

# Businessbroker

The authority on buying and selling businesses

UNITED STATES EDITION, ISSUE 8

**The Trump Effect  
Good for Small  
Business?**

The Insecurity of  
JOB Security

LINK Awards

Buying a Business and  
Making it a Successful  
Business Purchase

Tips For Managing  
Stress During  
a Business  
Transaction



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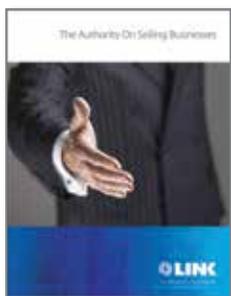


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**"39 Offices in 5 Countries"**

## Business Broker Magazine

LINK publishes its own magazine, Business Broker three times a year.



## LINK's Monthly E-Newsletter

Sent only to those who have registered on the LINK database.



## LINK's Marketing Material

The industries finest!



Our commitment to excellence has helped forge our reputation as industry leaders, and that is why we are confident to state that we are –

**"The authority on selling businesses"**

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Principal of LINK United States.



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## Businessbroker

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## Welcome from the Principal

Ron Hottes is the Principal of LINK United States. Competitive and solutions focused, he is also acutely aware of the value of long term relationships in business.

If you would like to join LINK United States contact Ron at 844-840-5600 or [ron@linkbusiness.com](mailto:ron@linkbusiness.com).

# The Trump Effect - Good for Small Business?

After what is being described as the biggest upset in political history, Donald Trump is already starting to have many positive effects on the small business world. Within a week of his being elected the DOW reached an all time high and in early December, even before he took office, he was able to talk Carrier into stopping the shipment of a 1,000 jobs to Mexico. So what effect does electing Donald Trump going to have on small businesses? There's plenty, ranging from tax and immigration reform, to health care and free trade to reducing regulations. And with a Republican majority in Congress, many of Trump's plans are likely to be passed, political analysts say.

To start with Trump opposes the Affordable Care Act (AKA "Obamacare"), the government-mandated healthcare program. Many small business owners tell me that they are being crushed by the high cost of healthcare premiums. Trump vowed to replace his predecessor's healthcare plan and would let the states handle the issues for its residents. His regulations will let states buy and sell health insurance across state lines to increase competitiveness in the market and therefore offer better rates.

Donald Trump has said he will slash taxes and compress the tax code to three brackets from its current seven. Under his plan, top earners will pay taxes of 33%, as opposed to the current top individual rate of 39.6%. He would also decrease corporate taxes to 15%. S-Corps and other pass-through entities like LLCs, would also have a top tax rate of 15%.

Small business groups, such as the National Federation of Independent Business, say 45% of business owners consider regulations a very serious business problem today. Just about every piece of key legislation is likely to be eliminated or revamped under Trump and the Republican-majority Congress.

Trump understands that small business and entrepreneurship are at the center of creating jobs and growing the economy, which are key pieces of his stated focus. Trump will continue his out-of-the-box thinking and make a small business Cabinet position even more front and center in his own administration. At the end of the day, a renewed, entrepreneurial focus on doing more with less will truly help make small business the priority that it should be.

The real problem small businesses face is inadequate demand for goods and services. Poll after poll after poll shows that is the major issue for small business. As of the writing of this article 2016 Thanksgiving retail sales were up 13.6% as compared to 2015. 2016



Christmas sales are expected to continue this trend. A Trump economy is already giving citizen's confidence in the economy.

How does all of this effect you? If you are a buyer, now is the time to buy a business, capitalize on and be in on the ground floor of this growing economy. The future truly looks bright. If you are a Seller and looking to retire, this is also the time to sell. Taxes will be the lowest they've been in many years and buyers will be willing to pay more for a business in a growing economy.

Sincerely,

**Ron Hottes**

Principal

LINK United States

# Tips For Managing Stress During a Business Transaction

Let's face it, whether you are a buyer or seller, a business sales transaction can be stressful. If you go into the process understanding some of the common stressors during a transaction, you can better equip yourself to handle the stress.

## Its Personal:

Those who say "it's just business" probably have not been a business owner. When you have owned your business for many years, there is emotional attachment. Navigating that emotion however, is possible, especially when you can recognize that your emotions are getting in the way of making sound business decisions. For example, a seller receives a low offer from a buyer and their immediate reaction is to get upset. Sellers need to understand that brokers have an obligation to present all offers, no matter the amount. Sellers should take a deep breath and realize that a low offer is a starting point. A low offer is better than no offer, and sellers can counter the offer. Recognizing that an offer of any kind is a step closer to a deal, you can diffuse the emotion. A good business broker will help you to see through the emotions that arise during the negotiation process and help you negotiate effectively.

## Deal Fatigue:

Deal fatigue is real and it is exhausting. It is important to know that deal fatigue is something that both buyer and seller experience, and the best way to navigate this for both parties is to stay focused! Sometimes the negotiation and transaction process can be long. Sellers are managing the day to day operations of their business in addition to tending to the intricacies of the deal. For buyers, time can dilute the passion and excitement that the buyer first felt when they were introduced to the business. It helps for both Buyer and Seller to remember that they are not going through this process alone. Your Business Broker understands the sales process and they are there to help answer your questions and keep the deal on track. If buyer, seller and broker stay focused on the close and take a step by step approach to completing the transaction, this can help alleviate deal fatigue.

## Financial Anxiety:

Again, both buyer and seller experience financial anxiety. Sellers are contemplating "cashing out" and often don't have plans post transaction. The best way to mitigate financial anxiety for a seller is to seek tax/financial advice from a financial professional prior



to the transaction. It is important that sellers understand the tax implications of a sale, and understanding this upfront can minimize the stress during the process. For Buyers, financial anxiety gets more and more intense as the buyer gets closer and closer to writing that final check and making the deal official. It is important for buyers to remind themselves of the reasons that they made an offer on the business in the first place. When financial anxiety creeps up on you, remind yourself of the reason that you are seeking to be a business owner and all of the great possibilities that lie ahead. Don't let fear keep you from reaching your dreams.

## Fear Factor:

As the close gets closer and closer, fear will undoubtedly creep in for both parties. For sellers, the fear becomes "what now?" For the buyer, there is real fear in taking the leap from employee to employer. It is important for both parties to think about the future and plan for the future prior to the close of the transaction. Sellers should focus on the "What Now" and explore their options. This act of exploration will transform the feeling of fear into that of excitement. If they are selling to retire, exploring travel opportunities is a way to work through the fear. If the seller plans to enter a new industry or buy another business, they can mitigate fear by exploring new job possibilities or business opportunities. The more you focus on the possibilities, the easier the transition becomes. For buyers, the same is true. Buyers should focus on their plans for the business post transaction. Write a business plan for your future business so that you hit the ground running. The more prepared buyer and seller are for the transition, the less impact fear will have on you.

In closing, perspective is everything. If buyers and sellers can focus on the finish line and their goals post transaction, they can mitigate the stress of a business sale.



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# LINK International Conference 2016 Winners



*USA Broker of the Year 2016*

**Jim Moarez**  
LINK Los Angeles



*LINK USA Rising Star 2016*

**Philip Wolfstein**  
LINK Los Angeles

The LINK International Conference was held at the beautiful Intercontinental Fiji Golf Resort and Spa in September 2016.

**We proudly announce the winners for the United States.**

LINK United States 2016 Business broker of the year goes to Jim Moarez from LINK Los Angeles. This rewards the highest individual fee earner for the year within the LINK network throughout the United States.

Jim Moarez / (310) 539 8300 / jim@linkbusiness.com

LINK United States Rising Star 2016 goes to Philip Wolfstein from LINK Los Angeles. All LINK United States Brokers employed by LINK for less than 2 years are eligible for this award.

Philip Wolfstein (310) 539 8300 / phil@linkbusiness.com  
(Ron Hottes accepts the award on Phil's behalf)



>198,65546 65612,23-2829 955 58-203 46549<  
>152,698016 68818,28-2399 92356-203 85549<  
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>124,634546 78872,23-7778 683 58-203 88349<  
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*Deal of the year 2016*

**Roger Civalleri**

LINK Los Angeles

This award is presented to the highest and largest single fee earned by a LINK Broker throughout the LINK network world-wide.

Roger Civalleri (310) 539 8300 / [roger@linkbusiness.com](mailto:roger@linkbusiness.com)





# Buying a Business and Making it a Successful Business Purchase

Creating a successful purchase when buying a business requires smarts, discipline and a large focus on understanding the business. More than just a simple exercise of checking the books, a successful business purchase requires paying attention to the detailed minutiae including a focus on understanding expenses, revenue, asset value maximization (employees, fixed and technological), customer demand, customer value and, of course, future potential.

## Personal Involvement

Most activities in a business purchase should never be outsourced or delegated. Too often Buyers fail in this respect. Entrenched and committed Buyer involvement throughout the purchase process does more than ensure that you know what you are buying, it sends a non-verbal cue to both the Seller and the Broker. A strong involvement and leadership from a Buyer who is a good manager creates an atmosphere that lends itself to success.

Alignment is required between the Buyer, the Seller and Broker. Such alignment requires regular communication of expectations versus findings. Nothing should be left to assumption. Additionally, being directly involved on a day to day basis and having minimum changes, if any, prevent disgruntled employees, employee turnover and value erosion. Ultimately, once purchased the Buyer's direct involvement will send the message to employees that minimum changes and ongoing integration are the most important items to an ongoing successful company.

## After the Closing

With the timing of integration in mind, there is often a heavy focus on "day one" metrics. Unlike LINK, many brokers are notorious for a

tunnel-vision focus on the closure of a deal. His/her compensation is the main motivating factor toward ensuring a successful outcome and thus the focus on pushing toward closure. Sometimes not telling anyone of the acquisition but just having the Seller tell everyone that he wants to "slow down" and is bringing in a new partner can help provide the balance of focus by concentrating on other items like preserving existing cash flows, creating value enhancements and realizing expected synergies. Stabilizing the separate entities and focusing long past "day one" and the transaction close will aid the new Buyer in avoiding some of the pitfalls associated with post-merger integration.

Even in situations where the employees are to be told of the purchase, in most instances it can be safer to not notify the organization and wait to integrate until immediately after a deal closes. Employee buy-in to a Buyer's ongoing integration will prevent hurdles toward realizing expected synergies between existing employees and new management. Accomplishing such will require a detailed analysis and strategic rationale for the "how", "what" and "why" long before the "when". That is, business issues, customer analysis and soft deal considerations (like customer and employee culture fit/clashes) should all be on the discussed and planned long before their actual attempted integration takes place. It's the old "fail to plan, plan to fail" conundrum. From branding issues to customer on-boarding, the processes and procedures for integrating require detailed analysis and proper planning, then execution. Of course, it still requires setting expectations among employees who may feel their positions are threatened as a result of the deal—a delicate balance that should be carefully weighed.

Creating a post close 100 day plan during due diligence and before closing should include detailed task creation, assignments and accountability monitoring. This could include ensuring the avoidance

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of losing key employees, customers and overall goodwill. It can take a lot of cost and revenue synergies to make up for losses if existing revenues are among the two entities if not properly preserved. If executed properly and managed from competent leadership, value-preservation plans that start day one can have a huge impact on the long term success of a deal.

### Tech Working for Deals, Not Deals for Tech

Deal success in today's world is both managed by and harangued by technology. Critical to the integration success of any deal is the successful integration of both company's IT systems. Additionally, information technology including advanced data and project process tools can be used to manage the integration itself. In today's world, successful accomplishment of anticipated deal objectives requires both integration of IT and the use of it. The tech can be an enabler, but if not done properly, it can be a major hindrance to the original deal objectives.

### Pitfalls

Anytime you have an asset sale with a Bulk Sale notification you have potential for leaked information about a deal that could scare customers and suppliers. Plus employees may have legitimate fear of potential job loss. Also failure to properly operate the business as a going concern with minimum changes throughout the due diligence, close and post-close period is likely to result in some type of value destruction. This can occur due to Seller neglect before the close or Buyer neglect after the close.

Keeping the deal under wraps until after close of escrow can sometimes make integration plans difficult, so exercise caution.

Finding a good LINK Broker who provides good advice and holds your hand until the close of escrows can help save heartburn in the interim.

### People

People and culture issues can plague even the best deals. Employees may feel threatened, lack of clear communication from Buyers and the overall "unknowns" that accompany employees in a transaction can prove fatal if not properly managed. Early identification and resolution of cultural issues among employees in both pre and post-close phases can ensure the businesses at least maintain the status quo—ensuring revenues and cash flows remain intact. Business stabilization and change management issues are critical at every juncture.

### Conclusion

In conclusion, volumes could be written on the opportunities & pitfalls inherent to buying a business, but covering the above points is an absolute necessity. In short, success is a matter of personal involvement, good planning, communications, communications and communications.



