

Businessbroker

The authority on buying and selling businesses

UNITED STATES EDITION, AUGUST - NOVEMBER 2015

**A LINK Broker,
a Miracle Worker?**

**TIME KILLS DEALS -
The Importance
of Momentum in
Business Transactions**

**Buying a Business
is Good for America
and its Citizens**

**4 Reasons to Buy—
Not Start—a Business**

200⁺

**Businesses for sale
PLUS 100s more at
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LINK

The authority on selling businesses

Why Use A LINK Broker To Market Your Business?

LINK has one of the most comprehensive and sophisticated databases of business sales in the country. We have been tracking and analyzing trends for many years.

We are also one of the only companies to conduct regular independent research to determine the motivations of potential buyers and identify the key issues that are important to them.

LINK Marketing

LINK's Service Brochures

LINK produces a comprehensive range of high quality service brochures. Service brochures are updated regularly with new subjects added to the constantly growing collection.



LINK People

Online Training Academy

LINK's own online training tool, adapted for each country individually and certified through our head office. This translates into proven training and operations procedures which have been documented in easy to follow sales and administration manuals incorporating appropriate policies, protocols and practices.



LINK Information Technology

LINK's powerful online search engine advertises business opportunities without disclosing confidential information.

linkbusiness.com.au, linkbusiness.co.nz, linkbusiness.co.za, linkbusiness.com



Business Broker Magazine

LINK publishes its own magazine, Business Broker three times a year.



LINK's Monthly E-Newsletter

Sent only to those who have registered with LINK.



Best Possible Service

In order to deliver the best possible service, we have specialized business brokers in the following areas;

- Accommodation
- Automotive
- Beauty/Health
- Construction
- Corporate
- Education/Training
- Franchise
- Home Based
- Importing/Exporting
- Manufacturing
- Professional Services
- Retail Food & General
- Rural
- Technology/IT
- Transport/Distribution

LION (LINK Information Operations Navigator)

LINK's internal operating system that is used to record listings and contacts. Built and constantly developed by LINK – over \$1.2 million has been spent to date.



LINK's Online Valuation Tool

The LVT has been built to assist brokers in reaching an appraisal price for a business.



We have a database of qualified buyers waiting for certain businesses!

(310) 400-3770 linkbusiness.com

Call today to find out how LINK can assist with preparing your business for sale



The authority on selling businesses



Ron Hottes is the Principal of LINK United States. Competitive and solutions focused, he is also acutely aware of the value of long term relationships in business.

If you would like to join LINK United States contact Ron at (310) 436-3800 or ron@linkbusiness.com

A LINK Broker, a Miracle Worker?

Take a look at the minor miracles LINK brokers perform every day in selling small businesses. LINK brokers don't walk on water, but sometimes it seems they come close. Twelve miraculous things successful LINK brokers do...

1. A successful LINK broker commits his or her time to selling a risky and dynamic assets comprised mainly of intangibles, held by an emotional owner, knowing that it will take 7 months on average to sell; then completes the sale and meets the client's price expectations 80% of the time. Only a LINK broker appreciates how much faith that takes.
2. A LINK broker sells jobs. Few people on this Earth have any idea that you can buy a job, and even fewer would ever consider paying for one. Yet LINK brokers sell jobs every day.
3. A LINK broker performs all the sales and marketing functions of an executive recruiter; but the LINK broker also asks the candidate to put their life savings at risk to take the position offered, and then has to orchestrate a far more complex transaction to reach pay day. Recruiters must think business brokers perform miracles, or are just plain nuts.
4. A LINK broker regularly sells businesses where the entire management team is replaced in the transaction. Pretty miraculous when you think about it.
5. A LINK broker sells businesses for net cash flow multiples that are considered excessive by qualified investors. Consider the example of a business earnings \$150K in Seller's Discretionary Earnings that has EBITDA of say \$25K (after replacement compensation for the owner of \$125K). A LINK broker might sell that business for \$500K (including net working capital) --- that's 20X EBITDA. A Miracle!
6. On top of that, the small amount of EBITDA that a LINK broker has to work with usually isn't discernable on an income statement because it is buried in the owner's personal expenses. Talk about having faith.
7. Unlike investment bankers, a LINK broker rarely sells a business with audited or even reviewed financials. All in a day's work for a LINK broker.
8. The amount of training, experience and effort required to succeed in business brokerage is immense. A single LINK broker often performs the services of an entire investment banking team, for a small fraction of the compensation. And a LINK broker's clients are far less likely to have competent legal, tax and financial advisors helping out. Sinful, but it's hard to fight the economics of small deal making.
9. LINK brokers operate in a highly regulated and litigious country, and a business climate generally regarded as business-hostile. Our forms and our policies doing a fantastic job of avoiding legal problems.
10. A LINK broker performs all the functions of a commercial real estate broker, with many added challenges. They can't erect a sign or identify the business. They have to screen buyers before supplying confidential information; and to enable a deal, they have to get the buyer and seller to like and trust each other. These are just a few of the extra hurdles. Commercial RE brokers also think LINK brokers are nuts.
11. In order to competently advise a seller, a successful LINK broker invests many hours to adequately understand the financial performance, prospects and risks, value, marketability and transferability of a business. Since two-thirds of those business owners decide not to sell, unless you're charging valuation fees, this amounts to a lot of charity work!
12. Speaking of selling, to reach a pay day, a business broker has to "sell" lots of people. To get an assignment they sell themselves, your firm, and their opinion of value and a marketing plan to the business owner and their spouse, any shareholders, and their CPA, attorney and financial advisors (who may have hidden agendas, misconceptions, and conflicts of interest). Then he has to sell the business to the buyer and their spouse, investors, bank, their CPA, attorney and financial advisors. Then he usually has to sell the buyer to at least one bank and a landlord; and often one or more key employees, vendors, customers or regulatory agencies. That's a lot of selling in anyone's book.

Sincerely,

Ron Hottes,
Principal, LINK United States

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ADVERTISING

If you wish to advertise in this magazine please contact Monica Khout (310) 436-3800 infousa@linkbusiness.com

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Principal of LINK United States

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4 Reasons to Buy — Not Start — a Business

If you want to own your own business, starting a business may seem the way to go. However, you should consider buying one as it typically is a much better idea.

START UP COSTS ARE HIGH

Starting up a business usually entails a large outlay of cash for expenses several months before a single dollar is ever earned. Some common expenses include: location, tenant improvements (TIs), furniture, fixtures, and equipment (FFE), marketing, advertising, product development, employees, office manuals, creating systems and processes, deciding on a merchant service provider, insurance agents, security firms, payroll processors, etc.

When buying a business, you simply take on the assets and have a proven market for the product/service your company will be providing. Most of the time, this includes customers or clients and revenue coming in on Day 1.

STARTING A BUSINESS A HUGE RISK

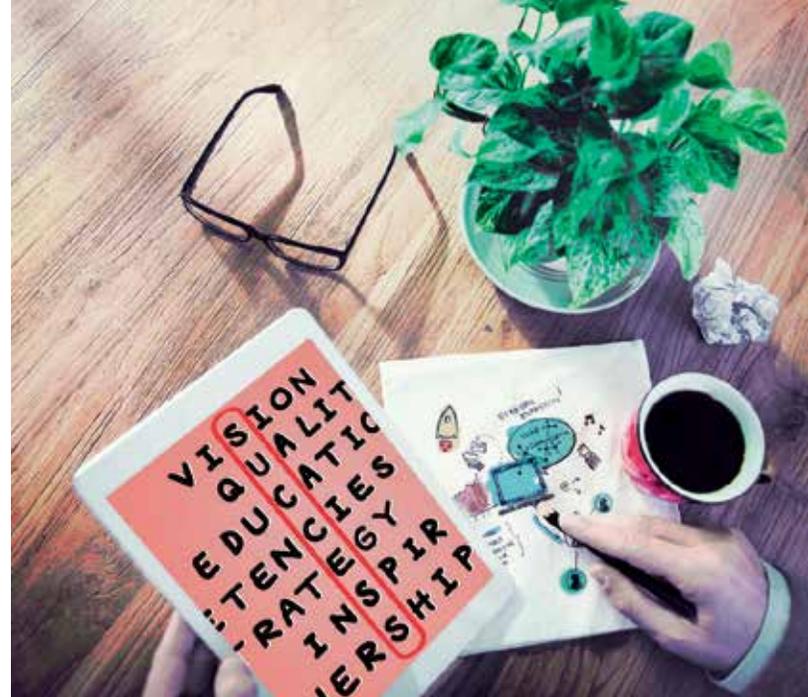
Although buying a business is no guarantee that you'll be successful, when you compare the risks involved with starting a business to buying one, you'll see the risks are lessened. As long as you do your research, buying a business means someone else has already taken on the high risk. When buying a business, you have a proven market for what your company will be providing.

Unless you have a very unique idea or thrive taking risks, the stress of trying to start your own company may not be worth it. Buying and running a business will provide enough risk for most.

YOU CAN USE A PROFESSIONAL LINK BROKER

Want to cut down on your risk even more, get a LINK broker involved. A LINK broker will assist you in order to acquire the best possible business for your investment and one that matches your goals as well as your personality.

Business startups do not have the same type of service available. You can ask around, hire a consultant, and/or read books about how to start



the right business for you. If you can find someone who will get paid to help you make that decision and guide you through the startup process, please let us know. We've yet to find such a guide.

BUYING A BUSINESS IS EASIER

Buying a business basically means you get the recipe for success. You'll potentially receive everything, including but not limited to: leased space, furniture, fixtures and equipment, clients/customers, suppliers/vendors, employees, brand recognition, intellectual property, etc. You simply follow the recipe or path of the last owner while looking for ways to improve.

When you start your own business you will need to find and acquire all those essential assets listed above plus plenty more. You may be debating which is more affordable and the answer is it depends. However, there can be no disagreement over which way is going to be easier (and decrease the time in which you bring in revenue).

Starting a business has been the American dream, however simply buying one may be a much smarter dream. Make sure you find the right business and success will be much easier.



Article written by
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Lisa Riley is the Principal of LINK Phoenix and the current Chair of the Arizona Business Brokers Association. She has earned her doctorate and certifications from the Arizona Business Brokers Association (Certified Business Broker-CBB) and the International Business Brokers Association (Certified Business Intermediary-CBI). With a focus on linking buyers and sellers, she utilizes her expertise to provide solutions to problems and simplifies the transaction process.



TIME KILLS DEALS -

The Importance of Momentum in Business Transactions

“Time Kills Deals” and “Time is of the essence” are two common phrases used in the Business Brokerage world. Every deal is at risk every second, hour and day that passes without closing. The purchase Agreement should outline the timeline of the transaction. It is the Broker’s responsibility to help all parties navigate the timeline to the close as quickly and as efficiently as possible. The broker becomes the facilitator to the close once there is a Purchase Agreement in place. Below is a list of items that will help the Seller and Buyer better prepare for the sale of the business:



**Article written by
Adam Gilman**

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Adam Gilman is a licensed business broker with 20 years of experience of buying and selling businesses. Having owned and operated many businesses, Adam understands the perspective of the Seller and Buyer. ‘Time kills’ deals is a famous saying of any dealmaker and Adam’s main objective in each deal is to be a strong listener, problem solver, and most importantly facilitator to the close of the transaction.

SELLER

- 1) Copy of the lease including Landlord/Property Manager Information
- 2) Last 3 years of Tax Returns/P&L's
- 3) Interim Financial Year to Date
- 4) Copy of all licenses and permits
- 5) Any Equipment leases that the buyer will be assuming and information regarding how these will transfer so that the buyer can easily contact the companies and transfer these responsibilities into their name
- 6) Sellers should check to ensure that their corporation is in good standing with the Secretary of State and also ensure that all business licenses (ABC licenses, etc.) are in good standing so that an easy and timely transfer can be made.

