

Businessbroker

The authority on buying and selling businesses

AUSTRALIAN EDITION, JANUARY 2017

**Best Practice for
Preparing Your
Business for Sale**

**OK, so you've decided
you're ready to sell -
now what?**

**LINK
International
Awards 2016**

**The new Unfair
Contracts
Legislation**

**Are your Assets
and loans as safe
as they can be?**

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LINK

The authority on selling businesses

Be part of the largest Business Brokerage in the World!

LINK Australia are expanding its operations throughout Australia! We are seeking motivated sales people to join our global team. Do you want to own your own business? Be a partner or creator of your own success!

Whether you are an existing Business Broker or a Sales professional looking to take the next career step and run your own team... LINK presents an unrivalled platform to support you in achieving your goals.

Why LINK?

- No. 1 brokerage network in the world
- Over 30 Offices and over 270 brokers
- Office locations in Australia, New Zealand, South Africa, USA & the Philippines
- Over 20 years' experience
- Over \$35 million of sales per month
- Over \$2 billion of businesses sold
- Specialists in many industries
- Extensive expertise in finance, management, legal and accounting
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A career in Business Broking can offer you the chance to be your own boss, work the hours and days you please and the potential to earn uncapped commission with average earnings of around \$120,000 - \$150,000 per annum... If you are exceptional you could earn over \$300,000 per annum!

A Business Broker role would typically suit a person from one of the following backgrounds:

- Sales Professional
- Business Owner
- Franchise Owner
- Real Estate Agent

You will use your sales experience, excellent negotiation skills and aptitude to collaborate with Business Owners who are looking to sell their business and matching them up with a

suitable buyer for that business. We offer ongoing training and development, in an organised and supportive environment.

For more information please contact Georgia Gunyon on
02 9899 1999 or email georgiag@linkbusiness.com.au



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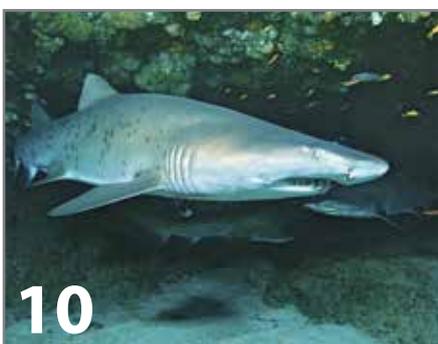
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Welcome From the Director

Mark Jason is the Managing Director of LINK
Australia and LINK NSW. A Business Valuer with a
strong business mind and two time BRW Fast 100
finalist, Mark sees a gap in the market yearning
for the professionalism that LINK represents.

We are now in the world of Trump! Since our last Business Broker magazine the world has transformed, and whatever your political view, the fact is that we are entering uncharted territory.

What does this mean for Australia? It's anyone's guess with wide ranging predictions from bad news to great. Amazingly the stock markets have responded positively, with the staggering example of Warren Buffet having seen his investments increase by USD\$11 billion since the election, and the DOW, NASDAQ and S&P500 have all posted record high closings.

This flies in the face of the "experts" who warned us a Trump presidency would send the world into financial turmoil. Furthermore, there are the political pundits who gave him no chance of winning. It seems the measures, polls, tests and expert advice we so heavily relied on are beginning to fail us.

So what are we to do in the face of these contradictions? Carry on as usual. People aren't going to stop living their lives and Australia is in great shape economically. With the world a scarier place for many, Australia's remoteness makes it an ideal safe haven to park assets, for immigration and tourism.

At LINK our sales are up over 50% across the board this year. We believe Australia is in fantastic form, and it seems even Trump cannot slow us down.

Sincerely,

Mark Jason
Managing Director
LINK Australia

Best practice for preparing your business for sale

There is only one activity that potentially can be more stressful than starting and running a business for a number of years, and that is selling it.

Psychologists regard bereavement and moving home as the two most stressful life experiences. The acquisition, operation and disposal of a business follow close behind. Going into business, whether buying into an existing business or a new start up, is a life changing decision which can place unprecedented demands on your time. Emotions are frequently challenged and of course the boundaries that may have existed between work and personal life become indistinguishable. Welcome to the world of business ownership.

Seeking professional advice and setting aside time for some planning, whether buying or selling a business, will have an enormous impact on the level of stress experienced.

The most successful business sales, where the vendor achieves the anticipated listing price, relative to the market demand, are where the vendor has engaged a Business Broker and planned the potential sale. Although sometimes unavoidable, businesses brought to market quickly with the expectation of a quick sale, for a variety of reasons, do not provide the best return for the seller. Here are the most important aspects to review, update or introduce into your business to ensure the best possible sales price relative to market demand is achieved.

Business Sale Preparation

- 1. Essential that three years financials are available in a consistent format.** It's a good idea to make sure the financials only contain income and expenses directly related to the business. Your LINK Business Broker can assist with this.
- 2. Policies and Procedures:** most businesses have some form of policies and procedures manuals, often necessary for compliance regulations, ensure these are current, this demonstrates good management practise.
- 3. Key performance indicators:** Financial Accounts evaluate the historic performance of the business, KPI's offer a better insight into business and market trends and provides a prospective purchaser with a clearer view of what's currently happening in the business.
- 4. Staff** are the lifeblood of every business, staff contracts of employment and wage rates need to be current and fully compliant. Identify key staff and consider offering them an incentive so they remain post sale, providing continuity and adding value to the business. Consider how you are going to communicate the sale of the business to the staff, this is often overlooked and can derail negotiations. With larger businesses staff continuity can make or break a sale.
- 5. A customer database is a valuable asset of the business, together** with an analysis of your specific market, what are the trends? For your own piece of mind it's a worthwhile exercise to conduct a SWOT analysis on your own business once a year:

Strengths and Weaknesses are internal: to which the business has direct influence and control, for example location, reputation, patents held, service levels.

Opportunities and Threats are external: for example, competitor's activities, market trends, pricing, to which a business needs to have an awareness of, anticipate and respond too, rather than miss the signs and react after an event.

- 6. Is your business is dependent upon suppliers?** Are supplier agreements in place? Critical in some industries particularly where a business is offered for sale with work in progress.
- 7. Review your stock levels, fixed assets, debtors and provisions for long service leave,** do they accurately reflect what is recorded on the balance sheet? Redundant stock needs to be disposed of, the values on the asset register must be realistic to current market conditions.
- 8. Talk to your accountant/ tax advisor,** they can assist by putting structures in place to minimise tax liability and ensure no surprises appear that may jeopardise the sale, or confront you at the end of the tax year following the disposal of the business.
- 9. Your intimate knowledge of your business is also a valuable asset.** Business buyers primarily focussed on business track record, it is therefore an essential part of the preparation that you develop a growth strategy for the business to show to potential buyers, include your SWOT analysis, cash flow and achievement against KPI's. Clearly this is highly confidential information, your LINK Business broker can advise how this is disclosed ensuring your intellectual property and confidentiality is not compromised.
- 10. Talk with your LINK Business Broker** to assist you put together a data pack of all the information likely to be required during the due diligence process. This should include samples of recent promotional and marketing material. It is essential that preparation for due diligence commences before the business is listed. Your LINK Business Broker can assist coordinate the compilation of this material. Anticipation of the questions likely to be asked by a potential buyers advisors will pay huge dividends and prevent any surprises at due diligence.

Above all timing is critical, it's much easier to sell a business on either a seasonal or economic upturn. You have invested a considerable amount of time, capital, skills and sheer hard work in developing the business to this point. Take your time, seek expert advice and make sure the background work is completed thoroughly before the business goes to market.



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David left corporate consultancy and returned to his roots in the SME sector where he utilised his skills and knowledge to turn around underperforming businesses.

LINK International Conference 2016

Australian Winners



Rising Star Award 2016

Dustin Slypen

LINK Brisbane

My first 12 months of brokering was quite THE experience. A very tough & frustrating initiation to the extent where I was on the verge of giving up to continue my teaching career (which I was juggling part-time). Having been through that tough and challenging period was probably the best thing that could have happened to me, as it certainly prepared me for the real world of broking!

Winning the Rising Star Award has now provided a new platform to launch off. It's just the beginning of what I hope will be a long and prosperous career with Link. I have recently focused my attention to specialising in the Health & Wellness Industry.

I would also like to send a huge thanks to our Brisbane Team and in particular our Directors, Blair Luckman and Vince Konig. They have established a very supportive and enjoyable work environment.



Business Broker of the Year 2016

Dan Levitus

LINK Sydney

As a professional business broker, I have come to learn that this is an incredibly rewarding and exhilarating role that is fraught with highs, lows and just about everything else in between. Winning the national award is something I would like to share with my fellow LINK brokers, who perform consistently and provide a level of service to our clients that they just wouldn't get elsewhere.

What I love about this role is that we carry a huge responsibility in delivering what is a major life milestone for the seller and buyer. We are truly in a unique position to vastly effect the lives of others. I have also learnt that whilst the transactional process of most businesses is similar, there is no one sales process alike, and with every new day I have also comes new challenges.

Something else I find useful is not to focus on the money or the end goal - this can be hard especially when you are just starting out as a rookie. Rather, it's better to focus on the small things and do them well one by one.

A couple of daily habits for me that are non-negotiable is to exercise in the morning, and then spend 30 minutes in silence and without the mobile phone (a broker's closest friend). This helps me to keep that laser focus throughout the day.

LINK International Conference 2016

Special Awards



Excellence Award 2016

Kirsty Riley
LINK Brisbane

I feel very honoured to have won the LINK Excellence Award 2016, it was unexpected and came as a great surprise. To be told that I was not only nominated by my office but also other LINK offices as well was an enormous compliment.

In my 5 years of being with LINK Brisbane, our team of brokers has grown from 4 to now 12 and still increasing. I have found time management but also having the ability to adapt have been the keys to my success and sanity. Being the 'Go To' person for the Brisbane office there is always something that pops up and is not planned for but somehow everything still gets completed by the end of the day.

Vince and Blair have built a great culture and comradery within the LINK Brisbane team which makes my job that much more pleasurable. We like to celebrate the wins and help each other out in the lows, no one is better than the next person and we are all in it together.

Outside of work over the last year, I have made it part of my routine to go to boot camp 5 days a week. When starting it was purely health benefits however over the last year I have gained and learned so much more than that. From being more determined to set and reach my own goals to encouraging and empowering others. It has changed my overall state and I am a far more happier and positive than I have ever been before.

I truly believe when the mind, body and spirit work as one, anything is possible



LINK Ambassador of the Year 2016

Frank Willet
LINK Brisbane

I was completely stunned and humbled to receive the LINK Ambassador of the Year award. To be recognised by your peers that I have looked up to for many years was an honour and something that I will carry with me for years to come.

Since I received this award I have settled my two largest listings and I have incorporated the award details within my marketing material which has added great presence in my profile, enabling me to widen my marketing spectrum to focus on quality million dollar plus listings. The award has empowered me to move onto bigger and better deals.

My passion is business broking, I enjoy the daily interaction between buyers and sellers along with identifying and understanding their priorities when it comes a sale. I strive on the feeling of settlement a deal, not only is there a financial reward, but for me there is a great deal of pride and accomplishment. The process of buying or selling is never easy so to reach a point where the buyer and seller are pleased with the result is an accomplishment itself.

I feel the key to Business Broking is not only having the knowledge and confidence in the industry but also to project yourself so that the buyer and sellers can recognise your skills and trust that you will represent them honestly and ethically.



Ok, so you've decided you're ready to sell – now what?

Executing on a well thought out strategy and plan allows for the most effective way for you to sell your business. You've got to really think about how to best attain the valuation (and multiple) your business can generate along with offering up a business that has longevity, sustainability, opportunity and profitability written all over it. In order to do this well, you must ask yourself the following:

Do I have an existing plan to exit the business?

First things first, as the business owner, what is your exit strategy? Exit plans not only ask, but also answer the financial, legal, personal and business questions involved in the selling of your business. Having an exit plan in place means that you can leave the business in a timely manner and for the most part eliminates any legacy issues regarding fixing or cleaning the business up to make it "ready for sale."

What time scale are you working to?

Preparing to sell your business is vitally important. It allows you to solidify your business structure, financial records and customer base to make the business more profitable and therefore sellable. It will also ensure a seamless transition for the buyer, allowing them to enter the business without disrupting your entire network and critically, the franchisee performance.

How much can be organised ahead of time?

Looking to the future is both important and imperative for any business owner. You need to carry out the majority of the work to prepare for the sale of the business well before going to market. Elements of your exit strategy that can be organised ahead of time include

1. Getting the business ready for new ownership

This extremely effective task includes smoothing over internal systems and procedures and taking a look at the business from a buyer's perspective. Ask yourself the following -

- *What makes my business different?*
- *What would make a buyer want to purchase my business?*
- *What are your business' strengths?*
- *What do existing customers like about your business?*

2. Cleaning up daily operations for a smooth transition

How does your business operate on a daily basis? Focusing on the top-level policies and procedures and how these are implemented down through your entire business network will help you to understand how a new owner would take on these existing operations.

Be Seen by 17,000+ Buyers Each Month!*

List Your Business with LINK

linkbusiness.com.au

LINK's powerful online search engine advertises business opportunities without disclosing confidential information. Anyone looking to buy a business in Australia, New Zealand, South Africa or the United States will quickly find the LINK site.