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# The Insecurity of JOB Security



Over the last several decades we have looked back to our grandparents, parents, and in many cases even our own life experiences and have been given the impression that a job means security and if we become better educated and work hard that our careers and incomes will continue to advance as we grow older. However, the facts may be quite different than our perception.

For those of us who have been analyzing the facts... there seems to be definite growing signs of "ageism" and growing forms of age discrimination. Whatever our age, many are committed to believing those issues are happening to others or that often occurs to people five years older from whatever age that we're 'currently' at! The facts strongly suggest that is an unrealistic measurement tool. The real facts (according to at least two independent state studies) suggest that age of discrimination starts at age 45! Much lower than what many are willing to admit. The consequence of not recognizing the trends can be very costly.

## Here are disturbing figures:

- People past the age of 45 that are looking for a new job can often wait as much as twice as long (or longer) to find a job versus younger age groups (this wait can cripple one's savings)
- There are often 3 people applying for every new job (often times those other candidates are much younger)
- Length of replacement jobs are often shorter than previously held jobs (typical average is 2 ½ yrs for people past the age of 45). Once you lose that job... you're now even older and competing with even younger competitors for the next job and often seeing any savings during that period completely dissolve.
- We are often seeing peak incomes declining once one passes the age of 45 (not unusual for many to see their income decrease 20-30% IF one finds a job). We are simply not seeing our incomes continue to rise as our experience grows. Often just the opposite is happening.
- One of an employer's biggest and fastest growing expenses are healthcare related costs. Those costs and risks are obviously higher as one grows older. A single major illness can

significantly impact the operating costs of a small to midsize business owner. In recent years, business owners are becoming acutely aware of these risks and are cautious about assuming those growing risks and reacting in ways that can negatively impact those growing older.

- A company's healthcare cost is often directly related to the average age and gender of their employees. These costs are expected to rise significantly under the Affordable Care Act. Men in particular often live shorter lives – cost for insuring a male past the age of 45 can rise significantly compared with men in their 30's. Insurance and management consulting firms are quietly discouraging business owners to reduce the 'average age' of their personnel. This equates to discouraging companies from hiring older employees or letting older employees go... this is often being done legally by offering severance packages with agreements that prevent the employee was filing age discrimination or unlawful termination suits. SMART employers looking to decrease cost and improve profits are recognizing this!
- If you are working in mid size to larger corporations you may have already seen how companies are acquiring other companies which often result in layoffs. These layoffs are often directed at the older tenured personnel.
- Outsourcing has become an effective tool in cutting higher operational and managerial expenses. Why hire an expensive employee when you can outsource those services and only use and pay for it when needed?

One would think that knowledge and experience is extremely valuable and that years of experience would be worth acquiring and keeping... so why are the trends suggesting older experience employees are not as valued? The answer may be found in technology.

## Why is this happening?

Simply stated... One is either an asset or a liability. Some assets provide a better return on investment and therefore are worth more. As that return on investment of the older asset decreases or another newer asset can replace that more expensive asset the value of the older asset diminishes.

## Illustrations:

The mature experience employee is now not the only source of information.

- The mature experience employee was once the 'brains' of the business... now much of that information can be stored and accessed in a computer for \$1000 versus hiring someone that may cost tens of thousands of dollars more.
- Rather than hiring a full time experienced and expensive employee, employers can now outsource that resource needs and only pay for it when they need it.
- Information and seminars and answers are often available FREE via the internet. Even the federal government has agencies (SCORE, SBDC, SBA) that will provide you FREE consulting services to reduce the need and expense of keeping experience and more costly employees.

## How to regain control and better security.

- Retrain – Re-invent yourself. This may be difficult or costly.
- Focus on careers where there is growing demand and shrinking personnel resources. Consider buying a business.

## The argument of business ownership.

Business ownership is one of the few areas where one can gain greater control of one's own destiny and provide greater 'long-term' security while not only providing an income stream but also providing equity and long term income and wealth protection NOT provided with many JOBS.

Business ownership does come with risks. However, one of the most difficult things for many to understand is that it's often virtually impossible to eliminate risk unless one also eliminates opportunity.

For many approaching or passing the age of 45... the risk of business ownership may be less than the risk of job insecurity, declining lengths of employment, declining pay scales and other factors. Also be aware that if you lose a job it is becoming increasingly more difficult to find a replacement (especially at that pay scale one once had).

Take the case of a recent trip to Walmart. My wife had to run in for a few things and I got into a discussion with a very friendly and energetic gentleman who was Walmart's greeter. This gentleman was once a vice president of sales for a company where he had worked for 5 years before being "laid off" at the age of 57. He was then unemployed for 3 years before agreeing to accept the job at Walmart six months prior to our discussion due to running out of savings and erosion of his retirement funds. He had this sense that someone would hire him because of many past accomplishments... even after "50 - 100" applications and interviews, no such luck. This gentleman definitely had skills, maturity, experience and other attributes but no one seemed to want them. Those attributes could be very effective in his own business.

The perception is that the cost of owning a business is expensive. Not true!!! Technology and the resources of a business broker can actually reduce the costs and risks of buying a business. There are now a variety of innovative programs to help you buy a business including an innovative program that allows you to use your retirement funds tax, penalty and debt free. Best of all the government will assume as

much as 40%+ of the financial risk of the investment (Contact Larry@benetrends.com to learn more)

## Real average earnings:

For someone making \$75,000 per year that works 2 ½ years and then is laid off and takes a year to find a job (not unusual – even though many do not think that it will take that long)... one's average yearly income is really closer to \$52,000. But many don't want to accept a job unless it's paying them what they have made 'previously'. It is simply the law of 'supply and demand'. When there are often 3 (often GOOD, younger) applicants for every job we will probably continue to see declining wages.

## Summation:

We can no longer expect job or income security. We can no longer allow fear or anxiety to cause us to be stagnant. We MUST be proactive rather than reactive and most importantly be willing to make change and realize that it's no longer our parent's or grandparent's economy or job market.

Even with a job, it may be short lived and in many cases we will see incomes continue to deteriorate as we grow older. Also be aware that when you are an employee you are building wealth for someone else. When you own your own business you are not only generating an income but you are also building wealth and equity often worth 3-4 times more than your profits and income. We simply have to determine whether we should be proactive or reactive. The cost of being reactive is often proving to be more costly than many imagine.

With that being said, buying a business is not right for everyone. There are risks with business ownership as well as being an employee. Consider owning a business. A word of caution... don't wait... work with a sense of urgency. Every week that you are without a job you are eroding precious savings that will be critical to maximizing your ability to be successful. Many often wait too long then when they have eroded much of their savings and end up without the ability to acquire the "right" business.

A great resource is using a LINK business broker who can often help you at no charge to find the "right" business that can match your investment resources, skills, and personality to the "right" business. They can also often help you determine your funding options and limits.

Best wishes in your search and building greater security for you and your family!



By Larry Carnell

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# Why you should consider moving to Northland, New Zealand

Are you ready for a change of scene? Perhaps you're looking for lucrative business investment opportunities in New Zealand? If you are ready to move to a country which offers exciting business opportunities balanced with an unmatched lifestyle for your family-Look no further! Consider Northland, which is a region near the top of New Zealand. This area is not only blessed with some of the most stunning scenery in the world, it also has a growing population and economy – and you can be part of it! Right now, we have a range of exciting Northland businesses for sale across a range of industries. LINK Northland, in New Zealand, can unlock the door to the wealth of opportunities waiting for you.

## Escape to peaceful Northland, NZ and discover your dream lifestyle

When you're ready for a change of pace, then Northland, New Zealand, is waiting for you. Stunning beaches and idyllic scenery everywhere you look make this beautiful place a tourist haven. Every year more and more tourists flock to Northland, and as a result, the economy is steadily growing. Northland is one of the few places in the world where entrepreneurs can truly have it all - unrivalled lifestyle paired with lucrative business prospects.

Now is the perfect time to find your slice of New Zealand paradise, along with the business of your dreams. It's time to step out of your comfort zone! It's a small country where big things are possible. Did you know that New Zealand is one of the most technologically advanced countries in the world? Many new technologies are embraced in New Zealand first, before anyone else in the world, making this country

highly tech-savvy. Per capita, New Zealand has one of the highest rates of internet connectivity in the world, enabling businesses to run more efficiently. Add to this the high quality of lifestyle in Northland, and you can see that New Zealand has so much to offer.

If you have children, then you'll be glad to know that New Zealand schools compare favourably with the rest of the world. Schools in Northland offer so many opportunities to children of all ages. As well as encouraging high levels of academic achievement, schools provide a rich curriculum involving sports, culture and of course, lots of outdoor activities.

## Take a look! LINK Northland presents a range of businesses for sale in Northland, NZ

LINK Northland makes buying a business in this region easy! We've put together a comprehensive range of businesses for sale in Northland – all you have to do is browse through and find the one you've been searching for.

## Northland businesses for sale in the accommodation and tourism sector

The number of tourists and general population in Northland are steadily growing every year, making the accommodation and tourism sector a great area to buy into in this region. From holiday parks to motels, restaurants and bars – LINK has it all! Here's just a few of the exciting accommodation and tourism businesses for sale that LINK Northland has listed.





### Adventure tourism business for sale in Northland

Are you an outdoorsy type? Are you searching for a business that allows you to share your passion for the sea with others? Are you keen to purchase a business that you can develop? Dive HQ Whangarei is the business opportunity you've been looking for! Diving some of the best places on earth, you will explore Poor Knights, Tutukaka and other world famous diving spots.

Adventure tourism is a booming industry, and Northland offers some of the best diving spots in the whole world.

*Ask your local agent for more details.*

### Why LINK Northland?

Our team has built up a wealth of contacts across a broad range of industries, including manufacturing, tourism and service businesses. Industry-specific knowledge sets us apart from our competition, and we go the extra mile to help our clients find the business of their dreams. We know the market here in New Zealand, we know the businesses we know the people, we know the community, therefore we are your first port of call when it comes to sourcing and purchasing a business in New Zealand.

We are happy to work with your local business broker as LINK has over 300 agents in 5 countries. It is the largest business brokerage in the world, which makes the entire process of buying a business in New Zealand hassle-free. From sourcing businesses for sale, to facilitating the sale transaction, to helping you set up, we work with you as part of your business team to assist you in achieving your dream of living and owning a business in Northland.

Ask your local broker about New Zealand and we'll make it a team effort to find the perfect business for you. Whatever the business you're looking for, LINK Northland has a business to suit you!

*Talk to your local business broker today to see how we can help you find your perfect business investment.*

### Russell-Orongo Bay Holiday Park – award-winning business with growth potential

If you're searching for a business that is already well-established and has huge potential for growth, then the Russell-Orongo Bay Holiday Park in historic Russell, in the Bay of Islands, NZ, is well worth a closer look. Your investment is safe here, with a 14% growth every year! This is one of the most popular holiday parks in the Bay of Islands, with an array of accommodation options from glamping tent sites up to lodge accommodation.

Set on simply stunning grounds and with exceptional facilities, the Russell-Orongo Bay Holiday Park gives you the opportunity to truly live the dream. There's plenty of flat land ready to develop further and take advantage of the sheer number of tourists visiting Russell every year. If nature is your thing, then this holiday park is ripe for developing into a lucrative Eco-Tourism business.

*Ask your local agent for more details about Russell-Orongo Bay Holiday Park.*



The authority on selling businesses



# BUSINESS OPPORTUNITIES

Here is a selection of businesses LINK has for sale. For more business opportunities visit [linkbusiness.com](http://linkbusiness.com)

## THE LINK NETWORK

We have offices with dedicated business sales professionals across the United States, New Zealand, South Africa, Australia and the Philippines.

