

Businessbroker

The authority on buying and selling businesses

UNITED STATES EDITION, ISSUE 11

**Are You a
Prepared Seller?
What Difference
Does it Make?**

**Time Kills Deals.
The Importance
of Momentum
in Business
Transactions**

**LINK United States
2017 Award Winners**

**Sellers Be Aware.
Essential Things You
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**Use of Seller Notes
in Financing Small
Business Acquisitions**

New LINK Brokers

100⁺
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LINK Manages Business Sales in a Planned and Orderly Manner

Preparation

"Grooming" your business for its sale by maximizing its efficiency, earnings potential and presentation. Minimizing costs and increasing profit by as little as \$5,000 per year could add thousands to the sale price. We can assist you in recasting your P&L Statement in determining the true SDE (Seller's Discretionary Earnings) of your business.

1

Valuing Your Business

There are several methods of valuing a business. In most cases LINK uses a combination of these to determine the most realistic selling price. The methodology used must be accurate and appropriate for your type of business, and be able to withstand scrutiny by financial professionals. These are established methodologies for most business categories, but they can only be used as a guide. Every business is unique, which is why it is so important to deal with brokers who have proven experience in establishing true market value.

2

Listing

We list your business with a Representation Agreement, which is legally required before we can start the selling process. We also simultaneously fill out a Business Fact Sheet which gives us all the required information for properly describing your business to potential Buyers and an Agency Disclosure explaining our agency relationship with you and the Buyers. If you are a corporation or an LLC we will also need a shareholder/member Authorization.

3

Information Memorandum

A comprehensive sales and marketing document prepared by LINK providing a detailed overview of your business. The document must be crafted to ensure it is accurate and honestly represents your business and its benefits. It can get potential Buyers of your business excited about it or if not done properly, it can cause them to overlook it.

4

Identifying Buyers

Some businesses listed with LINK sell before they are publically advertised. LINK maintains a large database of qualified Buyers seeking businesses in all sectors. As independent professionals, LINK brokers are able to discretely approach these Buyers in queue that we believe might be interested, without divulging information that might identify your business.

5

Marketing –

LINK is one of the largest business sales marketers and advertisers in the world. Our marketing programs are closely monitored and through experience, we know which approaches are most effective. Our Information Memorandum, our ads, our magazine, our brochures, our web presence and other marketing and sales tools are carefully prepared to attract Buyers without identifying your specific business.

6

Finding "Real" Buyers

Acting as an Independent third party, LINK brokers are able to maintain confidentiality until Buyers have been checked for buying capability – education, experience and finances. Checking a buyer to ensure their intentions are "real" is often a surprisingly time-consuming and difficult process. Statistics show that for every ten inquiries about a business for sale generated by a marketing campaign, only one is a "real" Buyer.

7

Purchase Agreement

After a Buyer has reviewed the Information Memorandum, met with the owner, viewed the business and expressed interest, a Purchase Agreement is negotiated and signed by both Buyer and Seller. Commercially sensitive details are not supplied at this stage.

8

Disclosure & Due Diligence

The signing of the Purchase Agreement does not necessarily mean the business is sold; the Seller and Buyer will now conduct the seller and buyer disclosure which consist of a series of questions about each other. Next they will each verify the information about the Seller and Buyer during a due diligence period. The due diligence process generally takes five to ten working days, although for more complex businesses, it can take longer.

9

Conditions Removal & Closing

Once all the conditions in the Purchase Agreement have been satisfied, the business checks out and the Buyer checks out, the Conditions Removals are signed and escrow will be opened. Escrow is a means, time period and trust arrangement during which the paperwork required for the sale of a business is processed. Escrow acts as a "neutral" agent of Seller, Buyer and Broker to collect documents, money and to distribute the same pursuant to escrow instructions as directed by the principals. The seller usually assists in the business for an agreed period after the sale, to train the new owner and facilitate a smooth transition.

10

Most businesses listed for sale with LINK, sell within 3 to 8 months, although large and complex businesses may take longer. Once an offer is received, it generally takes around 4 to 8 weeks to complete the sale process.

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For your FREE guide, or a confidential broker's opinion of value of your business, call 844-840-5600.



The authority on selling businesses

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Businessbroker

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Welcome From the Principal

Ron Hottes is the Principal of LINK United States. Competitive and solutions focused, he is also acutely aware of the value of long term relationships in business.

If you would like to join LINK United States contact **Ron** at **844-840-5600** or **ron.hottes@linkbusiness.com**.

Why Sell Your Business through LINK?

LINK sells approximately 30% of the businesses we list versus our competitors who sell less than 20% of their listings. How does LINK do it? LINK is an international brokerage with offices all over the World which means we find buyers from all over the World. LINK LA for example has 25 brokers working to sell your business and Internationally, LINK Auckland (Ellerslie), New Zealand has 37 brokers or LINK Sydney, Australia has 28 brokers compared to most of our competitors throughout the World with 1, 2 or 3 brokers. More brokers means more buyers. More brokers from all over the World means more buyers from anywhere throughout the World. Our Network, by its very nature, helps insure the quickest possible sale of your business because we focus on delivering exceptional service. We are the exception.

We have the ability to support the sale of your business from the signing of the Representation Agreement all the way through the close of the sale. We hold your hand from the start all the way through and sometimes after the sale. We start by providing you with the basic questions all Sellers ask:

1. What is my business worth?
2. What kind of financials do I need to provide?
3. How do we provide confidentiality?
4. What is the most effective way to find capable Buyers?
5. What kind of financing makes the most sense in selling my business?
6. How do we deal with "off the books" situations?
7. How do we screen Buyers?
8. Will I have to carry a note?

Everyone at LINK, from the office owner to each individual business broker, is trained by LINK in the specific business brokerage techniques that produce results. Selling is an intricate process that requires a very specific expertise as well as the ability to solve problems in a practical and yet creative manner. We do, however, realize that all businesses are unique and that applying a "cookie-cutter" approach is not the most effective manner to sell a business. We always tailor our marketing and procedures to accommodate the needs of your business and your concerns. Our intent is to always keep you informed and involved in the sale of your business. The number one complaint we hear about our competitors is "they took the listing and I never heard from them again". LINK will bring you up-to-date on a regular basis. Thinking of selling, call LINK.

Sincerely,
Ron Hottes
Principal
LINK United States

**Introducing...
New LINK Brokers**

Visit linkbusiness.com for further information on LINK brokers, businesses for sale and industry related advice

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Joe has owned/operated businesses on three continents including a sales and marketing firm, a language school, a web design business, a full-service restaurant, and more. Coming from an entrepreneurial family Joe has a great deal of respect for business owners. Joe's natural conversation and business experience will help both buyers and sellers achieve their desired results.



Danny Epstein - Business Broker

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Danny is a true entrepreneur who brings more than 25 years of experience in successful M&A activity to our team. He has personally founded, owned and operated multiple companies, sold companies that he owned and has purchased companies. He participates in projects with venture capitalists/private equity groups. His unique experience and skill set is an asset to both sellers and buyers alike.

LINK Phoenix Office



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Fred has 20+ years of experience in the skincare dermatology and Aesthetic arena and the pharmaceutical industry. He has directed the sales and marketing operations for six successful startups including Clarisonic and ProCyte. As a former CEO and President, he has directed companies in their product commercialization. Distribution channels included: direct to physician, direct to spa/salon, international, direct-to-consumer, and the internet. His strategies have led to the successful sale of 6 companies.

LINK San Diego Office



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Jamison Wheeler joins LINK Business San Diego and brings with him a strong motivation and experience in sales and management. He was in the United States Marines for many years and prior to his military career was in the insurance business doing sales. Jamison has always been passionate about helping people evidenced by his career in the military. Whether you have an interest in selling your business or buying a business, Jamison is ready to help his Clients navigate the process from start to finish.

**Join
LINK
Today**

Become a business broker in the LINK network, and be part of the most innovative and largest business brokering group

At LINK we give you the training, support and technology you need to succeed, seek your full potential to tackle the challenges. LINK is an environment where you are rewarded for your hard work. If you are good at networking and creating relationships, then Business Brokering is a career that will open doors for you and allow you to succeed at an unlimited pace. With offices across the United States, New Zealand, Australia, South Africa and the Philippines. LINK is proud of its growth and market dominance - based on results and integrity.

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Time Kills Deals

The Importance of Momentum in Business Transactions

“Time Kills Deals” and “Time is of the essence” are two common phrases used in the business brokerage world. Every deal is at risk every second, hour and day that passes without closing. The purchase agreement should outline the time-line of the transaction. It is the broker’s responsibility to help all parties navigate the time-line to the close as quickly and as efficiently as possible. The broker becomes the facilitator to the close once there is a purchase agreement in place. Below is a list of items that will help the Seller and Buyer better prepare for the sale of the business:

SELLER

1. Copy of the lease including Landlord/Property Manager Information
2. Last three years of tax returns/P&L's
3. Interim Financial Year to Date
4. Copy of all licenses and permits
5. Any equipment leases that the buyer will be assuming and information regarding how these will transfer so that the buyer can easily contact the companies and transfer these responsibilities into their name
6. Sellers should check to ensure that their corporation is in good standing with the Secretary of State and also ensure that all business licenses (ABC licenses, etc.) are in good standing so that an easy and timely transfer can be made.

Pressure the deal from the beginning and make the clock work for you rather than against you.

BUYER

1. Resume and financial packet to present to Landlord for approval
2. Sign a credit authorization, if applicable
3. Bank statement and verification of funds
4. Corporation set up and filed
5. Accountants and Lawyers on stand by for advice
6. Obtain all permits and licenses to occupy the space
7. Have a general contractor lined up for tenant improvements, if applicable

The second the purchase agreement is signed both ways, the clock starts ticking. Pressure the deal from the beginning and make the clock work for you rather than against you. Communicate with your clients on a daily basis. Set expectations between you and your client. Hold yourself and your client accountable for their actions. Every company needs a CEO and every boat needs a captain, take the lead because your clients are typically inexperienced when it comes to selling a business and it is our job to help facilitate and navigate to the close of the transaction.



Adam Gilman - Principal of LINK San Diego

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Adam Gilman is a licensed business broker with 20 years of experience of buying and selling businesses. Having owned and operated many businesses, Adam understands the perspective of the Seller and Buyer. ‘Time Kill’s Deals’ is a famous saying of any dealmaker and Adam’s main objective in each deal is to be a strong listener, problem solver and most importantly facilitator to the close of the transaction.

LINK United States 2017 Award Winners



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Essential Things You Need to Know Before Selling Your Business

Selling your business can be an emotional roller-coaster, filled with ups and downs during the transaction process. I've encountered many obstacles in this industry of business sales, mergers and acquisitions; staying up into the wee hours of the night doing my best to provide a smooth win-win transaction for my clients. Below is a list of "Sellers Be Aware Essentials" from my 12+ years of experience as well as many successful transactions, that will guide and assist the sellers in selling his or her business(es).

PLAN AHEAD & GET EXPERT ADVICE

When business owners decide to sell their business, they would like to get the most value out of the sale of their business. First, and foremost, business owners need to "Plan Ahead" and "Receive Expert Advice"! Selling a business and getting the most value out of the sale is not a simple and easy task to take upon the owner by themselves. It would be nice to plan around 2-3 years ahead (i.e. Being prepared to get the best sales trends, proper management team and accounting processes in place, etc.) in your business. In reality it never happens that way. To start getting a business sale in order at its best- selling place and time, sellers can start by first reaching out to their local business sales, merger, and acquisition expert (business broker) to assist them in the preparations. Owners of businesses will save a lot of stress, heartache, time and resources if they utilize these experts who will educate and assist them, and prepare a confidential valuation of their business.

A business broker's years of expertise will help guide and prepare the business owner and their business to sell at its best value by first providing a confidential business valuation based on the financials and information provided by the owner. They will work with the owner to come up with good marketing strategies and techniques to reach out to potential buyers, talk to and screen potential buyers and gather their professional documents that will assist the seller in a smooth transaction and creates an environment to allow running the business without any interruptions through the sale transaction process.

IMAGE IS EVERYTHING

You've heard the saying "Image is Everything", while this is true of selling houses, it also applies to selling businesses. Appearances matter in the sale of your business! In terms of orderliness of your business location, books and records, client and vendor files, etc. which can and will affect how potential buyers will view your business. This will show how you have been running the business, which in turn impacts the sales and bottom line of the business. Potential and interested buyers will be visiting the business location, meeting with you and the business broker many times, especially during the due diligence period, and they have very keen and detailed eyes to see how well you've managed your business through the years. Therefore, it is essential to keep a good image.

KEEP GOOD BOOKS & RECORDS

By planning ahead before you sell the business, you will be able to sell your business at its highest value in a smooth and successful transaction. Business owners need to start keeping their books and records, and their accounting clean and report 100% of their number for 2-3 years. Buyers purchase a business based on past performance, especially the least 2-3 years YTD. If only 80% is being reported on the business' tax returns, or if not reported at least have verifiable documents to prove the total sales, COG, and expenses. Even then the value of the business will decrease, and the transaction will be a bumpy and unpleasant ride. Keep in mind that most important in the value and sales of the business are the "numbers"!

HAVE YOUR LEASES & CONTRACTS IN PLACE FOR ASSIGNMENT

Leases and landlords tend to be one of the main obstacles in transactions. It can be very frustrating for the seller, buyer, and broker when all that is holding up the transaction to close escrow is the lease assignment and landlord approval. Landlords can be very stubborn and arrogant in a tight market, so it will be very wise and a benefit to the seller if the seller starts reviewing their leases and contracts way ahead of time before they decide to sell their business so that they can have their leases "assignable" with good options to avoid being held up by a landlord or key client.

CONTROL THE LAWYERS

Who controls the deal? You or your lawyers? Lawyers are there to service and assist you in the transaction and not hold up the process. It is important to not let them drive the process to a point where you rack up burdensome fees that are unnecessary. You, as the business owner are the decision maker. Have the good business sense to make accurate decisions that will benefit you as the business owner and seller!

TIMING & HAPPY ENDING

You've heard the phrase "Time is of the Essence", time definitely is of the essence for everyone, but timing seems to be different for everyone in the transaction. Seller, buyer and broker alike. It is crucial to pace the transaction and keep the transaction moving along at the proper pace to not take too long or too short of a time. To have a smooth and successful transaction for a small business with the asking price of under a \$1 million should take no longer than 3-4 months, or larger deals in the manufacturing and engineering industry can take about a year or more, but each transaction and business with different sellers and buyers are unique to itself, and their timing are all so different. Seller be aware that time is of the essence and the more buyer and seller drag the transaction longer, the higher the chance the deal may fall out. The longer than usual transaction will keep everyone on the roller-coaster ride of emotions to their eventual downward spiral turn. Many things can go wrong during a longer than usual transaction. The buyer can over analyze the financials and burn out, have too much time on their hands and look at other businesses for sale, or miscommunication and a bad relationship can build up between the seller and buyer, etc. which can all lead to a deal gone wrong and eventually fizzle out. In order for everyone to have a "Happy Ending", Seller, buyer and broker need to create a smooth transaction environment where the seller is aware of the key factors that will assist them in the sale of their business, and be well prepared to have the right things in place to close the deal in the right time frame.



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Susie Kang is a professionally licensed Business Sales, Mergers & Acquisitions Broker with more than 12 years experience in leadership and entrepreneurial roles. She has established a reputation for going above and beyond for her clients.