Call today to find out how LINK can assist with preparing your business for sale 1300 763 668

* total number that includes linkbusiness.com, linkbusiness.co.nz, linkbusiness.com.au, linkbusiness.co.za

3. Preparing or updating operations manuals for future management and owners

Putting your operations manual under the microscope is one of the most effective tools in understanding your business. Updating your manuals will ensure that the next owner carries the voice of your business and continues to provide franchisees and customers the valuable tools to operate the business effectively.

4. Have your business valued by an industry specialist

By identifying the current market value you can educate yourself on what to anticipate when you take your business to market. It is also important to remember that a number of variables lay in a buyer's perception of value, so the market value can be used as a guideline in the selling process.

Get in contact with Baybridge Advisory today and let us develop the best exit strategy for you.

BAYBRIDGE

Nasser Abdu – Executive Director

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You think your business, customer payments, assets and loans are as safe as they can be? Think again!

85 percent of businesses have not used the federal government's Personal Property Security Register (PPSR) it was introduced in 2012, many businesses have never even heard of the PPSR yet it affects most businesses in some way.

What is it?

The PPSR is the Federal Government's system to enable business owners to take out effective security over essentially every kind of asset. Businesses that register will minimise or eliminate the effect when a customer, supplier or their own business goes into liquidation.

Registering your Assets on the PPSR makes you a **SECURED CREDITOR** taking you from the bottom of the pile to the top in a liquidation process. You can get paid before the bank, employees and the liquidator themselves. Importantly in a liquidation, PPSR protected Assets are paid in order of the registration therefore it is **essential** you act quickly to ensure you are early in the queue.

Liquidators use the PPSR to determine who owns what and who gets paid first. Stories are becoming more frequent about business owners who ended up losing equipment they owned, goods they were never paid for and their homes and family funds invested in the business just because of their failure to become PPSR compliant.

Don't be a news story; take the steps to understand how the PPSR impacts on your business or your clients. Be proactive and where applicable, act immediately to register your assets, customers or suppliers! You cannot afford to put your head in the sand and grumble about another bureaucratic process to jump over. It is inexpensive to use and absolutely imperative for most businesses.

Q's and A's about the PPSR

Which businesses should use the PPSR?

The PPSR applies to all businesses which:

- Sell goods or provide services on credit (i.e. have customers that owe them money)
- Use retention of title provisions in their customer agreements
- Hire or rent out goods, vehicles or equipment

- Sell or lease software, licenses, patents or other intellectual property to others
- Owe money to the business owners. This will include most businesses operating through a trust
- Pay in advance for goods or assets from suppliers prior to delivery.
- Are involved in industries which have a high history of payment default, e.g. the construction, marine, automotive and agricultural industries
- Operate as wholesalers
- Sell on consignment
- Use asset owning entity and operating entity arrangements
- Are being sold or purchased – Considerable Due Diligence procedures are required
- Use earn out considerations when selling businesses

Is it expensive to use the PPSR?

No. A seven-year registration costs as little as \$6.80.

Do I need to register every transaction?

Only a once-off registration over your customer is all that is needed. Once you register against a customer all transactions with that customer are covered for the period you select when registering – a set and forget approach.

Can I register on the PPSR myself?

Yes, you can. However, keep in mind that over 80% of PPSR registrations to date have failed when tested by liquidators. The PPSR website is difficult to navigate, uses terminology that most business owners find difficult to decipher and is very specific in how the registration must be completed to be effective. A simple mistake may render the registration worthless and you won't know until it is too late. We recommend you use a PPSR specialist as they have the necessary expertise.

Is there anything else I will need to do?

Yes. You will need to revisit the terms and conditions of your customer and supplier agreements to ensure you have the necessary clauses that cover the PPSR legislation.

I am busy, is it urgent?

You never know when a customer will not pay you, it will be too late once the liquidator has moved in. Importantly, the earliest business to register is the one that gets paid first so you need to get in the queue before everyone else does.

Doesn't my business structure and insurances already give me adequate protection?

Business structure and insurance are still the foundations of a robust asset protection strategy. However, the PPSR law can override legal ownership and is essential for protecting customer payments. It is therefore essential for all businesses to thoroughly research the application of this relatively new law to their business operations and take all necessary steps to ensure they are covered where required.



Greg James – PPSR Asset Protection

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PPSR Asset protections are experts who support Australian businesses to navigate the complex issues surrounding the Federal Governments Personal Properties Securities Register – PPSR Asset Protection work to offer partners a helping hand.

Perfect your registrations, Prevent the risk of bad debt and Protect future business.



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BECAUSE YOU ARE
GOING OUT. REGISTER
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We can email you when a business that suits your criteria becomes available for sale. It takes only 30 seconds to register! Don't miss out on your opportunity.

Visit linkbusiness.com.au to register

The new Unfair Contracts Legislation

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Background

My last article in Link Magazine covered what I believe is a very valuable role that Business Brokers can play, by accepting any listing to sell a business, even in major Regional Shopping Centres.

I know that Business Brokers were avoiding such listings as many business were not and are not profitable, and technically are not saleable.

In that article I posed the opportunity: list the business, get a prospective buyer, make the sale subject to the renegotiation of the lease terms. What say "Subject to the Renegotiation of ALL LEASE TERMS INCLUDING THE RENT" or words to that effect.

I believe that article gained some traction and I even received several calls in that regard.

The new Unfair Contracts Legislation became law in Australia on the 12th November 2016. Here is additional leverage, that one can draw upon to ensure the return to profitability to Small Business Capital.

I believe that this legislation administered by the ACCC is pivotal and the Turnbull / Abbott Government ought to be congratulated to ensure this sector of the economy is able to build up liquidity and multipliers, to reinvigorate rural and regional Australia again.

What the legislation can and will do

In the first instance, the legislation will deter unfair dealings between large and small business(es). Simply by being there, that one can flag it as a possibility, will enable one to flash a signal or a signpost that the other party's terms eg. rent terms, fitout requirements, one's unaccounted for outgoings, one's make-good requirements via the landlord's related company at inflated costs to the small business operator, franchise fees, franchise fees plus rent i.e. landlord in cahoots with franchise company, electricity supplier, are unfair.

What is unfair? Clearly the opposite of fair. And in this regard one might need to call upon an expert to evaluate what is fair and what is not fair.

I am well placed to evaluate the data metrics and terms of contract to access what is fair and what might not be unfair. Hopefully you will not need to call me!

The ACCC will administer the legislation. In an article prepared by Dr Michael Schaper FAICD, Deputy Chair, Australian Competition and Consumer Commission, he provides valuable insight of what might be caught under the legislation:



1. "the law is significant for both small firms and the larger enterprises who offer them standard form contracts. It covers standard form agreements between businesses where one of the firms employs less than 20 people and the contract is worth up to \$300,000 in a single year (or \$1 million if the contract runs for more than a year).
2. Eg. clauses that enable one party (but not another) to avoid or limit their obligations under the contract;
3. terms that enable one party (but not another) to terminate the contract;
4. agreements that penalise one party (but not another) for breaching or terminating the contract;
5. clauses that enable one party (but not another) to vary the terms of the contract.
6. Contracts offered on a 'take it or leave it' basis also feature in franchising, retail leasing, and independent contracting."

Conclusion

In my last article, I provided Business Brokers with a valuable tool and suggestion to help break the "deadlock" between a seller who already is in a lease or franchise agreement which is on "unfair" terms.

If a seller say has limited tenure left on his or her lease, one might be able to get a buyer, who will offer a higher price for the business, subject to the "unfair terms" of the lease aka the rent being renegotiated.

Today the Mall Owners need tenants. And I am suggesting a legitimate way to make this possible and to earn sales commissions to happy vendors.

DG 11/11/2016

<http://aicd.companydirectors.com.au/membership/the-boardroom-report/volume-14-issue-10/what-directors-need-to-know-about-changes-to-unfair-contract-terms>



Don Gilbert

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Don Gilbert is a specialist retail valuer and arbitrator. He provides independent impartial advice to landlords, prospective investors and tenants. He is not an advocate for landlord or tenant interests. He does not provide legal advice. He is interested in fair legislation and outcomes for the benefit of the whole industry.

BUSINESS OPPORTUNITIES

Here is a selection of businesses LINK has for sale. For more business opportunities visit linkbusiness.com.au

THE LINK NETWORK

We have offices with dedicated business sales professionals across Australia, New Zealand, South Africa, United States and the Philippines.

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linkbusiness.co.nz

Auckland, Ellerslie

Auckland, North Shore

Bay of Plenty

Christchurch & South Island

Northland

Waikato

Wellington

LINK South Africa

linkbusiness.co.za

Centurion

Dolphin's Coast

Durban

East London

Garden Route

Johannesburg North

Johannesburg South East

Knysna / Plettenberg Bay

Port Elizabeth

Western Cape City Bowl

Western Cape Northern Suburbs

Western Cape Southern Suburbs

Western Cape Boland / Helderberg

Westrand

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North Queensland

1300 763 668

Tasmania

1300 763 668

LINK United States

linkbusiness.com

Dallas

Los Angeles

Phoenix

Raleigh

St. Louis

San Diego

LINK Philippines

linkbusiness.ph

Manila

LINK Australia

Level 1, 181 Botany Rd, Waterloo, NSW 2017, Australia

For further Link franchising opportunities please contact Managing Director of LINK Australia, Mark Jason - link@linkbusiness.com.au

Businesses for sale - \$1 million plus

A great Cafe/Bar/Restaurant - Brisbane CBD

ref: 13769



This licensed Café, Bar, Restaurant is a very well established business, located in the centre of Brisbane's CBD with massive foot traffic.

- Monday to Friday business with scope to open weekends;
- Beautiful fit-out and large commercial kitchen;
- 6+5 year lease in place with reasonable rent;
- Good turnover with very good net profit;
- Fully under management with experienced staff;

Location: Brisbane **Asking Price:** \$1,100,000 + SAV

Broker: Christina Li / 0405 613 788 / christinal@linkbusiness.com.au

Successful Franchise Gym

ref: 14714



The internationally recognised brand has an excellent reputation across Australia. This particular location has some key benefits:

- Very well established with a Solid Membership Base – 1000+ members
- Situated in the heart of a very affluent suburb
- Very LOW Rent
- Exceptional equipment - unencumbered
- Under Excellent Management
- Very solid return on investment

Location: Brisbane Northside **Asking Price:** \$1,295,000 WIWO

Broker: Dustin Slypen / 0425 121 788 / dustins@linkbusiness.com.au

Large Busy Asian Supermarket

ref: 14497



- Prime location on a main road in one of Brisbane's fastest growing residential suburbs on the southside, surrounded by a large number of Asian residents;
- Long established and extremely high profits;
- Well equipped operation in a large business premises;
- Good lease and low rent;
- This is one of the best Asian supermarket in Brisbane.

Location: Brisbane **Asking Price:** \$1,500,000 + SAV

Broker: Christina Li / christinal@linkbusiness.com.au / 0405 613 788

#1 Store for Leading Café Franchise

ref: 14594



Opportunity to own Australia's leading café Franchises number one ranked store!

- 6.1% Occupancy Cost
- Circa \$500,000 Owner's profit for 2015 & 2016
- Security of tenure to 2033
- Location! Location! Location!
- Full training package and ongoing support provided from the franchisor

Location: Brisbane Northern Suburbs **Asking Price:** \$1,950,000

Broker: Daniel Burrows / 0450 907 396 / danielb@linkbusiness.com.au

Air Conditioning Install and Service

ref: 13406



South East Queensland's leading Air-conditioning and Refrigeration operation specialising in design, supply and installations & servicing to the Health and Medical sector. State Government Building and Asset Services contracts in place with Police/Courts, Ambulance, and Fire Stations from the Sunshine Coast to the Tweed River. \$1 Million EBIT per years 2014 & 2015.

Location: Brisbane **Asking Price:** \$2,000,000 + SAV

Broker: Frank Willett / 0415 288 984 / frankw@linkbusiness.com.au

Highly Profitable Interior Fitout Business

ref: 14589



Queensland based Tenancy Fit-out, suspended ceiling and refurbishment building & construction operation, specialising in design, supply of interior installations to shopping centres, apartment buildings and large commercial operations.

- Return to working owner in excess of \$1 Million
- Suitable to merger with international and national firms
- Consistent high gross margins, well above the industry average
- 25 years industry service, specialising in design, manufacture from start to finish

Location: Brisbane **Asking Price:** \$1,150,000 + SAV

Broker: Frank Willett / 0415 288 954 / frankw@linkbusiness.com.au

Furniture Removal and Storage Business

ref: BR00040



Queensland's leading furniture removal & storage business is for sale, same owner for over 20 years!

- Long standing contracts in place
- 13 trucks in the fleet all in good condition.
- Annual turnover of \$2.5 million, with a net return to a working owner in excess of \$500,000.00!
- Genuine vendor willing to assist new owner with extended settlement.

This is an easy to run business with great potential for growth.

Location: Brisbane **Asking Price:** \$1,300,000

Broker: Frank Willett / 0415 288 954 / frankw@linkbusiness.com.au

Well Known Manufacturing

ref: 13802



The business specialises in manufacturing vehicle equipment to all areas nation-wide;

Established for over 20 years and this business operates 5 days per week;

Operating from a freehold premise (also for sale) which has a huge work space, warehouse, excellent plant and equipment, office area and showroom.