### LINK United States

[linkbusiness.com](http://linkbusiness.com)

#### Los Angeles

O: 310-539-8300  
E: [info@linkbusiness.com](mailto:info@linkbusiness.com)  
3711 Long Beach Blvd., Suite 900  
Long Beach, CA 90807

#### Phoenix

O: 480-686-8062  
E: [info@linkbusiness.com](mailto:info@linkbusiness.com)  
7502 Pinnacle Peak Rd., Suite B219  
Scottsdale, AZ 85255

#### St. Louis

O: 314-487-0005  
E: [info@linkbusiness.com](mailto:info@linkbusiness.com)  
10805 Sunset Office Drive, Suite 300  
St. Louis, MO 63127

### LINK Australia

[linkbusiness.com.au](http://linkbusiness.com.au)

#### Brisbane

#### Gold Coast

#### Newcastle

#### New South Wales

#### North Queensland

#### South Australia & Northern Territory

#### Sunshine Coast

#### Tasmania

### LINK United States

3711 Long Beach Blvd., Suite 900, Long Beach, CA 90807, United States

For further LINK franchising opportunities please contact the Principal of LINK United States, Ron Hottes - [ron@linkbusiness.com](mailto:ron@linkbusiness.com)

#### San Diego

O: 858-452-3000  
E: [info@linkbusiness.com](mailto:info@linkbusiness.com)  
6450 Lusk Blvd. Suite E203  
San Diego, CA 92121

#### Dallas

O: 214-710-2558  
E: [info@linkbusiness.com](mailto:info@linkbusiness.com)  
3010 LBJ Freeway, Suite 1200  
Dallas, TX 75234

#### Raleigh

O: 919-299-9880  
E: [info@linkbusiness.com](mailto:info@linkbusiness.com)  
527 Keisler Dr. Suite 104  
Cary, North Carolina, 27518

### LINK New Zealand

[linkbusiness.co.nz](http://linkbusiness.co.nz)

#### Auckland, Ellerslie

#### Auckland, North Shore

#### Bay of Plenty & Waikato

#### Christchurch & South Island

#### Northland

#### Wellington

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### LINK South Africa

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#### Dolphin's Coast

#### Durban

#### East London

#### Garden Route

#### Johannesburg North

#### Johannesburg South East

#### Knysna / Plettenberg Bay

#### Port Elizabeth

#### Western Cape City Bowl

#### Western Cape Northern Suburbs

#### Western Cape Southern Suburbs

#### Western Cape Boland / Helderberg

#### Westrand

# Businesses for sale - Los Angeles

## Top 50 remodeler/Cabinet Manufacturer in US

ref: LA04060



SDE: \$1,200,000  
Sales: \$10,200,000

This is a very successful and profitable remodelling company in Pacific Northwest. Top 50 nationally and includes a custom cabinet manufacturing company. They have created a proprietary software that gives them ability not to only give very accurate estimates, but they have not missed a completion date in the last 8,000 projects. With about 90 employees which includes several managers in place, this is a very smooth operation for a new buyer.

**Location:** Pacific Northwest **Asking Price:** \$4,850,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@linkbusiness.com

## 52 years Old Towing Company, With Contracts

ref: LA03966



SDE: \$431,000.00  
Sales: \$1,952,000.00

This family owned and operated tow service with over 50 years of history features a wide variety of specialized towing equipment to meet virtually any need that may arise. They have mostly newer fleet of trucks that are all paid for.

The business comes with property that is 60,000 sqf lot and 3,300 sqf building. It shows pride of ownership and is located on a bust street. This business is SBA qualified for a qualified buyer.

**Location:** Los Angeles County **Asking Price:** \$2,930,000  
**Broker:** Susie Kang / (310) 475-9492 / susie@Linkbusiness.com

## Construction company

ref: LA04054



SDE: \$483,895.00  
Sales: \$1,263,681.00

Very profitable, well-run general construction company has numerous engagements already lined up for major success over the next three years. Seller's projects include both residential and commercial. The company has excellent financial record keeping. The operations are professional and well managed. The company has alliances in place with investors, contractors, interior designers, architects, structural engineers and specialized trades people for a smooth transition. The company has earned an excellent reputation over the 20 years that it has been in existence with clients continuing to return for more of its services.

**Location:** California **Asking Price:** \$1,495,000.00  
**Broker:** Roger Civalleri / (310) 384-5665 / roger@linkbusiness.com

## Well established Home Health Agency w contracts

ref: LA04036



SDE: Refer to Broker  
Sales: \$1,600,000.00

Established for over 20 years this agency recently operated over 200 patients. Owner ready to retire. A licensed, Medicare/Medi-Cal-certified provider of home health services founded over 20 years. Providing Registered Nurses, Licensed Vocational Nurses, Physical Therapists/Occupational Therapists/Speech Therapists, Dieticians in Los Angeles and Orange County. This Agency is contracted with the largest Hospital facilities in LA and OC including LA County.

**Location:** Los Angeles County **Asking Price:** \$1,395,000.00  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

# Businesses for sale - Los Angeles

Aerospace / Defense Contract Manufacturing Co. ref: LA04014



SDE: \$694,000.00  
Sales: \$3,436,000.00

This Sheet metal and machining business was established in 1964. Under current ownership for over 35 years. Absolutely squeaky clean books. 18 full time employees. 15,000 sq. feet facility. They manufacture and supply parts and assemblies with short lead times to customers across the world. They provide contract manufacturing services in precision sheet metal, precision machining, complicated assemblies and welded configurations. They specialize in fast turnaround support in the military, defense and aerospace industry. Owner is retiring.

**Location:** California **Asking Price:** \$1,925,000.00  
**Broker:** Ved Sajani / (714) 904-8457 / ved@linkbusiness.com

Incredibly Profitable Consumer Finance Lender ref: LA03987



SDE: \$2,200,000  
Sales: \$3,966,319.00

Title-loan Company in Southern California has the most profitable yet straight forward business model that I have witnessed in my 16 years as a business broker. Company does 1250+ loans per year on cars that are verified to be owned free and clear, holding automobile title as security. With 43 field locations feeding loans to the company, the company generates 65% of the loans remotely. Buyer must attain a "Finance Lender" license from the California Department of Corporations. This will require a background check on the Buyer, performed by the state. Buyer should be aware that the price is fixed and all funding must be arranged by the Buyer.

**Location:** Los Angeles County **Asking Price:** \$8,000,000.00  
**Broker:** Roger Civalleri / (310) 384-5665 / roger@linkbusiness.com

Vitamin Contract Manufacturer ref: LA03986



SDE: \$600,000.00  
Sales: \$4,200,000.00

This is state of the art dietary supplement contract manufacturer located in Southern California. Established since 2000, this business is located in a 17,000 Sq. feet facility. They specialize in hard shell capsules, tablets, tea, liquids and powders. They specialize in making supplements for companies who promote and sell their products on Amazon.com. Most of the equipment are less than 3 years old. Approximately 40 employees.

**Location:** Southern California **Asking Price:** \$2,200,000.00  
**Broker:** Ved Sajani / (714) 904-8457 / ved@linkbusiness.com

Profitable sign manufacturing company ref: LA04080



SDE: \$413,000.00  
Sales: \$2,212,000.00

This 10 years old company covers all of LA, Orange, Riverside and San Bernardino counties and they offer Channel Letters, Monument signs, Cabinet signs, Pylon/Pole signs, interior signs and Dimensional letters. They have a great reputation in the area and are approved vendors for large companies, franchises and public entities. With a well trained staff and creative designers, they are very competitive with a growing business. They have a fully equipped manufacturing facility with room to grow in digital sign market as well. No experience is necessary and the seller will give complete training.

**Location:** Los Angeles County **Asking Price:** \$1,350,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@Linkbusiness.com

## Kern County Free Standing Pawn Shop

ref: LA03991

SDE: \$220,000.00

Sales: Refer to Broker

Same location for several years in high dense neighborhood with good repeat business that is key for successful Pawn Shops.

Free standing location with good visibility that continues to grow. It has over \$400,000 in loan base. Specializing in Jewelry, soft and hard goods to create a well rounded clientele.

Very Low rent with a long term lease. Great potential.



**Location:** Greater Bakersfield Area **Asking Price:** \$865,000

**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Jewelry store in Ontario Mills Mall

ref: LA04011

SDE: \$150,000.00

Sales: \$430,000.00

This high margin Jewelry store, established in Ontario Mills Mall offer 14 K bridal jewelry, designer diamond pieces, diamond pendants, diamond rings, fashion bands, watches and children's jewelry. They also do jewelry and watch repair. Offer financing through finance companies without credit check. In business for over 7 years. Loyal clients. \$250,000 worth of inventory is included in asking price.



**Location:** Southern California **Asking Price:** \$350,000.00

**Broker:** Ved Sajjani / (714) 904-8457 / ved@linkbusiness.com

## Cell phone and accessory store in Montclair Mall

ref: LA04012

SDE: \$60,000.00

Sales: \$180,000.00

Established cell phone accessory and watch repair store located in Montclair mall. Merchandise, approx. \$15K, will be included in the sale. Great location, high visibility. Owner/operator with 1 FT and 1 PT employee. Rent is only \$1,500/mo. for a 1,000 sq. feet store. This is a great business for a first time buyer with good people skills.



**Location:** Southern California **Asking Price:** \$50,000.00

**Broker:** Ved Sajjani / (714) 904-8457 / ved@linkbusiness.com

## SHOW ME THE MONEY !

ref: LA04057

SDE: \$210,987.00

Sales: \$865,000.00

VERY PROFITABLE PRINTING AND MAILING COMPANY. Long established and well regarded with skilled staff in place to handle daily operations. Asking price includes \$ 20,000.00 of Inventory. Significant income streams from several revenue sources, including; Direct mailing, web development, large advertising pieces on custom materials, short turnarounds and much more. Market-Place demand is firm and could support a further scaling up of Operations.



**Location:** Riverside County **Asking Price:** \$590,000.00

**Broker:** Rolf Danryd / (310) 697-9646 / rolf@Linkbusiness.com

## 6 Days Cafe & Bakery Business For Sale!

ref: LA04013

SDE: \$60,000.00

Sales: \$205,000.00

Located in a downtown suburb in the San Gabriel Valley area. Desirable, good lease terms that will be able to transfer to the new right owner. This café and bakery has potential for additional growth with focus on consistent and aggressive catering and marketing activities. Turnkey operation, perfect opportunity for someone who likes simple 6 day operation.



**Location:** Los Angeles County **Asking Price:** \$79,000.00

**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Popular Fried Chicken-Asian Fusion Restaurant & Café

ref: LA04077

SDE: \$145,765.00

Sales: \$583,885.36

This vibrant Asian-Fusion restaurant is located in the heart of Korea-Town, LA, inside a busy shopping center with good foot traffic. Famous for its fried chicken and variety of Asian-fusion flavorful styled chickens and dishes. Furbished with well-maintained modern deco with excellent trained staff and loyal customer base Seller is willing to carry a note for 25%-30%.



**Location:** Los Angeles County **Asking Price:** \$339,000

**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Long Established Auto Repair Shop in Long Beach

ref: LA04016

SDE: \$35,000.00

Sales: \$235,000.00

Prime location on Anaheim Street in Long Beach. Established in 1994. Loyal customers. Seller owns the Real Estate as well which is also for sale for \$600,000



**Location:** Los Angeles County **Asking Price:** \$150,000.00

**Broker:** Ved Sajjani / (714) 904-8457 / ved@linkbusiness.com

## High Volume Liquor Store in Long Beach

ref: LA04015

SDE: \$210,000.00

Sales: \$900,000.00

This large Liquor store was established 55 years ago.

Under current ownership for over 30 years. Highly visible prominent location.

Besides liquor they also have Lotto, Western Union, Tobacco etc. They also carry mini market items.

It is a 7,500 sq. feet store with lot of coolers, storage space and owner's office. Ample parking.



**Location:** Los Angeles County **Asking Price:** \$800,000.00

**Broker:** Ved Sajjani / (714) 904-8457 / ved@linkbusiness.com

# Businesses for sale - Los Angeles

## Melrose Avenue Women and Men's clothing

ref: LA04032

SDE: Refer to Broker  
Sales: \$98,000.00

Premium location in Melrose fashion district with ultimate fashion merchandise. Selling Women and Men's clothing along with all accessories; shoes, purses, belts, etc. Low rent. Owner recently spent over \$75,000 in recent upgrades. Location is open very short hours. Not open Friday and Saturday. Great opportunity to increase sales during these peak business hours.



**Location:** Los Angeles County **Asking Price:** \$55,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Unique Business-Electric Go-Kart Rental for Parties

ref: LA04028

SDE: \$15,880.13  
Sales: \$27,570.50

Electric go-kart rental company provides a fun business opportunity for the hands-on owner. Everything is included from the Karts to the track. Everything packs up efficiently on customized trailer which makes the offering fully portable and then easy to set up. Go-karts are designed for maintenance and durability. Spare parts, two track setups and excellent booking website are all included in the price.



**Location:** Los Angeles County **Asking Price:** \$45,000.00  
**Broker:** Roger Civaleri / (310) 384-5665 / roger@linkbusiness.com

## Recently renovated with Beer and Wine license

ref: LA04023

SDE: Refer to Broker  
Sales: \$0

A motivated Seller, Beer & Wine license and fully equipped restaurant over 2,000 Sq Ft., patio located West Valley in a community shopping center close to freeway 101 access with great tenant mix. Bring your own concept or change the menu. Very reasonable rent. Quick deal for right tenant. Open for dinner 6 nights a week with some live entertainment..



**Location:** Los Angeles County **Asking Price:** \$99,500  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Budding Green Dry-Cleaning Plant

ref: LA04050

SDE: \$58,000.00  
Sales: \$153,000.00

Eco-Friendly Dry-Cleaning Plant & Shirt Laundry at a great location! Situated in a community center with a popular anchor and national tenants. It is double-equipped for high volume: 7.5-HP boilers, 50 Lb. washers, pressing stations, pant toppers, etc. Caters clients with a user-friendly POS system, auto conveyor, professional alterations, along with a shoe repair drop-off service. Rare Opportunity!



