / gregm@linkbusiness.co.nz

Ref: 15464

## Sheetmetal Fabrication Plus Freehold

The business is well equipped to fabricate requirements from 0.5mm to 3.5mm like ducting and range hoods. Retiring owner is flexible to hang on to ensure a smooth transition. The factory supervisor is capable to help the next owner run the business. Option to lease long term or purchase the property outright. Located in an industrial area in Central Auckland.



## Café – A Neighborhood Goldmine!

Located on a busy road in a relaxed suburban location this popular, independent daytime café is on track to earn a working couple over \$300,000!

This is not surprising as sales are over \$22,000 per week, rent is less than 5% of sales and it sells a lot of coffee.

Value for money, they don't come better. This is indeed a golden opportunity!



Asking price: \$638,000 plus Stock

Greg Mullins / 021 943 844 / gregm@linkbusiness.co.nz

Ref: 16230

Asking price: \$465,000 plus Stock

Efren Pascual / 021 782 820 / efrenp@linkbusiness.co.nz

Ref: 15397

## Nando's in a Central Location

Nando's is a widely recognised brand that is famous for its flame-grilled peri-peri chicken. This store is in a posh Auckland suburb. The business caters to a mixture of customers that includes business people, shoppers, students and local residents. This low entry level is a good opportunity for first time buyers or to those who want a change in lifestyle.



## Well Priced Women's Gym

If you have a passion for health and fitness and want to put your stamp on an already established business, this could be you! This large busy women's only gym is located in East Auckland and suits the demographics of the area. Good lease. Talk to the landlord who is keen to help new owner into the building with good terms! Plenty of parking, and good visibility.

Very realistically priced at \$199,000 plus Stock.



Asking price: \$199,000

Laurel McCulloch / 021 786 813 / laurel@linkbusiness.co.nz

Ref: 15891

Asking price: \$150,000 all up

Efren Pascual / 021 782 820 / efrenp@linkbusiness.co.nz

Ref: 15903

## Service Construction Franchise

This well-known business is a market leader in their field. An all year round business with great systems and support in place for pricing and quoting. Auckland based business with good supplier relationships. This is a hands-on business. An owner operator will drive this business forward and service installation work is contracted out. This franchise has a long history of growth and sustainability. Many opportunities for future growth.



## Hue - Specialist Hair Salon

Cutting edge - franchised hair salon. These are specialised colour salons - they don't do dos! Hue just do colour and they are leaders in their field. Beautiful salons, part of a growing and well recognised brand. Two Auckland suburbs available - great systems in place. Training will be given. Very profitable. Hurry these are special salons.



Asking price: \$295,000 and \$139,000 plus Stock

Nick Stevens / 021 641 978 / nicks@linkbusiness.co.nz

Ref: 15371 & 16015

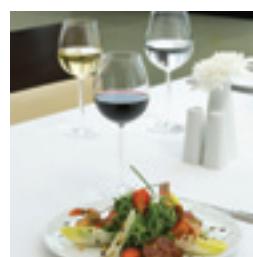
Asking price: \$150,000

Nick Stevens / 021 641 978 / nicks@linkbusiness.co.nz

Ref: 16010

## Espresso Café and Wine Bar – Auckland CBD

This easily run, profitable European styled espresso café and wine bar enjoys a magical location in the heart of the city. It has high coffee sales, an extraordinary décor, low staff requirements and a very attractive rent and term of lease.



Asking price: \$338,000 plus Stock

Greg Mullins / 021 943 844 / gregm@linkbusiness.co.nz

Ref: 15927

## Licenced Parnell Café



You choose! A daytime cafe or cafe/wine bar operating into the evening. This popular spot has fast become a destination rather than its cousins on the strip. The current operators have created a warm welcoming environment which you can expand on. The owners have instructed us that they have to move on due to circumstances beyond their control.

**Asking price: \$99,000 plus SAV**

Terry Newson / 027 459 5718 / [terryn@linkbusiness.co.nz](mailto:terryn@linkbusiness.co.nz)

Ref: 16280

## Supermarket with LOTTO

Very spacious shop with LOTTO in one of the busiest suburbs. Plenty of onsite storage, a spacious chiller and freezer with a well-equipped office for the owner.

Weekly turnover \$25,000 with healthy gross margins plus LOTTO sales.

Potential to grow further as room for improvement. Good security recording system with nine cameras. Plenty of car parks.



**Asking price: \$330,000 plus SAV**

Shweta Vazirani 021 236 5840 / Anil Vazirani 021 0277 8149

Ref: 14278

## Sandwich Franchise - Central Auckland

More people now prefer healthier food choices! Offering a wide variety of salads, sandwiches, wraps and smoothies and is claimed by their customers to be the best in town! Simple business, hassle free without complicated cooking, easy to run.

Convenient operating hours with reasonable operating costs. Located on a busy main road and is surrounded by the target market of businesses and offices.



**Asking price: \$149,000 plus SAV (incl all fees and training)**

Shweta Vazirani 021 236 5840 / Anil Vazirani 021 0277 8149

Ref: 16288

## Twenty Plus Years on the Shore



Established suburban popular brand tyre centre. Growth opportunity should a new owner want to develop the small mechanical repair side of the business. Business has excellent turnover and a good return to sole owner. Experience not essential as there is sound support available from the branded supplier. Only \$180,000 including SAV (+GST if any). Offers considered by keen vendor wanting to relocate out of auckland.

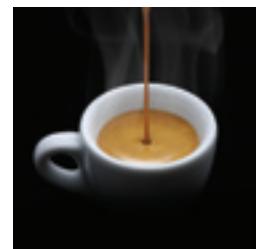
**Asking price: \$180,000 (+ GST if any)**

Brett Clarkson / 0800 345 670 / [brettc@linkbusiness.co.nz](mailto:brettc@linkbusiness.co.nz)

Ref: 15761

## Muffin Break For Only \$139k - Hibiscus Coast

This well known, high profile franchise cafe is in a shopping mall. Current turnover is averaging \$9,000 (incl GST) per week. Daytime only. High coffee sales, easy food preparation and simple operation. Healthy profits. Owner is keen to sell, only asking \$139,000 plus SAV. Call me now for an appointment to view.



**Asking price: \$139,000 plus SAV**

Alan Feng 021 861 358 / Maggie Chen 021 273 6258

Ref: 15760

## Manufacturer - Linen

Located in top weekend destination, set up seven years ago, owner ready to retire.

Excellent website and retail shop with part time staff undertaking the manufacture of high quality Egyptian and Turkish linen for trade clients and retail store.

Sufficient existing capacity to triple production with the FH property also available, from which they run book a batch accommodation. Business \$129,000 plus SAV; Freehold \$690,000.



**Asking price: \$129,000 plus SAV**

Paul Redman / 021 319 770 / [paulr@linkbusiness.co.nz](mailto:paulr@linkbusiness.co.nz)

Ref: 16101

# Businesses for sale - Auckland

## Guthrie Bowron - Franchise Opportunities



Franchise area opportunities now in available in Auckland. One stop shop decorating franchise and a leader in providing mainstream NZ with decorating advice, knowledge and products. Offering customers a complete decorating solution.

- Unique product offering
- Trusted brand
- Strong trade relationships
- Proven franchise model
- Clear market positioning
- Strong system support
- National marketing activity

**Asking price:** Price on Application

**Nick Stevens / 021 641 978 / nicks@linkbusiness.co.nz**

**Ref: 16202**

**Ref: 16040**



## Cartridge World - South Auckland

Are you looking for a business outside the hospitality industry? This innovative business is part of an international brand with over 25 stores in NZ. The Cartridge World franchise is recognised as a leader in the field of refilling cartridges.

There is huge growth potential for a hands-on operator with sales and marketing skills.

This is a profitable retail based business which is currently managed.

**Asking price:** \$255,000

**Nick Stevens / 021 641 978 / nicks@linkbusiness.co.nz**

## Fine Wine Retailer

Great business for a wine enthusiast! Located in an upmarket area in Auckland. Potential to extend the business by selling over the internet. With one staff member or for a working couple, this business should deliver the owner a good lifestyle and income.



**Ref:16287**

**Asking price:** \$130,000 plus Stock

**Bo Gee Wong / 021 398 965 / bow@linkbusiness.co.nz**

## Little Money Maker

Priced to sell!

Changing circumstances has created a unique opportunity for someone to buy this well established profitable business.

A thing to note about this business is that it has been making money during a recession so is now poised to benefit from any upturn in the economy.

This business can be run by two people so would suit a couple or an owner operator employing one person with a competent person available if required.

This 5 ½ day per week business enjoys low overheads, flexible hours, has excellent cash flow, is neat and tidy operating out of tidy premises and is easy to run.

The Vendors offer full training plus on-going support, if required.

The owners have a genuine reason to sell and are seeking a quick sale Surplus to two owners \$140,000.

**Asking price:** \$120,000

**Lynn Norman / 021 082 68420 / lynn@linkbusiness.co.nz**

**Ref: 16275**



## Do You Fit into This?

This 11 year old specialist apparel business, a B2B wholesaler, supplies products under exclusive license agreements to Australasia.

Ideally suited for –

- Husband and wife team
- Bolt on to an existing business

This business has –

- Successful trading history
- Growth potential

**Asking price: \$560,000**

Basil Badenhorst / 0224 548 348 / basilb@linkbusiness.co.nz



Ref: 16189

## Branded Tyre Shop - Auckland

Great location and high street appeal located on a busy road.

Top fit out and finish. Well established over five years. Last six months sales \$275k with 59% growth over last year.

Excellent opportunity for a couple to work good hours and earn over \$100k p.a.

Owners have other commitments and very keen to sell. This business will go fast.



Ref: 16265

**Asking price: \$195,000 plus Stock \$35,000**

Hari Gangisetty / 021 629 993 / harig@linkbusiness.co.nz

## Coffee Roaster in Central Auckland Easy to Run

Located in convenient centralised Auckland suburb. The sales turning over 320kg to 350kg of coffee beans per week. Overheads are very low in this business. The business is well established and sales are steady. Full training will be provided to the successful buyer/s. This is a great life style business.



Ref: 16094

**Asking price: \$450,000 plus Stock**

Hannah Jiang Hardellet / 021 876 122 / hannahj@linkbusiness.co.nz

## Stunning Hair Salon

Stunning salon located in busy, popular location. 13 styling stations and room to add beauty.

2012 turnover \$450k pa with surplus to part time owner in excess of \$80k pa.

Good lease.

Exciting opportunity for either a working owner/stylist or someone wanting to manage salon and continue with upward growth trend.



Ref: 16151

**Asking price: \$160,000 plus Stock**

Fiona Carter / 0274 977 707 / fionac@linkbusiness.co.nz

## Well-Known Bakery rarely seen on the Market

Conveniently located in Auckland, this smart bakery requires your full attention. Weekly turnover nearly \$30,000 per week (two retail outlets), relatively easy to run. Suitable for both experienced and non-experienced buyers.



Ref: 16289

**Asking price: \$750,000 plus Stock**

Hannah Jiang Hardellet / 021 876 122 / hannahj@linkbusiness.co.nz

## A Medium Size Café in Auckland City Fringe

Top location, great shop frontage to a very busy street in Central Auckland. The sales are about \$7k per week. Owners parking. Good training provided during handover to successful first time buyers.



Ref: 16086

**Asking price: \$158,000 plus Stock**

Hannah Jiang Hardellet / 021 876 122 / hannahj@linkbusiness.co.nz

## Waiheke Café - Simply Stunning - High Profits!

This is an extraordinary business with the most amazing location and views to die for!

Average sales are recorded as close to \$20k per week. There is seasonality here, of course, but it is a solid business even through the winter period.

Fully managed but an owner operator here would make \$200k surplus on current trading.

Accounts 100% correct.



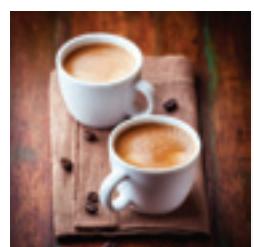
Ref: 16123

**Asking price: \$665,000 plus Stock**

Nick Giles / 021 676 832 / nickg@linkbusiness.co.nz

## Espresso

Business which needs someone who wants to understand the coffee culture and can take this to the next level. Currently only open five days a week with sales between \$2k and \$3k per week. Rent is \$30k plus GST per annum which includes a two bedroom accommodation and two car parks.



Ref: 16231

**Asking price: \$50,000 plus Stock**

Bo Gee Wong / 021 398 965 / bow@linkbusiness.co.nz

# Businesses for sale - Auckland

## Franchise Café - Top Suburb With Good Profits!

Licensed seven day franchise cafe (daytime only) located within a premium street and premium suburb.

Sales are reported to be over \$20k per week with strong coffee sales. The cafe is large (with seating for around 60 people) and well fitted out.

An owner operator should make over \$200,000 surplus here based on reported sales and costs.



Asking price: \$650,000 plus Stock

Nick Giles / 021 676 832 / nickg@linkbusiness.co.nz

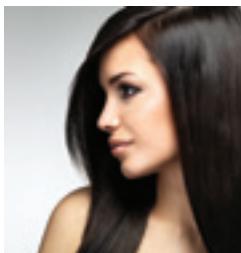
Ref: 16229

## Hair Salon – National Hair Care Group

Well known and well established business located in a major shopping mall.

Owner manages business part time and partly by working staff. Room for growth and higher profits especially by hairdresser owner. Great repeat clientele and lovely set up. Accounts show owners profit \$114k pa. Good plant.

Revenue \$700k pa.



Asking price: \$430,000 including Plant and Stock

Pra Jain / 027 2794652 / praj@linkbusiness.co.nz

Ref: 16185

## Like New Franchised Café in Eastern Mall

Easy to run - no kitchen or chef. Could suit a couple. Profitable food items, loyal staff and customers. Due for modern fit out that has already been paid for. Sales are increasing. New owners benefit from increased foot traffic due to extensive mall renovations. Full training from vendor and franchisor. Subject to franchisor approval.



Asking price: \$273,500

Neville Choksi / 021 059 9519 / nevillec@linkbusiness.co.nz

Ref: 16292

## Commercial Laundry and Linen Hire Unimaginable Growth!

This Auckland business offers laundry and linen hiring services to the corporate, hospitality and catering industries. It is now a turn-key operation with a total asset value of approximately \$600k. Despite the business showing rapid growth in the last 18 months, their market share is currently minuscule with plenty of opportunities yet to be discovered in the industry!



Asking price: \$700,000 and up plus Stock

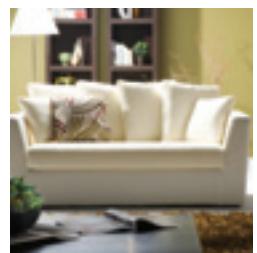
Meng Murphy / 022 088 9118 / mengm@linkbusiness.co.nz

Ref: 15487

## Well Established Retail Furniture Stores

Stylish, swanky, trendsetting, charming, and unique is how the customers describe the quality furniture in these stores. Two of four in great Auckland suburbs are now up for grabs. Both stores are hitting a million dollar turnover and enjoying 50% GP margin. Reap the rewards now as all the hard work has been done for you!

Choose one or buy both!



Asking price: \$200,000 plus Stock (\$150k)

Meng Murphy / 022 088 9118 / mengm@linkbusiness.co.nz

Ref: 16334

## Rare Find 3-in-1 Asian Grocery, Fruit and Vegie Store

This business has been meeting the needs of Aucklanders taste for the flavours of the orient. It supplies not only local produce of quality fresh fruit and vegetables, but also a huge array of Chinese, Thai, Indian, Malaysian, Korean and Japanese grocery to meet all customers' Asian and Fusion cooking needs. Current working couple are making around \$100k with huge potential to grow.



Asking price: \$198,000 plus SAV \$60,000

Meng Murphy / 022 088 9118 / mengm@linkbusiness.co.nz

Ref: 16335

## Café Restaurant - Vendor Reports \$34k pw Sales!

Wonderful licensed cafe/restaurant located in a top location in a well known suburb. Based on current figures, a new owner operator should be able to make over \$100k pa and \$350k surplus per annum.

Cafe by day (over 35kg coffee); intimate bistro by night with great food and good alcohol sales. This is a very interesting listing.



Asking price: \$915,000 plus Stock

Nick Giles / 021 676 832 / nickg@linkbusiness.co.nz

Ref: 16072

## Top Night Club in Auckland, \$1M+ Turnover PA!

A prime opportunity arises for the right entrepreneur to purchase a well presented and busy night club in the heart of Auckland City on main high traffic road. Currently run under management with an incredible net surplus of \$300k pa (plus) to the owner. Successful bar and a strong sales figure averaging \$22k+ a week. Big potential to add daytime trade because it has a well-equipped kitchen together with a liquor license 24/7.



Asking price: \$495,000 plus Stock

Mei Wang / 027 436 7848 / meiw@linkbusiness.co.nz

Ref: 15096

## Up and Coming Nightclub Now Available!

Nightclub in downtown Auckland, all the hard work has been done to lead the nightclub scene, now available for a new owner to take over. A dazzling set-up with the best quality sound systems and leading lighting systems. Be in quick for this one! An opportunity to become part of this growth.

Priced just on asset value.



**Asking price: \$164,000**

**Robin Harris 021 968 779 / Garth Nell 027 296 1783**

**Ref: 16194**

## Internet Café Group

Consisting of six shops, all individually managed with competent staff, together with a central repair service. Well established robust systems in place with owner performing admin work part-time. An opportunity to continue the growth for a person who like working with systems. Returning over \$270k to owner.



**Asking price: \$750,000**

**Garth Nell 021 968 779 / Robin Harris 027 296 1783**

**Ref: 16350**

## Cakes & Other Retail Products, Wholesale & Manufacture

This unique well established business returns \$120k to an owner operator. Well set up with kitchen, recipes, registered branding, systems, staff etc. Opportunities to expand through more wholesale to other retailers and commercial users. This business is franchisable with systems etc in place. Full disclosure available under strict confidentiality.



**Asking price: \$325,000**

**Richard Ridler / 021 904 672 / richardr@linkbusiness.co.nz**

**Ref: 16284**

## Small Transport Company - Owners Profit \$186k PA

Long established business, specialising in removal, storage and general delivery work. Has good number of regular customers providing steady cash flow income throughout the year. Opportunity exists to expand business further out of Auckland areas. Estimated profit for 2014 year \$240k. Expressions of interest from genuine buyers only.

Owners manage business part time.



**Asking price: \$330,000 (includes vehicles)**

**Pra Jain / 027 279 4652 / praj@linkbusiness.co.nz**

**Ref:**

<h2>Profitable Deli-Style Meat Manufacturer and Retailer</h2> <p>Export licensed premises in South Auckland, this business has potential plus. Supplying to some major supermarkets. The mobile trailers are currently booked to the end of the year for functions from Rotorua to Whangarei, providing high cash flows. Owner wishes to slow down and seeks suitable person to take over this successful business.</p>	
<p><b>Asking price: \$443,000</b></p> <p><b>Robin Harris 021 968 779 / Garth Nell 027 296 1783</b></p>	<p><b>Ref: 15513</b></p>
<h2>Hugely Profitable Automotive Repair Business</h2> <p>Very busy automotive business doing Insurance approved panel beating, paint work, electrical repairs, car audio/video/alarms, tyre/mags, car grooming together with Warrant of Fitness services. All done on site. Over 100 cars per week coming through the business.</p>	
<p><b>Asking price: \$695,000</b></p> <p><b>Garth Nell 021 968 779 / Robin Harris 027 296 1783</b></p>	<p><b>Ref: 16345</b></p>
<h2>Landscape Related - Huge Opportunity</h2> <p>All set up and ready to go. Currently turning over \$100k with virtually no input from owner. Needs an active outdoors person to take this and make it into a great business that can net \$150k plus for an owner operator. Price includes \$80k of equipment including vehicles. Low entry cost and low risk.</p>	
<p><b>Asking price: \$95,000</b></p> <p><b>Richard Ridler / 021 904 672 / richardr@linkbusiness.co.nz</b></p>	<p><b>Ref: 14545</b></p>
<h2>Sports Centre Auckland Central Fringe</h2> <p>Easily run, profitable and very well established business. Net return to an owner operator is \$120k based on flexible hours of around 40-50 per week at times to suit but probably including some evenings and weekends. There are identified areas of potential future growth without additional hours or capital. Full disclosure available under strict confidentiality.</p>	
<p><b>Asking price: \$235,000</b></p> <p><b>Richard Ridler / 021 904 672 / richardr@linkbusiness.co.nz</b></p>	<p><b>Ref: 16205</b></p>

# Businesses for sale - Auckland

## Boutique Gym – This One is Special!



A boutique gym located in a purpose built stand alone facility in the heart of a thriving commercial business district. Offers gym use to the general public but the majority of members are corporate tenants with long term commercial agreements in place.

Flexible membership payment options, a holistic approach to health and fitness and 24 hour access are all benefits members enjoy.

Nice, tidy, clean business with all systems in place. Previous health and fitness industry experience is not essential. This business would suit:

- An investor
- Or purchaser who wishes to work part time in the business
- Or a specialist with industry experience to work full time in the business

Businesses like this one don't come around very often. Be quick!

Outstanding opportunity, owner has a new focus.

Asking price: \$385,000

Nick Stevens / 021 641 978 / [nicks@linkbusiness.co.nz](mailto:nicks@linkbusiness.co.nz)

Ref: 16477

## Software Business - Marketing & Customer Support

Developed by professionals, this modern, CRM driven, fully integrated, flexible and easy-to-use complete business software solution is suitable for medium to large businesses (turnover \$500k to \$10m+). Early payback of investment. Fully relocatable. Multiple revenue streams.



Asking price: \$740,000

Barry McFedries / 021 873 243 / [barrym@linkbusiness.co.nz](mailto:barrym@linkbusiness.co.nz)

Ref: 16197

## Value Added Food Processors

With the company's large range of products, state of the art manufacturing and processing facilities, stable customer base producing sales of \$5million plus, it would provide an excellent footprint to either grow an existing food distribution business through integration or for an existing processor to considerably expand its product range, distribution network and customer base.



Over the years, the brand has developed a reputation for a large and high quality product range, together with responsive customer management.

Asking price: \$760,000

John Adams / 021 974 097 / [johna@linkbusiness.co.nz](mailto:johna@linkbusiness.co.nz)

Ref: 16129

## Childcare Centre Great Opportunity – East Auckland

A rarely available business. Nice and spacious set up inside out side. MOE licensed to 80 children (25 under 2's) lots of potential including possible expansion up to 120 children. Centre has been running for a short period of time, currently running about half with 46 roll. Vendors selling due to personal circumstances. Register expression of interest.



Asking price: \$895,000 (neg)

Pra Jain / 027 279 4652 / [praj@linkbusiness.co.nz](mailto:praj@linkbusiness.co.nz)

## Franchise Cafe - Top Hospitality Location

This is a simple to run franchise cafe operation that would be perfect for a husband and wife team. It is located on a very busy road in a top Auckland location and benefits from good parking around it.

Vendors report sales of around \$8k per week and around 16kg coffee per week.



Asking price: \$225,000

Nick Giles / 021 676 832 / [nickg@linkbusiness.co.nz](mailto:nickg@linkbusiness.co.nz)

Ref: 16366



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## Well-Run Chocolate Lounge in a Busy Shopping Mall!

Very popular chocolate lounge located in one of the busiest shopping malls of central Auckland. Offering consumers a wide variety of chocolates, hot and cold chocolate beverages, chocolate desserts, melted chocolate dips and other variations of chocolate. Operating under an international brand with strong support and good training.

Average turnover is \$14k per week with very good GP. Vendor reports that \$160k pa net surplus for one working owner.

**Asking price: \$250,000 plus Stock**

**Mei Wang / 027 436 7848 / meiw@linkbusiness.co.nz**



**Ref: 14117**

## Sports Goods Retail

If you enjoy sports then this business is just what you are looking for! Central location with a long history and well known. Stocking all the top brands. Consistent margins and profits achieved with owner and small staff.



**Ref: 16122**

**Asking price: \$60,000 plus Stock**

**John Adams / 021 974 097 / johna@linkbusiness.co.nz**

## Well-known Franchise Ice-cream Shop for Sale

The business is located in a shopping mall and was refurbished last year. The products have very high profit margins. This ice-cream parlor is well established and well located in a mall with high flow of foot traffic. The owner has another job and works casually in the business. New energy and enthusiasm will take business to next level by doing more local marketing or cross promotion.



**Ref: 16227**

**Asking price: \$194,000**

**Henry Han / 021 516 588 / henryh@linkbusiness.co.nz**

## Franchise Cafe in the Heart of Auckland CBD

Very easy simple day-time business module with on-going franchise support. Spacious premises with reasonable rent at top location in Auckland CBD surrounded by lots of offices and also passing tourists or passers by.

The business is ideal for anyone who is wanting to set up a cafe without the nightmarish hassles that are usually involved, or someone looking for a cafe with potential in the exciting Auckland CBD.



**Ref: 16228**

**Asking price: \$355,000**

**Henry Han / 021 516 588 / henryh@linkbusiness.co.nz**

## Gaming Bar Epsom for Sale

This bar enjoys a wonderful location on a busy main road with easy parking behind the shop. It is very spacious with very reasonable rent.

Site rentals of nine pokie machines will cover lease and other utility costs. Imagine the profit from beverages sold, food and other entertainment.

The current owner works part-time, however the business could make over \$100k per year if run by husband and wife team.



**Ref: 16051**

**Asking price: \$257,000**

**Henry Han / 021 516 588 / henryh@linkbusiness.co.nz**

## Well-Know Brand Restaurant for Sale

Located on the main road with plenty of car parking and supporting businesses. Vendor has spent fortune on physical improvements to enhance the appearance of the restaurant, both internally and externally.

The vendor is very motivated to sell due to another business commitment. All the hard work has been done. It is waiting for a motivated owner-operator to take this business to a new level.



**Ref: 16191**

**Asking price: \$300,000 plus Stock**

**Susan Han / 027 566 8938 / susanh@linkbusiness.co.nz**

## Vege Shop for Sale

The business is located within a fast growing area of Auckland and surrounded by supporting businesses: Mad Butcher, fish shop and takeaways. The business premises are very spacious but the rent is very reasonable.

The business is now doing around \$18k per week. Vendor has other business to look after and this business must be sold!



**Ref: 16224**

**Asking price: \$290,000**

**Susan Han / 027 566 8938 / susanh@linkbusiness.co.nz**

## Superette & Liquor Shop for Sale

This superette-liquor store is located on a very busy road in central Auckland. Combined weekly sales are circa \$17,000 with very good margin. The vendor has other business commitment and must sell this business.

Priced for sale at \$250,000 plus Stock



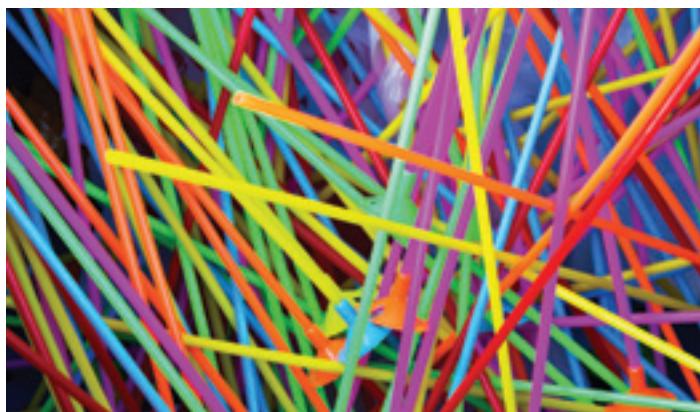
**Ref: 16183**

**Asking price: \$300,000**

**Susan Han / 027 566 8938 / susanh@linkbusiness.co.nz**

# Businesses for sale - Auckland

## Niche Plastic Extrusion Manufacturer



Manufactures and supplies to the plastics industry. A well established business supplying the plastics industry. A large amount of money has been invested into developing and bringing two new products to market, the returns from which are just beginning to be realised.

Due to ongoing health issues, the owners are forced to sell the business. This is a huge loss. However, a growth opportunity for a purchaser to capitalise on the growth from existing lines and recently developed products.

Asking price: \$575,000 plus SAV

Paul Redman / 021 319 770 / paulr@linkbusiness.co.nz

Ref: 15797

## Two Inner City Businesses for the Price of One



Rarely found, a well established inner city bar, included is a licensed cafe opening onto a popular street with minimal through traffic as recently underwent a major upgrade for pedestrian use. Due to a devastating rare illness the current operators are moving on.

You have two choices, run the business as you find it or unleash your creative flare and make it all it can be!

Asking price: \$290,000 plus Stock

Terry Newson / 027 459 5718 / terry@linkbusiness.co.nz

Ref: 16178

If you are a franchisor, you'll know that the success of your business relies heavily on the quality of your franchisees. Finding the right person is an exacting task.

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LINK can help you in the development and  
growth of your franchise call LINK today.

LINK NZ offices are licensed REAA08

## FHGC Purpose-built Childcare Centre - Coastal Location

This purpose-built childcare centre is being offered for sale as a freehold going concern.

Fully managed and very profitable with excellent staff in place, this centre has 100% occupancy and the potential to increase its licence numbers.

Business \$550,000

Freehold \$865,000



Ref: 16263

**Asking price: \$1,415,000**

Roger Brockelsby / 027 919 5478 / rogerab@linkbusiness.co.nz

## MEGA Café Taupo

Mitre 10 and Columbus Coffee have joined together to offer this exciting new venture, MEGA Café within the brand new Mitre 10 MEGA stores and Garden Centre's.

The investment covers the initial franchise fee, full training, store fit out, and equipment and most of all a business model and systems that ensure you deliver your performance consistently, profitably and sustainably.



Ref: 16199

**Asking price: \$POA**

Nuree Allan / 0274 466 987 / nureea@linkbusiness.co.nz

## Turnkey Operation - Part-time Hours - Earn \$90,000k

From small beginnings seven years ago this great business has succeeded in driving their local competitors out of their market!

Providing branded clothing to a wide range of customers they enjoy great support from the local community while they also have a growing number of clients throughout New Zealand. Sales have consistently increased throughout the recent 'recession' and the vendor has ideas for further expansion for the business.

This is a turnkey operation where a new owner can take advantage of



- a professional interactive website
- well maintained plant and equipment in excellent condition
- multiskilled and reliable staff who are customer focused
- efficient procedures ensuring quick turnaround of orders
- great value lease of only \$8000 p.a.
- current owner works two and half days a week earning \$90,000
- fulltime working owner would expect to earn approx. \$111,000
- desirable location

**Asking price: \$295,000**

Steven Matthews / 021 848 873 / stevenm@linkbusiness.co.nz

Ref: 16262

## Waikato Childcare – Greenfields Opportunity



Dreamed of creating your own childcare centre in a beautiful rural environment?

This offers the following:

- 2 hectare site resource consented for 100 license childcare centre
- Location between Hamilton and Cambridge
- Existing Dwelling
- Fast- growing area
- Building Plans available (based on a very successful existing childcare centre)
- Approximately 1 km from off-ramp of the proposed Waikato Expressway

**Asking price: \$950,000 plus GST**

Roger Brockelsby / 027 919 5478 / rogerab@linkbusiness.co.nz

Ref: 16089

## Restaurant and Takeaways with Accommodation

A great opportunity to buy two restaurants at bargain price.

One spacious Indian restaurant situated on a main street with good foot traffic, seating up to 40, fully licensed plus a 2 bedroom apartment available upstairs. Second is a restaurant/takeaway located in a food court of the only shopping complex.

Vendor suggests both businesses combined weekly turnover is approx. \$8,000-\$10,000 incl GST.



**Asking price: \$255,000**

Sanjeev Dewat / 027 545 5303 / Sanjeevd@linkbusiness.co.nz

Ref: 16148

## Turangi Post Shop & Kiwibank

This is the only Postshop & Kiwibank agency in Turangi and the next nearest is in Taupo.

The current owner of 17 years is retiring and offers a new owner a financially secure business that is a delight to own.

Rent is just \$17,706 p.a or you can buy the freehold too!

Contact me for further details.



**Asking price: \$198,000 plus Stock**

Peter Redward / 0274 920 453 / peterr@linkbusiness.co.nz

Ref: 14629

# Businesses for sale - Waikato

## Hotel, Café/Dairy and Liquor Store - FHGC



The location is an outdoor playground; trout fishing, tramping, mountain biking, motor cross, hunting, just to name a few.

This freehold hotel consists of a cafe, restaurant/bar, liquor store and dairy plus there is a separate 10 bedroom hostel at the rear of the property, sitting on a very high profile site on State Hwy 1.