Fully under management.

This business has a turnover around \$6m and healthy return.

Location: Brisbane **Asking Price:** \$3,000,000 + SAV

Broker: Phillip Song / 0406 808 845 / phillips@linkbusiness.com.au

Businesses for sale - \$1 million plus

Great Business Investment Opportunity

ref: 14036



This gold mine is located 150km from Bowen & 200 kilometers away from Townsville.

- Contains 0.5 - 1 million ounces of gold
 - Power supply from the national grid, with a permit
 - Water can be pumped from a nearby river
- A successful trial has been completed.

Workers hostel for 10, water towers and other living facilities included.

Location: Coastal QLD **Asking Price:** \$5,000,000 + SAV

Broker: Phillip Song / 0406 808 845 / phillips@linkbusiness.com.au

Property Maintenance Services for sale

ref: 14579



Established since 1990 they offer landscaping, lawn mowing, Brush cutting and property maintenance in areas from the Gold Coast to the Sunshine Coast.

The business services a range of clients including Government, Councils, Non Profit Organisations and Real Estate.

Recently the business has been awarded another contract to provide additional services including electrical, plumbing and painting, locksmith other trade services to council. Turnover in excess of \$10 million expected in the next year.

Location: North Brisbane **Asking Price:** \$2,600,000

Broker: Vince Konig / 0430 332 208 / vincek@linkbusiness.com.au

Well Known Wholesale Food Distribution

ref: 14127



- Established for over 20 years with an outstanding reputation for quality & service.
- High turnover and very profitable.
- Current owners will ensure a smooth management transition.
- The business can be run fully under management if desired.
- Ideally suited to existing food service industry leaders looking to expand, or Business Investors from across the globe.

Location: Brisbane **Asking Price:** \$1,800,000 + SAV

Broker: Roland West / 0450 484 008 / rolandw@linkbusiness.com.au

Custom Joinery & Manufacturing

ref: 13965



This highly renowned business with an enviable reputation for architectural design, manufacture and installation of a wide range of custom joinery products for some of the most inspirational architects and high end builders in Queensland.

- 30 years consistent revenue growth
- Revenue in excess of \$4 million
- 2016 EBITA over \$1m
- Excellent CAD/CAM systems & CNC machinery
- New lease available

Location: Sunshine Coast **Asking Price:** \$2,250,000 wiwo

Broker: David Morris / 0410 716 025 / davidm@linkbusiness.com.au

Businesses for sale - \$1 million plus

Mining and Agricultural Products

ref: 14752



This industry leader has developed innovative products for the mining and agricultural industries that is sold all over Australia and overseas. In the 2016 tax year the company increased its turnover by more than 85% and generated over \$900,000 of revenue with a net profit of well over \$400,000 to the owners without any marketing.

Business needs a new owner with the requisite skills and experience to concentrate on the marketing of this business and take it to the next level.

- Established for over 10 years
- Excellent reputation for design and manufacturing excellence
- Proven systems and processes in place
- Owner prepared to stay on for an indefinite period of time and help to develop further
- Huge opportunity to expand in the Australian and overseas markets

Location: Sunshine Coast **Asking Price:** \$1,200,000 + SAV

Broker: Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

Exclusive Rural Taxi Business

ref: 13415



Lifestyle business in idyllic country town, suit family looking to locate to the beautiful thriving South Burnett region.

- First time to market in 15 years
- Four licensed taxi plates, no competition
- 2 late model sedans and two maxi cabs with wheel chair access
- Included freehold 4 bed property including shed, drivers rest room, and workshop on 1 acre.

Location: QLD - South Burnett Region **Asking Price:** \$1,300,000 WIWO

Broker: David Morris / 0410 716 025 / davidm@linkbusiness.com.au

Ocean View Management Rights

ref: 14675



The well positioned resort of 35 apartments, is well located to the beautiful Coolum Beach and township on the Sunshine Coast.

- Complex has a lap pool, plunge pool and spa.
- The top floor units also have individual spas, with great ocean views.
- The management rights have several areas of potential growth, particularly as occupancy increases and additions to the letting pool.
- This is a modern stylist resort, with a large well-presented management apartment.
- The Manager's unit is large & modern, with 3 bedrooms, 2 bathrooms, 2 car spaces and an attached reception area and office.

Location: Sunshine Coast **Asking Price:** \$1,690,000

Broker: Chris Reid / 0419 378 777 / chrisr@linkbusiness.com.au

RTO Industry Specialist

ref: 14561



Established in 2010, this RTO has become a respected leader in its field of expertise by focusing on the provision of quality training and certification within the engineering & construction industry. Revenue is consistent and sustainable with an experienced management team, trainers and assessors in place.

The systems and processes that have been implemented, are comprehensive and thorough.

Location: Brisbane Region **Asking Price:** \$2,200,000

Broker: Troy Potter / 0412 286 176 / troyp@linkbusiness.com.au

Businesses for sale - \$1 million plus

Blue Chip Glass & Balustrade

ref: 14597



Operating in SE Queensland since 2006.

All manufacturing is carried out in their purpose built factory by their professional team of tradesmen who pride themselves on attention to detail, delivering the job on time. Any type of fabricating can be produced, not just aluminium balustrades, gates, privacy screens and fire stairs.

Location: South East Qld **Asking Price:** \$1,000,000 plus Stock
Broker: Graham Tippett / 0418 782 082 / grahamt@linkbusiness.com.au

825 Acres approx. + 2 Piggeries + Grazing

ref: 14362



Property 1 - 750 acres approx., piggery with 250 breeder sows, 1,750 pigs, 500 sheep & 80 head cattle.

2 homes, silos, shearing shed, pig sheds, Scania truck 7, various farm equipment. Licence to draw creek water etc.

Property 2 - 75 acres approx, piggery with 200 breeder sows, 1,600 pigs.

2 homes, 10 silos, sow shed, farrowing sheds, and various farm equipment including tractor, bobcat and forklift.

Location: NSW – New England North West **Asking Price:** POA
Broker: Graham Tippett / 0418 782 082 / grahamt@linkbusiness.com.au

Profits in the Tropics - Tourism Venue

ref: 14655



- Sales \$2.5m - NEBITDA \$865k
- Term of current Lease - 60 years - Rent PA is 2% of gross revenue
- This idyllic tourism venue for sale is located in the South Pacific. It is a large spectacular tourist attraction complex who has won several tourism awards
- The owners live off-shore from the business but still have residence on the Island

Location: Cook Islands **Asking Price:** \$5,500,000
Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Busiest Cafe on the Gold Coast

ref: 14457



- Net Profit \$672,000 (fully managed) - Sales \$3.5m
- Strong sales of \$279,000 per month with figures increasing during peak seasons
- Prime location with unbelievably low rent - only 5% of turnover
- Excellent lease with 8 years remaining. Huge premises both indoor and outdoor
- Operates under full management with loyal staff
- Trades for breakfast and lunch only – 7 days per week

Location: South East Qld **Asking Price:** \$1,950,000 plus Stock
Broker: Myron Plumb / 0415 303 370 / myronp@linkbusiness.com.au

Gold Coast's Best Cafe \$2m Turnover

ref: 14596



High turnover cafe and immaculate food vans servicing the fast growing local areas. Substantial Profits year after year.

Boasting \$50,000 in weekly sales, a very large, modern and fully owned asset base.

Lease less than 3% of the turnover with a further 5x5 year options.

Mon – Fri close at 3pm, a short half day to 12 on Saturday.

Location: South East Qld **Asking Price:** \$1,200,000 plus Stock

Broker: Graham Tippett / 0418 782 082 / grahamt@linkbusiness.com.au

Clean Water

ref: 14711



Importer / Distributor of filters for water systems.

Very well established over 25 years and constantly growing.

Specialists in their field gives them the edge with net this year of \$397,196 and a history of good trading.

Small efficient staff includes a full time day-to-day Manager. Owner now wants to retire and works very short weeks

Location: South East Qld **Asking Price:** \$1,100,000 plus Stock

Broker: Tim Craft / 0411 874 452 / timc@linkbusiness.com.au

Air-conditioning Services

ref: 13493



- Established over 25 years
- Commercial contracts, leading brands, huge database. Nationwide warranty agents
- 5 days per week - sub-contractors in place. Owners work 30 hours per week quoting. Netting over \$300,000pa
- Price includes 4 sign written vehicles
- Solid well established business with history

Location: South East Qld **Asking Price:** \$1,000,000 plus Stock

Broker: Baz Sanjakdar / 0412 488 008 / bazzs@linkbusiness.com.au

Cash Converters

ref: GC00010



More than 30 years operation - history of really good profits. Average last 3 years \$502,021 net under full management.

Owner wants to retire after 11 years. Huge customer base.

If you are looking for a business that is fully run under management in growing mode and consistently producing high profits you cannot pass this opportunity.

Location: South East Qld **Asking Price:** \$1,129,000 plus Stock plus Extras

Broker: Tim Craft / 0411 874 452 / timc@linkbusiness.com.au

Businesses for sale - \$1 million plus

Leading Sales Recruitment and Training

ref: 12508



National leading sales performance management business with proven track record of success.

- Niche business with dominant market share
- Blue chip clients across broad industry base
- 3 separately managed divisions with cross leverage benefits
- \$1.6M EBITDA for FY14/15 with 20% growth forecast for FY15/16
- Significant domestic and international growth opportunities
- Sydney CBD location with 30+ staff

Location: Sydney Region **Asking Price:** \$6,500,000

Broker: Sean Wolrige / 0405 784 132 / seanw@linkbusiness.com.au

Wholesale Coffee Manufacturing For Sale

ref: 14440



At the heart of this are several roasters with varying methods, and business models, this business for sale is one of these roasters. Run entirely under management, and is expected to grow significantly in the 2017 financial year.

- Huge growth potential in existing facility
- Excellent revenue and consistent gross profits
- Excellent handover terms to the approved purchaser

Location: Inner West **Asking Price:** \$2,990,000

Broker: Dan Levitus / 0450 326 146 / danl@linkbusiness.com.au

Large Asian Retail Food Chain and Supply

ref: 14193



Unique opportunity to acquire a network of popular Asian retail food outlets and a centralised kitchen that supplies all shops

- 7 stores trading strongly in key locations around Sydney
- Sales revenue for 2015 in excess of \$7Million
- Company run stores with potential to franchise
- Reputable brand and market leader within Asian food market
- Ideal for private investment or expansion of retail food portfolio

Location: Sydney Region **Asking Price:** \$2,950,000

Broker: Sean Wolrige / 0405 784 132 / seanw@linkbusiness.com.au

Major Transport Business – Illawarra

ref: 14554



Opportunity to acquire a major transport business with highly profitable NSW routes

- Earnings over \$750k per annum
- Established over 20 years
- Loyal client base that values a service offering
- Well maintained fleet
- Profitable short-run deliveries from strategically located depots

Location: Wollongong/Illawarra Region **Asking Price:** \$2,500,000

Broker: Victor Whiteley / 0418 146 463 / victorw@linkbusiness.com.au

Businesses for sale - \$1 million plus / Brisbane

Pizzeria with Freehold Northern Beaches

ref: NSW00073



Well established pizzeria with freehold located in one of Sydney's iconic northern beaches suburbs. A great opportunity for anyone wanting to purchase a freehold with existing fully managed and profitable Italian restaurant.

- On-Premise Liquor Licence
- Fully Managed
- Multiple Revenue Streams: Take Away, Dine In A la Carte, Functions
- Within Strata Complex

Location: Northern Suburbs **Asking Price:** \$1,029,000

Broker: Daniel Kogan / 0401 620 918 / danielk@linkbusiness.com.au

Global Sub Sandwich City

ref: 13606

Sub sandwich franchise located in very busy Brisbane CBD location.

- High Net profit to owner
- Accountants books & records
- Refurbished in 2015 to current standard
- 6 year lease

Accountant's books...



Location: Brisbane **Asking price:** \$360,000 + SAV

Broker: Blair Luckman / 0433 227 997 / blairl@linkbusiness.com.au

50 kg's Coffee City Fringe Lobby Cafe

ref: 14088

50 kg's coffee

Secure Lease

High quality fit-out

Closed public holidays

Non-complicated menu



Location: Brisbane **Asking price:** \$550,000 + SAV

Broker: Blair Luckman / 0433 227 997 / blairl@linkbusiness.com.au

Bridgestone Select Business for Sale

ref: 14534

Fantastic opportunity for an owner operator to purchase this profitable and growing store, currently run under management this business is located Just north of Brisbane

- Growing Sales and increasing profits
- Large premises, huge room for expansion
- Be part of the world's largest selling brand
- Fully equipped workshop onsite
- Long lease in place
- Secure your future today



Location: North Brisbane **Asking price:** \$180,000 + SAV

Broker: Frank Willett / 0415 288 954 / frankw@linkbusiness.com.au

Family Coffee Franchise Brisbane

ref: 14266

Solid and secure Jamaica Blue franchise ideally suited to a working partnership.