BUYER

- 1) Resume and financial packet to present to Landlord for approval
- 2) Sign a credit Authorization, if applicable
- 3) Bank statement and verification of funds
- 4) Corporation set up and filed
- 5) Accountants and Lawyers on stand by for advice
- 6) Obtain all permits and licenses to occupy the space
- 7) Have a general contractor lined up for tenant improvements, if applicable

The second the Purchase Agreement is signed both ways, the clock starts ticking. Pressure the deal from the beginning and make the clock work for you rather than against you. Communicate with your clients on a daily basis. Set expectations between you and your client. Hold yourself and your client accountable for their actions. Every company needs a CEO and every boat needs a captain, take the lead because your clients are typically inexperienced when it comes to selling a business and it is our job to help facilitate and navigate to the close of the transaction.



BUYING A BUSINESS IS GOOD FOR AMERICA AND ITS CITIZENS

I recently read an Internet Article posted by Paul Petron (October 22, 2014) titled "Mark Cuban is Wrong. If You Work, You Should Get Paid For It." The author talked about Mark Cuban's position that if you want an internship with his company, you should pay for this opportunity by working for free and Donatella Versace's position that if you want an internship with her company, you should pay her. I disagree with both positions. My position is "why pay someone else with free wages or hard earned cash to work for their business:

WHEN YOU CAN WORK FOR YOURSELF AND YOUR OWN POCKETBOOK!"

In today's world, the young and old are facing age discrimination and the elimination of life long careers. Companies are taking advantage of the employable candidate market glut by paying them as low as they can. College graduates cannot find a job that pays a living wage. And, experts predict this situation is not going to change anytime soon.

In 1776 when the American Colonies moved to assert their own independence, the British Generals scoffed at the American Rebellion by stating "they are nothing but a nation of shopkeepers." But look what

those "shopkeepers" have done. Those "shopkeepers" built this country one job at a time.

Big Government and Big Companies have failed the American People. And, they really don't seem to be interested in fixing the problem as they are too worried about their own power and pocketbooks. So, I say that NOW is the time for Americans to take back their own futures; to invest in their own hard work and ingenuity; and to trust in their own abilities.

At LINK, we believe in our country and the ability of our citizens. We believe that small businesses and those business owners have been the backbone of this great county since the beginning. And, we believe that those businesses need to thrive in order to bring this country back to greatness.

Our brokers will work hard to help your business survive and thrive via transition or sale so that another generation can reap the benefits that business provides our country. We will work to find buyers the opportunity to own a small business so they can accomplish the American Dream of being a business owner. But, it takes more than hard work to deliver that service to you; it also takes LINK resources and training to deliver the best Business Broker Service in the world.



Article written by

Joe Czmarko

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Joe has an Honorable Discharge from the United States Marine Corps, a Bachelor degree from Michigan State and a Masters from Villanova University. He comes to LINK with 30 years experience in Business Sales, Sales Management and Corporate Contracting. He retired as a Director in Corporate Contracting with responsibilities that interfaced with Sales, Legal and Finance Departments. Joe looks forward to working with his clients to match the right business opportunity with the right Buyer and Seller.

LINK Franchise Ownership

Are you 50 plus years old, recently laid off or nervous about your future job security, do you come from a business executive position and worried about someone younger and cheaper replacing you? Would you like to be your own boss in a business where age is a plus? Do you want control over your future? Do you want to continue making a nice income? If you answered yes to any of these questions, you need to call us.

LINK Business Brokers (www.linkbusiness.com) has available full service business brokerage/M&A firm franchises for self-motivated and entrepreneurial individuals to pursue a challenging and rewarding career owning their own business. We are looking for seasoned sales professionals or executive managers. Territories available in all states and Canada. This business draws upon the individual's capabilities in sales, marketing, financial and operational analysis, negotiations, financing strategy and business management. Success requires persistence, a highly-organized approach and a consistently positive attitude. You must have high ethical and professional standards, be confident, be a creative problem-solver, a team player, a networker and most importantly, be able to manage a multi nationality group of brokers from all walks of life.

You are in business on your own. THIS IS A COMMISSION-ONLY BUSINESS in which you can expect to earn \$100,000 to \$150,000+ during your first full year, but there is no upside limit, no ceiling on your net earnings which depend, to a large extent, on the size of the team you build (we recommend a minimum of 15 brokers). You can earn more than \$250,000 annually and if successful make above \$500,000 annually.

This is not a business for everyone but it is challenging, very interesting work that can be highly rewarding for the right person. Our primary focus is finding owners who can manage sales people dealing with financially complex businesses. You will interact with entrepreneurial people and take part in the management and financial analysis of many types of businesses being sold – from \$50,000 main street retailers to \$20 million manufacturers.

WHEN SELECTING FRANCHISE BUYERS WE LOOK FOR:

- Maturity -- a minimum of 20 years of business experience. AGE is a plus because we are dealing with mature people.
- Exceptional initiative -- a well-organized, well-planned, self-starter.
- Creativity -- ability to innovate and develop solutions for complex business problems.
- Selling experience/management skills -- proven ability to manage high level, mature & well-educated people.
- Background -- sales, strategic or financial consulting, or business management experience.
- Education -- college degree is a plus, MBA, JD or CPA, a bigger plus.
- Teamwork -- the ability to be an accepted part of the team while still managing the team.

Because we occasionally sell the business' real estate and most state laws require in those situations that business/M&A brokers possess a Real Estate Broker's license (A Real Estate Broker's license is not necessary initially, but at a minimum you will need a Sales Agent license and then hire a broker of record).

Our training draws upon our 30 years plus of success in facilitating thousands of transfer transactions from our network of offices located throughout the world. After initial training we provide ongoing coaching and a broad range of support.

With several growth industries moving toward consolidation and millions of baby boomers approaching retirement age, we are now in the initial stage of what is expected to be the greatest wave of business transfers in U.S. history. NOW is the time to enter this industry and be ready as more businesses come to market. All of the above being said, this is a fun & interesting business.

And finally when you do want to retire or slow down, you'll have something substantial to sell.



*In today's complicated real estate market,
Escrow World is your greatest asset.*



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Specializing in Bulk Sales Escrow since 1999

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and put us to work for you.

Call.213.344.5000

Gina Kim

(President / Sr. Escrow Officer)

Email: gk@escrowworldinc.com



Be Part of the *Most Innovative and Fastest Growing* International Business Brokering Franchise



When considering becoming a LINK Franchisee, what's more important than the growth we are achieving, is why we are achieving it. The answer, like most things that matter, is quite simple.

Having started in 1996, we have taken an industry that has been fragmented, unloved and under-resourced and have re-energized and re-engineered it with;

- World-class IT systems (that are very easy to use)
- Completely cloud based IT with strong support
- Unique online business appraisal/valuation tool
- Sharp, meaningful marketing tools
- Unique broker tools
- Best practice guidelines
- Online training academy for new and experienced
- International network of brokers
- Recognition and award programs
- Powerful branding and business support

We have built our business to propel existing business brokerages to a significantly higher level. We provide you with tools, resources and support that have cost us many millions of dollars to create and are realistically unfeasible for independent operators to compete.

A business brokerage that becomes a LINK Franchisee will instantly have access to a system that will make them more competitive in any market place and set the barriers to entry at a staggering level for newcomers. LINK Franchisees also enjoy exceptional retention rates and recruitment of brokers due to our powerful offering.

The bottom line; we deliver a proven system to increase both the performance and the profit for shareholders of business brokerages. Our growth across the United States is another big step on our journey to be the world's greatest brokerage group. If you meet our criteria, we would love to have you on the journey with us.

Should you have further questions or if you would like to apply for a LINK Franchise please contact us for a face to face meeting at our United States Head Office.



The authority on selling businesses

Contact Ron Hottes, Partner of LINK United States
(310) 436-3800 ron@linkbusiness.com

BUSINESS OPPORTUNITIES

Here is a selection of businesses LINK has for sale. For more business opportunities visit linkbusiness.com

THE LINK NETWORK

We have offices with dedicated business sales professionals across the United States, Australia, New Zealand and South Africa.

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Auckland, Ellerslie

Bay of Plenty & Waikato

Wellington

Christchurch & South Island

LINK South Africa linkbusiness.co.za

Ballito

Centurion

Durban

East London

Garden Route

Hibiscus Coast

Johannesburg North

Knysna/Plettenberg Bay

Port Elizabeth

Western Cape

Westrand

LINK australia linkbusiness.com.au

New South Wales

Newcastle

Sunshine Coast

Brisbane

Gold Coast

South Australia & Northern Territory

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LINK United States

3711 Long Beach Blvd. Suite 900. Long Beach, CA 90807, United States

For further Link franchising opportunities please contact the Principal of LINK United States, Ron Hottes - ron@linkbusiness.com

Well Established Profitable RV/Bus/Truck Repair and Parts

ref: PH0007



SDE: \$273,476
Sales: \$ 2,023,371

10 Bay Established Truck Parts and Service Business in Prime Location

Are you looking for an amazing opportunity to purchase an independent truck parts and service center with average sales of \$1,867,000 over the past four years? Sales continue to grow: reaching \$2,023,371 in 2014, a 7.3% increase over 2013, and are realizing a further increase of 11% through the 1st Quarter of 2015. This highly profitable business generates over \$250,000 in cash flow, affording an owner/operator an outstanding salary after debt service. This Business has 20+ years of goodwill, excellent reputation for customer service and long-term clientele.

The Business comes complete with 10 large bays, specialized alignment equipment, 8 large inventory storage trailers, and spacious lot for large vehicle and trailer storage.

An over-the-counter parts department is also in place for sales and service. The company has exclusive distribution rights with more than 15 key vendors providing the company long-term relationships to control costs and manage margins and services a wide variety of customers and vehicles to include medium size trucks, school buses, motor homes and trailers. Experienced employees will support an entrepreneurial new owner who wishes to further grow the business. The Seller will provide training and support during the transition period.

With a great reputation for quality, convenience and trusted service, this Business offers a Buyer a unique opportunity to control your own destiny and realize your dreams of owning a respected business in the community. The Seller has decided to retire and sell the Business to an energetic entrepreneur who wishes to continue the tradition of excellent service and reap the potential to further grow the operation to the next level.

Business occupies 2.061 acres and 6000+ sf of leased facilities. It has 10 large service bays which are 40 feet deep. Equipment used in the business conservatively valued at \$46,482 is included in the price of the business.

\$400,000 in inventory included, adjusted at closing.

Location: Phoenix, Maricopa **Asking Price:** \$1,100,000
Broker: Lisa Riley / 480-302-0802 / lisa@Linkbusiness.com

Well Established Food Manufacturer For Sale

ref: SD0001



SDE: \$450,000
Sales: \$2,200,000

Established in 1992. Developed outstanding reputation throughout United States as a leader/innovator in Food Manufacturing/Distributing and Private Labeling industry. Produced and successfully brought over 100 products to the marketplace in categories including, but not limited to, grocery, ready to drink beverages, frozen food, confectionary, and snack foods(corn and potato chips/extruded snacks). Strategically carved out a niche and capitalized in R & D and food manufacturing with a distribution channel of 400 plus stores. All procurement of raw materials and manufacturing is contracted with specialized companies throughout the United States that have been carefully scrutinized for quality, consistency and efficiency. Excellent relationship with the manufacturers and client. Turn-key and well positioned for growth, 22 year history of strong revenues and profit. Ready for next level. Strategic in every aspect of the business from developing products that will net 20% plus, choosing manufacturers and sourcing raw material companies nationwide that can produce quality and deliver on time, to choosing clients most profitable for the company.

