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NEW ZEALAND EDITION, APRIL - JULY 2018

Why Now is a Strategic
Time to Sell Your Business

Why is Now the
Best Time to Sell
My Business?

7 Reasons to Sell
Your Business Now

Why Now is the Best Time to
Sell Your Hospitality Business

Legal "Dos and Don'ts" when
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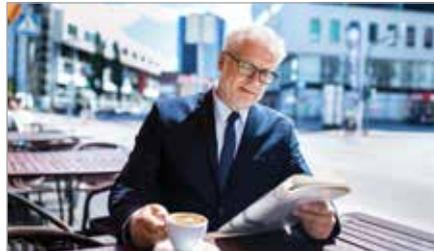
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Welcome From the CEO

Summer is sadly slipping away in New Zealand, but while the afternoons may have lost their heat the business sales market certainly has not. We are just closing on the busiest year in business brokerage in our 22 year history. The sales of businesses at LINK are up over 20% on average both in volume and deal size. It is an extraordinary time to sell a business in New Zealand, with buyer demand insatiable for profitable businesses that are appropriately priced. There were some concerns that a less business-friendly government may affect our industry, but to date there has been no slow down and our need for more quality businesses is at its all-time peak.

If you are the owner of an SME business in New Zealand, it is a golden time to sell. Buyer demand is at an all-time high and a shortage of good businesses on the market mean multiple offers are no longer uncommon. We know the "baby boomer" demographic is a significant component of the NZ business landscape and we are finally seeing the long-predicted wave of businesses getting ready for the market. So now is your time to get ahead of that curve and sell in the strongest market in memory.

So while summer might be slipping away, don't let your opportunity to benefit from a truly unique set of circumstances do the same.

Sincerely,

Aaron Toresen
Chief Executive Officer

Aaron Toresen is the Chief Executive Officer of the LINK Group in New Zealand, South Africa, Australia, the United States and the Philippines through a successful franchise network. Competitive and solutions focused, he is also acutely aware of the value of long term relationships in business.

If you would like to join LINK visit linkbusiness.co.nz

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NOVEMBER

2017



Mike Fraser

LINK BOP & Waikato

After a farming career of 18 years, Mike joined the real estate industry as an agent in 1987 in Auckland. After 3 years with Bayley's Real Estate, he then left to establish LINK Realty with a partner. In the mid 1990's the company established LINK, which has gone from strength to strength. Some years ago Mike sold his share-holdings in the LINK group and headed to Tauranga.

Mike focuses on manufacturing and engineering businesses over \$500,000.

In the past year Mike has secured his place as the food manufacturing specialist, selling four businesses ranging in price from \$1million to \$5million. His greatest strength is his ability to open doors for both the vendors and purchasers.

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DECEMBER

2017



Dave Beaumont

LINK Northland

I love what I do and have owned businesses for over 30 years. Ranging from Electronics, Hospitality, Beauty therapy, property and tourism rentals. The gym is my recreation and I have represented NZ twice in power lifting. I'm used to putting in effort to achieve the required goal!

Just as in the gym its not rocket science, selling your business should be as straight forward as possible. Set the goal, form a strategy and stick to the plan. I'm a lover of the K.I.S.S formula and aim to sell your business as quickly and as stress free as possible and of course at the best price possible. Helping people to fulfil their goals is a pleasure and I look forward to working with you.

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JANUARY

2018



Lindsay Sandes

LINK Auckland, Ellerslie

Lindsay's sale of The Waterfront Hotel FHGC highlighted the skill sets he brings to every transaction, from small to large – tenacity to continue working alongside the vendor and purchaser addressing operational, financial and legal aspects to reach acceptance for both parties.

Lindsay's prior experience in the accommodation industry provides him with superb understanding of what sale documentation is required. Accordingly, Lindsay ensures the vendor is 'sale ready' with documentation in hand to satisfy the most demanding purchasers queries.

An ability to work with all parties to a transaction has resulted in Lindsay achieving in excess of \$100m in sales, numerous awards and overall, Lindsay is considered a high achiever by peers and clients alike, indeed a 'heavyweight' in the accommodation sales industry.

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FEBRUARY

2018



Martin Plom

LINK Auckland, Ellerslie

Martin has a sharp intellect, is very approachable and has a solid business background to assist you in getting your business ready for sale, to maximise the value and sale price, with a managed and stress free approach. Martin has a Bachelor in Business Studies, a Diploma in Finance and is a qualified Chartered Accountant.

After 20 years of successful corporate life, Martin decided it was time to become a business owner and grow his own equity instead of someone else's. Having a strong business background, finance qualifications and having purchased and sold with LINK, Martin chose to become a business broker with LINK.

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Introducing...

New LINK Brokers

Visit linkbusiness.co.nz for further information on LINK brokers, businesses for sale and industry related advice

LINK Auckland, North Shore

**Leo Liang - Business Broker**

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Leo is from China, but has been living in New Zealand for over 10 years. He has a Bachelors Degree in Computer Science from AUT University. After graduating, he successfully operated a franchise business and then a wholesale business. Leo is an experienced investor and has rich local business knowledge, offering his professional services to help achieve your goals.

He is an honest, optimistic and dedicated person, who completes tasks and assignments on time.

Leo enjoys going to the gym, swimming and meeting up with friends.

梁浩来自中国山西，是新西兰80后新移民中的一员。在新西兰学习，工作和生活，让他对这里有不同认识和体会。梁浩会用经商的经验和对本地市场的独到的见解来带给您专业的服务，使您少走弯路，直到目标。

LINK Auckland, Ellerslie

**Dave Winstone - Business Broker**

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Dave understands the energy, challenges, excitement and rewards of being in business and also knows that the business environment and personal circumstances can change.

Dave is here to help you when your situation warrants achieving a successful sale of your business.

For Dave, business is an extension of a long-held family tradition, from healthcare to construction and farming to service and export; he has been around business his whole life. Dave has worked in the tourism and finance industry and owned and ran successful businesses in the hire equipment, food manufacturing and export sectors. As a keen investor, Dave holds a Bachelor of Business and a Post-Graduate Diploma in Banking and Finance from Massey University.

LINK Wellington

**Vicky Li - Business Broker**

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After being both a business vendor and a buyer throughout her 17 years living in New Zealand, Vicky has accumulated abundant knowledge and experience, which she is able to offer her clients and customers. She also has an extensive network as a long time Wellingtonian.

Being educated in both China and New Zealand, Vicky has a Business degree (BBS) and an Economics and IT diploma. These have given her a thorough understanding of business, operations and culture for Chinese and New Zealanders.

Vicky believes good communication, decent character, professional service and hard work are essential to understand and satisfy customers as a successful broker.

**Sahani Nanayakkara - Office Manager**

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Originally from Sri Lanka, Sahani arrived in New Zealand in 2016 to complete a Graduate Diploma in Management. She completed all her studies in Papua New Guinea and was recognised as a top student in her Business Studies Diploma.

In 2011, she became a Banking Associate in a leading bank in Sri Lanka. She later joined HSBC Bank as a Customer Service executive dealing with customers based in Malta, where she became a Team Leader.

Sahani is an extremely motivated and friendly person. Her enthusiasm, work experience and professionalism match up well with LINK's commitment to service and integrity.

**Sam Visvalingam - Business Broker**

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Whether you want to groom your business for sale, sell your business or buy a business, Sam can assist you. His commitment and work ethic is backed up by LINK's sales and marketing systems to make your goal a reality.

Originally from Sri Lanka; Sam began his education and later earned his Bachelors Degree from Staffordshire University in England. He is married to Jennette, has two children and an inquisitive little grandson.

Sam brings 20 years of experience in building businesses and enabling owners to strategically exit their business to pursue other interests.

**Serena O'Sullivan - Business Broker**

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Having worked with some of New Zealand's most successful businesses, Serena has gained over 25 years of operational knowledge over a variety of local and international industries. Actively accounting as a registered New Zealand Tax Agent since 2006, her exposure to real estate and transactional reporting has been extensive.

Born in Otaki, New Zealand and raised in a large business-oriented family, Serena is able to communicate confidently with all walks of life, making her choice to specialise in the Aged Care and Early Childhood sectors with LINK inevitable.

Why Now is the Best Time to Sell Your Hospitality Business

Most people reading this article would expect me to wax lyrical that this is it! This right here, right now - *this* is the best time to sell your business.

The truth is, that after almost 9 years of selling restaurants, cafés, bars and other F&B operations, this is not strictly true. There are some fantastic reasons why *now* happens to be 'boom time' in hospitality and I will come on to these important points shortly, but things have always been busy for me and the industry keeps on rolling along. There are always people looking to buy and sell hospitality businesses.

The Hospitality Industry is such an important part of the New Zealand economy. With a strong economy, the average tenure of such businesses is 2 to 3 years and with plenty of continued immigration (particularly into Auckland) the demand never stops. There can be quiet patches, for sure, and no one really does much in the way of business in late December through to early January, but then the flood gates open as people come in to the New Year with fresh motivation and new plans.

The Current Landscape

Now is such a great time to be part of the hospitality scene in New Zealand and no more so than in Auckland. Events like America's Cup always send a rush of excitement through the industry, but the organic growth and impressive evolution in the style and quality of dining means that now, more than ever, diners and drinkers have a world-class smorgasbord of options.

The Auckland Viaduct was tired for many years. Now it is incredibly fresh and vibrant and, without naming every single operation down there, the likes of Dr Rudi's, Oyster and Chop, Headquarters, Giraffe and White & Wong have made it so attractive, not just for patrons, but for business owners and 'wannabe' business owners.

This positive vibe can be felt throughout the region and well beyond. Exciting new concepts are popping up and the quality of our cafés,

restaurants and bars is just fantastic. In comparison to five years ago and you will note that the humble café is no longer quite so humble! The excitement is even causing existing well-known hospitality groups to buy up existing businesses in key locations.

Britomart still continues to be very strong. Viaduct is on fire, Wynyard Quarter is always in demand (America's Cup anyone?) and then we have Commercial Bay with its 18,000m² of retail space, Smales Farm in Takapuna and the new Westfield in Newmarket to name just a few developments all in the throes of creating ultra-desirable food destinations over the coming year or so. Similar growth and development can be seen all over New Zealand.

The Year That Was

This has been my best financial year selling hospo businesses (and I have had some pretty great years!). The market is *really* buoyant. If you have a good business the market is responding well. Robust prices are being paid and that is even by experienced operators! Which was unheard of in previous years.

The market is not all about new immigrants (a key driver in some years). Everyone is in the market at the moment. Plenty of Kiwis and permanent residents are moving in to the hospitality sector. Well, why wouldn't they? They say the last things to 'go' during a recession are coffee, lipstick and chocolate, so it's not a bad bet at all as far as I'm concerned!



Nick Giles
Business Broker at LINK Auckland, Ellerslie

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Nick is a hospitality broker and has been selling premium businesses at LINK for almost 9 years.

In 2016 Nick was awarded LINK's prestigious International Broker of the Year award and was NZ Broker of the Year in 2016 and 2017.

Nick is always happy to chat about the industry. Whether you are in the market to buy or want to explore putting your business on the market, he is always available to help.



When is a Good Time to Sell My Business?

One of the most common questions I'm asked is: 'when should I sell my business?' The answer isn't straightforward. The biggest misconception in business sales is that businesses only sell when they are not doing well. The other side of the argument is that if a business is doing so well... why would you sell?

The truth is, there is never a good time to sell a business! Just like there never seems to be a good time to have babies, have lunch in a busy work schedule or get your car serviced.

So, all arguments aside, when is the best time to sell your business?

Like any other commodity, business sales are driven by supply and demand. In a bad economy we see a demand for owner operator businesses. When the economy is good, people look to get a higher return on investment than the bank can give them (or property, which is not everyone's cup of tea).

In the last two months I sold one business that was on the market for over 14 months and another which sold before it was even advertised. The right person walked through the door a couple of hours after I had talked to a potential vendor.

Currently, I am negotiating an Auckland business which was only on the market for two weeks and another in Whangarei which was marketed on a Friday and I got a call with an offer on Monday. However, I now also have four listings on my books where I just cannot get interest. Anything can happen, but without any guarantees.

When selling a business you are dependent on the market you are working in, the demand created by external forces and on what the purchaser wants. To make your business as appealing as possible (and standing out from the other many businesses on the market) you have the best chance to sell when your turnover and profits are increasing!

There are many businesses on the market. If your business doesn't look good compared to others, it will reflect in the offer.

Starting the sales process in April is good, but you want to make sure you have your accounts ready as buyers expect to see what you have done in the last financial year. The previous year's accounts are now 12 months old and might not reflect the business in its current state.

Certainly in Northland we have the seasonal businesses and these require exceptional timing. If you have a seasonal business, you have to talk to us at the end of the summer, February – March. We should look at listing the business in July – August only to expect an offer in October or November. Do not list a seasonal business in November. It is too short a timeframe to sell. It takes a month from signing an offer, to finalise due diligence and settlement.

Why am I telling you all this? Maybe I have just talked you out of wanting to list your business. At least now you can make a good judgement call on your timing. My priority is to have you educated on the sale process before you sell. This makes the sale of your business much easier. The people who engaged me early on in the process will tell you that the process was not as hard as they would have thought. It is often when people rush into selling a business that problems arise later in the process.



Rudy Kokx
Business Broker at LINK Northland

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Rudy has worked from the LINK Auckland office for three years and joined the LINK Northland team 2 years ago. He has sold businesses in wholesale/distribution sector, service industry and manufacturing businesses. His dedication is optimising the relationship between vendor and purchaser for the best possible outcome.

Legal “Dos and Don’ts” when Hiring a New Employee



Employees can significantly influence your business’s prospects. It is well worthwhile investing time and energy into fine-tuning your hiring practices to increase the chances of finding an employee that is the best fit for your business.

In this article, we provide some tips to help you through the recruitment process – from advertising the role, to offering employment to your top candidate.

Advertising the Role

The advertisement for the role must not be misleading or contain any discriminatory language. If an applicant is not offered the role, and suspects that they have been discriminated against, they may make a complaint to the Human Rights Commission on the basis of prohibited discrimination under the Human Rights Act 1993. For example, the use of words such as “senior” or “mature” may be, in some circumstances, discriminatory on the basis of age. “Experienced” or “responsible” would be more appropriate words to use in these circumstances.

Applications and Interviews

As with advertising the role, it is crucial that application forms and questions asked in interviews with applicants do not indicate potential discrimination. For example, you must not enquire generally about the applicant’s medical history. It is, however, acceptable to ask an applicant, after explaining the requirements of the role, if they have any health conditions that might prevent them from carrying out that role.

Ensure that all emails and interview notes are kept professional. If an applicant makes a complaint on the basis of discrimination then these documents may need to be disclosed.

Pre-Employment Checks

Some roles legally require certain pre-employment checks to be undertaken, such as police vetting where an employee is working with children.

You will need a legitimate reason for carrying out each pre-employment check and the applicant must give their consent. Pre-employment checks may include:

- Reference check. If you want to contact a person that the applicant has not listed as a referee, you must first obtain the applicant’s consent. Always ask the referee if they wish to speak to you in confidence. If the applicant makes a request under the Privacy Act 1993 for you to provide them with their personal information, you will need to supply them with information provided by referees unless the referees have required that it be kept confidential.
- Criminal history check. A criminal history check undertaken by the Police will not show any convictions that are covered by the Criminal Records (Clean Slate) Act 2004.

- Drug and alcohol testing. Whether this is appropriate will depend on whether the applicant is applying for a safety-sensitive role, such as construction work or passenger transportation.
- Entitlement to work in New Zealand. You may ask applicants for evidence of their entitlement to work in New Zealand e.g. passport or residency or work permit. Under the Immigration Act 2009, it is an offence to allow a person to work for you if they are not entitled to work in New Zealand.

Offer of Employment

Once you’ve gone through the application process and think you’ve found the right person for the role, the next step is to make the applicant a formal offer of employment.

When scoping the role, you will have already identified whether it is permanent, fixed-term or casual. There can be subtle differences between each of these categories of employment.

Regardless of the nature of employment, all employees must have written employment agreements.

You should provide the successful applicant with a copy of the proposed employment agreement when you make the formal offer of employment. At the same time you need to let them know that they are entitled to seek independent advice about the employment agreement and give them a reasonable time to seek that advice. It wouldn’t be considered reasonable to provide the employment agreement to the applicant a few days before they were due to start work. If the employee has any questions or proposes changes to the employment agreement, you have a legal obligation to consider and respond to them.

How We Can Help

We can provide you with advice on any legal issues relating to the recruitment process. This may range from privacy concerns during the process, to preparing and advising on employment agreements.

If you would like assistance with any of these issues, please contact Charlene Sell.



Charlene Sell
Senior Associate at Wynn Williams

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Why Now is a Strategic Time to Sell Your Business



As business brokers, we frequently get asked ‘*when is the best time to sell my business*’, with a response expectation that there is rising and falling market for business sales in the same way that there’s a cycle for property sales. If this were the case, and better still, predictable, then I’m sure the media would be having a field day with stories about people buying and flipping businesses and the correspondingly ridiculous prices. This is clearly not the case because people don’t buy assets and processes like they buy bricks and mortar. Making the assets and processes function to deliver a profit takes a great deal more skill than finding a tenant and collecting rent. However, there are occasions when a number of influencing factors line up to make the market for buying and selling businesses particularly attractive.

Let’s have a look at what the influencing factors are at present that make the buying and selling of businesses enticing:

Demographics

The planet is experiencing an aging population driven by the baby boom phenomena of the late 1940’s when post WWII soldiers began arriving home and started families. The baby boomers are responsible for the majority of market trends over the last 70 years. Children’s toys, education, automobiles, housing, information technology, international travel, and of course, last but not least, retirement. The leading edge

baby boomers will be turning 74 this year. Many of them did not sell their businesses 10 years ago because of the GFC, and those that are turning 65 this year will be giving due consideration to *their* retirement plans and the sale of *their* businesses. So, that’s 10 years’ worth of business owners who will be thinking quite seriously about cashing up. The market might get a bit crowded and the economic equation of supply and demand will prevail.

The tail end baby boomers are anywhere from 54 to 57 depending on your interpretation of the baby boomer demographic. Many of them still have an appetite for risk and have enough time and energy to keep growing or building an existing business through mergers or acquisitions. There are also a number of tail-enders who’ve always wanted the independence of their own business and are finally in a good position with capital and reduced financial responsibilities to fulfil this ambition. However, in 10 years the baby boomer phenomena will be deeply entrenched in retirement.

After the tail-enders come Gen X and Gen Y. Their demographic profiles are very different. Their smart, savvy and street wise and they’ll be spoilt for choice when it comes to buying a business. The baby boomers who haven’t sold will be scrambling to turn their businesses back into capital to fund their retirement and the market of buyers will have started to shrink.

"10 years' worth of business owners who will be thinking quite seriously about cashing up. The market might get a bit crowded and the economic equation of supply and demand will prevail."

Availability of Cash

After a prolonged period of solid economic activity in nearly all markets around the globe, the world is awash with cash. A lot of this money is looking for good investment opportunities that are delivering reasonable returns. Share markets are showing signs of topping out and P.E. ratios are losing their appeal with the risk/return equation becoming unbalanced. The risk free rate for term deposits are particularly low and invested funds are barely keeping up with inflation. There is a strong desire by many to have greater control of their investments and buying a business is a very viable option for achieving this goal.

Favourable Lending Conditions

We have experienced a low interest environment for nearly a decade now and there doesn't appear to be anything on the horizon that will have a major impact on interest rates in the near future. Mortgage rates are still at a low spot in the cycle and commercial lending continues to be attractive.

Property Investments are Declining in Appeal

As we're all aware, the capital value of property has increased significantly over the last 5 years resulting in declining yields. Yields will eventually catch up but for many investors the increased deposit criteria combined with lower yields makes this investment option a poor choice. Come 1 April 2018, there will be a requirement to hold the property for 5 years in order to enjoy tax free capital gains and during this period the investor will likely be required to invest further capital to upgrade the property so it meets the healthy home criteria.

Banks are Accommodating Business Lending

With property lending getting close to 'overweight' in their lending portfolios, banks are keen to rebalance their capital lending away from property and more towards businesses. Businesses with strong cash-flow that can support capital lending are attractive propositions for banks at present. Banks are also keen to lend on businesses where there is good security supporting the loan. This could include a business premises, plant and machinery or the business owner's personal assets.

There are Plenty of Buyers at Present

During the last 4 to 5 years following the end of the GFC and during the period of strong economic growth that has followed, we've been experiencing increasing demand from buyers wanting to expand existing businesses as well as buyers seeking good investment opportunities. This demand continues to grow and many buyers are missing out due to a lack of good private investments in the market. Supply and Demand prevails. There will never be a better time to get a premium for your business, and this opportunity will not last!

If I go back to my original statement in this article with regard to the frequently asked question 'when is the best time to sell my business' my standard reply has always been 'when someone wants to buy your business'. That time is now.



Dave Morgan
Business Broker at LINK Wellington

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Dave has had a successful career as a business investor, spotting businesses in need of professional management and robust operating systems. He has bought and sold businesses in the tourism sector

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and be part of the **Most Innovative** and
Largest International Business Brokerage

If you would like to join LINK as a Business Broker please contact us
for a face to face meeting at one of our New Zealand offices

0800 546 528 linkbusiness.co.nz



Why is Now the Best Time to Sell My Business?



In China we have an old proverb; make your whole year's plan in the spring and the whole day's plan in the morning. Spring falls at the beginning of the new year in China, a perfect time to plan the year ahead. Just as the morning, is the perfect time to plan one's day.

As with most things, planning is essential. A good plan, usually means that foundations have been laid and a lot of the hard work has been done. Buyers and business owners often pin point the beginning of a new year, as the best time to purchase or sell a business.

LINK North Shore has started 2018 in full-flight. We have prepared more than 90 listings over the last two months; twice that listed in the same period last year. There are many contributing factors that have led to this rapid increase.

Over the past two years, New Zealand's immigration policies have tightened up. The threshold, by which immigration is approved, has been set at a high level. Entering the country is now far more difficult than it has previously been. Many businesses, especially those in Auckland, have been unable to guarantee work permits and residency. As a result, the owners consider selling. More businesses on the market, means more options for buyers, invariably, swinging the market in their favour. Would be entrepreneurial immigrants are fewer, therefore job opportunities are also reduced. However, New Zealanders are still actively purchasing businesses. The young immigrant community is also a growing market. They seek to buy profitable businesses so that they may earn the right to bring family into the country.

The New Zealand government has placed restrictions on overseas buyers, looking to invest in real estate. They have reduced terms on capital gains tax levies, and introduced other policies that make real estate a less attractive investment option. The cost of real estate profits has increased and house prices have fallen, resulting in a decline in the housing market. Over the months of January and February, Auckland house sales fell by 4.5%, while in Wellington, they fell by 5%. More and more, investors are turning their attention to businesses with strong profitability. Banks have increased their inclination to offer business loans, and it is predicted that more New Zealanders will be choosing to invest in business, instead of real estate, in the coming years.

At the North Shore office, we've already met with many new clients this year. We've received nearly 30 formal offers on listed businesses, sold 9 and have 12 deals in the process of due diligence and landlord consent.

LINK is an international company, we must seize this opportunity to further improve our market and brand. We must continue to ensure that our business remains current and committed to delivering premium customer service. It's a great time to be selling a business.