With this franchise business you have the benefit of:

- High net profit \$182,247
- Long and secure lease
- Busy thoroughfare with ample seating
- Fair mix between food & beverage
- Coffee 35 - 40 kgs



Location: Brisbane **Asking price:** \$350,000 + SAV

Broker: Blair Luckman / 0433 227 997 / blairl@linkbusiness.com.au

Upholstery Business For Sale

ref: 13785

Highly regarded Business offering broad range of professional upholstery and furniture repairs, low rent in excellent commercial location with outstanding reputation & client base & lots of further potential or ideal acquisition for expanding business operator, easily relocatable if required & sensibly priced for genuine retirement sale after 30 successful years of trading.

- Growing sales and excellent return to working owners
- Number one google ranked business in its type in Brisbane

Location: Brisbane **Asking price:** \$59,000 + SAV

Broker: Frank Willett / 0415 288 954 / frankw@linkbusiness.com.au



Brisbane CBD Café/Bar For Sale

ref: 11380

Busy 5 day Bar/Café simple menu and no late nights this easy to run business is priced to sell, This has to be of Brisbane's most sought after locations, Huge passing traffic with even larger Profits.

- Huge opportunity to expand trading hours and profits
- Trades 5 days per week
- 30kg+ of coffee per week
- Trained staff in place



Location: Brisbane **Asking price:** \$199,000 + SAV

Broker: Frank Willett / 0415 288 954 / frankw@linkbusiness.com.au

Businesses for sale - Brisbane

Modern & Superbly presented Café

ref: BR00041

Unique Café with a twist - sourcing local products and making fresh food for local customers.

- Trendy modern fit-out less than two years old!
- 20kg's of Coffee Per week
- Fantastic rent Circa 7.5%
- Fully owned and equipped commercial kitchen
- Long lease term, 4+4+4 years



Location: Brisbane Region **Asking price:** \$130,000
Broker: Daniel Burrows / 0450 907 396 / danielb@linkbusiness.com.au

Profitable 5 Day Brisbane CBD Café

ref: BR00047

CBD Café, 5 Days + Low rent = High Returns

- 30kg Coffee p/week
- Open Mon-Fri, 5 Days and short hours
- Revenue exceeding \$500,000 pa
- Well established business receiving multiple accolades
- Gross Rent at 9% and long lease available



Location: Brisbane CBD **Asking price:** \$200,000
Broker: Daniel Burrows / 0450 907 396 / danielb@linkbusiness.com.au

9 Round Fitness – Territories Available

ref: 14638

Be your own 'Hard Hitting' Boss.

With minimal space requirements and relatively low overheads the 9 Round concept provides the potential for a very healthy income and solid return on investment.

9 Round is new to Australia following the raging success across the USA where in 2015 it was named in Forbes top 10 fastest growing franchises in the USA



Location: Australia Wide **Asking price:** \$160,000 - \$180,000
Broker: Dustin Slypen / 0425 121 788 / dustins@linkbusiness.com.au

Stunning Fitness Club – South Brisbane

ref: 14742

Tremendous expansion opportunity for an established group within the industry or a motivated owner-operator looking for something BIG!

Key Benefits to you include;

- 1400+ members and growing
- Long secure lease
- Ideal location in one Brisbane's most populated suburbs with ample free parking
- 1200m2 floor space
- Enormous range of weights, cardio equipment, spin cycles & more



Location: Brisbane **Asking price:** \$850,000
Broker: Dustin Slypen / 0425 121 788 / dustins@linkbusiness.com.au

Cracking South Bank Bar – Under Management

ref: 14782

This is a little beauty for anyone looking for an established bar with an excellent reputation.

Here's just a few of the key benefits to you:

- Consistently taking \$18,000-\$20,000 p/w
- Prime location in one of Australia's most iconic destinations
- Ideal venue for functions with seating for 100 patrons
- Great Fit-out
- 8 years remaining on lease



Location: Brisbane **Asking price:** \$399,000 + SAV
Broker: Dustin Slypen / 0425 121 788 / dustins@linkbusiness.com.au

Freehold & Landscape Supplies Business

ref: 14200

Great opportunity to own this established landscape supplies business with freehold property available in North West Brisbane.

The business supplies soil, sand, pebbles, gravel, mulch, bark, cement products, pine sleepers, plastic and matting and garden supplies

Grow the business by providing equipment hire such as cement mixers, wheel barrows, vibrating compactors, jack hammers, bobcat and excavator hire.



Location: North West Brisbane **Asking price:** \$176,000 Freehold available
Broker: Garth Nell 0406 109 150 / garthn@linkbusiness.com.au

Cosmetic & Laser Clinic - Billion Dollar Industry!

ref: 14687

This very successful and reputable Clinic was established more than 12 years ago.

It is a well-known brand and one of the market leaders in this unique Billion dollar industry. They utilize only premium medical grade lasers and employ fully trained & licensed staff.

Services include skin treatment, laser hair removal, laser tattoo removal and cosmetic treatments.



Location: Brisbane **Asking price:** \$350,000 plus SAV
Broker: Garth Nell M 0406 109 150 / garthn@linkbusiness.com.au

Work from Home Brisbane South - good returns!

ref: 14803

Market leaders in the industry

- No trade qualifications required
- No prior experience necessary
- Comprehensive training provided
- Established Franchise with loyal clients
- Easy and simple to run with good systems in place
- High net profits and excellent growth potential
- Vehicle and all equipment included



Location: Brisbane **Asking price:** \$160,000 WIWO
Broker: Garth Nell / 0406 109 150 / garthn@linkbusiness.com.au

Licensed Café & Bar - Brisbane

ref: 14230

Well known café location catering to the general public with high quality breakfasts, lovely lunches and fabulous dinners. Take advantage of the indoor air conditioning or sit outside alfresco style.



- Fully operational chefs kitchen
- Great exposure on main road
- Large alfresco dining
- Licensed
- Long secure lease

Location: Brisbane **Asking price:** \$118,000 + SAV

Broker: Kevin Li / 0451 505 16 / kevin@linkbusiness.com.au

Fish & Chip Takeaway - Brisbane Southside

ref: 13299

This takeaway has heaps of potential, there is a market to sell coffee in the centre, with all equipment in good working condition, and you can move in and start making money from day one.



This business ticks the boxes; current owners have done all the hard work and are now looking to move on. The Fish Shop has built a reputation on selling quality food in a relaxed atmosphere, this is a great opportunity to build on the very strong customer base.

Location: Brisbane **Asking price:** \$55,000 + SAV

Broker: Kevin Li / 0451 505 16 / kevin@linkbusiness.com.au

Busy Southside Convenience Store

ref: 13042

This is your opportunity to purchase a very busy convenience store on Brisbane's Southside, great location. It must have the cheapest rent in Brisbane at only \$2,215 per week plus GST with big storeroom.



- Weekly taking between \$35,000-\$39,000
- Trading 7 days, 6:00am to 8:30pm
- No competition
- Easy to manage
- High traffic flow
- Landlord willing to offer new long lease to right buyer

Location: Brisbane **Asking price:** \$580,000 + SAV

Broker: Kevin Li / 0451 505 16 / kevin@linkbusiness.com.au

Highly Profitable Leading Distributor

ref: 14819

Long established family owned and operated premier supplier of superior compressors in Australia.



- Long lease available
- Net return to owner operator 300K pa
- Opportunity to substantially increase revenue
- Ongoing supplier contracts
- No technical skills required

Location: Brisbane South **Asking price:** \$750,000 + SAV

Broker: Paul McIlroy / 0426 263 918 / paulm@linkbusiness.com.au

Profitable Office Supplies - Queensland

ref: BR00005

Opportunity to acquire a business with a strong trading history and solid performance year in year out.



- Market leader of office print supplies
- Revenue in excess 1.5m per annum
- Can be easily expanded for increased profits
- Very reasonable rent
- Loyal staff
- Great income and lifestyle

Location: Brisbane / North Queensland **Asking price:** \$399,000 + SAV

Broker: Paul McIlroy / 0426 263 918 / paulm@linkbusiness.com.au

Rapidly Growing Niche Business - Brisbane

ref: BR00050

Opportunity to acquire a business in one of the fastest growing niche markets in Australia.



- Latest technology
- Very low overheads
- Very good rent and lease
- No experience necessary
- Profits set to grow rapidly

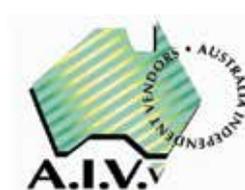
Location: Brisbane North **Asking price:** \$325,000

Broker: Paul McIlroy / 0426 263 918 / paulm@linkbusiness.com.au

Home Based Food Distribution Brisbane

ref: 13484

Multi product distribution business offering an extensive range of over 10,000 products, with no warehousing of stock. Servicing a long and well established customer base for over a quarter of a century with frozen, chilled and dry foodservice products.



- Annual Sales in excess of \$1,000,000 PA
- Fully integrated computer system
- Online ordering
- 5 Days per week
- Low overheads

Location: Brisbane CBD **Asking price:** \$199,000

Broker: Roland West / 0450 484 008 / Rolandw@linkbusiness.com.au

Brisbane Camera Hire

ref: 14512

Brisbane Camera Hire has been fulfilling the needs of professional photographers, with camera and photographic equipment hire, for nearly a decade.



- Outstanding reputation
- Substantial inventory of equipment for hire
- Great location
- Low rent with main road exposure
- Very strong cash flow with good profit margin
- Trading Monday to Friday

Location: Brisbane **Asking price:** \$376,000 + SAV

Broker: Roland West / 0450 484 008 / rolandw@linkbusiness.com.au

Businesses for sale - Brisbane

Top Sumo Salad Franchise Brisbane CBD ref: 14593

As one of Queensland's top trading Sumo Salad franchises, this business presents a strong opportunity for someone looking for a solid small business with great returns.

- Great location in a major shopping centre food court location
- Plenty of passing foot traffic and regular customer base
- Consistently trading over \$1M pa
- Systems and procedures in place
- Good return on investment



Location: Brisbane CBD **Asking price:** Offers Over \$350,000
Broker: Roland West / 0450 484 008 / Rolandw@linkbusiness.com.au

5 day Industrial Café in Brisbane for Sale ref: 13599

With sales consistently between \$46,000 and \$50,000 per week, this large food operation generates a good level of income from multiple sources including; café, catering, vans and drive through.

- Large commercial kitchen
- Massive indoor/ outdoor area
- Fully staffed
- No weekends
- Strong secure lease in place



Located in one of Brisbane largest and still growing Industrial / commercial areas.

Location: Brisbane **Asking price:** \$680,000
Broker: Vince Konig / 0430 332 208 / vincek@linkbusiness.com.au

Kitchen Manufacturer and Installations ref: 13784

Fully established designer and installer of kitchens. The owner wishes to retire but will offer an extended transition period to a new owner.

Turnover circa \$1.5 million, the business currently has more jobs on the books than ever. Established 34 years this business has built a fantastic reputation amongst its customers, many of whom are repeat. Plant and Equipment of \$300k+ included.



Location: Brisbane Bayside **Asking price:** \$475,000
Broker: Vince Konig / 0430 332 208 / vincek@linkbusiness.com.au

Sealing Products Trade/Retail Sales ref: 14492

Established 24 years, current owner 5 years

- Operated by 1 owner, very simple business model
- Large range of quality products, fantastic website presence
- Rent \$856.90 per week plus GST
- Showroom with large warehouse area
- Showing Sales over \$1 million for 2015
- \$180k+ Net Profit to working owner



Location: Brisbane Region **Asking price:** \$350,000 plus Stock
Broker: Kevin Hurst / 0417 425 243 / kevinh@linkbusiness.com.au

Kid's Beds & Furniture Retail - Brisbane ref: SC00001

Established for over 10 years, this showroom-business sells exclusive colourful children's novelty beds and furniture.

- Very profitable – minimal staff required; all systems in place
- Excellent location in busy "showroom-style" shopping suburb with children's play centre next door
- Strong online sales & presence, a spacious showroom; both onsite & separate warehouse
- Suit one or two working owners, no prior knowledge required



Location: Brisbane **Asking price:** \$195,000 + SAV
Broker: Robert Scanlon / 0411 196 969 / robertsc@linkbusiness.com.au

Panel & Paint Repair Workshop – Brisbane Nth ref: 14535

Specialising in panel beating, spray painting & smash repairs with all work carried out by qualified tradesman in a state of the art workshop.

- Turning over \$1,747,356 million plus dollars last financial year
- Contracted to major insurance companies, 90% of income generated by insurance claims
- Freehold available at market price, excellent investment
- Net Profit \$388,270 (2016FY) to owner with excellent financial returns



Location: Brisbane **Asking price:** \$595,000 + SAV + WIP
Broker: Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

Solar & Battery Storage ref: 14560

This is cutting edge with lots of up to the minute things happening with electricity becoming so expensive this is the way the industry is moving. So to be in the forefront to save money this is the industry to be involved in.

Netting \$225,000 and growing. This business is at the cutting edge of modern technology - huge potential for continued growth.



Location: Brisbane Region **Asking price:** \$120,000 plus Stock
Broker: Tim Craft / 0411 874 452 / timc@linkbusiness.com.au

(Aust.) Master Franchise ref: GC00080

2016 Normalised Profit (incl. one company owned Franchise) \$323,592.

Part of the largest franchise publication in the world and is a recognized Global Brand.