Their custom is derived from truck drivers, hunters, farmers, farm contractors, motor cross events, forestry workers and consultants, locals, dam workers, road workers and travelers.

The complex sits on 0.7150 ha, the capital rating is \$520,000, the business profits exceed \$140k pa. This is a well-priced profitable complex with plenty of potential for further growth.

Will be sold as a freehold going concern.

**Asking price: \$495,000 plus GST (if any)**  
Ref: 16264  
Nuree Allan / 0274 466 987 / [nureea@linkbusiness.co.nz](mailto:nureea@linkbusiness.co.nz)

## Iconic Gift and Homewares

You will love owning this business! Profit to an owner \$78,000 p.a. This well-known niche business has been operating over 20 years, loyal clientele and consistent turnover. Owner retiring, willing to assist purchaser in aspects of the business to enable a smooth transition. Hamilton environs.



**Asking price: \$180,000**  
Ref: 15907  
Graham Hoffmann / 027 493 6411 / [grahamh@linkbusiness.co.nz](mailto:grahamh@linkbusiness.co.nz)

## Poppies – The Peoples Bookstore!

Poppies is an iconic NZ brand and we have several opportunities in NZ to buy an existing store. Ideal for an owner operator with a passion for books, gifts and more. A new owner can get out into the community to let customers know what they can offer to the discerning lovers of good books, gifts and toys for children.



**Asking price: \$60,000 – \$190,000**  
Ref: 15268  
Laurel McCulloch / 021 786 813 / [laurel@linkbusiness.co.nz](mailto:laurel@linkbusiness.co.nz)

## Kiwi Bank and Post Shop

A very well set up and established Kiwi Bank and NZ Post Shop located an hour's drive from Auckland. This business has an excellent clientele and regular customers. Additionally this store caters to big companies whom rely on this post shop and stationery for its regular office supplies. This business has an added advantage of a three bedroom accommodation available upstairs.



**Asking price: \$280,000 plus Stock at valuation**  
Shweta Vazirani / 021 236 5840 / [shwetav@linkbusiness.co.nz](mailto:shwetav@linkbusiness.co.nz)

Ref: 15594

## Provincial Liquor Store

Enjoy the country lifestyle. Well performing liquor store in the Waipa district is available for sale due to the owner wanting to return to Auckland to his family. The store is part of a well known brand with buying discounts and regular advertising of the specials.



**Asking price: \$265,000 plus Stock**  
Bo Gee Wong / 021 398 965 / [bow@linkbusiness.co.nz](mailto:bow@linkbusiness.co.nz)

Ref: 15457

## 5 Star Distribution Franchise No 4 Hamilton

A unique cash flow business opportunity!!  
Exclusive 10 year distribution rights Hamilton, Cambridge and Morrisville, for a media market leader, no premises, sales, marketing or stock. Suitable for couple. Recession proof and home based, requires payroll and people management skills, \$100k managed owner operated potential \$150k. Subject to franchisor's approval. Details in person by prior arrangement. Strict confidence criteria applicable.



**Asking price: \$280,000**  
Ref: 15806  
Neville Choksi / 021 059 9519 / [nevilec@linkbusiness.co.nz](mailto:nevilec@linkbusiness.co.nz)

## Avanti Plus Taupo

Taupo is at the centre of the North Island's cycling and tourism activities. You have a chance now to purchase. Taupo's oldest and best known cycle shop. Capitalise on two of NZ's most prestigious sporting events, the cycle around Taupo and the world famous Ironman event. Enjoy the excellent return on your invested funds.



**Asking price: \$220,000**  
Ref: 16073  
Mike Fraser / 021 932 633 / [mikef@linkbusiness.co.nz](mailto:mikef@linkbusiness.co.nz)

## Opportunity Knocks - 35 Bed Purpose Built Rest Home



For sale is a well established fully managed rest home business with just over 35 beds and normally fully occupied.

The facility is fully managed and underpinned by qualified, experienced and friendly staff who are held in high regard by the residents with some employees who have been in service for a period greater than 10 years.

Vendor advises the business is fully compliant in all respects to conform to District Health Board requirements for contract funding. Ministry of Health certification for 35+ residents.

Recent refurbishments have made the rest home more appealing and it is the preferred rest home in the location.

Sales pa (based on full occupancy) \$1,400,000 (approx)

35 bed purpose built on 3000m<sup>2</sup> of land returning \$370,000 (approx) as a managed investment, you cannot go wrong with this one.

Includes freehold valued at approximately \$2,500,000

**Asking price: \$3,500,000**

**Ref: 15813**

**Percis Wadia / 09 442 1814 / percisw@linkbusiness.co.nz**

**Terry Newson / 027 459 5718 / terryn@linkbusiness.co.nz**

# Businesses for sale - Bay of Plenty \$1 million plus

## Freehold Childcare - Central Rotorua

This centrally-located ECE centre is for sale for the first time in 15 years.

Very tidy, with excellent systems in place and licensed for over 70. This is an excellent opportunity for an owner/operator or for someone looking for a fully managed option.

Business \$400,000 plus GST (if any)

Freehold \$950,000 plus GST (if any)



Asking price: \$1,350,000 plus GST (if any)

Roger Brockelsby / 027 919 5478 / rogerab@linkbusiness.co.nz

Ref: 16038

## Large BOP Childcare Centre

This is a large well-managed centre with licence for over 100 places located in the Western Bay of Plenty. A new owner can expect a significant return on investment as well as the opportunity to grow license numbers further.

This is subject to strict confidentiality requirements so please contact me for further information.



Asking price: \$1,200,000 plus GST (if any)

Roger Brockelsby / 027 919 5478 / rogerab@linkbusiness.co.nz

Ref: 15120

## Concrete Grinding and Polishing - Earn \$80k Part Time - Tauranga

Well established business of 11 years, specialising in the grinding, sealing and polishing of concrete surfaces both in the residential and commercial areas. Full inventory of equipment, turnover between \$230,000 and \$360,000 depending on time put in to the business, can produce a net surplus well over 100k. Comprehensive training provided, flexible hours and a large earning capacity mean great opportunity.



Asking price: \$185,000

Grant Jacobson / 027 4540 432 / grantj@linkbusiness.co.nz

Ref 16216

## Profitable Motel & Backpackers in the heart of Rotorua

Modern decor - this immaculate purpose built, double storey complex offers a high standard of affordable accommodation. 27 year lease - 13 motel units. 24 backpacker beds licensed for 63 guests, common showers and toilets. 1x common room with kitchen facilities, guest laundry and internet. Compact one double bedroom owner's accommodation, well-appointed with ample storage and internal access through to the reception area.



Asking price: \$350,000

Ian Gleghorn / 021 706 810 / iang@linkbusiness.co.nz

Ref: 16084

## Beach Front Motor Camp – FHGC - Eastern BOP

5 Ha of prime beach front land on the beautiful coast of the Eastern Bay of Plenty. The full range of accommodation and recreational facilities ensures a pleasant holiday.

Beach front properties are very hard to come by, so this is your chance to live and work by the sea and enjoy a desirable income and a great lifestyle!



Asking price: \$2,700,000 plus GST (if any)

Nols Bertram / 027 238 1450 / nolsb@linkbusiness.co.nz

Ref: 15472

## Great return FHGC Motel in a Great Location!

Great central location and 15 minutes drive from the airport. Well positioned on Page 1 of Google.

Nine studios with private hot pools and four self-contained apartments. Refurbished to a very high standard in 2010. Energy savings from thermally heated central heating throughout the complex

Double storey two bedroom manager's accommodation.

Leasehold only \$357,000.



Asking price: \$1,670,000 plus GST (if any)

Ian Gleghorn / 021 706 810 / iang@linkbusiness.co.nz

Ref: 15531

## MEGA Café Rotorua

Mitre 10 and Columbus Coffee have joined together to offer this exciting new venture, MEGA Café within the brand new Mitre 10 MEGA stores and Garden Centre's.

The investment covers the initial franchise fee, full training, store fit out, equipment, and (most of all) a business model and systems that ensure you deliver your performance consistently, profitably and sustainably.



Asking price: \$POA

Nuree Allan / 0274 466 987 / nureea@linkbusiness.co.nz

Ref: 16199

## Top Location, Service Station - Coromandel

Fuel turnover of 1.8 million litres + per annum. Near new underground fiberglass tanks. Excellent location with above average fuel and shop margins. Authorised Repco Reseller with growing sales.

Excellent shop turnover of around \$14,000 pw. Includes onsite LPG Bottle filling and Auto LPG pump.



Asking price: \$499,000 plus Stock

Rudy Kokx / 021 421 346 / rudyk@linkbusiness.co.nz

Ref: 16164

## Exceptional Cafe at the Beach – Mount Maunganui



The cafe that has it all: strong brand awareness, high foot traffic, uninterrupted ocean views, continuous quality tasty food, committed staff, modern facilities, excellent processes and great profits.

The location is superior and extremely popular to locals, tourists and holiday makers with a high rate of repeat custom daily. Seating approx. 60 inside and out.

This business is very solid with an annual turnover exceeding \$900,000 incl. and cash surplus exceeding \$170,000. The annual rent is approx. \$41,500 + GST with a final expiry date 2031.

**Asking price: \$420,000**

**Nuree Allan / 0274 466 987 / nureea@linkbusiness.co.nz**

**Ref: 16181**

## Pit Stop - Tauranga

High profile downtown location, lease \$42k p.a. Strong Franchise support and countrywide marketing campaigns. Four hoists and quality plant included. All vehicle requirements covered.

Currently run with one fulltime owner/mechanic with part-time assistance from his partner. There is one fulltime staff member and a part-timer at busy times.

Weekly sales are just under the \$7,000 level (excl. GST).



**Asking price: \$130,000**

**Steven Matthews / 021 848 873 / stevenm@linkbusiness.co.nz**

**Ref: 16293**

## Video Ezy & Lotto - Only One in Town!!

Located in Katikati this is the only video store between Waihi and Bethlehem. Being in a smaller centre definitely has advantages when it comes to rent as the total payable for rent, including rates, is just \$17,000 per year. This means one working owner can work around 45 hours per week and earn a comfortable net income of approx. \$50,000 p.a.

A great lifestyle in a lovely smaller centre.



**Asking price: \$180,000**

**Peter Redward / 0274 920 453 / peterr@linkbusiness.co.nz**

**Ref: 16398**

## Import Wholesale – Relocatable - Makes \$100k +



The business imports a wide and comprehensive range of homeware and gift products from a small number of carefully chosen suppliers in Asia.

- Easily managed business
- Only 30 hours a week (Mon-Fri) each by husband and wife
- Smart modern premises
- Sales and profits growing
- Re-locatable within NZ
- Large client database
- Returns owners +\$100,000 p.a
- Lifestyle location

**Asking price: \$322,000**

**Steven Matthews / 021 848 873 / stevenm@linkbusiness.co.nz**

**Ref: 15648**

## Truck Auto Workshop - Makes Owners Over \$200,000 - Western Bay of Plenty



This highly successful and busy automotive business is located in a coastal Western Bay of Plenty town. Sales for the past three years were in excess of \$500,000. Established over 10 years

- Little competition
- Specialised market
- Long standing clientele
- Excellent plant equipment
- Highly profitable
- Professional and hard-working staff
- Vendor committed to smooth and comprehensive handover

**Asking price: \$295,000**

**Steven Matthews / 021 848 873 / stevenm@linkbusiness.co.nz**

**Ref: 15646**

# Businesses for sale - Bay of Plenty / Hawkes Bay

## French Style Oceanfront B&B - Walking Distance to Napier CBD



Beautiful boutique B&B that sits on Marine Parade in Napier with unobstructed ocean views, within walking distance to central town.

Lovingly renovated, the B&B has an abundance of old world charm, as it is modelled on the small privately owned French hotels. Upstairs there are four bedrooms, two with queen size beds and two with twin beds, they all have their own private bathrooms. Downstairs is the dining/lounge, guest lounge, kitchen plus the owners accommodation with an outside private deck.

The B&B is currently rated six out of 39 B&B's within the region by trip advisor. If you are looking for a lovely home and good income, then this accommodation business is for serious consideration.

**Asking price: \$895,000 plus GST if any**

Nuree Allan / 0274 466 987 / [nureea@linkbusiness.co.nz](mailto:nureea@linkbusiness.co.nz)

Ref: 15024

## FHGC Childcare Centre – Hawkes Bay

Licensed for over 40 children, this centre is well-established with occupancy over 80%. It is situated close to schools and major employers and has qualified and experienced staff.

The centre is being sold as a freehold going concern but the vendor is willing to look at selling the business only to a suitable buyer.



**Asking price: \$795,000 plus GST (if any)**

Roger Brockelsby / 027 919 5478 / [rogerab@linkbusiness.co.nz](mailto:rogerab@linkbusiness.co.nz)

Ref: 16253

## Unique Restaurant Mount Maunganui

Licensed restaurant, located in a high profile area, within minutes' walk to the harbour and surf beach.

The restaurant is full character, it seats approx. 62 inside and 16 outside, they also offer a takeaway service. They trade seven nights a week from 5.30pm to close. Due to the location the trading hours could be extended to all day trading.

The rent is very affordable at \$23,000 p.a. for such a high profile location.

**Asking price: \$125,000 plus Stock**

Nuree Allan / 027 446 6987 / [nureea@linkbusiness.co.nz](mailto:nureea@linkbusiness.co.nz)

Ref:15981



## 20 Bed Rest Home With Managers Accommodation - Hawkes Bay



This FHGC is priced to sell and is marketed \$353,000 below the current property RV (rateable valuation).

Currently run under management, with the owner taking care of the compliance and finance side, the business would lend itself well to an owner / operator structure. It has 20 beds and sales of around \$820,631 p.a. in the 2012- 2013 financial year. An owner operator could easily manage the business with the support of the existing staff that are qualified and experienced. The availability of on-site accommodation provides you with another dimension of convenience or the opportunity of another income. (The manager presently lives on site in the two bedroom flat above the rest home).

The home also has two detached self-contained units on site which are ideally suited to couples who wish for a little bit more independence and privacy.

The owner is keen to move on and is prepared to consider offers.

**Asking price: FHGC \$895,000 plus GST (if any)**

Leath Craig / 027 290 1122 / [leathc@linkbusiness.co.nz](mailto:leathc@linkbusiness.co.nz)

Ref: 16087

## Ideal Husband and Wife business - Bay of Plenty

This candle company manufactures in NZ and is operated under two very professional brands, one for wholesale the other for retail. The wholesale side provides products to some of the largest retail chain stores in NZ, general gift ware shops and tourism markets. The business is set up professionally in a commercial unit which is approx. 120m<sup>2</sup> it also has a dedicated factory shop, office and staff area on a mezzanine floor. The unit is also for sale with or without the business at \$185,000 plus GST if any.



**Asking price: \$100,000**

Nuree Allan / 0274 466 987 / [nureea@linkbusiness.co.nz](mailto:nureea@linkbusiness.co.nz)

Ref: 16256

## DVD and Lotto Store in Tauranga

Two franchises under one roof! This long established DVD/Lotto Store is located in a large and growing suburb of Tauranga. It is a great cash flow business where everything is paid for before it leaves the store – no debtors to chase. The store is easily run by one person with part time help. A great buy at the asking price!



**Asking price: \$98,000**

Nols Bertram / 027 238 1450/ [nolsb@linkbusiness.co.nz](mailto:nolsb@linkbusiness.co.nz)

Ref: 16217

## 21 Bed Rest Home and Hospital with Three Bedroom Accommodation - Palmerston North

This beautiful character rest home and Hospital is set on 7000m<sup>2</sup> of exquisitely landscaped grounds.

Licensed for 20 rest home or hospital beds or a mixture of both, with one respite room.

On-site accommodation provides another dimension of convenience as an owner /operator or the opportunity of another income.

This is a fantastic opportunity to anyone looking for a lifestyle operation.

**Asking price: FHGC \$900,000 + GST (if any)**

Leath Craig / 027 290 1122 / leathc@linkbusiness.co.nz



Ref: 15345

## Beautiful 21 Bed Rest Home with Great Occupancy



This tastefully decorated and extremely well maintained 1920s villa sits on 1843m<sup>2</sup> of delightfully landscaped grounds.

Strengths of this business are:

- Proven occupancy
- Proven profitability
- Good reputation
- Stable staff
- Ability for Premium room charges to rooms with showers WC ensuited rooms

Contact me today to find out where the opportunities for further revenue are for this business.

**Asking price: FHGC \$1,100,000 plus GST (if any)**

Leath Craig / 027 290 1122 / leathc@linkbusiness.co.nz

Ref: 16096



Ref: 15971

## Commercial Furniture Transport Business

This transport company has a 38 year history in the region and has been a market leader since their operation began. The company has developed industry leading software that automates and manages all of their bookings and invoicing online. This is an outstanding opportunity for a solid transport company wanting to grow through acquisition.

**Asking price: \$POA**

Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

## Window Film Installation

How does 52% ROI sound for a service industry business? This Wellington business has a 13 year reputation specialising in the supply and installation of window films to residential and commercial buildings. With virtually no overheads, operate this business from home and have a great work life balance!! Businesses like this are hard to find and rarely come to market. Someone will grab this quickly so don't miss out!



**Asking price: \$150,000 plus Stock**

Praveen Kumar / 021 160 0171 / praveenk@linkbusiness.co.nz

Ref: 16274

## The Sweetest Lotto of Them All

Three income streams - ATM, Lotto and speciality chocolates. Well established CBD store. Loyal clients and fully managed. Ideal for a couple, open six days. Be quick this will sell fast. Potential to add new lines. Owner operator potential to earn \$100k plus very easy to run. Full training will be given.



Ref: 16126

**Asking price: \$300,000**

Neville Choksi / 021 059 9519 / nevillec@linkbusiness.co.nz

## Graphic Design Studio

One of Wellington's best and highest profile design studio's is available for sale and would be a superb acquisition for an existing design studio that wants to expand. The studio has a healthy mix of Government and corporate clients and has an array of regular and on going contracts ensuring a healthy cash flow. After 19 years in the business, the Vendor has priced the business to keep the process moving and get started on new projects.



Ref: 15969

## Grow Your Capital Through Invoice Purchasing

Do you have an entrepreneurial spirit and a desire to own a quality lifestyle while generating solid profits? Invoice purchasing is a superb way to help business owners grow their businesses faster by improving their cash flow. This opportunity is ideal for a professional seeking independence and lifestyle. Return on investment is well above 35% after paying yourself a \$100k salary.



Ref: 16031

**Asking price: \$250,000**

Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

**Asking price: \$250,000**

Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

# Businesses for sale - Wellington - North Island

## Calling All Master and Certified Builders - WGTN

With huge growth in the house inspection industry and with more than 50% of the market still to be realised, now is the time to become a Realsure franchisee. This franchise offers industry leading standards and systems, comprehensive training and continued support, financial independence and would best suit a person with practical building experience and knowledge of the NZ Building Code and Standards. Interested individuals are required to have relevant technical qualifications. Realsure is the only ISO 9001 registered NZ house inspection company.



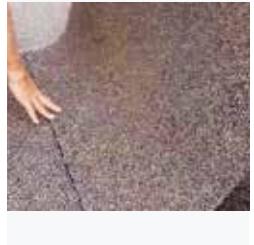
**Asking price: \$50,000**

Marc Grantham / 021 247 2708 / marc@linkbusiness.co.nz

Ref: 16502

## The Road To Riches - WGTN

starts by repairing all the cracks and potholes! Our Vendor is a supplier of prefabricated bitumen rubber chip seal road patches. Their road patch system provides an innovative, proven and cost effective solution for road maintenance, road sealing and traffic calming. The South African manufacturer is wanting to appoint an import distribution representative for their business in NZ. The business has been established in NZ since 2008 and is now ready to be sold to an agent/licensee.



**Asking price: \$75,000 plus Stock**

Dave Morgan / 021 471 992 / davem@linkbusiness.co.nz

Ref: 15817

## Freehold Plantation Business

This plantation produces tree crops and grows exotic subtropical nursery plants and fruits that cater to a mix of clientele including garden centres. This lifestyle freehold property is located in Northland, comprising a beautiful sand locality, topped with a magnificent lake view. The sale includes all improvements associated with the business and a three bedroom house.



**Asking price: FHGC \$750,000**

Efren Pascual / 021 782 820 / broker@linkbusiness.co.nz

Ref: 15182

## Brand New Child Care Centre To Be Built - Whangarei

Top location in busy shopping centre of Whangarei.



Beautiful large piece of land together with plans and resource consent set in place for 40 children.

Build more commercial offices, retail shops along with a child care centre. Sign up and commit to child care facility and the vendor would build it for you. Please contact me initially with your expression of interest.

**Asking price: \$750,000**

Pra Jain / 027 279 4652 / praj@linkbusiness.co.nz

Ref: 15352

## Build Your Future – Established Totalspan Franchise

Established Totalspan steel buildings franchise (Nationwide, reputable brand) with plenty of forward orders on their books. Turnover circa \$1.2m pa. Owners cash surplus \$185,000 pa. Easily operated with owners and contractors. Excellent systems in place and ongoing franchisor support. Superb main road location on freehold sub divisible land south of Auckland.



**Asking price: \$510,000 (includes land and buildings)**

Graham Hoffmann / 027 493 6411 / grahamh@linkbusiness.co.nz

Ref: 15964

## Gisbourne Citrus Nursery – Must Sell – Weekly Sales \$8k - Relocatable

Are you a grower and wholesaler looking to expand your range?



Well-established, branded grower with wide range of citrus trees sourced from quality stock. Enjoys a number of large household name clients. Licensed to produce a PVR variety - an exciting opportunity for a new owner.

Relocate to your own site or lease the current site in the Gisborne area.

**Asking price: \$340,000**

Steven Matthews / 021 848 873 / stevenm@linkbusiness.co.nz

Ref: 16141

## Pizza Perfect in Seaside Northland

This business offers lifestyle and opportunity to a buyer wanting a ready, set, go, business. With the summer season coming on this is the ideal time to acquire profit making enterprise.



**Asking price: \$130,000**

Brett Clarkson / 0800 345 670 / brettc@linkbusiness.co.nz

Ref: 16120

## Outstanding Location. Outstanding Opportunity. Outstanding Café Restaurant

This outstanding café/restaurant Seaside Northland business is for definite sale. Located in the prima donna position at one of the North's tourism gold mines. Past performance is exceptional and a new owner could enjoy both lifestyle and profit.



**Asking price: \$435,000**

Brett Clarkson / 0800 345 670 / brettc@linkbusiness.co.nz

Ref: 16119

# Businesses for sale - South Island \$750,000 plus

## Two Outstanding Accommodation Options, One Price!



Combination of a well-established 15-unit 4-Star motel, with 10 new superior luxury-accommodation apartments, providing a complex with wide guest appeal.

Located on main route in Timaru, South Canterbury. New 35-year lease, reasonable rental. The new apartments, which feature exquisite views over the city, the coast, to Aoraki Mt Cook, are already attracting strong demand with excellent occupancy.

**Asking price: \$1,050,000**

**Ref: 15924**

**Athol McCully / 027 433 8052 / atholm@linkbusiness.co.nz**

## Outstanding Motor Lodge, Favoured Town



Well-established superbly-presented seven year old motor lodge with 14 beautifully appointed units. Long secure lease, delightful three bedroom manager's residence. Prime location in picturesque favoured town on main scenic tourist route between Christchurch and Queenstown - the highly visible location and strong street appeal create a real attraction for guests.

Excellent revenue and profitability. Vendor seeking to retire, genuine appealing opportunity here!

**Asking price: \$795,000**

**Ref: 16371**

**Athol McCully / 027 433 8052 / atholm@linkbusiness.co.nz**

## Management Rights - Queenstown



The managers of Best Western Cranbury Court Apartments in Queenstown offer their business (Cranbury Court 2000 Limited) for sale as well as the ancillary chattels, necessary to run the business. The business owns the exclusive management rights to 21 individually owned apartments. Included in the sale are the managers' freehold apartment, laundries, storage facility and office, as well as the equipment necessary to run the business and ancillary chattels.

**Asking price: \$985,000 plus GST (if any)**

**Ref:14971**

**Tom Richardson / 0275 167 777 / tomr@linkbusiness.co.nz**

## Chalets in the Catlins



Mohua Park is a splendid 14ha property/business and including the integrated Catlins Wildlife Trackers business is now offered for sale. The retiring owners say a little about their piece of paradise..."The demand for open spaces and unspoilt areas grows every day and prices are reasonable, so there is no better time than now to be buying. Mohua Park offers a home plus income - a rural lifestyle combined with an environmentally sound and profitable business.

**Asking price: \$800,000**

**Ref:14721**

**Tom Richardson / 0275 167 777 / tomr@linkbusiness.co.nz**

# Businesses for sale - South Island \$750,000 plus

## Industrial & Engineering Hardware Supplies



Very well known, reputable business specialises in the distribution of industrial and engineering equipment and operates from a vigorous and pleasant South Island provincial centre and is well established in its geographical region. Sales average \$3,300,000 pa for last five years. EBITD averages \$224,000 pa (after management salary). A complete Information Memorandum is available with comprehensive details and financial history.

**Asking price: \$930,000**

**Ref:11522**

**Barry McFedries / 021 873 243 / barrym@linkbusiness.co.nz**

## Sandwich Franchise

Well known and respected worldwide Franchise. Awarded most trusted brand for the second successive year. Continuously innovative with menu options and state of the art ordering systems. Renowned for quick service, fresh breads, salads and sauces offering over 100,000 plus combinations. Well trained staff. Excellent premises and equipment.



**Ref: 16268**

**Asking price: \$620,000**

**Brian Pankhurst / 021 334 865 / briangp@linkbusiness.co.nz**

## Home Based

Supplying specific niche market products to office based professional businesses - medical, accounting, legal, educational and a lot more!

Well established with a repeat customer base. Producing a cash profit in the order of \$55,000 pa to a sole working owner. Room for expansion by a new - more ambitious owner. Requires relocating to an area the size of a double garage, plus an admin area.



**Ref: 16401**

**Asking price: \$75,000**

**Chris Bryant / 027 228 5688 / chrisb@linkbusiness.co.nz**

## Freehold Lodge – Central Blenheim



The property comprises of four executive class ensuite units, and to the rear of the property, a three-bedroom self-contained lodge. The two-bedroom, two-bathroom, two level live-in owner's accommodation has spacious living areas. The living area opens onto a private sun drenched outdoor patio. Trip Advisor awarded a Certificate of Excellence and Excellence in Service and Facilities.

**Asking price: \$950,000**

**Ref:14755**

**Tony Cridge / 027 227 6050 / tonyc@linkbusiness.co.nz**

## Screen Printing / Garment Supply

Top quality supplier to the sports and corporate market, school groups and clubs. Sports and corporate uniforms, safety wear, and promotional branding of all types.



Full in-house graphic design capability - limited only by your imagination.

Proudly locally owned, over nine years of satisfied clients. A mobile printing service for events adds to the business.

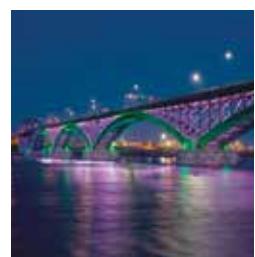
**Ref: 15976**

**Asking price: \$75,000 (Realistic asking price)**

**Brian Pankhurst / 021 334 865 / briangp@linkbusiness.co.nz**

## LED Lighting

LED lighting leads the way in energy saving. A market leader, Ultralight, is now offering territory franchises throughout NZ, covering domestic, commercial and industrial applications. Already proven in NZ. Franchisees need good communication skills, selling experience or ability to sell. Lighting or electrical knowledge may be of some benefit. Realistic entry level of \$25,000 per geographic territory.



**Ref: 16163**

**Asking price: \$25,000**

**Brian Pankhurst / 021 334 865 / briangp@linkbusiness.co.nz**

## 'Profit is the Name of the Game'



The "Profit Buster" brings profits for you, and lifestyle for your customers! Sales for the 2013 year 25% ahead of 2012. Highly successful retailer/merchandiser of specialist products & services - Minimal competition - This business is THE 'go to store' in Canterbury. The customers have an ongoing need for the supply of services. Over the counter retail sales and call out service. High profile main road location with customer convenient off street parking. Current owner is willing to train over an extended transition period.

**Asking price: \$500,000**

Brian Pankhurst / 021 334 865 / [briancp@linkbusiness.co.nz](mailto:briancp@linkbusiness.co.nz)

Ref:15570

Ref:15569

## Food Production / Catering Style Operation

Ideal for a person or couple wanting to enter the food service industry Ideal 5 day only operation. Ideal hours as no evening, late nights or early starts. Small Christchurch manufacturer supplying the local market with a set range of products. Customers outside Canterbury may be supplied with additional distributors added. No special food prep skills or qualifications are required of the new owner - as all products are produced in easily appreciated steps. All production staff are in place.



**Asking price: \$195,000**

Chris Bryant / 027 2285 688 / [chrisb@linkbusiness.co.nz](mailto:chrisb@linkbusiness.co.nz)

Ref:15569

## Excellent Christchurch Motel Opportunity

Enjoying a favoured central Christchurch avenue location, this well presented 10-unit motel offers an outstanding opportunity in today's market. Christchurch motels are booming, as demand for accommodation continues to outstrip supply. This motel ticks all of the boxes for location, ease of operation, reasonable rent, and profitability. With a newly laid carpark, and repainted throughout, a new operator can look to reap immediate returns.



Ref:16428

**Asking price: \$380,000**

Athol McCully / 027 433 8052 / [atholm@linkbusiness.co.nz](mailto:atholm@linkbusiness.co.nz)

## The Coffee Club - Dress Smart, Hornby Christchurch

The Coffee Club is an international success story with over 300 established stores internationally. They have been in New Zealand over five years and have successfully opened 30 stores from Dunedin to Auckland. The Coffee Club provides good food, great service and excellent coffee. Previous experience in managing a retail business is a great advantage, however, extensive training and proven business systems are provided. A passion for business is essential.



**Asking price: \$350k to \$400k plus GST**

Nick Stevens / 021 641 978 / [nicks@linkbusiness.co.nz](mailto:nicks@linkbusiness.co.nz)

Ref:14004

Ref:15852

## Paint, Wallpaper, Interior Decor.

This super retail store covers the bases for all paint wallpaper and interior decor. Large range of wallpapers and paints of leading brands. Drapes, blinds, cushions, rugs, knickknacks etc. The business established 30 years ago has been built on service with 100's of repeat customers is enjoying exceptional trading which is likely to continue for many years in todays market. Main road premises with on site off street carparking. Ideally suited to someone with a background or strong interest in interior design, or allied fields.



**Asking price: \$395,000**

Brian Pankhurst / 021 334 865 / [briancp@linkbusiness.co.nz](mailto:briancp@linkbusiness.co.nz)

## Fitness Studio - High Passive Investment Returns

Sweeping new concept with their low cost membership fees, no contract, and 24/7 access to their state of the art fitness clubs. Jetts Fitness franchise owners enjoy an outstanding return on their investment. Automated on line camera monitoring and reporting systems make it possible for time demands for owners to be as low as five to ten hours a week, leaving them with the flexibility to work full time if they wish.



**Asking price: \$250,000 plus monthly equipment lease**

Barry McFedries / 021 873 243 / [barrym@linkbusiness.co.nz](mailto:barrym@linkbusiness.co.nz)

Ref:13452

Ref:14808

## Global Sub Franchise - Westport

Looking for a bargain. This has to be one of the best priced from this system. A great opportunity to break into this worldwide system. Westport is a lifestyle destination on the West Coast of the beautiful South Island. A very profitable business with average monthly sales over \$68K plus GST and rent is running at 4% of sales. Based on a ROI basis, this store is priced well below other stores in this system. Vendor wants sold. Hurry! Grab the opportunity to be part of the world's No 1 franchise.



**Asking price: \$475,000**

Nick Stevens / 021 641 978 / [nicks@linkbusiness.co.nz](mailto:nicks@linkbusiness.co.nz)

# Businesses for sale - Canterbury

## Superb Christchurch Motel Ticks All Boxes!

Quality modern 12-unit motel on favoured main arterial route. Coveted 4 Star Plus Qualmark rating, long secure lease, reasonable rental, excellent profitability. Superior 3-bedroom, 2-bathroom, manager's residence with private courtyard / BBQ area, all in award-winning gardens. One of the best available! Reap the benefits of Christchurch's booming accommodation industry – enquire today.



**Asking price: \$695,000**

**Barry McFedries / 021 873 243 / barrym@linkbusiness.co.nz**

**Ref: 16091**

## Grout Perfect NZ

Grout Perfect is the number one grout sealer used by professionals worldwide. Restore, seal, maintain. All systems of this exceptional business opportunity have been put in place. This business can be located anywhere in NZ, currently in Canterbury. Well suited for a new owner to employ staff around the country or to Franchise Grout Perfect NZ wide.