为什么现在是卖生意的好时候

中国俗话说得好，一天之际在于晨，一年之计在于春！意思就是早晨是新的一天的开始，应该在早晨就做好一天的准备。春天也是一年的开始，应该在年初的时候就做好一年的计划。

良好的开端是成功的一半。正因为这个道理很多人都懂，对于买家而言，每年初都是买生意的最佳时机。同样年初Owners考虑卖生意，开始新的计划最频繁的时候。所以，通常年初应该是我们LINK生意中介卖生意的最好时机。

今年我们感觉开年更加繁忙，LINK北岸公司这两个月签订的卖生意Listings就有 90多个，差不多是去年同期的近两倍。

究其原因如下：

首先是近两年，移民政策不断收紧。技术移民，投资移民，创业移民以及父母团聚移民门槛不断提高，很多生意尤其在奥克兰的小生意已经不能够担保工签和PR， 业主自然考虑甩卖。放在市场上卖的生意多了，对买家来说也提供了更多性价比高的选择！所以吸引的买家也多了。另外创业移民减少，新的工作机会也减少，新西兰人更多考虑买个生意做来支持家庭开销，也有年轻移民想买个盈利高点的生意来担保父母团聚移民。

近期以来新西兰政府的限制海外买家，缩短投资房资本利得税征收期限等房产新政，使新西兰出现了房子买的少卖得更少的现象。从1月份到2月份奥克兰地区房源就下降了4.5%，惠灵顿地区下降了5%。房产盈利成本增加，房价回落。更多投资者把目光转向了盈利能力强回报率高的生意。

所以今年到现在两个月，我们和新顾客的Meeting频繁。我们Link北岸公司得到顾客正式Offers有近30个，卖掉了9个，有12个正在做Due Diligence和Landlord Consent过程中。

目前政策偏向保守的工党还要执政几年，银行也加大了对生意贷款的倾斜力度，所以未来几年，相对房地产，新西兰人投资生意的趋势还会增加。作为国际品牌的LINK生意中介公司，正是我们卖生意的好时机。我们要抓住机会，在确保做好顾客服务的基础上，进一步做好市场和品牌，让我们的事业迈上更新台阶！



Susan Xiao
Business Broker at LINK Auckland, North Shore

P: 021 202 0268 **E:** susan.xiao@linkbusiness.co.nz
W: linkbusiness.co.nz

Susan owned and operated a small business, learned Hospitality and Accounting in New Zealand also worked in different roles including sales. She has exceptional customer service and sales skills, professional knowledge and experience of business analysis.

Article translated by Cheryl Zhao, Office Manager.

7 Reasons to Sell Your Business Now



Consistent - low interest rates

More buyers in the market = increased sale valuation

More corporate buyers looking for acquisition type purchases

Generally buyers are feeling optimistic about the economy

Business owners, like homeowners, should look to sell at the height of the market as the valuation of their business is at its maximum.

1 Interest rates are expected to rise in the next 12 months, making it more expensive for buyers to buy businesses. The more expensive it is for buyers to take out a loan on buying a business, the less likely you are to achieve your maximum business valuation – meaning the clock is ticking on achieving your maximum business value.

2 With the outlook for the NZ economy looking positive, now is the perfect time to sell your business. Business owners, like homeowners, should look to sell at the height of the market as the valuation of their business is at its maximum.

3 Are you a baby boomer? Are you conscious or aware that the flood of businesses from baby boomers could very well lessen your selling price?

4 We have also witnessed a rise in the number of corporations looking to acquire smaller businesses, they are always looking to expand their portfolio.

5 If you've been operating for at least five years, you will have successfully navigated and survived the global recession years, which proved to be some of the hardest years small businesses have seen in NZ. Many business owners will see this as a massive plus, and the right buyer will be able to see the opportunity that your business will provide in a steady growing economy.

6 Sometimes we answer based on the condition of the business or the motivation of the owner. For example – “when it is doing really well” or “before you get tired of running it”.

7 We have Banks now specialising in small to medium lending with more targeted underwriting standards. They have a new approach away from traditional trading banks helping the new business owner with their financial requirements.

Why now is the best time to sell your business!

Yes, economy and interest rates are weighing factors, but if your business has a strong trading performance and is positioned at it's best, now is the time to sell your business!

Is your business ready to be taken to the market? LINK can advise you on preparing your business for sale. We will guide a business owner through the nine steps in the sales process.



Mike Chote
Business Broker at
LINK Bay of Plenty

P: 027 555 1176

E: mike.chote@linkbusiness.co.nz

W: linkbusiness.co.nz

Mike has been in business and self-employed for over 35 years, covering all aspects of retail, the building sector, decorating and hospitality, I have been on both sides of selling and buying businesses.



Taking calculated risks are essential and normal in business if the owner wants their business to grow. As the business grows so does the value.

When is the Best Time to Sell My Business?

Small to medium sized business owners who ponder over selling their businesses do not always do so out of financial desperation or trouble, but usually because they are looking for the next opportunity. That opportunity may be investing in a larger or different enterprise (trade restraints will mean a change of industry), a smaller less risky business that supports a slower lifestyle, or even retirement (which is now affecting the 'baby boomers' generation).

There are several factors to bear in mind when thinking about selling. Here are a few:

Business Value

If at any time an opportunity arises to increase the liquidity in your business, then it should be considered. Running a business can at times attract some risk, and as your business grows, the more risk there is of failure. The business will normally have value in it, but no liquidity for the owner until it is sold and settlement has taken place. Business owners should always be considering an exit plan and activating it. Not because the business may be struggling or having difficulty, but because it is a clever business decision.

Risk

A new business owner is normally a little more bullish when it comes to taking risks in their business. Firstly because they probably have not yet invested large amounts to lose. Taking calculated risks are essential and normal in business if the owner wants their business to grow. As the business grows, so does the value. Owners then become more sensitive to growth, afraid of large losses that may occur compared to when it was a smaller business. Owners who are older and have less time to repair mistakes want to avoid risky situations that may affect their business and its value.

Time Frame

So, you have thought about selling your business and want to put in place a time frame. This can differ depending on the reason you are selling. If it is for retirement, then it is a simple matter of choosing a date – is it not? Well, maybe not. Firstly, how long will it take to prepare the business for sale and present it in its best possible light? Most business brokers will advise at least four to six weeks as the shortest period of preparation time. Following that, at least a three-month marketing period to attract and qualify buyers, and then there is a further three-month negotiating period until an agreement for sale is in place. Following that there is a period of assistance to the new owner which can take up to a month.

Other indicators of the right time to sell and not the wrong time are:

- Steady three year trading history
- There is opportunity for a new owner
- Accurate financial statements

Selling Your Business

If you are thinking of selling, then the best advice is to be prepared. Have an understanding of what your business is worth. Make sure your business is the best version of itself when it comes time to sell.

The most successful business sales are conducted by business owners and business brokers working towards a common goal.



Brett Clarkson
Business Broker at LINK Auckland, Ellerslie

P: 027 434 5670 **E:** brett.clarkson@linkbusiness.co.nz
W: linkbusiness.co.nz

Brett sells businesses and has been doing so for the past 30 odd years. His background is extensive, but probably not traditional. Beginning with owning a 24-hour service station (pioneering in those days) at 19 years of age, to being the jolly publican, before entering the world of performance based sales income.

How much is your business worth?

\$ ■■■, ■■■, ■■■



Establishing the true value of any business is a complex process where financial performance is considered in context with many other, more subjective factors.

Identifying and quantifying these factors can have a significant impact on buyer appeal, greatly affecting the final sale price.

Valuing your business is just one area where LINK can provide sound, professional advice based on long extensive experience.

It's all set out in the LINK guide to managing the sale of your business.

Compiled by industry experts, the guide provides a comprehensive overview of all the steps, from grooming through to settlement and handover.

It gives insights on how you can manage the process in a planned, orderly manner, ensuring that uncertainty is avoided and the best price is achieved.

For your FREE guide, or a confidential appraisal of your business,

Call 0800 546 528.



 **LINK**
The authority on selling businesses

LINK New Zealand

Call 0800 546 528 Visit linkbusiness.co.nz

BUSINESS OPPORTUNITIES

Here is a selection of businesses LINK has for sale. For more business opportunities visit linkbusiness.co.nz

THE LINK NETWORK

We have offices with dedicated business sales professionals across New Zealand, Australia, South Africa, the United States and the Philippines.

LINK New Zealand linkbusiness.co.nz

Northland (09) 222 0120
northland@linkbusiness.co.nz
3 Otaika Road, Whangarei

Auckland, North Shore (09) 930 0200
northshore@linkbusiness.co.nz
Unit K & L, 40-42 Constellation Drive
Rosedale, Auckland

Auckland, Ellerslie (09) 579 9226
ellerslie@linkbusiness.co.nz
Level 1, 401 Great South Road
Ellerslie, Auckland 1061

Waikato 0800 225 999
waikato@linkbusiness.co.nz
22 Naylor Street, Hamilton East
Waikato 3216

Bay of Plenty (07) 579 4994
bayofplenty@linkbusiness.co.nz
26 Fourth Avenue, Tauranga 3110

Wellington (04) 472 7602
wellington@linkbusiness.co.nz
49 Boulcott Street, Wellington 6011

Christchurch & South Island
(03) 366 3394
christchurch@linkbusiness.co.nz
36 Lowe Street,
Addington, Christchurch, 8011

LINK NZ offices are Licensed REAA08

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LINK South Africa linkbusiness.co.za

Cape Town CBD and West Coast

Cape Town Suburbs

Centurion

Durban West

East London

Garden Route

Johannesburg North

Johannesburg South East

North West

Midvaal

Port Elizabeth

West Rand

LINK Australia linkbusiness.com.au

Sydney

Newcastle

Sunshine Coast

Brisbane

Gold Coast

Perth

Tasmania

North Queensland

LINK United States linkbusiness.com

Dallas

Los Angeles

New York City

Phoenix

Raleigh

St. Louis

San Diego

LINK Philippines linkbusiness.ph

Manila

Franchisor Office Link Business Franchising Ltd

Level 1, 401 Great South Road, Ellerslie, Auckland

For further LINK Franchising Opportunities please contact Aaron Toresen, Managing Director of the LINK Group - 09 555 6052 or aaron.toresen@linkbusiness.co.nz

Superette – Business and Property!

ref: EL00858



- Prime South Auckland location close to Auckland Airport
- Strong business with sales of \$19,000 (inc GST) per week
- The property occupies an area of 330m²
- Market rental assessment \$84,110 per annum plus GST and outgoings, excluding the ATM area
- Very recent market valuation shows an adopted yield of 7.45% against the total assessed rental, inclusive of the ATM contact rent



Asking Price: \$1,775,000
Location: South Auckland
linkbusiness.co.nz/EL00858

Contact: **Rafiq Bhamani** M: 021 129 1916
 E: rafiq.bhamani@linkbusiness.co.nz

Waiheke Real Estate Plus Business

ref: EL01261



Beachside apartment and management right business offers new owners the best of Waiheke. Consistent sales growth, steps from Onetangi Beach and Boathouse Café, accommodating holiday guests and corporate clients on Auckland's doorstep.

A well equipped kitchen provides catering for small conference gatherings. The business and real estate would suit a couple, or someone with desire to establish themselves on Waiheke.

- Long term management right tenure
- 31 apartments in the letting pool
- Apartment for a manager
- Mouth watering 6 figure annual surplus



Asking Price: \$1,520,000
Location: Waiheke Island, Hauraki Gulf
linkbusiness.co.nz/EL01261

Contact: **Lindsay Sandes** M: 021 895 940
 E: lindsay.sandes@linkbusiness.co.nz

Cafe Bar Restaurant. Profits of \$345,000

ref: EL00905



Yet another stunning listing! Another gorgeous cafe, bar, restaurant in a stunning waterfront location.

This fabulous place is part of a prominent restaurant group.

- Around \$50,000 per week in sales
- Excellent lease with rent around 4% of sales
- Well controlled food and beverage costs
- Just a beautiful fit-out with amazing bar area
- Gorgeous views!

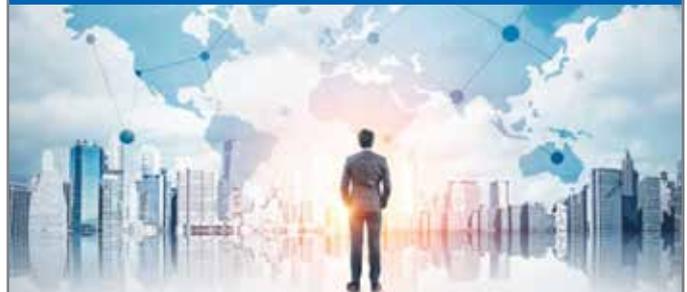


Asking Price: \$1,100,000
Location: Auckland
linkbusiness.co.nz/EL00905

Contact: **Nick Giles** M: 021 676 832
 E: nick.giles@linkbusiness.co.nz

Corporate Garment Supplier

ref: EL00974



Owner retiring from well established business that exports 70% of its business to some of the largest international businesses.

Besides the owner there are 10 skilled staff who all add to the business' success. All systems are in place and there is significant potential business to be gained.

The average 3 year SDE is over \$1,000,000. This business has a high degree of IP.



Asking Price: \$4,100,000
Location: Auckland
linkbusiness.co.nz/EL00974

Contact: **Basil Badenhorst** M: 0224 548 348
 E: basil.badenhorst@linkbusiness.co.nz

Businesses for sale - Million Plus

Freehold Russell Lodge / B&B Spectacular

ref: 18120



Perfect opportunity for immigration applicants! This award winning property is located on the cliffs of 'Romantique Russell' in the Bay of Islands. Having undergone a sophisticated renovation in 2008/2010, the lodge now offers 5 star accommodation to guests.

An incredible lifestyle could be yours. Enjoy the private residence, with its outstanding views across the Russell village and the Bay of Islands. Earn an income with 4 luxury guest suites, each with incredible views off the private decks. All suites are self-contained with kitchenettes and ensuite bathrooms.



Asking Price: \$2,700,000 plus GST (if any)

Location: Russell, Northland
linkbusiness.co.nz/18120

Contact: **Jenny Blain** M: 021 455 421
E: jenny.blain@linkbusiness.co.nz

Top Player in Sector

ref: EL01087



Order book full to July. Amazing engineering/manufacturing business with that real WOW FACTOR. Every day is another busy day for the nine staff and two owners churning out superior products for their high-profile customers in the exceptionally busy nationwide freight industry.

The present owners are extremely proud of the company's performance and would like to continue in the business however demanding family commitments have precipitated an earlier than expected sale.

A new owner will be introduced to a supportive hard-working team in the workshop whose focus is satisfying the company clients with high quality product that is the envy of competitors in the market. If you are looking to purchase a business with future growth and high profits then contact Brett today.



Asking Price: \$2,200,000

Location: Auckland
linkbusiness.co.nz/EL01087

Contact: **Brett Clarkson** M: 027 434 5670
E: brett.clarkson@linkbusiness.co.nz

Fancy a Passive Income of \$778,000 PA?

ref: EL00461



With over 17 years of history this is THE most stable business that I have been involved in selling in the last 9 years.

This is a business that is 100% operationally managed. On top of that, there is the group management that ensures the ship is rock steady.

This level of managing will stay in place for the new owner via a management agreement. You can have as much or as little involvement as you wish.

- \$4.9m sales. Managed profit of \$778,000 per annum
- Extremely well controlled costs
- Royalty fee covers all operational management

This is a premium investment and would suit anyone looking for a passive investment; or anyone who would like to be more involved with the business, but have the security of knowing that a strong team is behind you.



Asking Price: \$2,950,000

Location: Auckland
linkbusiness.co.nz/EL00461

Contact: **Nick Giles** M: 021 676 832
E: nick.giles@linkbusiness.co.nz

Quest Franchise Business

ref: EL01262



Quest Napier is an award winning successful apartment hotel business. Seldom do Quest businesses become available in this tightly held accommodation franchise.

- Backed by superb franchise systems
- Backed by a renowned brand
- Backed by thorough franchisee training
- Year on year sales growth
- Position, panache and significant annual surplus

Talk to Quests recognised franchise broker today to secure this business.



Asking Price: \$1,200,000

Location: Napier
linkbusiness.co.nz/EL01262

Contact: **Lindsay Sandes** M: 021 895 940
E: lindsay.sandes@linkbusiness.co.nz

Seeking to Acquire. Businesses with \$1M + Profits

ref: 17477



Our client, an established and well known investment partnership which owns businesses in a variety of sectors, has commissioned us to seek profitable businesses in the upper North Island and Christchurch for acquisition. Of particular interest are established manufacturing, import/export, distribution, engineering and services businesses with EBITD profits in the range \$1m - \$2m.

Ideally, an experienced full or partial management team will be in place. Most sectors are of interest. Chemicals, foodstuffs, plastics, pharmaceuticals, machinery, waste management, B2B services to name a few.

Our client has an enviable and demonstrable track record in successful acquisitions of privately held businesses. They are fully funded and able to move quickly for the right opportunity. Discretion, integrity and absolute confidentiality are assured.



Contact: **Bruce Cattell** M: 021 779 439
E: bruce.cattell@linkbusiness.co.nz



Asking Price: \$4,000,000 - \$10,000,000
Location: Auckland
linkbusiness.co.nz/17477

Contact: **Martin Plom** M: 021 051 5507
E: martin.plom@linkbusiness.co.nz

Cafe Bar Restaurant. Profits of \$520k!

ref: EL00907



This is a beautiful cafe, bar, restaurant that has featured in many magazines and it's one of my favourite places to dine!

Part of a prominent restaurant group, this place has an incredibly relaxed feel to it and enjoys good trade throughout the day. The staff are excellent and it runs extremely well under management.

- \$65,000 per week sales and no seasonality
- Stunning fit-out
- Rent just 3% of sales!



Asking Price: \$1,800,000
Location: Auckland
linkbusiness.co.nz/EL00907

Contact: **Nick Giles** M: 021 676 832
E: nick.giles@linkbusiness.co.nz

Bay of Islands Fabulous Lifestyle

ref: 20242



- Large restored villa, 3 bedrooms with self contained open plan apartment below
- 9 unit motel with separate office/reception/storage - all unit titled
- 806m² section on separate title with own egress. Develop and sell or land bank for further accommodation

This business is capably managed by one person. To suit lifestyle choices, the current owner chooses to trade for 9 months per year. Opportunities to benefit from future growth which tourism is bringing to the Bay eg the newly opened Waitangi Mountain Bike Park (2016).

This would suit husband and wife or family. Rare to have an owner's home completely independent. Beautifully presented property.



Asking Price: \$1,800,000
Location: Paihia, Bay of Islands
linkbusiness.co.nz/20242

Michael Osborne M: 027 242 6881
Jenny Blain M: 021 455 421

Businesses for sale - Million Plus

Massive Profits in Construction Sector

ref: EL01131



Reliable, experienced qualified staff support the owner of this business who rarely goes on-site. Two project managers direct approx 20 staff to and on their various projects. In-house administration carries out the pricing and plan management.

Cash flow is excellent with a return to the owner in 2017 of \$690,000. This is a well present opportunity to profit in today's market as well as the future.



Asking Price: \$1,800,000

Location: Auckland
linkbusiness.co.nz/EL01131

Contact: **Brett Clarkson** M: 027 434 5670
E: brett.clarkson@linkbusiness.co.nz

Hotel Motel Development Opportunity

ref: 20375



Auckland North Shore motel opportunity with captive clientele. Very attractive and fast growing area. Freehold investment with long term lease in place \$150,000 per annum income from existing Gastro pub with 2100m² freehold land suitable to add 19 room motel and retail and/or other useful proposed scheme plan available for discussion. Details from exclusive agent.



Asking Price: \$4,000,000

Location: North Shore City, Auckland
linkbusiness.co.nz/20375

Contact: **Dave Beaumont** M: 021 756 146
E: dave.beaumont@linkbusiness.co.nz

Almost Waterfront - Central Paihia - FHGC

ref: NL00054



A unique opportunity to purchase a beautifully presented Freehold Going Concern motel in Central Paihia.

Situated almost on the waterfront and 5 minutes from the hive of activity of the Bay of Islands you will feel like you are on holiday all year around. This business has been easily run by the current owners for more than 10 years.

The motel includes a lovely 3 bedroom apartment with fabulous sea views and a 2 bedroom apartment also with seaviews and bush views. There are 2 x 1 bedroom apartments and 6 x studios all with sunny balconies and some with sea views. There is also an indoor private spa and a BBQ area. All enquiries to Jenny.



Asking Price: \$2,400,000

Location: Paihia, Northland
linkbusiness.co.nz/NL00054

Contact: **Jenny Blain** M: 021 455 421
E: jenny.blain@linkbusiness.co.nz

Profitable Commercial Plumbing

ref: EL01270



- EBITDA exceeds \$620,000
- Demonstrates a solid growth trend
- Positioned to service growing infrastructure demand
- Sound, stable staff
- Well maintained equipment, machinery and vehicle fleet
- Good spread of risk across quality customers



Asking Price: \$1,400,000

Location: Auckland
linkbusiness.co.nz/EL01270

Contact: **Tony Andrew** M: 021 938 560
E: tony.andrew@linkbusiness.co.nz

The Stables Matakana. Iconic Hospitality Business

ref: EL01148



Just an exceptional venue in this wonderful location just north of Auckland.

The hard work has very much been done here creating a special dining, drinking and events destination.

- Excellent food and beverage split
- Sales in excess of \$45,000 per week
- Fabulous wedding venue
- Advanced wedding and group bookings
- Income streams from restaurant, bar, weddings and functions
- On-site two bedroom, two bathroom apartment
- Rent around 7% of sales
- Profitable
- Year-on-year growth and huge opportunity for continued growth

The Matakana area is an area of very strong growth and is very much a high income catchment area.

If you are a dynamic individual capable of handling a multi-income stream hospitality business, this is exceptional buying and a truly desirable location.



Asking Price: \$1,290,000

Location: Matakana, Rodney
linkbusiness.co.nz/EL01148

Contact: **Nick Giles** M: 021 676 832
E: nick.giles@linkbusiness.co.nz

Le Chalet Suisse Motel Apartments

ref: EL00913



Chalet Suisse is situated right in the heart of Taupo CBD - this is the reason why this business is producing a mouth-watering bottom-line and ticks all the boxes!

Long lease, lake views, 16 well-appointed, air-conditioned apartments, a sizeable 3 bedroom 2 bathroom owners apartment and a fabulous swimming pool and spa to add to your lifestyle.

Walk into the \$\$ from day one - secure your future today.



Asking Price: \$1,200,000

Location: Taupo
linkbusiness.co.nz/EL00913

Contact: **Ray Hart** M: 021 335 488
E: ray.hart@linkbusiness.co.nz

Prime Location, Established Motel

ref: EL00916



The Asure Chelmswood has 36 units, in 3 separate blocks with central courtyard. On 2 acres of land across from magnificent Lake Taupo, the Chelmswood offers charm and quality not often found in more modern complexes and caters for families, corporates and tour buses with ample parking for all. The spacious owner's home has 4 bedrooms.

A long lease, two peak tourist seasons and thermal water supply add to the appeal.



Asking Price: \$1,350,000

Location: Taupo
linkbusiness.co.nz/EL00916

Contact: **Ray Hart** M: 021 335 488
E: ray.hart@linkbusiness.co.nz

Businesses for sale - Million Plus

Retail and Manufacturing Jewellers

ref: EL01067



Iconic business with 90 years successful trading history. Can be run under management utilising the long serving fully trained staff and contractors. Expensive fit-out in this high profile retail store.

Long term lease available at a very reasonable cost.

Retiring vendor will provide on going assistance if required. Price includes \$700,000 of top quality saleable stock. Not to be repeated opportunity.



Asking Price: \$1,200,000

Location: Auckland Surrounds
linkbusiness.co.nz/EL01067

Contact: **Ray Gilroy** M: 027 238 1716
E: ray.gilroy@linkbusiness.co.nz

Import / Export / Manufacturing Business

ref: EL01068



Solid niche performer of many years now selling because owners retiring. One owner happy to stay on and work shorter hours. Sustainable with more growth possible. SDE 2017 was \$684,000. The business is expected to grow further in the FY 2018.

There are two working owners and two staff, one of whom works 3 days and the other works 5 days a week. Both staff have been with the business for many years.



Asking Price: \$2,700,000

Location: Auckland
linkbusiness.co.nz/EL01068

Contact: **Basil Badenhorst** M: 0224 548 348
E: basil.badenhorst@linkbusiness.co.nz

Unique B.O.P Tourism Business Opportunity

ref: BPW00494



With 2 million in assets and \$500,000 + cash surplus to a working owner this business is a sure winner!

