

# Businessbroker

The authority on buying and selling businesses

UNITED STATES EDITION, APRIL - JULY 2015

## Management Led Acquisitions

Selling Your Business  
Think Like A Buyer

Acquisition  
Searches

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Ron Hottes is the Principal of LINK United States. Competitive and solutions focused, he is also acutely aware of the value of long term relationships in business.

If you would like to join LINK United States contact Ron on 310-436-3800 or [ron@linkbusiness.com](mailto:ron@linkbusiness.com)

## Welcome from the Principal

Welcome to another edition of our US Broker magazine!

As a person born and educated in the United States, I was among the majority of Americans who pursued an education with the hope of working for a large corporation or a Fortune 500 company. Like most Americans, I was not immediately exposed to the benefits of Entrepreneurship, or starting and building a business with the wealth and benefits that come with it.

Compounding the lack of knowledge of entrepreneurship and surviving a terrible recession, many of us lost our jobs due to downsizing, employers going bankrupt, or perhaps due to management's decision to unilaterally cut the cost of maintaining highly paid employees. We were not educated about being Entrepreneurs, or buying an existing business or even starting a business from scratch. Starting a business requires research, knowledge and possibly conducting feasibility studies and comparisons in the chosen field of business. The lack of education in Entrepreneurship is one of the key reasons for the high failure rate in owning a business. For someone who needs to provide for their family or build a retirement nest egg, owning a business is definitely a good option but starting from scratch is difficult and may not be the best option. It is advisable to look into an existing business and make it grow. As I like to put it, "buying a job" is a much safer option.

Looking back, I remember when I was a young engineer working for a large American corporation. Early on during my employment, there was a change of management and a new President was appointed. Top Management decided to reorganize and significantly reduced expenses by retrenching more than 1000 employees. I was among the lucky ones that had been retained in the Engineering department.

It was definitely a big shock for me. I can still recall coming to work the next day and wondering why I wasn't laid off. As I sat on a bench eating my lunch in the almost empty cafeteria, it suddenly hit me. I looked at the remaining people at the engineering department and realized that most of us were there because we were young and cheap. All of the old, expensive senior engineers were gone. That was an awakening moment. From that point on in my career I was careful about my value to my employer but more importantly, I started to figure out what I needed to do so that I would not end up being an old and expensive engineer. I began to learn about becoming more entrepreneurial and laid the path to becoming a successful businessman. I decided to pursue my MBA and moved into management with the end in view of learning more about business.

As part of management, I have learned that one does not have 100% control when it comes to very important decisions. It is through the extensive experience I have that I realized that there is nothing more fruitful than being able to control a company 100%. Thus, I made that very important decision in my life – OWN A BUSINESS! To this day, I am proud to say that that was the best decision I made in my entire career.

To all those who come across this article, especially those who want to have 100% control of your future, take a look at the hundreds of businesses LINK has for sale, both within the publication and our website. Your future is just a LINK away!

Sincerely,  
**Ron Hottes**  
Principal  
LINK United States

# Businessbroker

The authority on buying and selling businesses

## EDITOR

Jenny Holden

## DESIGNER

Carla Watson

## CONTRIBUTORS

Adam Gilman, Lisa Riley, Mike Dunkle,  
Ron Hottes, Susie Kang, Aaron Toresen

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please contact Monica Khout - Franchise  
Manager and VP of Sales 310 436 3800  
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## HEAD OFFICE CONTACT DETAILS

### LINK Business Franchising

Level 1, 401 Great South Road, Ellerslie,  
Auckland 1061, New Zealand.

O: +64 9 555 6007

### LINK USA Head Office

3711 Long Beach Blvd. Suite 900.

Long Beach, CA 90807

O: (310) 436-3800 F: (310) 856-0240

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# Management Led Acquisitions

Article written by Adam Gilman,  
Principal of LINK San Diego

For small privately owned companies, organic growth can be a slow process. Company owners often deal with the reality that in order to reinvest in their business they would have to make lifestyle changes that they aren't willing to make. For this reason, it may be appropriate for smaller companies to grow through being acquired.

Management lead transactions are becoming more and more common especially in scalable industries.

Because organic growth can be difficult, larger companies are turning to management lead acquisitions as a way to scale up their business by purchasing market-share as well as talent. This allows companies that want to expand into different geographic markets to buy the infrastructure and proven track record that smaller companies have already established.

In addition to this, great talent is hard to find. Management lead acquisitions involve keeping current management in place while providing the capital and infrastructure that these small business owners were lacking prior to the acquisition. This synergistic relationship can be great for both buyer and seller for many reasons. First, keeping owners in place in management positions helps to protect the goodwill of the company and ensure customer/client retention. Second, larger companies have the capital to invest into growing the business such as providing new marketing campaigns, additional employees, technology etc. Finally, an acquisition allows former business owners to take off some of the many hats that they were wearing while running the company and allowing them to focus on what they are best at. Often you will find small business owners



are great at sales or management but are bogged down by the administrative component of their business. Larger companies have the tools and infrastructure to provide this kind of support allowing the management to do what they do best.

What does this mean for the company selling in an effort to grow? The acquired company has an opportunity to take some money off the table. Management of the acquired company will receive a competitive employment contract and salary or equity. Management led acquisitions can be a great exit strategy for companies looking to grow.



**Adam Gilman**

P: 619-344-2650 M: (858) 449-9996

E: adam@linkbusiness.com

Adam Gilman is a licensed business broker with 20 years of experience of buying and selling businesses. Having owned and operated many businesses, Adam understands the perspective of the Seller and Buyer. 'Time kills' deals is a famous saying of any dealmaker and Adam's main objective

in each deal is to be a strong listener, problem solver, and most importantly facilitator to the close of the transaction.

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**(310) 400-3770 [linkbusiness.com](http://linkbusiness.com)**



\* total number that includes linkbusiness.com, linkbusiness.co.nz, linkbusiness.com.au, linkbusiness.co.za



# Do I Need an Attorney?

Article written by Julie Hottes Pumfrey, Principal of LINK St Louis

## The short answer is no, you don't need an attorney to buy a business.

LINK has all the legal forms and procedures needed to close a deal; forms and procedures that have been created by attorney's and tested in court over many years. Also our forms are a great starting place for an attorney to help reduce attorney fees. So, you can save those exuberant legal fees and use that money for operating capital or other expenses. But, please note that Business Brokers are not allowed to give legal advice, so, some buyers feel more comfortable having a business attorney assist in some manner during the process. It is important to realize, though, that not all attorneys are business attorneys and not experienced or even qualified to give business advice, and, if you hire an attorney that isn't business attorney, you will be paying for the attorney's business education, or, at worst, he'll over protect you to be safe, kill the deal and you won't get the business you wanted. So, if you decide you would like to use an attorney at some point during the process, we have listed some tips to help you choose the right one.

First, make sure you choose the right attorney. The attorney you hire should be familiar with the business buying process and have the time available to handle the paperwork on a

timely basis. If you already know an attorney or, have used one in the past, it may seem like a good idea to use the same one since they know you and you trust them. But, you are doing yourself a disservice is that attorney doesn't have experience and up-to-date knowledge with the sale of businesses. If they don't have the right experience, ask them for a referral. Accountants, bankers, other business owners, or retired owners are also good sources of referrals for business attorneys. Once you've collected a few names, interview them to see whether they can take on your sale. Make sure they have the time, the staff and the expertise to do an exceptional job on your behalf. Ask them point blank how much experience they have and how many other clients they have had that are business owners. Once you have all these questioned answered, ask yourself the most important question: Do you feel comfortable with their knowledge, experience, communication style, and level of integrity.

Second, ask them about fees. Ordinarily, an attorney will expect you to sign a retainer agreement and to pay some substantial portion of the fees up front. It's to your advantage to sign such an agreement (after reviewing it carefully, of course): it will lay out the scope of the services the attorney will provide, and put the fee arrangement in writing.

The two key parts of the retainer agreement are

- the statement of exactly what services the attorney's will provide and
- the fee arrangement.

The contract should state the attorney's hourly rates (many charge a higher rate for court time or other specified services), or the flat fee if you're paying on that basis. If a flat fee is involved, it's very important that the agreement specify what services are included for that fee.

The contract should also specify whether you'll have to reimburse the attorney's costs in addition to the flat or hourly fee. It may state the billing schedule (for example, that you pay an up-front retainer of several thousand dollars against which hourly fees are charged; when the retainer is used up, you start paying monthly bills), and whether and how much interest will be charged on unpaid balances.

And, last, but not least, make sure your attorney is working for you, as an advisor, and not taking control of the deal. The attorney works for you, so you need to have a say in how everything is done. Your attorney should not make any decisions without your input and should be able to explain the reasoning behind any advice they give you. And, while you want your attorney to represent your interests, a good business attorney will also keep the seller's interests in mind. The transaction must be fair to all parties, to reach a successful conclusion, and, if your attorney goes too far trying to protect only your interests, the seller may decide not to proceed.

Good luck!



**Julie Hottes Pumfrey**

P: 314-487-0005  
M: (636) 208-0753  
E: julie@linkbusiness.com

Julie is the Principal of LINK St. Louis with 22 years experience in management, project development, negotiations, sales and marketing. Having owned two small businesses herself, she enjoys assisting sellers with finding the right buyer, and buyers with finding the right business opportunity.

# Selling Your Business

## *Think Like a Buyer*



Article written by Lisa Riley, Principal of LINK Phoenix

When you've decided to move on to the next phase in your life, it is time to consider your options. There are 3 main exit strategies: Close the door, Give away (heirs/employees) or Sell. Regardless of the strategy you choose, planning should begin early.

There are many great books and articles on preparing one's business for sale. However the key in any sale is to think like a Buyer. What would you want to see in a business you were purchasing? What was missing or a deal killer in businesses you've thought about acquiring?

Buyers want many criteria; yes, some are unrealistic. However, following are a few key characteristics that lead Buyers to pay higher multiples.

### Confidentiality is critical

- If your employees, vendors, bankers, competitors, and customers don't know your business is for sale, business operations remain less affected by change in ownership.

### Create a successful business that a Buyer can manage

- You don't have to know everything – make sure you train others
- Have systems and processes
- Keep good financial records
- Minimize perks to increase value
- Know your industry trends

### Key considerations Buyers look for selecting a business

- Location
- Track record
- Management in place
- Practical reason why business is being sold

### Don't expect 100% bank financing for Buyers

- Banks are asset-based lenders
- Bankers view small business tax returns differently

### Consider financing

- Typically, most owners don't want to do owner financing due to the risk
- Owner financing demonstrates confidence in your business
- Owner financing may provide you tax benefits, check with your accountant
- If there is a default on the note, you can step in and run the business

In conclusion, think about your business as if you were the Buyer.

When you are ready to move on to that next phase, a LINK Business Broker can expertly guide you through the entire sales process, allowing you to obtain the best sales price.



**Lisa Riley**

P: 480-686-8062 M: 480-302-0799  
E: [lisa@linkbusiness.com](mailto:lisa@linkbusiness.com)

Lisa Riley is the Principal of LINK Phoenix and the current Chair of the Arizona Business Brokers Association. She has earned her doctorate and certifications from the Arizona Business Brokers Association (Certified Business Broker-CBB) and the International Business Brokers Association (Certified Business Intermediary-CBI). With a focus on linking buyers and sellers, she utilizes her expertise to provide solutions to problems and simplifies the transaction process.

# Finding A Frog

## to Kiss

Article written by Aaron Toresen,  
Managing Director of the LINK Group

When you think of the type of people that make a living from buying, rebuilding and selling businesses, your mind might leap to people like James Packer or Rupert Murdoch and their multi-million dollar acquisitions and mergers. But is the concept of buying underperforming businesses and re-engineering them for sale, a reality in the SME (small and medium enterprise) world? And could this be a profitable and full-time profession in the United States? The answer is simple; yes. The reality though is that it takes a broad set of skills and resources that include; negotiating, marketing, financial acuity, funding sources, and commercial nous among others.

Buying an underperforming business and restructuring it for a resale can be a risky proposition, but it can also be extremely lucrative and rewarding. So we thought a few tips would be in order for any would-be Murdochs out there that are considering this exciting and unique life choice.



### Buy a Business You Understand

One of the most common mistakes with business traders is not understanding the business or industry they are buying into. Use your existing skill set. If you have been working for the last 15 years in steel manufacturing, don't buy a restaurant to turn around. Knowledge is power and the greatest asset you can bring to the table when turning around a business is a depth of understanding of best practice, industry benchmarks and expertise in operations. This will also be the critical factor when choosing an acquisition opportunity.

### Choose the Business Wisely

At any one time in the United States there are many thousands of businesses for sale. You must find businesses that are within your budget, within your skill range and that you determine have the potential. If a business is not profitable, the vendor is likely to be motivated to sell and you will be in a strong position to negotiate. However, you need to remember that while buying a business is very easy – buying the right business takes some skill. Look for

businesses that are poorly marketed, that are overstaffed or the rent is too high, or perhaps there are other inefficiencies you can notice. Be prepared to spend some time on improving the business and don't get yourself in a financial position where you may have to sell. Sometimes it is the combining of two businesses where you will find real economies of scale and you may find two businesses that are both performing badly that when combined would flourish. While in some cases businesses can sell quickly, they should nevertheless be considered as a fairly illiquid investment.

### Work in the Business

In the beginning you will need to be prepared to work very hard in the business. You cannot expect to make dramatic changes to performance without being seriously hands-on. If you progress to larger corporate type businesses with strong existing management structures you may be able to take a purely strategic position. Most businesses we see are more profitable when operated by the owner, whether or not their intention is to resell.



## Don't Change too Much too Soon

Before making any major changes, settle into the business and understand the reasons for the status quo. You may find there is a good reason for things being done the way they are and you would be better to leave them alone. You will also find insights and get real confidence around the areas that you can improve.

## Start Preparing for Sale on Day One

It is easy to lose sight of the key factors that will be important when it comes time to sell the business. The following are key areas that you should begin working on immediately.

### Marketing

How is the business being marketed and how can this be improved? Is there a marketing plan and budget? What channels are being used? Is PR employed for low cost high impact marketing? Create a robust and affordable marketing strategy to create more customers and clients.

### Identity

Quite distinct from marketing, is your brand identity and message. If you have a clear and unique brand image and rationale, it helps to differentiate you from your competitors. Accept though that it really does take time to build brand equity, but the payoff is attractive to buyers.

### Recurring Income

Income that is recurring is very attractive to potential buyers for your business. Try to create revenue streams that you can demonstrate are regular. Creating a list of clients that provide consistent revenue is a useful way to gauge your success in this area. Business buyers put more value on maintainable future earnings from consistent clients – particularly if you can demonstrate this has occurred for a long period.

### Reduce Peaks and Troughs

Most business purchasers really value consistent profit. It can be a little daunting to see a rollercoaster profit and loss statement with highly profitable months interspersed with big losses. A strong record of consistent normalized earnings is very appealing to purchasers who are naturally apprehensive about the acquisition. Sometimes it is simply a matter of improving your accounting practices or billing cycles or running an accrual system.

## Build Assets

Assets can help a buyer raise finance for the purchase of your business, by providing additional security. Be careful about over-capitalising though because at the end of the day, you will get paid a multiple of your discretionary profit, regardless of what assets the business owns.