**Location:** Los Angeles County **Asking Price:** \$150,000.00  
**Broker:** Vatche Sahakian / (626) 768-1220 / vatche@Linkbusiness.com

## Franchise Health & Nutrition Store

ref: LA04053

SDE: \$73,000.00  
Sales: \$425,000.00

Located in Foothill Ranch. Most customers are on a members loyalty program that provides them with monthly discounts. Stocks a wide range of weight loss, bodybuilding, nutritional supplements, vitamins, natural remedies, and health and beauty products, in its own brands as well as third-party brands. Sells health and fitness books and magazines. Owner is working 1 day a week.



**Location:** Orange County **Asking Price:** \$199,000.00  
**Broker:** Ron Hottes / (310) 809-3137 / ron@Linkbusiness.com

## Exciting and Profitable Distribution Business

ref: LA04055

SDE: \$130,000.00  
Sales: \$560,000.00

This is a wonderful B to B opportunity for an individual who likes selling to, and dealing with, a business oriented industrial clientele, with a heavy concentration of clients in California, as well as statewide and nationally. Looking for an energetic buyer to take the company to new heights. The business is relocatable and the existing inventory moves with the sale.



**Location:** Southern California **Asking Price:** \$350,000  
**Broker:** Mike Dunkle / (310) 418-1530 / miked@Linkbusiness.com

## Well-Known Burger Restaurant & Catering Business

ref: LA04058

SDE: \$180,000.00  
Sales: \$720,000.00

Located in one of the most desirable cities, in the heart of downtown between a busy intersection, steps away from a major movie theater, performing arts theater, and shopping centers; and surrounded by business, commercial, residential and entertainment industry! Prime location, good long-term lease, low rent rate to be transferred to new owner. Semi-absentee run, 4 FT & 1 PT employees.



**Location:** Los Angeles County **Asking Price:** \$408,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Franchise Indoor Family Entertainment Center

ref: LA04056

SDE: \$90,382.00  
Sales: \$688,330.00

14,640 SF indoor family fun center provides a setting for birthday parties, school fundraisers, summer camp or team events where children of ages 1-17 can have a fun-filled experience. Sliding, jumping, climbing, zip lining, dancing and singing their way to a memorable party. Includes age appropriate play areas, party dining areas, kitchen to make fresh pizzas, office and storage areas.



**Location:** Orange County **Asking Price:** \$165,000  
**Broker:** Dawn Buboltz Hottes / (909) 214-8599 / dawn@Linkbusiness.com

## Large Format printer with several National Accounts ref: LA04061

SDE: Refer to Broker  
Sales: \$255,000.00

In Business since 2009 this well equipped large format print shop offers: Vehicle Wraps, Wall Murals, Banners, Event Graphics, Graphic Design, Trade Show Displays, Window Graphics, and Installation. You don't need to be an expert, our experienced team of trainers will work with you. Long list of over 700 established clientele with room for growth.



**Location:** Los Angeles County **Asking Price:** \$165,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Fitness Studio Poised for Growth ref: LA04076

SDE: Refer to Broker  
Sales: \$162,000.00

The owner designed and created the studio as a spin-off from his successful yoga studios. Twenty-five state-of-the-art stationary bikes, cycling apparel and display fixtures, shoe rentals, locker rooms with showers, a clothes washer and dryer, water softener, extensive sound system and sound-proof walls. The leased space is completely improved and customized for the concept.



**Location:** Orange County **Asking Price:** \$170,000  
**Broker:** Margot Murphy / (949) 630-5577 / margot@Linkbusiness.com

## Great Location Brings Loyal Repeat Customers ref: LA04072

SDE: \$30,541.00  
Sales: \$744,276.00

Beautiful Sushi and Thai fusion restaurant, attractive décor, clean environment and ample parking. This stand-alone 2,700+/- sq. ft. restaurant with large enclosed patio, located in a southern LA County beach city on a major highway. They have a beer and wine license and catering services are established. A newly-renovated patio seats 30+ people, the main restaurant seats about 80.



**Location:** Los Angeles County **Asking Price:** \$99,000.00  
**Broker:** Roger Civaleri / (310) 384-5665 / roger@linkbusiness.com

## Dry Cleaning Plant with room to grow ref: LA04071

SDE: \$150,000.00  
Sales: \$450,000.00

16 years old plant that is doing about \$37,000 per month. It can do higher numbers with a new owner and new energy. Located on a corner of a busy street with great visibility. It has 4 employees plus owner. Reasonable rent of \$2150 for 1800 sqf with about 5 years left on the lease and option is available.



**Location:** Los Angeles County **Asking Price:** \$395,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@Linkbusiness.com

## Franchise Ice Cream/Frozen Yogurt Business ref: LA04096

SDE: \$90,568.00  
Sales: \$407,001.00

Located in Beautiful Orange County & San Bernardino County! This beautiful franchise set up is the ultimate modern creamery that serves made-to-order, custom, liquid nitrogen ice cream & frozen yogurt. Located in a busy shopping center, equipped with modern décor, and state of the art machinery and equipment with excellent trained staff and loyal customer base. Absentee-run business.



**Location:** Orange County **Asking Price:** \$98,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Driving School, very Profitable, Bay Area ref: LA04092

SDE: \$115,507.00  
Sales: \$154,432.00

This 25+ year old driving school is a leading provider of online drivers' education, drivers' training and behind the wheel instruction for teenagers, adults and seniors. Also, drivers evaluation and adult refresher courses. Experienced professional instructors. Price includes 3 training vehicles. 13.7 % sales growth in 2015. Great client retention and referrals. The financials are very detailed. Owner will carry.



**Location:** Northern California **Asking Price:** \$148,900  
**Broker:** Philip Wolfstein (310) 663-2180 / phil@Linkbusiness.com

## Well Established Bridal Shop - Includes Inventory ref: LA04095

SDE: \$30,000.00  
Sales: \$120,000.00

This bridal boutique is a family owned business that carry a large selection of dresses and are located in a heart of downtown with lots of parking and traffic. The rent is very reasonable at \$1600 with a long term lease. This is a great opportunity to get in this business and enjoy the good will of this company.



**Location:** Los Angeles County **Asking Price:** \$150,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@Linkbusiness.com

## Children's Enrichment Center ref: LA04089

SDE: \$78,000.00  
Sales: \$269,326.00

This 13-year old center offers a safe, creative environment for children ages two through five. It offers parent night out programs, before/ after school programs, art camps, party hosting and open studio programs with paint, clay and artistic crafts. The 1,300 SF leased space has an assignable lease. The owner is willing to remain with a new owner for several weeks.



**Location:** Southern California **Asking Price:** \$119,500  
**Broker:** Roger Civaleri / (310) 384-5665 / roger@linkbusiness.com

# Businesses for sale - Los Angeles

## Famous Bakery in Newport Beach

ref: LA04088

SDE: \$156,000.00  
Sales: \$493,704.00

Walking thru this Bakery and you are transported to a unique place, like a Disney store. Several hundred types of products and baked goods for birthday parties to Corporate events. This 1,500 SF facility is located in the heart of Newport Beach. Revenues of over \$500,000 have been slower the last 12 months in preparation of their showcase prototype recently opened in Las Vegas.



**Location:** Newport Beach **Asking Price:** \$475,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Fantastic Coffee Shop For Sale

ref: LA04086

SDE: \$20,000.00  
Sales: \$187,000.00

This trendy and cozy coffee shop, located inside a Historic Old Town, San Gabriel Valley of Los Angeles County, in a strip center with good foot traffic, is known for its tasty take-out coffees, teas, breakfast/lunch sandwiches, and baked goods. Excellent trained staff, the business has a significant loyal customer base from its immediate neighborhood. Absentee run business.



**Location:** Los Angeles County **Asking Price:** \$149,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Fast Casual Prime location Near Pasadena/Glendale

ref: LA04087

SDE: \$94,000.00  
Sales: \$620,000.00

Farm to table café specialize in healthy salads, soups, sandwiches and baked goods. This newly remodeled restaurant is located on a major Boulevard in Northern Los Angeles with very high daytime density. Open for Breakfast Lunch and now dinner with the newly added Beer and Wine offerings. Sales are approaching \$700,000 and SDE of over \$140,000. FF&E value over \$600,000.



**Location:** Los Angeles County **Asking Price:** \$525,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## 20 Year-Old Cosmetics Store Draws Affluent Clientele

ref: LA04085

SDE: \$137,932.00  
Sales: \$515,844.00

This company's 20-year reputation continues to build and is located in the right demographical area. They carry numerous lines of unique beauty products and is tended by a very knowledgeable staff. They offer a variety of on-site spa services including facials, make-up, eyelash extensions and waxing. It is located in the busiest center within this upper middle class community.



**Location:** Los Angeles County **Asking Price:** \$390,000  
**Broker:** Roger Civaleri / (310) 384-5665 / roger@linkbusiness.com

## Business Lending - No License needed - Zero down

ref: LA04084

SDE: \$300,000.00  
Sales: \$313,000.00

This company helps businesses get loans from banks to help their cash flow. No experience is necessary since the owner will fully train you. This is a relocatable business and you can grow it even more. Best of all, the seller is willing to carry 50% of the selling price and will help you get additional financing for this investment.



**Location:** California **Asking Price:** \$450,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@Linkbusiness.com

## High Volume Animal Hospital near Ontario

ref: LA04083

SDE: \$300,000.00  
Sales: \$774,000.00

One year old animal hospital in the upscale area near Ontario, CA. Brand new equipment including digital x-ray. Fully computerized. First year annual sales is \$774,000. Net profit is \$300,000. This is a beautiful looking new facility located in a major shopping center. Asking price is \$375,000. Seller is willing to finance for the right buyer with 50% down payment.



**Location:** San Bernardino County **Asking Price:** \$375,000  
**Broker:** Ved Sajani / (714) 904-8457 / ved@linkbusiness.com

## #1 Casual Dining Franchise with SBA Loan

ref: LA04082

SDE: Refer to Broker  
Sales: \$0

This restaurant is located on prime A+ shopping center with street visibility. It was opened on May 2016 and is an employee run operation. The cost to open a new location is over \$400k. It has already reached \$50k per month sales and still growing. There is a reasonable, long term lease in place and 4 weeks of training from the franchisor.



**Location:** Los Angeles County **Asking Price:** \$225,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@Linkbusiness.com

## Turn key Used Car Dealership in High Demand City

ref: LA04081

SDE: \$49,674.00  
Sales: \$917,151.00

Incredible opportunity to purchase a profitable, turn-key used auto dealership in the San Gabriel Valley for under \$100,000! Already set up and in place for a new owner is a fenced lot that can display 25+ vehicles, a 400 SF office building, car dealership software, and a good lease with option to renew. This business has made a good reputation.



**Location:** Los Angeles County **Asking Price:** \$95,000  
**Broker:** Roger Civaleri / (310) 384-5665 / roger@linkbusiness.com

## State Of The Art Pilates Studio

ref: LA04119

SDE: \$135,780.00  
Sales: \$530,814.00

Studio is fully equipped with state of the art Pilates equipment, including new Towers, complete TRX Suspension Training set up, Gyrotonic Expansion System, Power Plate Acceleration Stations, and a variety of cardiovascular machines and weights. Seller is looking for someone who has industry experience to take over an already established, profitable Pilates Studio in one of the hottest, popular locations!



**Location:** Los Angeles County **Asking Price:** \$239,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Profit Through A Passion for Beauty

ref: LA04117

SDE: \$65,151.00  
Sales: \$385,441.00

An established beauty shop/supply retailer, which stocks professional brand makeup, skincare, hair care, styling tools, bath and fragrance, the business also includes a slew of inventory, assets and fixtures, valued at \$61,000. There is additional recurring rental income comprising nine hair stations, a manicurist booth, two esthetician rooms and a teeth whitening room, with loyal clientele.



**Location:** Orange County **Asking Price:** \$89,000  
**Broker:** Margot Murphy / (949) 630-5577 / margot@Linkbusiness.com

## Brand New Upscale Men's Barbershop

ref: LA04116

SDE: Refer to Broker  
Sales: \$ 0

This is one of the best designed and built men's upscale barbershop located in a very upscale area of down town LA. There are 8 stations and two wash bowls. Shop occupies 1300 sqf with a very reasonable rent of only \$4,300 including NNN. It includes a waiting area with flat TV. Cost to buildout was over \$300,000.



**Location:** Los Angeles County **Asking Price:** \$49,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@Linkbusiness.com

## Home Care Service Agency in Santa Barbara County

ref: LA04113

SDE: \$50,000.00  
Sales: \$450,000.00

Newly established business created by an experienced Home Care Expert. Fast growing with annual revenues approaching \$450,000 and a high net. Over 25 certified Care Givers serving the Santa Barbara area. They continue to increase clients every month that demand high quality certified and trained providers. Great opportunity since this County will continue to need a qualified Home Care specialists.