- Great profitability
- 30+ year business history
- Future unique growth streams have been identified and strategies put in place to achieve continued revenue growth
- Substantial reinvestment in the assets mean this business is being offered to the market in top condition
- Tourism hospitality business that would suit an owner with an understanding of the tourism market



Asking Price: \$2,500,000

Location: Bay of Plenty
linkbusiness.co.nz/BPW00494

Contact: **Alanah Eagle** M: 021 606 345
E: alanah.eagle@linkbusiness.co.nz

Consistently Profitable Managed Rest Home

ref: BPW00632



The freehold going concern is for sale - rest home business, land and buildings, that is providing the owner a cash surplus of \$287,000 for the 2017 financial year. A very profitable facility - just under 30 beds, at rest home level care, and is on the market after many years of the same ownership. Situated in a busy and lively rural town in which the demand for aged care will increase hugely over the next 10-20 years. This rest home consistently has high occupancy, thus should be a secure and viable investment for a new owner. Currently managed, and as a fully managed facility will provide the new owner a Return on Investment of over 17% at \$1.5m purchase price, based on the 2017 FY. Well maintained and in excellent condition.



Asking Price: \$1,520,000 plus GST if any

Location: Wellington Region
linkbusiness.co.nz/BPW00632

Contact: **Lisa Lloyd** M: 027 685 4556
E: lisa.lloyd@linkbusiness.co.nz

Major Brand Service Station on Main Rd

ref: EL01040



Major brand service station with Lotto and great profits located on a very busy main road

- 100% staff managed, with a trained manager in place
- Fantastic location with superb potential and growth prospects
- Fuel sales in excess of 2.5 ML litres per annum with shop sales \$27,000 per week + LOTTO sales \$7,000 - \$8,000 per week and LPG refill
- Great margins on both shop and fuel



Asking Price: \$2,100,000 plus SAV

Location: Auckland
linkbusiness.co.nz/EL01040

Contact: **Anil Vazirani** M: 021 027 78149
E: anil.vazirani@linkbusiness.co.nz

Motel, Returning \$360K+ to Working Couple

ref: BPW00454



A profitable leasehold motel in the Waikato region is for sale. Currently under full management, the owners do not usually get involved in the day-to-day operations.

- Located in a highly demanded place with many attractions
- More than 29 years lease remaining
- Returning over \$285k pa in accounts 2017 for non-working owners, would return \$360k+ for a working couple
- Three bedroom owners accommodation attached to the motel
- Rent is around 32% of the turnovers
- Turnovers increased by 18.6% in April, May, June and July 2017 to the same period last year



Asking Price: \$1,300,000

Location: Waikato
linkbusiness.co.nz/BPW00454

Contact: **Paul Lu** M: 021 047 4988
E: paul.lu@linkbusiness.co.nz

Asian Supermarket in Top Location

ref: BPW00592



An Asian supermarket in a highly desired place in Hamilton is looking for its new owners.

- Located in a high profile shopping centre
- Ample shared parkings
- Returning around \$200k to a full time working owner in financial 2017. Year to date sale increased by 17%+ than financial 2017
- 6-7% of sales is lease related expenses (rent and opex) and the percentage keeps dropping
- Very little competition nearby and very hard to enter into the market for competitors. Simple operation, no experience needed.



Asking Price: \$1,090,000

Location: Hamilton
linkbusiness.co.nz/BPW00592

Contact: **Paul Lu** M: 021 047 4988
E: paul.lu@linkbusiness.co.nz

Honey Factory with Freehold for Sale

ref: NS00715



Honey factory with New Zealand Ministry of Primary Industry and China Customs on the market.

The factory is equipped with comprehensive New Zealand RMP food risk management system and holds current export certificates. Factory has the most advanced honey extraction and bottling lines.

Production capacity is at 500 tones. As the factory is managed by knowledgeable experts and beekeepers, honey is harvested from sustainable sources which gives assurance to the supply chain. Plant covers an area of 2689m², constructed in strict accordance with New Zealand food production safety standards. The plant is divided into six parts and took over two years to complete.



Asking Price: \$1,380,000 plus Freehold (\$1,200,000)

Location: Gisborne
linkbusiness.co.nz/NS00715

Contact: **Gladys Wang** M: 021 286 8199
E: gladys.wang@linkbusiness.co.nz

Businesses for sale - Million Plus

413 ha Bull Leasing & Livestock Transport

ref: BPW00577



This business leases approximately 900 bulls to dairy farmers in the Waikato region. Included are two trucks which are used for delivery and pickup as well as outwork.

- Established in 1993
- A large number of long established clients
- Strong customer loyalty with an extremely high level of repeat business with minimal marketing
- Additional revenue stream from outwork with the trucks
- 2 separate properties - 120ha & 293ha offering seasonal flexibility
- 3 houses



Asking Price: Deadline Treaty 13 April 2018

Location: Waikato

linkbusiness.co.nz/BPW00577

Contact: **Peter McAdam** M: 021 841 691
E: peter.mcadam@linkbusiness.co.nz

Bay of Plenty Manufacturing

ref: BPW00512



Manufacturer of high quality products. Well-established with a strong local and nationwide clientele relating to the building industry. Current orders are booked well in advance. Strong growth over the past few years and still growing strong. Experienced staff. Current owners are offering a generous handover period.



Asking Price: \$1,980,000

Location: Tauranga

linkbusiness.co.nz/BPW00512

Contact: **Camella Anselmi** M: 027 4454 121
E: camella.anselmi@linkbusiness.co.nz

Highly Profitable Timber Processing Business

ref: BPW00155



Selling niche, added-value timber products this company has a long established history and is a well-known and respected brand.

Located in the Bay of Plenty this business provides a choice of lifestyle living and has good transport links connecting this business economically with its customers.

Turnover was \$6.5m in 2017 with excellent profitability available to one working owner.

A great opportunity.



Asking Price: \$2,800,000 incl. Plant & Stock (\$1.6m)

Location: Bay of Plenty

linkbusiness.co.nz/BPW00155

Contact: **Rick Johnson** M: 021 99 1485
E: rick.johnson@linkbusiness.co.nz

Fabulous Holiday Park in the BOP – FHGC

ref: BPW00528



- Approximately 45 minutes from Tauranga, Rotorua and Whakatane
- A short walk from the beach and estuary
- A short drive from a variety of outdoor activities and adventures
- Several accommodation options
- A heated swimming pool, mini putt, table tennis, pool table, volley ball, a kids play area and BBQ facilities

There are several income streams, from seasonal workers, holiday makers and semi-permanent residents. The income is consistent through the year, turnover exceeds \$400,000 p.a. (incl GST) and the business yields a healthy profit.



Asking Price: \$2,180,000

Location: Bay of Plenty

linkbusiness.co.nz/BPW00528

Contact: **Nols Bertram** M: 027 238 1450
E: nols.bertram@linkbusiness.co.nz

Symrose Superfresh Food & Liquor

ref: CS00131



Located on Victoria Street opposite the Christchurch Casino. Brand new building and open 24 hours a day 7 days a week. Large premises, selling a large range of groceries and liquor (restricted hours). Owner will consider sale of liquor store separately.

Easily operated by 1 person. The food store also offers barista coffee and huge range of food. Full commercial kitchen, very well set up with plenty of room.

New developments in the area including the town hall, convention centre and hotel will benefit this business as foot traffic will increase significantly.

Only open for 9 months and turnover already well over \$35,000 weekly with very good GP margin.



Asking Price: \$1,200,000
Location: Christchurch
linkbusiness.co.nz/CS00131

Contact: **Brian Pankhurst** M: 021 334 865
 E: brian.pankhurst@linkbusiness.co.nz

A Leading Home Builder

ref: CS00142



This Canterbury based business has a successful history of profitable trading. An attractively positioned office and show home that's located in a high growth subdivision.

The new owner will benefit from the excellent operations procedures and systems providing a platform for continued long term growth.

The company provides a large range of plans which include ready-to-build options or an in-house design-build service.

The business is strongly supported by the preferred suppliers.

Recent years EBPIDT average \$720k and 2017 exceeded \$900k. Outlook for the current year indicates continued growth and full pipelines.



Asking Price: \$1,995,000
Location: Christchurch
linkbusiness.co.nz/CS00142

Contact: **Brian Pankhurst** M: 021 334 865
 E: brian.pankhurst@linkbusiness.co.nz

Easily Managed Freehold Accommodation

ref: CS00154



This is an ideal time to make a move and invest in this well maintained freehold guesthouse. Catering to both long and short term stays, this entire complex is almost self-managing with the owners currently working outside the business. The benefits to owning this investment is that it is a low volume work load, owner operated plus no employees. Seventeen rooms in total comprising a combination of singles and doubles. Excellent easily managed clientele. Consideration could be given to changing the complex into a back-packers or an Air B&B*.

Separate 1 bedroom owner's accommodation. Recently modernised with new kitchen, double glazed windows and large deck to enjoy indoor outdoor living.

*All subject to Council consent.



Asking Price: By negotiation
Location: Dunedin
linkbusiness.co.nz/CS00154

Contact: **Murray Schofield** M: 021 252 5565
 E: murray.schofield@linkbusiness.co.nz

Managed Operations - High Returns

ref: WL00167



- Exceptionally well run business in construction sector
- The business has experienced 5 years of successive growth
- Vendors have focused on quality and service delivery
- Their reputation drives word of mouth referrals
- Industry accreditation across all aspects of the business with a management structure to compliment the operation
- The foundation has been set for continued growth and expansion
- Ideally suited for a hands-off investor with a focus on strategic growth and ongoing business development



Asking Price: \$3,500,000
Location: Wellington Region
linkbusiness.co.nz/WL00167

Contact: **Dave Morgan** M: 021 471 992
 E: dave.morgan@linkbusiness.co.nz

Businesses for sale - Northland

Distribution Area for National Supplier

ref: 19784

Looking for a solid business with room for improvement to a working owner? Not many businesses have their income put into their account every week! This territory, takes in all of the Whangarei urban area, plus rural runs. The owners are not hands on, by choice, therefore a working owner can easily reduce staff costs, (especially in the area of team leaders) and streamline many parts of this business. The business for sale is the sole distributor of one of NZ's largest publication companies.



Asking Price: \$295,000 **Location:** Whangarei

Reference: linkbusiness.co.nz/19784

Laurel McCulloch 021 786 813 / laurel.mcculloch@linkbusiness.co.nz

Building Profits

ref: NL00026

Building supplies and hardware.

This business is well placed for continued strong profits in this fast growing area. Predominately B to B with good client base and room to grow.

This business is almost as good as it gets and in a great location.

Easy to run with great books, good systems, clean and tidy in every way plus growth on the horizon.

If you are looking for a great business look no further.



Asking Price: \$590,000 plus SAV **Location:** Whangarei

Reference: linkbusiness.co.nz/NL00026

Dave Beaumont 021 756 146 / dave.beaumont@linkbusiness.co.nz

Auto Restorations & Panel beating Whangarei

ref: NL00098

This is a great business located in a purpose-build and well-set up commercial building in one Northland's fastest growing areas just outside of Whangarei. Its key market is restoring custom and classic cars to their former glory as well as general panelbeating and insurance work.



The new and up-to-date workshop is operated with good staff and there is plenty of scope to grow in different areas.

Asking Price: \$190,000 **Location:** Whangarei

Reference: linkbusiness.co.nz/NL00098

Rudy Kokx 021 421 346 / rudy.kokx@linkbusiness.co.nz

Busy Home inspection Business - Bay of Is.

ref: NL00058

Move to Bay of Islands and earn \$90,000 - Home Inspections.

A long 16 years of trading history is a solid indicator of how good a small business can be. The current owner works from home with low overheads and enjoyable lifestyle.

Services include pre-purchase inspections, weather-tight assessments, certificate of acceptance reports and project management.



Asking Price: \$50,000 **Location:** Far North

Reference: linkbusiness.co.nz/NL00058

Rudy Kokx 021 421 346 / rudy.kokx@linkbusiness.co.nz

Busy Retail/Service Business in Northland

ref: NL00068

A very well established business with a great reputation and showing excellent profits and good growth.

Offering a personalised service selling retail gifts, books, cards and magazines and delivering essential services ie a full NZ Post agency and Kiwi Bank services. Also now offering a fingerprint service (the only one north of Auckland).



This business can be managed by one person.

Asking Price: Price by Negotiation **Location:** Northland

Reference: linkbusiness.co.nz/NL00068

Jenny Blain 021 455 421 / jenny.blain@linkbusiness.co.nz

Remarkable Opportunity Automotive Retailing

ref: NL00082

This is a unique opportunity to take over a small business that has yet to perform at its peak. Riding on the back of a unique back-end system it has a massive potential still untouched. Good systems, good customer service, room to add-on more services. This is just the beginning.



Asking Price: \$135,000 plus Stock **Location:** Whangarei

Reference: linkbusiness.co.nz/NL00082

Rudy Kokx 021 421 346 / rudy.kokx@linkbusiness.co.nz

Hotel Freehold

ref: NL00076

One of the oldest hotels in the country.

The hotel sits on a large site of 7,537m² (approx 2 acres) in the main street.

Not only does this offer ample parking, but gives huge scope for future development of either more accommodation, or caravan or tourist camping facilities.



The surplus land can possibly be subdivided. A Scheme Plan has been done showing the creation of 2 lots of 1,700m² and 5,837m².

Asking Price: By Negotiation **Location:** Far North

Reference: linkbusiness.co.nz/NL00076

Dave Beaumont 021 756 146 / dave.beaumont@linkbusiness.co.nz

Retail Far North - Health Reasons

ref: NL00090

This business is in a growing region of the Far North District. This is a good opportunity to work and live in a waterfront community in one of the most beautiful parts of the country.

The shop was recently renovated and has now all the systems and processes in place to take the business to the next level. The vendor recently made some changes to suit the business to a better lifestyle.



Asking Price: Negotiable **Location:** Far North

Reference: linkbusiness.co.nz/NL00090

Rudy Kokx 021 421 346 / rudy.kokx@linkbusiness.co.nz

Profitable Food Outlet Warehouse Whangarei ref: NL00094

This food-retail outlet is located in one of Whangarei's highest foot-traffic locations. The business is easy to run with low overheads. The circumstances of the owner have changed and has a genuine reason to sell the business at a very reasonable price.

- Easy to run
- Low overheads with average monthly fixed cost of \$7,000 incl. purchases
- High foot traffic with secure landlord



Asking Price: \$70,000 **Location:** Whangarei
Reference: linkbusiness.co.nz/NL00094
Rudy Kokx 021 421 346 / rudy.kokx@linkbusiness.co.nz

Backpackers for Sale in Northland ref: NS00527

This property is located on Whangarei's busy main road. Property is close to the university and was run as a backpackers business.

Currently leased to tenants as residential property and the owner receives rent of about \$50,000 due to the owner living in Auckland. But is easy for new owner to re-operate as backpacker accommodation or Air BnB to improve income.

Records show the building was built between 1920-1929, situated on a 362m² land, total floor area 406m².



Asking Price: \$700,000 plus Stock **Location:** Whangarei
Reference: linkbusiness.co.nz/NS00527
Jessica Zhao 021 166 1126 / jessica.zhao@linkbusiness.co.nz

Very Profitable RaD car Hire - Whangarei ref: NL00097

RaD Car Hire Whangarei (previously known as Rent a Dent car Hire) has been successfully operated under management for some time. This is one of Whangarei's solid business performers!



With minimum input from an owner this could be a fully managed opportunity to add onto your existing business portfolio, however there is a good option to increase profits when an owner would run it as an owner-operated business.

Asking Price: \$300,000 plus fleet **Location:** Whangarei
Reference: linkbusiness.co.nz/NL00097
Rudy Kokx 021 421 346 / rudy.kokx@linkbusiness.co.nz

Kerikeri Lifestyle and Returns - Hospitality ref: EL01125

Presenting a profitable and established hospitality business in the bustling town of Kerikeri.

Well trained staff and thoroughly documented management processes will ensure a seamless transition for any buyer wanting to get involved in hospitality.



If you are looking an opportunity that ticks all the boxes, this one is well worth closer inspection.

Asking Price: \$400,000 **Location:** Kerikeri
Reference: linkbusiness.co.nz/EL01125
Dru Mackie 021 897 222 / dru.mackie@linkbusiness.co.nz

Aluminium Window Manufacture ref: NL00060

This is a long established business and supplier of all things aluminium.



Representing a leading brand of quality joinery. Excellent location to easily service wide area. Years of consistent trading with good returns makes this a sought after acquisition.

Asking Price: \$275,000 plus Stock **Location:** Kaipara
Reference: linkbusiness.co.nz/NL00060
Dave Beaumont 021 756 146 / dave.beaumont@linkbusiness.co.nz

Earthworks Contracting Earning \$230,000 ref: NL00099

The farm contracting industry is huge. This business has only just scratched the surface. Starting out as a one-man-band with one digger, this owner now has another contractor and equipment to grow further with already double the work from last year.



The asking price includes the digger with extension arm, tractor with trailer, mulcher and level bars (at depreciated value) to get all the work done.

Asking Price: \$500,000 **Location:** Whangarei
Reference: linkbusiness.co.nz/NL00099
Rudy Kokx 021 421 346 / rudy.kokx@linkbusiness.co.nz

Northcity Caravans - Whangarei ref: NL00095

Northcity Caravans is Northland's market leader for short term caravan rental and reseller of caravans and campervans. This is a solid performer with healthy profits to match the expectation.



This is a true lifestyle business with a good income. You find one of the owners maintaining the gardens, cleaning as well as maintaining the caravans and motorhomes, he is always keen to stop and chat.

Asking Price: \$225,000 plus Stock **Location:** Whangarei
Reference: linkbusiness.co.nz/NL00095
Rudy Kokx 021 421 346 / rudy.kokx@linkbusiness.co.nz

Well-Known Automotive Workshop ref: NL00096

This is a well-established automotive workshop in Whangarei. The owner is ready to take a step back to give you an opportunity to be part of the next generation business owners.



The workshop is tidy in a handy part of town and good staff in place. The asking price would include \$125,000 worth of assets (as per depreciation schedule and \$8,000 SAV).

Asking Price: \$260,000 **Location:** Whangarei
Reference: linkbusiness.co.nz/NL00096
Rudy Kokx 021 421 346 / rudy.kokx@linkbusiness.co.nz

Businesses for sale - Auckland

Must Sell! Pizza Hut – North of Auckland

ref: EL00909

- Fully managed
- Rent just 4% of the sales
- Strong lease in place
- Free parking
- Internationally recognised brand
- Great area to live for that important work/life balance
- A working owner can earn up to \$130,000 on the current sale



Asking Price: \$439,000 **Location:** North of Auckland

Reference: linkbusiness.co.nz/EL00909

Rafiq Bhamani 021 129 1916 / rafiq.bhamani@linkbusiness.co.nz

Affordable Housing Manufacture

ref: EL00203

Meet growing demand for high-quality, affordable, bespoke buildings.

Simultaneous construction of up to ten buildings.

Developed over 20 years delivering a choice of finishes retaining structural and transportable integrity.

Low overheads, large, labour pool.

Operates with minimal shareholder input.



Asking Price: \$550,000 **Location:** North of Auckland

Reference: linkbusiness.co.nz/EL00203

Tony Andrew 021 938560 / tony.andrew@linkbusiness.co.nz

Healthy Profits

ref: NL00069

Are you passionate about offering healthy food?

This successful business enjoys a great location with high foot traffic. High quality funky fit-out complete with out door seating to sit and enjoy.

Offering fresh healthy take out food, Gelato, beverages and coffee make them a firm favourite with locals.

The only outlet of this type in the area ensures you a well defined customer base.



Asking Price: By Negotiation **Location:** Rodney

Reference: linkbusiness.co.nz/NL00069

Dave Beaumont 021 756 146 / dave.beaumont@linkbusiness.co.nz

Lifestyle Café Matakana Area

ref: EL01242

A wonderful opportunity to buy a thriving business in the booming Matakana area. A strong and brand, and a favourite with locals and holidaymakers alike.

Offering indoor and outdoor seating, both cabinet food and a cooked menu. 30+ kgs coffee per week. Close to beautiful beaches.

Thinking of a move from the Auckland rat-race?

Here is your chance to secure a strong cashflow café with a solid lease and great income.



Asking Price: \$450,000 **Location:** Matakana District

Reference: linkbusiness.co.nz/EL01242

Hamish Aitchison 021 779018 / hamish.aitcheson@linkbusiness.co.nz

Profitable Cafe Outside Auckland

ref: NS00685

This long-established cafe is located on state highway 1 north of Auckland. Seating about 40, with easy nearby parking.

Weekly rent is about \$542 incl. of GST. Open daily from 7am to 4pm. Average weekly turnover is about \$12,000.

High coffee sale at about 26kg a week, great business for working owner.

If you are looking for a business outside Auckland, that easy and manageable, then this is the one.



Asking Price: \$298,000 plus Stock **Location:** Rodney

Reference: linkbusiness.co.nz/NS00685

Yong Wu 021 678 980 / yong.wu@linkbusiness.co.nz

North Shore Dairy for Sale

ref: NS00704

A well-presented spacious shop on the main road and supporting shops. Vendor reports average weekly sales of \$10,000 with good profit margins. Excellent assets include touch screen till, CCTV system and security fence over the counter. Potential to add ethnic grocery, flowers and money transfer.

Motivated vendor selling due to other commitments.

The business has reasonable rent and a long lease.



Asking Price: \$90,000 plus Stock **Location:** Central Auckland

Reference: linkbusiness.co.nz/NS00704

Andy Liu 027 589 6666 / andy.liu@linkbusiness.co.nz

Cafe in New Development with Potential

ref: NS00701

This cafe is just two years old, current owners have done all of the hard work.

Shop size is about 186m², seating 100 indoor and outdoor.

Weekly rent is about \$1,860.

Turnover now is about \$11,000-\$12,000, coffee sale at about 15kg of coffee.

More residents are living in, more business are opening, the new Farmers store is opening soon.



Asking Price: \$290,000 plus Stock **Location:** Auckland City

Reference: linkbusiness.co.nz/NS00701

Yong Wu 021 678 980 / yong.wu@linkbusiness.co.nz

Profitable Roast Shop - Easy to Run

ref: NS00705

The shop is located by main street with stable clients who highly recommended the special recipes: Fried chicken and chicken salt.

This is a highly profitable business that is also easy for a new owner to learn and operate.

Turnover is up to \$10,000/per week in peak season and off-peak is about \$7,500 weekly with little competitors. The rent is very low of about \$492 plus GST weekly, almost 5% of the turnover!

Currently, one owner is running it with 3 part-time workers.



