

Businessbroker

The authority on buying and selling businesses

AUSTRALIAN EDITION, JULY - OCTOBER 2015



Management RIGHTS
are worth further
investigation

10 Critical Steps
To Negotiating
A Better DEAL

LINK Newcastle
Going For Even
More GOLD

THE KEY to Marketing: Part 2

Creating a Powerful Offer

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Don't let the Accountant
Ruin the RECIPE

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LINK has one of the most comprehensive and sophisticated databases of business sales in the country. We have been tracking and analysing trends for many years.

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linkbusiness.com.au, linkbusiness.co.nz, linkbusiness.co.za, linkbusiness.com

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Business Broker Magazine

LINK publishes its own magazine, Business Broker three times a year.



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LINK's internal operating system that is used to record listings and contacts. Built and constantly developed by LINK – over \$1.2 million has been spent to date.



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The LVT has been built to assist brokers in reaching an appraisal price for a business.



We have a database of qualified buyers waiting for certain businesses!

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Mark Jason is the Managing Director of LINK Australia.

If you would like to join LINK contact Mark today
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WELCOME From the Director

Mark Jason is the Managing Director of LINK Australia and the NSW offices. Results driven with a solutions focus, Mark has been directly involved in the sale and valuation of hundreds of businesses in a wide range of industries backed by the experience, credentials and an enormous wealth of knowledge to make him an authority on selling and valuing businesses.

Welcome to another edition of the Australian Business Broker magazine, proudly compiled by the team at LINK, the largest brokerage network in Australia and the southern hemisphere. Inside you will find some of the most professionally presented businesses for sale throughout the country, as well as informative articles from industry specialists.

With the end of another financial year, the team at LINK are very fortunate to enjoy another year of solid growth in all areas of our business. As we enter this golden age of business sales, we have more opportunities on offer than ever before, while at the same time enjoying a great number of qualified purchasers.

Over the past few years we have seen our average time on market reduce, where our clients have followed our specific marketing strategy and they are also enjoying multiple offers. This is all thanks to the exceptional service and proven methods that we offer for connecting the right buyer to the right business.

If you are serious about purchasing a business, we would highly recommend preparing yourself properly and ensuring your finances are in order, as good businesses are often snapped up quickly. It's important to understand your specific criteria and to find a business that matches your skill sets.

If you are considering buying a business, take a look at the hundreds we have for sale, both here and on our website. You could find great success and financial rewards that suits your needs in one of our listed opportunities.

So whether you are looking to buy or sell, LINK has someone who understands your business and can help you – no matter what industry you operate within!

Sincerely,
Mark Jason
Managing Director
LINK Australia

Businessbroker
The authority on buying and selling businesses

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For many years now, a number of qualified and highly experienced LINK brokers have been performing businesses valuations for clients with specific needs. On the back of our unrivalled database of comparable business sales, coupled with the growing demand for our specialist valuation services, LINK has formally expanded our service offering to include business valuations.

There are a variety of reasons why you may need a valuation. Our team of LINK valuers are perfectly immersed in the real world of business sales to provide you with a logical, substantiated and defendable report. We are able to produce simple valuation reports for exit planning reasons, or even act as an expert witness in a court proceedings.

Reasons why you may need a valuation

-  Selling your business
-  Determining a buy-in plan
-  Divorce Settlement
-  Insurance Claims
-  Estate Planning
-  Business Loan
-  Raising Capital
-  Assist Lawyers Litigation
-  Company Restructuring
-  Partnership Dissolution
-  Divesting Subsidiaries
-  Evaluating merger synergies

We have the most expansive database of sales data, compiled by the largest brokerage network in Australia to substantiate our reports. Where possible, we draw on this data from thousands of actual sales to provide evidence to support our independent conclusions. We also use a logical format so our valuations make sense to those reading them, whilst also ensuring they comply with Accounting Standards to ensure they are defensible in a court of law.

Please take a look at our new website and discover more about the process or the extensive experience off our valuations team, who are always more than happy to take your calls and questions on a confidential basis.

[Visit **Linkvaluations.com.au**](https://www.linkvaluations.com.au)

Management Rights

are worth further investigation

A great business scenario for all of the following:

- Buyers and Sellers of any business
- Those who are coming from interstate or overseas
- Investors or business owners seeking good returns

*Consider a Business that offers lifestyle, accommodation & a good return on your investment.
Along with the attraction of No Rent, No Stock, No Debtors & Minimal Staff.*

Management Rights originally started in Queensland in the 1960s, and are now in other states, as well as overseas (such as New Zealand).

In Queensland these businesses require a restricted real estate licence to enable the operation of a trust account, as you are dealing with money on behalf of the strata title owners.

There are 2 types of these businesses - Holiday Letting and Permanent Letting. Each receives a Body Corporate salary, paid monthly, for maintaining common property on behalf of the owners.

Holiday Letting provides commission of 12% on all rental money received, plus potential revenue streams from linen, cleaning, unit maintenance, tours, hire items, etc. These generate more money, but require longer hours due to check-ins and departures.

These complexes are however in or very close to beaches or tourist locations, providing wonderful lifestyle options.

Permanent Letting requires less time. Some locations have minimal office hours, as rental payments are normally by way of direct debit to the trust account. These operations receive 8% commission, plus additional income from departure cleans, re-letting fees etc.

There are also other varieties such as buildings within the CBD for corporate clients, and student accommodation near universities, etc. What also makes them attractive is that the profit and loss reports are normally accurate items due to the audit requirements of the trust accounts.

Another plus is that your strata title owners also provide money each month (a fixed amount or a percentage of the funds received), to market your building to the public.

There are several components to the sale/purchase transactions, namely the real estate (manager's dwelling and possibly office), plus the business itself. A Caretaking Agreement details the Body Corporate duties and responsibilities, plus the salary and its annual increase.

ONLY USE
QUALIFIED
PROFESSIONALS
WHO ARE
EXPERIENCED
WITH THESE
BUSINESSES

The Letting Agreement authorising you to be the sole rental manager located on that site. There are individual Letting Authorisations between you and the respective strata title owners.

The business component is valued using a multiple of the net earnings.

There are a range of factors which effect such multiples, which generally range from a 3 to 5 plus multiplier. For example if you are buying a business with a net profit (excluding tax, interest, etc.) of \$125,000 you may expect a multiplier

of 4. Therefore the business component could be \$500,000 to buy.

A benefit of this type of assessment is that as you increase your net profit, when you sell the business again, the multiple applies.

If you increased your net profit to \$150,000 and applied the same multiplier, then the business component would now be worth \$600,000, plus there may be capital gain for your real estate.

These businesses are well considered by financial institutions, who will finance 60%, and up to 70% for selected situations.

These businesses are regulated by legislation to protect all parties. They are relatively simple operations. Management Right owners come from all walks of life, and various business backgrounds.

The main advice I would offer is:

Use a Business Broker, Accountant, Lawyer, and Finance Broker (Bank) who are specialists in this area. These people should also be located near to you, to provide assistance if ever required.

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"DON'T let the accountant ruin the recipe"

The Federal Government of Australia is currently taking steps to promote the SME Sector. This article is not written to controvert their efforts; rather it is written as a warning to Business Persons to choose whose services they engage with care. Such persons need to have the necessary expertise to provide that particular service.

This article seeks to explore whose Professional Services one might engage. And why? It is all too frustrating working with clients and saying this lawyer or barrister does not only carry the "title" but he is "street smart". He/she has had real life experiences.

He/she has more than one degree; he/she is an expert strategist. They are not your "average" suburban lawyers. They use the "law" as a tool, but for example have other ways of settling a dispute or whatever.

DON'T LET THE ACCOUNTANT (OR ANY OTHER PROFESSIONAL) RUIN THE RECIPE

This point illustrates how one's wrongly appointed accountant can ruin the Top Line.

This topic came to mind, after a business down the road changed hands. We buy bread from the business for a discerning person and we "ship" several loaves to NE America or sometimes to Russia several times a year.

But the business changed hands. And the recipes were changed. The nutritious ingredients became blander. And in a few months the long queues all but ceased. A year or so later we went back. The queues had returned and so had the recipe(s); well that was of our favourite loaf. And the other successful product ranges are as well.

The reason d'etre for that business in its catchment, is supplying want satisfying goods to local consumers. **The lease assignment (accountants and solicitors).** Several months ago a lease was assigned. There are prescriptive requirements under Queensland retail tenancy laws about how assignment must take place. The process was legislated into the Act by a colleague to protect one's Personal Assets from business risk.

The assignee's accountant and solicitors signed off on documents called a Legal Advice Report and a Financial Advice Report. Only one of the two signatories for the legal entity that had been created signed for the documents; zero advice was provided.

I believe that there will be many "chancers" who will see opportunities to earn Professional Fees in which they have no expertise in.

The explicit instructions to their Professional advisors; we are happy to proceed with this venture provided that our Personal Assets are not at risk. Trusts were set up, no assets we understand were transferred into them leaving them exposed. The very reason for setting up the trusts was ignored and unbeknown to the assignees, they signed off on Personal Guarantees.

The cost for this advice including to set up legal entities and trusts (procedural, does not require significant research, logic, reasoning, calculations, expertise) ranges from \$1,000 to \$2,000 was "bolted-on" for \$5,000 and \$8,000 without these jokers doing any of what they were instructed to do, let alone fulfil the legal requirements. The problem of course, is that the combined asset pool of

two families has been tipped into piranha infested waters. And the "asset" they purchased is a lemon. It has already started eating into their capital. And the fixed cost; the rent they are expected to meet to prop up the landlord's asset has no "value". And the landlord is too silly to work out that their tenant is their investment rather than to work something out. Was this a "set-up"?

In effect this might be Professional Negligence.

THE ACCOUNTANT THAT DID NOT GET HIS WAY

Several years ago a client whose store I regularly visit, trades up to levels equating to 1.5 times the "average" that the average Coles and Woolworths achieves in supermarket anchored centres.

A buyer arrived with an accountant en-tow. They would do this and that, pull out all the fitout (dated) and re-arrange the "business" from top to bottom.

Despite being offered good money for the shop, I understand offers were rejected. Why? We have built up the shop, our character is embedded into it, it is very successful. Why change the Top Line Recipe?

CONCLUSION

You get what you pay for. If one keeps doing the same thing and using the same "Experts" in what is becoming a far far more competitive landscape where:

1. The Top Line (dollar);
2. The Middle Line (dollar; the gross profit); and
3. The Bottom Line (dollar; net profit or LOSS);

is changing fast, then one could be significantly disappointed. Australia now needs to embrace competence far more than it has ever done before.

The country is set to become the Milking Shed from across the oceans. One's "Experts" need to have expertise; our modus operandi is to never cross the threshold of our clients businesses (Landlords, Tenants), etc. and tell them what to do or how to do it. "But for" the people failing to embrace change, Australia will continue to lose its commercial and economic sovereignty. And that is a pity when that expertise is already here.

Notwithstanding that, a bit of competition does not hurt.

And it is not true what they say about all accountants, and solicitors and economists, etc. Some do explore the outside world. They do lead successful and fulfilling lives. And they make good drinking buddies, husband, fathers, mothers, etc. (sorry had to have a crack at em).



Don Gilbert

is a Specialist Retail Valuer ("SRV"), a 3D Economist and an Arbitrator. He Provides independent, impartial advice to tenants, landlords and prospective investors.



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"The 10 Critical Steps To Negotiating A Better Deal"

Every day in life and business, we make decisions and enter into negotiations that we believe and hope will place us in a better position tomorrow than we are today... and that's only natural. Let's face it, its human nature to want a better deal and it doesn't matter whether you're negotiating with a supplier, a customer or in the sale or purchase of a business, everyone strives to achieve a better outcome.

So let's explore some of the complexities, challenges, strategies and tactics that affect the outcome of a negotiation. One key aspect is to always keep in mind the "thing or outcome" you hope to achieve. Always start with the end in mind. It will keep you and your negotiation focused.

People often have different views of what a good outcome should look like and approach negotiations differently. Some proceed with optimism, others with caution and trepidation, while some people hate the process and others love it.

People's unique personalities, circumstances and needs, makes every negotiation unique with its own unique set of challenges to overcome. The truth is, not every negotiation achieves the best outcome and it's almost impossible to determine if having approached it differently, it would have achieved a different outcome, better or worse.

Some people think that a negotiation must have a winner and a loser... and no one wants to be on the wrong side of a great deal. There is also a notion that the best outcome is a "win win". But how can that be the case? Surely a "win win" outcome is really just a nice way of saying a fair outcome was achieved and there weren't any winners or losers.

Well a great negotiation needs a plan, thought, care, consideration and agreement. A negotiation can be like a game of chess, every move made will have an impact on how it finishes. But what if you like playing the game and the other party hates it or doesn't want to play at all?

Every day in life and business, we make decisions and enter into negotiations that we believe and hope will place us in a better position tomorrow than we are today... and that's only natural. Let's face it, its human nature to want a better deal and it doesn't matter whether you're negotiating with a supplier, a customer or in the sale or purchase of a business, everyone strives to achieve a better outcome.

Following are the 10 critical steps to negotiating a better deal;

1. **Always start with the end in mind.**

Know at the start how you want the negotiation to finish and be clear about your objectives. This will keep you and your negotiation focused.

2. **The 3 P's - Preparation, Planning & Purpose.**

Do your homework, be informed and have a plan.

3. **Seek first to understand!**

Make your priority understanding the other parties' priorities and motivation. Knowledge is powerful and you can use it to work with the other party to achieve a better outcome.

4. **Information.**

Information can put you in the driver's seat, you can use it to substantiate or justify your position, the price you're willing to pay or even the approach you take.

5. **Know your limits.**

Know up front what you can afford to pay and what you're prepared to negotiate on. Also consider telling the other party or trusted 3rd party your constraints, concerns and your intentions.

6. **Have a heart and watch your words.**

Sometimes careless, subjective and unemotional comments or comparisons about a business, its staff or performance, can put the other party off-side and this can jeopardise the deal.

7. **Take your time but don't waste it.**

Procrastination or unnecessary delays can result in frustrations creeping in and the deal falling over.

8. **Actions speak louder than words.**

If you want to move forward say so... and don't be afraid to propose how you want to move forward. Often a gesture of substance or a commitment such as a deposit, can be enough for the other party to agree to your proposal.

9. **Trust, Integrity and Respect.**

People like to do business with people they trust and respect. Some people believe that to negotiate hard, you must be ruthless, tough or hard. However, people who show empathy have understanding, are honest and negotiate with integrity, often win the support and the trust of the other party and achieve better outcomes.

10. **Acknowledge, Thank and Celebrate.**

It might seem like a less important step but if you genuinely acknowledge, thank and celebrate your success with those who helped achieve it, you will be well positioned for even more successes in the future.

In summary, a "win win" outcome is possible and desirable, however, the negotiation should be well planned. Always start with the end in mind, seek first to understand the other parties' priorities and motivation, prepare and plan well, talk less, listen more, and never forget to celebrate your successes.



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“LINK Newcastle Going For Even More Gold”



On the 28th April, LINK in Partnership with Forsythes and Purple Thread Marketing conducted a business seminar that provided business owners with the tools and strategies to double the value of their business in only 180 days. Business owners also learnt how to sell a business for more and buy one for less. The event raised much needed funds for a local charity. For more information about the event or to learn how to sell a business for more or buy one for less, contact;

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 **LINK** Corporate Division
Mid-Market Sales & Acquisitions

1300 763 668
linkcorporate.com.au

LINK Corporate is a division of the largest business brokerage in the world; **LINK - The authority on selling businesses.** Founded in 1996, LINK has enjoyed considerable growth since becoming an international network of brokerages. While LINK deals with businesses of all sizes and from all industries, LINK Corporate specialise only in larger more significant businesses, typically selling for in excess of \$1 million.



Portfolio of Businesses

Current Opportunities include:

- Large Scale Dairy Unit
- Manufacturing Import & Wholesale
- Investment Partnership
- Construction Industry
- Stainless Steel



Interested in What Your Business is Worth?

LINK has developed a Valuation Tool specifically for valuing businesses. This will provide you with an appraisal and opinion, and comparable sales data.



Team of Brokers

Our brokers have acquisition opportunities for serious investors. If you are considering selling a business or are looking to acquire a business, a broker from our LINK Corporate team may be your ideal partner.

Sunshine Coast Brisbane Gold Coast Newcastle
South Australia & Northern Territory New South Wales



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WHY USE A BROKER?

ADVANTAGES OF USING A BUSINESS BROKER TO SELL YOUR BUSINESS

Like many business owners, you might find it hard using a Business Broker as you are probably used to managing every aspect of your own business. But using a Business Broker has many advantages. Here are just **10 reasons** why you might consider using a Business Broker to help sell your business.

1. CONFIDENTIALITY

When selling a business you may not want your competitors, employees or customers knowing that you are selling your business. A Business Broker will keep all details of a sale completely confidential. All potential buyers must sign a confidentiality agreement and then be 'qualified' as a serious buyer by a Business Broker. It is only then, that the potential buyer is presented with details of a business for sale.

2. QUALIFIED BUYERS

Business Brokers ensure that all buyers are 'qualified buyers'. When a Business Broker qualifies a buyer, they ensure that the buyer is ready to purchase your business. The Business Broker ensures the buyer has financial capacity and their finances have been approved and are serious about putting an offer on the table.

3. ADVERTISING & MARKETING

Business Brokers know exactly where to advertise and market your business to get buyers. Each business is unique, and Business Brokers are experienced in knowing how to market your business so that it gets marketing, reach and different mediums noticed.

4. TIME

By using a Business Broker you can concentrate on running your business instead of answering enquiries about the business sale. You ensure the business is still running, optimally instead of worrying about taking general enquiries. Business Brokers usually have a database of potential buyers who are looking to purchase a business reducing your waiting time.

5. HISTORY

Most Business Brokers keep records, which show the Broker the history of sales for your industry. It gives the Business Broker the ability to accurately appraise your business. No guessing how much your business is worth. Over value your own business and you may not get the buyers that you want, wasting months of valuable time. Under value your business and you risk losing money. Business Brokers are qualified at valuing your business.

6. NEGOTIATION POWER

Business Brokers are skilled negotiators; they want to sell your business as quickly as possible at a fair market price. The role of a Business Broker is to bring buyers and sellers together.

7. RISK

Business Brokers reduce the risk of potential buyers defaulting on their finances. It is their job to request the disclosure of a potential buyer's finances. Their past dealings and experience at qualifying buyers significantly reduces the chances of a business deal falling short.

8. CLOSING

A Business Broker will charge a fee that equates to a percentage of the sale price. Therefore, it is in the Business Broker's best interests to sell the business as quickly as possible, and for the best possible price.

9. PAPERWORK

Already drowning in paperwork? A Business Broker will provide and guide you through all the legalities and paperwork involved when selling a business.

10. PREVIOUS OWNERS OF A BUSINESS THEMSELVES

A large majority of Business Brokers have themselves one time or another, run their own business. These Business Brokers are great to work with as they understand that when it comes times to sell, emotions can be running high and that it can be hard letting go.

THE KEY TO MARKETING: Part 2 Creating a Powerful Offer

In part one of this two part series we discussed the why, the crux and what makes a powerful offer. Here we will be looking at the kinds of offers you have available to you and I'll be showing you how to create your own powerful offer.

There are **6** types of offers you can make in your marketing

The Free Offer

This type of offer asks customers to act immediately in exchange for something free. This is a good strategy to use to build a customer database or mailing list. Offer a free consultation, free consumer report, or other item of low cost to you but of high perceived value. You can also advertise the value of the item you are offering for free. For example, act now and you'll receive a free consultation, worth \$75 dollars. This will dramatically increase your lead generation, and allow you to focus on conversion when the customer comes through the door or picks up the phone.

The Value Added Offer

Add additional services or products that cost you very little, and combine them with other items to increase their attractiveness. This increases the perception of value in the customer's mind, which will justify increasing the price of a product or service without incurring extra hard costs to your business.

Package Offer (Bundling)

Package your products or services together in a logical way to increase the perceived value as a whole. Discount the value of the package by a small margin, and position it as a "start-up kit" or "special package." By packaging goods of mixed values, you will be able to close more high-value sales. For example: including a free desk-jet printer with every computer purchase.

Premium Offer

Offer a bonus product or service with the purchase of another. This strategy will serve your bottom line much better than discounting. This includes 2 for 1 offers, offers that include free gifts, and in-store credit with purchases over a specific dollar amount.

Urgency Offer

As I mentioned above, offers that include an element of urgency enjoy a better response rate, as there is a reason for your customers to act immediately. Give the offer a deadline or limit the number of spots available.

Guarantee Offer

Offer to take the risk of making a purchase away from your customers. Guarantee the performance or results of your product or service, and offer to compensate the customer with their money back if they are not satisfied. This will help overcome any fear or reservations about your product, and make it more likely for your leads to become customers.

Create Your Powerful Offer

1. Pick a single product or service

Focus on only one product or service – or one product or service type – at a time. This will keep your offer clear, simple, and easy to understand. This can be an area of your business you wish to grow, or old product that you need to move off the shelves.

2. Decide what you want your customers to do

What are you looking to achieve from your offer? If it is to generate more leads, then you'll need your customer to contact you. If it is to quickly sell old product, you'll need your customer to come into the store and buy it. Do you want them to visit your website? Sign up for your newsletter? How long do they have to act? Be clear about your call to action, and state it clearly in your offer.

3. Dream up the biggest, best offer

First, think of the biggest, best things you could offer your customers – regardless of cost and ability. Don't limit yourself to a single type of offer, combine several types of offers to increase value. Offer a premium, plus a guarantee, with a package offer, then take a look at what you've created, and make the necessary changes so it is realistic.

4. Run the numbers

Finally, make sure the offer will leave you with some profit – or at least allow you to break even. You don't want to publish an outrageous offer that will generate a tremendous number of leads, but leave you broke. Remember that each customer has an acquisition cost, as well as a lifetime value. The amount of their first purchase may allow you to break even, but the amount of their subsequent purchases may make you a lovely profit.

Although the concept of offers is simple the execution of the strategy can be challenging. It requires some thought and a clear understanding of what you are really looking to achieve.

A lot of times an offer is designed to build a marketing database, it's a lot easier to cross sell, down sell and up sell than it is to create new sales.

*Whatever your offer follow these tips and your marketing should **ZING**.*



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Darrell Weekes is Co-Founder of Purple Thread Marketing and a marketing whiz who makes his living teaching his clients how to generate all the leads their businesses can possibly handle without spending a cent on marketing or advertising

BUSINESS OPPORTUNITIES

Here is a selection of businesses LINK has for sale. For more business opportunities visit linkbusiness.com.au

THE LINK NETWORK

We have offices with dedicated business sales professionals across Australia, New Zealand, South Africa and the United States.

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LINK United States

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Level 1/175-181 Botany Rd , Waterloo, NSW 2017, Australia

For further Link franchising opportunities please contact Managing Director of LINK Australia, Mark Jason - link@linkbusiness.com.au

Businesses for sale - \$1 million plus

4 Retail Bakeries and Mobile Food Distribution

ref: 13492



Non franchise. Includes; 4 Retail Bakeries, significant food production facility and mobile food distribution network that includes 7 food delivery vans. The mobile food distribution and 3 bakeries are under management. T/O \$55k pw.

Potential for significant growth.

Location: Newcastle NSW **Asking Price:** \$ 1,120,000 + Stock
Broker: Ian Jones / 0402 111 500 / ianj@linkbusiness.com.au

Absolute Waterfront Seafood Café Opportunity

ref: 13311



Saltwater Seafoods is an outstanding business and property situated on the waterfront, within a food-oriented precinct at Budgewoi, a popular residential and holiday resort location on the NSW Central Coast.

- Great water views, close to beach and opposite a hotel.
- Ample on-street parking.
- Landscaping additions planned by council in regards to a jetty for customers and boats.
- The outside covered and sheltered dining area approximately 150 seats plus 14 seats in retail area.
- The BYO Cafe offers fresh-cooked seafood, fish & chips, platters, salads etc.

Location: Central Coast, NSW **Asking Price:** \$2,130,000 Includes Freehold
Broker: Bill Annesley / 0427 228 466 / billa@linkbusiness.com

Elegant Freehold Riverfront Function Centre

ref: 12785



- Elegant fully restored homestead on Tweed River frontage
- Huge pontoon for spectacular weddings on the water
- Modern commercial kitchen, bar & 150 seat function room
- Additional outdoor seating on two levels
- Impressive lawns & gardens on large block
- Opportunities to expand restaurant operation
- Modern on-site accommodation
- 25 minutes from Gold Coast Airport

Location: NSW North Coast **Asking Price:** \$ 1,700,000
Broker: Peter Jackson / 0418 986 991 / peterj@linkbusiness.com.au

Exceptional Beach Front Restaurant

ref: 13109



- The three must haves in hospitality POSITION, POSITION, POSITION!!!!
- Exceptional profitability, your costs are nearly all fixed including staff as this business runs on capacity being only 65 seats.
 - As turnover increases profit increases exponentially.
 - Great rental, less than 6% of turnover, with long lease.
 - Long term staff in place.
 - The venue has an intimate and welcoming atmosphere.
 - It was opened 1997 and changed to current format in 2010 with the current owner. The business has shown growth every year since with turnover set to top \$3m in this financial year.
 - Great spend per head and a regular base of clientele established.
 - Over 8m tourist's visit the area every year. Plus a loyal local following.

Location: NSW **Asking Price:** \$2,200,000
Broker: Matthew Page / 0418 115 204 / matthewp@linkbusiness.com.au

Businesses for sale - \$1 million plus

Function & Event Centre – Sydney Harbour Freehold ref: 13164



A Function and Event Centre right in the iconic Sydney Harbour with picturesque views of the Harbour Bridge and Opera House as the backdrop.

- 2014/2015 projected turnover \$2.8m
- 2014/2015 projected EBITDA \$967k (approx.)
- Minimum function booking fee of \$20k per event with 2 events on most days
- 350 square metres of space
- Can be utilised all year round in any weather condition
- Accommodates up to 370 guests
- 30k Facebook followers
- 3k corporate event database
- Under full management
- Fully systemised business

Location: Sydney **Asking Price:** \$3,250,000

Broker: Cliff Forster / 0422 486 277 / cliffordf@linkbusiness.com.au

National Fitness & Sporting Goods Distributor ref: 13040



Importer and distributor of a broad variety of Fitness & Sporting products to a large customer base.

Key Investment Features:

- FY2014 sales over \$12m
- FY2015 forecast - T/O over \$12.5m with EBITDA to \$800k-900k
- Extensive range of products
- Running and growing under management
- No customer or supplier dependencies
- Multiple locations
- Established 10+ years
- Good growth prospects

Location: Melbourne and Sydney **Asking Price:** \$1,900,000 plus stock

Broker: Heath Nicholson / 0413 317 380 / heathn@linkbusiness.com.au

High Performing Clothing Manufacturer ref: 12912



- Own unique brands, T/O \$5m per annum.
- Exclusive control over designing, manufacturing and selling 3 distinct fashion brands.
- Consistently solid cash flow providing a safe and long term high income.
- Lifestyle business created with a solid platform for major growth and expansion.
- Very strong credibility, awareness and interest in Honey and Beau's product line.
- Tried, tested and proven marketing strategies that have accelerated growth.
- Formation in the American market is expected to increase sales and profits dramatically.

