

Business**broker**

The authority on buying and selling businesses

AUSTRALIAN EDITION, AUGUST - NOVEMBER 2016

**3 Reasons to
Remove Cash
from Your
Business**

**Top 9 Tips for a
Healthy Business**

**Selling a Business in
a Shopping Centre**

Selling Your Business

**How Marketing and
Print Can Help You
Sell Your Business**

150+

Businesses for sale
plus 100s more at
linkbusiness.com.au

AUS \$5.50 NZ \$6.50 INC GST

ISSN 11776390



9 771177 639003



LINK

The authority on selling businesses

REDRAW

EQUITY

TOP-UP OPTION

FIXED RATE

HOME LOAN OPTIONS

LOCK RATE

VARIABLE RATE

BRIDGING FINANCE

OFFSET ACCOUNT

YOUR PERSONAL
ANZ MOBILE LENDER
CAN HELP FIND THE
HOME LOAN
SOLUTION THAT'S RIGHT FOR YOU

YOUR PERSONAL ANZ MOBILE LENDER
ANYTIME, ANYWHERE
KERRY HIGGINS 0412 708 758

YOUR WORLD
YOUR WAY



table of contents



Welcome from Mark Jason
Director of LINK Australia



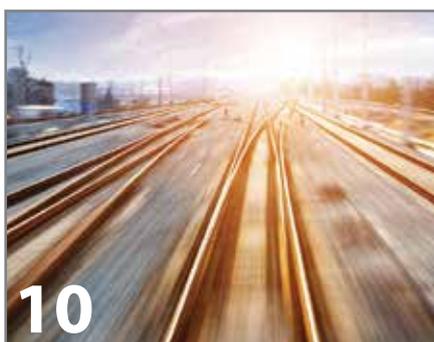
3 Reasons to Remove Cash from Your
Business. By Dan Levitus



Selling Your Business.
By Bianca Sevastos



Top 9 Tips for a Healthy Business.
By Donna Stone



Selling a Business in a Shopping
Centre. By Don Gilbert



How Marketing and Print Can Help
You Sell Your Business.
By Express Print & Mail



Business Opportunities

- 14 \$1 million plus
- 25 New South Wales
- 31 Queensland
- 39 Adelaide / Victoria
- 40 Northern Territory / Tasmania
- 41 Australia Wide
- 42 Sold Businesses



linkbusiness.com.au

- 100s of Businesses for Sale
- Knowledge Centre
- Download Publications
- Relevant Articles
- Business Broker Profiles
- Office Details
- About LINK
- Information on Selling a Business
- Online Business Appraisal
- Sign Up for Email Alerts

EDITOR

Jenny Holden

DESIGNER

Carla Watson

CONTRIBUTORS

Dan Levitus, Bianca Sevastos, Don Gilbert, Express Print & Mail, Donna Stone

Business Broker Magazine is published by Link Business Franchising Ltd.

Some images shown are for illustration purposes only and are not necessarily examples of the business' products or services.

ADVERTISING

If you wish to advertise in this magazine please contact Lina Samandar - National Marketing Specialist of LINK Australia 02 9899 1999 or linas@linkbusiness.com.au.

HEAD OFFICE CONTACT DETAILS

Link Business Franchising Ltd

Level 1, 401 Great South Road, Ellerslie, Auckland 1061, New Zealand.
Ph: +64 (9) 555 6007

LINK Australia Head Office

Level 1, 181 Botany Rd, Waterloo, NSW 2017
Ph: (02) 9899 1999

LINK AUSTRALIA

linkbusiness.com.au

LINK NEW ZEALAND

linkbusiness.co.nz

LINK SOUTH AFRICA

linkbusiness.co.za

LINK UNITED STATES

linkbusiness.com

LINK PHILIPPINES

linkbusiness.ph

DISCLAIMER

The contents of Business Broker are copyright of Link Business Franchising Ltd. Any reproduction without prior permission is strictly prohibited. Although information in Business Broker has been derived from sources believed to be reliable and accurate, no liability is accepted for any opinions expressed or for any error or omissions. This includes material which may be inserted into the publication.



Welcome From the Director

Mark Jason is the Managing Director of LINK Australia and LINK NSW. A Business Valuer with a strong business mind and two time BRW Fast 100 finalist, Mark sees a gap in the market yearning for the professionalism that LINK represents.

It's so far been an exciting year for LINK and the business brokerage industry in general. We've seen a number of new brokers join our team - bringing a host of new skills, experiences and specialisations.

The 2015-16 Financial Year was host to one of LINK Australia's strongest and most successful years, strong market conditions in addition to significant internal development drove up business sales and supported LINK's geographic expansion.

This latest edition of the Business Broker Magazine contains a selection of articles written by specialist industry professionals from both outside LINK and from our broker team. We also have wide a selection of featured business listings from all over the country, and internationally.

For a comprehensive list of businesses for sale, please visit our website.

Sincerely,

Mark Jason

Managing Director
LINK Australia



3 Reasons to Remove Cash From Your Business

From a guy who sells businesses.

It's no secret that I am constantly advising business owners to report the revenue of the business correctly. My opinions on this topic extend far beyond my experiences working as a business broker in today's market. Most accurately they are derived from personal experiences as a cafe, restaurant and bar owner.

I know from experience – the temptation is overwhelming!

But is it really necessary anymore, is there really more to gain? In fact now, there is more to lose.

With a cashless economy fast approaching, pretty soon the (illegal) choice to pay yourself a cash wage will be removed all together. Here are some extra motivational thoughts to help you safeguard your business model, and transition NOW before it's too late.

LOWER OPERATING EXPENSES

If there was zero cash in your business, there would be no need to cash reconcile daily or bank weekly. The general administration of revenue received in cash is very time consuming from an accounting perspective. All that time spent counting cash, standing in bank cues, training staff on cash off sheets would be much better used in biz dev. In addition to this, insurance premiums are significantly lower.

BUSINESS DEVELOPMENT

If you are requiring finance, (or choosing finance for its tax relief) to make a capital expenditure investment in the growth of the business, banks won't lend against what they can't see. If you are removing cash from the business, your business literally cannot go anywhere, in fact you have essentially created a depreciating asset.

STICKY FINGER SYNDROME

A recent study of 1,000 small business owners revealed that 73% at one point in the last 3 years had a suspicion that money was disappearing from the till. I personally believe that 99% of staff are just good people, but if you haven't yet been poisoned by a mispleaded belief that someone is stealing when you are not looking, I wouldn't wish that destructive thought process on any business owner.

So go on, do it. Get your business to 100% correct.

You will find that the overall profitability of the business will increase from removing labour intensive cash transactions. Couple this by investing that time that you have saved into marketing and promoting the business, (around 30 mins per day).

You will see tangible results in no time.

Finally, you will ALWAYS achieve a substantially higher price at the time of sale.



Dan Levitus - Business Broker at LINK New South Wales

P: 02 9899 1999 **M:** 0450 326 146

E: danl@linkbusiness.com.au

W: linkbusiness.com.au

Dan has come from a background of hospitality and has quickly become one of the top Business Brokers within LINK Australia. Dan's core function is working with food and beverage retails, and supply chain businesses.



Selling Your Business

Thinking of selling your business? There are a number of key areas to consider in this process to achieve a commercially desirable outcome whilst establishing sufficient safeguards for yourself as a vendor.

VALUATION OF THE BUSINESS

The first step to preparing your business for sale would be to obtain a valuation of your business. This will involve speaking with your accountant or financial advisor who will make an assessment of the value of your business on factors such as the performance and profitability of the business, stock in trade, plant and equipment, intellectual property rights, goodwill and the lease for the premises (if any).

You may also discuss issues such as the transfer or termination of employees. The existing staff are terminated with the vendor as the purchaser takes over, but may be offered employment with the purchaser as the new owner. The availability of this transfer arrangement may impact the purchaser's perceived value of the business, as retention of key personnel might be necessary to conduct training and handover to the purchaser, as well as maintaining relationships with suppliers and existing customers which forms part of the goodwill.

The sale of a business and assets also entail tax implications, for taxes such as the capital gains tax, the goods and services tax if

your business is not being sold as a going concern, and any stamp duty (depending on the State in which the business is located), which is payable by the purchaser. It would be advisable to consult an experienced accountant who should be able to nominate the apportionment of the purchase price between goodwill and assets in a way that is beneficial to your tax liabilities.

WHAT ARE YOU SELLING?

As a vendor it is important to have a clear idea of the assets you are selling and the scope of your obligations under the transfer of such assets. This will assist in a more accurate communication of the purchaser's entitlements under the sales contract, which would reduce the risk of later claims by the purchaser based on misrepresentation or misleading and deceptive conduct.

Understanding your obligations involved in the transfer of certain assets may also save delays and headaches down the track. The non-compliant vendor may become liable under standard warranties such as the clause providing for unencumbered rights, titles and interests to the purchaser. In order to avoid such a breach of warranty, you may want to check the Personal Property Securities Register to ensure that there are no existing securities over any personal property such as plant, equipment and vehicles, and that a discharge has been arranged for any relevant mortgages and charges over the lease.

TIME

Finally, one of the most important but often overlooked factors which can assist in a successful sale of a business is time. Giving ample time to allow for the assessment of your business, its performance and market position and finding the right buyer who is willing to pay the right price may take a little longer than expected. Not leaving enough time to sell may mean that you may be more exposed to any market volatilities and may not derive the maximum benefits of a well-timed exit from the market.

In order to ensure that your business can put its best foot forward, it is a good idea to always keep proper records of all the affairs of the business and consult experienced business brokers and/or legal and finance professionals.

Furthermore, the planning and execution of the necessary steps within the negotiation and settlement process may pose some delays which could have an adverse impact on the vendor. Namely, there are often preconditions within the sales contract that needs to be satisfied prior to settlement. For example, the contract may state that settlement cannot occur unless the lease for the business premises and certain supply agreements have been successfully assigned to the purchaser.

In order to ensure that your business can put its best foot forward, it is a good idea to always keep proper records of all the affairs of the business and consult experienced business brokers and/or legal and finance professionals to ensure that you are well covered in all the technical aspects. By planning ahead and accessing the right resources available, you can be sure to be looking out for your best interest in what could otherwise be a daunting and time-consuming process.



Bianca Sevastos - Partner

P: 02 9232 3511
W: www.baybridge.com.au

Bianca Sevastos is Partner at Baybridge Lawyers where she specialises in franchising and licensing. Bianca advises on all aspects of franchising industry compliance with the Code, day-to-day management of franchise systems and relationships with suppliers and franchisees.

Bianca has extensive experience and advises on a range of national and international transactions, industry master and area development rights and advises both franchisors and franchisees in dispute, obligations under the Franchising Code of Conduct and the Competition and Consumer Act.

 **LINK** Corporate Division
Mid-Market Sales & Acquisitions

1300 763 668
linkcorporate.com.au

LINK Corporate is a division of the largest business brokerage in the world; **LINK - The authority on selling businesses.** Founded in 1996, LINK has enjoyed considerable growth since becoming an international network of brokerages. While LINK deals with businesses of all sizes and from all industries, LINK Corporate specialise only in larger more significant businesses, typically selling for in excess of \$1 million.



Portfolio of Businesses

Current Opportunities include:

- Large Scale Dairy Unit
- Manufacturing Import & Wholesale
- Investment Partnership
- Construction Industry
- Stainless Steel



Interested in What Your Business is Worth?

LINK has developed a Valuation Tool specifically for valuing businesses. This will provide you with an appraisal and opinion, and comparable sales data.



Team of Brokers

Our brokers have acquisition opportunities for serious investors. If you are considering selling a business or are looking to acquire a business, a broker from our LINK Corporate team may be your ideal partner.

Sydney – Newcastle – Sunshine Coast – Brisbane – Gold Coast
North Queensland – Adelaide – Tasmania

My Top 9 Tips For a Healthy Business



With 30 years' experience and many years coaching and consulting, I frequently get asked what my top tips to succeed in business ... so I'm sharing them with you now. Some are "golden oldies" but well worth a mention.

1. Debt Collection

Cash isn't just "King", it's the whole royal family. This is why it's so important that someone in your business is ringing up your delinquent customers every week. Yes, weekly. It's also important they keep good notes as unfulfilled promises can be pursued. It's a statistical fact that only 25% of businesses follow up outstanding accounts – I know people out there who bank on that.

2. Review Your Figures

Not only should you review your main reports (Profit & Loss, Balance Sheet, Debtors, Creditors) but also take a quick look at other reports, such as your payroll. I was looking at a new client's payroll summary and noticed they were overpaying staff super. They didn't love their staff so much it was intended.

3. Market When You Are Busy

Marketing takes time to come into effect, and that delay factor often means it's ideal to be marketing when you are busy. Sadly I see business owners get a bit of work in, decide to cancel their marketing and then stress that their leads have dried up. Marketing is an activity I believe should always be happening, whether it's quiet or busy.

4. Vary Your Marketing

We all have heard the expression "don't put all your eggs in one basket" and I believe in this strongly when it comes to marketing. Imagine you get in only business from your website, and Google bring out a new algorithm (sounds familiar?) and suddenly the enquiries dry up. By having a strategy with a variety of lead generation sources, you'll be getting better results overall.

5. Learn Everyday!

I'm a great believer in education. Whether it's magazine articles, blogs, YouTube clips or articles on LinkedIn, I subscribe that knowledge and education is vital. Make your learning something which happens every day, not just when you 'get time'. For me, it's at breakfast time, when I'm eating, I take 15 minutes out to feed my brain as well.

6. Be A Leader

If you have staff (or contractors) then you are a boss and leader. Please lead by example. I knew a business owner who used to do the wrong thing by his clients – then was shocked when his staff did the wrong thing by him. They witnessed his behaviour and perceived it was acceptable by his standards. Lead well, do what is right and you will attract the team that will help take your business to the next level.

7. Say Thanks!

Particularly to staff, but also suppliers and customers – thank them. Whether it's a staff member doing a great job, a supplier who bent over backwards to meet a deadline, or a client who paid promptly, express your thanks. Saying 'thank you' costs nothing, but is invaluable.

*Lead well, do what is right and you will
attract the team that will help take your
business to the next level.*

8. Seek Help.

I see it frequently in small business that owners are wanting to save a dollar. They will do their own employment agreements, or try to do their own bookkeeping, or won't call their business advisor or accountant for help, from fear of being charged. Often, that perceived 'saving' is taken up with disasters, mistakes, law suits or massive time correcting errors. Using a business broker is another example. Remember that your business is probably one of your two largest assets (along with your home). With a great business broker (and I'm blatantly endorsing LINK Business Brokers who sold a business for me) you will get more money for your business, sell it quicker, save time and reduce your stress. Despite my extensive business experience, having used LINK, I would never consider selling a business myself.

9 Be A Healthier Person

I strongly believe that the health of a business owner aligns closely with the health of a business. If the owner is unwell, sick, overweight, not sleeping, unfit and generally eating poorly and not getting suitable exercise, then how can they be operating at optimum capacity? How can they keep up, perform, stay sharp and be on task?

I hope these tips can help you get on the right track to a healthy business. May I be so bold to add, a business coach can take you further onto business excellence.