**Ref: 16204**

**Asking price: \$85,000**

**Brian Pankhurst / 021 334 865 / briancp@linkbusiness.co.nz**

## Bakers Delight – South Island Franchise Opportunities

Bakers Delight has grown to become one of the world's most successful bakery franchises. Opportunities exist to establish new franchises throughout the South Island. Proven business formula. No industry experience required. Full training is provided. Benchmarking. Suit person with a desire to succeed, who is a team player, has strong communication skills and a willingness to follow the system.



**Asking price: \$350,000**

**Barry McFedries / 021 873 243 / barrym@linkbusiness.co.nz**

**Ref: 16336**

## Civic Video

Leading Civic Video shop located on the main road in a busy suburban area.

Consistent performer with increased sales in the last two years. Respected staff. Owners manage the business and work in the store on an as required basis. Strong database of loyal repeat customers. Good franchisor support.



**Ref: 16077**

**Asking price: \$375,000 is well supported by the accounts**

**Brian Pankhurst / 021 334 865 / briancp@linkbusiness.co.nz**

## English Language School

Fully NZQA Registered School. Available for relocation anywhere in NZ. Immigration NZ and NZQA approved. Domain Name, Web site, Student booking system using EnrolPro. Business Insurance. Contacts for selling agents NZ wide. Quality management system. Health and Safety policy. School logo and design. Enquire to the broker now.



**Asking price: \$95,000**

**Barry McFedries / 021 334 865 / barrym@linkbusiness.co.nz**

**Ref: 16114**

## Automotive Workshop – Be Your Own Boss

Reputable, profitable and growing business, long established. Consistent workflow from all types of servicing undertaken, including WOF approvals. Large customer base, domestic cash sales and commercial accounts. Great location, just off city centre. Spacious premises. New lease available. Experienced staff, could be expanded with partnership or further employees.



**Ref: 15458**

**Asking price: \$280,000**

**Barry McFedries / 021 873 243 / barrym@linkbusiness.co.nz**

## Firewood Supply

North Canterbury supplier of high grade firewood. Currently very busy. Long established with large base of very satisfied customers. Easy to operate. Currently run by the owner with part time contractor as required. Good returns with year round sales. Well maintained equipment. Business will need relocating (large paddock and shed is all that is required).



**Asking price: \$150,000 includes Stock of \$50,000**

**Barry McFedries / 021 334 865 / barrym@linkbusiness.co.nz**

**Ref: 15581**

## NZ Post and Kiwi Bank

NZ Post / Kiwi Bank and Take Note is handy to Christchurch. Proven formula. Long established. Growing area. Short trading hours; six day week, closed Sundays and public holidays. Good lease. Number of income streams. Good profit. Buyer will have to be accepted by Kiwi Bank/NZ Post, a process than can take several weeks. Ring the broker now.



**Ref: 16039**

**Asking price: Around \$245,000**

**Barry McFedries / 021 334 865 / barrym@linkbusiness.co.nz**

# Businesses for sale - Otago / West Coast / Nelson / Tasman

## Electrical Contracting and Retailing

South Island country town. Electrical retailer supplying the residents of the area with a full range of domestic appliances. The major Electrical Contractor in the area. This business has shown good profits over many years. A new lease will be available for the premises.



Ref: 10274

### West Coast

Asking price: \$POA

Brian Pankhurst / 021 334 865 / brianc@linkbusiness.co.nz

## Popular Nelson Motel for Sale

A spacious 4-bedroom home and delightful 15 unit motel with an excellent mix of unit types from studios to family units. This motel has shown significant increase in revenue over the past year. This motel lease has a reasonable rental. Will appeal to anyone seeking a reasonably-priced home and income package in a sought-after location.



Ref: 13310

### Nelson/Tasman

Asking price: \$395,000

Tony Cridge / 027 227 6050 / tonyc@linkbusiness.co.nz

## Car Rental Top Performer

Part of an iconic New Zealand franchise brand - one that has been in the market for over 20years, this outlet is based in one of the fastest growing areas of the country.

The business is easy to run, cash rich and highly profitable.

Do you want to earn a net surplus over \$200K?



Ref: 14219

### Otago

Asking price: \$570,000

Basil Badenhorst / 0224 548 348 / basilb@linkbusiness.co.nz

## Queenstown Motel Accommodation

The current owners have enjoyed their six years running this complex which is within easy walking distance of central Queenstown on the road to Coronet Peak and Arrowtown. The mix of studio, 1-bedroom and 2-bedroom units make this accommodation popular with singles, couples and groups. The playground and barbecue area and off street car parking help make it a favourite place for families and others to stay.



Ref: 15295

### Otago

Asking price: \$395,000

Tom Richardson / 027 516 7777 / tomr@linkbusiness.co.nz

## Growing Business – Wholesale Nursery Plus Retail



Leading well-established wholesale tree and shrub nursery, popular Nelson province location. Fully established 2.2ha property with all growing facilities. Stock encompasses exclusive range of plants covered by Plant Variety Rights. Contractual supply arrangements in place. Strong 20% year-on-year growth. A retail outlet has been established on the property to meet local demand. Vendor relocating for family reasons – great opportunity here!

### Nelson/Tasman

Asking price: \$595,000

Athol McCully / 027 433 8052 / atholm@linkbusiness.co.nz

Ref: 15918

## Central South Island Lodge

Situated on four acres of landscaped native garden, leading down to their own private stream, surrounded by national parks and some of the most renowned fishing and walking locations in the New Zealand and the world. Murchison Lodge offers four ensuite deluxe rooms in this exclusive setting at affordable prices. Murchison township is on the state highway crossings for traveler's enroute to the West Coast, Nelson or Marlborough.



### Nelson/Tasman

Asking price: \$750,000

Tony Cridge / 027 227 6050 / tonyc@linkbusiness.co.nz

Ref: 15121

## Well Renowned Motel Lease for Sale

This extremely well presented modern motel comprises 10 units - from comfortable studio units, to spacious executive 1-bedroom kitchenette units, a large family unit with full kitchen facilities. Conveniently located to Mosgiel, 12km from Dunedin. Substantial Owner's accommodation. Freehold land and building available for purchase at \$1,250,000 plus GST in addition to the lease purchase if desired.



### Otago

Asking price: \$385,000

Tom Richardson / 027 516 7777 / tomr@linkbusiness.co.nz

Ref: 15398

# Businesses for sale - Nationwide

## Cash In on The Coming Boom with Build7

Build7 is a different building franchise whose business model is cutting edge. Passionate and enthusiastic about sales/service? Have self-belief and want an above average income? Then a Build7 franchise is for you! Full operational and admin support, unique marketing strategies. four territories sold. Available are: BOP, Hamilton, Waikato South, Coromandel, Christchurch North and Christchurch South.



Asking price: \$55,000 plus GST

Ref: 16208

Graham Hoffmann / 027 493 6411 / grahamh@linkbusiness.co.nz

## Palmers Planet is Still Expanding!

This large format retail opportunity doesn't need plant knowledge! We need people with big ambitions who can oversee the opening of one of these stores. You will need to be able to understand retailing, customer service and handling teams. This is the future of garden centres in New Zealand. Join the team!



Asking price: \$2,200,000

Ref: 13173

Laurel McCulloch / 021 786 813 / laurel@linkbusiness.co.nz

## International Brand for NZ - Commercial Cleaning

Jan-Pro is a world leader in franchised commercial cleaning. It has a system that makes it easy for the franchisees to start up their businesses with the Master for NZ owning their clients and helping them succeed in the growth of the business. If you have an ambition to grow a brand with great support from head office. Call soon!



Asking price: \$100,000AUD

Ref: 16142

Laurel McCulloch / 02 786 813 / laurel@linkbusiness.co.nz

## Master NZ License-Glamour-Home Based-Part time

Developed, trialed, tested and proven in Australia over the past five years, this opportunity involves introducing the marketing system and product range into NZ. There is no limit to the growth of this industry with sales increasing annually over the last decade and is anticipated to accelerate through the next. This NZ Master License makes a refreshing change to highly restrictive franchises models.



Expressions of interest are being sought.

Asking price: \$By Negotiation

Ref: 14331

John Adams / 021 974097 / johna@linkbusiness.co.nz

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# Energy Passion Innovation Digital Domination



At Domino's we pride ourselves on being the market leader, not only in pizza but by being the most sophisticated digital retailer in Australia and New Zealand. With more than 50% of our sales delivered through seven digital ordering platforms, our competitive advantage is stronger than ever.

Domino's believes in investing in the future, that's why we are focused on driving new innovations and cutting edge technology to give our franchisees the smartest tools to manage their business and ensure our customers can connect with us how they want.

Your competitive advantage starts with Domino's.  
Contact Laurel McCulloch: 021 786 813 or visit  
[dominospizza.co.nz/franchising](http://dominospizza.co.nz/franchising)



## Global Sub Sandwich Opportunities

Are you sick of working for someone else?

Looking for success?

Want to buy your own business?



This international franchise brand is looking for franchisees to own and operate businesses in major cities and provincial towns throughout New Zealand. This global sub brand has over 39,000 stores worldwide. It is truly a privilege to own one of these stores, they are highly sort after and sell quickly. Over 70% of applicants are not suitable. So you must:

- Have a high level of retail English
- Have equity or approved finance
- Be a team player
- Be willing to work full time in the business
- Have the ability to manage your staff
- Be prepared to follow the system
- Be prepared to earn large profits and have fun
- Have the ability to promote healthy eating
- Have the ability to relocate for lifestyle choose
- Be well presented

Here is a fantastic chance to gain entry and join an exclusive network of the world's top sub-sandwich stores, specialising in a range of salads and sandwiches.

This brand has become internationally renowned for promoting "healthy living".

Prime locations from the West Coast of the South Island to the Far North of the North Island.

These stores:

- Are part of the World's No 1 Franchise
- Are Profitable
- Have good leases in place and have outstanding staff
- Are part of New Zealand's fastest growing and most successful franchise
- Have strong opportunities for business growth
- Excel in customer service
- Bank finance of over 50% may be available to approved purchasers. Usual banking lending criteria will apply.

This is an outstanding business opportunity. Reap the rewards. These stores sell quickly! For further information through a confidentiality process contact Nick Stevens.

**Asking price: From \$400,000 to over \$1,000,000**  
**Nick Stevens / 021 641 978 / nicks@linkbusiness.co.nz**

**Refer to broker**

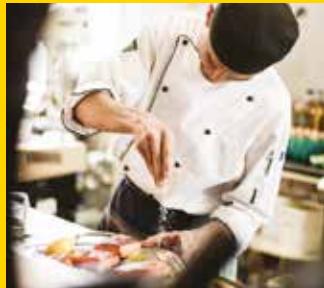
## Join in the success of New Zealand's most awarded café franchise brand.

**A strong and trusted New Zealand brand, proven franchise system and big vision.**  
It's a winning formula for our franchisees. And with our recent brand refresh, there's no better time to be part of the Columbus Coffee family.



As the country's premium café franchise, we keep going from strength to strength. Our success since we opened our first store in 1995 has been phenomenal. We now number over 50 stores, have a successful partnership with Mitre 10 MEGA, a premium coffee and food offer and are set for further growth.

If you've got the drive for success and want to be part of building a world-class brand, then talk with us about joining the Columbus Coffee family.



[columbuscoffee.co.nz](http://columbuscoffee.co.nz)

**Auckland** Greg Mullins **021 943 644**

**Central North Island** Nuree Allan **0274 466 987** **South Island** Brian Pankhurst **021 334 865**

*For all other locations phone 0800 546 528*

# Businesses for sale - Classifieds

## NORTHLAND

### ACCOMMODATION/TOURISM

**MOTEL QUALITY 21 UNITS FHGC** Top quality facilities in Northland with 21 units. 13 x studios, 6 x 1-bedroom and 2 x 2 bedroom suites, with outdoor pool. On major tourist route. Price \$2,300,000. Paul Redman 021 319 770. Ref 11253.

### AUTOMOTIVE/TRANSPORT/DISTRIBUTION

**CARS TRUCKS VANS UTES CARAVANS TRAILERS BOATS** Vehicle relocation. New - Used - Rentals - Damaged - Broken Down. Based in Whangarei the business serves many Auckland customers as well as those throughout the north to the Bay of Islands/Kaitaia. Modern, versatile fleet. Sustained profitability will support an asking price of \$690,000. Brett Clarkson 0800 345 670. Ref 13735.

### BUSINESSES WITH REAL ESTATE/RURAL

**FREEHOLD CAFE WITH ACCOMMODATION** Historic Kohukohu beckons. Lifestyle cafe with live in accommodation. Vendor is keen to move on. Asking price of \$475,000 (+ GST if any) includes freehold with four titles. Brett Clarkson 0800 345 670. Ref 16143.

### CONSTRUCTION INDUSTRY

**SPECIALISED UNDERGROUND DRILLING BUSINESS** - A golden opportunity to purchase a service related business with an engineering bias. Substantial retained earnings with high assets and on-going growth opportunity. \$1,000,000 + EBIT after management and \$2,000,000 + assets. Price \$4,100,000. Clive Derbyshire 021 946 491. Ref 15825.

### EDUCATION/TRAINING

**CHILDCARE DEVELOPMENT - WHANGAREI** Top location in busy shopping centre of Whangarei. Beautiful big piece of land, plans and resource consent in place for 50 children. Build more commercial and retail offices and shops along with childcare. Price \$750,000. Hari Gangisetty 021 629 993. Ref 15352.

### RETAIL FOOD/HOSPITALITY/SUPERETTES

**PIZZA IN PARADISE** Enjoy the seaside lifestyle and the excellent profits. Very tidy and popular licensed pizzeria serving both local and tourist customers is being offered for sale with an asking price of only \$130,000 incl SAV (+ GST if any). Brett Clarkson 0800 345 670. Ref 16120.

**LET'S GET REAL! OUTSTANDING RESTAURANT/CAFÉ!** Serious buyers with a profit and lifestyle goal should consider this exceptional restaurant/café in a grand location. Presently operating under management past performance has proven what can be achieved by a business focussed owner/operator. Asking \$435,000 incl SAV (+ GST if any). Brett Clarkson 0800 345 670. Ref 16119.

**1ST, 2ND, 3RD, 4TH, 5TH.** Café/restaurant plus bonus income from adjacent food outlet. Firstly, the restaurant/ café, secondly the licensed pizzeria, thirdly, the best location in town (water's edge), fourthly profits and lifestyle, and lastly the satisfaction of owning most people's lifetime dream. Price \$585,000 incl SAV (+ GST if any). Brett Clarkson 0800 345 670. Ref 15950.

**EXCITING, FULLY LICENSED NORTHLAND ESPRESSO CAFÉ** Enjoying a prime location on the main street of a busy shopping/office precinct in Whangarei this popular cafe has a lot to offer! Weekly sales average about \$10,000, reasonable rent. Very attractive, well maintained fit out and décor. Price \$148,000. Greg Mullins 021 943 844. Ref 16022.

### SERVICES/PROFESSIONAL

**SIGNAGE & PRINT** Experience not essential. Excellent earner in rural township. Many regular customers make up the support for the market leader in the district. Only available as the owners are relocating out of the district. Price \$170,000. Brett Clarkson 0800 345 670. Ref 16139.

## AUCKLAND

### ACCOMMODATION/TOURISM

**TOURISM BUSINESS ON TAX-FREE NORFOLK ISLAND** Freehold going concern, six apartment tourist accommodation business set amongst sub-tropical gardens on Norfolk Island. The apartments are fully self contained and have their own private verandas. The business includes six automatic hire cars. Price \$1,300,000. Paul Redman 021 319 770. Ref 13158.

**AUCKLAND 30 BED DEMENTIA UNIT - INVESTOR'S DREAM** Fully secure single level Dementia facility on 1838m<sup>2</sup> (approx) of land. Apartment on top level, 159m<sup>2</sup> (approx). Could be used as additional office space/living quarters for a resident nurse. Certification with the AHB remains to be done. Price \$2,450,000. Percis Wadia 021 608 102. Ref 15514.

**BOTANY PALMS: BUILDING + RENTAL MANAGEMENT RIGHTS** Become a live-in property-manager at the lovely Botany Palms complex, which consists of 153 distinctively styled low maintenance one, two, or three bedroom terrace/townhouse homes, just 250m from the vibrant Botany shopping centre. Each offers indoor/outdoor living with private courtyards and tiled terraces. Frank Habrle 021 242 2753. Ref 16059.

**CHARACTER RESTAURANT AND BAR** Iconic 70 seat, cosy A la carte restaurant and bar in South East Auckland now available. Interior recently upgraded to quality standards with a well equipped kitchen and stunning bar area. Located in a village setting with loads of car parking at the door! Price \$350,000. Robin Harris 021 968 779. Ref 14992.

**ACCOMMODATION GUIDES - WEB BASED** Home based business operating two accommodation guide websites, established over 20 years, current owner works 40 hours per week for an owners cash profit of \$61,000 pa after all expenses. Ideally suit buyer with good communication and listening skills and interest in tourism. Price \$175,000. Graham Hoffmann 0274 936 411. Ref 15805.

### AUTOMOTIVE/TRANSPORT/DISTRIBUTION

**COLLISION REPAIR/CLASSIC REBUILDS** Situated on busy road in an affluent location with own paint bay. Provides working owner with excess of \$60,000 p.a. Price \$130,000 Paul Redman 021 319 770. Ref 11300.

**RESIDENTIAL VILLAGE WITH DEVELOPMENT OPPORTUNITY** This is a unique opportunity to acquire a well-established Auckland based residential park village on 2.67 Hectare (7 acres) with substantial growth and profit opportunities. \$1,400,000 plus gross income stream. Price \$3,000,000. Clive Derbyshire 021 946 491. Ref 12108

**REAL NEAT SMALL AUTOSHOP** The shop services a number of car importers as well as a large number of private clients - keeping this business really busy. There are two hoists and besides the Vendors' private tools all equipment and stock is included in the sale. Asking \$80,000. Basil Badenhorst 022 454 8348. Ref 15617.

**CAR PAINTERS - \$92K RETURN PER YEAR ON \$150K + SAV** A well established business co-located with a cluster of Panel Beaters to ensure a steady supply of work. Open five days only with a large 3500sq ft workshop and a heated paint booth with a \$300K turnover. Price \$150,000 + SAV. Paul Redman 021 319 770. Ref 12537.

**BUS TRANSPORT FIRM - GROWTH OPPORTUNITY** Comes with three buses, company website, 0800 line, professionally designed advertising materials, magnetic business cards and much more. Great client base mostly corporate and government institutions. Vendor reports revenue over \$100k per year with owner and drivers working part time. Price \$150,000. Rickhil Prakash 021 082 13015. Ref 14532.

## AUTOMOTIVE WORKSHOP WITH TWO BEDROOM ACCOMMODATION

Busy automotive repair and servicing business. Excellent high profile central location providing customers with absolute one stop shop automotive solutions. Automotive work covered includes general servicing, tyres, batteries, wheel alignments and general repairs also retail sales of tyres. Price \$85,000. Rickhil Prakash 021 082 13015. Ref 15054.

**AUTO WORKSHOP IN NORTH SHORE** This business was originally established 18 years ago and comes complete with a very comprehensive, high quality plant including three hoists, wheel alignment machine, compressor and wheel balancer etc. All automotive work covered including general servicing, tyres, W.O.F, wheel alignment, general repairs. Price \$255,000. Alan Feng 021 861 358. Ref 15582.

**POPULAR TYRE CENTRE** Established 20+ years in popular North Shore suburb this business presents itself with existing profits and an opportunity to develop income from mechanical repairs. Owner of five years is relocating south and is keen to sell. Only \$180,000 incl SAV (+GST if any). Price \$180k. Brett Clarkson 0800 345 670. Ref 15761.

**AUTO WORKSHOP MUST SELL!** - Since 1994 the owner has built this well-known two hoist workshop into a great little business. Today it offers servicing, WOF registrations, and mag and tyre fitting. Great frontage on busy road. Equipped with necessary items for business. Price \$115,000. Basil Badenhorst 022 4548 348. Ref 15224.

**REAL NEAT SMALL AUTOSHOP** - The shop services a number of car importers and private clients - keeping this business really busy. The Vendor is prepared to work alongside the new owner to ensure that there is a good hand over of the customers. Price \$80,000. Basil Badenhorst 022 4548 348. Ref 15617.

**WE ONLY SELL THE BEST** - This medium sized specialist parts business is a leader in the automotive industry supplying the whole of N.Z. It makes money, has been around for a long time and is a key supplier of choice to many companies and individuals. Price \$1,100,000. Basil Badenhorst 022 4548 348. Ref 16132.

### BEAUTY/HEALTH

**TRENDY PONSONBY BEAUTY SALON - PRICE REDUCED!!!** Love my smile - Love my tan - Love my body Teeth Whitening, tanning and beauty treatments. Located on a prime corner location on a busy and trendy Ponsonby Road, Love My Look has been operating for 3 years. Price \$74,000 Paul Redman 021 319 770 Ref 14209

**ATTRACTIVE BEAUTY SALON GREAT LOCATION** Beautiful set up and nice fit out. Established over 3 ½ years ago and still under the same ownership. Quality salon with a great database of clients and strong customer loyalty. Offering attractive reception and 3 treatment rooms. Well organised and equipped. Price \$99,000. Rickhil Prakash 021 082 13015. Ref 14686.

**SALON - MANAGED \$60K RETURN** Busy North Shore small household name franchised hair salon operating successfully for 15 years. Full time manager, four full time staff. Large retail area with 10 cutting stations and three basins. Price \$229,000 + SAV. Rickhil Prakash 021 082 13015. Ref 16240.

**BARGAIN - BEAUTY AND HAIR SALON** - This salon has been trading for over 30 years and is well known in the area, with about 460 active clients. It is fitted with five chairs, two basins and one private beauty room. Plenty of parking available. Price \$45,000. Basil Badenhorst 022 4548 348. Ref 15979.

**BARGAIN BEAUTY & HAIR SALON** This salon has been trading for over 30 years with about 400 active clients for hair styling and 60 for beauty treatments. The salon is fitted with 5 xchairs, 2 xbasins and 1 x private beauty room. Price

\$45,000. Basil Badenhorst 022 454 8348. Ref 15979.

**WHAT A BEAUTY!** This up-market beauty salon has a good database of clientele. The business has been under the same ownership for nine years. The owner is relocating overseas and has put the business on the market at a price that must sell. Price \$65,000. Basil Badenhorst 022 454 8348. Ref 14542.

**HEALTHCARE PRODUCTS** well located within a busy commercial hub. The shop has a good floor size of over 110m<sup>2</sup> and is very clean and tidy. The average turnover is around \$8,000 per month. The business has room to grow. The rent and overheads are low. Price \$100,000. Hannah Jiang Hardellet 021 876 122. Ref 16168.

**BARGAIN BEAUTY & HAIR SALON** This salon has been trading for over 30 years with about 400 active clients for hair styling and 60 for beauty treatments. The salon is fitted with 5 x chairs, 2 x basins and 1 x private beauty room. Price \$45,000. Basil Badenhorst 022 454 8348. Ref 15979.

**COSMETIC BEAUTY SPA** A large aesthetic, non surgical cosmetic clinic offering effective and relaxing treatments. Cutting edge technology. This fully managed business has an operations manual and website ensuring a consistent client experience. Price \$380,000. Paul Redman 021 319 770. Ref 14786.

**HAIR & BEAUTY SALON - WEST AUCKLAND** Busy location with large premises giving room to potentially grow the sales. Good walk in traffic. Vendor reports sales over \$3,500 per week. Three staff and the owner works part time. Hair salon has 6 x chairs, 2 x basins and 1 x treatment/beauty room. Price \$155,000. Rickhil Prakash 021 082 13015. Ref 15870.

**SALON - MANAGED \$60K RETURN BUSY NORTH SHORE MALL** Household name franchised hair salon. Full time manager with four full time staff. \$60,000 return to non working owner. Large retail area with 10 cutting stations and three basins. Price \$229,000 + SAV. Rickhil Prakash 021 082 10315. Ref 16240.

**BEAUTY THERAPY SALON** This is a promising modern beauty salon that offers clients a full range of treatments. There are three treatment rooms and an office. Ideal for an owner/therapist to capitalise and take business to the next level. Price \$149,000. Fiona Carter 0274 977 707. Ref 14230.

**HAIR SALON** - This has been an established business for over 18 years. This business has a large loyal clientele base with exciting opportunities. It is located in a popular area with strong growth and options to expand. Price \$160,000. Fiona Carter 0274 977 707. Ref 16151.

**HAIR SALON (CBD)** Well located in CBD with high exposure to foot traffic, currently under management, professional layout with four chairs. Vendor reports monthly sales of \$15,000 with high gross profit. Price \$65,000 plus stock. Robert Sohn 021 345 350. Ref 16225.

**BEAUTY SALON** - Established for over 20 years this salon has a proven track record as a popular, profitable business. Located in busy Auckland area the salon has 5 x treatment rooms, one with a shower ideal for body treatments. There is also a spacious kitchen/storage room and welcoming reception. Price \$135,000. Fiona Carter 0274 977 707. Ref 15865.

**BEAUTY CLINIC - FULLY MANAGED** - 50% ROI - Excellent CBD location. Fully managed. Potential for owner/operator to add value here. Currently returning \$80,000 pa for out of station investor/owner. Owner is going overseas and highly motivated to sell this business for below set up cost. Price \$170,000 plus stock \$5,000. Hari Gangisetty 021 629 993. Ref 15351.

**CLIENTS WILL FALL IN LOVE WITH YOU AND THIS SALON** The business boasts of super fantastic fit-outs and excellent arrangement all throughout. This awesome business has seven years trading history and is situated in a very good and central location with a reasonable rent. Price \$49,000.

Efren Pascual 021 782 820. Ref 14267.

**HAIR SALON** Established for over 18 years this is an exciting opportunity for either a working stylist or to run under management. Popular location together with a large, loyal clientele. T/O 2012 \$450,000 with surplus to owner in excess of \$80,000 pa. Price \$160,000 plus stock. Fiona Carter 0274 977 707. Ref 16151

**HAIR AND BEAUTY OPPORTUNITY** Part-Time owner works in Franklin salon 20 - 25 hrs per week. Keen vendor wishes to see all offers. Returns \$75k approx but could be increased with new enthusiastic owner. Top quality Fit out. Price \$125k + Stock. Robin Harris 021 968 779. Ref 13570.

**BEAUTY SALON** Located in a popular, busy shopping area, this spacious salon is a tranquil oasis. Established over 16 years the successful business has a large, loyal data base and huge potential for further growth. T/O \$370,000 pa with surplus to owner in excess of \$80,000. Price \$125,000. Fiona Carter 0274 977 707. Ref 11963.

**OPPORTUNITY BEAUTY SPA - BRING ALL OFFERS** One of Auckland's CBD top beauty spa with all the latest equipment and natural light. Full range of services offered for 5 days a week. Owner involved in other business. Return over \$50K to owner. Price \$125,000 + Stock approx. \$6k. Garth Nell 027 296 1783. Ref 15785.

**HAIRDO'S GALORE - VIBRANT AUCKLAND CITY FRINGE** Hair salon in vibrant upmarket Auckland suburb with low rental and long lease! Owner moving from Auckland so Salon needs new owner to take to the next level with a current database of clients. Price \$45,000. Garth Nell 027 296 1783. Ref 15447.

**HAIR & BEAUTY SALON - BRING ME ALL OFFERS** Top well known salon established over a decade. Owner is assisted by two part-time staff and it brings a net profit around \$100,000. Situated in main shopping strip, enjoys street frontage, has good parking and reasonable rent. Price \$35,000. Garth Nell 027 296 1783. Ref 15443.

**BEAUTY THERAPY SALON** Fabulous opportunity in popular, upmarket shopping centre. T/O in excess of \$189,000 pa with good profits for owner. There is potential for growth and the salon is ideal for an owner/therapist to capitalise on potential and take business to the next level. Price \$153,000. Fiona Carter 0274 977 707. Ref 14230.

**BEAUTY SALON** Owner/operated salon with potential for growth. This business has a good annual T/O in excess of \$94,000 with excellent profits to the owner. Low rent! Ideal for a therapist wanting to have her own business with a view to add value by realising the growth potential. Price \$34,000. Fiona Carter 0274 977 707. Ref 12443.

**BEAUTY SALON** Boutique salon in popular location comprising of two treatment rooms, kitchen and sunny, welcoming reception and excellent retail set-up. Established for 15 years this popular salon has shown strong, consistent growth over the last four years with good returns to owner. Price \$75,000. Fiona Carter 0274 977 707. Ref 13733.

**BEAUTY SALON PART TIME OWNER** Situated close to Auckland's most prestigious streets, this salon is only operating very short hours with a part time beautician. Owner has other commitments and cannot assist in the salon. Extremely well set up with top of the line equipment. Price \$74,140. Garth Nell 027 296 1783. Ref 15395.

**UPMARKET MANAGED BEAUTY SALON VENDOR FINANCE** Upmarket salon in Auckland with all franchise documentation ready. Currently run under management. Returning over \$300k with potential to increase. Asking \$750,000 + Stock approx \$20,000. Garth Nell 027 296 1783. Ref 13876.

**BEAUTY SALON** Established for over 20 years this salon has a proven track record as a popular, profitable business. Located in busy Auckland area. T/O is excess of \$260,00 pa.

Surplus to part time owner in excess of \$85,000 pa. Price \$135,000. Fiona Carter 0274 977 707. Listing 15865

**HAIRDRESSING SALON NORTH SHORE** - Great opportunity to join this national franchise. Well established hairdressing salon in a busy North Shore suburb, this shop is on the street. Industry experience is not necessary. Training and systems in place. Very smart looking salon, great return on investment. Price \$295,000. Nick Stevens 021 641 978. Ref 15115

**PROFITABLE BEAUTY INDUSTRY, IPL CLINIC** - Would suit a person with beauty industry experience who was looking to learn the skills working with profitable IPL equipment. Specialist hair removal and skin treatments. A profitable business in a high profile suburb. Regular clientele, good systems and leased equipment. Price \$99,000. Nick Stevens 021 641 978. Ref 16112.

## BUSINESSES WITH REAL ESTATE/RURAL

**SOUGHT AFTER LOCATION LAND & BUILDINGS FOOD IMPORT** Take advantage of this excellent commercial property, currently five separate tenants, returning \$152,004 p.a. As if the deal could get any better. Included in this offer is a high profile brand name, food import distribution plus retail business. Price \$2,550,000 Salman Baig 021 269 5275 Ref 16125

**MT ROSKILL LAND BANK OPPORTUNITY** Vendor reports rental return of \$152,000 plus GST p.a. Recent and ongoing modernisation of the surrounding area makes this location extremely desirable. A Classic opportunity like this doesn't come very often. Price \$2,000,000. Salman Baig 021 269 5275. Ref 16332

**HORTICULTURE OPPORTUNITY** This well-developed property within the town boundaries of Katikati offers a huge opportunity for a horticulture business by utilising the quality well developed infrastructure of buildings and plant. The 9.33 hectares has resource consent for subdivision which would allow business opportunity to continue with non-utilised land on-sold. Asking \$1,600,000. Richard Ridler. Ref. 15377.

**OPPORTUNITY IN KUMEU** A lifestyle property with 6.40 hectares of land. Building was formerly used for a restaurant and a functions centre for weddings. Current liquor licence and the council food grading. There are many other uses which this property can be used for including; a Bed and Breakfast, Horticulture and establishing a vineyard! Price Negotiable. Bo Wong 021 398 965. Ref 15103.

## CONSTRUCTION INDUSTRY

**LARGE PLUMBING BUSINESS (AUCKLAND-WIDE)** This is a well-established plumbing company with excellent growth strategies in place. With over 6,000 clients, the company operates in the Commercial, Semi Commercial and Domestic markets. Returning approx. EBPTID \$230,000 per annum. \$610,000 Rudy Kokx 021 421 346. Ref 16182

**BUILDING INDUSTRY OPPORTUNITY** Design and project manage the build for this quality Auckland based business. Building skills not needed. Infrastructure of systems, subbies, show home all in place - needs a motivate owner. With the building industry starting to move forward this is a very good time to buy. Asking \$295,000. Richard Ridler. Ref. 15833.

**BUILDING & CONSTRUCTION** Ready for the building boom? This business has a good mix of commercial and residential customers for new and renovation work. Significant WIP, forward orders and quotes plus a solid financial history and accounts substantiate the asking price. The motivated owner wants to pursue other interests. Asking \$620,000. Richard Ridler. Ref. 16167.