Good presence in Brisbane, Sunshine Coast, Melbourne and Central Coast.

This Australian Master Franchise has a high capacity for expansion; An additional 196 Greenfield regions available to sell in Australia



Location: Brisbane Region **Asking price:** \$725,000
Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Baskin Robbins - Gold Coast

ref: 14649

- Price includes new 5 year franchise agreement
- All equipment in excellent working condition
- Baskin Robbins Franchise are leaders in their field
- Full training and support will be provided by Baskin Robbins
- Long term lease
- New franchise set up would cost \$200k



Location: South East Qld **Asking price:** \$55,000 WIWO
Broker: Eva Song / 0420 228 313 / evas@linkbusiness.com.au

Wholesale Distributor of Fruit & Vegetables

ref: 13360

Located on the Gold Coast.

The company supplies throughout the Gold Coast to all types of businesses from five star hotels, restaurants and commercial establishments.



There are various types of refrigeration taking care of soft fruits, general fruit and vegetables, herbs and exotic mushrooms.

Five vehicles come with the business including a forklift. The business nets around \$200,000pa average.

Location: South East Qld **Asking price:** \$450,000 plus Stock
Broker: Glen Dixon / 0410 517 000 / glend@linkbusiness.com.au

Furniture Removals-Local & Interstate

ref: 14768

- Established over 21 years on the Gold Coast
- Current owner for over 9 years
- Business includes 6 sign written fully equipped trucks, valued at over \$500,000
- Large warehouse with offices and storage facilities
- Long lease with cheap rental on highway exposure
- Government contract work, Brisbane to Melbourne
- Showing a healthy profit margin of over \$400kpa after all expenses



Location: South East Qld **Asking price:** \$990,000
Broker: Baz Sanjakdar / 0412 488 008 / bazu@linkbusiness.com.au

Golf Master Licence - Gold Coast

ref: GC00046

The Licence comes with a brand new virtual golf facility. Establishment value of approx. \$850,000.

The Master Licence allows the new owner to establish or on sell new centres throughout Queensland. Full training & support is in place for the new owner.

The new facility has 8 Optigolf simulators & has substantial growth potential.

Has a liquor licence, bar & kitchen facilities.



Location: South East Qld **Asking price:** \$495,000 plus Stock
Broker: Graham Tippett / 0418 782 082 / grahamt@linkbusiness.com.au

Blue Chip Licensed Cafe/Restaurant

ref: GC00063

- Fantastic Rental Structure for such a prominent position & location with plenty of parking places
- Full Commercial kitchen with Liquor Licence
- Quality product offered with a reputation for coffee
- Open for breakfast and lunch, potential to open for dinner
- Huge space and can seat 100 people inside and 30 outside
- 160 transactions every day. Net profit margin around 20%



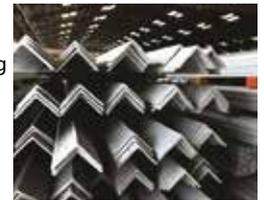
Location: South East Qld **Asking price:** \$550,000 plus Stock
Broker: Eva Song / 0420 228 313 / evas@linkbusiness.com.au

Manufacturing/Wholesale - Est. 30+ years

ref: 14182

2016 Net Profit \$270k

- Est. 32 years on the Gold Coast
- Operating under part management with long standing staff
- Extremely strong trading history with increased sales and net profit year after year
- Solid clientele base Australia-wide and overseas
- High quality product range with very strong brand recognition
- High value plant and equipment all included in sale



Location: South East Qld **Asking price:** \$395,000 plus Stock
Broker: Myron Plumb / 0415 303 370 / myronp@linkbusiness.com.au

Catering / Food Manufacturing / Wholesale

ref: 14822

- Huge growth potential with national brand expansion and recent trade show exposure.
- Current owners started this business just on 3 years ago, as a homebased business and now have built this operation to include a fully equipped manufacturing warehouse and three retail stall outlets.
- Includes all plant and equipment



Location: South East Qld **Asking price:** \$190,000 plus Stock
Broker: Baz Sanjakdar / 0412 488 008 / bazu@linkbusiness.com.au

Auto Mechanical

ref: 14556

- Well-established mechanical workshop.
- Strong database with plenty of repeat business along with a dozen or so fleet servicing companies, also have a licence to perform gas conversions.
- Established early 2000 the workshop is of a very high standard with top quality equipment and two hoists.
- Sales are in excess of \$300k with plenty of potential to further increase.



Location: South East Qld **Asking price:** \$193,500
Broker: Glen Dixon / 0410 517 000 / glend@linkbusiness.com.au

Businesses for sale - Gold Coast

Swimart Pool Franchise - Brisbane South ref: 10930

- Average yearly turnover \$560k+
- Net Profit for owner/operator \$138k PLUS
- Established database of local customers of over 4,500, 1,400 regular
- Located in the fastest growing region in Qld
- Plenty of new homes with pools!



Location: South East Qld **Asking price:** \$259,000 plus Stock (Neg.)
Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Licensed Urban Style Restaurant & Wine Bar ref: 14564

Net Profit \$130,000

- Established 4 years
- Fully licensed, seats 110 patrons inside & out
- Consistent sales of \$13,000 per week
- Extremely low overheads - rent is only \$860 per week
- Trades six nights per week and renowned as a trendy hotspot for locals and tourists



Location: South East Qld **Asking price:** \$130,000 plus Stock
Broker: Myron Plumb / 0415 303 370 / myronp@linkbusiness.com.au

Exciting Franchising Opportunity ref: 14647

- If you are interested in good living, fitness and healthy food then this is the business for you
- There are currently two greenfield sites available both in excellent locations on the coast
- Full training will be provided before and after you take on your store
- This is the chance to enter the good living market and operate your own business for like-minded people



Location: South East Qld **Asking price:** \$250,000 - \$450,000
Broker: Glen Dixon / 0410 517 000 / glend@linkbusiness.com.au

Unique Well Known Book Shop ref: 14786

- Established over 45 years in same location
- This unique business is rarely offered for sale with current owner for over 6 years
- Retailing pre-owned and new books to a repeat local clientele
- Long lease, reasonable rent, highway exposure
- Currently run under full management, no owner contribution at all
- Approx. 20,000 books in library, beautifully presented, in a relaxed atmosphere



Location: South East Qld **Asking price:** POA
Broker: Baz Sanjakdar / 0412 488 008 / bazs@linkbusiness.com.au

Blue Chip Coffee Shop - Gold Coast ref: 14365

- An additional \$60,000 a year if you manage the business yourself!
- Rent is a low 13% of revenue - ideal location with plenty of foot traffic. Solid lease 5 years
- Sells 50 kilos of coffee a week - very busy breakfast - closes at 5.30pm. Short hours
- Management and long established staff are in place. Has Liquor Licence.
- New 10 year lease available
- New fit-out
- Managed profit \$218,000 pa



Location: South East Qld **Asking price:** \$595,000 plus Stock
Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Wholesale / Distribution / B2B - Est. 13 Yrs ref: GC00023

Net Profit \$130,000

- Supplies complete ranges of audio visual products and components to wholesalers, retailers & installers
- Trade contracts in place with two major Australian electrical wholesalers
- Consistent sales year after year with significant increase during 2016
- Good lease in place with very reasonable rent



Location: South East Qld **Asking price:** \$185,000 plus Stock
Broker: Myron Plumb / 0415 303 370 / myronp@linkbusiness.com.au

Rubbish Removal & Skip Bin Hire Business ref: 14751

- Established 9 years, current owner 9 years
- Equipment value at approx. \$50k+ for equipment loan purposes
 - Has 2 tipper trucks, plus serviceable skip bins
 - Also comes with a fantastic website
 - Currently operated by 1 owner plus casuals
 - Monday - Friday or when required
 - Showing fantastic 2016 Net Profit \$120k+ for working owner, plus recycling income



Location: South East Qld **Asking price:** \$195,000
Broker: Kevin Hurst / 0417 425 243 / kevinh@linkbusiness.com.au

Independent Retail Tobacconist ref: 14810

Turnover \$55,000 plus per week

- Established 20+ years, Current Owner 20+ years
- Fantastic fit-out, 100% Retail Sales
- 7 days Mon-Tues-Wed-Fri -Sat 9am-5.30pm
- Thurs 9am-7pm, Sun 10am-3pm
- Reasonable rent \$460.00 per week plus O/G's & GST
- Showing Working owners \$220k+ pa net profit 2016



Location: South East Qld **Asking price:** \$350,000 plus Stock
Broker: Kevin Hurst / 0417 425 243 / kevinh@linkbusiness.com.au

Mooloolaba Restaurant with Superb Views ref: 14090

One of Mooloolaba's best restaurants in sought after unique Esplanade location with ocean views.

- Excellent Turnover netting over \$200,000 per annum
- Loyal staff in place
- Excellent lease available (9.5% of turnover)
- Great service, great food
- Huge support by locals throughout the year



Location: Sunshine Coast **Asking price:** \$325,000 + SAV
Broker: Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

Lovely Gift Shop – Sunshine Coast ref: 14466

Popular gift shop operating 10 years, retirement beckons & owner must sell.

- Located in a busy, shopping centre.
- Loved by locals: huge loyalty factor, with top-quality stock lines.
- Suit owner-operator or mother & daughter working part-time.
- 5½ day week and long lease.
- Excellent potential to grow!



Location: Sunshine Coast **Asking price:** \$25,000 + SAV
Broker: Robert Scanlon / 0411 196 969 / robertsc@linkbusiness.com.au

Profitable Commercial Cleaning ref: 14504

Established, successful business specialising in cleaning hard & soft surfaces, client base includes domestic, retail, commercial & professional services clientele:

- Extensive range of commercial equipment
- Operates from home throughout the Sunshine Coast
- Excellent web site and digital marketing in place
- 2016 revenue \$276k net 45%



Location: Sunshine Coast **Asking price:** \$259,000 WIWO
Broker: David Morris / 0410 716 025 / davidm@linkbusiness.com.au

Busy Café in High Street Location ref: SC00004

sSited in one of Buderim's most highly-trafficked precincts – there is no better position!

- Position cannot be beaten: serving Newsagency, Woolworths, Pharmacy & Medical Centre customers
- All the menu design is done: Easily run by one owner and casuals in 5 & 1/2 day week
- Long, low-cost lease (especially considering the location)
- Established 10+ years



Location: Sunshine Coast **Asking price:** \$120,000 + SAV
Broker: Robert Scanlon / 0411 196 969 / robertsc@linkbusiness.com.au

Iconic White Goods & Appliance Store ref: SC00005



Trading solidly for 25 years on the Sunshine Coast under the one owner, this white goods retail & repairer is an absolute gem - with a catchy marketing jingle to go with it. With a huge turnover, strong net profit and a great shop location you can own your piece of Sunshine Coast history.

The business has three major components; new product sales, factory seconds & reconditioned product sales and servicing and warranty work for several leading manufacturers. The books show consistent solid figures, due to the fact that the buying group they are a part of is very hard to get into. The owner is only selling as he has been in the industry for more than 35 years and it's time for him to pass the torch onto a new vibrant go getter.

Location: Sunshine Coast **Asking price:** \$330,000 + SAV
Broker: Wim Janssen / 0451 077 099 / wimj@linkbusiness.com.au

Integrated Natural T ref: SC00006

Work in paradise in your own fully equipped & air-conditioned practise with 3 treatment rooms & reception.

- Multi-disciplinary practice with physio, chiro, massage & reflexology
- Large database with loyal clientele
- Well established with excellent reputation
- High exposure location on main street with lots of parking
- Proven financials with full Accountant's figures available



Location: Sunshine Coast **Asking price:** \$165,000 + SAV
Broker: Manuel Ribeiro / 0429 626 835 / manuelr@linkbusiness.com.au

Painting & Decorating Service ref: 14800

- Well established, profit generating business for over 30 years.
- No experience needed, full handover & training provided
- Trained, experienced contractors in place
- Current owner mainly only doing quotes
- Home based, 5 days per week
- Loyal, stable customer base



Location: Sunshine Coast **Asking price:** \$140,000 WIWO
Broker: Manuel Ribeiro / 0429 626 835 / manuelr@linkbusiness.com.au

Businesses for sale - Sunshine Coast

Fun Mobile Digital Photo Business

ref: SC00002

The 'Selfie Station' is used for functions and promotions providing unlimited revenue opportunities, currently servicing the Sunshine Coast, Brisbane and Gold Coast areas with huge scope to expand.



- Indicative income for 15 hours per week is \$150,000
- Run as is, franchise, import & supply the equipment to the market, or lease/share units with other operators

Two solid years or research and development has already gone into the business, all the hard work is done

Location: Sunshine Coast **Asking price:** \$75,000 WIWO

Broker: Chris Reid / 0419 378 777 / chris@linkbusiness.com.au

Pool & Spa Maintenance - Emerald QLD

ref: 14106

A great opportunity to secure a well-run profitable business supplying pool and spa equipment, services and supplies to the Emerald area.



- The business includes a shop in a busy area of town
- Has mobile services to supply and service the township and surrounding areas
- Easily operated by a couple
- Affordable living and enjoyable lifestyle

Location: Regional QLD **Asking price:** \$95,000 + SAV

Broker: Chris Reid / 0419 378 777 / chris@linkbusiness.com.au

Lifestyle Management Rights – Kings Beach

ref: 14798

Watch the whales & ships go by from this high rise complex, with extensive beach and ocean views.