**Location:** California **Asking Price:** \$98,500  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Specialty Coffee Shop

ref: LA04112

SDE: \$41,792.00  
Sales: \$349,609.00

One of the hot spots in West LA with cozy atmosphere. Currently the business is being run absentee. This profitable turnkey operation is a perfect opportunity for those who have always dreamed of owning and operating a coffee shop. Ideal for those who like to take over an established profitable operation and for those who are looking into E2-Visa opportunities.



**Location:** Los Angeles County **Asking Price:** \$110,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Footwear Manufacturing & Wholesale Business

ref: LA04109

SDE: \$103,649.00  
Sales: \$396,203.00

Manufacturer/wholesaler of provocative heels and sexy footwear with a touch of alternative and designer flare that has been exploding in popularity. Asking price of \$165,000 includes inventory of \$200,000. This profitable turnkey operation is a perfect opportunity for those with experience in the industry as well as those who always dreamed of owning and operating a manufacturing and wholesale business



**Location:** Orange County **Asking Price:** \$165,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Fashionable & Profitable Nail Spa & Salon

ref: LA04108

SDE: \$36,000.00  
Sales: \$185,000.00

An upscale nail spa and salon located in Los Angeles County offering unique salon experience. Hosts luxurious furnishings with lush stations, and a private studio for beauty treatments, also sells high end skin and hair products. Great investment -- absentee owner. Seller willing to finance nearly 20%. Sale will include social media account(s) with 1,000's of real followers. Great opportunity.



**Location:** Southern California **Asking Price:** \$140,000  
**Broker:** Vatche Sahakian / (626) 768-1220 / vatche@Linkbusiness.com

## High traffic location, Very low rent Pizza restaurant

ref: LA04107

SDE: \$42,000.00  
Sales: \$240,000.00

This 1,000 SF restaurant is located on a busy main road in a working-class neighborhood in Long Beach. The space is fully outfitted to seamlessly continue serving its loyal customers. Lease is an affordable \$1,222/mo. It offers a varied menu of delicious food, open seven days a week. Social media marketing is in place, along with its very own app.



**Location:** California **Asking Price:** \$80,000  
**Broker:** Jim Moazez / (562) 477-6657 / jim@Linkbusiness.com

# Businesses for sale - Los Angeles

## 38 year old Structural Engineering Firm

ref: LA03978

SDE: \$248,895.00  
Sales: \$504,023.00

Well established & reputable structural engineering firm with a good client base that has been in business since 1978 and now the owner is ready to retire. A great business and a great opportunity for a Civil Engineer with structural engineering expertise to buy a great business.



**Location:** Southern California **Asking Price:** \$250,000.00  
**Broker:** Ron Hottes / (310) 809-3137 / ron@linkbusiness.com

## Denny's Restaurant in City of Los Angeles

ref: LA04100

SDE: \$150,000.00  
Sales: \$1,520,000.00

Denny's is a full-service pancake house/coffee shop/fast casual family restaurant chain. This location is in a heavy populated area of City of Los Angeles. Boasting revenues of over \$1.5MM with a pro-forma net of 15%. Sales have been increasing the last few years. RANKED #1 THREE YEARS by Entrepreneur Magazine. 2016 TOP 50 FRANCHISE SATISFACTION AWARDS by Franchise Business REVIEW.



**Location:** Los Angeles County **Asking Price:** \$795,000  
**Broker:** Joe Khoury / (213) 422-7088 / jfk@linkbusiness.com

## Profitable Restaurant

ref: LA03985

SDE: \$250,000.00  
Sales: \$1,736,521.00

This restaurant is an established and popular local favorite. The quality of culinary creations by chef are deliciously consistent. The ambiance is charming with an outdoor courtyard dining area and an intimate indoor dining room. Large office space for manager operations is an added bonus. Owners seeking retirement and will help with the transition. The building is available as a separate investment.



**Location:** Coachella Valley and Desert Cities **Asking Price:** \$499,999  
**Broker:** Kellie Fish / (760) 898-8265 / Kellie@Linkbusiness.com

## Highly Profitable Restaurants For Sale

ref: LA04104

SDE: \$375,000.00  
Sales: \$1,800,000.00

Amazing opportunity to purchase a pair of Italian restaurants in San Diego. Both locations have ABC Type 41 licenses. The restaurants also do a robust amount of catering. This is a turnkey operation with a history of increasing sales and consistent cash flow. Both locations have at least 10 years remaining on their leases including options.



**Location:** San Diego County **Asking Price:** \$750,000  
**Broker:** Hazel Hofses / (310) 971-0567 / hphofses@gmail.com

## Franchise Ice Cream & Frozen Yogurt Business

ref: LA04098

SDE: \$33,174.00  
Sales: \$170,695.00

This beautiful franchise set up is the ultimate modern creamery that serves made-to-order, custom, liquid nitrogen ice cream & frozen yogurt. Located in a busy shopping center, equipped with modern décor, and state of the art machinery and equipment with excellent trained staff and loyal customer base. Absentee-run business. This profitable franchise has great potential for additional sales with owner operator.



**Location:** San Bernardino County **Asking Price:** \$66,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

## Franchise Ice Cream & Frozen Yogurt Business

ref: LA04097

SDE: \$57,394.00  
Sales: \$236,306.00

This beautiful franchise set up is the ultimate modern creamery that serves made-to-order, custom, liquid nitrogen ice cream & frozen yogurt. Located in a busy shopping center, equipped with modern décor, and state of the art machinery and equipment with excellent trained staff and loyal customer base. Absentee-run business. This profitable franchise has great potential for additional sales with owner operator.



**Location:** Orange County **Asking Price:** \$99,000  
**Broker:** Susie Kang / (310) 975-9492 / susie@linkbusiness.com

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## Financial Services Firm for Sale

ref: SL00023



SDE: Refer to Broker

Sales: \$776,953.00

17 Year old Financial Services Group that specializes in financial planning, investment advice and portfolio management, money management, as well as insurance and annuities. \$90M in AUM and \$5M in fixed annuities. Perfect acquisition for a bank or financial institution looking to bring these services to their clientele and expand their offerings in the wealth management arena. Also perfect as an add-on to a current company that needs additional contracts, services or improved fee structure. Business model is highly scalable and advisors can be recruited from anywhere in the United States.

**Location:** Greater St. Louis Area **Asking Price:** \$2.5M

**Broker:** Julie Pumfrey / (636) 208-0753 / julie@Linkbusiness.com

## Business Opportunity for Foreign Investors

ref: SL00024



SDE: Refer to Broker

Sales: \$433,409.00

Invest in America with this 100 year old, 3rd generation family owned and operated dry cleaning business. Business includes 15,000 SF plant, 3 retail stores, a delivery route and the owner's 2,000 SF home. The plant, one store and the owner's home sit on a 3 acre city lot with plenty of additional space for expansion or an additional business. Business provides laundry; dry cleaning; leather and suede cleaning; specialty cleaning for wedding gowns, pillows, down & feather bedding, plus drapes of all sizes; and a furrier cleaning service. Plant also contains a temperature regulated vault for storage of fur coats & specialty garments. Dry cleaning uses environmentally friendly reclaimable hydrocarbon cleaning process.

**Location:** Central Illinois **Asking Price:** \$2,200,000.00

**Broker:** Joe Czmarko / (314) 402-0568 / joe@Linkbusiness.com

## Growing Pet Product Manufacturer

ref: SL00060



SDE: \$415,382.00

Sales: \$1,351,041.00

Strong brand in the pet market with natural product line. This growing business has tripled sales for the past three years. Taking pride in customer satisfaction, they have built trust as well as loyalty worldwide with over 25,000 consumer sales and many private label customers, both nationally and internationally. Approximately 50% of sales come from the online brand, with the remaining 50% being private label customers. All products are consumable so they entail repeat orders. Company is positioned for growth in four niche markets with multiple avenues that a new owner may utilize to expand and grow the current model. This is a very turnkey operation with employees in place to handle most of the day to day operation.

**Location:** Midwest **Asking Price:** \$2,125,000.00

**Broker:** Julie Pumfrey / (314) 487-0005 / julie@Linkbusiness.com

## Grounds Management Business for Sale

ref: SL00061

SDE: \$121,110.00

Sales: \$424,857.00

Well-established, growing business with more than 180 commercial & residential contracted customers.

Customer Services are:

Lawn Treatment: Mowing, Fertilizer, Weed, Mole and grub control;

Property: Mulching, shrub trimming, outdoor lighting maintenance & specialty request;

Snow, Leaf & Debris Removal.

**Location:** Greater St. Louis Area **Asking Price:** \$450,000

**Broker:** Joe Czmarko / (314) 402-0568 / joe@Linkbusiness.com



## Graphic Design and Printing Franchise Opportunity

ref: SL00059

SDE: Refer to Broker

Sales: Refer to Broker

Strategically developed business model with over 20 years of success helping customers promote their brand and message. Full-service promotional marketing company supplies all visual communications and visibility needs, from custom clothing, embroidery, signage and wide format digital printing, along with a host of promotional products. Endless supply of customers and low overhead with small footprint. No experience necessary as franchisor will train owner!

**Location:** Greater St. Louis Area **Asking Price:** \$175,000

**Broker:** Brennan Giesler / (314) 496-3281 / brennan@Linkbusiness.com



# Businesses for sale - St. Louis

## Print Production Facility \$25,000 Down

ref: SL00058

SDE: \$35,000.00  
Sales: \$166,097.00

A digital printing business servicing businesses, fire, police departments and school district. Customer request range from marketing and charity fund raising products to multi-color printing brochures, coffee mugs, shirts & posters.



**Location:** Greater St. Louis Area **Asking Price:** \$134,000 **Broker:** Joe Czmarko / (314) 402-0568 / joe@Linkbusiness.com

## Profitable Staffing Franchise for Sale

ref: SL00057

SDE: \$205,500.00  
Sales: \$2,326,272.00

29 year old, well-established franchise, one of the top in US, provides top-notch workforce solutions for several industries. Numerous long-term clients in place. Employees and franchise are consistently recognized by franchisor for superior performance. Business is stable and profitable, with multiple avenues for growth available as current owner only works about 8 hours per week. Business has been pre-approved for SBA financing.



**Location:** Greater St. Louis Area **Asking Price:** \$421,000  
**Broker:** Julie Pumfrey / (636) 208-0753 / julie@Linkbusiness.com

## Home-based New Franchise

ref: SL00054

SDE: Refer to Broker  
Sales: \$ 0

Do you have a background in marketing or sales? Would you like to own your own business? We have an opportunity to purchase St. Louis territory with an award winning franchise that can be run from home! Simple to run with proven processes!



**Location:** Greater St. Louis Area **Asking Price:** \$35,000 plus \$1,000 per zone  
**Broker:** Julie Pumfrey / (636) 208-0753 / julie@Linkbusiness.com

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## PRICE REDUCED on Cozy Little Tavern

ref: SL00051

SDE: Refer to Broker  
Sales: \$56,244.00

Turnkey operation - charming, very clean and well maintained tavern! Amenities include stocked bar, POS system, Dart boards, Lotto machine, DJ booth, and Juke box.

Located in eclectic mixed use area with residential, industrial, shopping, and night life all within a quarter of a mile. Private parking lot.



**Location:** Greater St. Louis Area **Asking Price:** \$55,000.00  
**Broker:** Brennan Giesler / (314) 496-3281 / brennan@Linkbusiness.com

## Fun Children's Health and Wellness Business

ref: SL00022

SDE: \$22,561.00  
Sales: \$43,212.00

Do you enjoy children and staying active? This business brings sports and other activities to children! With 3 coaches in place and long standing contracts, this business is well established and a supportive franchise helps with advertising, scheduling and consulting. Health issues are forcing sale. Perfect opportunity for start of a new career, or a second source of income.



**Location:** Greater St. Louis Area **Asking Price:** \$49,900.00  
**Broker:** Chrystal Derkach / (618) 363-1510 / chrystal@linkbusiness.com

## Residential / Commercial Fire Sprinkler System

ref: SL00020

SDE: Refer to Broker  
Sales: \$ 0

Pre-packaged, compact design pump system with motor, controller and manifold assembly listed to NLP (National Fire Protection Association) and UL (Underwriters Laboratories) Standards, is an affordable, light weight, stand alone, completely pre-packaged pump system mounted on a polyethylene base that is pre-wired and piped. The System is designed to be water ready in less than one-half hour by one person.



**Location:** Greater St. Louis Area **Asking Price:** Ask Broker  
**Broker:** Joe Czmarko / (314) 402-0568 / joe@Linkbusiness.com

## The Fire Fighting Memorabilia & Toys Museum

ref: SL00019

SDE: Refer to Broker  
Sales: Refer to Broker

The Museum also reminds us of today's First Responders scope of community service delivered thru property firefighting and life rescuing efforts.