## Good Book-keeping

Get a good accounting system that produces reports you will need to run your business (Xero is excellent). If you are accurate and honest with your accounting practices, it will be very helpful at sale time. Also be sure to avoid taking any money out of the business that is not strictly a business expense. While add-backs and account normalization can be used, it is far better to have squeaky clean accurate financial records.

## Create Barriers to Entry

All businesses are more valuable if it is difficult for a competitor to set up and compete with you. Perhaps you can develop some strong IP in the form of designs or IT systems that are more about the technical know-how than the cost.

## Invest in Profit

Many business owners spend a fortune on new equipment they don't need or upgrade a company vehicle or other "investments" that don't actually impact the bottom line, or worse still - cost more. Every dollar you spend must be measured against the rule; "Does it make the boat go faster".

Buying, building and selling businesses can be a hugely rewarding enterprise, both financially and from the satisfaction in being successful. While it is not for everyone, if you have the confidence and the skill sets required, being a business trader might be just what you are looking for.



**Aaron Toresen** - Managing Director of the LINK Group  
E: [aaront@linkbusiness.co.nz](mailto:aaront@linkbusiness.co.nz)

From a background of property development in NZ, Aaron spent several years overseas (New York, London and Tokyo) in senior management positions, growing businesses by building a culture of outstanding customer service and a focus on exceeding expectations.

Applying these same disciplines, Aaron lead the LINK Auckland office to become the pre-eminent business brokerage in NZ. Since that time he has taken a majority interest in the LINK group and has taken LINK throughout NZ, Australia, South Africa and the United States through a successful franchise network. Competitive and solutions focused, he is also acutely aware of the value of long term relationships in business.

# Acquisition Searches

*Article written by Ron Hottes, Principal of LINK United States*

If you are a Buyer, should you have a broker you work with exclusively? Yes, let's be honest, good businesses get snapped up by Buyers who have a good relationship with a broker, so it pays to have a good relationship with a broker. However, if I was looking to buy a business I would go one step further and do an Acquisition Search with that broker.

At LINK we have a procedure for Buyer's wherein we represent them for conducting an Acquisition Search. One of the first things we do with a Buyer is sit down with them and conduct an Acquisition Criteria Analysis. This requires a couple of hours with them (and their spouse) and it allows us to get to better know them and determine what type of business makes the most sense for them and matches their criteria. And, it gives the Buyer's a chance to better understand what type of business is a good fit and makes the most sense for them.

Next we conduct the Acquisition Search for the Buyer which gives them an exclusive right to those businesses until they say, yes or no. In other words, they are the first to look at these businesses as they become available. When doing the Acquisition Search, we find an exact match of a business that fits what together we have defined as the perfect fit. We guarantee that we will find them 3 businesses that match their criteria and they get first crack at them.

Having been in the business for many years and seeing hundreds of businesses being sold, if I was a Buyer I would want to buy a business that would match my criteria and to find that business, I most definitely would do an Acquisition Search.



**Ron Hottes**

Ron Hottes is the Principal of LINK United States. Competitive and solutions focused, he is also acutely aware of the value of long term relationships in business.

**If you would like to join LINK United States contact Ron on 310-436-3800 or [ron@linkbusiness.com](mailto:ron@linkbusiness.com)**

# **LINK** M&A Division Mergers & Acquisitions

**LINK Mergers & Acquisitions** is a division of the largest business brokerage in the world; **LINK - The authority on selling businesses.** Founded in 1996, LINK has enjoyed considerable growth since becoming an international network of brokerages. While LINK deals with businesses of all sizes and from all industries, LINK Corporate specialise only in larger more significant businesses, typically selling for in excess of \$1 million.

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### **Portfolio of Businesses**

Current Opportunities include:

- Large Scale Dairy Unit
- Manufacturing Import & Wholesale
- Investment Partnership
- Construction Industry
- Stainless Steel



### **Interested in What Your Business is Worth?**

LINK has developed a Valuation Tool specifically for valuing businesses. This will provide you with an appraisal and opinion, and comparable sales data.



### **Team of Brokers**

Our brokers have acquisition opportunities for serious investors. If you are considering selling a business or are looking to acquire a business, a broker from our LINK Corporate team may be your ideal partner.

Los Angeles

Phoenix

St Louis

San Diego

# BUSINESS OPPORTUNITIES

Here is a selection of businesses LINK has for sale. For more business opportunities visit [linkbusiness.com](http://linkbusiness.com)

## THE LINK NETWORK

We have offices with dedicated business sales professionals across the United States, Australia, New Zealand and South Africa.

### LINK United States

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#### Los Angeles

310-539-8300  
[info@linkbusiness.com](mailto:info@linkbusiness.com)  
3711 Long Beach Blvd. Suite 900,  
Long Beach, CA 90807

#### Phoenix

480-686-8062  
[info@linkbusiness.com](mailto:info@linkbusiness.com)  
8930 E. Raintree Drive, Suite 100,  
Scottsdale, AZ 85260

#### St Louis

314-487-0005  
[info@linkbusiness.com](mailto:info@linkbusiness.com)  
10805 Sunset Office Drive, Suite 300,  
St. Louis, MO 63127

#### San Diego

619-344-2650  
[info@linkbusiness.com](mailto:info@linkbusiness.com)  
350 10th Avenue, Suite 1000,  
San Diego, CA 92101

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[linkbusiness.co.nz](http://linkbusiness.co.nz)

#### Northland

#### Auckland, North Shore

#### Auckland, Ellerslie

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#### Wellington

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#### Westrand

### LINK australia

[linkbusiness.com.au](http://linkbusiness.com.au)

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#### Newcastle

#### Sunshine Coast

#### Brisbane

#### Gold Coast

#### South Australia & Northern Territory

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### LINK United States

3711 Long Beach Blvd. Suite 900. Long Beach, CA 90807, United States

For further Link franchising opportunities please contact the Principal of LINK United States, Ron Hottes - [ron@linkbusiness.com](mailto:ron@linkbusiness.com)

## Businesses for sale - \$1 million plus

### Pizza Concept for Sale \$4.5M

ref: LA3628



SDE: \$670,000  
Sales: \$8,000,000

Pizza concept for sale \$4.5M. Concept started over 35 years. Over 30 locations in CA. Fast casual segment with no delivery. Substantial growth opportunity. Must qualify to present opportunity.

**Location:** Orange County **Asking Price:** \$4,500,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

### Online Retail and Wholesale Beauty Cases ECommerce

ref: LA3639



SDE: \$700,000  
Sales: \$2,400,000

This company imports and sells professional makeup cases, cosmetic bags, makeup lighting stations, and jewelry boxes. etc. online. They have a great website. They sell directly to the consumer at retail prices and to retailers at wholesale prices. All orders are placed online only and paid by credit card or PayPal. A lot of repeat business. They sell through E-bay and Amazon as well. They sell worldwide, including North America, South America, Central America, Europe, and Australia. They maintain a small office in China to ensure quality and timely delivery of products. They work out of a 8,500 sq. feet facility located in the heart of Orange County. This business can be relocated almost anywhere without any down time.

**Location:** Orange County **Asking Price:** \$1,450,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com  
**Secondary Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

### E-Commerce Business - Wholesale Clothing Supplier

ref: LA3632



SDE: \$800,000  
Sales: \$15,000,000

This is a top supplier of wholesale fashion clothing to retailers nationwide. Retailers place the order online and pay for it either by credit card or PayPal. The orders are processed in

their state of the art facility in Los Angeles and shipped via UPS. The company was started by a young entrepreneur 5 years ago. Sales have been going up by leaps and bounds every year. They ended up 2013 with over \$15 million in sales, up 110% over previous year. Their website is number 1 in their own industry. Traffic and customer base is consistent and growing annually. Most of the traffic is coming through organic search, direct and through more than 50% repeat visitors. The company uses social media such as a website blog, Facebook, Twitter, Instagram and Pinterest pages to connect with customers consistently to support and build loyalty to the brand. Last year this company spent over \$150,000 in making their facility more efficient at the advice of a leading consulting firm. This resulted in reduction of employees by 20%. This will mean much better bottom-line profit in 2014 and beyond. They carry about \$250,000. Inventory, so working capital requirement is minimal.

**Location:** Los Angeles County **Asking Price:** \$3,000,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com  
**Secondary Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

# Businesses for sale - \$1 million plus

## Painting & Coatings Contracting Business

ref: LA3670



SDE: \$507,000

Sales: \$2,016,162

Opened in 1987, they are a C-33 painting and coatings contractor with varied experiences and a first class reputation.

Reputation, experience and customer base has securely set them up at the front of the line for an economy ready to explode with tremendous growth potential for years to come.

This is a family owned and managed painting and coatings contractor.

They are equipped with an estimating department, project managers, superintendents, skilled quality controlled applicators and office personnel. They offer fast quality service from estimates, to submittals including insurance certificates, to completion of projects and invoicing. Safety is their priority and they've had zero hours lost time due to accidents. They have an approved safety manual.

Their office staff is experienced with certified payrolls, LCP Tracker, Textura monthly billing software and all forms of OCIP documents. They install architectural, high-tech, intumescent, concrete stain & epoxy floor coatings.

They also install wall/window coverings, FRP and corner guards.

**Location:** Los Angeles County **Asking Price:** \$1,125,000

**Broker:** Ron Hottes / (310) 809-3137 / ron@linkbusiness.com

## Defense Electronics Contract Manufacturing Service

ref: LA3678



SDE: \$800,000

Sales: \$2,900,000

Defense electronics contract manufacturing service- Near Ontario. This company manufactures repair, restores and assembles electrical, electro mechanical / optical assemblies for defense. Their staff has experience in all facets of manufacture of electro optical / electro mechanical assemblies, all types of laser tube assemblies, cable and harness assemblies, military training hardware and servicing of MILES equipment. This company's expertise is in the manufacturing, servicing and depot support of military training hardware. They are an approved Raytheon and UNITECH supplier. They provide engineering, manufacturing and services support for product solutions and improvements, in both military and commercial applications. Their staff has worked for General Dynamics, Lockheed, Loral, Raytheon and Defense Contract Administration. They are an ISO certified manufacturing company.

**Location:** San Bernardino County **Asking Price:** \$3,000,000

**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

## Art Gallery and It's Collection for Sale

ref: LA3695



SDE: \$0

Sales: \$0

A lifetime collection of listed artist with reproduction rights at an estimated value of over \$10 million. After 45 years gallery owner retiring. Once in a lifetime opportunity to obtain this amazing collection.

**Location:** Los Angeles County **Asking Price:** \$5,000,000

**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

# Businesses for sale - \$1 million plus

## Established Ambulance with High Gross & High Net

ref: LA3709



SDE: \$750,000  
Sales: \$4,000,000

Established ambulance with high gross & high net in Los Angeles County. With revenues growing by 20% each of the last two (2) years, this established ambulance company has several contracts in place and is on the way to obtain several more large contracts because of its best in class service reputation.

With 12 newer trucks and an effective operation to grow. 1300 patients per month and growing. They serve the LA County and Orange County with plans to open more offices in other areas. Seller has several other business interest that forces immediate sale.

Very confidential sale therefore more details cannot be disclosed. Buyer must sign NDA to obtain more information.

**Location:** Los Angeles County **Asking Price:** \$3,500,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Cosmetic Manufacturing Facilities Available

ref: LA3733



SDE: \$250,000  
Sales: \$1,000,000

This state of the art manufacturing facility has high tech production equipment, stringent quality control standards, reputable qualified chemists and a highly skilled production staff.

The building is approx 27,000 sq ft. They hold a OTC license from the FDA and comply with GMP. Their products are paraben free and mineral based ranging from lipsticks to pressed and loose powders to solid fragrances and anti aging products.

The company is running at 50% capacity which allows for substantial growth.

**Location:** Los Angeles County **Asking Price:** \$1,100,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com  
Secondary Broker: Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

## Reputable Fashion House Available

ref: LA3735



SDE: \$3,791,197  
Sales: \$23,689,525

This is a fantastic opportunity to own an LA based fashion company.

The company has quickly emerged into the mainstream gaining never-ending recognition from magazine editor's to Handbag 101 Pro's. With unique designs and funky details, they have created a collection that is continuously pushing the envelope when it comes to hot fashion trends.

Created with top quality fabric and detailed craftsmanship, aggressive and fashion forward designs, they aspire to take the world of fashion to a whole new level. This young and hyper-creative design team uses its inspiration of European runways, NY's intense dynamic lifestyle and of course LA's casual yet trendy street fashion to develop its unique and ground breaking collection. They take great pride in creating high-end contemporary fashion for chic's that know and appreciate fashion. You can find their collection in thousands of fine boutique shops throughout the state and abroad such as London, Paris, Tokyo, Milan, Rome, Madrid and many more.

**Location:** Ventura County **Asking Price:** \$55,000,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Businesses for sale - \$1 million plus

### 22 Years Profitable Asian Bus Company for Sale!

ref: LA3742



SDE: \$600,000  
Sales: \$3,800,000

This is a well-managed and highly profitable charter bus company. For the past 3 years, they've made more than half a million each year. Very clean books. They cater mainly to Asian tourists from China and Southeast Asia. They serve casino tours, camp and youth groups, sports teams, schools and universities etc.

Business started in 1992 and has now has a very good reputation in the Asian community. The fleet consists of 25 coaches and mini buses. They have a full equipment mechanic shop in their spot. A full time mechanic keeps all of the buses in very good condition. The seller also owns 2 location lots for running the business and parking the buses. Buyer can choose either to buy or rent.

**Location:** Los Angeles County **Asking Price:** \$1,800,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

### High Volume-High Net Car Wash with Property

ref: LA3760



SDE: \$780,000  
Sales: \$1,500,000

This is a rare opportunity to own a high volume car wash with property on a major busy street. This was appraised for \$8,700,000 in 2012 and now is being offered for less than market value. Serious buyers only. Will need to show proof of funds for down payment + closing cost.

**Location:** Los Angeles County **Asking Price:** \$7,400,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

### Luxury Motorcar Conversions – Growth Opportunity

ref: LA3767



SDE: \$600,000  
Sales: \$2,400,000

We are seeking a company looking for a strategic acquisition to accelerate growth in the luxury motorcars market sector.

We are specialists in high end luxury custom motorcar (SUV and Sprinter vehicles) conversions designed and produced to customer specifications. The brand has become the benchmark for ultra luxury vehicles for the business, entertainment and sports worlds. It is trademark protected in all major markets worldwide.

A capable operator can produce major growth by offering a mid price range conversion that maintains the high level of quality workmanship with lower cost options for the vehicle. Currently the workforce consists of highly skilled craftsmen specializing in leather interiors, electronics, environmental systems, welding and metal fabrication and business, video, communications and internet systems. They have been recruited over the past four years and are encouraged to continue developing their skills and innovating new techniques for producing the ultimate in luxury interiors for motor vehicles.

This growth opportunity requires a company with the infrastructure to produce larger volumes of conversions with the current quality being provided on a low volume basis. An in-house marketing and media department has the professional talent to build brand position and awareness in the market place. They use state of the art hardware and software combined with their expertise in graphics, video production and social media positioning to present the highest quality products along with the latest trends in design concepts to the market place.