Location: Los Angeles **Asking Price:** \$1,000,000
Broker: Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

Businesses for sale - \$1 million plus

Booming Staffing Business in Southern California

ref: SD0002



SDE: \$421,424
Sales: \$5,675,030

Gross Revenues and profits are booming for this Southern California Staffing Company! Gross Revenues for 2013 were \$5,675,030, 2012 were \$4,575,644, and 2011 were \$4,035,592. The SDE for 2013 were \$421,424. Staffing areas include IT, Hospitality, Administrative, Front Office, Light industrial and Accounting. Seller looking to expand through an acquisition. Great opportunity.

Location: Los Angeles **Asking Price:** \$1,684,000
Broker: Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

High End Audio Speaker and Cable Manufacturer

ref: SD0003



SDE: \$207,031
Sales: \$692,398

Patentable designs, numerous industry reviews site spectacular sound quality that rivals some of the biggest names in audio technology. High End Audio Speaker and Cable design and manufacturing company with distribution channels in several countries seeks a sale or merger with a larger company with established audio technology manufacturing experience and expertise. This company is scalable on a global scale and has the technology but needs the capital to build a sales and marketing team to capture the revenues that this technology demands.

Location: TBA **Asking Price:** \$1,500,000
Broker: Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

Automatic Wildfire Sprinkler System Business

ref: SL00020



SDE: Ask Broker
Sales: Ask Broker

"The Automatic Wildfire Sprinkler System is an early fire detection and fully automated stand-alone wildfire protection system. Wildfires are unpredictable and deadly. Even the most highly trained firefighters are at risk during Wildfires. Wind-driven fire embers cause a multitude of fires as they travel ahead of the fire front creating loss of visibility, power, water and oxygen. These life threatening conditions can trap those unable to escape the fire front whether as a firefighter or home owner staying behind to protect property. In 2013, wind driven embers starting fires ahead of the fire-front trapped 19 firefighters that were unable to escape. The owner, with a firefighting history, first as a firefighter and later as a business owner distributing firefighting products, has funded the research and development that brought a new, Automatic Wildfire Protection System to market.

This self-contained wildfire defense system detects a fire, determined its threat to the protected sites by monitoring real time, current climatic conditions, and notifies relevant

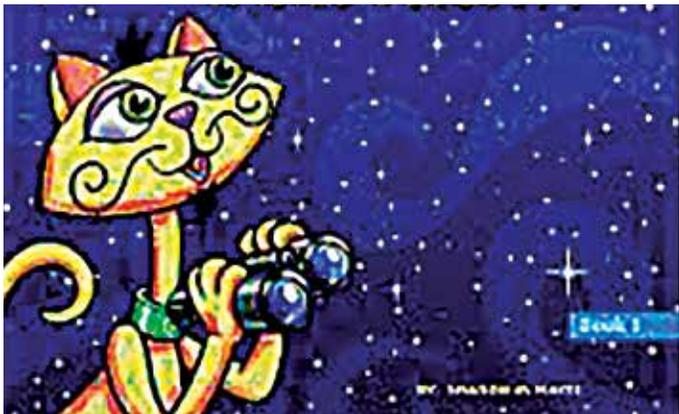
authorities and occupants of the protected residences. Upon verification of an imminent threat, sensors activate a self-contained, environmentally, aqueous film forming foam distribution system that will spray coat the protected area buildings, landscaping, trees and outbuilding automatically before the fire arrives with no human interaction required. The Residential Fire Sprinkler System is a pre-packaged, compact design pump, motor, controller and manifold assembly. This 13R system is listed with NFPA (National Fire Protection Association) and UL Standards (Underwriters Laboratories). It is an affordable, lightweight, stand alone, pre-packaged pump assembly with water storage tanks designed for emergency fire suppression. The Water Storage Tanks offer a selection of many sizes, vertical, horizontal and slit water storage tanks. Their "Special Tank" is a 300 gallon tank 33" wide x 92" high and will fit through a standard 36" door opening, ideal for small tight spaces."

Location: TBA **Asking Price:** \$1,500,000

Broker: Joe Czmarko / (314) 402-0568 / joe@linkbusiness.com

Children's Trademarked Game World

ref: SL00002



SDE: N/A
Sales: N/A

"This Interactive Internet-site business focuses on the Game World and Book Characters of an adventurous character's journey out to space whereby he discovers many different worlds, with each world's characters available for purchase.

The character's trademarked brand incorporates all the merchandising, the book series, the sing-a-long music and the interactive website universe of games. This is a safe, fun and interactive website of game

worlds with a "never ending "story with an unlimited amount of characters for merchandising expansion.

Present products include:

- INTERNET SITE: the present internet site is under continuing construction and, with each new
- World discovered and produced comes an array of new games and characters to build upon;
- CHARACTER MERCHANDISING: Existing customizable characters have been designed;
- PRINTED CHILDREN'S BOOKS: at present there are 3 Children's Books ;
- MUSIC CD'S: an initial minimum run of music CD's have been written, composed and produced.

The owner/author wants to sell the business for \$3.2M with a 10% royalty paid on all merchandising and entertainment venues resulting from the development of the intellectual property.

The owner/author, being committed to the development of the brand, would provide her services as Vice President, Writer/Creative Author, at no charge for the first year, with additional years salary schedule to be negotiated."

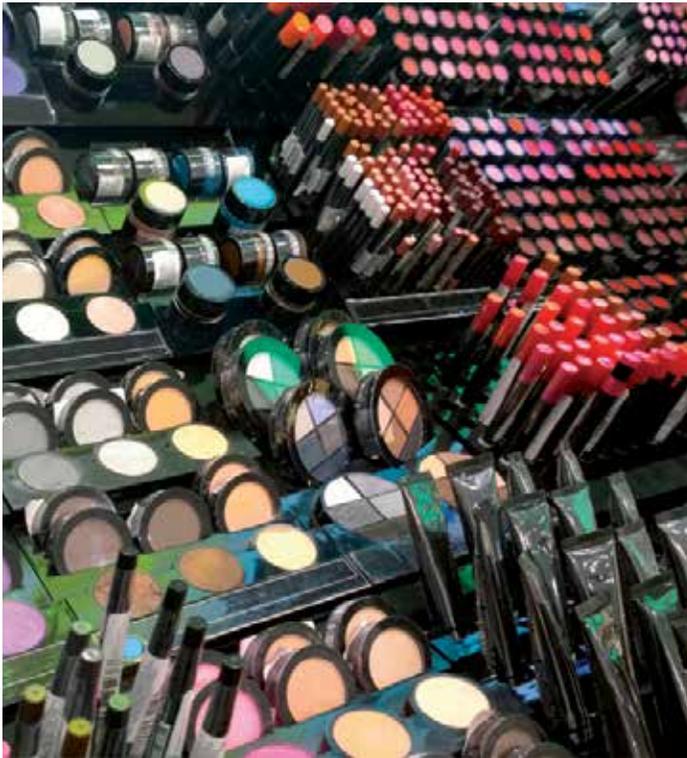
Location: TBA **Asking Price:** \$3,200,000

Broker: Joe Czmarko / (314) 402-0568 / joe@linkbusiness.com

Businesses for sale - \$1 million plus

Consumer & Lifestyle Products MFG

ref: LA3416



SDE: \$425,000
Sales: \$2,000,000

Manufacturer and Distribution of High Quality Consumer Products LA County For Sale; A local company established with National retailers for over 10 years. This all Natural manufacturer of high quality products maintained it's products in these National retailers for several years with no Marketing or sales representatives.

Unlimited growth potential with some of the best in class performing products in the all Natural segment and made in the USA label of consumer products including cosmetics. Sales growth the last two years reaching \$2MM with high net. Owner seeking retirement.

Location: Los Angeles Asking Price: \$4,200,000
Broker: Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

Very Unique Distribution & Fabrication Business

ref: LA3821



SDE: \$250,000
Sales: \$1,235,000

This business is a supplier of clear and colored acrylic and polycarbonate sheet, rod, tube, and film as well as other plastics and supplies. They specialize in custom acrylic fabrication and custom cut to size pieces. They also serve customers by helping choose from a wide selection of plastics including engineering, high performance, printable, graphic display, and specialty materials. Very little competition, high net. Open 5 1/2 days a week. Seller does very little marketing, all referral based sales. 90% of business is distribution, only 10% is acrylic fabrication. Business is well known and been in business many years.

Their vast experience with both complex and simple acrylic fabrication means they will be able to service all of your acrylic fabrication needs.

Location: Gardena, Los Angeles Asking Price: \$1,100,000
Broker: Paul Suh / 714-323-1010 / paul@linkbusiness.com

Semi Absentee Chiropractic Offices

ref: LA3759



Well established and semi absentee run multi location chiropractic company with great cash flow, The owners do not see patients. 12 offices cover most of Southern California. They have a preparatory software system that automates most of the work for the back office.

- Strategically located offices to cover important areas in this field.
- Key agreements in place for continue profitability
- Automated preparatory software
- Room to grow the business

SDE: \$1,164,000
Sales: \$3,361,000

Offering patients a wide-range of highly effective, customized and result-oriented treatments

Location: Southern California **Asking Price:** \$3,000,000
Broker: Jim Moazez/ 562-477-6657 / jim@linkbusiness.com

Businesses for sale - \$1 million plus

High Volume Carwash Priced Under Market

ref: LA3760



SDE: \$780,000
Sales: \$1,500,000

This is a rare opportunity to own a high volume full service carwash with property on a major busy street. This was appraised for \$8,700,000 (business + Property) in 2012 and now is being offered for less than market value.

Serious buyers only.

There was one other car wash competitor close by, but it was recently sold and is in the process of converting to a commercial building.

This car wash was professionally appraised for about \$8,700,000. The asking price is below market value because the owner is motivated for a quick sale.

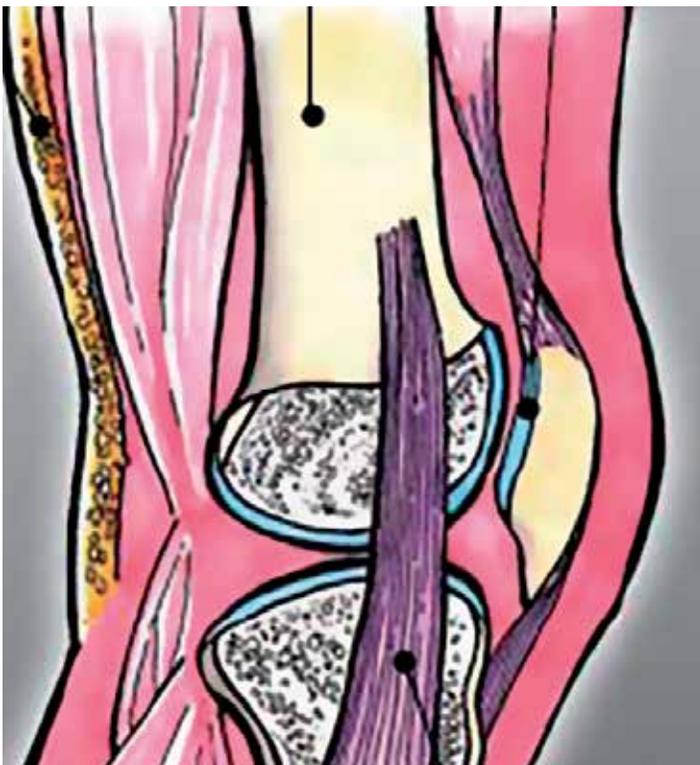
This car wash was renovated in 2008 and it is in great condition. It is located close to a 475,000 sqf of retail center and also close to fwy.

Furthermore, it is situated on a heavily traveled street with an estimated average daily traffic count of approximately 40,000 vehicles.

Location: Los Angeles County **Asking Price:** \$7,400,000
Broker: Jim Moazez / 562-477-6657 / jim@linkbusiness.com

Medical Break Thru in S. California for Sale!

ref: LA3577



SDE: \$0
Sales: \$1,200,000

This is an explosive growth opportunity to be involved in one of the leading revolution in medicine of the 21st Century. Must be a qualified investor with proof of funds to review this opportunity along with the NDA. Buyers must complete qualification questionnaire. Principals only with proof of funds.