Become a Business Broker in the LINK network, and be part of the **Most Innovative and Largest** International Business Brokerage

If you would like to join LINK as a Business Broker please contact us for a face to face meeting at one of our United States offices

844-840-5600 linkbusiness.com



Use of Seller Notes in Financing Small Business Acquisitions



Seller notes (sometimes called seller carry back) are in most cases part of the financing package in the transaction for closing the sale of small businesses. They can range from 10% of the price up to the primary financing vehicle with notes for 50% of the selling price. When the note is 10% there is usually a buyer cash down payment of about 20% and the balance in an SBA bank loan. When the seller note is the primary financing vehicle it is typical to have a 50% buyer cash down payment and a 50% seller note. These seller notes or carry backs are critical to a successful closing of the sale and provide benefits to both the buyer and seller.

Seller notes allow the seller to defer taxes on the amount of the note over a period of several years while earning interest on the principal amount. They also provide the buyer with additional confidence in the strength of the business going forward. These notes also provide assurance of a successful transition period when the seller is training the buyer in the operation of the business. Making an effective transition provides assurance to the seller that the buyer will be able to make the payments on the note from the earnings of the business going forward. Some readers of this article will have heard horror stories about seller notes "gone bad." Of course they do not hear about the vast majority of successful sales using seller carry backs – most where the buyer makes payments on a timely basis until the note is paid in full. In some cases problems occur beyond the control of the new owner and the seller and buyer find ways to solve the problem and move forward until the note is retired.

Let's look at one example of a successful sale and transition with a seller note that required some adjustments on the part of the buyer and seller after closing.

Most all of us are familiar with the severe downturn in the economy in the 2008/2009 time period. A manufacturing business with products going into industrial and construction markets closed in 2007 with a price of \$2 million. There was a cash down payment of \$400 thousand and a seller note of \$400 thousand over 5 years at 6% plus an SBA bank loan for 10 years on the balance. The annual gross sales of the business in 2006/2007 were about \$2.5 million. After closing the annual sales dropped to much less than \$2 million, causing severe stress on the buyer's cash flow while continuing payments on the seller note and bank loan. The seller owned the building for the business and was also the landlord in addition to the carry back. The buyer and seller got together and came up with a resolution that included a reduction in the space utilized by the business (a very large office space was vacated and the buyer built a few small offices around the perimeter of the manufacturing space – this reduced the monthly rent and helped the buyer and his key manager be close to



When the seller note is the primary financing vehicle it is typical to have a 50% buyer cash down payment and a 50% seller note.

the action and more effective in running the business.) In addition the seller agreed to interest only on note payments for a period of time and the bank did the same. Now the business has sales exceeding \$3 million and the seller and bank have been paid in full. Both the seller and bank had security agreements on equity in R. E. owned by the buyer and could have initiated action for foreclosure. Instead they developed resolutions that resulted in a win/win situation for all three parties.

This is the essence of small business acquisitions. The deal structure must be a win/win situation for both parties – both the seller and buyer need to assume some risk in the transaction to achieve a successful closing. The deal starts with the seller being comfortable and confident in the buyer's ability to learn the business during the transition and be successful going forward.



Mike Dunkle – LINK Los Angeles

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Mike is a licensed California business acquisitions broker with a CBB certification from the California Association of Business Brokers and with 30+ years of business experience. This includes running his own marketing consulting business and auto wheel manufacturing business.

Are You a Prepared Seller? What Difference Does it Make?



MOTIVATION

Usually owners become motivated when they are just plain burned out or have had a life event - a health scare or the death of a close friend or spouse. Something is prompting them to make a change as soon as possible. Is life passing one by? What do you want to do while still healthy, have the desire and ability to do? Frequently, a sense of urgency is created by one or more of these events. However, is this motivation or merely a reaction?

The best motivation is when owners have planned and prepared their business to sell prior to burn out, disease, death, dispute, etc.

EDUCATION

Educated sellers are the best sellers. By learning and understanding the elements of a successful transition plan, seller's fear and hesitation are removed when an offer arrives from a good buyer.

Here are just a few of the issues that should be discussed and understood prior to the first offer arriving!

- How much money will you walk away with after all taxes and fees are paid?
- Will the sale net enough money to fund the rest of your life in the current or a better lifestyle? What if the net doesn't fund your lifestyle?
- How will you be able to replace all the perks (eg., family cell phone plan or yearly vacation) your business has been paying for?

- How will you spend all that free time once the business is sold?
- How will the sale affect your social life, community standing, and how others perceive you?
- Will you still feel fulfilled and challenged?
- What will happen to your employees and customers?

A LINK business broker is a true advocate for sellers. We will help you achieve your goals and maximum value when transitioning out of your business and into the next stage of your life. Please contact us to learn how we can help you make informed decisions to achieve superior results.



Lisa Riley - Principal at LINK Phoenix

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Lisa Riley is the Principal of LINK Phoenix and the current Vice Chair of the Arizona Business Brokers Association and Board Member of International Business Broker Association (IBBA). She has earned her doctorate and certifications from the Arizona Business Brokers Association (Certified Business Broker-CBB) and the International Business Brokers Association (Certified Business Intermediary-CBI). With a focus on linking buyers and sellers, she utilizes her expertise to provide solutions to problems and simplifies the transaction process.

Using Earn-Outs to Share Risk



Buyers have an aversion to risk. However, buying a business is always going to involve some risk. At LINK, we understand those risks and have time-proven procedures and forms to help alleviate some of that risk. Still, it is impossible to alleviate all risk and, price negotiations can take a turn for the worse when a buyer is struggling to understand a valuation or has concern about the future profitability of a company. Using an Earn-Out may be the solution.

What is an Earn-Out?

According to Webster's New World Finance and Investment Dictionary, an Earn-Out is "an additional payment or series of payments that is based on the performance of the company after the acquisition". Investopedia defines an Earn-Out as "A contractual provision stating that the seller of a business is to obtain additional future compensation based on the business achieving certain future financial goals". For buyers, an Earn-Out is way for them to pay a lower price up front and share some of the future risk with the seller. This also ensures that buyers are "getting what they paid for".

Keep in mind that simple, attainable goals are always best and will be much more attractive to a seller when asking for an Earn-Out.

How to structure an Earn-Out?

Earn-outs can cover future earnings, future performance, customer retention or any number of future events. They can be financial or strategic, although financial is the most common. Keep in mind that simple, attainable goals are always best and will be much more attractive to a seller when asking for an Earn-Out. Next, you will have to decide on length of time for the Earn-Out. Earn-Outs can be anywhere from 3 months to 10 years, but it seems like 3-5 years is the most common.

And, once you have decided how you would like to structure your Earn-Out, your LINK Business Broker can help you create a Purchase Agreement that includes your Earn-Out. We have years of experience writing Earn-Outs for almost any type of situation and look forward to helping you get that deal done!



Julie Pumfrey – Principal of LINK St. Louis

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Julie has a Bachelor's Degree from University of Central Missouri. She has 25 years experience in management, project development, negotiations, sales and marketing. She has owned two small businesses and had been with LINK over 6 years, currently managing our St. Louis office. She looks forward to assisting sellers with finding the right buyer, and buyers with finding the right business opportunity.

Delivering the Best Possible Results with Specialist Business Brokers



The authority on selling businesses



linkbusiness.com 844-840-5600

Benefits of Using a LINK Business Broker



"We know how to create and roll out an effective, tailor made marketing strategy for your business. By marketing widely we will increase the possibility of multiple offers and attain the best price for your business. We are the largest business brokerage and have the biggest reach nationally and internationally, including **New Zealand, South Africa, Australia** and the **Philippines**. In order to deliver the best possible service, we have specialized business brokers. Our long history in business brokering and our strict quality control measures including peer reviews ensure that your business is presented accurately and that liability is minimized, and that the sales value achieved is maximized."

LINK Marketing

Information Memorandum

We will prepare a comprehensive, well presented Information Memorandum that will only be provided to capable buyers who have signed a confidentiality agreement with us. Our view on protecting your company's information is uncompromising.



LINK Information Technology

linkbusiness.com

Our powerful online search engine advertises business opportunities without disclosing confidential information.



Best Possible Service

Selling a business can take considerable time and commitment in order to achieve the best possible price and we can do much of that time-consuming work for you. Our brokers activities are regulated by the local State Department of Real Estate. They are also governed by our own code of conduct and our strict internal policies. You have the comfort of knowing you have someone experienced in selling businesses, who knows your industry, the current market and will have an educated "opinion on the value" of your business. And finally, brokers have access to a vast network of capable potential buyers.

"40 Offices in 5 Countries"

Business Broker Magazine

LINK publishes its own magazine, Business Broker three times a year.



LINK's Monthly E-Newsletter

Sent only to those who have registered on the LINK database.



LINK's Marketing Material

The industry's finest!



Our commitment to excellence has helped forge our reputation as industry leaders, and that is why we are confident to state that we are –

"The authority on selling businesses"

BUSINESS OPPORTUNITIES

Here is a selection of businesses LINK has for sale. For more business opportunities visit linkbusiness.com

THE LINK NETWORK

We have offices with dedicated business sales professionals across the United States, New Zealand, South Africa, Australia and the Philippines.

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For further LINK franchising opportunities please contact the Principal of LINK United States, Ron Hottes - ron@linkbusiness.com

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Centurion

Durban West

East London

Garden Route

Johannesburg North

Johannesburg Port Elizabeth

South East

West Rand

Businesses for sale - \$1 million plus

National Service Company for Sale

ref: DL00003



SDE: \$952,000
Sales: \$3,300,000

A very profitable growing service business to a stable industry for the past thirty (30) years is for sale. The services they provided are Nationwide to this Industry with long term commitments in place.

The company has annual sales of over \$3,000,000 a year and growing, low costs and a SDE of over \$900,000 in 2015. Discretion is of high importance to the Seller during the selling process and only serious inquirers will be considered.

Location: Central Texas **Asking Price:** \$4,250,000

Tom Diedrich (214) 316-5882 / tom.diedrich@linkbusiness.com

Incredibly Profitable Consumer Finance Lender

ref: LA03987



SDE: \$2,200,000
Sales: \$3,966,319

Incredibly profitable consumer finance lender with 55% net to owner! Title-loan company in Southern California has the most profitable yet. This company does 1,250+ loans per year on cars that are verified to be owned free and clear, holding automobile title as security. Loans are never larger than the Manheim Automobile Auction tracking value. Hence, all loans are completely secure. GPS devices are installed on the vehicles in case the borrower misses a payment.

Location: Los Angeles County **Asking Price:** \$8,000,000

Roger Civalieri (310) 384-5665 / roger.civalieri@linkbusiness.com

High Performance After-Market Auto Parts Manufacturing Co. - Inland Empire

ref: LA04206



SDE: \$500,000
Sales: \$5,100,000

Established in 1990, they manufacturer a wide range of products as replacements and upgrades for OEM (factory) Rubber bushings, mounts and parts. Each of their products is specially formed to exact specifications for resilience, performance and durability for the specific application.

Their products are distributed through auto parts stores through the U.S. They also have a 20,000 SF warehouse in Orange County. They will be relocating the warehouse close to the manufacturing facility. This will result in substantial savings (over \$250,000 per year).

Location: California **Asking Price:** \$2,449,000

Ved Sajani (714) 904-8457 / ved.sajani@linkbusiness.com

Dominate Your Market in an Established Business

ref: LA04211



SDE: \$642,980
Sales: \$3,500,000

Announcing a 57 year old manufacturer with unique processes and superior quality.

Find out if this precision tool manufacturing business could help bolster or expand your similar manufacturing business or if you would like to build this business and take it to the next level through the obvious growth opportunities.

Some of the benefits of owning this business are immediate access to the industrial tool market, over 500 item product catalog, trained staff with excellent supervision, new opportunities for worldwide Business.

Location: Los Angeles County **Asking Price:** \$3,000,000

Simon Lusky (310) 387-4480 / simon.lusky@linkbusiness.com

B2B Digital Marketing with \$5M Revenues ref: LA04220



SDE: \$999,150
Sales: \$5,160,281

Acquisition opportunity for a recognized leader in the search engine optimization and Pay-Per-Click (PPC) space. The company offers high quality local SEO services and manages Google Adwords campaigns for thousands of businesses across the United States and Canada. The company also offers a full suite of services for managing and optimizing online location data for its customers. All Operations/development located in the USA.

Location: California **Asking Price:** Ask Broker
Joe Khoury (213) 422-7088 / joe.khoury@linkbusiness.com

Established Limousine Service Business in NoCal ref: LA04239



SDE: \$354,000
Sales: \$1,220,000

This is an established limo and transportation service company. The current owner has been involved in the business for more than 25 years and built up this solid business. The clientele are foreign tourists and international business people as well as local corporate accounts.

It has earned a reputation in the traveling agencies, airlines, celebrity and major corporate as the most reliable and trusted provider of limousine service and hospitality. The employees are all well trained and their quality of hospitality is one of a kind. That is why this company continues to be successful.

Location: California **Asking Price:** \$1,200,000 including 13 Auto
Nobuko Isoda (310) 408-5980 / nobuko.isoda@linkbusiness.com

Established Auto Repair and Tire Sales Business and Real Estate ref: PH00049



SDE: \$108,119
Sales: \$1,303,720

20+ year well established family auto business with more than 2 decades of goodwill, excellent reputation. Has 26 service bays, 13 lifts and a pit rack. Business occupies 2 lots plus third attached lot (under lease)-35,200 SF with 18,375 SF covered space for offices, vehicle maintenance, repair and storage. Extensive list of equipment conservatively valued at \$166,565.

Location: Metro Phoenix **Asking Price:** \$1,399,000 includes Real Estate!
Lisa Riley (480) 686-8062 / lisa.riley@linkbusiness.com

Long Standing Brewery and Brewpub Equipment Manufacturer ref: RL00036



SDE: \$50,000
Sales: Refer to Broker

The award-winning brewery has a product range to include malt extract manufacture, brewpub equipment manufacture, and in-house large scale brewing capacity. The business holds multiple patents and copyrights on intellectual property. The business has many hard assets: 20ft lauder tub, 13,000lb grain bill, multiple fermenting/storage tanks, steam boilers and large walk in refrigeration. Loyal employees and owner willing to train.

Location: Triangle Area **Asking Price:** \$1,500,000
David Buboltz (951) 316-6301 / david.buboltz@linkbusiness.com

Growing & Profitable Restaurant Equipment Restoration and Sales ref: NYC00009



SDE: \$500,000
Sales: \$7,572,592

Prime location restaurant equipment business for sale. New and used wholesale restaurant equipment. Cooking, refrigeration, food prep, counter-tops, beverage, wash-ware, tables, pizza/bakery. All major brands. Growing niche in the commercial food service industry. Growth and financials documentation is available.

Highly visible location on busy main road. Motivated Seller - long term lease.

Qualified buyers will need to complete a non-disclosure agreement to obtain any detailed information.

Location: Bergen **Asking Price:** \$10,000,000
Kingsley Allison (845) 500-6393 / kingsley.allison@linkbusiness.com

Denny's High Volume Recent Remodel LA County ref: LA04258



SDE: \$471,956
Sales: \$2,378,129

Denny's is a full-service pancake house/coffee shop/fast casual family restaurant chain. It operates over 1,600 restaurants in the United States. Ranked as the best family dining national chain in America. Best recognized for the breakfast place with the all American menu.

This location is in a heavy populated area of City of Los Angeles. Boasting revenues of over \$2.4m with a pro-forma net of 19%. Sales have been increasing the last few years.