Location: City South, Sydney **Asking Price:** \$3,000,000

Broker: Canaan Lim / 0411 492 804 / canaanl@linkbusiness.com.au

Wastewater Treatment Systems Maitland ref: 11805



Highly profitable business with a positive cash flow that offers tremendous growth possibilities. The key elements that are specific to this business include:

- Government regulations underpin the ongoing requirement for this service;
- Environmentally focused market;
- Specialised equipment;
- Well trained and loyal personnel with industry specific skills.

This is a rare opportunity to acquire a niche market operation with significant barriers to entry, yet offers growth opportunities capitalising on the existing service customer base, distribution networks, specialised accreditations and technology developments.

Location: Hunter Region, NSW **Asking Price:** \$1,450,000

Broker: Stuart McLachlan / 0404 687 706 / stuartm@linkbusiness.com.au

Well-established Heavy & Light Steel Fabricator

ref: 13148



For the first time in over 20 years, an excellent opportunity has arisen to acquire a business that specialises in architectural steelwork, platforms and stairways, bridge structures and light manufactured products. It also undertakes refurbishment of mining equipment, vibratory screens and mobile specialist mine service vehicles. The business features:

- Turnover \$3m (approx.)
- EBITDA av. \$500k for past 3 years
- A sound and strong reputation with both its customers and suppliers.
- Experienced management team
- Certified work health and safety systems and processes covering all areas of business

The business has undertaken an extensive range of projects in the Industrial, Commercial and Mining fields with a number of major companies. It is highly regarded for its high quality workmanship and its ability to deliver projects on time.

Location: Newcastle, Hunter region **Asking Price:** \$1,450,000 plus stock

Broker: Stuart McLachlan / 0404 687 706 / stuartm@linkbusiness.com.au

Market Leading Professional Services Firm

ref: 12508



- Niche business with dominant market share
- Blue chip clients across broad industry base
- 3 separately managed divisions with cross leverage benefits
- 26% EBIT margin for 13/14
- Significant domestic and international growth opportunities
- Sydney CBD location with 30+ staff

Location: Sydney CBD **Asking Price:** \$8,000,000

Broker: Sean Wolrige / 0405 784 132 / seanw@linkbusiness.com.au

Respected Australian Telecommunications Business

ref: 13073



- This business offers telephony solutions for residential, business and mobile users
- Significant revenue growth, with billings of \$1m+ in the most recent quarter
- Average gross profit of 47%
- A growing base of 2,800+ customers
- Outstanding quality of service and extremely competitive pricing
- Competitive and flexible call plans
- Strong team of experienced staff
- Continual enhancement of network quality and products
- Ongoing investment in R&D
- NBN ready
- Attractive customer loyalty program with high profile retailers

Location: Sydney CBD **Asking Price:** \$3,000,000

Broker: Vic Whiteley / 0418 146 463 / victorw@linkbusiness.com.au

Specialist Trailer Manufacturer and Supplier

ref: 12602



- Leading Manufacturing Company in NSW
- 2015 Financial Year EBIT forecasted to surpass \$400k
- Consistent high sales year-on-year, providing a stable and low risk income
- Manufactures and supplies a large array of highly reliable and quality Australian made trailers for recreational use
- Large loyal client base
- Excellent opportunity with plenty of potential for growth
- Well-structured promotion and online marketing of products

Location: Sydney NSW **Asking Price:** \$1,100,000 + SAV \$200k (Incl. P&E \$815k)

Broker: David Fitzgerald & Canaan Lim / 0411 693 588 & 0411 492 804/
davidf@linkbusiness.com.au & canaanl@linkbusiness.com.au

Businesses for sale - \$1 million plus

Strong Sydney Transport Business

ref: 12867



- 2014 SALES approximately \$4.5m.
- 2014 EBITDA approximately \$530k.
- 2015 EBITDA Projected at over \$600k.
- Established for over 15 years with excellent blue chip client base.
- Consistent cash flow providing a stable income.
- Easy to use systems and procedures.
- Rapid growth propelled by positive word of mouth referrals.
- Solid platform for expansion with tenders in place for further contracts.
- Large fleet of trucks.
- Experienced drivers/staff.
- P&E, approximately \$2m, included in sale.

Location: Sydney **Asking Price:** \$3,150,000

Broker: David Fitzgerald / 0411 693 588 / davidf@linkbusiness.com.au

Upmarket Fashion Retail & Manufacturing

ref: 12995



This business is unique and proud of having such a long standing history in offering Australian made garments. Well established, with over 20 years in the industry.

Every garment and accessory has been created and chosen by the team with a genuine love for modern sophistication, and with the needs and aspiration of you, the elegant Australian women in mind.

Ideal as a quality return on investment with minimal input or as a stable earner for those entering the industry.

Call now for detailed information as this will not stay around long!

Location: Sydney Region **Asking Price:** \$1,500,000

Broker: Sunny Singh / 0433 239 589 / sunnys@linkbusiness.com.au

Wine Country Bed & Breakfast

ref: 13358



Welcome to the beautiful lower Hunter Region, one of the most desired semi-rural real estate hot spots, just 40 minutes from Newcastle, NSW.

This historic solid brick building is in immaculate condition and features; a cafe, commercial kitchen, bar/lounge area, 6 guest rooms, a managers residence plus a massive 5 car garage - utilised as garage/workshop, additional living space/retreat and storage.

Dual income from accommodation and the café.

The sale includes everything to accommodate your family, your patrons and guests, just move on in.

Location: Lower Hunter Region, NSW **Asking Price:** \$1,100,000

Broker: Shane Fox / 0415 407 777 / shanef@linkbusiness.com.au

Medical – Manufacturing/Importer & Distributors

ref: 12823



Last 3 year average turnover \$2.3m.

This business designs, manufactures and services a diverse range of medical and aged care equipment, which it installs and services to accounts nationally.

Growing at 58% over the last 3 years, this business also has enormous growth potential internationally.

In place is a professional team of managers, sales staff, engineers, fabricators, installers etc.

The quality of this company's products continues to surpass their competitor's, and for many of its facilities it is now the product of choice.

There are good margins for products available in the medical and health industry and this will continue to grow with pressure on the Government to provide more health services.

Location: South East Qld **Asking Price:** \$2,610,000 plus Stock

Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Businesses for sale - \$1 million plus

Motel & 6 Acre Freehold

ref: 10790



- Net Profit \$199,025 (2014).
- Highway position on the foothills of Toowoomba, 6 acres
- Easily operated by Husband & Wife + one casual
- Opportunity to increase the number of units from 18 to as many as you want in order to increase the net and value of the current business!
- Licensed operated restaurant on site
- Well maintained
- Some vendor finance can be available

Location: Central & West Qld **Asking Price:** \$1,700,000

Broker: Peter Jackson / 0418 986 991 / peterj@linkbusiness.com.au

Sub Sandwich - Gold Coast

ref: 13380



This shop is one of the best on the Gold Coast and nets \$325,000 as an owner/operator.

Owner has owned for 10 years and has grown each year.

Excellent location in the middle of the Coast with huge captive market. Time to join one of the best food franchises in Australia.

This must be inspected to see the winner. The right brand in the right location makes this shop a winner

Location: South East Qld **Asking Price:** \$1,150,000 plus Stock

Broker: Tim Craft / 0411 874 452 / Timc@linkbusiness.com.au

Wholesale Distribution Packaging Products

ref: 13333



Offered for sale for the first time.

The current owners have run the business for over 20 years and are ready to move on.

The business operates Monday to Friday servicing bakeries, restaurants, cafés, pizza shops, fish and chip shops, fruit and vegetable shops, clubs, pubs, retail, specialist boutique stores and other industrial markets.

Consistent annual revenues in excess of \$6m and profits exceeding \$800k per annum.

Selling Business to Business with excellent opportunities for even more growth - this business has maintained its levels throughout the current economic climate. The business currently operates from a warehouse with attached office space. There is the opportunity to relocate this business or negotiate a new lease.

Location: Brisbane **Asking Price:** \$2,500,000+SAV

Broker: Christina Li / 0405 613 788 / christinal@linkbusiness.com.au

Famous licensed Japanese restaurant in Brisbane

ref: 13352



Busy and good location, close to city;

Trading 7 days;

Turn over \$42,000-\$60,000 per week;

Long lease and reasonable rent;

Modern and styled fit out, chef's kitchen, Seating 120-140people;

Well trained staff will stay. Fully under management;

Great net profit, good cash flow business;

Suitable for business investor and business operator.

Location: Brisbane **Asking Price:** \$1,450,000+SAV

Broker: Christina Li / 0405 613 788 / christinal@linkbusiness.com.au

Businesses for sale - \$1 million plus

Nundah Management Rights

ref: 13402



The combined body corporate salary for these two complexes is over \$150,000. The workload is very manageable and the location is fantastic!

- Two complexes in Nundah offered for sale
- Buildings are located just 1km apart
- Large managers residence. 4 bedroom, 3 bathroom, 4 carparks
- Large office 42 sqm. Also contracts allow for a realstate office/agency to be run from the office
- 30 units in the letting pool
- Workload easily managed by a husband & wife team
- Lots of upside here as there is no maintenance in the P&L
- A great location with easy access to the CBD, Airport and M1. A fantastic opportunity to buy a superior established business!

Location: Brisbane **Asking Price:** \$1,930,000

Broker: David Janett / 0407 468 414 / davidj@linkbusiness.com.au

Air Conditioning Install & Service Business for Sale

ref: 13406



South East Queensland based Air-conditioning and Refrigeration operation specializing in design, supply and installation & servicing to the Health and Medical sector.

- Air conditioning, refrigeration & ventilation purification specialist
- Return to working owner in excess of \$1.1 Million
- Year on year sales growth with huge potential for expansion
- Boasts major clients across state in education, health, defence & justice
- Good mix shopping centres, apartments, hospitality and construction
- Suitable to merger with international and national firms
- Consistent high gross margins, well above the industry average
- Employs refrigeration mechanics, electricians, apprentices, sales and administration staff
- Offices and large workshop with huge covered hardstand area and a large fleet of service and sales vehicles. The purchase of the Freehold is an option.

Location: Brisbane **Asking Price:** \$2,990,000 Million plus SAV

Broker: Frank Willett / 0415 288 954 / frankw@linkbusiness.com.au

Niche manufacturing and installation business

ref: 13393



Manufacturer, installer and provider of maintenance and services for diversified clients throughout the Greater Brisbane area. Having been in operation for over 15 years they know the market inside out.

- Very dominant player in its sector with high barriers to entry
- Blue chip and diversified industrial, commercial and retail client base
- Manufactures, installs & services quality Australian product
- Skilled, dedicated and trained staff
- Perfect for hands on owner/operator
- Sustained revenue growth and superior margins
- Option for investor to operate with management
- Great returns with potential for product expansion
- Opportunities for inter-state growth and/or corporate angles

Location: Brisbane **Asking Price:** \$2,700,000

Broker: Mike Guyomar / 0451 168 908 / mikeg@linkbusiness.com.au

Permanent Management Rights – Burleigh Heads

ref: 13412



- No requirement to live on site, No set office hours
- Accountant prepared P&L
- All equipment supplied and maintained by the Body Corporate
- Managers 3 bedroom townhouse is currently rented and presents very well with as new kitchen, ensuite to master bedroom, powder room, double garage and 2 additional car parks.
- Net profit live on site \$132,500 – Net profit live off site \$153,600 (includes rent from managers unit),
- Managers townhouse including office \$360,000, Management Rights \$646,800, Total Price \$1,006,800.
- Currently manages 32 permanently let townhouses within the estate and provides caretaking services to the common areas including lawn mowing, gardening and swimming pool maintenance.

Location: Burleigh Heads **Asking Price:** \$1,006,800

Broker: Steve Gracie / steveg@linkbusiness.com.au / 0406 686 383



Long established, highly profitable and reputable industry leader. Operating from state-of-the-art facilities this business boasts some of the best & most efficient cold storage, sales & distribution facilities that you are ever likely to see anywhere in the world.

- Annual Turnover in excess of \$30,000,000 & growing annually
- Exceptionally profitable business with proven longevity
- Long term suppliers relationships
- Highly developed business systems, operational capabilities in place
- The world class facilities & all plant & equipment are included
- Prominent, high profile, enviable & nationally recognised trading location
- A long term handover & management transition is on offer by the highly experienced owners
- Business migration investors, international investors & investment groups from across the globe are urged to enquire

Location: Brisbane **Asking Price:** \$20,000,000 **Broker:** Christina Li / 0405 613 788 / Christinal@linkbusiness.com.au

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Businesses for sale - Queensland

Profitable Fruit & Veg Retail + Wholesale

ref: 12635

- Very busy, spacious and extremely well presented store
- Well positioned on main road
- Established over 20 years with excellent reputation
- Great access for passing traffic with convenient off-street parking
- Large area, over 500 sqm
- Extensive list of plant and equipment
- Increasing turnover of \$2.3 Million



Location: Maroochydore **Asking Price:** \$595,000 plus Stock
Broker: Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

Boab Boat Hire Franchise

ref: 12815

- Offering range of boats at set hire for towing or delivery to any destination
- Also offer boat courses and licenses
- Established franchises NSW, QLD, VIC, WA & NT
- 4 years in operation last two under management
- Based on the doorstep of Moreton Bay with 20kms of straight line boating
- Easy to run profitable lifestyle/semi-retirement business
- All Franchised systems and procedures in place

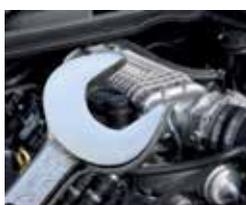


Location: Brisbane North **Asking Price:** \$89,000 wiwo
Broker: David Morris / 0410 716 025 / davdm@linkbusiness.com.au

Niche Mechanical Repairs

ref: 12883

- Reluctant sale, established sine 1976
- Nationally recognized brand-name rights for products & services
- "Recommended Repairer" referrals
- Unbelievable low rent at 11k p.a
- Fantastic exposure, easy access, plenty of parking & nestled amongst a hub of auto-part suppliers - reducing stock holding & freight costs
- 3 bay workshop with state of the art, well maintained tools & equipment



Location: Sunshine Coast **Asking Price:** \$199,000 + Stock
Broker: Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

Local Bulk Haulage Business South Brisbane

ref: 13055

- Loyal customer base, established 10 years
- Consists of seven units mostly local work
- Excellent reputation for reliability
- Well maintained plant and machinery
- Loyal, reliable and experienced staff
- Solid platform for expansion and growth
- Plant and equipment insured value \$325,000
- Owner retiring and welcomes all written offers



Location: Brisbane South **Asking Price:** \$185,000 wiwo
Broker: David Morris / 0410 716 025 / davidm@linkbusiness.com.au

Exceptional Licenced Waterfront Lounge Cafe

ref: 13124

- Prime location within the largest shopping centre & entertainment precinct
- Operating successfully for 17 years
- Attractive alfresco dining oasis. Exuding a relaxed resort-style ambient atmosphere. Seating capacity for 110. All tables with water views. Offering clientele a welcome reprieve from a busy world
- Promoting fresh, modern cuisine & fine beverages
- Systemized operation & procedures entrenched. Well trained & loyal staff
- POS - "State of the Art" wireless, ordering & reporting system



Location: Sunshine Coast **Asking Price:** \$289,000 + Stock
Broker: Terry Slade / 0414 733 693 / terrys@linkbusiness.com.au

Licensed Italian Restaurant

ref: 13202

- Position, Position, Position!
- Just 100 meters to the beach
- Boasting Accountants verified P&L reports that your bank manager will love
- Returns in excess of \$300,000 p.a.
- Turnover set to top \$1.5 million this financial year
- Full training and handover provided
- Exceptional profitability, your costs are nearly all fixed including staff as this business runs on capacity being only 65 seats



Location: Noosa Heads **Asking Price:** \$595,000 plus Stock
Broker: Manuel Ribeiro / 0429 626 835 / manuelr@linkbusiness.com.au

Exquisite Country Retreat - Function Venue

ref: 13288

- 360 degree breathtaking, panoramic views of spectacular mountains & shimmering lake
- Fully fenced 6 acres boasting pristine scenery & complete road frontage
- 4 exceptional, fully renovated dwellings for up to 29 people
- Immaculately manicured, easily maintained lawns & gardens
- 2 x large sheds for storage & to house plant & equipment
- Increasingly popular Wedding Event venue
- 5 Star Rating on Trip Advisor



Location: Kilcoy **Asking Price:** \$995,000 including Freehold
Broker: Terry Slade / 0414 733 693 / terrys@linkbusiness.com.au

Beautifully Furbished Beauty & Day Spa

ref: 13295

- Conveniently located right in the midst of a busy shopping, food & coffee precinct at the base of 2 popular beachfront resorts
- Beautifully furnished & tastefully decorated
- 5 treatment rooms (2 doubles)
- 14 years in business
- Easy access with plenty of free parking
- Beautifully designed web site
- Fully systemized business with detailed operation manuals
- Sophisticated NEW plant & equipment



Location: Mooloolaba **Asking Price:** \$56,000 plus Stock
Broker: Terry Slade / 0414 733 693 / terrys@linkbusiness.com.au

Restaurant/Takeaway BYO

ref: 13308

- Iconic Noosa location, only steps from the beach
- Serving authentic Mexican homemade food prepared fresh daily
- Highest quality ingredients, sourced locally
- Easy to run, all processes & systems in place, menu fully documented
- Currently run under management
- Excellent basis for expansion, all the hard work has been done
- Offered for sale as working owner operator



Location: Sunshine Coast **Asking Price:** \$95,000 plus Stock
Broker: David Morris / 0410 716 025 / davidm@linkbusiness.com.au

Fresh Food Produce Wholesale and Distribution

ref: 13350

- Long established, 10 years with an outstanding reputation for quality & service
- Consistent turnover of approximately \$550K/ annum
- Sale includes all plant & equipment, fixtures, fittings, 2 x large cold rooms & 2 Mercedes vans
- Current owner will ensure smooth handover of 2 weeks
- Operating from a warehouse & in a highly desirable Sunshine Coast suburb
- Easily run by a husband/wife team with casual staff if necessary



Location: Sunshine Coast **Asking Price:** \$195,000 plus Stock
Broker: Manuel Ribeiro / 0429 626 835 / manuelr@linkbusiness.com.au

Retail Butchery – Sunshine Coast Hinterland

ref: 13357

- Located in a fast developing area
- New lease available
- Long established, 100% locally owned & operated
- Open 6 days per week
- Majority of produce sourced from local suppliers
- Interactive website with pay cart
- Convenient location with huge car park



Location: Sunshine Coast **Asking Price:** \$179,000 plus Stock
Broker: Manuel Ribeiro / 0429 626 835 / manuelr@linkbusiness.com.au

Floor & Window Coverings - Blue Chip Franchise

ref: 13364

- Preferred floor & window covering business in the Wide Bay Region
- Well positioned for future growth with all operational & management systems in place
- No formal skills or qualifications required
- Current owner works full time in the business
- Full time Administrations Manager & Sales Support
- Specialised in-house Colour Consultant



Location: Bundaberg, Qld **Asking Price:** \$400,000 plus Stock
Broker: Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

Wholesale Distributor of Fruit & Vegetables

ref: 13360

The company supplies throughout the Gold Coast to all types of businesses from five star hotels, restaurants and commercial establishments.

There are various types of refrigeration taking care of soft fruits, general fruit and vegetables, herbs and exotic mushrooms.

Five vehicles come with the business including a forklift.

The business nets around \$200,000pa average.



Location: South East Qld **Asking Price:** \$450,000 plus Stock
Broker: Glen Dixon / 0410 517 000 / glend@linkbusiness.com.au

Best Optometrist in Town with Great Returns

ref: 12946

Yearly Turnover \$618,350 (avg 3 yrs)

- Trading income for owner \$295,367 (avg 3 yrs)
- A busy optometrist with a large diverse patient base
- Growth prospects enhanced by proposed city developments
- Sustained new patient growth
- Full scope independent optometry practice in busy street location
- No direct competition - loyal well trained staff in place
- Perfectly laid out practice - all equipment included in the sale



Location: Qld - Townsville **Asking Price:** \$640,000 plus Stock plus WIP
Broker: Carisa Hunn / 0448 017 919 / carisah@linkbusiness.com.au

Manufacturing & Distribution

ref: 12430

- 24 years same owner, wants to retire
- Exclusive product handled by all main supermarkets and independents
- Full range covered with lots of potential for add-ons
- Current net of \$200k for owners
- Little or no opposition sought after



Location: Brisbane Region **Asking Price:** \$350,000 plus Stock
Broker: Tim Craft / 0411 874 452 / timc@linkbusiness.com.au

Fully Managed – Brumby's Gold Coast

ref: 13306

- All staff and management in place
- Well established with a long lease and good passing trade
- Growing sales revenue
- Full training provided by the Franchisor
- Huge list of stock and equipment included in sale
- Realistic owner selling to focus on other business interests



Location: South East Qld **Asking Price:** \$155,000 plus Stock
Broker: Troy Potter / 0412 286 176 / troyp@linkbusiness.com.au

Businesses for sale - Queensland

Fully Licensed Corporate Cafe

ref: 12865

Owner works 45 hours per week with full staff in place.

Unique location, catering to office workers and local clientele.

Very busy cafe, turnover \$13,000 per week.

Cheap rent, with long lease expiring 2021. Beautifully presented fit-out only 3 years old with large alfresco undercover outside dining area seating approx. 60 people.

All reasonable offers submitted.



Location: South East Qld **Asking Price:** \$280,000 plus Stock
Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Café – Established for 20 Years Carrara Markets

ref: 13381

- Trades only 2 days per week.
- Very profitable business, showing consistent high net profit
- Perfect lifestyle business, situated at Carrara Markets
- Frequented by locals and tourist trade
- Absolutely nothing to spend - start making money from day one



Location: South East Qld **Asking Price:** \$280,000 WIWO
Broker: Deirdre King / 0451 531 614 / deirdrek@linkbusiness.com.au

Unique Cafe

ref: 13062

Established local business, servicing repeat clientele for breakfast and lunches only. No night trade.

Fully equipped with seating for up to 100 people indoor and outdoor alfresco, under cover seating area.

Good long lease with cheap rental.

No restrictions to expand extra trading hours.

Currently netting approx. \$200k to owner/operator working 40 hours per week.

Solid business, will suit any astute hospitality operator.



Location: South East Qld **Asking Price:** \$385,000 plus Stock
Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Blue Chip Health Food & Clinic

ref: 13377

Estimated profit owner/operator (2015) \$200,000 plus. Massage, Vitamins & Health Food located in a very busy centre in Brisbane.

The Brisbane store offers you a LOT more than just vitamins, supplements and health foods.

- Massage
- Naturopath
- Weight Loss Clinic
- Diet & Nutrition

Qualified management and staff. Established business of 11 years presently run under management.

Location: Brisbane Region **Asking Price:** \$380,000 plus Stock
Broker: Graham Tippett / 0418 782 082 / grahamt@linkbusiness.com.au



Blue Chip Investment

ref: 11855

- Butcher business Annual Sales \$2.5m
- \$5,000+ Net profit per week
- Located in a very busy centre
- Great business plus huge potential
- Excellent fit-out

This is a real opportunity for an investor, or an owner/operator.



Location: South East Qld **Asking Price:** \$275,000 plus Stock
Broker: Graham Tippett / 0418 782 082 / grahamt@linkbusiness.com.au

Gloria Jeans Coffees - Brisbane

ref: 13361

Located in the eastern suburbs of Brisbane in a busy shopping centre.

Has strong growth potential and has recently undergone a complete fit-out costing around \$100k.

This brand has a well-respected place in the market and you will benefit from marketing, strong support and brand awareness as well as on-going training.

The vendor is motivated to sell and keen to move on.



Location: Brisbane Region **Asking Price:** \$320,000 plus Stock
Broker: Glen Dixon / 0410 517 000 / glend@linkbusiness.com.au

Automotive Service & Spares

ref: 13398

The business services, repairs and supplies spare parts.

It would suit a mechanic who has the choice of working in the business or just managing it.

The new owners have the opportunity to purchase the freehold or create a new lease with 3 x 3 x 3 years.

Currently operating 5 days a week, the business will net a new owner over \$100,000pa.



Location: South East Qld **Asking Price:** \$295,000
Broker: Peter Jackson / 0418 986 991 / peterj@linkbusiness.com.au

Blue Chip Coffee Boutique

ref: 13386

Trendy coffee boutique in a great beachside location with brand new fit-out.

This is an excellent opportunity for an entrepreneur to acquire this boutique, with sales over \$15,000 per week and 30kg coffee per week.

Rent is less than 10% of the weekly sales.

The coffee boutique is presently under management with highly qualified staff in place.



Location: South East Qld **Asking Price:** \$495,000 plus Stock
Broker: Graham Tippett / 0418 782 082 / grahamt@linkbusiness.com.au

Fully Managed Hairhouse Warehouse – Nth Qld ref: 13057

- 2015 Net Profit \$297,000 - Fully Managed
- 2015 Turnover \$1,530,000
- Boasting extremely strong trading history, this store is on track to show a fully managed net profit of \$360,000 for the 2015 financial year
- Operating under full management with loyal staff in place - owner lives in Brisbane
- 5 years left on lease in very busy shopping centre



Location: Qld – Mackay & Whitsundays **Asking Price:** \$649,000 plus Stock
Broker: Myron Plumb / 0415 303 370 / myronp@linkbusiness.com.au

Unique Coin Operated Software ref: 12814

- 2014 Net profit \$175,000
- National business operating 10 years with 40 established sites
- Work from home - absolutely no overheads!!
- \$1m software package drives this business
- Owner works only 30 minutes per day, a few days per week. Casual contractors do all the leg work
- Very strong trading history with sales increasing every month



Location: Australia Wide **Asking Price:** \$350,000
Broker: Myron Plumb / 0415 303 370 / myronp@linkbusiness.com.au

Fully Licensed Café & Bar ref: 13183

- Weekly turnover \$33,000
- Established for 14 years, owners ready to retire
- Prime water-front location in busy suburb of Gold Coast
- Excellent return on investment
- Fully Licensed, seating capacity of 150
- Private areas for corporate functions, weddings, parties etc.



Location: South East Qld **Asking Price:** \$495,000 plus Stock
Broker: Deirdre King / 0451 531 614 / deirdrek@linkbusiness.com.au

Retail Office Supplies & Services ref: 12999

- Successful and well run business established over 10 year same owner
- Solid business opportunity for a husband and wife team
- Database boot, repeat sales, as cartridges are highly consumable
- New on-line shopping cart about to be launched
- Trading 5.5 days per week - office hours
- Well presented retail centre with long lease and reasonable rent



Location: South East Qld **Asking Price:** \$150,000 plus Stock
Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Bush & Beach Lifestyle ref: 13325

- 15minutes from Australia's best beaches
- Prized location in the centre of town
- Average sales of \$14,000 per week
- Runs itself with experienced Management and Staff in place
- A truly unique building with a modern stylish fit-out
- Huge scope to increase trading hours and revenue



Location: NSW – Northern Rivers **Asking Price:** \$249,000 plus Stock
Broker: Troy Potter / 0412 286 176 / troyp@linkbusiness.com.au

Location, Location, Location ref: 13355

Operating seven days a week for breakfast, lunch and dinner this business is fully managed. The premises are licensed and are renowned for their high standard of food and service. The current owner wishes to sell after six years of profitable trading to concentrate on other business ventures. The business is netting around the \$250,000pa.