Asking Price: \$184,000 plus Stock **Location:** Auckland City

Reference: linkbusiness.co.nz/NS00705

Susan Xiao 021 202 0268 / susan.xiao@linkbusiness.co.nz

Very High Turnover Sushi Shop in Food Court	ref: NS00706
<ul style="list-style-type: none"> • Current sales turnover is \$20,000 plus weekly • Very spaciouly displayed, prime location • Current owner has been running the shop for the last 17 years • Renovated in 2013. Rent is \$166,000 plus GST per annum • The business is run by owner and 6 staff 	
<p>Asking Price: \$345,000 plus Stock Location: Auckland West Reference: linkbusiness.co.nz/NS00706 Thomas Kim 021 0820 5284 / thomas.kim@linkbusiness.co.nz</p>	

Stunning Flower Shop	ref: NS00718
<ul style="list-style-type: none"> • Well-established, spacious flower shop in central Auckland region • Weekly turnover is about \$6,200 • Gross profit is about 70% • The shop opening 6 days from 8:30 to 5:30 • Ideal business for female owners • Very nicely presented and spacious with toilet and chiller inside • Motivated Vendor wants to sell shortly. Present your offer 	
<p>Asking Price: \$100,000 plus Stock Location: Auckland Reference: linkbusiness.co.nz/NS00718 Leo Liang 021 842 588 / leo.liang@linkbusiness.co.nz</p>	

Popular Beachside Cafe, Bar & Restaurant	ref: EL01184
<p>This attractive Mediterranean influenced cafe, bar and restaurant enjoys a busy location near a popular beach in a thriving North Shore area.</p> <p>It has weekly sales of about \$25,000, a well-designed, attractive fit-out and very inviting, relaxed indoor/outdoor seating areas</p> <p>It also has a remarkably low rent, a long lease, an amazing position and a brilliant future.</p> <p>It's doing well; but can do even better!</p>	
<p>Asking Price: \$525,000 plus Stock Location: North Shore Reference: linkbusiness.co.nz/EL01184 Greg Mullins 021 943 844 / greg.mullins@linkbusiness.co.nz</p>	

CBD Superette	ref: NS00692
<ul style="list-style-type: none"> • Well established superette in central city • 10 year history, very good reputation • Weekly turnover is about \$15,000 • Rent is \$4,600 incl GST • Current owner is going to retire for sale • Ideal opportunity for a couple wanting to work in the business 	
<p>Asking Price: \$160,000 plus Stock Location: Auckland CBD Reference: linkbusiness.co.nz/NS00692 Leo Liang 021 842 588 / leo.liang@linkbusiness.co.nz</p>	

\$2 Shop & More	ref: NS00665
<ul style="list-style-type: none"> • Well-established dollar shop in busy shopping centre • Weekly turnover is \$8,000 around, 60% of Gross Profit. Mainly selling clothes, toys, stationery and electrical accessories • One working owner and 2 full time staff. Owner has been running this shop for 10 years • Full training will be provided • Easy to run and no experience requires 	
<p>Asking Price: \$150,000 plus Stock Location: Manukau City Reference: linkbusiness.co.nz/NS00665 Leo Liang 021 842 588 / leo.liang@linkbusiness.co.nz</p>	

Popular Restaurant & Bar Franchise	ref: EL01075
<p>With sales averaging over \$30,000 per week and supported by one of the best, most exciting brands, this vibrant, established franchised restaurant and bar is not only realistically priced but is set for significant growth.</p> <p>It has a great atmosphere, enjoys an exciting Auckland based location with plenty of customer car parking and has spacious, well-equipped premises.</p> <p>And the training and support are outstanding!</p>	
<p>Asking Price: \$585,000 plus Stock Location: West Auckland Reference: linkbusiness.co.nz/EL01075 Greg Mullins 021 943 844 / greg.mullins@linkbusiness.co.nz</p>	

Interested in Renovations?	ref: 17594
<p>The renovation market is huge. In fact it's the biggest segment of New Zealand's construction industry!</p> <p>We are looking for people who are excited about growing a large profitable business in the renovation market.</p> <p>You DO NOT have to be a builder, just business minded. The entry cost is low and the returns are fantastic.</p> <p>The turnovers range from \$2m to \$5m with an average profit of 11%.</p>	
<p>Asking Price: \$150,000 plus Cash Flow Location: Auckland Reference: linkbusiness.co.nz/17594 Theresa Eagle 021 289 0949 / theresa.eagle@linkbusiness.co.nz</p>	

An Attractive Central Suburb Cafe	ref: EL00906
<p>Located in one of Central Auckland's more appealing suburbs, this exquisite, profitable, daytime cafe has so much going for it including weekly sales averaging over \$25,000 per week.</p> <p>It also has an inviting, customer friendly environment, excellent presentation of great tasting healthy food, quality customer service and exceptional coffee.</p> <p>If you have a passion for quality, service and profits this could be ideal!</p>	
<p>Asking Price: \$628,000 plus Stock Location: Central Auckland Reference: linkbusiness.co.nz/EL00906 Greg Mullins 021 943 844 / greg.mullins@linkbusiness.co.nz</p>	

Businesses for sale - Auckland

Franchise Restaurant. Exciting Buying! ref: EL00420

Located in a high foot traffic area, this place has been extremely popular since opening towards the end of 2015.

This one is part of a major Hospitality Group and is owned by the Group themselves. They now look for the first lucky Franchisee!

They will be fussy about who they choose but, in return, they offer the business at an exceptional price with sales in excess of \$28,000 per week!



Asking Price: \$450,000 **Location:** Auckland
Reference: linkbusiness.co.nz/EL00420
Nick Giles 021 676 832 / nick.giles@linkbusiness.co.nz

Well-Established Sheet Metal Fabrication ref: EL00774

Great opportunity to purchase a long-established and profitable custom design, fabrication and installation business. Manufacturing a wide range of products in a variety of materials, the business is highly experienced in all facets of sheet metal fabrication.

Based in South Auckland, this business offers a consistent, upward trending profit, an excellent reputation and a team of highly skilled, reliable employees.



Asking Price: \$315,000 **Location:** Auckland
Reference: linkbusiness.co.nz/EL00774
Mike Fokkens 021 598 188 / michael.fokkens@linkbusiness.co.nz

Document Delivering Profits ref: EL01260

Relocatable courier business, owner operates from home with 4 drivers and 5 vehicles.

Business has loyal clientele. Great untapped potential!



Asking Price: POA **Location:** Auckland
Reference: linkbusiness.co.nz/EL01260
Merv Rebello 022 647 2221 / merv.rebello@linkbusiness.co.nz

Possum Bourne Motorsport ref: EL01141

The owners of Possum Bourne Motorsport are reluctantly selling this exciting business due to other business commitments.

UNDER OFFER

Business has 15 years experience and expertise in all forms of motorsport including racing, performance and road cars. They are experts in engine building, gearbox and differential servicing, brakes and suspension, dyno tuning, performance improvements and general vehicle servicing.



Asking Price: \$534,000 **Location:** Pukekohe
Reference: linkbusiness.co.nz/EL01141
Mike Fokkens 021 598 188 / michael.fokkens@linkbusiness.co.nz

Baby Products - Retail - Growing Business ref: EL00863

This is an established business with a large territory that has seen year on year growth since it started. It is a business with a dual income stream from retail and rental.

The business boasts an excellent location in a trendy inner city suburb. It comes with an excellent lease and a quality fit out.

Extremely straight accounts, good systems in place and ready for you to take it to the next level.



UNDER OFFER

Asking Price: POA **Location:** Auckland
Reference: linkbusiness.co.nz/EL00863
Nick Stevens 021 641 978 / nick.stevens@linkbusiness.co.nz

Flooring Franchise. Waiheke Island. ROI 43% ref: EL01117



A fabulous opportunity to reap the rewards of this excellent business focused on the home renovations market. Waiheke Island has never been hotter property! This company has seen very strong year-on-year growth over the 4 years the current owner has been running it.

The exciting thing is that there are areas of the business that the owner hasn't yet got to, that could add expressively to both the top and bottom line.

- Great cash-flow business with limited inventory
- Sales expected of \$1.7m plus GST this Financial Year
- Surplus to a working owner around \$350,000 on 31 March figures

If you have any type of trade experience, or have good sales and business management skills, a simply wonderful lifestyle awaits you in this island paradise.

Asking Price: \$795,000 **Location:** Waiheke Island
Reference: linkbusiness.co.nz/EL01117
Nick Giles 021 676 832 / nick.giles@linkbusiness.co.nz

Unique Textile Manufacturing Opportunity ref: EL00848

For the first time in 35 years, this niche textile manufacturing business located in the West Tamaki is on the market.

The business produces a wide range of products and has a loyal customer base who works for the business. The owner enjoys repeat business from a customer base built up over its long history.

This opportunity would suit someone looking to buy a business that they can run themselves and grow.



UNDER CONTRACT

Asking Price: \$205,000 **Location:** Auckland
Reference: linkbusiness.co.nz/EL00848
Mike Fokkens 021 598 188 / michael.fokkens@linkbusiness.co.nz

Fruit Vege & Grocery Store

ref: EL01155

Fruit, vege and grocery shop is located within busy block of shops on a busy main road.

Turnover of \$16,000 per week. Good regular customer base. Suitable for a couple to manage. Rent \$625 per week with long secure lease. Good return on investment.

Please call the broker for further discussions about the business.



Asking Price: \$168,000 plus SAV **Location:** Central Auckland

Reference: linkbusiness.co.nz/EL01155

Mahendra Velankar 022 657 4179 / mahendra.velankar@linkbusiness.co.nz

Fast Food Franchise Business, North Shore

ref: EL01171

This is a fast growing franchise offering healthy, quick service, fresh foods.

The brand has become a well known brand and its business model has been tested and proven on the market.

This particular store is located on a main road, in a North Shore suburb, surrounded by many businesses, offices and hungry workers.

The shop enjoys low overheads with very reasonable rent at less than \$450 pw.



Asking Price: \$350,000 **Location:** North Shore

Reference: linkbusiness.co.nz/EL01171

Henry Han 021 516 588 / henry.han@linkbusiness.co.nz

The Coffee Club Price Reduced!

ref: EL01217

Very popular franchised cafe located in prime location on the main street of an Auckland Central suburb. Plenty of foot traffic nearby with bustling businesses, residents and office workers. The outgoings are reasonable and the lease is secured.

Turnover of over \$10k a week. Full liquor licence, full kitchen with extensive all day menu.

Vendor's situation has changed and is keen for a quick sale.



Asking Price: \$206,000 **Location:** Auckland

Reference: linkbusiness.co.nz/EL01217

Henry Han 021 516 588 / henry.han@linkbusiness.co.nz

Accountants - Do You Need Help to Grow?

ref: EL00086

BUSINESS buddy has been established to provide a vehicle for small or one-man band accountants to give their existing and new clients more benefits. Does it seem too hard to get more technology into your business? Do you think you are giving your clients a full service?



If you say no to these then BUSINESS buddy can give you the tools and training to help you achieve this.

Asking Price: \$150,000 **Location:** Auckland

Reference: linkbusiness.co.nz/EL00086

Laurel McCulloch 021 786 813 / laurel.mcculloch@linkbusiness.co.nz

Catering/Food Production

ref: EL00311

- Perfect add-on for existing catering or food processing business
- Catering business with a base of regular core customers
- Low-tech processing, stable staff
- Easily managed, opportunities for growth



Asking Price: \$490,000 **Location:** Auckland

Reference: linkbusiness.co.nz/EL00311

Tony Andrew 021 938 560 / tony.andrew@linkbusiness.co.nz

Yoga Studio. Gorgeous Set Up! Gorgeous Lifestyle!

ref: EL01212



This is such a cool studio just waiting for someone to take it to the next level. Superb location in an affluent catchments area, this studio has had all the hard yards put in to it. Beautifully fitted out and starting to crank as a business! Sadly the owner is moving out of Auckland and so, has decided to sell.

- Growing membership
- Strong lease in place
- The epitome of peacefulness and serenity
- Excellent catchment area
- Fitted out to a very high standard

If you are a current Yogi or someone who aspires to own a fantastic little lifestyle business like this, this one is well worth a look.

Asking Price: \$220,000 **Location:** Auckland

Reference: linkbusiness.co.nz/EL01212

Nick Giles 021 676 832 / nick.giles@linkbusiness.co.nz

Long Established, Growth Potential

ref: EL00898

Loyal customer base, good customer recall, 30 year old business, auto electrical business services HCV's, vintage cars, muscle cars and marine equipment, call-out service too.

Suit auto electrician, extension to existing auto service business. Retiring vendor promises good level handover assistance.



Asking Price: \$169,000 **Location:** Auckland

Reference: linkbusiness.co.nz/EL00898

Merv Rebello 0226472221 / merv.rebello@linkbusiness.co.nz

Businesses for sale - Auckland

Unique Café in Ponsonby

ref: EL01147

This café is fully staffed and has grown due to its unique offering of healthy scrumptious food and some of the best coffee available.

The café has a 2 bedroom apartment and 2 off street carparks, which can be rented out for \$580 per week. This café has a fantastic position and is adjacent to a number of high rise apartment blocks and businesses that house many of the repeat customers. SDE \$115,000.



Asking Price: \$180,000 **Location:** Ponsonby

Reference: linkbusiness.co.nz/EL01147

Basil Badenhorst 0224 548 348 / basil.badenhorst@linkbusiness.co.nz

Italian Restaurant in Outer Auckland

ref: EL01201

Located on the main road of an outer Auckland suburb with plenty of foot traffic from local residents and tourists alike. Busy restaurant that specialises in pizza and pasta dishes with a full liquor licence.

- Restaurant seats 70-80 people
- Low rent and long lease remaining
- Easy to run/manage
- Huge potential



Asking Price: \$99,000 **Location:** Auckland

Reference: linkbusiness.co.nz/EL01201

Susan Han 027 566 8938 / susan.han@linkbusiness.co.nz

Dairy with Lotto in Elite Remuera

ref: EL01220

Spacious dairy with LOTTO in the elite Auckland suburb of Remuera. Main road location with excellent exposure and good foot traffic.

Weekly turning over of \$19,500 in dairy plus \$7,000 in LOTTO. Reasonable rent with long secure lease in place.

An opportunity not to be missed. So call the broker for further details.



Asking Price: \$430,000 plus SAV **Location:** Remuera

Reference: linkbusiness.co.nz/EL01220

Mahendra Velankar 022 657 4179 / mahendra.velankar@linkbusiness.co.nz

Fast Food Franchise Business, North Shore

ref: EL01202

Well-known brand for offering delicious, fresh, healthy food. The business module is set up for simple and easy operation.

Located in an affluent neighbourhood in a small shopping complex. There are many supporting businesses and offices in the area. Popular choice for office workers and nearby residents.

The overheads are low and rent is \$640 per week.

Great support and training are provided by Franchise.



Asking Price: \$350,000 **Location:** Auckland

Reference: linkbusiness.co.nz/EL01202

Henry Han 021 516 588 / henry.han@linkbusiness.co.nz

Sushi Bar. First Time on the Market in 15 Years

ref: EL01124

This busy sushi bar is located in the food court of a busy mall. It sells a large variety of pre-packed sushi and set meals/salads/noodles and beverages. The business offers the followings:

- Fantastic location, with plenty of foot traffic
- Well established, loved by mall goers and workers
- Weekly turnover of around \$20,000
- Easy to run with full training provided



Asking Price: \$395,000 **Location:** Auckland

Reference: linkbusiness.co.nz/EL01124

Susan Han 027 566 8938 / susan.han@linkbusiness.co.nz

Wynyard Quarter Restaurant Bar Winner!

ref: EL01224



This is a well-established and pumping restaurant bar with a super secure lease!

This business has a strong staff component in place and is a social media darling with a huge following! It has a wonderful feel to it and a high quality fit-out.

- Lease to 2031
- Strong brand that you can leverage for future growth
- Premium location in one of Auckland's most important dining precincts
- Sales over \$35,000 per week on average

It is a simple formula with a good alcohol / food sales mix and great potential margins. Eventually this area will be home to 3,000 residents and 25,000 workers!

Asking Price: \$925,000 plus Stock **Location:** Auckland

Reference: linkbusiness.co.nz/EL01224

Nick Giles 021 676 832 / nick.giles@linkbusiness.co.nz

Spa & Beauty Health Centre

ref: EL01244

This profitable spa offering "the most advanced treatments in the field of health and beauty using the latest technology mixed with classic and organic beauty recipes".

- 26.5% return on investment after owner's salary
- One full-time and one part-time hair and beauty therapist, a nurse assists two days per week, plus a medical doctor is on call
- Four beauty rooms, six hairdressing stations and two basins



Asking Price: \$539,000 **Location:** Auckland

Reference: linkbusiness.co.nz/EL01244

Robin Harris 021 968 779 / robin.harris@linkbusiness.co.nz

Beauty Therapy in Auckland CBD | ref: EL01234

Busy and well-established beauty therapy store located in the heart of the city. Easy access for corporate workers in the city and privy to great foot traffic as well. Four facilitated therapy rooms available. Offering a full range of beauty services including nails, waxing, massages, etc.

Long remaining lease with very reasonable rent for the CBD location.

Turnover of \$450,000 per annum.

Asking Price: \$278,000 **Location:** Auckland
Reference: linkbusiness.co.nz/EL01234
Susan Han 027 566 8938 / susan.han@linkbusiness.co.nz



Fantastic Waiheke Cafe | ref: NL00028

- Arguably Oneroa's best cafe and always my go to spot
- Views to die for and a great fit-out puts this cafe above the rest
- Rent 7% of revenue
- Excellent accounts and returns
- Call me now to own this wonderful cafe

Asking Price: \$390,000 **Location:** Waiheke Island
Reference: linkbusiness.co.nz/NL00028
Dave Beaumont 021 756 146 / dave.beaumont@linkbusiness.co.nz



Stylish North Shore Hair and Beauty Salon | ref: EL01276

Unleash the upside in this prime location!

- Profitable established hair and beauty studio, well renowned in the area
- Recent updated fit-out including stylish re-brand and slick new website
- Trained and committed staff
- Flexible hours for owner

Rare opportunity to reap the rewards of a freshly revamped turnkey business whilst still having the comfort of a well established existing customer base.

Asking Price: \$140,000 **Location:** North Shore
Reference: linkbusiness.co.nz/EL01276
Dave Winstone 0275 422 539 / dave.winstone@linkbusiness.co.nz



Unique Entertainment Venue | ref: NL00059

- Unique and profits are great
- Minimal owner input! Consistent \$ and growing
- Based in the CBD, it's a popular venue for tourists and locals, highly ranked on trip advisor
- It provides a one of a kind entertainment experience that is popular with all ages
- A fully licensed cafe is also included although not currently operational
- You will enjoy good returns, easily managed and fun to own

Asking Price: \$330,000 **Location:** Auckland
Reference: linkbusiness.co.nz/NL00059
Dave Beaumont 021 756 146 / dave.beaumont@linkbusiness.co.nz



Outdoor Roofing Dealership | ref: NL00092

A dealership agreement with one of Australia's most recognised brands in the outdoor roofing space. Absolute superior product in the market place, manufactured in Australia as well as partly in New Zealand.

This type of business agreements are rare to come to market and will attract a lot of buyers. You will have to be quick to take advantage of this offering as there are not many businesses like this on the market.

Asking Price: \$369,500 **Location:** Auckland
Reference: linkbusiness.co.nz/NL00092
Rudy Kokx 021 421 346 / rudy.kokx@linkbusiness.co.nz



The Raw Kitchen. Healthy Food. Healthy Profits! | ref: EL01231

The Raw Kitchen is a special business. It is such a cool brand and set up.

- Average sales of \$16,200 per week and growing
- Massive social media presence
- Loyal and growing customer base
- Very genuine scope for significant growth

This is a very well set up business with some major brand and marketing IP attached to it. There are real expansion possibilities and the whole concept is very 'now'.

If you are after a beautiful business with a great 'buzz' about it, and the ability to continue to grow a well-established brand, you should not go past this one. If you combine your passion for business, healthy nutrition and general wellness, this one is an absolute winner.

Asking Price: \$590,000 **Location:** Auckland
Reference: linkbusiness.co.nz/EL01231
Nick Giles 021 676 832 / nick.giles@linkbusiness.co.nz



Wholesale/Distribution - Telecommunication | ref: NL00093

This wholesale/retail business sells through distributor agreements and as a reseller for leading brands and manufacturers. It supplies telecommunication products as resellers to contact centres at some of New Zealand's blue-chip companies in the financial sector, recruitment and telecommunication industry.

Would suit amalgamation with competitor or experienced owner operator with background in business growth.

Asking Price: \$920,000 plus Stock **Location:** Auckland
Reference: linkbusiness.co.nz/NL00093
Rudy Kokx 021 421 346 / rudy.kokx@linkbusiness.co.nz



The Raw Kitchen is a special business. It is such a cool brand and set up.

- Average sales of \$16,200 per week and growing
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Asking Price: \$590,000 **Location:** Auckland
Reference: linkbusiness.co.nz/EL01231
Nick Giles 021 676 832 / nick.giles@linkbusiness.co.nz

Businesses for sale - Auckland

Bar, Restaurant & Gaming Venue

ref: EL01209

A superbly presented East Auckland bar/restaurant (with 18 gaming machines) enjoying:

- Weekly sales averaging nearly \$40,000
- A high profile, busy main road location
- Plenty of off-street customer car parking
- Well-equipped, spacious premises in great condition
- Exciting potential for a motivated operator!



Asking Price: \$500,000 plus Stock **Location:** East Auckland
Reference: linkbusiness.co.nz/EL01209
Greg Mullins 021 943 844 / greg.mullins@linkbusiness.co.nz

An Exceptional Central Suburb Cafe

ref: EL01185

This attractive daytime cafe has so much going for it:

- Has been operating for a short time after being renovated and is already performing well
- A lovely, busy location with a pleasant outlook
- Remarkably good condition and very well-equipped
- Has very indoor/outdoor seating areas
- Fully licensed



Asking Price: \$528,000 plus Stock **Location:** Central Auckland
Reference: linkbusiness.co.nz/EL01185
Greg Mullins 021 943 844 / greg.mullins@linkbusiness.co.nz

Major Franchise Liquor Store

ref: EL01112

- Rent \$1,624.47 including GST & OPEX per week
- Secured lease
- Excellent fit-out, recently refurbished
- Separate office
- Convenient operating hours
- This store is currently fully staff managed but can do much better under owner management



Don't delay, call me today as these stores don't come to the market very often.

Asking Price: \$925,000 (neg) plus SAV **Location:** Auckland
Reference: linkbusiness.co.nz/EL01112
Ron Vazirani 021 294 2978 / ron.vazirani@linkbusiness.co.nz

Lifestyle Cafe - Busy Ponsonby Location

ref: EL01268

- Award winning cafe with great ambience located on one of the busiest streets of Ponsonby, doing a weekly turnover of \$8,500 to \$8,800
- Short operating hours: 8:00am to 2:30pm Monday to Friday. Closed Saturday and Sunday
- 10kgs of coffee sold per week
- Ham products not sold due to religious restrictions
- Location is excellent and there is tremendous potential of growth



Asking Price: \$250,000 plus SAV **Location:** Auckland
Reference: linkbusiness.co.nz/EL01268
Shweta Vazirani 021 236 5840 / shweta.vazirani@linkbusiness.co.nz

Media Distribution Franchise

ref: EL01137

Country's largest media publishing franchisor. Balance of 5+5 years franchise agreement will be transferred to the new franchisee.

This is a low risk business which does not have any Lease issues or any threatening risks.

Owner operator potential earnings \$170,000 p.a.

Suitable for a person or a couple with good people management skills, who are happy to work early hours.



Asking Price: \$379,000 plus SAV **Location:** Auckland
Reference: linkbusiness.co.nz/EL01137
Shweta Vazirani 021 236 5840 / shweta.vazirani@linkbusiness.co.nz

CBD Bar Restaurant Oasis!

ref: EL01170



This is an oasis in a busy city. Really exceptional fit out and in a prime front and centre location. Sales average around \$35,000 per week and there is certainly opportunity to further increase things here.

The current owner does not work here and, what is already a strong business, would benefit from a dynamic new owner operator.

- Very reasonable rent under 8% of sales
- 60% beverage 40% food
- Absolute prime location
- Very real room for growth
- Excellent set up with solid systems in place
- Design and Metro award winner

Asking Price: \$795,950 **Location:** Auckland
Reference: linkbusiness.co.nz/EL01170
Nick Giles 021 676 832 / nick.giles@linkbusiness.co.nz

Dairy with LOTTO - Central Auckland Suburb

ref: EL01134

Semi staff managed dairy with LOTTO and takeaway is on the market for the first time in 12 years.

Weekly turnover of \$17,000 PLUS LOTTO sales of \$3,000 PLUS AT HOP card sales - \$14,000 per month. PLUS money transfer income.

Rent (dairy) \$470 including GST and OPEX per week, (takeaway) \$289 including GST and OPEX, secured lease.



Asking Price: \$325,000 plus SAV **Location:** Auckland
Reference: linkbusiness.co.nz/EL01134
Ron Vazirani 021 294 2978 / ron.vazirani@linkbusiness.co.nz

Time to Build a Better Future

ref: EL00646

Here is a great opportunity to purchase a fully managed construction company with a large qualified skilled staff base. This construction company works in both the residential and commercial sectors, with the ability to move into one or the other depending on the volume and demand of work. The business completes all types of work, from small residential work to multi million dollar new builds.



Asking Price: \$450,000 **Location:** Auckland

Reference: linkbusiness.co.nz/EL00646

Jordan Larsen 022 423 3006 / jordan.larsen@linkbusiness.co.nz

The Coffee Club - Prime Central Auckland

ref: EL00831

- This is a well known café franchise brand located in a prime location in a shopping centre location with very high foot traffic
- Well established franchise with great head office support
- The business is currently operating under semi staff management
- The café has recently been fully renovated
- Current weekly sales in excess of \$16,000



Asking Price: \$560,000 plus SAV **Location:** Auckland

Reference: linkbusiness.co.nz/EL00831

Anil Vazirani 021 027 78149 / anil.vazirani@linkbusiness.co.nz

Small Business BIG Value!

ref: EL00681

Absolutely affordable, great income and a first step into this market for someone wanting to be their own boss. The business, unlike others in this sector, is non-franchised and privately owned, so the sky is the limit with what you can do with this business.