Location: Los Angeles **Asking Price:** \$5,500,000
Broker: Joe Khoury / 213-422-7088 / jfk@linkbusiness.com

Online Retail and Wholesale Beauty Cases ECommerce

ref: LA3639



SDE: \$700,000
Sales: \$2,400,000

This company imports and sells professional makeup cases, cosmetic bags, makeup lighting stations, and jewelry boxes. etc. online. They have a great website. They sell directly to the consumer at retail prices and to retailers at wholesale prices. All orders are placed online only and paid by credit card or PayPal. A lot of repeat business.

They sell through E-bay and Amazon as well. They sell worldwide, including North America, South America, Central America, Europe, and Australia. They maintain a small office in China to ensure quality and timely delivery of products. They work out of a 8,500 sq. feet facility located in the heart of Orange County. This business can be relocated almost anywhere without any down time.

Location: Los Angeles **Asking Price:** \$1,450,000
Broker 1: Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com
Broker 2: Peng Guan / (626) 283-7732 / peng@Linkbusiness.com

22 years Profitable Asian bus Company for sale!

ref: LA3742



SDE: \$600,000
Sales: \$3,800,000

This is a well-managed and highly profitable Charter Bus Company. For the past 3 years, they've made more than half a million each year. Very clean books. They cater mainly to Asian tourists from China and Southeast Asia. They serve Casino tours, Camp and youth groups, Sports teams, Schools and Universities etc.

Business started from 1992 and built a very good reputation in the Asian community. The fleet consists of 25 coaches and Mini Buses. They have a full equipment mechanic shop in their spot. A full time mechanic keeps all of the buses in very good condition. The seller also owns 2 location lots for running the business and parking the buses. Buyer can choose either to buy or rent.

Location: Los Angeles **Asking Price:** \$1,800,000
Broker: Peng Guan / (626) 283-7732 / peng@Linkbusiness.com

Businesses for sale - \$1 million plus

Historical Motel w/Swimming Pool - Great Location!

ref: LA3841



SDE: \$150,000

Sales \$945,468

LOCATION! LOCATION!!!

This small and cute historical motel with 23 rooms (Building -7,706 sqft Lot-20,338 sqft) and swimming pool is located on major road and busy commercial area, LA county has stopped issuing permit for motel at this size, so the competition in the area from similar hotels is minimal - the return clients appreciate its mid-century-modern appearances and the cozy environment provided by a courtyard-like site plan and design in human-scale, along with the great convenience given by its location.

The hotel has been there from 1976 and the current owner took over from 1989. Looking for retirement, the current owner has not done any marketing and major renovation for years, and the property is waiting for someone who appreciate the location, able to invest in renovation so that the motel's occupancy and income can be improved.

Location: South Bay Asking Price: \$3,250,000

Broker: Wen Chen-Karkhanis / 941-526-9920 / wen@linkbusiness.com

E-Commerce Business - Wholesale Clothing Supplier

ref: LA3632



SDE: \$800,000

Sales: \$15,000,000

This is a top supplier of wholesale fashion clothing to retailers nationwide. Retailers place the order online and pay for it either by credit card or PayPal. The orders are processed in their state of the art facility in Los Angeles and shipped via UPS. The company was started by a young entrepreneur 5 years ago. Sales have been going up by leaps and bounds every year.

They ended up 2013 with over \$15 million in sales, up 110% over previous year. Their website is number 1 in their own industry. Traffic and customer base is consistent and growing annually. Most of the traffic is coming through organic search, direct and through more than 50% repeat visitors.

The company uses social media such as a website blog, Facebook, Twitter, Instagram and Pinterest pages to connect with customers consistently to support and build loyalty to the brand. Last year this company spent over \$150,000 in making their facility more efficient at the advice of a leading consulting firm. This resulted in reduction of employees by 20%. This will mean much better bottom-line profit in 2014 and beyond. They carry about \$250,000. Inventory, so working capital requirement is minimal.

Location: Los Angeles Asking Price: \$3,000,000

Broker 1: Ved Sajjani / (714) 904- 8457 / ved@linkbusiness.com

Broker 2: Peng Guan / (626) 283-7732 / peng@Linkbusiness.com



Mergers & Acquisitions Intermediary

Are you 50 plus years old, recently laid off or nervous about your future job security, do you come from a business executive position and worried about someone younger and cheaper replacing you? Would you like to be your own boss in a business where age is a plus? Do you want control over your future? Do you want to continue making a nice income? If you answered yes to any of these questions, you need to call us.

LINK Business (www.linkbusiness.com) is a full service business brokerage/M&A firm that has immediate opportunity for self-motivated and entrepreneurial individual(s) to pursue a challenging and rewarding career as a business broker/M&A advisor. We are looking for seasoned sales professionals or executive managers. The growing local office of one of California's largest and oldest network of business sales and acquisition intermediaries is looking to build its business broker/M&A team with a few self-motivated associates to find sellers and buyers of companies and arrange the transactions between them. This work draws upon the individual's capabilities in sales, marketing, financial and operational analysis, negotiations, financing strategy and business management. The position requires persistence, a highly-organized approach and a consistently positive attitude. You must have high ethical and professional standards, be a confident, be a creative problem-solver, a team player and real networker. Although the position requires both sales/marketing and financial skills, the position offered is that of an Independent Contractor. You are in business on your own. THIS IS A COMMISSION-ONLY POSITION in which you can expect to earn \$100,000 to \$150,000+ per year after your first full year, but

**THE QUALITIES
OF AN EFFECTIVE
SALESPERSON/MANAGER
ARE THE MOST CRITICAL
ONES FOR SUCCESS**

there is no upside limit, no ceiling on your net earnings which depend, to a large extent, on your own efforts and results. Veteran, highly effective business brokers/M&A team members can earn more than \$250,000 annually and we had one reach \$980,000. However, the business brokerage/M&A business is a complex, extended process with a long sales cycle, so a new intermediary should be prepared to go 6 months or more before collecting that first commission check.

This is not a job or career path for everyone but it is challenging, very interesting work that can be highly rewarding for the right person. We typically do not deal with start-up or other early-stage businesses. Our primary focus is on facilitating the sales of established businesses that have some history of profitability. You will interact with entrepreneurial people and take part in the operational and financial analysis of many types of businesses. When selecting new members for our team we look for the traditional indicators of success:

- Maturity - a minimum of 20 years of business experience. AGE is a plus because we are dealing with mature people.
- Exceptional initiative - a well-organized, well-planned, self-starter.
- Creativity - ability to innovate and develop solutions for complex business problems.
- Selling experience - proven ability to prospect for, qualify and close.
- Background - sales, strategic or financial consulting, or business management experience.

- Business ownership - past entrepreneurial and management experience, a plus.
- Education - college degree is a plus, MBA, JD or CPA, a bigger plus.
- Teamwork - ability to work well with teammates to solve complex problems.

Because we occasionally sell the business's real estate and the California law for business/M&A brokers, you will be required to possess a California Real Estate license. (A Real Estate Broker's license is not necessary - a Sales Agent license is adequate). However, one can pursue this DRE license at the same time we provide our basic training to being a successful broker. Our training draws upon the organization's 30 years plus of success in facilitating thousands of transfer transactions from our network of offices located throughout the world. After initial training we provide ongoing coaching and a broad range of support.

With several growth industries moving toward consolidation and millions of baby boomers approaching retirement age, we are now in the initial stage of what is expected to be the greatest wave of business transfers in U.S. history. NOW is the time to enter this industry and be at the peak of your game as more and more businesses are ready to come to market. All of the above being said, this is a fun & interesting job.



We are an equal opportunity enterprise and value diversity for our team.



Businesses for sale - California & North California

Izakaya, Tapas type Sushi Bar and Restaurant

ref: LA3469

SDE: \$80,000
Sales: \$330,000



Izakaya or Tapas type Sushi Bar & Restaurant with Beer & Wine for Sale! This restaurant is located in one of the wealthiest cities in Ventura County. High tips from the upper-middle class of Loyal Customers who live in the luxurious houses in this neighborhood. Very clean Books and Records. Size: 1,700 SqFt, Rent\$4,118, NNN \$898.

Location: Ventura **Asking Price:** \$106,000
Broker: Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

Sushi Restaurant and Sports Bar in South Bay!

ref: LA3659

SDE: \$150,000
Sales: \$700,000



This Sushi Restaurant and Sports Bar is located in a huge shopping mall in prime location of South Bay. The owner invested about \$1MM to build out this restaurant. All FF&E and Beer & Wine license are included in the price. Building: 3,000 Sqft free standing. Lease: \$10,650/mo until 2018 with 5 year option. Seating 74 + 20 patio. This restaurant can be converted to any eatery.

Location: Los Angeles County **Asking Price:** \$369,000
Broker: Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

Auto Part Store - Owner Carry including Inventory

ref: LA3743

Here is a great opportunity for you to get in lucrative auto part business with little cash down. This business is well established for many years, but the owner is working it on limited hours all by himself. If you know this business and like to get an opportunity to make some good money, call before it's gone.



Reasonable rent and \$170,000 of inventory is included.

Location: Los Angeles **Asking Price:** \$140,000
Broker: Jim Moazez 562-477-6657 jim@linkbusiness.com

Well Established Turnkey Hair Salon in Los Angeles

ref: LA3716

SDE: \$85,000
Sales: \$665,000



This hair salon is located in a shopping and restaurant district with heavy foot traffic. There are many walk-in customers. This salon has a terrific software system and a management manual even if there is not an owner. The owner can confirm the sales figures by the system wherever owner is in the world. Proven growth potential to new owner!

Location: Los Angeles **Asking Price:** \$299,000
Broker: Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

"Indoor Sports and Cultural Center in the heart of Solano County for Sale"

ref: LA3789

SDE: \$156,772
Sales: \$258,101



This Indoor Sports and Cultural Center helps children and adults stay fit and active in under-served communities all over Solano County. Its community based programs such as Gymnastics, Soccer, Karate, Basketball, Fitness and Yoga are all under one roof. The 25,000 SqFt facility is a welcoming and safe place for people in this community to get together, day or night. This is good for E-Visa.

Location: Solano **Asking Price:** \$220,000
Broker: Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

Retail Fabric & Sewing Supplies Store with Busy Tailor Shop

ref: LA3852



Retail Fabric and Sewing Supplies Store with busy Tailor Shop. Front entrance for Retail and Rear Entrance for Tailor Shop. Spacious separate production area includes four durable sewing machines. Owner has been performing all the sewing jobs and has had to turn away business including calls for custom clothing. High profile location with ample parking. Growth income potential for both businesses. \$20,000 inventory included.

Location: Los Angeles **Asking Price:** \$59,000
Broker: Kellie Fish / (760) 898-8265 / kellie@linkbusiness.com

On-line retail and wholesale Children apparel

ref: LA3765

SDE: \$15,500
Sales: \$110,000



Since 1989, this business is an importer and wholesaler for all sizes ranges of Men, Women, Children ready-made wearing apparel, accessories items and gifts. Its imported products come from Asia and sell to 1000 stores and 50 national chain stores. This company had shipped more than 10,000 orders through Amazon within United States and globally. Selling price includes their \$200,000 inventories.

Location: Los Angeles **Asking Price:** \$120,000
Broker: Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

Businesses for sale - California & North California

Nail Service & Gel Nail School

ref: LA3815

SDE: \$32,000
Sales: \$110,000



Nail Learning Boutique and Salon in the South Bay! This business is a learning boutique of professional nail art, and also this is a nail salon. It is located in downhill way from the wealthiest residential neighborhood. There is a skilled and superior instructor teaches students from neighboring cities and overseas. And also the attached nail salon has many loyal customers who love nail arts.