## EDUCATION/TRAINING

**KIDS ADVENTURE PLAYGROUND & CAFÉ** Fantastic location in a fast growing area - Hibiscus Coast. Huge area (500m<sup>2</sup>) Operates an after school care, holiday programme

# Businesses for sale - Classifieds

and great night time venue for private hire. Run by the current owner for 5 years and turning over \$170,000 annually. Price \$185,000 Alan Feng 021 861 35.8 Ref 15819.

**NZQA APPROVED** Profitable, well established and easy to run. Located in leased premises in East Tamaki but easily relocatable. The business is eligible for student loans and has good outcomes. All training assets are relatively new and valued at over \$100,000. A great growth opportunity at an excellent price. Asking \$195,000. Richard Ridler. Ref. 14616.

## FRANCHISE

**WEST AUCKLAND FRANCHISE FOR SALE** All home owners need piece of mind and the comfort that the house they are purchasing is safe. Many banks require a builder's report. This is an opportunity to work in that very fast growing industry. Price \$89,000 Phone Rickhil Prakash 021 082 13015 Ref 15272

**CAFE FRANCHISE NORTH** Enjoying a prime location in a busy mall this cafe kiosk operates within a well-known franchise so has all the benefits of a strong brand including the name, systems, training and on going support that a good franchise should offer. Price \$175,000. Henry Han 09 281 2914. Ref 15812.

**DVD FRANCHISE FULLY MANAGED BY STAFF** Well established over 10 years under this current owner, who spends minimum time on this business. This business is consistently making over \$125,000. Very desirable cash flow and easy to manage business in a highly sought after and growing location. Price \$355,000. Hari Gangisetty 021 629 993. Ref 13744.

**100% RETURN ON INVESTMENT THE FIRST YEAR!** - This fantastic Auckland Central Furniture Restoration Franchise specializes in the repair, restoration and renewal of leather, plastics, vinyl, fabric and upholstery. Price \$85,000 including a list of chattels, serviced vehicle and an extensive customer database plus stock approximately \$10,000. Meng Murphy 022 088 9118. Ref 16246.

**BE PART OF THE \$1 BILLION FASTFOOD** Industry - Start your own business by becoming a Pie Shop Franchisee. This business has successfully tapped into a niche of the \$1 billion fast food growing industry with a unique and traditionally popular product with HEALTH in mind. Price \$250,000 plus GST. Meng Murphy 022 088 9118. Ref 14867.

**FRANCHISE CAFE OF FAMOUS BRAND** Located at the corner of main roads in Auckland CBD this daytime franchise cafe has all the advantage a good cafe should have: premium location, good rent, long lease, great food and good franchise support. Average weekly turnover is \$11,000. Price \$349,000. Henry Han 09 281 2914. Ref 15829.

**DVD FRANCHISE - A GOOD ONE!** Good location and good operator. Weekly sales average over \$8,000. Easy cash flow business earning approximately \$90,000 to the owner/operator. Potential to increase profit by saving rent. Asking below set up cost. Price \$ 180,000 plus stock \$10,000. Hari Gangisetty 021 629 993. Ref 15533

**SANDWICH FRANCHISE - CENTRAL AUCKLAND SUBURB** - Long history of trading with reasonable operating costs. Located on a busy main road and is surrounded by the target market of businesses and offices. Wide variety of Salads, Sandwiches, Wraps and Smoothies freshly prepared fresh on Site. Price \$125,000. Anil Vazirani 021 0277 8149. Ref 16093.

**FOOD FRANCHISE FOR SALE-** Own the franchise rights all over NZ. Believe healthy eating is the way to go? The entire system is ready for you to simply take over and start trading from tomorrow. Start earning royalty from the present store and from future stores. Price \$65,000. Efren 021 782 820. Ref 16165.

**NEAR NEW DOMINOS NORTH SHORE** This Dominos is a great business waiting to happen!! It has only been open a

year and is fully managed. No refurbs needed! It has a great location, rent and of course a world famous brand! Price \$450,000. Laurel McCulloch 021 786 813. Ref 16076.

**FRANCHISE CAFE AT AFFORDABLE PRICE!** Located right in the heart of the CBD, this is a fantastic opportunity to own a business under set-up cost. This day-time cafe is currently run under management so is expected do a lot better in the hands of a motivated owner/operator. Price \$180,000 plus stock. Henry Han 021 516 588. Ref 15605.

**GLOBAL SUB SANDWICH** - Part of the World's No 1 Franchise. Fantastic chance to gain entry and join an exclusive network of the world's top sub-sandwich stores. All the hard work has been done establishing the business. Hurry these stores sell quickly. Price \$570,000 plus Stock. Shweta Vazirani 021 236 5840. Ref 16002.

## LEISURE/ENTERTAINMENT/HOME GARDEN

**FUN BUSINESS TO OWN** Chance to have a great time and get paid handsomely while you are at it. Website is in place, all that needs to be done has been done, just needs your decision on how much fun and money you are willing to have. Price \$75,000. Rickhil Prakash 021 082 13015. Ref 14799.

**WANT TO BE PIRATE OR A HERO?** - One of Auckland's largest costume hire businesses. This company is well established and has one of the best central positions in Auckland. Everyone knows this costume hire business. Customers come from far and wide. Price \$250,000. Basil Badenhorst 022 4548 348. Ref 16127.

**NO CASHFLOW PROBLEMS HERE!** Indoor entertainment/leisure business, suitable all ages. Established 13 years, easy to operate. Owner works 33 hours per week approx. Flexible hours. Owners Cash Profit circa \$100,000 pa. after all expenses. Excellent location- North Shore, plant and equipment. Price \$298,000. Graham Hoffmann 0274 936 411. Ref 14034.

**TOP NIGHTCLUB - AUCKLAND** A prime opportunity for an entrepreneur to purchase a well presented and busy nightclub in the heart of the City. Big lounges allow a variety of activities. Currently only open 4 nights a week. Asking \$505,000. Mei Wang. Ref. 15096.

**UP AND COMING NIGHTCLUB NOW AVAILABLE!** Nightclub in downtown Auckland with all the hard work done to lead the nightclub scene now available for a new owner to take over. A dazzling set-up with best quality sound systems and leading lighting systems. Breaking even after only 14 weeks with sales continuing to grow. Price \$164,000. Garth Neil 027 296 1783. Ref 16194

**BAR & CLUB MAKE AN OFFER** Long established night club and bar in Auckland's CBD specialising in R&B and hip hop. Considered the No 1 venue for this music in Auckland. Top of the line chattels and DJ equipment. Turnover approx \$485k - 45% cash 55% Eftpos. Keen vendor. Price \$238,000. Robin Harris 021 968 779. Ref 14247.

**INTERNATIONAL EVENT - PURCHASE MANAGEMENT RIGHTS** Crowds, horses, cowboys and music - does that give you an adrenaline rush. It sure gets the cash registers ringing. Rare opportunity to acquire the management rights to this international event. Hosted in NZ for the last 5+ years to sell out crowds. Price \$750,000 Percis Wadia 021 608 102 Ref 15153

**NIGHT CLUB IN CBD** Great place to unwind after work, dance in the evening or enjoy karaoke with friends. Has 5 VIP booths for hire and also features large bar with big dance floor. Open Friday & Saturday only, turning over approximately \$6k to \$12k. Price \$200,000 + Stock. Alan Feng 021 861 358. Ref 15784.

**AUCKLAND CITY NIGHTCLUB** Well presented nightclub in the heart of Auckland City. Currently only open three nights with total of 18 trading hours. Turnover is currently at \$8,000

per week with a gross profit of 75%. The current owner has another business commitment and wants a quick sale. Price \$150,000. Maggie Chen 021 273 6258. Ref 15956.

## MANUFACTURING/IMPORT/EXPORT/WHOLESALE

**ENGINEERING MANUFACTURER** Producing specialised equipment for the roading industry. Easily relocated. The business has been well promoted at industry conferences both in New Zealand and Australia, gaining ongoing work from both countries together with importing and supplying a range of equipment under an agency agreement. Price \$255,000. Paul Redman 021 319 770.

**IMPORT AND MANUFACTURE \$1.2M PROFITS** - This well established importing, engineering, manufacturing and distribution business specialises in the security and access industry, supplying blue chip customers on a national basis. This represents an excellent opportunity to acquire a market leading business. Price \$4,650,000. Bruce Cattell 021 779 439. Ref 15985.

**NICHE MANUFACTURER IN BOOMING MARKET SECTOR** - This business is a specialist provider of solutions into the booming Residential & Commercial new build construction market. This unique business has the resources to provide a fully integrated range of services from design, consents, equipment, installation and servicing. Price \$2,250,000. Bruce Cattell 021 779 439. Ref 16158.

**DRESSED FOR SUCCESS** - This 30 year old business can be re-located anywhere in Auckland. It can be run from home. This company is well known and has a strong brand presence in the market. Price \$280,000. Basil Badenhorst 022 4548 348. Ref 15946.

**CLIMB ALL THE WAY TO THE TOP** - Start your own stair manufacturing business or add this one to your offering of products. The owner has 30 years of experience and will show you the ropes. All the necessary equipment is in the business. Price \$70,000. Basil Badenhorst 022 4548 348. Ref 15485.

**DO YOU LIKE AMAZING WOOD FURNITURE?** - After 17 years this business is still one of the best in the market. Over the years the owners have built a strong foundation from which the business can grow even further. Customers are from all over NZ. Price \$330,000. Basil Badenhorst 022 4548 348. Ref 16124.

**VEHICLE IMPORTER** Well established vehicle importer making excellent profits under full management. Price \$3,000,000. Duncan Colebrook 0220700956. Ref 15809.

**DO YOU FIT INTO THIS?** This 11-year-old specialist wholesale apparel business has its own niche in the market. The brands are sold across Australasia to long-standing customers. This business has great earning capability, successful trading history and growth potential. Price \$560,000. Basil Badenhorst 022 4548 348. Ref 16189.

**WORK FROM HOME IMPORT/DISTRIBUTION HAIR PRODUCTS** Easily run importing and distributing a range of exclusive hair products with great margins and minimal time required, so far only in the Auckland region. For an owner operator the business is on track to make over \$50k this current financial year. Price \$44,000. Garth Nell 027 296 1783. Ref 15585.

**PROFITABLE DELI-STYLE MEAT MANUFACTURER & RETAILER** Operating out of South Auckland in near new premises this business has potential plus. Already supplying some Major Supermarkets and discussions currently taking place with others. Price \$443,000. Garth Nell 027 296 1783. Ref 15513.

**EXPORT COMPANY FOR SALE** New Zealand based company which has engaged in manufacturing, marketing and exporting detergent products. Its products are on the shelf of large supermarket chain including Walmart and

locally Pak n Save and New World in 21 countries around the world. Price \$1.3 million including stock. Henry Han 021 516 588. Ref 16296.

**MANUFACTURER - EDUCATION/OFFICE EQUIP, \$130K SURPLUS** Well established fully staffed company, manufacturing whiteboards and furniture for early childhood education, also for the health and commercial market. Have gained the sole NZ distribution rights for an Australian manufacturer, electronic whiteboards to ensure a continued market advantage. Price \$225,000. Paul Redman 021 319 770. Ref 15311.

**MANUFACTURER - SHEET METAL** This engineering business was set up five years ago and is equipped with modern technology. They can process most standard metals including steel, stainless steel and aluminium. A sheetmetal fabrication company offering quality, performance and reliability at competitive rates. Price \$400,000 + SAV. Paul Redman 021 319 770. Ref 15752.

**NICHE PLASTIC EXTRUSION MANUFACTURER** Manufactures and supplies to the plastics industry. A well established and staffed plastics business. Have heavily invested in developing and bringing two new products to market, the returns from which are now being realized. Price \$575,000 + SAV. Paul Redman 021 319 770. Ref 15797.

**EBIT \$1.2M; FULLY MANAGED MANUFACTURER** Sales in excess of \$10M p.a. are made from operations in Auckland and Christchurch. 50 staff are employed. Average normalised EBIT is \$1.2M with a higher EBIT anticipated this year. The price for the business is \$6.5M. Stock and WIP \$2.5M, Fixed assets \$1.3M, Intangible assets \$2.7M. Elaine Ford 0274 459 852. Ref 16079.

**MANUFACTURER - LINEN** Located in top weekend getaway destination, well set up by current owner. Has a good website and retail shop with part time staff undertaking the manufacture of high quality Egyptian and Turkish Linen for boutique lodges and the retail gift shop run from the rural property. Price \$129,000. Paul Redman 021 319 770. Ref 16101.

**15 YEARS HISTORY, WELL ESTABLISHED NZ LEATHER** Brand Located in West Auckland, busy, centre commercial location. Products include leather jackets, wool products. Distributed to numerous gift shops in Auckland. Huge potential for expanding customer base, exporting, franchising. Price \$155,000. Tony Zhang 021 035 8827. Ref 16220.

**IMPORT DISTRIBUTION NORTH SHORE** Imports and distributes large range of flooring products both indoor/outdoor. Well established with growing customer base. Excellent supply lines enabling them to sell top quality products at competitive prices. This business operates out of a tidy warehouse with small well trained team of staff. Price \$350,000. Tony Zhang 021 035 8827. Ref 16221.

## RETAIL FOOD/HOSPITALITY/SUPERETTES

**SUPERETTE WITH LOTTO** - Prime location no nearby competition. Great opportunity for a family business. Long lease in place final expiry 2028. Hours 6.30am - 8.30pm, Sunday 7.00am - 8.00pm. Average weekly sales \$15,000-\$16,000 incl GST + \$6,000 lotto. The business has plenty of opportunity to grow. Price \$295,000 + Stock. Peter Redward 0274 920 453. Ref 15642.

**LOW OVERHEAD 5-DAY CBD TAKEAWAY** Healthy food takeaways including salads, wraps, pitas and juices keep the regulars in coming back. It is all about healthy eating and living. The shop is well presented boasting of AAA chattels and fittings that are all laid out professionally. Price \$40,000. Efren Pascual 021 782 820. Ref 15774.

**BYO LICENSED RESTAURANT - DINE IN & TAKEAWAY** Reputed BYO licensed 30 seater Indian restaurant & takeaway in one of the busiest Central Auckland City

Suburbs. Operating the last 22 years in the area and very popular within the community. Fantastic city location. Price \$60,000. Anil Vazirani 021 0277 8149. Ref 16214.

**MOBILE SUSHI; MAKE AN OFFER!** The sushi is prepared in a brand new fitted out (A-graded) kitchen with a five year lease and very affordable weekly rent. Easily run by one person without any staff. The owner reports increasing demand and enquiries from festival organisers and major events organisations. Price \$69,000 o.n.o. Rudy Kokx 021 421 346. Ref 15602.

**FRESH CHOICE FOR YOU!** - Top notch Asian Grocery store in Auckland prime location, close to motorway interchange and surrounded by upmarket clientele. Vendor reports that weekly sales \$28k-30k and the business has plenty more opportunity to grow. Price \$280,000 plus stock of around \$80,000. Meng Murphy 022 088 9118. Ref 15604.

**BUSY CORNER CAFE - ONE YEAR ROI FOR OWNER OPERATOR!** This cafe business is situated on one of the busiest street corners and most prominent location in Auckland CBD, it is right in front of public transport and close to hotels with constant high foot traffic. Price \$67,000. Meng Murphy 022 088 9118. Ref 15884.

**POPULAR TAKEAWAY NORTH SHORE** - Immaculate store with great profits. Well-known local brand with a reputation for the freshest fish on the North Shore daily. Great loyal customer base. Great turnover and profits. Full training and on-going support from current owner. Motivated Vendor. Price \$250,000. Rudy Kokx 021 421 346. Ref 15790.

**FRANCHISED QUICK SERVICE RESTAURANT - WATER FRONT** Reputed Franchised Chicken & Burger restaurant - Dine-in and Takeaways. Prime water front Location, Great margins & limitless potential of growth with little extended hours very rare to get such locations. Anil Vazirani 021 0277 8149 Ref: 16176.

**3 TO 5 DAYS. GOOD PROFITS + LIFESTYLE** - Motivated owners are re-locating overseas. This well established brand stands out at any public event. Owner reports plenty of bookings until the end of this year! The owner is happy to help with initial starting phase. Price \$185,000. Rudy Kokx 021 421 346. Ref 15763.

**SUBURBAN CAFE. CORPORATE AND RESIDENTIAL** - This a great city fringe cafe located in an upmarket residential suburb so there is a huge customer base to enjoy. The cafe is large, modern and airy with a fabulous indoor-outdoor flow. The cafe seats 60+. The owners report sales around \$11,000 per week and an owner operator should expect to earn around \$100,000 surplus here based on reported information. Price \$345,000 plus stock. Nick Giles 021 676 832. Ref 16193.

**FRANCHISE CAFE FIVE DAY OPERATION** - This top brand cafe is located in a major commercial area. There are limited choices for cafes in this area and thousands of office workers! This is large cafe with a good liquor licence in place. This allows great potential for private functions, office meetings, and after works team drinks and nibbles. Price \$450,000. Nick Giles 021 676 832. Ref 16034.

**FRANCHISE CAFE RESTAURANT. AWESOME OPPORTUNITY!** Located in a prime central suburb in a wonderful position, this 400m<sup>2</sup> cafe comes with a million dollar plus fit out! A successful cafe business with sales of \$20k per week and this after just a few months of operation. A smart operator could do much more here. Price \$295,000. Nick Giles 021 676 832. Ref 15929.

**NEW BAKERS DELIGHT OPPORTUNITY!** Be the first in the area - brand new bakery. Breads, pastries, rolls and sweet scrolls baked from fresh ingredients each day. This proven franchise produces results. Full training before operation, including how to bake. Asking \$250,000. Basil Badenhorst 022 454 8348. Ref. 13672.

**CAFE OR RESTAURANT SITE. TOP SUBURB** This is a going concern cafe business that has recently had a complete refresh and looks stunning! It is in a truly fantastic location with great street appeal! Rent is \$48,000 per year plus GST and opex. Price \$185,000 plus stock. Nick Giles 021 676 832. Ref 15628.

**CAFE SITE. CENTRAL SUBURB. AMAZING SET UP** This is an existing cafe in a top suburb with a \$400,000+ fit out. A beautiful place with seating for 70+. All the equipment is of a very high standard and is all just two years old. Price \$265,000 plus stock. Nick Giles 021 676 832. Ref 15587.

**SPECIALTY FOOD MANUFACTURER** Niche branded products, automated plant. Trademarked. Supplies major outlets with further room for growth. Suit owner with admin/marketing expertise HACCP certification, North Shore location. Price \$185,000 Graham Hoffmann 0274 936 411. Ref 15155.

**FRANCHISE CAFE. NO FEES UNTIL TARGET REACHED!** Yes, this is really generous but the Franchisor does not want fees until they are comfortable that you are successful. How good is that?! This cafe cost around \$500,000 to set up and is fully equipped with top quality equipment. Price \$265,000 plus stock. Nick Giles 021 676 832. Ref 15405.

**FRANCHISE CAFE NEW SITE. AMAZING RENT!!** This is a newly set up cafe in a fantastic location in a busy city fringe location that enjoys a captured audience. Along with training and support you will enjoy simply the most amazing rent deal out there. Price \$350,000 plus stock. Nick Giles 021 676 832. Ref 16128.

**RESTAURANT - CENTRAL CITY - VERY AFFORDABLE!** This attractive restaurant is a very exciting opportunity for anyone looking to establish their own style of restaurant, or cafe, in the heart of the city. Fully licenced, well-equipped, spacious and seating for UP TO 60 customers. Price \$138,000 plus stock. Greg Mullins 021 943 844. Ref 16054

**CHINESE RESTAURANT FOR SALE** Just refurbished recently this restaurant is on the busy road at Remuera. It has a sitting area of 200 seats and very large fully equipped kitchen. Weekly turnover is about \$18,000. Henry Han 021 516 588. Ref 16222.

**GREAT STARTER - THAI RESTAURANT** Low cost entry for an enthusiastic new owner. Catering for the Eastern Suburbs. Excellent chef and food. Fine location, reputation, fitout, and parking. Owner wants to get back to their other business, so a quick sale would be ideal. Current Sales \$6,200 per week - \$297,000 last 12 months (inc GST). Price \$89,000. Frank Habrle 021 242 2753. Ref 14870.

**FRANCHISE CAFE. CENTRAL AUCKLAND SUBURB** Located in the heart of a vibrant Central Auckland suburb that enjoys a wonderful cafe culture, this franchised cafe is an incredible opportunity. A quality franchise brand, offering support and training provided, an amazing location, this is an opportunity not to be missed! Price \$228,000 plus stock. Greg Mullins 021 943 844. Ref 16133

**POPULAR FOOD FRANCHISE OPPORTUNITY IN FOOD COURT** - This long established business is located in a busy food court. Fully staffed, easy to run, prime and handy location in a mall with many supporting shops. Price \$175,000 (neg) + SAV. Shweta Vazirani 021 236 5840. Ref 15930.

**NORTH SHORE CAFE. BIG CAPITAL GAIN POTENTIAL!** What an opportunity! This is a spectacular looking cafe with a \$500,000 fit out in a fantastic mall position. The lease is very secure and the rent is actually pretty reasonable for a mall situation. Price \$180,000 plus stock. Nick Giles 021 676 832. Ref 15919.

**FRANCHISE CAFE. NORTH SHORE. HIGH PROFILE SITE.** This is a major cafe brand in an absolutely prime mall location. All refurbishment has been recently completed so no worries there! Current sales are around \$10,000 pw

# Businesses for sale - Classifieds

and there is good profit here to a working owner. Price \$285,000 plus stock. Nick Giles 021 676 832. Ref 15926.

**FRANCHISE CAFE FRANKLIN. TOP BRAND. EASY OPERATION** A solid franchise cafe in Franklin just south of Auckland. A very well-known and respected Franchise brand with a very solid trading history. Turnover is \$11,000-\$12,500 per week. Price \$350,000 plus stock. Nick Giles 021 676 832. Ref 15926.

**FAMILY FRIENDLY CAFE - NORTH SHORE** This still new looking cafe located in an attractive North Shore suburb has been open for just over a year and already has weekly sales of about \$10,000. It is very well designed, has a wonderful indoor/outdoor seating area and is popular with locals. Price \$298,000. Greg Mullins 021 943 844. Ref 15974.

**ESPRESSO CAFE - CENTRAL CITY OPPORTUNITY** Located on a high profile corner in the city this straightforward, long established cafe has proven to be remarkably consistent for several years. The cafe shows sales over \$7,000 per week. It also has inside and outside seating for about 25 customers. Price \$228,000. Greg Mullins 021 943 844. Ref 15972.

**CAFE - CITY FRINGE - OPEN 5 DAYS!** An attractive, well-equipped daytime cafe in an improving area that enjoys a mix of offices, service industries and residential accommodation. Weekly sales are about \$10,000. Cafe is only open Monday to Friday so there is an opportunity to increase sales significantly. Price \$285,000 plus stock. Greg Mullins 021 943 844. Ref 15667.

**NORTH SHORE CAFE. AMAZING LOCATION & STRONG BUSINESS** The owner reports sales of \$28,000+ pw here and strong coffee sales (around 35kg). This is a licenced cafe located in a high foot traffic area and there is a strong lease in place. Whilst it is currently a managed business, an owner operator should expect to earn over \$250,000 surplus at this cafe. Price \$795,000. Nick Giles 021676832. Ref 16071.

**ESPRESSO CAFE - CENTRAL - HEAPS OF CHARACTER!** This long-established espresso styled daytime cafe enjoys a busy location in the main street of a popular central Auckland suburb. It has an amazing atmosphere, features its own courtyard and has a liquor license to 3.00am so has all sorts of possibilities. Price \$190,000. Greg Mullins 021 943 844. Ref 15078.

**FULLY MANAGED WITH LOW OVERHEAD** The efficient cafe operates requiring only two staff. Open only for five days Monday to Friday and only for eight hours 7am to 3pm. The business is strong in coffee sales and takeaway. Couldn't be easier! The busy location is inundated with heavy foot traffic. Asking only \$125,000. Efren Pascual 021 782 820. Ref 15379.

**INDIAN GROCERY STORE - NO NEARBY COMPETITION** Spacious store (Floor Area 250m<sup>2</sup>) with good storage. Weekly turnover ranging from \$17,000 to \$19,000 with good profit margins. Excellent location with plenty of convenient car parks. Rent \$3,100 including GST per month, long secured lease. Price \$260,000. Anil Vazirani 021 0277 8149. Ref 16171.

**EVER POPULAR ICONIC RESTAURANT** Established restaurant in Auckland CBD. Good food, reputation, service - ingredients of longevity in the hospitality business. The current owner has finally decided to move on. Inherit the name that is etched in every astute diner. Excellent location right in the heart of Auckland City. Price of \$281,000. Efren Pascual 021 782 820. Ref 16249.

**CAFE & TAKEAWAYS - EAST AUCKLAND OPPORTUNITY!** This superbly presented, well-equipped licensed cafe and takeaways is located at a popular beach close to Auckland. It looks fantastic, has indoor/outdoor seating and enjoys panoramic sea views. Price \$238,000. Greg Mullins 021 943 844. Ref 15254.

**WELL KNOWN BUTCHERY ON THE NORTH SHORE** - This well-known butchery and delicatessen on Auckland's North

Shore was recently purchased by an investor. The owner now wants to sell. It is an iconic butchery and one that previously dominated the area. Ample parking available. Price \$250,000. Basil Badenhorst 022 4548 348. Ref 15787.

**CAFE FRANCHISE - NEW SOUTH AUCKLAND OPPORTUNITY** This is a rare, very exciting opportunity to own a newly set up, refurbished franchised cafe! Well-recognised coffee brand, very well equipped, spacious and enjoys a high profile corner position on a busy street. Price \$315,000. Greg Mullins 021 943 844. Ref 15561.

**FAMILY RESTAURANT & BAR - EXCELLENT SET UP** Family restaurant & bar in a prime location. Dine in or take-out. Weekly turnover ranging between \$18,000 to \$20,000 with huge profit margins. The vendor manages this business with minimal input. Price \$500,000 (neg) + SAV. Shweta Vazirani 021 236 5840. Ref 15859.

**DAIRY & LOTTO SHOP - SUPERB LOCATION** A well setup and established business in one of the best Auckland locations. This business has been running very successfully since last seventeen years. Price - \$385,000 + SAV. Shweta Vazirani 021 236 5840. Ref 15573.

**CAFE - CITY FRINGE** A beautiful cafe located in one of the busiest and well-sought locations in Auckland. Uniquely-designed cafe covered with Egyptian blend. Current Weekly sales are around \$5,000 with limitless potential of growth. Price \$68,000 plus SAV. Shweta Vazirani 021 236 5840. Ref 15991.

**CAFE FRANCHISE - ANY OFFER!** Very motivated vendor wants it sold due to family circumstances. The set-up cost is over \$300,000. It was on the market for \$100,000 but now any offer will be considered. All cafe bargain hunter need to see this beauty before make decision. Price POA. Susan Han 027 566 8938. 15894.

**UPMARKET DELI. GROCERIES AND WINE** If you have the passion for food, the sales are already \$36,000 per week at gross profits at 40% plus then this is the business for you. Situated in a busy shopping area which provides great foot traffic! Price \$85,000. Bo Wong 021 398 965. Ref 15236.

**FRANCHISE CAFE IN THE HEART OF AUCKLAND CBD** Very easy simple day-time business module with on-going franchise support. Spacious premises with reasonable rent at top location in Auckland CBD surrounded by lots of offices and also by-pass tourists. Ideal for someone looking for a cafe with potential in the exciting Auckland CBD. Price \$355,000. Henry Han 021 516 588. Ref 16228.

**FRUIT AND VEGE SHOP MONOPOLY LOCATION** Premium location at very affluent and busy North Shore suburb. The shop is very-well-presented and there are plenty of off street parking. The sales are over \$40,000 per week. The store has a good staff infrastructure therefore easily managed. Price \$499,000 plus stock. Call Henry Han 021 516 588. Ref 15649

**LUNCHBAR SOUTH AUCKLAND INDUSTRIAL AREA** This lunchbar has spacious kitchen and front shop with rent at only \$20,000 per year. The business is open five and half days. The turnover is \$5,000 per week. The vendor wants to move on and is keen to negotiate. Price \$125,000 plus stock. Henry Han 021 516 588. Ref 16295.

**NORTH SHORE CAFE** This business is located in well-known busy shopping mall. Vendor reports weekly sales of \$9,500 with high gross profit (70%). High quality cabinet food / well presented with a quality fit-out. This cafe just recently upgraded/renovated. Price \$188,000 plus stock. Robert Sohn 021 345 350. Ref 16117.

**LIQUOR STORE WITH HEAPS OF POTENTIAL** The store is situated in an industrial area on the North Shore. Sales are averaging \$12,000 a week at the moment and are steadily increasing. A new owner operator with marketing/sales skills can greatly increase the sales by selling direct to the surrounding business market. Price \$140,000. Bo Wong

021 398 965. Ref 15203.

**CAFE POINT CHEVALIER** This is a great opportunity as the cafe is well-known to locals for long time. All the equipment even liquor license are in place and you just need to walk in and open it. Located on main road the place is visible to high volume of traffic each day. Henry Han 021 516 588. Price \$80,000. Ref 16297

**SUPERETTE - GOOD PROFIT & EASY TO OPERATE** Heavy foot traffic location in a busy shopping area in CBD. Current owner has run this business for nine years. Very simple to operate. Suitable for a working couple or beginner. Good lease & reasonable rent. Vendor reports weekly sales of \$10,000-\$11,000 with high gross profit (30%). Price \$129,000 plus stock. Robert Sohn 021 345 350. Ref 16043.

**SUSHI (HOTFOOD) - EAST AUCKLAND** Located in busy block of shops within the Howick area. Fully licensed / plenty of car parks. Good rent \$2,317 plus GST per month. Vendor reports weekly sales of \$4,000-\$5,000. Price \$105,000 plus stock. Robert Sohn 021 345 350. Ref 16109.

**LICENSED WOODFIRED PIZZA & PASTA - YUM!** Licensed and BYO restaurant/takeaway is situated in thriving central Auckland suburb. Modern premises, long lease. Exceptional plant and equipment (only two years old) and one of Auckland's largest wood fired pizza ovens. Price \$200,000 (below set up cost). Graham Hoffmann 0274 936 411. Ref 15888.

**BAKERY CAFE CHOCOLATIERRES PATTISSERIES** An ideal cafe bakery with an exclusive range of Pastries and chocolates. Superb range of products which are sold at markets, wholesale childrens parties and corporate Functions. Working owner states sales over \$11,500 per week. Price \$389,000. Robin Harris 021 968 779. Ref 14536.

**LIQUOR SHOP WITH GREAT FITOUT** Liquor shop with sales averaging \$19,000 per week in a good South Auckland shopping centre is for sale. The shop has just been refurbished to a high standard. The alcohol sales mix is very good including high margin wines. Price \$250,000. Bo Wong 021 398 965. Ref 15258.

**SUPERETTE** This business is located at a corner site on the busy main road within busy block of shops with high foot traffic. Weekly sales \$11,000 with good profit margins. Short opening hours, only 7.00am to 7.30pm. Rent only \$428 per week including GST. Asking \$158,000. Mei Wang 027 436 7848. Ref 16257.

**NEIGHBOURHOOD LIQUOR STORE** Liquor shop with weekly sales averaging \$6,000! The store is situated in a nice suburban area, and has plenty of potential to increase its turnover. Price \$85,000 plus stock. Bo Wong 021 398 965. Ref 16075

**BRAND NEW WOOD FIRE MEDITERRANEAN RESTAURANT & BAR** 45 seater on waterfront at Tamaki Drive. Top class chattels, fully equipped kitchen with wood fired oven, chiller well stocked bar with excellent in house wine served from an attractive barrel dispenser, a well-balanced menu and experienced staff. Vendor reports weekly turnover between \$14k and \$20k. Price \$265,000. Neville Choksi 021 059 9519. Ref 15504.

**CAFE PONSONBY FOR SALE** This Ponsonby beauty has lot of characters: Full kitchen with very unique set-up, Reasonable rent with very long lease, A strong customer base, Indoor/outdoor seating and more. It enjoys a busy location in an area that is famous for its great cafes and restaurants. Price \$180,000 including stock. Susan Han 09 281 2929. Ref 15961

**LIQUOR SHOP WITH POTENTIAL** South Auckland liquor shop. Owner is returning to his home country. Sales are averaging \$13,500 per week with a reasonable rent. Sales can be easily increased if opened on Sunday and increasing the hours of opening on the other days. Asking \$185,000. Bo Gee Wong 021 398 965. Ref 16085.