Donna Stone - Business Coach

P: 0411 622 666 / 1800 77 65 61

E: donna@donna-stone.com.au

W: donna-stone.com.au

Donna Stone is a business coach with three decades of experience. She grew her own business from a garage to be a multi award winning operation that spanned five locations nationally. She shares this knowledge and expertise with clients

to guide them in their own success. Donna is the author of the Stepping Stone series of books. Visit www.donna-stone.com.au

Reasons why you may need a valuation

- Selling Your Business
- Insurance Claims
- Raising Capital
- Partnership Dissolution
- Determining a Buy-In Plan
- Estate Planning
- Assist Lawyers Litigation
- Divesting Subsidiaries
- Divorce Settlement
- Business Loan
- Company Restructuring
- Evaluating Merger Synergies

There are a variety of reasons why you may need a valuation. Our team of LINK Valuers are perfectly immersed in the real world of business sales to provide you with a logical, substantiated and defensible report. We are able to produce simple valuation reports for exit planning reasons, or even act as an expert witness in a court proceedings.

We have the most extensive database of sales data, compiled by the largest brokerage network in Australia to substantiate our reports. Where possible, we draw on this data from thousands of actual sales to provide evidence to support our independent conclusions. We also use a logical format so our valuations make sense to those reading them, whilst also ensuring they comply with Accounting Standards to ensure they are defensible in a court of law.

Please take a look at our website and discover more about the process or the extensive experience of our valuations team, who are always happy to take your calls and questions on a confidential basis.



linkvaluations.com.au 1300 763 668

 **LINK** Valuations Division
Logical. Substantiated. Defendable

Selling a Business in a Shopping Centre

Why This is an Impossible Task

Having a business located in a shopping centre can be hard to sell, almost impossible at times.

Here are some things to consider when selling your business; make the sale conditional upon negotiating a new lease on terms acceptable to the buyer – see case study of what is possible in footnote. And paying market rent; all parties are winners!

This issue is nothing new, there was a recent case of a woman in Victoria who has been missing for three weeks. She operated a business in a Velocity shopping centre, she could not pay the rent and the landlord wants her house.

I guarantee you on a probability of 9/10, that the woman, a wife, maybe a mother, a business owner had been manipulated, maneuvered, engineered, cajoled, possibly misled into the lease which has caused this.

The woman apparently could not cope and is missing. Stories have been reverberating around our communities for years, a Royal Commission is long overdue.

The Shopping Centre Industry has set completely unrealistic expectations for themselves and their investors.

There is an expectation of higher returns. Yes, geographically there will always be those possibilities, but certainly not on the scale systematically engineered by the industry.

And so, it has had to rely on broad scale cheating eg. the disconnect by Leasing Executives title without responsibility with management and or executive management.

And so the woman described above entered into a straight-jacket agreement and now finds their family home targeted by this group. It is systemic rapacious behavior.

I assume my 9/10 my assumption is correct. The landlord put her there in the first place. Say after five years the business establishment costs owed her \$200,000. They receive her sales data, they know the rent she pays, her unlimited guarantee, when she is making money, model when this impacts on her business and they can probably predict when

she will struggle with her rent; she has been called in by management, she is told "Everyone's sales are up, customer numbers are up, what is wrong with you?". She is told 'your rent is not too high, your sales are too low' and other misrepresented one-liners. How does this one-sided risk justify the outcome?

In another matter Devery's Pharmacy Services Pty Ltd t/a Westcourt Plaza Pharmacy vs Direct Factory Outlets Cairns Pty Ltd [2015] QCAT 275¹, I was determining valuer.

Incredibly, the lessor DFO Cairns found it preferable to invoke some ratchet clause, which I had queried, but then was told to proceed. In the end DFO bankrupted Devery and destroyed his \$1.5 million investment. Another pharmacy group has now been given a lease, the terms of which I do not know; in effect they stole his goodwill and assets.

If anyone can make sense of this systematic and endemic behavior akin to the perverted clergy and military that has led to the Royal Commission into Child Sex Abuse, then a Royal Commission into the Shopping Centre and wider Property Industry is 20 years overdue here.

There might be some relief later on in the year when the Federal Government brings some legislation into the mix, however, I no longer hold my breath.



Don Gilbert is a Specialist Retail Valuer ("SRV"), a 3D Economist and an Arbitrator.

P: 1300 413 789 **W:** www.auslease.com.au

He provides independent, impartial advice to tenants, landlords and prospective investors.

He is also the inventor of the GEM Method of evaluating current market rent.



¹"[10] The current annual gross rent at the time of the valuation was \$375,636.00 plus GST. The Lessor proposed a new rent of \$383,125.00. The tenant proposed a new rent of \$225,000.00. Mr Gilbert determined that the current market rent for the lease year commenced 8 September 2013 calculated on a gross rental basis was \$171,000.00 excluding GST for the commencement of the five year option, [31] There is no dispute between the parties as to the determination made by Mr Gilbert."

How much is your business worth?

\$, ,



Establishing the true value of any business is a complex process where financial performance is considered in context with many other, more subjective factors.

Identifying and quantifying these factors can have a significant impact on buyer appeal, greatly affecting the final sale price.

Valuing your business is just one area where LINK can provide sound, professional advice based on long experience.

It's all set out in the LINK guide to managing the sale of your business.

Compiled by industry experts, the guide provides a comprehensive overview of all the steps, from grooming through to settlement and handover.

It gives insights on how you can manage the process in a planned, orderly manner, ensuring that uncertainty is avoided and the best price is achieved.

For your FREE guide, or a confidential appraisal of your business, call 1300 763 668.



The authority on selling businesses

1300 763 668 | linkbusiness.com.au



How Marketing and Print can Help You Sell Your Business

There are many decisions to be made when selling your business such as what price you should ask, what should be included in the sale and who you should choose to list it for you (although that one is easy - LINK of course!).

These days most prospective buyers are pretty astute when it comes to selecting a business. With a mountain of information available online, they are able to cover a lot of ground work before they even approach a business sales specialist. Depending on whether they are investors looking for growth through acquisition, new immigrants to Australia or corporate managers looking for a lifestyle change, buyers will expect certain criteria to be met.

It's a good idea to try putting yourself in their position and take a look at your business as if you were the prospective buyer. Just the same as if you're selling your home, presentation is everything. There are some basic elements you need to have in great shape irrespective of your size or location and this exercise can show you where there may be gaps or areas that could be improved.

For example:

- Is your branding strong and relevant to your business? If not, perhaps you need to employ a good designer and refresh it before sale. This applies to your online presence and website as well.
- Does the business have a business plan and/or marketing plan in place for the new owner to follow?
- Is your signage in good condition and clearly visible. Does it present a professional image to customers and accurately reflect what your business offers?

- Do you have printed material on hand to help promote the business to customers e.g. flyers, price lists, menus, sign boards, banners and posters? Buyers will want to know that you have advertising material which effectively directs sales to the business.
- Is there sufficient stock of internal documentation such as order books and general stationery?
- If you have vehicles as part of your business, are they recent models, well-maintained and do they display your current contact details?

In general, buyers prefer to purchase a business which they can seamlessly take over from day one. Of course, any new owners will be required to print their own business cards and will most likely have their own ideas on how to promote the business. However to maximise your ability to achieve the highest purchase price, using print and marketing to your advantage makes good economic sense.

By having everything in top shape, your business becomes a much more attractive purchase than a poorly presented alternative.

Article supplied by **Express Print & Mail** is the largest print and direct mail operation under one roof on the Sunshine Coast. They can print just about everything including business cards, stationery, flyers, corporate brochures, posters, banners and stickers.

P: 07 5479 1659

E: quotes@expressprintandmail.com.au

W: expressprintandmail.com.au

BUSINESS OPPORTUNITIES

Here is a selection of businesses LINK has for sale. For more business opportunities visit linkbusiness.com.au

THE LINK NETWORK

We have offices with dedicated business sales professionals across Australia, New Zealand, South Africa, United States and the Philippines.

LINK Australia

linkbusiness.com.au

Brisbane

(07) 3831 2300
brisbane@linkbusiness.com.au
7/63 Annerley Road,
Woolloongabba, Brisbane, QLD

Gold Coast

(07) 5572 2122
goldcoast@linkbusiness.com.au
The Atrium,
Level 2, 15 Lake Street,
Varsity Lakes, QLD

Newcastle

(02) 4915 8415
newcastle@linkbusiness.com.au
2/59 Ridley St
Charlestown NSW 2290

Sydney

(02) 9899 1999
sydney@linkbusiness.com.au
Level 1, 181 Botany Rd
Waterloo NSW 2017

Sunshine Coast

(07) 5479 6155
sunshinecoast@linkbusiness.com.au
Suite 2 / 63 Primary School Court
Maroochydore, QLD

South Australia & Northern Territory

(08) 8334 0600
adelaide@linkbusiness.com.au
10 Dequetteville Tce,
Kent Town, SA 5067

LINK New Zealand

linkbusiness.co.nz

Auckland, Ellerslie

Auckland, North Shore

Bay of Plenty

Christchurch & South Island

Northland

Waikato

Wellington

LINK South Africa

linkbusiness.co.za

Centurion

Dolphin's Coast

Durban

East London

Garden Route

Johannesburg North

Johannesburg South East

Knysna / Plettenberg Bay

Port Elizabeth

Western Cape City Bowl

Western Cape Northern Suburbs

Western Cape Southern Suburbs

Western Cape Boland / Helderberg

Westrand

CONTENTS

OF BUSINESS OPPORTUNITIES SECTION

- 14 \$1 million plus
- 25 New South Wales
- 31 Queensland
- 39 Adelaide / Victoria
- 40 Northern Territory / Tasmania
- 41 Australia Wide
- 42 Sold Businesses

North Queensland

1300 763 668

Tasmania

1300 763 668

LINK United States

linkbusiness.com

Dallas

Los Angeles

Phoenix

Raleigh

St. Louis

San Diego

LINK Philippines

linkbusiness.ph

Manila

LINK Australia

Level 1, 181 Botany Rd, Waterloo, NSW 2017, Australia

For further Link franchising opportunities please contact Managing Director of LINK Australia, Mark Jason - link@linkbusiness.com.au

Businesses for sale - \$1 million plus

Gloria Jeans Franchise Store

ref: 14285



Rated as one of the top Gloria Jeans sites in the franchise brands portfolio.

- Very rare opportunity for such a high profile store to be available.
- Recently negotiated a new 8 year lease and the upgrade to the store completed and meets GJC National standards. No work to do
- Owner Nets PEBITDA \$447,169 pa.
- Occupancy cost at 6.9%, (turnover to rent).

Location: Sydney **Asking Price:** \$1,200,000

Broker: Mark Scott / 0447 219 799 / marks@linkbusiness.com.au

920 Acres Approx. + 2 Piggeries + Grazing

ref: 14362



Two properties, two titles zoned (cattle fattening and livestock) is currently used for piggeries, sheep & cattle.

Property 1 - 800 acres approx., piggery with 250 breeder sows, 1,750 pigs, 500 sheep & 80 head cattle.

Property 2 - 120 acres approx., piggery with 200 breeder sows, 1,600 pigs.

Both properties are under management and have all certifications and meet the terms and conditions of the APIQ.

Location: NSW / Northern Rivers **Asking Price:** POA

Broker: Graham Tippett / 0418 782 082
grahamt@linkbusiness.com.au

Large Asian Retail Food Chain and Supply Business

ref: 14193



Unique opportunity to acquire a network of popular Asian retail food outlets and a centralised kitchen that supplies all shops.

- 7 stores trading strongly in key locations around Sydney
- Sales revenue for 2015 in excess of \$7m
- Currently company run stores with real potential to franchise and expand
- Reputable brand name and market leader within Asian food market
- Ideal for private investment or expansion of retail food portfolio with supply chain

Location: Sydney Region **Asking Price:** \$2,950,000

Broker: Sean Wolrige / 0405 784 132 / seanw@linkbusiness.com.au

Superb Freehold Motel with Ocean Views

ref: 13082



Great opportunity to secure this freehold motel on the scenic south coast of NSW.

- 12 spacious rooms including 2 x 2 b/r units. Recently renovated
- Comfortable 4 bedroom manager's residence with views
- Well maintained gardens with In-ground pool plus barbecue area nestled on a 2,000m² (approx.) site
- Less than 3 hours to Sydney & 2 ½ hours to Canberra

Location: South Coast, NSW **Asking Price:** \$2,100,000

Broker: John Hughes / 0418 963 112 / johnh@linkbusiness.com.au

Businesses for sale - \$1 million plus

Leading Sales Recruitment and Training Business

ref: 12508



National leading sales performance management business with proven track record of success.

- Niche business with dominant market share
- Blue chip clients across broad industry base
- 3 separately managed divisions with cross leverage benefits
- \$1.6m EBITDA for FY14/15 with 20% growth forecast for FY15/16
- Significant domestic and international growth opportunities
- Sydney CBD location with 30+ staff

Location: Sydney Region **Asking Price:** \$6,500,000

Broker: Sean Wolrige / 0405 784 132 / seanw@linkbusiness.com.au

Wholesale Coffee Manufacturing

ref: 14440



This rare opportunity coffee roaster is run entirely under management, and is expected to grow significantly in the 2017 financial year, and is suited to any type of investor looking to capitalise on this solid global industry.

- Huge growth potential in existing facility
- Excellent revenue and consistent gross profits
- Owner invested in the future success of the business
- Brilliantly simple business model
- Excellent handover terms to the approved purchaser

Location: Inner West, Sydney **Asking Price:** \$3,300,000

Broker: Dan Levitus / 0450 326 146 / danl@linkbusiness.com.au

Licensed Cafe For Sale - North Shore

ref: 14405



This beautifully designed and fitted cafe is functioning at excellent levels of profit and is an incredible cafe opportunity that has almost limitless potentials ahead of it.

- Unprecedented rental expenses per square metre
- Incredible turnover \$50k PW approx
- Lease longer than 16 years
- Rent \$1,137 PW
- One of a kind opportunity

Location: Sydney **Asking Price:** \$1,500,000

Broker: Dan Levitus / 0450 326 146 / danl@linkbusiness.com.au

High-End Interior Furniture Wholesale and Retail

ref: 14396



Opportunity to acquire a high-fashion interior furniture business with a spacious newly opened retail outlet and associated wholesale facility close to Sydney CBD.

- Combined revenue over \$3.3m pa
- Long lease 5+5 years
- Unique and stylish products
- Strong market presence
- Opportunity to expand wholesale business
- Current owners will continue with design & manufacture
- Guaranteed supply chain

Location: Sydney CBD **Asking Price:** \$1,350,000 plus SAV

Broker: Vic Whiteley / 0418 146 463 / victorw@linkbusiness.com.au

Businesses for sale - \$1 million plus

Food Manufacturing, Wholesale & Distribution

ref: 14380



Long established and highly regarded food manufacturing, wholesale & distribution Business

- Market leader in both volume and quality
- Highly profitable business with significant room for strategic expansion
- Includes valuable plant and equipment
- Operates from NSW manufacturing facility that services lucrative and growing domestic and international markets
- Proudly partners with leading retailers, wholesalers and celebrities to deliver Australia's favourite products

Location: Newcastle **Asking Price:** \$2,495,000 plus SAV

Broker: Stuart McLachlan / 0404 687 706 / stuartm@linkbusiness.com.au

Freight Services

ref: 13667



Services quality customers including large National carriers.

- Delivers to most towns in the Northern Rivers of NSW twice a day
- Ongoing work from large freight providers who drop parcels daily for re-distribution
- The depot has good access, yard space for goods handling and truck parking
- Loads of plant & equipment included in the sale

Location: NSW / Northern Rivers **Asking Price:** \$1,100,000

Broker: Troy Potter / 0412 286 176 / troyp@linkbusiness.com.au

Great Business Investment Opportunity

ref: 14036



This gold mine is located 150km from Bowen & 200km away from Townsville.