With direct access to the manufacturers, this business is able to offer a fantastic selection of handmade and unique furniture, both New Zealand made and imported.

Asking Price: \$220,000 **Location:** Auckland

Reference: linkbusiness.co.nz/EL00681

Jordan Larsen 022 423 3006 / jordan.larsen@linkbusiness.co.nz

Convenience Store + Lotto - No Competition

ref: EL00996

This convenience store with Lotto is located outside the railway station and opposite a major bus stand in a prime suburb with no competition.

This store is very spacious (138m²) and well presented with a modern fit out, as shown in the attached picture.

Shop turnover is in the region of \$33,000 - \$34,000 per week with Lotto sales sitting around \$9,500 - \$10,000 per week.

Currently 100% staff managed.



Asking Price: \$775,000 plus SAV **Location:** Auckland

Reference: linkbusiness.co.nz/EL00996

Shweta Vazirani 021 236 5840 / shweta.vazirani@linkbusiness.co.nz

Design and Marketing Business

ref: BPW00539

A rare and exciting opportunity to acquire a well-established, highly respected marketing and graphic design business located in Auckland.

This business does some amazing work for well-known NZ companies both large and small, and has an extensive portfolio of current, past and regular clients.



Ideally the new incoming owner will have a background in marketing and design.

Asking Price: \$300,000 **Location:** Auckland

Reference: linkbusiness.co.nz/BPW00539

Lisa Lloyd 027 685 4556 / lisa.lloyd@linkbusiness.co.nz

Licence Car Dealer Shop

ref: NS00564

It is a well know car dealer shop in Auckland, based on the last year financial report, annual turnover is \$8.5m, Nett surplus is \$690k.

Same vendor for last 10 years, stronger sales team.

Experience is not necessary, assistance will be provided to the potential buyer.

Reasonable rent, good profit and a lot of potential.

This is an opportunity to invest and receive a steady high profit.



Asking Price: \$790,000 plus Stock **Location:** Central Auckland

Reference: linkbusiness.co.nz/NS00564

Andy Liu 027 589 6666 / andy.liu@linkbusiness.co.nz

Classic Cars Fit for a Queen!

ref: EL01165

Classic cars are back in style!!

Buy this business and you will inherit an exceptional valuable classic car fleet owned by this Auckland based company, currently operating as a high end boutique chauffeur service.

Eight unique classic cars in exceptional 'Concours' condition. One of these cars has previously carried the Queen of England (1958 Black Rolls Royce Silver Wraith).



Asking Price: \$495,000 **Location:** Auckland

Reference: linkbusiness.co.nz/EL01165

Jordan Larsen 022 423 3006 / jordan.larsen@linkbusiness.co.nz

Perfect Located Restaurant - North Shore

ref: NS00576

This is fabulous Malaysia restaurant surrounding with heavy foots in the heart of North Shore.

Sales is around \$6000-\$8000 per week, rent is reasonable for the best location of the busy business.

Easy running for a couple or 2 workers, around 20 seats with 85m² in door and outside with heaps of free car parking.



Asking Price: \$50,000 plus Stock **Location:** Auckland

Reference: linkbusiness.co.nz/NS00576

Lyn Cao 021 538 387 / lyn.cao@linkbusiness.co.nz

Businesses for sale - Auckland

Newmarket's Iconic Eatery

ref: EL01257

This bustling business in fashionable Newmarket is a real winner! Operating in a brilliant location for over 20 years this café is firmly established as an Auckland favourite.

- Profitable business with big surplus
- 30+ kgs coffee weekly
- Fantastic location



Newmarket is undergoing a massive transformation and is now genuinely established as a dining destination with a number of fashionable new eateries.

Asking Price: \$900,000 **Location:** Newmarket

Reference: linkbusiness.co.nz/EL01257

Hamish Aitcheson 021 779018 / hamish.aitcheson@linkbusiness.co.nz

Seaside Eatery with Extraordinary Views

ref: EL01273

A delightful eatery and bar with charming décor and enchanting views.

There are a range of dining options – take a seat on the deck overlooking the beautiful beach, enjoy a spot in the spacious garden bar or relax in the lounge area with a stunning local wine or beer.

- Revenue exceeding \$1m for 2018 year
- Brilliant systems – runs under management
- SDE for a working owner is around \$200k



Asking Price: \$675,000 **Location:** Waiheke Island

Reference: linkbusiness.co.nz/EL01273

Hamish Aitcheson 021 779018 / hamish.aitcheson@linkbusiness.co.nz

Licensed Bar & Function Centre

ref: EL01153

Just an exceptional venue in this wonderful location just North of Auckland.

The hard work has very much been done here creating a special dining, drinking and events destination.

- Excellent food and beverage split
- Sales in excess of \$26,000 per week
- Advanced wedding and group bookings
- Rent around 7% of sales



Asking Price: \$550,000 plus SAV **Location:** Auckland

Reference: linkbusiness.co.nz/EL01153

Ron Vazirani 021 294 2978 / ron.vazirani@linkbusiness.co.nz

Bar in Devonport With Gaming Machines

ref: NS00367

Unbeatable location in Devonport.

Has 270m² of interior space with sprawling sea views. Seats are 140. This is one of the few bars in the area with gaming machine licence.

Operating hours are short with high profit margins. 2016 reports nett profit of over \$170,000.

There is opportunity to expand the business by opening for breakfast. There is a lot of scope for growth. Businesses like this one with easy operations, management, reasonable rent, and character are hard to come by in Devonport.



Asking Price: \$680,000 plus Stock **Location:** North Shore City

Reference: linkbusiness.co.nz/NS00367

Gladys Wang 021 286 8199 / gladys.wang@linkbusiness.co.nz

Profitable Cafe Bar in CBD with Liquor Licence

ref: NS00481

Located in central CBD, near central parking, lots of office building, banks and public transport station.

The cafe bar has seating inside and outside for over 100 in two levels at total 150m² floor, it has a cafe bar liquor licence until 3:00am but they open five days from 7:30am to 6pm only two days until morning weekly.

Call Jessica for more details.



Asking Price: \$178,000 plus Stock **Location:** Auckland City

Reference: linkbusiness.co.nz/NS00481

Jessica Zhao 021 166 1126 / jessica.zhao@linkbusiness.co.nz

Courier Business

ref: NS00516

• Weekly turnover is around \$1,500, nett profit around \$60,000 per year

• Asking price is \$45,000 plus a vehicle which is around \$20,000

• The most important thing is "the company guarantees that you have a turnover of \$1,250 + GST per week"

• A full business profile is available upon signing of a confidentiality form



Asking Price: \$45,000 plus van (\$20,000) **Location:** Auckland

Reference: linkbusiness.co.nz/NS00516

Maggie Chen 021 273 6258 / maggie.chen@linkbusiness.co.nz

New Set-up Cafe - North Shore

ref: NS00531

It is located commercial area but walking distance to school and residential areas.

- Average sales about \$7,000+ per week
- Rent \$1,400 including GST and outgoings
- Long lease until 2027
- Six daytime only
- Good location with strong captured customer base



Asking Price: \$190,000 plus Stock **Location:** North Shore City

Reference: linkbusiness.co.nz/NS00531

Jessica Zhao 021 166 1126 / jessica.zhao@linkbusiness.co.nz

Well Presented Café Close to the Beach

ref: NS00533

Redecorated by the current owner a year ago this café is located on the main road of Browns Bay.

The café measures approximately 100m² with indoor and outdoor seating for about 40.

Current weekly turnover is about \$4,500. Rent is \$997 (+GST) per week including water and OPEX.

The shop is run by one working owner and one full time staff member. Great rent and low overheads make this business a must see for a first time buyer.



Asking Price: POA **Location:** North Shore City

Reference: linkbusiness.co.nz/NS00533

Kelly Ai 021 087 91376 / kelly.ai@linkbusiness.co.nz

Sheet Metal Factory ref: NS00551

This sheet metal factory was established by current owner about 14 years ago, located in three unit of total 330m² in the industrial area.

This workshop special in ventilation system, baker ware, stainless steel benches etc.

Weekly rental is about \$1,000 + GST, last year account show turnover \$948,922, EPITD is about \$250,000.

If you are looking for long established, steady, well train staff, profitable business, you may not miss this one, call me now to find out more.

Asking Price: \$680,000 plus Stock **Location:** Auckland
Reference: linkbusiness.co.nz/NS00551
Lyn Cao 021 538 387 / lyn.cao@linkbusiness.co.nz



Outdoor Furniture Store - North Shore ref: NS00552

Outdoor furniture store located in North Shore's main business centre. The business boosts a secure and established supply chain.

The sales of this established business are guaranteed by its great reputation. Yearly turnover is at around \$1.3 million.

This business sees great returns with relatively shorter working hours. The current managing owners only work 35 hours per week. Asking price \$198,500 plus Stock (Stock is valued at around \$350,000).

Asking Price: \$198,500 plus Stock **Location:** North Shore City
Reference: linkbusiness.co.nz/NS00552
Gladys Wang 021 286 8199 / gladys.wang@linkbusiness.co.nz



6 Days Cafe - Central Auckland ref: NS00559

Fantastic entry level cafe is located on the main road in busy and affluent central Auckland.

Weekly turnover is between \$4,500 and 5,500. Floor area is around 150m². 35 seats, upstairs space can be changed to bedroom.

Fully managed and vendor receives a steady profit.

Asking Price: \$105,000 plus Stock **Location:** Central Auckland
Reference: linkbusiness.co.nz/NS00559
Andy Liu 027 589 6666 / andy.liu@linkbusiness.co.nz



Lunch Bar - North Shore ref: NS00558

This is a store with a long history of almost 40 years, manageable and located in a busy area.

Operating 5 days per week, catering to a mix of office workers and local residents.

Big kitchen and fully equipped to produce all manner of baked goods and sandwiches. The coffee machine is included in the sale.

Current weekly turnover is around \$5,000. Low competition. No labour expense. Assistance will be provided to the potential buyer.

Asking Price: \$96,000 **Location:** North Shore City
Reference: linkbusiness.co.nz/NS00558
Maggie Chen 021 273 6258 / maggie.chen@linkbusiness.co.nz



High Profit Japanese Cosmetics Shop ref: NS00577

- Current sales are \$8,000-\$12,000 per month with high profit
- Full training be provided
- Cheap rent of \$1,600 per month inclusive GST/ Rates/OPEX
- 1 working owner and 1 part-time, easy management
- Asking Price: \$25,000 plus Stock (\$60,000-80,000)
- Current owner must look after baby, hurry to sell. Don't miss out this chance

Asking Price: \$25,000 plus Stock **Location:** Auckland
Reference: linkbusiness.co.nz/NS00577
Lyn Cao 021 538 387 / lyn.cao@linkbusiness.co.nz



Well-Known Chinese Restaurant Franchising ref: NS00637

This Chinese restaurant is in central CBD, near to lots of office buildings, banks and public transport station.

High foot traffic. Size about 250m², seat for about 80-90 same owner for 9 years.

Due to reorganisation, this restaurant now sale as franchisee business.

Weekly rental is about \$1,395 + GST, turnover now is about \$18,000 a week.

Experience is not necessary, the franchisor will provide full training.

Asking Price: \$250,000 plus Stock **Location:** Central Auckland
Reference: linkbusiness.co.nz/NS00637
Bryan Sui 021 283 6666 / bryan.sui@linkbusiness.co.nz



Smart Liquor Shop in Front of CBD Wharf ref: NS00648

Super location with fantastic ocean views located in front of Auckland's CBD Wharf. Average weekly turnover of \$10,000 with 35% plus gross margins.

- 100m² with big chiller room
- Weekly rent of \$769 plus GST a with long secured lease till July 2027
- Surrounded by hotels, restaurants, bars and cafés
- No nearby competition

Asking Price: \$158,000 plus Stock **Location:** Auckland
Reference: linkbusiness.co.nz/NS00648
Susan Xiao 021 202 0268 / susan.xiao@linkbusiness.co.nz



Fruit and Veg Shop - Eastern Suburb ref: NS00640

This well-known fruit and veg shop is located on the on a main road in East Auckland, next to many retail shops.

- Ample parking available
- Rent is \$7,800 per month including GST and outgoing. Large sized shop of 300m² with a long lease
- The weekly turnover is about \$40,000 with 27% gross profit. As the owner, you don't need to go to the market to buy produce, great potential to grow the business

Asking Price: \$370,000 plus Stock **Location:** East Auckland
Reference: linkbusiness.co.nz/NS00640
Bryan Sui 021 283 6666 / bryan.sui@linkbusiness.co.nz



Businesses for sale - Auckland

FIFO Capital Business Opportunity

ref: 11743

This is an outstanding opportunity to join the specialists in providing working capital and fee-effective funding solutions.

Franchises are available nationwide. This is a great opportunity to earn excellent returns on funds invested.

Embrace your inner entrepreneur and let us support you to success.



Asking Price: \$39,500 **Location:** Auckland

Reference: linkbusiness.co.nz/11743

Dru Mackie 021 897 222 / dru.mackie@linkbusiness.co.nz

Cafe with Very Low Rent, Just 5% of T/O

ref: NS00696

- The cafe is located in a nice residential area with stable customers and little competitive
- Shop is 70m² with a good kitchen. Seating 32 inside and outside
- Weekly turnover is about \$9,000 to \$9,500
- Weekly rent is just \$488 inclusive of GST and outgoings, only 5% of the turnover
- Weekly beans are about 21kg
- The lease term is long until 2029



Asking Price: \$299,000 plus Stock **Location:** North Shore City

Reference: linkbusiness.co.nz/NS00696

Susan Xiao 021 202 0268 / susan.xiao@linkbusiness.co.nz

Hollywood Bakery Espresso - Chancery CBD

ref: NS00688

A brand-new site for a Hollywood Bakery Espresso in Chancery CBD, franchisor is seeking a franchisee to work together on this new site.

- Outside seating overlooking Freyberg Square
- High standard of interior fit-out. Counters and food prep areas
- Annual rent is \$100k plus GST rent and opex combined, and the exterior seating area outlined is available on a separate licence from the body corporate at \$1,780 p.a. plus GST



Asking Price: \$400,000 plus Stock **Location:** Auckland

Reference: linkbusiness.co.nz/NS00688

Craig Zhu 021 800 280 / craig.zhu@linkbusiness.co.nz

Sushi Takeaway - West Auckland

ref: NS00695

- Located in a shopping centre in a busy area of West Auckland
- No competition in the area. The vendor who has been operating the shop for 10 years is now keen to sell for retirement
- Easy to run business with good cash flow
- Sales is \$4,000-4,500 weekly and its rent in \$3,100 monthly inclusive GST/OPEX/etc
- All offers be reviewed. Fully training will be provided by the vendor



Asking Price: \$65,000 plus Stock **Location:** West Auckland

Reference: linkbusiness.co.nz/NS00695

Thomas Kim 021 0820 5284 / thomas.kim@linkbusiness.co.nz

North Shore Opportunity - Sub Sandwich

ref: EL00678

Sub sandwich - North Shore

Located in a popular North Shore suburb with lots of passing traffic and plenty of parking, this business is worth a closer look. Sales are around the \$625,000 plus GST and there is a good lease going through to 2025.

Excellent opportunity to join a world leading franchise systems that comes with comprehensive training and on going support. Don't delay, this could be you.



Asking Price: \$350,000 **Location:** Auckland

Reference: linkbusiness.co.nz/EL00678

Dru Mackie 021 897 222 / dru.mackie@linkbusiness.co.nz

Laundromat

ref: NS00697

- This laundromat is in the city fringe, there are 11 washers and 8 dryers, ranging from almost new to more than 10 years old
- Weekly rental is about \$1,163 inclusive of GST, stronger customer base. Average weekly turnover is about \$5,000, two working owners plus one full time to manage the business
- This is a simply business to learn, good profit for a working couple, experience is not necessary



Asking Price: \$260,000 plus Stock **Location:** Auckland City

Reference: linkbusiness.co.nz/NS00697

Yong Wu 021 678 980 / yong.wu@linkbusiness.co.nz

Bose Premium Store

ref: EL01008

Full Bose product range, including commercial.

Renowned, long established leader in the audio sector. Retail and specifier sector customers. Good opportunities for growth.

Premium showroom location. Price includes stock at approx \$210,000.

Disclaimer: please note for confidentiality purposes this business has been listed under the LINK office address. Further details on its location will be provided on application.



Asking Price: \$390,000 **Location:** Ask Broker

Reference: linkbusiness.co.nz/EL01008

Tony Andrew 021 938 560 / tony.andrew@linkbusiness.co.nz

Franchise Cafe in a Good Location

ref: NS00699

This is one of the best performing café's in the franchised system, located in a popular shopping mall in West Auckland.

- Weekly t/o is around \$16k to \$17k inc. GST
- New 6 year lease available for the purchaser, conditional to the landlord approval
- Easy operation because of the franchise support. Little effort for the owner as it can be managed by the staff
- The franchisor will provide full training and marketing support for the qualified purchaser



Asking Price: \$375,000 plus Stock **Location:** Auckland West

Reference: linkbusiness.co.nz/NS00699

Bryan Sui 021 283 6666 / bryan.sui@linkbusiness.co.nz

Busy Panel Beating and Auto Refinishing

ref: BPW00475

- This established business present owners operating successfully for over 8 years
- Fully equipped, on the Coromandel, operates 5 days a week with a strong ongoing workload
- Range of clients, major insurance companies. NZ compliant spray booth, with all certification required approved
- 6 full time experienced panel beaters
- One full time office admin. Customer service



Asking Price: \$300,000 **Location:** Thames
Reference: linkbusiness.co.nz/BPW00475
Mike Chote 027 555 1176 / mike.chote@linkbusiness.co.nz

Love Hair Looking for Lifestyle Change?

ref: BPW00562

Established 17 years this salon has a great position. Beach side township, main street location, clientele both local and holidays makers. \$120,000 including Stock, accounts show owners surplus \$90,000 plus + that's over 75% return on your investment.



Potential: new owner could be a hairdresser or perhaps this suits you as a manager running the administration while enjoying a super lifestyle at the beach.

Asking Price: \$120,000 **Location:** Tairua
Reference: linkbusiness.co.nz/BPW00562
Carron Chote 027 289 6658 / carron.chote@linkbusiness.co.nz

Beach Side Indian Licensed Restaurant \$189k

ref: BPW00598

First time on the market in 14 years, Indian cuisine progressive Coastal Town, trades constantly summer and winter locals and tourist alike.

- Good lease \$26k per annum plus outgoings and GST representing less than 5% of turnover
- Turnover \$10,500 per week and growing
- Offering customer choice fully licensed & BYO
- Great staff business has been fully managed for the last 8 years
- Just walk in and takeover



Asking Price: \$189,000 **Location:** Coromandel Peninsula
Reference: linkbusiness.co.nz/BPW00598
Carron Chote 027 289 6658 / carron.chote@linkbusiness.co.nz

Waikato Lease Hold Hotel and Restaurant

ref: BPW00554

Waikato accommodation and restaurant housed in a classic corner site building. Less than an hour from Hamilton and in the cross hairs for tourists traveling from Hobbiton to Waitomo. \$120,000 in assets this business has been built up over the last few years by a vendor working only part time and is now ready for you to take it to the next level.



International tourism spend is expected to reach \$15 billion in 2023, up 52% from 2016.

Asking Price: \$210,000 **Location:** Waikato
Reference: linkbusiness.co.nz/BPW00554
Alanah Eagle 021 606 345 / alanah.eagle@linkbusiness.co.nz

Roast Shop in Waipa, Open 6 Days

ref: BPW00608

On a main road, ample traffic, pedestrian flows and parking.

Weekly turnover around \$6,500 - \$7,000 (GST incl).

Simple operation and easy to learn. The owner will provide any necessary training, so no experience required. Potential to grow the sales eg. Open 7 days as it used to be.

Other overheads are relatively low. Long lease expires in 2034. Situated with other food outlets. Returns \$70k+ to a full time operator.



Asking Price: \$165,000 **Location:** Waipa
Reference: linkbusiness.co.nz/BPW00608
Paul Lu 021 047 4988 / paul.lu@linkbusiness.co.nz

Start the Day with a Swim then Walk to Work

ref: BPW00639

Fantastic opportunity to purchase the carefree lifestyle you've dreamed off.

Serving rolled ice creams, real fruit and soft serve ice creams, iced drinks and milkshakes, pizzas, burgers and chips to the 250,000 visitors annually to Cathedral Cove and Hot Water beach.



- New plant fit-out 2016 includes shop kitchen
- External 6m container with kitchen, walk in chiller and freezer unit
- Rental \$720 per month with long lease

Asking Price: \$165,000 **Location:** Coromandel
Reference: linkbusiness.co.nz/BPW00639
Carron Chote 027 289 6658 / carron.chote@linkbusiness.co.nz

Laundry and Embroidery Business

ref: BPW00522

A well-established rental laundry and embroidery business which has been operating successfully since 1990 and with the current owners since 2005.

- Great location with plenty of parking and rear loading dock area
- Opportunity to purchase the freehold
- Fabulous well trained staff
- Only 5.5 day a week operation
- Good track record of financial success and underlying financial stability



Asking Price: \$360,000 plus Stock **Location:** Waikato
Reference: linkbusiness.co.nz/BPW00522
Andrew Whyte 022 097 0065 / andrew.whyte@linkbusiness.co.nz

Franchise Business with \$300,000+ Cash Surplus

ref: BPW00476

A business that has performed spectacularly under management and is now ready for an owner operator to add even more value!

- Weekly average sales over \$46,000 incl. GST
- A working owner could expect an annual cash surplus of over \$300,000
- Franchisor looking for owner operator
- Hospitality experience not required
- High quality equipment/chattels



Asking Price: \$860,000 **Location:** Waikato
Reference: linkbusiness.co.nz/BPW00476
Alanah Eagle 021 606 345 / alanah.eagle@linkbusiness.co.nz

Businesses for sale - Waikato / Hamilton / Rotorua

Waikato Café ref: BPW00593

Well located, highly visible cafe in thriving provincial Waikato town.

- Fully licensed and currently serving breakfast and lunch with further scope for dinner service
- Sales average out at approx. \$14,500 p/w inc GST
- Rent \$615 plus GST per week
- Open 7 days per week
- Coffee 18-21 kilo's per week

An extremely well-run business with constant fabulous online reviews.

Asking Price: \$450,000 **Location:** Waipa
Reference: linkbusiness.co.nz/BPW00593
Therese Bailey 021 707 641 / therese.bailey@linkbusiness.co.nz



Franchise Café Sales Approx. \$17,000 P/W ref: BPW00415

New to hospitality or business ownership? Starting out in a franchise is the smart way to go.

This café is situated in a high foot traffic area with plenty of parking. They have a great reputation in the local community and loyal long serving staff.

- Sales from February 2017 - January 2018 average at \$17,000 per week inclusive GST
- Cash Surplus to one full time working owner in 2017 financial year was over \$130,000

Asking Price: \$390,000 **Location:** Hamilton
Reference: linkbusiness.co.nz/BPW00415
Alanah Eagle 021 606 345 / alanah.eagle@linkbusiness.co.nz



High Turnover Sushi Shop in Food Court ref: NS00686

- Ideal position in Hamilton's central shopping mall food court
- Sales turnover is \$1m per annum (\$18,000 per week average)
- This shop is on the market at the first time after good running for 18 years
- Under management
- Good opportunity for a working couple or as a family business

Asking Price: \$380,000 plus Stock **Location:** Hamilton
Reference: linkbusiness.co.nz/NS00686
Thomas Kim 021 0820 5284 / thomas.kim@linkbusiness.co.nz



Franchised Fast Food Invest only \$10K ref: BPW00613

- Good location in Hamilton CBD
- Up to \$90k finance available for purchaser
- A targeted, feasible marketing plan managed by head office and executed by the purchaser
- No initial franchise or training fee (\$43k saving)
- A strong brand and ongoing franchise support
- \$50k bank loan is available, invest as low as \$10k only
- Open 5.5 days a week. A working couple can manage business with good returns without additional labour

Asking Price: \$150,000 **Location:** Hamilton
Reference: linkbusiness.co.nz/BPW00613
Paul Lu 021 074 7988 / paul.lu@linkbusiness.co.nz



Sturdy Franchise Café ref: BPW00551

The business is great for anyone, who wants to walk into an establish café and learn the ropes. But it still has lots of scope to improve and develop even further.