- 20 units in all, with 11 in the letting pool, providing great upside opportunity
- Spacious Manager's unit with 3 brm, 2 bth, 2 courtyards & separate office/reception
- Recently had new external painting, including lift lobbies

Location: Sunshine Coast **Asking price:** \$995,000

Broker: Chris Reid / 0419 378 777 / chris@linkbusiness.com.au

Hospital Café – 5.5 Days – Very Rare

ref: 14513

Situated inside a major hospital. Ideal as a quality return on investment with minimal input or as a stable earner.



- Business established 3 years, lots of growth opportunities
- Low Rent 10% of revenue - sought after location
- Currently run under management
- Fully trained staff who are friendly, positive, & flexible
- Simple to operate cafe & kiosk, mainly pre-made food & coffees
- Currently turning over \$10,000+ p/w, showing huge net profit

Location: Sunshine Coast **Asking price:** \$225,000 + SAV

Broker: Manuel Ribeiro / 0429 626 835 / manuelr@linkbusiness.com.au

Iconic Restaurant – Hastings St Noosa

ref: 14562

Location, location situated along the sought after Hastings Street with unrestricted ocean views.



- Excellent growing turnover for many years
- Loyal staff in place
- Excellent affordable lease
- Great service, great food
- Huge support by locals throughout the year

Location: Sunshine Coast **Asking price:** \$325,000 + SAV

Broker: Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

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North Qld Fully Managed Energy Efficiency

ref: 12753

Fully managed franchise leads the market as one of Australia's premier advisers, suppliers and installers of household and commercial energy efficient products and solutions. It's a "one stop energy efficient product solutions shop", with a well-established name and solid reputation spanning the region for over 19 years. Can easily be run as a managed business as the present owner is absent 95% of the time.



Location: Cairns & District **Asking price:** \$799,000 plus Stock

Broker: Carisa Hunn / 0448 017 919 / carisah@linkbusiness.com.au

Best Optometrist in Town with Great Returns

ref: 12946

- A busy optometrist with a large diverse patient base
- Growth prospects enhanced by proposed city developments
- Full scope independent optometry practice in busy street location
- No direct competition - loyal well trained staff in place
- Perfectly laid out practice - all equipment included in the sale



Location: Townsville & District **Asking price:** \$499,000 plus Stock

Broker: Carisa Hunn / 0448 017 919 / carisah@linkbusiness.com.au

4WD and Specialist Vehicle Services

ref: GC00040

This business has built a solid reputation in its area over the past 25 years. It provides Specialist Vehicle Services to the 4WD, Caravan and Trucking industries that are not available in most workshops. Its 4WD supply and fit service gives the business diversification and good growth opportunities.



Plant and Equipment is included in the sale.

Location: NSW / Northern Rivers **Asking price:** \$275,000 plus Stock
Broker: Troy Potter / 0412 286 176 / troyp@linkbusiness.com.au

Muffin Break

ref: 14796

This is an excellent opportunity for an owner/operator or husband & wife team could earn approx. \$225,000pa. Top location in a very busy centre with very high exposure.



Increasing sales & will improve even more as there is no immediate competition. Highly recognised coffee franchise available in Australia, enjoys the brand power and marketing that the franchisor provides as well as ongoing training and support.

Location: NSW – Northern Rivers **Asking price:** \$450,000 plus Stock
Broker: Graham Tippett / 0418 782 082 / grahamt@linkbusiness.com.au

Butcher - Country's Best

ref: 13728

- Great location near Byron Bay
- Sales \$1.2m - \$4,000 average Net Profit per week
- Excellent business plus huge potential
- Near new fit-out
- Presently run under management



Location: NSW – Northern Rivers **Asking price:** \$320,000 plus Stock
Broker: Graham Tippett / 0418 782 082 / grahamt@linkbusiness.com.au

Long Established Auto Parts & Wrecking

ref: 14748

Auto wrecking yard has been trading from the same location for the past 35 years. Set on a 3500m2 site which includes several storage sheds, office space and an undercover work bay. Staff are long term, reliable.



Included in the sale is all the plant and equipment needed to run the business including racking, tyre changers, forklift, hoists and general tools of trade.

Location: NSW / Northern Rivers **Asking price:** \$495,000 including Stock
Broker: Troy Potter / 0412 286 176 / troyp@linkbusiness.com.au

Timber Homeware Manufacturing

ref: 14586

The unique factory setup, list of top end plant and equipment and access to a good supply of naturally occurring timber that is hard to find elsewhere, make this a difficult business to replicate.



The business comes with 5 secured market spaces across the Northern Rivers each month and a couple of high profile wholesale customers who order regularly.

Location: NSW / Northern Rivers **Asking price:** \$165,000 WIWO
Broker: Troy Potter / 0412 286 176 / troyp@linkbusiness.com.au

Eastern Suburbs Beachside Café for Sale

ref: NSW00028

Situated in a once in a lifetime location and now available for sale for the first time. The business has been trading profitably since inception 13 years ago. Would be suited to an experienced owner operator, or a retail brand seeking strong exposure.



- Revenue in excess of \$1.3M
- Strong profit returns
- Run under management
- 7 year lease
- Trades 7 days

Location: Sydney CBD **Asking price:** \$449,000
Broker: Dan Levitus / 0450 326 146 / danl@linkbusiness.com.au

Motorcycle Dealer & Power Equipment

ref: 13909

Leading retailer of two renowned motorcycle brands, extensive power equipment range and premium ground care products. Operates in a growing regional market with a strong commercial and rural customer base.



- FY2016 sales over \$2.4mil.
- Newly secured product lines with prized brand.
- Established 30+ years.
- Extensive and exclusive territory.
- Busy and fully equipped service and maintenance workshop.

Location: Goulburn, NSW **Asking price:** \$690,000 + SAV Plus freehold opt
Broker: Heath Nicholson / 0413 317 380 / heathn@linkbusiness.com.au

National Leading Sports Health Services

ref: 13839

Providing high quality health services to professional sporting clubs and athletes



- Generating an owner operator approx. \$340k per annum.
- Strong brand name in industry built over the last 15 years.
- Highly trained contractors servicing clients in both Australia and New Zealand
- Would ideally suit a buyer with experience and exposure to professional sport or training in sport, health and fitness.

Location: Sydney Region **Asking price:** \$749,000
Broker: Sean Wolrige / 0405 784 132 / seanw@linkbusiness.com.au

Businesses for sale - New South Wales

Motorcycle Transport, Independent operator ref: 14608

If you have a passion for and enjoy being around Motorcycles and riders this is a great opportunity ready to be taken to the next level.

- FY2016 sales turnover \$130k+
- Established 11+ years with a highly regarded reputation for service and quality.
- First Call for multiple Insurance companies roadside and service.
- Large database of customers and repeat clients.



Location: Sydney NSW **Asking price:** \$140+ Custom Van
Broker: Heath Nicholson / 0413 317 380 / heathn@linkbusiness.com.au

Iconic Hunter Valley Cafe Opportunity ref: 14187

Imagine being the owner of this famous and iconic Hunter Valley Cafe!

- Features of this business include:
- Over 200 settings and a massive weekly cash flow
 - Prime location in the heart of the Hunter wine region
 - Great layout and easy to manage kitchen
 - New management systems installed
 - Long lease available
 - Real quality of life style choice



Location: Hunter Valley **Asking price:** \$850,000 + SAV
Broker: Ken Whitehead / 0407 558 801

Kitchen, Bathroom & Joinery Solutions ref: 14195

Providing premium service to customers throughout the Illawarra & Shoalhaven, this business designs, manufactures & installed kitchens, bathrooms and custom joinery.

- Year on year growth, great sales & highly profitable
- Offer a huge range of products & fixtures
- Established website, strong referral network from tradespeople & past customers
- Vendor assistance to ensure a smooth transition



Location: Sydney **Asking price:** \$499,000 plus stock, plus WIP
Broker: Ray Jason / 02 9899 1999 / sydney@linkbusiness.com.au

Highly Profitable Takeaway- Illawarra ref: 14291

Great opportunity to secure a busy and easy to run takeaway food shop in a popular centre.

- Consistent and reliable turnover accompanied by low expenses
- Rent approximately 10% of turnover
- Located in one of Illawarra's fastest growing areas
- Training and generous handover period provided.
- Highly motivated seller



Location: Illawarra Region **Asking price:** \$195,000
Broker: John Hughes / 0418 963 112 / johnh@linkbusiness.com.au

Iconic Beach Restaurant/Café ref: 14328

Iconic Beach Restaurant/Café in Sydney's East

- Well-equipped and brand new kitchen, assembled only 6 months ago
- Current capacity of this licensed restaurant is 50 seats, 32 indoors and 18 outside
- This venue has a long lease, 4.5 yr + 5 yr option
- Serving Asian and French cuisine from 9am to 3pm, 7 days a week
- Liquor licence allowed to open till late



Location: Sydney Eastern Suburbs **Asking price:** \$390,000
Broker: Amy Li / 0403 665 058 / amyl@linkbusiness.com.au

Seafood Shop ref: 14337

Retailing fresh and frozen seafood with no competition.

- Just opened sandwich bar and Fish & Chips - new counter
- Turnover now \$12,000 pw constantly increasing
- With over 400 new residential units soon to be build all around plus office blocks - the future is bright
- Owners are tired and want to retire - must sell



Location: Sydney **Asking price:** \$230,000 plus stock
Broker: Ray Jason / 02 9899 1999 / sydney@linkbusiness.com.au

Healthy Take away - Eastern Suburbs ref: 14392

This fresh option is a starter's dream.

The right operator will increase already steady profits.

Profitable and under management.

Salads and soups with options for more.

Work and earn in a friendly environment.



Location: Eastern Suburbs **Asking price:** \$49,000
Broker: Marco Gentili / 0404 805 222 / marcog@linkbusiness.com.au

Ocean View Restaurant plus Bar- Cronulla ref: 14455

Superb trendy fitout. Absolutely unique with no expense spared. Great ambience, ideal for music lovers.

- Fully systemised POS system
- Popular location opposite beach, park & car park
- Long term lease in place
- Fully equipped commercial kitchen & on premises liquor licence
- Perfect opportunity to operate as café in the day & restaurant at night



Location: Sutherland Shire **Asking price:** \$125,000
Broker: John Hughes / 041 896 3112 / johnh@linkbusiness.com.au

Top Newsagency – Sydney South West

ref: 14471

Over 25 years of establishment with high reputation in the local area, well supported with loyal clientele in a busy shopping centre.

- Strong lottery sales close to \$2 Million
- No home delivery
- Over 25 years of establishment
- Post point facility (Authorised retailer of Australia post products)
- Easy to operate with POS system in place
- Prime position with high traffic



Location: Sydney South West **Asking price:** \$ 295,000 + SAV

Broker: Himanshu Shah / 040 301 7344 / himanshus@linkbusiness.com.au

Leading Manufacturing & Supply Business

ref: 14549

Opportunity to acquire a profitable manufacturing supplier to the NSW building industry

- High earnings - \$330k+ for FY 2016
- Over \$2m WIP assuring continuing growth for 2017
- Long established business with strong reputation built over 20 years
- Solid, flexible multi-skilled workforce
- Blue chip client base



Location: Central Coast Region **Asking price:** \$650,000

Broker: Victor Whiteley / 0418 146 463/victorw@linkbusiness.com.au

Best in the West – Café in Shopping Hub

ref: 14684

Well established and highly profitable café restaurant for sale in one of Sydney's Western Suburbs busiest shopping hubs. This busy licensed café thrives as a local hotspot and has plenty of foot traffic by shoppers.

- On Premise Liquor Licence
- Outdoor Seating
- Long Lease until December 2024
- Strong Turnover and Profit to Owners
- Active Procedures Manual / Cleaning Roster



Location: West Sydney **Asking price:** \$449,000

Broker: Daniel Kogan / 0401 620 918 / danielk@linkbusiness.com.au

Gloria Jeans Franchise store Sydney West

ref: 14707

- Located in a well-established community in Western Sydney and surrounded by homes this store holds centre stage in this shopping centre with plenty of inside and outside seating for customers
- Long lease to 2024
- Owners have built a strong reputation for service
- Franchisor has introduced new food line for breakfast and lunch to increase the average spend per customer



Location: Gloria Jeans Glenmore Park, NSW **Asking price:** \$ 449,000

Broker: Mark Scott / 0447 219 799 / marks@linkbusiness.com.au

Long Established Jewellers

ref: 14484

One off opportunity to acquire a long established Jewellers.

Business features include:

- Established for over 35 years
- Current owners have held for 14 years, wanting to retire
- Located in prime retail strip
- Upper Blue Mountains strip



Location: South Coast **Asking price:** \$25,000 plus SAV

Broker: Bob Yates / 0414 823 266 / boby@linkbusiness.com.au

Modern Jewellery retail store - Eastern Suburbs

ref: 14560

A very modern jewellery retail store in a stunning location in the Sydney's Eastern Suburbs

- Simplistic and extremely elegant fitout.
- Located in a very popular shopping precinct, providing plenty of foot traffic and affluent clientele
- Lease 2+3 years
- Selling crystal jewellery / products and other jewellery
- Online sales increasing fast
- Easy operation for a new owner



Location: Sydney Eastern Suburbs **Asking price:** \$30,000 plus stock

Broker: Amy Li / 0403 665 058 / aml@linkbusiness.com.au

Vinyl Records, Fashion Plus Cafe

ref: 14699

Established over 50 years ago and an icon of Richmond.