Location: South East Qld **Asking Price:** \$850,000 plus Stock
Broker: Glen Dixon / 0410 517 000 / glend@linkbusiness.com.au

Shopping Centre Bar & Café - Managed ref: 13127

- 2014 turnover \$1,553,061
- Rent yearly \$139,000 (8% of turnover)
- 10 year lease on offer (conditions apply)
- "Managed" wages 25% of turnover
- Shopping Centre hours - no late nights
- Tax Figures available - 14% net
- Plenty of seating & parking
- On the water - great centre.



Location: \$650,000 plus Stock **Asking Price:** \$650,000 plus Stock
Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

SuperGreen Solutions – Energy Efficient Products ref: 12754

The One Stop Energy Efficient Products Store. A business opportunity that makes financial and ecological sense. MASTER FRANCHISES AVAILABLE IN MOST STATES.

- Solar & Wind Power
- Climate control - with insulation and ventilation
- Energy management - wireless control your home
- Solar and instant hot water systems
- And many more products



Location: Australia Wide **Asking Price:** \$400,000
Broker: Carisa Hunn / 0448 017 919 / carisah@linkbusiness.com.au

Businesses for sale - Queensland

Fully Managed – Green Technologies Company ref: 12753

Fully managed franchise leads the market as one of Australia's premier advisers, suppliers and installers of household and commercial energy efficient products and solutions. Current product range includes:

- Solar Power, Energy Storage, & Charge Stations
- Solar & Tankless Hot Water
- Skylights/Sky Tubes
- Ventilation
- Insulation and many more products

Location: Qld – Townsville & District **Asking Price:** \$799,000 plus Stock + WIP
Broker: Carisa Hunn / 0448 017 919 / carisah@linkbusiness.com.au



Safety Product Supplier – Building Industry ref: 13232

- PEBITD (Principals Earnings before Interest Tax Depreciation) \$494,322 - 2014
- 6 months revenue to Dec 14 - \$2m
- 6 months Profit to Dec 14 - \$290k
- Supplies & installs to Government & private sectors, also shopping centres, railways, carparks etc. etc.
- Establish for over 13 years
- Excellent plant & equipment includes 8 vehicles
- Manager and office staff in place

Location: South East Qld **Asking Price:** \$900,000 plus Stock
Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au



Dynamic Business at Carrara Markets ref: 13345

- Tool Town - a supplier of specialist tools and art supplies
- Stable profits from turnovers, established for 20 years
- 2 days operation per week
- Ideal for couple to operate or semi-retired handyperson
- A tried and tested retail formula
- On-line opportunities for expansion
- Popular with repeat customers
- Competitive prices for the tool and art enthusiast

Location: South East Qld **Asking Price:** \$180,000 WIWO
Broker: Deirdre King / 0451 531 614 / deirdrek@linkbusiness.com.au



Gold Coast Pool Fencing ref: 12337

- Expected net profit this year (2014-15) \$140,000 plus! (to Jan 2015 already \$82,000 Net Profit.
- Owners retiring and ready to go now, the business is partly managed
- Specialising in Glass Pool fencing, balustrade, privacy blinds and installations
- Highly respected and lots of referrals and future orders
- Imports some high margin components from China

Location: South East Qld **Asking Price:** \$195,000 plus Stock
Broker: Peter Jackson / 0418 986 991 / peterj@linkbusiness.com.au



Managed Gift Store Franchise – Brisbane Area ref: 12697

- 2014 Net Profit \$198,000 - fully managed
- Top franchise business established 10 years
- Excellent systems and procedures in place - very easy for a new owner to learn
- Operating under full management with loyal staff in place
- 6 years left on lease - vary rare to get this opportunity in a major shopping centre

Location: Brisbane Region **Asking Price:** \$325,000 plus Stock
Broker: Myron Plumb / 0415 303 370 / myronp@linkbusiness.com.au



Cards & Gifts - Retail ref: 12982

- This very busy, very profitable retail shop is a great investment
- Excellent busy shopping centre with growth each year
- Net of around \$250,000 and the shop is virtually run under management
- Turnover well over \$1m this year, well branded and very popular

If you like retail this is a real classic.

Location: South East Qld **Asking Price:** \$500,000 plus Stock
Broker: Tim Craft / 0411 874 452 / timc@linkbusiness.com.au



Fish & Chips Burger Takeaway – Busy Main Road ref: 13305

- West Brisbane near CBD heavy traffic main road location
- No competition near by
- Quality Fit-Out
- Easy Operation / High margins
- Can add chicken to increase sales
- A great business for a working owner / Potential to grow

Location: Brisbane **Asking Price:** \$40,000 + SAV
Broker: Robert Sohn / 0406 808 845 / roberts@linkbusiness.com.au



Popular BBQ Restaurant - Gold Coast ref: 13329

- Licensed Charcoal BBQ Restaurant (Korean Style) on Busy Main Road in Gold Coast
- High Gross Profit(70-75%) / Profitable Business
- Great Set Up / Size around 200sqm with 85 Seats / Plenty of Car Parking
- Very Popular with Local Families & Tourists
- Full Training & Support will be given.
- 7 days (Mon-Fri : 5PM-10PM , Sat&Sun : 12-3PM, 5PM-10PM)

Location: Gold Coast **Asking Price:** \$40,000 + SAV
Broker: Robert Sohn / 0406 808 845 / roberts@linkbusiness.com.au



Children's Playland & Cafe

ref: 12505

Brisbane indoor play centre and café provides a safe and secure environment suitable for children. Regardless of the weather outside the kids can exhaust their energy on the vast array of equipment. Or, have a party in the designated "party" rooms.

Adults can relax in the café knowing their children are safe and using up energy!

Selling points: extensive equipment, multiple income streams, accountants financials & secure Lease.



Location: Brisbane **Asking Price:** \$255,000 + SAV
Broker: Blair Luckman / 0433 227 997 / blairl@linkbusiness.com.au

5 day Café Inner City Brisbane For Sale

ref: 13332

This coffee shop is already well established, respected and most of all right in the heart of Fortitude Valley. Located in the foyer of an office tower there is plenty of captive foot traffic with good quality coffee and easy to prepare food.

Selling points: 5 day trading only, no cooking, verifiable accounts, 50 kgs.
The buyer will need to demonstrate a strong commitment to customer service as you are providing an essential service to the tenants in the building.



Location: Brisbane **Asking Price:** \$290,000 + SAV
Broker: Blair Luckman / 0433 227 997 / blairl@linkbusiness.com.au

Profitable Pizza Capers – Brisbane Bayside

ref: 13378

Profitable Pizza Capers business located East of Brisbane towards the Bayside. With strong sales, strong profits, long lease and modern image this business ticks the boxes.

Selling points: Rent only 7% of sales, Lease to 2023, accountant's financials, banks will have no issue lending on this opportunity and simple to run.

Opportunity will suit single operator, working partnership or first time buyer.



Location: Brisbane **Asking Price:** \$210,000 + SAV
Broker: Blair Luckman / 0433 227 997 / blairl@linkbusiness.com.au

Established Textile Manufacturer

ref: 13116

Established for more than 20 years, Net profit margin 30%;

Based in Brisbane, this business supplies to customers throughout Australia and exports to Fiji and New Zealand;

Trades 5 days, fully managed with all staff in place;

Located in prominent south Brisbane industrial area, utilising an area approximately 644sqm;
A long 3+3+3 year lease available and cheap rent;
Big potential to increase the business in the future.

Location: Brisbane **Asking Price:** \$790,000+SAV
Broker: Christina Li / 0405 613 788 / christinal@linkbusiness.com.au



Licensed Café Restaurant Inner City Brisbane

ref: 13307

Well know café location catering to the general public with high quality breakfasts, lovely lunches and fabulous food.

- Fully operational kitchen
- Licensed to sell wine
- Rent circa 10% of sales



Location: Brisbane **Asking Price:** \$275,000
Broker: Daniel Burrows / 0450 907 396 / danielb@linkbusiness.com.au

The Crepe Café – Brisbane Location

ref: 13178

This is a cracking business! Excellent performer located in a busy northern Brisbane shopping centre only 13km from the CBD. This would be an ideal husband & wife or extended family business.

- Weekly sales \$17,000+
- Very low capped franchise fees.
- Exceptional lease, very low rent in a bustling major shopping centre.
- Lucrative 6 figure income for working owner.



Location: Brisbane Northern Suburbs **Asking Price:** \$395,000 WIWO
Broker: Dustin Slypen / 0425 121 788 / dustins@linkbusiness.com.au

Mission Beach – Millers Restaurant & Bar

ref: 13327

This is a once in a lifetime opportunity to purchase a truly breathtaking fully licensed restaurant and bar. This is a thriving lifestyle business with a brilliant reputation amongst travellers and locals.

- 180 + seating (120 under roof)
- Exceptional lease including 2 bedroom accommodation unit.
- Functions - weddings booked for the season.
- Stunning atmosphere with endless ocean views.
- Owners willing to stay through a transition period.



Location: Mission Beach, FNQ **Asking Price:** \$549,000 WIWO
Broker: Dustin Slypen / 0425 121 788 / dustins@linkbusiness.com.au

Magnetic Island Café & Bar

ref: 13343

Exceptional opportunity to purchase a one of a kind business. Perfect for a husband and wife team or an experienced Chef looking for their own freedom. Enjoy the Island lifestyle!

- Strong sales
- Great reputation
- Very affordable lease
- Near new fit out and décor
- Limited competition



Location: Townsville, North QLD **Asking Price:** \$199,000 WIWO
Broker: Dustin Slypen / 0425 121 788 / dustins@linkbusiness.com.au

Businesses for sale - Queensland

Profitable Restaurant Function Centre For Sale ref: 13226

This profitable restaurant & function centre is booked out Saturday & Sunday for the rest of the year! Specialising in Weddings and events and only trading 5 days a week, Relaxed dining and a contemporary menu make this an easy to run business. Huge development planned in this area in the next 5 years, your future growth is guaranteed.



Location: Brisbane River Front **Asking Price:** \$525,000 plus SAV
Broker: Frank Willett / 0415 288 954 / frankw@linkbusiness.com.au

Bridgestone Select Caboolture For Sale ref: 13372

Huge Sales, Huge Profit, Huge Opportunity! For an owner operator purchase this profitable and growing store, currently run under management this business is crying out for an energetic buyer to lift this business to a new level.

The Caboolture area is growing and so is business, be part of this, secure your future today.

One of the Busiest Bridgestone stores in Australia.



Location: Caboolture **Asking Price:** \$550,000 plus SAV
Broker: Frank Willett / 0415 288 954 / frankw@linkbusiness.com.au

Building Inspections - Very Profitable Business ref: 12848

Successful family operated business since 2007 with a solid reputation throughout the industry providing building inspections for new homes, pre-purchase, pre-sale, defects and special purpose building reports.

- Home based business
- Minimal overheads
- Loyal client base with referrals
- Continual annual growth

Opportunity for further expansion through building related services or acquire and add to your existing business

Location: Brisbane **Asking Price:** \$185,000 WIWO
Broker: Garth Nell / 0406 109 150 / garthn@linkbusiness.com.au



Home Based Profitable Online Business ref: 13260

Specialty Online retailer of Home and Garden decor specialising in outdoor and indoor living

- Make money while you sleep!
- Long established website with huge diverse product range
- Sales for this year anticipated to be in excess of \$360,000
- High Gross Profits with Excellent suppliers
- Can be operated anywhere in Australia
- Online retail only, drop-ship, carry minimal



Location: Brisbane (or anywhere in Australia) **Asking Price:** \$195,000 WIWO
Broker: Garth Nell / 0406 109 150 / garthn@linkbusiness.com.au

Busy Coffee Shop & Deli in Shopping Centre ref: 13291

- Modern refurbished with Prime position in mall
- Full size commercial kitchen
- Currently sells 40kg coffee a week
- Offering a selection of delicacies and gourmet items
- Fully trained skilled loyal staff
- Very favourable long term lease in place



Current sales are \$30,000 per week.

Location: Brisbane West **Asking Price:** \$350,000 WIWO
Broker: Paul McIlroy / 0426 263 918 / paulm@linkbusiness.com.au

Wendy's Ice Cream Franchise ref: 11698

Premier Outlet & Top Location

Situated in a prime, high-traffic location within one of Brisbane's busiest Shopping Centres, this popular outlet offers...

- Long trading history - with solid Sales & consistent Profits;
- A varied product range ;
- Brand recognition;
- Training - Covering all aspects of business development & management;
- Recently refurbished - nothing more to spend;
- A secure long-term Lease, with very reasonable Rent.

Location: Brisbane **Asking Price:** \$95,000 + SAV
Broker: Len Hepburn / 0412 045 799 / lenh@linkbusiness.com.au



Automotive / Mechanical Workshop with Freehold ref: 12316

This long established family business caters for the complete range of Automotive maintenance and repair work. It comes complete with...

- Solid Consistent Income/Turnover;
- Prime exposure, thriving industrial zone;
- Office/Reception and spacious Workshop area with good tooling;
- An long list of Plant & Equipment;
- Excellent Customer base, with regular repeat business;
- A Long Lease is on offer or purchase the Freehold.



Location: Brisbane **Asking Price:** \$72,000 + SAV
Broker: Len Hepburn / 0412 045 799 / lenh@linkbusiness.com.au

Vietnamese T/A, or alternative Cuisine possible ref: 12862

Situated in high-traffic location, within busy Food Court in one of the Brisbane CBD's busiest Shopping Centres, this beautifully presented takeaway food outlet offers...

- Simplicity - No long hours preparing food or cleaning machines;
- Spotless, modern fitout - absolutely nothing more to spend;
- Fully equipped Kitchen, and a long list of quality Plant & Equipment;
- A varied product range - Baguettes & Rice paper Rolls, Salads, Soups, etc;
- A secure long-term Lease, with very reasonable Rent.



Location: Brisbane CBD **Asking Price:** \$40,000 WIWO
Broker: Len Hepburn / 0412 045 799 / lenh@linkbusiness.com.au

Low risk, passive, managed storage facility

ref: 13255

- 1,080 hard stand used to store vehicles and boats near the Port of Brisbane
- Returns and costs pooled with other unit holders
- Fully managed through body corporate with on-site manager
- No involvement required from owner, low risk, passive return
- Occupancy at over 90%
- Avoid the hassles and costs of a regular commercial lease or domestic rental investment



Location: Brisbane **Asking Price:** \$539,000

Broker: Mike Guyomar / 0451 168 908 / mikeg@linkbusiness.com.au

Make loads of dough - Cairns bakery

ref: 13324

- Fantastic custom made, award winning bakery
- Annual sales of \$1m+
- Very healthy margins and profits
- Experienced, qualified staff
- Well branded and trademarked operation
- Opportunity to purchase freehold
- Further growth opportunities



Location: Cairns/Northern Queensland **Asking Price:** \$549,000 + stock

Broker: Mike Guyomar / 0451 168 908 / mikeg@linkbusiness.com.au

Wholesale Distribution Australia & New Zealand

ref: 12236

Wholesale distribution business operating since 2007 specialising in the distribution of niche products and accessories in the formal clothing industry. With over 400 retailers that are supplied across Australia and New Zealand.



Fully staffed with great systems in place

This opportunity is suited to an entrepreneur with a passion to take business to the next level or an ideal acquisition.

Location: Brisbane North but can be relocated **Asking Price:** \$460,000 WIWO

Broker: Paul McLroy / 0426 263 918 / paulm@linkbusiness.com.au

Profitable and Well Established Online Business

ref: 13151

- Long established website and well respected brand
- Unique in Brisbane with no QLD competitors
- Currently trades 5 days on part time hours
- Large product range
- No debtors
- Excellent established suppliers
- High gross profit business



Location: Brisbane North but can be relocated **Asking Price:** \$250,000 WIWO

Broker: Garth Nell / 0406 109 150 / garthn@linkbusiness.com.au

Hugely profitable Roofing and Solar business

ref: 13174

Successful, Brisbane Based franchise, provides Roof renovations, Solar and Roller Shutter solutions for the residential and commercial markets throughout QLD.

A great business with a proven track record, forward orders in system currently in excess of \$850k and an additional \$1.5m out in quotes to the insurance industry with an expected high conversion rate from quotes to work orders.



Location: Brisbane North but can be relocated **Asking Price:** \$699,000

Broker: Paul McLroy / 0426 263 918 / paulm@linkbusiness.com.au

Sumo Salad

ref: 13115

Opportunity to purchase a near new leading franchise business in a busy Western suburbs Shopping Centre.

Sumo Salad is a strong and trusted brand with 100 stores across Australia and recognised throughout the fast food industry as a leader in healthy foods.

- Proven business model
- Systems and procedures in place
- Full training provided by franchisor
- Ongoing Support



Location: Brisbane **Asking Price:** \$495,000

Broker: Roland West / 0450 484 008 / rolandw@linkbusiness.com.au

Regional Foodservice Distribution - Freehold

ref: 13137

A well established foodservice distribution business based in Gympie and Kingaroy is now ready for a new owner.

The owner/ founder is now ready for retirement Servicing Gympie and Kingaroy and surrounding areas

An ideal opportunity for those looking to expand into the Queensland market or if you're looking for a great temperature controlled facility to service the Wide Bay - Burnett and Sunshine Coast regions.



Location: Brisbane **Asking Price:** \$4,345,000

Broker: Roland West / 0450 484 008 / rolandw@linkbusiness.com.au

Supplier of Quality Fitness Equipment

ref: 13337

Australia's #1 supplier of quality fitness equipment for home, personal training studios and commercial gyms.

- Long established solid business
- Full set of figures from Accountant
- Banks would be happy to lend on this business
- Efficient staff in place
- Great website - online ordering
- Further growth opportunity



This is a rare opportunity to acquire a business that has over 25 years of history with solid profits.

Location: Brisbane **Asking Price:** \$395,000 Plus Stock

Broker: Roland West / 0450 484 008 / rolandw@linkbusiness.com.au

Businesses for sale - Queensland

SE QLD Transport Business for sale

ref: 11323

Consistently owned and operated by the same family for 40 years this business has developed a reputation for service and delivery.

They have effectively monopolised general freight transport in their geographical location.

The business services approximately 260 regular customers primarily between Brisbane and Toowoomba, an area of South East Queensland which is growing at a massive rate.



Location: SE QLD **Asking Price:** \$600,000

Broker: Vince Konig / 0430 332 208 / vince@linkbusiness.com.au

Rock solid and Secure Business

ref: 12294

A well recognised and established provider of security screens, doors and shutters.

Facts:

- Business established 14 years.
- Consistent work with a products always in demand
- Profitable with no marketing requirements
- More than 60% repeat business



Location: Brisbane **Asking Price:** \$275,000 + SAV

Broker: Vince Konig / 0430 332 208 / vince@linkbusiness.com.au

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R4K has exciting and profitable 'lifestyle friendly' franchise opportunities available to motivated and committed people wanting to own and operate their own business under the umbrella of a proven system. Benefits of owning a R4K franchise include:

No Rent - No Stock - No Staff

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- Easy to operate
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- Fabulous ongoing franchise support
- High margins
- Profitable business model
- Run from home
- Huge customer demand
- Very low overheads
- Significant franchisor support
- 100th franchise recently launched



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e: stepheng@linkbusiness.com.au

LINK
The authority on selling businesses

Nationally Recognised RTO in Sydney

ref: 12875

Well established and respected Registered Training Organisation providing Government accredited courses in business, management and customer service nationwide. Established 15 years, Intellectual property with 300+ resources developed in-house.



Location: Sydney **Asking Price:** \$495,000 offers above
Broker: Heath Nicholson / 0413 317 380 / heathn@linkbusiness.com.au

Sandwich Bar South West Sydney

ref: 12512

- Turnover \$12k per week.
- Potential to net \$3k per week.
- Premier position in a very busy food court.
- Set in a busy shopping centre with consistent trade throughout the day.
- Selling healthy sandwiches, salad and coffee (2 kg per week).
- Higher turnover with prepared wraps to take and go.



Location: Sydney Region **Asking Price:** \$140,000
Broker: Ray Jason / 0404 477 750 / rayj@linkbusiness.com.au

Art Deco Restaurant in Prime Location

ref: 12538

Art Deco Restaurant in Prime Location. Long standing business enjoying loyal patronage with increasing yearly sales.



Classic Art Deco Restaurant enjoying expansive views over the Blue Mountains. Established in 1990 by current owners, this business has enjoyed growing patronage since its inception. A smooth operation that would allow easy transition to new owners.

Location: Blue Mountains, NSW **Asking Price:** \$185,000
Broker: Bob Yates / 0414 823 266 / boby@linkbusiness.com.au

Automotive Mechanical Workshop Eastern Suburbs

ref: 13254

This highly respected and well known Automotive Mechanical Service Centre/ Workshop, with a year on year net to an owner/ operator \$300k plus (approx.. has great financial potential.

- Established over 60 years ago in the Eastern Suburbs of Sydney.
- Owner works approximately 30hrs per week.
- Experienced, reliable staff.
- 2 weeks training provided.
- Fantastic highly visible location on a main road.



Location: East Suburbs **Asking Price:** \$599,000
Broker: Peter Fennell / 0450 811 955 / peterjf@linkbusiness.com.au

Blinds, Awnings & Security Doors

ref: 13036

A wide range of products on offer for all window furnishings and security doors. A showroom with cheap rent is available as well as a great website. A one man operation and using a casual installer is the set up and with no stock, provides great cash flow. Training available and ongoing support after purchase also available. Great country living and great business to go with it. Make the move today!



Location: Upper Hunter Region, NSW **Asking Price:** \$150,000
Broker: Philip Johns / 0415 974 033 / philipj@linkbusiness.com.au

Boutique Coffee Roasters Blue Mountain

ref: 13362

- Boutique Coffee Roasters Blue Mountains.
- Coffee roasting in your own backyard.
- Ideal business currently requiring 2-3 days' work per week.
- Good returns with excellent potential to grow the business.
- Boutique roaster with an online shop.
- Roasting up to 100 kg per week and trading just 2-3 days per week.
- Training provided and equipment included.



Location: Blue Mountains, NSW **Asking Price:** \$30,000
Broker: Bob Yates / 0414 823 266 / boby@linkbusiness.com.au

Chatime Sydney CBD

ref: 13198

A well know international retailer of tea based beverages. Located in busy shopping centre in tourist district of Darling Harbour.



Franchisor provides full training and marketing strategies. Rent subsidy of \$30k per annum available to suitable candidates'.

Opportunity to run the store under management for period of up to 18 months. Great opportunity for anyone looking to start their own business.

Location: Sydney Region **Asking Price:** \$29,000
Broker: Steven Kim / 0432 310 469 / stevenk@linkbusiness.com.au

Easy and Profitable Lobby Cafe

ref: 13272

This profitable business is currently management run. Operates five short days, generating 18-20kg of coffee sales pw. It seats approx. 30 people. Has the potential with the right operator to increase sales.



Location: Western Sydney **Asking Price:** \$99,000
Broker: Marco Gentili / 0404 805 222 / marcog@linkbusiness.com.au

Businesses for sale - New South Wales

Espresso Bar Cafe Excellent Location CBD Sydney ref: 13053

- Extremely popular and well established business.
- The location of this espresso bar is in the heart of the CBD.
- Weekly sales of \$14k (approx.)
- 7 years left on lease.
- 5 days per week only, with huge potential if opening weekends.
- Large customer base from local magazine offices, lawyers, banks, hotel guests and a huge amount of walk by traffic.
- Vendor will provide excellent training and handover terms.



Location: Sydney CBD **Asking Price:** \$439,000
Broker: Dan Levitus / 0450 326 146 / danl@linkbusiness.com.au

Exciting Low-Entry To The Fitness Industry ref: 12082

Tired of working for someone else?
Always thought it was too expensive to start your own business?
Here is a ground floor opportunity into the fastest growing business model in the Health and Fitness industry.
Investors or Owner Operators alike can capitalise on the most innovative and dynamic new training in Australia.
No Experience in the fitness industry is required.



Location: Territories avail. in NSW/VIC/QLD/WA **Asking Price:** \$50,000 + Equip.
Broker: Heath Nicholson / 0413 317 380 / heathn@linkbusiness.com.au

Franchise Tutoring – Near Train Station ref: 12816

- Good support and training franchise system for new owner.
- Has a good reputation in the surrounding suburbs.
- Over 130 students. Database has around 500 people.
- Close to station, two child care centres, eating streets and shopping.
- Two more schools are opening on the same street in 2015.
- Currently tutoring primary and high school students. Potential to tutor HSC students. Full financials and detailed reports available.



Location: Sydney Region **Asking Price:** \$255,000
Broker: Canaan Lim / 0411 492 804 / canaanl@linkbusiness.com.au

Freehold Newsagency – Hunter Valley ref: 13368

Investors and opportunists – Take note!
The property is valued at \$569k, the business is \$19k for the assets/fixtures/fittings and then the stock is yours at cost price.
The ground floor would suit a variety of retail options, in conjunction with the main newsagency business, like lotto, newspapers and magazines.



Upstairs features 4 bedrooms, two toilets an office and generous open plan area with private access to rear driveway.
Located in one of the town's main streets, with high foot traffic.

Location: Hunter Valley, NSW **Asking Price:** \$588,000 plus SAV
Broker: Shane Fox / 0415 407 777 / shanef@linkbusiness.com.au

Fresh Chicken & Game Wholesaler and Retailer ref: 13093

This business started from humble beginnings and is now growing fast. It was purely a retail operation but the restaurant wanted to offer fresh produce. As a result, the business bought a sign written Renault delivery van, and consequently has a thriving wholesale market. No marketing or promotion is done.



Long lease and low rent. With exceptional passing trade (24 x 7 exposure) and easy parking. The business only trades 5.5 days with a great team of staff.

Location: Hunter Region, NSW **Asking Price:** \$130,000 plus SAV
Broker: Shane Fox / 0415 407 777 / shanef@linkbusiness.com.au

Fully Licensed Indian Restaurant ref: 13289

- Fully licenced Bar/Restaurant
- 125 Seater
- Multi award winner restaurant
- Recommended by Trip Adviser
- Opposite train station
- Rare opportunity – first time being offered for sale



Location: Sydney Region **Asking Price:** \$779,000
Broker: Sunny Singh / 0433 239 589 / sunnys@linkbusiness.com.au

Gloria Jeans Franchise store Western Sydney ref: 13165

- Located in one of the busiest and well known shopping centres in Western Sydney.
- New lease till 2021 just negotiated.
- Established client base with a long trading history
- Situated in an extremely busy and well frequented location in the food court with very high foot traffic and plenty of seating.
- Great opportunity for your first venture into business with a leading brand that offers full training and ongoing support.



Location: Sydney, New South Wales **Asking Price:** \$499,000
Broker: Mark Scott / 0447 219 799 / marks@linkbusiness.com.au

Gourmet Café & Catering ref: 13167

- Fully renovated, beautifully presented Café.
- Turnover \$11.5k per week (approx.)
- Open only 5 short days.
- Coffee & food at its freshest & finest!!
- Busy road frontage with ample tables and chairs, inside and out.
- Turnover and catering are constantly increasing.
- Opportunity to open on Saturday and expand catering.
- Some financial assistance a possibility.