**BUTCHERY - GOOD CORNER LOCATION** Located in busy main road in central suburb, Open six days with a low rent \$2,100 including GST per month. Very good chattels including chiller room, machine for cutting, slicing and mincing. Huge potential for growth. Price \$65,000 plus stock. Robert Sohn 021 345 350. Ref 16254.

**DOWNTOWN CAFE!** Fantastic setup, open six days with great foot traffic. Opportunity to increase the turnover by increasing opening hour, currently only open from 7-12 each day. Very reasonable rent and great lease runs to 2021 includes 1 x car park in the rent. Price \$50,000. Roger Cook 027 432 2325. Ref 15822.

**LUNCHBAR IN THE WEST! CHEAP RENT!** Lunchbar with good equipment and located in busy industrial area. Very reasonable rent and a good lease. It would suit anyone who is looking to get into business and still have time to spend with the family. There is even accommodation upstairs. Turnover \$4,500 to \$5,000 per week. Price \$98,000. Roger Cook 027 432 2325. Ref 15966.

**CAFE IMMACULATE SET-UP!** This is a great beginner's cafe with potential to increase sales. It is situated in an Auckland central trendy suburb which is very popular for cafe businesses. The business is visible at the corner of busy roads and surrounded by other supporting businesses. Price \$89,000. Henry Han 021 516 588. Ref 16317

**ICE CREAM SHOP IN A POPULAR SHOPPING MALL** Located in one of the busiest shopping malls it has great potential to grow for a motivated operator. This business must be sold. The business was bought for over \$300,000. Price \$95,000 plus stock. Susan Han 09 281 2929. Ref 15962

**CAFE FOODCOURT AUCKLAND CBD** Located in a busy food court of Auckland CBD this cafe's weekly turnover is around \$10,000. It is suitable for working couple. Motivated vendor wants offers. This is a business opportunity for people who have limited fund and want to grow the business to its full potential. Price \$52,000. Susan Han 027 566 8938. Ref 15960

**CAFE - SIMPLE OPERATION** This business is located right in front of supermarket with large daily foot traffic. It is an easy operation with only cabinet food and coffee. Weekly sale is \$8,500 to \$9,000. Potential for motived new owner. Price \$190,000. Susan Han 281 2929. Ref 15959

**CHICKEN & CHIPS BUSINESS-EASY TO RUN!** Sth Auckland main road location with plenty of car parks, The business is well established with immaculate fit out. With its franchise system the business is very easy to operate. The overhead and rent is very low and weekly taking is \$6,500. Priced \$176,000 plus SAV. Susan Han 021 516 588. Ref 13718.

**CAFE OPPORTUNITY** Long-time established cafe on main road of central suburb. Very convenient customer parking. Very reasonable rent and secured lease. This business could be a gold mine for people who are experienced in running a cafe business. Owner is very motivated to sell. Price \$120,000 plus stock. Susan Han 027 566 8938. Ref 14572.

**CAFE \$11,500/WEEK, PRICED TO SELL!** Wonderful simple operation, good size cafe on the outside of a busy up market suburb shopping Mall, reasonable rent considering the amount of foot traffic. Turnover is \$11,500/week with good GP and still not reach its full potential yet. Price \$235,000. Roger Cook 027 432 2325. Ref 14118.

**EXPRESSO CAFE IN POPULAR EASTERN SUBURB!** This attractive, beautiful and well setup cafe located in a busy business block in a popular eastern suburb. Currently taking \$5,500-\$6,000/week with good GP and still growing. Lots of space, lots of parking, and bags more potential for the right Purchaser. Price \$108,000. Roger Cook 027 432 2325. Ref 15317.

**QUALITY 7 DAYS CAFE!!** This cafe has quality customers in a great location. Turnover is \$11k-\$14k per week. Lovely set up, indoor and outdoor flow, set within other quality

food outlets. These cafes don't come along very often, so call today! Some experience would be an advantage here. Price \$310,000. Roger Cook 027 432 2325. Ref 14627.

**INDUSTRIAL FIVE DAYS CAFE! WHAT A BARGAIN!** If you are looking for a start in cafe business or are an experienced cafe operator, this cafe has everything you are looking for. Large indoor area with great out door flow. Lots of parking and lots of potential at a great price. Current turnover is \$3,500/week. Price \$122,500. Roger Cook 027 432 2325. Ref 14556.

**TOP CAFE LOCATION = \$140,000 PA!** Well known Franchise, even better known cafe. Located in one of the busiest malls in Auckland, lots of customer's right at your door, all you have to do is looking after them! Turnover \$17,000/week, which is what you would expect in this premier location. Price \$350,000 + SAV. Roger Cook 027 432 2325. Ref 14333.

**OWN THE HOTTEST CHICK IN MISSION BAY NANDOS** Exclusive rights for Nando's Franchise for Mission Bay Kohimarama and Orakei. Two potentially viable prime water front sites available NOW. Popular upmarket food franchise, excellent systems and support from franchisor. Approximate investment for one outlet between \$500-700K. Price \$81,000. Neville Choksi 021 059 9519. Ref 14879.

**COLOMBUS CAFÉ ALBANY MALL** Become part of this success story. Price includes full training, store fitout, stock and equipment. Great return on investment. Highly profitable, showing excellent growth for the past twelve months. If you have a passion for coffee and hospitality, this business is for you. Price \$495,000. Nick Stevens 021 641 978. Ref 15051

**SUPERETTE WITH ACCOMODATION** A very rare to find superette with accomodation and ample car parks. There is no nearby competition. Weekly turnover between \$12,000 to \$14,000. Rent is only \$370 including GST and all outgoings per week. Price \$155,000 + SAV. Shweta Vazirani 021 236 5840. Ref 15492.

**BUSY LIQUOR STORE** Branded liquor store on a busy main road with good parking outside! Large store at 200m<sup>2</sup>, with lots of storage. Rent is reasonable and the sales average \$16,000 per week. Product mix includes a good quantity of wine. Price \$250,000 plus stock. Bo Wong 021 398 965. Ref 15771.

**CONVENIENCE STORE CBD** Well presented Auckland CBD convenience store. Weekly sales \$16,000 with high gross profit 38%. Reasonable rent. It is comfortably operated by one owner and one part-timer. The vendor is very motivated to sell. Price \$258,000 plus SAV. Maggie Chen 021 273 6258. Ref 14216.

**MAKE A \$1,000 A MONTH FOR ONE DAY'S WORK A MONTH** Time to take some of your lazy cash and put it to work, working approx 8 hours a month to return in excess of \$1,000 per month to the working owner. Price \$45,000 Terry Newson 027 459 5718. Rickhil Prakash 021 082 13015. Ref 14242.

**ORGANIC CONVENIENCE STORE ON NORTH SHORE** On main street of a popular North Shore suburb, surrounded by dozens of shops attracting high foot traffic. Sells a wide range of convenience products. Vendor reports monthly sales of \$18,000 with growth potential. Weekly rent of \$1,057 + GST + outgoings. Price \$80,000. Rickhil Prakash 021 082 13015. Ref 14484.

**DAY CAFE - NORTH SHORE** Well set-up cafe in a popular location, with seating for more than 30. T/O is \$8,000 per week with high coffee sales. Open daytime only. Low rent at only \$420 incl GST per week. High Profile. Vendor wants to move on. Price \$195,000 Maggie Chen 021 273 6258 Ref 14304

**DAIRY SHOP: GREAT NORTH SHORE LOCATION + CHEAP RENT** Gross sales of \$3,000 per week. Low rent and outgoings. Potential to grow by introducing low cost items for quick and profitable sales and by rethinking opening

hours. Can be managed by one person. Price \$50,000 Rickhil Prakash 021 082 13015. Ref 14829.

**URGENT SALE-KOREAN RESTAURANT ON NORTH SHORE** Well set-up Korean restaurant in busy area of North Shore. Vendor opened this business a few months ago. Current T/O is \$6,000 per week. Newly renovated with seating for 50 people. Huge potential to grow. Motivated Vendor! Price \$152,000. Alan Feng 021 861 358. Ref 15019.

**KEBAB AND TAKEAWAY - NORTH SHORE** Clean and tidy shop in a very good location. Easy to operate, good business with a two year history. It has an attractive set up with fantastic equipment. Famous for its kebabs, it serves other takeaway food. Asking price \$99,000 or near offer. Rickhil Prakash 021 082 13015. Ref 15133.

**BAKERY - NORTH SHORE** Located on the main road within a busy block of shops. Can be managed by one person. Store has beautiful presentation. Rent of \$1,437 incl GST monthly. Current owner has been running this business for 10 years. Price \$59,000 + stock. Rickhil Prakash 021 082 13015. Ref 15273.

**FIVE DAYS LUNCHBAR IN EAST FOR SALE!** This is one of the cleanest LunchBars anywhere, great equipment, and good set up. The turnover has been increasing steady over the last 10 months, now doing \$4,000-\$4,500/week. Drive through location and good parking, lots of industry in the area. Priced \$60,000 + SAV. Roger Cook 027 432 2325. Ref 16134.

**FAMILY DINING - TURNOVER \$7,500 PER WEEK AND GROWING** Great location with river views. Superb ambiance for family dining - fantastic rent of \$432/week + GST + Opex and a very good lease with a great fit-out which seats 40 and can do functions up to 60. Price \$95,000. Rickhil Prakash 021 082 13015 Ref 15276.

**DAIRY SHOP - CBD** Well presented Auckland CBD Dairy. Weekly sales \$10,000 with high gross profit. Reasonable rent. It is comfortably operated by one owner and one part-timer. The vendor is very motivated to sell. Price \$105,000 plus SAV. Maggie Chen 021 273 6258. Ref 15301.

**GREAT OPPORTUNITY - CITY SUPERETTE** Well presented superette in central Auckland with 3-bedroom accommodation. Good location T/O is \$7,500 per week. Easily run by one owner. Keen Vendor. Asking \$58,000 plus stock. Alan Feng 021 861 358. Ref 15445.

**MUFFIN BREAK FOR ONLY \$139K - HIBISCUS COAST** This well known, high profile franchise cafe is in a shopping mall. Current turnover is averaging \$9,000 (incl GST) per week. Daytime only. High coffee sales, easy food preparation and simple operation. Healthy profits. Price \$139,000 plus SAV. Price \$139,000 Alan Feng 021 861 358. Ref 15760.

**INDIAN GROCERY RETAIL BUSINESS** Great location. Ample parking. Very popular among the Indian and Sri Lankan community. Loyal customer base. Vendor reports average sales are \$12,500 to \$14,000 per week with 25% to 30% gross profit indicated. Rent is \$27,000 inclusive of GST per annum Asking price is \$225,000. Rickhil Prakash 021 082 13015. Ref 15769.

**GROCERY BUSINESS FOR SALE - AUCKLAND** Vendor reports weekly turnover is around \$5,000 to \$7,000. The rent is only \$450 per week plus GST. Business operates 9:00a.m to 9:00p.m every day. Currently has two employees and the owner works part-time. Price \$140,000 Rickhil Prakash 021 082 13015 Ref 15871.

**LICENCED PARNELL CAFÉ YOU CHOOSE!** A daytime cafe or cafe/wine bar operating into the evening. The current operators have created a warm welcoming environment which you can expand on. The owners have instructed us that they have to move on due to circumstances beyond their control. Price \$99,000 + SAV. Terry Newson 027 459 5718.

**REOWNED BAKERY IN AUCKLAND** This is a well-known business is located in very busy residential/commercial

# Businesses for sale - Classifieds

area with good parking. The shop looks new and smart. Current owners only work part-time. Good lease/contract in place which provide flexibility for the operation. Asking \$756,000. Hannah Jiang Hardellet 021 876 122. Ref 16289.

**COFFEE ROASTERY/RETAIL** Located in Auckland roasting 300kg - 350kgs of beans per week, this wholesale/retail business has very low overheads. Suitable for either an add-on to an existing business or for a first time business operator. Full training given. The owner currently works short hours. Asking \$462,000. Hannah Jiang Hardellet 021 876 122. Ref 16094.

**ESPRESSO CAFÉ - CITY FRINGE** One of the top business/commercial hubs in central Auckland close to the City. Smartly presented, this shop is roomy with reasonable rent. Loyal local clientele. Average turnover is \$7,000 per week. Owner's illness forces sale. Asking \$163,000. Hannah Jiang Hardellet 021 876 122. Ref 16086.

**MODERN CAFÉ - ALBANY** This is upmarket cafe in a beautiful corporate/industrial area. Reasonable rent and seating for 60+ with liquor license is in place. Weekly turnover is \$6,000. Motivated vendor. Asking \$185,000. Hannah Jiang Hardellet 021 876 122. Ref 16021.

**TAKEAWAY PIZZA - CENTRAL AUCKLAND** This is an exciting opportunity. A new set up including all new plant and equipment. You will be trained with the success-proved business model and get the support when you want. The rent is relatively low in this desirable shopping hub. Asking \$265,000. Hannah Jiang Hardellet 021 876 122. Ref 15975.

**SUPERMARKET - AUCKLAND CITY** Licensed. Very smart 500m<sup>2</sup> shop floor in the centralised location. Long lease and rent relatively low. This is a rare opportunity for any experienced operators. For sale due to family. Turnover is around \$35,000 per week. Asking \$700,000. Hannah Jiang Hardellet 021 876 122. Ref 15889.

**LICENSED RESTAURANT - NORTH SHORE** Licensed for over 50. Bar, kitchen and storage areas. There is plenty of parking too. The quality plant and equipment will last. The front of the shop and road exposure is impressive too. The rent is reasonable for this place. Asking \$204,000. Hannah Jiang Hardellet 021 876 122. Ref 15828.

**CAKE RETAIL, WHOLESALE, MANUFACTURE** A unique range of quality products manufactured on and retailed from the premises is the basis for this business. Considerable intellectual property including registered trademark, systems, recipes and plenty more. Presently nets \$120,000 to an owner operator with huge scope for growth. Asking \$325,000. Richard Ridler 021 904 672. Ref 16284.

**RESTAURANT OPPORTUNITY** This quality set up Chinese restaurant in Manukau City. Nearly new excellent plants. The owner reports turnover is \$8,000 - \$10,000 per week. Options are here. You can carry on the style they are doing now, or you can change to any other cuisine. Asking \$155,000. Mei Wang 0274 367 848. Ref 14665.

**SUCCESSFUL & PROFITABLE RESTAURANT** This is a well-known and well respected Chinese restaurant in a central Auckland suburb, current owner for 10 years. It has very good reputation in the community. Busy main road! Top quality setup with seating for 150. The owner reports turnover is over \$22,000 per week. Asking \$290,000. Mei Wang 0274 367 848. Ref 14666.

**BUSY KEBAB SHOP** This shop is located in the desirable Auckland CBD with lots of foot traffic and huge potential to grow. The Vendor reports that weekly Turnover \$14,000 with high gross profits. Currently run by staff, net Surplus for vendor \$3,500 pw. Asking \$354,000. Mei Wang 0274 367 848. Ref 14679.

**COUNTRY FRIED CHICKEN & CHIPS** This business located in Auckland CBD. The shop is well established with

immaculate fit out. Easy operation with very good GP. Rent is very reasonable with a long and secure lease in place. Weekly taking is \$8,000. Current owner has other business commitment. Priced to sell. Asking \$165,000. Mei Wang 0274 367 848. Ref 14707.

**NZ NATURAL - POPULAR MALL** Leading franchise with stores in all the leading malls in New Zealand and other countries throughout the world. The stores are easily operated. Be part of this franchise with full training before you take over the business. Asking \$328,000. Mei Wang 0274 367 848. Ref 14757.

**CAFÉ - CENTRAL AUCKLAND** Located on a busy road this café has quality plant. The current turnover is around \$5,000 pw. The business has wonderful potential and the turnover still growing. Asking \$143,000. Mei Wang 0274 367 848. Ref 15779.

**CAFÉ - CENTRAL** Beautiful cafe set-up in Auckland on a busy road. Quality plant with indoor and outdoor seating. The current turnover is around \$6,000 pw with very reasonable rent. The vendor going overseas and must sell. Price \$154,000. Mei Wang 0274 367 848. Ref 15925.

**SUPERMARKET ON THE SHORE** A golden opportunity. We are proud to introduce this business to the market. Premier location with ample parking, the turnover is \$110,000 pw. Top quality plant, in excellent condition. The owner going overseas, hence they need to sell this great business. Price \$1,780,000. Mei Wang 0274 367 848. Ref 16025.

**THE FRANCHISE CHOCOLATE SHOP - CBD** Well set-up franchise chocolate shop in the CBD. Weekly sales \$10,000 with high gross profit 60%. Full training and support. Operated by one owner and one part-timer. Motivated vendor keen to sell! Present your offers now! Price \$250,000. Alan Feng 021 861 358 and Maggie Chen 021 273 6258. Ref 16255.

**FULLY MANAGED PIZZA TAKEAWAY** Located in the heart of Takapuna commercial centre, with car parks available. Opens till late night. Beautifully set up Brazilian style decoration. Brand new equipment plus owner training available. Has fixed take away customers due to its convenient location. Price \$80,000. Tony Zhang 021 035 8827. Ref 16346.

## RETAIL GENERAL

**IMPORTER RETAILER \$100K+ SURPLUS** High fashion trendy boutique. Premium location. Owner buys directly from the manufacturer. Exclusive French and Chinese brands to meet the fashion of both the young kiwi market and growing inner city Asian population. Vendor reports return to single working owner \$100K+. Price \$95,000 + SAV. Maggie Chen 021 273 6258. Ref 15053.

**SPORTS CENTRE - CENTRAL AUCKLAND** Well established, easy to run and profitable. Working owner doing very flexible hours nets \$120,000. This is a rare opportunity to acquire an excellent facility with repeat and casual clients. There are areas of future growth if required. Asking \$235,000. Richard Ridler 021 904 672. Ref 16205.

**TWO AREAS NEED NEW PARA OWNERS** - We need a new owner for South East Auckland and West Auckland. Para Rubber are experts in the specialised field of selling all manner of rubber and foam products. Para Rubber is one of the most iconic brands in NZ. Price \$250,000. Laurel McCulloch 021 786 813. Ref 11608

**BABY AND CHILD BOUTIQUE** Unique retail shop specialising in upmarket baby and children's clothing, together with international brands and its own label. The shop is well supported by a full website together with enthusiastic and knowledgeable staff. Price \$120,000. Paul Redman 021 319 770. Ref 15673

**HIGH STREET LOCATION AVAILABLE NOW!** Rent of \$76,000 plus GST pa. Currently occupied, tenant is moving on, all fittings and stock come with the lease (if required)

Ready for the new owner to walk in and take over as a going concern if required. Price \$18,000. Rickhil Prakash 021 082 13015. Ref 15994.

**PRINT YOUR MONEY IN AUCKLAND'S TOP STREET!** Film and digital services, retail sales, professional printing, DVD writing, scanning, copy slides, reprints all under one roof. Currently six days operation with opportunity to extend hours. Current owner reports average turnover around \$8,000 per month. Price \$79,000 plus stock of \$4,000. Meng Murphy 022 088 9118. Ref 15592.

**CALLING ALL RETIREES** Are you frustrated with low returns on your money? Invest one day a month and make yourself an extra \$1,000 per month. Look under the mattress and put some of that lazy cash to work. Price \$45,000. Terry Newton 027 459 5718. Ref 16195.

**LITTLE MONEY MAKER PRICED TO SELL** Well established profitable business. Would suit a couple or an owner operator. Enjoys low overheads, has excellent cash flow, is neat and tidy and is easy to run. Surplus to owners \$140,000. Price \$120,000. Lynn Norman 021 082 68420. Ref 16275.

**PROFITABLE SERVICE/RETAIL STORE** Photography, printing and retail. A simple business based on Auckland's North Shore. Six days per week, less than eight hours per day, would suit an individual or a couple to operate. Rent and outgoings are reasonable. Top location could mean opportunities for the right buyer. Asking \$125,000. Hannah Jiang Hardellet 021 876 122. Ref 16179.

**KIWI BANK / NZ POST / STATIONERY** Long established business in a highly sought after Auckland area. Short hours and regular client base. Great selection of magazines and stationery. Niche area not much competition. Accounts show last year's cash surplus profit in excess of \$173,000. Price \$455,000 + SAV. Pra Jain 027 279 4652. Ref 15164

**ST HELIERS ICONIC BOOK STORE** Known for its extensive collection of New Zealand non-fiction, history, biography, cooking/ gardening/ decor range together with its large children's and young adult books. They have regular business with a few top private schools and colleges, a new owner can expand this market segment. Price \$110,000. Neville Choksi 021 059 9519. Ref 15496.

**STATIONERY - MAJOR FRANCHISE ON NORTHSHERE** Well established, sought after suburban location. This major national franchise brand has excellent systems and marketing in place. There are some exciting new initiatives to come that may make this business very attractive. Selling below set up cost \$290,000 plus Stock of \$150,000. Hari Gangisetty 021 629 993. Ref 14455.

**FULLY MANAGED HIGH-END FASHION \$50K SURPLUS!** - Currently fully managed with the owner only spends about 2-3 hours once a week visiting the store to do some stock take and collecting cash. Vendor reports turnover of \$3,000 to \$4,000 a week with 70% GP. Price \$118,000 plus stock. Meng Murphy 022 088 9118. Ref 15923.

**URGENT MUST SELL** Well established, good site and lease. Fully staffed. This business needs an owner operator. All offers will be considered. Owner recently deceased. Asking \$115,000. Richard Ridler 021 904 672. Ref 15690.

**FRAME YOUR FUTURE** Established picture and art framing business in prominent Newmarket location. Leased premises with parking for customers. Impressive website and potential to grow business further for an active owner. Sales \$257k per annum with owners cash surplus of \$76,000 pa. Price \$98,500. Graham Hoffmann 0274 936 411. Ref 16095.

**FIRST BUSINESS? LOVE CHILDREN?** Exciting centrally-located destination-shop and specialty-retailer awaits a lively new owner operator. Excellent client database with repeat sales. Current owners spend little time in the business, hence the business would expect to benefit with a new full time owner-operator. Turnover \$274,000. Price

\$46,000 + Stock. Frank Habrle 021 242 2753. Ref 14804.

**TWO DOLLAR SHOP PLUS** Two Dollar Shop in a busy South Auckland Mall. Sales are reported to be \$4,000 to \$5,000 per week. Rent is reasonable and the hours can be extended by a new owner. Price \$95,000. Bo Wong 021 398 965. Ref 16074.

**BRIDAL BOUTIQUE SUPREME** Based in Auckland, this business has been set-up in a fabulous setting providing wedding outfits NZ wide. Purpose designed store recently opened in a prime location offering exclusive gowns for the bride and the mother of the bride. Price \$199,000. Garth Nell 027 296 1783. Ref 15552.

**CARTRIDGE WORLD SOUTH AUCKLAND** Are you looking for a business outside the hospitality industry? The Cartridge World franchise is recognised as a leader in the field of refilling cartridges. There is huge growth potential for a hands-on operator. Call Nick now for more information through a confidentiality process. Price \$255,000. Nick Stevens 021 641 978. Ref 16040.

**VIDEO STORES AUCKLAND** An opportunity to join either of two leading NZ brands in the video industry. These businesses offer extremely high returns on the asking price. Both located in prominent positions in Auckland suburbs. Large stock holding with a selection of titles, games and DVD's. \$120,000 and \$150,000. Nick Stevens 021 641 978. Ref 15441 & 15911.

**PHOTO LAB AUCKLAND** This is a photo processing store which is located in a busy suburban mall. It has a steady income, large customer base and excellent store fitout. Customer kiosks available and a range of retail photography products, from cameras to electronic frames. Not a franchised business. Price \$190,000. Nick Stevens 021 641 978. Ref 15914

**TOPSHELF RETAIL - AUCKLAND CBD** Boutique store with upmarket clientele in the heart of the Auckland CBD. A unique fit out, street appeal and with further growth opportunities in different markets. Excellent online and Media presence and very little competition. Offers over \$230,000 + stock. Rudy Kokx 021 421 346. Ref 15986.

**KIWI BANK & POST SHOP** A very well set up and established Kiwi Bank and NZ Post Shop. Currently operating six days a week, the business allows good levels of flexibility as owner operators. Price \$280,000. Shweta Vazirani 021 236 5840. Ref 15594.

**INDIAN GROCERY - FIRST TIME ON THE MARKET!** Weekly sales over \$20,000 and high gross profit. Excellent lease and attractive rent only \$25,000 pa. Loyal clients, insignificant competition and opportunity to GROW. Owner/operators anticipated income over \$150,000. Price \$239,000 plus Stock. Hari Gangisetty 021 629 993. Ref 13156.

**NICHE BUSINESS FOR OWNER PASSIONATE ABOUT BOOKS** This book store has been in the same location for over 36 years and customers are into their third generation of buying! The shop is stocked full of wonderful books for all ages, toys to delight the children and gifts for all occasions! Price \$130,000. Laurel McCulloch 021 786 813. Ref 15943.

**OWNER NEEDS TO SELL THIS** - This new unique women's clothing boutique would make an ideal business for a local person with a passion for fashion. Located in the newly refurbished building just Twirl carries a good variety of both NZ and Australian designer labels. \$140,000. Laurel McCulloch 021 786 813. Ref: 15534

**EZY AND PROFITABLE BUSINESS** This Video Ezy store that has the potential to get your investment back within 14 months. There is no competition nearby. The vendor's accounts show \$80k profit to a working owner. Tidy shop in a prime location that is lined up with international fast food outlets. Price \$95,000. Efren Pascual 021 782 820. Ref 15505.

**GIFT & ESSENTIALS VARIETY STORE** Lovely shop, a good business for husband and wife. Turnover at \$4,000 per week and increasing, very good GP. A wonderful setup, easy business to run. Good lease and rent. The only type shop in the area, very busy shopping centre. Price \$135,000 + Stock. Roger Cook 027 432 2325. Ref 16242

**EASY TO RUN BUSINESS** A video store is one of the easiest businesses to run. This Video Ezy store is making good money for the working owner. It is next to a major supermarket with high levels of foot traffic and other retail outlets so potential crossover of customers is a plenty. Price \$50,000. Efren Pascual 021 782 820. Ref 16226.

**S2 SHOP (NON-FRANCHISE) FOR SALE** This business is located on a busy main road in West Auckland. It is very easy to run and could be a good family business if you want to start from small. Vendor advised that the business can make between \$70,000 to \$80,000 a year if owner works in the business. Price \$90,000 plus stock (Approx. \$45,000). Susan Han 021 516 588. Ref 14719.

**POPULAR BRAND FRANCHISE LIQUOR STORE** Popular franchise branded liquor store doing a weekly turnover of \$38,000 per week. Reasonable outgoings. Long secured lease, plenty of car parks. Price \$495,000. Anil Vazirani 021 0277 8149. Ref 16154.

**S2 SHOP - SOUTH AUCKLAND** Located in main road with heavy foot traffic. Good sized shop (85m<sup>2</sup>). Low rent \$1,800 inc GST per month. Vendor reports current monthly sales of \$10,000. Price \$30,000 plus stock. Robert Sohn 021 345 350. Ref 16106.

**S2 SHOP - AUCKLAND CITY** Recession proof business, plenty of car parks, rent \$2,200 per month. Monthly turnover is \$16,000 with good profit margins. Price \$63,000. Neville Choksi 021 059 9519. Ref 14315.

**ART GALLERY - EASTERN SUBURBS** Established East Auckland Art Gallery specialising in original contemporary New Zealand art by renowned New Zealand artists. Paintings, prints, drawings, glass, ceramics and sculpture. Prominent location, own website and comprehensive database of over 5,000 clients. Excellent reputation, consistent sales with approx. 85% on commission. Ideal owner/operator. Price \$110,000. Graham Hoffmann 0274 936 411. Ref 15274.

**SERVICE STATION ON BUSY MAIN ROAD** - Excellent fuel volumes and shop sales. 24 hours Operation. Excellent margins on shop sales. No rent payable only rates and outgoings being paid. Price \$330,000. Anil Vazirani 021 0277 8149. Ref 16104.

**BRAND NEW SUPERETTE** Excellent new development in the North Shore adjacent to new shopping mall behind Medical Centre, ample parking, brand new layout, two entrances potential to add products and apply for Lotto. Plans for 3,000 new houses with three new schools to be built in the next 3-5 years. Price \$90,000. Neville Choksi 021 059 9519. Ref 16303.

**MAGAZINES UNLIMITED WITH LOTTO** Magazines for every conceivable interests, all returnable so risk free along with steady earner Lotto, cigarettes, soft drinks and lollies in a major west Auckland mall. Loyal customers, staff ready to continue Vendor will give full training and provide Vendor finance to the right person. Neville Choksi 021 059 9519. Ref 16330.

**TWO DOLLAR SHOP PLUS** Located in a busy South Auckland mall. Sales are reported to be \$4,000 to \$5,000 per week. Rent is reasonable and the hours can be extended by a new owner. Price \$95,000 plus stock. Bo Wong 021 398 965. Ref 15772.

**FRANCHISED HARDWARE & GIFT STORE SEEING IS BELIEVING** This is a very well established and successful

store situated in a good growth area and has a history of sustainable sales and high profitability. This is one of the best stores in this Franchise. Price \$220,000. Anil Vazirani 021 0277 8149. Ref 16146.

## SERVICES/PROFESSIONAL

**MARKET RESEARCH \$170K SURPLUS** International market research business with exclusive New Zealand license to unique software and technology products. Undertakes work for mid to large New Zealand companies together with Government departments. Owner has earned up to \$170k pa, currently only working 10 hours per week. Price \$150,000. Paul Redman 021 319 770. Ref 14999.

**LOGO SHOP (EMBROIDERY & APPAREL) - \$50,000+ TO OWNER** Great GP margins - average 58%. Work from home or current location - owner prepared to rent current premises for less than \$15,000 p.a. Sales have been consistently around \$100,000. Strong repeat client list including some government agencies. Suit somebody with design flair. Price \$65,000. Percis Wadia 09 442 1814. Ref 15083.

**MAKE YOUR FUTURE BRIGHT!** The leader in NZ and one of the top internationally recognised companies. This lighting design business has gone from strength to strength since its inception in 2001. The Vendor wants to retire and is prepared to strategically hand over the reins. Asking \$930,000. Basil Badenhorst 022 454 8348. Ref 13807.

**OPPORTUNITY ABOUNDS** Easy to run. Involved in outdoor home and commercial property improvements. Nets \$106k from \$200k sales. The present equipment of machines, trailer, utility vehicle is capable of \$500k revenues. Asking price includes \$70,000 of plant, \$5,000 of stock, franchise documents and a great website. Present owner retiring. Asking \$94,000. Richard Ridler 021 904 672. Ref 14545.

**EASY PROFITS REPEAT CUSTOMERS** Would suit someone with project management and/or people management skills. The business provides a range of products (including safe and environmentally friendly) for applications and finishes of flooring projects. No industry experience needed. Would suit owner operator or add on to existing business. Nets \$120,000. Asking \$230,000. Richard Ridler 021 904 672. Ref 14488.

**PRINTING RELATED BUSINESS** This long standing well-tuned printing related has a solid market share and could be further developed. Computer skills are a big advantage. The revenue is around \$400,000 pa and the operation hours are short. Asking \$368,000. Hannah Jiang Hardellet 021 876 122. Ref 15968.

**HIRE OPPORTUNITY. YOU OWN** They pay marquees, flooring, tables, chairs and party hire. Established business in niche market sector. With more focus on sales and marketing, the vendor sees growth potential especially as the business can provide the total outdoor function package. Asking \$395,000. Brett Clarkson 0800 345 670. Ref 15265.

**SERVICE STATION ON BUSY MAIN ROAD** Busy main road location with great margins on fuel and shop sales. Fuel turnover 1.8 Million Litres per annum and shop sales \$19,000 to \$20,000 per week. Reasonable rent with a long secured. Price \$650,000 (neg) + SAV. Shweta Vazirani 021 236 5840. Ref 15951.

**TRAVEL AGENCY FOR SALE!** This travel agency is dealing with a large Chinese client base, as well as local travel market, plus other overseas clients wishing to travel to New Zealand for holiday or with a view to settle in New Zealand. Training will be provided. Price \$120,000. Roger Cook 027 432 2325. Ref 16135.

# Businesses for sale - Classifieds

**NORTH SHORE DIGITAL PRINTING** This beautiful and well-presented shop is in the main street of the suburb and is surrounded by other retail stores and eateries. It is a well-established and known photo shop, but the real potential lies in the digital printing side of it. Price \$144,000. Efren Pascual 021 782 820. Ref 14987.