A new owner can utilize this marketing capability to maintain the brand and build it further in the mid price range higher volume market sector. The senior designer has 24 years of experience in the high end automotive accessory and conversion sector and is open to continuing to provide this design expertise and ensure the product line continues to be on the leading edge of market trends and consumer interests.

**Location:** California **Asking Price:** Refer to Broker  
**Broker:** Mike Dunkle / (310) 418-1530 / miked@linkbusiness.com



# Businesses for sale - \$1 million plus

## Car Wash, Oil Change with Real Estate For Sale

ref: LA3672



SDE: \$300,000  
Sales: \$840,000

This car wash has been there for almost 30 years. The total lot is 40,000 SF and the building is 10,000 SF. The owner just did the construction at the end of 2013. He put a 2 bays lube center and a 3000 SF store. Right now their average sales is \$70,000 per month, with the oil change and store's business growing, the sale can be increased at least 30%. They have a very professional website and an APP, customers can use their cell phone to get coupon. Full camera system with 32 cameras. 2 managers in position, owner can be absentee, with real estate, asking price is \$2.6 million.

**Location:** Los Angeles County **Asking Price:** \$1,100,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Booming Staffing Business in Southern California

ref: SD0002



SDE: \$421,424  
Sales: \$5,675,030

Gross Revenues and profits are booming for this Southern California Staffing Company! Gross Revenues for 2013 were \$5,675,030, 2012 were \$4,575,644, and 2011 were \$4,035,592. The SDE for 2013 were \$421,424. Staffing areas include IT, hospitality, Administrative, Front Office, Light industrial and Accounting. Seller looking to expand through an acquisition. Great opportunity.

**Location:** Los Angeles **Asking Price:** \$1,684,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Well Established Food Manufacturer For Sale

ref: SD0001



SDE: \$450,000  
Sales: \$2,200,000

Established in 1992. Developed outstanding reputation throughout United States as a leader/innovator in food manufacturing/

distributing and private labeling industry. Produced and successfully brought over 100 products to the marketplace in categories including, but not limited to, grocery, ready to drink beverages, frozen food, confectionary, and snack foods(corn and potato chips/extruded snacks).

Strategically carved out a niche and capitalized in R & D and food manufacturing with a distribution channel of 400 plus stores. All procurement of raw materials and manufacturing is contracted with specialized companies throughout the United States that have been carefully scrutinized for quality, consistency and efficiency. Excellent relationship with the manufacturers and client.

Turn-key and well positioned for growth, 22 year history of strong revenues and profit. Ready for next level. Strategic in every aspect of the business from developing products that will net 20% plus, choosing manufacturers and sourcing raw material companies nationwide that can produce quality and deliver on time, to choosing clients most profitable for the company.

**Location:** San Diego **Asking Price:** \$1,000,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Businesses for sale - \$1 million plus

### Medical Break Thru in S. California for Sale!

ref: LA3577



SDE: \$0  
Sales: \$1,200,000

This is an explosive growth opportunity to be involved in one of the leading revolutions in medicine of the 21st Century. Must be a qualified investor with proof of funds to review this opportunity along with a completed Non-Disclosure Agreement. Buyers must complete qualification questionnaire.

**Location:** Southern California **Asking Price:** \$5,500,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

### Consumer & Lifestyle Products Manufacturing

ref: LA3416



SDE: \$375,000  
Sales: \$2,000,000

Manufacturer and distribution of high quality cosmetic products in Los Angeles County For Sale! A local company established with National retailers for over 7 years.

**Location:** Los Angeles County **Asking Price:** \$2,000,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

### CNC Machine Shop in the Heart of Orange County

ref: LA3609



SDE: \$840,000  
Sales: \$3,200,000

EB 1 and EB 5 visa qualified. Perfect for buyers from Asia. This machine shop was established in 1994. Same owner. Located in the heart of Orange County in a modern free standing industrial building. They make parts for commercial dish washers. After market motor cycle and truck parts spare parts for oil drilling equipment. Parts for smokeless cigarettes, parts for water pipe and valves for plumbing companies etc. Several CNC lathe and milling machines. They are capable of making many other parts for almost any industry. Very clean books. Seller is willing to stay and run the business for the buyer for up to 3 years. Buyer can either buy the whole business or major portion of the business now and the rest later within 3 years. The Sales and Net profit is projected for 2014. Their business is up over 30% for 2014. Perfect business for people wanting to immigrate to U.S. on EB1 or EB5 visa especially from China.

**Location:** Orange County **Asking Price:** \$2,000,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

# Businesses for sale - \$1 million plus

## Established & Profitable 100% Hand Car Wash



SDE: \$255,000  
Sales: \$1,051,000

Here is a great opportunity to own a well known and profitable car wash. It has a "C" store and a detail center. 50% of the gross is from detail center which is the most profitable part of the business. It has a long established loyal customer base and over 130 feet of street frontage. "C" store is under performing with about \$5,000 per month revenue. The property is about 290 feet deep with a total lot size of .88 acres.

**Location:** Riverside County **Asking Price:** \$3,500,000  
**Broker:** Jim Moarez / (562) 477-6657 / jim@linkbusiness.com

## High End Audio Speaker and Cable Manufacturer

ref: SD0003



SDE: \$207,031  
Sales: \$692,398

Patentable designs, numerous industry reviews site spectacular sound quality that rivals some of the biggest names in audio technology. High End Audio Speaker and Cable design and manufacturing company with distribution channels in several countries seeks a sale or merger with a larger company with established audio technology manufacturing experience and expertise. This company is scalable on a global scale and has the technology but needs the capital to build a sales and marketing team to capture the revenues that this technology demands.

**Location:** San Diego **Asking Price:** \$1,500,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Multi-line Motorcycle Dealer, Prime California Location

ref: LA3737



SDE: \$377,000  
Sales: \$6,000,000

This California multi-line motorcycle dealership has many benefits for a new owner in addition to the profitable financial performance. The current owner founded the business over 20 years ago.

The product line now includes motorcycles for the dirt, trail riding and motocross. For the street there is a full line of sport bikes and cruisers and also scooters for around town. Plus they have side by sides and ATVs for those that want four wheels under them. There

is also a full line of watercraft for fun in the water. It is located on a major street with high traffic volume throughout the day.

The business is on a very large lot with a showroom that has roomy space for several brands of bikes. There is a large separated service area. With all of this space they have room to keep all inventory of new bikes on site and there is a separate side entrance for loading and unloading so there is no disruption in the showroom or service area.

If a new owner is interested in adding a new line of bikes that require a stand-a-lone building there is space on the lot to build a separate showroom facility. The seller also owns the real estate and will lease to a new owner at market rates. If the buyer is interested in the real estate the seller will entertain an offer for the property or will give consideration to a first right of refusal on the land and building.

The seller is open to terms of sale that would include a cash down payment, bank financing and a seller note and will provide transition assistance for a new owner. This dealership would be a great opportunity for a family of motorcycle enthusiasts. It also offers an excellent expansion opportunity for an existing dealer to take advantage of the large lot and high traffic location.

**Location:** Western States **Asking Price:** \$1,750,000  
**Broker:** Mike Dunkle / (310) 418-1530 / miked@linkbusiness.com

# Businesses for sale - California & Northern California

## Popular Massage Spa Franchise Opportunity!

ref: LA3558



SDE: \$0  
Sales: \$0

Franchise opportunity to join one of the fastest growing industries in a fragmented, virtually non-competitive market with no industry leader – franchise massage service & spa! This is a great opportunity to start your own profitable business in an industry which is currently experiencing a growth rate of an estimated 56% percent per year.

**Location:** California **Asking Price:** Refer to Broker  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## U.S Distributors Wanted For Each State

ref: LA3720



SDE: \$0  
Sales: \$0

Worldwide company with significant success in past years in Australia, New Zealand and Europe. Adopted as the line standards by national distributors with sales achieving substantial and consistent levels. Product is best way to dispose of hazardous waste. Holds a worldwide patent and offers tracking system from pickup to disposal point. Fast becoming a government regulation globally. Distributorships available by State and pricing varies.

**Location:** California **Asking Price:** \$400,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Fishing Paradise for sale in Eastern Sierras

ref: LA3279



SDE: \$136,729  
Sales: \$522,137

All inclusive resort, established 1923. Family owned and operated for two generations. Located in beautiful Eastern Sierras in scenic National Forest. Premier destination for activities such as fishing, camping, boating and family vacations. Open seven months of year. 70% repeat clientele, excellent cash flow and increased revenue for last three years. Could be open year round to take advantage of snowmobiling and other winter activities.

**Location:** Mono County **Asking Price:** \$985,000  
**Broker:** Tom Burns / (949) 280-4272 / tom@linkbusiness.com

## Indoor Sports and Cultural Center

ref: LA3789

SDE: \$156,772  
Sales: \$258,101

This indoor sports and cultural center helps children and adults stay fit and active in underserved communities all over Solano County. Its community based programs such as gymnastics, soccer, karate, basketball, fitness and yoga are all under one roof. The 25,000 sqft facility is a welcoming and safe place for people in this community to get together, day or night. This is good for E-Visa.



**Location:** Solano County **Asking Price:** \$235,000  
**Broker:** Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

## Chinese Buffet Restaurant in Northern California!

ref: LA3479

SDE: \$180,000  
Sales: \$1,440,000

This is an absolutely gorgeous and highly profitable chinese buffet restaurant in Madera County. It is an 8,000 sqft facility with a seating capacity of 250. Reasonable rent. Monthly sales of \$120,000 and monthly net of \$15,000. Fully equipped kitchen. They also do party trays. Call now to get more info!



**Location:** Madera County **Asking Price:** \$250,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

# Businesses for sale - Southern California

## Profitable Dry Cleaners in Upscale Beach Community ref: LA3512

SDE: \$53,600  
Sales: \$151,615

Established for 28 years at high traffic major intersection. Fully equipped plant well known for quality work and friendly service. Retail and wholesale growth potential with minimal advertising. Working couple would be an immediate profit boost. Delivery service offered with van included in sale. Owner is motivated to retire and will consider all reasonable offers.



**Location:** Los Angeles County **Asking Price:** \$99,000  
**Broker:** Jeff Leyton / (310) 686-2338 / jeff@linkbusiness.com  
**Secondary Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Great Neighborhood Mini Mart Store with Lotto ref: LA3499

SDE: \$36,000  
Sales: \$250,000

Mini mart in a great neighborhood store with lotto. This convenience store and mini mart sells beer and wine along with several sundries and all lotto games. Great neighborhood shopping center with excellent street and foot traffic. Located in Northern Orange County, open 7 days a week. In business for 10 years. Owner relocating, must sell! Including \$25,000 of inventory for only \$98,500.



**Location:** Orange County **Asking Price:** \$98,500  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## A Steal - Remodeling Showroom for Quick Sale ref: LA3515

SDE: \$203,889  
Sales: \$1,863,776

Really motivated seller! Located at the corner of major street intersections close to shopping complex and freeway. The Showroom occupies a 24,000 sqft building showcase with flooring materials, wall coverings, cabinets, counter tops, bathroom & kitchen fixtures. The Showroom's beautifully designed website is also included in the sale, and inventory and FF&E are an additional \$250,000.



**Location:** Los Angeles County **Asking Price:** \$120,000  
**Broker:** Wen Chen-Karkhanis / (941) 526- 9920 / wen@linkbusiness.com

## High Volume Liquor Store ref: LA3501

SDE: \$204,000  
Sales: \$924,000

Profitable high volume liquor store in populated area in Los Angeles County. Surrounded by homes and apartments with plenty of parking. Long lease with below market rent at \$2,900 for 2200 sqft monthly. Lease is 7 years + 7 years option + 15 years option. Generates extra income of \$6,000 per month (ATM \$1,000, Lottery \$1,200, Check cashing \$2,500, Water machine \$1,000). Same owner for 7 years.



**Location:** Los Angeles County **Asking Price:** \$680,000  
**Broker:** Paul Suh / (714) 323-1010 / paul@linkbusiness.com

## SBA loan approved Hispanic Supermarket ref: LA3520

SDE: \$180,000  
Sales: \$1,000,000

This established and profitable Hispanic Market has been located in a populated neighborhood for over 30 years. The market sells Groceries, Fresh Meat, Beer and Wine, Beverages and Lotto. They also do Check Cashing, Money Transfer, Bill pay, ATM, and money orders. The supermarket's monthly average sales are approximately \$120,000, with 16,000 net income. The seller is the landlord and looking to sign a friendly lease.



**Location:** Los Angeles County **Asking Price:** \$399,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Auto Repair Shop for Sale in the South Bay! ref: LA3504

SDE: \$100,000  
Sales: \$300,000

This owner-operated auto repair shop is located in a busy auto repair center. The current owner opened this shop eight years ago and has been successful ever since with one part-time employee's help. This shop comes equipped with two post lifts along with multiple tools and machines, which are very new and worth at least \$150,000 according to the owner.



**Location:** Los Angeles County **Asking Price:** \$130,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Lets Party! DJ Service for Sale!! ref: LA3508

SDE: \$30,000  
Sales: \$49,000

This is a great opportunity for someone who loves music. This easy to run DJ business was established in 1980 and is available. This business caters to their clients by matching the appropriate DJ and music style to their specific needs. Providing a stress free memorable fun experience for all.



**Location:** Los Angeles County **Asking Price:** \$53,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## 5 Day Lobby Snack Shop ref: LA3505

SDE: \$43,000  
Sales: \$107,000

Snack shop in busy West L.A. high-rise building. Only retail shop in building. Serves 1000+ tenants, workers, and guests. Sells cigarettes, packaged sandwiches, salads, doughnuts, fresh coffee, sodas, etc. Full line of greeting cards and gift items. Repainted and remodeled in past year. Turn-key operation. Also has popular ATM machine; only one in the area! Open five days and has low rent.



**Location:** Los Angeles County **Asking Price:** \$69,000  
**Broker:** Paul Suh / (714) 323-1010 / paul@linkbusiness.com

# Businesses for sale - Southern California

## High-end Cabling Wiring Installation

ref: LA3525

SDE: \$150,000  
Sales: \$456,000

A 12 year old cabling and wiring installation and repair business is an excellent opportunity to branch out into something new or add low voltage/fiber optic capabilities to your existing business. This establishment currently services both Orange County and Los Angeles County. Test equipment, tools and inventory are all included in the sale of this business.



**Location:** Orange County **Asking Price:** \$65,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## High End Jewelry Designer Store

ref: LA3532

SDE: \$0  
Sales: \$0

Celebrity designer jewelry store in prime Beverly Hills location. Over \$1,000,000 dollars spent on this Stunning build out. Only asking \$500,000. Substantial inventory of designer jewelry available for consignment. Owner currently outside of the U.S. needs to resolve this immediately. This designer's jewelry has been worn by many famous U.S. and International celebrities. Sold in Europe, Paris, the Middle East-Dubai, South America, and Brazil.



**Location:** Los Angeles County **Asking Price:** \$500,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Free Standing Hamburger Shop with Drive Thru

ref: LA3529

SDE: \$24,000  
Sales: \$360,000

Long established free standing hamburger shop with drive thru. Owned for 15 years. Location surrounded by residential houses and apartments. It is easily accessible, near a freeway entrance, and has a bus stop right in front. Lots of potential to increase sales with a fresh outlook on the establishment. Needs a new energetic owner. Perfect opportunity for a family owned and operated business.