The franchise brand is one of New Zealand's largest and continues to provide strong systems and support.

The café is in a unique location in Rotorua, with exciting changes ahead, which will only bring in further income for the business.

Asking Price: \$249,000 plus Stock **Location:** Rotorua
Reference: linkbusiness.co.nz/BPW00551
Theresa Eagle 021 249 0949 / theresa.eagle@linkbusiness.co.nz



Rotorua Motel - Prime Location ref: EL01166

Looking for a motel with excellent income, a prime Rotorua location just 1 minute to Eat Street and visitor attractions - and yet still want a very affordable price range? You need to get your offer in quickly! Our vendor wants to sell and will look at every reasonable offer!

The motel has 16 very spacious units in immaculate condition with well-equipped kitchens, spa bath and double-glazed windows and three bedroom owner's home.

Asking Price: \$660,000 **Location:** Rotorua
Reference: linkbusiness.co.nz/EL01166
Ray Hart 021 335 488 / ray.hart@linkbusiness.co.nz



Central Rotorua B&B Opportunity ref: BPW00564

Great position leafy street, walking distance to shops. Beautifully renovated 1930's B&B on freehold 622m² site.

Offering 3 bedrooms & 3 bathrooms for guests both international and locally.

Website & marketing all in place with forward bookings.

Tourism is booming and numbers are increasing year on year, be part of the tourism industry with this home and income business.

Asking Price: POA **Location:** Rotorua
Reference: linkbusiness.co.nz/BPW00564
Carron Chote 027 289 6658 / carron.chote@linkbusiness.co.nz



Rare to Market Distribution Business ref: BPW00567

- Premium brand and products – the market leader
- Lots of opportunity to grow the business
- Be part of the franchise distribution system that is strong and easy to follow
- The product is a staple of every New Zealand household
- Territory in Rotorua, 45-minute commute from Tauranga

Asking Price: \$760,000 plus Stock **Location:** Rotorua
Reference: linkbusiness.co.nz/BPW00567
Theresa Eagle 021 249 0949 / theresa.eagle@linkbusiness.co.nz



Profitable Eatery Sales \$28k Per Week Avg

ref: BPW00365

This cafe/eatery is an iconic favourite in its neighbourhood serving award winning quality food and providing exceptional service in its field. Sales are consistent year on year with great staff in place. Owner does not feature on the roster but fills in where needed and attends to the business admin role.



- Rent less than \$1000 plus GST per week
- Surplus EBPITDA over \$200,000
- 7 days per week

Asking Price: \$495,000 **Location:** Waitomo

Reference: linkbusiness.co.nz/BPW00365

Therese Bailey 021 707 641 / therese.bailey@linkbusiness.co.nz

Top Location Cafe in Taupo, Fully Managed

ref: BPW00603

- Weekly averaged around \$7,000 (GST incl)
- Approx 30 indoor and 40 outdoor seating
- Around \$40k rent (inc OPEX) plus GST p.a.
- Just under 70% Gross Margin Rate
- Surrounded by many retail shops, local attractions and offices
- Historically proven over \$10k weekly sales
- Simple operation, suitable for husband and wife team



Asking Price: \$125,000 **Location:** Taupo

Reference: linkbusiness.co.nz/BPW00603

Paul Lu 021 047 4988 / paul.lu@linkbusiness.co.nz

Low Overheads with Strong Passive Income

ref: BPW00538

This is a well-established service business based in Taupo with an excellent passive income from corporate, business and residential customers. Involves installing electronic security equipment into customers premises with revenue from ongoing servicing and monitoring. Earning \$116,000 to two working owners in 2017.



Asking Price: \$375,000 **Location:** Taupo

Reference: linkbusiness.co.nz/BPW00538

Andrew Whyte 022 097 0065 / andrew.whyte@linkbusiness.co.nz

A New Life in Heartland New Zealand Awaits

ref: BPW00194

Have you been thinking about a complete lifestyle change in a highly supportive rural community with your very own affordable business? Loads of social fun and potential awaits you on the beautiful Western Lake Taupo access road.

This is the heartland New Zealand dream. Tihoi Tavern is a live-in country-pub with a number of revenue streams including off-licence, takeaway, dairy and great food.



Asking Price: \$125,000 **Location:** Tihoi near Taupo

Reference: linkbusiness.co.nz/BPW00194

Andrew Whyte 022 097 0065 / andrew.whyte@linkbusiness.co.nz

Modern Innovation for a Traditional Product

ref: BPW00605

Looking for an opportunity in beautiful Taupo that will let your creative juices flow? This business manufactures specialist products to regular government customers and to the general public using a marketing mix of effective online e-commerce and destination space in Taupo.



Earning \$92,000 from a revenue of \$279,000 to one working owner in 2017, there is great potential to build and create.

Asking Price: \$162,000 **Location:** Taupo

Reference: linkbusiness.co.nz/BPW00605

Andrew Whyte 022 097 0065 / andrew.whyte@linkbusiness.co.nz

Your Customers Are at Beautiful Lake Taupo

ref: BPW00584



Are you wanting to manage your own motor vehicle service business and enjoy a better lifestyle?

Escape the rat race and come out of the traffic.

This service centre in central Taupo is associated with a very popular brand of cars which has a loyal and regular client base. It also services many other makes and models who are also repeating customers.

Tidy leased premises is high profile with loads of workshop room & parking.

Revenue of \$735,000 in 2017, returning \$108,000 to one owner working full time and one part-time owner. There has been financial growth over the last three years.

Great staff and a tidy business waiting for new leaders.

Asking Price: \$300,000 **Location:** Taupo

Reference: linkbusiness.co.nz/BPW00584

Andrew Whyte 022 097 0065 / andrew.whyte@linkbusiness.co.nz

'D'Zine Furni Cha Cha' Beautiful Taupo

ref: BPW00628

You know the Jingle because this is a totally recognisable furniture retail brand. Operating from very spacious premises in the CBD fringe of Taupo. Let me show you how easy it is to operate a business like this and get you into a profitable business today.



Asking Price: \$143,000 **Location:** Taupo

Reference: linkbusiness.co.nz/BPW00628

Andrew Whyte 022 097 0065 / andrew.whyte@linkbusiness.co.nz

Businesses for sale - Bay of Plenty

ASURE Macy's Motor Inn & Conference Centre

ref: EL00900

Macy's Motor Inn is a unique and extremely well configured property! Offering 19 rooms and a purpose built conference centre along with a sizeable 3 bedroom/2 bathroom owners home.

Located in Tauranga this motel has very good occupancy and commanding tariffs and there is still room for growth.

Stamp your mark on this superb motel - contact me today to arrange a private inspection.



Asking Price: \$850,000 **Location:** Tauranga

Reference: linkbusiness.co.nz/EL00900

Gordon Fridge 022 156 9330 / gordon.fridge@linkbusiness.co.nz

Excellent Performing Tauranga Motel

ref: EL01121

Located on a major arterial route and just 700m from the hospital - this 20 unit motel with conference centre and 3 bedroom owner's home, offers a mouth-watering bottom line. A heated pool, jacuzzi and BBQ area complete the leisure scene.

Tauranga is growing rapidly and is now New Zealand's 5th largest city and this motel, offers an enviable, warm, sunny measured and lucrative lifestyle with the income to support it!



Asking Price: \$995,000 **Location:** Tauranga

Reference: linkbusiness.co.nz/EL01121

Gordon Fridge 022 156 9330 / gordon.fridge@linkbusiness.co.nz

Freehold Mount Maunganui Motel

ref: EL01154

We seldom see a FREEHOLD motel in this region come to the market. Bay Palm Motel is a very attractive proposition for investors.

- Located in the heart of a tourism hotspot
- Central to the phenomenal population growth and infrastructure development in Tauranga
- 16 units, 3 bedroom owner's home, conference room and swimming pool
- Absolute prime location. Large double corner site, 150m to beach



Asking Price: POA **Location:** Tauranga

Reference: linkbusiness.co.nz/EL01154

Gordon Fridge 022 156 9330 / gordon.fridge@linkbusiness.co.nz

Great Performance Franchise Café in CBD

ref: NS00646

This will be one of the best performance franchised cafe, annual turnover is about \$1.2m include GST and keeps growing every year because of the location. Excellent franchise brand will provide full training and ongoing support for the purchaser.

Current owner renovated the cafe only last Christmas, and a 6 years lease has just been signed.

One working owner should make more than \$180,000 surplus from this business.



Asking Price: \$680,000 plus Stock **Location:** Bay of Plenty

Reference: linkbusiness.co.nz/NS00646

Craig Zhu 021 800 280 / craig.zhu@linkbusiness.co.nz

Franchise Cafe in Tauranga Centre

ref: NS00674

- Well known franchise cafe located in one of the shopping Centre in Tauranga
- Weekly sales around \$21,000
- Annual rent is \$106,485 + GST. 9 year lease from 2016. Brand new set up in 170m² shop size
- Currently this business is run by 1 working owner with 4 full-time and 2 part-time staff members, but could be under management
- The franchisor will provide full training and ongoing support



Asking Price: \$698,000 plus Stock **Location:** Bay of Plenty

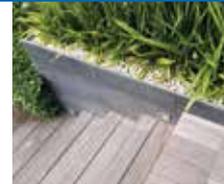
Reference: linkbusiness.co.nz/NS00674

Craig Zhu 021 800 280 / craig.zhu@linkbusiness.co.nz

Tauranga's Premium Landscaping Business

ref: BPW00479

- Recognised as one of Bay of Plenty's leading landscape design and building companies
- Knowledgeable and reliable staff that allows the owner to market and manage the business
- Consistent net profit over \$200,000 pa for the last 3 years; with 3 months' work ahead in the pipeline
- Situated in the Bay's most progressive city, guaranteeing huge growth potential



Asking Price: \$540,000 **Location:** Tauranga

Reference: linkbusiness.co.nz/BPW00479

Mike Fraser 021 932 633 / mike.fraser@linkbusiness.co.nz

Profitable Plumbing Business for Sale

ref: BPW00344

- 32 years established in sunny Omokoroa and first time for sale!
- Current trading year reflects record turnover in excess of \$250,000 sales!
- Cash Surplus (SDE) to 1 working owner \$95k
- Fully equipped van and lock up workshop included in sale
- Become self employed-vendor will assist with smooth takeover
- Don't delay as vendor keen to pursue another venture



Asking Price: \$119,000 **Location:** Omokoroa, Western Bay of Plenty

Reference: linkbusiness.co.nz/BPW00344

Howard Brown 027 434 6900 / howard.brown@linkbusiness.co.nz

Successful Flooring Business for Sale

ref: BPW00506

This business earned the current owners a fabulous income last year and is on track for the same, if not better for this current financial year - with very low running costs.

Fantastic systems, technology and support.

Ideal husband/wife team which would provide around \$220,000 cash surplus.

Step into this well performing business and reap the rewards.



Asking Price: \$585,000 **Location:** Bay of Plenty

Reference: linkbusiness.co.nz/BPW00506

Lisa Lloyd 027 685 4556 / lisa.lloyd@linkbusiness.co.nz

Local Mount Eatery

ref: BPW00525

The destination is perfect for enjoying locals night out and of course summer trade due to the very close beach proximity and superb outdoor courtyard seating that catches the afternoon sun.

Sales steadily increasing, turning over a \$430,000 per year, trading only 5 nights 5pm to 9pm.

Ability to convert to a daytime café, or keep it as it is and the profits are there for a working owner.

Lease is approx. \$15,500 plus GST per year.

Asking Price: \$155,000 plus Stock **Location:** Mount Manganui

Reference: linkbusiness.co.nz/BPW00525

Theresa Eagle 021 249 0949 / theresa.eagle@linkbusiness.co.nz



Post Shop in Dynamic Mt Maunganui

ref: BPW00533

This post shop is the model of simplicity to run!!

- 5 and a half days a week
- Reasonable rent and secure lease of prime corner site
- Provides post and P.O Box services to the greater Mount area
- Huge trade in parcels & courier from those areas
- Money machine rent received subsidises the overall rent paid
- Working owners can expect a six figure income and a secure future

Asking Price: \$598,000 **Location:** Mount Maunganui

Reference: linkbusiness.co.nz/BPW00533

Peter Redward 0274 920 453 / peter.redward@linkbusiness.co.nz



Projected \$100k to One Working Owner

ref: BPW00542

Light manufacturing. Well established Tauranga business, specialising in the manufacture of light sheetmetal and timber products.

Unique range of essential household and custom manufactured items to local hardware and building merchants.

Loyal staff keen to remain, who are capable of self-managing allowing you flexibility with hours.

You will need to oversee manufacturing, design, marketing and distribution.

Asking Price: \$150,000 **Location:** Tauranga

Reference: linkbusiness.co.nz/BPW00542

Camella Anselmi 027 4454 121 / camella.anselmi@linkbusiness.co.nz



Screenprinting Business - Mt Maunganui

ref: BPW00535

- Fantastic location
- Very tidy premises
- Excellent plant
- Experienced staff wanting to stay on
- Solid and consistent revenue and profits
- Great opportunity to increase revenue

Working in the printing and design sector, this business would be ideal for an owner/operator with a flair for marketing. SDE: \$145,000.

Asking Price: \$495,000 plus Stock **Location:** Mt Maunganui

Reference: linkbusiness.co.nz/BPW00535

Roger Brockelsby 027 919 5478 / roger.brockelsby@linkbusiness.co.nz



Top Performing Lotto Shop in Busy Mall

ref: BPW00547

- A top 5 performer in Lotto sales NZ wide
- Lotto sales exceeded \$4m in 2017
- A "lucky" Lotto shop with a long list of 1st division winners
- Great profitability

The shop has a prime location in an extremely busy shopping mall in the BOP and is surrounded by great supporting shops and food outlets. New developments will see an increase in retail activity and the shop is expected to further benefit from that.

Asking Price: POA **Location:** Bay of Plenty

Reference: linkbusiness.co.nz/BPW00547

Nols Bertram 027 238 1450 / nols.bertram@linkbusiness.co.nz



Food Manufacturing = Excellent ROI

ref: BPW00513



Always an excellent return on your investment in food manufacturing!!

- Popular products eaten by customers throughout the Bay of Plenty for the last 30 years
- Situated in Bay of Plenty's fastest growing city with modern premises
- Very real growth opportunities in selling the product outside the current area
- Loyal and knowledgeable staff keen to stay on and work for the new owner

Asking Price: \$695,000 **Location:** Bay of Plenty

Reference: linkbusiness.co.nz/BPW00513

Mike Fraser 021 932 633 / mike.fraser@linkbusiness.co.nz

Join the Health Industry

ref: BPW00559

Good health and wellness are so important today and getting fit for winter is a priority for many.

Here is a successful health and fitness business that caters to those who don't like the gym scene. The small studio offers pilates / reformer, spin classes and massage facilities with small classes and personalised sessions.

Regular clientele and light and airy premises with good lease. Call today for details.

Asking Price: \$59,000 **Location:** Tauranga

Reference: linkbusiness.co.nz/BPW00559

Howard Brown 0274 346 900 / howard.brown@linkbusiness.co.nz



Businesses for sale - Bay of Plenty

Kitchen Manufacturer - Western BOP

ref: BPW00561

This kitchen manufacturer has been in operation for over 10 years and during that time has built an enviable reputation for quality workmanship.

While there is a good level of forward orders in place, there is also a significant opportunity for an ambitious new owner to increase revenue and profits.

SDE:\$92,000.



Asking Price: \$99,000 **Location:** Western BOP

Reference: linkbusiness.co.nz/BPW00561

Roger Brockelsby 027 919 5478 / roger.brockelsby@linkbusiness.co.nz

Trusted Established Cobble Laying Business

ref: BPW00565

- Well-established, over 25 years operation
- Preferred contractor with government agencies
- Strong client base with established builders
- Stable historic suppliers set in place
- 2 full time staff members; current owners role involves quoting and site preparation control only
- Can be operated from any location
- Owner prepared for extended assistance period



Asking Price: \$175,000 **Location:** Tauranga

Reference: linkbusiness.co.nz/BPW00565

Mike Chote 027 555 1176 / mike.chote@linkbusiness.co.nz

Industrial Electrical Repairs. Great ROI

ref: BPW00569

40 years of service to the Bay of Plenty community, specialising in repairing electrical industrial equipment. Skilled loyal staff who are keen to continue their employment leaving the owner free to manage the business.

Renowned for servicing and selling many well known world leading brands used by the majority of industrial businesses in the region. Situated in one of Bay of Plenty's fastest growing industrial areas servicing all parts of the region. Price to sell for an excellent return on your investment.



Asking Price: \$490,000 **Location:** Bay of Plenty

Reference: linkbusiness.co.nz/BPW00569

Mike Fraser 021 932 633 / mike.fraser@linkbusiness.co.nz

Franchise Café with Consistent Profits

ref: BPW00571

Are you wanting a unique setting, where customers can get away from their busy lives and relax?

Does the idea of having a group of like minded café owners to talk to about business sound appealing?

The café makes approx. \$90,000 while under management – tracking to close to \$100,000 this financial year. Franchise support team available to work with you on growing the business further.



Asking Price: \$299,000 **Location:** Tauranga

Reference: linkbusiness.co.nz/BPW00571

Theresa Eagle 021 249 0949 / theresa.eagle@linkbusiness.co.nz

Sparkly New Café, Profits and Growth

ref: BPW00572

Are you looking for a large format café, that has been fitted out in high grade commercial gear?

Do you want a strong local market, with bumper trade in summer from holiday makers?

Average weekly sales for the first 8 months of the 2018 financial year sat over \$18,200 – the best months of the year are not included in this!

In winter the coffee usage per week was between 30-32kgs.



Asking Price: \$650,000 plus Stock **Location:** Papamoa

Reference: linkbusiness.co.nz/BPW00572

Theresa Eagle 021 249 0949 / theresa.eagle@linkbusiness.co.nz

Financial Personal Training Franchise

ref: BPW00531



Work for yourself and earn an excellent return on your invested time and money. Grow the business with generous help from the franchisor and a step-by-step guide for a successful business plan.

Excellent processes, systems and marketing support.

Help clients achieve their financial goals.

Well established in national media as subject matter experts in personal finance.

Situated in the sunny Bay of Plenty this business has strong growth year in and year out.

Price to sell for \$300,000, the current owner is prepared to give a flexible hand over period.

Asking Price: \$300,000 **Location:** Bay of Plenty

Reference: linkbusiness.co.nz/BPW00531

Mike Fraser 021 932 633 / mike.fraser@linkbusiness.co.nz

Sports Store for Sale in Beautiful BOP

ref: BPW00575

Ideal business for a sports enthusiast - stock for fishing, camping, water sports, racket sports, hunting, general sports, footwear and apparel.

Services include rod and reel repairs, and racket re-stringing and re-gripping.

Great business for a husband and wife team, as a healthy lifestyle business with the sporting focus.

Large spacious premises.



Asking Price: \$135,000 plus Stock **Location:** Bay of Plenty

Reference: linkbusiness.co.nz/BPW00575

Lisa Lloyd 027 685 4556 / lisa.lloyd@linkbusiness.co.nz

Hire Business – Kid’s Fun, Parties & Events

ref: BPW00578

Be part of the popular kid’s entertainment industry!

This business hires out slides and bouncy castles for kids’ parties, school galas and other events. The slides and castles are all inflatable, so they can be stored in a garage. It operates from home on a part time basis. The business shows good growth and a strong base of repeat clients ensures forward bookings. A great business offering so much potential.



Asking Price: \$95,000 **Location:** Tauranga
Reference: linkbusiness.co.nz/BPW00578
Nols Bertram 027 238 1450 / nols.bertram@linkbusiness.co.nz

One Stop Beauty Shop - Hair, Nails, Beauty

ref: BPW00581

- Lovely new premises - all set up and ready to go
- Full hair and beauty therapy services, and nails completely catered for also
- Incredibly spacious with room to add more cutting stations
- Great reliable staff and owner only works part time in the business
- Convenient central Tauranga location
- All stock for the business, approx \$25,000



Asking Price: \$100,000 plus Stock **Location:** Tauranga
Reference: linkbusiness.co.nz/BPW00581
Lisa Lloyd 027 685 4556 / lisa.lloyd@linkbusiness.co.nz

Long Standing Hair Salon for Sale

ref: BPW00587

This business is one of Tauranga’s long standing hair salons with a widely known name in the industry. So much potential for further growth in the business.

The location is superb for the way our city of Tauranga will grow and develop in the next 5 years. Good lease in place. Great established staff.



Incredibly spacious premises with room to add more cutting stations. Grab this opportunity today.

Asking Price: \$90,000 including Stock **Location:** Tauranga
Reference: linkbusiness.co.nz/BPW00587
Lisa Lloyd 027 685 4556 / lisa.lloyd@linkbusiness.co.nz

Lakeside Licensed Cafe

ref: BPW00588

- An opportunity to purchase this very busy licensed café, located on State highway 30, servicing travelling public and locals
- Excellent new plant fit out over the last 2 years, growing turnover, long lease
- Caters to dine in and takeaway, 8am to 4pm, Friday and Saturday evening till 7pm
- Increase evening hours as there is no competition for miles
- Excellent buying at this price



Asking Price: \$100,000 **Location:** Bay of Plenty
Reference: linkbusiness.co.nz/BPW00588
Carron Chote 027 289 6658 / carron.chote@linkbusiness.co.nz

“3 in One” Convenience + Gas + Liquor

ref: BPW00589

- Service station, post office, convenience store and liquor wholesalers
- Excellent plant; recent upgrades including Ownership of the underground tanks and pumps. Supplying 91,95, diesel and LPG Swap a Bottle. Secure supply agreement
- Long lease, spacious shop and forecourt
- Liquor wholesalers only outlet for miles
- First time on the market in 10 years - What opportunity!



Asking Price: \$300,000 **Location:** Bay of Plenty
Reference: linkbusiness.co.nz/BPW00589
Carron Chote 027 289 6658 / carron.chote@linkbusiness.co.nz

Prime Mount Location One Stop Service Shop

ref: BPW00549



Your one-stop copy and service shop. Located in a prominent position at the Mount, with heavy foot traffic, for over 25 years.

Their services are popular not only with the locals but tourists alike with much repeat custom.

Owners share the hours between them, and have key staff in place who wish to remain employed.

The projected cash surplus to March 2018 is approximately \$100,000.

A fabulous business with untapped potential and very little local competition.

This is a lifestyle business and the current owners are keen to move on.

Vendors will consider all reasonable offers.

Asking Price: \$250,000 **Location:** Mount Maunganui
Reference: linkbusiness.co.nz/BPW00549
Camella Anselmi 027 4454 121 / camella.anselmi@linkbusiness.co.nz

Fantastic Licensed Café at the Mount

ref: BPW00594

- The café has a great presence on the street, seating over 70 inside and outside
- Open kitchen and predominantly menu food is sold, leaving room to grow cabinet and counter foods
- In the down season the café does between 18 – 20kgs of coffee per week
- Sales average approx. \$16,800 per week from the 2017 accounts
- Net Surplus at \$148,151



Asking Price: \$410,000 plus Stock **Location:** Mount Manganui
Reference: linkbusiness.co.nz/BPW00594
Theresa Eagle 021 249 0949 / theresa.eagle@linkbusiness.co.nz

Businesses for sale - Bay of Plenty

Potential Plus Hair Salon for Sale

ref: BPW00599

- Fantastic Tauranga location in a busy, thriving shopping centre
- Plenty of free parking around the salon in this upmarket suburb
- Affordable rent and good sized premises
- 6 cutting stations and 2 basins
- Affordable entry level to your own hair salon business, so come and put your stamp on this fabulous opportunity
- Staff are happy to stay on for a new owner



Asking Price: \$69,000 plus Stock **Location:** Tauranga
Reference: linkbusiness.co.nz/BPW00599
Lisa Lloyd 027 685 4556 / lisa.lloyd@linkbusiness.co.nz

Beautifully Set Up Café - Mt Maunganui

ref: BPW00601

Lovely cafe in a busy area that currently mostly does coffee and drinks but it has a large room at the rear that is food licensed which could easily be outfitted for full food preparation.