- Contains 0.5 - 1 million ounces of gold
- Power supply from the national grid, with a permit
- Water can be pumped from a nearby river

A successful trial has been completed.

Workers hostel for 10, water towers and other living facilities included.

Location: Coastal QLD **Asking Price:** \$5,000,000 plus SAV

Broker: Phillip Song / 0406 808 845 / phillips@linkbusiness.com.au

Hunter Valley Cafe

ref: 12798



One of the best café/restaurants in the Hunter region. This is a great opportunity to get into this tightly held area and enjoy the benefits of a significant business operation. Massive growth with Huntlee township being built to cater to 25,000 and is only 10 minutes away. Currently under management and returning great figures.

This is a quality life style and smart business decision so make the decision today.

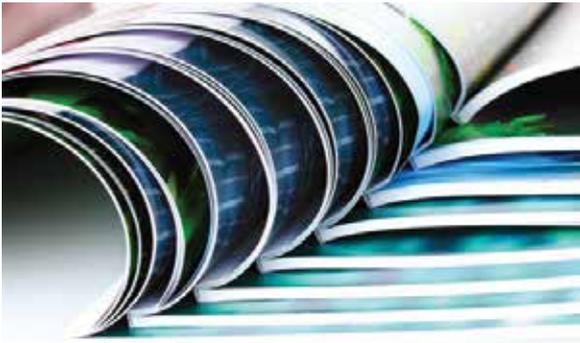
Location: Hunter Valley **Asking Price:** \$990,000

Broker: Philip Johns / 0415 974 033 / phiipj@linkbusiness.com.au

Businesses for sale - \$1 million plus

Corporate and Professional Services

ref: 13627



This business has been providing an essential service to corporate and government organisations trading for over 25 years and is well positioned for continued success under new ownership.

- Solid sales and profit growth
- Very high rate of repeat business - 90%
- 19 well trained, loyal staff
- Owner managed or can be run under management
- Long term office lease available and low rent

Location: Central Coast **Asking Price:** \$995,000

Broker: Stuart McLachlan / 0404 687 706
stuartm@linkbusiness.com.au

Highly Profitable Tree Services Business

ref: 13798



Long established arborist operation ideally located in Hunter Valley.

- Relocatable operation
- Many long term clients
- All accreditation and processes in place
- Strong return business and great profits
- Massive plant & equipment list

Location: Hunter Valley **Asking Price:** \$1,400,000

Broker: Philip Johns / 0415 974 033 / philipj@linkbusiness.com.au

Luxury B&B in Upper Hunter Valley

ref: 13813



A beautiful B&B in the luxury accommodation market. Situated on a hilltop overlooking 230 acres of grazing property and beyond.

- Freehold property
- Currently 5 luxury rooms with commercial kitchen
- DA approved for extra cabins
- Even further opportunity with a proposed highway motel
- Horse agistment and stabling

Location: Upper Hunter Valley **Asking Price:** \$2,400,000

Broker: Philip Johns / 0415 974 033 / philipj@linkbusiness.com.au

Busiest Cafe/Coffee Shop on Gold Coast

ref: 14457



Net Profit \$582,000 (fully managed) - Sales \$3.4m

- Strong sales of \$65,000 per week
- Prime location with unbelievably low rent - only 5% of turnover
- Excellent lease with 8 years remaining
- Under full management with loyal staff
- Strong systems and operational procedures in place
- Trades for breakfast and lunch only - 7 days per week

Location: South East Qld **Asking Price:** \$1,950,000 plus Stock

Broker: Myron Plumb / 0415 303 370 / myronp@linkbusiness.com.au

Businesses for sale - \$1 million plus

Unique Resort Lifestyle

ref: 14140



Beautiful freehold resort situated on 20+ acres in a lush rainforest setting

- Property consists of the main residence, 6 cabins, 6 garden units, a Queenslander, studio & a granny flat
- Self catering for 60+ guests
- Boutique wedding reception venue with Chapel
- Bowling green, hydrotherapy spa and sauna and salt water pool
- High occupancy rates throughout the year

Location: Sunshine Coast **Asking Price:** \$2,600,000

Broker: Garth Nell / 0406 109 150 / garthn@linkbusiness.com.au

Air Conditioning Install and Service Business

ref: 13406



South East Queensland's leading air-conditioning and refrigeration operation specialising in design, supply and installations & servicing to the health and medical sector.

- State Government building and asset services contracts in place with police/courts, ambulance and fire stations from the Sunshine Coast to the Tweed River. \$1m EBIT per years 2014 & 2015.
- Employs refrigeration mechanics, electricians, apprentices, sales and administration staff.
- The purchase of the Freehold is an option with very strong rental returns.

Location: Brisbane **Asking Price:** \$2,000,000 plus SAV

Broker: Frank Willett / 0415 288 984 / frankw@linkbusiness.com.au

Commercial Engineering Manufacture / Repairs

ref: 13393



Manufacturer, installer and provider of maintenance and services for diversified clients throughout the Greater Brisbane area.

- Blue chip and diversified industrial, commercial and retail client base
- Skilled, dedicated and trained staff
- Perfect for hands on owner/operator
- Sustained revenue growth and superior margins
- Great returns with potential for product expansion
- Opportunities for inter-state growth and/or corporate angles

Location: Brisbane **Asking Price:** \$2,700,000 WIWO

Broker: Paul McIlroy / 0426 263 918 / paulm@linkbusiness.com.au

Well Known Manufacturing Business

ref: 13802



The business specialises in manufacturing vehicle equipment to all areas nationwide

- Established for over 20 years and this business operates 5 days per week
- Operating from a freehold premise (also for sale) which has a huge work space, warehouse, excellent plant and equipment, office area and showroom
- Fully under management
- This business has a turnover around \$6m and healthy return

Location: Brisbane **Asking Price:** \$3,000,000 plus SAV

Broker: Phillip Song / 0406 808 845 / phillips@linkbusiness.com.au

Businesses for sale - \$1 million plus

Palm and Cycad Wholesale Nursery

ref: 14135



Calling all green thumbs! Tropical North Queensland is calling you.

- The nursery was established 30 years ago and the business has always maintained an exceptional reputation.
- They wholesale and retail to a wide variety of clients from all over Australia.
- It has been a very lucrative business for many years, however in recent years the owners have left the business under management and relocated to semi-retire.

Location: North QLD **Asking Price:** \$1,100,000 plus SAV

Broker: Dustin Slypen / 0425 121 788 / dustins@linkbusiness.com.au

Hydroponic Farm with Breath Taking Views

ref: 11377



Lucrative cash based hydroponic business & freehold.

- This 3.218 hectare property and with hydroponic farm business is located 20 minutes away from Gold Coast beaches.
- Potential to double production from 50,000 plants to 100,000 plants with minimal costs.
- Producing various types of lettuce and herbs. All products are sold local within 50km.

Location: Gold Coast **Asking Price:** \$1,500,000

Broker: Frank Willett / 0415 288 984 / frankw@linkbusiness.com.au

Large Busy Asian Supermarket - Brisbane Southside

ref: 14497



- Prime location on a main road in one of Brisbane's fastest growing residential suburbs on the Southside. Surrounded by a large number of Asian residents
- Long established and extremely high profits
- Well equipped operation in a large business premises
- Good lease and low rent
- This is one of the best Asian supermarkets in Brisbane

Location: Brisbane **Asking Price:** \$1,500,000 plus SAV

Broker: Christina Li / 0405 613 788 / christinal@linkbusiness.com.au

Well Known Wholesale Food Distribution Business

ref: 14127



- Established for over 20 years with an outstanding reputation for quality and service
- High turnover and very profitable
- Current owners will ensure a smooth management transition
- The business can be run fully under management if desired
- Ideally suited to existing food service industry leaders looking to expand, or Business Investors from across the globe

Location: Brisbane **Asking Price:** \$1,800,000 plus SAV

Broker: Christina Li / 0405 613 788 / christinal@linkbusiness.com.au

Businesses for sale - \$1 million plus

Management Rights Sunshine Coast

ref: 13748



Established building with great sea views and handy to the Maroochydore airport.

- 32 units. 20 in letting pool
- Manager's unit - 3 bedroom and 2 bathrooms
- Well-presented popular building in a great location, with easy safe ocean access
- Facilities include a pool and tennis court

Location: Sunshine Coast **Asking Price:** \$1,050,000

Broker: Chris Reid / 0419 378 777 / chrisr@linkbusiness.com.au

Iconic Mooloolaba Management Rights

ref: 14022



The popular resort is a constant performer, in a great location.

- Just 60m from beach and surf club. Easy walk to all cafés/ restaurants
- Constant performer in great location, good salary
- Spacious 3 bdrm Manager's unit on first floor with large balcony
- Built in 1996 with 24 units in complex
- Facilities include pool, spa, and BBQ area
- Minimal care-taking required

Location: Mooloolaba, QLD **Asking Price:** \$1,875,000

Broker: Chris Reid / 0419 378 777 / chrisr@linkbusiness.com.au

Picturesque Garden & Hardware Business

ref: 14151



Lifestyle businesses are sought after on the Sunshine Coast and this is a golden opportunity for a family or husband and wife team. Hinterland Setting.

- Independent centre with nearest competition over 15km away
- Long established business
- Only 30 minutes to Maroochydore CBD
- Includes sub dividable corner stand of 1368m² of land
- Residence located store with own private entrance

Location: Sunshine Coast **Asking Price:** \$1,000,000 (neg)

Broker: Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

A Great Cafe/Bar/Restaurant - Brisbane CBD

ref: 13769



This licensed café, bar and restaurant is a very well established business, located in the centre of Brisbane's CBD with massive foot traffic.

- Monday to Friday business with scope to open weekends
- Beautiful fit out and large commercial kitchen
- 6+5 year lease in place with reasonable rent
- Good turnover with very good net profit
- Fully under management with experienced staff

Location: Brisbane **Asking Price:** \$1,100,000 plus SAV

Broker: Christina Li / 0405 613 788 / christinal@linkbusiness.com.au

Businesses for sale - \$1 million plus

Exclusive Rural Taxi Business

ref: 13415



Life style business in idyllic country town, suit family looking to relocate to this idyllic South Burnett thriving region.

- First time on market for 15 years
- Four licensed taxi plates, no competition
- 2 late model sedans, 2 maxi cabs with wheelchair access
- Owners work 1.5 days a week
- Freehold property, shed and workshop available separately

Location: South Burnett Region, QLD **Asking Price:** \$1,200,000 ONO
Broker: David Morris / 0410 716 015 / davidm@linkbusiness.com.au

Management Rights - Maroochydore

ref: 13654



Established building with recent refurbishment, very close to the beach with great views.

- Easy walk to cafes / restaurants, and surf clubs
- 2 bedroom Manager's unit on 2nd floor. Separate office
- 44 units. 23 in letting pool
- Opportunities to grow the business

Location: Sunshine Coast **Asking Price:** \$1,595,000
Broker: Chris Reid / 0419 378 777 / chris@linkbusiness.com.au

Management Rights Sunshine Coast

ref: 14361



Established building with great sea views and handy to the Brisbane and the airport.

- 24 units. 17 in letting pool
- Manager's unit - 3 bedroom plus 3 bathroom
- Well-presented popular building in a great location, with easy safe water access, with a large park opposite
- Facilities include a pool and BBQ area
- Net profit over \$165,000

Location: Sunshine Coast **Asking Price:** \$1,290,000
Broker: Chris Reid / 0419 378 777 / chris@linkbusiness.com.au

Leasehold Motel

ref: 13747



Established building with recent refurbishment to bathrooms. Next to the Bruce Highway in Gympie.

- 32 units
- 50 seat restaurant and bar
- Conference facilities
- 4 bdrm Manager's unit above reception
- Well-presented popular motel in a great location

Location: Sunshine Coast **Asking Price:** \$1,050,000
Broker: Chris Reid / 0419 378 777 / chris@linkbusiness.com.au

Businesses for sale - \$1 million plus

Highly Profitable Custom Joinery Manufacturing Business ref: 13965



This is a highly renowned business with an enviable reputation established for 30 years manufacturing a wide range of custom joinery products for some of the most inspirational architect's and high end builders in Queensland.

- Consistent revenue growth
- Revenue in excess of \$4m p.a
- EBIT of \$714,000 (2015)
- New lease available
- Highly systemised production. Suit investor or hands on owner

Location: Sunshine Coast **Asking Price:** \$2,250,000

Broker: David Morris / 0410 716 015 / davidm@linkbusiness.com.au

Major Long Established Panel Beating Shop ref: 14535



Opportunity to acquire this solid business, first time on the market in 30 years. Owner retiring but willing to stay on part time.

- Contracts in place with major insurance companies
- Netting more than \$300k with 1 owner operator
- Freehold for sale at market price
- Excellent investment!

Location: Brisbane North

Asking Price: \$1,950,000 + SAV + WIP (incl. Freehold)

Broker: Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

Air-Conditioning Services ref: 13493



Established over 25 years.

- Commercial contracts, leading brands, huge database. Nationwide warranty agents
- 5 days per week - sub-contractors in place
- Owners work 30 hours per week quoting
- Netting over \$300,000PA
- Price includes 4 sign written vehicles
- Huge potential to expand on TSM client base

Location: South East Qld **Asking Price:** \$1,000,000 plus Stock

Broker: Baz Sanjakdar / 0412 488 008 / bazu@linkbusiness.com.au

Substantial National & International Removalist ref: 13653



First time on the market; this National and International removal / Storage Business has developed an enviable reputation for quality of service, both within Australia and Internationally.

- Strong financials with Net Profit of \$1.45m 2015 FY (after wages to owners)
- Huge opportunity to grow. Proven system / processes in place
- Retirement sale, owners prepared to stay on for an indefinite period of time to allow a smooth transition
- Established for over 20 years. Excellent credentials

Location: Brisbane **Asking Price:** POA

Broker: Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

Businesses for sale - \$1 million plus

Sportswear & Apparel

ref: 11025



Import & National distribution.

- Turnover \$6m and growing
- Most of their business goes to government sites and is recognised as a main supplier
- Showing a net average \$565,971 over the last nine years
- This is a very special business and needs to be seen to really appreciate

Location: South East Qld **Asking Price:** \$2,750,000 plus Stock
Broker: Tim Craft / 0411 874 452 / timc@linkbusiness.com.au

Import / Export / Wholesale

ref: 14350



15 years and still growing at about 30% per year.

- Products from USA and are all brand leaders
- Expected turnover \$3m this year and showing net of \$700k
- As brand leaders all relevant shops want to stock these goods
- High quality products, the professional packaging and the profits obtained
- Exclusive distribution rights in place for Australia, New Zealand and Singapore

Location: South East Qld **Asking Price:** \$1,800,000 plus Stock
Broker: Tim Craft / 0411 874 452 / timc@linkbusiness.com.au

Pacific Pines Permanent Management Rights

ref: 14456



This is a superior management rights business offered at a realistic price by retiring managers.