**Location:** Los Angeles County **Asking Price:** \$120,000  
**Broker:** Paul Suh / (714) 323-1010 / paul@linkbusiness.com

## Neighborhood Auto Repair Shop for Sale

ref: LA3535

SDE: \$89,600  
Sales: \$211,706

This turn-key auto repair center is located in the best part of San Gabriel Valley. It is rated in Yelp as 5 stars. This business has been operating since 2000. Even in the economic recession the sales volume were regularly and rapidly increasing. Unit Size: 2,600 Sqft. Rent: \$1,400/mo. FF&E \$31,000 includes 3 electric car Lifts.



**Location:** Los Angeles County **Asking Price:** \$65,000  
**Broker:** Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

## Carpet and Upholstery Cleaning Franchise

ref: LA3725

SDE: \$60,000  
Sales: \$82,000

Chem dry carpet and upholstery cleaning franchise will let you write your own pay check. This carpet, floor, grout, and upholstery cleaning franchise is the perfect home based business for growing sales and for making money! This is the premier carpet cleaning franchise in the United States with proprietary state of the art technology that cleans better and, uniquely, dries very quickly. A hustling owner/ operator that lives in Orange County can easily perform two jobs each day. Are you ready to write your own pay check based out of your home? Call Roger now to learn more about this opportunity!



**Location:** Orange County **Asking Price:** \$80,000  
**Primary Broker:** Roger Civalleri / (310) 384-5665 / roger@linkbusiness.com

## Machine Manufacturing Company

ref: LA3542

SDE: \$100,000  
Sales: \$216,000

This 35 years company works with military contractors, and specializes in printed circuit board heat sink manufacturing and lamination. Full in-house tool and die support capabilities. They have Conventional and Wire Electrical Discharge Machines and 2 CNC machines. They can design, manufacture, and maintain miniature progressive punch presses for tight tolerance Solar Cell Stamping. They offer superior bonding of heat sink to printed circuit boards.



**Location:** Orange County **Asking Price:** \$350,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Full Service Print Company for Sale!

ref: LA3544

SDE: \$383,041  
Sales: \$2,541,632

This long standing full service print company has an abundance of experience in binding and pre-press. Currently holds over 200 active clients. Equipped with many features and the necessary tools to succeed. This is a great deal that has a lot of potential and would be a great add on to your current business.



**Location:** Los Angeles County **Asking Price:** \$850,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

# Businesses for sale - Southern California

## 60 Year Old Deli for Sale!

ref: LA3580

SDE: \$0  
Sales: \$94,000

This original San Fernando Valley deli has won several awards in it's 60 year history. Needs some TLC and an owner operator to focus on building sales. New lease for the buyer and 60 years of Goodwill. Make an offer. Owners are looking to retire.



**Location:** Los Angeles County **Asking Price:** \$250,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Passenger Auto Transport business in California

ref: LA3574

SDE: \$120,000  
Sales: \$800,000

Established limo service company for sale. The owner has been operating this business for more than 17 years and built a solid business model. The majority of the clientele is from overseas Asian companies. 6 drivers and 3 office staff are well trained with quality hospitality that is one of a kind. All 12 Autos valued at \$239,000 (blue book value) included in price.



**Location:** Orange County **Asking Price:** \$498,000  
**Broker:** Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

## Denny's Los Angeles County, California

ref: LA3571

SDE: \$220,000  
Sales: \$1,412,700

This 50 year old internationally known family restaurant has the history and reputation of great family values. The Facility is well maintained and fully equipped. It is located in Los Angeles County in a very highly populated area. The location is a desirable market that can provide expansion potential. The franchisor will train and support the new owner.



**Location:** Los Angeles County **Asking Price:** \$850,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Supermarket with Beer & Wine for Sale!

ref: LA3582

SDE: \$165,000  
Sales: \$1,650,000

A well set up market in high traffic area with beer & wine. Well known for fresh produce, meat and seafood. It was recently updated and has a right balance of merchandise to keep the customers coming back. It offers Money Gram, Money Order, food stamps, lotto, check cashing, tobacco and much more. Extra income: ATM=\$250, Boxes=\$150, Vendor Rebate=\$500, Parking=\$150, CG-60%.



**Location:** Orange County **Asking Price:** \$429,000  
**Broker:** Jim Moarez / (562) 477-6657 / jim@linkbusiness.com

## High-End Restaurant in Beach Community

ref: LA3568

SDE: \$0  
Sales: \$1,003,465

A celebrity Chef restaurant that enjoys year round business from both the local community and area visitors. Located in the best area of South Orange County. Location designed by top designer and acclaimed several awards for it's ambiance. Excellent lease. Recently acquired a full liquor license that will boost its sales. Prime location and concept ready to grow with new Leadership and marketing.



**Location:** Orange County **Asking Price:** \$225,000  
**Broker:** Tom Burns / (949) 280-4272 / tom@linkbusiness.com

## Entertainment / Tour Business for Sale!

ref: LA3594

SDE: \$111,000  
Sales: \$325,000

Top ranked Trip advisor and Cruise Critic ratings and reviews. This established tour company of over 9 years in the South Bay Communities from LAX to Long Beach ports and hotels, serves incoming tourist looking for full or half day tours to Los Angeles attraction and Orange County Beaches. Well poised to grow with larger vans to book larger groups. Several wholesale tour operators worldwide.



**Location:** Los Angeles County **Asking Price:** \$225,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Custom Bus Manufacturer for Capital Expansion

ref: LA3549

SDE: \$0  
Sales: \$4,000,000

A company focused in the design, manufacturing and marketing of custom buses and utility vehicles. Products powered by a wide selection of fuels including gasoline, propane, diesel, CNG, and electric. The innovative leader in the development of electric battery powered vehicles in early 1990's, and recently developed a proprietary product line of electric utility vehicles. Additional capital required to transition product line into full production.



**Location:** Los Angeles County **Asking Price:** Refer to Broker  
**Broker:** Wen Chen-Karkhanis / (941) 526- 9920 / wen@linkbusiness.com

## Profitable Dry Cleaner in Large Anchr Shopping Ctr!

ref: LA3603

SDE: \$84,000  
Sales: \$312,000

Location is in an upscale neighborhood with very high margins. They use an environmentally green system (Wet Wash) to clean the cloths. So there is no contamination to worry about. It is professionally built with a nice and inviting decor. Owner does not have the time to run this business to full potential. Very little advertising done and lots of opportunities to grow the business.



**Location:** Los Angeles County **Asking Price:** \$395,000  
**Broker:** Jim Moarez / (562) 477-6657 / jim@linkbusiness.com

# Businesses for sale - Southern California

## Dennys in Los Angeles County, California

ref: LA3572

SDE: \$144,000  
Sales: \$1,252,000

Great opportunity to get into the best family dinner house restaurant. The facility is newly remodeled in a well established neighborhood. It is a well established franchise with over 2000 locations. There is possible expansion for the right operator. The franchisor will train and support buyer.



**Location:** Los Angeles County **Asking Price:** \$850,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## 54 Year Old Transmission Shop with Gov't Contracts

ref: LA3619

SDE: \$108,000  
Sales: \$520,000

The oldest transmission shop in Los Angeles, known for great work, customer service and being able to work on classic cars. They are trusted by local government agencies to provide services on the agencies vehicles. No experience is necessary for the new owner to run this shop. Current owner is willing to give complete training and work with the new owner on a P/T basis.



**Location:** Los Angeles County **Asking Price:** \$150,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Traditional Mexican and Italian Food!

ref: LA3605

SDE: \$10,000  
Sales: \$80,000

Original unique flavors with selection of ingredients and supplies. Excellent customer service. Busy street with a variety of businesses adjacent to a major supermarket and facing a large shopping center that includes a Starbucks. Well maintained and clean. Seating capacity 30/40 max. Training and Support will be provided.



**Location:** Los Angeles County **Asking Price:** \$45,000  
**Broker:** Jeff Leyton / (310) 686-2338 / jeff@linkbusiness.com

## High \$ Auto Body Shop, Getting DRP Soon!

ref: LA3618

SDE: \$169,000  
Sales: \$1,200,000

This is a growing and successful body shop close to West LA Area. In one year, the business has reached \$1,200,000 per year revenue and is in the process of getting DRP from a major insurance company. With a reasonable lease and fully trained staff. Owner is the manager and there is an estimator in place.



**Location:** Los Angeles County **Asking Price:** \$170,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Top Sandwich Franchise Business In Los Angeles!

ref: LA3649

SDE: \$124,644  
Sales: \$788,121

Top franchise sandwich retail business for sale in a busy, desirable location near one of the Top California Universities in the Los Angeles area! Seller established and started the business on an absentee basis, and continues to run it as an absentee owner. 2013 sales are at \$788,121 and Seller's Discretionary Earnings (SDE) based on 1 FT working owner at \$124,644.



**Location:** Los Angeles County **Asking Price:** \$300,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Chic & Classy Hair Salon in Beverly Hills for Sale!

ref: LA3617

SDE: \$78,000  
Sales: \$144,000

This salon is tastefully built and designed to meet the expectations of the discriminating clients in the area. Low overhead and with stylists in place on a percentage split. They are also an authorized Aveda beauty supply retailer. Location has shared parking in the back which is a big plus. This is a great opportunity for a stylist wanting their own shop.



**Location:** Los Angeles County **Asking Price:** \$39,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## 38 Year Old TV/Audio Repair Shop for Sale

ref: LA3610

SDE: \$95,000  
Sales: \$300,000

This is a 38 years old business (same owner for all 38 years) has a large base of loyal customers. They have a 5 star rating in Yelp. Offers onsite service along with free estimates. There are three technicians to make this an easy transition for the new owner.



**Location:** Orange County **Asking Price:** \$100,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Smartphone Stand Business for Sale!

ref: LA3613

SDE: \$0  
Sales: \$0

Take anywhere mobile phone case. Manufacturer of a light, easy and durable way to protect and stand most iPhones. The stand is a protective case with a built-in mobile stand. Simply pull the bracket arm to the angle desired, chose and set landscape or portrait position, and start using the iPhone screen on the stable stand.



**Location:** Los Angeles County **Asking Price:** \$50,000  
**Broker:** Ron Hottes / (310) 809-3137 / ron@linkbusiness.com



# Businesses for sale - Southern California

## Franchise Frozen Yogurt Business for Sale in OC ref: LA3665

SDE: \$35,000  
Sales: \$275,000

Franchise Frozen Yogurt Business for Sale in Orange County! Franchisor owned and employee operated, this franchise frozen yogurt business is located in one of the prime locations in beautiful Orange County near a busy intersection. Turnkey operation, perfect for those who likes simple franchise operation and for those looking into E2-Visa opportunities.



**Location:** Orange County **Asking Price:** \$99,000  
**Primary Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com  
**Secondary Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## E-Commerce Yacht Apparel & Accessories Business ref: LA3156

SDE: \$0  
Sales: \$102,000

Turnkey E-Commerce Business selling high end branded racing apparel for men, women, and teams around the world. Designed for sailboat owners and crews. Owner is looking to sell or for a strategic partner as an investor to maximize growth.



**Location:** Orange County **Asking Price:** \$350,000  
**Broker:** Tom Burns / (949) 280-4272 / emailtom@linkbusiness.com

## Unique Sauna/Spa Available in South Bay ref: LA3496

SDE: \$15,000  
Sales: \$91,091

Unique sauna/spa in the South Bay area with the visibility and great location on a busy street. Low overhead and the income can be increased with the use of two spare rooms and some advertising.



**Location:** Los Angeles County **Asking Price:** \$50,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Deli Sandwich Business For Sale! ref: LA3409

SDE: \$0  
Sales: \$214,000

Deli sandwich business in the South Bay with lots of potential! This Deli Sandwich shop is an easy to run, turnkey operation that has great potential for a full time working owner. Business is currently being run on an absentee basis. Perfect business opportunity for someone who is looking to revamp and turn the business around, and run and grow the business. Asset sale!



**Location:** Los Angeles County **Asking Price:** \$37,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Join the Revolution of Eating Healthy ref: LA3484

SDE: \$95,000  
Sales: \$500,000

Join the Revolution of Eating Healthy. With this establishment that creates salads, wraps and paninis. Newly established in a very dense office park in Los Angeles County. Opportunity to grow in many areas. Payment terms for qualified parties.



**Location:** Los Angeles County **Asking Price:** \$195,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Pet Supply Business in Los Angeles County ref: LA3446

SDE: \$0  
Sales: \$810,067

Well established pet supply business available in Los Angeles with a large loyal clientele. Located on the corner of a busy intersection with plenty of street parking available. Knowledgeable, friendly and well trained employees. All natural and holistic food and pet supplies. Ideal business for pet lovers.



**Location:** Los Angeles County **Asking Price:** \$375,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Long Established Liquor store in Palos Verdes ref: LA3478

SDE: \$80,000  
Sales: \$247,000

This liquor store was established 43 years ago in beautiful and very affluent city of Palos Verdes. Turn key operation. Rent is only \$1,800 for a 1,500 sqft prime location. High margins. Walk-ins and internet sales are continuously growing. Seller is looking to retire.



**Location:** Los Angeles County **Asking Price:** \$125,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

## Izakaya or Tapas Type Sushi Bar & Restaurant ref: LA3469

SDE: \$80,000  
Sales: \$330,000

Izakaya or Tapas type Sushi Bar & Restaurant with Beer & Wine for Sale! This restaurant is located in one of the wealthiest cities in Ventura County. High tips from the upper-middle class of loyal customers who live in the luxurious houses in this neighborhood. Very clean Books and Records. Size: 1,700 SqFt, Rent\$4,118, NNN \$898



**Location:** Ventura County **Asking Price:** \$135,000  
**Broker:** Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

# Businesses for sale - Southern California

## Famous Franchise Cookie & Bakery for Sale

ref: LA3645

SDE: \$20,000  
Sales: \$143,298

Famous franchise cookie & bakery business for sale in Riverside County! An easy-to-operate, semi-absentee, franchise business for sale with potential for growth with full time owner operator. Turnkey operation. Perfect opportunity for someone who likes simple franchise operations and for those looking into E2 Visa opportunities.



**Location:** Riverside County **Asking Price:** \$65,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Sandwich Franchise Business In Los Angeles County

ref: LA3648

SDE: \$137,564  
Sales: \$815,229

Top franchise sandwich retail business for sale in one of the most desirable locations near a busy intersection in the Los Angeles area! It is currently being run absentee with 4 FT & 11 PT employees, with 2013 annual sales at \$815,229 and Seller's Discretionary Earnings (SDE) based on 1 FT working owner at \$137,564.



**Location:** Los Angeles County **Asking Price:** \$325,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Mobile Tinting Business, No Exp Needed. P/T Work

ref: LA3607

SDE: \$57,000  
Sales: \$65,000

This 28 years old, well known mobile tinting company covers Los Angeles, Orange and Riverside counties. The owner works on a part time basis and handles the installations himself. He is willing to train the new owner.



**Location:** Southern California **Asking Price:** \$70,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Sushi Restaurant and Sports Bar in South Bay!

ref: LA3659

SDE: \$150,000  
Sales: \$700,000

Sushi restaurant and sports bar located in a huge shopping mall in prime location of South Bay. The owner invested about \$1M to build out this restaurant. All FF&E and beer & wine license are included in the price. Building: 3,000 Sqft free standing. Lease: \$10,650/mo until 2018 with 5 year option. Seating 74 + 20 patio. This restaurant can be converted to any eatery.