**HIGHLY PROFITABLE DENTAL PRACTICE** Prominent location ensures a steady flow of new patients to this South Auckland practice. Sole practitioner operates with a small team, including part-time Hygienist, 2 x surgeries, Exact software, Digital Panoramic and Infra-oral Xrays. HT laser and Rotary Endo. Modern equipment. Price \$645,000. Duncan Colebrook 022 070 0956. Ref 15562.

**OWNER WANTS TO SELL TWO MAGIC SEAL AREAS** Magic Seal is a license business with no fees. Services include; secondary glazing windows insect screen installations. This can be run from home. The Auckland central area is a large one with a well-established data base of customers. Price \$89,000. Laurel McCulloch 021 786 813. Ref 15157.

**TRANSPORT CONTRACTOR / EXCLUSIVE SUPPLY CONTRACT** Niche market transport contractor with exclusive five year supply contract plus six year right of renewal to major client and own clients also. Excellent cash flow, potential to expand. Mainly West Auckland deliveries with own vehicle and sub-contractor. Owner reports profit of \$150,000 per annum after all expenses. Graham Hoffmann 0274 936 411. Ref 16111.

**SERVICE STATION ON BUSY STATE HIGHWAY** A long established and profitable state highway site as a backway to the beaches and island like Wahiki. The underground fuel tanks were changed 10 years ago. Price \$365,000. Shweta Vazirani 021 236 5840. Ref 15588.

**DRY CLEANER AUCKLAND FOR SALE** This business has five outlets in Auckland. The business has obtained its well-established clientele during the years. The business is under management but could perform better if owner manages the business him/herself. Price \$855,000 including stock. Henry Han 021 516 588. Ref 16033.

**LAUNDROMAT IN MANUKAU FOR SALE** This business was set up 2.5 years ago. It is currently under full management but could be more beneficial if run as owner-operator. It also can be converted into coin operated. The laundry has 12 x washing machines and 12 x dryers contained within a well looked after premises. Price \$298,000 including stock. Susan Han 027 566 8938. Ref 16019.

**DRY CLEANING - RARE OPPORTUNITY** Well known dry cleaning business in well known shopping centre. Great location, no nearby competition, ample car parking. Vendor reports annual sales of approximately \$320k with high gross profit (over 90%). Still lots of potential to grow. For genuine buyers only. Price \$360,000 plus stock. Robert Sohn 021 345 350. Ref 16169.

**COMMERCIAL LAUNDRY - NORTH SHORE** Open five days a week (Mon-Fri : 9am-4pm) Low rent \$1,480 inc GST, Outgoings per month, first time on the market after 9 years business. Suitable for a working couple. Easy to operate, huge potential to increase sales. Price \$135,000. Robert Sohn 021 345 350. Ref 16118.

## TECHNOLOGY/COMPUTER/IT

**SOFTWARE BUSINESS - MARKETING & CUSTOMER SUPPORT** Developed by professionals, this modern, CRM driven, fully integrated, flexible and easy-to-use complete business software solution is suitable for medium to large businesses (turnover \$500k to \$10m+). Early payback of investment. Fully relocatable. Multiple revenue streams. Price \$740,000. Barry McFedries 021 873 243. Ref 16197.

**IT SERVICE COMPANY FOR U** - Owner works 3 to 8 hours per week for an Owners Cash Surplus of \$130,000 pa. The business employs 1 x full-time engineer and 1 x part-time admin. Established nine years. First class opportunity for an experienced IT consultant/engineer. The clients are mainly commercial. Price \$196,000. Graham Hoffmann 0274 936 411. Ref 16279

## WAIKATO

### ACCOMMODATION/TOURISM

**PROFITABLE 15 UNIT LEASEHOLD MOTEL** Located in a popular Waikato town and trades very successfully. It enjoys a high occupancy rate of between 60% and 70% average over a year. The motel has 15 units all are in good condition. Owners' accommodation is a spacious two bedroom home. Price \$535,000. Nols Bertram 027 238 1450. Ref 16099.

**FREEHOLD HOTEL WITH POTENTIAL** This fully operational historic building was used as a boarding house for gold miners in the early 1900's. There is space for 6 - 10 more (en-suite) rooms and the currently 10 finished rooms show the true potential it has. Price \$690,000. Rudy Kokx 021 421 346. Ref 15539.

**RETREAT/ CONFERENCE CENTRE** Lodge, villas, conference room all nestled amongst 11ha of natives and pines. Vendor is open to all reasonable offers. Located south of Auckland, North of Hamilton and close to the renowned surf beach of Raglan. Fully equipped conference centre. Price \$POA. Nuree Allan 0274 466 987. Ref 15372

**MOTEL FREEHOLD** The Tirau Motor Inn property is the only Motor Inn in Tirau. High visibility right on State Highway One. There are 7 x studio and 3 x family balcony incased units that radiate warmth with their country theme. Spacious four bedroom home. Price \$965,000 + GST (if any). Nols Bertram 027 238 1450. Ref 14618.

**TIRAU'S ONLY MOTOR INN** Leasehold. Situated in the middle of Tirau on SH 1 with an onsite restaurant. This complex has a total of 12 x studio and family units, two bedroom owners accommodation and attached office. Annual rent \$71,000 p.a + GST. Lease due for renewal 2019, with options. Price \$209,000. Nols Bertram 027 238 1450. Ref 14551.

**MOTEL LEASEHOLD** Paeroa. Well presented 10 ground floor unit motel, that is easily managed and operated by one person. Owner's home consists of three bedrooms. For someone wanting to have a stepping stone to get into the motel business market, this is an ideal stepping stone. Price \$160,000. Nols Bertram 027 238 1450. Ref 14421.

**FISHERMAN'S RETREAT - TURANGI FHGC** Motel Nine modern units set in ¾ acres of established trees and gardens. The motel is located adjacent to world class fly fishing, skiing and tramping with an established clientele and enjoys over 70% occupancy. Price \$1,295,000 Paul Redman 021 319 770. Ref 10966.

### AUTOMOTIVE/ TRANSPORT/ DISTRIBUTION

**AUTO SPRAY PAINTER** - This well established business has been operating for over 30 years at the same location, with a healthy financial track record. Annual turnover is \$300,000+ p.a. showing a net profit of \$132,000+ pa. Rent is only \$150 plus GST per week plus your share of outgoings. Price \$142,000. Leath Craig 027 290 1122. Ref 15085.

### BEAUTY/ HEALTH

**PROVEN HAIR SALON** Little competition, due to its main street location the salon works on a walk in system as well as pre booked appointments, has shown to be a successful method. 4 x workstations and 2 x basins. Rent is dirt cheap at only \$126.92 p/w. Price \$59,000. Leath Craig 027 290 1122. Ref 15999.

## BUSINESSES WITH REAL ESTATE / RURAL

**CHILDCARE - GREENFIELDS OPPORTUNITY** Dreamed of owning your own childcare centre in a beautiful rural environment? 2 hectare site resource consented for 100 licence childcare centre, location between Hamilton and Cambridge, existing dwelling, fast growing area. Price \$950,000 + GST (if any). Roger Brockelsby 027 919 5478. Ref 16089.

**FARM AG. CONTRACTING SUPPLEMENTARY FEED BUSINESS** Long established with long term loyal customers with leases in place. Current turnover excess of \$523,000 pa and showing consistent profits to the owner. Plenty of scope to increase turnover and profits as some work is presently contracted out. Owner retiring and offering flexible options to a purchaser. Price \$460,000. Graham Hoffmann 0274 936 411. Ref 15897.

**GARDEN CENTRE** Accommodation and Freehold. Set on 2889m<sup>2</sup>, on three titles, with a lovely four bedroom house. Turnover averages \$350,000 pa providing a net surplus of \$62k to a working owner. Quite simply a lovely place to live and work. Price \$595,000 + SAV and GST (if any). Grant Jacobson 0274 540 432. Ref 15560.

**FRUIT/ VEGES/ CONVENIENCE STORE** Long established business currently operates as a fruit and vege store also selling organic and Dutch products. Freehold property is also for sale \$466,000 + GST (if any) comprising of the business premises, the accommodation and a land area of approximately 1323m<sup>2</sup>. Price \$31,000. Nols Bertram 027 238 1450. Ref 15521.

**FHGC HOME & BUSINESS** Fantastic home based business retailing quality New Zealand sheepskin and possum products, consistent turnover, current owner of 18 years, low overheads, 20% return on investment. Three bedroom dwelling. Prominently located on State Highway 1. Price \$360,000 + GST (if any). Ian Gleghorn 021 706 810. Ref 15419.

### FRANCHISE

**THE MARKET IS OPEN FOR A NEW LOLLIPOPS IN HAMILTON** You will have the support of the Franchisors (Australia) and the Master Franchisee (New Zealand) to help establish your new business. This will be the flagship of the new look Lollipops coming to NZ! Price \$400,000. Laurel McCulloch 021 786 813. Ref 14367.

**A NEW EXPERIENCE** Exciting start up Franchise opportunity. Low-cost entry with minimal running costs; initially home-based with option to grow and expand. Proven track record. Strong international connections in UK, USA, Asia and Australia. Full training is provided. Franchises available in the North and South Islands. Price \$35,000. Brian Pankhurst 021 334 865. Ref 12302.

### LEISURE/ ENTERTAINMENT/ HOME GARDEN

**HOME BASED** \$175,000 cash surplus. Managed for the past 9 years by a husband and wife team providing an impressive cash surplus last year of \$175k, achieved from a 20 - 25hr per week. Forward bookings of 2-3 months. Relocatable within the central North Island, leader in its field. Price \$495,000. Ian Gleghorn 021 706 810. Ref 14427.

### RETAIL FOOD/ HOSPITALITY/ SUPERETTES

**FUNKY ART DECO FHGC CAFE & BAR** - This ex Municipal Council building is somewhat of a landmark in this lovely provincial town. Apply your hospitality experience and exploit the further potential of this popular cafe restaurant bar. Seats 100. Room for further expansion. Price \$900,000 + GST (if any). Ian Gleghorn 021 706 810. Ref 16160.

**PROVINCIAL LIQUOR STORE** Well run Waikato liquor store available to be purchased. Rent is very reasonable at \$33,600 plus GST per year with the lease expiring in 2028! Sales are currently \$22,500 per week. Price \$265,000.

Bo Gee Wong 021 398 965. Ref 15457.

**BAR & RESTAURANT** Great opportunity for motivated buyers. A bar and function centre set up for sale. Attractive premises enjoying a great location in a busy area. Very well equipped with a spacious inviting environment. Plenty of car parks. Ideal location for special events. Price \$129,000. Anil Vazirani 021 0277 8149. Ref 16170.

**COLUMBUS CAFE IN CBD** Fabulous opportunity to be the first Columbus Coffee Cafe in Hamilton CBD. Market leader that will provide support and systems to help you succeed, a location with ready customer base at your door step, a good solid lease and quality premises. Price \$300,000. Nuree Allan 0274 466 987. Ref 16105.

**HIGHLY SUCCESSFUL CAFÉ / GIFTS** – Returns \$200K. Open seven days a week but you will have total flexibility of time as fully trained and reliable managers are in place in both the café and gift store. Perfectly located. Lease is \$26,205 p.a. Price \$575,000 + Stock. Steven Matthews 021 848 873. Ref 15989.

**FRANCHISED LIQUOR STORE** - Last six months turnover averaged \$24k p/w. Near new fit out in a stunning location near the "big box" stores that draw thousands of customer's right past your front door each and every day. No nearby competition apart from a small independent store. Price \$199,000 + Stock. Peter Redward 0274 920 453. Ref 15848.

**DAIRY WITH LIQUOR LICENSE** Plus accommodation. This profitable dairy with accommodation is located on an exposed main road. Simple and easy to run. Hours 9.00am - 8.00pm Monday to Friday and 11.00am - 8.00pm Saturday and Sunday. Weekly turnover is approximately \$6,000 to \$7,000 incl GST. Price \$110,000 + Stock. Sanjeev Dewat 027 545 5303. Ref 15659.

**VERY RARE OPPORTUNITY** Purchase the freehold land buildings and cafe on this immaculate 2 acre property right next to Lake Karapiro, located on State Highway 1. The 80 seat cafe including a small gifts section continues to grow averaging a solid 67% gross profit over the last three years. Price \$1,075,000 + GST (if any). Ian Gleghorn 0210 706 810. Ref 15502.

**FRUIT & VEGE STORE** Perfect location. Easy customer access and free parking out front. Annual rent \$21,920 incl GST. Hours are Monday to Friday 8.00am to 6.00pm, weekend 9.00am to 5.00pm. Sales consistently averaging \$11,500 per week including GST. Returning Net Surplus of \$107,083 to two working owners. Price \$110,000 + Stock. Sanjeev Dewat 027 545 5303. Ref 15410.

**POPULAR CAFÉ** This friendly and popular cafe has been steadily built up to be a profitable business. Seats 16 inside and 12 out. Including coffee the cafe is also a specialist in selling European coffee machines and more than 40 types of tea, coffee and accessories. Price \$125,000 + Stock. Sanjeev Dewat 027 545 5303. Ref 15220.

**UNIQUE FREEHOLD CAFÉ** This well-known cafe is situated in the heart of the recently opened Hauraki Rail Trail. Adjacent to a very popular tourist destination and with high traffic volumes, perfectly placed to take advantage of the huge potential. Seats 45 inside and 40 out. Price \$POA + GST (if any). Roger Brockelsby 027 919 5478. Ref 14501.

## RETAIL GENERAL

**ONLY FLORIST IN TOWN** First time on the market in 20yrs. Sales continue to climb, up 18% on last year and 27% on the year before! Currently run by husband and wife with one full time florist. An option to purchase the freehold. Price \$62,000 + SAV. Ian Gleghorn 021 706 810. Ref 15886.

**NEW WAIKATO BRANCH OF ICONIC AUCKLAND MOBILE STORE** Brand new seven month old branch opened to cater to the Waikato Market. Enjoys a convenient location with reasonable rent approx 2% of TO. Fast approaching break even, Excellent support systems centralised purchases and

repair support from Auckland Head Office. Price \$70,000 + Stock. Neville Choksi 021 059 9519. Ref 14587.

**DAIRY CASH COW** Situated in the heart of the Entertainment District with substantial footfall, new fit outs with potential to extend and add on new lines like Lotto and liquor. Full training will be given Vendor has several business interest and hence keen to sell. Good fit out. Price \$210,000. Neville Choksi 021 059 9519. Ref 16301.

**FRANCHISED HARDWARE & GIFT STORE** Franchised hardware and gift store at an unbelievable value. Opportunity to expand already profitable Business. Very reasonably priced to sell, this is a motivated vendor looking for the right person to carry on the long tradition of successful retailing. Price \$220,000. Anil Vazirani 021 0277 8149. Ref 16146.

## SERVICES/PROFESSIONAL

**DRILLING COMPANY** Has been successfully operating for the last 30 years, providing wells in the Waikato/Taupo/Bay of Plenty area. A full plant list is available as well as details of financial performance over the last five years. Ideally both the business and the property would be sold together but are available separately. Price \$Offer. Roger Brockelsby 027 919 5478. Ref 15497.

## COROMANDEL PENINSULA

### ACCOMMODATION/TOURISM

**BACKPACKERS AT THE BEACH FHGC** Superb location. Established and managed by the same owners since 1991. Permitted and licensed for 14. Owners upstairs three bedroom accommodation. Downstairs hostel includes cooking and washing facilities providing budget accommodation for up to 14 guests. Price \$575,000 + GST (if any). Ian Gleghorn 021 706 810. Ref 15932.

**COMMERCIAL PROPERTY WAIHI** Calling developers! Business and commercial zoned freehold property with two bedroom accommodation are perfectly located on the outskirts of the Waihi CBD, approx. 100m from where the new Discovery Centre will be built. Land area of approx. 1323m<sup>2</sup>, a retail area of approx. 100m<sup>2</sup>. Price \$466,000 + GST (if any). Nols Bertram 027 238 1450. Ref 14594.

**LODGE, SPECTACULAR OCEAN VIEWS** For the first time ever, Shakespeare Cliff Lodge on the Coromandel Peninsula in NZ is for sale. Located directly behind Cooks. Ideal as a retreat, small boutique weddings, bed n breakfast, luxury rental or a premium home. Price \$3,850,000 + GST (if any). Nuree Allan 0274 466 987. Ref 14029.

### RETAIL FOOD/ HOSPITALITY / SUPERETTES

**PIZZA, PASTA & BAR** Specialise in quality pizza and pasta at affordable prices, either eat in or takeaway, plus are licensed from 7am to 1am seven days. Opening hours 5pm to 9.30pm week days and until 11pm weekends. Seating approx. 42. Price \$125,000 + SAV. Grant Jacobson 0274 540 432. Ref 15593.

**ICONIC RESTAURANT & BAR** This restaurant and bar is the longest standing independent restaurant in Whitianga having been operating for nine years now. Seating up to 70 inside and out. Operates a tavern licence 7am to 1am seven days a week. Price \$179,000 + SAV. Grant Jacobson 0274 540 432. Ref 15559.

## RETAIL GENERAL

**ICONIC HARDWARE BUSINESS** Situated on the new main road into Whitianga town centre. Opening hours 7am - 5pm Monday to Friday and Saturday from 8am - 1pm. Rent of \$43,200 p.a. Turnover is approx. \$875,000 returning the two working owners a net surplus of \$166,000 p.a. Price \$155,000 + SAV. Grant Jacobson 0274 540 432. Ref 15988.

**LIFESTYLE HEALTH SHOP** Thriving retail shop specialising in a three stage approach to health. This philosophy deals with the areas of consultation, bodywork massage and retail of natural supplements. Open seven days a week in the summer and five days in the winter. Turnover just under \$200,000. Price \$40,500 + SAV. Grant Jacobson 0274 540 432. Ref 15987.

**RETAIL STORE** The business is very much seasonal with the influx of tourist and holiday makers visiting the region over the summer months. Annual rent \$20,640 +GST. Term 3 years with 3 rights of renewal, Final expiry October 2020. Gross profit \$142,954, cash surplus \$53,864. Price \$130,000 + Stock. Grant Jacobson 0274 540 432. Ref 14642.

## SERVICES/ PROFESSIONAL

**MARINE SALES/SERVICES** As the exclusive Coromandel Peninsula agents for Stabicraft and Yamaha it operates a high-profile site. Based on 2012 turnover there is an opportunity for a couple (one part-time) to generate a net cash surplus of over \$120,000. Price \$250,000. Roger Brockelsby 027 919 5478. Ref 15782.

**REFRIGERATION & AIR-CONDITIONING** Coastal location. Established in 2005, has grown to the point where it has a virtual monopoly in providing refrigeration and air-conditioning services to local businesses. Ideally the purchaser would be a qualified refrigeration engineer or an electrician who wishes to upgrade. Price \$95,000. Roger Brockelsby 027 919 5478. Ref 15495.

**SERVICE STATION WITH CAR WASH** Reputed brand service station located in a town couple of hours drive from Christchurch. It has excellent margins on fuel and shop sales. Approval has also been made to install LPG refill Unit. Price \$530,000. Shweta Vazirani 021 236 5840. Ref 15635.

## BAY OF PLENTY

### ACCOMMODATION/TOURISM

**BACKPACKERS AT THE BEACH** This complex has it all. Location within walking distance to one of the best surf beach's in NZ. 14 bedrooms in total. Three bedroom owner's accommodation. Business that can be easily operated by a couple with the option of employing part time cleaning staff. Price \$340,000. Nuree Allan 0274 466 987. Ref 16188.

**MOTEL & BACKPACKERS** Fantastic opportunity to own this profitable motel and backpackers in the heart of Rotorua's CBD. 27 year lease - 13 motel units - 24 backpacker beds, licensed for 63 guests. Compact but very functional one double bedroom owner's accommodation. Price \$350,000. Ian Gleghorn 021 706 810. Ref 16084.

**FIRST CLASS LAKEFRONT RETREAT ON .3773HA** Peace and tranquillity. Superior location. Riparian rights offering complete lake front privacy. Two dwellings, 11 rooms in total. Boutique near new lake front restaurant facilities seating 24, two titles offering the option to sell down. Price \$3,450,000 + GST (if any). Nuree Allan 0274 466 987. Ref 15942.

**FANTASTIC LEASEHOLD MOTEL** 30 year lease in a great location. Ideal investment for a couple wishing to maximise profit. 13 unit motel, two of which sleep up to seven guests. Couple of minutes' walk to the CBD for cafes, bars and shopping. Double storey manager's accommodation. Price \$357,000. Ian Gleghorn 021 706 810. Ref 15864.

**QUALITY FHGC MOTEL** Absolutely immaculate, recently refurbished throughout, low maintenance and currently under management. Well designed to ensure ease of operation, consists of 9 x studios. Situated for the sun the two storey three bedroom owners home. 25 year lease is

# Businesses for sale - Classifieds

for sale at \$495,000. Price \$2,495,000 + GST (if any). Ian Gleghorn 021 706 810. Ref 15855.

**SUPERB MOTEL** - Excellent brand and great lease. Absolutely immaculate, consistent revenue and occupancy growth. Well designed, complex consists of 9 x studios. Reduced energy costs from efficient thermally heating. Motel has recently been completely refurbished. Three bedroom managers accommodation. FHGC also available. Price \$495,000. Ian Gleghorn 021 706 810. Ref 15854.

**LUXURY COASTAL B & B** Looking for a wonderful home and income? The property is a purpose built two level B&B located in a quiet cul-de-sac, the home is positioned to capture the 360 ocean views and is within walking distance of Papamoa beach. Price \$1,100,000 plus GST (if any). Nuree Allan 0274 466 987. Ref 15469.

**LOGE FUNCTION VENUE** - One of the finest lodges and venue facilities in the Bay. High end resources, combined with quality service this 5 star property offers a first rate luxury lodge a large polished venue centre, two bedroom manager quarters. The complex specialises in corporate events, luxury accommodation and weddings. Price \$4,800,000 + GST (if any). Nuree Allan 0274 466 987. Ref 15459.

**HOLIDAY PARK FHGC** - Situated in the popular Bay of Plenty near Tauranga. Consists of self-contained units, caravans and powered sites. Owners accommodation can either be the bed sit or there is the option of a three bedroom house. Land area is approximately 2.345ha. Price \$1,850,000 + GST (if any). Nols Bertram 027 238 1450. Ref 15411.

**BACKPACKERS** - Lifestyle Location. Three bedroom owner's home. Accommodating a max. of 30 guests. Based on the 2012 financial year after most living expenses and all operating costs had been included it returned the owners a net profit of around \$20,000. Freehold available. Price \$95,000. Steven Matthews 021 848 873. Ref 15403.

**THERMAL MOTEL FHGC** - Rob Roy Motel is located on the motel strip near the CBD of the tourist mecca of Rotorua. Complex has 17 large units. This property also comes with 5 x private thermal pools. Owners accommodation has 4 upstairs Bedrooms. Price \$1,850,000 + GST (if any). Nols Bertram 027 283 1450. Ref 14656.

**HOLIDAY PARK/ RESTAURANT** - Ideally situated on the Thermal Explorer route. Accommodation includes 8 x self-contained motel/chalet units, 3 x self-contained tourist flats, 6 x cabins (shared facilities) and a back packer facility, powered sites and a variety of non-powered sites plus a fully licensed restaurant. Annual turnover exceeds \$250,000. Price \$550,000. Nols Bertram 027 238 1450. Ref 14597.

**BEACHFRONT FREEHOLD MANAGEMENT RIGHTS** - Mt Maunganui. Accommodation consists of 15 x 1, 2, 3 bedroom and penthouse apartments in the letting pool. Managers large two bedroom, two ensuite apartment is unique as it is on the front of the complex with full ocean views. Price \$1,400,000 + GST (if any). Nols Bertram 027 238 1450. Ref 14171.

**FREEHOLD MANAGEMENT RIGHTS** - Mt Maunganui. Situated in a prime position. 29 units in the complex with a minimum of 17 in the letting pool. The management rights commenced January 2009 with two 10 x 10 renewal periods. Final expiry date 2029. Price \$1,350,000 + GST (if any). Nols Bertram 027 238 1450. Ref 13569.

**MANAGEMENT RIGHTS** - Located in a very popular BOP beach town. A solid six figure income and enviable lifestyle. Includes a freehold two bedroom apartment. Easily managed by a husband and wife team. Currently 14 apartments in the letting pool. Price \$1,113,000 + GST (if any). Nols Bertram 027 238 1450. Ref 13443.

## AUTOMOTIVE/TRANSPORT/DISTRIBUTION

**FOOD DISTRIBUTION** - Contracted to major company. Just

five days per week to generate an income of over \$120,000 per year for its owner. Owner of 18 years wants a change so gives someone younger the chance to own this superb well proven business. Price \$285,000. Peter Redward 0274 920 453. Ref 16162.

**ONE STOP 'BOATIES' SHOP** - Returns \$120k. Providing sales, service and repairs this profitable business is a one stop shop for boaties. Over the years the owner has built a great reputation amongst boaties. Loyal customer base covering a wide geographical area with no local competition. Price \$230,000. Steven Matthews 021 848 873. Ref 16012.

**FURNITURE REMOVALS** - This business provides the opportunity to grow a new business opportunity with the support of the head office operation with "the skies the limit" capacity. Contracts to one of Tauranga most well-known and fastest growing furniture freight companies. Price \$55,000. Grant Jacobson 0274 540 432. Ref 15973.

**FURNITURE FREIGHT RUN** - Tauranga to Auckland. Five days delivering stock to major retail stores. Very simple to run business as the freight company deals with all the paperwork, bookings and general administration work. To the right person the business will return the new owner approximately \$60,000 p.a. Price \$75,000. Grant Jacobson 0274 540 432. Ref 15483.

**DIESEL DELIVERY TRUCK (OWNER/DRIVER)** - Mini diesel tanker servicing boats, farms and other businesses in the Whitianga area. Currently part of an existing local service station. Price includes tanker (valued at \$40,000) with existing database. Prospective buyer needs a class 2HT license. Price \$69,000. Rudy Kokx 021 421 346. Ref 15643.

**CONTRACT FREIGHT RUN** - Three days per week earn \$60k. Home based. Two major trips per week one to Napier, Hastings and the other to Gisborne. The other day is spent in loading and unloading the goods carted. Very simple by the paperwork, bookings, and general organisation, all being done by the head company. Price \$105,000 O.N.O. Peter Redward 0274 920 453. Ref 15474.

**AUTO WORKSHOP** - All automotive work covered including general servicing, tyres, batteries, warrants, wheel alignments and general repairs. Over the past years has consistently turned over in excess of \$300,000 p.a with returns to the working owner (husband and wife) over \$100,000 p.a. Price \$210,000 + Stock. Steven Matthews 021 848 873. Ref 14548.

**PIT STOP FRANCHISE** - Tauranga. Net profit last year of \$100,000. Great central location. Currently operated by husband and wife plus two mechanics - one full time and one part time. Central city location, well maintained plant and equipment. Price \$130,000. Steven Matthews 021 848 873. Ref 16293.

## BEAUTY/HEALTH

**BOUTIQUE SALON** - This business ticks all the boxes an excellent lease, low overheads and situated in a great place to live. Successfully trading in its existing location for 30+ years. Salon has a large, loyal client base. Rent is very reasonable at only \$235.78 plus GST per week. Price \$54,000. Leah Craig 027 290 1122. Ref 16017.

**WOMENS GYM** - This is Rotorua's only woman's only gym, offering a health, fitness and wellness programme to local women. The business is centrally located in the CBD. Hours are 6am to 8pm Monday to Thursday, Friday 6am to 7pm and 7am to 12am Saturday and Sunday. Price \$63,000. Grant Jacobson 0274 540 432. Ref 15767.

**HAIR SALON** - With \$453,543 turnover. Located in a sort after holiday destination. 8 x stations and 3 x basins. The current owner is not a hair dresser. Leaving room for a new owner to bring their own clientele or to carry on where the vendor has left off. Price \$105,000. Leah Craig

027 290 1122. Ref 15109.

## BUSINESSES WITH REAL ESTATE/RURAL

**STUDENT ACCOMMODATION** - Fantastic yield (x 2). These purpose-built student accommodation premises provide an excellent income stream to their existing owner. With six bedrooms in each property, these properties cater to the burgeoning student population at the nearby Windermere campus of Bay of Plenty Polytech. Price \$680,000 + GST (if any). Roger Brockelsby 027 919 5478. Ref 15354.

## EDUCATION/TRAINING

**EXCELLENT DRAMA SCHOOL** - Great lifestyle in the popular Bay of Plenty, lots of free time and flexible hours approx. 20 hours per week, cash surplus of well over \$40,000 a year, on-going support, comprehensive training, established and successful franchise business, low overheads, huge opportunity/potential for growth. Price \$95,000. Nols Bertram 027 238 1450. Ref 16050.

**FREEHOLD CHILDCARE** - This centrally-located ECE centre is for sale for the first time in 15 years. Very tidy, with excellent systems in place and licensed for over 70. Excellent opportunity for an owner/operator or for someone looking for a fully managed option. Price business \$400,000 and freehold \$950,000 + GST (if any). Roger Brockelsby 027 919 5478. Ref 16038.

## FRANCHISE

**VIDEO EZY + LOTTO** - Two great franchises! This store has a great location in Mount Maunganui with loads of free parking at the door. It has a substantial tenancy with very reasonable rent. This would be an ideal business for a working couple or family unit. Price \$265,000. Peter Redward 0274 920 453. Ref 15786.

**CARPET ONE FRANCHISE** - Flooring expertise is not required, all training is given by the franchisor. Excellent support coupled with impressive technology combine to make selling the product a breeze. Cash surplus to a working owner has averaged over \$98,000 for the last three years. Price \$198,000. Roger Brockelsby 027 919 5478. Ref 15590.

**BEAUTY & HEALTH CLINIC** - Tauranga Franchise. Caci is one of New Zealand's most successful Franchise operations. Currently run as a semi-managed business, the return to the owner for the year ending 2011 was a very impressive \$127,000. Excellent staff in place. Turnkey operation. Price \$295,000 + Stock. Steven Matthews 021 848 873. Ref 14124.

**HEALTH & FITNESS CENTER** - Two franchises. One of the businesses is currently fully managed with the owner working in the other 25 hours per week. Both are priced to sell purchase one or both first in will have the choice. Business 1-\$140,000. Business 2-\$220,000. Price \$360,000. Leah Craig 027 290 1122. Ref 14063.

**BOOK DELIVERY** - Rotorua - Home based. Owner operates the business only five days per week spending the majority of the time on the road. This business will return a wage to you of approximately \$65,000 - \$70,000 p.a plus the benefits of running your own business. Price \$85,000 O.N.O. Steven Matthews 021 848 873. Ref 13329.

**SKIPBIN AND TRANSPORT BUSINESS** - A long established and very successful company operating in the field of waste management in Auckland and Waikato is now looking to expand into the Bay of Plenty. It offers two new opportunities, one in Tauranga area and the other in Mount Maunganui/Papamoa areas. Price \$188,200. Nols Bertram 027 238 1450. Ref 12991.

**PARA RUBBER TAURANGA** - Strong quality products, great service, product knowledge and a strong foundation of being a 'Kiwi' can-do store. This is your opportunity to become part of one of the most recognised franchise brands in New Zealand. Price \$150,000. Nols Bertram 027 238 1450. Ref 12844.

**HIRE A HUBBY** - Bay of Plenty and Waikato. If you have good handyman skills or are trade qualified, take charge of your future and become your own boss. The franchisee offers a simple business model that is easy to operate and offers the owner the opportunity to earn good returns. Price \$39,985. Mike Fraser 021 932 633. Ref 15121.

## LEISURE/ENTERTAINMENT/HOME GARDEN

**ENTERTAINMENT MACHINES** - \$55k pa for 10 hour week. If you have a little mechanical knowledge this could be the perfect business for you. Currently there are 35 machines in several locations in the BOP area plus a mobile extension to the business. Price \$145,000. Roger Brockelsby 027 919 5478. Ref 15654.

**JET BOAT TOURS** - The only fulltime jetboat tour operation in Tauranga, the boat is an amazing and powerful 6.15 metre alloy vessel powered by a Chevrolet 5.7 litre V8 coupled with a jet unit. Licensed for up to 12 passengers. Price \$79,500. Roger Brockelsby 027 919 5488. Ref 15062.