Location: California **Asking Price:** \$2,400,000
Joe Khoury (213) 422-7088 / joe.khoury@linkbusiness.com

Highly Profitable Renovation Company ref: RL00083



SDE: \$448,582
Sales: \$1,484,400

This highly profitable renovation company has a well-known name, reputation, and established connections with both customers and vendors in the Triangle. Projects include new construction, renovations, and custom cabinetry. It is located in a rapidly growing area with many incoming developers, driving explosive growth in the region. It also has a great showroom and facilities on a highly trafficked street, making for further brand recognition. The employees are well-trained and staff with multiple levels of management is in place. Included in the sales price is also a 1.5-acre facility with buildings and equipment. The owner is willing to stay on as needed to ensure a successful transition.

Location: North Carolina **Asking Price:** \$1,000,000
David Buboltz (951) 316-6301 / david.buboltz@linkbusiness.com

Established Auto Repair Shop with Real Estate ref: SD00087



SDE: \$117,169
Sales: \$428,021

Rare opportunity to purchase a profitable automotive repair shop along with the real estate. Known for their outstanding service and workmanship, this approximately 2,550 SF shop on an approximately 7,000 SF lot has a great reputation and excellent yelp reviews. The shop is equipped to handle one ton trucks or 24,000 lbs. There are 7 bays, 5 lifts, 1 alignment rack, 1 wheel balancer, 2 x 100 air compressor tanks, 300 gallon oil tank, 20 ton hydraulic air pump, a coolant flushing machine, tire machine, lube pump, 2 oil draining barrels, and much more! Asking price for the business: \$275,000. Asking price for the Real Estate \$892,500. Total Price: \$1,167,500.

Location: San Diego County **Asking Price:** \$275,000 + \$892,500 for RE
Adam Gilman (858) 449-9996 / adam.gilman@linkbusiness.com

Financial Services Firm for Sale ref: SL00023



SDE: \$554,491
Sales: \$868,056
17 year old financial services group that specializes in financial planning, investment advice and portfolio management, money management, as well as insurance and annuities. \$90m in AUM and \$5m in fixed annuities. This is the perfect acquisition for a bank or financial institution looking to bring these services to their clientele and expand their offerings in the wealth management arena, especially for the under-served middle class. Business model is highly scalable and advisors can be recruited from anywhere in the United States. Current owner wishes to stay with the business and is open to arrangements that include minority partnership and/or employment.

Location: Greater St. Louis Area **Asking Price:** \$2,450,000
Julie Pumfrey (636) 208-0753 / julie.pumfrey@linkbusiness.com

Rare Opportunity ref: SL00024



SDE: Refer to Broker
Sales: \$433,409
Paris Cleaners & Furriers Inc. is 108 year old, 3rd generation, family owned and operated dry cleaning business. Business includes 15,000 SF plant, 3 retail stores, a delivery route and the owner's 2,250 SF home. Well maintained plant set up to service seven pick-up locations. Plant and the owner's home sit on a 3 acre lot with plenty of additional space for expansion. Business provides laundry; dry cleaning; leather and suede cleaning; specialty cleaning for wedding gowns, pillows, down & feather bedding, plus drapes of all sizes; and a furrier cleaning service. Plant contains a temperature regulated vault for storage of fur coats & specialty garments. Dry cleaning uses environmentally friendly reclaimable hydrocarbon cleaning process.

Location: Central Illinois **Asking Price:** \$2,200,000
Brennan Giesler (314) 496-3281 / brennan.giesler@linkbusiness.com

Incredibly Profitable Consumer Finance Lender ref: LA03987

SDE: \$2,200,000
Sales: \$3,966,319
Incredibly profitable consumer finance lender with 55% net to owner! Title-loan company in Southern California has the most profitable yet. This company does 1,250+ loans per year on cars that are verified to be owned free and clear, holding automobile title as security. Loans are never larger than the Manheim Automobile Auction tracking value. Hence, all loans are completely secure. GPS devices are installed on the vehicles in case the borrower misses a payment.



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Ved Sajani (714) 904-8457 / ved.sajani@linkbusiness.com

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Announcing a 57 year old manufacturer with unique processes and superior quality. Find out if this precision tool manufacturing business could help bolster or expand your similar manufacturing business or if you would like to build this business and take it to the next level through the obvious growth opportunities.



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Denny's is a full-service pancake house/coffee shop/fast casual family restaurant chain. It operates over 1,600 restaurants in the United States. Ranked as the best family dining national chain in America. Best recognized for the breakfast place with the all American menu. This location is in a heavy populated area of City of Los Angeles. Boasting revenues of over \$2.4m with a pro-forma net of 19%. Sales have been increasing the last few years.



Location: California **Asking Price:** \$2,400,000
Joe Khoury (213) 422-7088 / joe.khoury@linkbusiness.com

Established Bakery Set in an Old Town for Sale! ref: LA3919

SDE: \$90,000
Sales: \$800,000
The store sits on busy promenade street in a beautiful old town in LA County, serves walk-in's, Smart & Final and Jons, with food retail/wholesale, manufacture and restaurant permits allowing occupancy of 30 seats for indoor and outdoor seating. Asking for \$400k including inventory + FF&E \$130k. Owner is to retire, store is not open during weekends. A lot potentials!



Location: Los Angeles County **Asking Price:** \$400,000
Wen Chen-Karkhanis (310) 918-8169 / wen.chenkarkhanis@linkbusiness.com

Popular Franchise Bakery & Ice Cream Business ref: LA04088

SDE: \$122,543.24
Sales: \$467,862.90
Located in one of the most popular and busy shopping centers in South Orange County, business boasts celebrity clients and local customer base. This franchise bakery has been successfully owned by the same owner for 11 years. Well-known to the locals and neighboring areas, semi-absentee to absentee run operation. Turnkey operation, perfect opportunity for someone who likes simple franchise operation.



Location: California **Asking Price:** \$299,000
Joe Khoury (213) 422-7088 / joe.khoury@linkbusiness.com

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Popular Franchise Sandwich Business

ref: LA04232

SDE: \$60,000

Sales: \$533,808

SOLD
 Popular sandwich business for sale in Orange County! 2016 sales of \$533,808 per year is based on absentee ownership sales and SDE of \$60,000 is based on 1 full-time working owner. Potential for growth with full time working owner operator, consistent, aggressive marketing and catering activities with delivery service. Beautiful, popular, busy location. Turnkey operation!



Location: San Diego County **Asking Price:** \$85,000
Susie Kang (310) 975-9492 / susie.kang@linkbusiness.com

Beer Garden with High Volume West Valley Area

ref: LA04123

SDE: \$245,000

Sales: \$1,425,000

Beer garden is well established as a popular destination of locals. This restaurant serves a diverse selection of high quality American food and drinks as well as entertainment and summer concerts. Comfortable seating both indoors and outdoors on the beautiful patio. Restaurant menu has received several national awards. Long term lease with high volume is the recipe for long term success.



Location: California **Asking Price:** \$685,000
Joe Khoury (213) 422-7088 / joe.khoury@linkbusiness.com

Establish and Profitable Auto Repair Shop

ref: LA04150

SDE: \$150,000

Sales: \$796,000

This is a well-established and successful auto repair shop specializing in MBZ and BMW cars. It has a very loyal clientele with good books and records. Shop has 5 bays and all the diagnostics up to date. The owner is the service writer. They do not sell tires but room to grow with keeping the shop open on Saturdays.



Location: Orange County **Asking Price:** \$195,000 (Includes Inventory)
Jim Moazez (562) 477-6657 / jim.moazez@linkbusiness.com

Internet Advertising Sales Motorcycle Racing Industry

ref: LA04157

SDE: \$56,000

Sales: \$108,500

Going 20 years strong this motorcycle internet entertainment business. Nearly 1 million annual web visits and 1.263m impressions. Site contains over 15,000 pages of viable content accessed 24/7 worldwide. Readership runs around 100,000 unique users monthly. Mail order component and leather apparel line. Annual advertising income nearly \$100,000. Rich with digital media ready for syndication.



Location: Southern California **Asking Price:** \$240,000
Kellie Fish (760) 898-8265 / kellie.fish@linkbusiness.com

West L.A. Restaurant SBA Approved

ref: LA04160

SDE: \$375,000

Sales: \$2,000,000

WLA Bistro is running absentee for over three years. Excellent books and records with very high sales and profit. Pre-approved by SBA. Great location with high visibility serving beer and wine. Must have restaurant experience and strong financials to qualify with the Landlord. Fully equipped kitchen and a recent remodel. Low rent and high stable revenues make this a money machine.



Location: California **Asking Price:** \$899,000
Joe Khoury (213) 422-7088 / joe.khoury@linkbusiness.com

Restaurant in Santa Barbara Wine Country

ref: LA04194

SDE: Refer to Broker

Sales: \$768,000

Well established restaurant and wine shop located in Coastal California Wine Country. This charming farm-to-table restaurant uses the freshest ingredients that keep remarkably loyal and dedicated diners coming back for more, all in a cozy "country-chic" atmosphere. The internationally known and highly publicized restaurant is an essential foodie destination with increasing revenues year after year. Real estate also available.



Location: California **Asking Price:** \$390,000
Peter Preis (310) 993-0194 / peter.preis@linkbusiness.com

Driving School, \$\$\$, San Francisco Bay Area

ref: LA04200

SDE: \$106,500

Sales: \$463,958

23+ year old driving school offers the best in driver's education, drivers training and behind the wheel instruction for teenagers, adults and seniors. Also, driver's evaluation and adult refresher courses. Highly professional and patient staff of 11 instructors, provides a high level of personal attention to the students. Customized fleet training programs are a specialty.



Location: Northern California **Asking Price:** \$229,000
Philip Wolfstein (310) 663-2180 / phil.wolfstein@linkbusiness.com

Great Profitable Cafe at a Very Reasonable Price

ref: LA04204

SDE: \$186,000

Sales: \$475,000

Very profitable and established Mediterranean cafe in a busy West LA center. Extremely high traffic area. Business is open only 6 days a week but the center is open 7 days. Trained employees in place. Low food cost and payroll. 908 SF and rent is \$4,994 + \$900 CAM. No advertising, coupons or delivery offered. Room to grow business.



Location: Los Angeles County **Asking Price:** \$225,000
Jim Moazez (562) 477-6657 / jim.moazez@linkbusiness.com

World Famous Sandwich Franchise Restaurant

ref: LA04205

SDE: \$29,000

Sales: \$343,000

Restaurant is located in a busy shopping center in Orange County. Owner is an absentee with 1 manager/8 part-time employees running this restaurant. HUGE possibility for growth. Monthly rent is \$3,192 and CAM is about \$600. The unit space is 1,200 SF. This owner will provide you free training besides franchisor's training for smooth transition.



Location: Central Coast **Asking Price:** \$80,000
Nobuko Isoda (310) 408-5980 / nobuko.isoda@linkbusiness.com

Profitable Restaurant Supply/Dinnerware Wholesale/ Retail Business for Sale

ref: LA04209

SDE: \$137,173

Sales: \$914,391

Well established business in San Bernardino for sale, the business was started in 1990, suppliers direct from China and local, store has been serving restaurants and walk in customers. The store had a great year in 2016 and sales is going strong for 2017. Asking \$150k including FF&E worth of \$10,000. Inventory of \$425,000 at cost is extra and negotiable.



Location: California **Asking Price:** \$150,000 + inventory \$425,000
Wen Chen-Karkhanis (310) 918-8169 / wen.chenkarkhanis@linkbusiness.com

Top 50 National Re-Modeler/Cabinet Manufacture

ref: LA04060

SDE: \$1,200,000

Sales: \$10,000,000

SOLD
 Over 20 years this business has developed leading industry processes and procedures that has created an efficient/disciplined operation. This company designs, manufactures and installs with its own employees. The growth experience can be attributed to a number of stable and profitable regional industry leaders in the area such as Microsoft, Amazon, Boeing, Starbucks, Costco Alaska Airlines and many more.



Location: Western States **Asking Price:** \$4,850,000
Jim Moazez (562) 477-6657 / jim.moazez@linkbusiness.com

Two Frozen Yogurt Businesses

ref: LA04242

SDE: \$70,000

Sales: \$460,000

Two premium franchise frozen yogurt shops in North San Diego County! Absentee run and being sold as a package. Annual sales \$460,000 net income \$70,000. Looking for a new energetic operator to fulfill its potential. Turnkey-operation with loyal customer base in busy shopping center in one of the most sought after communities. Priced for quick sale.



Location: California **Asking Price:** \$125,000
Ved Sajjani (714) 904-8457 / ved.sajjani@linkbusiness.com

Largest Networking Association - Seller Carry

ref: LA04207

SDE: \$69,000

Sales: \$147,000

This organization provides a professional, fun and relaxed atmosphere for business owners and managers to network together, build a solid relationship and trust. Combine the power of business networking and training to insure the maximum growth and profitability for those who joins them. They are the largest organization of its kind in the area and can be expanded for future growth.



Location: Orange County **Asking Price:** \$150,000
Jim Moazez (562) 477-6657 / jim.moazez@linkbusiness.com

23 Year Old Body Shop - Owner Retiring

ref: LA04224

SDE: \$163,000

Sales: \$650,000

Great opportunity to acquire this long-established body shop (1994) that attracts loyal and high-end clients on a regular basis. 9 bays with a spray booth. New owner will have a long-term lease from the landlord. Employees are well trained. Owner is the service writer and helps in the shop. Good books and records and is preapproved for an SBA loan.



Location: California **Asking Price:** \$350,000
Jim Moazez (562) 477-6657 / jim.moazez@linkbusiness.com

GNC Vitamin and Nutrition Store

ref: LA04233

SDE: \$40,000

Sales: \$248,000

Store's established location is well poised in large/busy shopping center. Integrated Point of Sales system allows for real-time sale transactions and reporting. Currently store is staffed by two part-time employees and semi-absentee owner puts in on average 12 hours per week. Excellent on-going franchisor support. The owner has two other successful stores. This store is furthest from his home.



Location: California **Asking Price:** \$125,000
Kellie Fish (760) 898-8265 / kellie.fish@linkbusiness.com

Yacht Parts Wholesale, Fabrication, Installation

ref: LA04245

SDE: \$75,000

Sales: \$722,240

Started in 2003 and based in South Bay of LA, the company is a wholesaler and fabricator of marine parts - mostly American made and Europe imported, and reputable installer in S. Cal. Clientele includes local boat repair shops/contractors and boat owners. The workshop is equipped with CNC machine and laser cutting equipment. Price does not include inventory but negotiable.



Location: California **Asking Price:** \$265,000
Wen Chen-Karkhanis (310) 918-8169 / wen.chenkarkhanis@linkbusiness.com

Long Established Fence Installation Co.

ref: LA04246

SDE: \$268,768
Sales: \$1,484,881



Highly profitable fence company has served the industrial, commercial and institutional sectors in southern California since 1973. 70% business is repeat business. 10% word of mouth and 20% contractor's. Their products include chain link fences, ornamental, sheet metal, vinyl coated, panic hardware and U.S. Customs bonded enclosures and more. They also offer emergency repairs and architectural support and design

Location: California **Asking Price:** \$630,000
Ved Sajjani (714) 904-8457 / ved.sajjani@linkbusiness.com

Printing, Mailing And Marketing Company

ref: LA04057

SDE: \$240,056
Sales: \$800,000

SOLD
Well established and highly respected business service company established in 1978 and under current ownership since 2008. Sales have almost doubled since the new owners took over. Owners are hoping to retire, to pursue other interests. This company has a well-diversified range of customers and services in its marketing area and beyond.



Location: Riverside County **Asking Price:** \$590,000 Negotiable
Rolf Danryd (310) 697-9646 / rolf.danryd@linkbusiness.com

Beautifully Laid Out Frozen Yogurt Business

ref: LA04254

SDE: Refer to Broker
Sales: \$73,000



Brand new, state of the art equipment, beautifully laid out frozen yogurt business for sale in Claremont! Location, location, location! Located in a very busy, high traffic shopping center, with ample parking space and major anchor tenants. Owner is selling due to family health issues. Business has great potential and success with the right owner. Turn-key operation, priced to sell!