**Location:** Los Angeles County **Asking Price:** \$369,000  
**Broker:** Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

## Top Sandwich Franchise Business In Los Angeles

ref: LA3650

SDE: \$70,000  
Sales: \$655,211

Top franchise sandwich retail business for sale in one of the most desirable, affluent locations on a very busy intersection, in one of the trendy hot spots in LA! Owner established and runs the business on an absentee basis with 3 FT & 11 PT employees, with 2013 annual sales at \$655,211 and Seller's Discretionary Earnings (SDE) based on 1 FT working owner at \$70,000.



**Location:** Los Angeles County **Asking Price:** \$189,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## All Natural Clothing Brand

ref: LA3660

SDE: \$0  
Sales: \$141,000

This is a distinctive line of West Coast inspired clothing and accessories, well suited for a diverse culture. It was established in 1998 and promotes modern efficient living. Functional fabrics are stylishly designed into garments which provide a casual sophistication while inspiring movement.



**Location:** Los Angeles County **Asking Price:** \$100,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Great Opportunity to Own Your Own Tattoo Parlor!

ref: LA3658

SDE: \$160,000  
Sales: \$300,000

This 12 year old tattoo parlor is located in some of the highest density population of Los Angeles County. Specializing in all types of tattoos and body piercings. They pierce most parts of the body and sell 316L surgical steel and 14k gold body jewelry. They have now grown to 4 tattoo artists and 2 piercing specialists. Owner seeking retirement.



**Location:** Los Angeles County **Asking Price:** \$199,500  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## High Volume Dry Cleaner in Beverly Hills

ref: LA3662

SDE: \$189,000  
Sales: \$624,000

Well-known dry cleaning business in the heart of Beverly Hills. Located in a high traffic center that produces high volumes. Business is employee run, but SDE is considered with owner working full time. Location currently runs with 10 experienced employees and 1 manager. New owner will get 5 + 5 years lease. No soil testing needed at location which makes it headache free in the future.



**Location:** Los Angeles County **Asking Price:** \$600,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

# Businesses for sale - Southern California

## Employee Run Dry Cleaner & Agency Combo For Sale ref: LA3664

SDE: \$271,000  
Sales: \$858,000

The plant has been in existence for 25 years and has established a loyal clientele in this affluent community. The business is run by a manager. This sale consist of one plant and one agency. Plant is located in Beverly Hills and the agency is close by. There are plenty of parking and gross revenue has increased for the past few years.



**Location:** Los Angeles County **Asking Price:** \$890,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Online Retail Clothing Business, E-Commerce ref: LA3676

SDE: \$150,000  
Sales: \$500,000

This is a fast growing online retail clothing business. They design their own line of women's fashion clothing And get it manufactured locally in Los Angeles area and then sell them through their website. All merchandise is paid for by credit card before it is shipped out. Tremendous growth potential. Trained employees. Easy to run. Seller will train.



**Location:** Los Angeles County **Asking Price:** \$200,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

## Vending Route Franchise - South Bay Area ref: LA3666

SDE: \$80,000  
Sales: \$210,000

This is an opportunity to own a South California's leading vending machine franchise available in South bay area including Palos Verdes and Torrance. The route consists of 20 locations with 70 machines of snack, soda and food. The Franchise offers service, repair, training and support. The new buyer can work on their own schedule. The sales are verifiable and the accounts are secured through franchise.



**Location:** Los Angeles County **Asking Price:** \$250,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Auto Repair Shop on a Major Street Corner ref: LA3677

SDE: \$220,000  
Sales: \$600,000

Auto repair shop, established in 1984. Great location. They specialize in repairing high end cars like, BMW, Mercedes, Jaguar, Audi, Volvo etc. They do Transmissions, Air bag systems, ABS systems etc. All repairs are computer diagnosed and computer assisted. They have the same diagnostic equipment that the dealers have. Seller is highly motivated. Seller is willing to finance 50% of the purchase price.



**Location:** Riverside County **Asking Price:** \$299,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

## P/T Chiropractic Office - Excellent Opportunity ref: LA3746



SDE: \$72,000  
Sales: \$180,000

If you are out of school and looking to get your own office or if you already established and are looking to expand, You won't find a better opportunity than this. Priced right for a quick sale. You can have your own established practice in one month.

**Location:** Orange County **Asking Price:** \$35,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Nice Neighborhood Florist! ref: LA3679

SDE: \$60,000  
Sales: \$398,000

This is a full service florist specializing in weddings, corporate functions and special events. They deliver, set-up, transfer and pick-up when finished. Their deliveries are made to the greater Long Beach area. Great location with a nice decent neighborhood. Long history and good reputation that helps to keep a solid customer base. Excellent staff know exactly customer's want.



**Location:** Los Angeles County **Asking Price:** \$80,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Cosmetic and Laser Medical Spa in Indian Wells ref: LA3682

SDE: \$252,000  
Sales: \$700,000

This medical spa, is providing men and women with award-winning skin care in a lovely spa environment. This Southern California medical day spa in Indian Wells has been featured in the book, "100 Best Spas of the World." Treatments provided: Botox and Xeomin wrinkle relaxers, Radiesse and Restylane wrinkle fillers, numerous skin peels and treatments with dermal planning, all laser treatments. Seller is highly motivated.



**Location:** Riverside County **Asking Price:** \$345,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

# Businesses for sale - Southern California

## Great Free Standing Take-Out Location/San Pedro ref: LA3684

SDE: \$40,000  
Sales: \$180,000

A perfect location for any type of take-out restaurant. A free standing building with great visibility and signage on a major street with heavy traffic flow. Plenty of parking makes it easy for the mostly take-out customers but also has several booths for those who want to eat in. Seller is motivated and will listen to any offers.



**Location:** Los Angeles County **Asking Price:** \$69,000  
**Broker:** Jeff Leyton / (310) 686-2338 / jeff@linkbusiness.com

## Gorgeous Flower Shop in Irvine ref: LA3696

SDE: \$40,000  
Sales: \$192,000

Flower shop, established in 2001. Great Irvine location. Near large businesses. Profitable. Great lease. Only \$1,300 for a 1,000 sq. feet location. Sale includes all equipment, furniture, fixtures, computer and inventory. Setup with the online flower service Teleflora. Caters to special events. Great opportunity to get in to the flower business or add to your existing flower stores. Perfect business for a designer.



**Location:** Orange County **Asking Price:** \$70,000  
**Broker:** Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

## Home Health Care based in Los Angeles County! ref: LA3685

SDE: \$75,000  
Sales: \$386,000

LA County based home health Care established since 2000. Health forces retirement. Well established with contracts of Medicare etc., incl. Private Health Insurance. Survey conducted in 2/14. Historic Revenues substantially higher. Sales 2013 \$386,000 SDE \$75,000 Ready to retire. Great business to expand immediately and grow profits.



**Location:** Los Angeles County **Asking Price:** \$300,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Cosmetics & Perfumes/Loyal High-End Clientele ref: LA3699

SDE: \$160,000  
Sales: \$455,000

This 16 year old specialty cosmetics store also carries gifts from around the world. The unique beauty products and knowledgeable staff brings in regular customers from miles away. They also offer services including facials, make-up, eyelash extensions and waxing in a clean and comfortable environment. Located in one of the busiest centers in the South Bay, this business exudes beauty, style and elegance.



**Location:** Los Angeles County **Asking Price:** \$400,000  
**Broker:** Jeff Leyton / (310) 686-2338 / jeff@linkbusiness.com

## Italian Restaurant in Upscale Beach Area ref: LA3745



SDE: \$141,000  
Sales: \$580,000

Traditional Italian cuisine, famous homemade recipes and an extensive wine list has kept this restaurant's loyal customers coming back for the past 25 years. They are located in a busy center on a high traffic volume major street with the surrounding area continuing to develop. Businesses in the area have been regular catering customers for years. With the average employee working there for 17 years, they all know what they're doing and run the business. This is a great opportunity for someone to take over a well established business which still has great growth potential.

**Location:** Orange County **Asking Price:** \$299,000  
**Broker:** Jeff Leyton / (310) 686-2338 / jeff@linkbusiness.com

## Nationally & Locally Acclaimed Restaurant LOW RENT! ref: LA3700

SDE: \$96,000  
Sales: \$600,000

This restaurant has been reviewed by News Week, Herald Examiner and Good Morning America. This is a stand alone building on a busy corner in south Los Angeles county. Nice decor with a full bar and banquet room. Seats total of 130 and no parking issues.



**Location:** Los Angeles County **Asking Price:** \$195,000  
**Broker:** Jim Moarez / (562) 477-6657 / jim@linkbusiness.com

## EcoFriendly Fast Food Restaurant for Sale in S.Bay ref: LA3704

SDE: \$0  
Sales: \$16,000

This almost brand-new restaurant is located in one of the biggest malls in Southbay which has Wholefoods, Trader Joe's and a movie theater. The concept is Italian Healthy and Eco-friendly fast food restaurant. Buyer may apply an alcohol license. Rent: \$6,457.50 + NNN: \$1,325.00 Lease: 10 years + 5 years option x 2 Size: 1,845 SqFt. Owner spent \$120,000 and 6 months to renovate this space completely.



**Location:** Los Angeles County **Asking Price:** \$120,000  
**Broker:** Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

# Businesses for sale - Southern California

## Gluten Free Food Manufacturer

ref: LA3707

SDE: \$0  
Sales: \$250,000

Manufacturer of gluten free and gluten products. USDA, FDA and GFCO certified. Their innovative gluten free dough is unique since it doesn't leave an after taste. They initially started off with 3 products and have grown to 12 products. In addition, they also use biodegradable pie trays that can be baked and microwaved. Currently, they are distributed in over 700 stores and increasing.



**Location:** Los Angeles County **Asking Price:** \$500,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Healthy Mediterranean Restaurant in a Great Location

ref: LA3712

SDE: \$90,000  
Sales: \$430,000

Healthy mediterranean restaurant with a fast casual theme in West San Fernando Valley. Great location with established clientele for lunch and catering. Strong focus on quality and service created sales growth of over 20% for the last year and on track for 25% increase this year. Great opportunity for continued sales growth. Sales of \$430,000 net of \$90,000. Long commute forces sale.



**Location:** Los Angeles County **Asking Price:** \$285,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Italian Restaurant Low Rent Free Standing Building

ref: LA3708

SDE: \$72,000  
Sales: \$420,000

Here is your chance to own a successful restaurant in a good neighborhood. It has a large kitchen, nice dining room that seats 64. Beer & wine license. This is a free standing building with outside seating and own parking. The owner is working part time because of her full time job.



**Location:** Orange County **Asking Price:** \$195,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Well Established Turnkey Hair Salon in Los Angeles

ref: LA3716

SDE: \$85,000  
Sales: \$665,000

This hair salon is located in a shopping and restaurant district with heavy foot traffic. There are many walk-in customers. This salon has a terrific software system and a management manual even if there is not an owner. The owner can confirm the sales figures by the system wherever owner is in the world. Proven growth potential to new owner!!



**Location:** Los Angeles County **Asking Price:** \$299,000  
**Broker:** Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

## Small Apparel Manufacturer in Orange County

ref: LA3710

SDE: \$0  
Sales: \$0

Small apparel manufacturer offering complete design, development and production services. Specializing in design, pattern making and short production, this company is a go-to source for fashion entrepreneurs looking to launch a collection or larger businesses looking for complete packaging. Business works with 8-10 desirable accounts on a regular basis.



**Location:** Orange County **Asking Price:** \$220,000  
**Broker:** Tom Burns / (949) 280-4272 / tom@linkbusiness.com

## DR or Nurse - Aesthetic Medical Practice

ref: LA3722

SDE: \$159,524  
Sales: \$492,131

Aesthetic medical practice in major Los Angeles South Bay beach city catering to sophisticated clientele. Doctors with an MD or nurses, this is an ALL CASH business, no insurance billing hassles and no Obamacare. Today the business has the latest technology in non-ablative lasers and injectable fillers. They specialize in removing years from the faces of their clients without surgery.



**Location:** Los Angeles County **Asking Price:** \$400,000  
**Broker:** Ron Hottes / (310) 809-3137 / ron@linkbusiness.com

## High Volume Mediterranean Restaurant in West LA

ref: LA3711

SDE: \$125,000  
Sales: \$2,100,000

High Volume Mediterranean Restaurant in West Los Angeles. Personal hardship forces sale. Own part of LA's history for only \$490,000 with net of \$125,000 This well known established restaurant is in a very highly visible location. It has a reputation of excellent quality food and service. This is an opportunity to grow sales with some marketing and a full liquor license for a new owner/operator.



**Location:** Los Angeles County **Asking Price:** \$490,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## High Volume Animal Hospital with R.E.

ref: LA3726

SDE: \$300,000  
Sales: \$690,694

This is a high volume small animal hospital established in 1989. 3 exam rooms, 2,900 sq. feet facility located on a 3.5 acre lot. Fully equipped including digital x-ray. Located on a major Street near Victorville. Owner is retiring. R.E. is also available.



**Location:** San Bernardino County **Asking Price:** \$550,000  
**Broker:** Ved Sajani / (714) 904-8457 / ved@linkbusiness.com

# Businesses for sale - Southern California

## Own Your Own Established Pet Grooming Business! ref: LA3727

SDE: \$0  
Sales: \$122,000

Great deal on this all natural grooming business! Catering to cats and dogs, the location has an open, fresh, at home feel. Experienced bathers and groomers use the most natural ingredients to ensure clean and healthy pets. Easy to run and manage.



**Location:** Los Angeles County **Asking Price:** \$120,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## High Volume Home Health Agency in Santa Barbara ref: LA3731

SDE: \$223,711  
Sales: \$1,668,530

High volume home health agency in Santa Barbara County is now available. Annual SDE of \$180K. Serving three counties for over 11 years in ILS, SLS, PHCS and several others. Fully operational business with existing management that runs day to day, absentee Owner. Divorce forces sale. Priced to sell at \$440,000.



**Location:** Santa Barbara County **Asking Price:** \$440,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Free Standing Sushi Restaurant ref: LA3728

SDE: \$96,000  
Sales: \$450,000

Beautiful free standing sushi restaurant located on busy street in the downtown Orange. Presently offers sushi and teriyaki but used to offer chinese fast food before ownership changed. Has outside patio, very upscale area and great rent! Call now for more information!



**Location:** Orange County **Asking Price:** \$170,000  
**Broker:** Paul Suh / (714) 323-1010 / paul@linkbusiness.com

## E-Commerce Pharmaceutical Cosmetic Business ref: LA3732

SDE: \$200,000  
Sales: \$70,000

E-Commerce pharmaceutical cosmetics business has long history of researching and developing unique formulations to help community stay healthy through use of natural ingredients. Raw materials are assayed before use and manufactured formulas tested. Continuously kept up-to-date. Products range from anti-aging creams, cellulite and stretch mark creams, diabetes care and face and body lotions, sunscreens, hair care products, sports rubs, etc.