- Great location with regular local base of residential and commercial customers
- Cheap rent at just \$19,300 per year
- Immaculate presentation
- Current turnover approx \$3,700 per week - mostly from coffees



Asking Price: \$48,000 **Location:** Mt Maunganui
Reference: linkbusiness.co.nz/BPW00601
Peter Redward 0274 920 453 / peter.redward@linkbusiness.co.nz

Profitable Hair Salon for sale in Tauranga

ref: BPW00610

Long standing, super established hair salon, in a lovely part of Tauranga with masses of free parking.

The business provides an excellent income for the owner (of over \$100,000 in the 2017 year), for the many years she has owned the salon.

Warm, friendly and light filled atmosphere.

Very loyal, regular customers.

Reasonable rent and surrounded by great shops.



Asking Price: \$135,000 including Stock **Location:** Tauranga
Reference: linkbusiness.co.nz/BPW00610
Lisa Lloyd 027 685 4556 / lisa.lloyd@linkbusiness.co.nz

Florist Business for Sale - with a Twist

ref: BPW00602

Homebased and super flexible hours. Currently a part time operation - so much room for growth.

Providing over \$50,000 cash surplus for part time.

Working with stunning product and no wastage

Regular clients so no fluctuation in income like in retail floristry.

No expensive commercial premises required.

Great handover support will be given, and genuine reason for selling.

If this sounds like you - call me today.



Asking Price: \$175,000 **Location:** Tauranga
Reference: linkbusiness.co.nz/BPW00602
Lisa Lloyd 027 685 4556 / lisa.lloyd@linkbusiness.co.nz

Lovely Spacious Beauty Clinic in Whakatane

ref: BPW00611

One of the best clinics in the district for both professionalism and profitability.

Great staff in place and the exiting owner will commit to extensive handover if required.

Lovely premises - spacious, immaculate, inviting and everything you could want in your very own clinic. Great ideas from the owner for future growth of the business.

Strong and loyal database of clients. This could be your new business!



Asking Price: \$118,000 plus Stock **Location:** Whakatane
Reference: linkbusiness.co.nz/BPW00611
Lisa Lloyd 027 685 4556 / lisa.lloyd@linkbusiness.co.nz

Dream Tourism Opportunity

ref: BPW00356

This is a dream opportunity to secure one of Tauranga's premier marine eco-tourism operations.

You'll be showing tourists our fantastic marine environment and they will be swimming with dolphins safely and under supervision.

This business has seen impressive growth in the last financial year yielding the owner an excellent income for seasonal effort.

SDE: \$140,705.



Asking Price: \$699,000 **Location:** Tauranga
Reference: linkbusiness.co.nz/BPW00356
Roger Brockelsby 027 919 5478 / roger.brockelsby@linkbusiness.co.nz

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Import/Wholesale/Distribution/Retail ref: WL00162

An outstanding opportunity awaits the new owner of this highly profitable, one of a kind business.

Importing unique homeware, giftware and furniture from South East Asia, the vendors have established a supply relationship that is simply unable to be replicated.

An enviable 35% plus growth over the last couple of years, along with other unexplored growth opportunities, make this business a must see.



Asking Price: \$880,000 **Location:** Hawkes Bay
Reference: linkbusiness.co.nz/WL00162
Brendan O'Connor 027 250 3834 / **Gary Kaye** 021 222 1707

Airport Shuttle Supreme ref: EL01204

A luxury shuttle business catering to the upper end of the market. The majority of the work is covering airport transfers, with occasionally other work.

If you feel you have the attributes to give a high standard of service with complete confidentiality and love the tourist industry, this could be the way to your success.

Returns over \$90k to owner operator.



Asking Price: \$137,000 **Location:** Hawkes Bay
Reference: linkbusiness.co.nz/EL01204
Robin Harris 021 968 779 / robin.harris@linkbusiness.co.nz

Exciting Lifestyle Business - Taranaki ref: BPW00448

A great business and an excellent opportunity exists to secure an event hire business that has been established for many years, is still thriving and is offered to the market for the very first time!

Excellent equipment, quality reputation and growth potential.

This business offers a great lifestyle – outdoors, exciting events and downtime in the off season so give me a call today.

Price includes plant/assets of \$638,500.



Asking Price: \$795,000 **Location:** Taranaki
Reference: linkbusiness.co.nz/BPW00448
Rick Johnson 021 991 485 / rick.johnson@linkbusiness.co.nz

Fashion Retail Store New Plymouth ref: BPW00612

Fantastic opportunity awaits a new owner.

- Superior on trend boutique fashion retail store
- NZ and European labels
- Experienced and loyal staff, keen to stay on
- CBD location with excellent rental returns
- Owner offers generous handover terms

Ignite your creativity, bring your flair and style to this established and very successful business.



Asking Price: \$220,000 **Location:** New Plymouth
Reference: linkbusiness.co.nz/BPW00612
Camella Anselmi 027 445 4121 / camella.anselmi@linkbusiness.co.nz

Auto Parts & Workshop in Central Nth Island ref: EL01028

Business offers automotive repairs and services; WOF and rust repairs; retail and wholesale parts in domestic and international market; sourcing auto parts domestically; one of the biggest wrecking yard in the region.

Freehold option available for additional \$340,000 (Neg). Please call the broker for more details.



Asking Price: \$210,000 plus SAV **Location:** Taumarunui
Reference: linkbusiness.co.nz/EL01028
Mahendra Velankar 022 657 4179 / mahendra.velankar@linkbusiness.co.nz

The Hub Jazz Cafe, Fitzroy ref: BPW00176

Firmly established café located in the busy coastal Taranaki suburb of Fitzroy.

Currently providing both breakfast and lunch menus, as well as freshly baked goods and quick cabinet meals to regular local clientele and visitors to this thriving upcoming area.

- Open 6 days per week
- Fully licensed
- Rent per week \$273 plus GST



Asking Price: \$260,000 **Location:** Fitzroy
Reference: linkbusiness.co.nz/BPW00176
Therese Bailey 021 707 641 / therese.bailey@linkbusiness.co.nz

Major Brand Service Station ref: EL00966

Exceptional opportunity with option to purchase freehold property.

- Brand new service station in the heart of a major city, is fully managed by staff, with a trained manager in place
- Fantastic location with superb potential and growth prospects
- Great margins on both shop and fuel sales with excellent support from fuel company



Asking Price: \$579,000 plus SAV **Location:** Wanganui
Reference: linkbusiness.co.nz/EL00966
Anil Vazirani 021 027 78149 / anil.vazirani@linkbusiness.co.nz

Aluminium Fabrication/Locksmithing ref: WL00076

Want to be self-employed? Do you have Locksmithing and/or Aluminium Fabrication skills? There is an opportunity here as the current owner is looking to retire.

Long established business, servicing the current area for 30 plus years. Reputable service and quality products to both residential and commercial clients. Business would suit a hands-on operator who has the energy and vision to take this business to the next level.



Asking Price: \$70,000 plus Stock (approx. \$25,000) **Location:** Levin
Reference: linkbusiness.co.nz/WL00076
Richard Lunn 022 428 6470 / richard.lunn@linkbusiness.co.nz

Businesses for sale - Wellington

Move It!

ref: WL00170

This furniture removal business operates throughout the Wellington region and nationwide. It has been in operation for 14 years and is now looking for a new owner. Great cash flow, profitable, low risk investment.



The business offers contacts throughout both islands allowing for constant long haul cartage. A great opportunity for a new owner to grab the reigns and continue with the growth phase of households on the move.

Asking Price: Negotiable **Location:** Wellington

Reference: linkbusiness.co.nz/WL00170

Gary Kaye 021 222 1707 / **Brendan O'Connor** 027 250 3834

High Margin Franchised Liquor Store

ref: WL00152

Franchised liquor store with 25% gross margin in prime Wellington location

- Sales of \$22,712/week, including GST
- Working Owner's income \$120,000 / year
- Low Franchise fee, \$500 + GST per month
- Open 7 days, can be run by one person



Asking Price: \$239,000 **Location:** Wellington

Reference: linkbusiness.co.nz/WL00152

Sam Visvalingam 027 22 55 707 / sam.visvalingam@linkbusiness.co.nz

Wairarapa Motel in the Heart of Wine Country

ref: WL00110

- 16 unit leasehold property
- Seven independent apartments under management contract
- Easy access to Wellington, rural lifestyle, great schools
- Great opportunity to grow further
- This is an ideal opportunity to boost the performance of and excellent motel business



Asking Price: \$495,000 **Location:** Southern Wairarapa

Reference: linkbusiness.co.nz/WL00110

Dave Morgan 021 471 992 / dave.morgan@linkbusiness.co.nz

Investment Country Hotel

ref: WL00068

You can own the freehold now and at the expiry of the current lease term consider possibly running the operation if wanted or releasing the business.

Wairarapa rural location and well known by the locals and Route 52 Tourist Trail. A hotel since 1948, that's some trading testament. Current income \$43,000 p.a. with lease expiring in Sept 2018. Outdoor dining, pokies, café. Asking price includes chattels.



Asking Price: \$450,000 **Location:** Wellington

Reference: linkbusiness.co.nz/WL00068

Richard Lunn 022 428 6470 / richard.lunn@linkbusiness.co.nz

Restaurant for Thai, Chinese Or Indian

ref: EL01283

Opportunity for chefs or restaurant owners as no Chinese or Thai restaurants in the neighbourhood. Runs evenings only. Good opportunity to increase hours and revenue. Located in Eastern suburb of Wellington.



Asking Price: \$75,000 **Location:** Wellington

Reference: linkbusiness.co.nz/EL01283

Merv Rebello 022 647 2221 / merv.rebello@linkbusiness.co.nz

Wellington Based Civil Construction

ref: WL00174

A small but focused civil contracting business specialising in site preparation, foundation work, retaining walls, driveways, concrete cutting and drilling and underground network infrastructure.

The construction industry is charging ahead with no end in sight. Those with the right skill set and dedication to quality are destined to make hay while the sun shines.



Asking Price: \$765,000 **Location:** Wellington

Reference: linkbusiness.co.nz/WL00174

Gary Kaye 021 222 1707 / **Brendan O'Connor** 027 250 3834

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Yoga Studio - Excellent Returns

ref: WL00171

Are you in the health and wellbeing Industry and looking to step straight into a successful business and be your own boss? This is a not to be missed opportunity.

- Perfectly positioned in Wellington's CBD
- Extensive database of extremely loyal clientele
- Well-equipped studio space
- Profitable existing marketing campaigns
- Trained staff in place



Asking Price: \$75,000 **Location:** Wellington

Reference: linkbusiness.co.nz/WL00171

Serena O'Sullivan 022 150 7142 / serena.osullivan@linkbusiness.co.nz

Bakery-Six Figures Profit ref: WL00093

- Part time owner has successfully run the business for over 7 years
- Upgrade will be completed so no extra outlay required
- No experience necessary as full training will be provided
- First time in the market, selling business due to other commitment
- Very well priced and deserves your inspection



Asking Price: By Negotiation **Location:** Wellington
Reference: linkbusiness.co.nz/WL00093
Benny Wang 021 158 5110 / benny.wang@linkbusiness.co.nz

Wholesale/Distribution - Firmly Established ref: WL00154

Operating in the wholesale and distribution market this business has serviced the Wellington area for over 25 years. Supplying mainly New Zealand products, the company continues to flourish and provide a premium service to its wide range of customers.



It's now time for a new owner to build on this success and take this turn key operation to the next level.

Don't let this fantastic opportunity pass you by.

Asking Price: \$640,000 **Location:** Wellington
Reference: linkbusiness.co.nz/WL00154
Gary Kaye 021 222 1707 / **Brendan O'Connor** 027 250 3834

Iconic Money Making Cafe Restaurant and Bar ref: WL00149

- Successfully run by the current owner since 1989
- Approximately 250m² in size with indoor and backyard seats
- Amazing opportunity to take over and continue to build on its reputation
- Good book with consistence profitable
- Urgent for sale as unexpected family reason



Asking Price: Make an Offer **Location:** Wellington CBD
Reference: linkbusiness.co.nz/WL00149
Benny Wang 021 158 5110 / benny.wang@linkbusiness.co.nz

Franchise Café In Busy Mall ref: WL00161

- One of the New Zealand's best known brands
- Long established with high sale
- Simple menu, easy operate with good support
- Oversea owner has to sell
- Awesome opportunity



Asking Price: All Offers Considered! **Location:** Wellington
Reference: linkbusiness.co.nz/WL00161
Benny Wang 021 158 5110 / benny.wang@linkbusiness.co.nz

High End Joinery Factory ref: WL00164

Manufacturing high quality products for a fast growing market, this business ticks all the boxes. Several sophisticated joinery machines and a unique formula for protecting their benchtops give this operation a competitive advantage.



An impressive track record and an enviable client list with a great balance between domestic and commercial customers ensures continuity of work and unlimited scope to grow.

Asking Price: \$475,000 **Location:** Greater Wellington Area
Reference: linkbusiness.co.nz/WL00164
Gary Kaye 021 222 1707 / **Brendan O'Connor** 027 250 3834

Managed Cash Profits ref: WL00168

Our client has owned this business for 25 years and is no longer active in the day to day activities. The operations manager and office manager run the operations and co-ordinate all the daily logistics.



Profits are healthy and consistent. The brand awareness is high and the business has an iconic status in Wellington.

An ideal opportunity to develop an existing business through acquisition or geographical expansion.

Asking Price: \$525,000 **Location:** Wellington
Reference: linkbusiness.co.nz/WL00168
Dave Morgan 021 471 992 / dave.morgan@linkbusiness.co.nz

Engineering Design and Construction ref: WL00096

Established engineering business located in the heart of the Wairarapa. This business has been leading the industry in steel frame agricultural and industrial buildings in Wairarapa for many years. A wide variety of clientele has benefited from this design and construction business, including dairy, sheep and beef farms, wineries and light industrial companies.



Asking Price: \$365,000 **Location:** Wellington
Reference: linkbusiness.co.nz/WL00096
Gary Kaye 021 222 1707 / **Brendan O'Connor** 027 250 3834

Professional Services - Highly Systemised ref: WL00131

Our client runs a professional services business and has developed a plethora of training I.P. to assist organisations with their development through sales, marketing, and the utilisation of social media strategy and digital platforms.



The business is one of the longest standing providers to the SME market and has developed a well earned reputation for delivering results. Ideal as a growth or diversification acquisition. Proven business model of recurring revenue.

Asking Price: \$295,000 **Location:** Wellington
Reference: linkbusiness.co.nz/WL00131
Dave Morgan 021 471 992 / dave.morgan@linkbusiness.co.nz

Businesses for sale - Other North Island Locations

Sub Sandwich – Biggest and the Best



Nationwide opportunity now exists to join this international brand and leading franchise in its category. This sub sandwich brand has over 44,000 stores worldwide and comes with all the support and training that you would expect from such a well- respected brand. Some of the attributes you will need to own franchise are:

- Have a strong customer focus
- Have equity or approved finance
- Be a team player
- Be willing to work full-time in the business
- Have the ability to manager staff
- Be prepared to follow the system
- Have the ability to promote healthy eating
- Be well presented

Established businesses in the following location now available: Far North, Auckland, Coromandel, Wellington, Waikato, Manawatu.

For further information via a confidentiality process contact Nick Stevens or Dru Mackie.

Asking Price: POA **Location:** North Island

Nick Stevens 021 641 978 / nick.stevens@linkbusiness.co.nz

Dru Mackie 021 897 222 / dru.mackie@linkbusiness.co.nz

Mt Ruapehu Accommodation Business

ref: EL01264

Calling outdoor enthusiasts. The Clyde is a niche accommodation business in Ohakune and is for sale, plus a great owners open plan home is provided. Located in Ohakune main township and central to all national park activities, this accommodation business has a long 30 year lease and is poised to achieve year on year growth.

Entry price level ensures future success coupled with lifestyle living.



Asking Price: \$250,000 **Location:** Ohakune

Reference: linkbusiness.co.nz/EL01264

Lindsay Sandes 021 895 940 / lindsay.sandes@linkbusiness.co.nz

Love Bikes

ref: WL00127

AvantiPlus Masterton located on a prime site in the central business district. Strong brand awareness in the community with increased bike activity. Renovated BMX track, cycle trails and a new mountain bike park along with the increased sales of electric bikes has the potential for growth written all over it.

Tired of the city life grab this opportunity!



Asking Price: Negotiable **Location:** Masterton, Wairarapa

Reference: linkbusiness.co.nz/WL00127

Gary Kaye 021 222 1707 / **Brendan O'Connor** 027 250 3834

Work Smart Building Your Own Business

ref: CS00171



Enjoy the challenge of a dynamic industry, grow your business and build an asset. Milestone homes are looking for Franchisee's now.

- An exclusive territory
- Branding from a company already well known and respected
- Excellent business systems and back office procedures
- Preferred supplier arrangements
- The Virtual Reality program (exclusive to Milestone) this enables customers to 'walk through' the subdivision, the house and section with 180 plan possibilities to choose from. Colour schemes, flooring options etc are able to be changed and are fully costed at the time

Milestone is an affordable attractive business proposition for those looking to build success and an excellent income.

Asking Price: \$150,000 **Location:** North Island

Reference: linkbusiness.co.nz/CS00171

Brian Pankhurst 021 334 865 / brian.pankhurst@linkbusiness.co.nz

Coffee Time!

ref: CS00114

Well established cafe trading under a very well recognised coffee brand.

Excellent trade with \$1,000,000 in sales per annum.

Located in a sought after boutique shopping centre close to central Christchurch.

Seller is willing to consider all reasonable offers.

Secure this opportunity to own a licence of a well known brand, with zero monthly franchise fees, by enquiring now.

Asking Price: \$350,000 Negotiable **Location:** Christchurch

Reference: linkbusiness.co.nz/CS00114

Anika Gamba 022 560 3241 / anika.gamba@linkbusiness.co.nz



Top Motel, Top Presentation, Top Location!

ref: CS00126

Asure Scenic Route Motor Lodge, Geraldine.

Located on the busy tourist route between Queenstown and Christchurch. Only 1 hour from Tekapo or 1.5 hours from Christchurch airport.

Good mix of studio and 2 bedroom units attracting local and international travellers. Also a very comfortable 3 bedroom managers' accommodation.

Successful business with long lease. Very well presented and maintained. Very good income!

Asking Price: \$699,000 **Location:** Geraldine - South Canterbury

Reference: linkbusiness.co.nz/CS00126

Sally Everitt 021 988 138 / sally.everitt@linkbusiness.co.nz



Award Winning Motel - Very Good Income!

ref: CS00140

Amross Court Motor Lodge, Christchurch.

Excellent reviews from guests on Tripadvisor and other sites. A top motel with a very good profile. Unique building design and top location in Bealey Avenue, bordering the CBD with a great selection of restaurants and cafés nearby.

Beautifully presented and maintained. Heat pumps recently installed in all units and manager's accommodation. Popular 14 unit motel - with a long lease.

Asking Price: \$POA **Location:** Christchurch

Reference: linkbusiness.co.nz/CS00140

Sally Everitt 021 988 138 / sally.everitt@linkbusiness.co.nz



Global Sandwich Franchise WANTS YOU!!

ref: CS00138

Great opportunity to join this top performing franchise system. Now is the time to act to get your foot in the door of an international global sandwich brand.

Business is well located, needs someone who has a hands on approach.

New franchisee will be fully trained with strong franchise support and marketing provided. Along with existing clients who buy regularly this is an opportunity not to be missed.

Asking Price: \$305,000 **Location:** Christchurch

Reference: linkbusiness.co.nz/CS00138

Derek Lough 021 151 6241 / derek.lough@linkbusiness.co.nz



Sumners Special Cafe

ref: CS00159

Long established Mediterranean café.

- Prime position
- Seats 50
- Very busy
- Great facilities

Owner is returning home, make the most of this exceptional opportunity.

Asking Price: \$195,000 **Location:** Christchurch

Reference: linkbusiness.co.nz/CS00159

Phil Adcock 021 909 950 / phil.adcock@linkbusiness.co.nz



Wine Jazz and Tapas Bar

ref: CS00143



Fully managed 30% ROI, owner operated 40% ROI.

Vesuvio is an iconic European bar in Christchurch, with a tradition spanning 2 generations and very strong brand recognition.

It was re-established after the earthquakes in a new iteration, purpose designed and handcrafted, with a unique location in the last remaining 1930s brick courtyard in central Christchurch. Vesuvio has now been trading for three years and has once again established an enviable reputation as a market leader.

Vesuvio is established around a carefully designed business model emphasising low cost structures, high quality product and high achieved margins, all adding up to an exceptionally good bottom line performance without compromising quality at any end.

Expect the best.

Asking Price: \$POA **Location:** Christchurch

Reference: linkbusiness.co.nz/CS00143

Phil Adcock 021 909 950 / phil.adcock@linkbusiness.co.nz

Very Special Hospitality Proposition

ref: CS00162

- Fine dining
- Profitable
- Short hours
- Absolute prime central location
- Great staff
- Absolutely unmatched on the market today

Asking Price: \$130,000 **Location:** Christchurch

Reference: linkbusiness.co.nz/CS00162

Phil Adcock 021 909 950 / phil.adcock@linkbusiness.co.nz



Businesses for sale - Canterbury

Everything is Yummy

ref: CS00166

European styled deli, situated in a popular shopping centre. Supplying fresh foods and bringing you daily mouthwatering local produce.

- Well established
- Very popular and busy
- Easy to prepare cabinet food
- Daily freshly baked and prepared goods
- Retail well known NZ brands for the pantry
- Profitable



Asking Price: \$124,000 **Location:** Christchurch

Reference: linkbusiness.co.nz/CS00166

Anika Gamba 022 560 3241 / anika.gamba@linkbusiness.co.nz

Shop Fitting Business

ref: CS00158

Leading shop-fitting company predominately working in the South Island but with a national presence.

Employing a team of skilled fit-out contractors with an enviable reputation. The company is the preferred contractor for a number of key clients.

Solid order book for next 12 months.

The bulk of the company's work has not been earthquake related and no projected downward trend post rebuild phase is necessary.



Asking Price: \$575,000 **Location:** Christchurch

Reference: linkbusiness.co.nz/CS00158

Brian Pankhurst 021 334 865 / brian.pankhurst@linkbusiness.co.nz

The Best

ref: CS00168

Yes it's certainly winning awards including best in its class. This very modern, friendly establishment has all the important things: location, easy access, plenty of parking, top staff, leading edge healthy menu, popular with both locals and visitors.

Its making good profits and with still more potential for the right person to develop. Put your name over the door and reap the profits and the prestige.



Asking Price: \$350,000 **Location:** Christchurch

Reference: linkbusiness.co.nz/CS00168

Phil Adcock 021 909 950 / phil.adcock@linkbusiness.co.nz

Steel Engineering

ref: CS00156

Christchurch based engineering business specialises in fabrication and structural steel installation.

Over many years the company has developed an enviable reputation for taking on difficult projects and providing solutions outside the box that are cost effective and efficient.

Working with consultants, contractors and supply chain partners to achieve the common goal of projects delivered on time and on budget.



Asking Price: \$875,000 **Location:** Christchurch

Reference: linkbusiness.co.nz/CS00156

Brian Pankhurst 021 334 865 / brian.pankhurst@linkbusiness.co.nz

Outstanding Outdoor Retail Opportunity

ref: CS00153



Once in a lifetime opportunity, this business has never been offered to the public before. Long established business showing good growth and returns with future growth potential.

This business allows for a family lifestyle. It can drive itself and owners are not required to be present 24/7.

- Large and growing customer base
- High profile location. Long term lease
- High quality security system and secure building. Excellent parking
- Independently owned and operated non franchise store
- Full e-commerce website with further potential
- Reliable, skilled staff

Asking Price: POA **Location:** Canterbury

Reference: linkbusiness.co.nz/CS00153

Robert Brawley 027 220 8787 / robert.brawley@linkbusiness.co.nz

In the Deep Blue

ref: CS00176



Engineering consultancy firm specialising in coastal, marine and civil construction engineering.