Location: San Bernardino County **Asking Price:** \$40,000
Susie Kang (310) 975-9492 / susie.kang@linkbusiness.com

Rare Opportunity in Specialty Food Industry

ref: LA04256

SDE: Refer to Broker
Sales: Refer to Broker

Rare opportunity in Specialty Food Industry. This innovative company has transformed the food industry, by providing deliciously prepared organic award winning gourmet salsa & chips, distributed throughout the US, since 2013. This turn-key operation has a strong online presence and an excellent reputation for taste and quality.



Location: Relocatable **Asking Price:** \$800,000
Simon Lusky (310) 387-4480 / simon.lusky@linkbusiness.com

Top Franchise Learning Centers For Sale

ref: LA04259

SDE: \$544,115
Sales: \$2,227,437



High volume sales producing centers nationally within the franchise! Location location location.. located in one of the most beautiful, sought after, high income demographic areas in Southern California, with good school systems, dense with elementary and middle school aged children. These learning centers have additional potential and sales increase with owner operator who is passionate about students, education, and family.

Location: Southern California **Asking Price:** \$945,000
Susie Kang (310) 975-9492 / susie.kang@linkbusiness.com

Historic Diner with Beer & Wine - Employee Run - Seller Carry

ref: LA04261

SDE: \$150,000
Sales: \$640,000

39 years old diner is well known in the community and has been used numerous in movies. Located close to major freeway and is last stop to get food and rest for miles going north. There is a new POS system and a full kitchen along with 2 chefs and many long-time employees. 3.25 acre lot which is also available.



Location: Los Angeles County **Asking Price:** \$300,000
Jim Moazez (562) 477-6657 / jim.moazez@linkbusiness.com

Korean / Chinese / Sushi Restaurant in Korea Town

ref: LA04262

SDE: \$120,000
Sales: \$720,000



85% of the business is delivery orders within 10 mile radius. Orders come via email and text messages. 20% revenue growth projected for 2018. This is a 1,200 SF restaurant with a fully equipped kitchen with 5 freezers and hood with grease trap. The restaurant is open from 5pm to 5am.

Location: California **Asking Price:** \$160,000
Ved Sajjani (714) 904-8457 / ved.sajjani@linkbusiness.com

Absentee Run Cafe-Near Disneyland/Convention

ref: LA04267

SDE: \$96,000
Sales: \$420,000

Beautiful cafe located on a major thoroughfare near Disneyland and convention center, close to many hotels.
Operated absentee since owner has full time job - drops by and spend 5 hours a week. Great online reviews (4 stars). This cafe serves breakfast, lunch, frozen yogurt, coffee, subs, smoothies and desserts.
Low rent \$2,200 including NNN for size 1,470 SF.



Location: California **Asking Price:** \$199,000
Paul Suh (714) 323-1010 / paul.suh@linkbusiness.com

Long Established Tax Service

ref: LA04268

SDE: \$184,799
Sales: \$233,615

Established in 1993, with 1,500 client database. Owner and seasonal contracted assistants service primarily the Hispanic community only four months operations.

Five fully equipped work stations. The receptionist lobby is spacious to accommodate clientele demand during the busy tax season. High visibility location.

Low rent and private parking. Owner retiring.

Location: Southern California **Asking Price:** \$340,000
Kellie Fish (760) 898-8265 / kellie.fish@linkbusiness.com



Successful Mobile Spa Service Company

ref: LA04270

SDE: \$30,000
Sales: \$146,696

Successful mobile spa service company (on-site massage + spa services) with Stellar reputation for sale serving the Los Angeles, Orange County, Inland Empire, and the South Bay areas! Established in 2000, with 50 independent contractors, client list of 1,500, 5 star Yelp page. Business has been on Discovery Channel, MTV, e-Entertainment amongst others. Semi-absentee owner with 2016 sales at \$146,696 and SDE at \$30,000.



Location: Southern California **Asking Price:** \$39,000
Susie Kang (310) 975-9492 / susie.kang@linkbusiness.com

Snack Shack - Pier Adjacent

ref: LA04274

SDE: \$44,500
Sales: \$120,000

Just steps to the nearby pier, this retail location has been operating as a healthy fruit and juice bar for almost 2 years. Rebranding plans have been developed and much effort has gone into creating a new concept, and this information is included in the sale. A new owner will be able to implement the re-branding very easily. This location is excellent! 430 SF and some sidewalk seating is available for \$2,400 per month rent. The store has been open limited hour due to the owners health.



Location: South Bay Cities & Long Beach **Asking Price:** \$89,000
Rolf Danryd (310) 697-9646 / rolf.danryd@linkbusiness.com

Popular & Famous Specialty Retail Costume/Vintage Clothing

ref: LA04276

SDE: \$106,743
Sales: \$451,858

Wildly popular and famous costume/vintage clothing business for sale In LA County. Highly successful, in business for over 45 years. Located in one the most beautiful, popular beach areas in Southern California.

Reasonable rent. Turn-key operation. Sales:\$452,000 SDE:\$107,000 Asking price:\$175,000. Includes \$92,500 working inventory. Priced to sell!



Location: Los Angeles County **Asking Price:** \$175,000
Susie Kang (310) 975-9492 / susie.kang@linkbusiness.com

Established Sushi with Beer & Wine

ref: LA04269

SDE: \$135,000
Sales: \$780,000

Well established and profitable local sushi operation for over 9 years. Located in the San Fernando Valley.

Health issues forces sale. Semi absentee run by experienced staff and kitchen experts.

Long term lease for this 1,800 SF for only \$5,400/mo. Fully equipped kitchen and nicely remodeled bar serving sake, beer and wine.



Location: California **Asking Price:** \$340,000
Joe Khoury (213) 422-7088 / joe.khoury@linkbusiness.com

Great Location Brings Loyal Repeat Customers

ref: LA04072

SDE: \$30,541
Sales: \$700,000

SOLD
Popular Thai fusion restaurant, a great decor, clean environment and ample parking. This stand-alone 2,700+/- sq. ft. restaurant with large enclosed patio, located in a southern LA County beach city on a major highway. They have a beer and wine license and catering services are established. A newly-renovated patio seats 30+ people, the main restaurant seats about 80.



Location: Los Angeles County **Asking Price:** \$99,000
Roger Civaleri (310) 384-5665 / roger@linkbusiness.com

Busy Liquor Store

ref: LA04275

SDE: \$120,000
Sales: \$700,000

This is a long established free standing liquor store in the retail center which is located in the City of Norwalk. Very well known, great reputation in the area. Excellent visibility on the major street with very reasonable rent. Location surrounded by residential houses and apartments near by freeway entrance. Lots of potential to increase sales, high volume lotto commission. Reason for sale is retirement after 27 years operation at this store. Needs new energetic owner.



Location: East Los Angeles County **Asking Price:** \$350,000
Paul Suh (714) 323-1010 / paul.suh@linkbusiness.com

Entertainment Venue & Rentals

ref: LA04280

SDE: \$140,000
Sales: \$550,000

A very successful venue operation for all types of events in the San Fernando valley. Coordinates and puts on weddings, corporate events, bar Mitvahs, fund raising, school reunions, etc. From start to finish with all equipment, vendors from food, DJ, decor, rentals, Staff and coordinators have been long term staff executing events for over three years. Seller will train for a smooth transition with current clients.



Location: Los Angeles County **Asking Price:** \$150,000
Joe Khoury (213) 422-7088 / joe.khoury@linkbusiness.com

Businesses for sale - LINK Los Angeles

Very Profitable Tutoring Center with Room to Grow ref: LA04227

SDE: \$162,000
Sales: \$260,000



Very successful tutoring center in the heart of Orange County. Offer SAT exam preparation, privat and group tutoring in different subjects at a reasonable price. Great reputation and well qualified tutors that are open to work more hours. Low rent \$1,200 per month. Long lease is available. Good books for and its priced very reasonably for a quick sale.

Location: Orange County **Asking Price:** \$150,000
Jim Moazez (562) 477-6657 / jim.moazez@linkbusiness.com

Auto Repair Shop DIY ref: LA04272

SDE: \$75,000
Sales: \$150,000



A Do It Yourselfer's dream business, this company was founded five years ago. Car enthusiasts, restorers, and Do It Yourself mechanics rent repair space, lifts and tools by the hour in this modern and clean repair facility. Established and proven business model would lend itself well to expansion in other locations.

Location: Los Angeles County **Asking Price:** \$175,000
Rolf Danryd (310) 697-9646 / rolf.danryd@linkbusiness.com

Palm Springs Restaurant and Property For Sale ref: LA04250

SDE: \$287,000
Sales: \$1,837,624



Located in the hub of the desirable Uptown Design District. In walking distance from many hotels and high-end neighbor. Tourist and prominent local figures alike frequently visit for lunch, dinner and Sunday brunch for the casual vibe and social camaraderie. Long term chef and staff. The Real Estate is for sale separate transaction.

Location: Coachella Valley and Desert Cities **Asking Price:** \$595,000
Kellie Fish (760) 898-8265 / kellie.fish@linkbusiness.com

Driving School, Very Profitable, Bay Area ref: LA04092

SDE: \$128,700
Sales: \$170,113



This 25+ year old driving school is a leading provider of online drivers' education, drivers' training and behind the wheel instruction for teenagers, adults and seniors. Also, drivers evaluation and adult refresher courses. Experienced professional instructors. Price includes 3 training vehicles. Opportunities to expand abound. Great client retention and referrals. The financials are very detailed and verifiable. Owner will carry.

Location: Northern California **Asking Price:** \$148,900
Philip Wolfstein (310) 663-2180 / phil.wolfstein@linkbusiness.com

Product Design Firm with 60 Years of Experience ref: LA3850

SDE: \$240,639
Sales: \$1,000,000



SOLD
Established industrial design firm has designed many well-known products which have generated billions of dollars in retail sales and sometimes created new market for clients. Targeting established companies and entrepreneurial startups, design projects can range \$10,000 to \$500,000. The Company average SDE for the last 3 years (2012-2014) was in the range of \$212k. Selling due to retirement.

Location: Los Angeles County **Asking Price:** \$600,000
Wen Chen-Karkhanis (941) 526-9920 / wen.chenkarkhanis@linkbusiness.com

Franchise Day Spa - Beach City ref: LA04182

SDE: \$190,000
Sales: \$1,000,000



SOLD
Large and facial franchise with 10,000 loyal members and a beautiful facility is located in the perfect demographic with affluent, healthy, and pampered population in a famous Southern California beach community. Clients can choose from a myriad of professional services including many modalities of massage therapy, facial, chemical peel, micro dermabrasion, foot scrub, and full body stretch, etc.

Location: California **Asking Price:** \$295,000
Jim Moazez (562) 477-6657 / jim.moazez@linkbusiness.com

Businesses for sale - LINK St. Louis

Financial Services Firm for Sale ref: SL00023

SDE: \$554,491
Sales: \$868,056



17 year old financial services group that specializes in financial planning, investment advice and portfolio management, money management, as well as insurance and annuities. \$90m in AUM and \$5m in fixed annuities. Business model is highly scalable and advisors can be recruited from anywhere in the United States. Current owner wishes to stay with the business and is open to arrangements that include minority partnership and/or employment.

Location: Greater St. Louis Area **Asking Price:** \$2,450,000
Julie Pumfrey (636) 208-0753 / julie.pumfrey@linkbusiness.com

Internationally Recognized Fine Arts Business ref: SL00001

SDE: Refer to Broker
Sales: Refer to Broker



Business opportunity to own a business that would entail working with an internationally acclaimed artist. This established art business has 5 revenue streams that need to be developed: Reproduction, licensing, distribution, publishing, and promotion. With the cash payment to either purchase the business or deposit for a Seller Financing Agreement, the owner also seeks her contracted involvement as the artist in residence.

Location: Greater St. Louis Area **Asking Price:** \$269,000
Julie Pumfrey (636) 208-0753 / julie.pumfrey@linkbusiness.com

Established Men's Hair Salon ref: SL00074

SDE: \$36,952
Sales: \$197,447



This is a great opportunity for an aspiring hair stylist professional to take the next step into ownership without the expense and risk associated with a start up business. Clean, modern looking salon with excellent signage, plenty of parking and reasonable rent. This salon has been in business for many years in the same location.

Location: Greater St. Louis Area **Asking Price:** \$48,470
James William (314) 487-0005 / james.william@linkbusiness.com

Distributorship for Sale ref: SL00072

SDE: \$83,873
Sales: \$274,600



This company specializes in simple, cost effective, long term fuel systems and solutions for a multitude of industries and applications. These include new and retrofit construction, power generation, boiler stand-by-fuel, and commercial fueling. Whether its diagnostics, testing, repair, or designing new fuel system installs, this business is the St. Louis region's expert tank system service and installation source.

Location: Greater St. Louis Area **Asking Price:** \$225,000
Keith Carver (314) 852-7600 / keith.carver@linkbusiness.com

Rare Opportunity ref: SL00024

SDE: Refer to Broker
Sales: \$433,409



Paris Cleaners & Furriers Inc. is 108 year old, 3rd generation, family owned and operated dry cleaning business. Business includes 15,000 SF plant, 3 retail stores, a delivery route and the owner's 2,250 SF home. Well maintained plant set up to service seven pick-up locations.

Location: Central Illinois **Asking Price:** \$2,200,000
Brennan Giesler (314) 496-3281 / brennan.giesler@linkbusiness.com

Market Tested Children's Entertainment Business ref: SL00002

SDE: Refer to Broker
Sales: \$0



Trademarked brand that includes printed children's books, interactive website universe of games, character merchandising and music CD's. The storyline and its characters create an exciting, NEVER ENDING story, with an unlimited amount of character and merchandising expansion. Owner is looking to sell the company/intellectual properties, and would be available beyond the sale as a Writer and/or Creative Director for the development of the brand.

Location: Greater St. Louis Area **Asking Price:** \$400,000
Julie Pumfrey (636) 208-0753 / julie.pumfrey@linkbusiness.com

Mail, Printing, and Shipping Center for Sale ref: SL00073

SDE: \$80,000
Sales: \$393,011



Business located in a high traffic, highly visible area of metro St. Louis. Consistently profitable, low labor costs, with desirable hours of operation. Peak sales December 1-Jan 15, then consistent through the balance of the year. This printing, packaging, and shipping center has a loyal customer base. Strong candidate for SBA financing. Seller is prepared to offer 50 hours of training.

Location: Greater St. Louis Area **Asking Price:** \$259,000 plus Royalty
Keith Carver (314) 852-7600 / keith.carver@linkbusiness.com

A Successful E-Commerce Sports Uniform Business ref: SL00071

SDE: \$38,474
Sales: \$200,000



SOLD
Relocatable e-commerce sports uniform apparel business. Seller retiring, and motivated. No manufacturing or labor involved, turnkey operation, seller is middle man between end consumer and manufacturers. Very little effort from seller to grow and/or maintain the business. Tremendous opportunity for a buyer to purchase a successful, profitable business that is bursting with growth potential.

Location: Relocatable **Asking Price:** \$109,900
Keith Carver (314) 852-7600 / keith.carver@linkbusiness.com



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Turn-Key Salon in St. Charles County

ref: SL00069

SDE: Refer to Broker
Sales: Refer to Broker

SOLD

A turn-key hair salon for sale. In operation for 5 plus years, this salon has ten (10) styling stations, three (3) full time stylist, and two (2) are part time. This is a very nice and clean shop with plenty of parking, great street traffic, and visibility.