**Location:** Los Angeles County **Asking Price:** \$300,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com  
**Secondary Broker:** Ved Sajani / (714) 904- 8457 / ved@linkbusiness.com

## Chinese Fast Food in Santa Ana ref: LA3729

SDE: \$30,000  
Sales: \$204,000

This China Express business is located in Santa Ana and has been established by owner for 10 years. Located in the heart of a Spanish speaking neighborhood surrounded by apartments and houses. Great opportunity for family operation, high potential to increase sales. Seller is motivated to sell!



**Location:** Orange County **Asking Price:** \$65,000  
**Broker:** Paul Suh / (714) 323-1010 / paul@linkbusiness.com

## Long Standing Bakery with a Great Reputation ref: LA3734

SDE: \$61,136  
Sales: \$248,636

Imagine owning a company whose main focus circles around wedding cakes and special occasion cakes. This company cares for its customers and always strives for excellence. A bakery that is the epitome of value, affordability and outstanding customer support. They serve muffins, scones, bars, cookies and croissants also. Great deal for someone who loves to bake and is creative.



**Location:** Ventura County **Asking Price:** \$115,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Award Winning Restaurant & Bar in West Hollywood ref: LA3730

SDE: \$0  
Sales: \$0

Award winning speakeasy in West Hollywood with 47 license, full kitchen and 2 bars. Great location and high visibility. Over \$400,000 in upgrades, asset sale for only \$595,000. Won't Last! Bring your concept with owner operator to get this to the next level. Call now before you miss out on this deal!



**Location:** Los Angeles County **Asking Price:** \$595,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Beauty Salon-Fantastic Down Town LA location ref: LA3739

SDE: \$6,000  
Sales: \$120,000

Great location at an amazing price. All brand new fixtures, equipment, and inventory (\$45000 worth) included in sale. Busy intersection with heavy traffic. Can easily add nail salon to this. This is a 1,200 sq. ft. facility with 8 stations. Seller is motivated.



**Location:** Los Angeles County **Asking Price:** \$50,000  
**Broker:** Ved Sajani / (714) 904- 8457 / ved@linkbusiness.com

# Businesses for sale - Southern California

## Auto Part Store - Owner Carry including Inventory ref: LA3743

SDE: \$0  
Sales: \$120,000

Great opportunity for you to get in lucrative auto part business with little cash down. This business is well established for many years, but the owner is working it on limited hours all by himself. If you know this business and like to get an opportunity to make some good money, call before its gone. Reasonable rent and \$170,000 of inventory is included.



**Location:** Los Angeles County **Asking Price:** \$140,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Join the Latest Business Model - Two for One ref: LA3690

SDE: \$28,000  
Sales: \$200,000

Now that Jenny Craig has merged with Curves, this opportunity is bigger than ever, making this better than ever for sales growth. This is an opportunity for an owner operator to get involved in the community to grow sales. This great location is in the Eastern part of LA County and has been upgraded to all new Franchise standards. Close to 300 members. Make an offer.



**Location:** Los Angeles County **Asking Price:** \$60,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Home Based Graphic Design & Print Broker Business ref: LA3744

SDE: \$35,000  
Sales: \$68,000

This is a thriving graphic design and printing broker business with repeat customers from all over the nation. It has 3 fully functional websites with 2 designed for e-commerce. This is a home based business which has low overhead and maximum potential. One of the sellers is willing to stay on board for a 2-3 months to train.



**Location:** location **Asking Price:** \$60,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Fatburger in a Highly Desirable Location in LA ref: LA3692

SDE: \$220,000  
Sales: \$1,200,000

Fatburger in highly desirable location of Los Angeles County for Sale. Franchise concept for over 35 years. 300 locations. Fast casual segment. AUV top 10% of the chain average. Possible growth opportunity. Must sign NDA and qualify.



**Location:** Los Angeles County **Asking Price:** \$649,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Original Salad Bar and Steak Franchise ref: LA3738



SDE: \$180,000  
Sales: \$0

This established franchise location in Los Angeles County is the original salad bar and hand cut steaks boasts a new remodel. Free standing building, great location and visibility. This Sizzler, specializing in USDA fresh cut steaks is ready to continue growing and gain more market share in the healthier consumer of today's restaurant market. Volume increasing the last 2 years. Adjusted net income of \$180,000. Priced to sell fast at \$649,000. Long term lease with favorable terms. Prospects must meet franchisor's requirements and approval. Owner seeking retirement.

**Location:** Los Angeles County **Asking Price:** \$649,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Brand New Machine Shop in Orange County! ref: LA3669

SDE: \$0  
Sales: \$50,000

With 40 years of experience in machinery industry, the current owner is an expert of aerospace parts, defense parts and industry parts. They use traditional machines to produce products range from floating nut plates, grommets, washers, bolts, fasteners and sleeves, and also tubing products from various metals. The owner got the facility set up only one year ago with full equipment and different permits.



**Location:** Orange County **Asking Price:** \$200,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## 33 Years Old Alteration Business-Same Owner ref: LA3675

SDE: \$70,000  
Sales: \$130,000

First time on the market, this 33 years old business has been very successful over the years and has built a solid reputation and loyal customers. The owner is retiring and is looking for someone that value customer service and knows alteration to continue with the business and even increase the revenue. The price includes about \$50,000 in inventory as well.



**Location:** Orange County **Asking Price:** \$160,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

# Businesses for sale - Southern California

## Profitable Mail Center and Notary Service

ref: LA3747

SDE: \$0  
Sales: \$0

Established in the early 1970's this business has been providing outstanding notary public services for 40 years, specializing in loan doc's covering Costa Mesa and Newport Beach, private mail box rental.



**Location:** Orange County **Asking Price:** \$27,500  
**Broker:** Rolf Danryd / 310-697-9646 / rolf@linkbusiness.com  
**Secondary Broker:** Philip Wolfstein / 310-663-2180 / phil@linkbusiness.com

## Costa Mesa Coin Laundry

ref: LA3749

SDE: \$18,000  
Sales: \$54,000

This coin laundry has a well established customer base with ample parking. It is located in a great location, next to college dorms (which didn't have laundry facilities).



Very safe area, can add fluff & fold services. Great opportunity for the right buyer to expand and increase revenue.

**Location:** Orange County **Asking Price:** \$72,000  
**Broker:** Paul Suh / (714) 323-1010 / paul@linkbusiness.com

## Short Hours Mexican Restaurant

ref: LA3748

SDE: \$60,000  
Sales: \$168,000

This well-equipped Mexican restaurant has been established for over 10 years. It's located in the business park in Orange County. Very reasonable rent (\$1,533 per month) in the area, short hours (8am-3:30pm, Mon-Sat) operation. Can be converted to another style restaurant.



**Location:** Orange County **Asking Price:** \$120,000  
**Broker:** Paul Suh / (714) 323-1010 / paul@linkbusiness.com

## Artificial Turf Distribution Business for Sale

ref: LA3750

SDE: \$80,000  
Sales: \$358,000

This business is a distributor of artificial turf and peripheral installation supplies. Well established name recognition and product line for landscape, golf, pets and sports fields. Growing database of established installers throughout the country. Trained employees who are able to stay with the business. Buyer could use the current product line which has 30 to 50 percent markup, or replace with their own lines.



**Location:** Los Angeles County **Asking Price:** \$400,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Profitable Shutter Retail Store for Sale

ref: LA3741

SDE: \$150,000  
Sales: \$1,300,000

This shutter retail store starting from 2004 steadily imports from one of the leading shutter manufacturers in China and has a warehouse in Southern California. This manufacturer also exports to Australia, Canada and Europe. The shutters are made from Kiln-dried basswood, the highest quality hardwood available on the market for shutters and blinds. Basswood is light in weight, known for its resistance and fine texture to ensure a beautiful finish and rich appearance. They offer an incredible variety to choose from: Mounting methods, panel styles, framing options, louver sizes, hardware colors, specialty shapes, paint or stain options. Their shutters have been built for strength, durability, and beauty. They have very popular business name and good reputation with lots of local marketing.



**Location:** San Bernardino County **Asking Price:** \$250,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## 33 Years Business Supply Company for Sale

ref: LA3751

SDE: \$500,000  
Sales: \$800,000

Founded in 1981, this business specializes in selling in point of sale machines, printers and copiers. Products are sold business to business to all types of business categories by making outbound phone calls and receiving in-bound phone orders throughout North America. They have excellent vendor relations, trained employees, and active database of over 10,000 customers. Owner is able to stay as consultant for a certain time period.



**Location:** Los Angeles County **Asking Price:** \$999,999  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## High Volume Chinese Buffet in Mall for Sale

ref: LA3752

SDE: \$150,000  
Sales: \$2,000,000

High volume chinese buffet in a mall. Business established 15 years ago and very successful, owner wants to retire. Location is 7500 Sqft, large dining area with separate party room, fully equipped and in good working condition, plenty of parking. They have many freshly cooked items. Well trained employees.



**Location:** Los Angeles County **Asking Price:** \$280,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com



# Businesses for sale - Southern California

## Niche Wholesale Distribution Company For Sale! ref: LA3753

SDE: \$55,204  
Sales: \$881,064

Niche health, beauty, décor wholesale distribution company specializing in "Salt Rocks" from the Himalayan Mountains that is widely popular nationally as well as internationally. Products range from salt lamps, salt beauty products, culinary line and accessories. Established in 2007, business has been steadily and rapidly growing in sales each year with 2013 sales at \$881,064.



**Location:** Los Angeles County **Asking Price:** \$150,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Air Compressor Sales & Service (SBA Available) ref: LA3754

SDE: \$174,000  
Sales: \$535,000

A 13 years old well established company that serves southern California in sales and service of new and used compressors. Clean books and good records makes SBA available. Low rent and mostly repeat business.



**Location:** Orange County **Asking Price:** \$200,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## Auto Repair Shop in the South Bay for Sale! ref: LA3756

SDE: \$0  
Sales: \$0

This auto repair shop is located on a corner lot facing a major street in the South Bay area. The monthly rent is \$4,600 including CAM for a 3,000 sqft building. It consists of 15 parking spaces. The shop currently has 3 lifts but buyer can add 4 more lifts in this facility. The annual invoices are 1200 with one owner and 2 technicians.



**Location:** Los Angeles County **Asking Price:** \$85,000  
**Broker:** Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

## Ammo Brass Shell Casings Recycling Business ref: LA3774

SDE: \$121,089  
Sales: \$665,093

Niche market ammo brass shell casings recycling business is very profitable and very unique. Owner has created a sorting machine to separate bullet casings by caliber so that they can be recycled to ammunition manufacturers. There is negligible competition so the scalability of this company is very large, especially with the leverage of the unique sorting machine. The future of this niche company is wide open. Call Roger Civaleri now to learn more about this opportunity!



**Location:** Los Angeles County **Asking Price:** \$175,000  
**Broker:** Roger Civaleri / (310) 384-5665 / roger@linkbusiness.com

## 30 Years Custom Tailoring Shop By 405 and 101 ref: LA3761

SDE: \$36,000  
Sales: \$50,000

Business has been there for 30 years with good reputation and stable customers. Services Include: Women - wedding dresses, prom dresses, skirts, gowns, and dresses. Men - suits, pants, blazers, and suit jackets; Heirloom restorations and refitting Military and Police patches and fittings Repairs and replacements: zippers, snaps, hooks, reweaving service patches, and custom sewing alterations.



**Location:** Los Angeles County **Asking Price:** \$45,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## 30 Years Junior Dress Branded Company! ref: LA3758

SDE: \$250,000  
Sales: \$2,350,000

This is a Los Angeles based branded clothing company with 30 years of history, specialized in designing, production and wholesale Junior girl fashion apparels and also wedding dresses. They have 5 brands and mainly selling to Macy's and other department stores. With a reasonable condition, one of the owners would like to continue working there. Inventory worth around \$400,000 are included in the price.



**Location:** Los Angeles County **Asking Price:** \$750,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Indoor Batting Cages and Training Center ref: LA3762

SDE: \$0  
Sales: \$51,000

Unique dirt floor facility with three baseball/softball tunnels that can be used for football, cricket or other indoor sports activities. Included is all equipment needed for baseball/softball training or recreation, along with workout equipment and a weight room. Everything necessary to promote adult/youth training, family entertainment, private parties or fundraisers.



**Location:** Los Angeles County **Asking Price:** \$99,000  
**Broker:** Jeff Leyton / (310) 686-2338 / jeff@linkbusiness.com

## Auto Repair Shop in Busy Major Street of San Diego ref: LA3757

SDE: \$0  
Sales: \$0

This auto repair shop is located in a busy major street in San Diego. The monthly rent is \$2,600 + CAM \$400 for a 2,500 sqft building, the most affordable rental price in the neighborhood. The facility has 5 parking spaces. This location currently has 4 lifts. DBA will be transferable to new owner. Annual number of invoices is 1200 with one owner and 2 technicians.



**Location:** San Diego County **Asking Price:** \$80,000  
**Broker:** Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

# Businesses for sale - Southern California

## On-line Retail and Wholesale for Children Apparel ref: LA3765

SDE: \$15,500  
Sales: \$110,000



Since 1989, this business is an importer and wholesaler for all sizes ranges of men, women, children ready-made wearing apparel, accessories items and gifts. Its imported products come from Asia and sell to 1000 stores and 50 national chain stores. This company had shipped more than 10,000 orders through Amazon within United States and globally. Selling price includes their \$200,000 of inventory.

**Location:** Los Angeles County **Asking Price:** \$245,000  
**Broker:** Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

## Hair and Nail Salon in the City of Orange ref: LA3766

SDE: \$0  
Sales: \$0



Great location. New fixtures and equipment. Ideal location for existing stylist or nail tech to take over existing salon with loyal customer base. 2 full time stylists who pay rent \$125 per chair per week. 3 hair stations, 1 nail station, 1 pedicure chair, 2 wash bowls and 2 color chairs. Rent is only \$800/month. Priced right to sell. Owner is Relocating.

**Location:** Orange County **Asking Price:** \$40,000  
**Broker:** Ved Sajnani / (714) 904- 8457 / ved@linkbusiness.com

## E Commerce Security Camera Supplies ref: LA3768

SDE: \$242,684  
Sales: \$1,505,146



A leading supplier of Complete surveillance systems, security cameras, CCTV DVR & CCTV equipments. Distributor with extensive experience in home security, government and commercial video security design and sales. They have earned the confidence of their customers by providing professional assistance on all of their video systems, home security cameras & security camera systems. They only carry Professional Grade security and high end quality products.

**Location:** Los Angeles County **Asking Price:** \$600,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Absentee Run Merry Go Round in Upscale Mall ref: LA3771

SDE: \$16,000  
Sales: \$55,000



4 years old business, easy to run, employee run. Simple and profitable, you can make more money if it is family run. Located in a busy upscale mall with year around business. Seller will train how to operate the business.

**Location:** Riverside County **Asking Price:** \$80,000  
**Broker:** Jim Moarez / (562) 477-6657 / jim@linkbusiness.com

## Commercial P&C Insurance Business, Orange County ref: LA3764



SDE: \$85,000  
Sales: \$110,000

Insurance agency/book commercial P&C Orange County, CA independent 100% commercial P&C Agency In Orange County, California, successfully operating for over 13 years. Types of policies written are: Commercial Liability, Transportation, Manufacturing, Construction Liability, Restaurant GL, Garage Liability, Business Automobile Insurance, Workers Compensation Insurance, etc. Owner is retiring. This agency has gross revenue for 2013 of \$110,000 and the trend is on track for higher revenue in 2013. Seller is motivated. This is an excellent business opportunity for an agent or agency to purchase this book of business and grow.