Location: Los Angeles **Asking Price:** \$85,000
Broker: Nobuko Isoda / (310) 408-5980 / nobuko@linkbusiness.com

European Auto Repair Shop

ref: LA3832

SDE: \$102,000
Sales: \$389,668



Presently operated by Owner/Technician and one technician. Three lifts. Profitable now with demand to add another technician. Equipped with AutoLogic and AllData Pro. Mitchell Software Program to manage Invoicing and 400+ Clientele. Many advertising dollars & expertise spent optimizing a huge Web presence that continues to reap rewards of new customers. Inventory, Work Shop Equipment, Special Tools, two loaner cars included. Turn Key operation!

Location: Orange County **Asking Price:** \$120,000
Broker: Kellie Fish / (760) 898-8265 / kellie@linkbusiness.com

Great Opportunity to own your own Tattoo Parlor!

ref: LA3685

SDE: \$75,000
Sales: \$386,000



LA County based Home health Care established since 2000. Health forces retirement. Well established with contracts of Medicare. Private Health Insurance. Survey conducted in 2/14. Historic Revenues substantially higher. Sales 2013 \$386,000 SDE \$75,000 Ready to retire. Great business to expand immediately and grow profits.

Location: Los Angeles **Asking Price:** \$300,000
Broker: Joe Khoury / (213) 422- 7088 / jfk@linkbusiness.com

Join the Latest Business Model - Two for One

ref: LA3692

SDE: \$220,000
Sales: \$120,0000



Now that Jenny Craig has merged with Curves, this opportunity is bigger than ever. making this better than ever for sales growth. Owner Operator to get involved in the community to grow sales. This great location in the Eastern part of LA County and has been up graded to all new Franchise standards. Close to 300 members. Make an offer.

Location: Los Angeles **Asking Price:** \$649,000
Broker: Joe Khoury / (213) 422- 7088 / jfk@linkbusiness.com

Healthy Mediterranean Fast Casual Great Location

ref: LA3712

SDE: \$90,000
Sales: \$430,000



Healthy Mediterranean fast casual in West San Fernando Valley with a great location with established clientele for lunch and catering. Strong focus on quality and service created sales growth of over 20% for the last year and on track for 25% increase this year. Great opportunity for continued sales growth. Sales of \$430,000 net of \$90,000. Long commute forces sale.

Location: Los Angeles **Asking Price:** \$285,000
Broker: Joe Khoury / (213) 422- 7088 / jfk@linkbusiness.com

High Volume Mediterranean Restaurant in West LA

ref: LA3711

SDE: \$125,000
Sales: \$2,100,000



High Volume Mediterranean Restaurant in West Los Angeles Personal hardship forces sale. Own part of LA History for only \$490,000 with a net of \$125,000 This well known established restaurant is in a very highly visible location established it's reputation with excellent quality food and service. This is an opportunity to grow sales with some marketing and a full liquor license for a new Owner/Operator.

Location: Los Angeles **Asking Price:** \$490,000
Broker: Joe Khoury / (213) 422- 7088 / jfk@linkbusiness.com

Beautiful Upscale Liquor Store in Orange County

ref: LA3793

SDE: \$156,000
Sales: \$678,000



This store is absolutely immaculate and located in a very nice area with no competition. In business for over 40 years. Seller will finance inventory value plus additional \$100K. Call for more information.

Don't miss this one!

Location: Los Angeles **Asking Price:** \$599,000
Broker: Brian Reeves / (949) 851-1000 / brian@linkbusiness.com

Established Asian Restaurant at Great Location

ref: LA3875

SDE: \$103,855
Sales: \$945,468



Thanks to its great exposure at a busy intersections in West LA for 21 years, the restaurant is not just a dining place to go for the community, it has been also holding private parties for years for long term returned clients such as UCLA and corporate offices along the "Miracle Mile" of LA.

The current space, total 8000 sqft with occupancy of 325 seats, includes a full bar, formal dining, live band performing area and outdoor private patio.

Location: Los Angeles **Asking Price:** \$500,000
Broker: Wen Chen-Karkhanis / 941-526-9920 / wen@linkbusiness.com

Businesses for sale - California & North California

Award Winning Restaurant & Bar In West Hollywood ref: LA3730

SDE: \$0
Sales: \$0

Award winning speakeasy in West Hollywood with 47 license, full kitchen and 2 bars with great location and high visibility. Over \$400,000 in upgrades, asset sale for only \$595,000 won't last. Bring your concept with owner operator to get this to the next level.



Location: Los Angeles **Asking Price:** \$595,000
Broker: Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

High Volume Home Health Agency in Santa Barbara Co ref: LA3731

SDE: \$223,711
Sales: \$1,668,530

High Volume Home Health Agency in Santa Barbara County. High volume Home Health Agency annual SDE of \$180K in Santa Barbara County. Serving three counties for over 11 years in ILS, SLS, PHCS and several others. Fully operational business with existing management that runs day to day, absentee Owner. Divorce forces sale. Priced to sell at \$540,000. This is a high growth sectors.



Location: Santa Barbara **Asking Price:** \$440,000
Broker: Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

Niche Wholesale Distribution Company For Sale! ref: LA3753

SDE: \$55,204
Sales: \$881,064

Niche Health, Beauty, Décor Wholesale Distribution Company specializing in "Salt Rocks" from the Himalayan Mountains that is widely popular nationally as well as internationally. Products range from Salt Lamps, Salt Beauty Products, Culinary Line, and Accessories.



Established in 2007, business has been steadily and rapidly growing in sales each year with 2013 sales at \$881,064.

Location: Los Angeles **Asking Price:** \$150,000
Broker: Susie Kang / (310) 975-9492 / susie@linkbusiness.com

Vocational School of Medicine ref: LA3829

Established in 2005, this high integrity vocational college of health has provided personal and focused education to students abroad. Located in one of the largest prestigious areas of Los Angeles, County, it is equipped with two large class rooms and approved and accreditations thru BPPE and BVNPT. Hours of operation M-F 9am to 5:30pm, Sat. 8am to 4pm.



Location: Pasadena **Asking Price:** \$400,000
Broker: Earline Cooley / 949-306-4374 / earline@linkbusiness.com

Pawn Shop Owner retiring after 37 years ref: LA3838

SDE: Current
Sales: East County Pawn

Pawn shop owner retiring. After 32 years in business owner is retiring.

Operating in san diego county since 1983.

Great neighborhood, nice inventory.

Loan book almost \$400,000 and inventory around \$75,000. Retirement sale priced only \$889,000.



Location: El Cajon **Asking Price:** \$889,000
Broker: Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

Well Established Authentic Mediterranean Food ref: LA3860

SDE: \$126,555
Sales: \$589,454

This well-established Mediterranean restaurant for over 20 years in Beverly Hills adjacent is a tradition for visitors and Southern California residents.

Charming ambiance and exceptional food. Zagat rated 4.5 stars and Yelp reviews over 400 4+ stars
Priced to sell making over \$120,000 to Owner for only \$239,000



Owner retiring and moving out of the country. Must pre-qualify to obtain this exclusive establishment.

Location: Los Angeles **Asking Price:** \$239,000
Broker: Joe Khoury / 213-422-7088 / jfk@linkbusiness.com

Profitable Liquor Store ref: LA3878

Long established liquor store located in L.A county. Operated 100% help run. Great business for owner operator. Used to do good check cashing business but seller reduced a lot because he wasn't there. Long lease with below market rent. Owner desires to retire. For more information contact Paul Suh at 714-323-1010.



Location: Los Angeles **Asking Price:** \$340,000
Broker: Paul Suh / 714-323-1010 / paul@linkbusiness.com

Profitable Lunch and breakfast cafe ref: LA3879

Very well established breakfast and lunch café located in a large business office and residential mixed area. Short hours 7am-2pm for breakfast and lunch only. Great online reviews it's food and service. This is great opportunity to own the café restaurant for family run and instantly making money. Current owner has been building a reputation for delicious food. 2,100 sqft, low rent \$3,400 including NNN, lease 4 years plus 5 years option.



Location: Buena Park **Asking Price:** \$349,000
Broker: Paul Suh / 714-323-1010 / paul@linkbusiness.com

Businesses for sale - California & North California

Bar & Restaurant Supply Wholesaler - Semi Absentee ref:LA3854

This 51 year old bar and restaurant supplies that also offers studio soft drink and craft services. The owner is not involved with the daily operation and is acting as a semi absentee owner at this time. They primarily sell paper products along with water and juices.



They also items relating such as cocktail mixes, plastic ware, glass ware, chemicals, boxes and other items.

\$800,000 (including \$80,000 inventory + \$260,000 A/R)

Location: Los Angeles **Asking Price:** \$800,000
Broker: Jim Moazez / 562-477-6657 / jim@linkbusiness.com

High Volume Body Shop - Absentee Run ref: LA3786

Here is a profitable and high volume body shop that is absentee run. It's located in the heart of LA with good street frontage. Manager in place that is running the business. Owner is relocating.



It has over 8 years of lease with low rent.

Location: Los Angeles **Asking Price:** \$385,000
Broker: Jim Moazez / 562-477-6657 / jim@linkbusiness.com

33 Years Business Supply Company for Sale ref: LA3751

SDE: \$350,000
Sales: \$1,000,000

This business was founded in 1981. Current sales specialize in point of sale office supplies. Products are sold business to business to all types of business categories by making outbound phone calls & receiving in-bound phone orders via a state-of-the-art call center to and from businesses throughout North America, including AK & HI. Quantifying productivity is done constantly to ensure a healthy "bottom line" with compliant & fair policies assist in ensuring the company's longevity.



Location: Rancho Dominguez **Asking Price:** \$750,000
Broker: Peng Guan / 626-283-7732 / peng@linkbusiness.com

Specialty Cake & Excellent Customer Service ref: LA3734

This Bakery promises nothing but the highest quality in products and services. So if you are looking for an extraordinary design for Wedding, Birthday or any Special occasion Cakes, look no more because they are second to none in the Bakery industry and the epitome of value. Great deal for someone who loves to bake with creativity in mind.



Location: Ventura **Asking Price:** \$115,000
Broker: Earline Cooley 949-306-4374 earline@linkbusiness.com

Entertainment / Tour Business for Sale! ref: LA3594

SDE: \$111,000
Sales: \$325,000

Top ranked Trip advisor and Cruise Critic ratings and reviews. This established tour company of over 9 years in the South Bay Communities from LAX to Long Beach ports and Hotels, serving incoming tourist looking for full or half day tours to Los Angeles attraction and Orange County Beaches. Well poised to grow with larger vans to book larger groups. Several wholesale Tour Operators worldwide.



Location: Los Angeles **Asking Price:** \$225,000
Broker: Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

60 Year Old Deli for Sale! ref: LA3580

SDE: \$0
Sales: \$94,000

This original San Fernando Valley Deli has won several awards in it's 60 Year history. Needs some TLC and an owner operator to focus on building sales. New lease to the buyer and 60 years of Goodwill. Make an offer. Owners are looking to retire.



Location: Los Angeles **Asking Price:** \$250,000
Broker: Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

Used Car Lot on a Busy Street and very Profitable ref: LA3775

SDE: \$120,000
Sales: \$1,000,000

This is a well establish car lot close to LA with great traffic and on a corner location. You can bring your inventory or take the good mix of inventory they have. Illness is forcing the sale.



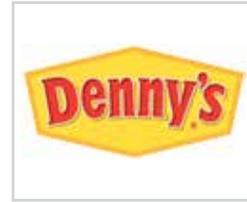
They are currently subleasing part of the lot to a mechanic for \$3,000 per month, effectively making the rent only \$4,600.