- Specialises in Vinyl records, themed music styled rooms, fashion and footwear plus a Cafe
- Onsite parking completes the package
- The large retail premises enjoys a prime corner location opposite a very popular park in the main street of town
- A love of music is desirable but not necessary



Location: Blue Mountains **Asking price:** \$169,000 + SAV

Broker: Bob Yates / 0414 823 266 / boby@linkbusiness.com.au

High End Flooring Business

ref: 14717

Great opportunity to acquire the business and assets of a high end Flooring business.

- FY2016 sales turnover \$756k+
- Extensive range of well known brand products
- Established 20+ years with a highly regarded reputation for service and quality
- Systems and procedures in place
- Fully equipped warehouse
- Large database of customers



Location: Western Sydney **Asking price:** \$299,000 Freehold available

Broker: Charles Gallen / 0411 185 606 / charlesg@linkbusiness.com.au

Businesses for sale - New South Wales

Thriving Homeware & gift business

ref: 14720

Thriving Homeware & Gift business located in a very busy shopping centre with plenty of passing foot traffic and on the entrance of the centre.



- Well-presented and merchandised store
- Huge product range with exclusivity of few range within local area
- Great turnover with less operating cost
- Long lease with exceptional fit-out
- Suit passionate and creative business owner

Location: Sydney **Asking price:** \$70,000 + SAV

Broker: Himanshu Shah / 0403 017 344 / himanshus@linkbusiness.com.au

Funky Cafe - Beach Side Town Location

ref: 14750

Newly established Cafe, located in a prime beach-side town.



This opportunity features:

- Huge holiday business (population grows 5 times in holiday periods)
- Strong client base of regular customers
- Low rent
- Large dining area would allow for expansion into night dining
- Solid fixtures & fittings, funky fit-out
- Off street parking

Location: South Coast **Asking price:** \$95,000

Broker: Bob Yates / 0414 823 266 / boby@linkbusiness.com.au

Highly Regarded Cafe - South Sydney

ref: nsw00009

This highly regarded cafe operates 6 days in an area which is fast becoming a sought after food hub.



Features include:

- Cheap rent and good clientele
- Selling up to 1500 coffees per week
- Brand new, modern fit-out and new kitchen
- Business currently shutting at 3pm daily - opportunity to extend opening hours to lift profits

Location: South Sydney **Asking price:** \$239,000

Broker: Marco Gentili / 0404 805 222 / t@linkbusiness.com.au

Café - Sydney CBD

ref: 14836

- Trading 5 days only, which is ideal for your lifestyle
- Open atrium space and great location in Sydney CBD
- Long lease with very cheap rent
- Well-Known and award-winning brand coffee beans served
- Stable retail sales and lots of catering
- Ideal size for family business and new starters



Location: Sydney CBD **Asking price:** \$250,000

Broker: Kenny Ren / 0451 831 101 / kennyr@linkbusiness.com.au

Day Spa & Beauty Salon - Attractive Profits!

ref: 14724

This business has a proven 18 year history, experiencing strong turnover and profits, but still with plenty of potential.



Features of this business include:

- Sizable database, strong repeat business - lots of regular customers
- Operated under management by experienced staff
- Currently open 6 days per week
- Well equipped with 10 treatment areas
- Attractive lease terms

Location: Lower Hunter **Asking price:** \$220,000 + SAV

Broker: Ken Whitehead / 0407 568 801 / kenw@linkbusiness.com.au

Profitable Central Coast Tyre Wholesale

ref: 14788

An independent Tyre Wholesaler located on the central coast, established in 2013.



Features include:

- Massive warehouse space and excellent stock management system
- Strong relationship with suppliers, and very competitive price arrangement
- 5 days' operation, easy to run and no experience required
- Two vehicles are included in the sale price

Location: Central Coast **Asking price:** \$239,000 plus SAV

Broker: Sabrina Xia / 0434 462 388/ sabinax@linkbusiness.com

CBD Cafe Restaurant - Sydney CBD

ref: NSW00008

- Prime Location with high traffic
- Full Commercial kitchen with Liquor Licence
- Trades 7 days
- Turnover is about \$26,000 to \$31,000 a week
- Coffee 45kg per week
- Seats indoors and outdoors (Capacity for approx 100 people)



Location: Sydney **Asking price:** \$558,000

Broker: Christine Yu / 0416 009 600 / christiney@linkbusiness.com.au

Wholesale distributor of Health Products

ref: 14790

Capture this high growth market poised for overseas expansion.



- Australia wide distribution to 400 outlets.
- Products with a unique point of difference.
- High margins, low overheads.
- Easy to run business with systems in place.
- Strong on line and social media presence.

Location: Sutherland Shire **Asking price:** \$320,000

Broker: John Hughes/ 0418 963 112 / johnh@linkbusiness.com.au

Cafe/Sandwich Shop - Stunning location ref: NSW00064

Delightful position and very easy to run cafe/sandwich shop.

- Pleasant surrounding and nice clientele plus large outer area with undercover seating (council approved for up to 300 seats)
- Turnover \$8500 and only operating only 5 short days with no deliveries
- Long lease and low rent
- Rewarding net profit, books available
- Potential to open on Saturdays



Location: Sydney **Asking price:** \$135,000
Broker: Ray Jason / 02 9899 1999 / sydney@linkbusiness.com.au

Busy Cafe Restaurant - North Shore ref: NSW00051

Full Licensed Cafe Restaurant

- Bus stop out front to North Sydney and CBD
- Great fit-out, good reputation for food
- Prime location very stable customer clientele with strong spending
- 45 seats inside and 12 outside
- 20sqm storage downstairs and 3 parking spaces



Location: North Shore **Asking price:** \$128,000
Broker: Christine Yu / 0416 009 600 / christiney@linkbusiness.com.au

Well Known Café Restaurant ref: NSW00050

Established in 2015 and has constantly received great reviews with 4500 followers on Instagram and 2700 on Facebook.

- Located at highly populated and diverse area
- Excellent base rent with attractive lease term, 3+3+3 options
- Unique delicious menu with special recipe
- 6 days opening from Monday to Saturday and trading from 7am-3pm



Location: Macquarie Park **Asking price:** \$588,000 plus SAV
Broker: Sabrina Xia / 0434 462 388 / sabrinax@linkbusiness.com

Dream Asian Cuisine - Sydney CBD ref: NSW00048

Take advantage of the opportunity to acquire one of Sydney's best Asian restaurants.

Features of this business include:

- Currently operated under management
- Only open for lunch, 5 days per week - short working hours
- Great profits
- Prime location with plenty of passing traffic
- Long lease in place



Location: Sydney CBD **Asking price:** \$265,000
Broker: Marco Gentili / 0404 805 222 / marcog@linkbusiness.com.au

New Beach Cafe Ready For Trade ref: NSW00047

Newly established 60 seater licensed cafe situated by one of Sydney's most iconic Eastern Suburb beaches ready for trade with great open kitchen, plenty of storage space and downstairs area with rear access capable to conduct external catering business.

- Brand New fit-out
- Long Lease 5+5
- Fully Managed
- On Premise liquor licence
- Great Growth Potential



Location: Eastern Suburbs **Asking price:** \$170,000
Broker: Daniel Kogan / 0401 620 918 / danielk@linkbusiness.com.au

Fantastic Seaside Café – Central Coast ref: NSW00045

Opportunity to acquire this well established business with a strong reputation & client base.

Features of this business include:

- Open layout, al fresco dining space with unique ambiance
- Prime location in fashionable village centre
- PSA liquor licence in place
- Open 6 days - plenty of opportunity to grow
- Strong turnover with low rent and excellent long lease terms



Location: Central Coast **Asking price:** \$299,000 + SAV
Broker: Ken Whitehead / 0407 568 801 / kenw@linkbusiness.com.au

Well Established Grocery Shop ref: NSW00035

- Premium location on the main road
- Long term lease with 3+5
- Trading Hours: 7 days Mon-Sun 7:00am-8:00pm
- Shop with an area of approx. 100m2
- Provide Organic Fruit, Juice, Salad Bar and Flowers
- Lots of regular loyal clientele
- Successful business with plenty of room to grow
- Extra rental income \$800 P/W



Location: Sydney **Asking price:** \$249,000 (including stock)
Broker: Christine Yu / 0416 009 600 / christiney@linkbusiness.com.au

Chic Specialty Bar - Sydney CBD Fringe ref: NSW00033

Located in one of Sydney's most vibrant hot spots within the CBD fringe this chic and modern styled specialty bar focuses on serving both local and international quality drinks; including small-batch wines, boutique/rare spirits, craft beers and world class cocktails.

- prime location
- elegant fit-out
- capacity for 95 people
- well configured kitchen and office space
- 7 year lease (2+5)



Location: CBD Fringe **Asking price:** \$179,000
Broker: Daniel Kogan / 0401 620 918 / danielk@linkbusiness.com.au

Businesses for sale - New South Wales / Franchise

Exclusive Distribution Australia & NZ

ref: 14008

Opportunity to take over the existing exclusive distribution and develop a national distribution business for the best gutter protection system available in the market

- Manufactured to ISO 9001-2008
- Product delivered to site
- Manufactured from Australia Colorbond steel
- Installation half the time of competitors
- Patent protected design



Ideal for or a roofing manufacturer/distributor looking for a complementary added value product.

Location: Australia Wide **Asking price:** \$390,000 WIWO

Broker: David Morris / 0410 716 025 / davidm@linkbusiness.com.au

Oriental Takeaway Café – Hornsby

ref: NSW00022

Situated in a prime visible location, features of this takeaway include:

- Heavy passer-by foot traffic
- Unlimited seating in busy Food Court
- Turnover Currently \$24,000 to \$25,000 per week
- All equipment unencumbered
- Fully Equipped Kitchen
- High potential for growth
- Great opportunity to take over a successful business
- Owner 33 years in the same business is retiring



Location: Hornsby, NSW **Asking price:** Business \$290,000

Broker: Charles Gallen / 0411 185 606 / charlesg@linkbusiness.com.au

Passion Tree Velvet



Passiontree Velvet was started in 2014 with the vision of introducing English high tea, Parisian Patisserie and Belgian Chocolate to Australian Shoppers.

Key features:

- Prime locations in popular Sydney Shopping Centres
- Leading brand in High Tea Concept
- Outstanding products and attractive Presentation
- Established & newer stores available
- A world edible luxury

Location: Broadway **Asking price:** \$ 459,000 plus SAV

Broker: Sabrina Xia / 0434 462 388 / sabrinax@linkbusiness.com

Organic Fresh Produce - Eastern Suburbs

ref: NSW00013

Greens 'n' Reds try to help people in their effort to lead a healthy lifestyle by providing them with the freshest organic food products straight from farms.

Guaranteed to provide 100% chemical-free organic products throughout the year, customers are attracted to regular innovative products and high quality.



Location: Western Sydney **Asking price:** \$599,000

Broker: Sunny Singh / sunnys@linkbusiness.com.au

Well-established Managed IT Services

ref: NSW00011

Opportunity for IT professionals to acquire a thriving Managed Services business

- Strong corporate client base
- High level of customer service and technical expertise
- Broad range of managed services and products
- Fast-response remote management system
- Highly skilled support staff



Location: Sydney Region **Asking price:** \$259,000

Broker: Victor Whiteley / 0418 146 463 / victorw@linkbusiness.com.au

Top Juice



Famous for delivering delicious, healthy and convenient foods and juices made from only the freshest natural ingredients.

Available Locations:

- Murrumbidgee (Under Offer) - \$249,000
- Randwick - \$259,000
- Macarthur - \$210,000
- Airport - \$695,00

Location: Various **Asking price:** Various

Broker: Gareth Wolrige / 0448 715 762 / garethw@linkbusiness.com.au

Salt Meats Cheese



Bringing a touch of San Remo to Sydney, the owners are seeking to build the SMC family with quality hospitality entrepreneurs to be a part of the exciting journey. A vibrant, bustling food emporium that is part café-restaurant and delicatessen providore.

Available Locations:

- Surry Hills - \$550,000
- Broadway (Under Offer) - \$795,000
- Mosman (SOLD) - \$300,000
- Erskineville - \$390,000
- Manly - \$390,000

Location: Various **Asking price:** Various

Broker: Gareth Wolrige / 0448 715 762 / garethw@linkbusiness.com.au

The Farm Wholefoods



Designed to provide a unique urban marketplace and showcase Australia's first wholefoods café franchise. Specialty coffee, smoothie bowls, farmers breakies and more.

Available locations: -

- Cammeray - \$349,000
- Chatswood - \$399,000
- Summer Hill - \$399,000
- Mosman - \$249,000
- Bella Vista - \$399,000
- Neutral Bay (SOLD) - \$425,000

Location: Various **Asking price:** Various

Broker: Gareth Wolrige / 0448 715 762 / garethw@linkbusiness.com.au

The Shed



A modern twist on the traditional coffee shop, with a proven model, it aims to raise the benchmark in serving exceptional espresso matched with freshly baked breads & pastries in a relaxed and peaceful environment.