**Location:** Orange County **Asking Price:** \$170,000  
**Broker:** Ved Sajnani / (714) 904- 8457 / ved@linkbusiness.com

## Car Rental - 2 Locations - Owner Financing ref: LA3769

SDE: \$180,000  
Sales: \$0



This is a unique opportunity that has auto rental and U-Haul rental at the same time. This business has great margins since it is not under pressure from big car rental companies. There is a location in Hawthorne and one in Bellflower. Both locations have U-Haul rental along with shipping supplies sales. Owner will carry a note for a qualified buyer for \$150,000.

**Location:** Los Angeles County **Asking Price:** \$350,000  
**Broker:** Jim Moarez / (562) 477-6657 / jim@linkbusiness.com

## Upscale Medical Spa, Owner Carry ref: LA3772

SDE: \$0  
Sales: \$0



Medical spa in a very high traffic and upscale shopping center in south Orange County. It is currently employee run and it's a great opportunity for a medical doctor to take over and be very profitable. All the equipment are paid for and there is a nice functional website in place. Cost to start a location like this is well over the asking price.

**Location:** Orange County **Asking Price:** \$100,000  
**Broker:** Jim Moarez / (562) 477-6657 / jim@linkbusiness.com

# Businesses for sale - Southern California

## Used Car Lot on a Busy Street and Very Profitable ref: LA3775

SDE: \$120,000  
Sales: \$1,000,000

This is a well establish car lot close to LA with great traffic and on a corner location. You can bring your inventory or take the good mix of inventory they have. Medical reason is forcing the sale.



**Location:** Los Angeles County **Asking Price:** \$95,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## World Famous International Sailboat Builder ref: LA3777

SDE: \$0  
Sales: \$835,000

Building your adventure... just add water! World famous international sailboat manufacturer with recognizable brand identity. The fun, creative and lucrative business is perfect for the world traveler and sailing enthusiast. The company has been producing sailboats for over 50 years and has national contracts with major game shows. Dealers in US and International markets. Ability to grow to the next level. Great retirement business.



**Location:** Los Angeles County **Asking Price:** \$750,000  
**Broker:** Rolf Danryd / 310-697-9646 / rolf@linkbusiness.com

## Brand New Franchise Day Spa Close to Ontario Mall ref: LA3776

SDE: \$50,000  
Sales: \$360,000

This franchise day spa was established mid 2012. This location in the Ontario mall plaza opened with a few separate rooms with massage beds; 4 rooms with individual beds and 4 rooms that each have multiple beds. The spa can serve as a massage shop, as well as a beauty or nail salon. The seller is very motivated to sell and open to any decent offers.



**Location:** San Bernardino County **Asking Price:** \$60,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Family Law Divorce Mediation Practice for Sale! ref: LA3778

SDE: \$133,703  
Sales: \$173,330

Well-known and highly respected divorce mediation practice brings a history of success and an excellent reputation to the right new owner. It can also be an additional source of revenue for a firm that currently does only litigated divorce. Call Ron Hottes now to obtain more information on this great business opportunity!



**Location:** Orange County **Asking Price:** \$220,000  
**Broker:** Ron Hottes / 310-809-3137 / ron@linkbusiness.com

## Well Established Sign and Banner Company ref: LA3773

SDE: \$120,000  
Sales: \$675,000

This full service sign and banner company specializes in a wide variety of signs, banners and plaques, and is known for it's high level of customer service, it's sign manufacturing expertise, and it's quality installation.

The company enjoys high rankings in online searches.

The company makes everything from; small plaques, large electrical signs, digitally printed signs, banners, acrylic & PVC signs, vehicle lettering, full & partial wraps, multi-color vinyl graphics. All this is done in a 6,000 sqft facility. The lease runs through 2019 at \$2,740/month.

The company has over 200 active accounts.

The business is profitable. The seller would like to retire immediately, but he is willing to work for the new owner for up to a year to help facilitate a smooth transition.



**Location:** Orange County **Asking Price:** \$310,000  
**Broker:** Philip Wolfstein / 310-663-2180 / phil@linkbusiness.com  
Secondary Broker: Rolf Danryd / 310-697-9646 / rolf@linkbusiness.com

## European Style Coffee House in Beverly Hills ref: LA3781

SDE: \$125,000  
Sales: \$450,000

Most desirable European style coffee house serving specialty coffees & paninis established in 1996. Hours from 7:00 am to 6:00 pm, Monday to Saturday. Owner retiring.



**Location:** Los Angeles County **Asking Price:** \$260,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Online Retail Clothing Business with Real Estate ref: LA3782

SDE: \$45,000  
Sales: \$681,849

Online retail clothing business with real estate. EB 5 opportunity for this well established clothing discount wholesaler in Los Angeles. This ecommerce business has recently produced more than one million in sales. Due to health reasons, there is an opportunity to purchase the business with 5,000 sqft. warehouse including the property for only \$865,000. Very diversified clientele with lines for women, men and children.



**Location:** Los Angeles County **Asking Price:** \$140,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

# Businesses for sale - Southern California

## 16 Year Old Profitable Bridal Gown Shop

ref: LA3631

SDE: \$60,000  
Sales: \$168,000

Profitable bridal gown shop in San Bernardino County! They offer excellent prices, great gowns and accessories. Original and unique selection of top-notch bridal gowns, bridesmaid dresses, tuxedos, prom dresses, evening gowns, quinceañera dresses, accessories, veils and much more. Located near a busy street with an excellent location in a shopping strip center that includes plenty of parking. Low overhead business with very reasonable rent.



**Location:** San Bernardino County **Asking Price:** \$70,000  
**Broker:** Jeff Leyton / (310) 686-2338 / jeff@linkbusiness.com

## Semi/Absentee Franchise Bakery for Sale!

ref: LA3622

SDE: \$39,688  
Sales: \$238,080

Semi-Absentee to absentee top franchise bakery is an easy-to-operate, lucrative, profitable business. Potential for growth with consistent aggressive marketing activities and full time working owner. The owner established and started the business 9 years ago. Seller desires to sell the business and go into full retirement.



**Location:** Ventura County **Asking Price:** \$130,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Well Established Auto Repair in S. Bay for Sale!

ref: LA3633

SDE: \$64,968  
Sales: \$480,501

Well-established auto repair shop. Attractive facility on busiest street in Torrance area. 7 bays for high volume potential. The bays include 2 drive-thru oil change bays with pits, a smog bay, and 4 service bays. Located South of 405 Freeway with high visibility on Hawthorne Boulevard that feeds 3 major malls and 4 surrounding cities.



**Location:** Los Angeles County **Asking Price:** \$99,000  
**Broker:** Roger Civalleri / (310) 384-5665 / roger@linkbusiness.com

## Absentee Owner Italian Food & Pizzeria for Sale!

ref: LA3623

SDE: \$55,000  
Sales: \$300,000

Italian restaurant established for more than 10 years. One full time employee and one part time employee have been working there for over 6 years. They do a lot of Pizza delivery for the close by business workers and residents. If you invest in this business, you don't need to put a lot of time and you will get a stable income.



**Location:** Los Angeles County **Asking Price:** \$110,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Italian Restaurant with Low Rent and Short Hours

ref: LA3635

SDE: \$60,000  
Sales: \$300,000

Nice and cute Italian café / restaurant located on a busy Boulevard with plenty of parking. Established over 8 years, it offers authentic Italian recipes along with good value. Full kitchen with beer and wine make it a great opportunity to expand the business to evening service. They have a 4 star rating on Yelp which brings in new business.



**Location:** Los Angeles County **Asking Price:** \$95,000  
**Broker:** Jim Moarez / (562) 477-6657 / jim@linkbusiness.com

## Dry Cleaner W/Hydrocarbon Machine-Busy Location!

ref: LA3626

SDE: \$48,000  
Sales: \$108,000

This is a great opportunity for a husband and wife, or someone looking to get into this field with a low investment. Cleaners uses a late model hydrocarbon cleaning system that does not harm the environment and lot of the customers prefer it over the old and dying technology that other cleaners still use.



**Location:** Los Angeles County **Asking Price:** \$70,000  
**Broker:** Jim Moarez / (562) 477-6657 / jim@linkbusiness.com

## Full Service Hair Salon

ref: LA3642

SDE: \$0  
Sales: \$174,052

Full service hair salon offers a wide variety of service including hair cutting, styling, coloring, extensions, etc. This salon features 10 stations, a manicurist, Esthetician and alternative health practitioner. The salon is approximately 2400 sqft and is located in a busy shopping area.



**Location:** Los Angeles County **Asking Price:** \$63,000  
**Broker:** Sara Medley / (310) 707-3658 / sara@linkbusiness.com

## Plumbing Co. With Major Accounts for Sale!

ref: LA3627

SDE: \$107,000  
Sales: \$336,000

First time on the market, a well-established plumbing company that is known for quality work and value. They have 5 star rating on Yelp and do different projects besides plumbing such as water purification, heating and Installations among other services. Major accounts.



**Location:** Orange County **Asking Price:** \$290,000  
**Broker:** Jim Moarez / (562) 477-6657 / jim@linkbusiness.com

# Businesses for sale - Southern California

## Top Franchise Sandwich Businesses For Sale in LA! ref: LA3791

SDE: \$262,208  
Sales: \$1,603,350

Top franchise sandwich retail businesses for sale in one of the most desirable locations near busy intersections in the Los Angeles area! Absentee annual sales at \$1,603,350 and Seller's Discretionary Earnings based on one full time working owner at \$262,208. This franchise is based on a simple, creative ordering system and customizable sandwiches based on more than 50 varieties of selections.



**Location:** Los Angeles County **Asking Price:** \$625,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Well Established Home Appliance Repair Service ref: LA3795

SDE: \$75,000  
Sales: \$140,000

Well established home appliance repair service, serving the South Bay for over 20 years. Best in class service accolades from the clients. repairs most major brands and most models. Ready to grow with more technicians! Several calls are referred to other service companies. Business includes a fully stocked service truck and inventory. Owner moving out of state to retire.



**Location:** Los Angeles County **Asking Price:** \$140,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Tire Mechanic Shop in Los Angeles County ref: LA3792

SDE: \$140,000  
Sales: \$326,000

Tire/Mechanic shop on major boulevard in highly populated area. Services: tire repair/change, wheel alignment, oil change, and auto repair. 2 men started business from scratch. In under 2 years, with all effort physically, financially, and mentally became very successful. Professional skills and exceptional customer service. 5 star ratings on YELP with 165 reviews. Sales for 2014, is \$300,000+, low overhead. Owner relocating. Great Opportunity!



**Location:** Los Angeles County **Asking Price:** \$399,000  
**Broker:** Peng Guan / (626) 283-7732 / peng@linkbusiness.com

## Free Standing Hamburger Drive-Thru ref: LA3796

SDE: \$84,000  
Sales: \$588,000

This free standing hamburger shop with drive-thru is located on a busy street in the mixed area of businesses and residences. Established 27 years. Excellent reputation for quality product. Very clean and professionally maintained. Owner is very motivated to sell.



**Location:** Orange County **Asking Price:** \$279,000  
**Broker:** Paul Suh / (714) 323-1010 / paul@linkbusiness.com

## Beautiful Upscale Liquor Store in Orange County ref: LA3793

SDE: \$156,000  
Sales: \$678,000

This store is absolutely immaculate and located in a very nice area with no competition. In business for over 40 years. Seller will finance inventory value plus additional \$100K. Call for more information. Don't miss this one!



**Location:** Orange County **Asking Price:** \$599,000  
**Broker:** Brian Reeves / (949) 851-1000 / brian@linkbusiness.com

## Exclusive Men's Clothing Boutique ref: LA3797

SDE: \$82,000  
Sales: \$242,675

Well established clothing boutique in a beautiful Palm Springs location catering to an affluent clientele with fashionable resort wear. The asking price does not include the Inventory which is \$ 250,000.



**Location:** Riverside County **Asking Price:** \$150,000  
**Broker:** Philip Wolfstein / (310) 663-2180 / phil@linkbusiness.com  
**Secondary Broker:** Rolf Danryd / (310) 697-9646 / rolf@linkbusiness.com

## Monterey Park Coin Laundry ref: LA3794

SDE: \$0  
Sales: \$0

Great opportunity to own coin laundry located in the strip center. It has been established for 10 years but all 48 machines including 14 stack dryer look like new. Good rent, new lease available. You must see this great coin laundry in Monterey Park.



**Location:** Los Angeles County **Asking Price:** \$79,000  
**Broker:** Paul Suh / (714) 323-1010 / paul@linkbusiness.com

## Gun Store in Desert City at an Amazing Price ref: LA3799

SDE: \$119,988  
Sales: \$715,043

Perfect location to live a healthy life at very reasonable cost of living. Company has everything needed for success including valuable current inventory (\$127,000 at cost), gun safes, displays, security system, etc. Located in customer demographic for selling and supplying weapons and gun related products, while having little competition. 5 days a week, 8 hours per day. Call Roger before this dream opportunity is sold.



**Location:** San Bernardino County **Asking Price:** \$285,000  
**Broker:** Roger Civalleri / (310) 384-5665 / roger@linkbusiness.com

# Businesses for sale - Southern California

## Boutique Fitness Center San Diego

ref: SD0013



SDE: \$84611.95  
Sales: \$530,228

Rare opportunity to acquire a boutique fitness center in one of San Diego's best urban neighborhoods! This 14,000 Sq Ft fitness center features men's and women's locker rooms, large weight and cardio area, and group exercise studio. Gym offers clients a friendly training atmosphere with included group exercises classes such as Strength Training, Yoga and Zumba. Personal Training is also offered to members at an additional fee. There are currently 1,500 members and greater membership growth opportunity as there are plans for a new condo development to be built nearby. Ample parking in lot as well as metered street parking. Great lease terms, all equipment is owned and well maintained.

**Location:** San Diego **Asking Price:** \$245,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Liquor Store in Orange County Priced to Sell!

ref: LA3790

SDE: \$30,000  
Sales: \$200,000

This liquor store has a fantastic location with tremendous potential. First time owner does not have the capital to stock the shelves. Currently selling limited beer, wine and liquor. Great opportunity to really grow with more product to sell and minor changes.



**Location:** Orange County **Asking Price:** \$139,000  
**Broker:** Brian Reeves / brian@linkbusiness.com

## High Volume Liquor Store in South Orange County

ref: LA3788

SDE: \$240,000  
Sales: \$1,200,000

This large liquor store is right on the corner in a great neighborhood in South Orange County. Price includes inventory of about \$200K. Store is doing over \$100K per month in sales with absentee owner. It has a deli area not being used that would increase sales according to seller. Owner is retiring and willing to help with financing.



**Location:** Orange County **Asking Price:** \$990,000  
**Broker:** Brian Reeves / brian@linkbusiness.com

## 24 Hour Coin Laundry in South Bay

ref: LA3783

SDE: \$118,000  
Sales: \$389,000

24 hour coin laundry in the South Bay with over 70 machines, some under warranty. Over 3,500 sqft. with plenty of parking. New property owner will remodel the plaza and add Starbucks on the lot. Long term lease (20 years remaining) and a high net. Annual gross over \$350,000. Includes several vending and arcade income. Owner moving out of the area, must sell!