Location: Sydney Region **Asking Price:** \$190,000
Broker: Ray Jason / 0404 477 750 / rayj@linkbusiness.com.au

Guylian Belgian Chocolate Café Franchise

ref: 13383

- Royalties: 5 percent of gross
- Marketing Fees: 2% percent of gross PA
- Establishment Fit out Cost: Starting at \$3.75k per sqm



This premium chocolate café has identified itself in the marketplace as one of the leading global brands. For the first time ever it has now opened its doors to quality operators in Australia. To find out if you are suitable to qualify for this iconic brand and take advantage of this first time offered, rare Australian opportunity contact me today.

Location: Sydney CBD **Asking Price:** Initial Fee: \$55,000 + GST inc. training
Broker: Dan Levitus / 0450 326 146 / danl@linkbusiness.com.au

Well Established Hair Salon – Lower North Shore

ref: 13211

High end boutique hair salon, located in busy Lower North Shore commercial precinct with high foot traffic. Established in 2007.

It was voted in the top 40 salons in NSW. It has a large, regular and well to do customer base. Huge potential for further growth.

Great opportunity for someone looking to run their own hair salon.



Location: Lower North Shore, Sydney **Asking Price:** \$80,000
Broker: Steven Kim / 0432 310 469 / steven@linkbusiness.com.au

Health Food Bar Eastern Suburbs

ref: 13310

- Brand new fit out and equipment
- Quality ingredients used in offerings
- Average turnover \$8k per week
- Great exposure in shopping centre
- Potential to target Gyms within the immediate area
- Return to owner operator \$1.8k per week approximately
- Currently run under management with no owner input



Location: Eastern Suburbs, Sydney **Asking Price:** \$99,000
Broker: Doug Gray / 0415 657 135 / douglasg@linkbusiness.com.au

Highly Profitable Takeaway Café – Food court CBD

ref: 13222

- Extremely easy to run in excellent location
- 5 days per week only with 3 staff and owner working in business.
- Lease until July 2021.
- Netting owner approx \$9.7k per month.
- Excellent financials and supporting documents. Business trading only until 3pm with opportunity to increase hours and revenue.
- Rare opportunity to purchase this successful business at fair price.



Location: Sydney CBD **Asking Price:** \$219,000
Broker: Dan Levitus / 0450 326 146 / danl@linkbusiness.com.au

Huge Café Inner West

ref: 13048

- Turnover averaging over \$21k per week
- PSA license till midnight
- Café is currently run under management with no owner input
- Brand new fit out and equipment with nothing to be spent
- Very large floor area with seating for over 200 people
- Great frontage and parking with option to expand into night trade
- Large amount of foot traffic and bus stop in immediate vicinity
- Averaging 28kgs of coffee per week and doing consistent volume in food sales



Location: Inner West, Sydney **Asking Price:** \$199,000
Broker: Doug Gray / 0415 657 135 / douglasg@linkbusiness.com.au

Industrial Supply Store for Sale

ref: 13160

This is an exciting opportunity to purchase an exceptional industrial supply business, which sells water tanks, lawn mowing equipment, welding supplies, appliances, gas and a range of other products and services.

- Established 40+ years
- Long lease
- Turnover \$800k (approx.)

Knowledgeable and reliable staff allows an owner to be as hands on as they like or to run the business under management.



Location: South Coast, NSW **Asking Price:** \$499,000 + SAV
Broker: Stephen Groves / 0418 375 633 / stepheng@linkbusiness.com.au

Inner West café comes with 3 bedroom unit

ref: 13091

- Location has people everywhere day and night in pole position.
- Menu has many salads with dishes & yummy roast dinners.
- Long Lease 4 plus 5 years remaining.
- Great looking shop fit out costing over \$200k.
- Nothing to spend at this business.



Location: Inner West, Sydney **Asking Price:** \$99,000
Broker: Paul Hulme / 0410 545 666 / paulh@linkbusiness.com.au

Insect Screens – Distribution and Installation

ref: 13261

This is a fantastic opportunity to purchase an exceptional screen installation and distribution business, with exclusive rights to service the South Coast of NSW.

- Nets owner \$100k per year (approx.).
- Exclusive distribution licence.
- Part time.
- No trade qualifications required.

A fast growing business, huge population growth and housing developments throughout the South Coast will see this business thrive into the future.



Location: South Coast, NSW **Asking Price:** \$198,000
Broker: Stephen Groves / 0418 375 633 / stepheng@linkbusiness.com.au

Businesses for sale - New South Wales

Italian & Pizza Restaurant South Sydney

ref: 13243

- Turnover \$24k+ per week.
- Net Profit Averaging \$9.5k+ per week.
- Prime location on busy shopping & café strip.
- Long lease 3 + 3 years.
- Short hours (6 dinners 5-10 pm / 3 lunches 12-3pm).
- Seats 140 guests inside & out.
- Does dine in, take away and home delivery.
- Ability to trade breakfast & lunches on all days and increase profits even higher.
- 30 years of operation in South Sydney.



Location: South Sydney **Asking Price:** \$395,000

Broker: Cliff Forster / 0422 486 277 / cliffordf@linkbusiness.com.au

Michel's Patisserie North Coast Region

ref: 13153

- One of the top stores in regional NSW
- Sales increasing year by year
- T/O \$914k per annum
- Newly renovated (completed in February 2015) fit-out that is accordance to the new Michel's update
- Well established, 8 years in the shopping centre
- Owner working around 40 hours, mostly operated by experienced staff
- Full financial report available: P&L, tax return, sales report, roster, etc



Location: North Coast Region, NSW **Asking Price:** \$395,000

Broker: Canaan Lim / 0411 492 804 / canaanl@linkbusiness.com.au

Online Educational Toy Retailer

ref: 13059

Online educational toys and games retailer established in 2009. Online retailers of widely recognised brands of educational toys and games for children 0-15.

Over 900 products available for sale. Well-functioning and easy to maintain website. Current mailing list of over 23000 subscribers. It has large social media following.

The business would be highly preferable to people looking to work from home.



Location: Sydney Region **Asking Price:** \$47,000

Broker: Steven Kim / 0432 310 469 / stevenk@linkbusiness.com.au

Paint Retailer Blue Mountains

ref: 12783

- Great Opportunity to buy a small business in the Blue Mountains.
- Established 12 years ago by current owners.
- This business has grown at a steady pace each and every year.
- Located in a highly visible retail location.
- Retail area comprising of 120 square meters plus separate storage.
- First class plant and equipment includes forklift, spectrometer, brand new paint shaker, wall paper streamers & much more.



Location: Blue Mountains, NSW **Asking Price:** \$120,000 plus SAV

Broker: Bob Yates / 0414 823 266 / boby@linkbusiness.com.au

Print and Document Services – Newcastle

ref: 12667

- 5 days, low rent, heaps of quality equipment.
- Highly profitable with high margins and strong sales.
- Nets current owner \$150k per annum plus owners wage of \$55k pa (3 year average).
- Niche business focus in a significant and profitable industry.
- Low cost operation and financial structure.
- Products and services include: printing, photocopying, laminating, scanning, binding, design, digital storage and print finishing.



Location: Newcastle NSW **Asking Price:** \$295,000 + Stock

Broker: Ian Jones / 0402 111 500 / ianj@linkbusiness.com.au

Reputable Franchise – City Fringe

ref: 12942

- Average monthly sales approx. \$105k.
- Nets an owner operator approx. \$20k per month.
- A new 5yr agreement signed on purchasing the business.
- Ideally located in a new shopping complex on the city fringe.
- Is consistently ranked number 1 sushi kiosk nationwide out of a network of 100+ franchises.
- Unique systemised approach with no cash handling.



Location: Eastern Suburbs, Sydney **Asking Price:** \$299,000

Broker: Gareth Wolrige / 0448 715 762 / garethw@linkbusiness.com.au

Service Station & Tyre Centre

ref: 12274

Are you looking for a business with a great income and a great seaside lifestyle? This is the one!

Located in the picturesque Port Stephens area, this service station and tyre centre is the only such operation in this part of the peninsula. Turnover exceeds \$40k a week with trading over 7 days and the shop trade can be expanded beyond fish bait and tackle and auto accessories. Four bays for tyre or service requirements and plenty of storage and working space makes this a great package. Take advantage of this great life style choice.



Location: Hunter Region, NSW **Asking Price:** \$700,000 plus stock

Broker: Philip Johns / 0415 974 033 / philipj@linkbusiness.com.au

SMH award winning, Central Sydney Café

ref: 13281

- 6 day Cafe.
- Lease has 2 years with the option 3 + 3.
- Sydney Morning Herald one cup winner good Cafe guide 2014.
- Location has local shops along with business trade, in a highly populated area.
- Location is going through changes that will see more potential & growth to tap into.
- With the trading hours you open different times starting from 7am, 8am plus 9am & finish some days 3pm & 4pm.



Location: Sydney CBD, NSW **Asking Price:** \$139,000

Broker: Paul Hulme / 0410 545 666 / paulh@linkbusiness.com.au

Successful High Profile Anti-Ageing Mediclinic

Ref: 12731

Our mediclinic client is on the forefront of growth in the demand for non-surgical anti-ageing treatments.

- Extreme commitment to providing the very best client experience unmatched in the sector.
- Recruits and trains the best, most motivated clinicians.
- Maintained consistent sales turnover in excess of \$3m over the last 4 financial years through two mediclinics in NSW and QLD.



Location: New South Wales **Asking Price:** \$980,000
Broker: Mark Ostryn / 0411 742 400 / marko@linkbusiness.com.au

Sumo Salad Franchise Northern Beaches

ref: 12789

- This is a one off opportunity to "own your own business at a very low starting point" in one of the busiest shopping centres on the North shore of Sydney.
- Leading Franchise brand with full training offered.
- Store equipment plus stock, all inclusive with the sale.
- The healthy menu is a business community favourite of freshness and flavour with a huge customer base.



Location: Sydney, New South Wales **Asking Price:** \$100,000 plus stock
Broker: Mark Scott / 0447 219 799 / marks@linkbusiness.com.au

Superb and Profitable Café

ref: 13283

- This double business offers a lifestyle and a profitable future.
- Set in beautiful surroundings.
- Selling in the vicinity of 2,000 coffees a week.
- Operating only five days.
- Sporting a wonderful operational kitchen.
- Potential to grow and increase current revenue.



Location: Inner West, Sydney **Asking Price:** \$925,000
Broker: Marco Gentili / 0404 805 222 / marcog@linkbusiness.com.au

Sweet Beginnings

ref: 13351

- Great opportunity to enter the market
- This is an indoor and outdoor venue with endless opportunities
- Placed in the heart of a coffee loving metropolis
- This venue is screaming out for an operator with vision
- Currently operating 5 full days and 2 half days



Location: Inner West, Sydney **Asking Price:** \$89,000
Broker: Marco Gentili / 0404 805 222 / marcog@linkbusiness.com.au

Sydney Bar for Sale – 5 Nights

ref: 13002

- Owner operator earns over \$300k per annum.
- Trades only 5 nights per week.
- Located in excellent inner city location that boasts high foot traffic and strong visibility.
- Fantastic 8 year lease in place providing security of tenure and resale value.
- Exceptional service, highlighted by glowing reviews from critics and locals alike.
- The bar has potential to accelerate its growth through extended trading.



Location: Inner West, Sydney **Asking Price:** \$495,000
Broker: Gareth Wolrige / 0448 715 762 / garethw@linkbusiness.com.au

Takeaway Shop and Gelateria + Lolly Shop

ref: 13111

This is a once in a lifetime opportunity to secure two exceptional businesses located in the heart of an iconic NSW South Coast tourist town. Highly flexible and easy to run, you will feel like you are on holidays all year round.

- Nets \$140k (approx.) to two owners.
- Long lease.
- Sea change opportunity.

The perfect opportunity for a husband and wife team. Locals and tourists alike frequent both businesses all year round.



Location: South Coast Region, NSW **Asking Price:** \$199,000 + SAV
Broker: Stephen Groves / 0418 375 633 / stepheng@linkbusiness.com.au

Threebeans Coffee Franchise - Sydney's North Shore

ref: 13312

- Prime location with seating inside and out for 80 plus.
- Extremely popular place for locals to eat, meet and relax.
- Nine years left on lease and averaging \$14k per week and growing
- Queues out the door on the weekend.
- Leading Franchise brand with full training and support.
- Untapped marketing potential to local schools, sporting clubs and business.



Location: Sydney, New South Wales **Asking Price:** \$399,000
Broker: Mark Scott / 0447 219 799 / marks@linkbusiness.com.au

Timber Spray Painting & Finishes Business

ref: 13302

- 2014 turnover \$740k
- 2014 net profit (EBITDA) \$255K (approx.)
- Rent under 6% of turnover
- Long lease available
- New and old kitchen, vanities, tables, chairs, doors, furniture restoration etc.
- Over 35 commercial permanent customers with 6 in the same street along with new customers daily.
- Limited competition in the local area.



Location: South Sydney **Asking Price:** \$385,000
Broker: Cliff Forster / 0422 486 277 / cliffordf@linkbusiness.com.au

Businesses for sale - New South Wales

Top Commercial Kitchen Construction Specialists ref: 12618

Our client is a leading design & construction specialist of commercial kitchen equipment and stainless steel benches.

Key features include:

- Revenues over \$9m per annum with three year average earnings before proprietors' drawings of around \$600k.
- Purpose built factory with all plant & equipment fully owned.
- Convenient location close to all major motorways.
- Premium client base

Location: New South Wales **Asking Price:** \$980,000

Broker: Mark Ostry / 0411 742 400 / marko@linkbusiness.com.au



University Food Court Business UTS ref:13077

- Trades 5 days only
- Currently run under management
- Average turnover \$7.5k per week
- Great access to a diverse range of students
- Brand new fit out, 6 months old with nothing to spend
- Asian cuisine options, available for change of use
- Return to owner operator \$1.8k per week approximately



Location: Inner-City, Sydney **Asking Price:** \$69,000

Broker: Doug Gray / 0415 657 135 / douglasg@linkbusiness.com.au

Upmarket Bondi Eatery and Bar/Under Management ref: 13245

- Run under full management
- Net profit of \$250k p.a for 2014
- Current weekly turnover \$40k and growing
- This is a favourite year round eatery and drinking hole for Bondi residents
- Great long lease in place for security of tenure.
- Perfect for Breakfast, Lunch or Dinner and open 7 days
- Recently launched catering arm to the business will drive further growth
- Fully licensed establishment with a PSA in place



Location: Eastern Suburbs, Sydney **Asking Price:** \$545,000 plus stock

Broker: Gareth Wolrige / 0448 715 762 / garethw@linkbusiness.com.au

Well Known Cafe in Hunter Valley ref: 12798

One of the best café/restaurants in the Hunter region. This is a great opportunity to get into this tightly held area and enjoy the benefits of a significant business operation. Massive growth with Huntlee township being built to cater to 25,000 and is only 10 minutes away.

Currently under management and returning great figures.

This is a quality life style and smart business decision, so call now for more detailed information as this will not stay around for long!



Location: Hunter Valley, NSW **Asking Price:** \$990,000

Broker: Philip Johns / 0415 974 033 / phiipj@linkbusiness.com.au

West of Sydney Gloria Jeans Flagship store ref: 12889

Rated in the top two GJC sites on turnover each week, rare for a business opportunity like this to be available and on the market. Don't miss out on this one.

High profile street location in very busy shopping centre precinct. Right on pedestrian walk way through to train and bus transport.

Current 4 year lease term remaining with a five year option from 2018 available, plenty of time to re coup investment.



Location: Inner West, Sydney **Asking Price:** \$999,999

Broker: Mark Scott & Paul Hulme / 0447 219 799 / paulh@linkbusiness.com.au

Wine Bar / Fine Food / Café ref: 13168

- Well-presented liquor licensed Café and original concept wine bar.
- Bar offering top quality hand-picked wines and selected music.
- Adjacent to busy shopping centre with high turnover retailers.
- The business has already built up a strong base of reputable clientele.
- Well trained, reliable staff to continue working in the business.



Location: Sydney Region **Asking Price:** \$295,000

Broker: Ray Jason / 0404 477 750 / rayj@linkbusiness.com.au

Worlds No. 1 Sub Franchise (several stores) ref: #13135

Net turn over range from \$8k through \$17k. Bank finance is often available to approved purchasers, up to 60% - 70% secured against the business itself. Branding does work in business, it's what consumers pay attention to; everyone knows this brand. Ideal as a quality return on investment with minimal input or as a stable earner for those entering the industry who would not normally have the experience and/or know how to and prosper as an independent. #13135 ; #13035 ; #12482 ; #11106



Location: Regional NSW **Asking Price:** From \$ 69,000 through \$765,000 + SAV

Broker: Matthew Page / 0418 115 204 / matthewp@linkbusiness.com.au

Darlinghurst Bar with Rare Liquor Licence ref: #13428

Serves to 3am 7 days with DA for 135 pax. Owner rarely at the business.

Turnover of net sales to exceed 1.3M in 2015 financial year.

Long lease 3+5 years.

Strong social media presence with 1000's of followers and check ins.

Stunning premise in trendy location with focus on cocktails, food, live music, djs and events.



Location: Sydney Region **Asking Price:** \$349,000

Broker: Dan Levitus / 0450 326 146 / danl@linkbusiness.com.au

Businesses for sale - Southern Australia & Northern Territory

Manufacturing / Engineering

ref: 11996

Strong emerging business
Patented Industrial Products
Diverse product range
Readily transferable Plant & Equipment
Build in SA – sell across Australia
Recognised supplier to ASX listed Majors
Genuine opportunity to acquire a recognised brand



Location: Adelaide, South Australia **Asking Price:** Expressions of Interest
Broker: Steve Foreman / 0418 778 800 / adelaide@linkbusiness.com.au

Newsagency and SA Lotteries Agent

ref: 12024

Gawler Location - 5½ day trading week
Well presented family owned business currently showing turnover of approximately \$9,500 per week plus Lottery Commission (approximately \$80,000 per annum)
The business carries a full range of newspapers, magazines, cards, stationery and a limited range of giftware.
Excellent lease with fair rent.



Location: Adelaide, South Australia **Asking Price:** \$175,000 plus Stock
Broker: Richard Hall / 0419 814 748 / adelaide@linkbusiness.com.au

Brice Hill Country Lodge

ref: 12514

Prestigious Function and Accommodation Venue for sale in the Clare Valley. This gracious residence, beautifully equipped and immaculately presented, is situated with commanding views and extensive grounds and outbuildings. Four exquisitely presented apartments, each with its own individual decor, provide 4½ star accommodation for guests. The extensive and fastidiously maintained grounds lend themselves to be the perfect setting for an enormous variety of functions. Business and Freehold For Sale. Don't miss this opportunity to purchase a business which lends itself to further growth.



Location: Clare, South Australia **Asking Price:** Price on Application
Broker: Bronte Schubert / 0427 253 870 / adelaide@linkbusiness.com.au

Renmark Patisserie & Pies Kitchen

ref: 13052

Country baking is alive and well.
The Riverland is an important growing Regional Centre and you can be a part of its growth.

- Quality family owned business
- Business established over 50 years
- Skilled staff in place
- Exceptional location and operating facility



Location: Renmark, South Australia **Asking Price:** \$650,000 plus Stock
Broker: Doug Willats / 0412 089 575 / adelaide@linkbusiness.com.au

Exciting City Based Aroma Cafe

ref: 12876

Aroma Café franchise for sale in Adelaide.
Unequaled premier location
Liquor Licence in place for 210 persons
Solid return to owner
Tourism growth support



Priced to sell!

Location: Adelaide, South Australia **Asking Price:** Expressions of Interest
Broker: Bronte Schubert / 0427 253 870 / adelaide@linkbusiness.com.au

Sugar

ref: 13230

Iconic Premier late night venue in Adelaide's famous East End
Owned and operated by current Vendor for last 13 years
Operating 5 nights per week, Wednesday – Sunday : 10pm - 4am
'State of the Art' sound system



Vendor seeking retirement options

Location: Adelaide, South Australia **Asking Price:** Price on Application
Broker: Steve Foreman / 0418 778 800 / adelaide@linkbusiness.com.au

Fantastic, Well Established 24/7 Gym

ref: 13150

Leader in exclusive women's fitness
This is success on display, proven cash flow
Ready for new owner, no exorbitant startup costs
Personal training or classes with excellent staff
Great location in top area with growing membership
Take a class and see for yourself
This is tomorrow's gym



Act today, this will move quickly

Location: Adelaide, South Australia **Asking Price:** Price on Application
Broker: Bevan Roberts / 0413 872 737 / adelaide@linkbusiness.com.au

Businesses for sale - Southern Australia & Northern Territory

Fruizberry - Glenelg

ref: 13231

Frozen yoghurt company for sale
Specialist store up and running
Glenelg premium location - great concept
Ideal for energetic partners
Solid lease with renewal
Revenue around \$500k



Location: Glenelg, South Australia **Asking Price:** Expressions of Interest
Broker: Richard Hall / 0419 814 748 / adelaide@linkbusiness.com.au

Commercial Cleaning Business

ref: 13296

Home based operation
Competent and reliable subcontractors
Sales over \$16,500 per week
One Stop service provider in this sector
Low overhead base



Location: Adelaide, South Australia **Asking Price:** \$450,000
Broker: Doug Willats / 0412 089 575 / adelaide@linkbusiness.com.au

Splashdown Pools and Spas

ref: 13316

Splashdown Pools and Spas is situated within the Parafield Shopping Precinct adjacent to the Parafield Airport on Main North Road. The business is a preferred retailer for Pentair Water, Astral Pool, Maytronics (Robotic pool cleaners) and the Jacuzzi® range of spas.
Current owner since 2003
Consistent growing revenue
Extensive range of chemicals and accessories
Good exposure with long lease and easy parking
Suit owner/operator/family



Location: Parafield, South Australia **Asking Price:** \$75,000 plus Stock
Broker: Doug Willats / 0412 089 575 / adelaide@linkbusiness.com.au

Bridal Gown Boutique

ref: 13347

Award winning with exclusive labels - established for 37 years
This multi award winning business is one of Australia's best bridal boutiques
Well established in a prominent location
Boasting a modern and elegant showroom
Offers an exclusive range of both national and international labels
Successfully and efficiently managed, with an unsurpassable reputation
You will be astonished when you find out more



Location: Adelaide, South Australia **Asking Price:** \$79,000 + Stock (ca. \$100k)
Broker: Bevan Roberts / 0413 872 737 / adelaide@linkbusiness.com.au

Multiple Award Winning Restaurant

ref: 13370

An Eastern Suburbs favourite
Outstanding reputation
Solid normalised Net Profit
Traditional values - modern cuisine
Proven but with growth prospects
Solid support for new owner
Genuine reason for sale



Location: Adelaide, South Australia **Asking Price:** Price on Application
Broker: Steve Foreman / 0418 778 800 / adelaide@linkbusiness.com.au

Gas Works Salisbury

ref: 13375

Established in 1977 and trading in the Salisbury precinct since 1985.
Reverse cycle appliances introduced in the early 2000's
All other products have been proven core range products.
Retailer of domestic gas appliances, air conditioning and other related goods.
The continual growth push in the Northern suburbs has ensured a continuity of sales for this steady business.



Location: Salisbury, South Australia **Asking Price:** \$170,000 plus Stock
Broker: Richard Hall / 0419 814 748 / adelaide@linkbusiness.com.au

Own Your Own Event

ref: 13443

Well organised, established Homecraft Exhibition
Three successful Festivals completed
Fourth Festival building now
Profitable and satisfying
Growing coterie group interest
International appeal and market
Organisers wishing to hand on successful formula



Location: Adelaide, South Australia **Asking Price:** Price on Application
Broker: Bevan Roberts / 0413 872 737 / adelaide@linkbusiness.com.au

Retail Fruit & Vegetable Store

ref: 13287

Absolute prime location
Modern, bright fit out
State of the art plant & equipment, new cool room
Supported by regular clientele
Good lease terms and conditions



Location: Adelaide, South Australia **Asking Price:** \$295,000 plus Stock
Broker: Bevan Roberts / 0413 872 737 / adelaide@linkbusiness.com.au

AUSTRALIA WIDE

FRANCHISE

FENCESCAPE - Fencescape Franchise. New areas available across Australia. Continuous training provided, including their exclusive software system to make your job easier. Access to group buying power, high quality marketing and strong branding. Clients both domestic and commercial with Fencescape helping you to land those big jobs everyone wants to win. Price \$40,000 + GST. Manuel Ribeiro 0429 626 835. Ref 12492

NU LOOK FLOORS - Domestic & Commercial - No Rent - No Lease - No Staff. Specialising in turning ordinary looking concrete into the extraordinary with their revolutionary epoxy flooring system. The business expertise is in epoxy garage floors; although they do apply the Epoxy Flake system to numerous concrete floors. Ranging from coffee shops, patios, retail shops, hair dressers, wineries and many more. Franchise Price \$100,000. Graham Tippett 0418 782 082. Ref 12346

RETAIL GENERAL

RETAIL DISTRIBUTION - This business offers the Australian distribution rights to the only PATENTED, scientifically proven product of its kind in the world today, that designs, develops and sells electronic pest management products. Price \$250,000 plus SAV. Stuart McLachlan 0404 687 706. Ref 12358

RETAIL ONLINE

ONLINE RETAIL JEWELLERY - This is an excellent opportunity to enter the multi-billion dollar Australian online retail sector, with little risk and great flexibility. The business designs and sells fashion and semi-precious jewellery (mostly under their own brand) throughout Australia. All products have been carefully designed to combine excellent quality and value for money. Price \$47,500 Stuart McLachlan 0404 687 706. Ref 1238

TECHNOLOGY/COMPUTER/IT

UNIQUE ONLINE BUSINESS SET TO EXPLODE - This unique online platform is an incentives based platform that has a patent pending 'Incentive, System and Method'. It's the first website of its kind in Australia and capitalises on two online tech hotspots - online education and crowdfunding. Price \$175,000. Ian Jones 0402 111 500. Ref 12182

MANUFACTURING/IMPORT/EXPORT/WHOLESALE

HOME BASED DISTRIBUTION - Unique food product distributed Australia Wide. No rent or leases, work from home. No premises needed. Established 23 years with high gross profit. Currently only run on part-time hours. With the right buyer, who has the capital, connections, and a get-up-and-go work ethic could take this business forward into the mainstream market and fast track it by adding additional products. Giving this business unlimited growth potential! Price \$160,000 plus Stock. Manuel Ribeiro 0429 626 835. Ref 13317

ADELAIDE

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

LOCAL TRANSPORT PROVIDER - Specialised Vehicle plus WIP. Related to the building industry. Modern, well presented plant & equipment. Operating 5 days; Monday - Friday. Suit owner / operator or bolt on business. Realistically priced at \$285,000. Steve Foreman 0418 778 800 Ref 11980

CIVIL ENGINEERING

SPECIALIST IN STRUCTURAL/INSURANCE REPAIR & BUILDING - Well known and respected business, excellent reputation for client service, especially in the area of insurance repair work. Extensive referrals come from insurance companies

for specialised assistance. Offers in vicinity of \$1.7 million considered. Including Freehold, Stock and WIP. Bronte Schubert 0427 253 870. Ref 11967

FRANCHISE RETAIL

THE ATHLETE'S FOOT COLONNADES - Fantastic opportunity to be part of the leading footwear franchise in Australia. Over 140 stores across Australia and New Zealand. Largest retailer of athletic and lifestyle footwear in Australia. Skilled staff in place. Showing consistent sales and profits. Training provided. Doug Willats 0412 089 575. Ref 11975