Museum Assets are not limited to historical items but have creations that lend themselves for public marketing such as the scale size horse driven 1903 Fire Wagon and animated action firetrucks and fire cars.



**Location:** Greater St. Louis Area **Asking Price:** \$389,000  
**Broker:** Joe Czmarko / (314) 402-0568 / joe@Linkbusiness.com

## \$75K Down for Pet Carrier Business

ref: SL00018

SDE: Refer to Broker

Sales: \$0

SELLER FINANCING AVAILABLE!

The Pet Cooler Carrier business offers an entry into the growing (\$585 Billion) Pet Business.

This "green" product using natural water /ice for the world's first complete, portable and hydration station. A patented cooling and hydration design has curtains for shade or heat containment plus removable trays for storing ice, food, medicines and drinks.



**Location:** Greater St. Louis Area **Asking Price:** \$450,000.00

**Broker:** Joe Czmarko / (314) 402-0568 / joe@Linkbusiness.com

## Children's Trademarked Game World Business for Sale

ref: SL00002

SDE: Refer to Broker

Sales: Refer to Broker

This Interactive Internet-site business focuses on the Game World and Book Characters of an adventurous character's journey to outer space and the discovery of many different worlds. This interactive website of game worlds offers a "never ending" story with an unlimited amount of characters for merchandising expansion. Present products include: INTERNET SITE; CHARACTER MERCHANDISING; 3 PRINTED CHILDREN'S BOOKS and MUSIC CDS.



**Location:** Relocatable **Asking Price:** \$400,000 plus royalty schedule

**Broker:** Joe Czmarko / (314) 402-0568 / joe@Linkbusiness.com

## Internationally Recognized Fine Arts Business

ref: SL00001

SDE: Refer to Broker

Sales: Ask Broker

Business opportunity to own a business that would entail working with an internationally acclaimed artist.

This established Art business has 5 revenue streams that need to be developed: Reproduction, Licensing, Distribution, Publishing, and Promotion. With the cash payment to either purchase the business or deposit for a Seller Financing Agreement, the owner also seeks her contracted involvement as the artist in residence.



**Location:** Greater St. Louis Area **Asking Price:** \$295,000

**Broker:** Joe Czmarko / (314) 402-0568 / joe@Linkbusiness.com

## Automatic Wildfire Sprinkler System Business For Sale

ref: SL00052

SDE: Refer to Broker

Sales: \$0

The Automatic Wildfire Sprinkler System is an early fire detection and fully automated stand-alone wildfire protection system.

System sensors allow this self-contained wildfire defense system to detect fires, verifies if an imminent threat and then activates a self-contained, environmentally, aqueous film forming foam distribution system to spray coat designated buildings and property automatically with no human interaction required.



**Location:** Greater St. Louis Area **Asking Price:** Ask Broker

**Broker:** Joe Czmarko / (314) 402-0568 / joe@Linkbusiness.com

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# Businesses for sale - San Diego

## Master Franchise Opportunity- Pet Industry

ref: SD0031



SDE: \$507,319.00  
Sales: \$972,264.00

Major Acquisition opportunity to purchase this US Master Franchise in the pet industry with 150+ current franchisees. Company is well positioned for expansion of 100+ new franchisees. Franchisor has taken the inefficiencies out of the traditional business model, outlined in the FDD, and has implemented a streamlined and proprietary system which has resulted in a nationally and internationally recognized brand.

**Location:** Southern California **Asking Price:** \$2,500,000.00  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Smog Test Only Center

ref: SD0015

SDE: \$48,000.00  
Sales: \$84,000.00

North Orange County reputable STAR Certified Smog Check Only Station has been established for more than 15 years. This is an excellent opportunity for an owner/operator or absentee owner. Stand-alone 1600SF building with 1 stall, office and lobby. The smog station features the ESP smog machine, in-ground dyno and evap. & new OIS-DAD system being leased.



**Location:** Orange County **Asking Price:** \$75,000.00  
**Broker:** Steven Fastuca / (949) 887-2793 / steven@linkbusiness.com

## Prime Beach Retail Store

ref: SD0009

SDE: Refer to Broker  
Sales: \$0

Location, Location, Location! A business and location like this is rarely available! Well established men's retail boutique clothing store located in prestigious beach area of San Diego. Great foot traffic and visibility, excellent reputation and following. The store features unique lifestyle apparel brands. This business opportunity is ideal for an individual or for a high-end men's retailer looking to expand.



**Location:** San Diego County **Asking Price:** \$174,000.00  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Coastal San Diego Yoga Studio

ref: SD00054

SDE: \$26,666.00  
Sales: \$95,645.00

Established yoga studio with excellent Yelp Reviews in coastal San Diego is for sale. This studio is well known and highly regarded in the community. The studio has a loyal customer base and offers monthly memberships and drop-in class options. The approximately 650SF studio can accommodate up to 25 students per class. New operator could add classes and increase revenues.



**Location:** San Diego County **Asking Price:** \$60,000.00  
**Broker:** Caroline Guidi / (310) 529-5039 / caroline@linkbusiness.com

## Breakfast and Lunch Cafe- San Diego South Bay

ref: SD00053

SDE: Refer to Broker  
Sales: \$0

Breakfast and Lunch Café serves Chef quality California casual cuisine at affordable prices. Menu includes full breakfast and sandwiches and salads for the lunch crowd. Cafe is currently operating 6 days a week serving breakfast and lunch. New owner could expand days/hours. This fast casual restaurant is approximately 1,097SF with rent of \$2,194/month and is fully equipped with Hood.



**Location:** San Diego County **Asking Price:** \$35,000  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Profitable Fitness Boxing Gym Franchise

ref: SD00052

SDE: \$66,996.00  
Sales: \$375,575.00

Recognized nationwide, this well branded boxing/kickboxing franchise is continuing to grow and expand. This 3,500 SF facility is located in an affluent community in a high traffic retail center with ample parking. The gym currently has over 300 active members. Elite trainers provide high intensity group boxing/kickboxing classes and personal training, drawing both the fitness clientele and the avid boxer.



**Location:** San Diego County **Asking Price:** \$175,000.00  
**Broker:** Steven Fastuca / (949) 887-2793 / steven@linkbusiness.com

## Popular Surf Boutique Near Beach

ref: SD00051

SDE: \$85,000.00  
Sales: \$480,000.00

Located in one of the most popular beach communities in Orange County, this fashionable surf shop carries the most popular lines of surf apparel, shoes and accessories. Prime locations like this are hard to find, 1,300 SF of coastal retail. Gross Sales are approximately \$40,000 a month, Sellers Discretionary Earnings are approximately \$85,000. Inventory is included in the asking price.



**Location:** Orange County **Asking Price:** \$150,000.00  
**Broker:** Tom Burns / (949) 280-4272 / tom@linkbusiness.com

## Authentic and Charming Italian Bistro

ref: SD00050

SDE: \$84,000.00  
Sales: \$540,000.00

Authentic and charming Italian Bistro for sale in South Orange County. Recently remodeled with 1,100sf plus large outdoor patio. Seats 30 inside and 30 outside. Serving lunch and dinner daily with beer and wine. Strong catering business. Sales \$540,000 and growing. Adj. net \$7,000-8,000 a month.



**Location:** Orange County **Asking Price:** \$225,000.00  
**Broker:** Tom Burns / (949) 280-4272 / tom@linkbusiness.com

## San Diego Watersports Company

ref: SD00049

SDE: \$44,811.00  
Sales: \$0

Great opportunity for the watersports enthusiast who is looking for an owner/operator. This is a great location for water! This watersports company is located in a sunny area with the sale of watersports equipment. The company shows for resorts, corporate events, and private parties.



**Location:** San Diego County **Asking Price:** \$49,000.00  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Popular South Orange County Restaurant

ref: SD00046

SDE: Refer to Broker  
Sales: \$720,000.00

Established in yr.2000, this popular south OC restaurant near harbor has it all. Open for lunch and dinner with patio and a 47 liquor license, the restaurant has a beautiful dining room with bar and separate banquet hall for weddings and private functions. 3,700sf with rent of \$7,100/month. Gross sales average 50,00 to 70,000 per month in season.



**Location:** Orange County **Asking Price:** \$220,000.00  
**Broker:** Tom Burns / (949) 280-4272 / tom@linkbusiness.com

## Prime North County Beach Restaurant

ref: SD00047

SDE: \$93,269.00  
Sales: \$365,268.00

Established restaurant in prime North County upscale beach community. Locations like this rarely come available! Restaurant serves breakfast, lunch and dinner and has a beer and wine license. Restaurant is approximately 1,880 SF and has a beautiful patio for outdoor dining. There are 8 PT employees and 1 Fulltime owner.



**Location:** San Diego County **Asking Price:** \$300,000.00  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Profitable North County Auto Glass Business

ref: SD00045

SDE: \$167,839.00  
Sales: \$434,474.00

This is your chance to own a profitable and exciting business in North County San Diego that does window tinting, stereo equipment, & auto glass replacement. Business has an estimated 3200SF and plenty of parking. Inventory included. Room to expand business by adding mobile services and fleet accounts.



**Location:** San Diego County **Asking Price:** \$350,000.00  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Cutting Edge Boutique

ref: SD00044

SDE: \$39,657.00  
Sales: \$100,331.00

Unique Women's, Men's and Children's clothing store in highly desirable hip San Diego neighborhood with great foot traffic. Business has been in its current location since 2008. Store carries boutique lifestyle apparel brands with an excellent reputation and following. Approximately 1500SF prime retail space and comes with approximately \$50,000 worth of inventory.



**Location:** San Diego County **Asking Price:** \$124,900.00  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Freestanding Profitable Coffee House

ref: SD00043

SDE: \$103,146.00  
Sales: \$408,965.00

Freestanding coffeehouse with a wrap-around patio in San Diego is a staple in the community and offers the best coffee, pastries, and beer and wine. Building is 2,300 Sq Ft. with a 590 Sq Ft. front, rear and side Patio. Lease is good through 2025. There is also on premise parking.



**Location:** San Diego County **Asking Price:** \$295,000.00  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Promotional and Staffing Company

ref: SD00041

SDE: \$195,792.00  
Sales: \$267,711.00

Excellent opportunity to own a high margin, profitable promotional & staffing business that services clients across 44 states. Company has contracts with major brands in the beverage industry, hospitality industry, sports, music, entertainment and various marketing companies. Company has a large and talented inventory of models and brand ambassadors.



**Location:** Southern California **Asking Price:** \$399,000.00  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

# Businesses for sale - San Diego / Phoenix

## Profitable South Orange County Restaurant

ref: SD0039

SDE: Refer to Broker  
Sales: \$1,657,745.00

Large Upscale restaurant with bar and lounge in highly desirable South Orange County Location. 5900SF restaurant seats 160 inside and an additional 40 on patio. Great lease terms with 3 years remaining on the lease and 2 five year options. Restaurant has full liquor license, ample parking and great chef driven menu. 2015 gross revenue was \$1.7M.



**Location:** Southern California **Asking Price:** \$349,000  
**Broker:** Tom Burns / (949) 280-4272 / tom@linkbusiness.com

## Auto Repair Shop in North County Coastal San Diego

ref: SD0036

SDE: \$0  
Sales: \$0

The turn key auto repair shop is located on a corner lot facing a major street. Great visibility and branding in community with a clean respectable location that is family friendly. 4 active lifts with space for 7. Monthly rent of \$4,250 for approximately 4,155 sq feet of building space with approximately 8,647 feet of exclusive parking lot space.



**Location:** San Diego County **Asking Price:** \$125,000.00  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## North County Auto Repair Shop

ref: SD0034

SDE: \$201,884.00  
Sales: \$650,157.00

One of North County San Diego's premiere auto repair shops is available for purchase! Owner is retiring after operating this highly profitable business for over 20 years. This is a well-established full service automotive repair and star smog check business. Very desirable and visible central North County location. Business also has a repeat and loyal 20 yearlong customer base.



**Location:** San Diego County **Asking Price:** \$385,000.00  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## E-Commerce Yacht Apparel and Accessories Business

ref: SD00023

SDE: \$0  
Sales: \$102,000.00

Turnkey Yacht Apparel and Accessories E-Commerce Business selling high end branded racing apparel for men, women, and teams around the world. Designed for sailboat owners and crews. Owner is looking to sell or for a strategic partner as an investor to maximize growth.



**Location:** Southern California **Asking Price:** \$350,000.00  
**Broker:** Tom Burns / (949) 280-4272 / tom@linkbusiness.com

## Iconic San Francisco Bar

ref: SD0028

SDE: Refer to Broker  
Sales: \$1,098,342.00

One of the most famous Bars in San Francisco, this bar is approximately 3,200SF, has a Type 48 Full Liquor License and local and national name recognition. Outstanding location, some of the highest drive-by and foot traffic in SF. Tons of media attention, and many years of being in business there is no lack of exposure for this booming bar.