- Net Profit \$201,000, Managers house \$490,000, Business \$1,085,000
- Modern free standing managers house with four bedrooms, tiled living areas, quality inclusions, office, ample parking
- Street access to the fifty six well-appointed town houses in the rental pool
- Include 25 profitable NRAS units

Location: South East Qld **Asking Price:** \$1,575,000
Broker: Steve Gracie / 0406 686 383 / steveg@linkbusiness.com.au

Award Winning Luxury Accommodation - High ROI

ref: 14411



Located within the prestigious Sandy Bay precinct

- 10 minutes stroll to world famous Salamanca Markets, 5 minutes to Historic Battery Point
- Can be easily operated under remote management
- Average room rate for 2015 of \$261
- 71% occupancy rate and growing
- \$100K In advance forward bookings
- Awarded 2015 Certificate of Excellence by Trip Advisor
- \$230k Net income 2015-2016

Location: Hobart Tasmania **Asking Price:** \$2,300,000
Broker: Farzin Hesari / 0401 009 469 / farzin@linkbusiness.com.au

Businesses for sale - \$1 million plus

Freehold Renovated Luxury Hotel Bar – Hobart CBD ref: 14514



Freehold sale of Tasmania Inn Hotel - Registered Hotel with 8 spacious rooms on the second level and private upper deck

- Two large dining areas
- Liquor licence until 12 am
- Spacious front bar, rear bar and 2 charming lounge bar dining areas
- New commercial kitchen set up
- Plenty of street parking. Little competition
- Would be ideal for a family hotel business

Location: Hobart Tasmania **Asking Price:** \$2,650,000

Broker: Farzin Hesari / 0401 009 469 / farzinh@linkbusiness.com.au

Iconic Hobart institution - Licensed Restaurant ref: 14422



Fantastic secure lease terms in place with only 5% of turnover. Brand new remodelling with no expense spared with nothing to spend.

- New commercial kitchen
- Plenty of room to expand
- Impressive 58% increase in revenue from 2014 and growing
- Systems in place to trade under existing management
- Projected 2016 Revenues to \$2m and above

Location: Hobart Tasmania **Asking Price:** \$1,100,000

Broker: Farzin Hesari / 0401 009 469 / farzinh@linkbusiness.com.au

Multiple Venues - Restaurants and Events Centre ref: 14616



This is a dream opportunity for a hospitality mogul looking to expand on their current restaurant portfolio or kick start one off. Multiple venues in prime locations in both centralised and beach areas of high affluence. All businesses are highly profitable with strong customer loyalty and guaranteed event revenue booked out past Christmas. This is an excellent time to buy this business.

- Long leases with reasonable terms
- Free hold available for purchase for one location
- Licensed venues
- Dedicated and professional teams
- Incredible turnover
- Well managed
- Top quality kitchens with centralised facility

Don't miss out on this once in a lifetime opportunity.

Location: North Sydney **Asking Price:** \$1,950,00

Broker: Daniel Kogan / 0401 620 918 / danielk@linkbusiness.com.au
or Dan Levitus / 0450 326 146 / danl@linkbusiness.com.au

The Farm Franchise Cafe - Lower North Shore

ref: 14496

The Farm Wholefoods is a lifestyle franchise brand, providing a healthy option of great food in an urban marketplace.

- The cafe serves a wholefood breakfast and lunch menu along with specialty coffee, tea and super-food smoothies
- Sales revenue \$100k+ per month
- Net return to an owner operator \$20k-25k per month
- Long 10 year lease for security of tenure
- Full financials available for review. Full turnkey operation



Location: Sydney **Asking Price:** \$425,000 plus Stock

Broker: Gareth Wolrige / 0448 715 762 / garethw@linkbusiness.com.au

Gloria Jeans Franchise Store - Parramatta Area

ref: 14485

High profile location at entrance to this busy shopping centre.

- Seating and tables inside and out for 50 plus with more outside tables and seating available in this designated area
- New lease currently being negotiated
- Extended trading available after 6pm!
- This is a rare opportunity with so much potential with growing housing and a business community surrounding this location



Location: Greystanes **Asking Price:** \$349,000

Broker: Mark Scott / 0447 219 799 / marks@linkbusiness.com.au

Top Juice - International Airport

ref: 14209

Since launching their first juice bar in 2008 and growing to over 50 stores they are considered to be one of the fastest growing franchises in the country!

- \$28,070 average weekly sales ex GST
- Owners earnings approx \$250,000
- 4.5 year lease for security of tenure
- Top Juice are seeking a high performer for one of their flagship stores that would be willing to take this store to the next level



Location: Sydney **Asking Price:** \$795,000

Broker: Gareth Wolrige / 0448 715 762 / garethw@linkbusiness.com.au

Brand New Service Station - Franchised

ref: 14557

Great potential to expand an existing, well established site with the new and professional fit-outs.

- Brand new relined underground tanks
- Brand new pumps
- Majority of the pumps are covered under canopy. No royalty, no fees and charges
- Long term franchise and lease term
- 3 month rent-free period



Location: South Coast **Asking Price:** \$330,000 plus SAV

Broker: Himanshu Shah / 040 301 7344 / himanshu@linkbusiness.com.au

Ogalo - Top Location

ref: 14217

- One of the busiest and best positions in the city
- The right operator can expect to increase turn over in this high profit business
- Easy to run with full training provided
- No coffee is currently sold in this venue. Potential to sell at least 50kg or more per week
- Arguably one of the best shop positions in the city



Location: Sydney CBD **Asking Price:** \$499,000

Broker: Marco Gentili / 0404 805 222 / marcog@linkbusiness.com.au

Easy, Profitable & Fully Managed Gelato Franchise

ref: 14218

- Gelato, coffee and cakes sold in a beautiful environment
- This franchise gelato shop is fully equipped and ready for you
- Work in it or keep going in its managed capacity
- Already profitable with room for improvement



Location: Sydney CBD **Asking Price:** \$219,000

Broker: Marco Gentili / 0404 805 222 / marcog@linkbusiness.com.au

Chambers Coffee Franchise

ref: 14046

- Situated next to UTS and enjoys strong traffic flow from students and workers
- 10 year lease
- One Owner Operator working in business can Net \$ 316,432 PA (PEBITDA)
- 60kg of coffee per week and growing
- Great opportunity for your first business in a busy CBD location
- Ideal as a quality return on investment with minimal input or as a stable earner for those entering the industry



Location: Sydney **Asking Price:** \$599,000

Broker: Mark Scott / 0447 219 799 / marks@linkbusiness.com.au

Service Station - Regional Centre

ref: 14519

Shell service station - due for major renovation very shortly with all expenses paid by head office

- Two bay workshop - currently vacant
- Very high gross profit
- Long lease 5 + 5 + 5
- Sales growing everyday

Rare opportunity to acquire an already high earning business with very strong potential



Location: Wagga Wagga **Asking Price:** \$399,000

Broker: Sunny Singh / 0433 239 589 / sunnys@linkbusiness.com.au

Businesses for sale - New South Wales

Busy Sub Franchise Store - Top Sydney Location ref: 14545

Busy and thriving sub franchise business in a most prominent location.

- Turnover averaging around \$16,700 per week
- Well-presented and well run store
- Currently running under Management
- Popular branding and high in demand
- Bank finance is often available to approved purchasers against the business itself
- Excellent return for owner operator with great potential for growth



Location: Sydney CBD **Asking Price:** \$669,000 plus SAV
Broker: Himanshu Shah / 040 301 7344 / himanshu@linkbusiness.com.au

The Coffee Club – Sydney Shopping Centre ref: 14412

- Prime location at one of the busiest shopping malls in Sydney
- Well established, current owner has been in business near 10 years
- Excellent operation and a great team, the store has been won multiple rewards for café/restaurant of the year for outstanding customer service and performance
- 19 tables and 66 seats, store looks fantastic
- Kiosk location with plenty food traffic



Location: Sydney **Asking Price:** \$398,000
Broker: Sabrina Xia / 0434 462 388 / sabrinax@linkbusiness.com.au

The Gozleme Co Turkish Street Food ref: 14403

Be part the street food revolution

- The Gozleme Co has extensive retailing experience and is offering support and a business model to help franchise partners achieve their own success
- Offering high quality product, revolutionary store designs, exceptional customer service, TGC franchise system is a must in which to be a part of



Investment required \$200,000 to \$250,000 + GST dependent on site selection. (Finance available).

Location: Sydney & Surrounding Regions **Asking Price:** \$250,000
Broker: Matthew Page / 0418 115 204 / matthewp@linkbusiness.com.au

Boost Juice – Sydney CBD ref: 14399

Boost is Australia's largest network of juice bars with over 350 stores operating in 17 countries.

- Approx. return to an owner operator \$132,578 pa
- \$9,134 average weekly sales ex GST
- Currently run under management but would suit an owner operator looking to drive sales to the next level
- Selling a variety of freshly made juices and smoothies
- Highly prominent and visible shopping centre location with large passing traffic



Location: Sydney **Asking Price:** \$325,000 plus stock
Broker: Gareth Wolrige / 0448 715 762 / garethw@linkbusiness.com.au

Espresso Bar and Cafe Macchina - Western Sydney ref: 14482

Macchina Espresso are specialist coffee roasters and now an exciting café brand.



- Training & support provided
- Rent only \$695.00 per week great value with no rental pressure
- Consistent performer with solid margins
- Licensees have a huge amount of control and flexibility
- Fully staffed and operating efficiently
- Long lease and rent free period. Branded coffee and menu support

Location: Liverpool **Asking Price:** \$389,000
Broker: Matthew Page / 0418 115 204 / matthewp@linkbusiness.com.au

Sumo Salad - Top Shopping Centre Location ref: 14377

- Prime location at one of largest shopping centres in Sydney, surrounded by a university, train station and multiple international companies.
- One of busiest stores of Sumo Salad in Sydney
- A successful business model with easy operate and low labour cost to help owner maximise their profit
- A high quality and well-loved business in top shape.
- A quality return on investment with minimal input



Location: Sydney **Asking Price:** \$399,000
Broker: Sabrina Xia / 0434 462 388 / sabrinax@linkbusiness.com.au

Butcher Shop – Eastern Suburbs ref: 14099

Extremely close to public transport, University, and supporting local business

- Great opportunity to take over a successful business with plenty of room to grow
- Only butcher shop in town
- The shop is well fitted with good cabinets and all necessary machinery in place
- Rear access & private staff car park
- High turnover with high profits



Location: Sydney **Asking Price:** \$99,000 plus SAV
Broker: Christine Yu / 0416 009 600 / christiney@linkbusiness.com.au

Successful Franchise Café/Restaurant - University Campus ref: 14367

- Prime location adjacent to major hospital with very busy pedestrian traffic
- Well managed licensed cafe restaurant with seating 110 seats
- Current turnover approx. \$1,400,000 pa
- Low rent with long secure lease, rent is only 8% of sales
- Established in 2013, high tangible assets, full depreciation schedule available



Location: Sydney **Asking Price:** \$799,000 plus SAV
Broker: Sabrina Xia / 0434 462 388 / sabrinax@linkbusiness.com.au

Businesses for sale - New South Wales

Chinese Takeaway

ref: 14112

Long established Chinese takeaway food business operating in a popular shopping centre location.

- Established over 32 years
- Owner operator only leaving due to retirement
- Perfect family business
- Turning over \$25,000 per week
- Low price for a quick sale



Location: North West Sydney **Asking Price:** \$308,000

Broker: Ray Jason / 02 9899 1999 / sydney@linkbusiness.com.au

National Leading Sports Health Services

ref: 13839

Providing high quality health services to professional sporting clubs and athletes.

- Generating an owner operator approx. \$340k per annum
- Strong brand name in industry built over the last 15 years
- Highly trained contractors servicing clients in both Australia and New Zealand
- Would ideally suit a buyer with experience and exposure to professional sport or training in sport, health and fitness



Location: Sydney Region **Asking Price:** \$749,000

Broker: Sean Wolrige / 0405784132 / seanw@linkbusiness.com.au

Chicken Shop with Great Taking

ref: 14165

Established 10 years and stable fresh chicken shop located inside a busy shopping centre.

- Ideal family business or as an investment with fully trained staff
- Established, stable, well known, good location, minimal competition, 5 year lease
- High growth area
- Can add cooked chicken/meals to increase sales and profit
- Improve on marketing by doing taste testing in the centre



Location: Northern Sydney **Asking Price:** \$99,000

Broker: Christine Yu / 0416 009 600 / christiney@linkbusiness.com.au

Country Café 20 minutes from the Beach

ref: 14495

Cafe restaurant serves honest and contemporary meals for breakfast and lunch.

- Coffee sales average 12kg per week
- Supports an annual food festival
- The 70+ seat cafe includes a newly constructed outdoor dining area plus room to expand during the day
- Staff in place and the owner would be willing to stay on in a training capacity



Location: Northern Rivers **Asking Price:** \$125,000 plus Stock

Broker: Troy Potter / 0412 286 176 / troyp@linkbusiness.com.au

Commercial Industrial Cleaning Business

ref: 13973

Home based commercial industrial cleaning business located in Sydney.

- Established since 1993
- Provider of broad range of commercial cleaning services for major government department and retailers
- Includes an extensive range of equipment sold with business, including dual cab truck



Location: Sydney **Asking Price:** \$350,000

Broker: Sandeep Khanna / 0423 288 993 / sandeepk@linkbusiness.com.au

Cakes & Coffee - North Shore

ref: 14539

Great opportunity to acquire a very well established business, located in a busy and vibrant suburb with plenty of passing trade. Established in 2010, this business is well known because of the custom cake service.

- Long lease term, 5 years
- 48 seats
- 2 brand new ovens
- Growth area
- Friendly owner can stay to manage the business



Location: Sydney **Asking Price:** \$690,000

Broker: Amy Li / 0403 665 058 / amyl@linkbusiness.com.au

Iconic Beach Restaurant/Café - Sydney's East

ref: 14328

The restaurant is located along the road from one of Australia's most iconic beaches and fitted out with a well-equipped and brand new kitchen.

- Assembled only 6 months ago
- Long lease term, 4.5 + 5 years
- A combined space of 100m²
- Licensed restaurant with 50 seats, 32 indoors and 18 outside
- Serving Asian and French cuisine for lunch and dinner 7 days a week



Location: Sydney **Asking Price:** \$190,000

Broker: Amy Li / 0403 665 058 / amyl@linkbusiness.com.au

Seafood Outlet

ref: 14320

Excellent Location next to Coles and other retailers

- Great fit-out and staff in place
- Currently trading shopping centre hours
- Fully equipped with cool room and walk-in freezer room
- Currently sells fresh seafood with a very simple menu of cooked
- Full training can be provided
- Successful business with plenty of room to grow



Location: Western Sydney **Asking Price:** \$239,000

Broker: Christine Yu / 0416 009 600 / christiney@linkbusiness.com.au

Businesses for sale - New South Wales

Retail Jeweller – Blue Mountains

ref: 14484

One off opportunity to acquire a long established Jeweller, Business features include:

- Established for over 35 years
- Current owners have held for 14 years, wanting to retire
- Located in prime retail strip, only jeweller in immediate area
- Upper Blue Mountains location operating 6 days per week
- Long lease available



Location: Katoomba **Asking Price:** \$59,950 plus Stock at Value
Broker: Bob Yates / 0414 823 266 / boby@linkbusiness.com.au

American Cuisine – North Shore

ref: 14445

Popular and unique restaurant serving smoked meat BBQ meals, offering dine in, phone orders and catering services.