Location: Los Angeles **Asking Price:** \$70,000
Broker: Jim Moazez / 562-4477-6657 / jim@linkbusiness.com

Denny's Los Angeles County, California ref: LA3571

SDE: \$220,000
Sales: \$1,412,700

This 50 year old internationally known family restaurant has the history and reputation of great family values. The Facility is well maintained and fully equipped. It is located in LA County in a very highly populated area. The location is a desirable market that can provide expansion potential. Partners dissolution creates a great opportunity to enter this highly dense market of Los Angeles County.



Location: Los Angeles **Asking Price:** \$850,000
Broker: Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

Businesses for sale - California & North California

High volume hamburger place

ref: LA3880

High volume hamburger place located in Orange County. Long established, prime location, free standing at the corner of major street. 20 years guaranteed on lease with CPI every 2 years. Landlord is the seller who desires to retire after 28 years operation.



Location: Los Angeles **Asking Price:** \$690,000
Broker: Paul Suh / 714-323-1010 / paul@linkbusiness.com

Short Hours Mexican Restaurant

ref: LA3748

This well-equipped Mexican restaurant has been established for over 10 years. It's located in the business park in the Fullerton. Very reasonable rent (\$1,533 per month) in the area, short hours (8am-3:30pm, Mon-Sat) operation. Can convert to Korean restaurant or Asian style restaurant.



Location: Fullerton **Asking Price:** \$120,000
Broker: Paul Suh / 714-323-1010 / paul@linkbusiness.com

5 Day Lobby Snack Shop

ref: LA3505

This snack shop is located in a busy West L.A. hi-rise building. This is the only retail shop in the building and it serves more than a thousand tenants that work in the building along with their guests. The shop sells cigarettes, packaged sandwiches, salads, doughnuts, fresh coffee, sodas, and a plethora of other items. In addition, the shop contains a full line of greeting cards and gift items. This is a complete shop that has been painted and remodeled in the past year. This shop is a "turn-key" style operation and can be easily be ran by one person. Also there is a popular ATM machine; it's the only one in the area! The shop is open five days a week and has a low rent. The current owner would like to retire after many years of operation.



Location: Los Angeles **Asking Price:** \$69,000
Broker: Paul Suh / 714-323-1010 / paul@linkbusiness.com

Family Law Divorce Mediation Practice for Sale

ref: LA3778

SDE: \$133,703
Sales: \$173,330

Formed in 1996, the Center for Mediated Divorce (CMD) is a well-known brand in Orange County and Southern California. For nearly two decades, hundreds of couples have successfully used CMD processes, skills and systems for settling their divorce peacefully out of court. Owner Judith A. Williams has developed a reputation for CMD as professional, respected and client-oriented. She and her team are skilled at guiding couples through divorce process with a minimum of conflict, which protects future family relationships.



Location: Orange County **Asking Price:** \$220,000
Broker: Ron Hottes / 310-809-3137 / ron@linkbusiness.com

Fishing Accessory Die Casting Retail-Wholesale - Seller Financing

ref: LA3848



This company has been doing business for many years and the brand is very well known in the industry. They sell aluminum dies to people and businesses to cast their own sinkers and jigs. The dies are being made by a third party for the owner.

Owner has not worked the business for many years and is looking to retire soon. This can be done out of your home garage or a small warehouse. The business would greatly benefit from a good functional website and selling the products on the internet such as Amazon or Ebay.

This is almost an absentee run business now with no active marketing or sales.

Location: Los Angeles **Asking Price:** \$250,000 (including \$150,000 inventory)
Broker: Jim Moazez / 562-477-6657 / jim@linkbusiness.com

Pro racing simulator manufacturer in Orange County

ref: LA3863



SDE: \$75,000
Sales: \$680,000

"Established in 2002, they manufacture Pro-racing simulators for wealthy individuals. Well over 500 of these simulators are deployed worldwide making it the most popular Pro quality personal racing simulator in the world.

All contact with the simulator transfers head-to-toe sensations of real racing. The best example of this attention to detail can be found in its vibration system.

Driven by specially processed audio signals, four separate transducers; one on the pedals, one on the steering wheel and two on the seat, stimulate the driver's feet, hands and torso with the energy of a running race car chassis."

Location: Los Angeles **Asking Price:** \$300,000
Broker: Ved Sajani / (714)904-8457 / ved@linkbusiness.com



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Businesses for sale - Southern California

Nationally Recognized Women's Gym Franchise

ref: SD0005

SDE: \$ 37,567
Sales: \$153,305



Profitable Women's Only Gym in beautiful San Diego. Unique opportunity for new owner/operator. High producing location. Reasonable rent, maximum profits. New franchisor ownership, new marketing and wellness strategies: personalized weight loss, weight management, and fitness plan, celebrity trainer - new face to brand. Proven changes, successful revenues for 2014 are up from 2013. Great opportunity to join a longtime successful franchise for growth and expansion!

Location: San Diego **Asking Price:** \$125,000
Broker: Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

Gaslamp District Women's Retail Store

ref: SD0008

SDE: \$ 44,907
Sales: \$470,749



Turn-key Women's retail store in the heart of the Gaslamp District of San Diego. Excellent location with great rent terms, close to the Convention Center and Petco Park. Great visibility in the middle of the action! Gross Revenue for 2013 were \$470,749. Great opportunity to add existing retailer or for someone that wants an established business.

Location: San Diego **Asking Price:** \$100,000
Broker: Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

Successful Los Angeles Physical Therapy Practice

ref: SD0010



SDE: \$186,477
Sales: \$424,662

Los Angeles based physical therapy practice experienced great growth in 2014 due to new Health Care initiatives. Professional staff and loyal client base make this a great opportunity for a Physical Therapist/owner looking acquire a successful practice and continue its growth. The practice has a great footprint with room to grow and excellent lease terms. The Seller's Discretionary Earnings for 2014 were \$186,477.

Location: place **Asking Price:** \$425,000
Broker: Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

Revolutionary New Ice Cream Franchise

ref: SD0006

SDE: N/A
Sales: N/A



Newest craze - THE REINVENTION OF ICE CREAM! Allows consumer to create own flavor masterpiece, choosing base and toppings. Ice cream made to order using liquid nitrogen to instantly freeze creation. Opportunity to be a part of this amazing franchise, Own your own store. San Diego territory currently open, other Southern California territories selling rapidly. Serious buyers please, inquire as this opportunity won't last long!

Location: San Diego **Asking Price:** \$40,000
Broker: Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

Prime Beach Retail Store

ref:SD0009

SDE: \$70,000
Sales: \$387,000



Location, Location, Location! A business and location like this is rarely available! Well established men's retail boutique clothing store located in prestigious beach area of San Diego, CA. Great foot traffic and visibility, has an excellent reputation and following. The store features unique lifestyle apparel brands. This business opportunity is ideal for an individual or for a high-end men's retailer that is looking to expand.

Location: San Diego **Asking Price:** \$195,000
Broker: Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

Boutique Shoe Store in Great Hillcrest Location

ref: SD0011

SDE: N/A
Sales: \$300,000



Iconic shoe store located in Hillcrest, CA. An A+ location with great visibility and high foot traffic. Retail store carries lifestyle boutique brands for both men and women. \$50-\$100 average price-point with some high end brands selling for up to \$250. Opportunity to expand the sales by adding some formal/business brands as well as children's shoes. Absentee ownership. Sales price includes \$75,000 in inventory.

Location: San Diego **Asking Price:** \$110,000
Broker: Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

Urban Winery/Tasting Room Franchise

ref: SD0012

SDE: N/A
Sales: N/A



Unique opportunity to own your own Urban Winery and Tasting Room in Southern California! Customize everything from the name of your winery to the labeling of the bottles, merchandise etc. Great franchise support provides bottled wine, grapes to engineer your own blends, equipment and training to get you started, etc. This is a lifestyle business with great upside potential!

Location: TBA **Asking Price:** \$50,000
Broker: Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

San Diego Bar with Type 48 Liquor License

ref:SD0014

SDE: N/A
Sales: N/A

Profitable San Diego bar with type 48 license is for sale. No food sales are required with this license. Gross revenues for 2014 were approximately \$617,185. Beautiful 3000 Square foot bar, all Furniture Fixtures and Equipment are in great condition. Excellent Lease Terms.



Location: San Diego **Asking Price:** \$199,000
Broker: Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

Well Established Indian Restaurant

ref: SD0016

SDE: N/A
Sales: N/A

Family owned and operated Indian Restaurant located in a busy shopping center in San Diego. This long established restaurant has been operating since the mid 1980s. Restaurant is 1566 Sq ft and seats 40+ with low rent of \$2,932 (including NNN). Restaurant has a beer and wine license and offers delivery and catering services. All furniture fixtures and equipment are in good condition.



Location: San Diego **Asking Price:** \$85,000
Broker: Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

Profitable North County Hair Salon

ref: SD00020

SDE: \$95,139
Sales: \$134,798

Great opportunity to own a hair salon in a prime North County beach location. Well established and profitable salon has both rental and commission revenue streams. Approximately 1,500 square feet, 12 stations. Monthly rent is \$2200/month. Seller's Discretionary Earnings for the past 9 months are \$95,139.48. Great for an owner operator or absentee owner.



Location: San Diego **Asking Price:** \$210,000
Broker: Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

North County Beach Pizzeria

ref:SD0019

SDE: N/A
Sales: \$458,196

Pizzeria for sale in high profile North County beach location! Gross revenues were \$458,196 for 2014. All furniture, fixtures and equipment are in excellent condition. The restaurant is approximately 1,485 square feet. Restaurant has a beer and wine license and current menu includes pizza, pasta and salads. Great opportunity for an owner operator as the current owner only works 23 hours a week.



Location: San Diego **Asking Price:** \$115,000
Broker: Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

California Test Only Smog Shop

ref: SD0015

SDE: \$48,000
Sales: \$84,000

"This reputable STAR Certified Smog Check Only Station has been established for more than 15 years. This is an excellent opportunity for an owner/operator or absentee owner. Located in North Orange County in a stand alone 1600 sqft building with 1 stall, office and waiting area. This business is located in an auto services area near a busy high traffic street and is visible to traffic flow. The smog station features the ESP smog machine, in-ground dyno and evap. Also included is the new OIS-DAD system which is being leased by the owner. The price per inspection is from \$ 40 to \$ 60 per car. Business is very profitable for a working owner as a smog technician.



Location: Orange County **Asking Price:** \$75,000
Broker: Steven Fastuca / (949) 887-2793 / steven@linkbusiness.com

Amazing Burger Concept Expanding Worldwide

ref: SD0018

SDE: N/A
Sales: N/A

An amazing opportunity to own your own Juicy Burgers Restaurant! Juicy Burgers has made waves in Los Angeles, been written up in several food magazines, and has been quoted as the "best late night burger in Hollywood". You will receive all of the support of a franchise without paying any royalty fees! This is your opportunity to break in to the fast casual market and capitalize on this growing industry with this reputable brand. Burgers are made to order with the freshest ingredients. Great sauces such as Chipotle ketchup make Juicy Burgers a unique dining experience. Juicy Burgers is expanding worldwide. Great opportunity for individuals, groups or companies looking for a scalable business model. Territories are available. Great locations available immediately.



Location: San Diego **Asking Price:** \$35,000
Broker: Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

Profitable Computer Services Company With Great Up

ref: LA3869

SDE: \$225,531
Sales: \$54,000

Great entrepreneurial computer services company available in beautiful upscale seaside city. Company has over 20 years of goodwill and a sterling reputation by repairing and servicing computer systems in the community and local businesses. Owner passed away and his wife has been running it for the past few years. She has no repair knowledge and has primarily been an office manager so she wants to sell and retire. One technician and a part time employee perform all of the repairs and services. The company is profitable and stable. It even has some service contracts with various local companies for ongoing computer systems support.



Location: Los Angeles **Asking Price:** \$80,000
Broker: Roger Civalieri / (310) 384-5665 / roger@linkbusiness.com

Businesses for sale - Arizona

Fitness Franchise

ref: PH00006



SDE: N/A
Sales: \$169,000

Are you looking for a top fitness franchise? This startup is in its second year and gaining an excellent reputation with both short- and long-term clientele. 100+ classes per month.