**Location:** Greater San Francisco Bay Area **Asking Price:** \$800,000.00  
**Broker:** Adam Gilman / (858) 449-9996 / adam@linkbusiness.com

## Beautiful Yoga Studio for Sale!

ref: PH00002

SDE: Refer to Broker  
Sales: \$62,300.00

2900+sf sanctuary with \$300k+ invested to create the perfect environment.

Amenities include:

- Sports flooring in yoga room;
- MindBodyOnline;
- hot yoga available-ARES Custom Heating Unit and Humidifier;
- men and women dressing rooms with showers;
- near major freeway;



**Location:** Central Arizona **Asking Price:** \$125,000.00  
**Broker:** Lisa Riley / (480) 686-9031 / lisa@Linkbusiness.com

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Filled with industry related articles and LINK's business listings

[linkbusiness.com/knowledge-center](http://linkbusiness.com/knowledge-center)

## Established Trekking Tour Business

ref: PH00027

SDE: \$70,000.00  
Sales: \$142,000.00

\$88K Pre-Booked 2017 Trips Highest pre-booked trips...ever!

With 25+ years providing high quality gear, meals, guides and customer service from beginning to end, this business attracts new and repeat customers both from US and abroad.

Conducts tours from two to large groups – providing excursions with either rustic camping or in some areas lodge accommodations (depending on location).

Seller- financing!

**Location:** Central Arizona **Asking Price:** \$120,000

**Broker:** Pamela Smith / (480) 525-7991 / pamelas@Linkbusiness.com



## Profitable Fire Suppressant Company

ref: PH00026

SDE: \$181,000.00  
Sales: \$240,000.00

Amazing opportunity to purchase an independent fire suppressant company with average sales of \$175,000 over the past three years with continued sales growth. Good accounts and contracts. This profitable business generates over \$100,000 in cash flow, affording you an outstanding salary, even after debt service. 10+ years of goodwill, excellent reputation for customer service and long-term clientele. Can be home-based!

**Location:** Central Arizona **Asking Price:** \$150,000

**Broker:** Lisa Riley / (480) 686-9031 / lisa@Linkbusiness.com



## Profitable Collision, Paint and Auto Repair

ref: PH00025

SDE: \$207,000.00  
Sales: \$528,000.00

Services all makes and models of domestic and import cars and trucks, including performing specialty paint, customization, restoration and full mechanical repair services.

Key Points:

- \$200,000 in cash flow
- 5,900sf building
- 24 service bays
- 5 lifts

**Location:** Central Arizona **Asking Price:** \$445,000 +\$5000 Inventory

**Broker:** Lisa Riley / (480) 686-9031 / lisa@Linkbusiness.com



## Profitable Specialty Retail Business for Sale in AZ

ref: PH00024

SDE: \$96,600.00  
Sales: \$611,800.00

Do you enjoy bringing fun and enjoyment to customers of all ages and abilities?

If yes, then this may be the perfect calling for the next chapter in your life as the owner of this well-established business.

Excellent reputation for quality, trusted service, this Business offers You a unique opportunity to control your own destiny.

**Location:** Central Arizona **Asking Price:** \$174,900 + \$200,000 inventory

**Broker:** Lisa Riley / (480) 686-9031 / lisa@Linkbusiness.com



## Urban Winery For Sale in AZ

ref: PH00022

SDE: Refer to Broker  
Sales: \$0

Looking for a business where you can engage in your favorite hobby - WINE – without the expense of a vineyard?

- State of Arizona DLLC Series 13 License – Make and Sell Wine.
- Provide wine tastings
- Provide personalized wine making experiences
- Excellent vendor and supplier relationships...however, ability to source grapes/juice and wine from anywhere!

**Location:** Central Arizona **Asking Price:** \$95,000

**Broker:** Lisa Riley / (480) 686-9031 / lisa@Linkbusiness.com



## Restaurant and Lounge Business for Sale

ref: PH00021

SDE: \$156,400.00  
Sales: \$1,450,512.00

There are many reasons to purchase this stellar restaurant and lounge:

- prestigious location
- strategically located - exponential growth in the immediate vicinity
- loyal repeat clientele
- upscale recent remodels
- unique ambiance
- extensive wine choices

**Location:** Metro Phoenix Area **Asking Price:** \$319,000

**Broker:** Pamela Smith / (480) 525-7991 / pamelas@Linkbusiness.com



## Well Established Profitable Beauty Salon

ref: PH00017

SDE: \$34,400.00  
Sales: \$101,700.00

- Turn Key Salon
- 15+ year salon has been serving the locals and snowbirds since its inception.
- Excellent repeat clientele
- \$4,500 Inventory, Included
- \$12,500 FFE, Included
- 900sf storefront location
- Below-market rate.
- Easy access and visibility.

**Location:** Central Arizona **Asking Price:** \$49,900

**Broker:** Lisa Riley / (480) 686-9031 / lisa@Linkbusiness.com



## Lock & Key Business—Includes \$80k+ in Real Estate

ref: PH0013

SDE: \$14,000.00  
Sales: \$60,000.00

Well established shop. Quality service for over 50 years!

Located on a major thoroughfare in a busy commercial & residential area in the Phoenix Metro area.

Provides in-shop and contracts for on-site service for residential and commercial customers.

Huge Inventory and Equipment. Needs mobile service as easy revenue is turned away. Has many repeat customers.

**Location:** Central Arizona **Asking Price:** \$40,000.00 + \$80k in RE

**Broker:** Lisa Riley / (480) 686-9031 / lisa@Linkbusiness.com



# Why Use A LINK Broker To Market Your Business?

LINK has one of the most comprehensive and sophisticated databases of business sales in the country. We have been tracking and analysing trends for many years.

We are also one of the only companies to conduct regular independent research to determine the motivations of potential buyers and identify the key issues that are important to them.

## LINK Marketing

### LINK's Service Brochures

LINK produces a comprehensive range of high quality service brochures. Service brochures are updated regularly with new subjects added to the constantly growing collection.



## LINK People

### Online Training Academy

LINK's own online training tool, adapted for each country individually and certified through our head office. This translates into proven training and operations procedures which have been documented in easy to follow sales and administration manuals incorporating appropriate policies, protocols and practices.



## LINK Information Technology

### linkbusiness.com

LINK's powerful online search engine advertises business opportunities without disclosing confidential information.



## Business Broker Magazine

LINK publishes its own magazine, Business Broker three times a year.



## LINK's Monthly E-Newsletter

Sent only to those who have registered with LINK.



## Best Possible Service

In order to deliver the best possible service, we have specialised business brokers in the following areas;

- Accommodation
- Automotive
- Beauty/Health
- Childcare Centres
- Construction
- Corporate
- Distribution
- Education/Training
- Franchise
- Home Based
- Importing/Exporting
- Manufacturing
- Medical/Dental
- Online Retail
- Professional Services
- RTO (Registered Trade Orgs)
- Retail Food & General
- Rural
- Technology/IT
- Transport

## LION (LINK Information Operations Navigator)

LINK's internal operating system that is used to record listings and contacts. Built and constantly developed by LINK – over \$1.2 million has been spent to date.



## LINK's Online Valuation Tool

The LVT has been built to assist brokers in reaching an appraisal price for a business.



We have a database of qualified buyers waiting for certain businesses!

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## Successful Medical Practice For Sale in North Texas ref: DL00008



SDE: \$392,900.00  
Sales: \$786,000.00

Profitable Family Medical Practice situated in a prime location with a A+ reputation for the past 20+ years. There is a lot of potential for growth with a loyal client base that keeps on growing year by year. A great opportunity for any medical practitioner whether new or experienced to acquire such a prestigious Medical Practice. The Business is perfect for anybody trying to relocate or expand of their current business.

**Location:** North Texas **Asking Price:** \$850,000  
**Broker:** Yehuda Soewargo / (817) 584-8614 / Yehuda@Linkbusiness.com

## National Service Company for Sale ref: DL00003



SDE: \$952,000.00  
Sales: \$3,300,000.00

A very Profitable growing Service Business to a stable industry for the past Thirty (30) years is for sale. The services they provided are Nationwide to this Industry with long term commitments in place. The Company has Annual Sales of over \$3,000,000.00 a year and growing, low costs and a SDE of over \$900,000.00 in 2015. Discretion is of High Importance to the Seller during the selling process and Only Serious inquirers will be considered.

**Location:** Central Texas **Asking Price:** 4,850,000.00  
**Broker:** Tom Diedrich / (214) 316-5882 / tomd@Linkbusiness.com

## Established Gas Station on a busy intersection ref: DL00014

SDE: \$72,000.00  
Sales: \$432,000.00

Very Rare and Unique Gas Station for sale. Located in a very busy intersection, great exposure to incoming traffics. Owner wants a quick sale and close. High profit margin with a side rent income from tenant. An opportunity for anybody to have a constant and safe cash flow. The Business is perfect for anybody trying to relocate or expand their current business.



**Location:** North Texas **Asking Price:** \$160,000  
**Broker:** Yehuda Soewargo / (817) 584-8614 / Yehuda@Linkbusiness.com

## Established Burger Restaurant Near University ref: DL00012

SDE: \$84,000.00  
Sales: \$300,000.00

Profitable Burger Restaurant with the owner as a part-time absentee. Located on a busy street and near a well-known University. Great customer traffic during lunch and dinner time. The Restaurant has over two hundred positive reviews online. The Business is perfect for anybody trying to relocate or expand into this business.



**Location:** Texas **Asking Price:** \$180,000  
**Broker:** Yehuda Soewargo / (817) 584-8614 / Yehuda@Linkbusiness.com

## Franchise Auto Repair/ Mechanic Shop, with 6 bays ref: DL00011

SDE: Refer to Broker  
Sales: \$0

A well-known established Auto Repair Shop Franchise, known for the superb services and customer service it provides. It's situated in a prime location right by a major highway. Great Location. Franchisee has been running the business for four months. New owner would not have to do much other than manage the franchise.



**Location:** North Texas **Asking Price:** \$270,000  
**Broker:** Yehuda Soewargo / (817) 584-8614 / Yehuda@Linkbusiness.com

## Growing Hydraulic Repair Business ref: DL00010

SDE: \$150,000.00  
Sales: \$460,000.00

Thirty-two year hydraulic repair business for sale. Owner has a vast experience in the hydraulic industry and has built a great reputation for the business. The business is in North Texas but serves all DFW metroplex. Room for growth and expansion. The Hydraulic industry is booming. Sales increases year by year. The Business is Turn Key!



**Location:** North Texas **Asking Price:** \$375,000  
**Broker:** Yehuda Soewargo / (817) 584-8614 / Yehuda@Linkbusiness.com

# LINK Manages Business Sales in a Planned and Orderly Manner

## Preparation

"Grooming" your business for its sale by maximizing its efficiency, earnings potential and presentation. Minimizing costs and increasing profit by as little as \$5,000 per year could add thousands to the sale price. We can assist you in recasting your P&L Statement in determining the true SDE (Seller's Discretionary Earnings) of your business.

# 1

## Valuing Your Business

There are several methods of valuing a business. In most cases LINK uses a combination of these to determine the most realistic selling price. The methodology used must be accurate and appropriate for your type of business, and be able to withstand scrutiny by financial professionals. These are established methodologies for most business categories, but they can only be used as a guide. Every business is unique, which is why it is so important to deal with brokers who have proven experience in establishing true market value.

# 2

## Listing

We list your business with a Representation Agreement, which is legally required before we can start the selling process. We also simultaneously fill out a Business Fact Sheet which gives us all the required information for properly describing your business to potential Buyers and an Agency Disclosure explaining our agency relationship with you and the Buyers. If you are a corporation or an LLC we will also need a shareholder/member Authorization.

# 3

## Information Memorandum

A comprehensive sales and marketing document prepared by LINK providing a detailed overview of your business. The document must be crafted to ensure it is accurate and honestly represents your business and its benefits. It can get potential Buyers of your business excited about it or if not done properly, it can cause them to overlook it.

# 4

## Identifying Buyers

Some businesses listed with LINK sell before they are publically advertised. LINK maintains a large database of qualified Buyers seeking businesses in all sectors. As independent professionals, LINK brokers are able to discretely approach these Buyers in queue that we believe might be interested, without divulging information that might identify your business.

# 5

## Marketing –

LINK is one of the largest business sales marketers and advertisers in the world. Our marketing programs are closely monitored and through experience, we know which approaches are most effective. Our Information Memorandum, our ads, our magazine, our brochures, our web presence and other marketing and sales tools are carefully prepared to attract Buyers without identifying your specific business.

# 6

## Finding "Real" Buyers

Acting as an Independent third party, LINK brokers are able to maintain confidentiality until Buyers have been checked for buying capability – education, experience and finances. Checking a buyer to ensure their intentions are "real" is often a surprisingly time-consuming and difficult process. Statistics show that for every ten inquiries about a business for sale generated by a marketing campaign, only one is a "real" Buyer.