Location: Greater St. Louis Area **Asking Price:** \$45,000
Brennan Giesler (314) 496-3281 / brennan.giesler@linkbusiness.com

Pet Grooming Salon for Sale

ref: SL00068

SDE: \$11,717
Sales: \$35,193

If you've ever wanted your own shop, this is the one for you! This well-established salon has a great reputation and many long-term, loyal customers. Small enough to be affordable for a groomer wanting their own shop, but still plenty of room to grow the business. Salon offers grooming services and supplies to dogs and cats.



Location: Greater St. Louis Area **Asking Price:** \$25,000
Julie Pumfrey (636) 208-0753 / julie.pumfrey@linkbusiness.com

Established Franchise with Great Growth Potential

ref: SL00067

SDE: Refer to Broker
Sales: Refer to Broker

Recently purchased top Home Inspection Franchise Territory. A well-known brand backed by a Fortune 500 Franchisor. Approved Inspector for 2 top national Real Estate chains. Price of \$29,500 includes Franchise fee and marketing and advertising started. This business can be run from home or a new owner may assume existing office space.



Location: Greater St. Louis Area **Asking Price:** \$29,500 or reasonable offer
Brennan Giesler (314) 496-3281 / brennan.giesler@linkbusiness.com

Well-Established Florist for Sale

ref: SL00066

SDE: \$19,235
Sales: \$247,303

Great opportunity! 36-year-old business with a large number of long-term residential and commercial customers. Perfectly located in St. Louis and surrounded by individuals and businesses that have a serious need for florist. Turn-key operation and low overhead make this the perfect opportunity for someone looking to enter this industry. Real estate is included in the price.



Location: Greater St. Louis Area **Asking Price:** \$93,000
Howard Hughes III (314) 295-4272 / howard@linkbusiness.com

Growing Foundation Crack Repair Business for Sale

ref: SL00065

SDE: \$101,446
Sales: \$298,864

Turn-key residential foundation crack repair company with dependable reputation and name recognition in the greater St. Louis area. Operating in Missouri and Illinois for over 5 years with A+ rating with the Better Business Bureau. No experience necessary!



Location: Greater St. Louis Area **Asking Price:** \$200,000
Brennan Giesler (314) 496-3281 / brennan.giesler@linkbusiness.com

Well-established, Full Service, Lawn Care Company

ref: SL00061

SDE: \$150,132
Sales: \$384,236

Successful business has 20+ years of history and over 180 contracted, loyal customers- 80% commercial and 20% residential. Business offers mowing and lawn treatments, in addition to other services such as: aeration, over-seeding, mole baiting, mulching, leaf removal, property maintenance, ice treatment and snow removal. Absentee owner. Equipment is in excellent condition and includes six vehicles, mowers, snow plows, etc.



Location: Greater St. Louis Area **Asking Price:** \$450,000
Julie Pumfrey (636) 208-0753 / julie.pumfrey@linkbusiness.com

Graphic Design and Printing Franchise Opportunity

ref: SL00059

SDE: Refer to Broker
Sales: Refer to Broker

Full-service promotional marketing company supplies visual communications and visibility needs, from custom clothing, embroidery, signage and wide format digital printing, along many other promotional products. Endless supply of customers and low overhead with small footprint. Franchisor will train owner, however, a background in graphic design would be a plus! \$175,000 approximate cost for new franchise.



Location: Greater St. Louis Area **Asking Price:** \$175,000
Brennan Giesler (314) 496-3281 / brennan.giesler@linkbusiness.com

Home-Based New Franchise

ref: SL00054

SDE: Refer to Broker
Sales: Refer to Broker

Do you have a background in marketing or sales? Would you like to own your own business? We have an opportunity to purchase St. Louis territory with an award winning franchise that can be run from home! Simple to run with proven processes!



Location: Greater St. Louis Area **Asking Price:** \$35,000 plus \$1k per zone
Julie Pumfrey (636) 208-0753 / julie.pumfrey@linkbusiness.com

Promoting Children's Health and Wellness in St. Louis!

ref: SL00022

SDE: \$22,561
Sales: \$43,212

This business brings the personal confidence-building attributes of sports and activities to children who attend schools, parks, daycares and other facilities. Owner is selling due to personal health reasons. This might be the perfect opportunity for someone who would like to start a new career, or have a second source of income. Seller financing available.



Location: Greater St. Louis Area **Asking Price:** \$39,500
Julie Pumfrey (636) 208-0753 / julie.pumfrey@linkbusiness.com

Pizza, Pasta, and Catering Company

ref: SL00070

SDE: Ask Broker
Sales: \$1,000,000

SOLD

10 plus years. 70 hotels within delivery area with mix of residential and business customers. Bulk of revenues from pizza parlor average around \$6,000/week with additional catering jobs ranging from \$500 to \$2,000/week. Dough made fresh daily in house and other fresh ingredients ordered from authentic Italian suppliers.



Location: Greater St. Louis Area **Asking Price:** \$95,000
Brennan Giesler (314) 496-3281 / brennan.giesler@linkbusiness.com

Relocatable Manufacturing Business

ref: SL00018

SDE: Refer to Broker
Sales: Refer to Broker

The pet cooler carrier offers an entry into the growing and profitable pet industry. This made in the USA, award winning product features a patented "green" cooling system using ice and natural convection. Hydration is also provided by the ice melt for cooling and hydration. Curtains provide shade and comfort as removable trays provide storage for foods, ice or medicines.



Location: Greater St. Louis Area **Asking Price:** \$350,000
Julie Pumfrey (636) 208-0753 / julie.pumfrey@linkbusiness.com

Profitable Staffing Franchise for Sale

ref: SL00057

SDE: \$205,500
Sales: \$2,326,272

29 year old, well-established franchise, one of the top in US, provides top-notch workforce solutions for several industries. Numerous long-term clients in place. Employees/franchise recognized consistently by franchisor for superior performance. Business is stable and profitable, with multiple avenues for growth available. Current owner only works about 8 hours per week. Building set up perfectly with room for additional staff.



Location: Greater St. Louis Area **Asking Price:** \$421,000
Julie Pumfrey (636) 208-0753 / julie.pumfrey@linkbusiness.com

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Established Auto Repair Shop with Real Estate

ref: SD00087

SDE: \$117,169
Sales: \$428,021



Rare opportunity to purchase a profitable automotive repair shop along with the real estate. Known for their outstanding service and workmanship, this approximately 2,550 SF shop on an approximately 7,000 SF lot has a great reputation and excellent yelp reviews.

The shop is equipped to handle one ton trucks or 24,000 lbs.

Location: San Diego County **Asking Price:** \$275,000 + \$892,500 for RE
Adam Gilman (858) 449-9996 / adam.gilman@linkbusiness.com

Beachside Women's Boutique North County Jewel

ref: SD00093

SDE: \$52,299
Sales: \$251,610



Located on the main street in this prestigious beach community, this women's clothing and accessories boutique has been going strong for nearly a decade. This location is approximately 1,000 SF and includes dressing rooms, front and back door entrance with parking on either side, an office and room for storage. Business may qualify for E2-Visa. The monthly rent is \$4,205.

Location: San Diego County **Asking Price:** \$125,000
Desiree Wilson (619) 884-7922 / desiree.wilson@linkbusiness.com

Prime Steakhouse South of San Francisco

ref: SD00091

SDE: Refer to Broker
Sales: \$1,736,139



Great opportunity to purchase a full service restaurant steakhouse located in an upscale community just South of San Francisco. Rent for this approximately 4,100 SF restaurant is \$10,218.50/month including CAM. Restaurant can accommodate over 150 patrons, has mezzanine seating as well and private rooms for events/parties. All furniture, fixtures, and equipment are in excellent condition. Type 47 liquor license.

Location: Northern California **Asking Price:** \$495,000
Adam Gilman (858) 449-9996 / adam.gilman@linkbusiness.com

Growing Pet Market

ref: SD00089

SDE: Refer to Broker
Sales: \$147,807.07



This pet market supplies the neighboring community with healthy food and treats for their pets. Excellent location with heavy drive by traffic. Approximately 700 SF of well merchandised space, with reasonable rent rolls. Store also features a self-service dog wash station making it a one stop shop for pet lovers. Gross Revenues are based on a trailing twelve month P&L.

Location: San Diego County **Asking Price:** \$55,000
Adam Gilman (858) 449-9996 / adam.gilman@linkbusiness.com

Profitable Music, Dance and Fitness Facility

ref: SD00088

SDE: Refer to Broker
Sales: \$119,289



This dance, music, and fitness facility offers wide open rooms with ample space for classes ranging from all types of dance, yoga, and Pilates. Current owners completely built out the space with new flooring in all rooms, wall coverings, surround sound and more. It is completely turn-key. The space is approximately 6,000 SF. The base rent is \$6,100.

Location: San Diego County **Asking Price:** \$35,000
Desiree Wilson (619) 884-7922 / desiree.wilson@linkbusiness.com

High Society Beachside Women's Boutique

ref: SD00086

SDE: \$120,000
Sales: \$280,000



This location is the envy of the town in the hottest beach-side community of La Jolla with upscale clientele and great foot traffic. This European boutique specializes in French, European lingerie, clothing and jewelry. Approximately 985 SF, there are dressing rooms and one on one service available for walk-in clients and scheduled visits.

Location: San Diego County **Asking Price:** \$120,000
Desiree Wilson (619) 884-7922 / desiree.wilson@linkbusiness.com

San Diego Fast Casual Taco Shop

ref: SD00085

SDE: \$48,638
Sales: \$262,253



Fast casual restaurant offers dine in, take out, delivery and has a full catering business in place. Menu includes tacos, burritos, tamales, etc. and there is a separate menu for catering. Approximate 800 SF footprint keeps the rent rolls manageable at \$1,363.50 a month. Great food and price points, a hip and modern website and decor, this is a turn-key operation.

Location: San Diego County **Asking Price:** \$89,000
Adam Gilman (858) 449-9996 / adam.gilman@linkbusiness.com

North County San Diego Coastal Restaurant

ref: SD00055

SDE: Refer to Broker
Sales: \$230,000



With outdoor patios, ocean views, and ample parking, this is a rare find in the North County San Diego Coastal Market. Established over 16 years ago, this location has all the attributes that restaurant owners look for including beer and wine license, parking, frontage, signage opportunities, excellent pedestrian and drive-by traffic, and patios with views on HWY 101.

Location: San Diego County **Asking Price:** \$150,000
Adam Gilman (858) 449-9996 / adam@linkbusiness.com

Booming Promotional and Staffing Company

ref: SD00083

SDE: Refer to Broker
Sales: \$142,799



Booming promotional and staffing business that services clients across 40+ states is now available! This company has contracts with major brands in the beverage industry, hospitality, sports, music, entertainment and various marketing companies. The Company is an extension of their client's sales force with a large and talented inventory of models and brand ambassadors.

Location: California **Asking Price:** \$175,000
Adam Gilman (858) 449-9996 / adam.gilman@linkbusiness.com

Prime Laguna Beach Women's Boutique

ref: SD00081

SDE: \$60,000
Sales: \$369,000



Prime women's boutique located in the heart of downtown Laguna Beach, with high traffic and visibility, selling women's clothing, accessories, and shoes! Boutique caters to both tourists and locals. Approximately 1,400 SF space includes 2 dressing rooms, storage room, bathroom and also has one parking spot. Sale includes all furniture, wall fixtures, in store fixtures, security camera system and inventory.

Location: Orange County **Asking Price:** \$50,000
Tom Burns (949) 280-4272 / tom.burns@linkbusiness.com

Prime Balboa Island Retail Boutique

ref: SD00080

SDE: Refer to Broker
Sales: \$376,159



Amazing retail location on Balboa Island. This prime location caters to both locals and tourists with heavy foot traffic. Store currently sells women's clothing and accessories. Price includes inventory. The space is approximately 1400 SF. There is a stock room and 3 dressing rooms, there are built-ins throughout the store including counters, storage, and display. Lease has 7 years plus left.

Location: Orange County **Asking Price:** \$149,000
Tom Burns (949) 280-4272 / tom.burns@linkbusiness.com

Custom Framing Business

ref: SD00084

SDE: \$14,159
Sales: \$189,184



This custom framing business has over 20 years of serving San Diego from restaurants, interior decorators, large estates, and personal memories. Very low overhead and only a contractor, this business is completely turn-key. All current business contracts, clients, and connections will be passed on to the Buyer. All equipment is in good condition and is included in the sale price.

Location: San Diego County **Asking Price:** \$70,000
Desiree Wilson (619) 884-7922 / desiree.wilson@linkbusiness.com

Profitable and Growing Women's Boutique

ref: SD00082

SDE: \$94,439
Sales: \$246,310



Fashion forward boutique is located near the beach on the San Diego north county coast surrounded by prominent businesses and boardwalk where customers flock on a year-round basis. Business has been profitable since inception. All inventory is owned with only about \$2,000 in consignment. This boutique offers clothing for tweens - adult women of all ages and walks of life.

Location: San Diego County **Asking Price:** \$149,000
Desiree Wilson (619) 884-7922 / desiree.wilson@linkbusiness.com

Salon and Day Spa South Orange County

ref: SD00056

SDE: \$171,696
Sales: \$1,100,000



Full service salon and day spa in Orange County offering a myriad of services including hair, skin, massage, medi-spa treatments and more...

Sales exceed \$1 million a year in services with very desirable lease and reasonable rent. Very special opportunity for a licensed stylist or licensed Dermatologist who wants to expand services and grow an already successful business.

Location: Orange County **Asking Price:** \$475,000
Tom Burns (949) 280-4272 / tom.burns@linkbusiness.com

Automotive Repair and Smog Shop

ref: SD00079

SDE: Refer to Broker
Sales: \$405,678



This automotive repair shop has had consistent growth for the last ten years. They provide a variety of automotive and fleet services. Services include steering and suspension system repair, engine diagnostics, wheel alignment, smog check, and more. There are ASE certified technician and multiple technicians to provide support.

Location: North County San Diego **Asking Price:** \$375,000
Desiree Wilson (619) 884-7922 / desiree.wilson@linkbusiness.com

E-Commerce Yacht Apparel and Accessories Business

ref: SD00078

SDE: Refer to Broker
Sales: Refer to Broker



Turn-key e-commerce business selling high end branded yachting apparel for men, women, and teams around the world. Designed for sailboat owners and crews. Owner is looking to sell or for a strategic partner as an investor to maximize growth.

Location: California **Asking Price:** \$295,000
Tom Burns (949) 280-4272 / tom.burns@linkbusiness.com

Women's Fashion Boutique North County

ref: SD00077

SDE: \$40,053
Sales: \$206,223



This rising turn-key boutique is in a prime downtown location in North San Diego County. The area has been newly renovated and has a walk-ability score of 84 with well-established restaurants and breweries surrounding it. Boutique sells jewelry, body care, leather goods, and candles. The space is just under 1500 SF with 2 dressing rooms, bathroom, office, and storage space.

Location: San Diego County **Asking Price:** \$60,000
Desiree Wilson (619) 884-7922 / desiree.wilson@linkbusiness.com

Dessert Concept Steps from the Sand

ref: SD00071

SDE: Refer to Broker
Sales: \$134,727



Located in one of the most desirable coastal communities in Orange County, this dessert concept captures beach goers and excellent pedestrian and drive by traffic throughout the year. Approximately 1,070 SF. Great opportunity if are looking for a beach community location, a manageable footprint, and want to keep the existing franchise or convert to your own concept.