GENERAL

INDUSTRIAL CONCRETE SAWING & DRILLING SPECIALISTS - Established 1989. Ideal bolt-on business or merge with like. Currently run as three man operation, highly profitable. Diverse client base including Civil, Building, Industrial, Government and Domestic. Vendors looking for a change of lifestyle. POA Steve Foreman 0418 778 800 Ref 12987

HOME IMPROVEMENT SERVICES - Gutter Guard, Gutter replacement, Reroofing & Restoration, Roller Shutter installation. Modern office/warehouse, plant & equipment. 8 years in operation by current Vendors. Vendors wishing to retire interstate. POA Steve Foreman 0418 778 800 Ref 13044

HARDWARE

HARDWARE STORE - Member of a National Banner. Prominent main road location. Current owners for the last 10 years. Skilled staff in place. Ideal for owner/operator or family. \$40,000 plus Stock (estimated \$300,000) Doug Willats 0412 089 575 Ref 12902

MANUFACTURING

SPECIALISED MANUFACTURER - This business has stood the test of time, approximately 50 years, current Vendor 27 years. Long term lease or relocation option available. Highly profitable with solid repeat sales figures. Reliable, well maintained Plant & Equipment. Diversified repeat clientele. Trading 5 days per week. Vendors seeking retirement. POA Steve Foreman 0418 778 800 Ref 13341

RETAIL GENERAL

MAXBILT TRADING CO - SPECIALIST RETAILER'S DREAM - Love Holidays? Love Camping? Love the Outdoors? Explore this opportunity today! Adelaide's best known family lifestyle store. Established, recognised specialty store. Ideal for a family to share and grow. Completely trustworthy reputation. This business is priced to sell! Doug Willats 0412 089 575. Ref 12549

CITY CROSS LOTTERIES - Established as lottery kiosk in July 2004. Prominent position in vibrant food court, busy Shopping Centre in the Adelaide CBD. Supported by forty specialty businesses the centre is the major thoroughfare. Ideally suited to husband and wife or family. 6 day trading. Doug Willats 0412 089 575. Ref 12405

SNAP FRANCHISE OUTLET - Long established store. Outer southern suburbs. Trading 5 days per week only. Vendor involvement 2 1/2 days per week. ROI - offers expected in the mid to upper \$100,000 range plus stock. Doug Willats 0412 089 575. Ref 12025

SERVICES

PAINTING CONTRACTORS - Established over 16 years ago. Built an enviable reputation based on excellent workmanship, reliability and attention to detail. Preferred painting contractor for the private sector and Government Departments and Agencies. Mix of sub contractors and employees. Management structure in place. Excellent profits. Doug Willats 0412 089 575. Ref 12222

EXCITING GROWTH SECTOR, MIGRATION - This is a micro business that can grow. The owner has built a wonderful opportunity for a qualified migration agent to add to an existing agency. Student & Tourist Visas. Residency Visas. Great name & reputation. Active web presence. Great value. Bevan Roberts 0413 872 737. Ref 12318

TREE PRUNING, REMOVAL & STUMP GRINDING - Good ROI and income earner. Specialising in pruning, tree surgery work, tree removals and stump grinding. Exceptionally high level of loyal repeat and referral customers. Good growth potential. Many opportunities to expand into new markets. Easy-to-run, efficient and profit producing setup. Steve Foreman 0418 778 800. Ref 11995

RETAIL GENERAL

RETAIL DISTRIBUTION - This business offers the Australian distribution rights to the only PATENTED, scientifically proven product of its kind in the world today, that designs, develops and sells electronic pest management products. Price \$250,000 plus SAV. Stuart McLachlan 0404 687 706. Ref 12358

RETAIL ONLINE

ONLINE RETAIL JEWELLERY - This is an excellent opportunity to enter the multi-billion dollar Australian online retail sector, with little risk and great flexibility. The business designs and sells fashion and semi-precious jewellery (mostly under their own brand) throughout Australia. All products have been carefully designed to combine excellent quality and value for money. Price \$47,500 Stuart McLachlan 0404 687 706. Ref 1238

TECHNOLOGY/COMPUTER/IT

UNIQUE ONLINE BUSINESS SET TO EXPLODE - BThis unique online platform is an incentives based platform that has a patent pending 'Incentive, System and Method'. It's the first website of its kind in Australia and capitalises on two online tech hotspots - online education and crowdfunding. Price \$175,000. Ian Jones 0402 111 500. Ref 12182

TECHNOLOGY/COMPUTER/IT

NU LOOK FLOORS - Domestic & Commercial - No Rent - No Lease - No Staff. Specialising in turning ordinary looking concrete into the extraordinary with their revolutionary epoxy flooring system. The business expertise is in epoxy garage floors; although they do apply the Epoxy Flake system to numerous concrete floors. Ranging from coffee shops, patios, retail shops, hair dressers, wineries and many more. Franchise Price \$100,000. Graham Tippett 0418 782 082

BRISBANE

ACCOMMODATION/TOURISM

NUNDAH MANAGEMENT RIGHTS - Superior established business. Combined Body Corporate salary for these two complexes is over \$150,000. Manageable workload and fantastic location. Two complexes located just 1km apart.. Price \$1,930,000 + SAV. David Janett 0407 468 414. Ref 13402.

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

SUPPLY FIT COMMERCIAL VEHICLE EQUIPMENT & ACCESSORIES - 2014 Net Profit \$133k. Long established operating for 25 years. Consistent and ongoing work - business to business only. Operates under semi-management with minimal staff in place. Huge workshop area with extensive plant & equipment list. Owner also owns freehold - great lease available with low rent of approx. \$500 per week. Price \$250,000 + Stock. Myron Plumb 0415 303 370. Ref 12560

BRIDGESTONE SELECT CABOOLTURE - Huge Sales Huge Profit! Growing sales of around \$3.2m pa and increasing profits. Outstanding street appeal, Huge road frontage. Large premises. Field Service vehicles inc in price. Price \$550,000 + SAV. Frank Willett 0415 288 954. Ref 13372

MECHANICAL WORKSHOP - For Sale for the first time in 16 years. Accountants financials available, Large Premises 550sqm approx. Extensive P&E. Price \$110,000 + SAV. Bla ir Luckman 0433 227 997. Ref 13252

Businesses for sale - Classifieds

AUTOMOTIVE / MECHANICAL WORKSHOP WITH FREEHOLD -Solid Consistent Income delivering good Returns to the current working Owner/Mechanic, Office/Reception and spacious Workshop area with good tooling, An long list of Plant &, Excellent Customer base, with regular repeat business. Price \$72,000 + SAV. Len Hepburn 0412 045 788. Ref 12316

EXCEPTIONAL TRANSPORT BUSINESS - Owned and operated by the same family for 33 years this business has developed a reputation for service and delivery. Services approximately 260 regular customers primarily between Brisbane and Toowoomba. Turnover for 08/09 exceeded \$2 million. Priced at \$600,000 + Plant & Equipment including 20 odd vehicles (estimated at \$1,000,000). Vince Konig 0430 332 208. Ref 11323

BULK HAULAGE BUSINESS - Established over 10 years, owners now retiring. Consists of seven trucks, with loyal customer base providing mainly local work. Reliable & well maintained plant & machinery, insured value \$325K. Operates 5 days, with potential for evening & weekend work readily available. Price \$185,000 w/w. David Morris 0410 716 025. Ref 13055

BEAUTY/HEALTH

MANAGED HAIRHOUSE WAREHOUSE - 2014 Net Profit \$141,000. Established 8 years in busy Brisbane shopping centre. Undoubtedly the most progressive hair & beauty product supplies group in Australia. Store is showing good growth with increased figures each year. Price \$298,000 + Stock. Myron Plumb 0415 303 370. Ref 12834

FITNESS AND WELLNESS CENTRE CABOOLTURE - Well established 24 hour gym with load of potential to turn into something special. 400m2 of floor space, Spa, Sauna, Affordable lease. Price \$185,000 WIWO. Dustin Slypen 0425 121 788. Ref: 13328

IMPRESSIVE 24 HOUR GYM BRISBANE CITY - Opportunity to purchase a near new gym including 2 state of the art Papilio Bikes. Located in a prime position only 3km from the CBD on a busy road. Price \$249,000. Dustin Slypen 0425 121 788. Ref: 12965

PORTABLE SPORTS FIELD - Amazing concept and loads of fun. It can be taken anywhere to transform any flat surface into a dynamic playing arena. Dimensions of the playing arena in full size: 24m in length, 14m in width and 3m in height, however the sizes can be modified to suit the playing group or the facility in which it will be assembled. Price \$17,500. Dustin Slypen 0425 121 788. Ref: 12953

PROFITABLE MODERN 24 HOUR FRANCHISE FITNESS GYM - Brisbane east area, Very good location in Brisbane bayside. Affluent suburb. Long Lease, Equipment in good condition. Price \$485,000 + SAV. Dustin Slypen 0425 121 788. Ref: 12653

MODERN NEW 24 HOUR FRANCHISE FITNESS GYM - Brisbane east area, very good location, High level residential area, Long lease and cheap rent, Good quality fitness equipment, Big potential for marketing increase. Price \$585,000 + SAV. Mike Guyomar 0451 168 908. Ref: 12652

A BARBER SHOP THAT MAKES SOME REAL MONEY - Sited in a very busy location in the heart of CBD financial/commercial precinct. Same owner for 18 years. Very nicely presented. Nothing to spend here, just walk in and make money from day one. Price \$100,000 + SAV. Frank Willett 0415 288 954. Ref: 12586

HAIR SALON AFFLUENT INNER CITY FRINGE - Currently trading only 4 days per week, if open 6 days per week income could go up by 50%. High-end client willing to pay for extra service. Limited marketing conducted to date - great potential. No money to spend. Four cutting stations with two basins. Price \$79,000 + Stock. Frank Willett 0415 288 954. Ref 11394.

BRISBANE CBD BARBER - This shop is well equipped complete with contemporary barber chairs and decor. Great customer seating and waiting area with a large screen TV for waiting guests. 5 days only with no late nights, 4 chairs, Fully staffed, Busy location, Good lease and rental structure. Profitable owner operated business. Price \$85,000 WIWO. Vince Konig 0430 332 208. Ref 11350

BUSINESSES WITH REAL ESTATE/RURAL

LOW RISK, PASSIVE FULLY MANAGED STORAGE FACILITY Commercial property investment with manger look after rental

returns and occupancy. Located near the Port of Brisbane, 1080sqm hard stand with rental income from vehicle & marine storage. Price \$539,000 WIWO. Mike Guyomar 0451 168 908. Ref 13255

ITALIAN RESTAURANT & FREEHOLD OPPORTUNITY - Be your own Landlord! Very good location with Brisbane river view Business open 6 days, High turn over and good net profit, Modern fitout & equipment, Open plan Chef's kitchen, Fully licenced. Combined Price \$1,500,000 + Stock. Christina Li 0405 613 788. Ref 11943

CONSTRUCTION INDUSTRY

CONCRETE CUTTING & DRILLING BUSINESS - No lease - mobile business. Sales \$1m+ last financial year. Equipment replacement value is over \$260,000. Perfect owner operator, partnership or family business. Price \$140,000 WIWO. Dustin Slypen 0425 121 788. Ref: 13247

BUILDING INSPECTIONS - VERY PROFITABLE - A successful family operated business since 2007 with a solid reputation throughout the industry providing building inspections for new homes, pre-purchase, pre-sale, defects and special purpose building reports. Loyal client base with referrals from past satisfied clients. Price \$185,000 WIWO. Paul McLroy & Garth Nell 0426 263 918/0406 109 150. Ref: 12848

FRANCHISE

BUCKING BULL - Situated within Logan Hyperdome. This business has all the boxes ticked for a family to own and operate. No experience necessary, full training, and support in place. Be your own boss, with the security systems and procedures in place. Excellent return on investment, with strong cash flow. Price \$195,000 + Stock. Glen Dixon 0410 517 000. Ref 10272

BUY A JOB IN QUEENSLAND - Company offers \$1,500 per week work guarantee (after stock taken out). Join over 160 Jim's Antenna Franchisees. Installation of Antennas and associated services including satellite installs, Home Theatre installs, Phone points, Data and cabling. Territories available in South East Queensland. No experience necessary, full training and support provided. Custom business software provided. Over 90% Brand Recognition. Price \$59,000. Peter Jackson 0418 986 991. Ref 11152

HEALTH FOOD SUPERMARKET - Strong Organic Growth. Estimated profit owner/operator 2015 \$200,000 plus. Estimated Turnover for 2015 \$2m plus. Established management and staff. Solid operational infrastructure which includes software systems and procedures. Busy and popular shopping centre, located in outside precinct, "low rent, long lease". Main road location with lots of passing traffic. Price \$265,000 + Stock. Guy Cooper 0431 227 644. Ref 13279

PROFITABLE PIZZA CAPERS BRISBANE BAYSIDE - Long established located east of Brisbane towards the Bayside. Strong sales & profits, long lease till 2023, modern image, Rent only 7% of sale. Price \$210,000 + SAV. Blair Luckman 0433 227 997. Ref: 13378

BRILLIANT FRANCHISE OPPORTUNITY - 900 MEMBERS + - Well established Snap Fitness Franchise only 5km from the CBD. Strong monthly sales and increasing, Long lease in place, Great systems & support, National marketing campaign. Price \$365,000 WIWO. Dustin Slypen 0425 121 788. Ref: 13286

EXCITING FRANCHISE CAFE - Weekly sales \$17,000+, Franchise support & systems in place, Low capped franchise fees, 6 figure income for working owner. Price \$395,000 WIWO. Dustin Slypen 0425 121 788. Ref: 13178

FRESH FOOD FRANCHISE - Annual sales in excess of \$890,000, with net profit of \$187,000. Proven business model. Sumo Salad systems & procedures in place. Full training & ongoing support. Price \$595,000 + SAV. Roland West 0450 484 008. Ref 13115

GOOD FRANCHISE BUSINESS OPPORTUNITY - Near new franchise business located in a busy West Brisbane shopping centre. Be part of a trusted bank with many stores across Australia. Provides huge range of delicious gourmet food and drinks. Price \$39,000. Christina Li 0405 613 788. Ref 13046

7 ELEVEN FRANCHISE BUSINESS BRISBANE - Located on a busy main road with high passing traffic, close to the CBD. Annual turnover exceed \$2m. Good net profit. Full support &

training from head office. Price \$465,000 WIWO. Christina Li 0405 613 788. Ref: 13001

SUMO SALAD BRISBANE CITY CENTRE - Owners instructions are very clear "Sell This Store Now" after 9 years its time to move on. Prime location in the busy Myre Centre A Level. Get into the healthy fast food market with this low cost entry opportunity. Price \$29,900. Roland West 0450 484 008. Ref 12980

\$2,000 PER WEEK NET - \$100,000 to a working owner, Cheap rent at 7% of sales, Recent refurbishment to modern image, Accountants financials available, Original owner selling after 8 great years. Price \$169,500 + SAV. Blair Luckman 0433 227 997. Ref: 12685

POPULAR FRANCHISE FOOD BUSINESS IN CBD - Trade @ \$20,000 per week, Trades 5 days, clean & modern shop, good sized kitchen. Simple business - no heavy cooking, secure and long Lease, reasonable rent. Owned since 2007, full training provided by Franchisor, very low franchise fee, can be run under management. Price \$100,000 WIWO. Christina Li 0405 613 788. Ref 12168

WENDY'S ICE CREAM FRANCHISE - Premier outlet situated in a prime, high-traffic location within one of Brisbane's busiest Shopping Centres. Long trading history with solid sales & consistent profits. Everything in place - fully staffed & equipped, delivering profits from Day 1. Price \$95,000 + Stock. Len Hepburn 0412 045 799. Ref 11698

EDUCATION BASED FRANCHISE - If you are passionate about children's future through proper education and the future of Australia, this represents a rich and rewarding opportunity. The complete business package includes everything needed to get started training, fitout, exclusive territory & more. Price \$149,000 + Stock. Vince Konig 0430 332 208. Ref 11610.

WENDYS FRANCHISE - No Refurbishment required, Sales \$6,000 + per week (average), Make your money back in less than 1 year. Ideal first time buyer or family business. Price \$32,000 + Stock. Blair Luckman 0433 227 997. Ref 11372

BRUMBYS FRANCHISE FOR UNDER \$100K - Fully equipped and ready to bake, nothing to spend. No baking experience necessary, full training provided. Be part of a great franchise team. Offers great value for money. Located near two major schools. Husband and wife team could expect around \$100,000 p.a. Price \$99,000 + Stock. Frank Willett 0415 288 954. Ref 11363

DE FRANCE CAFE FRANCHISE - Introducing a new Franchise to Queensland, DeFrance Café has taken the Southern States by storm and now its Queensland's turn. Easy to run, sales on the increase, proven money maker, coffee, crapes, and fresh baguettes, huge expansion planned. All franchise fees included in price. Price \$169,000 Investment. Frank Willett 0415 288 954. Ref 11348

LEASE

FREESTANDING NORTHGATE OFFICE/WAREHOUSE FOR LEASE - This property offers 90sqm of air conditioned office space & 100sqm of warehouse space, 240 sqm secure harstand area, 7 secure & 2 visitor car parks. Approx 9km north of the Brisbane CBD. Price \$36,000. per annum LEASE Roland West 0450 484 008. Ref 13348

HAIR / BEAUTY SALON LEASE - WOOLLOONGABBA - Prime location on a main road with free client car parking. Equipped with 6 stations and modern kitchen. Currently vacant and available now. Price \$3,500 per month + GST. Dustin Slypen 0425 121 788. Ref: 13284

BUSINESS OPPORTUNITY FOR PHYSIO/CHIRO/MASSAGE - lease two very generous sized consultation rooms and reception area within a near new 24 hour gym. This presents a very affordable start-up or relocation opportunity. Bring your clients with you or start marketing through the very strong gym membership base. Price \$57,200 per annum + SAV. Dustin Slypen 0425 121 788. Ref: 12900

185SQM OF VACANT FLOOR SPACE FOR MEDICAL RELATED BUSINESS - Opportunity to start up or relocate to a brilliant Brisbane location opposite a major Private Hospital. The complex offers a great main road location with plenty of parking, street signage and easy access. Length of lease is negotiable. Price \$77,250 per annum + SAV. Dustin Slypen 0425 121 788. Ref: 12729

LEISURE/ENTERTAINMENT/HOME GARDEN

SLUSHIE MACHINE HIRE - Around 100 Slushy machines on loan, 2 week sales trip required every 6 to 8 weeks. Current owner earns over \$100,000 only 14 weeks work a year. Machines located from Brisbane to Townsville, 2009 model 6.5 tonne truck included in sale, Easy to run from home. No area restrictions. Price \$299,000 + SAV. Frank Willett 0415 288 954. Ref: 12561

CHILDREN'S PLAYLAND & CAFE - This indoor play centre and café provides a safe and secure environment for kids to exhaust their energy climbing, sliding, swinging, jumping and spinning on a vast array of equipment. Or, have a party in the designated "party" rooms. Multiple income streams, accountants financials, Secure Lease. Price \$255,000 + SAV. Blair Luckman 0433 227 997. Ref: 12505

ROCK SOLID AND SECURE BUSINESS FOR SALE SE QLD - This business is a well recognised and established provider of security screens, doors and shutters. Established 14 years, Consistent work with a products always in demand, Profitable with no marketing requirements, Staff in place, Clients pay 50% deposit on signing, More than 60% repeat business. Increase profit by marketing to the existing database of more than 6000 contacts. Price \$275,000 + SAV. Vince Konig 0430 332 208. Ref 12294

QUALITY VALLEY BAR IN BRISBANE - Ideally located right in the heart of the action in the valley, fully fitted out kitchen, fully fitted bar, dance floors, stage, music system, fully licensed, approved for amplified music, can be utilised for a number of hospitality options, fully staffed, with reliable, experienced staff already in place. \$250,000 + SAV. Vince Konig 0430 332 208. Ref 12289

BOAB BOAT HIRE - If you have a passion for boats and are looking for an easy to run profitable semi retirement business have a closer look at BOAB Boat Hire. Australian owned franchise launched in 2003. Unlike other boat hire companies Boab offer a range of boats at set hire for towing or delivery to any destination - as easily as hiring a car. Based on the doorstep of Moreton Bay with 20kms of straight line boating to Moreton Island. Established hire revenue to build on. BOAB also provides boat courses and licences allowing qualified franchise owners to increase revenue. Offers invited, Price \$89,000 w/w. David Morris 0410 716 025. Ref 12815

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

AIR CONDITIONING INSTALL AND SERVICE - Air Con, Refrigeration & ventilation purification specialist servicing the Health and Medical sector. Return to working owner in excess of \$1.1m. Consistent high gross margins well above the industry average. Price \$2,999,000 + SAV. Frank Willett 0415 288 954. Ref 13406

SE QLD DISTRIBUTION BUSINESS - Offered for sale for the first time. Packaging distributors for a wide range of industries. Established for 20+ years. Consistent annual revenues in excess of \$6m and profits exceeding \$800k per annum. Price \$2,500,000. Christina Li 0405 613 788. Ref 13333

FRANCHISE DISTRIBUTION - Foodservice distribution business with great client base in a fast growing area. Annual sales in excess of \$790,000, Adjusted Net Profit of \$77,000. Business established 28+ years, current owner for 7-years. Price \$145,000 + Vehicle. Roland West 0450 484 008. Ref 13139

BRISBANE TEXTILE MANUFACTURER - Based in Brisbane and supplies to customers throughout Australia and exports to Fiji & New Zealand. Established for 20+ years, Net profit margin 30%, Trades 5 days, Fully managed. Price \$790,000. Christina Li 0405 613 788. Ref 13116

\$6M ACQUISITION WITH POTENTIAL \$70M PA USA UPSIDE - Seeking expressions of interest \$6million+ from "U.S. add-value Buyers" for a successful and established Australasian manufacturer of world-leading products selling in the \$50K - \$300K range. Price \$6,000,000 + SAV. Mike Guyomar 0451 168 908. Ref: 12991

EZY LIFT MOBILE HYDRAULIC LIFTING SYSTEM - Ezy Lift is an essential piece of equipment for the modern workshop, lifting heavy machinery but yet is easy to store out of the way when not required. A 100% Australian design and manufactured hydraulic system, the EZY LIFT system with addition posts is capable of lifting up to 100 tonnes in absolute safety. Price \$50,000 + Stock. Frank Willett 0415 288 954. Ref 12070.

RETAIL FOOD/HOSPITALITY/SUPERETTES

BYO CHINESE RESTAURANT BRISBANE SOUTHSIDE - Turning over \$25,000-\$30,000 per week with a very good net profit, P&E in good condition, Well trained staff will stay, Chinese style fit out. Price \$350,000. Christina Li 0405 613 788. Ref 13353

POPULAR BRISBANE LICENCED JAPANESE RESTAURANT - Good busy location close to CBD, Trading 7 days, Turning over between \$42k-\$60k per week. Long lease and reasonable rent. Seating 120-140 people. Currently run Under Management. Price \$1,450,000. Christina Li 0405 613 788. Ref 13352

INDUSTRIAL 5 DAY TAKEAWAY AND CAFE SHOP - Good sized kitchen extraction (3 meters), walk in fridge & freezer, Well presented clean shop, Plenty of seating & car parks. Price \$99,800 + SAV. Kevin Li 0451 505 168. Ref: 13342

5 DAY CAFÉ INNER CITY BRISBANE - Located in the foyer of an office tower there is plenty of captive foot traffic with good quality coffee and easy to prepare good. 5 day trading, 50kg weekly avg coffee, Fully refurbished, No cooking - simple food. Price \$290,000 + SAV. Blair Luckman 0433 227 997. Ref: 13332

BRISBANE CBD - HIGH COFFEE SALES - Ideally located at a foyer entrance of a tower building. 55kg's coffee, 5 days trading only, Secure location, Owner will trial. Price \$350,000 + SAV. Blair Luckman 0433 227 997. Ref: 13307

FISH & CHIPS TAKEAWAY - BUSY MAIN ROAD - West Brisbane location on a main road with heavy traffic. No competition near by. Quality fit out, easy operation, Add chicken to increase sales. Price \$40,000 + SAV. Robert Sohn 0406 808 845. Ref: 13305

FISH & CHIP TAKEAWAY BRISBANE SOUTHSIDE - Trading 6 1/2 days a week. Lots of potential, there is a market to sell coffee in the centre. All equipment in good working condition. Large back area and walk in cold room. Price \$58,000 + SAV. Kevin Li 0451 505 168. Ref: 13293

5 DAY BRISBANE CBD CAFÉ OPPORTUNITY - 5 day business, CBD location, Asking price is for 'Key Money' only. Price \$18,000 W/WO. Kevin Li 0451 505 168. Ref: 13293

BUSY COFFEE SHOP & DELI IN SHOPPING CENTRE - Prime position in a Brisbane west shopping centre. Full commercial kitchen. Currently sells 40kg coffee a week. Fully trained skilled loyal staff. Current sales are \$30k per week. Rent is 7% of turnover. Price \$299,000 + SAV. Paul McLroy & Garth Nell 0426 263 918 / 0406 109 150. Ref: 13291

LEADING CBD CARVERY TAKEAWAY - Consistent sales over \$1.3m each year, Trading 5 days a week with bonus 2 weeks holidays over Xmas & New Year period. Nets over \$200k, First time on the market in 31 years. Price \$695,000 + SAV. Roland West 0450 484 008. Ref 13248

PROFITABLE RESTAURANT FUNCTION CENTRE - Booked out Saturday & Sunday for the rest of the year! Outstanding location just meters from the Brisbane River. Trades 5 days a week closed Monday & Tuesday. Full time manager in place, Long lease with very good rent. One of Brisbane premier wedding & function centres. Price \$525,000 + SAV. Frank Willett 0415 288 954. Ref 13226

BURGER EDGE BRISBANE CBD - Great opportunity with an enthusiastic owner operator. Current sales are around \$9,000 per week and increasing. Easy to operate, Low franchise fees, Systems and support in place, Prime CBD position. Price \$89,000 W/WO. Dustin Slypen 0425 121 788. Ref: 13205

ASIAN TAKEAWAY & RESTAURANT - Cheap rent, Seats 35+, Majority of trade is takeaway, Trades Mon - Sat short hours, Not restricted to Thai cuisine - Indian, Chinese, Vietnamese would be ideal. Price \$32,500 W/WO. Dustin Slypen 0425 121 788. Ref: 13187

POPULAR LICENCED SEAFOOD CAFE - Located in a high traffic food court of a busy Northside shopping centre, with sales of around \$10k per week and room for increased profit growth. Currently run under management with trained staff in place. Price \$79,000 W/WO. Paul McLroy & Garth Nell 0426 263 918 / 0406 109 150. Ref: 13108

INDUSTRIAL CAFÉ TAKEAWAY - Great turn over with good net profit, Large commercial kitchen, Fully staffed, Potential to improve business. Price \$345,000. Christina Li 0405 613 788. Ref 13079

BUSY SOUTHSIDE CONVENIENCE STORE - Good location with cheap rent at only \$2,215 per week + GST. Weekly takings

between \$35k-\$39k. Trading 7 days, no competition, easy to manage, high traffic flow. Price \$580,000 + SAV. Kevin Li 0451 505 168. Ref: 13042

SUPERB SOUTHSIDE CAFÉ - With a full kitchen including extraction your menu options are endless. Coffee 20kg per week. Breakfast & lunch only, option to extend trading hours and obtain liquor licence. Price \$199,000 + SAV. Frank Willett 0415 288 954. Ref: 13009