# 7

## Purchase Agreement

After a Buyer has reviewed the Information Memorandum, met with the owner, viewed the business and expressed interest, a Purchase Agreement is negotiated and signed by both Buyer and Seller. Commercially sensitive details are not supplied at this stage.

# 8

## Disclosure & Due Diligence

The signing of the Purchase Agreement does not necessarily mean the business is sold; the Seller and Buyer will now conduct the seller and buyer disclosure which consist of a series of questions about each other. Next they will each verify the information about the Seller and Buyer during a due diligence period. The due diligence process generally takes five to ten working days, although for more complex businesses, it can take longer.

# 9

## Conditions Removal & Closing

Once all the conditions in the Purchase Agreement have been satisfied, the business checks out and the Buyer checks out, the Conditions Removals are signed and escrow will be opened. Escrow is a means, time period and trust arrangement during which the paperwork required for the sale of a business is processed. Escrow acts as a "neutral" agent of Seller, Buyer and Broker to collect documents, money and to distribute the same pursuant to escrow instructions as directed by the principals. The seller usually assists in the business for an agreed period after the sale, to train the new owner and facilitate a smooth transition.

# 10

*Most businesses listed for sale with LINK, sell within 3 to 8 months, although large and complex businesses may take longer. Once an offer is received, it generally takes around 4 to 8 weeks to complete the sale process.*

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The authority on selling businesses

## Profitable Himalayan and Indian Restaurant

ref: DL00009

SDE: \$204,000.00  
Sales: \$840,000.00

One of a kind Himalayan and Indian Restaurant, a unique and very profitable business for Sale! Guaranteed profits to be made from day one of operation. Very low operating expenses. This restaurant is very popular throughout the Himalayan and Indian communities with very little advertising utilized. Everything in the restaurant is included. Great Opportunity!



**Location:** North Texas **Asking Price:** \$390,000  
**Broker:** Yehuda Soewargo / (817) 584-8614 / Yehuda@Linkbusiness.com

## Iconic North Texas Burger & BBQ Restaurant for sale!

ref: DL00007

SDE: \$135,000.00  
Sales: \$360,000.00

Very Successful Iconic Burger and BBQ Restaurant for sale in North Texas! Family owned and operated for 23 years! They have been serving up mouth watering Burgers, BBQ, salad and fixin's for new and loyal customers who come from miles around to enjoy their food. This is a great opportunity!



**Location:** Central Texas **Asking Price:** \$350,000.00  
**Broker:** Tom Diedrich / (214) 316-5882 / tomd@Linkbusiness.com

## Home Health Care License, Major counties in DFW

ref: DL00013

SDE: Refer to Broker  
Sales: \$0

The home health care license services major counties in the DFW metroplex. Perfect for current or an established home health care business. With over 7 million people under this license. Huge growth potential to any health care business. Medicare certified and contracted with Medicaid and PHC. There are currently no patients on service. This is to purchase a clean license only.



**Location:** North Texas **Asking Price:** \$250,000  
**Broker:** Yehuda Soewargo / (817) 584-8614 / Yehuda@Linkbusiness.com

## Franchise Opportunity / Home Improvement

ref: DL00005

SDE: Refer to Broker  
Sales: \$0

Are you tired of making profits for someone else? Does working for yourself, building your OWN business and putting YOUR hard earned profits into your pockets appeal to you? Are you ready to sell the industry's Premier product into your marketplace? Then this GREAT Franchise Opportunity is for you. An Australian based home improvement business is selling Franchise Rights. Be the FIRST to join this Successful Team here in the USA!



**Location:** North Texas **Asking Price:** \$40,000.00  
**Broker:** Tom Diedrich / (214) 316-5882 / tomd@Linkbusiness.com

## State Franchise Territories Available

ref: DL00004

SDE: Refer to Broker  
Sales: \$0

Are you tired of making profits for someone else? Does working for yourself, building your OWN business and putting YOUR hard earned profits into your pockets appeal to you? Are you ready to sell the industry's Premier product into your marketplace? Owning your own State and building your own team? Then this GREAT Franchise Opportunity is for you. Be the FIRST to own YOUR own STATE here in the USA!



**Location:** United States **Asking Price:** \$220,000 to \$260,000  
**Broker:** Tom Diedrich / (214) 316-5882 / tomd@Linkbusiness.com

## Billboards and land leases for Sale in Central Texas

ref: DL00002

SDE: \$123,700.00  
Sales: \$143,700.00

A Great Billboard Company in South Central Texas is for Sale! These are great locations and currently generating revenue. This opportunity is a ALL Digital! It consists of existing Digital Inventory and city approved digital permits yet to be built on land that has already been secured by long term leases with the land owners. A great opportunity to grow your presence in this ever growing major metropolitan market with the latest technology in the industry, or the chance to become digital player in this market!



**Location:** South Texas **Asking Price:** \$875,000  
**Broker:** Tom Diedrich / (214) 316-5882 / tomd@Linkbusiness.com

## Texas Billboard Company

ref: DL0001

SDE: \$100,000.00  
Sales: \$121,000.00

Billboard Company in Southeast Texas is for sale. Great locations with long reads and all structures are steel monopole units with long term leases and in very good operating condition. The Plant is 80% sold with long term, good paying clientele. This is a turn key operation ready for sale.



**Location:** South Texas **Asking Price:** \$675,000  
**Broker:** Tom Diedrich / (214) 316-5882 / tomd@Linkbusiness.com

## Auto Repair Shop

ref: DL00016

SDE: \$60,000.00  
Sales: \$168,000.00

Have you been looking to own an auto service and repair shop? Well, look no further, we have one just for you. The owner is selling for \$142,000. This shop specializes in a variety of automotive services (i.e.: New and Used Tire replacement, alignment, oil change, state inspection), low rent, multiple bays, lifts, and space for growth, perfect for a new or experienced auto mechanic!



**Location:** North Texas **Asking Price:** \$142,000  
**Broker:** Tyrone Newell / (214) 563-7114 / tyrone@Linkbusiness.com

# Businesses for sale - Raleigh

## Your Business could be here!



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### Transportation and Taxi Business

ref: RL00006

SDE: \$28,000.00  
Sales: \$50,000.00

This business has been meeting this high demand for transportation and taxi service in the Triangle Area for over the last 10 years with integrity and reliability. Loyal clients know they can call any hour of the day and will receive respectful service in a timely manner. The business website is very impressive and allows clients to make online reservations.



**Location:** Triangle Area **Asking Price:** \$65,000

**Broker:** Daniel Buboltz / (919) 753-7151 / [daniel@Linkbusiness.com](mailto:daniel@Linkbusiness.com)

### Unique Gourmet Chocolate Truffle Shop

ref: RL00007

SDE: Refer to Broker  
Sales: \$0

This gourmet chocolate truffle business is much more than just a local chocolate shop. It sells wholesale to large businesses and has steady online retail sales. This business is well known in the community and has been making people smile since 2002. Among the many wonderful benefits of owning this business comes 26 delicious truffle recipes.



**Location:** Triangle Area **Asking Price:** \$150,000

**Broker:** Daniel Buboltz / (919) 753-7151 / [daniel@Linkbusiness.com](mailto:daniel@Linkbusiness.com)

### Award-Winning Marketing Franchise

ref: RL00002

SDE: Refer to Broker  
Sales: \$ 0.00

Have you ever dreamed of running a business of your own from home? Have you ever wished to have the flexibility of setting your own work schedule while still making a good living? Look no further! This home-based marketing franchise may be the perfect fit for you. Contact Daniel at the LINK Raleigh office now while this incredible business opportunity is still available!



**Location:** North Carolina **Asking Price:** \$35,000 plus \$1,000 per marketing territory

**Broker:** Daniel Buboltz / (919) 753-7151 / [daniel@Linkbusiness.com](mailto:daniel@Linkbusiness.com)

### Long Standing Pizza and Italian Restaurant

ref: RL00004

SDE: \$120,000.00  
Sales: \$485,500.00

1,527 sq. ft. restaurant is located on a main road in Orange County, NC. The kitchen is well equipped, orderly and clean. The indoor seating is surrounded by Italian décor and its beautiful patio provides outdoor seating as well. It has built a loyal customer base and a solid reputation over the 30+ years through consistent customer service and care.



**Location:** Triangle Area **Asking Price:** \$249,000

**Broker:** Daniel Buboltz / (919) 753-7151 / [daniel@Linkbusiness.com](mailto:daniel@Linkbusiness.com)

### Profitable Airport Taxi Service

ref: RL00005

SDE: \$37,000.00  
Sales: \$42,000.00

As the RDU Airport and its surrounding areas continue to rapidly grow, the demand for airport transportation services is highly increasing. This taxi and transportation service business has been consistently meeting this high demand with reliable and timely service for over 5 years. This business includes a well-designed and mobile friendly website along with many outstanding reviews from satisfied clients.



**Location:** Triangle Area **Asking Price:** \$55,000

**Broker:** Daniel Buboltz / (919) 753-7151 / [daniel@Linkbusiness.com](mailto:daniel@Linkbusiness.com)

### Local Business Center in the Triangle Area

ref: RL00008

SDE: \$32,000.00  
Sales: \$135,000.00

Local Business Center provides business owners and the community with high quality copying, printing, shipping and graphic design services. The Business also offers mailbox rentals, direct mailing services, promotional products, and features an online print center. With a reputation for excellent customer service and quick delivery of results, you can continue to work with a steady base of local customers.



**Location:** Triangle Area **Asking Price:** \$55,000.00

**Broker:** Daniel Buboltz / (919) 753-7151 / [daniel@Linkbusiness.com](mailto:daniel@Linkbusiness.com)

### Environmentally Friendly Dry Cleaner Asset Sale

ref: RL00009

SDE: Refer to Broker  
Sales: \$0.00

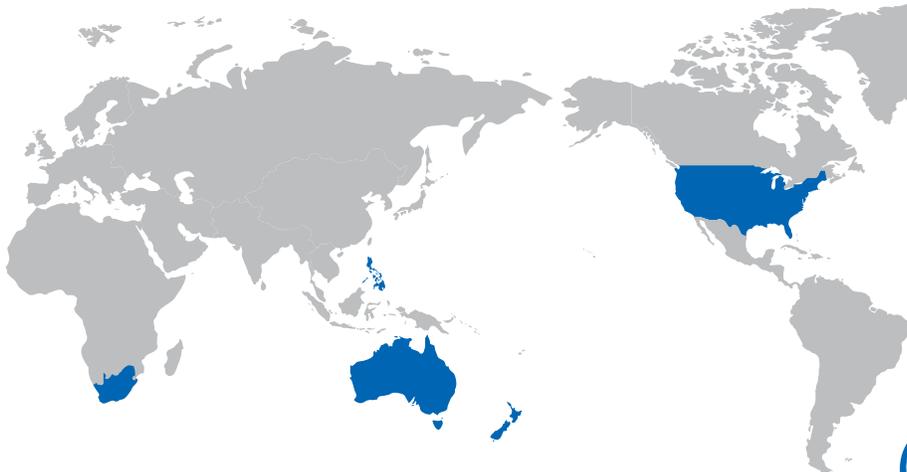
Dry cleaning is a recession-proof industry - clothes will always get dirty and need to be cleaned. Asset sales include all of the state of the art equipment for both plant and storefront, computer and touch screen systems, initial inventory, first year GreenEarth license, and training period for new owner.



**Location:** Triangle Area **Asking Price:** \$380,000.00

**Broker:** Daniel Buboltz / (919) 753-7151 / [daniel@Linkbusiness.com](mailto:daniel@Linkbusiness.com)

# Best Brand. Best People Best Results



LINK has grown from a small and local brokerage to the largest business brokerage in the world. With offices across the United States, New Zealand, South Africa, Australia and the Philippines, LINK is proud of its growth and market dominance - based on results and integrity.

**LINK United States**  
**linkbusiness.com 844-840-5600**



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## When the Money *Flows*, your Business **GROWS!**

- 401(k)/IRA Rollover
- SBA Loans
- Securities Backed Line of Credit
- Equipment Leasing
- **and More!**



Larry Carnell | 267.638.9010  
[Larry@benetrends.com](mailto:Larry@benetrends.com)

## Trust the Funding Experts!

# How much is your business worth?

\$   ,    ,



Establishing the true value of any business is a complex process where financial performance is considered in context with many other, more subjective factors.

Identifying and quantifying these factors can have a significant impact on buyer appeal, greatly affecting the final sale price.

Valuing your business is just one area where LINK can provide sound, professional advice based on long experience.

It's all set out in the LINK guide to managing the sale of your business.

Compiled by industry experts in business sales, this guide provides a comprehensive overview of all steps involved in selling a business, from preparing to sell through closing the sale.

It gives insights on how you can manage the process in a planned, orderly manner, ensuring that uncertainty is avoided and the best price is achieved.

**For your FREE guide, or a confidential broker's opinion of value of your business, call 844-840-5600.**



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