Location: Orange County **Asking Price:** \$55,000
Tom Burns (949) 280-4272 / tom.burns@linkbusiness.com

Entertainment Franchise

ref: SD00074

SDE: Refer to Broker
Sales: Refer to Broker



Entertainment Franchise offers a fun and unique business for those who think work should be fun! We are a one stop shop for anyone's party planning needs, from birthdays to corporate team building events, bar/bat mitzvahs etc., we have the ability to create and execute the party of the client's dreams. Franchisee requirements: Net worth \$250,000 with \$100,000 liquid.

Location: San Diego County **Asking Price:** \$30,000
Desiree Wilson (619) 884-7922 / desiree.wilson@linkbusiness.com

Two Well Known Fast Food Franchises

ref: SD00070

SDE: \$100,833
Sales: \$668,855



Amazing opportunity to own two well-known fast food franchises strategically located to one another! Both of these locations are in a booming area. Great footprints and lease terms/rent rolls in both locations. The combined gross revenues for both locations 2016 were \$668,855. All furniture, fixtures, and equipment are included in the sale as well as the inventory.

Location: San Diego County **Asking Price:** \$270,000
Adam Gilman (858) 449-9996 / adam.gilman@linkbusiness.com

Profitable Fitness Boxing Gym Franchise

ref: SD00052

SDE: \$70,446
Sales: \$1,657,000



Nationwide, this well branded boxing franchise is continuing to grow and expand. This 3,500 SF facility is located in an affluent community in a high traffic retail center with ample parking. The gym currently has over 300 active members. Elite trainers provide high intensity group boxing/kickboxing classes and personal training, drawing both the fitness clientele and the avid boxer.

Location: San Diego County **Asking Price:** \$175,000
Steven Fastuca (949) 887-2793 / steven@linkbusiness.com

High Visibility Restaurant in Neighborhood Community

ref: SD00065

SDE: Refer to Broker
Sales: Refer to Broker



Located in one of the busiest communities in San Diego, this eclectic Mediterranean style restaurant has enjoyed serving the community since 2000. This is a prime location that enjoys great frontage, heavy drive-by and pedestrian traffic and convenient freeway access. The restaurant is approximately 1,839 SF and seats 50 inside and 9 outside and has a beer and wine license.

Location: San Diego County **Asking Price:** \$175,000
Adam Gilman (858) 449-9996 / adam.gilman@linkbusiness.com

North County Fitness Center

ref: SD00062

SDE: Refer to Broker
Sales: \$60,000



Free standing store front fitness center with ample parking in North County San Diego near freeways. Great street visibility and signage opportunities with high daily traffic counts. This space has approximately 5,800 SF with 3 bathrooms and an open layout that would be ideal for Crossfit style fitness. This gym is completely built out with reception desk, matted flooring, lighting etc.

Location: San Diego County **Asking Price:** \$200,000
Desiree Wilson (619) 884-7922 / desiree.wilson@linkbusiness.com

Popular Surf Boutique Near Beach

ref: SD00051

SDE: \$85,000
Sales: \$480,000



In one of the most popular beach communities in Orange County, this fashionable surf shop carries the most popular lines of surf apparel, shoes and accessories. Prime locations like this are hard to find, 1,300 SF of coastal retail. Gross sales are approximately \$40,000 a month. Sellers Discretionary Earning are approximately \$85,000. Inventory is included in the asking price.

Location: Orange County **Asking Price:** \$150,000
Tom Burns (949) 280-4272 / tom.burns@linkbusiness.com

Metro San Diego Specialty Fitness and Dance Studio

ref: SD00061

SDE: \$83,166
Sales: \$198,359



This is a stellar specialty fitness studio with dance styles for fitness, parties and special occasions. The business has a secure presence in the city with a facility over 1,000 SF with parking for patrons. The owner is in the studio less than 15 hours a week.

Location: San Diego County **Asking Price:** \$99,000
Desiree Wilson (619) 884-7922 / desiree.wilson@linkbusiness.com

Popular South Orange County Restaurant

ref: SD00046

SDE: Refer to Broker
Sales: \$720,000



Established in 2000, this popular south OC restaurant near harbor has it all. Open for lunch and dinner with patio and a 47 liquor license, the restaurant has a beautiful dining room with bar and separate banquet hall for weddings and private functions. 3,700 SF with rent of \$7,100/month. Gross sales average \$50,000 to \$70,000 per month in season.

Location: Orange County **Asking Price:** \$220,000
Tom Burns (949) 280-4272 / tom.burns@linkbusiness.com

Iconic San Francisco Bar

ref: SD0028

SDE: Refer to Broker
Sales: \$1,468,748.14



One of the most famous bars in San Francisco, this bar is approximately 3,200 SF, has a Type 48 full liquor license and local and national name recognition. Outstanding location, some of the highest drive-by and foot traffic in SF. Tons of media attention, and many years of being in business there is no lack of exposure for this booming bar.

Location: Greater San Francisco Bay Area **Asking Price:** \$495,000
Adam Gilman (858) 449-9996 / adam.gilman@linkbusiness.com

North County Auto Repair Shop

ref: SD0034

SDE: \$178,797
Sales: \$762,590



One of North County San Diego's premiere auto repair shops is available for purchase! Owner is retiring after operating this highly profitable business for over 20 years. This is a well-established full service automotive repair and star smog check business. Very desirable and visible central North County location. Business also has a repeat and loyal 20 yearlong customer base.

Location: San Diego County **Asking Price:** \$385,000
Adam Gilman (858) 449-9996 / adam.gilman@linkbusiness.com

Profitable South Orange County Restaurant

ref: SD0039

SDE: Refer to Broker
Sales: \$1,657,000



Largest restaurant with bar and lounge in the South Orange County location. 5,200 SF restaurant seats 160 inside and an additional 40 on patio.

Great lease terms with 3 years remaining on the lease and 2 five year options. Restaurant has full liquor license, ample parking and great chef driven menu. 2015 gross revenue was \$1.7m.

Location: Southern California **Asking Price:** \$349,000
Tom Burns (949) 280-4272 / tom.burns@linkbusiness.com

Beautiful Salon in Upscale OC Shopping Center

ref: SD00094

SDE: \$180,000
Sales: \$700,000



Gorgeous, well established salon associated with a major brand with large client base. This full service salon offers hair and skin care services and there is space available to add massage and nail services. Salon is approximately 3000SF and has a beautiful, well merchandised storefront with 11 stations, separate facial rooms, 11 security cameras, ample parking, and professional, experienced stylists in place.

Location: Orange County **Asking Price:** \$350,000
Tom Burns (949) 280-4272 / tom.burns@linkbusiness.com

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National Service Company for Sale

ref: DL00003

SDE: \$952,000
Sales: \$3,300,000

A very profitable growing service business to a stable industry for the past thirty (30) years is for sale. The services they provided are Nationwide to this industry with long term commitments in place.

The company has annual sales of over \$3,000,000 a year and growing, low costs and a SDE of over \$900,000 in 2015. Discretion is of high importance to the Seller during the selling process and only serious inquirers will be considered.

Location: Central Texas **Asking Price:** \$4,250,000
Tom Diedrich (214) 316-5882 / tom.diedrich@linkbusiness.com



Medium Size Mechanic Shop with Great Reputation

ref: DL00038

SDE: \$130,000
Sales: \$450,000

Big and extremely clean shop. Very well maintained, and located in a major city road. A reputable shop, and well-known with the locals. This is a full-mechanic shop, does every work including state inspection and alignments. Sales are constantly \$50,000 and above every month. A lucrative business to get into especially if wanting an absentee business.

Location: North Texas **Asking Price:** \$330,000
Yehuda Soewargo (817) 584-8614 / yehuda.soewargo@linkbusiness.com



HVAC Territories for Sale - Franchise Opportunity!

ref: DL00037

SDE: \$15,000
Sales: \$750,000

This nationally known brand has two plus counties available in North Texas! The franchisee started in Denton County in December of 2016, and estimated year end sales to be \$750,000! Well ahead of the franchise pro-forma for first year franchises. The franchise is currently supporting sales and service from one location. The GROWTH opportunity is here and now!

Location: North Texas **Asking Price:** \$850,000
Tom Diedrich (214) 316-5882 / tom.diedrich@linkbusiness.com



Profitable Mechanic Shop in North Dallas by Tollway

ref: DL00036

SDE: \$150,000
Sales: \$700,000

A well-established mechanic shop, with many loyal customers. 3 bays and room for growth. Business is doing really well, sales are constant and increasing year over year. Located in a very busy intersection and in a high income residential neighborhood. Huge potentials for a new buyer. Business is perfect for anybody trying to relocate or expand of their current business.

Location: North Texas **Asking Price:** \$400,000
Yehuda Soewargo (817) 584-8614 / yehuda.soewargo@linkbusiness.com



Burger Restaurant Near Shopping District

ref: DL00035

SDE: \$60,000
Sales: \$400,000

Profitable burger restaurant with owner as Full-time absentee. Located on a busy street in Addison and near a well-known shopping district. Great customer traffic during lunch and dinner time. Easily accessible from main street, great visibility for bypassing traffic. Great online service and is a local franchise. Business is perfect for anybody trying to relocate or expand into this business.

Location: North Texas **Asking Price:** \$160,000
Yehuda Soewargo (817) 584-8614 / yehuda.soewargo@linkbusiness.com



Auto Body Repair and Paint Shop for Sale

ref: DL00034

SDE: Refer to Broker
Sales: \$320,000

Auto repair business with state of the art paint booth inside the same 6,500 SF space! Family owned and operated business. Majority of revenue is insurance related and they are growing within this sector. Great major highway location in North Texas, extremely clean shop, includes office space, lifters, paint mixtures tools, paint guns, and tons of growth opportunities!

Location: North Texas **Asking Price:** \$350,000
Tom Diedrich (214) 316-5882 / tom.diedrich@linkbusiness.com



8 Bay Mechanic Shop, Clean and Profitable

ref: DL00033

SDE: \$110,000
Sales: \$490,000

This attractive 3,500 SF auto repair building located in a 25,000 SF lot has contained a well-established business since 1995. Total car care continues to provide the same quality of repairs and services today, specializing in all auto repairs from oil changes, tune up's, alignments, fuel services, AC repair, check engine lights and also working with our customers extended warranties.

Location: North Texas **Asking Price:** \$260,000
Yehuda Soewargo (817) 584-8614 / yehuda.soewargo@linkbusiness.com



Well-Known Mechanic Shop in Dallas

ref: DL00017

SDE: \$240,000
Sales: \$500,000

Profitable mechanic shop located near Major highway 75 and 75. Owner has maintained a clean record and book-keeping. Superb online reviews like google and groupon. Place has a great potential for growth, and it's currently running with owner as an absentee. Sales increases year-to-year and the owner has not done much marketing other than groupon and word of mouth referrals.

Location: North Texas **Asking Price:** \$360,000
Yehuda Soewargo (817) 584-8614 / yehuda.soewargo@linkbusiness.com



3 Bay Auto Repair shop, High Car Count and Busy

ref: DL00032

SDE: \$150,739.88
Sales: \$592,899.56

Great clean shop situated on busy street with great visibility. Currently running absentee. Three bays with an underground pit. Car count averages 450 per month. One lift for heavy mechanic work and other equipment is present to do most jobs. Shop is very clean. Team will stay behind for new owner, and Seller will train and help new owner to be successful.

Location: North Texas **Asking Price:** \$330,000
Yehuda Soewargo (817) 584-8614 / yehuda.soewargo@linkbusiness.com



Growing HVAC Company in the Capital of Texas

ref: DL00031

SDE: \$91,000
Sales: \$1,750,942

Profitable HVAC business seeking to sell 25% of the company shares. Two partners one owning 75% and the other 25%. The 25% shareholder is wanting to move to take care of family. Sales exceeded \$1.7m in three years with many contracts coming in. Contracts mostly composed of commercial maintenance. 8 full-time employees. Company is fully stocked in trucks/equipment.

Location: North Texas **Asking Price:** \$460,000
Yehuda Soewargo (817) 584-8614 / yehuda.soewargo@linkbusiness.com



Full-Service Mechanic Shop, Specialize in European Cars

ref: DL00029

SDE: \$80,000
Sales: \$280,000

Specialized mechanic shop with very good financials. Shop is well-known for servicing all types/models of European cars. Great margins because most jobs done are full mechanical work. Shop is situated on a busy street. Two full-time mechanics and one part-time. Owner only manages the shop. The location is also great for selling cars. Shop has great potential.

Location: North Texas **Asking Price:** \$120,000
Yehuda Soewargo (817) 584-8614 / yehuda.soewargo@linkbusiness.com



Well-Known Mechanic Shop in North Dallas

ref: DL00018

SDE: \$158,660
Sales: \$500,000

Well-known mechanic shop located on a busy street of Plano Texas. This shop has been in business over five years and is well established and has many loyal customers. The shop has a great deal of space and has clear visibility from oncoming traffic. Great customer retention rate and steady growth. The shop is running with absentee owner.

Location: North Texas **Asking Price:** \$400,000
Yehuda Soewargo (817) 584-8614 / yehuda.soewargo@linkbusiness.com



Profitable North Texas Trucking Company for Sale!

ref: DL00028

SDE: \$76,000
Sales: \$452,733

A well established and very profitable trucking company for sale in North Texas. This company has been in business for over ten years with long term employees and drivers. All tractors are in excellent condition, with well-kept maintenance records. There is a very good mix of customers with many well-known national brands. This is an excellent turn key operation.

Location: North Texas **Asking Price:** \$349,900
Mae Hines (817) 915-9486 / mae.hines@linkbusiness.com



High End Authentic Retail Store for Sale

ref: DL00027

SDE: \$80,000
Sales: \$170,000

Unique, charming, profitable high-end retail business for sale in historic Downtown main street setting in North Texas! This is a once in life time opportunity to buy a successful thriving business and be in a city that provides multiple festivals throughout the year - a tourist destination when in North Texas. Sales have been consistent over the past couple years.

Location: North Texas **Asking Price:** \$349,500
Tom Diedrich (214) 316-5882 / tom.diedrich@linkbusiness.com



4 Double Bay Mechanic Shop in HEB Area

ref: DL00025

SDE: \$190,000
Sales: \$750,000

Big and clean looking shop. Very well maintained, and located on a major city road. A reputable shop, and well-known with the locals. This is a full-mechanic shop, does every work including state inspection and alignments. Sales are constantly \$58,000 and above every month. A lucrative business to get into especially if wanting an absentee business.

Location: North Texas **Asking Price:** \$400,000
Yehuda Soewargo (817) 584-8614 / yehuda.soewargo@linkbusiness.com



Mechanic Shop located in North Texas

ref: DL00026

SDE: \$200,000
Sales: \$780,000

A good established mechanic shop, with many loyal customers. Business is doing really well, sales are constant and increasing. Located in the busy area of North Dallas near a major highway. Shop is close to new commercial sites. The Business is perfect for anybody trying to relocate or expand of their current business.

Location: North Texas **Asking Price:** \$400,000
Yehuda Soewargo (817) 584-8614 / yehuda.soewargo@linkbusiness.com



Big Auto Repair Shop with 7 Bays, New and Clean ref: DL00024

SDE: \$100,000
Sales: \$500,000



A spacious auto repair shop with enough space for towing and body repair. Great for anybody who wants to get into the auto service industry. Business is booming and sales are constant year to year. No big competitions in the area making this a great advantage to new owner. The city is growing and developing, a great short-term investment.

Location: North Texas **Asking Price:** \$200,000
Yehuda Soewargo (817) 584-8614 / yehuda.soewargo@linkbusiness.com

Auto Repair and Service Shop in DFW ref: DL00021

SDE: \$39,000
Sales: \$153,078.46



Auto repair business located on a busy street near DFW airport. Operation started August of 2016. Owner is running the shop as a part-time absentee. New equipment/tools from a reputable high-end brand. There is a lot of inventory.