- BYO with full liquor licence possibilities
- Strong turnover \$8,000 - \$18,000 per night
- Currently run by one owner
- Huge potential to expand into a franchise



Location: Sydney **Asking Price:** \$295,000
Broker: Ray Jason / 02 9899 1999 / sydney@linkbusiness.com.au

Outstanding Café / Diner

ref: 14473

This café / diner is in a great Inner West location close to the Bay Run.

- With an impressive fit out over 2 levels, experienced and reliable staff including a manager, it's the sort of business that you could walk straight into and not change a thing
- Turnover approx. \$1.5m p/a
- Lease 5 + 5
- Great team and systems in place



Location: Sydney **Asking Price:** \$575,000 plus SAV
Broker: Matthew Grech / 0408 299 888 / matthewg@linkbusiness.com.au

Fun Tourism Business in the Heart of Sydney

ref: 14478

Established for over 7 years, this adventure tourism business is popular with tourists and locals, as well as businesses using their services for team building days.

- Fully staffed with process and training manuals in place
- Very profitable and requires minimal involvement from the owners
- Website linked to booking system
- 3 year lease in place and low rent at \$420 per week



Location: Sydney **Asking Price:** \$279,000 plus SAV
Broker: Matthew Grech / 0408 299 888 / matthewg@linkbusiness.com.au

Top Newsagent

ref: 14471

Over 25 years of establishment with high reputation in the local area, well supported with loyal clientele in a busy shopping centre.

- Strong lottery sales close to \$2m
- No home delivery
- Over 25 years of establishment
- Post point facility (Authorised retailer of Australia post products)
- Easy to operate with POS system in place. Prime position with high traffic



Location: Sydney South West **Asking Price:** \$295,000 plus SAV
Broker: Himanshu Shah / 040 301 7344 / himanshus@linkbusiness.com.au

Ocean View Restaurant Plus Bar - Cronulla

ref: 14455

Near new trendy fit-out, ideal for musicians. Unique to the Cronulla area with no expense spared.

- Location opposite a beach and car park
- Fully systemised POS, web page and social media
- Long lease in place
- Fully equipped kitchen and on premises liquor licence
- Perfect opportunity for a owner operator to grow this young business



Location: Sydney Region **Asking Price:** \$185,000
Broker: John Hughes / 0418 963 112 / johnh@linkbusiness.com.au

Restaurant & Cocktail bar - Northern Beaches

ref: 14418

Consistent trading over \$55,000 per week, with very little seasonality, trading 17 years strong

- Rental less than 6% of turnover
- Long term experienced staff
- Just had DA extended to trade to midnight
- Currently 6 day / night and can trade 7
- Local council just completing street renovations bringing more customers to day trade with more outdoor seating



Location: Sydney Region **Asking Price:** \$389,000
Broker: Matthew Page / 0418 115 204 / matthewp@linkbusiness.com.au

Leading Signage and Photographic Print Services

ref: 14417

High profile signage and photographic services business. Selling and distributing a broad variety of professional products to an extensive customer base.

- FY2015 sales turnover \$740k+.
- Majority B2B customers (government and corporates)
- No customer or supplier dependencies
- Systems and procedures in place
- A solid dependable printing business looking for a new owner. Est. 40+ years



Location: Sydney Region **Asking Price:** \$229,000
Broker: Heath Nicholson / 0413 317 380 / heathn@linkbusiness.com.au

Thriving Sushi Restaurant - Byron Bay Region

ref: 13835

Quality Japanese themed fit-out.

- This sushi restaurant has been well thought out with a brand new sushi train, modern POS system
- Located in a large and busy shopping precinct and with 5,000 customers passing by daily
- Lease is also solid and the rates are low
- Healthy turnover plus a well-managed menu and wastage programme, makes this restaurant very profitable



Location: Northern Rivers **Asking Price:** \$290,000

Broker: Troy Potter / 0412 286 176 / troyp@linkbusiness.com.au

Bakery – Country's Best

ref: 14244

Great location in the Northern Rivers of NSW.

- Long established and profitable family run business
- Good Lease, rent is only \$266 per week
- Sells a great range of award winning breads, pies, family pies, sausage rolls, pastries, cakes and great salad rolls
- Toyota Hi Ace van and a mobile cool room trailer hired out for outdoor catering and festivities



Location: Northern Rivers **Asking Price:** \$198,000 plus Stock

Broker: Graham Tippett / 0418 782 082 / grahamt@linkbusiness.com.au

Newsagency - Ideal Location

ref: 14453

Well established business, first time offered for sale in 11 years. Set in beautiful rural surroundings, this business enjoys strong profits and incredibly low rent.

- Great financials with high profits and financial records
- Calm working environment - dream location
- Honest business turning over \$1.25m per year, paying \$170 per week in rent



Location: Warragamba Region **Asking Price:** \$149,000

Broker: Marco Gentili / 0404 805 222 / marcog@linkbusiness.com.au

One of a Kind Cafe for Sale

ref: 14391

This business has an excellent CBD location with minimal competition, and it is in a densely populated area with very competitive rental expenses.

- Trades only 5 days per week
- Extremely easy to run and manage with a simple and refined menu
- Reliable team in place that manage the day to day operation
- Strong profit returns to the owner of over \$200k



Location: Sydney **Asking Price:** \$449,000

Broker: Dan Levitus / 0450 326 146 / danl@linkbusiness.com.au

Seafood Shop

ref: 14337

Retailing fresh and frozen seafood with no competition.

- Just opened sandwich bar and fish & chips new counter
- Turnover now \$12,000 per week constantly increasing
- With over 400 new residential units soon to be build all around plus office blocks - the future is bright
- Owners are tired and want to retire - must sell



Location: North West Sydney **Asking Price:** \$230,000 plus Stock

Broker: Ray Jason / 02 9899 1999 / sydney@linkbusiness.com.au

Café/Restaurant/Catering Business Close to CBD

ref: 14386

One of Sydney's original fresh made meal providers of gluten free and Paleo meals is looking to sell.

- Less than 5km from the Sydney CBD
- DA approved restaurant with 7 day early & late trading, indoor and outdoor seating
- Turnover of approximately \$14,000 per week, rent less than 10% of T/O plus new lease offered
- Fully equipped commercial kitchen



Location: Inner West Sydney **Asking Price:** \$145,000

Broker: John Hughes / 0418 963 112 / johnh@linkbusiness.com.au

Profitable and Easy to Run Café

ref: 14096

Well established modern cafe in a prime shopping centre location.

- Turnover \$13,500 per week (approx)
- Run under management and very profitable
- Operating 7 days per week
- Long lease - 9 years
- Fantastic fit out and great kitchen
- Great modern fit-out



Location: Sydney **Asking Price:** \$179,000 plus SAV

Broker: Matthew Grech / 0408 299 888 / matthewg@linkbusiness.com.au

Milk Tea & Chinese Snacks - 2 Businesses for 1

ref: 14346

Located in a premium Upper North Shore shopping centre, the two businesses are next door to each other. The business is set up with a designed fit-out and brand new equipments assembled only 6 months ago.

- A combined space of 58m²
- Easy operating, no experience needed
- 5 year lease from November 2015
- Manage two shops with just one team
- Online ordering sales showing strong growth



Location: Sydney **Asking Price:** \$490,000

Broker: Amy Li / 0403 665 058 / amyli@linkbusiness.com.au

Businesses for sale - New South Wales

Pro Audio & Lighting Equipment Retail Business ref: 13942

The opportunity is to acquire the business and assets of a high end audio & lighting wholesale / retail business. Ideal opportunity for existing enterprise in audio/lighting supply or experienced single operator.



- FY2015 sales turnover \$870k+
- Extensive range of well known brand products
- Established 20+ years with a highly regarded reputation for service and quality
- 90% online sales - can be operated from anywhere

Location: Sydney **Asking Price:** \$170,000 plus SAV

Broker: Heath Nicholson / 0413 317 380 / heathn@linkbusiness.com.au

Iconic Motorcycle Dealer & Power Equipment Retail ref: 13909

Leading retailer of two renowned motorcycle brands, extensive power equipment range and premium quality ground care products. The business operates in a growing regional market with a strong commercial and rural customer base.



- FY2015 sales over \$2.3m
- Established 30+ years with a highly regarded reputation for service and quality
- High levels of repeat customers
- Extensive and exclusive territory

Location: Rural NSW **Asking Price:** \$690,000 plus SAV

Broker: Heath Nicholson / 0413 317 380 / heathn@linkbusiness.com.au

Highly Profitable Auto Service & Repair ref: 13660

This award winning business is located within 20 minutes from Newcastle and is one of the best within the industry.



- Long lease term – 5.5 years + option
- Rapid revenue growth – strong profit history
- Long list of repeat clients – 35 % commercial
- Excellent equipment with 4 hoists and room to expand
- Sign-written client service vehicle included

Location: Newcastle region **Asking Price:** \$395,000 plus Stock

Broker: Ken Whitehead / 0407 568 801 / kenw@linkbusiness.com.au

Pizza, Pasta & Ribs Take Away ref: 14621

Award winning take-away restaurant opportunity for sale located in inner Newcastle.



- Strong growth at 20% PA
- High turnover, highly profitable
- Secure lease with great terms until 2022
- Won the Regional Tasting Awards for the last 3 years running

Location: Newcastle Region **Asking Price:** \$149,000 plus Stock

Broker: Ken Whitehead / 0407 568 801 / kenw@linkbusiness.com.au

Freehold Tackle & Sports Store ref: 12803

Profitable trader in the Tourist mecca of Port Stephens/Nelson Bay area



- Right next door to the new IGA supermarket
- A well known icon of the area – famous for 20 years
- Dedicated range of fishing tackle and bait as well as water sports and boating accessories, resort wear, clothing and swimwear
- Valuable freehold right in the shopping village

Location: Port Stephens **Asking Price:** \$399,000 plus Stock

Broker: Ken Whitehead / 0407 568 801 / kenw@linkbusiness.com.au

Leading Motorcycle Franchise ref: 12211

This is a unique opportunity to purchase a leading and long established motorcycle franchise.



- Has a great team already in place
- Fully equipped service area and workshop
- Excellent retail show room that sells everything a motorcyclist will ever need or want, including tyres, spares, accessories and new and used motorcycles
- Long lease

Location: Newcastle region **Asking Price:** \$200,000 including Stock

Broker: Ken Whitehead / 0407 568 801 / kenw@linkbusiness.com.au

Trendy Hair Salon – Hills Region ref: 14629

Beautifully presented hair salon with a great reputation and strong client base. Features of this business include:



- Prime location on a busy main road, close to train station and high growth residential area
- Low rent, high EBITDA
- Huge potential to increase sales
- Perfect business for an owner/operator, easily the best hair salon in the area

Location: Sydney – Hills **Asking Price:** \$245,000

Broker: Sandeep Khanna / 0423 288 993 / sandeepk@linkbusiness.com.au

Busy Café - Sutherland Region ref: 14646

Situated on a busy street with a lot of passing trade, this busy café presents as a great opportunity to take over a successful business



- Seats 30 customers
- Owner nets \$2,500PW (PEBITDA)
- Extended trading hours allowed
- Recently renovated with all new equipment
- Owner agrees to a trial period for a perspective buyer

Location: Sutherland Region - NSW **Asking Price:** \$135,000

Broker: Charles Gallen / 0411 185 606 / charlesg@linkbusiness.com.au

Excellent Business Opportunity

ref: 14521

Long established Gloria Jeans Franchise situated in one of the Sunshine Coasts busiest shopping centres.

- Major refurbishment, \$159k recently spent to complete latest look with new GB5 La Marzocco Espresso machine and new display cabinets
- New 7 year lease until Jan 2022
- Business well set up for the future
- Motivated seller

Location: Sunshine Coast **Asking Price:** \$190,000 plus Stock

Broker: Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au



Excellent Coffee Franchise

ref: 14229

Best location on the Gold Coast.

- Currently fully managed - will suit a working owner!
- Long lease - not located in shopping centre
- Previous cafe/coffee experience is not required as the Franchisor will provide comprehensive training prior to settlement
- Plenty of seating and parking
- Perfect opportunity for growth. Current weekly turnover over \$12k

Location: South East Qld **Asking Price:** \$210,000 plus Stock

Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au



Managed Franchise Retail – Busy Brisbane Location

ref: 13058

2016 Net Profit \$80,000 (8months of 2016 FY) - fully managed.

- Under full management with great staff. Owner does not work in the business and only does payroll and rosters
- Head Office provides total support to all franchisees and supplies excellent systems and procedures
- Over 150 locations across Australia
- 4 years left on lease



Location: Brisbane Region **Asking Price:** \$70,000 plus Stock

Broker: Myron Plumb / 0415 303 370 / myronp@linkbusiness.com.au

Gloria Jeans Coffees

ref: 14415

Sales over \$500k pa - Profit \$65k pa.

- 8 years left on lease - low rent
- Plenty of seating, very strong regular customer base
- Great marketing opportunities to locals, schools etc.
- Most recognised coffee franchise available in Australia, this business enjoys the brand power and marketing that the franchisor provides as well as the ongoing training and support

Location: South East Qld **Asking Price:** \$150,000 plus Stock

Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au



Roll'd - Vietnamese Street Food - Brisbane CBD

ref: 13936

Join the Roll'd franchise family, offering favourites straight from the streets of Vietnam & delicious healthy Vietnamese classics.

- Monday to Friday trading 7am to 3pm
- Prime CBD location
- Grab & Go style take away along with a licenced dining area
- Great long lease and reasonable rent
- Full training & support provided by franchisor



Location: Brisbane **Asking Price:** \$350,000

Broker: Roland West / 0450 484 008 / rolandw@linkbusiness.com.au

Master Franchise Queensland

ref: 14509

Group purchasing power increasing your bottom line.

- Proven and unique system in food franchising. Extensive training and ongoing business support
- Quality and comprehensive menu for all ages
- Solid lease agreement negotiated by the Franchisor for best results
- Good returns on all stores

Location: Brisbane Region **Asking Price:** \$750,000

Broker: Glen Dixon / 0410 517 000 / glend@linkbusiness.com.au



Price Attack Brisbane Franchise For Sale

ref: 14372

Established store with brand new shop fit-out, no money to spend.

- Run completely under management, suitable for investor or owner operator
- New lease with very good rent
- Salon manager willing to stay on with fully trained staff
- No prior experience required, full training and ongoing support provided



Location: Brisbane **Asking Price:** \$199,000 plus SAV

Broker: Frank Willett / 0415 288 954 / frankw@linkbusiness.com.au

Bucking Bull Opportunities

ref: 12469

100% Australian owned Franchise with national brand recognition.

- Proven and unique system in food franchising. Extensive training and ongoing business support
- Quality and competitive menu for all ages
- Solid lease agreement negotiated by the franchisor for best results
- Possible Vendor finance available



Location: Brisbane Region **Asking Price:** From \$100,000

Broker: Glen Dixon / 0410 517 000 / glend@linkbusiness.com.au

Businesses for sale - Queensland

Trendy Seafood Cafe

ref: 14030

Most innovative and trendy seafood café franchise in busy Southside shopping centre. Large seating area for customers to enjoy the relaxed atmosphere.

- Licensed seafood café
- Currently run under management
- Around \$14,000 weekly turnover
- Great ambiance and large seating capacity
- Prime location in very busy shopping centre



Location: Brisbane **Asking Price:** \$230,000 plus SAV

Broker: Shweta Bhate / 0451 168 908 / shwetab@linkbusiness.com.au

Pie Face Franchise – Brisbane CBD

ref: 13907

A leading Australian brand recognised for the premium quality and taste of its pies. Ideally suited to an owner operator looking for an opportunity to be their own boss in a fast moving atmosphere.