**Location:** Los Angeles County **Asking Price:** \$560,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Panini Restaurant in Silverlake District

ref: LA3784

SDE: \$0  
Sales: \$330,000

Fully built-out and permitted panini restaurant in Silverlake District, Los Angeles, upgraded in 2011. High traffic location with at least 45,000 cars passing by daily. Favorable lease terms. 870 square feet. Alarm system. Electric gate opener. ADA compliant with unisex bathroom. Communal back patio. Excellent curb appeal with sidewalk seating.



**Location:** Los Angeles County **Asking Price:** \$95,000  
**Broker:** Philip Wolfstein / 310-663-2180 / phil@linkbusiness.com  
**Secondary Broker:** Rolf Danryd / 310-697-9646 / rolf@linkbusiness.com

## High Volume Body Shop - Absentee Run

ref: LA3786

SDE: \$276,000  
Sales: \$1,300,000

A profitable and high volume body shop that is absentee run. Located in the heart of Los Angeles with good street frontage. Owner is relocating. It has over 8 years of lease with low rent. 7150 + 1500 sqft with rent at \$3,800 per month.



**Location:** Los Angeles County **Asking Price:** \$385,000  
**Broker:** Jim Moarez / (562) 477-6657 / jim@linkbusiness.com

## Smart Braking Patents and Company

ref: LA3787

SDE: \$240,000  
Sales: \$554,000

A rare opportunity to acquire the leading technology and patents for a revolutionary system for vehicles that tow cars or trailers. This technology has been proven on the field and on the market. This can be a great opportunity as a stand alone business or add it to your current operation. Seller is willing to carry a note for a capable buyer.



**Location:** Riverside County **Asking Price:** \$500,000  
**Broker:** Jim Moarez / (562) 477-6657 / jim@linkbusiness.com

# Businesses for sale - Southern California

## Beautiful Indian Restaurant For Sale

ref: SD0004

SDE: \$0  
Sales: \$250,000

This Excellent location 4,000 sqft Indian Restaurant has amazing lease terms of \$4000 per month, no triple net, and 9 years left on the lease. 11 years in business. Seating capacity is 120. Expanding to outside patio for additional seating. Excellent condition, FF&E included, and beer & wine license. Option of continuing Indian Restaurant or concept be converted to Italian, Thai, Sushi, or French Cuisine.



**Location:** San Diego **Asking Price:** \$125,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Revolutionary New Ice Cream Franchise

ref: SD0006

SDE: \$0  
Sales: \$0

Newest craze - THE REINVENTION OF ICE CREAM! Allows consumer to create own flavor masterpiece, choosing base and toppings. Ice cream made to order using liquid nitrogen to instantly freeze creation. Opportunity to be a part of this amazing franchise, Own your own store. San Diego territory currently open, other Southern California territories selling rapidly. Serious buyers please, inquire as this opportunity won't last long!



**Location:** San Diego **Asking Price:** \$40,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Nationally Recognized Women's Gym Franchise

ref: SD0005

SDE: \$37,567  
Sales: \$153,305

Profitable women's only gym in beautiful San Diego. Unique opportunity for new owner/operator. High producing location. Reasonable rent, maximum profits. New franchisor ownership, new marketing and wellness strategies: personalized weight loss, weight management, and fitness plan, celebrity trainer - new face to brand. Proven changes, successful revenues for 2014 are up from 2013. Great opportunity to join a longtime successful franchise for growth and expansion!



**Location:** San Diego **Asking Price:** \$125,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Gaslamp District Women's Retail Store

ref: SD0008

SDE: \$44,907  
Sales: \$470,749

Turn-key women's retail store in the heart of the Gaslamp District of San Diego. Excellent location with great rent terms, close to the Convention Center and Petco Park. Great visibility in the middle of the action! Gross Revenue for 2013 were \$470,749. Great opportunity to add existing retailer or for someone that wants an established business.



**Location:** San Diego **Asking Price:** \$100,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Successful Los Angeles Physical Therapy Practice

ref: SD0010

SDE: \$225,776  
Sales: \$424,662

Los Angeles based physical therapy practice experiencing great growth in 2014 due to new Health Care initiatives. Professional staff and loyal client base make this a great opportunity for a Physical Therapist/owner looking acquire a successful practice and continue its growth. SDE for rolling 12 months through October 2014 is \$225,776.06.



**Location:** San Diego **Asking Price:** \$425,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Prime Beach Retail Store

ref: SD0009

SDE: \$0  
Sales: \$387,000

Location, Location, Location! A business and location like this is rarely available! Well established men's retail boutique clothing store located in prestigious beach area of San Diego, CA. Great foot traffic and visibility, has an excellent reputation and following. The store features unique lifestyle apparel brands. This business opportunity is ideal for an individual or for a high-end men's retailer that is looking to expand.



**Location:** San Diego **Asking Price:** \$250,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Urban Winery/Tasting Room Franchise

ref: SD0012

SDE: \$0  
Sales: \$0

Unique opportunity to own your own Urban Winery and Tasting Room in Southern California! Customize everything from the name of your winery to the labeling of the bottles, merchandise etc. Great franchise support provides bottled wine, grapes to engineer your own blends, equipment and training to get you started, etc. This is a lifestyle business with great upside potential!



**Location:** San Diego **Asking Price:** \$50,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Boutique Shoe Store in Great Hillcrest Location

ref: SD0011

SDE: \$0  
Sales: \$300,000

Iconic shoe store located in Hillcrest, CA. An A+ location with great visibility and high foot traffic. Retail store carries lifestyle boutique brands for both men and women. \$50-\$100 average price-point with some high end brands selling for up to \$250. Opportunity to expand the sales by adding some formal/business brands as well as children's shoes. Absentee ownership. Sales price includes \$75,000 in inventory.



**Location:** San Diego **Asking Price:** \$110,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

# Businesses for sale - Arizona

## Profitable Specialty High End Yarn & Fiber Boutique For Sale

ref: PH0001



According to "The State of Specialty NeedleArts 2013 Market Summary" by TNNA and Hart Business Research, the average sales were \$158,375; this company had approximately \$461,000, almost 3x the sales. Carrying several exclusive lines and offering classes, it's a destination shopping experience for loyal clientele.

The business is in a niche category offering customers quality merchandise. Long term customers return again and again due to high quality merchandise at reasonable prices. Carries large supply of inventory (\$200K ±) with all inventory rotating out within months/no obsolete 'old' inventory.

\*Price adjusted according to final Inventory; typically \$150,000-\$250,000 depending on season.

Asking Price includes \$200,000 inventory.

SDE: \$59,700

Sales: \$598,000

TURN-KEY opportunity with a great lease, engaged staff, and established customer base. Location - high traffic flow and easy freeway access/exit.

**Location:** Maricopa **Asking Price:** \$398,000

**Broker:** Lisa Riley / 480 302 0799 / lisa@linkbusiness.com

## Beautiful Yoga Studio for Sale!

ref: PH0002



SDE: \$0

Sales: \$62,3000

Dreamed of owning your own yoga studio? Phoenix Metro 2900+sf sanctuary is now available. \$300k+ invested to create the perfect environment. Sports flooring in yoga room; hot or Bikram yoga available due to ARES Custom Heating Unit & Humidifier

Men & women's dressing rooms with showers; near major freeway; spacious and gracious, a dream come true. 5+ years in business with steady drop-in, monthly and yearly memberships. Minimal marketing in past. 5 teachers, significant storage, washer/dryer, and a bonus room for a massage therapist, Practitioner, juice bar, or a large office.

**Location:** Maricopa **Asking Price:** \$125,000

**Broker:** Lisa Riley / 480 302 0799 / lisa@linkbusiness.com

## Mail, Print & Shipping for Sale – Independent – Phoenix Metro

ref: PH0003



SDE: \$0

Sales: \$94,000

Great Opportunity to own a growing business! Easy to run, one-person operation with PT assistance as needed. Started in 2009, the location has a steady supply of customers.

Services include shipping through FedEx, DHL and USPS, shipping supplies, packaging and supplies, mailbox rentals, notary, copying and fax services, office supplies, shredding, greeting cards, and more.

Opportunity exists for a buyer to increase revenue through marketing.

**Location:** Maricopa **Asking Price:** \$30,000

**Broker:** Linda Tapley / 480-242-3926 / linda@linkbusiness.com

**Secondary Broker:** Lisa Riley / 480 302 0799 / lisa@linkbusiness.com



## Custom Home Storage Design & Installation

ref: SL00011



SDE: \$0

Sales: \$0

Largest custom storage franchise in the world and most recognized brand in category. Company offers a full-line of storage solutions for every space in the home, ranging from its signature and custom designed closets to home offices, entertainment centers, pantries and garages.

**Location:** Boone **Asking Price:** \$70,000

**Broker:** Julie Hottes Pumfrey / (636) 208-0753 / julie@linkbusiness.com

## Self-Contained Retail Convenience Store

ref: SL0009



SDE: \$100,000

Sales: \$250,000

Exciting, unmanned convenience store concept new to US, established & proven across Europe for 16+ years.

Automated convenience store equipped with proprietary technology, easily operated from computer. Technology allows to track sales & profits of each product, & provide complete revenue accountability.

Communicates "fills", eliminating unnecessary store visits, & making certain right products & quantities for restocking. Simple system ensures maximized profit potential & consumer satisfaction.

**Location:** St. Louis **Asking Price:** \$250,000

**Broker:** Julie Hottes Pumfrey / (636) 208-0753 / julie@linkbusiness.com

## Home Improvement Franchise

ref: SD00017



SDE: \$101,106

Sales: \$696,868

Are you interested in the lucrative home improvement industry?

Nationally recognized, widely known, and award winning franchise seeking new owner to take the business to the next level. This is a well-established, turnkey operation, having been active in the St. Louis area for over 25 years. During that time, they have developed a large, loyal customer base resulting in repeat business and referrals.

This business has proven sales and operations methods, both locally and nationally, with a very supportive franchisor who is constantly making upgrades to improve operations and revenues for the franchisees. Financially, the business has recovered from recession and revenues are increasing each year.

No experience necessary as this business is easy to learn. Ideally located in greater St. Louis area.

**Location:** St. Louis **Asking Price:** \$249,000

**Broker:** Julie Hottes Pumfrey / (636) 208-0753 / julie@linkbusiness.com

## Internationally Recognized Fine Arts Business

ref: SL0001

SDE: \$0

Sales: \$0

This established art business has 5 merchandising revenue streams: Reproduction, licensing, distribution, publishing, and promotion. The artist seller has a 20 year history as an executive creative director, designer and producer plus ownership of three businesses giving her experience in both the art and business worlds. She will consider a seller financing proposal that would include her contracted involvement as the artist in residence.



**Location:** St. Louis **Asking Price:** \$300,000

**Broker:** Joe Czmarko / (314) 402 0568 / joe@linkbusiness.com

## Machine Shop For Sale

ref: SL0003

SDE: \$0

Sales: \$0

With the owner retiring, business continues to sub-contract for major shops but cannot meet all the demands. This business was originally set up for aerospace work with the machining of stainless steel, titanium, aluminum and various grades of steel.



The recent Boeing Announcement of their production expansion of the St. Louis operations for the new 777X work situates this shop well for the future.

**Location:** Missouri **Asking Price:** \$490,000

**Broker:** Joe Czmarko / (314) 402 0568 / joe@linkbusiness.com

# Businesses for sale - Other States and International

## Pet Carrier Business for Sale

ref: SL00018



SDE: \$0  
Sales: \$0

The Pet Cooler Carrier is the world's first complete portable comfort and hydration station with a patented cooling and hydration design; curtains for shade or heat containment; as well as removable trays for storing ice, food, treats, medicines and drinks. Made in the USA, this "green" product uses natural water/ice for cooling and hydration. Potential customers include Pet Stores, Veterinarians, Hunting, Camping & Fishing Stores, Animal Shelters, Zoos, Police and Military Dogs, Airlines, Bus/Railways, Rental Car Companies, etc. The timing is right as the carrier comes to the Pet Market in a time of increased pet travel and safety concerns. Couple those concerns with the reported \$58.51 Billion spent on Dogs, \$95.6 Million on Cats, and \$18.1 Million other pets, and you have one terrific opportunity!

**Location:** Other States and International **Asking Price:** \$875,000  
**Broker:** Joe Czmarko / (314) 402 0568 / joe@linkbusiness.com

## Medical Staffing Business for Sale

ref: SL00007



SDE: \$53,086  
Sales: \$70,199

Own one of the most successful medical staffing franchises in the US with only \$20K down and seller financing for the remainder of the \$120K price. This absentee owned business did struggle for a couple years during recession, but, revenues this year are already double the previous year and on track to do even better next year. And, a local, active owner, could do even better.

**Location:** Allen Co, IN **Asking Price:** \$120,000  
**Broker:** Julie Hottes Pumfrey / (636) 208-0753 / julie@linkbusiness.com

## Children's Entertainment Business

ref: SL00002



SDE: \$N/A  
Sales: \$N/A

This business was originally introduced as a children's entertainment retail store. It evolved to an interactive Internet-site of an adventurous space journey with many different characters available for purchase. The character's trademarked brand incorporates all the merchandising, the book series and the interactive website universe of game. The owner/author, being committed to the development of the brand, would provide her services as Vice President, Writer/Creative Author.

**Location:** Other States and International **Asking Price:** \$875,000  
**Broker:** Joe Czmarko / (314) 402 0568 / joe@linkbusiness.com

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Having started in 1996, we have taken an industry that has been fragmented, unloved and under-resourced and have re-energised and re-engineered it with;

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- Unique online business appraisal/valuation tool
- Sharp, meaningful marketing tools
- Unique broker tools
- Best practice guidelines
- Online training academy for new and experienced
- International network of brokers
- Recognition and award programs
- Powerful branding and business support

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A business brokerage that becomes a LINK Franchisee will instantly have access to a system that will make them more competitive in any market place and set the barriers to entry at a staggering level for newcomers. LINK Franchisees also enjoy exceptional retention rates and recruitment of brokers due to our powerful offering.

The bottom line; we deliver a proven system to increase both the performance and the profit for shareholders of business brokerages. Our growth across the United States is another big step on our journey to be the world's greatest brokerage group. If you meet our criteria, we would love to have you on the journey with us.

Should you have further questions or if you would like to apply for a LINK Franchise please contact us for a face to face meeting at our United States Head Office. [linkbusiness.com](http://linkbusiness.com)



Contact Ron Hottes, Partner of LINK United States  
(310) 436-3800 [ron@linkbusiness.com](mailto:ron@linkbusiness.com)

# How much is your business worth?

\$   ,    ,



Establishing the true value of any business is a complex process where financial performance is considered in context with many other, more subjective factors.

Identifying and quantifying these factors can have a significant impact on buyer appeal, greatly affecting the final sale price.

Valuing your business is just one area where LINK can provide sound, professional advice based on long experience.

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Compiled by industry experts in business sales, this guide provides a comprehensive overview of all steps involved in selling a business, from preparing to sell through closing the sale.

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