## MANUFACTURING/IMPORT/EXPORT/WHOLESALE

**MANUFACTURE/ WHOLESALE OF CANDLES** - Operated under two very professional brands, one for wholesale the other for retail. The business has a vast amount designs and moulds, which are all very exquisite and providing month on month repeat orders. The business requires two people to operate. Price \$100,000 + Stock. Nuree Allan 0274 466 987. Ref 16256.

**QUALITY TRELLIS MANUFACTURING** - This business is currently operated as a lifestyle business by the existing husband and wife owners. The turnover was almost \$200,000 in 2013 with further growth expected so now's the time to get on board and take this well-structured business to the next level. Price \$135,000. Grant Jacobson 0274 540 432. Ref 16053.

**MANUFACTURING BARGAIN** - Attention all builders, landscapers, brickies or handyman. Manufacturing business up for relocation or negotiate a new lease in the current Mount location. Price is inclusive of the plant and equipment, branding, marketing and license of this fantastic dependable solid block product. Price \$75,000. Ian Gleghorn 021 706 810. Ref 15503.

**BUSINESS IS BOOMING** - Started by the current owners two years ago this is a rapidly - evolving business which manufactures (in China), imports and exports a range of sought-after products in the fun/sporting/adventure sector. The owners wish to bring a 50% shareholder into the business. Price \$485,000. Roger Brockelsby 027 919 5478. Ref 14813.

**SALES, IMPORT & DISTRIBUTION** - This will be a very successful business and will come with exclusive New Zealand agency rights to assemble and sell the "Chillerman" brand of imported coolrooms and freezer rooms. The business could be easily relocated from Tauranga to any North Island centre. Price \$300,000 + Stock. Peter Redward 0274 920 453. Ref 14553.

**FISHING AND BUSINESS COMBINED** - An exciting opportunity to take over a business where all the hard work has been done. It just needs someone with a passion for fishing who can recognise a real opportunity to expand and grow a small home based business. Price \$86,000. Steven Matthews 021 848 873. Ref 14525.

## RETAIL FOOD/HOSPITALITY/SUPERETTES

**HIGH SPEC CAFE** - Located in the heart of the Tauranga CBD with high foot traffic. The cafe is very modern, good food and seating areas fully covered. Average sales per month for first 18 months is around \$34,000 including annual rent is \$25,000 + GST with an excellent lease in place. Price \$110,000 + Stock. Nuree Allan 0274 466 987. Ref 16283.

**EXCEPTIONAL CAFE AT THE BEACH** - The cafe that has it all: Strong brand awareness, high foot traffic, uninterrupted ocean views, continuous quality tasty food, committed staff and excellent processes. Seating approx 60 inside and out. Annual turnover \$900,000 including cash surplus \$170,000+. Rent is approx \$41,500 + GST p.a. Price \$420,000 + Stock. Nuree Allan 0274 466 987. Ref 16181.

**LIQUOR STORE** - This is a very tidy liquor store on a main highway, offering high profile and a lifestyle location, at the beach. Lease includes a three bedroom home. Annual rent \$15,080 + GST for the store and accommodation. A growing turnover showing approx. \$600,000. No competition. Price \$186,000 + Stock. Nuree Allan 0274 466 987. Ref 16130.

**CBD LICENSED CAFÉ** - High street exposure, lots of foot traffic, seating for 50+. Trading 5.5 days, closing Sundays, all public holidays. Consistent gross profit of 62% achieved by the current owners over last two and half years. Price \$138,000 + Stock. Ian Gleghorn 021 706 810. Ref 16060.

**HIGH PROFIT, HIGH PROFILE ASIAN RESTAURANT** - First time on the market for 14 years, with a good lease term. Excellent foot traffic. Fully Licensed B.Y.O. with seating for 70 customers. Very functional kitchen with generous storage and a walk in chiller. Price \$290,000. Mike Fraser 021 932 633. Ref 15996.

**EXCEPTIONAL LICENSED CAFÉ** - Impressive branding and delicious food. Kitchen has been fitted out so it may operate as a bakery, takeaways or restaurant giving the new owner many options. Seating 56 inside and out on the semi covered deck. Monthly rent of \$1620.00 plus GST. Price \$99,000. Nuree Allan 0274 466 987. Ref 15970.

**VINTAGE TEA SHOP & CAFÉ** - They offer an extensive range of fine tea's for the adventurous as well as standard café options. Open Monday to Friday 8am to 4pm and Saturdays 9am to 3pm. Seats 35. Solid lease, rent of \$19,000 p.a. Price \$79,000 + SAV. Grant Jacobson 0274 540 432. Ref 15775.

**STARS & STRIPES LICENSED** - Located in Palm Beach shopping centre. Seating up to 100 inside and out. Operating seven days a week 9am until 8pm. Solid lease in place. Potential to earn \$70k-\$80k per year and still be able to walk to the beach. Price \$169,000 + SAV. Grant Jacobson 0274 540 432. Ref 15575.

**SUBURBAN DAIRY** - This well-known dairy is situated on one of the main arterial routes in one of the established western suburbs of Tauranga. Hours 7.00am - 7.30pm, seven days. Good lease is in place. Weekly turnover averages \$7,239 per week. Price \$45,000 + Stock. Nols Bertram 027 238 1450. Ref 15498.

**CAFÉ/ RESTAURANT** - Ambience and atmosphere. Operating for seven years, located on the main street this restaurant looks lovely from the outside and has a fantastic ambience inside. Seating for 40 inside and 30 outside. Open from 5pm Tuesday to Saturday. Two fulltime working owners with four reliable casuals. Price \$90,000 + SAV. Roger Brockelsby 027 919 5478. Ref 15455.

**DAIRY** - An opportunity like this doesn't present itself too often. Located on a busy main road with great exposure. Potential for further improvement and growth through adding fruit and vegetables and extending operating hours. Annual rent \$44,500 plus GST. Sales consistently averaging \$11,000 per week including GST. Price \$119,000 + Stock. Sanjeev Dewat 027 545 5303. Ref 15420.

**DANCE CLUB & BAR** - Licensed strip club and bar with brothel licence. Very easy to run and superb cashflow. Currently trades four nights per week. Lease runs until 2017 and annual rent is approx \$28,000 p.a. Owner operators could expect a solid income exceeding \$100,000 p.a. Price \$160,000. Peter Redward 0274 920 453. Ref 15402.

**PIZZA FRANCHISE** - Makes \$100k+. Here's a great opportunity to join a recognised world leader in pizza with proven systems. Turning over \$13,000 (exc GST) a week the cash surplus to a working owner is over \$100,000 p.a (based on a full time working owner). Price \$320,000. Steven Matthews 021 848 873. Ref 15374

**LICENSED CAFÉ & ACCOMMODATION** - Cafe located on sunny corner site close to Rotorua's tourist spots. Seats up to 70 inside and out. Hours are 7am-3pm, Monday to Friday. Weekly turnover last financial year averaged \$2,600 pwe week with a split of one third from the cafe, two thirds from the out catering. Price \$89,500 + SAV. Grant Jacobson 0274 540 432. Ref 15340.

**RESTAURANT/ BAR** - Solid Profit. Well set up, seating 70 inside with a great outside courtyard. Rent is currently \$36,000 p.a. Turnover \$20,000 per week. At present the business returns the two working owners \$157,000 net surplus for their four days on four days off. Price \$450,000 + Stock. Grant Jacobson 0274 540 432. Ref 15300.

**FRUIT & VEGETABLES** - Prime location within the Tauranga city fringe suburb with loyal clientele. With good foot traffic and an expansive parking facility at the front. Open seven days. Average weekly turnover this financial year is approx. \$19,000 incl GST. Price \$220,000 + Stock. Sanjeev Dewat 027 545 5303. Ref 15280.

**ASIAN RESTAURANT** - Would suit any food style. Currently trading as Chinese buffet restaurant. This is a fantastic kitchen setup that could handle any food style. Seats 36. Annual rent is \$28,300 including an indoor carpark. Current turnover is approx \$3,000 per week. Price \$79,000. Peter Redward 0274 920 453. Ref 15262.

**CAFÉ IN PRIME LOCATION** - Located in the sunny side of the street making the outdoor area very appealing. Has been trading from this site for over 40 years and could be remodelled for any food style and could either stay as a cafe or be repackaged as a restaurant. Price \$80,000. Peter Redward 0274 920 453. Ref 15213

**BUSY LITTLE DAIRY** - Well set up and located in an excellent retail location in the Tauranga region. Great opportunity for a family business. Trades seven days 6.30am to 8pm. Annual rental is \$15,500 plus GST and outgoings. Weekly turnover is \$12,000 to \$13,500. Price \$140,000 + Stock. Sanjeev Dewat 027 545 5303. Ref 15197.

**THAI RESTAURANT** - Beautifully appointed and successful. Located in the heart of Tauranga's downtown area. Rent is very reasonable at approx. \$40,000 p.a. Turnover is approx. \$420,000 p.a. including GST. Seating for 55. The restaurant is fully licensed and offers BYO. Price \$195,000. Peter Redward 0274 920 453. Ref 15092.

**TAVERN/ LIQUOR WHOLESALE** - This well-run business has multiple income streams and little competition in one of Tauranga's rapidly growing suburbs. Over the last four years sales have increased by 17% providing a net cash profit of over \$244,000 to two working owners. Price \$760,000. Roger Brockelsby 027 919 5478. Ref 14675.

**GREAT LITTLE DAIRY** - This business offers an owner operator the opportunity to own and continue to grow this amazing, easily run little dairy with the unique advantage of being the only one in the whole destination shopping complex. Average weekly turnover is \$12,000 - \$14,000. Price \$98,000 + Stock. Sanjeev Dewat 027 545 5303. Ref 14479.

**LUNCHBAR** - Rent \$113 per week. Room to add catering. Located in an industrial area in Te Puke. Cash surplus of approximately \$37,000 p.a. Currently trades five days per week and it is only being offered for sale as the owner of the last 8 years wishes to retire. Price \$75,000. Peter Redward 0274 920 453. Ref 14446.

# Businesses for sale - Classifieds

**BAR AND RESTAURANT** – Tauranga. Superbly presented, profitable, and beautifully equipped bar with a full on site restaurant. The restaurant section seats up to 50 and there is a large outdoor seating area that is very popular with customers. Generates a six figure income for working owners. Price \$485,000. Peter Redward 0274 920 453. Ref 14332.

**OCEAN FRONT CAFÉ** - Asian cuisine. Fantastic location for this ocean front licensed food outlet in a prime hospitality strip, popular to tourist and locals. The premises has seating for a total of about 60 for inside and alfresco dining. Price \$300,000. Roger Brockelsby 027 919 5478. Ref 14191.

**FREEHOLD TAVERN & LIQUOR STORE** - A fantastic investment property in Rotorua with 10 year leases in place. Set on over 4,000m of freehold land this suburban tavern property has three tenants (tavern, a wholesale liquor store, and a telecommunications tower). Combined income is \$65,000 plus GST and outgoings. Price \$890,000 + GST (if any). Peter Redward 0274 920 453. Ref 13948.

**CAFÉ WITH GREAT LIFESTYLE** - Café on the outskirts of Downtown Mount Maunganui. Trades six days from 7.30am to 3.00pm and closed Monday. Seats 30. Full liquor license and licensing hours are 7.00am till midnight. A cash surplus of well over \$55,000 is available to one working owner. Price \$110,000. Nols Bertram 027 238 1450. Ref 13824.

**DAIRY WITH FREEHOLD ACCOMMODATION** - This long established dairy boasts a prime location on a main road in an established neighbourhood. Trading hours are from 7.00am to 7.00pm seven days. Turnover is around \$8,000 per week and the cash surplus to one working owner is well over \$40,000 p.a. Price \$485,000. Nols Bertram 027 238 1450. Ref 13782.

## RETAIL GENERAL

**FABULOUS FASHION** - Five and a half days every week. Freshly, updated spacious fashion boutique with great labels and accessories. Operating for over 15 years in Katikati. Annual rent is only \$10,800 pa. The business can be operated by one owner and a casual when required. Price \$90,000 + SAV. Nuree Allan 0274 466 987. Ref 14218.

**CANE FURNITURE, POTS, ART & GIFTS** - High profile business specialising in the selling of a wide range of imported products mainly from Asia. Turnover of over \$350,000 p.a. Open seven days 9am to 5pm Monday to Friday. Saturday, Sunday and public holidays 10am to 4pm. Price \$105,000 + SAV. Grant Jacobson 0274 540 432. Ref 15984.

**SEWING, WOOL & PATCHWORK FABRIC SHOP** - Ideal opportunity for someone to turn their hobby interests into a business. Operating for 25 years based in a small provincial town close to Tauranga. Monday to Friday 9am to 5pm and Saturday 9am to 1pm. Turnover of just under \$200k p.a. Price \$30,000 + SAV. Grant Jacobson 0274 540 432. Ref 15967.

**ON-LINE RETAIL BUSINESS** - Store supplies, both locally and nationally, a wide range of gadgets, cookware, bake ware, knives and all things 'kitchen'. Home based, current owner operates it around her own schedule and she works approximately two to three hours day. Turnover is approximately \$130,000. Price \$45,000 + Stock. Nols Bertram 027 238 1450. Ref 15921.

**FRANCHISE GARDEN CENTRE & CAFÉ** - Large well set out franchise garden centre in a high profile position right on one of Tauranga's busiest roundabouts. Hours are 8.30am-5.30pm seven days, cafe operates from 8.30am - 4pm and seats up to 80. Rent \$72,960 p.a. Turnover of the garden centre is \$767,716 and the cafe is \$360,794 p.a. Price \$250,000 + SAV. Grant Jacobson 0274 540 432. Ref 15433.

**GARDEN CENTRE** - Prime location. This business is situated

in a complex alongside five separate businesses. Rent is only \$400 per month. Massive potential to grow this business. Easily run with one part time staff member. Price \$55,000. Grant Jacobson 0274 540 432. Ref 14637.

**FABULOUS FASHION** - This freshly, updated spacious fashion boutique has been operating for over 15 years in Katikati. Annual rent is \$10,800 p.a. This five and a half day business needs serious consideration if you have a passion for fashion and a desire to provide great service to your customers. Price \$90,000 + SAV. Nuree Allan 0274 466 987. Ref 14218.

**LADIES FASHION STORE** - An upmarket ladies fashion boutique, located right in the heart of Downtown Mount Maunganui. Well organised and the owner works only three days a week giving her enough free time to enjoy a great lifestyle. Experienced staff works the other four days. Price \$120,000. Nols Bertram 027 238 1450. Ref 13703.

## SERVICES/PROFESSIONAL

**QUOTE, ASSEMBLE & INSTALL** - First time to market in 20 years, this well branded manufacturing and installation business is known and respected for its good workmanship and service into the domestic and industrial markets. This home based business will be easily relocated into a double garage or shared industrial premises. Price \$72,000. Nuree Allan 0274 466 987. Ref 16198.

**WATER TIGHTNESS HOUSE INSPECTIONS** - Home based. This business uses sophisticated thermal imaging technology to detect damp and leaking structures. Currently run part time approx. 20 hours per week to generate a cash surplus of approx. \$25,000 but with options to expand into sick buildings could extend this. Price \$47,000. Peter Redward 0274 920 453. Ref 16138.

**WALK INTO IMMEDIATE INCOME** - Business is in a rapidly growing market, consistently achieving excellent growth in revenue and margins. They offer sales, installation and servicing to the greater BOP. A high growth sector, large client base, option to work from the current office or could easily work from home. Price \$275,000 + Stock. Roger Brockelsby 027 919 5478. Ref 16116.

**INSULATION BUSINESS** - Outstanding opportunity to purchase a company which has a track record of delivering good on-going profits to its owners. One owner works full-time while the other owner works 5-10 hours pwe week. The last three years has seen a cash surplus of just under \$100,000 pa. Price \$200,000 + Stock. Roger Brockelsby 027 919 5478. Ref 16016.

**TOP CAR VALET BUSINESS** - If you have a love or passion for clean cars and have always wanted to run your own business, then this one will offer you a wage of around \$35,000 to \$40,000 a year. Price \$87,500 + Stock. Steven Matthews 021 848 873. Ref 14797.

**ARBORIST/ TREE SERVICES** - With a reputation for professionalism and service this arborist business services the greater Tauranga area from Katikati to Te Puke. The staff are very experienced. Sales for 2011 exceeded \$190,000 with a net cash surplus to an owner/operator of over \$60,000. Price \$110,000. Roger Brockelsby 027 919 5478. Ref 14575.

**COFFEE DISPENSING MACHINES** - Part time Rotorua run. This one day per week business installs and maintains a total of 12 automated coffee dispensing machines in the greater Rotorua area. Easily expanded if you want to find more sites for new machines as the vendor has some spares. Price \$47,000. Peter Redward 0274 920 453. Ref 14538.

**ELECTRICAL/ PUMPS** - Makes \$120k. Solid "trades and services" business that has been operating in and around Tauranga for over 12 years. The business is operated by a sole owner, from a home base benefitting from no lease

or staff commitments. Price \$180,000. Steven Matthews 021 848 873. Ref 14220.

**COFFEE VENDING MACHINES** - Part time. The business sites coffee dispensing machines in businesses for their staff to use. Owner works just three days per week visiting the various sites to clean and restock the machines. Turnover averages over \$10,000 per month. Price \$199,000. Peter Redward 0274 920 453. Ref 13381.

**COMMERCIAL CLEANERS** - The owners of nine years have built a strong commercial customer base of approximately 25 customers. The working hours total approx. 43 hours week each, consisting of mainly early morning and late evening and most of Saturday and Sunday in the weekends. Price \$85,000. Grant Jacobson 0274 540 432. Ref 16323.

## TAUPO

### ACCOMMODATION/TOURISM

**SPECTACULAR LAKESIDE MOTEL LEASEHOLD** - 24 unit motel is full of character offering an idyllic lifestyle nestled in a spectacular setting at the edge of NZ's beautiful Lake Taupo. Operating under an internationally recognised brand. Well priced showing a healthy 22.5% net surplus. Very generous owner's accommodation. Price \$675,000. Ian Gleghorn 021 706 810. Ref 16102.

**BUDGET MOTEL & CABINS** - Established economy priced motel with a combination of cabins and motel units near to the Taupo town centre. Managers three bedroom accommodation. Annual rent is \$112,000 and current lease has a further 18 years. Turnover last year was \$445,000, returning a net surplus of \$132,500. Price \$500,000. Grant Jacobson 0274 540 432. Ref 15413.

**FHGC BACKPACKERS & CLIMBING WALL** - Purchase land, buildings and businesses of these two freehold properties offering multiple income streams. Offers a 1 x bedroom managers apartment and 14 x backpacker rooms. Vertical assault climbing wall is competition rated and includes a licensed cafe, currently leased. Price \$1,520,000 + GST (if any). Ian Gleghorn 021 706 840. Ref 15190.

**IMMACULATE FHGC BACKPACKERS** - Fantastic opportunity for an energetic individual/couple. One bedroom manager's apartment and 14 x backpacker bedrooms cleverly designed facing into a lovely secluded common courtyard. Only 100m from Turangi town centre. Freehold is 1213m<sup>2</sup>. Price \$840,000 + GST (if any). Ian Gleghorn 021 706 810. Ref 15189.

**OHAKUNE COURT MOTEL LEASEHOLD** - Ohakune Court Motel at the base of Mt Ruapehu, offers you the choice of the well set out refurbished 18 self-contained studio and large family unit accommodation. Large upstairs three bedroom owners home. Price \$320,000 + GST (if any). Nols Bertram 027 238 1450. Ref 14973.

**OHAKUNE MOTEL FHGC** - Ohakune Court Motel at the base of Mt Ruapehu. The complex is set out on the large land mass with striking views of the mountain. 18 self-contained studio and large family unit accommodation. Large three bedroom owners home. Price \$1,280,000 + GST (if any). Nols Bertram 027 238 1450. Ref 14966.

**EXCLUSIVE 5 STAR MANAGEMENT RIGHTS** - Taupo. This Freehold Management business is at the top end of sort after luxury accommodation. These 14 unit 2 - 4 bedroom fully self-contained luxury waterview apartments offer the best of the best in comfort and facilities. Price \$1,800,000 + GST (if any). Nols Bertram 027 238 1450. Ref 14651.

### RETAIL FOOD / HOSPITALITY / SUPERETTES

**FHGC CLIMBING WALL, LICESNED CAFÉ & ACCOMMODATION** - Purchase this complex and take advantage of the multiple income opportunity. No formal skills necessary, minimal staffed, ideal for husband and wife team. Three bedroom accommodation. Approx. 100m

from town centre. Open seven days. Freehold is 804m<sup>2</sup>. Price \$680,000 + GST (if any). Ian Gleghorn 021 706 810. Ref 15191.

**CATERING COMPANY** - This busy catering company is based out of a fantastic, fully set up, commercial kitchen in an industrial area. The business has a comprehensive array of catering equipment as well as the three vehicles. All Offers Considered. Peter Redward 0274 920 453. Ref 13381.

## SERVICES/ PROFESSIONAL

**SPECIALISED CLEANING SERVICES** - Homebased business. Cash surplus of \$86,000. Solid mix of fixed sites and general work. Fixed sites can be done in the evening or morning. Good daytime expansion potential. Fixed sites have been operating for 2 - 3 years. Price \$138,000. Peter Redward 0274 920 453. Ref 14595.

## GISBORNE/HAWKES BAY REGION

### ACCOMMODATION/TOURISM

**PRISTINE FHGC MOTEL** - Immaculate freehold going concern motel. Offering a very nice lifestyle and easily managed by a couple. 11 x ground floor units, with new heat pumps and blinds. Swimming pool, separate guest laundry and kitchen. Very cosy two storey owner's residence. Price \$1,295,000 + GST (if any). Ian Gleghorn 021 706 810. Ref 16161.

**FHGC MOTEL** - Land, buildings and business, only 45 mins south of the Ruapehu ski fields on SHW 1, with a lovely outlook onto native bush and rolling hills. Single level complex with 14 units situated on approx 2400m<sup>2</sup>. Separate owners accommodation. Price \$595,000 + GST (if any). Ian Gleghorn 021 706 810. Ref 16078.

**16 UNIT BEACH MOTEL - GISBORNE - FREEHOLD AND BUSINESS** 16 spacious units; 7 x studio, 6 x one bedroom and 3 x two bedroom, all with kitchen facilities. Substantial and comfortable owner's home on site. Being sold as a Freehold. Price \$1,800,000 Paul Redman 021 319 770 Ref 11509.

**MOTEL INVESTMENT, HAWKES BAY, BELOW VALUATION** 11 unit motel in Hawkes Bay for sale. Rental is currently \$60,000 + GST + outgoings giving a 10.4% return on Investment. 30 year lease commenced 2005. The motel is on 4058m<sup>2</sup> of land, includes a manager's residence. Price \$575,000 (+GST if any) Paul Redman 021 319 770. Ref 14436

**MOTEL LEASE - HAWKES BAY LIFESTYLE** 30 year lease from 2005 with swimming pool and children's playground. Four bedroom manager's residence with a double garage, 6 x studio units, 4 x two bedroom units and a freestanding two bedroom unit sited on a large site close to town. Freehold is also available. Price \$120,000. Paul Redman 021 319 770. Ref 15430

### EDUCATION/TRAINING

**CHILDCARE CENTRE** - Licensed for over 40 children, this centre is well-established with occupancy over 80%. Situated close to schools and major employers. Qualified and experienced staff. The centre is being sold as a FHGC, vendor is willing to look at selling the business only. Price \$795,000 + GST (if any). Roger Brockelsby 027 919 5478. Ref 16253.

### LEISURE/ENTERTAINMENT/HOME GARDEN

**A GENUINE OPPORTUNITY TO MAKE A DIFFERENCE HERE** Palmers Napier an opportunity for a new owner with great retail and business skills to really make a difference here. Located on a busy main road. The cafe and hairdressers are subleased creating a rental income. Price \$270,000. Laurel McCulloch 021 786 813. Ref 14414

### RETAIL FOOD/HOSPITALITY/SUPERETTES

**GROCERY, TAKEAWAY, LIQUOR SHOP, FUEL, FHGC** - Rare opportunity to purchase this thriving FHGC business in

beautiful Waimarama beach. Weekly revenue of approx. \$12,500 excl GST, allocation is approx. 40% takeaways, 35% grocery and 25% bottle shop, with annual fuel volumes of approx. 50 - 60,000L. Price \$950,000 + GST (if any). Ian Gleghorn 021 706 810. Ref 16190.

**DAIRY WITH LAUNDROMAT** - This well set up dairy is located in a popular shopping centre within a busy block of shops. The business also carries management rights for the Laundromat. Annual rent is \$26,000. Weakly turnover this financial year to date is approximately \$16,500 including GST. Price \$170,000 + Stock. Sanjeev Dewat 027 545 5303. Ref 15181.

**DAIRY & ACCOMMODATION** - Situated on a busy retail street in the heart of Havelock North. Dairy comes with two bedroom accommodation. Good lease in place final expiry 2021, annual rent \$22,700 p.a. Price \$55,000 + Stock. Sanjeev Dewat 027 545 5303. Ref 15178.

## TARANAKI

### HEALTH/BEAUTY

**DADS & LADS ARE LEADING THE WAY IN MALE GROOMING** - Now is the time to join a leading New Zealand owned franchise team. Strong, well established, trusted and recognised brand. Strong support systems. Comprehensive training programme. Men only salon and retreat. \$49,999. Brian Pankhurst 021 334 865. Ref 14983.

## MANAWATU / WANGANUI

### ACCOMMODATION/TOURISM

**LIFESTYLE WANTED?** North Island Top 10 Holiday Park owners had for over 10 years now and it is time for them to move on. On a very long term land lease, but the buildings go with the sale of the business and at substantially less than the 2008 registered valuation! Price \$1,800,000 negotiable. Robin Harris 021 968 779. Ref 15059.

## WELLINGTON

### AUTOMOTIVE/TRANSPORT/DISTRIBUTION

**COMMERCIAL FURNITURE TRANSPORT BUSINESS** - This transport company has a 38 year history in the region and has been a market leader since their operation began. The company has developed industry leading software that automates and manages all of their booking and invoicing online. POA. Dave Morgan 021 471 992. Ref 15971

### BEAUTY/HEALTH

**HAIR, BEAUTY, CASH AND LIFESTYLE** - 50% ROI - Fully managed brand new set up and only six months old. Clean accounts showing \$80,000 profit for four months trading. Very successful concept in a busy Westfield Shopping Mall. Experienced staff of 5-7 including a manager. Price \$375,000 plus stock of \$5,000. Hari Gangisetty 021 629 993. Ref 15540

### EDUCATION/TRAINING

**CHILD CARE FRANCHISE BUSINESS** - A premium provider - This after school child care business is a premium provider and an extremely professional operation. This business opportunity would ideally suit a business person with an interest in child care who can identify that quality attracts a premium. POA. Dave Morgan 021 471 992. Ref 13645

### FRANCHISE

**COFFEE VENDING** - The current owners have identified many more opportunities for the machines and products but are ready to retire. This is a great opportunity to go hard for a year, set up new sites and then sit back and let the business work for you. Price: \$175,000 + Stock. Dave Morgan. 021 471 992. Ref 14830.

**A NEW EXPERIENCE** - Exciting start up Franchise opportunity. Low-cost entry with minimal running costs; initially home-based with option to grow and expand. Proven track record. Strong international connections in UK, USA, Asia and Australia. Full training is provided. Franchises available in the North and South Islands. Price \$35,000. Brian Pankhurst 021 334 865. Ref 12303.

**VIDEO STORE** - This video store is part of a well established home grown Kiwi Franchise group and is the only one in a suburb of more than 16,000 is next to a major super market and part of the local shopping mall. This business produced a very healthy managed profit in 2012 - 28% on revenue of \$443,667. Price \$249,000. Dave Morgan 021 471 992. Ref 15126

### LEISURE/ENTERTAINMENT/HOME GARDEN

**ANOTHER OPPORTUNITY TO JOIN PALMERS PLANET** - Located on a very visible site, near a busy motorway and huge retail destination. Neighbours will include other big brand names. This Palmers Planet looks and feels different from other garden centres! Modelled on European garden centres but keeping the NZ customers in mind. Price \$2,000,000. Laurel McCulloch 021 786 813. Ref 13173

### MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

**THE ROAD TO RICHES** - Our Vendor is a supplier of prefabricated bitumen rubber chip seal road patches. The South African manufacturer is wanting to appoint an import distribution representative for their business in NZ. The business has been established in NZ since 2008 and is now ready to be sold to an agent/licensee. Price \$75,000 + Stock. Dave Morgan 021 471 992. Ref 15817.

**LIGHT ENGINEERING** - This engineering shop is the only medium to heavy engineering business in the central city. The building has a rateable value of \$1,075,000. What a great opportunity to build two assets! Price \$450,000. Dave Morgan. 021 471 992. Ref 14239.

### RETAIL FOOD/HOSPITALITY/SUPERETTES

**TOP CAFE WELLINGTON CBD \$30K WEEKLY SALES** High profile cafe with out-catering and retail merchandise. Seats 90 in absolute prime CBD location. Well established (12 years) - good lease, quality staff. Rent just 10% of revenue. Weekdays 7am - 5pm, weekends 10am - 4pm. Price \$495,000. Paul Redman 021 319 770. Ref 14550.

**KAPITI COAST SPORTS AND GAMING BAR** - All of this on the sunny Kapiti coast where the new Paraparaumu airport will have this town booming with renewed growth. This is one of a very limited number of gaming sites with a license for 18 machines. Price \$450,000 + Stock. Dave Morgan 021 471 992. Ref 14061.

**REDUCED FOR AN OWNER OPERATOR OPPORTUNITY** - As an owner you will have your finger on the business at all times due to the great reporting programme in place. Ordering is simple and efficient. What makes Donut King different is the product is made on site daily, no frozen or day old product here! All the products are from NZ. Price \$200,000. Laurel McCulloch 021 786 813. Ref 14592.

### SERVICES/PROFESSIONAL

**INVOICE PURCHASING** - Do you have an entrepreneurial spirit and a desire to own a quality lifestyle while generating solid profits? Invoice purchasing is a superb way to help business owners grow their businesses faster by improving their cash flow. This opportunity is ideal for a professional seeking independence and lifestyle. Return on investment is well above 35% after paying yourself a \$100k salary. Price \$250,000. Dave Morgan 021 471 992. Ref 16031

**GRAPHIC DESIGN STUDIO** - One of Wellington's best and highest profile design studio's is available for sale and would be a superb acquisition for an existing design studio

# Businesses for sale - Classifieds

that wants to expand. After 19 years in the business, the Vendor has priced the business to keep the process moving and get started on new projects. Price \$250,000. Dave Morgan. 021 471 992. Ref 15969.

**SERVICED OFFICES** - Here's a very tidy business, looking after other businesses! This serviced office business in the heart of the Wellington CBD has been operating from its current location since 2002. The business hosts 12 physical offices of varying sizes and provides virtual office services for 20 additional businesses. Price \$130,000. Dave Morgan 021 471 992. Ref 13956.

**RESTHOME** - Traditional 21 bed resthome in a charming country town within two hours of Wellington. Working owner's surplus consistently around \$180,000. Property in excellent condition and with three year inspection regime. Price \$1,250,000. Duncan Colebrook 022 070 0956. Ref 15144.

**WINDOW FILM INSTALLATION** - How does 52% ROI sound for a service industry business? This Wellington business has a 13 year reputation specialising in the supply and installation of window films to residential and commercial buildings. Someone will grab this quickly so don't miss out! Price \$158,000. Praveen Kumar 021 160 017.1 Ref 16274.

## TRANSPORT

**TRANSPORT - FURNITURE REMOVALS** - This Wellington furniture removal business would be an excellent addition to an existing removals business, a transport business, or a storage business. It's also a brilliant stand alone business for an owner operator who is good at operational management. Price \$190,000. Dave Morgan 021 471 992. Ref 13650.

## MARLBOROUGH / NELSON / TASMAN

### ACCOMMODATION/TOURISM

**KAIKOURA WATERFRONT MOTEL FOR SALE** - Opportunity to own a new lease on this exciting property or purchase the freehold going concern outright. The vendor is negotiable on both scenarios. Trading well. Good mix of units. Separate spacious two bedroom owner's accommodation. Price \$2,500,000. Tony Cridge 027 227 6050. Ref 11525.

**NELSON MOTEL - PERFECT POSITION** - In the heart of Tahunau. A short stroll from Nelson's outstanding beach. Convenient size for a couple to operate, with an excellent mix of unit types. Excellent three bedroom manager's residence. Asking price \$570,000. Tony Cridge 027 227 6050. Ref 11896.