- Great opportunity, prime city location
- Great fit-out and good seating capacity
- Turnover averaging around \$12,000 p/w
- Secured lease and reasonable rent
- Full training provided



Location: Brisbane **Asking Price:** \$100,000 plus SAV

Broker: Shweta Bhate / 0451 168 908 / shwetab@linkbusiness.com.au

35% ROI Profit Under Management (EBIT)

ref: 14447

Sub sandwich franchise located Brisbane.

- Operated under full management
- Accountants financials for verification
- Long secure Lease to 2026
- Highly attractive return on investment 35%
- Refurbishment completed



Location: Brisbane **Asking Price:** \$670,000 plus SAV

Broker: Blair Luckman / 0433 227 997 / blairl@linkbusiness.com.au

Gourmet Pizza Store - Great Location

ref: 14312

Established gourmet pizza store in a great inner Northern suburb of Brisbane.

- Currently run under management with Turnover of +/- \$10,500 per week
- Secure lease until 2019
- Option to run under Franchise or de-brand and make it your own
- Excellent location on busy main road



This opportunity will suit a single operator, working partnership or first time buyers.

Location: Brisbane **Asking Price:** \$169,000 plus SAV

Broker: Garth Nell / 0406 109 150 / garthn@linkbusiness.com.au

Niche Cafe - Suburban Shopping Centre

ref: 12911

Well-appointed, run under full management.

- Fully equipped and newly fitted out 12 months ago
- Trading 7 days. 7am - 2.30pm, no night trade
- Strong repeat local clientele
- Large indoor and outdoor undercover, seating approx. 60 people
- Turnover \$8,000 per week and growing weekly
- Owner/operator will make \$2,500 per week net



Location: South East Qld **Asking Price:** \$110,000 ONO plus Stock

Broker: Baz Sanjakdar / 0412 488 008 / bazz@linkbusiness.com.au

Well Established Waterproofing Business

ref: 12879

The business specialises in waterproofing for the domestic market.

- Highly profitable and growing aggressively
- Renowned industry leader with an enviable history and reputation
- Systems and procedures in place for consistent quality and reliability
- Long term staff in place and sure to remain under new management
- Growth potential to expand into associated work



Location: South East Qld **Asking Price:** \$330,000

Broker: Glen Dixon / 0410 517 000 / glend@linkbusiness.com.au

Marine Services & Boat Outboard Sales

ref: 14278

Excellent marine business.

- No. 1 outlet in Queensland
- No. 2 in Australia
- Business has been established for 20 years
- Present owner 9 years
- The only marine service business in the marina
- Great lease in place
- Owner works only 5.5 days per week



Location: South East Qld **Asking Price:** \$298,000 plus Stock

Broker: Graham Tippett / 0418 782 082 / grahamt@linkbusiness.com.au

Alfresco on Lush Tropical Island

ref: 13441

Award winning licensed restaurant.

- Brasserie alfresco undercover dining with 50 to 60 seats
- Captive market with tourists and locals based in main business Bay on the Island
- Fantastic lifestyle only 20 minute ferry ride to the capital of North Queensland
- Licensed restaurant/cafe, on-site and off-site catering, & takeaway. 50% repeat business
- Fully automated POS systems in place



Location: Queensland / Townsville & District **Asking Price:** \$389,000

Broker: Carisa Hunn / 0448 017 919 / carisah@linkbusiness.com.au

Gourmet Speciality Food Manufacturer & Wholesaler ref: 14027

Gourmet products that would be suitable for use in the grocery, deli and hospitality industries.

- HACCP accredited
- Established for 15 years and has a well-known branded product and reputation in the market place
- Sale price includes all plant and equipment, the 2007 Mercedes Benz LWB refrigerated van, intellectual property, recipes, database of retailers and training from the current vendor



Location: South East Qld **Asking Price:** \$749,000 plus Stock
Broker: Graham Tippett / 0418 782 082 / grahamt@linkbusiness.com.au

Modern Café 5 Days (T/O \$23k+ PW) ref: 14340

Situated on the North-side of Brisbane

- Business very well established
- Secure lease in place, total rent cost only 7% of turnover (approx.)
- Trades 5 days, Monday-Friday 5.30am-3pm, suit working family, husband and wife, couple or a sole trader with casual staff
- Strong trend of yearly sales, showing huge net profit. The owners will train for a period agreed



Location: Brisbane Region **Asking Price:** \$599,000 plus Stock
Broker: Kevin Hurst / 0417 425 243 / kevinh@linkbusiness.com.au

Hard to Find Location in Burleigh with New Lease ref: 14111

Cafe/bar would suit most types of cuisine and is currently trading 6 days.

- Transferable liquor licence and there is plenty of seating
- Revenue is proven at nearly \$10k per week
- Opportunity to improve on this by opening for breakfast and expanding the menu
- Plant and Equipment is extensive with all kitchen appliances and a Glycol beer system included



Location: South East Qld **Asking Price:** \$150,000 plus Stock
Broker: Troy Potter / 0412 286 176 / troyp@linkbusiness.com.au

Modern French Creperie – Fully Licensed ref: 14475

This café has its own definitive style providing top notch, authentic product. Simplicity itself to create and it's delicious.

- Tasteful, quality décor, fixtures and fittings. Very comfortable, relaxing spaces and ambience
- Superior CBD location with high foot traffic and year round local support
- Ample opportunity for expansion and growth (open evenings)
- Very good rent for CBD location. Lease 3 x 3 x 3 from 2014



Location: Cairns **Asking Price:** \$295,000 plus Stock
Broker: Wendy Treacey / 0404 823 116 / wendyt@linkbusiness.com.au

Truck with Guaranteed Income ref: 13485

Purchase a 53 cubic metre truck with a contractual agreement in place for 5 years.

- Job bookings and work allocations done from head office
- Receive a minimum of \$4,000 per 4 day run, with a minimum of 60 runs guaranteed per year all year round
- This business module will earn an owner/driver approx. \$240,000pa turnover
- Truck valued at \$60,000



Location: South East Qld **Asking Price:** \$110,000 includes truck
Broker: Baz Sanjakdar / 0412 488 008 / bazu@linkbusiness.com.au

Top Tropical Beach Location - Rare Opportunity! ref: 14252

This fast growing business is unique with a long colourful history and a promising future.

- Turnover last 3 years increased pa by 10% / 23% / 32%
- Lease 5 x 5 x 5 from July 2013
- Busy location on main highway – no immediate competition
- Popular and strongly supported by locals
- Unique opportunity in future years with the development of an eco resort including rights to all food and beverage



Location: Northern Queensland **Asking Price:** \$875,000 plus Stock
Broker: Wendy Treacey / 0404 823 116 / wendyt@linkbusiness.com.au

Wholesale & Dist. Groceries (3.5 days per week) ref: 14018

Adjusted EBIDT \$250,000 plus net profit, average last 3 years for working owners.

- Includes 2 refrigerated trucks & equipment
- Servicing SW QLD Country areas with long established and loyal customers
- Transporting and supplying grocery products including meat, small goods, fruit and veggies, milk plus more
- Currently operated by husband and wife team
- Established 20 years' current owners 20 years



Location: South East Qld **Asking Price:** \$495,000 WIWO
Broker: Kevin Hurst / 0417 425 243 / kevinh@linkbusiness.com.au

Carpet Cleaning Gold Coast ref: 13225

Net Profit \$106,000.

- Established 14 years
- 90% of work is with ongoing commercial clients
- Well recognised name for all carpet and upholstery cleaning services
- Very easily operated and only 5 days pw
- Strong trading history - showing increased sales each year
- High value equipment list including new 2014 Mercedes diesel van



Location: South East Qld **Asking Price:** \$145,000 WIWO
Broker: Myron Plumb / 0415 303 370 / myronp@linkbusiness.com.au

Businesses for sale - Queensland

Unique Cafe

ref: 13062

Solid business, will suit any astute hospitality operator.

- Well-presented and established local business, servicing repeat clientele for breakfast and lunches only
- No night trade, no restrictions to expand extra trading hours
- Fully equipped with seating up to 100 people indoor and outdoor alfresco. Good long lease with cheap rental
- Netting approx. \$200k to owner/operator working 40 hours per week



Location: South East Qld **Asking Price:** \$385,000 plus Stock
Broker: Baz Sanjakdar / 0412 488 008 / bazu@linkbusiness.com.au

Wholesale Distribution – Exclusive Products

ref: 14098

Net Profit \$234,000.

- Sole Australian distributor for three international brands of hi-tech products
- Established 7 years with increased sales and profit year after year
- Easily operated business with simple systems and procedures in place
- Extensive product range with very strong brand recognition. Easy warehousing and logistics for storage and dispatch
- Has massive potential in a fast growing industry



Location: South East Qld **Asking Price:** \$365,000 plus Stock
Broker: Myron Plumb / 0415 303 370 / myronp@linkbusiness.com.au

Profitable Commercial Cleaning Business

ref: 14504

Successful profitable business specialises in cleaning hard and soft surfaces client base includes domestic, retail, commercial and professional services.

- Extensive range of commercial equipment
- Run from home operates throughout the Sunshine Coast
- Excellent website and digital marketing in place
- Profitable easily run business. \$2015 revenue \$276k net 45%



Location: Sunshine Coast **Asking Price:** \$259,000 WIWO
Broker: David Morris / 0410 716 015 / davidm@linkbusiness.com.au

Would You Like To Buy A Profitable Business?

ref: 13554

Established 2010 this exterior pressure cleaning business is easy to run and has an excellent web site attracting and driving customers to the business.

- All the processes documented to assist new owner
- Consistent revenue growth
- 2016 revenue \$154,000, net of \$92k to one owner. 75% repeat business
- Commercial quality equipment
- Operate from home, suit working owner



Location: Sunshine Coast **Asking Price:** \$99,000 WIWO
Broker: David Morris / 0410 716 015 / davidm@linkbusiness.com.au

Pool & Spa Maintenance Regional QLD

ref: 14106

A well run profitable business supplies pool and spa equipment, services and supplies to a regional QLD area.

- Pool services in high demand with 1 in 5 homes having pools in the area
- Supplying pool and spa equipment, services and supplies
- Easily operated by husband and wife team
- Latest computerised system in place
- Vehicle included in sale



Location: Central Qld **Asking Price:** \$110,000 plus Stock
Broker: Chris Reid / 0419 378 777 / chrisr@linkbusiness.com.au

Juice Bar Noosa

ref: 14149

Located in a popular tourist strip this easy to manage and profitable juice bar is so well positioned in Noosa.

- Well presented with loads of potential
- Established for 2 years. Excellent food court position with great foot traffic
- Strong consistent growth, up 26% year on year for 2016
- Very profitable business with excellent return on investment
- No experience required, training provided



Location: Noosa, Sunshine Coast **Asking Price:** \$250,000 plus Stock
Broker: Manuel Ribeiro / 0429 626 835 / manuelr@linkbusiness.com.au

Newsagent/General Store

ref: 14353

First time offered on the market in 12 years. Excellent position, metres from the beach on the Sunshine Coast. This newsagent and general store is a must see!

- Long established, profitable business
- Huge profitable delivery run taken care by staff
- Providing essential services to a supportive community
- Ideal lifestyle business opportunity for couple or family



Location: Sunshine Coast **Asking Price:** \$195,000 plus Stock
Broker: Manuel Ribeiro / 0429 626 835 / manuelr@linkbusiness.com.au

Hospital Cafe – 5.5 Days – Very Rare

ref: 14513

Looking to acquire a cafe/coffee lounge in a prominent position, turning over \$10,000+ per week?

- Exclusive hospital location
- Simple to operate, cafe and kiosk, mainly pre-made food and coffee
- Seats 80 patrons, huge outdoor undercover area
- 5 ½ days trade only 7am to 5pm, potential for full weekend trade
- Currently turning over \$10,000+ per week, showing huge net profit



Location: Sunshine Coast **Asking Price:** \$255,000 plus Stock
Broker: Manuel Ribeiro / 0429 626 835 / manuelr@linkbusiness.com.au

Fish & Chip Takeaway - Brisbane Southside

ref: 13299

With all equipment in good working condition, you can move in and start making money from day one.

- Great reputation for selling high quality food
- Strong potential to build on the existing customer base
- Friendly, relaxed environment
- Potential to expand into coffee to grow the business



Location: Brisbane **Asking Price:** \$55,000 plus SAV

Broker: Kevin Li / 0451 505 168 / kevinl@linkbusiness.com.au

Affordable Bulk Haulage Business

ref: 13055

Profitable well established bulk haulage business, 2 body side trucks, located South Brisbane.

- Loyal customer base, established over 10 yrs
- Excellent reputation for reliability
- Well maintained plant and machinery
- Solid platform for expansion and growth
- Plant and equipment insured value \$100,000
- Plenty of work available suit owner driver with casual driver



Location: South Brisbane **Asking Price:** \$95,000 WIWO

Broker: David Morris / 0410 716 015 / davidm@linkbusiness.com.au

Freehold Motel Sunshine Coast

ref: 13972

This budget style motel is close to the popular Australia Zoo tourist attraction, and the Glass House Mountains.

Includes freehold property / residence

- 7 units on 3.8 acres
- Contains kitchen/café
- Lifestyle business
- Endless opportunities to grow the business or redevelop the location



Location: Sunshine Coast **Asking Price:** \$950,000

Broker: Chris Reid / 0419 378777 / chrisr@linkbusiness.com.au

Management Rights - Kings Beach Opportunity

ref: 13711

This holiday complex has had the price reduced making it a perfect entry level building, with great opportunity for upside.

- Modern premises with new external paint and signage
- New landscaping also in progress
- Perfect location close to the patrolled beach, shops & restaurants
- Spacious ground floor Manager's unit with attached office



Location: Kings Beach, Sunshine Coast **Asking Price:** \$635,000

Broker: Chris Reid / 0419 378 777 / chrisr@linkbusiness.com.au

Managed Restaurant with Ocean Views

ref: 14090

A leading reputation for over 10 years for excellent service, quality food and superb ocean views.

- Annual turnover \$1.4m
- Long lease at less than 10% of turnover
- Net profit \$200k+
- Excellent staff in place
- Sought after lifestyle business



Location: Mooloolaba, Sunshine Coast **Asking Price:** \$440,000 plus Stock

Broker: Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

Boutique Hair Salon In Top Sunshine Coast Location

ref: 14479

Modern, trendy boutique hair salon complete with beauty salon sublet, located in a popular exclusive Sunshine Coast community.

- Extremely well managed and established, highly profitable with low expenses
- Suit a hairdresser looking for that first business venture or expansion
- All new equipment, fittings, POS program and lots more - plus a large client database that will remain



Location: Sunshine Coast **Asking Price:** \$120,000 plus Stock

Broker: Robert Scanlon / 0411 196 969 / robertsc@linkbusiness.com.au

50kg Coffee

ref: 14088

Opportunity to purchase a highly profitable (five) 5 day office park café.

- Busy location, near city
- Solid cash sales business
- High quality fit-out
- First time on market
- Closed all main and public holidays



Buyers looking for a quality opportunity should investigate.

Location: Brisbane **Asking Price:** \$575,000 plus SAV

Broker: Blair Luckman / 0433 227 997 / blairl@linkbusiness.com.au

65 Seat Restaurant & Takeaway

ref: 14388

Opportunity located approximately 15km east of Brisbane. Clean presentation, located on corner of a small but busy modern shopping complex.