- Incorporated in 1992
- Experienced team who are also qualified commercial divers
- Expertise of senior engineers on a consultancy basis
- Significant parts of its work are carried out for contractors, national and international

Work covering ocean outfalls, wharf design, submarine pipelines and subsea soil investigation.

Call me today for more information.

Asking Price: POA **Location:** Christchurch

Reference: linkbusiness.co.nz/CS00176

Anika Gamba 022 560 3241 / anika.gamba@linkbusiness.co.nz

Businesses for sale - Canterbury / Other South Island Locations

5 Day Busy Cafe ref: CS00164

- Located in an office area
- Only open 5 days, from 7am to 4pm
- Seating for 20 inside and another 10 outside in a lovely sheltered courtyard
- Great set up with good equipment and a long lease
- All serious offers will be considered



Asking Price: \$89,000 **Location:** Burnside, Christchurch
Reference: linkbusiness.co.nz/CS00164
Jodi Yin 021 0245 2659 / jodi.yin@linkbusiness.co.nz

Queenstown Copy & Print ref: CS00071

This is the opportunity to start your business career in a very profitable easy to manage digital print centre.

Located in one of the most beautiful places in Central Otago this little beauty ticks all the boxes.

The business is positioned in the heart of Queenstown, easily accessed, but with affordable rent, currently a Monday to Friday work week. Be your own boss and change your life today. Don't miss out.



Asking Price: \$175,000 **Location:** Queenstown
Reference: linkbusiness.co.nz/CS00071
Murray Schofield 021 252 5565 / murray.schofield@linkbusiness.co.nz

Busy Café Located In High Profile Location ref: CS00165

- Turnover around \$10,000 per week incl GST
- High quality and modern fit-out
- Fully licensed
- Seating for 80 (40 inside and 40 outside)
- Great location in a busy commercial area
- Scope for further growth
- Day operation only – potential for evening sales



Asking Price: \$220,000 plus Stock **Location:** Christchurch
Reference: linkbusiness.co.nz/CS00165
Jodi Yin 021 0245 2659 / jodi.yin@linkbusiness.co.nz

Childcare - Small Town Gem! ref: BPW00162

Located in thriving Lumsden, close to Queenstown, Riverstones Early Learning Centre is licensed for 33 children including 9 under 2s.

This well-organised centre provides a beautiful early learning environment with plenty of space. Well-equipped and with a stable teaching team, the occupancy level is excellent; there is also an opportunity to increase the licence numbers and opening hours.

Property also available.



Asking Price: \$380,000 **Location:** Lumsden, Queenstown
Reference: linkbusiness.co.nz/BPW00162
Roger Brockelsby 027 919 5478 / roger.brockelsby@linkbusiness.co.nz

Proven Money Maker ref: CS00152



Restaurant, bar and entertainment venue with an unrivalled reputation for fun, food and good times since the early 1990's.

Part of a franchise group, offering amazing back up and ongoing support; yet with the advantage of the owner being able to put their own individual stamp on the business.

Prime, busy, highly visible location with easy access and heaps of free parking. Seating for 200 people.

Excellent staff help this business hum! Making it easy for the owner/operator.

Considering the profitability, this business is exceptionally well priced. So don't delay, make your move today.

Asking Price: \$645,000 **Location:** Christchurch
Reference: linkbusiness.co.nz/CS00152
Phil Adcock 021 909 950 / phil.adcock@linkbusiness.co.nz

Work Smart Building Your Own Business ref: CS00172



Enjoy the challenge of a dynamic industry, grow your business and build an asset. Milestone homes are looking for franchisee's now.

- An exclusive territory
- Branding from a company already well known and respected
- Excellent business systems and back office procedures
- Preferred supplier arrangements
- The Virtual Reality program (exclusive to Milestone) this enables customers to 'walk through' the subdivision, the house and section with 180 plan possibilities to choose from. Colour schemes, flooring options etc are able to be changed and are fully costed at the time

Milestone is an affordable attractive business proposition for those looking to build success and an excellent income.

Asking Price: \$150,000 **Location:** South Island
Reference: linkbusiness.co.nz/CS00172
Brian Pankhurst 021 334 865 / brian.pankhurst@linkbusiness.co.nz

Businesses for sale - Other South Island Locations

National Award Winning Cafe ref: 20454

- Centrally located Columbus Coffee franchise in sunny Nelson.
- Opportunity to purchase an established, award winning franchise at the cost of a start-up!
- Well regarded franchise, established clientele, excellent mentoring from vendor.
- Move to New Zealand's sunshine capital and capitalise on tourism growth.



Asking Price: \$260,000 **Location:** Nelson
Reference: linkbusiness.co.nz/20454
Robert Brawley 027 220 8787 / robert.brawley@linkbusiness.co.nz

Wine and Dine with Ocean View! ref: CS00141

The successful buyer will know, when buying a business, is like buying a property, it is all about location, location, location! Buyers do not have to replicate the vendor's wine and dine experience - add your own twist. It's all about the view!

Well established staff and systems.
 Reasonable rent.
 SDE approximately \$165,000 p.a.
 Don't delay. Seller is negotiable. Make your offer and own the view.



Asking Price: \$438,000 Negotiable **Location:** Timaru
Reference: linkbusiness.co.nz/CS00141
Anika Gamba 022 560 3241 / anika.gamba@linkbusiness.co.nz

Profitable Electrical Contracting ref: CS00146

A well-respected and successful business that has been operating for over 15 years with a regular and expanding commercial, rural and residential customer base.

This is not a standard electrician's business but a profitable electrical contracting business that has grown from strength to strength and is in the right position to keep growing. Businesses of this type rarely come on the market.



Asking Price: \$400,000 **Location:** South Island
Reference: linkbusiness.co.nz/CS00146
Robert Brawley 027 220 8787 / robert.brawley@linkbusiness.co.nz

Established, Profitable Auto Repairer ref: CS00151

Long established and profitable, total vehicle repair and service

Great location, high visibility and plenty of space
 WOF approved, AA licensed repairer, AA battery service centre, radiator repairer.

Member of 'Automotive Solutions Group' leading network of independent professional automotive repair centres throughout New Zealand.

Contact Robert today.



Asking Price: \$115,000 **Location:** Timaru
Reference: linkbusiness.co.nz/CS00151
Robert Brawley 027 220 8787 / robert.brawley@linkbusiness.co.nz

Turnkey Accounting Business ref: CS00169

This is a unique opportunity to take charge of your own destiny and own your very own practice in the South Island's sunshine capital.

- Relaxed personal approach
- Direct partner access to clients
- Loyal, experienced staff
- Practice is still growing
- Turnover \$430k. SDE \$170k
- Option to buy turnkey practice, fees only or combination.



Asking Price: \$390,000 **Location:** Nelson
Reference: linkbusiness.co.nz/CS00169
Robert Brawley 027 220 8787 / robert.brawley@linkbusiness.co.nz

Excellent Engine Modifying & Reconditioners ref: CS00161



This is a well-established company which has been successfully trading since 1985 specialising in a complete service for engine reconditioning, restoration, repair, balancing and modification to the motor trade, commercial transport operators and car enthusiasts. The type of engine repairs undertaken ranges in size from motorcycle, car to heavy commercial equipment.

Over many years the current owner has built strong relationships within the motor trade and has created an outstanding reputation.

This business has produced an excellent profitability history which has been delivered consistently year on year. The relentless pursuit to deliver quality work has built this business into a customer focused can-do operation ready for you.

Asking Price: \$495,000 **Location:** Dunedin
Reference: linkbusiness.co.nz/CS00161
Murray Schofield 021 252 5565 / murray.schofield@linkbusiness.co.nz

Lifestyle FHGC Lodge and Campground ref: CS00080

A fabulous accommodation spot in one of New Zealand's unspoilt pristine locations on the doorstep of the Catlin's Scenic area.

20 units in total comprising of 7 en-suites, 6 budget rooms, 6 family rooms and one upstairs flat all centrally heated.

Large outdoor spaces complete the picture, 20 powered sites as well as un-powered sites.

This is a truly unique proposition with a character laden building.



Asking Price: \$725,000 **Location:** Catlins
Reference: linkbusiness.co.nz/CS00080
Murray Schofield 021 252 5565 / murray.schofield@linkbusiness.co.nz

Own Your Own Trucking Business ref:EL00381

Bin & Skip Hire franchise opportunities. Areas available include Central Auckland, Taranaki, and others that are due to come on the market.

Franchisor will show you how to earn up to \$150k per annum.

Investment required is \$330k approx. Includes new truck (your choice) truck hydraulic fit-out, and skips.



Asking Price: \$330,000 **Location:** Various
Reference: linkbusiness.co.nz/EL00381
Brett Clarkson 027 434 5670 / brett.clarkson@linkbusiness.co.nz

Sport Coaching NZ Master Franchise ref: EL00448

International brand in sport coaching and training, operational in NZ, requires local ownership. International franchisor has laid the groundwork and wants to partner with the right operator. You'll be good with people, well organised and will develop a passion for your brand.

This is an opportunity for the development of a profitable national business for a sport enthusiast with business acumen.



Asking Price: By negotiation **Location:** New Zealand
Reference: linkbusiness.co.nz/EL00448
Tony Andrew 021 938 560 / tony.andrew@linkbusiness.co.nz

Burger Bar Franchise ref: BPW00253



Do you want the following?

- Support from experts that have done it all before
- Systems and accountability
- Strong branding
- Fantastic high demand product to sell

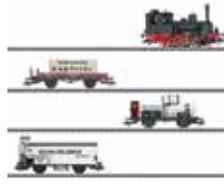
The franchisors are serious and know what they are doing. They want energetic, customer service focused and business minded people to join the family.

Asking Price: From \$340,000 **Location:** Nationwide
Reference: linkbusiness.co.nz/BPW00253
Theresa Eagle 021 289 0949 / theresa.eagle@linkbusiness.co.nz

A Business That Is On "Track" ref: CS00167

Follow your dreams. Ideal for an e-commerce business enthusiast. You do not have to do any groundwork:

- Well established (going for nearly 12 years)
- Supplier arrangements in place with well-known brands
- Website, systems and operations are in place
- Relocatable
- Sufficient stock at about \$160,000



Asking Price: \$195,000 **Location:** Relocatable (Currently in Kaiapoi)
Reference: linkbusiness.co.nz/CS00167
Anika Gamba 022 560 3241 / anika.gamba@linkbusiness.co.nz

MAD MEX (New Stores) ref: EL00859

- Ready to be your own boss
- Dynamic brand with big growth plans
- A proven business model and an in-demand brand
- Available in Auckland, Tauranga, Queenstown and Christchurch
- Store range between \$350,000 - \$450,000 + GST and Stock
- A Joint Venture option available



Asking Price: \$450,000 plus GST and Stock **Location:** Various
Reference: linkbusiness.co.nz/EL00859
Rafiq Bhamani 021 129 1916 / rafiq.bhamani@linkbusiness.co.nz

More Businesses Listed
More Buyers Reached
More Businesses Sold



LINK
 The authority on selling businesses

Plumbing Business in Rarotonga

ref: EL01287



Looking for a new lifestyle and significant earnings? Change the Auckland traffic lights for the cocktails, palm trees and white sands of Rarotonga!! Read on!

PTS Plumbing is a 30 year old business that has established itself as one of the preferred suppliers on the island. The business is well positioned to cope with the ongoing growth and major projects (plumbing upgrades, septic tank legislation), which are increasingly in demand on the island, particularly to cope with the increased tourism demands.

This modern and well-resourced business awaits the right buyer to take things to another level. As the new owner, you will be walking into significant goodwill, a well-stocked and very well-equipped workshop, coupled with 330m² premises and a fleet of vehicles. On-site accommodation options are also available.

PTS Plumbing is situated on the sunset side of the island and is a mere 3 minute casual stroll to the lagoon and lovely swimming beach - when you buy PTS Plumbing, you are not only buying a business, you are buying a significant lifestyle - a lifestyle like no other!

Pack your bags today - take control of your life and make the change.

Asking Price: \$595,000 **Location:** Rarotonga

Reference: linkbusiness.co.nz/EL01287

Gordon Fridge 022 156 9330 / gordon.fridge@linkbusiness.co.nz

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The authority on selling businesses



Businesses Wanted Now!

Due to unprecedented demand from qualified buyers we urgently require businesses to sell in these categories:

Industrial Manufacturing with Retiring Owner

Buyers Budget: \$500,000 - \$3,000,000
Rudy Kokx 021 421 346
E: rudy.kokx@linkbusiness.co.nz
LINK Northland

Hotel/Motel/Management Rights

Accommodation with Food and Beverage –
Auckland area
Buyers Budget: Up to \$5m
Profits: \$1m plus
Management Rights - All areas
Buyers Budget: Up to \$2m
Michael Osborne 027 242 6881
E: michael.osborne@linkbusiness.co.nz
LINK Northland

wanted

Retail General

Bars with Pokie Machines
Buyers Budget: Up to \$500,000
Small Manufacturing Operations:
Buyers Budget: Up to \$250,000

Service Stations

Buyers Budget: Up to \$500,000
Qualified buyers looking for above
Dave Beaumont 021 756 146
E: dave.beaumont@linkbusiness.co.nz
LINK Northland

Café/Sushi Shop

Requires \$200,000 Net Profit per year, owner
managed or full time manager operated.
Buyers Budget: \$800,000
Location: Greater Auckland
Bryan Sui 021 283 6666
E: bryan.sui@linkbusiness.co.nz
LINK Auckland, North Shore

Childcare Centre

Requires business plus freehold
Buyers Budget: \$3,000,000
Location: Greater Auckland
Craig Zhu 021 800 280
E: craig.zhu@linkbusiness.co.nz
LINK Auckland, North Shore

Motel/Hotel

Requires business plus freehold
Buyers Budget: \$3,000,000
Location: Queenstown
Bryan Sui 021 283 6666
E: bryan.sui@linkbusiness.co.nz
LINK Auckland, North Shore

Industrial Metal Coating / Industrial Manufacturing / Automotive Panel Beating and Compliance

Ready buyers looking for investing in part or
in full in the following businesses: Coating or
enhancing of metals; Manufacturing; Panel
beating and compliance.
Buyers Budget: \$50,000 up to \$1,500,000
Mahendra Velankar 022 657 4179
E: mahendra.velankar@linkbusiness.co.nz
LINK Auckland, Ellerslie

Construction Trade Wholesale and Service

Supplies or services the construction industry.
Trade wholesale. Trade service. Hire scaffolding
Established buyer will look at all sector
opportunities
Dave Winstone 027 542 2539
E: dave.winstone@linkbusiness.co.nz
LINK Auckland, Ellerslie

wanted

Import/Wholesale

Time to enjoy the value you have built into your
business. Manage your exit and maximise your
return. It's time to make the call.
Buyers Budget: Up to \$1,000,000
Dru Mackie 021 897 222
E: dru.mackie@linkbusiness.co.nz
LINK Auckland, Ellerslie

Central Waikato Cafes

Give me a call today if you have a café in Waikato.
I have a large database of buyers looking for cafes
of all sizes!
Buyers Budget: \$200,000 - \$600,000
Alanah Eagle 021 606 345
E: alanah.eagle@linkbusiness.co.nz
LINK Waikato

Hospitality

Bed and Breakfast/Management rights/Motel
freehold North of Taupo.
Buyers Budget: \$900k to \$1.2m
Mike Chote 027 555 1176
E: mike.chote@linkbusiness.co.nz
LINK Bay of Plenty

Managed

Fully or semi-managed businesses wanted by
a trust to diversify its portfolio. Not necessarily
currently profitable but a path to profitability
must be demonstrated. All sectors considered.
Buyers Budget: \$500,000 to \$2,000,000
Roger Brockelsby 027 919 5478
E: roger.brockelsby@linkbusiness.co.nz
LINK Bay of Plenty

Catering/Function Centre Services

Hospitality specialist wanted to buy in Wellington
Regional (Location Flexible).
Buyers Budget: Up to \$1,000,000
Benny Wang 021 158 5110
E: benny.wang@linkbusiness.co.nz
LINK Wellington

Childcare Centres

All will be considered for my multiple keen buyers.
Location flexible. Freehold preferred.
Benny Wang 021 158 5110
E: benny.wang@linkbusiness.co.nz
LINK Wellington

Industrial Manufacturing/Signage

I have a group of buyers interested in light
industrial types of businesses and a buyer, buying
hard if the business specialises in signwriting and
signage services.
Anika Gamba 022 560 3241
E: anika.gamba@linkbusiness.co.nz
LINK Christchurch & South Island

Information Technology Businesses

I have a highly motivated buyer who is looking to
expand his already successful operation, into the
Christchurch Market.
Buyers Budget: Up to \$1.5 million
Derek Lough 021 151 6241
E: derek.lough@linkbusiness.co.nz
LINK Christchurch & South Island

Recently Sold Businesses

Northland Manufacturer

One of Northland's finest. Housing related manufacturing company showing fantastic returns.

ref: NL00036

Location: Northland

Dave Beaumont 021 756 146

dave.beaumont@linkbusiness.co.nz

SOLD

Well Known Café Whangarei

One of Whangarei's well known cafes situated on busy main road. The cafe is well known to locals and well established.

ref: NL00083

Location: Whangarei

Jenny Blain 021 455 421

jenny.blain@linkbusiness.co.nz

SOLD

Best Business in Town. Growth & Profits!

You love lifestyle, you love business and you love diving. Get the best of what Northland has to offer! Work hard - Play hard, with big rewards!

ref: NL00006

Location: Whangarei

Rudy Kokx / 021 421 346

rudy.kokx@linkbusiness.co.nz

SOLD

Storage and Car Park Business

This is a very rare opportunity. The property is approximately 4016m². This is an easily managed business, with one person working flexible hours. Current annual turnover is over \$160,000. Net profit is around \$80,000 per annum. Motivated vendor must sell due to other commitments.

ref: NS00524

Location: Auckland

Andy Liu 027 589 6666

andy.liu@linkbusiness.co.nz

SOLD

High Turnover with Little Competition

This established cafe in the great living urban on the shore. It located in the village shopping centre, with great neighbours shop like the store, liquor shop, real estate office, beauty and hair salon, local community hall, also school is around the corner. Weekly rent is about \$962+GST, current only open 7am to 3pm, turnover now is about \$19,000-\$20,000.

ref: NS00368

Location: Auckland

Yong Wu 021 678 980

yong.wu@linkbusiness.co.nz

SOLD

Manufacturing & Installation

Well-established presence in the building & renovation sector. Producing a quality product to several major players within the construction sector, this business is seeing continuing growth in both revenue & net profit. Excellent employees in place. The sales team deals with all customers leaving the owner to focus on growing the business.

ref: BPW00385

Location: Bay of Plenty

Roger Brockelsby 027 919 5478

roger.brockelsby@linkbusiness.co.nz

SOLD

Print Services for Sales and Marketing

Long-established with a consistent record of good profits. High levels of repeat business from a wide customer spread across dynamic, high demand sectors. Delivers comprehensive, integrated service and products to a growing market.

ref: EL00854

Location: Auckland

Tony Andrew 021 938 560

tony.andrew@linkbusiness.co.nz

SOLD

Takeaway in a Central Auckland Suburb

Takeaway in a central Auckland suburb. Located on the corner of a main road. The shop has plenty of parking at its front. The shop front is open with abundant natural light. The shop is well outfitted with all the necessary equipment, including a large chiller.

ref: NS00476

Location: Auckland

Gladys Wang 021 286 8199

gladys.wang@linkbusiness.co.nz

SOLD

Retail & Land Fantastic Cash Surplus

Established retail business for over 23 years, trading niche market products. Enjoy country life with a solid income and home on-site. Main highway location; passing traffic generate most of their sales, with much repeat custom and the tourist trade. 132m² retail shop, with store room and toilets.

ref: BPW00501

Location: Waikato

Camella Anselmi 0274 454 121

camella.anselmi@linkbusiness.co.nz

SOLD

A Vibrant West Auckland Cafe

With weekly sales averaging over \$26,000, including 60kgs of coffee sales per week, this outstanding cafe is ideal if you're in the market for a great opportunity! It enjoys a high profile, sunny corner site, is fully licensed, has indoor/outdoor seating and is operating well below its full potential.

ref: EL00524

Location: West Auckland

Greg Mullins 021 943 844

greg.mullins@linkbusiness.co.nz

SOLD

Prime Waterfront Private Hotel FHGC

Boutique waterfront hotel, opposite the coastal walkway FHGC is on the market for the first time. This award winning 42 suite hotel plus renowned Salt Restaurant will appeal to a global brand looking to obtain superb strategic location in Taranaki's powerhouse to the New Zealand economy.

ref: EL00506

Location: New Plymouth

Lindsay Sandes 021 895 940

lindsay.sandes@linkbusiness.co.nz

SOLD

Profitable Established Business

This business is a cash cow, with almost 5 years of trading history and a cash surplus of over \$100,000 to a working owner each year this business is a no brainer! Strong brand, efficient systems. Established team of staff. Quality assets. Very straight forward to run and requires no specialist knowledge.

ref: BPW00446

Location: Waikato

Alanah Eagle 021 606 345

alanah.eagle@linkbusiness.co.nz

SOLD

Global Sub Sandwich

A fabulous opportunity to join the organisation of the world's premier sub-sandwich stores. Situated in a very busy commercial area of a rapidly growing town. All the systems, processes and an excellent team are in place, plus as part of the induction there is a two week training course.

ref: CS00102

Location: Central Otago

Murray Schofield 021 252 5565

murray.schofield@linkbusiness.co.nz

SOLD

Little Ferns Private Preschool

Lower North island childcare. Well established business with freehold. Fantastic opportunity to acquire a centrally based childcare with great teachers in place and room for growth.

ref: WL00145

Location: Wairarapa

Gary Kaye 021 222 1707

Benny Wang 021 158 5110

SOLD

Import Distribution

This is a specialised distribution business with a clearly defined niche market. The business would be difficult to replicate due to the high entry cost of assets and infrastructure in addition to the time required to establish customer and supplier relationships. This is an easily run logistics business that would appeal to an organised operator.

ref: WL00103

Location: Wellington

Dave Morgan 021 471 992

dave.morgan@linkbusiness.co.nz

SOLD

Recently Sold Businesses

Long Established Iconic Wellington Cafe

The owners have successfully run this outstanding Wellington city cafe and catering business for over 30 years. Strategically located for casual, regular and corporate customers. Combined seating capacity is 80 for both indoor and outdoor enjoyment. Catering includes regular corporate clients and social events for private clients.

ref: WL00120

Location: Wellington Central

Benny Wang 021 158 5110

benny.wang@linkbusiness.co.nz

SOLD

Mower and Hire Centre

Long established main road location providing sales and service to the locals for many years. Loyal customer base. Open 5 and a half days a week. Tidy premises with car parking at the door. Income streams from sales of new equipment, repairs and service and hire equipment.

ref: CS00128

Location: Canterbury

Brian Pankhurst 021 334 865

brian.pankhurst@linkbusiness.co.nz

SOLD

Global Sub Sandwich

A fabulous opportunity to join the organisation of the world's premier sub-sandwich stores. Situated in a very busy commercial area of a rapidly growing town.

All the systems, processes & an excellent team are in place, plus as part of the induction there is a two week training course.

ref: CS00102

Location: Central Otago

Murray Schofield 021 252 5565

murray.schofield@linkbusiness.co.nz

SOLD

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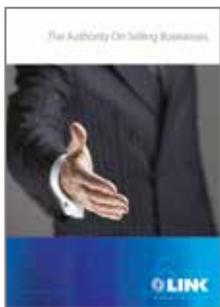


*"We know how to create and roll out an effective, tailor made marketing strategy for your business. By marketing widely we will increase the possibility of multiple offers and attain the best price for your business. We have the biggest reach. We are the fastest growing business brokerage – nationally and internationally, including **South Africa, Australia, the United States and the Philippines**. In order to deliver the best possible service, we have specialised business brokers. Our long history in business broking and our strict quality control measures including peer reviews ensure that your business is presented accurately and that liability is minimised, and that the sales value achieved is maximised."*

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linkbusiness.co.nz has higher web traffic than any other brokerage* and 3x our biggest competition**. Our powerful online search engine advertises business opportunities without disclosing confidential information.



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"40 Offices in 5 Countries"

Business Broker Magazine

LINK publishes its own magazine, Business Broker three times a year.



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