VIETNAMESE TAKEAWAY TOP LOCATION GIVEAWAY PRICE - Situated in high-traffic location, on busy Food Court within one of the Brisbane CBD's busiest shopping centres. Spotless. A secure long-term Lease, with very reasonable Rent. Everything is already in place - fully equipped, delivering profits from day 1. Price \$40,000 W/WO Len Hepburn 0412 045 799. Ref: 12862

BARGAIN FLORIST, GOOD RETURNS - Profitable florist with low rent and secure lease, Operating owner income of over \$61,000 is more than the asking price, in operation for 25 years + with loyal customers, Great contracts with online ordering sites. Price \$35,000 + SAV. Frank Willett 0415 288 954. Ref: 12856

INDEPENDENT CONVENIENCE STORE - Weekly takings \$15,000, Trading 7 days, Easy to manage, High traffic flow, Suit working family partnership, Sales on the increase, Long lease security till 2021. Price \$198,000 + SAV. Kevin Li 0451 505 168. Ref: 12721

IMPRECABLY PRESENTED RESTAURANT - Currently a modern Italian style bistro, this could also suit other cuisines such as Indian or other. Fully set up with modern interior. Well located with great exposure, Good consistent turnover, well run and staffed, Will provide a good basis for your future. Price \$10,000 + SAV. Vince Konig 0430 332 208. Ref: 12682

HIGHLY PROFITABLE BRISBANE NORTHSIDE CAFE - Established more than 4 years ago with a simple focus, to offer their customers the best coffee experience in town. Beautifully presented, custom fit and designed, fantastic rent. Great reputation, large social media, highly awarded, predominantly coffee focused. Price \$450,000 + SAV. Vince Konig 0430 332 208. Ref: 12655

ENDLESS OPPORTUNITIES - LICENSED CBD CAFE - Trade @ \$13,000 per week, Trades 5 days, Just refurbished, clean, good sized kitchen, secure and long Lease Reasonable rent, prime, high-traffic location within Brisbane CBD, fully licensed, low franchise fee. Can be run under management, marketing potential for catering. Price \$398,000 + SAV. Christina Li 0405 613 788. Ref: 12556

MODERN JAPANESE SUSHI OUTLET - Modern Japanese Sushi outlet in the good location in one of the best shopping centres in the country. Under management, Turn over \$13,000 pw, Fantastic profits, very good fit-out. Chef's kitchen, suits owner operator or investor. Can be purchased individually or as part of a group. Price \$230,000 + SAV. Christina Li 0405 613 788. Ref: 12553

BRISBANE NORTHSIDE BUTCHER - Est. 20 years this is a locally based, family run butcher, providing quality service and products. Providing award winning sausages and the best selection of quality meats and choice cuts. Smokehouse, home delivery, fully staffed, good local reputation. Sales \$22,000 - \$23,000 per week on average. Price \$220,000 + SAV. Vince Konig 0430 332 208. Ref: 12491

SIMPLE FOOD OUTLET BRISBANE CBD - Selling primarily coffee and simple food. Highly sought after location in CBD. 5 days trading with short hours. Solid lease with good rental structure. Low staffing requirements. Price \$60,000 + SAV. Vince Konig 0430 332 208. Ref 12432

INNER CITY BUSY CHINESE RESTAURANT - QUICK SALE - Good lease, reasonable rent, high turn over and good net profit, Good condition of kitchen and equipment, Well trained staff will stay, shop owner for personal reason, want to quick sale. Price \$200,000 + SAV. Christina 0405 613 788. Ref 12384

MODERN JAPANESE SUSHI TRAIN INNER BRISBANE - Turn over just average, got good potential to increase Sales, Very good fit out, Reasonable rent, long and secure lease, Chef's kitchen, suitable different buyer. Price \$150,000 + SAV. Christina 0405 613 788. Ref 12297

Businesses for sale - Classifieds

ITALIAN RESTAURANT - Owned for the past 18 years, located within 6km of Brisbane CBD, good location in wealthy suburb on a busy road with great after hours parking. Open 6 nights, very short hours, Good net profit to working owners, fully equipped & licensed. Price \$110,000 + Stock. Christina Li 0405 613 788. Ref 12237

CHEAPEST RENT FOR SALE IN BRISBANE CITY - Well established, well respected business. Located at the base of a fully tenanted building there is plenty of captive foot traffic, yet the rent is fantastic. Trades 5 days, reasonable hours, simple food, fully staffed. Large outdoor seating, coffee sales 20kg per week, solid lease. PRESENT SERIOUS OFFERS. Vince Konig 0430 332 208. Ref 12134

BAKERY IN BUSY CENTRE - Pay less than a third of value of the plant and equipment. You can make serious dough from day one, with a willing landlord open to a new lease and rent, currently only selling bread, you can double the range and your profits overnight. Price \$50,000 WIWO. Frank Willett 0415 288 954. Ref 12091

LONG HISTRY FAMOUS JAPANESE RESTAURANT - Located in centre of Brisbane City, current owner has been here 7 years. Turnover is very high and consistent. Very good net profit, reasonable rent, liquor licence. Chef's kitchen. Price \$290,000 + Stock. Christina Li 0405 613 788. Ref 12042.

6 DAY CHINESE RESTAURANT - Inner city, prime, high-traffic location, long and secure lease, reasonable rent, high turnover, very good net profit. Good fit-out, modern equipment; clean, good sized kitchen. Trades 6 days, well trained staff. Price \$298,000 + Stock. Christina Li 0405 613 788. Ref 11815

PIZZA NON FRANCHISE & NO DELIVERIES - 6 Days, 5 - 9 pm trading only, secure lease, non franchise. No deliveries. Price \$135,000 + SAV. Blair Luckman 0433 227 997. Ref 11491

DELICATESSEN/SMALLGOODS/CONVENIENCE STORE - This spacious, well-presented family-owned combination Store. Long history of successful trading. Massive 386 sqm of product Display / Storage space, split over two levels. Long Plant & Equipment list, a refrigerated Delivery Van, to service the growing list of Wholesale clients. Price \$199,000 + Stock. Len Hepburn 0412 045 799. Ref 11349

RETAIL GENERAL

WATER PUMP, IRRIGATION & POOL SALES AND SERVICES Return to a working owner in excess of \$250,000 + SAV, Year on year sales growth with huge potential for expansion. Perfect lifestyle business, servicing to homes, farms and industries. Price \$525,000 + SAV. Frank Willett 0415 288 954. Ref 13425

HOME BASED EQUIPMENT HIRE - Lifestyle work from home business. Cash cow for the owner. Easy to run work 2hrs a day from home. Should net a working owner \$90k or more a year. Interactive website. Price \$179,000 + SAV. Paul McIlroy & Garth Nell 0426 263 918 / 0406 109 150. Ref: 13407

SUPPLIER OF QUALITY FITNESS EQUIPMENT - Australia's #1 supplier of fitness equipment for home, person training studios and commercial gym. Long established solid business, great website - online ordering, Full set of figures from Accountants. Staff in place. Price \$395,000 + SAV. Roland West 0450 484 008. Ref 13337

LEADING FULL SERVICE MOWER AND POWER TOOLS CENTRE - Located north of Brisbane in the Moreton Bay region. Income for an owner operator of \$120k+. Well respected business operated by current owners for 17 years. Fully equipped workshop. 2015 revenues tracking to be + 15%. Price \$185,000 + SAV. Mike Guyomar 0451 168 908. Ref 13285

HOME BASED PROFITABLE ONLINE BUSINESS - Retailer of home and garden décor specialising in outdoor and indoor living. Long established website with diverse product range, High gross profit, No debtors, Can be operated anywhere in Australia. Price \$195,000 WIWO. Paul McIlroy & Garth Nell 0426 263 918 / 0406 109 150. Ref: 13260

PROFITABLE ONLINE BUSINESS - HIGH GROWTH OPPORTUNITY - Selling children's and adult furniture as well as baby products. This business is home based and location independent & could be relocated anywhere around Australia. Price \$165,000 + SAV. Kevin Li 0451 505 168. Ref: 12826

REALLY GREAT FLOWERS & GIFTS BUSINESS - Easy to operate & makes good money. Buy flowers wholesale - sell them

retail. Pay the rent and pocket the profits. Ideal for a working owner and a part time casual occasionally. Sales FY-2013 were \$227,148 (\$4,386 PW). Rent \$529 PW (approx.) + Outgoings. Price \$70,000 + SAV. Garth Nell & Paul McIlroy 0406 109 150 / 0426 263 918. Ref: 12495

CBD NEWSAGENCY FOR SALE - NO PAPER RUN - Solid and established business in Brisbane CBD. Great foot traffic and easy to run. 5 days, no weekends. No paper run. Profitable. Good lifestyle business. Good lease. Excellent rent for the CBD. Price \$98,000 + SAV. Christina Li 0405 613 788. Ref 12411

THERE'S MONEY IN LADIES FASHION CHECK THIS OUT! Established 42 years (same owners). 14 years in the present location. Has always been a money maker of a business. Easily run business trading 9.00 am to 5.00 pm Monday to Friday. Stocks a large range of recognised fashion labels that sell well. Price \$45,000 + SAV. Vince Konig 0430 332 208. Ref 12301

MODERN NEWSAGENCY CLOSE TO BRISBANE'S CBD - Make over \$126,000 to 2 working owners, Modern shop fit, nothing to spend, outstanding location close to Brisbane's CBD. Lotto commission covers rent, great potential, area developing rapidly, Shop Hours Only, no paper run. Price \$175,000 + Stock. Frank Willett 0415 288 954. Ref 12223

WELL ESTABLISHED FLORIST - Located on an extremely busy intersection within a busy shopping complex. Long lease at an attractive rental. Currently run with minimal input from owner - Fantastic opportunity for an owner operator to provide additional growth. Includes cold room for flower storage over busy periods. Price \$80,000 + Stock. Garth Nell & Paul McIlroy 0406 109 150 / 0426 263 918. Ref 11952

HUGE LOTTO SALES, HUGE PROFITS - Lotto commission alone covers the rent with over \$100,000 to spare, huge potential to expand into gifts, located in a high growth corridor, NO Delivery run - Shop hours only, Make over \$230,000 to 1 working owner, Ideal family business. Price \$300,000 + SAV. Frank Willett 0415 288 954. Ref 11922

BUSY VARIETY STORE - This busy southside variety & gift store is located within a suburban shopping centre. Current owner has had shop for 3 years. Well presented shop. Suppliers in place. High quality presentation. Solid cash sales business. Price \$180,000 + Stock. Christina Li 0425 121 788. Ref 11615

BRILLIANT COASTAL NEWSAGENCY - Great Holiday location minutes to Brisbane, Commissions cover rent, Fully trained staff in place, Modern shop fit nothing to spend, In the top 20 for sales in the state, Potential for working owner to earn \$300,000, Located at shopping centres front door. Price \$600,000 + Stock. Frank Willett 0415 288 954. Ref 11355

LARGE NEWSAGENCY - BRISBANE SOUTH WEST - Solid lease with good rental structure. Good size shop that allows for an extensive product range in gift lines. No paper run, post point, trained staff. Sales approximately \$2.7 million per year with an excellent return to working owners. Full training and handover will be provided to a new owner. Priced at \$600,000 + Stock. Vince Konig 0430 332 208. Ref 11327

NEWSAGENT - NO PAPER RUN - Top location in major southside shopping outlet, long lease available with good rent. Established staff. Rarely do you see a newsagency business that makes a turnover of well over \$2m from 84 sq metres. Full financials available to serious buyers. Priced at \$595,000 + Stock. Vince Konig 0430 332 208. Ref 11325

SERVICES/PROFESSIONAL

COMPUTER SALES, SERVICE & REPAIRS - Net Profit \$72,000pa. Fantastic location in popular Brisbane shopping centre. Good lease with low overheads. Operating under semi-management. Business shows increased monthly sales and net profit. Sales and service of all major brands. Minimal staff of only one contractor and one casual staff member. Strong client database with ongoing work. Price \$45,000 + Stock. Myron Plumb 0415 303 370. Ref 12630

SPECIAL EVENTS HIRE BUSINESS - Servicing corporate clients Australia wide, this business is run from home and can be relocated anywhere. \$390k worth of unique P&E such as LED lights are included in asking price. Price \$449,000 WIWO. Dustin Slyphen 0425 121 788. Ref: 13068

TRANSPORT

BREAD DELIVERY RUN - SIMPLE, SOLID BUSINESS - Contracted bread delivery run for a bakery, Brisbane CBD area, Features night work, owner operator only works 5 nights, one staff member works the other 2 nights. Net profits \$1,800 per week. Price \$115,000 WIWO. Christina Li 0405 613 788. Ref: 12738

WHOLESALE

WHOLESALE DISTRIBUTION AUSTRALIA & NZ - Operating since 2007 and specialises in the wholesale distribution of niche products and accessories in the formal clothing industry. With over 400 + retailers that are supplied across Australia and New Zealand. The business is fully staffed, systems in place and with ample room for further expansion. Price \$480,000 + Stock. Garth Nell & Paul McIlroy 0406 109 150 / 0426 263 918. Ref 12236

FRUIT & VEG WITH DELI HUGE #1.4 MILLION TURNOVER No local competitor, great cash business. Long established (10 years), stone sales consistently averaging \$27k pw. Returning very healthy profits to 2 working owners. Price \$199,000 + Stock. Frank Willett 0415 288 954. Ref 11359

CENTRAL COAST

RETAIL FOOD/HOSPITALITY

WATERFRONT CAFÉ - This is a rare opportunity for someone looking for a sea change and a new challenge in a highly successful waterfront cafe. Established 6 years, with consistent trading and loyal following. It is located adjacent to one of most beautiful beaches on the Central Coast, in a family friendly environment. Open 7 days p.w. 5.30 am till 3pm. Seating for 90. Nets \$275k p.a. after owners wages. Price \$720,000 Stuart McLachlan 0404 687 706. Ref 12378

RETAIL GENERAL

PROFITABLE POST OFFICE & NEWSAGENCY - CENTRAL COAST (HUGE PRICE REDUCTION) - First time offered for sale in 25 years. Successful and highly profitable business with room to grow. Strong Lotto, retail and giftware sales. Great team and location. Long Lease. Price reduced to \$795,000 + Stock + Fixtures. Ian Jones 0402 111 500 Ref 11520

CENTRAL WEST

ACCOMMODATION/TOURISM

COUNTRY RETREAT - Businesses with Real Estate/Rural. Set on 6 acres, amidst lush, rolling grassy foot hills & ruggedly beautiful Ranges is this stately early 19th century themed, unique wedding, function & accommodation venue. Conveniently located just six minutes north west of a bustling small country town & only 94km north west of Brisbane or a one hour drive from the tourist destination capital Sunshine Coast. 5 Star Rating on Trip Advisor. Price \$995,000 wiwo. Terry Slade 0414 733 693. Ref 13288

COASTAL

FRANCHISE

CARPET RETAIL FRANCHISE - This floor and window coverings store is situated in Bundaberg and was established in 1990 by the current owner as a family run business, the store quickly took off and it wasn't long before the store became known as the most successful and customer preferred floor covering business in the Wide Bay Region. The franchise covers a vast area with minimal competitors. All operational and management systems are in place. No formal skills or qualifications required. Current owners will provide all necessary training which will help to ensure a smooth transition. Price \$420,000 plus Stock. Wim Janssen 0451 074 099. Ref 13364

RETAIL GENERAL

NEWSAGENCY TIN CAN BAY - Well established with NO paper run. Operating on the gorgeous Cooloola Coast. Loyal following from locals & holiday makers. Well presented incorporating the new Golden Casket Corp. image. Ready to walk in & start afresh. Long lease in place. Easy and enjoyable business to run with casual staff as needed. Price \$195,000 plus Stock. Wirm Janssen 0451 074 099. Ref 13103

EYRE PENINSULA

MANUFACTURING

NU-VIEW ALUMINIUM PORT LINCOLN - Aluminium and glass manufacturing. Business offered on a Freehold or Leasehold basis. 6,356 sq metres of land plus workshop, office and showroom improvements. Business serves clients across the Eyre Peninsula. Highly profitable business. Wide range of products including windows, sliding doors, security screens and showers. ROI. Steve Foreman 0418 778 800. Ref 11982

FAR NORTH SOUTH AUSTRALIA

RETAIL NEWS AGENCY

GATEWAY LOTTO AND NEWSAGENCY PORT AUGUSTA Long established in the Wharfland Plaza Shopping Centre, in main shopping precinct and anchored by major Supermarket and variety store. Offers a SA Lotteries Agency, large range of gifts, stationery items, magazines, newspapers, computer consumables and more. 6 day trading. Doug Willats 0412 089 575. Ref 11963

FLEURIEU PENINSULA

CAFE/RESTAURANT

AVONDALE CAFE / TAKEAWAY - Popular tourist destination. Great exposure on Ocean Street. Long trading history. SA Lotteries Agency. Attached residence. Priced at \$140,000 plus stock estimated at \$5,000. Doug Willats 0412 089 575. Ref 12797

PROPERTY

GOOLWA PROPERTY FREEHOLD (LEASED) - Includes two bedroom accommodation plus living areas. Allotment adjoins public car park at rear. New 3 + 2 year lease in place. Ideal Cadell Street, Goolwa location. Return on Investment approximately 7%. Land size 544sqm (approx) Building 123sqm (approx). Steve Foreman 0418 778 800. Ref 12286

RETAIL

SURF & SKATE STORE - Leading brands, products, clothing and accessories. Well positioned in regional shopping centre. Fully staffed and run under management. Current Vendors 10 years in operation. Flexible long term lease available. Steve Foreman 0418 778 800. Ref 12497

HUNTER VALLEY

BUSINESSES WITH REAL ESTATE/RURAL

COMMERCIAL LAUNDRY - Freehold business of on site and commercial laundry. Great location overlooking the water at this seaside township, this is a business ripe for expanding. Owners retiring. Easy business to pick up and can be run with minimal supervision. Suit a variety of options for ownership. Price \$645,000 Philip Johns 0415 974 033 Ref 12537

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

SHEDS & GARAGES - Really profitable business with Ranbuild product in rural area. Freehold available and display area right on main road through town. 3 bedroom house on property, which is currently rented out. Freehold at \$320,000 or business only at \$100,000. Philip Johns 0415 974 033 Ref 12276

RETAIL FOOD/HOSPITALITY/SUPERETTES

ASIAN SUPERMARKET - This established and profitable business is the largest Asian supermarket in its region. Sells mainstream groceries and international cuisines. Products include a wide range of fresh Asian grocery and produce as well as crockery, herbal medicines and gluten free products. Turnover \$20,000 PW. Price \$400,000 + Stock. Ian Jones 0402 111 500. Ref 12057

HUNTER, CENTRAL & NORTH COASTS

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

TAXI COMPANY - A three plate independent taxi company, in freehold area, 24 hour licence, owned communications and not part of any network. Owner does not drive. Family settlement so price reduced for immediate sale. Price \$495,000. Philip Johns 0415 974 033 Ref 12434

BUSINESSES WITH REAL ESTATE/RURAL

INDUSTRIAL PROPERTY W/ WAREHOUSE & SHOWROOM - GREAT LOCATION, HIGH RETURNS, LONG TERM TENANT - Rent \$72,000 pa. 7% ROI. Land Area: 3,207m². Building Area 880m². Zoning: 4(2) Industrial general. Property would suit many business uses and is in a prime location in the fast growing and developing area of Toronto. Price \$950,000. Ian Jones 0402 111 500. Ref 12659

MOTEL MANAGEMENT - HIGH PROFITS 36 ROOMS TILL 2033 Combination of short stays and long term tenants. Almost always fully occupied and has high tenancy demand. Fixed costs, Generates over \$9,000pw or \$468,000pa. Requires minimal owner management. Nets current owner \$112,674 pa. Price \$270,000. Ian Jones 0402 111 500. Ref 12447

NIGHT CLUB REAL ESTATE - GREAT LOCATION, HIGH RETURNS, LONG TERM TENANT - This perfectly located premises is ideally located in a prime Gosford location in the fast growing and developing Central Coast. New long term tenant, Current rent \$103,000 pa increasing by CPI. Price \$1,180,000. Ian Jones 0402 111 500. Ref 12446

REAL ESTATE DEVELOPMENT AND RENTAL GOLDMINE - Rental market return of \$209,020pa. 8% ROI. This prime parcel of real-estate, is ideally located in the fast growing and developing suburb of Toronto. The 3 adjoining properties includes commercial spaces, retail shops, units and a house and is ideally suited to future development. Price \$2,500,000. Ian Jones 0402 111 500. Ref 12213

FREEHOLD NEWSAGENCY BUSINESS & HUGE HOME - HUNTER VALLEY (HUGE PRICE REDUCTION) - Established in 1834 and still a profitable business. Free hold Shop, Large 4 bedroom, 2 bathroom brick home, plenty of storage, in-ground pool and 4 car garage. A great team already in place. Price reduced to \$499,000 + Stock. Ian Jones 0402 111 500 Ref 11537

FRANCHISE

LEADING MOTORCYCLE FRANCHISE - This is a unique opportunity to purchase a leading and long established motorcycle franchise. Must sell due to the current owners' failing health, has a long history of servicing clients from near and far and generating a great lifestyle and healthy profits. Price \$200,000 including stock + floor plan. Ian Jones 0402 111 500. Ref 12211

RETAIL GENERAL

FREEHOLD NEWSAGENCY + RETAIL - A family jewel for over 50 years in the heart of Muswellbrook NSW. Low risk investment. The business is \$19,000 (includes assets), the property \$569,000 and then the stock at cost. 180sqm ground floor retail space and 180sqm 1st floor with 5 rooms plus open plan. Price \$588,000 plus SAV. Shane Fox 0415 407 777. Ref 13368

FRANCHISE/RETAIL FOOD/HOSPITALITY

GLORIA JEANS COFFEES FRANCHISE - NEWCASTLE - Great location in busy Newcastle shopping centre. Very busy, profitable and easy to manage business with a great team of casual employees already in place. Turnover: \$791,000PA, New Lease to be negotiated soon, Nets owner operator \$97,000 PA with plenty of room for growth. Price \$249,000 + Stock. Ian Jones 0402 111 500. Ref 12125

RETAIL FOOD/HOSPITALITY/SUPERETTES

RETAIL AND WHOLESALE BAKERY TWO GREAT LOCATIONS Well-established, awarded and highly profitable retail and wholesale bakery business. Turnover \$1.3mil with room for growth. Nets owner operator \$217,000PA. Great team and long lease (3x3x3 year). Great cash flow and customer demand. Price \$425,000 + Stock. Ian Jones 0402 111 500. Ref 11819

CAFÉ PLUS MORE! CENTRAL COAST - Established quality café, serving light fare with coffee and gourmet food, gift hampers and catering. Exceptional opportunity for growth and expansion. Highly sought-after location in a busy centre, surrounded by quality businesses, schools and large residential surroundings. Price \$180,000 + SAV. Vic Whiteley 0418 146 463. Ref 13086

RETAIL/HOME GARDEN

OUTDOOR POWER EQUIPMENT SALES & SERVICE - Leading brands and set for further growth and increased profits. Includes Stock worth \$250,000 and business assets worth around \$100,000. Fully functional website and a long and favorable lease or purchase to be negotiated. Nets owner \$44,000pa. Price \$80,000 + Stock. Ian Jones 0402 111 500. Ref 12452

SERVICES/PROFESSIONAL

COMMERCIAL LAUNDRY - Well equipped commercial laundry and laundromat. Good customer base, established operation, central location. Low price and plenty of growth to come. Price \$125,000. Philip Johns 0415 974 033 Ref 11565

ILLAWARRA & SOUTH COAST

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

MECHANICS AND AUTOWRECKERS - EST 35 YEARS - Nets owner \$95k. Great cash business. Long lease. Low overheads. A fantastic opportunity to buy a long established and highly profitable auto repair and auto wrecking business located in the Illawarra region. Price \$99,000. Stephen Groves 0418 375 633. Ref 13265

AUTO MECHANICS - HIGHLY PROFITABLE - Nets \$130k. 5 days. Modern equipment in use. This is a fantastic opportunity to purchase a fast growing and highly profitable mechanical workshop on the beautiful South Coast of NSW. Become your own boss, and earn a fantastic income in this easy to run business. Price \$170,000. Stephen Groves 0418 375 633. Ref 12966

TRAVEL AUSTRALIA AND EARN \$120K P.A. - No experience required. No rent to pay. Great lifestyle and flexibility. Well suited but not limited to anyone with a background in the auto or mechanical trades. This business can be based virtually anywhere in Queensland, New South Wales or Victoria. 12 months training available. Price \$249,000. Stephen Groves 0418 375 633. Ref 13007

Businesses for sale - Classifieds

RETAIL FOOD/HOSPITALITY/SUPERETTES

MODERN BRASSERIE FOR SALE - Outstanding reputation within the region and great return to owner of + \$200,000. Situated in a destination town in the heart of the South Coast. Price \$295,000. Douglas Gray 0415 657 135 Ref 12923

INDEPENDENT SUPERMARKET WOLLONGONG - Nets family \$5,000 per week (approx.). Cheap rent \$1,178 per week. 6 days/week. Great cash business. The perfect opportunity for a family, this business thrives off regular, repeat customers - some who travel up to 90 minutes just to visit this supermarket! Price \$495,000 + SAV. Stephen Groves 0418 375 633. Ref 13087

ASIAN STYLE KITCHEN - NETS \$145K - The reviews are in - this licensed Asian style kitchen is an absolute winner. Attractive Wollongong CBD location in a very popular foodie precinct. Excellent fit-out with stylish dining area and modern kitchen - check for yourself! Alfresco dining. Massive population boom anticipated for the immediate precinct. Price \$219,000. Stephen Groves 0418 375 633. Ref 13021

KANGAROO ISLAND

RETAIL

GENERAL STORE/TAKEAWAY FOOD & FUEL OUTLET/TAKEAWAY - Close to picturesque Vivonne Bay. Hub of surrounding area, servicing locals and tourists. Property comprises 3.396 hectares with a shed, General Store and 3 bedroom residence. Potential set up for camping/caravan park (STCA). Price Guide: Business \$170,000 plus Stock. Property \$530,000 Doug Willats 0412 089 575. Ref 11961

MCLAREN VALE

HARDWARE

MITRE10 HARDWARE STORE - Solid reliable base with growth opportunities. Over 30 years of service to growing community. Fantastic brand, superior support. The hard work is done, set your plans and go forward with confidence. Balanced clients from both retail and trade - excellent prospects. Appropriate Lease (10 years) allows for excellent rewards. Expressions of Interest Doug Willats 0412 089 575 Ref 12550

MID NORTH

SERVICES

TAXI SERVICE IN RURAL TOURIST AREA - Consistent performance in this well-known business. Growing tourist region with expansion opportunities. Ideal family owner/operator business. Vehicles are well maintained and supported. This business can grow. Doug Willats 0412 089 575. Ref 12253

MID NORTH QUEENSLAND

MANUFACTURING/IMPORT/EXPORT/WHOLESALE

AIR CONDITIONING: COMMERCIAL & MAJOR PROJECTS Townsville based operation specialising in design, supply, and installation & servicing across a broad spectrum of mechanical services. Turnover of \$8.9m. Clients across state & national. Major supplier to local & state wide industry & consultation. Backed by highly skilled & qualified staff and a company name of more than 30 years. Price \$2,300,000 + Stock + WIP + Freehold \$1,300,000. Manuel Ribeiro 0429 626 835. Ref 12230