- Good sized kitchen that caters to all chef's needs
- Open planned and clean
- Seating in and outdoor, takeaway available
- Room to grow for new energetic owner
- Vendor selling after 10 years



Location: Brisbane **Asking Price:** \$175,000 plus SAV

Broker: Blair Luckman / 0433 227 997 / blairl@linkbusiness.com.au

Businesses for sale - Queensland

200sqm Nudgee Rd, Hendra

ref: 14219

- Idea location for a variety of users eg: studio, gym, small warehousing or convertible to a multitude uses
- Easy access to the Gateway, East-West Arterial and Airport
- Exclusive entry and amenities
- Air conditioning throughout
- Ample car park
- Motivated landlord keen to do a deal



Location: Brisbane **Asking Price:** \$225 psm + GST per annum
Broker: Jenny Wang / 0407 468 414 / jennyw@linkbusiness.com.au

5 Days Sushi Café Near CBD - Brisbane

ref: 14351

Priding itself on delivering quality food and drinks, this licensed sushi café offers a new owner the chance to continue to nurture and grow this popular and well-established business.

- 5 days trading, 10:00am – 9:00pm
- Under management
- Reasonable rent and secure lease
- Licensed
- Solid customer base
- Potential to improve



Location: Brisbane **Asking Price:** \$198,000 plus SAV
Broker: Jenny Wang / 0407 468 414 / jennyw@linkbusiness.com.au

Busy Southside Convenience Store

ref: 13042

This is your opportunity to purchase a very busy convenience store on Brisbane's Southside, great location. It must have the cheapest rent in Brisbane at only \$2,215 per week plus GST with big storeroom.

- Weekly taking between \$35,000-\$39,000
- Trading 7 days, 6:00am to 8:30pm
- No competition. High traffic flow
- Easy to manage
- Landlord willing to offer new long lease to right buyer



Location: Brisbane **Asking Price:** \$580,000 plus SAV
Broker: Kevin Li / 0451 505 168 / kevinl@linkbusiness.com.au

Licensed Café & Bar - Brisbane

ref: 14230

Well-know café location catering to the general public with high quality breakfasts, lovely lunches and fabulous dinners. Take advantage of the indoor air conditioning or sit outside alfresco style.

- Fully operational chefs kitchen
- Great exposure on main road
- Large alfresco dining
- Licensed. Long secure lease



This opportunity is ideally suited to hands on operator or family with industry experience.

Location: Brisbane **Asking Price:** \$168,000 plus SAV
Broker: Kevin Li / 0451 505 168 / kevinl@linkbusiness.com.au

Wholesale Distribution - Fresh Produce

ref: 13600

A wholesaler of fresh and processed produce which is distributed direct to the catering and hospitality trade.

- Easy lifestyle distribution business
- Sellers Discretionary Income \$250,000
- Growth into other areas to increase business turnover
- Established over 15 years
- Effective and efficient systems in place
- Loyal experienced staff. Spacious premises with excellent cold room storage



Location: Brisbane **Asking Price:** \$590,000 plus SAV
Broker: Paul McIlroy / 0426 263 918 / paulm@linkbusiness.com.au

Signage Design / Manufacture / Install

ref: 14159

Regarded as the leading, high quality signage business in the greater Brisbane South East, working with clients to maximise their business and brand exposure through quality commercial and vehicle signage.

- Established 2007
- Loyal repeat customer base including referrals
- Fully fitted design studio and workshop
- Turnover and profits increasing year-on-year
- Easy to run with minimal overheads



Location: Brisbane **Asking Price:** \$298,000 plus SAV
Broker: Paul McIlroy / 0426 263 918 / paulm@linkbusiness.com.au

Permanent Management Rights - Currumbin

ref: 14540

Recent salary increase in March plus CPI increase provides a projected net profit of \$57,000, Managers apartment \$420,000, Management Rights \$200,000.

- Duties include light gardening, cleaning of common property areas including stairwells and pool area and management of seven permanent rental properties
- Three bedroom manager's apartment
- Kitchen, dining room and lounge flows to large entertaining deck and 2 bathrooms



Location: South East Qld **Asking Price:** \$620,000
Broker: Steve Gracie / 0406 686 383 / steveg@linkbusiness.com.au

Kitchen Manufacturer and Installations Business

ref: 13784

This business designs, manufactures and installs unique and quality kitchens. Features of this business include:

- Turnover circa \$1.5m, more jobs on the books than ever
- Included in the sale is all intellectual property, plant & equipment, websites & social media
- Long established over 34 years
- Fantastic reputation, many repeat customers



Location: Brisbane **Asking Price:** \$495,000 plus SAV
Broker: Vince Konig / 0430 332 208 / vincek@linkbusiness.com.au

Modern Cafe. Great Income

ref: 14499

A great opportunity to acquire a long established, profitable café in one of Brisbane's most desirable suburbs. Established 20 years ago it has attracted a loyal following of repeat local customers and many shoppers in the area.



- Tasty easy to prepare menu
- Full liquor licence
- Well developed systems in place and an experienced team
- Local area has high level of disposable income

Location: Brisbane **Asking Price:** \$295,000 plus SAV

Broker: Paul McIlroy / 0426 263 918 / paulm@linkbusiness.com.au

Gorgeous Gift Shop: Fall In Love!

ref: 14466

A beautiful and much loved gift shop with a 10 year loyal following

- Popular sunshine coast shopping area
- Large residential catchment area serving private and state schools, university and business centre
- Well-known and loved by locals. Huge loyalty factor. All the hard work has been done for you
- 5½ day week. Suit owner passionate about high quality gifts and lifestyle



Location: Sunshine Coast **Asking Price:** \$25,000 plus Stock

Broker: Robert Scanlon / 0411 196 969 / robertsc@linkbusiness.com.au

Red Rock – Dine in Asian Street Food

ref: 14137

Fully licensed, a relaxed casual atmosphere and ample indoor and outdoor seating, brings a new level of sophistication to healthy eating out with the exotic flavours of Asia.



- New store / new lease
- Comprehensive training program
- Implemented systems in place
- Ongoing training and support
- Low break even figure
- Brand new - turnkey

Location: Brisbane **Asking Price:** \$269,000 plus SAV

Broker: Roland West / 0450 484 008 / rolandw@linkbusiness.com.au

Professional – Security Services

ref: 14511

This Brisbane based company operates across all facets of the security industry with an emphasis on manpower and training solutions.

- Good turnover with low operating costs
- Solid infrastructure with capable and trained staff
- Loyal clients and contracts
- Capacity for continued growth
- Comprehensive operating procedures



Location: Brisbane **Asking Price:** \$589,000 WIWO

Broker: Roland West / 0450 484 008 / rolandw@linkbusiness.com.au

Kitchen Cabinet Making

ref: 14303

Highly successful kitchen cabinet design and installation.



- Revenue for 2016 - \$4.233m and Net Profit \$545,802
- A fleet of vehicles, plant and equipment valued at over \$300k included in the sale
- Full order book of ongoing work already in the system
- Fully trained staff/installers in place
- Solid leases and low rents on all 3 showrooms/factories

Location: South East Qld **Asking Price:** \$895,000 plus Stock, plus WIP

Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Small Seafood Business

ref: 14448

Priced to sell! A small seafood takeaway business in busy shopping centre.

- Opportunity for further growth
- Low investment
- Located in busy shopping centre
- Ample parking
- Easy to operate and run



Location: Brisbane **Asking Price:** \$55,000 plus SAV

Broker: Shweta Bhate / 0451 168 908 / shwetab@linkbusiness.com.au

Security Screen and Doors Business

ref: 12294

Well recognised and established provider of security screens, doors and shutters. This business has shown consistent growth over the last three years. Turnover in excess of \$1.2m.



- Business established 22 years
- Consistent work with a products always in demand
- Profitable with no marketing requirements
- Staff in place, including admin, installers and a sales rep
- More than 60% repeat business

Location: Brisbane **Asking Price:** \$275,000 plus SAV

Broker: Vince Konig / 0430 332 208 / vincek@linkbusiness.com.au

Retail/Wholesale Recreational Camping Products

ref: 13480

Up for sale, a fully established retailer and wholesaler of niche recreational camping & RV products addressing the needs of the growing caravanning community Australia wide.

- Established since 2003
- Solid, credible reputation
- Supplies awnings, annexes, spare parts & accessories
- Known as the best in Australia



Location: Brisbane **Asking Price:** \$345,000 plus SAV

Broker: Vince Konig / 0430 332 208 / vincek@linkbusiness.com.au

Businesses for sale - Queensland

Termite / Pest Control Management

ref: 14145

Established 30 years, current owner 30 years

- Operates 5 days per week
- QBCC termite licence is required
- Extensive established customer base
- Business comes with 2 fully fitted out utility's
- Currently run by 1 owner technician 25-28 hours per week, also 1 casual receptionist 20 hours per week
- Home based business. NO RENT, NO LANDLORDS



Location: South East Qld **Asking Price:** \$190,000 WIWO
Broker: Kevin Hurst / 0417 425 243 / kevinh@linkbusiness.com.au

Water Sports – Dream North QLD Lifestyle

ref: 14494

This is a dream business opportunity that comes with a Tropical North Queensland Island location.

- Established 18 years ago
- Solid & very consistent sales with enormous potential for expansion
- \$100,000 + income
- Price includes all equipment and transfer of permits
- Owner will offer full training and support as required



Location: Coastal North Queensland **Asking Price:** \$229,000 WIWO
Broker: Dustin Slypen / 0425 121 788 / dustins@linkbusiness.com.au

Bridgestone Select Business for Sale

ref: 14534

Fantastic opportunity for an owner operator to purchase this profitable and growing store, currently run under management, located just north of Brisbane

- Growing Sales and increasing profits
- Large premises, huge room for expansion
- Trained staff willing to stay on
- Fully equipped workshop on-site
- Long lease in place



Location: Brisbane **Asking Price:** \$180,000 plus SAV
Broker: Frank Willett / 0415 288 954 / frankw@linkbusiness.com.au

Superb North Side Café For Sale

ref: 14550

This stunning, easy to run café boasts a superb location on Brisbane's North side.

- Trades 5 days only, Monday to Friday
- Your menu options are endless
- Current owner does not work in the business, huge opportunity to increase sales with a hands on owner

Any inspection will impress.



Location: Brisbane **Asking Price:** \$150,000 plus SAV
Broker: Frank Willett / 0415 288 954 / frankw@linkbusiness.com.au

Top Performing Vehicle Hire Business

ref: 14122

Great lifestyle business located on the Cooloola Coast

- Servicing the Heritage listed Fraser Island
- Long standing, self-drive four wheel drive vehicle hire
- Sound reputation in the tourism industry
- Referral and repeat customer base including school group bookings
- Trade and leisure members with Sunshine Coast Destination
- Good quality vehicles included



Location: Sunshine Coast **Asking Price:** \$245,000 WIWO
Broker: Garth Nell / 0406 109 150 / garthn@linkbusiness.com.au

RTO - Expect Great Profits!

ref: 14213

Well established Registered Training Organisation providing training and education to a large base of corporations and also to the public.

- Excellent systems and procedures in place
- Would suit new owner with basic business skills and basic understanding of the VET training sector and R.T.O requirements
- Projected earnings to an owner of \$213k for this financial year



Location: Brisbane **Asking Price:** \$550,000 WIWO
Broker: Garth Nell / 0406 109 150 / garthn@linkbusiness.com.au

Semi-Managed Smash Repairs Net + \$780k

ref: 14302

Well established vehicle smash repair business in Brisbane's CBD outer suburbs.

- Near new state of the art equipment (+/- \$500k - \$600k assets)
- Accredited provider with several major QLD insurance companies
- Can be run under management or as an owner operator
- Large secure storage area for vehicles
- Extended lease available in this well presented premises



Location: Brisbane **Asking Price:** \$675,000 plus SAV \$45k plus WIP \$75k
Broker: Garth Nell / 0406 109 150 / garthn@linkbusiness.com.au

Profitable, Multifaceted Business with Tropical Lifestyle!

ref: 14432

If you are looking for a change to a more rural lifestyle and enjoy a good income this opportunity ticks all the boxes.

- Only fruit and veg wholesaler between Cairns and Townsville, scope to target new customers. Retail includes an espresso bar
- 6 days, easy to operate, ideal for a family
- Fabulous location near schools, amenities and Mission Beach
- Freehold available. Turnover in excess of \$900,000pa with good profits



Location: Northern Queensland **Asking Price:** \$470,000 plus Stock
Broker: Wendy Treacey / 0404 823 116 / wendyt@linkbusiness.com.au

Businesses for sale - Queensland / Adelaide / Victoria

Fully Managed, Profitable Tyre Wholesalers

ref: 14536



Imagine operating a profitable business and having weekends off with friends and family.

- Open 5 days a week - 8am to 5pm
- Niche market, easy to learn and operate, training provided
- Ample scope for future growth and development with possible value add revenue streams
- Owner operator could maximise profits with focused marketing plan.
- (Freehold and warehouses in prime city location also available for sale (POA))

Location: Northern Queensland **Asking Price:** \$285,000 plus Stock
Broker: Wendy Treacey / 0404 823 116 / wendyt@linkbusiness.com.au

NewsXpress Newsagent Noosa Heads

ref: 14600

- Sought after Hastings Street location
- Beach front only metres away, true lifestyle business
- Well established, over 30 years
- Superbly presented with recent fit-out, upgrades and new Golden Casket imaging
- Just walk in and start operating, nothing to do
- New long lease available



Location: Sunshine Coast **Asking Price:** \$50,000 plus Stock
Broker: Wim Janssen / 0451 074 099 / wimj@linkbusiness.com.au

Established Snap Fitness Franchise

ref: 14092

The Snap Fitness Concept is simple - compact, 24/7 gyms with state of the art equipment, minimal staffing and no fuss!

- 850+ members
- Prime major shopping centre location
- Solid ROI = approx. 30%
- Under solid management
- Price includes new franchisee fee valued at \$49,000 for a 10 year agreement



Location: Melbourne **Asking Price:** \$448,000 WIWO
Broker: Dustin Slypen / 0425 121 788 / dustins@linkbusiness.com.au

2 Profitable Sushi Takeaways in Hub of Cairns CBD

ref: 14516

Sushi plus traditional Japanese dishes- always a favourite with customers!

- Located in high foot traffic areas in CBD
- One trading 5 days the other 6 days
- YE 2016 turnover \$982,000
- Good profits for owner operator
- Strong customer base established & momentum still building



Location: Northern Queensland **Asking Price:** \$600,000 plus Stock
Broker: Wendy Treacey / 0404 823 116 / wendyt@linkbusiness.com.au

Blue Chip Coffee Shop

ref: 14365

Best location on the Gold Coast.

- 2016 managed Net Profit \$218,709
- An additional \$60,000 a year if you manage the business yourself!
- Low rent 13% of revenue - ideal location with plenty of foot traffic. Solid lease
- Sells 55kgs plus of coffee a week - very busy breakfast - closes at 5.30pm. Short hours
- Has a liquor licence



Location: South East Qld **Asking Price:** \$595,000 plus Stock
Broker: Guy Cooper / 0431 227 644 / guyc@linkbusiness.com.au

Established Driving School

ref: 14644

We understand that young people don't like boring driving instructors who they can't relate to, so we've injected fun into driving lessons.