**HOLIDAY PARK IN SPECIAL LOCATION** - Located in Picton in New Zealand's magnificent Marlborough Sounds. Family-friendly camp with spacious sites and a diverse range of clean, tidy and comfortable accommodation. We are located beside three native bush walks leading to dams, and the Picton Lookout. Asking price \$750,000. Tony Cridge 027 227 6050. Ref 12427

**SUPERIOR MARLBOROUGH MOTOR INN - OPPORTUNITY!** - Situated on the main route into beautiful Blenheim. Well-established with a superb mix of unit types that make up its total of 17 x units. Spacious manager's residence. The business has the security of a long lease. Asking price \$680,000. Tony Cridge 027 227 6050. Ref 13252.

**BLENHEIM MOTEL OPPORTUNITY!** - This 20-unit motel is located on a main route, a short drive from all amenities. Still with a good lease period and reasonable rent. 3 - 4 bedroom manager's residence. Asking price \$650,000. Tony Cridge 027 227 6050. Ref 13256.

**MOTOR LODGE - NELSON CBD** - Seeking a top performing motel in a premium location? Then look no further, this is it. This European-style, 23 x unit motel is situated within a minute's stroll of Nelson's CBD. Current trends are showing strongly increasing revenue. Very comfortable, and spacious

living quarters. Price \$1,695,000. Tony Cridge 027 227 6050. Ref 13307.

**FREEHOLD LODGE** - Three years young, boutique and very special motel style accommodation and business is handy to central Blenheim. The property comprises of 4 x executive class units, and a three bedroom self-contained lodge. Two bedroom owner's accommodation. Asking price \$950,000. Tony Cridge 027 227 6050. Ref 14755.

**CENTRAL SOUTH ISLAND LODGE** - Murchison Lodge is situated on four acres of landscaped native garden, leading down to their own private stream. Surrounded by national parks and some of the most renowned fishing and walking locations in the New Zealand and the world. Asking \$750,000. Tony Cridge 027 227 6050. Ref 13256.

### FRANCHISE

**LEADING REAL ESTATE OPPORTUNITY - RICHMOND & NELSON** - With a Green Door Real Estate franchise, you are able to benefit from two separate businesses and two income streams provided under the one powerful brand. Asking \$75,000 includes the office fit out and plant + Goodwill. Brian Pankhurst 021 334 865. Ref 14558.

### LEISURE/ENTERTAINMENT/HOME GARDEN

**GROWING OPPORTUNITY - WHOLESALE NURSERY + RETAIL** - Leading South Island wholesale tree and shrub nursery in Nelson province location, successfully operating for approx 20 years. Supplies quality trees and shrubs to garden centres and other retail outlets throughout the South Island and lower North Island. Price \$595,000. Athol McCully 027 433 8052. Ref 15918.

### MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

**MANUFACTURER CUSTOM MADE JOINERY - OWNER MUST SELL!** - Well-established and respected designer and manufacturer of custom made joinery including bathrooms, laundries, internal doors, stairs, cabinet work, windows, and kitchens. Reputation for high quality products and best practice service. Flexibility to continue operations in well-equipped facilities or relocate. Price \$100,000. Barry McFedries 021 873 243. Ref 14481.

## WEST COAST

### ACCOMMODATION/TOURISM

**OUTSTANDING WEST COAST FREEHOLD BACKPACKER LODGE** - Operates from substantial iconic three storey building in Greymouth. With strong revenue and excellent profitability, this business provides a superb opportunity to purchase a well-established freehold business and buildings (on long-term lease land). Approximately 50% off the previous asking price. Price \$399,000. Athol McCully 027 433 8052. Ref 13026.

### BUSINESSES WITH REAL ESTATE/RURAL

**CAFÉ WITH LIVE IN ACCOMMODATION** - Fully licensed stationhouse restaurant/cafe, Lake Brunner, in the Central South Island. Lunch is a blackboard affair and an a-la-carte menu in the evening. Well-presented and maintained property and chattels/plant. Asking price is a very reasonable, \$150,000. Brian Pankhurst 021 334 865. Ref 15440.

### MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

**SERVICES TO CONSTRUCTION INDUSTRY** - Servicing the commercial and domestic construction industry throughout the West Coast of the South Island. No local competitors. Reputation for prompt and responsive service. Reliable equipment. Good level of ongoing work with significant growth opportunities. No special technical skills required, training and support available. Price \$225,000. Barry McFedries 021 873 243. Ref 13609.

## CANTERBURY

### ACCOMMODATION/TOURISM

**AKAROA - ABSOLUTE WATERFRONT MOTEL FOR SALE!** - Sited in Akaroa town ship, with its own harbour-edge boat-ramp, this 24-unit motel in two main buildings. The vendors have recently undertaken major refurbishment. The complex has an excellent mix of units. Asking price \$1,100,000. Athol McCully 027 433 8052. Ref 10380.

**EXCELLENT TIMARU MOTEL, PRIME LOCATION!** - Easily operated motel business. 10 x ground-level units. Conference room. Sparkling presentation. Spacious three bedroom manager's residence. Key State Highway 1 location close to Caroline Bay, cafes, shops, city centre. Secured by long lease. Added income from two additional family apartments. Price \$329,000. Athol McCully 027 433 8052. Ref 11470.

**"GOLDEN MILE" LOCATION, CUSTOMERS CLAMOURING!** - Location is on a highly-visible corner site on Papanui Road. This 16 x unit motel complex, is well-presented and maintained. Three bedroom manager's residence. An ideal motel for a couple to operate. Motels are currently operating at high occupancies in Christchurch. \$\$ Offers. Athol McCully 027 433 8052. Ref 12599.

**PRICE REDUCED! STUNNING MOTEL, LIFESTYLE LOCATION!** - This 11 year old, 15 x unit motel has spacious, convenient, single-level units, comfortable three bedroom manager's residence. Long secure lease, and strong established performance is showing steady growth. A motel business with excellent income, outstanding outdoor lifestyle choices. Price \$540,000. Athol McCully 027 433 8052. Ref 14322.

**LIFESTYLE MOTEL - PARADISE AT BARGAIN PRICE!** - An attractive lifestyle freehold going concern motel. The five easy care units provide better revenue than most B & B's, and allow the owners to enjoy the lifestyle of the region. Located in unique South Canterbury. Claim your piece of paradise today. Price \$539,000. Athol McCully 027 433 8052. Ref 14590.

**Premier Holiday Park = Premier Opportunity** - This Holiday Park has a combination of freehold and long-term leasehold property. The freehold area contains a house, two cottages, two motel units. The leasehold area contains powered and non-powered campsites, cabins, kitchen, ablution blocks on over 2ha of land. Asking price \$1,300,000. Athol McCully 027 433 8052. Ref 14680.

**MOTEL DEVELOPMENT SITE - OPPORTUNITY PLUS!!!** - Offering a potential motel development site (subject to Council approval) on 985m<sup>2</sup> of land zoned L3 (high density housing). Situated right in one of Christchurch's iconic four avenues. Choose to operate yourself, or sell the lease and retain the freehold investment. Price \$650,000. Athol McCully 027 4338 052. Ref 15255.

**FREEHOLD GOING CONCERN ACCOMMODATION OPPORTUNITY!** - UNDER OFFER BUT FURTHER ENQUIRY WELCOME. Booming Christchurch motor lodge with 19 x motel units, restaurant and conference centre on extensive 4,215m<sup>2</sup> prime Riccarton location. Main arterial road. A three bedroom owner's apartment. Asking price \$3,200,000. Athol McCully 027 433 8052. Ref 15703.

**TWO OUTSTANDING ACCOMMODATION OPTIONS, ONE PRICE!** - Offered is two jointly-operated accommodation businesses at one price. What is offered is a combination of a well-established 15 x unit 4-Star motel, together with 10 new superior luxury-accommodation apartments, to provide a complex with wide guest appeal. Price \$1,050,000 LH. Athol McCully 027 4338 052. Ref 15924.

### AUTOMOTIVE/TRANSPORT/DISTRIBUTION

**INDUSTRIAL & ENGINEERING HARDWARE SUPPLIES** - Well known, reputable business specialises in the distribution

of industrial and engineering equipment. Operates from a vigorous and pleasant South Island provincial centre. Wide product range with top line agencies. Experienced staff. Excellent location. Opportunities for growth. Well priced at \$930,000. Barry McFedries 021 873 243. Ref 11522.

**AUTOMOTIVE SERVICES** - Well equipped, multi-site and profitable business with the opportunity of cashing in on the high wear and tear on vehicles and the "tradies" coming to town that will all need the vitals - Service and WOF. Substantial operation with a well recognised brand. Great staff. Reasonable offers considered. Barry McFedries 021 873 243. Ref 14709.

**MOTORCYCLE SALES, PARTS & SERVICE/AUTOMOTIVE PARTS** - Retail sales with full service and parts and a range of automotive parts. Well located showroom/workshop adjacent to a major Christchurch shopping mall. Fully relocatable. Growth opportunities. Low investment opportunity for you to generate an income from your passion for motorcycling. Barry McFedries 021 873 243. Ref 16137.

## BUSINESSES WITH REAL ESTATE/RURAL

### LIVE THE GOOD LIFE - LIFESTYLE PLUS REAL INCOME!

- A 6.6ha lifestyle property, with a modern four bedroom home, plus a fully established hydroponic lettuce and baby salad leaf production facility, close to Rangiora. This business provides a solid six figure return for the owner. Price \$1,600,000. Athol McCully 027 433 8052. Ref 15324.

## FRANCHISE

**GREEN DOOR REAL ESTATE - NEW FRANCHISES** - New franchise territories South Island Wide. With a Green Door Real Estate franchise, you are able to benefit from two separate businesses and two income streams provided under the one powerful brand. Asking \$60,000. Brian Pankhurst 021 334 865. Ref 14559.

**CHIPMUNKS TIMARU & THE 'O' LOUNGE** - Spacious children's playland has been fully up-graded. Fantastic facilities for children up to 12 years of age. The 'O' Lounge (provider of after school care) is CYF approved. WINZ subsidies available. Onsite cafe provides a great range of food and beverages. Price \$325,000. Brian Pankhurst 021 334 865. Ref 15008.

**BAKERS DELIGHT** - Store located in the Christchurch area is trading very profitably. Bakers Delight is the worlds largest franchise bakery. Strong brand with proven franchise system and commitment. Full training is provided with ongoing assistance. Easy to operate. Experienced staff. The business is priced realistically. Brian Pankhurst 021 334 865. Ref 15850.

**MANAGED FOR HIGH INVESTOR RETURNS** - For minimal part time involvement. This is a proven and effective smart business, providing value priced products and services. Operating from a superb new high profile store in a leading Christchurch shopping centre. No industry experience required, training and support available. \$250,000 all in. Barry McFedries 021 873 243. Ref 12947.

## LEISURE/ENTERTAINMENT/HOME GARDEN

**TREE TRIMMING - NATIONWIDE OPPORTUNITIES** - Who says money doesn't grow on trees? Fantastic opportunity for a outdoors person to own and operate their own successful. Arborist business as part of a Nationwide franchise, servicing those requiring trees trimmed, shaped, trained, removed. Full training is provided. Price \$49,000. Athol McCully 027 433 8052. Ref 14715.

**PROVEN BUSINESS WITH PROSPECTS!** - Ideal business for a couple to operate with some part-time assistance, and owners can expect to attain a healthy six-figure annual income. Recognized as suppliers of quality cut flowers, foliage, both locally and throughout New Zealand with an established clientele. Asking price \$198,000. Athol McCully 027 433 8052. Ref 15227.

## MANUFACTURING/IMPORT/EXPORT/WHOLESALE

**CHRISTCHURCH - SUPERIOR BUILDING PRODUCTS** - Well-established and profitable business manufacturing and installing manufactured windows and doors for the residential and commercial building industry. Great trading performance and track record in the industry. Modern factory equipment and premises. \$\$ POA. Barry McFedries 021 873 243. Ref 12944.

**ENGINEERING IN BUSY RANGIORA** - This exciting and dynamic business has a team of qualified machining and fabricating engineers, offering a full range of engineering expertise. Capable of one-off jobbing work or production runs. Fully equipped with CNC technology and structural fabrication capability. Price \$300,000. Barry McFedries 021 873 243. Ref 14344.

**IMPORT DISTRIBUTION - BUILDING PRODUCTS** - On offer is the most advanced building system of its type suitable for residential and commercial applications available in Australasia. The owners are seeking a New Zealand distributors. Can be operated from anywhere. Asking \$150,000 + Stock. Barry McFedries 021 873 243. Ref 14561.

## RETAIL FOOD/HOSPITALITY/SUPERETTES

**FOOD PRODUCTION / CATERING STYLE OPERATION** - Ideal for a person or couple wanting to enter the food service industry. Small Christchurch manufacturer supplying the local market. Supplies different categories of product to: cafes/takeaways, supermarkets, schools/club fundraisers, and ex-factory cash sales – trade and retail. Price \$195,000. Chris Bryant 0272 285 688. Ref 15569.

**CAFE - WITH EVERYTHING YOU WANT!** - Excellent cafe, high profile site on main road. Turnover and profit has been well maintained. New developments under way will further enhance this cafe when completed. Great coffee and food is what they do every day. Trading seven days. Asking \$290,000. Brian Pankhurst 021 334 865. Ref 13039.

**TWIZEL - ALPINE CAFE & TAKEAWAY** - Great position. Great reputation! The longest established cafe and takeaway in Twizel! Trades from early in the morning until 4.00pm as the cafe and after 4.00pm through the takeaway. Easily run by the owner with casual staff as required. Steady turnover and profits. Asking \$165,000. Brian Pankhurst 021 334 865. Ref 15147.

**NANDO'S RESTAURANTS** - Well-known restaurant and bar is a proven business model operating in over 30 countries worldwide. The opportunity now exists in the South Island to be part of this highly recognised brand with strong expansion plans. Franchisor support. \$\$ POA. Brian Pankhurst 021 334 865. Ref 15849.

### THE SHEARER'S QUARTERS - PRICE SLASHED TO SELL!

- The Shearer's Quarters has become a South Canterbury icon. Providing delicious country cafe food, a wide range of giftware, an attractive farmyard animal section, and a mini-golf course and driving range, which all draw custom seven days a week. Price \$325,000. Athol McCully 027 433 8052. Ref 15065.

## RETAIL GENERAL

**FLOORING - UNDER OFFER** Booming Flooring business. Sales and profit up again for the 2013 year. The value of forward orders is almost the amount of the asking price. Fully trained staff. Carpets and hard flooring retail and install. \$\$ POA. Brian Pankhurst 021 334 865. Ref 14776.

**'PROFIT IS THE NAME OF THE GAME'** - Highly successful retailer/merchandiser of specialist products and services. Sales for the 2013 year 25% ahead of 2012. Minimal competition. The 'go to store' in Canterbury. High profile main road location. Price by negotiation but is in the region of \$500,000. Brian Pankhurst 021 334 865. Ref 15570.

**PAINT, WALLPAPER, INTERIOR DÉCOR - UNDER CONTRACT.** Long established super retail store covers the bases for all paint wallpaper and interior decor. Large range of leading brands of wallpapers and paints, drapes, blinds, cushions, rugs, knickknacks. Main road premises. Excellent staff. Realistic asking price. Brian Pankhurst 021 334 865. Ref 15852.

## SERVICES/PROFESSIONAL

**INDUSTRIAL ELECTRICAL MOTOR REPAIRS** - Sole charge owner-operator business. Primarily carries out repairs to electric motors. Sales of new motors with stock on hand. Well set up premises in an excellent secure central location. Strong customer following. Good lease and reasonable rent. \$\$ offers. Chris Bryant 027 228 5688. Ref 16251.

**DOORWAYZ LTD** - Well-established company with low overheads. Products are assembled to order. Interesting mix of new and replacement work together with a repair service. Excellent website and first class business systems in place. Can be run from new owner's home (large double garage) or separate workshop base. Price \$145,000. Brian Pankhurst 021 334 865. Ref 11035.

**ELECTRICAL CONTRACTING - SPARK YOUR INTEREST!** - Sullivan & Spillane is a well-known long-established electrical contracting business, with bonus heat pump and appliance sales and service. Based in Timaru. Owners seeking to retire after creating this successful business, allowing a purchaser to obtain an excellent established business. Price \$399,000. Athol McCully 027 433 8052. Ref 14079.

**EXCELLENT YEAR-ROUND CASHFLOW - HUGE POTENTIAL!** - Christchurch retail service business. Superb location. No local competition, and assured growth prospects make this a "must-see"! Established excellent year-round cashflow is showing year-on-year growth which is set to boom. Set yourself up for the future. Price \$399,000. Athol McCully 027 433 8052. Ref 15609.

## SOUTHLAND/OTAGO

### ACCOMMODATION/TOURISM

#### CENTRAL OTAGO MOTEL / FREEHOLD GOING CONCERN

- Good road frontage. Beautiful grounds and gardens. Motel comprises 8 x units. Large garage-workshop, well-equipped laundry and good front-office facilities makes for a complete package. Plenty of space on-site for further development. Asking Price \$620,000. Tom Richardson 027 516 7777. Ref 11909.

**SOUTHERN TAVERN - CLIENT SAYS "SELL NOW"** - Currently three motels with planning for more provided. Licensed Tavern with public bar area, dining room and conference/event facilities. Campervan power points are also on-site. three titles totalling over 4000sqm of commercially zoned freehold land. Three bedroom owner's accommodation. Price by negotiation. Tom Richardson 027 516 7777. Ref 13787.

**CHALETS IN THE CATLINS** - Accommodation / Eco Tourism. Splendid 14 hectares property/business, includes the integrated Catlins Wildlife Trackers business. Centrally located in The Catlins, 20 minutes from Owaka. Historic homestead, owner's residence. Currently returning a good income. Many possibilities for expansion. Tom Richardson 027 516 7777. Ref 14721.

**MANAGEMENT RIGHTS - QUEENSTOWN** - The business owns the exclusive management rights to 21 x one, two and three individually owned apartments located in the heart of Queenstown. Each apartment is well equipped. Ongoing contract with a major Australian wholesaler, provides constant bookings all year round. Price \$985,000. Tom Richardson 027 516 7777. Ref 14971.

### "BOUTIQUE BED & BREAKFAST - WANAKA'S BEST

- The market for visitor accommodation is robust in Wanaka. Peaceful location. The lodge includes 8 x guest rooms, king, queen and twin configuration, all recently

# Businesses for sale - Classifieds

renovated. Wireless internet throughout the lodge. two bedroom owner's accommodation. 24.5 years remaining on lease. Asking price \$395,000. Tom Richardson 027 516 7777. Ref 15067."

**MOTEL LEASE FOR SALE / NEW 35 YEAR TERM** - Modernised and refurbished 4-star motel, 17 x units. Excellent chattels. Good variety of unit sizes and rates. Well located to all city facilities. Very good owner's or manager's residence. Asking Price: \$640,000. Tom Richardson 027 516 7777. Ref 15122.

**NEW 35 YEAR LEASE FOR SALE** - Four spacious motels, a 60 bed backpackers hostel, holiday park, with campervan and tent sites. New restaurant, bottle store, bar and information centre to be built (plans and consents approved). Excellent home available. Possible vendor assistance. Tom Richardson 027 516 7777. Ref 15234.

**WELL RENOWNED MOTEL LEASE FOR SALE** - This extremely well-presented modern motel with substantial owner's accommodation is located just minutes from Mogiel Township, 12km from Dunedin City. The opportunity comprises 10 x immaculate units from studios to spacious executive one bedroom units plus a large family unit. Asking \$385,000. Tom Richardson 027 516 7777. Ref 15398.

**MAKE AN OFFER - OWN A MOTEL!** - The first motel when entering Dunedin city from the north. This complex provides an excellent configuration of 18 x units. The lessees have embarked on an upgrading programme. With a long lease, the purchaser can look forward to a secure tenure. \$ Offers Considered. Athol McCully 027 4338 052. Ref 10470.

**OTAGO FREEHOLD GOING CONCERN MOTEL** - On offer a 10 x unit motel with three bedroom owner's residence. Well-located near the junction of SH1, and SH85. There is also the option to purchase the business only, with a new 30-year lease, for only \$295,000 - the choice is yours. Price \$725,000. Athol McCully 027 433 8052. Ref 12609.

**TOP-PERFORMING MOTEL - HUGE PRICE REDUCTION!** - Well-presented motel on a highly visible corner site in Oamaru. The motel's 10 x units have a solid 4-star independent Qualmark rating. The business has a secure lease in place, and a reasonable annual rental. The manager's residence has four bedrooms. Price \$350,000. Athol McCully 027 433 8052. Ref 14110.

**PRICE REDUCTION - IDYLLIC LIFESTYLE, NEAR DUNEDIN!** - Opened in 2008 this unique lodge/motel is sited on an attractive 2ha lifestyle property on the picturesque Taieri Plains. Operating with four attractive cottage-style spacious units (resource consent to build six more). Modern three bedroom owner's residence. Asking price \$1,150,000. Athol McCully 027 433 8052. Ref 15576.

**KEY DUNEDIN LOCATION, EXCELLENT MOTEL** - Superb larger (20-unit) refurbished motel. Excellent mix of unit types in Dunedin's motel "golden mile". A comfortable and spacious three bedroom manager's residence, with private courtyard. There is a long secure lease in place providing peace of mind for a purchaser. Asking price \$850,000. Athol McCully 027 433 8052. Ref 15636.

## AUTOMOTIVE/TRANSPORT/DISTRIBUTION

**CAR RENTAL - OTAGO REGION** Do you want to earn a cash surplus of \$245K pa? Part of an iconic NZ franchise that has been in the market for over 20 years, this outlet is based in one of the fastest growing areas of the country. Asking \$784,819. Basil Badenhorst 022 454 8348. Ref 14219.

## BUSINESS WITH REAL ESTATE/RURAL

**LIFESTYLE & INCOME - FREEHOLD NURSERY** - Wholesale plant nursery complete with 3 x four bedroom home and outbuildings. 7,000m<sup>2</sup> site. Handy to Oamaru. Consistent income and profitability from easily-operated business. Suitable for a couple with part-time seasonal staff. Contract in place with local authority trading company.

Price \$475,000. Athol McCully 027 433 8052. Ref 13811.

## FOOD/HOSPITALITY/SUPERETTES

### SOUTHLAND HOTEL / FREEHOLD GOING CONCERN

- Located at the heart of the Five Rivers outdoor recreational region. Guest accommodation consists of 10 x rooms plus separate backpacker's bunkrooms. Owner's accommodation is a modern three bedroom home with garage on separate title, adjacent to the hotel property. Price by negotiation. Tom Richardson 027 516 7777. Ref 13724.

### GOLDRUSH HOTEL / FREEHOLD GOING CONCERN

- Provides a full range of food, beverage and accommodation services. Eleven guest rooms and three backpacker bunkroom accommodation available. Also hosts the bar, bottle store, restaurant, TAB and gaming. Price by negotiation + SAV. Tom Richardson 027 516 7777. Ref 13888.

## FRANCHISE

**A NEW EXPERIENCE** - Exciting start up franchise opportunity. Low-cost entry with minimal running costs; initially home-based with option to grow and expand. Proven track record. Strong international connections in UK, USA, Asia and Australia. Full training is provided. Franchises available in the North and South Islands. Price \$35,000. Brian Pankhurst 021 334 865. Ref 12304.

## RETAIL GENERAL

**PARA RUBBER (DUNEDIN) OPPORTUNITY KNOCKS** - An iconic New Zealand retail brand, synonymous with foam and rubber products. Operates as a franchise. Was started in 1910 by George Waldman Skellerup!! Located in central Dunedin. Asking price \$200,000. Brian Pankhurst 021 334 865. Ref 11951.

## SERVICES/PROFESSIONAL

**SIGNAGE COMPANY** - Located in picturesque and beautiful Central Otago, an area that is thriving and growing with a diverse range of industries and all needing promotional signage! Well maintained plant and equipment located in smart modern purpose built premises. Flexible and substantial "Vendor Assistance" options. Asking \$229,000. Brian Pankhurst 021 334 865. Ref 12009.

**DVD NOW - START-UP FRANCHISE** - Innovative, clever and incorporating smart technology, it is totally unique in New Zealand. Delivers movies and games in a completely new and exciting way. Low overheads. Franchisor support offered. Can be managed from home, largely during hours that suit yourself. Asking \$95,000. Brian Pankhurst 021 334 865. Ref 14032.

## NORTH ISLAND

## ACCOMMODATION/TOURISM

**OPPORTUNITY KNOCKS - 35 BED PURPOSE BUILT RESTHOME** Fully managed rest home business, normally fully occupied. Underpinned by qualified, experienced and friendly staff who are held in high regard by the residents with some employees who have been in service for a period greater than 10 years. Price \$3,500,000. Percis Wadia 09 442 1814. Ref 15813.

## AUTOMOTIVE/TRANSPORT/DISTRIBUTION

**EXCLUSIVE NORTHLAND DISTRIBUTION RIGHTS** - Opportunity to supply and install rights to a wide range of Hebel Supercrte AAC lightweight concrete cladding, masonry wall and floor systems, coupled with a full range of Supercoat renders, textures and ultra-high performance acrylic coatings, ranging from waterproofing systems to exterior paint. Price is \$195,000. Efren Pascual 021 782 820. Ref 15107.

## EDUCATION/TRAINING

**CHILDCARE CENTRE** - Coastal location, this purpose-built childcare centre is being offered for sale as a FHGC. Fully managed and very profitable with excellent staff in place, this centre has 100% occupancy and the potential to increase its licence numbers. Price \$550,000 + GST (if any) business only. Roger Brockelsby 027 919 5478. Ref 16263.

## FRANCHISE

**READY TO OPERATE YOUR OWN REAL ESTATE BUSINESS?** Own and operate your own profitable real estate business generating a dual revenue stream earning 80%-90% commissions from licensed agent sales. GREEN DOOR has exclusive Auckland regional territories for sale from only \$60,000 + GST. Efren Pascual 021 782 820. Ref 14270.

## MANUFACTURING/IMPORT/EXPORT/WHOLESALE

**PRINT INDUSTRY** - Returns owners + \$150,000. A rare opportunity to acquire a highly profitable manufacturing business located in a desirable NZ lifestyle location. Sales up five years running. High quality plant equipment. Skilled, professional and reliable staff in place. Good lease. Price \$295,000 + Stock. Steven Matthews 021 848 873. Ref 15598.

## NATIONWIDE

## FRANCHISE

**JUST CABINS** - Available in a number of areas throughout NZ. If you are looking for a good return on your investment with minimal time input these franchise areas should be seriously considered. Only working minimal hours per week. Price From \$175,000. Grant Jacobson 0274 450 432. Ref 13427.

**HIGH MARK HOMES** - Over 40 years building NZ Homes, offers an excellent opportunity to a builder wanting to get off the tools. The licensor is offering good transitional support to ensure a smooth business establishment for all new licensees. There are plenty of licences areas available throughout the country. Price \$45,000. Leath Craig 027 290 1122. Ref 12971.

**MASTER AND CERTIFIED BUILDERS** - This franchise offers industry leading standards and systems, comprehensive training and continued support, financial independence. Realsure is the only ISO 9001 registered NZ house inspection company. Price \$50,000. Marc Grantham. 021 247 2708. Ref 16052

**HIRE A HUBBY, ESCAPE THE OFFICE** - Introducing the franchise system that gets you out of the daily grind for less! You'll enjoy flexible working hours, control over your income levels, and a job where no two days are the same. You'll be supported by an exceptional business system. Huge opportunities. Price \$39,000. Nick Stevens 021 641 978. Ref 11606

**WANT A BRAND NEW MUFFIN BREAK TO OPEN** - Reputable, reliable and trusted brand, a rare opportunity to own and run your own bakery café business. Offers a vast range of products freshly baked on site daily, complemented with an award-winning, gourmet espresso coffee and beverage range. Approx \$390,000 + GST. Laurel McCulloch 021 786 813. Ref 15313

**LOOKING FOR SUCCESS?** - Outstanding opportunity to join this truly international brand (39,000 plus outlets). Franchisees wanted throughout NZ. Must be prepared to work full time in the business and a high level of retail English is required. Extensive training and support provided. Excellent systems. From \$400,000 to \$1,000,000. Nick Stevens 021 641 978. Ref 16321.

## LEISURE/ENTERTAINMENT/HOME GARDEN

**INVOICE DISCOUNTING, HUGE OPPORTUNITIES** Do you have sales and good relationship skills? Are you hungry and motivated? Earn \$100,000 plus p.a for an investment of \$49,500 plus GST plus working capital. Outstanding opportunity to join the specialists in providing working capital and fee-effective funding solutions. Franchises are available nationwide. Price \$49,500. Nick Stevens 021 641 978. Ref 11743

## MANUFACTURING/ IMPORT/ EXPORT/ WHOLESALE

**MANUFACTURING/SALES** - The inventor/owner of the ShinGuard Towbar Deflector is looking for a business partner. Designed to prevent those painful injuries from walking into the protruding towbar. You can be a silent investor and sit back and reap the return on your investment or get in amongst it. Price \$PBN. Nols Bertram 027 238 1450. Ref 13701.

## RETAIL GENERAL

**FISHING SHOP IN A BOX** - Exclusive licence opportunities available across New Zealand. It's a very simple concept! Tacklebox has reinvented the wheel, launching relocatable fishing retail outlets, which are placed in strategic locations during the fishing season and then stored during the 'off season'. Price \$88,000. Peter Redward 0274 920453. Ref 14736.

## SERVICES

**THE ALTERNATIVE BOARD** - A leading international franchise organisation, is seeking franchisees to facilitate peer board meetings and provide executive coaching to local business owners. In your exclusive territory you will work from home, with no employees or inventory. It's

scalable. It's proprietary. It's achievable! Price \$100,000. Nick Stevens 021 641 978. Ref 16273

## TECHNOLOGY/ COMPUTER/ IT

**PASSIONATE ABOUT GOLF?** The business is a unique locally designed golf vending kiosk with the latest eftpos technology, wireless data telemetry, automated scorecard dispenser system and online 'real time' web access and touchscreen advertising. This is a real passive income earner that can be controlled remotely from literally anywhere. Price \$350,000. Nols Bertram 027 238 1450. Ref 15239.

## RELOCATABLE

## MANUFACTURING/ IMPORT/ EXPORT/ WHOLESALE

**CITRUS GROWNING BUSINESS** - If you are a grower and wholesaler looking to expand your range this is a great opportunity to add some 'zing' to your business! This business is a well-established and branded grower of a wide range of citrus trees. Product is sourced from quality stock and they have a number of large clients. Price \$440,000. Steven Matthews 021 848 873. Ref 16141

**IMPORTING BEACH BIKES** - A fantastic opportunity to take over a home based import business that only requires a few hours input a week and easy to operate. Based on 2012 accounts annual sales are around \$40,000 with an easy net profit to the owner of around \$1,000 a month. Price \$All Offers Invited. Steven Matthews 021 848 873. Ref 15404.

## RETAIL GENERAL

**HOME BASED - DIGITAL PRINTING** - Simple to operate - relocatable - home based and with potential limited only to your imagination! This online portal allows customers

to design their own unique tee shirt print. If your strength is in marketing then this is for you! Price \$59,500. Steven Matthews 021 848 873. Ref 16098.

**RETAIL EXPERT - IS THIS YOUR NEXT BUSINESS?** All the IP, designs, patterns, relationships you need. Plus established, very well known and respected brand. Plus \$3.2m of quality stock. Plus fully operating manufacturing and retail business. Been trading for nearly 40 years. Price \$3,943,000. Elaine Ford 0274 459 852. Ref 15069.

## INTERNATIONAL

## ACCOMMODATION/TOURISM

**WORLD FIRST..... COULD HAVE YOUR NAME ATTACHED** It is your chance to be involved at the cutting edge of what is possibly the most incredible forward step in the Island based tourism market we have seen since mankind first started taking vacations at Island Resorts. Price \$3,500,000. Terry Newson 027 459 5718. Ref 16008.

**GOLD COAST...LIFESTYLE / WITH HOME & INCOME** - A Golden opportunity to purchase your own home and income with management rights on the Au Gold Coast. This would be a part time management role with permanent residents and renters with plenty of leisure time. Price \$1,250,000. Clive Derbyshire 021 946 491. Ref 13658.

## MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

**MANUFACTURING WITH VENDOR FINANCE** Large manufacturing complex in Malaysia with Worldwide patents on technologies used to assemble this unique product and export to Middle East countries. Potential sales over USD\$100m. Vendor Finance available on a deposit of USD\$3.5m. Price \$14,000,000. Garth Nell 027 296 1783. Ref 14203.



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