This location has \$250,000+ in build out expenses, \$8000 monthly auto pay renewals. Investment for a brand new franchise begins at \$150,000 this unique opportunity is available due to seller moving out of state.

Location: Phoenix, Maricopa **Asking Price:** \$99,000
Broker: Lisa Riley / 480-302-0799 / lisa@Linkbusiness.com

B2B Profitable Apple Managed Service Provider & Google Apps Resellers

ref: PH00004



SDE: \$88,800
Sales: \$252,350

Are you looking for an amazing opportunity to increase your B2B service contracts as a Certified Mac Support Provider? This profitable business allows a strategic PC IT company buyer the perfect opportunity to move quickly into the Mac Service market and generates almost \$90,000 in cash flow. This business is well established with 8 years of goodwill, excellent reputation for customer service, and long-term clientele. Current yearly contracts worth \$130,000+ auto-renew with 90% client retention. Experienced employees do day to day work while the owner enjoys a 20 hr/work week focused on management and procuring new clients. New contracts are added monthly, without a focused marketing plan or major effort. The Seller will provide training and support during the transition period.

Location: Phoenix, Maricopa **Asking Price:** \$175,000
Broker: Lisa Riley / 480-302-0800 / lisa@Linkbusiness.com

Mail, Print & Shipping for Sale - Independent

ref: PH00003

SDE: N/A
Sales: \$94,000

Great Opportunity to own a growing business! Easy to run, one-person operation with PT assistance as needed. Started in 2009, the location has a steady supply of customers. Services include shipping through FedEx, DHL and USPS, shipping supplies, packaging and supplies, mailbox rentals, notary, copying and fax services, office supplies, shredding, greeting cards, and more. Opportunity exists for a buyer to increase revenue through marketing.

Location: Phoenix, Maricopa **Asking Price:** \$25,000
Broker: Linda Tapley / 480-242-3926 / linda@linkbusiness.com



Beautiful Yoga Studio for Sale!

ref: PH00002

SDE: N/A
Sales: \$62,300

Dreamed of owning your own yoga studio? Sports flooring; hot yoga available due to ARES Custom Heating Unit & Humidifier; men & women's dressing rooms with showers; near major freeway; spacious and gracious. 5+ years in business with steady drop-in, monthly and yearly memberships. Minimal Marketing in past. 5 teachers, significant storage, washer/dryer, plus a bonus room for a massage therapist or a large office.

Location: Phoenix, Maricopa **Asking Price:** \$125,000
Broker: Lisa Riley / 480-302-0799 / lisa@Linkbusiness.com



Well Established Dance Studio

ref: PH00005



SDE: \$54,900
Sales: \$529,300

Looking for opportunity to be the owner of a pre-professional dance studio or expand your company into a second or third location? This Business is well established with over 35 years of goodwill, excellent reputation, and focus on the pre-professional dancer. Over 150 classes offered per month including tap, ballet, jazz, hip hop and contemporary. With a great reputation for quality, this Business offers a Buyer a unique opportunity to control your own destiny and realize your dreams of expanding your business in the community. The Seller is moving out of town and has decided to sell the Business to one who wishes to continue the tradition of excellent service and reap the potential to further grow the operation to the next level.

Location: Phoenix, Maricopa **Asking Price:** \$100,000
Broker: Lisa Riley / 480-302-0800 / lisa@Linkbusiness.com

Museum of Fire Fighting Memorabilia

ref: SL00019



SDE: Ask Broker
Sales: Ask Broker

The Fire Toy and Fire Museum presents a business opportunity for a theme park addition, tourist attraction expansion or as a possible tax write-off as a community service dedicated to remembering the first responders. The Fire Toy and Fire Museum represents a 50 year passion the Owner has for saving lives and property: first as a firefighter and later as the owner of a business as a Master Distributor of firefighting equipment. Priced at \$375,000 for over 2,600 items encompassing:

- Collectables including one-of-kind used in entertainment;
- Antiques with some dated from the 1800s;
- Toys made in Italy, Germany, Japan and the USA;
- Memorabilia;
- Fire Fighting related items.

Location: TBA **Asking Price:** \$375,000
Broker: Joe Czmarko / (314) 402-0568 / joe@Linkbusiness.com

"HOT" Childrens Sports & Fitness Franchise

ref: SL00022



SDE: \$23,065
Sales: \$42,930

Top 7 Franchise is profitable Home based business for entrepreneurs who enjoy sports and fitness and are passionate about working with children. Major profit improvement opportunity for committed Owner in region.

Business remains profitable with TREMENDOUS growth potential due to Absentee Owner situation over past few years. Business comes with significant asset/ equipment base, contracts and resource references for new business owner.

Location: Saint Louis **Asking Price:** \$64,900
Broker: Kevin Gregory / (314) 402-0568 / joe@Linkbusiness.com

Unique Girls Retail Boutique & Party Experience

ref: PH00008



SDE: \$ N/A
Sales: \$331,188

Are you looking for an amazing opportunity to build a fun and energetic business? Do you love all things for young ladies? Do you have a young daughter and looking for your next opportunity?

Grow as you mix and mingle with parents in your daily activities. Current owners' daughter has grown and a new opportunity has landed at her doorstep.

2015 monthly sales are increasing. Located in leased facilities in a prime location. Both destination and walk-in traffic occur. Near major intersection with easy entry.

Has excellent branding and a great reputation for quality and trusted service. As an owner operator, double cash flow in first year! Current owner had spent 2014 away from business on new opportunity. \$60,000 in Inventory Included!

Location: Phoenix, Maricopa **Asking Price:** \$159,000
Broker: Lisa Riley / 480-302-0800 / lisa@Linkbusiness.com

Well-Established Bookkeeping Firm for Sale

ref: SL00021

SDE: \$46,830
Sales: \$113,503

Well-established, reputable, small bookkeeping/accounting service. Would suit owner/operator or existing bookkeeping/accounting business as an add-on. This business provides administrative assistance, accounting and bookkeeping services to small businesses looking to outsource these day to day tasks. They have a wide range of office administration services including payroll, bookkeeping, company tax registration and filings, etc... Relocatable anywhere in greater St. Louis area.

Location: Saint Louis **Asking Price:** \$129,693
Broker: Julie Pumfrey / (314) 402-0568 / julie@Linkbusiness.com

\$100K down for Seller-Financed Pet Carrier Business

ref: SL00018

SDE: Ask Broker
Sales: Ask Broker

The Pet Cooler Carrier business offers an entry into the growing (\$585 Billion) Pet Business. This made in the USA, award winning product features a patented "green" cooling system using ice and natural convection. Hydration is also provided by the ice melt, making this a complete portable cooling and hydration station. Curtains provide shade and comfort, and removable trays for storage, ice, foods or medicines.

Location: TBA **Asking Price:** \$650,000
Broker: Joe Czmarko / (314) 402-0568 / joe@Linkbusiness.com

Businesses for sale - Missouri

Home Improvement Franchise

ref: SL00017

SDE: \$177,261
Sales: \$689,093



Are you interested in the lucrative home improvement industry? Nationally recognized, widely known, and award winning franchise seeking new owner to take the business to the next level. This is a well-established, turnkey operation, that has been active in the St. Louis area for over 25 years. No experience necessary as this business is easy to learn. Ideally located in greater St. Louis area.

Location: Saint Louis **Asking Price:** \$249,000
Broker: Julie Pumfrey / (636) 208-0753 / julie@Linkbusiness.com

Self-Contained Retail Convenience Store

ref: SL00009

SDE: projected-\$100K
Sales: projected-\$250K



Exciting, unmanned convenience store concept new to US, established and proven across Europe for 16+ years. Automated convenience store equipped with proprietary technology, easily operated from computer. Technology allows to track sales and profits of each product, and provide complete revenue accountability. Communicates "fills", eliminating unnecessary store visits, and making certain right products and quantities for restocking. Simple system ensures maximized profit potential and consumer satisfaction.

Location: TBA **Asking Price:** \$250,000
Broker: Julie Pumfrey / (636) 208-0753 / julie@Linkbusiness.com

\$75K for an Art Business Buy-In with Seller Financing Available

ref: SL00001



SDE: \$0
Sales: \$0

"Opportunity to own an established Art Business that has continued Original Sales plus 5 merchandising revenue streams: Reproduction, Licensing, Distribution, Publishing and Promotion.

The present owner looks for a down payment of \$75 plus a seller finance agreement that would include her contracted involvement as the Artist in Residence.

Owner is an accomplished artist with 20 years' experience as a Designer, Author, Songwriter and Producer."

Location: St. Louis **Asking Price:** \$300,000
Broker: Joe Czmarko / (314) 402-0568 / joe@Linkbusiness.com

Custom Home Storage Design & Installation

ref: SL00011

SDE: N/A
Sales: N/A



Largest custom storage franchise in the world and most recognized brand in category. Company offers a full-line of storage solutions for every space in the home, ranging from its signature and custom designed closets to home offices, entertainment centers, pantries and garages.

Location: Boone **Asking Price:** \$70,000
Broker: Julie Pumfrey / (636) 208-0753 / julie@Linkbusiness.com

Medical Staffing Franchise for Sale

ref: SL00007

SDE: \$67,391
Sales: \$80,620

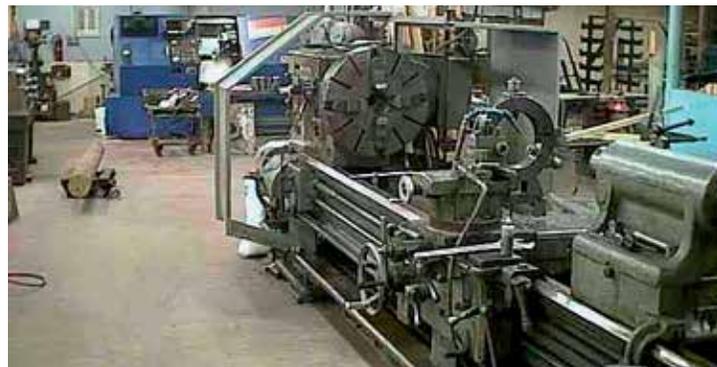


Buy a job making over \$65K per year in a growing industry that is forecast to increase 24% in the next 8 years. Potential for growth with a local, involved owner as current owner is not within driving distance. Franchise is one of the most successful medical staffing companies in the US. Pre-approved for SBA financing or seller will finance the deal.

Location: Allen Co, IN **Asking Price:** \$130,000
Broker: Julie Pumfrey / (636) 208-0753 / julie@Linkbusiness.com

\$100,000 Down Payment for Seller Financed Machine Shop

ref: SL00003



SDE: N/A
Sales: N/A

"Well-established shop, with owner retiring, continues to sub-contract for major shops but accepts only a limited number of jobs. Sub-contracting revenue for 2014 grew 40% over 2013 with owner almost entirely absentee and turning down work.

The business has an outstanding work history servicing aerospace, automotive, and pharmaceutical industries working in a wide range of materials: Aluminum, Titanium, Stainless Steel and plastic molding."