NEWCASTLE

BEAUTY/HEALTH

HEALTH & WELL BEING CENTRE - Situated in the Hunter region of NSW, this yoga studio has it all - unique services, loyal clientele, and much more. Fully staffed. Great website. Beginner incentive programmes and regularly updated class programs. Excellent CASH Flow Business. Stockists and retailers of a range of complementary products. Price \$180,000 plus SAV. Stuart McLachlan 0404 687 706. Ref 12096

FRANCHISE

CRUST GOURMET PIZZA FRANCHISE - Great location, high sales, huge profits, long term (9 year) lease, low rent. Sales \$33,000 per week (2014: \$1,755,713 pa). Great team including casuals, delivery drivers and managers already in place. Great franchise with up to 50% unsecured finance readily available. Price \$890,000 + Stock. Ian Jones 0402 111 500. Ref New Listing

RETAIL FOOD/HOSPITALITY

BEACHSIDE CAFÉ & POST OFFICE - Genuine beach lifestyle opportunity. Turnover ave. \$14,000 p.w. Established for over 20 years as the local community hub in Port Stephens. Eat-In or take-away. Ideal for husband & wife, with minimal staff required, peak holiday periods excepted. Price \$180,000 plus SAV. Stuart McLachlan 0404 687 706. Ref 13051

HIGHLY REGARDED RESTAURANT & BAR - Iconic Darby Street restaurant and bar with excellent corner exposure. The business is able to entertain up to 150 guests with minimal number of staff due to the venue layout. It has a liquor licence to support the operation that is quite popular with its target audience. Price \$298,500 Stuart McLachlan 0404 687 706. Ref 12736

RETAIL FOOD/HOSPITALITY/SUPERETTES

GREAT TAKEAWAY BUSINESS - What an opportunity to own a great takeaway business pumping out 400 chickens a week with a 3 bedroom apartment located above the shop with little to no competition. Price \$115,000. Paul Hulme 0410 545 666. Ref 12368

PREMIUM NEWSAGENCY - Premium fit out, premium location and consistent profitability. This shopping centre newsagency has buying power and diversity with sales categories resulting in approx \$360,000 for a working couple on 2014 accountant figures. Price \$885,000 plus SAV. Shane Fox 0415 407 777. Ref TBA

CHICKEN WHOLESALE/RETAIL 5.5 DAYS - This business has grown due to high quality produce and a niche range of chicken and game products. No marketing is done. Highly exposed and easily accessed position. Wholesale deliveries are soaring. Renault caddy included. Price \$130,000 plus SAV. Shane Fox 0415 407 777. Ref 13093

KIDS INDOOR PLAY CENTRE & CAFÉ - Purpose designed with the latest modular play equipment and a café as well. Multiple income streams through play, parties and catering. Growth area and growth industry with all assets included in the purchase price. Price \$185,000 plus SAV. Shane Fox 0415 407 777. Ref 13030

SNACK FOOD MANUFACTURER - This 25 year old business works 25 hrs p.w. and distributes nationally. They manufacture a lightweight easily packaged, long lasting food that is becoming a growth sector. All equipment, website, recipes are included. Price \$79,000 plus SAV. Shane Fox 0415 407 777. Ref 12983

BAIT & TACKLE (LEASEHOLD OR FREEHOLD) - A proven gun store in the area. Surrounded by beach, lake and river. Over 20 years of trading to the locals and exciting tourist trade. The business owner is giving the business away so he can retire. The freehold property is available POA. Price \$49,000 plus SAV. Shane Fox 0415 407 777. Ref 12803

RETAIL GENERAL

NEWSAGENCY & POST OFFICE - "Located in Newcastle shopping centre, anchored by Coles and a large chemist. Caters to all Australian Post services and products and has mail boxes on site. 7 sub agents and delivers approx. 4,000 plus papers per week. It has a strong trading history together with an ideal location. Price \$375,000 plus SAV. Stuart McLachlan 0404 687 706. Ref 11849

FLORAL DESIGN & STYLIST - "Highly successful wedding business. Well known for its superior quality and unique style. Impressive average spend per wedding. Forward orders of \$220,000 and growing. Could be run from any location in the Hunter. Offers plenty of scope for further growth. Price \$220,000 plus SAV. Stuart McLachlan 0404 687 706. Ref 12954

RETAIL CASH FLOW & INVESTMENT - Premium fit out, premium location and consistent profitability. This shopping centre newsagency has buying power and diversity with sales categories resulting in approx \$360,000 for a working couple on 2014 accountant figures. Price \$885,000 plus SAV. Shane Fox 0415 407 777. Ref TBA

RETAIL VENDING

DRINK & CONFECTIONERY MACHINES - Well established local business with over 100 vending machines, with an initial cost of \$700k. Fully trained staff. A great opportunity for a hands on operator! Price \$340,000 plus SAV. Stuart McLachlan 0404 687 706. Ref 13241

NSW - NORTH COAST

ACCOMMODATION/TOURISM

ELEGANT FREEHOLD RIVERFRONT FUNCTION CENTRE - Elegant fully restored homestead on Tweed River frontage. Huge pontoon for spectacular weddings on the water. Modern commercial kitchen, bar & 150 seat function room. Additional outdoor seating on two levels. Impressive lawns & gardens on large block. Opportunities to expand restaurant operation. Modern on-site accommodation. 25 minutes from Gold Coast Airport. Price \$1,700,000. Peter Jackson 0418 986 991. Ref 12785

FRANCHISE

MICHEL'S PATISSERIE - NSW North Coast Region, newly renovated, sales increasing yearly. Price \$395,000 + stock. Canaan Lim 0411 492 804. Ref 13153

RETAIL FOOD/HOSPITALITY

PREMIUM NORTH COAST CAFÉ - The business is situated on the North Coast of New South Wales and is home for many locals and visitors to the area. The Café services regulars and the many visitors staying at the numerous motels and hotels (approximately 60) within 2-3 blocks of the Café. Nets an exceptional healthy income with room for growth. Price \$320,000 Stuart McLachlan 0404 687 706. Ref 12691

RETAIL FOOD/HOSPITALITY/SUPERETTES

INDIAN FOOD COURT TAKEAWAY - The business offers a wide variety of Indian Food products, offering ready to go as well as Cooked to Order meals. All staff are highly trained to meet the customer requirements. The business already has a strong customer base and hence trades well above the average Indian food sales. Currently run at arms length, the business can be improved greatly by involvement from an owner operator. Price \$295,000 Stuart McLachlan 0404 687 706. Ref 12898

DARBY STREET ICONIC CAFÉ/RESTAURANT - Superbly located in the the Darby Street precinct, this Rustic European style café has been recently renovated, including a courtyard at the rear of the building and a refurbished upstairs facility. Boasts a long term lease with very attractive terms. Fully trained staff (the business is run under full management). Excellent profits to support the the asking price. Price \$575,000 Stuart McLachlan 0404 687 706. Ref 12133

MANAGED GLOBAL SUB SANDWICH - 2014 weekly turnover \$16k. Management and staff in place. Established 2008 - extensive training on offer. Low rent - solid lease. Located at Southern end Gold Coast. Rarely available - secure investment. Price \$675,000 + Stock. Guy Cooper 0431 227 644. Ref 12822

PORT STEPHENS

RETAIL GENERAL

CUSTOM KITCHEN DESIGN & INSTALLATION - The business supplies custom made cabinetry and services the Hunter, Port Stephens and surrounding areas, boasting over 20 years of supplying quality products and outstanding customer service. Price \$125,000 plus stock. Stuart McLachlan 0404687706. Ref 12526

QUEENSLAND

ACCOMMODATION/TOURISM

CARAVAN & BACKPACKERS - The business covers 14 acres and consists of caravan parking with power, backpacker accommodation and camping sites. The property has power for the caravans and the tents, there are excellent ablution blocks, a fully fitted kitchen for the visitors use, along with a BBQ area, office, shop, art room, TV and sewing room. Four bedroom owner's accommodation house which is currently being let to backpackers. Price \$795,000. Glen Dixon 0410 517 000. Ref 12750

FRANCHISE

DESIGN & BUILD RENOVATIONS - We are looking for people who are excited about growing a large profitable business in the renovation market. If you are good with people and are driven by business outcomes, then this could be the right opportunity for you. You DO NOT have to be a builder, just business minded. The entry cost is low and the returns are fantastic. Price \$100,000 + Working Capital. Graham Tippett 0418 872 082. Ref 13228

SERVICE, MAINTENANCE & DISTRIBUTION - Home based with very minimal overheads. Would suit owner/operator with no staff required. Established for over 10 years servicing residential and commercial clients. Involves surface cleaning, restoration and protection, including treatment of all glass, tile, ceramic, porcelain, stone and many more surfaces. Full support and training provided. Price \$39,000. Myron Plumb 0415 303 370. Ref 12821

THE LEATHER DOCTOR - Australia's largest and most successful mobile leather repair franchise. The Leather Doctor franchise has been servicing the leather industry for over 20 years and during that time they have learned a thing or two about what makes a successful franchise. Over 60 Leather Doctors around the country, vacant franchises don't last long. All training provided over 4 weeks. Price \$49,000. Peter Jackson 0418 986 991. Ref 12261

EDUCATION/TRAINING

ONLINE LEARNING - Net Profit \$140,000. Established brand, reputation and intellectual property assets. Robust business and technical systems. Virtual operation with limited overheads. Expert team of contractors. Good customer base, recurring revenue stream and profitability. Strategic partnership with world-class software company. Future growth potential in expanding industry. Owner works approx. 20-25 hours per week. Price \$250,000. Peter Jackson 0418 986 991. Ref 13414

SERVICES/PROFESSIONAL

RURAL TAXI SERVICE - Rare opportunity to invest in a lifestyle business in a busy regional town, with no competition. Same owners for 15 years, operates 24hrs a day 365 days a year. Four Queensland Taxi licenses owned, includes two sedans, two minibuses, one fitted for wheelchair access, Excellent systems in place, reliable local drivers, stable track record, retirement sale. Price \$1.2 Million. David Morris 0410 716 025. Ref 13415

REGIONAL NEW SOUTH WALES

BUSINESSES WITH REAL ESTATE/RURAL

WHOLESALE & PRODUCTION PLANT NURSERY + FREEHOLD + HOME + ACRES - A great freehold business, 3 bed home, 5 acres and an established and successful business. Includes business assets worth over \$200,000 and two adjacent properties (5.85acres) worth over \$800,000. Price \$1,100,000 + Stock. Ian Jones 0402 111 500. Ref 12449

RETAIL FOOD/HOSPITALITY/SUPERETTES

PIZZA CAPERS IN REGIONAL CITY WESTERN NSW - Turnover averaging over \$15,500 per week this store has huge development potential for owner operators. This fully managed store is one of the TOP PERFORMING Pizza Capers Stores in the state. Great rental at less than 8% of turnover good lease term. The breadth of Pizza Capers menu, which includes gourmet pizzas, pastas, salads, breads and gelato, allows us something to tempt the taste buds of each and every member of the family. This store currently run under management. The large town is a thriving regional city servicing a geographical area one-third the size of NSW. A catchment of 120,000 persons. Great tourist attractions in the area. Bank finance is often available to approved purchasers, up to 50% secured against the business itself. Price \$775,000 Matthew Page 0418115204. Ref 12932

RENMARK

HARDWARE

RENMARK HARDWARE - Great Brand. Well supported in the area. Highly visible position adjacent the popular Woolworths Shopping Centre. Member of Mitre 10, the largest independent buying group in Australia. Long lease. Trained staff in place. Run under management \$100,000 plus Stock (est \$750,000) Doug Willats 0412 089 575 Ref 12402

RIVERLAND

CIVIL ENGINEERING

CIVIL CONTRACTOR & CONSTRUCTION SERVICES - Established 1970. Operates own quarry and crushing plant. Produces and delivers road base material to TSA standards plus aggregate and sand. Sewer and waste water reticulation, rehabilitation, irrigation schemes. Excavation and non-building civil engineering construction. Operates in The Riverland, Upper Murrayland Districts. Doug Willats 0412 089 575. Ref 11966

SOUTH EAST

ACCOMMODATION/TOURISM

LIFESTYLE QUALITY WITH INCOME - Management rights located in the Coolangatta area has a fully renovated two bedroom unit with views to the ocean. This business can be purchased with the letting pool or without leaving any new owner the opportunity to work full-time whilst only being responsible for a few general maintenance chores. Body corporate salary of \$19,700pa. Price: Unit with Caretakers Salary - \$362,000 or Unit, Salary and Letting Pool - \$382,000. Glen Dixon 0410 517 000. Ref 11196

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

AUTO MECHANICAL - Established in the year 2000, this mechanical related business is an ideal opportunity for any auto mechanic. Located southern end of the Gold Coast, has a high repeat of customers from both local and interstate with a strong database with many long-term customers. Spacious air-conditioned workshop with 428sqm plus mezzanine space. Workshop has four hoists with room for another. Turnover is in excess of \$625,000pa. Price \$155,000 WIWO. Glen Dixon 0410 517 000. Ref 12462

SMASH REPAIR WORKSHOP - 2014 Net Profit \$185k. Consistent repair work through all major insurance companies. Established 22 years and renowned as one of the best respected smash repairers on the Gold Coast. Easily operated with strong systems and procedures in place. Very strong sales - 2014 turnover \$2m plus. Huge workshop area with six bays. Excellent lease in place. Price \$195,000 WIWO. Myron Plumb 0415 303 370. Ref 11300

BEAUTY/HEALTH

HAIR SALON WITH GREAT POTENTIAL - Very neat & tidy salon in northern suburbs of Gold Coast. Cheap rent & good long lease. Good location next to popular cafe & easy parking for customers. Well laid out fit-out with 6 hair stations, 3 basins & a beauty room providing plenty of options to improve turnover & profits of this business. Price \$58,000 WIWO. Graham Tippett 0418 782 082. Ref 12967

BEAUTY SALON / RETREAT - Solid established business with repeat local clientele, in prime business district. 4 beauty rooms each designed to cater for specific treatments, with latest equipment and brand name products. Fully monitored back to base security alarm system, shortcut software system used for marketing/database/sales. Long lease, low rent. Business netting over \$60,000pa. Price \$65,000 Neg. Guy Cooper 0431 227 644. Ref 12687

EDUCATION/TRAINING

OWN YOUR OWN SCHOOL - Enjoy the rewards of running your own business, the fulfilment of boosting children's academic results and confidence and the satisfaction of self-generated financial success. Each franchise is fully supported with start-up and ongoing training, marketing assistance to generate enquiries plus ongoing programme refinement to keep up with school curriculum and teaching practices. Price \$255,000. Glen Dixon 0410 517 000. Ref 12527

FRANCHISE

ALL BABY HIRE - All Baby Hire offers a delivery or home pick-up service for baby capsules, strollers, roll away beds and various other baby related products to hotels, rental car companies and parents of babies and young children either at home or on holiday. The franchise territory covers the south of the Gold Coast from Broadbeach to Kingscliff and allows plenty of opportunity for expansion. Price \$40,000. Glen Dixon 0410 517 000. Ref 11809

MBE - Business Services. 2014 Net Profit \$108,000. Established 15 years in prime location on the Gold Coast. Offers complete business services including all types of printing, graphic design, freight logistics and mail suite and delivery management. Good lease in place. Strong support and training provided from Head Office. Excellent systems and procedures in place. Trades five days per week. Price \$195,000 Incl. Stock. Myron Plumb 0415 303 370. Ref 13056

BUSY SWIMART - Average yearly turnover \$561k! 2014 Net Profit for owner/operator \$150k plus. Located on a very busy main road, large clean premises. Established database of local customers of over 4,500, 1,400 regular. One of the largest franchised areas in Australia, plenty of new housing developments in this area. Price \$265,000 + Stock. Peter Jackson 0418 986 991. Ref 10930

Businesses for sale - Classifieds

LEISURE/ENTERTAINMENT/HOME GARDEN

FUNCTION CENTRE WITH TEA ROOMS - Located in the heart of the Gold Coast. Set within 3 acres of beautifully landscaped grounds it is the perfect location for any special occasion. Venue also boasts a 55 seat restaurant specialising in lunches and high tea. Currently operating 4 days per week, huge potential to massively increase the revenue by operating 7 days a week and opening in the evenings. Price \$1,950,000 incl. Freehold. Glen Dixon 0410 517 000. Ref 12608

MANUFACTURING/IMPORT/EXPORT/ WHOLESALE

WELL ESTABLISHED CUSTOM FLOORING - Custom epoxy flooring business specialises in epoxy trowel & roll coatings, polished concrete, seamless flake and various other applications for commercial, industrial and retail customers. The business was established in 1998 and is still owned by the same vendor. Is highly profitable and offers an excellent ROI. Located southern end of the Gold Coast but could be easily relocated. Price \$395,000 + Stock. Glen Dixon 0410 517 000. Ref 13210

WELL ESTABLISHED WATERPROOFING - The business specialises in waterproofing for the domestic market and has been established for 12 years. Most of the work is repeat business from some of Australia's leading building companies. Highly profitable & growing aggressively. Renowned industry leader with an enviable history & reputation. Systems & procedures in place for consistent quality & reliability. Price \$695,000. Glen Dixon 0410 517 000. Ref 12879

PLASTIC RELATED - 5 Years \$318,256A great opportunity to get into the plastic industry. 27 years and located on the Gold Coast. Full staff compliment and starting to be really busy again. Huge client base throughout Australia and most work comes from word of mouth so plenty potential to grow. Very little competition. Price \$938,000 + Stock. Tim Craft 0411 874 452. Ref 11453

SPORTSWEAR & APPAREL - WHOLESALE - Import & National Distribution. Turnover \$6m and growing. Most of their business goes to government sites and is recognised as a main supplier. Showing a net average \$600,000 over the last four years. This is a very special business and needs to be seen to really appreciate. Price \$2,400,000 + Stock. Tim Craft 0411 874 452. Ref 11025

TIMBER FENCING - Expected net profit for 2014: \$300,000 (PEBIT). Established over 25 years. Servicing commercial, industrial and residential markets in providing fencing, retaining walls etc. Works predominantly with builders, landscapers and developers. Long list of plant & equipment valued at \$130k. This business would make a great "BOLT-ON" to an existing landscape or fencing business. Price \$495,000 + Stock. Guy Cooper 0431 227 644. Ref 11482

RETAIL GENERAL

THRIVING NEWSAGENCY - An opportunity has arisen for you to own a newsagency located at the Northern end of the Gold Coast. This newsagency is in an ideal position in a busy shopping centre. The newsagency has a wide variety of gifts and cards and is fully equipped with the Lotto. The agency has a turnover of \$1,134,000pa with lotto sales of \$725,460. Open 7 days a week but with no paper run. Price \$90,000 + Stock. Glen Dixon 0410 517 000. Ref 12930

THRIFTY LINK HARDWARE & FREEHOLD - Successfully run by a husband and wife team for 13 years, they have decided that it is time to put the feet up and retire. Over 249m2 of floor space and a further 600m2 outside including a shed in a secure locked area. The plant and equipment includes 2 delivery vehicles and a forklift. Price \$1,100,000 Incl. Freehold. Graham Tippett 0418 782 082. Ref 12128

NEWSAGENCY GOLD COAST - A very solid and consistent business in an excellent suburban shopping centre. High volume foot traffic, good mix in shopping centre, has good staff and long lease. Owner retiring. Price \$195,000 + Stock. Peter Jackson 0418 986 991. Ref 13074

RETAIL FOOD/HOSPITALITY/SUPERETTES

LIFESTYLE QUALITY WITH INCOME - Management rights located in the Coolangatta area has a fully renovated two bedroom unit with views to the ocean. This business can be purchased with the letting pool or without leaving any new owner the opportunity to work full-time whilst only being responsible for a few general maintenance chores. Body corporate salary of \$19,700pa. Price: Unit with Caretakers Salary - \$362,000 or Unit, Salary and Letting Pool - \$382,000. Glen Dixon 0410 517 000. Ref 11196

GOLD COAST BREAD RUN DELIVERY - Delivering exclusively for Gold Coast Bakery. Exclusive delivery area. Independent operator as opposed to a Franchise. Very simple to operate, full training given. Sale price includes Delivery Truck. Net Profit for 2014-15 approx. \$110,000 plus. Price \$82,000. Deirdre King 0451 531 614 Ref 13096

BUSY COFFEE KIOSK - Major Shopping Centre location - high traffic flow arcade. Franchise Fees only \$150 per week. No cooking, no baking, no chef, no worries. Full training included in purchase price. 30kgs of coffee sold per week on average. Average weekly turnover \$12,000 plus. Exceptional support from the Franchise owner. Price \$230,000. Deirdre King 0451 531 614. Ref 12845

BREADTOP BAKERY - Located on the Gold Coast, excellent Asian bakery is one of many in the Breadtop franchise operation. Well presented business which comes with complete baking facilities and plant & equipment valued over \$300,000. Ideal business for a husband & wife team or single operator. No baking experience is necessary as all the training is by the Franchisor & Seller. Price \$295,000 (neg.) + Stock. Graham Tippett 0418 782 082. Ref 12921

CAFE COFFEE - Excellent business and is located in a prime position in a trendy beachside area with excellent passing trade. This solid business is very well supported with all the local and business clientele. Ideal for owner/operator & operates from 7am - 2.30pm, 7 days a week. The cash-flow and turnover will impress, trading approx. \$10,000 per week. Price \$150,000 + Stock. Graham Tippett 0418 782 082. Ref 12882

GOLD COAST BUTCHER - Great location and exposure to the M1 Freeway with plenty of off-street parking. Approx. \$2m in sales and rent is less than 5% of the turnover. Loyal experienced staff in place. Established 1996 and is 100% locally owned. Excellent opportunity for growth. Price \$330,000 + Stock. Graham Tippett 0418 782 082. Ref 12839

SPAR SUPERMARKET - \$1.3m Sales. Gold Coast location. The supermarket chain is the largest and one of the most progressive and innovative food retailers in the world. Owner has installed a new hot food section including cappuccino machine, coffee grinder, grills, stainless steel canopy, offering the customers burgers, chips & hot chickens. Excellent lease in place to 2019. Price \$499,000 + Stock. Graham Tippett 0418 782 082. Ref 11811

ICONIC CAFE - Net Profit \$242,000. Established 12 years in popular beachside location on the Gold Coast. Strong sales and operates under management with loyal staff in place. Fully licensed venue currently trading for breakfast and lunch only. Seats 120 people. 7 year lease with unbelievably low rent. Turnkey operation with strong systems and procedures in place. Price \$1,100,000 + Stock. Myron Plumb 0415 303 370. Ref 13321

CONVENIENCE STORE WITH FREEHOLD & RESIDENCE - Located on the Gold Coast. Established for over 30 years with extremely consistent sales of around \$20k per week. Upstairs residential apartment. Total purchase includes convenience store, tidy office and storage space, remote double garage and 3 bedroom/2 bathroom apartment. Price \$1.6m for freehold shop with upstairs residence plus business (\$130k plus stock). Myron Plumb 0415 303 370. Ref 12717

DRUNKEN CHICKEN STORES - Fully Managed. Two "Drunken Chicken" stores situated on the Gold Coast. Both stores hold good leases. Each store operates with a full-time manager and loyal staff. Quality shop fits with state-of-the-art equipment. Both stores consistently sell over 1.6 tonnes of chicken per week. Excellent systems and procedures in place. Expression of Interest. All Offers Considered. Myron Plumb 0415 303 370. Ref 12473

FISH & CHIPS TAKEAWAY - T/O \$10,000pw. Net Profit \$135k. Established nine years on the Gold Coast. 3 year lease + 5 year option. Rent is only \$1,200 per week. Excellent systems and procedures in place. Open 7 days per week with great staff in place - owner only works 5 days. Extremely strong cash business. Price \$130,000 + Stock. Myron Plumb 0415 303 370. 12221

CHICKEN & SALAD TAKEAWAY - Consistent sales \$12k per week - Gold Coast location situated in busy area surrounded by two schools, university, residential and businesses. Great lease with 2 years & 5 + 5 year options. Rent is only \$1,200pw including outgoing. Quality shop fit with state-of-the-art equipment. Open 6 days per week with great staff in place. Price \$150,000 WIWO. Myron Plumb 0415 303 370. Ref 12186

MANAGED CAFE/RESTAURANT - Net Profit \$273,000pa. Contemporary Italian style cuisine. Operates mainly under management with excellent staff in place. Owner only works 15 hours per week. Over \$400k worth of quality fittings with first-class equipment. Fully licensed premises with well-equipped bar. 12 years remaining on lease. Rent is fixed at 12% of turnover with no outgoing! Price \$300,000 + Stock. Myron Plumb 0415 303 370. Ref 11918

GROCERY & CONVENIENCE STORE - Net Profit \$97k. Great location - no competition in area. Strong trading history with increasing monthly sales. Shop specialises in Asian food products. Large shop space of 114m2 with plenty of parking outside. Extremely low rent - only \$315 per week! Fantastic lease with 2 + 3 years. Full security and camera system. Price \$150,000 + Stock. Myron Plumb 0415 303 370. Ref 11764

FRANCHISE COFFEE - Strong retail food chain with over 50 stores in Qld. All systems in place, full training paid for by Seller (\$40,000). Long lease and reasonable rent. Strong trading figures, improving monthly, regular local clientele. Netting to owner over \$160,000pa. Fully equipped and well presented outlet. Seating capacity over 80 people. Price \$380,000 + Stock. Guy Cooper 0431 227 644. Ref 13097

NICHE CAFE - Well-appointed cafe in residential shopping centre, run under full management. Trading 7 days - 7am - 2.30pm, no night trade. Strong repeat local clientele. Large indoor and outdoor undercover, seating approx. 60 people. Turnover \$8,000 per week and growing weekly. Ideal husband & wife team, owner/operator will make \$2,500 per week net. Price \$140,000 + Stock. Guy Cooper 0431 227 644. Ref 12911

FULLY LICENSED CAFE - Located in major shopping centre. Established over 18 years, current owner. Fully managed operation with part-time and casual staff. Established clientele. Net return of over \$300,000pa under management. Seating capacity 145. Price \$695,000 + Stock. Guy Cooper 0431 227 644. Ref 12298

SERVICES/PROFESSIONAL

SURVEYING - Established since 1990 this surveying business is an ideal business for a cadastral licensed surveyor. Turnover is in excess of \$356,000. Averages over the past 3 years. The business has a database of repeat customers including local Government, local landowners. Opportunity to grow & expand in a beautiful part of rural Queensland. Price \$195,000 + Assets. Glen Dixon 0410 517 000. Ref 12172

FURNITURE REMOVAL & STORAGE - Long established business located at the top end of the Gold Coast. The business was established in 1987 and the current owners wish to retire. The business is WIWO and consists of a semi-trailer container carrier, 3 pentacs, a 10 ton forklift, 64 storage containers, a fully equipped office and port-a-loo. Open to all offers. Glen Dixon 0410 517 000. Ref 10962

SERVICE & MAINTENANCE - SE QLD - Net Profit \$162,000. Business established for five years and currently servicing 850 clients in SE Qld area. Work this business from home with minimal overheads. All equipment provided. Would suit owner/operator - no experience necessary. Full training and support provided. Price \$220,000. Myron Plumb 0415 303 370. Ref 13319