Asking price consists mostly of asset value, \$100,000. Everything in shop will be included and given to new owner. Sales average \$40,000/month.

Location: North Texas **Asking Price:** \$130,000
Yehuda Soewargo (817) 584-8614 / yehuda.soewargo@linkbusiness.com

Established Tire, Alignment, and State Inspection Auto Repair Shop ref: DL00016

SDE: \$55,000
Sales: \$168,000



The owner is very motivated in selling their automotive service and repair shop specializing in a variety of automotive services (i.e New and used tire replacement and alignment, oil change, and state inspection, and other services). Low rent, multiple bays, lifts, and plenty of space for future growth, this is perfect for a new/experienced auto mechanic looking to expand.

Location: North Texas **Asking Price:** \$125,000
Tyrone Newell (214) 563-7114 / tyrone.newell@linkbusiness.com

Home Health Care License, Major Counties in DFW ref: DL00013

SDE: \$0
Sales: \$0



The home care license services major counties in the DFW metroplex. Perfect for current or an established home health care business. With over 7 million people under this license. Huge growth potential to any health care business. Medicare certified and contracted with Medicaid and PHC. There are currently no patients on service. This is to purchase a clean license only.

Location: North Texas **Asking Price:** \$250,000
Yehuda Soewargo (817) 584-8614 / yehuda.soewargo@linkbusiness.com

Perfectly Located: 2 Screen Movie Theater with Concession Stand & Grill for Sale (Business Only) ref: DL00023

SDE: \$31,000
Sales: \$195,000



Our client is selling their Asian-themed movie theater. Located just north of Dallas, this theater is easily accessible and seated within the heart of the Asian community and walking distance from the nearby, very popular, Asian mall. With state-of-art digital projectors, 2 screens, concession stand/grill and approximately 4,750 SF leased space, this local theater is an oasis.

Location: Central Texas **Asking Price:** \$280,000
Tyrone Newell (214) 563-7114 / tyrone.newell@linkbusiness.com

Growing Hydraulic Repair Business ref: DL00010

SDE: \$150,000
Sales: \$460,000



32-year hydraulic repair business for sale. Owner has a vast experience in the hydraulic industry and has built a great reputation for the business. The business is in North Texas but serves all DFW metroplex.

Room for growth and expansion. The hydraulic industry is booming. Sales increases year by year. The business is turn-key!

Location: North Texas **Asking Price:** \$375,000
Yehuda Soewargo (817) 584-8614 / yehuda.soewargo@linkbusiness.com

Profitable Himalayan and Indian Restaurant ref: DL00009

SDE: \$204,000
Sales: \$840,000



One of a kind Himalayan and Indian restaurant, a unique and very profitable business for sale! Guaranteed profits to be made from day one of operation. Very low operating expenses. Restaurant is very popular throughout the Himalayan and Indian communities. Everything in the restaurant is included. Employees, including the manager will stay behind to support the new owner. Great opportunity!

Location: North Texas **Asking Price:** \$390,000
Yehuda Soewargo (817) 584-8614 / yehuda.soewargo@linkbusiness.com

State Franchise Territories Available / Home Improvement ref: DL00004

SDE: Refer to Broker
Sales: Refer to Broker



Are you tired of making profits for someone else? Does working for yourself, building your OWN business and putting YOUR hard-earned profits into your pockets appeal to you? Are you ready to sell the industry's Premier product into your marketplace? Owning your own State and building your own team? Be the FIRST to own YOUR own STATE here in the USA!

Location: United States **Asking Price:** \$220,000 to \$260,000
Tom Diedrich (214) 316-5882 / tom.diedrich@linkbusiness.com

Successful Medical Practice For Sale in North Texas ref: DL00008

SDE: \$392,900
Sales: \$786,000



Profitable family medical practice situated in a prime location with a A+ reputation for the past 20+ years. A lot of potential for growth with a loyal client base that keeps on growing year by year. A great opportunity for any medical practitioner whether new or experienced to acquire such a prestigious medical practice.

Location: North Texas **Asking Price:** \$350,000
Yehuda Soewargo (817) 584-8614 / yehuda.soewargo@linkbusiness.com

Billboards and land leases for Sale in Central Texas ref: DL00002

SDE: \$35,000
Sales: \$75,000



A great billboard company for sale! Great locations and currently generating revenue. ALL Digital! Consists of existing digital inventory and city approved digital permits yet to be built on land that has already been secured by long term leases with the land owners. Great opportunity to grow your presence in the industry, or the chance to become digital player in this market!

Location: South Texas **Asking Price:** \$740,000
Tom Diedrich (214) 316-5882 / tom.diedrich@linkbusiness.com

Franchise Opportunity / Home Improvement ref: DL00005

SDE: Refer to Broker
Sales: Refer to Broker



Are you tired of making profits for someone else? Does working for yourself, building your OWN business and putting YOUR hard-earned profits into your pockets appeal to you? Are you ready to sell the industry's Premier product into your marketplace? An Australian based home improvement business is selling Franchise Rights. Be the FIRST to join this Successful Team here in the USA!

Location: North Texas **Asking Price:** \$40,000
Tom Diedrich (214) 316-5882 / tom.diedrich@linkbusiness.com

Texas Billboard Company ref: DL0001

SDE: \$100,000
Sales: \$121,000



Billboard company in Southeast Texas is for sale. Great locations with long reads and all structures are steel monopole units with long term leases and in very good operating condition. The Plant is 80% sold with long term, good paying clientele. This is a turn key operation ready for sale.

Location: South Texas **Asking Price:** \$675,000
Tom Diedrich (214) 316-5882 / tom.diedrich@linkbusiness.com

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Brewery and Brewpub Equipment Manufacturer ref: RL00036

SDE: \$50,000
Sales: Refer to Broker



The award-winning brewery has a product range to include malt extract manufacture, brewpub equipment manufacture, and in-house large scale brewing capacity. The business holds multiple patents and copyrights on intellectual property. The business has many hard assets: 20ft lauder tub, 13,000lb grain mill, multiple fermenting/storage tanks, steam boilers and large walk in refrigeration. Loyal employees and owner willing to train.

Location: Triangle Area **Asking Price:** \$1,500,000
David Buboltz (951) 316-6301 / david.buboltz@linkbusiness.com

Highly Profitable Renovation Company ref: RL00083

SDE: \$448,582
Sales: \$1,484,400



Projects include new construction, renovations, and custom cabinetry. It is located in a rapidly growing area with many incoming developers, driving explosive growth in the region. It also has a great showroom and facilities on a highly trafficked street, making for further brand recognition. The employees are well-trained and staff with multiple levels of management is in place. Included in the sales price is also a 1.5-acre facility with buildings and equipment.

Location: North Carolina **Asking Price:** \$1,000,000
David Buboltz (951) 316-6301 / david.buboltz@linkbusiness.com

Award Winning Brewery with Brand Recognition ref: RL00084

SDE: Refer to Broker
Sales: Refer to Broker



This award-winning brewery is located in a high traffic location. This well-established brand also boasts a wide-reaching distribution network that sells both cans and kegs to over 1000 retailers. This brewery has been profitable since inception, has grown each year, and the well-designed facilities allow for continued growth and expansion. This is a turnkey operation for any owner.

Location: North Carolina **Asking Price:** \$895,000
David Buboltz (951) 316-6301 / david.buboltz@linkbusiness.com

22 Year Old Yoga Studio In Busy NC College Town! ref: RL00075

SDE: \$44,348
Sales: \$170,653



Long-standing 22 year-old yoga studio boasts of a 6,000-person student mailing list, with classes in Aerial Yoga, Meridian Yoga, and Vinyasa Flow. Aerial silks hang gracefully throughout the space and it is also set up to include Pilates. Great reputation with the local community. Owner is looking to retire, but is willing to stay on board as a paid employee.

Location: Piedmont Area **Asking Price:** \$100,000
AJ Williams (404) 925-5116 / aj.williams@linkbusiness.com

Longstanding Profitable Pool Hall. \$100k Cashflow! ref: RL00053

SDE: \$102,528
Sales: \$388,116



Well established pool hall in the Triad area of North Carolina! Seller is looking to retire. Super clean billiards bar boasts of 3 8-foot AMF Playmaster tables, and a Brunswick Snooker Table. The Hall also includes poker machines, five dart boards, ping pong table, and a separate live music hall! Recently added a full outdoor patio with grill and covered sitting areas.

Location: North Carolina **Asking Price:** \$325,000
AJ Williams (404) 925-5116 / aj.williams@linkbusiness.com

Profitable Tire and Auto Repair Shop ref: RL00052

SDE: \$172,150
Sales: \$1,495,258



Profitable tire and auto repair shop has been in business in the same location for over ten years. With 6 bays that are each fully equipped with vehicle lifts and tools, this shop easily maintains a high volume of gross sales and stays consistently busy all throughout the year. All assets, inventory, and seller training are included in asking price.

Location: Triangle Area **Asking Price:** \$975,000
Danny Epstein (919) 605-9296 / danny.epstein@linkbusiness.com

Highly Profitable Sports Bar & Restaurant ref: RL00054

SDE: \$401,300
Sales: \$1,400,000



This highly profitable sports bar and restaurant has been in business for over 17 years and has become an iconic place in the area. It is over 9,000 SF and includes a full bar, dance floor, covered outdoor smoking patio, ample parking, and great food. This sports bar has many nightlife events. The bar and kitchen are well equipped and kept clean.

Location: Piedmont Area **Asking Price:** \$650,000
David Buboltz (951) 316-6301 / david.buboltz@linkbusiness.com

Positive Cash Flowing Restaurant Cleaning Company For Quick Sale ref: RL00050

SDE: \$152,579
Sales: \$692,444



Commercial restaurant exhaust cleaning company for sale in North Carolina. Limited competition in the area, with room for growth and expansion. Business has over \$690k in sales, with solid contracts in place. Business has been open since 2004, and the current owner has done quite well over time.

Location: North Carolina **Asking Price:** \$350,000
AJ Williams (404) 925-5116 / aj.williams@linkbusiness.com

Specialty Food Market ref: RL00049

SDE: Refer to Broker
Sales: \$2,623,000



Specialty Food Market consists of two different revenue streams; wholesale distribution and retail food market for local customers to buy groceries. Being in business for over 40 years, this business has developed a long-standing loyal customer base in both wholesale and retail. \$35,000 of inventory included in asking price. Three delivery trucks. Reliable employees. Turn-key operation.

Location: Triangle Area **Asking Price:** \$125,000
David Buboltz (951) 316-6301 / david.buboltz@linkbusiness.com

Precision Machine Shop in Triangle ref: RL00003

SDE: \$252,000
Sales: \$1,000,000



Established machine shop with 15 year history. Fully equipped to handle a wide variety of jobs. Consistent customer base in a niche market. Easily expandable to other markets and jobs.

Location: Triangle Area **Asking Price:** \$600,000
David Buboltz (951) 316-6301 / david.buboltz@linkbusiness.com

Upscale Mediterranean Restaurant, Stellar Reputation - Great Cash Flow ref: RL00015

SDE: \$250,000
Sales: \$846,000



This upscale restaurant has been in business in the same location for 25 years. Notable features of this restaurant include beautiful garden courtyard outdoor seating, romantic indoor dining, large selection of wines, and fully stocked bar. This restaurant has been featured in national magazines, visited by celebrities, and voted as one of the top establishments in its community.

Location: Piedmont Area **Asking Price:** \$275,000
Joe Matz (910) 502-0568 / joe.matz@linkbusiness.com

Online Retail Business ref: RL00051

SDE: Refer to Broker
Sales: \$45,400



This online retail business has been profiting for over 10 years. Home-based and relocatable. It has a reputation of great customer service, and it provides its customers with helpful resources, like many how-to videos. User-friendly website, thousands of repeat customers, and \$19,000 of inventory at wholesale value included in asking price. High profit margins and ease of operation.

Location: Relocatable **Asking Price:** \$45,000
David Buboltz (951) 316-6301 / david.buboltz@linkbusiness.com

Auto Repair Shop on Main Highway ref: RL00048

SDE: \$133,500
Sales: \$707,000



Profitable auto repair shop in the same location for over 12 years, and the past three years have seen a 38% rise in gross sales. This is a 6-bay shop with each bay fully equipped with vehicle lifts, pneumatic tools, hand tools, and other valuable assets. The mechanics are knowledgeable and reliable. All assets are included in asking price.

Location: Triangle Area **Asking Price:** \$350,000
Danny Epstein (919) 605-9296 / danny.epstein@linkbusiness.com

Full-Service Auto Shop ref: RL00040

SDE: \$62,650
Sales: \$210,000



Full service auto shop. Stand alone building on a 2+ acre lot. Sustainable repeat business of loyal customers. 3 bays, 2 lifts, three-phase power for air compressors, complete collection of shop tools, tire machine and balancer, brake lathe, drill press, bead blaster, welder, plasma cutter, and other valuable assets.

Location: Piedmont Area **Asking Price:** \$150,000
Danny Epstein (919) 605-9296 / danny.epstein@linkbusiness.com

Full Service Floor Covering Business w Strong Cash Flow ref: RL00029

SDE: \$150,836
Sales: \$1,032,118



This profitable flooring business has been serving the community for over 20 years. 10,000 SF facility complete with a showroom full of samples/display racks, a flooring installation and carpeting cleaning divisions, a fleet of vehicles, installation tools, carpet cleaning equipment, and ample inventory storage space. Owner buys product direct from manufactures which makes it difficult for competitors to match pricing. Detailed financials.

Location: Triangle Area **Asking Price:** \$450,000
Danny Epstein (919) 605-9296 / danny.epstein@linkbusiness.com

Profitable Cold Stone Creamery ref: RL00012

SDE: \$114,523
Sales: \$247,065



This profitable Cold Stone Creamery is located in a prominent 1,600 SF retail space. High volume foot traffic and renowned neighboring businesses ensure profitability all year around. Reliable management is in place which allows owner to work in store only 5-8 hours per week. The franchise transfer fee is not included in the asking price.

Location: Triangle Area **Asking Price:** \$170,000
Joe Matz (910) 502-0568 / joe.matz@linkbusiness.com

REDUCED! "Ink Master" Owned Tattoo Shop For Quick Sale!

ref: RL00046

SDE: \$67,182
Sales: \$90,117
Business sits near Fort Bragg military base, and troops account for much of the customer base. Facility is clean, with custom touches, artwork and individual workstations for artists.



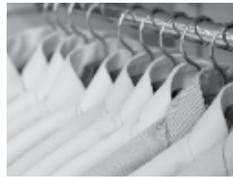
This is the perfect gem for someone with knowledge of the tattoo industry, and sale of business includes industry grade equipment, furniture, and inventory. Priced at \$85,000 for a quick sale.

Location: North Carolina **Asking Price:** \$95,000
AJ Williams (404) 925-5116 / aj.williams@linkbusiness.com

Environmentally Friendly Dry Cleaner Asset Sale

ref: RL00009

SDE: \$0
Sales: \$0
Powered by GreenEarth, you will serve the community with dry cleaning that is safer for your employees, your customers, their clothing, and the environment. Dry cleaning is a recession-proof industry. Asset sales include all state of the art equipment for both plant and store-front, computer and touch screen systems, initial inventory, first year GreenEarth license, and training period for new owner.



Location: Triangle Area **Asking Price:** \$380,000
David Buboltz (951) 316-6301 / david.buboltz@linkbusiness.com

Award-Winning Marketing Franchise

ref: RL00002

SDE: Refer to Broker
Sales: Refer to Broker
Have you ever dreamed of running a business of your own from home? Have you ever wished to have the flexibility of setting your own work schedule while still making a good living? Look no further! This home-based marketing franchise may be the perfect fit for you.