- Company owned purpose built vehicles
- Awesome young and fun driving instructors
- Students and parents have access to private online forum
- Library of training aids and videos
- Offer both automatic or manual driving lessons



Location: Gold Coast **Asking Price:** \$110,000
Broker: Paul McIlroy / 0426 263 918 / paulm@linkbusiness.com.au

Established Snap Fitness Franchise - Adelaide

ref: 14491

The Snap Fitness Concept is simple - compact, 24/7 gyms with state of the art equipment, minimal staffing and no fuss!

- Easy access / main road location
- Long lease on affordable terms
- Exceptional equipment and quality fit-out
- Under solid management
- No previous experience needed



Location: Adelaide **Asking Price:** \$530,000 WIWO
Broker: Dustin Slypen / 0425 121 788 / dustins@linkbusiness.com.au

Businesses for sale - Northern Territory / Tasmania

Healthy Optometrist Practice in Heart of Darwin ref: 13482

Average yearly sales of \$388,000 & gross profit of \$284,000

- Established in 1989 and has been in current location for 8 years
- Long established customer base of 11,000
- Business is open 5 days a week, but only trades for 4 days
- No competition in area
- Average yearly EBIT of \$161,000
- Option to purchase freehold



Location: Northern Territory **Asking Price:** \$369,000 plus Stock
Broker: Carisa Hunn / 0448 017 919 / carisah@linkbusiness.com.au

4 Cabins with Lapsed Approval for 10 More ref: 14468

Situated in Beaconsfield, next to a popular mine museum, excellent presentation

- Selling below cost
- Various choices – Overnight, permanent or aged care
- 4 furnished units, low maintenance
- All services in place for future units
- Develop and capitalise on the Tasmanian tourism boom



Location: Beaconsfield, Tasmania **Asking Price:** \$479,000
Broker: Paul Scott / 0477 771 098 / pauls@linkbusiness.com.au

Approval for 8 Cabins & Residence - Launceston Airport ref: 14503

Brilliant opportunity to get in on the ground with the first accommodation close to Launceston Airport.

- Approvals in place
- Competitively priced
- Strategic position to airport
- Tourism booming, capital gain



Location: Tasmania **Asking Price:** \$379,000
Broker: Paul Scott / 0477 771 098 / pauls@linkbusiness.com.au

Freehold 9 Unit Motel & Residence ref: 14290

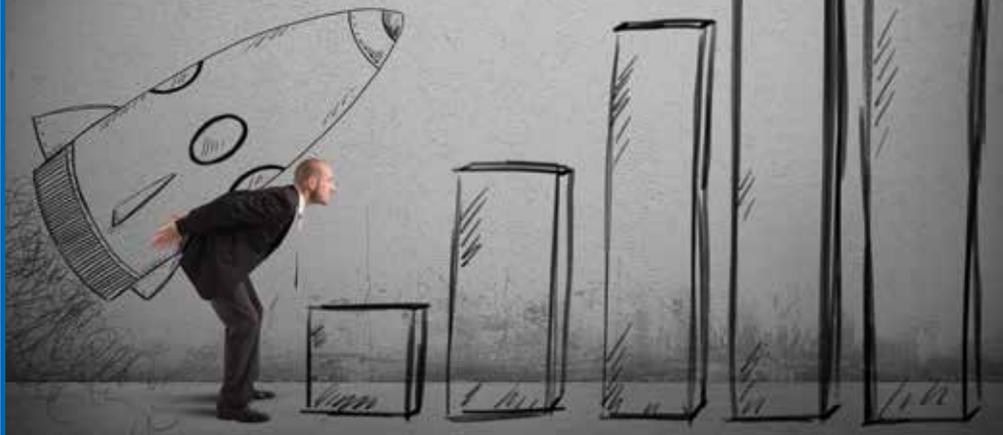
Entry level motel with potential, located in sought-after St Helens.

- Brilliant TripAdvisor report
- Extra land
- Unused restaurant
- Comfortable 2 bedroom residence
- Modernise and expect capital growth



Location: Tasmania **Asking Price:** \$570,000 (neg)
Broker: Paul Scott / 0477 771 098 / pauls@linkbusiness.com.au

LINK - The Most Innovative and Fastest Growing International Business Broking Group



39 Offices in
5 Countries
Australia
New Zealand
South Africa
United States
Philippines

linkbusiness.com.au
1300 763 668



The authority on selling businesses

Businesses for sale - Australia Wide / Overseas

Online B2B Newsletter Niche With Recurring Revenue ref: 14467

Targeting the Plastics Industry, this profitable business generates recurring revenue from only a few hours work per week.



- Industry news, advertising and promotion, serving three separate niche markets
- Subscription-based B2B membership sites: recurring revenue from existing customer base. Established 8 years
- Only Australian / NZ operation serving rapidly growing niche market of 3D-printing. Expand into social media channels, event marketing, direct sales and more

Location: Australia Wide **Asking Price:** \$150,000 WIWO

Broker: Robert Scanlon / 0411 196 969 / robertsc@linkbusiness.com.au

Australian Conference & Events Business – AUS/NZ ref: 14147

Australasia's largest conference and media platform specialising in human resources, offering thought leadership, best practice and leading trend information.



- Annual turnover in excess of \$1.1m
- High gross margin of 70%
- Strong annual growth rate
- A series of well-established, well-attended conferences and events with strong sponsor/exhibitor renewal rates
- Significant, identified growth potential

Location: Australia Wide **Asking Price:** Offers over \$850,000

Broker: Graham Peters / 0414 232 248 / grahamp@linkcorporate.com.au

Exclusive Dist. - Building/Renovation/Maintenance Markets ref:14068

Manufacturer offering exclusive distribution, business can be located anywhere.



- Patent protected product until 2025.
- Manufactured in ISO9001-2008 environment
- Half installation time of competitor's products
- Future opportunity to acquire manufacturing
- Product delivered to site

Location: Australia Wide **Asking Price:** \$390,000 WIWO

Broker: David Morris / 0410 716 015 or Wim Jansen / 0451 074 099

SuperGreen Solutions – Master Franchises Australia ref: 12754

The one stop energy efficient products store.

A business opportunity that makes financial and ecological sense. Master Franchises available in most States.



- Solar and wind power
- Climate control - with insulation and ventilation
- Energy management - wireless control your home
- Solar and instant hot water systems. And many more products

Location: Australia Wide **Asking Price:** \$400,000

Broker: Carisa Hunn / 0448 017 919 / carisah@linkbusiness.com.au

Rare Opportunity to Purchase Motel Leasehold - Bali

ref: 14515



- 15 guest rooms, fully furnished
- Lease fully paid until 2032
- All rooms equipped with air conditioning, Wi-Fi and separate bathrooms
- Large common areas with cable TV, kitchenette and outdoor pool
- Award winning quality accommodation
- 2 bedroom apartment, with a possible rental value of \$6,000 per month
- Overnight and long term holiday accommodation
- Fantastic location near a first rate surfing beach

Location: Bali

Asking Price: US \$775,000

Broker: Charles Gallen / 0411 185 606 / charlesg@linkbusiness.com.au

Businesses for sale - SOLD

Safety Product Supplier & Installer ref: 13232

Supplies & installs to Government & private sectors, shopping centres, railways, carparks etc. Establish for over 14 years. Excellent plant & equipment included. Manager and office staff in place. Strong repeat Blue Chip clientele.

Location: South East Qld

Broker: Guy Cooper / 0431 227 644
guyc@linkbusiness.com.au

Jax Tyres Franchise ref: 13890

Management and well-trained staff is in place. Part of the most professionally managed automotive franchised group in Australia. Income is split between tyres and mechanical services with strong GP%. Located on busy main road in Brisbane - plenty of regular customers. The premises are large & well equipped, includes quality tools, hoists and more...

Location: Brisbane Region

Broker: Guy Cooper / 0431 227 644
guyc@linkbusiness.com.au

Corporate Cafe - 5 Days ref: 13696

Established over 20 years. Trading Mon - Fri 7am - 3pm, closed public holidays and 2 weeks over Xmas. Semi-managed operation, with 5 staff members in place. 1 owner working 35-40 hours per week. Turnover over \$14,000 per week, with a net profit of approx. \$160,000pa. Fully equipped kitchen, recently renovated with a huge alfresco undercover dining area.

Location: South East Qld

Broker: Baz Sanjakdar / 0412 488 008
bazs@linkbusiness.com.au

Freehold Service Station ref: 14105

A family business of the last 16 years. Business has operated in the same location for over 50 years. Owners retiring. Includes the freehold. Busy location. Turnover in excess of \$2 million p.a. Great opportunity and potential to grow the business.

Location: Sunshine Coast

Broker: Chris Reid / 0419 378 777
chrisr@linkbusiness.com.au

Fresh Food Wholesale & Distribution ref: 13350

The owner established this business 10 years ago and prided himself on providing an exceptionally high standard of customer service, quality & range.

- Sale included all plant & equipment, fixtures, fittings, 2 x large cold rooms & 1 van.
- Operated from a warehouse & in a highly desirable lifestyle region

Location: Sunshine Coast

Broker: Manuel Ribeiro / 0429 626 835
manuelr@linkbusiness.com.au

Best Local Pizza Shop ref: 14294

Great pizza & pasta shop with huge potential in the Sunshine Coasts fastest growing area. Well located in busy shopping hub. Non Franchise operation with modern plant & fit out. Owners retiring. Contract received in just 3 weeks.

Location: Sunshine Coast

Broker: Chris Reid / 0419 378 777
chrisr@linkbusiness.com.au

Rare & Essential Oils Supplier ref: 13789

One of the best home based / lifestyle businesses on the market with 30 years of successful trading history and a loyal customer base. Wide range of stock to get you started. Full detailed training and support provided by owner. Enormous potential to expand business. Very long database of loyal clients. \$100,000 income to working owner - 30 hours a week.

Location: Brisbane

Broker: Dustin Slypen / 0425 121 788
dustins@linkbusiness.com.au

Fruit/Veg/Deli - \$1.4m Turnover ref: 11359

This long established & well-presented fruit & vegetable mart comes with an added bonus of its own Deli. Sales consistently averaging \$27k pw. Located in northern suburbs with no immediate competition. Wide street frontage. Large (6m x 4m) walk-in coolroom & large produce preparation area. Established Wholesaling arrangements.

Location: Brisbane

Broker: Frank Willett / 0415 288 954
frankw@linkbusiness.com.au

Work From Home - Profits \$200k! ref: 14077

Well established easy to run, sign print business with all systems in place. Excellent reputation. Flexible working hours with high profits and low overheads. Large database of clients. Extensive repeat business. No industry experience required. Adjusted Net Profit to working owners \$202k!

Location: Brisbane

Broker: Garth Nell / 0406 109 150
garthn@linkbusiness.com.au

Crust Gourmet Pizza Bar ref: 13724

Quality pizza Quality business. Consistent turnover. Very profitable business model. Great training provided. Australia's number one Gourmet Pizza brand Up to 50% unsecured finance available. Just ask the broker for more information.

Location: Sydney Region

Broker: Matthew Page / 0418 115 204
matthewp@linkbusiness.com.au

Fish & Seafood - Full Financials ref: 13749

Net profit to owner of \$324,000 for 2014/15. Weekly sales \$52,000 per week. Over 5.5 years on shopping centre lease. Huge traffic flow of shoppers and customers in busy fresh food area. Full financials available for transparency and finance options. Located next to Woolworths, butcher, chicken shop and bakery.

Location: Sydney Region

Broker: Sean Wolrige / 0405 784 132
seanw@linkbusiness.com.au

Industrial Cleaning & Mechanical Sweeper ref: 13911

The business is engaged in providing mechanical sweeping and scrubbing of all hard surface areas and services for the Transport, Manufacturing, Construction, Retail and Warehousing Industries.

Family owned and operated business has a number of corporate clients. Most of the work is in industrial businesses, car parks and shopping areas.

Location: Sydney Region

Broker: Matthew Grech / 0408 299 888
matthewg@linkbusiness.com.au

Online Retail - Women's Fashion ref: 13903

Respected and followed by a large number of customers. Has established an effective sales funnel through 'pop up' shops and online business. Is strong in the marketplace with low stock holdings and low overheads. Has a high sales volume on minimal time investment. Has huge growth potential.

Location: Central Coast

Broker: Stuart McLachlan / 0404 687 706
stuartm@linkbusiness.com.au

Well Established Ironing Service ref: 14301

Work from home a few days per week managing a growing business with great potential.

Central Coast Ironing has grown rapidly to become the Coast's leading, professional ironing service. It is a local, family-run business serving busy Central Coast families in every suburb throughout the Gosford area and Wyong Shire.

Location: Central Coast

Broker: Victor Whiteley / 0418 146 463
vicw@linkbusiness.com.au

Website Content Management ref: 13481

Providing a web presence to customers. Creating new websites. Maintaining existing websites. Providing domain management and hosting. This business was one of the first Content Managed Systems on the market and continues to provide "great value" websites built on robust platforms.

Location: Newcastle Region

Broker: Stuart McLachlan / 0404 687 706
stuartm@linkbusiness.com.au

Why Use A LINK Broker To Market Your Business?

LINK has one of the most comprehensive and sophisticated databases of business sales in the country. We have been tracking and analysing trends for many years.

We are also one of the only companies to conduct regular independent research to determine the motivations of potential buyers and identify the key issues that are important to them.

LINK Marketing

LINK's Service Brochures

LINK produces a comprehensive range of high quality service brochures. Service brochures are updated regularly with new subjects added to the constantly growing collection.



LINK People

Online Training Academy

LINK's own online training tool, adapted for each country individually and certified through our head office. This translates into proven training and operations procedures which have been documented in easy to follow sales and administration manuals incorporating appropriate policies, protocols and practices.



LINK Information Technology

linkbusiness.com.au

LINK's powerful online search engine advertises business opportunities without disclosing confidential information.



Business Broker Magazine

LINK publishes its own magazine, Business Broker three times a year.



Best Possible Service

In order to deliver the best possible service, we have specialised business brokers in the following areas;

- Accommodation
- Automotive
- Beauty/Health
- Childcare Centres
- Construction
- Corporate
- Distribution
- Education/Training
- Franchise
- Home Based
- Importing/Exporting
- Manufacturing
- Medical/Dental
- Online Retail
- Professional Services
- RTO (Registered Trade Orgs)
- Retail Food & General
- Rural
- Technology/IT
- Transport

LION (LINK Information Operations Navigator)

LINK's internal operating system that is used to record listings and contacts. Built and constantly developed by LINK – over \$1.2 million has been spent to date.



LINK's Monthly E-Newsletter

Sent only to those who have registered with LINK.



LINK's Online Valuation Tool

The LVT has been built to assist brokers in reaching an appraisal price for a business.



We have a database of qualified buyers waiting for certain businesses!

1300 763 668 linkbusiness.com.au



REDRAW

EQUITY

TOP-UP OPTION

FIXED RATE

HOME LOAN OPTIONS

LOCK RATE

VARIABLE RATE

BRIDGING FINANCE

OFFSET ACCOUNT

YOUR PERSONAL
ANZ MOBILE LENDER
CAN HELP FIND THE
HOME LOAN
SOLUTION THAT'S RIGHT FOR YOU

YOUR PERSONAL ANZ MOBILE LENDER
ANYTIME, ANYWHERE
KERRY HIGGINS 0412 708 758

YOUR WORLD
YOUR WAY