Location: TBA **Asking Price:** \$490,000
Broker: Joe Czmarko / (314) 402-0568 / joe@Linkbusiness.com

ARTS, ENTERTAINMENT & RECREATION

Los Angeles LA3594 \$222,000 Joe Khoury (213) 422-7088
 LA3695 \$4,900,000 Joe Khoury (213) 422-7088
 LA3762 \$99,000 Roger Civalleri (310) 384-5665

AUTOMOTIVE

Los Angeles LA3504 \$130,000 Peng Guan (626) 283-7732
 LA3619 \$150,000 Jim Moazez (562) 477-6657
 LA3633 \$99,000 Roger Civalleri (310) 384-5665
 LA3672 \$1,100,000 Peng Guan (626) 283-7732
 LA3677 \$299,000 Ved Sajjani (714) 904-8457
 LA3737 \$1,650,000 Mike Dunkle (310) 418-1530
 LA3767 \$0 Mike Dunkle (310) 418-1530
 LA3769 \$350,000 Jim Moazez (562) 477-6657
 LA3770 \$3,200,000 Jim Moazez (562) 477-6657
 LA3792 \$399,000 Peng Guan (626) 283-7732
 LA3844 \$225,000 Ved Sajjani (714) 904-8457
 LA3863 \$300,000 Ved Sajjani (714) 904-8457
 LA3872 \$100,000 Ved Sajjani (714) 904-8457

BEAUTY SALONS & SPAS

Los Angeles LA3496 \$50,000 Sara Medley (310) 986-3321
 LA3558 \$0 Susie Kang (310) 975-9492
 LA3642 \$40,000 Sara Medley (310) 986-3321
 LA3739 \$50,000 Ved Sajjani (714) 904-8457
 LA3766 \$40,000 Ved Sajjani (714) 904-8457
 LA3772 \$90,000 Jim Moazez (562) 477-6657
 LA3815 \$85,000 Nobuko Isoda (310) 408-5980
 LA3833 \$90,000 Brian Reeves (949) 851-1000

CONSTRUCTION INDUSTRY

Los Angeles LA3670 \$1,125,000 Ron Hottes (310) 539-8300
 LA3777 \$0 Philip Wolfstein (310) 663-2180

DRY CLEANING

Los Angeles LA3662 \$600,000 Jim Moazez (562) 477-6657
 LA3664 \$890,000 Jim Moazez (562) 477-6657
 LA3783 \$560,000 Joe Khoury (213) 422-7088

EDUCATION / DAYCARE

Los Angeles LA3789 \$220,000 Nobuko Isoda (310) 408-5980
 LA3800 \$250,000 Peng Guan (626) 283-7732

FOOD / HOSPITALITY

Los Angeles LA3469 \$106,000 Nobuko Isoda (310) 408-5980
 LA3830 \$248,800 Susie Kang (310) 975-9492
 LA3484 \$195,000 Joe Khoury (213) 422-7088
 LA3529 \$120,000 Paul Suh (717) 323-1010
 LA3568 \$225,000 Joe Khoury (213) 422-7088
 LA3572 \$850,000 Joe Khoury (213) 422-7088
 LA3623 \$110,000 Peng Guan (626) 283-7732
 LA3628 \$4,400,000 Joe Khoury (213) 422-7088
 LA3659 \$369,000 Nobuko Isoda (310) 408-5980
 LA3684 \$135,000 Roger Civalleri (310) 384-5665
 LA3704 \$120,000 Nobuko Isoda (310) 408-5980
 LA3711 \$490,000 Joe Khoury (213) 422-7088
 LA3712 \$285,000 Joe Khoury (213) 422-7088
 LA3728 \$170,000 Paul Suh (717) 323-1010
 LA3729 \$65,000 Paul Suh (717) 323-1010
 LA3730 \$595,000 Joe Khoury (213) 422-7088
 LA3745 \$299,000 Roger Civalleri (310) 384-5665
 LA3752 \$280,000 Peng Guan (626) 283-7732
 LA3781 \$240,000 Joe Khoury (213) 422-7088
 LA3796 \$279,000 Paul Suh (717) 323-1010
 LA3855 \$650,000 Peng Guan (626) 283-7732
 LA3858 \$90,000 Sara Medley (310) 986-3321
 LA3861 \$275,000 Sara Medley (310) 986-3321
 LA3864 \$62,500 Ved Sajjani (714) 904-8457
 LA3865 \$125,000 Ved Sajjani (714) 904-8457
 LA3866 \$62,500 Ved Sajjani (714) 904-8457
 LA3867 \$440,000 Joe Khoury (213) 422-7088

FRANCHISE

Los Angeles LA3622 \$130,000 Susie Kang (310) 975-9492
 LA3645 \$65,000 Susie Kang (310) 975-9492
 LA3666 \$250,000 Peng Guan (626) 283-7732
 LA3690 \$62,000 Joe Khoury (213) 422-7088
 LA3692 \$535,000 Joe Khoury (213) 422-7088
 LA3801 \$69,000 Susie Kang (310) 975-9492
 LA3806 \$18,000 Joe Khoury (213) 422-7088
 LA3816 \$630,000 Peng Guan (626) 283-7732
 LA3843 \$175,000 Susie Kang (310) 975-9492
 LA3847 \$350,000 Susie Kang (310) 975-9492
 LA3851 \$49,900 Joe Khoury (213) 422-7088

HEALTH / MEDICAL

Los Angeles LA3682 \$295,000 Ved Sajjani (714) 904-8457
 LA3685 \$300,000 Joe Khoury (213) 422-7088
 LA3726 \$550,000 Ved Sajjani (714) 904-8457
 LA3731 \$560,000 Joe Khoury (213) 422-7088

TECHNOLOGY / COMPUTER / IT

Los Angeles LA3869 \$80,000 Roger Civalleri (310) 384-5665
 LA3678 \$3,000,000 Ved Sajjani (714) 904-8457

MANUFACTURING

Los Angeles LA3416 \$4,400,000 Joe Khoury (213) 422-7088
 LA3600 \$1,560,000 Ved Sajjani (714) 904-8457
 LA3609 \$2,000,000 Ved Sajjani (714) 904-8457
 LA3613 \$50,000 Ron Hottes (310) 539-8300
 LA3669 \$200,000 Peng Guan (626) 283-7732
 LA3732 \$300,000 Ved Sajjani (714) 904-8457
 LA3735 \$55,000,000 Sara Medley (310) 986-3321
 LA3814 \$900,000 Susie Kang (310) 975-9492
 LA3849 \$795,000 Jim Moazez (562) 477-6657
 LA3857 \$425,000 Ved Sajjani (714) 904-8457
 LA3874 \$32,000 Nobuko Isoda (310) 408-5980

MISCELLANEOUS

Los Angeles LA3838 \$889,000 Joe Khoury (213) 422-7088

PROFESSIONAL

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PUBLISHING / PRINTING

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 LA3773 \$200,000 Philip Wolfstein (310) 663-2180
 LA3813 \$300,000 Jim Moazez (562) 477-6657
 LA3828 \$499,000 Ron Hottes (310) 539-8300
 LA3837 \$550,000 Jim Moazez (562) 477-6657

RETAIL

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 LA3446 \$250,000 Sara Medley (310) 986-3321
 LA3478 \$125,000 Ved Sajjani (714) 904-8457
 LA3501 \$680,000 Paul Suh (717) 323-1010
 LA3532 \$500,000 Joe Khoury (213) 422-7088
 LA3582 \$395,000 Jim Moazez (562) 477-6657
 LA3595 \$50,000 Peng Guan (626) 283-7732
 LA3631 \$70,000 Roger Civalleri (310) 384-5665
 LA3639 \$1,450,000 Ved Sajjani (714) 904-8457
 LA3660 \$100,000 Sara Medley (310) 986-3321
 LA3676 \$200,000 Ved Sajjani (714) 904-8457
 LA3679 \$80,000 Peng Guan (626) 283-7732
 LA3696 \$70,000 Ved Sajjani (714) 904-8457
 LA3699 \$400,000 Roger Civalleri (310) 384-5665
 LA3741 \$250,000 Peng Guan (626) 283-7732
 LA3768 \$550,000 Sara Medley (310) 986-3321
 LA3790 \$65,000 Brian Reeves (949) 851-1000
 LA3793 \$450,000 Brian Reeves (949) 851-1000
 LA3797 \$150,000 Philip Wolfstein (310) 663-2180
 LA3802 \$28,000 Susie Kang (310) 975-9492
 LA3804 \$150,000 Ved Sajjani (714) 904-8457
 LA3807 \$825,000 Brian Reeves (949) 851-1000
 LA3809 \$1,050,000 Joe Khoury (213) 422-7088
 LA3810 \$750,000 Peng Guan (626) 283-7732
 LA3820 \$290,000 Paul Suh (717) 323-1010
 LA3823 \$250,000 Jim Moazez (562) 477-6657
 LA3836 \$280,000 Paul Suh (717) 323-1010
 LA3852 \$53,800 Kellie Fish (760) 898-8265

RETAIL TRADE

Los Angeles LA3479 \$250,000 Peng Guan (626) 283-7732
 LA3520 \$399,000 Peng Guan (626) 283-7732
 LA3819 \$75,000 Jim Moazez (562) 477-6657
 LA3825 \$300,000 Jim Moazez (562) 477-6657
 LA3827 \$99,000 Paul Suh (717) 323-1010
 LA3831 \$249,000 Brian Reeves (949) 851-1000
 LA3839 \$4,200,000 Sara Medley (310) 986-3321
 LA3846 \$569,000 Brian Reeves (949) 851-1000
 LA3848 \$100,000 Jim Moazez (562) 477-6657

SERVICES

Los Angeles LA3508 \$53,000 Sara Medley (310) 986-3321
 LA3515 \$120,000 Chen-Karkhanis (941) 526-9920
 LA3607 \$70,000 Jim Moazez (562) 477-6657
 LA3610 \$100,000 Jim Moazez (562) 477-6657
 LA3658 \$169,000 Joe Khoury (213) 422-7088
 LA3709 \$3,500,000 Joe Khoury (213) 422-7088
 LA3725 \$80,000 Roger Civalleri (310) 384-5665
 LA3727 \$90,000 Sara Medley (310) 986-3321
 LA3742 \$1,350,000 Peng Guan (626) 283-7732
 LA3761 \$45,000 Peng Guan (626) 283-7732
 LA3764 \$170,000 Ved Sajjani (714) 904-8457
 LA3774 \$175,000 Roger Civalleri (310) 384-5665
 LA3795 \$140,000 Joe Khoury (213) 422-7088
 LA3842 \$95,000 Jim Moazez (562) 477-6657

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Los Angeles LA3840 \$139,000 Joe Khoury (213) 422-7088

TRANSPORTATION

Los Angeles LA3549 \$0 Chen-Karkhanis (941) 526-9920

WHOLESALE & DISTRIBUTION

Los Angeles LA3632 \$3,000,000 Ved Sajjani (714) 904-8457
 LA3710 \$220,000 Joe Khoury (213) 422-7088
 LA3720 \$400,000 Sara Medley (310) 986-3321
 LA3753 \$150,000 Susie Kang (310) 975-9492
 LA3758 \$750,000 Peng Guan (626) 283-7732
 LA3765 \$120,000 Nobuko Isoda (310) 408-5980
 LA3821 \$1,150,000 Paul Suh (714) 323-1010
 LA3856 \$900,000 Peng Guan (626) 283-7732
 LA3859 \$4,300,000 Ved Sajjani (714) 904-8457
 LA3707 \$500,000 Sara Medley (310) 986-3321

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 SD0016 \$85,000 Adam Gilman (858) 449-9996
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 Saint Louis SL00020 \$1,500,000 Joe Czmarko (314) 402-0568
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 San Diego SD0008 \$100,000 Adam Gilman (858) 449-9996
 SD0009 \$195,000 Adam Gilman (858) 449-9996
 SD0011 \$70,000 Adam Gilman (858) 449-9996
 Saint Louis SL00009 \$250,000 Julie Pumfrey (636) 208-0753
 SL00011 \$70,000 Julie Pumfrey (636) 208-0753

MISCELLANEOUS

San Diego SD0017 \$889,000 Adam Gilman (858) 449-9996

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Saint Louis SL00021 \$129,693 Julie Pumfrey (636) 208-0753

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Saint Louis SL00018 \$875,000 Joe Czmarko (314) 402-0568
 San Diego SD0003 \$1,500,000 Adam Gilman (858) 449-9996

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