Location: North Carolina **Asking Price:** \$35k + \$1k per marketing territory
David Buboltz (951) 316-6301 / david.buboltz@linkbusiness.com

Well-Known Pizza and Italian Restaurant

ref: RL00004

SDE: \$27,000
Sales: \$374,000
This well-known pizza and Italian restaurant has been satisfying customers for over 35 years. Authentic Italian food, pizza, beer/wine, indoor/outdoor seating, catering, great reputation, and loyal customers.
The restaurant is located on the corner of a busy street in an affluent area. Employees are well trained and reliable. All equipment and inventory is included in asking price.



Location: Triangle Area **Asking Price:** \$130,000
Joe Matz (910) 502-0568 / joe.matz@linkbusiness.com

Well-Established Cold Stone Creamery

ref: RL00062

SDE: \$92,680
Sales: \$1,000,000
Well-Established Cold Stone Creamery is located in a busy 1,800 SF shopping center retail space and has been in business for 13 years. The manager is very reliable and oversees all part-time employees, which allows the owner to work in store only 15 hours per week on average. The franchise transfer fee and inventory are not included in the asking price.



Location: Piedmont Area **Asking Price:** \$165,000
David Buboltz (951) 316-6301 / david.buboltz@linkbusiness.com

Innovative Brewing System Manufacturer

ref: RL00071

SDE: \$153,414
Sales: \$1,000,000
Innovative Brewing system manufacturer and distributor. These turn-key brew systems are sold to restaurants and brew pubs worldwide. This is an innovative and unique patented system that streamlines the brewing process.
No other systems like this exist. Intellectual property included in sale. \$60,000 of inventory is available, at cost, in addition to sales price. Good books and records.



Location: Triangle Area **Asking Price:** \$240,000
David Buboltz (951) 316-6301 / david.buboltz@linkbusiness.com

Auto Repair and Tire Sales Business and Real Estate

ref: PH00049

SDE: \$108,119
Sales: \$1,303,720
20+ year well established family auto business with more than two decades of goodwill, excellent reputation. Has 26 service bays, 13 lifts and a pit rack. Business occupies 2 lots plus third attached lot (under lease)-35,200 SF with 18,375 SF covered space for offices, vehicle maintenance, repair and storage. Extensive list of equipment conservatively valued at \$166,565.



Location: Metro Phoenix **Asking Price:** \$1,399,000 includes Real Estate!
Lisa Riley (480) 686-8062 / lisa.riley@linkbusiness.com

Profitable 20+ Year Specialty Construction Company

ref: PH00030

SDE: \$122,000
Sales: \$1,647,000
Are you looking for a well-established Specialty Construction company where you have cash flow day one? This owner operator business affords an owner/operator an outstanding salary. The business is well established with 20 plus years of goodwill and excellent reputation. This company works with owners and subs from design to installation. The owner provides estimates and supervision.



Location: Central Arizona **Asking Price:** \$300,000
Lisa Riley (480) 686-9031 / lisa.riley@linkbusiness.com

Profitable Plumbing Company

ref: PH00035

SDE: \$159,000
Sales: \$400,000
A well-established plumbing company where you have cash flow day one? This owner operator business affords an owner/operator an outstanding salary. The Business is well established with over 25 years of goodwill and excellent reputation. With 2 trucks, 2 non-related employees and a small storage location, this business has maintained profitability throughout the years. The owner provides estimates and supervision.



Location: Central Arizona **Asking Price:** \$230,000
Lisa Riley (480) 686-9031 / lisa.riley@linkbusiness.com

Beautiful Yoga Studio for Sale!

ref: PH00002

SDE: Refer to Broker
Sales: \$62,300
Dreamed of owning your studio? Phoenix Metro 2900+sf sanctuary is now available. \$300k+ invested to create the perfect environment. Sports flooring in yoga room; hot or Bikram yoga available due to ARES Custom Heating Unit & Humidifier; men and women's dressing rooms with showers; near major freeway; spacious and gracious, a dream come true. Drop-in, monthly and yearly memberships.



Location: Central Arizona **Asking Price:** \$125,000
Lisa Riley (480) 686-9031 / lisa.riley@linkbusiness.com

Durable Goods Manufacturing Firm

ref: PH00034

SDE: \$240,500
Sales: \$6,356,500
44+ year-old leading durable goods manufacturing firm located in the Southwestern US. Customer base includes government (city, county, State and contracts), private sector, web based retail (available) and current project backlog of \$1m+ in product commitments. Growth opportunities exist in excess capacity at two manufacturing plants. Limited competition. Experienced, tenured manager in place to continue operation of the business.



Location: Northern Arizona **Asking Price:** Accepting Offers
Lisa Riley (480) 686-9031 / lisa.riley@linkbusiness.com

Motorcycle Gear & Accessories For Sale in AZ

ref: PH0012

SDE: \$100,000
Sales: \$500,000
SOLD
Well established motorcycle retailer wishes to retire. With a reputation for quality, trusted service, this Business offers You a unique opportunity to control your own destiny and realize your dreams of living and Riding in beautiful AZ.
Increase on-line ecommerce, re-vitalize marketing/advertising, or attend trade shows to rapidly increase sales. \$100k SDE; great landlord/lease!



Location: Central Arizona **Asking Price:** \$150,000
Lisa Riley (480) 686-9031 / lisa.riley@linkbusiness.com

Profitable Fire Suppressant Company

ref: PH00026

SDE: \$181,000
Sales: \$240,000
Amazing opportunity to purchase an independent fire suppressant company with average sales of \$175,000 over the past three years with continued sales growth. Good accounts and contracts. This profitable business generates over \$100,000 in cash flow, affording you an outstanding salary, even after debt service. 10+ years of goodwill, excellent reputation for customer service and long-term clientele. Can be home-based!



Location: Central Arizona **Asking Price:** \$150,000
Lisa Riley (480) 686-9031 / lisa.riley@linkbusiness.com

Lock & Key Business - Includes \$80k+ in Real Estate

ref: PH0013

SDE: \$14,000
Sales: \$60,000
Well established lock and key shop has provided service for over 50 years! Located on a major thoroughfare in a busy commercial and residential area in the Phoenix Metro area. They provide in-shop and contract for on-site service for residential and commercial customers.
Huge inventory and equipment. Needs mobile service as easy revenue is turned away. Has many repeat customers.



Location: Central Arizona **Asking Price:** \$40,000 + \$80k in RE
Lisa Riley (480) 686-9031 / lisa.riley@linkbusiness.com

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Profitable Restaurant Equipment Sales

ref: NYC00009

SDE: \$500,000

Sales: \$7,572,592

Prime location restaurant equipment business for sale. New and used wholesale restaurant Equipment. Cooking, refrigeration, food prep, counter-tops, beverage, wash-ware, tables, pizza/ bakery. All major brands. Growing niche in the commercial food service industry. Growth and financials documentation is available.



Highly visible location on busy main road. Motivated Seller - Long term lease.

Location: Bergen **Asking Price:** \$10,000,000

Kingsley Allison (845) 500-6393 / kingsley.allison@linkbusiness.com

Relocatable, Outdoor/Indoor Adverting Firm with Growth Potential

ref: NYC00012

SDE: \$133,363

Sales: \$303,603

Relocatable, outdoor/indoor adverting firm for sale. New owner can take it the next level, this is a highly profitable, very well-established, and highly respected advertising business. A large portion of business comes from repeat clients. It has been in business for more than 10 years. Clients include the biggest names in corporate world.



Location: Bronx **Asking Price:** \$400,000

Kingsley Allison (845) 500-6393 / kingsley.allison@linkbusiness.com

Screen Printing and Custom Apparel

ref: NYC00011

SDE: \$70,000

Sales: \$220,000

Screen Printing and Custom Apparel. Print from one to 100,000 units. Factory has both hand and fully automatic equipment. A prominent member of the NY screen-print community since 1974. Customers include the Stew Leonard's, US Open Tennis Tournament, Wu Tang Clan, NBC, Tortilla Flats Restaurant, Legendary Guitarist Les Paul, AT&T, Chase and much more. Highly respected by its associates and competitors



Location: New York City **Asking Price:** \$165,000

Kingsley Allison (845) 500-6393 / kingsley.allison@linkbusiness.com

Home Based. A Specialty Food Distributor

ref: NYC00010

SDE: \$40,000

Sales: \$144,000

Offering quality service for over 28 years. This business is relocatable.

Home-based food distributor business. Sales of frozen products; pasta, dessert products, water, olive oil and cookies. Customers: Two Shoprite groups which includes 15 stores. Other customers include restaurants. Includes 2006 Dodge caravan 148,000 miles, 2011 Ford 150 extended van 153,000 miles. 8'x10' freezer.



Location: Putnam County **Asking Price:** \$75,000 plus \$5k in inventory

Kingsley Allison (845) 500-6393 / kingsley.allison@linkbusiness.com

Accepting Offers. Upscale Evening Wear Boutique

ref: NYC00008

SDE: \$121,279

Sales: \$157,639

Specializes in elegant designer and couture collections for the mother of the bride, bar/ bat mizvah formal wear, and black tie and cocktail attire. Serving a sophisticated/ specialized clientele. High income opportunity, low investment. LOW RENT with long term lease. Great location. Unique, pampering experience to its clientele.



FF&E is \$35,000 not included in sale price.

Location: Fairfield **Asking Price:** \$169,000 plus inventory

Kingsley Allison (845) 500-6393 / kingsley.allison@linkbusiness.com

Profitable Salon, Beauty Supply, Hair, & Much More

ref: NYC00007

SDE: \$64,896

Sales: \$150,000

Profitable Brooklyn salon, beauty supply, full service salon and beauty supply Specializing in all aspects of hair weaves, hair extensions and blow-outs.



Seller finance available to qualified buyer.

Trading hours: Monday, Tuesday and Wednesday: 10:00 am - 6:00 pm. Thursday, Friday and Saturday: 10:00 am - 8:00 pm.

Location: Brooklyn **Asking Price:** \$200,000

Kingsley Allison (845) 500-6393 / kingsley.allison@linkbusiness.com

Fully Staffed Profitable Fast Food Franchise

ref: NYC00006

SDE: \$70,800

Sales: \$458,211

Why spend \$500,000 when you can buy for ONLY \$240,000.

Great opportunity, fully staffed, absentee run, fast growing profitable franchised restaurant. Excellent location near Downtown White Plains where the neighborhood is hopping. Fully equipped restaurant, turn-key operation. The equipment/inventory is included in the asking price. Parking available. Owner financing is available to credit worthy buyer.



Location: Westchester County **Asking Price:** \$240,000

Kingsley Allison (845) 500-6393 / kingsley.allison@linkbusiness.com

Busy Supermarket/Grocery Store. Over 23 Years

ref: NYC00005

SDE: \$65,000

Sales: \$922,034

Established and profitable. Record of cash flow is available. Full service grocery store featuring fresh meat, boars head, deli meats, deli salads, fresh bakery, produce, dairy, beer and soda, groceries, lottery.



Very busy commercial area in Pleasant Valley/Millbrook New York Potential for growth with new owner and earn what you're really worth. The owner is retiring but willing to train new buyer.

Location: Dutchess County **Asking Price:** \$350,000 plus Inventory \$105,000

Kingsley Allison (845) 500-6393 / kingsley.allison@linkbusiness.com

Profitable Dry Cleaner in Brookly

ref: NYC00004

SDE: \$85,000

Sales: \$150,000

5 years old. Affordable, superior and experienced dry cleaning services. Monthly growth in new retail clients and wholesale growth. The hands-on owner runs this business.



The sale includes current equipment. List of equipment will be provided. Seller is very motivated.

Location: Brooklyn **Asking Price:** \$140,000

Kingsley Allison (845) 500-6393 / kingsley.allison@linkbusiness.com

Hardware Store: 70+ Years Old. High Traffic Location

ref: NYC00013

SDE: \$100,000

Sales: \$400,000

Discount Store Hardware/small appliances/ Locks/Plumbing & electrical Supplies store. Solid Income includes lottery/money gram and ATM. Fixture in this community and serving Brooklyn for over 70 years. It has everything you need and most household items. Great savings.



Buy this solid established business that generates great income.

Money invested back in less than 2 years.

Location: Brooklyn **Asking Price:** \$199,000

Kingsley Allison (845) 500-6393 / kingsley.allison@linkbusiness.com

A One Stop Shop Cleaning Service Business

ref: NYC00001

SDE: \$200,000

Sales: \$500,000

This business has a great reputation for quality service. Seller will provide some training and introductions to regular customer base. This is a professional, commercial, industrial, janitorial and domestic cleaning service company. Unique and profitable. These services are tailored to each individual client's specific requirements. Clients range from Fortune 500 businesses to home owner. Training provided.



Location: New York **Asking Price:** \$600,000

Kingsley Allison (845) 500-6393 / kingsley.allison@linkbusiness.com

5 Year Old Dry Cleaning Drop-Off Business

ref: NYC00002

SDE: \$50,000

Sales: \$200,000

Excellent location in Mid-town Manhattan. Dry cleaner drop store. Doing alterations, dry cleaning and pick-up and delivery.



Room for growth and increase income. Rent \$7,200. Seven years left on lease.

Own your own business. Improve your earnings potential. Make a positive impact on your community.

Location: New York City **Asking Price:** \$75,000

Kingsley Allison (845) 500-6393 / kingsley.allison@linkbusiness.com



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Buyers Budget: \$600,000 - \$4M
James William (314) 487-0005
E: james.william@linkbusiness.com
LINK St. Louis

Buyer looking for anywhere in the contiguous US

but prefers, MO, TX or East Coast
Buyers Budget: up to \$4m
Julie Pumfrey (636) 208-0753
E: julie.pumfrey@linkbusiness.com
LINK St. Louis

wanted

Automotive Industry - Truck Service

Buyer looking in St. Charles County, MO
Buyers Budget: up to \$2m
James William (314) 487-0005
E: james.william@linkbusiness.com
LINK St. Louis

IT Staffing

Buyer looking anywhere in the US
Buyers Budget: up to \$2m
Julie Pumfrey (636) 208-0753
E: julie.pumfrey@linkbusiness.com
LINK St. Louis

Batteries Plus or Similar

Looking for owner operator with <5 employees
Buyers Budget: \$500,000
Lisa Riley - lisa.riley@linkbusiness.com
LINK Phoenix



Landscaping Industry

Phoenix Area
Buyers Budget: \$500,000 - \$1M
Lisa Riley - lisa.riley@linkbusiness.com
LINK Phoenix

New York Area

Buyers Budget: up to \$5m
Kingsley Allison (845) 500-6393
E: kingsley.allison@linkbusiness.com
LINK New York City

Manufacturing Business

Former Operation VP seeking Phoenix Metro area business to grow
Buyers Budget: up to \$1m
Lisa Riley (480) 686-9031
E: lisa.riley@linkbusiness.com
LINK Phoenix

Liquor Store

Buyer looking in New York State, New Jersey and Connecticut
Buyers Budget: \$1M - \$5M
Kingsley Allison (845) 500-6393
E: kingsley.allison@linkbusiness.com
LINK New York City

Laundromat

Buyer looking in New York City and Westchester County, NY
Buyers Budget: up to \$2.5m
Kingsley Allison (845) 500-6393
E: kingsley.allison@linkbusiness.com
LINK New York City

Pest Control

Buyers looking for pest control business in Southern California
Buyers Budget: up to \$2M
Adam Gilman (858) 449-9996
E: adam.gilman@linkbusiness.com
LINK San Diego

How much is your business worth?

\$, ,



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