CARPET CLEANING - 2014 Net Profit \$106,000. 90% of work is with ongoing commercial clients - real estate agencies, management rights, high rises etc. Recognised name on the Gold Coast for all carpet & upholstery cleaning services. Work from home - no overheads! Only 5 days per week. High value equipment list including new 2014 Mercedes diesel van. Price \$145,000 WIWO. Myron Plumb 0415 303 370. Ref 13225

CARPET CLEANING & PEST CONTROL - Net Profit \$135k. Family business established three years on the Gold Coast. Work from home - no overheads! Extremely strong trading history - showing increased sales each year. Great systems in place, very easy to operate with three websites. Huge potential for further growth. Equipment includes two Renault vans with complete fit-out & machines. Price \$149,000. Myron Plumb 0415 303 370. Ref 12396

CALL CENTRE ADVERTISING - Under Management. This company sells advertising for pharmacy supplies, a children's book sent to hospitals and coasters to hotels & pubs. Owner wants to sell up and travel. Showing profit (2014) \$178,467. Price \$425,000. Peter Jackson 0418 986 991. Ref 12974

DIGITAL PRINTING, GRAPHIC DESIGN & SIGNS - Net profit to owners (2014) \$224,190. Print brokerage with onsite Graphic Design and a digital print capabilities. Pretty much a one stop shop for printed items for businesses (mostly B2B). Trades 5 days a week and has regular clients in big growth area. Price \$430,000 + Stock. Peter Jackson 0418 986 991. Ref 11870

SUNSHINE COAST

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

MECHANICAL REPAIR WORKSHOP - This immaculately presented "show-room style" mechanical repair workshop presents itself as a fantastic opportunity for a discerning buyer. Ticking all the boxes, this business boasts everything a mechanical workshop strives for. With awesome, location, a solid 26 year history & a RACQ accreditation for backing as preferred repairer in the area, this business has too many advantageous attributes to list. Price \$179,000 plus Stock. Terry Slade 0414 733 693. Ref 13179

MECHANICAL REPAIRS - Due to failing health, this well-established "Gold Mine" mechanical business has reluctantly been released for sale. Business has exclusive well-known brand-name rights to area for products & mechanical services. Established in 1976, this business has too many advantages & inclusions to mention. 3 bay workshop with state of the art well maintained tools & equipment. Price \$199,000 + Stock. Wim Janssen 0451 074 099. Ref 12883

MECHANICAL REPAIRS - Great location in full view of literally thousands of passing motorists every day, this business also has the advantage of being attached to one of the most popular tourist & fuel destinations on the entire Sunshine Coast. no competition in the immediate area & because of council zoning & EPA regulations, is highly unlikely to long-term. Price \$170,000 + Stock. Wim Janssen 0451 074 099. Ref 12634

BEAUTY/HEALTH

BEAUTY & DAY SPA - Beautifully refurbished, up-market Beauty & Day Spa that offers an exciting possibility for a savvy buyer looking for an opportunistic business to take to the next level. Conveniently located right in the midst of a busy shopping, food & coffee precinct at the very base of 2 popular beach front accommodation resorts. Priced as an excellent opportunity for an astute health or beauty professional to acquire their own business without start-up costs. Price \$56,000 plus Stock. Terry Slade 0414 733 693. Ref 13295

BEAUTY SALON & DAY SPA - Great turnkey business with full systems and procedures in place. It has a well-appointed retail space, relaxation area, and boasts four treatment rooms, plus a kitchenette. This is a good solid and profitable business that is listed to sell at only a fraction of the original set-up costs. This is a great opportunity for a motivated buyer to acquire a piece of paradise and enjoy the Sunshine Coast lifestyle. \$139,000 plus Stock. Wim Janssen 0451 074 099. Ref 13061

NOOSA EXPRESS BEAUTY SALON - Situated along one of the busiest shopping streets in the heart of Noosa's CBD amongst upmarket businesses & holiday apartments. Two treatment rooms, dedicated manicure & pedicure room, spray tan room, reception, retail product area and kitchenette. Full team of professional therapists in place and current owner happy to assist in handover. Price \$49,000 + Stock. Wim Janssen 0451 074 099. Ref 12375

BUILDING/CONSTRUCTION

TRANSPORTABLE HOMES - Uniquely designed & made to the highest quality finish. 5 affordable designs ranging from budget to deluxe. Modules can be added to create 2 or 3 bedroom houses. High demand for granny flats, teenage retreats, investor rentals, & has temporary dwelling while building. Fully constructed and installed within 2 months. All the hard work of designs, costings, marketing & admin are done. Best suited to qualified builder/carpenter. Price \$99,000 wiwo. Wim Janssen 0451 074 099. Ref 13434

FRANCHISE

MASTER FENCESCAPE FRANCHISE - This system provides a secure entry into the professional fencing industry. Fencescape markets themselves as a professional fencing service that extends to both domestic and commercial properties. Their brand constantly attracts quality referrals from clients. Opportunities available across all regions of Australia. Price \$200,000 - \$250,000 + GST. Manuel Ribeiro 0429 626 835. Ref 12489

LEISURE/ENTERTAINMENT/HOME GARDEN

LIFESTYLE SAILING BUSINESS - Rare opportunity to indulge your passion for sailing and combine business with pleasure. For over 24 years this Royal Yachting Association Accredited business has provided training programmes attracting all abilities to all age groups from inshore dinghies to blue ocean cruising. Price \$330,000 w.i.w.o. David Morris 0410 716 025. Ref 12510

MANUFACTURING/IMPORT/EXPORT/WHOLESALE

MUSHROOM FARM - Producing a top quality products specialising in production of Swiss Browns, Button, Field and Cup mushrooms. Clientele include supermarkets, major regional wholesalers and regular stall at the local farmers market. Business includes 2 ½ acre freehold property with growing sheds, 4 bedroom home plus cottage as part of the sale. The cottage can be leased out providing an excellent source of additional income. Price \$195,000 plus Stock + Freehold \$925,000. Manuel Ribeiro 0429 626 835. Ref 12768

POWDER COATING - Industrial business fully equipped and loaded with potential in a 260sqm purpose built premises. Everything set up with great website, experienced loyal staff and full EPA approval. 5 day working week, 7:30-3:30pm. No debtors, great margins & cash flow. Price \$120,000 w.i.w.o. Manuel Ribeiro 0429 626 835. Ref 12374

BALUSTRADING & FABRICATION - All manufacturing is carried out in their purpose built factory by their professional team of tradesman who pride themselves on attention to detail. Consistent turnover of more than \$3million over the last 4 years. All the work in progress and jobs lining up for the future will have a definite effect to the bottom line with good profits forecasted and even more growth. \$895,000 + Stock + WIP. Wim Janssen 0451 074 099. Ref 12706

RETAIL

INDEPENDENT FLOORING RETAILER - Exceptional exposure & well-established floor & window covering business is a perfect business opportunity for the discerning buyer looking for a home improvement operation that has all the potential & opportunity for strong future growth backed by a well known & supportive buying group. Existing figures & secured deposits for almost half a years turnover already taken for future work. Price \$119,000 wiwo. Terry Slade 0414 733 693. Ref 13060

RETAIL FOOD/HOSPITALITY

COFFEE & CHOCOLATE CAFÉ NOOSA - Selling the finest home-made Belgian chocolates and the best brew of coffee. Specialising in home-made Belgian chocolates, special occasion's cakes and light lunches. Long lease of 5 years, plus 2 x 5 year option. Seats 27 inside & 4 outside. Well established for further growth. Great designer fit-out with nothing to spend. Suit first time owner passionate about coffee. Price \$98,000 plus Stock. Manuel Ribeiro 0429 626 835. Ref 11557

CASH FLUSH TAKEAWAY - Sought after 7 day Fish & Chip takeaway on busy James Street, Toowoomba. This well presented business is located in a new strip shopping centre amongst national food outlets. The owners have not spared a penny on doing this magnificent 'state of the art' stainless steel fit-out shop. This business qualifies for buyers wanting for immigration purposes. Price \$240,000 + Stock. Manuel Ribeiro 0429 626 835. Ref 11839

RETAIL FOOD/HOSPITALITY/SUPERETTES

HINTERLAND BUTCHER - The shop is fully equipped and presents very well, with lots of parking. New lease available. It is very popular with locals and it is the only butchery in town. Open 6 days per week in a convenient location with ample parking. Price \$179,000 plus Stock. Manuel Ribeiro 0429 626 835. Ref 13357

PROFITABLE RESTAURANT & BAR - Huge opportunity to buy one of the most popular restaurants on the Sunshine Coast. This well established business and can be purchased as a leasehold, or purchase the freehold as well which includes the restaurant, a 3 bedroom home and a retail shop returning a healthy rental income. Currently run under management with enormous potential to increase profits. \$275,000 plus Stock. Freehold P.O.A. Manuel Ribeiro 0429 626 835. Ref 13191

FRUIT & VEGIE MARKET - Established 30 years, drawing an avg. 700-900 customer per day! Located in busy shopping centre with solid lease in place to 2020 with extra 4 year option. Quality plant & equipment all in good condition & working order. Well trained capable & reliable staff in place. Loads of potential to grow, expand or specialize. Price \$595,000 plus Stock. Terry Slade 0414 733 693. Ref 12988

RESTAURANT/TAKEAWAY - BYO restaurant / takeaway serving delicious home made authentic Mexican food. Located in the heart of the Noosa tourist area, business model established 2 years, easy to run, good local following, now ready for the next stage of expansion. Easy to run, all processes and systems in place, menu ingredient's fully documented. Currently run under management suitable for owner operator with casual staff. Price \$95,000 plus Stock. David Morris 0410 716 025. Ref 13308

FRUIT & VEG WHOLESALE DISTRIBUTION - Buying fresh produce directly from the Brisbane markets for other restaurants. No specialised skills required, ideal business for those seeking a sea change. This business is not as susceptible to the seasonal holidaymaker influx. Consistent turnover of approximately \$550K/ annum. Sale includes all plant & equipment, fixtures, fittings, 2 x large cold rooms & 2 Mercedes vans. Price \$195,000 plus Stock. Manuel Ribeiro 0429 626 835. Ref 13350

ITALIAN RESTAURANT - This is one of the busiest & trendiest restaurants situated just 100m from the beach. Open for breakfast, lunch & dinner 364 days p/y serving authentic Italia food. Exceptional profitability, costs are nearly all fixed including staff as business runs on 65 serating capacity. Rock solid figures your bank manager will love. Annual turnover to top \$1.5M this financial year. Price \$595,000 plus Stock. Manuel Ribeiro 0429 626 835. Ref 13202

FRUIT & VEGIE MARKET - This is a very busy, spacious and extremely well presented fruit and vegetable store well positioned on main road with great visibility. Established over 20 years with strong branding and excellent reputation. Open 7 days. Great access for passing traffic with convenient off-street parking. Price \$595,000 + Stock. Wim Janssen 0451 074 099. Ref 12635

Businesses for sale - Classifieds

FISH & CHIP TAKEAWAY - Located close to Noosa this easy to run business is strategically positioned amongst a string of restaurants and coffee shops adjacent to a lovely family park opposite the beach. Present owner only working in the business two days a week with weekends off. A manager currently operates the business with casual staff bought in during the busy times. Enviably located and offering a great lifestyle. Price \$159,000. Wim Janssen 0451 074 099. Ref 12786

LICENCED WATERFRONT CAFÉ - Located right in the very heart of the busiest shopping centre on the Sunshine Coast providing an inviting alfresco dining oasis to an otherwise hustling & bustling major shopping & entertainment precinct. State of the art ordering & report system in place. Well trained, loyal staff with systemised operation & procedures entrenched. Price \$289,000 plus Stock. Terry Slade 0414 733 693 Ref 13124

CAFÉ, RESTAURANT & BAR - Surrounded by holiday units, apartments and resorts, this licenced venue is located overlooking the beach, facing north east. 5 day operation only. Thousands of passers by each day. Excellent turnover. Price \$229,000 + Stock. Wim Janssen 0451 074 099. Ref 12727

NOOSA RESTAURANT - Stylish Alfresco Restaurant, perfect for a variety of cuisines on a high profile location. - Fully equipped kitchen with superior facilities. - Very attractive large outdoor Alfresco dining area in the most salubrious of settings. - Available to takeover immediately, motivated vendor, reason for sale - personal health reasons. Price 60,000 wiwo + GST + Freehold \$1,550,000 +GST. Manuel Ribeiro 0429 626 835. Ref 12607

RETAIL GENERAL/LEISURE

HINTERLAND NEWSAGENCY - Newsagency located in picturesque town of Woombye on the Sunshine Coast - 15 mins to the beach. Excellent modern shop fit-out with a long lease in place. No competition, only newsagency in town. Excellent opportunity for a couple or family wanting to live and work in a highly desirable location. Price \$499,000 + Stock. Manuel Ribeiro 0429 626 835. Ref 12027

SERVICES/PROFESSIONAL

COMMERCIAL CLEANING - Looking for a profitable, easily managed business that oozes with Sunshine Coast lifestyle appeal? Then look no further than this "cleanly" operated, very well organized, well established commercial cleaning business. With limited owner involvement needed in the general operation of the business, this uniquely modelled competitively designed operation, provides a broad range of cleaning services for all types of commercial & retail premises. Price \$349,000 wiwo. Terry Slade 0414 733 693. Ref 13054

SURVEY PRACTICE - Established over 20 years, on the market for the first time. Working with Body Corporate Companies, Private Investors, Developers and Builders. Ideal for a mid-size engineering, planning, surveying firm with a licensed Surveyor. Professional fees in excess of \$336,000 per annum. Owner will ensure a smooth transition with full instructions and advice available. Price \$195,000 wiwo. Manuel Ribeiro 0429 626 835. Ref 13195

RESORT CLEANING BUSINESS - Noosa based resort cleaning business, ideal for an owner who wants the option to be either hands on with other contractors or a full-time manager. Eight years in operation under strong management with great reputation in the resort community. Work from home. Price \$99,000 + Stock. David Morris 0410 716 025. Ref 12843

SYDNEY REGION

AUTOMOTIVE/TRANSPORT/DISTRIBUTION

AUTO PARTS RETAILER SOUTH WESTERN SYDNEY - AUTO PARTS RETAILER SOUTH WESTERN SYDNEY - Nets \$115,000. Captured Market. Established 20+ years. Low rent. A unique opportunity to acquire a long-standing auto parts retailer located within a captured market in South-Western Sydney. Increases in the local population assures growing demand. Owner selling due to retirement, however training is available. Price \$349,000 (Including \$200,000 of SAV). Stephen Groves 0418 375 633. Ref 13322

CONSTRUCTION INDUSTRY

SURVEYING PRACTICE - ENGINEERING & CONSTRUCTION Specialist infrastructure and engineering surveying practice. Large infrastructure project focused. 2013/14 EBIT \$1.1M. Tier-one client base. Price: Expressions of Interest. Sean Wolrige 0405 784 132 Ref 13303

LAND SURVEYING PRACTICE - EBITDA \$404,628 for 2013/14. Revenue \$1,380,297 for 2013/14. Long term lease in place for security of tenure. Highly experienced and skilled staff in place. Located in southern Sydney but servicing predominantly East and Inner West. Reputation for quality built over 30 years Price \$849,000 . Sean Wolrige 0405 784 132 Ref 12166

EDUCATION/TRAINING

REGISTERED TRAINING ORGANISATION - Licensing And Training Of Industrial Machinery-Established 10 years-Major government clients -ASQA compliant. The Registered Training Organisation provides professional training and assessment services in workplace safety. Specialising in High Risk Work (HRW) Licence Assessments for WorkCover NSW. Qualified to deliver training, conduct assessments and issue qualifications/statements of attainment (SoA) under our two regulatory bodies being WorkCover NSW and Australian Quality Skills Council (AQSC). Training is delivered Face to Face at the workplace or at their approved training facility. The business can be run as a stand-alone profit center or easily adopted as an add-on to an existing RTO service. Price \$150,000 Matthew Page 0418115204. Ref 12193

COOKING SCHOOL BUSINESS - Two days a week operation only. Great scope for expansion and growth. Very easy to run business from any location. Price \$125,000. Douglas Gray 0415 657 135 Ref 13330

FRANCHISE

SYDNEY AIRPORT COFFEE FRANCHISE - Coffee franchise No. 1 in the chain. Coffee sales of approx. 60kg per week. Recently started a new lease. This is one of the most tightly held locations within the Airport International chain in most airports around the world. The Airport Corporation is forecasting passenger numbers to triple in the next 20 years. Good solid performer with consistent sales numbers. Great support, training and coaching from a focused franchisor. Easy operation with owner only working 25 to 30 hrs in the business. All ordering comes from one source. Ideal as a quality return on investment with minimal input or as a stable earner for those entering the industry who would not normally have the experience and/or know how to and prosper as an independent. Bank finance possible to approved applicants. Price \$650,000 Matthew Page 0418115204. Ref 13024

IGA SUPERMARKET - WESTERN SYDNEY - Fantastic opportunity to own a brand new IGA supermarket. Sales are climbing from standing start, up towards \$20,000 per week. Long 15 year lease in place. 380 sqm of floor space with full refrigeration and 3 registers. Price \$150,000 plus stock. Sean Wolrige 0405 784 132 Ref 13300

TUTORING FRANCHISE - Long lease, excellent location, potentials to increase more class and students. Price \$255,000 + stock. Cnaan Lim 0411 492 804. Ref 12816

YOGHURT FRANCHISE - Under management, long lease, simple business to run. Price \$95,000 + stock. Cnaan Lim 0411 492 804. Ref 12812

AUTO PARTS RETAILER SOUTH WESTERN SYDNEY - AUTO PARTS RETAILER SOUTH WESTERN SYDNEY - Nets \$115,000. Captured Market. Established 20+ years. Low rent. A unique opportunity to acquire a long-standing auto parts retailer located within a captured market in South-Western Sydney. Increases in the local population assures growing demand. Owner selling due to retirement, however training is available. Price \$349,000 (Including \$200,000 of SAV). Stephen Groves 0418 375 633. Ref 13322

FRANCHISE/RETAIL FOOD/HOSPITALITY

MICHEL'S PATISSERIES FRANCHISE - SYDNEY SOUTH - Great location in high walking traffic area near shops including Woolworths. Very busy, profitable and easy to manage business. Turnover: over \$15,000 pw 2014 \$812,252 PA, great lease, nets owner operator approx. \$185,000 PA with plenty of room for growth. Price \$370,000 + Stock. Ian Jones 0402 111 500. Ref 12695

MANUFACTURING/IMPORT/EXPORT/WHOLESALE

ICE MANUFACTURING AND DISTRIBUTION - This business manufactures and supplies wholesale food grade packaged ice to clients including major fuel chains, independent service stations, food manufacturers, hotels and bottle shops through NSW and ACT. Established in 1975 currently produces 100 tons of quality ice daily. Price \$1,700,000 + Stock. Ian Jones 0402 111 500. Ref 12090

SPECIALISED SHEET METAL AND FABRICATION BUSINESS - Well established in Sydney's western suburbs. Specialising in detailed sheetmetal fabrication and precision machining. Australian market leader in manufacture of horticultural and nursery equipment. Price \$1,300,000. Vic Whiteley 0418 146 463. Ref 13200

FOOD MANUFACTURING - Manufacturing frozen food, HACCP approved, can be turn into meat processing plant. Price \$295,000 + stock. Cnaan Lim 0411 492 804. Ref 13155

CLOTHING MANUFACTURING/WHOLESALE - Established 12 years, T/O exceeds \$5M, EBIT \$1M. Price \$3,150,000 + stock. Cnaan Lim 0411 492 804. Ref 12912

RETAIL GENERAL

SKIP BIN BUSINESS SYDNEY NORTH AND NORTH WEST - Commercial work and construction business. Domestic work - huge catchment. Trade work - great relationships with local builders. Hardly any marketing done; all word of mouth. Huge growth potential if new owner markets the business correctly. 5 trucks of various sizes to give great flexibility. In excess of 130 skip bins ranging from 2m³ to 6m³. Office and storage for maintenance equipment and large yard for truck parking. Business showing good growth over past 3 years. Family owned and operated. Great cash business. Full Profit and loss reports available. Price \$775,000 Matthew Page 0418115204. Ref 12933

BOARD AND SKI STORE - Well established and profitable retail and hire business selling quality snowskiing, wakeboarding, skateboarding, waterskiing & surfing products and apparel. Includes extensive list of equipment. Nets owner operator \$113,775pa or \$63,775 to an owner under management. Price \$199,000 + Stock. Ian Jones 0402 111 500. Ref New Listing

FURNITURE & HOMEWARES - WESTERN SYDNEY - Well established and profitable retail business selling high margin quality furniture and homewares. Includes fully functional website and a long and favorable lease till 2021. Nets working couple \$116,534pa (or \$77,740 for single owner operator). Price \$169,000 + Stock. Ian Jones 0402 111 500. Ref New Listing

BEAUTY SALON - Affluent suburb, semi-managed, excellent location. Price \$80,000 + stock. Cnaan Lim 0411 492 804. Ref 13297

BEAUTY SALON - Shopping centre, beautifully set up, under semi management. Price \$130,000 + stock. Cnaan Lim 0411 492 804. Ref 13067

RARE BUSINESS OPPORTUNITY - Established 50 years, semi-management, well trained staff. Price \$865,000 + stock. Canaan Lim 0411 492 804. Ref 12993

NEWSAGENCY - Established 20 years, business park position, 5 days, low rent. Price \$230,000 + stock. Canaan Lim 0411 492 804 Ref 12502

JEWELLERY STORE - Est since 1985, large shopping centre, corner position with high exposure. Price \$55,000 + stock. Canaan Lim 0411 492 804. Ref 11534

RETAIL FOOD/HOSPITALITY/SUPERETTES

CAFÉ IN WELL KNOWN BOOK STORE - Located inside and outside one of the best book stores in Sydney. Currently run under management. Simple!!! Very easy to run, rental amount covers all utilities & electricity, seating for 75 in and out, currently run under management, all equipment owned by bookstore, this is a fantastic concept in a great location. Currently doing 45kg of coffee per week. There is no heavy cooking so it has an easy to prepare menu. It is currently being run under management so there is further scope for sales and profitability growth with an owner operator. Price \$120,000 Matthew Page 0418115204. Ref 13348

HILLS BUSINESS PARK CAFÉ - CAPTIVE MARKET - Current turnover is average \$22,000 per week and growing. Owner operator nets approx. \$5,000 per week. 5.5 day trading business which is great for your lifestyle. Price \$495,000 plus stock. Sean Wolrige 0405 784 132 Ref 13278

HIGHLY RATED BISTRO - Lower North Shore. Great reputation and reviews online. Trading only 5 days for a great work/life balance. Six figure return to owner operator. Price \$170,000. Douglas Gray 0415 657 135 Ref 12619

HIGH PERFORMING CAFE - Full kitchen, alcohol license, beautifully set up, long lease. Price \$195,000 + stock. Canaan Lim 0411 492 804. Ref 13313

INDUSTRIAL CAFÉ - Established 25 years, 5.5 days, rent \$600pw, long lease, cooking. Price \$215,000 + stock. Canaan Lim 0411 492 804. Ref 13257

RESTAURANT - Established 15 years, full commercial kitchen, 196m2, alcohol license. Price \$95,000 + stock. Canaan Lim 0411 492 804. Ref 12719

ASIAN TAKEAWAY - CBD, 5 days, full commercial kitchen, top class food court. Price \$99,000 + stock. Canaan Lim 0411 492 804. Ref 12456

CAFÉ - Under management, 5 days, corner position, amongst commercial buildings. Price \$295,000 + stock. Canaan Lim 0411 492 804. Ref 11939

ASIAN TAKEAWAY - Food court position, largest shopping mall in the area, solid established business with great profit. Price \$550,000 + stock. Canaan Lim 0411 492 804. Ref 11880

INNER WEST SYDNEY - ICONIC CAFÉ/RESTAURANT 28K PW TURNOVER - This 7 day business has existed for over 12 years and has a reputation to be an elite café of Sydney food and dining culture. If you are looking for a high turnover food business with foot traffic everywhere day and night look no further. Price \$379,000. Paul Hulme 0410 545 666. Ref 13196

INNER WEST SYDNEY - PIZZA & PASTA 250K SHOP FIT OUT - This shop is a true glamour and a regretful sale for the vendor this business has private eating rooms upstairs also a decorated backyard for smokers this business will sell quick. Price \$249,000. Paul Hulme 0410 545 666. Ref 13194

WEST SYDNEY 5 DAY LUNCH SHOP, 31 YEAR BUSINESS Located within an industrial pocket with no competition & operating Mon to Fri start 5.30am finish 3pm go home. It also has outdoor seating that's footpath fees free with grease trap and exhaust equipped with a lease that has 7 years in options remaining with cheap rent. Price \$149,000. Paul Hulme 0410 545 666. Ref 13280

SERVICES/PROFESSIONAL

NATIONAL TRAINING AND EDUCATION BUSINESS FOR SALE - Reputable business with national coverage. Over 20 consultants providing career services across Australia. Excellent systems and procedures in place making it a turnkey business. Price \$189,000 plus stock. Sean Wolrige 0405 784 132 Ref 12944

MEDICAL SUPPLIES BUSINESS - HIRE, SALES & SERVICES - SYDNEY LOCATION - Established 26 Years. Niche provider. Supplies products and services to meet the growing needs of the aged, disabled and bedridden. Fast growing and in demand sector. Customers include Hospitals, Nursing Homes and the general community. Expressions of Interest. Ian Jones 0402 111 500. Ref New Listing

TAILEM BEND

RETAIL/NEWSAGENCY

HUGHES NEWSAGENCY - TAILEM BEND, SA - Current owners since 1941. SA Lotteries and Bank SA agencies, phonecard facilities and a comprehensive product range. 5½ day trading, new lease available, suit family/hands on operator. Owners wish to retire. All genuine offers considered. \$75,000 plus Stock (Estimated \$65,000) Doug Willats 0412 089 575 Ref 11972

YORKE PENINSULA

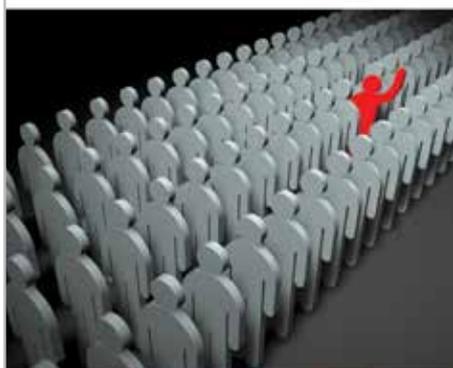
ACCOMMODATION/TOURISM

MARION BAY HOLIDAY VILLAS - 5 X 2 bdrm, 3 x 1 bdrm self-contained villas (1 with wheelchair access). Each with kitchen/living area, RC aircon, ensuite & parking. Close to beach and National Park. Ideally suit live in couple seeking passive income and brilliant lifestyle. Steve Foreman 0418 778 800. Ref 12088

SERVICES/AUTOMOTIVE/RETAIL

YORKE PENINSULA SERVICE STATION - Thriving coastal town 2½ hours from Adelaide. Freehold presented on three separate titles, ROI around 8%. Busy local service station offering a wide variety of mechanical repairs. Accommodation offered on site as a separate large 4 bedroom home. Unique offering with multiple opportunities. Steve Foreman 0418 778 800. Ref 11959

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