Available Locations:

- Parramatta- \$350,000
- St Marys - \$349,000
- Erina (Under Offer) - \$249,000
- Shell Harbour - \$300,000
- Ryde (SOLD) - \$349,000a

Location: Various **Asking price:** Various

Broker: Gareth Wolrige / 0448 715 762 / garethw@linkbusiness.com.au

Nutrition Station Franchise

ref: 14792



Nutrition Station is pioneering the way to make a healthy lifestyle accessible to all.

Nutrition Station is aiming to find people who are not only driven and passionate about starting their own business but people who have a desire for health and fitness.

- | | | |
|------------------------|-----------------|--------------------|
| Territories available: | 5. Olympic Park | 11. Top Ryde |
| 1. Newcastle | 6. Dee Why | 12. Hornsby |
| 2. Wollongong | 7. Brookvale | 13. Blacktown |
| 3. North Sydney CBD | 8. Manly | 14. Port Macquarie |
| 4. Sydney CBD | 9. Pyrmont | 15. Five Dock |
| (Multiple Locations) | 10. Chatswood | |

Establishment costs: \$250k to \$450k depending on site selection.

Location: Broadway **Asking price:** \$459,000 plus SAV

Broker: Sabrina Xia / 0434 462 388/ sabinax@linkbusiness.com

Businesses for sale - Franchise

Chambers Coffee Franchise Rhodes

ref: 13266

- Great opportunity to join a New Coffee Franchise Brand.
- Ten year lease
- Ongoing support and training for the purchaser
- Great opportunity for your first business in a busy location
- Ideal as a quality return on investment with minimal input or as a stable earner for those entering the industry
- Owner has a number of established stores and wanting to grow the brand.



Location: Rhodes NSW **Asking price:** \$420,000

Broker: Mark Scott / 0447 219 799 / marks@linkbusiness.com.au

Cafe Macchina

ref: 13679

Macchina Espresso are specialist coffee roasters and now an exciting café brand.

- Key Investment Features
- Training & support provided
- Excellent systems
- Consistent performer with solid margins
- Branding and marketing support
- Small company with personal relationships
- Licensees have a huge amount of control and flexibility
- Fully staffed and operating efficiently



Location: Liverpool **Asking price:** \$330,000

Broker: Matthew Page / 0418 115 204 / matthewp@linkbusiness.com.au

The Coffee Emporium

ref: NSW00030

- Great Coffee Great Brand
 - Current vendor has already build a strong client base
 - Jump in & enjoy the spoils
 - Unique leading brand with a conscience
- As one of the leading coffee franchises, this business has brand power & marketing strength.



Location: Wollongong & Illawara **Asking price:** \$ 469,000

Broker: Sunny Singh / 0433 239 589 / sunnys@linkbusiness.com.au

Iconic location with Great Potential

ref: 14719

- Experiencing heavy passer-by foot traffic.
- Full training and ongoing support offered by Franchisor
- Full PSA Liquor licence
- Strong Established Brand
- Revenue averages \$1.5m pa
- High potential for growth
- Great opportunity to take over a successful business with room to expand
- Tried and Tested Business Model



Location: Parramatta Region **Asking price:** From \$450,000

Broker: Charles Gallen / 0411 185 606 / charlesg@linkbusiness.com.au

Red Lea – Western Sydney

ref: NSW00057

Profitable Gourmet Chicken Franchise located in popular and growing Western Sydney suburb for sale.

Features of this business include:

- Open 7 days, shopping center hours only
- Strong profits
- Long established business
- Affordable lease in place



Location: Western Sydney **Asking price:** \$265,000

Broker: Sunny Singh / 0433 239 589 / sunnys@linkbusiness.com.au

Franchised Commercial Cleaning

ref: NSW00036

Opportunity to acquire an established well known franchised commercial cleaning business

- Well recognised and long term commercial contracts in place.
- Regular work schedule set up and allocation
- Over 19 years of strong business portfolio with high credibility in the industry
- Excellent customer service recognised by exceptional reviews and well trained staff
- Good family business with stable income and flexible work schedule.



Location: Sydney west **Asking price:** \$259,000

Broker: Himanshu Shah / 0403 017 344/ himanshus@linkbusiness.com.au

Coffee Franchise – Eastern Suburbs

ref: NSW00020

Jamaica Blue franchise ideally suited to a working owner or family partnership.

With this franchise business you have the benefit of:

- New open plan fit-out in late 2014, no money to spend
- Long secure lease to 2021
- Premium location in major shopping centre
- Sales \$13k+ per week
- Residential apartments under construction close by



Location: Sydney Eastern Suburbs **Asking price:** \$280,000

Broker: Amy Li / 0403 665 058 / amyl@linkbusiness.com.au

Gloria Jeans Franchise store Parramatta area

ref: 14485

- New lease currently being negotiated
- Extended trading available after 6pm!
- This is a rare opportunity with so much potential with growing housing and business community surrounding this location
- GJC have rolled out new menu from June 16 this year increasing average spend per customer
- This store has the opportunity to have a full kitchen if incoming purchaser requires



Location: Greystanes NSW **Asking price:** \$299,000

Broker: Mark Scott / 0447 219 799 / marks@linkbusiness.com.au

Ida Bay Railway – Unusual Historic Tourism ref: 14761

- opportunity to purchase a very competitively priced, unique railway
- Profitable leasehold business
- Huge potential, untapped market
- Train ride, Accommodation & Café
- 14km round, 2 hour trip
- Tasmania & activity based tourism are flavor of the month



Location: South West Tasmania **Asking price:** \$275,000 Negotiable
Broker: Paul Scott / 0477 771 098 / pauls@linkbusiness.com.au

Prestigious Bruny Island Oyster Farm ref: TA00001

Amazing opportunity to secure a thriving investment with impressive returns.

- 88% Gross Profit Margin
- Current Owner happy to stay on as manager
- Simplified processes and systems
- Only 2 staff required to run operation
- Thorough lengthy training is offered to all new operators



Location: Bruny Island, Tasmania **Asking price:** \$645K + SAV
Broker: Quinten Villanueva / 0459 606 666 / qvillanueva@linkbusiness.com.au

4 Cabins – Approval for 10 more ref: 14468

Situated in Beaconsfield next to popular mine museum, excellent presentation

- Selling below cost
- Various choices – overnight accommodation, permanent or aged care
- All services in place for future tenants
- Develop & capitalise on the Tasmanian tourism boom!



Location: Tasmania **Asking price:** \$399,000
Broker: Paul Scott / pauls@linkbusiness.com.au / 0477 771 098

Freehold 9 Unit Motel & Residence - Tasmania ref: 14290

Entry level motel with potential plus, in sought after St Helens

- Brilliant TripAdvisor reports
- Extra land
- Unused restaurant
- Comfortable 2 bedroom owners residence
- Modernise & expect capital growth



Location: Tasmania **Asking price:** \$485,000
Broker: Paul Scott / 0477 771 098 / pauls@linkbusiness.com.au

Tropical lifestyle plus good income – profits! ref: 14432

Located in the picturesque tropical north, this business is profitable, easy to learn & operate – 6 days

- Established 8 years, revenue growing YE 2016 \$927,000
- Ideal for a couple or family
- New lease term 5 X 5 including all equipment in the warehouse, retail & coffee areas plus 3 acres
- Freehold 43 acres with 4 bedroom home close to schools and local communities. POA



Location: Cassowary Coast, Nth Queensland **Asking price:** \$470,000 + stock
Broker: Wendy Treacey / 0404 823 116 / wendyt@linkbusiness.com.au

Crust Pizza Cairns ref: 13632

- New 4 year lease plus 2 x 5 year term options
- Approx. monthly rent of \$4,900 + GST
- Territory covers approx. 17,700 households with a population of 45,000
- Inclusive of all plant & equipment, franchise fee, franchisors legal fees
- Inclusive of training for up to 2 people at a dedicated training academy on the Gold Coast, plus in-store training



Location: Cairns & District **Asking price:** \$385,000 + GST
Broker: Carisa Hunn / 0448 017 919 / carisah@linkbusiness.com.au

Good Profits & only 5 days! ref: 14701

This business has a simple concept that works exceedingly well.

- Indications for 2016/2017 year approx. \$100,000 could be added to already healthy profits
- Successfully built up reputation/ operated for over 17 years and still growing
- Distribution area Northern Queensland, Northern Territory & WA but very little travel involved
- New lease terms



Location: Cairns & District **Asking price:** \$390,000 + stock
Broker: Wendy Treacey / 0404 823 116 / wendyt@linkbusiness.com.au

Tyre Wholesalers - 5 days - Profits ref: 14536

Large warehouse in ideal central location near Cairns CBD.

- Fully managed
- Only 5 days 8am – 5pm – weekends off!
- Positive future growth prospects with a variety of possible value add revenue streams
- Easy to learn and operate, no previous experience in the industry necessary
- Owner operator could maximise profits from day 1



The warehouse & freehold also available for sale POA

Location: Cairns, Northern Queensland **Asking price:** \$285,000 + stock
Broker: Wendy Treacey / 0404 823 116 / wendyt@linkbusiness.com.au

Businesses for sale - SOLD

Brisbane Airport Parking Business ref: 14307

Airport Parking business serving Brisbane Airport - Australia's fastest growing airport

- Turn over \$1.5 Million per annum, good net profit;
- New software booking system;
- Reasonable rent and long term lease 15 years;
- No bad debts and great cash flow;

Location: Brisbane

Broker: Christina Li / 0405 613 788
christinal@linkbusiness.com.au

SOLD

Furniture & Cabinet Manufacturing ref: 14169

Brisbane's leading manufacturer of custom designed office furniture & cabinetry with an excellent reputation for design and manufacturing excellence.

- Operating for over 30 years
- Extensive plant & equipment included
- Large Showroom & Factory
- Custom designed Office Furniture & Cabinets

Location: Brisbane

Broker: Roland West / 0450 484 008
rolandw@linkbusiness.com.au

SOLD

Hydroponic Farm ref: 11377

Lucrative Cash Based Hydroponic Business & Freehold. This 3.218 hectare property and with hydroponic farm business is located 20 minutes away from Gold Coast beaches.

Potential to double production from 50,000 plants to 100,000 plants with minimal costs

Location: Gold Coast

Broker: Frank Willett / 0415 288 954
frankw@linkbusiness.com.au

SOLD

Environmental Consulting Services ref: 13723

Well recognised name in SE Qld for Geo-Environmental Services. 80% of work is with ongoing clients and some blue chip companies. Wide range of clients including civil & consulting engineers, town planners, architects, surveyors, developers and construction companies. Business manages up to 20 projects at any one time. Low rent with favourable lease available.

Location: Mount Isa - North West

Broker: Myron Plumb / 0415 303 370
myronp@linkbusiness.com.au

SOLD

Panel & Paint Repair Workshop ref: 14207

Business established 21 years, current owners 4.5 years. Services all major insurance companies, 95% of income generated from insurance company's.

Secure Lease in place. Rent & Outgoings \$2,614 per week + GST. Currently operated by 1 owner, plus 1 Manager, 3 Panel Beaters, 2 Painters & 1 Detailer. Turning over \$2 million plus last financial year

Location: South East Qld

Broker: Kevin Hurst / 0417 425 243
kevinh@linkbusiness.com.au

SOLD

Courier Company with Great Income ref: 13836

This business offers an excellent 6 figure return to the owners and includes Trucks, Vans and a forklift. A good lease with favourable terms is available with plenty of space in the double warehouse to either expand or add additional services. Areas for growth include local contract work for outgoing freight as well as pack and send services.

Location: NSW - Northern Rivers

Broker: Troy Potter / 0412 286 176
troypp@linkbusiness.com.au

SOLD

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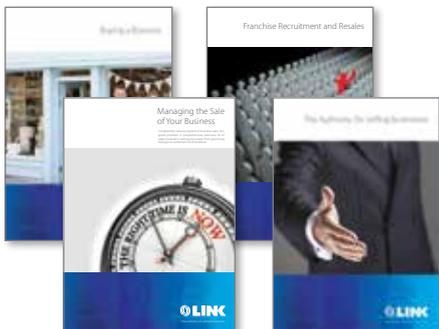
LINK has one of the most comprehensive and sophisticated databases of business sales in the country. We have been tracking and analysing trends for many years.

We are also one of the only companies to conduct regular independent research to determine the motivations of potential buyers and identify the key issues that are important to them.

LINK Marketing

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LINK produces a comprehensive range of high quality service brochures. Service brochures are updated regularly with new subjects added to the constantly growing collection.



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LINK's own online training tool, adapted for each country individually and certified through our head office. This translates into proven training and operations procedures which have been documented in easy to follow sales and administration manuals incorporating appropriate policies, protocols and practices.



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linkbusiness.com.au

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- Medical/Dental
- Online Retail
- Professional Services
- RTO (Registered Trade Orgs)
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- Rural
- Technology/IT
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\$, ,



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Valuing your business is just one area where LINK can provide sound, professional advice based on long experience.

It's all set out in the LINK guide to managing the sale of your business.

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